MARY JO PERD Seneral Attorney

BellSouth Telecommunications, Inc. 150 South Horroe Street suite 400 Tallahesses, Florida 32301 (404) 335-0705

ONIGINAL FILE COPY

December 7, 1995

Mrs. Blanca S. Bayo Director, Division of Records and Reporting Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

Re: Docket No. 921074-TP

Dear Mrs. Bayo:

Enclosed please find an original and fifteen copies of BellSouth Telecommunications, Inc.'s Eighth and Ninth Request for Confidential Classification of Data to be filed in the above mentioned docket.

A copy of this letter is enclosed. Please indicate on the copy that the original was filed and return the copy to me. Copies of BellSouth's Request have been served on the parties shown on the attached Cartificate of Service.

Sincerely,

Mary to Pred

Enclosures

A. M. Lombardo
R. Douglas Lackey

All Parties noted on Certificate of Service

RECEIVED & FILED

EPSC-BUREAU OF RECORDS

X-NY 11620-95 DOCUMENT HUMBER-DATE 12292 DEC-78

FPSC-RECORDS/REPORTING

THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Expanded Interconnection Phase II and Local Transport Restructure DOCKET NO. 921074-TP

December 7, 1995

BELLSOUTH TELECOMMUNICATIONS, INC.'S EIGHTH AND NINTH REQUEST FOR CONFIDENTIAL CLASSIFICATION

common Now, BellSouth Telecommunications, Inc. ("BellSouth" or "Company"), pursuant to Rule 25-22.006 (5)(c), Florida Administrative Code, and files its Eighth and Ninth Request for Confidential Classification.

- issued Order No. PSC-95-0034-FOF-TP on January 9, 1995 that directed BellSouth to file tariffs, cost support, contribution analyses, and demand data for the restructure of its switched access local transport services ("LTR services") as well as tariffs for expanded interconnection services for special and switched access services. Petitions for reconsideration of that Order were filed, considered and then ruled upon by the Commission. BellSouth filed its LTR services tariffs and accompanying documentation on September 5, 1995. The tariffs for expanded interconnection services for special and switched access services were filed on November 20, 1995.
- 2. On or about November 15, 1995, the Commission's Staff orally requested additional data relating to BellSouth's switched access local transport services tariffs. Because of the confidential nature of some of the information provided to the Staff on that date, BellSouth filed its Eighth Notice of Intent

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FPSC-RECORDS/REPORTING

to Request Confidential Classification.

- interconnection services were cost data to support the tariff.

 Some of the data are considered by Belisouth to be confidential proprietary business information. As such Belisouth filed its Winth Notice of Intent to Request Confidential Classification.
- 4. Pursuant to Rule 25-22.006(3)(a), BellSouth is, within the 21 days allowed by the Rule, filing its request for confidential classification of the information it contends is proprietary confidential business information.
- Code, BellSouth is affixing as Attachment "A" a listing identifying the page and line number at which the confidential material is found. BellSouth has affixed as Attachment "B" two copies of the material in which the proprietary confidential business information has been redacted. Appended hereto as Attachment "C" is one copy of the material with the proprietary confidential business information highlighted. The material for which confidential classification is sought is intended to be and is treated by BellSouth as private and has not been disclosed.
- 6. The information identified in Attachment "A" is proprietary confidential business information pursuant to \$364.183, Florida Statutes and is exempt from the requirements of public disclosure of \$119.07, Florida Statutes. The information reflects the costs and the financial contributions to Bellsouth for providing the switched access local transport services and

expanded interconnection services for special and switched access services. The costs were derived from a long run incremental cost study specific to Florida and is not readily available elsewhere. The cost information, demand data, and contribution analyses for BellSouth's LTR and expanded interconnection services are also not available outside of the Company. This information relates to the competitive interests of BellSouth and disclosure would impair the Company's competitive business. Pursuant to the actions of the 1995 Florida Legislature, local exchange telecommunications services, including switched access local transport services and expanded interconnection services, may be offered by any certificated firm beginning January 1, 1996. Since the effective date of the legislation, July 1, 1995, approximately thirteen firms have become certificated or have certification petitions pending before the Commission. Additionally, the record in this proceeding clearly established that access transport services, whether special or switched are already competitive in Florida. (See, Hearing Transcript, Docket No. 921074-TP pp. 63-64; 67-68). Lastly, the Commission has authorised expanded interconnection for alternative access vendors for switched, special access, and private line services. Special access and private line services are considered to be substitutable services for the switched access services of the local exchange companies. For these reasons, the disclosure of the data contained in the cost support and the contribution analyses would be useful to competitors and potential competitors

in making decisions regarding entry, pricing, marketing and overall business strategies concerning access services.

WHEREFORE, BellSouth requests that the Commission grant its request for confidential treatment.

Respectfully submitted this 7th day of December, 1995.

ATTORNEYS FOR BELLSOUTH TELECOMMUNICATIONS, INC.

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CERTIFICATE OF SERVICE Dockets No. 921074-TL, 930955-TL, 940014-TL, 940020-TL, 931196-TL, 940190-TL

I HEREBY CERTIFY that a copy of the foregoing has been furnished by United States Hail this 7th day of December 1995, to:

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FPSC DOCKET 921074-TP

COST SUPPORT FOR VIRTUAL COLLOCATION TARIFF (11/20/95), CONTRIBUTION ANALYSIS AND CROSS-OVER POINT COST ANALYSIS FOR LOCAL TRANSPORT RESTRUCTURING TARIFFS (11/15/95 Workshop)

Explanation for Proprietary Information

This information reflects BellSouth's cost to provide certain services. The public disclosure of this information would provide BellSouth's competitors with an advantage in that they would know the price or rate below which BellSouth could not provide these services. In addition, the disclosure of the contribution levels for the components of Local Transport and Virtual Expanded Interconnection Services (VEIS) would reveal the cost of providing those services, and in the case of VEIS, would impair BellSouth's ability to negotiate pricing on favorable terms.

BellSouth is not able to obtain its competitor's cost to provide service, therefore, it would be inequitable and unfair for BellSouth's competitors to have access to BellSouth's cost information. In addition, this information is valuable, it is used by BellSouth in conducting its business and BellSouth strives to keep it secret. Therefore, such information is a trade secret which should be classified as proprietary, confidential business information pursuant to Section 364.183, Florida Statutes and is exempt from the Open Records Act.

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VIRTUAL EXPANDED INTERCONNECTION SERVICE SUMMARY OF COSTS FLORIDA - 07/17/95

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BELLSOUTH-FLORIDA CONTRIBUTION ANALYSIS

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