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June 26, 1998

BY HAND DELIVERY

Ms. Blanca Bayo, Director
Division of Records and Reporting
Room 110, Easley Building
Florida Public Service Commission
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850

Re: Docket No. 951232-TI

Dear Ms. Bayo:

Enclosed for filing in the captioned docket is are the following documents:

1. An original and fifteen copies of the Direct Testimony of Mary Jo Daurio including exhibits on behalf of Transcall America, Inc.; and *070799-98*
2. An original and fifteen copies of the Direct Testimony of Douglas S. Metcalf including exhibits on behalf of Transcall America, Inc. *070799-98*

Please acknowledge receipt of these documents by stamping the extra copy of this letter "filed" and returning the same to me.

ACK ✓
AFA 4

APP _____

CAF _____

CMU 5

CTR _____

EAG _____

EG 1

IN 3 + org

OPC _____
FRS/amb

Enclosures

RCH _____ cc: Mr. Brian Sulmonetti

REC 1 Parties of Record

NAS _____

DTH _____

RECEIVED & FILED
FPPSC BUREAU OF RECORDS

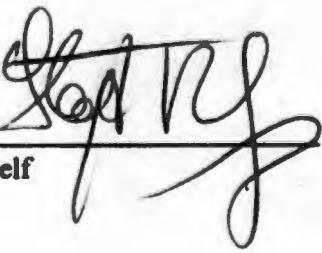
Sincerely,
Floyd R. Self
Floyd R. Self

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true and correct copy of Direct Testimony of Douglas S. Metcalf in Docket No. 951232-TI has been furnished by Hand Delivery (*) and/or U.S. Mail to the following parties of record this 26th day of June, 1998:

Beth Keating, Esq.*
Division of Legal Services
Room 370, Gunter Building
Florida Public Service Commission
2540 Shumard Oak Blvd.
Tallahassee, FL 32399-0850

Mr. Jon W. Zeder
Mr. Wesley R. Parsons
2601 South Bayshore Drive, Suite 1600
Miami, FL 33133


Floyd R. Self

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Dade County Circuit Court referral of)
certain issues in Case No. 92-11654 (Transcall)
America, Inc. d/b/a ATC Long Distance v.)
Telecommunications Services, Inc. and) Docket No. 951232-TI
Telecommunications Services, Inc. vs. Transcall)
America, Inc., d/b/a ATC Long Distance) that)
are within the Commission's jurisdiction.)
)

DIRECT TESTIMONY

of

DOUGLAS S. METCALF

ON BEHALF OF

TRANSCALL AMERICA, INC. d/b/a ATC LONG DISTANCE

JUNE 26, 1998

:

06/26/98
6/26/98

1 **I. INTRODUCTION**

2 **Q: PLEASE STATE YOUR NAME, BUSINESS AFFILIATION,**
3 **ADDRESS, AND ON WHOSE BEHALF YOU ARE TESTIFYING?**

4 **A:** My name is Douglas S. Metcalf, and I am President of Communications
5 Consultants, Inc., 400 N. New York Avenue, Suite 213, Winter Park, Florida
6 32790-1148. CCI provides regulatory, tariff and management assistance to
7 clients using or providing services affected by regulation. My responsibilities
8 in this proceeding include the examination of the billing practices of Telus
9 Communications, Inc ("Telus") and its successor Transcall America, Inc.
10 d/b/a ATC Long Distance ("Transcall") as they were provided to
11 Telecommunications Services, Inc. ("TSI") during the 1989 to 1992 period
12 of their business relationship.

13 **Q: HAVE YOU APPEARED AS A WITNESS BEFORE THIS**
14 **COMMISSION IN PREVIOUS PROCEEDINGS?**

15 **A:** Yes, I have participated or testified in more than 25 cases before this
16 Commission since 1976 on behalf of several parties, but most often the
17 Florida Ad Hoc Telecommunications Users' Committee, an ad hoc group of
18 the largest users of business telephone services within the state of Florida.

19 **Q: WHAT IS THE PURPOSE OF YOUR TESTIMONY?**

20 **A:** I have been asked to investigate TSI's claims and provide my conclusions
21 regarding the Staff Audit Report ("Audit") conducted by Ms. Kathy L. Welch
22 of the Commission's auditing Staff. I have found that in the main, Transcall
23 did more than was required to serve the customers of TSI, as the ultimate
24 carrier of their long distance service, and to accommodate and serve TSI in

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21 regarding the Staff Audit Report ("Audit") conducted by Ms. Kathy L. Welch
22 of the Commission's auditing Staff. I have found that in the main, Transcall
23 did more than was required to serve the customers of TSI, as the ultimate
24 carrier of their long distance service, and to accommodate and serve TSI in

1 its business relationship. This included providing service within the
2 provisions of the "Agreement By and Between Telus Communications, Inc.
3 and Telecomm Services, Inc.," dated July 7, 1989 ("Agreement"), previously
4 identified as Exhibit MJD-1. While from time to time there were
5 implementation and other provisioning and billing issues, these were
6 consistent with industry practices at the time and within the acceptable
7 tolerances established by the tariffs.

8 **Q: WHAT DOCUMENTS HAVE YOU REVIEWED IN THIS
9 PROCEEDING?**

10 **A:** My analysis began with a general review of the case correspondence and
11 pleadings, and then expanded to numerous boxes, binders, and cabinets of
12 related material at the offices of Transcall's attorneys in Tallahassee. I have
13 reviewed the 1994 deposition transcripts of Joel Esquenazi of TSI and Mary
14 Jo Daurio of Transcall, and the more recent deposition transcripts of Joseph
15 Holop, Dennis Sickie, and Brian Sulmonetti, all employees of Transcall. I
16 reviewed in detail the March 14, 1998 draft report of Lopez Levi &
17 Associates, ("LLA") the accountants for TSI, and at the Miami offices of
18 LLA I also examined some 23 boxes of documents and workpapers that serve
19 as the basis of the LLA report. Finally, I reviewed three boxes of material at
20 the WorldCom offices in Boca Raton, which included the credit support
21 provided by TSI for its total credit claims during the period of its business
22 relationship with Transcall.

23 **Q: WHAT INTERVIEWS DID YOU CONDUCT AS PART OF YOUR
24 DOCUMENT ANALYSIS?**

1 **A:** For purposes of understanding the issues in dispute and for clarifying pieces
2 of information contained in the documents I reviewed, I have spoken with
3 Brian Sulmonetti and Mary Jo Daurio of Transcall, Ignacio DuQuesne of
4 Lopez Levi & Associates, and Kathy Welch of the Commission's Staff.
5 Also, to refresh my memory as to the general provisions of reseller tariffs and
6 industry billing practices during the 1989 to 1992 timeframe, I requested
7 material regarding billing error rates and call completion from personnel at
8 Technologies Management Inc. of Winter Park, Florida, a widely known
9 source for historical industry tariff documents. I have also had a number of
10 conversations with Transcall's attorneys in this case.

11 **Q:** **PLEASE DESCRIBE THE STEPS YOU HAVE TAKEN IN YOUR
12 ANALYSIS?**

13 **A:** Within the limits of the available documents, I have:

- 14 - Verified the payments, credits and billing of the accounts between TSI and
15 Transcall;
- 16 - Worked to reconcile differences which exist in the billing between the
17 retail invoices (plain paper invoices) prepared by Transcall for TSI's
18 customers, and the greenbar summary and the invoices to TSI
19 prepared by Transcall for TSI as a reseller;
- 20 - Reviewed numerous billing records to determine the accuracy of TSI's
21 claims regarding duplicate billing, overbilling, "stuck clock" billing,
22 overlapping calls, and charges for incomplete calls;
- 23 - Checked the termination dates of a sample of TSI's customers against the
24 greenbar billing to determine if the customers were timely terminated;

- 1 - Reviewed tariffs from a variety of Florida resellers and smaller carriers for
2 the 1989-1992 time period to verify the general consistency of
3 Transcall and TSI tariff standards, and the prevailing industry
4 standards regarding billing error rates and call completion standards;
5 - Reviewed and analyzed the draft report prepared by LLA;
6 - Reviewed and analyzed the Staff Audit Report for completeness and
7 accuracy; and
8 - Prepared a summary which reflects all of the Transcall billings, TSI
9 payments, credits from Transcall to TSI, and my additional
10 adjustments for the other issues discussed within this testimony. A
11 copy of this summary is attached as Exhibit DSM-1.

12 **Q: WHAT DID YOU CONCLUDE FROM YOUR ANALYSIS?**

13 **A:** Several things. Overall, Transcall worked diligently throughout the course
14 of its relationship with TSI to make its business relationship with TSI
15 successful. Transcall was accurate and timely in recording payments from
16 TSI. Transcall also billed TSI and its customers as required, and within
17 acceptable tariff limits, except for the 9-second error. Transcall gave credits
18 very freely, often without paperwork or verification of any mistake, and
19 reflected those credits on TSI's statements. Transcall, in an attempt to assist
20 TSI in its business, extended credit to TSI by allowing a significant accounts
21 receivable balance, increased the margins to TSI far beyond those negotiated
22 or contemplated in the original Agreement, and worked with TSI to
23 expeditiously resolve any disputes as they arose. The effect of these actions

1 was to provide TSI with a windfall far beyond the value contemplated by the
2 original Agreement.

3 Further, to the extent possible using the billing technologies of that
4 time, Transcall billed TSI as required by the Agreement between the two
5 companies. TSI was the first reseller on the Miami/Telus billing system. The
6 billing systems in place for Transcall's own retail customers were difficult to
7 adapt to a reseller environment, so flexibility and some tolerance for
8 technology and a changing business environment was a requirement for both
9 parties. Problems that could be fixed were fixed, and the liberal credit
10 policies of Transcall to TSI certainly showed Transcall's willingness to go the
11 extra mile to continue the business relationship.

12 From my review and analysis of the LLA draft report, I can only
13 conclude that it contains so many errors it is useless in any evaluation of the
14 TSI-Transcall business relationship. Since this is only a draft report, I will
15 reserve any specific comments regarding LLA until my rebuttal testimony in
16 the event the report they may file as direct testimony is different from the
17 draft report.

18 My conclusions are similar to those reached by the Staff Audit
19 Report, which represents a comprehensive analysis of TSI's claims and the
20 draft LLA report. Based upon my analysis of the TSI claims and the draft
21 LLA report, I agree with the audit findings and adjustments with only four
22 exceptions.

23 My conclusions on the claims regarding stuck clock, duplicate, and
24 overbilling, confirmed by the Staff Audit, demonstrate that these errors were

1 within the 1%-2% error rate articulated in both the Transcall and TSI tariffs.
2 The types of problems that TSI complained of were typical, but within the
3 standards of the day, due to the limitations of the call recording technology
4 of the era experienced by all carriers. Further, Transcall demonstrated on
5 countless occasions its responsiveness to these technological limitations by
6 crediting any claims of TSI even with the limited documentation
7 substantiating any of these concerns.

8 **II. Billings**

9 **Q: DID TRANSCALL BILL TSI'S CUSTOMERS IN ACCORDANCE**
10 **WITH THE AGREEMENT AND TSI'S BILLING INSTRUCTIONS?**

11 **A:** The bills prepared by Transcall for TSI's customers were based upon the rates
12 and billing increments directed by TSI in their instructions to Transcall. As
13 the Staff audit finds, it appears that some of these instructions were
14 inconsistent with TSI's tariff. However, based upon the Agreement, it was
15 clearly TSI's responsibility to ensure that TSI's customers were being billed
16 pursuant to TSI's tariff, and that the billing directions provided to Transcall
17 were consistent with TSI's tariff.

18 **Q: DID TRANSCALL BILL TSI IN EXCESS OF THE APPLICABLE**
19 **TARIFFS OR THE AGREEMENT BETWEEN THE PARTIES?**

20 **A:** Bills prepared by Transcall for TSI were billed according to the Agreement
21 between the parties with three exceptions.

22 The first two exceptions were verbal modifications made to offset
23 technical billing limitations which could not be accomplished with the
24 technology of Transcall's system. These changes provided TSI with a 15%

1 discount on all domestic calls and a 40% discount off the TSI retail rate on
2 all international calls. These discounts more than compensated TSI for the
3 technical limitations of Transcall's billing system. The Staff Audit agrees
4 with my conclusion.

5 The third exception was a decrease in July 1990 in the travel card rate
6 requested in February 1990 by Mr. Esquenazi. With this reduction, the travel
7 card rate went from a single around-the-clock rate to reduced time-of-day
8 rates. See Exhibit MJD-5.

9 Based upon my review of the documentation and course of conduct
10 between the parties, it is my opinion that the lack of written documentation
11 from TSI objecting to the additional discounts underscores TSI's
12 acknowledgment and acceptance of the changes.

13 The Staff Audit further confirms that TSI was billed pursuant to the
14 Agreement except for the above modifications, each of which the Audit
15 determined to be appropriate, and the 9-second error. Thus, I agree with the
16 determination in Audit Disclosure No. 5, at page 12, that the draft LLA
17 adjustment of \$80,131.12 is inappropriate because the 40% discount more
18 than compensates TSI on the issue of 6-second increments on international
19 calls. I would further note, however, as the Audit indicates in Audit
20 Disclosure No. 12, at page 45, that if the 40% discount was inappropriate,
21 then in netting the \$80,131.12 against the total \$494,730.37 value of the 40%
22 discount, TSI received a phenomenal windfall credit of \$414,599.25.

23 Q: **WERE THERE ANY OTHER BILLING ISSUES THAT YOU
24 IDENTIFIED DURING YOUR BILLING ANALYSIS?**

1 **A:** Yes. As part of my analysis, I compared the monthly greenbar reports of
2 retail calls of TSI's customers with the Transcall invoices to TSI for the total
3 monthly service. My investigation of the TSI billing practices and the Staff
4 Audit identified several billing issue adjustments that were not overly
5 substantial, but which I have included in Exhibit DSM-1 to assure a more
6 comfortable degree of accuracy for the total summary.

7 **Q:** **WHAT WAS THE FIRST BILLING ISSUE YOU HAVE**
8 **IDENTIFIED?**

9 **A:** Staff Audit Disclosure No. 7, at page 20, recommends a downward
10 adjustment of \$8,776.44 for a change in the billing format in March and May
11 of 1992. From my review of the relevant documents that may not have been
12 available to Ms. Welch and which I have included as Exhibit DSM-2, TSI
13 agreed that it would pay Transcall switchless reseller rates starting in March,
14 until TSI could obtain its own Feature Groups. In early May Transcall agreed
15 to grandfather the old rates to TSI, subject to TSI fulfilling certain modified
16 arrangements. In late May, TSI reneged on the arrangements that were the
17 basis for Transcall's concession to grandfather the old rates. These events
18 explain why there are March and April usage bills at the old rates, and March
19 and May usage bills at the switchless reseller rates. (Copies of these bills are
20 attached to Exhibit MJD-2). Therefore, I have calculated all three months at
21 the higher switchless reseller rates, which increases the amount due by
22 \$17,890.14 on my Exhibit DSM-1 (and noted in the "DSM FOOTNOTE"
23 column as "B1").

1 **Q: WHAT WAS THE SECOND BILLING ISSUE YOU HAVE**
2 **IDENTIFIED?**

3 **A:** In Audit Disclosure No. 4, at pages 8-9 under subsection A, for the months
4 of the September 1991, November 1991, and December 1991, Staff
5 recomputed the bill to TSI on the basis of other monthly billing summaries
6 it had located. Using these alternative summaries, the Staff determined that
7 the bill to TSI was overstated by \$38,108.59. Based upon my review of the
8 bills that were rendered at the time, I believe that the Staff had no basis for
9 utilizing these alternative summaries. I take this position based on the
10 assumption that the Transcall personnel responsible for determining the
11 appropriate bill to send to TSI would have sent the correct invoice. Not
12 finding any letters or telephone log notes objecting to the bill TSI received
13 in this instance, I further conclude that Mr. Esquenazi must have agreed with
14 Transcall's original action. Therefore, I have excluded this adjustment on my
15 Exhibit DSM-1 (which is identified by the notes in the "DSM FOOTNOTE"
16 column as "B2").

17 **Q: WHAT WAS THE THIRD BILLING ISSUE?**

18 **A:** Also in Audit Disclosure No. 4, at page 9, under subsection B, for the months
19 of March and April 1991, the Staff determined that TSI received an excess
20 credit of \$10,787.29. In addition, the Staff determined that in April 1991,
21 Transcall gave TSI a credit for October 1990 usage in the amount of
22 \$9,990.62 that should not have been given. If TSI was overcompensated, and
23 the purpose of this proceeding is to establish a correct billing record, these
24 excess credits should be removed, and not ignored as they were in Staff

1 Exhibit-1. Therefore, I have accounted for these excess credits of
2 \$20,777.91 in the appropriate months of my Exhibit DSM-1 (and which are
3 noted in the "DSM FOOTNOTE" column as "B3").

4 **Q: WHAT IS THE FOURTH BILLING ISSUE?**

5 **A:** In Audit Disclosure No. 9 at page 28, Staff has calculated an additional
6 refund in the amount of \$83,350.43 for the period December 1990 to May
7 1992 on the assumption that Transcall was required to bill TSI for
8 conversation time (TP6 to TP7) instead of full connection time (TP1 to TP7).
9 I believe this adjustment is completely inappropriate.

10 This adjustment by the Staff is predicated on the assumption that
11 when Transcall changed its tariff to conversation time billing, Transcall
12 should have unilaterally amended the Agreement and billed TSI for only
13 conversation time. In support of this conclusion, the Staff relies upon a check
14 sent to TSI pursuant to the settlement approved by this Commission in Order
15 No. PSC-93-1237-AS-TI. However, as a reseller, TSI was to be billed based
16 upon the Agreement (as modified) between TSI and Telus, not based on
17 Transcall's tariff for its own retail customers.

18 A fundamental premise of the Agreement was that TSI's bill was
19 discounted from the amounts billed to TSI's customers. As Staff
20 acknowledges in this disclosure, TSI's tariff clearly provided for TSI's
21 customers to be billed on the basis of TP1 to TP7, and the Agreement did not
22 provide for any different treatment in the billing to TSI. Thus, any change
23 to the Transcall tariff definition of billable call duration did not apply to the
24 bills rendered by Transcall to TSI or its customers.

1 Based upon my reading of Order No. PSC-93-1237-AS-FI, the refund
2 check to TSI was a result of Transcall's efforts to compensate every possible
3 tariff customer as was required by the settlement agreement and was
4 erroneously sent to TSI even though it was a contract customer. I would
5 further note that as vigilant as Mr. Esquenazi was in pointing out alleged
6 problems and in requesting credits and other rate reductions, there is nothing
7 in the record to indicate that TSI wanted to change over to conversation time-
8 only billing when Transcall made the change in June 1991. Indeed, to this
9 day, TSI's tariff still retains the TP1 to TP7 language. Accordingly, this Staff
10 adjustment should not be made, and I have not included it in my Exhibit
11 DSM-1 (and noted in the "DSM FOOTNOTE" column as "B4").

12 **Q: ARE THERE ANY OTHER OBSERVATIONS YOU HAVE FROM**
13 **YOUR ANALYSIS OF THE BILLINGS?**

14 **A:** Other than the four issues I have already discussed, there are no other
15 exceptions. However, I would note that in Staff Audit Disclosure No. 8 at
16 page 23, the Staff has determined that the TSI bill should be reduced by
17 \$37,714.59 to address the 9-second error. It appears to me that the Staff has
18 properly utilized the same methodology that was approved by the
19 Commission in the settlement of Docket No. 95-1270-TI. I concur in this
20 adjustment and, except for the four billing issue adjustments I have made
21 above, plus several minor mathematical errors I have noted in columns C and
22 D of my Exhibit DSM-1, I otherwise fully endorse Staff's Report.

23 ; **III. Payments and Credits**

1 **Q: WHAT WAS YOUR ANALYSIS OF TSI'S ALLEGATIONS**
2 **REGARDING THE IMPROPER RECORDING OF THE PAYMENTS**
3 **MADE BY TSI TO TRANSCALL?**

4 **A:** Based on the documentation provided by TSI, and the more-complete records
5 that were found in Transcall's own files, the payments made by TSI to
6 Transcall were properly recorded. Transcall was precise in recording actual
7 payments by check or electronic funds transfer.

8 My conclusions regarding payments are supported by the findings of
9 the Staff Audit and presented in Exhibit 1, on page 51, of the Staff Audit
10 Report. On my Exhibit DSM-1, I have prepared a schedule that updates Staff
11 Audit Exhibit 1 and shows the complete billings, payments, and credits
12 history for the entire period. Thus, with respect to the payments record in
13 Staff's audit, I am in complete agreement with Ms. Welch's conclusion.

14 **Q: WHAT WAS YOUR ANALYSIS OF THE CREDITS GIVEN TO TSI?**

15 **A:** Transcall rendered some \$170,000 in credits to TSI from 1989-1992, though
16 TSI's total documentation of actual errors by Transcall totals only
17 \$51,486.96. Based upon my analysis of all of the documentation available
18 regarding improper billings to TSI's customers, it is clear to me that TSI was
19 grossly overcompensated for any misbillings experienced by TSI's customers.
20 Indeed, the credits that were given by Transcall were calculated on the total
21 retail rate billed by TSI to its customers rather than the more appropriate
22 wholesale rate, which is what TSI paid to Transcall. The net effect of
23 Transcall's actions was to substantially increase TSI's margins, adding to the
24 windfall it received during this relationship.

1 My conclusions are confirmed in Staff Audit Disclosure No. 6, at
2 page 16, and Audit Disclosure No. 15, at page 49. In the Audit, the Staff
3 finds that TSI has been more than adequately compensated for all of the
4 misbilled calls alleged by TSI. Based upon the Staff's analysis, the total
5 volume of these alleged misbillings did not exceed the 2% provided for in the
6 tariff. Thus, no further credits to TSI are warranted.

7 **IV. Conclusions**

8 **Q: AFTER ACCOUNTING FOR ANY OVERBILLINGS, REFUNDS,
9 SETTLEMENTS, OR OTHER OFFSETS THAT MAY BE
10 APPLICABLE, WHAT AMOUNT, IF ANY, DOES TSI OWE
11 TRANSCALL FOR THE SERVICES IT RECEIVED?**

12 **A:** Net of all payments, credits, and adjustments, my Exhibit DSM-1 reflects that
13 TSI still owes Transcall \$677,048.35 plus interest from mid-1992. Pursuant
14 to the Commission's rules regarding interest, as of this month, the interest due
15 on this amount would be an additional \$227,783.94.

16 **Q: WHAT IS YOUR RECOMMENDATION TO THE COMMISSION IN
17 THIS CASE?**

18 **A:** The Commission should accept the Staff Audit report findings that Transcall
19 billed TSI and TSI's customers correctly, or at least well within the 2% error
20 rate specified in the tariffs and Agreement of the parties. Further, the
21 Commission should find that the credits issued by Transcall to TSI exceeded
22 the total amount of TSI's documented credits plus any other billing errors that
23 have been identified. On the basis of this record, the Commission should
24 direct that a total of \$904,832.29 is due from TSI to Transcall. With these

1 actions, I believe that the Commission has fully resolved all of the claims
2 raised by TSI. In returning this case to the court for final disposition, the
3 Commission should advise the court that, based upon this Commission's
4 exclusive jurisdiction, all of the claims by TSI have been resolved.

5 Q: **DOES THAT CONCLUDE YOUR DIRECT TESTIMONY?**

6 A: Yes.

A	B	C	D	E	F	G	H	I	J
	MONTHLY BILLING PER STAFF	MONTHLY BILLING PER TSI INVOICES	DIFF	CREDITS PER ATC	PAYMENTS PER CANCELED CHECKS	STAFF FOOT NOTE	DSM ADJUSTMENT TO STAFF AUDIT	DSM FOOT NOTE	NET AMOUNT DUE
Jul/Oct-90	11,011.97	11,017.00	0.01						11,017.00
Nov-90	18,842.04	18,842.02	(0.02)						28,880.00
Dec-90	16,778.98	16,778.98	(0.01)	(788.77)					42,538.18
Jan-91	22,607.98	22,607.98		(2,741.84)					62,408.10
Feb-91	24,558.37	24,558.38	0.01	(3,880.91)	(18,842.00)				64,437.38
Mar-91	30,700.74	30,700.74		(1,388.47)	(21,780.20)				65,021.00
Apr-91	31,058.60	31,058.60		(1,888.33)	(18,842.00)				68,548.01
May-91	33,228.02	33,228.00	(0.02)	(6,000.00)	(20,878.47)				75,886.57
Jun-91	38,297.08	38,297.07	0.01	(3,150.00)	(24,204.27)				85,903.29
Jul-91	38,773.65	38,773.65							122,676.94
Aug-91	41,670.99	41,670.99	(0.00)		(48,808.37)				118,842.47
Sep-91	40,988.13	40,940.71	(48.42)		(2,000.00)				153,986.18
Oct-91	54,938.60	53,974.38	(963.22)		(112,174.95)		8,880.62	B3	105,778.05
Nov-91	41,738.38	41,738.40	0.02		(2,000.00)				146,515.08
Dec-91	43,037.87	43,037.88	(0.01)						188,882.91
Jan-92	48,092.35	48,092.36	0.01		(80,000.00)				178,886.27
Feb-92	43,622.14	43,622.18	0.01						220,207.42
Mar-92	47,221.13	47,221.18	0.02		(15,000.00)				202,828.57
Apr-92	62,157.07	62,157.08	0.01	(42,857.59)	(37,880.44)	C	10,787.20	B3	184,824.92
May-92	64,528.50	64,528.50			(87,321.16)	D			171,882.67
Jun-92	65,167.30	65,167.31	0.01	(22,482.77)					214,527.21
Jul-92	77,071.20	77,071.22	0.02		(82,086.12)				189,503.31
Aug-92	88,930.40	88,930.40			(84,857.59)				228,178.18
Sep-92	88,075.78	88,075.78	0.02				20,838.98	B2	337,081.58
Oct-92	100,828.32	100,828.34	0.02		(58,188.65)				378,731.35
Nov-92	91,188.61	91,188.60	(0.01)				1,288.86	B2	472,218.79
Dec-92	88,281.54	88,281.55	0.02				18,870.99	B2	578,480.91
Jan-93	98,884.88	98,884.88	0.01						675,315.80
Feb-93	101,807.85	101,807.85	0.00						777,123.48
Mar-93	51,830.12	51,701.18	(7,718.00)			E	6,771.08	B1	842,586.72
Apr-93	40,878.78	40,982.46	8,113.70	(51,488.68)	(120,000.00)	B	6,113.70	B1	730,214.85
May-93	25,145.39	27,182.77	2,035.38	(288.05)		E	2,005.38	B1	738,072.05
Jun-93		68.00	68.00	(21,424.55)		F			737,714.39
Jul-93			0.00	(1,878.84)		G	see credits col.	B1	738,037.55
	1,689,784.78	1,687,013.21	17,228.48	(168,783.25)	(37,880.44)		78,177.42		738,037.55

Staff Disclosure Adjustments:

DISCLOSURE 9	(63,360.43)	A	63,360.43	B4	738,037.55
DISCLOSURE 8	(37,714.98)		cancel w/Staff		698,322.98
DISCLOSURE 4	(38,108.55)		see B2 above	B2	660,214.37
DISCLOSURE 12	3,638.88		cancel w/Staff		684,150.32
DISCLOSURE 4	12,088.03		cancel w/Staff		677,048.35

Total Amount Due Per Transcall: 677,048.35

Metcoff Billing Footnotes: (from billing issues section of Direct Testimony)

- B-1 - Transcall has signed documents from TSI agreeing to pay switchline regular rates. Volume discount is also included.
 - B-2 - Correct invoices were sent by Transcall and accepted by TSI without comment. Staff's adjustment is arbitrary.
 - B-3 - Reflects excess credits to TSI which were not included in Staff's adjustments.
 - B-4 - Transcall had no authority to unilaterally change TSI's tariff, and did not do so. \$60,360.43 shown does not impact Amount Due
- Staff Footnotes:
- A - Attorney General settlement per PSC 80-1227-AB-TI expanded for all months since TSI was never corrected.
 - B - Wire transfer per ATC
 - C - Credit of \$78,731.08 was reduced by \$38,108.55 because it was actually a credit for a payment which has already been shown in the canceled checks.
 - D - Includes payment of \$38,108.55
 - E - Bill amount was computed by Staff using the old methodology; company billed based on the new contract which was never signed.
 - F - Credit
 - G - Credits of 1630.67 and 47.48 not used because they related to volume discounts on May bill which was recomputed by Staff.



1515 South Meridian Street
Suite 400
Voice Answer P.O. Box 1478
(407) 447-2244

February 7, 1992

VIA FACSIMILE 305-251-3965

Joel Esquenazi
TUI Telecommunication Services, Inc.
12217 SW 129 Court, Suite 200
Miami, FL 33186

Dear Joel:

Richard Annoe, of Southern Bell, has informed ATC that April 1, 1992 is the earliest date we can request for your C.I.C., translations, and PCD installation to be completed. This is not a confirmed date, yet it will probably be honored, possibly on an expedite.

This leaves us with the concern of billing for your traffic during the period from the Miami conversion to Southern Bell's turn up. ATC will provide your traffic on magnetic tape (ascii or ebcdic; 1600 bpi or 6250 bpi, please advise).

As I have previously mentioned, ATC will have to bill you at our switchless resale rates for this period. The rate schedule for Florida is as follows:

	Day	Eve	N/W
INTRASTATE	.1800	.1300	.1050
INTERSTATE	.1400	.1250	.1050

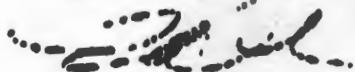
**RETROACTIVE VOLUME DISCOUNT (FOR DAY AND EVENING ONLY)
MONTHLY DOLLAR VOLUME & DISCOUNT**

\$ 50,001 - \$ 100,000	2%
\$ 100,001 - \$ 150,000	4%
\$ 150,001 - \$ 200,000	6%

Joel, please acknowledge your concurrence with this temporary rate
schedule below and fax back to me at your earliest convenience.

Thank you in advance.

Best regards,



Clara Reynardus
Special Projects Manager



AGREED & ACCEPTED: Joel Esquenazi
President, TSI

1515 S. Federal Hwy., Suite 400
 Boca Raton, Florida 33432-7404
 1-800-229-5043 (between 8AM & 6PM)
 1-800-432-5043 (Ext. 3) (between 8AM & 6PM)
 To Report Technical Difficulties 1-800-229-5040

ATC
 1515 SOUTH FEDERAL HIGHWAY
 SUITE 400
 BOCA RATON, FL 33432-7404

CUSTOMER NO: 220002
 INVOICE NO: 22000227
 INVOICE DATE: 04/04/92
 SERVICE PERIOD:
 03/01/92 - 03/27/92

TELECOMMUNICATION SERVICES INC.
 12221 S.W. 129TH COURT
 SUITE 200
 MIAMI,
 FL 33186

PAGE 1

PER CONTRACT 50% OF BAL. IS DUE WITHIN 15 DAYS/50% NEXT 15 DAYS
 TOTAL AMOUNT

CATEGORY:

DAY USAGE:	CALLS:	MINUTES:	RATES:	AMOUNT DUE:
INTERNATIONAL	3,139	24,665.3	.1900	11,466.65
TRAVEL SERVICE	750	2,871.7	.2100	546.62
INBOUND 800	14,416	37,376.7	.1200	7,844.11
INTRALATA	4,408	13,807.7	.1250	1,654.92
INTRASTATE	4,369	14,319.3	.1400	1,789.94
INTERSTATE ON NET	20,871	65,419.0	.1500	9,158.66
INTERSTATE OFF NET	9,036	20,322.2		4,248.33
SUBTOTAL	57,194	186,782.1		36,717.23

EVENING USAGE:

TRAVEL SERVICE	434	3,481.7		557.07
INBOUND 800	2,034	7,684.8	.2500	1,613.81
INTRALATA	946	5,403.4	.1200	648.43
INTRASTATE	999	5,712.8	.1250	714.10
INTERSTATE ON NET	3,067	33,537.9	.1400	4,695.31
INTERSTATE OFF NET	1,357	7,736.8	.1500	1,163.52
SUBTOTAL	11,657	63,577.6		9,392.24

NIGHT/WEEKEND USAGE:

TRAVEL SERVICE	350	3,721.0	.1600	915.36
INBOUND 800	2,767	5,214.0	.2100	1,094.94
INTRALATA	360	2,135.8	.1200	256.50
INTRASTATE	429	2,541.9	.1250	317.74
INTERSTATE ON NET	3,432	21,517.0	.1400	3,012.88
INTERSTATE OFF NET	696	3,886.5	.1500	582.78
SUBTOTAL	8,397	41,016.2		6,179.70

CREDIT 15% DOMESTIC USAGE

CURRENT BALANCE		(6,123.08)
-----------------	--	------------

PREVIOUS BALANCE		46,166.09
------------------	--	-----------

PAYMENT - THANK YOU		(20.00)
---------------------	--	---------

TOTAL AMOUNT DUE -----		750.631.27
------------------------	--	------------

DOCKET NO. 951232-TI
 Witness: Douglas S. Metcalf
 Exhibit (DSM-2)
 Page 3 of 10

ATC
1515 S. Federal Hwy., Suite 400
Boca Raton, Florida 33486-7404
1-800-228-5043 (Business & PL & G4)
1-800-432-5043 Ext. 3 (Business & PL & G4)
To Report Technical Difficulties 1-800-228-5040

TELECOMMUNICATION SERVICES INC.
12221 S.W. 129TH COURT
SUITE 200
MIAMI, FL 33186

RECEIVED
ATC
1515 SOUTH FEDERAL HIGHWAY
SUITE 400
BOCA RATON, FL 33486-7404

CUSTOMER NO: 220002
INVOICE NO: 22000227
INVOICE DATE: 04/04/92
SERVICE PERIOD:
02/28/92 - 03/27/92

PAGE 1

PER CONTRACT 50% OF BAL. IS DUE WITHIN 15 DAYS/50% NEXT 15 DAYS TOTAL AMOUNT

USAGE CHARGES:

PRODUCT TYPE: 362 - ONLINE CALLING CARD

INTRASTATE	2,151.84
INTERSTATE	74.52
INTRASTATE DIR ASST	.50
INTERSTATE DIR ASST	.64
INTERNATIONAL	
PRODUCT TYPE: 816 - ACCAIAW, 800 SW	1,387.66

INTRASTATE	3,182.38
INTERSTATE	4,371.17

PRODUCT TYPE: 348 - SWITCHLESS RESELLER

INTRASTATE	8,196.59
INTERSTATE	17,448.24
INTRASTATE DIR ASST	171.00
INTERSTATE DIR ASST	413.76
INTERNATIONAL	17,726.75

SUBTOTAL	59,701.13

MAGNETIC TAPE MONTHLY

75.00

VOLUME DISCOUNT

(1,281.00)

TOTAL CURRENT CHARGE

58,701.13

PREVIOUS BALANCE

724,763.48

PAYMENT - THANK YOU
PAYMENT - THANK YOU

(100,000.00)
(20,000.00)

TOTAL AMOUNT DUE ----->

663,466.46

1515 S. Federal Hwy., Suite 400
 Boca Raton, Florida 33432-7404
 1-800-226-5043 (customers within FL & GA)
 1-800-432-5043 Ext. 3 (customers outside FL & GA)
 To Report Technical Difficulties 1-800-226-5040

TELECOMMUNICATION SERVICES INC.
 12221 S.W. 129TH COURT
 SUITE 200
 MIAMI.

FL 33186

ATC REMIT TO:
 1515 SOUTH FEDERAL HIGHWAY
 SUITE 400
 BOCA RATON, FL 33432-7404

CUSTOMER NO: 220002
 INVOICE NO: 22000227
 INVOICE DATE: 05/02/92
 SERVICE PERIOD:
 03/28/92 - 04/27/92

PAGE 1

PER CONTRACT 50% OF BAL. IS DUE WITHIN 15 DAYS/50% NEXT 15 DAYS TOTAL AMOUNT

CATEGORY:

DAY USAGE:	CALLS:	MINUTES:	RATES:	AMOUNT DUE:
INTERNATIONAL	4,423	17,644.7	.1900	8,249.16
TRAVEL SERVICE	1,156	3,706.0	.2100	744.52
INBOUND 800	24,158	47,028.3	.1200	5,643.94
INTRALATA	3,805	10,517.6	.1250	1,262.11
INTRASTATE	3,946	10,907.4	.1250	1,363.43
INTERSTATE ON NET	18,027	49,830.8	.1400	6,975.31
INTERSTATE OFF NET	7,805	21,573.6	.1500	3,236.04
SUBTOTAL	63,320	181,210.4		35,887.51

EVENING USAGE:

TRAVEL SERVICE	511	3,467.3	.1600	554.77
INBOUND 800	4,031	13,701.4	.2100	2,877.29
INTRALATA	501	2,706.2	.1200	324.74
INTRASTATE	530	2,861.0	.1250	337.53
INTERSTATE ON NET	3,112	16,796.1	.1400	2,351.15
INTERSTATE OFF NET	720	3,884.7	.1500	582.71
SUBTOTAL	9,423	43,416.7		7,048.59

NIGHT/WEEKEND USAGE:

TRAVEL SERVICE	268	1,623.4	.1600	259.74
INBOUND 800	385	8,457.5	.2100	1,776.08
INTRALATA	149	931.1	.1200	102.13
INTRASTATE	177	1,012.9	.1250	126.51
INTERSTATE ON NET	1,500	8,574.6	.1400	1,200.14
INTERSTATE OFF NET	271	1,548.8	.1500	232.72
SUBTOTAL	3,730	22,068.3		3,697.72

CREDIT 15% DOMESTIC USAGE

CURRENT BALANCE

PREVIOUS BALANCE

PAYMENT - THANK YOU

TOTAL AMOUNT DUE ----

DOCKET NO. 951232-TI
 Witness: Douglas S. Metcalf
 Exhibit (DSM-2)
 Page 5 of 10

(5,754.54)

40,878.78

750,931.57

(100,000.00)

691.81 .77

ATC
 1515 S. Federal Hwy., Suite 400
 Boca Raton, Florida 33432-7404
 1-800-228-5043 (business w/ FL & GA)
 1-800-432-5043 Ext. 3 (business outside FL & GA)
 To Report Technical Difficulties 1-800-228-5040

TELECOMMUNICATION SERVICES INC.
 12221 S.W. 129TH COURT
 SUITE 200
 MIAMI.

FL 33186

REMIT TO:
ATC
 1515 SOUTH FEDERAL HIGHWAY
 SUITE 400
 BOCA RATON, FL 33432-7404

CUSTOMER NO: 220002
INVOICE NO: 22000217
INVOICE DATE: 03/02/92
SERVICE PERIOD:
 03/28/92 - 04/27/92

PAGE 1

PER CONTRACT 50% OF BAL. IS DUE WITHIN 15 DAYS/50% NEXT 15 DAYS **TOTAL AMOUNT**

CATEGORY:

DAY USAGE:	CALLS:	MINUTES:	RATES:	AMOUNT DUE:
INTERNATIONAL	4,423	17,644.7	.1900	3,249.16
TRAVEL SERVICE	1,156	3,708.0	.2100	744.52
INBOUND 800	24,158	67,028.3	.1200	8,043.94
INTRALATA	3,805	10,517.6	.1250	1,262.11
INTRASTATE	3,946	10,907.4	.1250	1,363.43
INTERSTATE ON NET	18,027	49,830.8	.1400	6,976.31
INTERSTATE OFF NET	7,805	21,373.6	.1500	3,236.04
SUBTOTAL	63,320	181,210.4		53,887.51

EVENING USAGE:

TRAVEL SERVICE	511	3,467.3	.1600	554.77
INBOUND 800	4,051	13,701.4	.2100	2,877.29
INTRALATA	501	2,706.2	.1200	324.74
INTRASTATE	530	2,861.0	.1250	357.50
INTERSTATE ON NET	3,112	16,796.1	.1400	2,351.15
INTERSTATE OFF NET	720	3,884.7	.1500	582.71
SUBTOTAL	9,423	43,416.7		7,048.59

NIGHT/WEEKEND USAGE:

TRAVEL SERVICE	248	1,623.4	.1600	259.74
INBOUND 800	3,389	8,457.5	.2100	1,775.09
INTRALATA	147	851.1	.1200	102.13
INTRASTATE	177	1,012.9	.1250	126.61
INTERSTATE ON NET	1,300	8,574.6	.1400	1,200.44
INTERSTATE OFF NET	271	1,548.8	.1500	382.72
SUBTOTAL	5,750	22,068.3		3,697.72

CREDIT 15% DOMESTIC USAGE

CURRENT BALANCE

PREVIOUS BALANCE
PAYMENT - THANK YOU
CREDIT (3 BOXES)

TOTAL AMOUNT DUE ---

DOCKET NO. 951232-T1
 Witness: Douglas S. Metcalf
 Exhibit (DSM-2)
 Page 6 of 10

750,931.57
(100,000.00)
(51,484.75)

640,727.12

LCS070.20

Customer:

ATC LONG DISTANCE
220002 TSI

On-Line Billing Inquiry

5/11/92

16:56:35

TSI
12221 SW 129TH COURT
MIAMI, FL 33186-0000CUSTOMER NUMBER:
INVOICE NUMBER: 22
INVOICE DATE: 04
SERVICE DATE: 02
PREVIOUS CUSTOMER NUMBER

PREVIOUS BALANCE

SUMMARY OF CHARGES

TOTAL BALANCE FORWARD
CURRENT USAGE CHARGES
RECURRING CHARGES

0.00

0.00

59,907.18

75.00

59,982.18-----
1,281.00 +CURRENT CHARGES DUE
LESS VOLUME DISCOUNT(*)F3-Exit F10-Top F11-Bottom F12-Previous F17-Subset F19-Left F20-Right F21-Print
Press HELP for assistance

(c) Copyright 1991, EDS

04-02 SA MN KS IM II S1 ATC400A KB

LCS070.20

Customer:

ATC LONG DISTANCE
220002 TSI

On-Line Billing Inquiry

5/11/92

16:56:35

PLUS TOTAL BALANCE FORWARD

0.00

TOTAL AMOUNT DUE

58,701.18* YOU HAVE EARNED A VOLUME DISCOUNT CREDIT
OF \$1281.00 BASED ON THE USAGE LEVEL YOU ATTAINED.TSI
12221 SW 129TH COURT
MIAMI, FL 33186-0000CUSTOMER NUMBER:
INVOICE NUMBER: 22
INVOICE DATE: 04
SERVICE DATE: 02
PREVIOUS CUSTOMER NUMBER

CURRENT ACCOUNT ACTIVITY

USAGE CHARGES:

PRODUCT TYPE: 362 - ONLINE CALLING CARD .19¢ +

F3-Exit F10-Top F11-Bottom F12-Previous F17-Subset F19-Left F20-Right F21-Print
Press HELP for assistance

(c) Copyright 1991, EDS

04-02

SA

MW

KS

IM

II S1 ATC400A KB

LCS070.20

ATC LONG DISTANCE
Customer: 220002 TSI

On-Line Billing Inquiry

5/11/92

16:56:35

INTRASTATE	2,431.86
INTERSTATE	574.52
INTRASTATE DIR ASST	0.50
INTERSTATE DIR ASST	0.64
INTERNATIONAL	1,387.66
PRODUCT TYPE: 816 - ACCLAIM! 800 SW	
INTRASTATE	5,182.88
INTERSTATE	4,371.17
PRODUCT TYPE: 548 - SWITCHLESS RESELLER	
INTRASTATE - .12	8,196.59
INTERSTATE - .125	19,448.24
INTRASTATE DIR ASST	171.00
INTERSTATE DIR ASST	415.36
INTERNATIONAL	17,726.76
SUB-TOTAL	59,907.18

RECURRING CHARGES:

F3-Exit F10-Top F11-Bottom F12-Previous F17-Subset F19-Left F20-Right F21-Print
 Press HELP for assistance (c) Copyright 1991, EDS

04-02

SA

MW

KS

IM

II S1 ATC400A KB

LCS070.20

ATC LONG DISTANCE
Customer: 220002 TSI

On-Line Billing Inquiry

5/11/92

16:56:35

MAGNETIC TAPE MONTHLY FEE

75.00

SUB-TOTAL

75.00

TOTAL CURRENT CHARGES

59,982.18

TSI
 12221 SW 129TH COURT
 MIAMI, FL 33186-0000

CUSTOMER NUMBER:
 INVOICE NUMBER: 22
 INVOICE DATE: 04
 SERVICE DATE: 02
 PREVIOUS CUSTOMER NUMBER

SUMMARY OF USAGE BY TYPE AND RATE PERIOD**SERVICE: ONLINE CALLING CARD****SUMMARY OF INTRASTATE USAGE BY RATE PERIOD:****TOTAL****TOTAL****TOTAL**

F3-Exit F10-Top F11-Bottc
Press HELP for assistance

04-02

SA

MW

KS

IM

'12-Previous F17-Subset F -Left F20-Right F21-Print
(c) Copyright 1991, EDS
II S1 ATC400A KB

LCS070.20

ATC LONG DISTANCE

On-Line Billing Inquiry

5/11/92

Customer:

220002

TSI

16:56:35

RATE PERIOD

CALLS

MINUTES

CHARGE

DAY

630

2,430.00

608.72

EVENING

303

2,249.50

562.97

NIGHT

301

5,038.80

1,260.17

INTRASTATE TOTAL

1,234

9,718.30

2,431.86

SUMMARY OF INTERSTATE USAGE BY RATE PERIOD:

TOTAL

TOTAL

TOTAL

RATE PERIOD

CALLS

MINUTES

CHARGE

DAY

128

441.70

166.10

EVENING

131

1,232.20

263.05

NIGHT

72

682.20

145.37

INTERSTATE TOTAL

331

2,356.10

574.52

DOMESTIC USAGE TOTAL

1,565

12,074.40

3,006.38

SUMMARY OF OTHER USAGE BY TYPE:

+

F3-Exit F10-Top F11-Bottom F12-Previous F17-Subset F19-Left F20-Right F21-Print
Press HELP for assistance

(c) Copyright 1991, EDS

04-02

SA

MW

KS

IM

II S1 ATC400A KB

LCS070.20

ATC LONG DISTANCE

On-Line Billing Inquiry

5/11/92

Customer:

220002

TSI

16:56:35

TOTAL

TOTAL

TOTAL

USAGE TYPE

CALLS

MINUTES

CHARGE

INTRASTATE DIR ASST

1

.90

.50

INTERSTATE DIR ASST

1

.35

.64

INTERNATIONAL

182

1,253.00

1,387.66

OTHER USAGE TOTAL

184

1,254.25

1,388.80

SERVICE TOTAL:

1,749

13,328.65

4,395.18

TSI

12221 SW 129TH COURT
MIAMI, FL 33186-0000

CUSTOMER NUMBER:

INVOICE NUMBER:

22

INVOICE DATE:

04

ICE DATE:

02

PREVIOUS CUSTOMER NUM +

F3-Exit F10-Top F11-Bottom F12-Previous F17-Subset F19-Left F20-Right F21-Print
 Press HELP for assistance

(c) Copyright 1991, EDS
 II S1 ATC400A KB

04-02

SA

MW

KS

IM

LCS070.20

ATC LONG DISTANCE

On-Line Billing Inquiry

5/11/92

Customer:

220002

TSI

16:56:35

SUMMARY OF USAGE BY TYPE AND RATE PERIOD

SERVICE: SWITCHLESS RESELLER

SUMMARY OF INTRASTATE USAGE BY RATE PERIOD:

RATE PERIOD	TOTAL CALLS	TOTAL MINUTES	TOTAL CHARGE
DAY	14,081	36,817.90	5,941.59
EVENING	3,214	12,697.90	1,664.93
NIGHT	1,326	5,522.60	590.07
INTRASTATE TOTAL	18,621	55,038.40	8,196.59

SUMMARY OF INTERSTATE USAGE BY RATE PERIOD:

RATE PERIOD	TOTAL CALLS	TOTAL MINUTES	TOTAL CHARGE
DAY	23,809	84,182.00	11,862.03
EVENING	5,955	39,713.20	4,982.03
NIGHT	3,751	24,558.60	2,604.18
INTERSTATE TOTAL	33,515	148,453.80	19,448.24

F3-Exit F10-Top F11-Bottom F12-Previous F17-Subset F19-Left F20-Right F21-Print
 Press HELP for assistance

(c) Copyright 1991, EDS

04-02

SA

MW

KS

IM

II S1 ATC400A KB

LCS070.20

ATC LONG DISTANCE

On-Line Billing Inquiry

5/11/92

Customer:

220002

TSI

16:56:35

INTERSTATE TOTAL	33,515	148,453.80	19,448.24
DOMESTIC USAGE TOTAL	52,136	203,492.20	27,644.83

SUMMARY OF OTHER USAGE BY TYPE:

USAGE TYPE	TOTAL CALLS	TOTAL MINUTES	TOTAL CHARGE
INTRASTATE DIR ASST	342	289.15	171.00
INTERSTATE DIR ASST	649	579.35	415.36
INTERNATIONAL	4,957	23,412.30	17,726.76
OTHER USAGE TOTAL	5,948	24,280.80	18,313.12
SERVICE TOTAL:	58,084	227,773.00	45,957.95

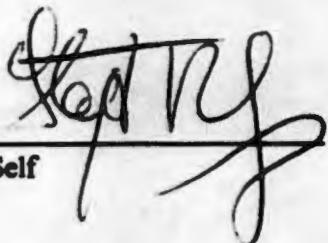
CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true and correct copy of Direct Testimony of Douglas S. Metcalf in Docket No. 951232-TI has been furnished by Hand Delivery (*) and/or U.S. Mail to the following parties of record this 26th day of June, 1998:

Beth Keating, Esq.*
Division of Legal Services
Room 370, Gunter Building
Florida Public Service Commission
2540 Shumard Oak Blvd.
Tallahassee, FL 32399-0850

Mr. Jon W. Zeder
Mr. Wesley R. Parsons
2601 South Bayshore Drive, Suite 1600
Miami, FL 33133

Floyd R. Self

A handwritten signature in black ink, appearing to read "Floyd R. Self". The signature is fluid and cursive, with "Floyd" on top and "R. Self" below it.