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2	FLORIDA PUBLIC SERVICE COM	MISSION			
3					
4		DOCKET 1	10.	960757-TP	
5	:				
6	Petition by Metropolitan Fiber : Systems of Florida, Inc. for : arbitration with BellSouth :				
7	Telecommunications, Inc. :				
8	<pre>concerning interconnection, rates,: terms, and conditions, pursuant to: the Federal Telecommunications :</pre>				
9	Act of 1996. :				
10	Petition by AT&T Communications : of the Southern States, Inc. for :	DOCKET 1	10.	960833-TP	
11	arbitration of certain terms and : conditions of a proposed agreement:				
12					
13	and resale under the : Telecommunications Act of 1996. :				
14		DOCKET 1	10.	960846-TP	
15	Corporation and MCI Metro Access : Transmission Services, Inc. for :				
16	arbitration of certain terms and :				
17	,				
18					
19	Telecommunications Act of 1996. :				
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21					
22	PROCEEDINGS: PREHEARING CONFEREN	CE			
23	DC	CUMENT	NO		
24		00475-	98	SION CLERK	
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2	BEFORE:	COMMISSIONER SUSAN F. CLARK Prehearing Officer			
3					
4	DATE:	Friday, January 9, 1998			
5	TIME:	Commenced at 10:30 a.m. Concluded at 11:45 a.m.			
6	PLACE:	Betty Easley Conference Center Room 152			
7		4075 Esplanade Way Tallahassee, Florida			
8		Tarranassee, Trorraa			
9	REPORTED BY:	JOY KELLY, CSR, RPR Chief, Bureau of Reporting			
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APPEARANCES: 2 NANCY B. WHITE and NANCY SIMS, BellSouth 3 Telecommunications, Inc., c/o Nancy Sims, 150 South Monroe Street, Suite 400, Tallahassee, Florida 4 32399-0850, appearing on behalf of BellSouth 5 Telecommunications, Inc. 6 FLOYD R. SELF, Caparello, & Self, 215 South 7 Monroe Street, Post Office Box 1876, Tallahassee, 8 Florida 32302-1876, appearing on behalf of WorldCom 10 and Metropolitan Fiber Systems of Florida. 11 TRACY HATCH, AT&T Communications of the 12 Southern States, Inc., 101 East College Avenue, 13 Florida 32301, appearing on behalf of AT&T 14 Communications of the Southern States, Inc. 15 CHARLIE PELLEGRINI and RICHARD BELLAK, Florida Public Service Commission, Division of Legal 16 17 Services, 2540 Shumard Oak Boulevard, Tallahassee, 18 Florida 32399-0870, appearing on behalf of the 19 Commission Staff. 20 21

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- 1 PROCEEDINGS
- 2 (Hearing convened at 10:30 a.m.)
- 3 COMMISSIONER CLARK: We'll call the
- 4 prehearing to order. Would you read the notice?
- 5 MR. PELLEGRINI: Pursuant to notice dated
- 6 January 7, 1998, this time and place have been set for
- 7 an emergency prehearing in consolidated docket numbers
- 8 960757, 960833, and 960846-TP, petitions for
- 9 arbitration of MFS, AT&T and MCI with BellSouth.
- 10 COMMISSIONER CLARK: We'll take appearances.
- 11 MS. WHITE: Nancy White for BellSouth
- 12 Telecommunications.
- MR. HATCH: Tracy Hatch on behalf of AT&T
- 14 Telecommunications of the Southern States, Inc.
- MR. SELF: Floyd Self on behalf of WorldCom,
- 16 Inc.
- 17 MR. PELLEGRINI: Charles Pellegrini, 2540
- 18 Shumard Oak Boulevard, on behalf of Public Service
- 19 Commission, Commission Staff.
- MR. BELLAK: Richard Bellak, same address,
- 21 representing the Commission.
- 22 COMMISSIONER CLARK: And Mr. Melson
- 23 indicated he would like to be excused from this
- 24 emergency prehearing and we'll note that he is
- 25 excused.

- 1 MR. PELLEGRINI: That is correct,
- 2 Commissioner.
- 3 COMMISSIONER CLARK: Okay. All right.
- 4 Staff.
- 5 MR. PELLEGRINI: Shall I begin?
- 6 COMMISSIONER CLARK: Yes.
- 7 On January 2nd, 1998, audit manager Kathy
- 8 Welch submitted to BellSouth a Notice of Intent to
- 9 audit certain of the Company's records. The purpose
- 10 of the audit is to verify some of the data contained
- 11 in the Company's cost studies that is at variance with
- 12 the testimony of the other parties or that is
- 13 inadequately supported. This includes 23 points -- 23
- 14 specific points of verification of work times, labor
- 15 rates, material costs, and factors related to
- 16 collocations, lines and operations support systems.
- 17 I have with me a detailed enumeration of the
- 18 points of verification, but I would like to mention
- 19 just a few of them for illustration.
- 20 For example, to verify the installation work
- 21 time, disconnect work time and direct labor rates
- 22 associated with a nonrecurring dedicated DS-1 facility
- 23 termination. Verify the material costs for OSS
- 24 electronic interface per order. Verify the
- 25 plant-specific factor used for the two-wire analog,

- 1 voice grade NID. Verify the assumptions for the
- 2 material, equipment and installation requirements for
- 3 collocation.
- 4 BellSouth has thus far refused to allow the
- 5 auditors access to its records. Section 364.183
- 6 provides that the Commission shall have access to all
- 7 records -- all records -- of a telecommunications
- 8 company that are reasonably necessary for the
- 9 disposition of the matters within the Commission's
- 10 jurisdiction. That are reasonably necessary for the
- 11 disposition of matters within the Commission's
- 12 jurisdiction.
- And Rule 25-4.020(1) addresses reasonable
- 14 access to utilities' records -- to the utility's
- 15 records. And reasonable access means that the company
- 16 shall provide -- shall fully provide responses to
- 17 audit requests for access to records within the time
- 18 frame established by the auditor. The rule only
- 19 provides a dispute resolution procedure in the event
- 20 that the auditor and company fail to agree on a
- 21 reasonable response time. That, however, is not what
- 22 is at issue, at least in the first place. What is at
- 23 issue here, in the first place, is BellSouth's flat
- 24 refusal to permit the audit.
- Now, the only limitation that the access to

- 1 company records statute attaches to the Commission's
- 2 authority to audit the records of a telecommunications
- 3 company is that access shall be provided to records
- 4 reasonably necessary for the disposition of matters
- 5 within the Commission's jurisdiction. And there is,
- 6 of course, no contention that the present matter is
- 7 not within the Commission's jurisdiction -- that this
- 8 matter is not within the Commission's jurisdiction, or
- 9 that the access request is not reasonably necessary
- 10 for the disposition of the issues raised in the
- 11 present matter.
- Now, the statute does not limit audits to
- 13 only undocketed matters, nor does it preclude them in
- 14 the midst of a litigation; neither does the statute
- 15 restrict audits to particular phases of proceedings.
- 16 The statute envisions that whenever a bona fide need
- 17 for an audit arises in the course of a proceeding,
- 18 whether it be a docketed matter or an undocketed
- 19 matter, that that audit should go forward.
- 20 It's Staff's intent that the audit would be
- 21 carried out in the normal fashion, according to rule
- 22 and standard operating procedure. Staff, together
- 23 with all other interested persons, would gain access
- 24 to the audit results only upon filing of the audit
- 25 report. In this instance Staff would, as it often

- 1 does, use the audit report to prepare cross
- 2 examination in order to introduce the audit findings
- 3 into the evidentiary record. In another instance, but
- 4 not in this one, Staff might sponsor the auditor as a
- 5 Staff witness for the very same purpose; that is, to
- 6 introduce the audit findings into the evidentiary
- 7 record.
- 8 What Staff seeks in this audit request as in
- 9 any audit request, should not be confused with the
- 10 kind of information Staff seeks through discovery
- 11 subject to the rules of civil procedure. This is not
- 12 backdoor discovery or discovery in sheep's clothing.
- 13 The auditors will not function as a mere conduit of
- 14 information to the Staff. The Staff is very troubled
- 15 by BellSouth's refusal to permit the audit on the
- 16 grounds that Staff is using the audit process
- 17 improperly to obtain discovery. And Staff sees the
- 18 company's refusal as a serious unwarranted challenge
- 19 to the Commission's authority to conduct audits and
- 20 one that should not go unanswered.
- 21 Staff is not in an adversarial position
- 22 vis-a-vis BellSouth in this proceeding or in this
- 23 particular situation. Rather, with the audit request,
- 24 Staff is simply discharging its responsibility as a
- 25 neutral -- as a neutral -- to assure that the

- 1 evidentiary record is fully developed and fully
- 2 reliable. There's no predisposition to seek
- 3 information unfavorable to BellSouth, or for that
- 4 matter, favorable to BellSouth. Whatever the effect
- 5 of the verifications that Staff seeks, the evidentiary
- 6 record will become more complete and more reliable and
- 7 the Commission's ultimate decision will be more
- 8 informed.
- 9 In the present case the Commission is
- 10 charged under federal law to establish rates for
- 11 unbundled network elements that are based on
- 12 forward-looking long run incremental costs. The
- 13 Commission's ability to discharge this responsibility
- 14 is greatly dependent upon the quality of the
- 15 evidentiary record. And in turn, the quality of the
- 16 evidentiary record in this case is greatly dependent
- 17 upon the findings of the requested audit.
- 18 Therefore, Staff respectfully requests the
- 19 prehearing to issue an order from the bench permitting
- 20 the requested audit to go forward immediately.
- 21 COMMISSIONER CLARK: Before I have BellSouth
- 22 respond, is there any -- is there going to be any
- 23 argument from you, Mr. Self, or you, Mr. Hatch?
- 24 MR. SELF: I wasn't planning on making any
- 25 argument, Commissioner.

- 1 MR. HATCH: No, ma'am.
- 2 COMMISSIONER CLARK: Okay. Ms. White.
- 3 MS. WHITE: Thank you. Let me first start
- 4 off by saying that at no time has BellSouth refused to
- 5 provide information to Staff. BellSouth has informed
- 6 Staff on several occasions that the specific
- 7 information they are seeking in this audit request
- 8 will be provided to the extent BellSouth can provide
- 9 it in connection with the depositions of BellSouth's
- 10 witnesses. So I want to make that perfectly clear.
- 11 COMMISSIONER CLARK: Hang on. Is it a
- 12 condition to your producing it that it will only be
- 13 produced as part of a deposition?
- 14 MS. WHITE: Well, not -- the deposition is
- 15 what is handy. The deposition of our witness who
- 16 would address the information that Staff is seeking
- 17 are set for next week. So it appears reasonable and
- 18 connected that that would be a good time to do it.
- 19 But what we have a problem with is that it
- 20 is not an audit. These dockets are a continuation of
- 21 the arbitration dockets. This particular phase of
- 22 these dockets has been going on for over three months,
- 23 almost four months. Hearings are set for January
- 24 24th -- or 26th -- I am losing my dates -- of this
- 25 month.

- 1 The Staff sent a letter advising BellSouth
- 2 of the audit on December 19th. But they did not send
- 3 it to BellSouth Telecommunications, they sent it to
- 4 BellSouth ALEC. It was not received by the
- 5 appropriate party until after the new year. The first
- 6 that BellSouth Telecommunications knew about it was
- 7 when we received a phone call on December 31st,
- 8 followed up by Ms. Welch's facts of January 2nd.
- 9 If you look at the audit request, it
- 10 specifically requests items that are backup to prior
- 11 discovery efforts in these dockets. The Staff has not
- 12 been shy in this phase in these dockets about sending
- 13 BellSouth discovery requests.
- 14 COMMISSIONER CLARK: Let me ask you sort of
- 15 a fundamental question as to your position. Is it
- 16 your position that when we have an ongoing docket such
- 17 as this, that there is no ability for the Staff to
- 18 conduct an audit on the same issues, on the same -- it
- 19 seems to me it could be done through an audit or it
- 20 could be done through discovery. And my question to
- 21 you is are you saying that it's never appropriate to
- 22 do it through an audit?
- MS. WHITE: I'm not saying it's never
- 24 appropriate. I'm saying it's not appropriate in this
- 25 instance.

- 1 COMMISSIONER CLARK: And why is that?
- MS. WHITE: That's because this is not a
- 3 true audit. Staff is gathering facts for litigation,
- 4 they're seeking these documents in furtherance of
- 5 prior discovery efforts and that should be subject to
- 6 the rule of discovery. It's not an audit. All they
- 7 are looking for is further information concerning the
- 8 facts of this particular hearing, this particular
- 9 case. That's discovery. They are not looking to see
- 10 whether BellSouth is overearning or BellSouth has been
- 11 guilty of not billing correctly. They are looking at
- 12 the specific issue that's at the heart of this docket.
- 13 COMMISSIONER CLARK: Let me focus on that.
- 14 Is it your position then when it is a specific issue
- 15 that's at a heart of a docket, that you cannot conduct
- 16 an audit -- that we cannot conduct a audit?
- MS. WHITE: In this instance, yes, that's
- 18 correct. That's my position.
- 19 COMMISSIONER CLARK: What would make this
- 20 different than any other? I mean, it seems to me you
- 21 have -- your basis for argument is that because it
- 22 lies at the heart of the matter, the costing, it is
- 23 inappropriate for an audit. If that's the principle,
- 24 why isn't it applicable to all other cases then? I
- 25 mean why have you said --

- 1 MS. WHITE: Part of what I'm arguing is that
- 2 this isn't a true audit. They're not -- I mean, this
- 3 didn't start out as an audit. This is the
- 4 nonrecurring cost which is the issue.
- 5 COMMISSIONER CLARK: I understand that but I
- 6 want you to answer the question, if it is never
- 7 appropriate to audit during a case when it goes to the
- 8 heart of the issue.
- 9 MS. WHITE: I'm not saying it's never
- 10 appropriate. I'm saying it's not appropriate in this
- 11 case.
- 12 COMMISSIONER CLARK: And it is not
- 13 appropriate why?
- 14 MS. WHITE: For several reasons. One
- 15 because these are arbitration dockets. The Commission
- 16 has authority -- the Staff has authority to do
- 17 management and financial audits. This, I believe,
- 18 doesn't fall into either of those categories.
- 19 COMMISSIONER CLARK: All right. It's an
- 20 arbitration docket and it is not a management or a
- 21 financial audit.
- MS. WHITE: Right.
- 23 The second reason is that the documents they
- 24 are seeking goes specifically or relies on prior
- 25 discovery efforts by the Staff. It's a follow-up to

- 1 previous discovery in these dockets by the Staff.
- 2 COMMISSIONER CLARK: And why is it
- 3 inappropriate to do an audit based on that kind of
- 4 discovery.
- 5 MS. WHITE: What are they auditing? You
- 6 know, that's part of the problem. There's no clear --
- 7 there's no clear understanding or knowledge of exactly
- 8 what the audit is. If the case is that they need
- 9 additional help from the Audit Division of the
- 10 Commission Staff, that may be fine, but what is
- 11 actually being audited here? I just don't think it is
- 12 a true audit. I see no indication it's a true audit.
- 13 COMMISSIONER CLARK: Okay.
- 14 MS. WHITE: The bottom line is that this is
- 15 a discovery effort. And that the statute, 183.1, is
- 16 not appropriate to a discovery effort. Discovery must
- 17 be conducted under the rules of civil procedure. We
- 18 don't have any problem with discovery. Staff has
- 19 already issued seven sets of interrogatories and five
- 20 sets for request for production of documents and
- 21 BellSouth has complied to the best of its ability with
- 22 those. So we are now -- I think it's important to
- 23 state again, we're not refusing to answer Staff's
- 24 questions. We just don't think an audit is the
- 25 appropriate manner.

- 1 COMMISSIONER CLARK: Okay. Let me ask you
- 2 this: So what's the difference if you produce it with
- 3 respect to a discovery request or you do it with
- 4 respect to the audit, what's going to be different
- 5 with respect to your answers?
- 6 MS. WHITE: I don't think anything is going
- 7 to be different with respect to the answers. I think
- 8 the problem is the precedent that it sets. You're
- 9 saying instead of doing discovery in dockets where
- 10 discovery has been going on and we're less than two
- 11 weeks from hearing, you can just all of a sudden open
- 12 an audit up. I don't think that was the intent and
- 13 the purpose.
- 14 COMMISSIONER CLARK: So is it the timing of
- 15 audit that you think is --
- MS. WHITE: That's a part of it. That's a
- 17 big part of it.
- 18 COMMISSIONER CLARK: So if they had asked
- 19 these same questions at the beginning and indicated
- 20 that they were going to conduct an audit, would you
- 21 not have objected?
- MS. WHITE: If they had at the beginning of
- 23 this matter said, "We need to conduct an audit and
- 24 here's what we need to conduct it on," that may be a
- 25 different story. I can't say 100% it would have been.

- 1 But at least we would have known what was going on,
- 2 what they needed, what the purpose of the audit was.
- 3 To come in at the eleventh hour and say
- 4 "We're going to do an audit --" I mean, the letter
- 5 went out, faxed to us on January 2nd, asking for all
- 6 of these things and it wasn't a small amount of
- 7 information -- by, I believe, the 6th of January.
- 8 Plus, as I said, we were kind of just blown away by it
- 9 in the first place because we didn't have any
- 10 knowledge of it until we received that.
- 11 COMMISSIONER CLARK: And that was probably
- 12 due to the fact that the December 19th letter --
- 13 MS. WHITE: Was sent to the incorrect
- 14 person.
- 15 COMMISSIONER CLARK: Let me ask Staff a
- 16 minute. What happened there?
- 17 MR. PELLEGRINI: I'm not certain,
- 18 Commissioner Clark. I think that was an innocent
- 19 misdirection.
- 20 COMMISSIONER CLARK: Why don't you find out
- 21 and we'll let Ms. White continue, maybe you can check
- 22 with Ms. Vandiver.
- MR. PELLEGRINI: I have, and Ms. Vandiver
- 24 and I have discussed this and that's simply --
- 25 COMMISSIONER CLARK: Who should it have been

- 1 sent to and who was it sent to?
- MS. WHITE: It was sent to a woman by the
- 3 name of Pat Cowart at BellSouth BSE, Incorporated,
- 4 which is the BellSouth ALEC in Florida. It should
- 5 have been sent to Ms. Sims here in Tallahassee.
- 6 COMMISSIONER CLARK: Okay. So what did
- 7 Ms. Cowart do when she got it?
- MS. WHITE: Well, I can't answer that.
- 9 Apparentally -- what did she do, Ms. Sims, do you know
- 10 the answer to that question?
- 11 WITNESS SIMS: Commissioner, she
- 12 basically -- she received it on December 22nd -- it
- 13 was dated December 19th, she received it on December
- 14 22nd. She did not call me about it until January the
- 15 5th and that's when they faxed it to us.
- 16 COMMISSIONER CLARK: Okay. Probably the
- 17 holidays got in the way.
- 18 MR. PELLEGRINI: I think I could add this,
- 19 Commissioner Clark. I've indicated from the very
- 20 beginning that if the time frame we specified was
- 21 onerous, we were flexible within some limits. And, in
- 22 fact, there was a procedure provided in the rules for
- 23 working out disputes of that kind.
- 24 COMMISSIONER CLARK: Ms. White, I sense this
- 25 is really a reaction to the limited amount of time you

- 1 have been given. It seems to me that what you're
- 2 saying is -- my concern was the reason you wanted it
- 3 characterized as discovery is you were going to argue
- 4 it wasn't reasonably related, it didn't meet the
- 5 discovery requirement. Not designed --
- 6 MR. PELLEGRINI: -- to admissible evidence.
- 7 COMMISSIONER CLARK: Whatever. I don't
- 8 sense that's your point.
- 9 MS. WHITE: No. No. I think my point is --
- 10 part of it is the length of time. I mean in a normal
- 11 audit you get 14 days unless there's some other
- 12 problem. Discovery you get 15 days. In this
- 13 particular docket it started out as the normal time
- 14 but it was compacted to accommodate the Staff, as a
- 15 matter of fact.
- I guess the problem I really have, I think
- 17 it goes much deeper. It's a fundamental problem of
- 18 when it is appropriate to do an audit and what is the
- 19 subject going to be of the audit more than the actual
- 20 what they are asking for. But what they are asking
- 21 for to me shows you that it's not a true audit.
- 22 Because, for example, one of the -- or several of the
- 23 requests specifically say backup -- provide backup for
- 24 this spreadsheet that was attached to the rebuttal
- 25 testimony of so and so.

- 1 So I mean it's -- you know, that's a
- 2 discovery question. I mean, that's what you see in
- 3 an interrogatory request.
- 4 COMMISSIONER CLARK: I understand that. But
- 5 to me it's also an audit question. It is very similar
- 6 to what we do in other cases. I understand there are
- 7 primarily rate cases, but when you -- you know, when
- 8 you get information in, that sort of tells you the
- 9 parameters of what you want to audit, and it should
- 10 always be related to the proceeding in some way.
- 11 MS. WHITE: And I understand that. But I
- 12 honestly don't believe this is a true audit.
- 13 COMMISSIONER CLARK: Let's see how we can
- 14 resolve this. We could probably get down to -- and I
- 15 could make a decision and say to you I think it is an
- 16 audit. You've got to produce it. And we could spend
- 17 a lot of time arguing about it, and then we could
- 18 appeal it and see who was right. But it seems to me
- 19 that you've acknowledged that there's a need for the
- 20 information from the Staff.
- 21 MS. WHITE: I've acknowledged that the Staff
- 22 is interested in the information and it's ligitimately
- 23 relevant.
- 24 COMMISSIONER CLARK: And to give it to them
- 25 at the time the depositions are being taken is of

- 1 little value, in the sense of being prepared to use
- 2 that time efficiently. Is there some way we could
- 3 just work this out that the information gets to Staff
- 4 appropriately?
- 5 Let me ask Staff, is there anything
- 6 beyond -- do you intend to ask more in your audit than
- 7 what you already have?
- MR. PELLEGRINI: No. We have a very, very
- 9 clear vision of what we -- are seeking in the audit.
- 10 And at this point the value of this information will
- 11 be in the formulation of cross examination at hearing.
- 12 I mean, the opportunity to use this information at
- 13 depositions is rapidly past.
- 14 COMMISSIONER CLARK: As I understand, it
- 15 goes to costs, forward-looking costs that we, as --
- 16 speaking as a Commissioner, we need to be confident
- 17 that we're coming up with the right amount, and to the
- 18 extent we don't have information we're not going to be
- 19 confident and that's not something that's either good
- 20 for you all or good for any party.
- 21 MS. WHITE: BellSouth -- if they can be
- 22 withdrawn as being a quote "audit" or "audit request"
- 23 BellSouth would be happy to work with the Staff on
- 24 getting information to them as soon as possible. If
- 25 the depositions of the people that would be able to

- 1 speak to this information, they are set for next week,
- 2 so if Staff wanted to put those off or reserve the
- 3 right maybe to follow up with a phone deposition on
- 4 this particular information, we could work with that.
- 5 I think there's only one request in here that we would
- 6 probably have a problem with, and that's No. 2, which
- 7 is arrange for the auditors to travel with the
- 8 technicians doing the type of work performed on the
- 9 above schedules.
- 10 There are several reasons why that could be
- 11 a problem. One is you would have to find a tech who
- 12 is doing that specific work at the time, try to work
- 13 all that out. And the other problem to that would be
- 14 that the numbers in the cost study are average
- 15 numbers, so watching a tech do it isn't really going
- 16 to tell the Staff anything.
- 17 COMMISSIONER CLARK: You're arguing the
- 18 value of it, not the right to have the information.
- MS. WHITE: No. I'm just saying that's
- 20 going to cause a problem, especially with the time
- 21 limits that we're looking at, two weeks before a
- 22 hearing.
- 23 So I'm just kind of saying I'll be happy to
- 24 work with Staff. That's one to me that looks like it
- 25 could be a problem; as long as everybody is aware of

- 1 that, that's fine.
- 2 MR. PELLEGRINI: All I can say is that
- 3 Staff, for its part, is willing to work with the
- 4 Company, but I don't think it's an acceptable solution
- 5 to withdraw the audit. We continue to believe the
- 6 audit request is valid and not to be sustained.
- 7 COMMISSIONER CLARK: Let me ask you one
- 8 thing: Ms. White, would you distinguish for me why
- 9 you believe this is not a financial audit?
- 10 MS. WHITE: Because a financial audit --
- 11 traditionally what a financial audit has been in the
- 12 Commission is looking at overearnings -- looking at
- 13 earnings, rather, not overearnings -- but earnings.
- 14 First of all, BellSouth's price-regulated now so the
- 15 issue of earnings is not relevant to BellSouth.
- 16 COMMISSIONER CLARK: If that's your
- 17 argument, then what you're saying is that we never
- 18 have a right to do a financial audit.
- MS. WHITE: No. I'm saying there may be
- 20 different kinds of financial audits. The most common
- 21 and traditional kind has been earnings.
- 22 COMMISSIONER CLARK: I agree with that.
- 23 MS. WHITE: It's definitely not an earnings
- 24 audit here.
- 25 COMMISSIONER CLARK: But it seems to me we

- 1 have routinely done audit when we're concerned about
- 2 cost allocations and costing of a particular service.
- 3 And while I don't have at my fingertips instances
- 4 where it has been that kind of limited audit, it
- 5 appears to me it does fall within the notion of a
- 6 financial audit.
- 7 MS. WHITE: I agree. Another type of
- 8 financial audit is to look and to make sure that
- 9 there's no cross-subsidization, or to look and make
- 10 sure affiliate transactions and cost allocations
- 11 between affiliates are correct. That's not the
- 12 situation here. Neither one of those are.
- This is not a cross-subsidization case.
- 14 It's not a case where the Commission is concerned
- 15 about transactions between affiliates and allocations
- 16 of costs between affiliates. It's strictly a case
- 17 about what is the cost, nonrecurring and recurring, of
- 18 specific elements.
- 19 COMMISSIONER CLARK: Well, I agree with
- 20 that. And to the extent you look at those costs and
- 21 you can verify that the costs you've included are
- 22 correct then there's no cross-subsidization. You've
- 23 answered that question.
- MS. WHITE: But what I'm saying is that
- 25 Staff can do that. I mean, we can give this

- 1 information, Staff can look at their information and
- 2 have that.
- 3 You know, I never really heard a good
- 4 explanation for why the auditors are required; why
- 5 that particular process is important to this
- 6 proceeding.
- 7 As I said, if it comes down to it, what
- 8 we're really talking about here -- which I've heard is
- 9 that maybe it's a resource problem on the Staff's
- 10 part -- I have no problem with them using the
- 11 resources of the auditors but it's not an audit.
- 12 COMMISSIONER CLARK: Well, let me put it
- 13 this way: I'm not prepared at this time to say that
- 14 it is not an audit or that it's an inappropriate
- 15 audit.
- And it seems to me that you have agreed that
- 17 the information is relevant. What I'd like to do is
- 18 go ahead and take a recess until about 11:30 and let
- 19 you all talk to Staff and see what you can work out.
- 20 I quess it is -- while I understand the
- 21 point is important to you all in terms of what
- 22 describes an audit, it certainly seems to me that, at
- 23 least in this case, you don't dispute that the
- 24 information is relevant and ought to be produced in
- 25 some fashion.

- 1 Given that, it seems the fundamental issue
- 2 of getting the information is not in dispute. And so
- 3 on that basis I'd like to see you all work it out.
- 4 And I'll give you until 11:30 to see if you can do
- 5 that, and we'll come back in and see what we have left
- 6 to do.
- 7 (Recess taken from 11:00 a.m. to 11:45 a.m.)
- 8 COMMISSIONER CLARK: Let's call the
- 9 prehearing back to order. Ms. White and
- 10 Mr. Pellegrini, have we reached an accord on how we
- 11 can get this information?
- MR. PELLEGRINI: I think we have,
- 13 Commissioner Clark. But I would like first to say I
- 14 need to, as strongly as I possibly can, reassert our
- 15 belief what we have requested here is a valid audit,
- 16 not subject to any of the limitations that Ms. White
- 17 alluded to in her argument. We feel very strongly
- 18 about this.
- 19 Having said that, I think we've reached an
- 20 agreement in which we can proceed. And I think I
- 21 would defer to Ms. White at this point.
- 22 MS. WHITE: Yes. And I will again reiterate
- 23 my strong feeling that this is nothing more than a
- 24 last ditch discovery effort very, very late in the
- 25 game.

- 1 Without waiving any objections to the nature
- 2 of the audit and the audit itself, BellSouth will make
- 3 every effort to comply with the request.
- 4 Again, I just want to make this known just
- 5 so nobody goes away without any conceptions --
- 6 COMMISSIONER CLARK: Without any or with?
- 7 MS. WHITE: With any.
- 8 The riding in the truck, there are certain
- 9 elements the Staff wants to view a technician doing so
- 10 they can look at installation times.
- 11 We will make every effort -- I have no idea
- 12 what is scheduled in the next two weeks before the
- 13 hearing as far as work to be done. If some of these
- 14 things are scheduled to be done by technician in Miami
- 15 I believe where the auditors are, we will try to
- 16 accommodate that. If it is not scheduled, then
- 17 there's not much we can do about that. But I don't
- 18 want anybody to be --
- 19 COMMISSIONER CLARK: You will make a
- 20 good-faith effort.
- 21 MS. WHITE: We will make a very good faith
- 22 effort.
- MR. PELLEGRINI: We agree. And to the
- 24 extent these travels are carried out in the normal
- 25 course of business, we will audit them. And again we

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1 believe that BellSouth will make a good-faith effort
   to keep us informed on that basis.
              MS. WHITE: And I think that's it.
 3
              COMMISSIONER CLARK: Okay.
 4
              I want to say I appreciate the arguments on
 5
   both sides. I thoroughly understand your viewpoints
    and I appreciate the fact that you've worked it out
 7
 8
    and we will adjourn this prehearing. Thank you very
   much.
              (Thereupon, the hearing concluded at
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   11:45 a.m.)
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1	STATE OF FLORIDA) CERTIFICATE OF REPORTER
2	COUNTY OF LEON)
3	I, JOY KELLY, CSR, RPR, Chief, Bureau of Reporting, Official Commission Reporter,
4	
5	DO HEREBY CERTIFY that the Prehearing Conference in Docket No. 960575, 960833, 960846 was heard by the Prehearing Officer at the time and place
6	herein stated; it is further
7	CERTIFIED that I stenographically reported the said proceedings; that the same has been
8	transcribed under my direct supervision; and that this transcript, consisting of 27 pages, constitutes a true
9	transcription of my notes of said proceedings.
10	DATED this 9th day of January, 1998.
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15	JOY KELLY, CSR, RPR Chief, Bureau of Reporting
16	Official Commission Reporter (904) 413-6732
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