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Legal Department

NANCY B. WHITE Assistant General Counsel-Florida

BellSouth Telecommunications, Inc. 150 South Monroe Street Room 400 Tallahassee, Florida 32301 (305) 347-5558

June 11, 1998

980000-PU

Mrs. Blanca S. Bayó Director, Division of Records and Reporting Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

Re: Business Plus and Area Plus (Monthly Report)

Dear Ms. Bayó:

Enclosed is an original and fifteen copies of BellSouth Telecommunications, Inc.'s Request for Specified Confidential Classification, which we ask that you file in the above-captioned matter.

AFA _____ A copy of this letter is enclosed. Please mark it to indicate that the original was filed and return the copy to me. Copies have been served to the parties shown on the attached Certificate of Service.

Sincerely,

Nancy B. White (KR)

Nancy B. White

GPC NBW/vf

ACK _____

CMU

CTH:

CC: All parties of record A. M. Lombardo R. G. Beatty William J. Ellenberg II

RECEIVED & FILED FPSC-BUREAU OF RECORDS

06233-98 This document has been placed in confidential storage pending advice from OPR staff on further handling.

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CERTIFICATE OF SERVICE Business Plus and Area Plus - Monthly Report

I HEREBY CERTIFY that a true and correct copy of the foregoing was served by

Hand-delivery this 11th day of June, 1998 to the following:

Suzanne Ollila Planning and Research Economist Division of Communications Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

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In re: Business Plus and Area Plus Monthly Report

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Undocketed

Filed: June 11, 1998

BELLSOUTH TELECOMMUNICATIONS, INC.'s REQUEST FOR SPECIFIED CONFIDENTIAL CLASSIFICATION

BellSouth Telecommunications, Inc. ("BellSouth" or "Company") hereby files, pursuant to Rule 25-22.006, Florida Administrative Code, its Request For Specified Confidential Classification for the Business Plus and Area Plus Monthly Report.

1. In a Memorandum dated February 20, 1998, the Florida Public Service Commission ("Commission"), requested BellSouth to begin reporting Business Plus and Area Plus information, which includes minutes billed and total usage by customers. This information is to be provided on a monthly basis for a period of six months. The above information is competitively sensitive.

2. BellSouth is filing this Request for Confidential Classification because the information contained in this response is clearly confidential and proprietary, and therefore, entitled to confidential classification pursuant to Sections 119.07(2)(r) and 364.183, Florida Statutes.

 BellSouth has appended to this Request for Confidential Classification as "Attachment A" a list of the location in the response of the information designated by BellSouth as confidential.

 Appended hereto as "Attachment B" is two copies of the requested documents with the confidential information deleted.

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 Appended hereto as "Attachment C" is a sealed envelope containing one copy of the documents including the material which is confidential and proprietary.

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6. The information provided is competitively sensitive. The data provides information that details minutes billed and total usage by customers. This data provides the competitor with information that details which services are most lucrative and which BellSouth products are most vulnerable to competition. Competitors could use this data to shorten their "Product conception-to-market" cycle time by bypassing the market research process. This information is confidential pursuant to Section 119.07(2)(r), Florida Statutes.

 BellSouth has treated and intends to continue to treat the material for which confidential classification is sought as private. This information has not been generally disclosed.

WHEREFORE, based on the foregoing, BellSouth moves the Commission to enter an Order declaring the information described above and contained in the indicated portions of the Business Plus and Area Plus Report to be confidential, proprietary business information, and, thus, not subject to public disclosure.

Respectfully submitted this 11th day of June, 1998.

BEILSOUTH TELECOMMUNICATIONS, INC.

(KR)

ROBERT G. BEATTY O NANCY B. WHITE c/o Nancy H. Sims 150 South Monroe Street, Suite 400 Tallahassee, FL 32301 (305) 347-5555

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Attachment A

Undocketed Business Plus and Area Plus (Monthly Report)

The information provided is competitively sensitive information. The data provides information that details minutes billed and total usage by customers. This data provides the competitor with information that details which services are most lucrative and which BellSouth products are most vulnerable to competition. Competitors could use this data to shorten their "Product conception-to-market" cycle time by bypassing the market research process. This information is confidential pursuant to Section 364.183, Florida Statutes, and Rule 25-22.006, Florida Administrative Code.

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