



CABLE & WIRELESS, INC.

Cable & Wireless, Inc.
8219 Leesburg Pike
Vienna
Virginia 22182

Telephone: (703) 790-5500

February 2, 1996

VIA FEDERAL EXPRESS

Florida Public Service Commission
Division of Communications
Certification & Compliance Section
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0866

960129-TX

RE: Application of Cable & Wireless, Inc. to Provide Alternative Local Exchange Service
Within the State of Florida

Dear Sir/Madam:

On behalf of Cable & Wireless, Inc., enclosed please find an original and 6 copies of its Application to Provide Local Exchange Service within the State of Florida. Please date-stamp and return the extra copy on the enclosed self-addressed, stamped envelope. If you have any questions with respect to this Application, please do not hesitate to call either Senior Regulatory Counsel Rachel Rothstein at 703/734-4439 or myself at 703/905-7780.

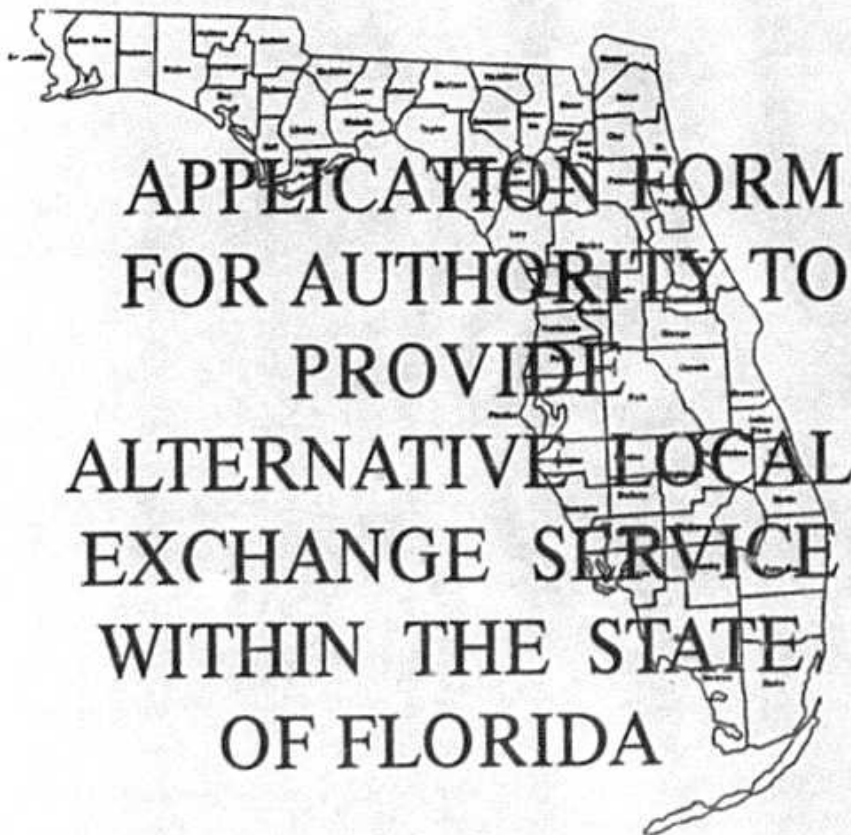
Respectfully submitted,

James E. Petri
Regulatory Analyst

DOCUMENT NUMBER-DATE

01280 FEB-5 88

FPSC-RECORDS/REPORTING



APPLICATION FORM
FOR AUTHORITY TO
PROVIDE
ALTERNATIVE LOCAL
EXCHANGE SERVICE
WITHIN THE STATE
OF FLORIDA

DOCUMENT NUMBER-DATE

01280 FEB-58

FP-80 RECORDS/REPORTING

1. This is an application for (check one):

Original authority (new company)

Approval of transfer (to another certificated company)

Example, a certificated company purchases an existing company and desires to retain the original certificate authority.

Approval of assignment of existing certificate (to a noncertificated company)

Example, a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.

Approval for transfer of control (to another certificated company)

Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of applicant:

Cable & Wireless, Inc.

3. A. National mailing address including street name, number, post office box, city, state, zip code, and phone number.

8219 Leesbur Pike
Vienna, VA 22182
703-790-5300

B. Florida mailing address including street name, number, post office box, city, state, zip code, and phone number.

Crocker Plaza
5355 Town Center Road, Suite 300
Boca Raton, FL 33486
407-347-0033 or 1-800-229-9287

C. Physical address of alternative local exchange service in Florida including street name, number, post office box, city, zip code and phone number.

Same as Above

4. Structure of organization:

- | | |
|---|--|
| <input type="checkbox"/> Individual | <input type="checkbox"/> Corporation |
| <input checked="" type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership |
| <input type="checkbox"/> General Partnership | <input type="checkbox"/> Limited Partnership |
| <input type="checkbox"/> Joint Venture | <input type="checkbox"/> Other, Please explain _____ |

5. If incorporated, please provide proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

Corporate charter number: 75693

See Attachment 1

6. Name under which the applicant will do business (d/b/a):

Cable & Wireless, Inc.

7. If applicable, please provide proof of fictitious name (d/b/a) registration.

Fictitious name registration number: Cable & Wireless, Inc. does have a fictitious name in Florida, T-Net. However, T-Net will not be involved in the provision of local exchange services.

8. If applicant is an individual, partnership, or joint venture, please give name, title and address of each legal entity.

Not Applicable; CWI is a corporation.

9. State whether any of the officers, directors, or any of the ten largest stockholders have previously been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.

No officers, directors, or stockholders of the Applicant has been adjudged bankrupt, mentally incompetent, or found guilty of any crime.

10. Please provide the name, title, address, telephone number, internet address, and facsimile number for the person serving as ongoing liaison with the Commission, and if different, the liaison responsible for this application.

Rachel J. Rothstein, Sr. Regulatory Counsel, Cable & Wireless, Inc., 8219 Leesburg Pike, Vienna, VA 22182. Tel. #703-734-4439, Fax. #703-442-8891.

11. Please list other states in which the applicant is currently providing or has applied to provide local exchange or alternative local exchange service.

New York, Illinois, Texas, California, Maryland, Connecticut

12. Has the applicant been denied certification in any other state? If so, please list the state and reason for denial.

No.

13. Have penalties been imposed against the applicant in any other state? If so, please list the state and reason for penalty.

No.

14. Please indicate how a customer can file a service complaint with your company. Customers will be able to call our toll-free customer service number to have service or billing problems corrected. Complaints filed with the state are investigated and resolved according to state procedures.

15. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide alternative local exchange service in Florida.

See Attachment 2

A. Financial capability.

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements, including:

1. the balance sheet
2. income statement
3. statement of retained earnings for the most recent 3 years.

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should affirm that the financial statements are true and correct.

B. Managerial capability.

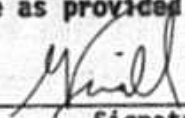
C. Technical capability.

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange service in the State of Florida. I have read the foregoing and declare that to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083".

Official:



Signature

2/2/96
Date

Title:

Vice President

703-790-5300
Telephone Number

Address:

8219 Leesburg Pike
Vienna, VA 22182

ATTACHMENT 1
AUTHORIZATION TO
TRANSACT BUSINESS IN FLORIDA

State of Florida



Department of State

I certify the attached is a true and correct copy of the Amendment to the Application of a Foreign Corporation, filed on July 21, 1994, for CABLE & WIRELESS COMMUNICATIONS, INC. which changed its name to CABLE & WIRELESS, INC., a District of Columbia corporation authorized to transact business in Florida, as shown by the records of this office.

The document number of this corporation is 840787.

Given under my hand and the
Great Seal of the State of Florida,
at Tallahassee, the Capital, this the
Twenty-first day of July, 1994



CR2EO22 (2-91)

Jim Smith

Jim Smith
Secretary of State



FLORIDA DEPARTMENT OF STATE

Jim Smith
Secretary of State

July 21, 1994

PRENTICE HALL
TALLAHASSEE, FL

Re: Document Number 840787

The Amendment to the Application of a Foreign Corporation for CABLE & WIRELESS COMMUNICATIONS, INC. which changed its name to CABLE & WIRELESS, INC., a District of Columbia corporation authorized to transact business in Florida, was filed on July 21, 1994.

The certification you requested is enclosed.

Should you have any questions regarding this matter, please telephone (904) 487-6050, the Amendment Filing Section.

Joy Moon-French
Corporate Specialist
Division of Corporations

Letter Number: 194A00033673

ATTACHMENT 2

15. Cable & Wireless, Inc.'s Financial, Managerial, and Technical capabilities to provide Alternative Local Exchange Service in Florida

A. Financial Capabilities

Cable & Wireless, Inc. ("CWI") has achieved strong financial results since initiating service in 1986. CWI has reported robust revenue growth in recent years. Total revenues for 1995 were \$672 million, an increase of 16 percent over the prior year; revenues for 1994 increased 14 percent from 1993. This increase in revenues was largely due to a 15 percent increase in switched network traffic. This growth represents increases in all market segments -- international and domestic. As a result of this growth in traffic, and an effective restructuring and recapitalization strategy, CWI has reported strong net income growth and expects to maintain such growth in the future. Thus, CWI asserts that it has the ability to make the necessary financial commitment to enter the local exchange market in Florida.

Financial statements are included in this attachment. Because CWI is privately held, however, this information is not typically available to the public. Therefore CWI requests that the Commission treat this information as confidential.

B. Managerial Capabilities

CWI's parent, Cable & Wireless, PLC ("CWPLC"), has been involved in the telecommunications industry for over 120 years. CWPLC's subsidiaries operate in more than 54 countries -- more locations than any other telecommunications company. CWI's senior management team has a wealth of experience in the telecommunications industry. CWI's CEO has been involved in the telecommunications and computing services industry for over 27 years, and has put together a management team well qualified to provide local service in Florida. The expertise of this management team is clearly demonstrated by the robust growth of CWI.

CWI has undergone unprecedented growth since originally obtaining its Florida certification. Such growth is primarily due to increasing traffic volume, as measured in minutes of use (MOU). CWI's MOU growth, which is attributable to its innovative marketing strategies, has resulted in record revenue.

CWI believes that its strong performance plainly indicates that it possesses the managerial qualifications required to provide local exchange resale service.

C. Technical Capabilities

CWI currently offers a wide range of interexchange services on a statewide basis in Florida. CWI has been providing consistently high quality services to consumers in 48 states.

CWI routes its interexchange traffic through 56 DCSs, 7 DMS-250 switches, 375 SST switches and 13 SSTII switches; all of which is managed 24 hours a day/7 days a week by a centralized national network management center. CWI is in the process of replacing its SSTs and SSTIIs with five additional enhanced DMS-250s and is expanding the number of DCSs in the network to 68. The new structure will allow CWI to have greater capability to leverage AIN technologies and to create a more stable and reliable network.

CWI plans to provide local exchange service in Florida purely on a resale basis. CWI's local traffic will be routed entirely over the network of its underlying carriers. Consequently, the quality of service that CWI's local exchange customers receive will be equivalent to that provided by the incumbent LEC.

Additionally, CWI is one of a very limited number of interexchange carriers actually providing local service in the Manhattan, New York area. CWI has gained valuable experience in its initial provision of local service, which will have a direct benefit for Florida consumers.

With expertise in the provision of interexchange, toll, and now local exchange services as well, and the provision of high quality telecommunications and customer services, CWI is well qualified from a technical standpoint, to provide resale exchange telecommunications service in Florida.