

ATTORNEYS AT LAW

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PLAKE D. OROCKER ROBERT M. TAYLOR PATRICK D. CROCKER ANDREW J. VORERIOH MODLETTE G. HANN" ROBERT G. LENNON"

OF COUNSEL VINCENT T EARLY HON CH MULLEN THOMPSON BENNETT

> KOREPH LI BURGE (1925 - 1992)

> > 741

\*Also admitted in lows.
\*\*Also admitted in California and North Carolina.

""Also admitted in New York, Blincis and Washington, O.C.

July 24, 1998

Florida Public Service Commission Division of Administration 2540 Shumard Oak Blvd. Gunter Building Tallahassee, Florida 32399-0850

ALLIANCE GROUP SERVICES INC.

Check received with filing and forwarded to Fiscal for deposit. Flacel to forward a copy of check to RAR with proof of deposit.

initials of person who forwarded cheek:

980940-11

Dear Sir:

Re:

Enclosed herewith for filing with the Commission, please find an original and 6 copies of the above captioned corporation's APPLICATION FOR AUTHORITY TO PROVIDE INTEREXCHANGE TELECOMMUNICATIONS SERVICES WITHIN THE STATE OF FLORIDA, along with a check in the amount of \$250.00 to cover filing fees relating to same.

Also enclosed is an exact duplicate of this letter. Please stamp the duplicate received and return same in the self-addressed stamped envelope attached thereto.

Please opntact me if you have additional questions or concerns.

Very truly yours,

LENNON, PETERS & CROCKER, P.C.

**Enclosurés** 

**DOCUMENT NUMBER-DATE** 

JUL 27 8

ALLIANCE GROUP SERVICES INC.	)	
APPLICATION FOR AUTHORITY TO PROVIDE	)	Case No:_
INTEREXCHANGE TELECOMMUNICATIONS	)	
SERVICES WITHIN THE STATE OF FLORIDA	)	

#### APPLICATION

- Select what type of business your company will be conducting (check all that apply):
  - Facilities based carrier company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.
  - () Operator Service Provider company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
  - () Reseller company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
  - (X) Switchless Rebiller company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carriers. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
  - () Multi-Location Discount Aggregator company contracts with unaffiliated entities to obtain bulk/volume discount plans from certain underlying carriers. Then offers the resold service by enrolling unaffiliated customers.
  - () Prepaid Debit Card Provider any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.
- This is an application for (check one):
  - (X) Original Authority (New Company)
  - () Approval of Transfer (To another certified company).
  - Approval of Assignment of existing certificate (To an uncertificated company).
  - ( ) Approval for transfer of control (To another certificated company).

    DOCUMENT NUMBER-DATE

07880 JUL 27 #

3. Name of corporation, partnership, cooperative, joint venture or sole proprietorship.

#### ALLIANCE GROUP SERVICES INC.

4. Name under which the applicant will do business (fictions name, etc.):

#### **ALLIANCE GROUP SERVICES INC.**

5. National address (including street name & number, post office box, city, state and zip code).

## 371 Sturges Ridge Road Wilton, Connecticut 06897

6. Florida address (including street name & number, post office box, city, state and zip code).

#### NOT APPLICABLE

- 7. Structure of organization:
  - () Individual (X) Corporation
    () Foreign Corporation () Foreign Partnership
    () General Partnership () Limited Partnership
    () Other,\_\_\_\_\_
- 8. If applicant is an individual or partnership, please give name, title and address of sole proprietor or partners.
  - (a) Provide proof of compliance with the foreign limited partnership statute (Chapter 620.169.FS) if applicable.

#### NOT APPLICABLE

- (b) Indicate if the individual or any of the partners have previously been:
  - (1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.

#### NOT APPLICABLE

(2) officer, director, partner or stockholder in any other Florida certified telephone. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

#### NOT APPLICABLE

- 9. If incorporad, please give:
  - (a) Proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

Corporate charter number: 98000000525

Applicant has the authority to transact business within the state of Florida. A copy of Applicant's Articles of Incorporation, and Certificate of Authority to transact business within Florida appears as Exhibit A.

(b) Name and address of the company's Florida registered agent.

Edwin F. Blanton 825 Thomasville Road Tallahassee, FL 32303

(c) Provide proof of compliance with the fictitious name statue (Chapter 865.09 FS), if applicable.

Fictitious name	registration	number:	

- (d) Indicate if any of the officers, directors, or any of the officers, directors, or any of the ten largest stockholders have previously been:
  - adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.

#### **NOT APPLICABLE**

(2) officer, director, partner or stockholder in any other Florida certified telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

#### NOT APPLICABLE

- 10. Who will serve as liaison with the Commission in regard to (please give name, title, address and telephone number):
  - (a) The application:

Patrick D. Crocker, Attorney EARLY, LENNON, PETERS & CROCKER, P.C. 900 Comerica Building Kalamazoo, Michigan 49007 (616) 381-8844

(b) Official Point of Contact for the ongoing operations of the company:

Mark J. Thomas, President Alliance Group Services Inc. 371 Sturges Ridge Road Wilton, Connecticut 06897 Telephone: (203) 845-9600

(c) Tariff:

Patrick D. Crocker, Attorney EARLY, LENNON, PETERS & CROCKER, P.C. 900 Comerica Building Kalamazoo, Michigan 49007 (616) 381-8844

(d) Complaints/Inquiries from customers:

Mark J. Thomas, President Alliance Group Services Inc. 371 Sturges Ridge Road Wilton, Connecticut 06897 Telephone: (203) 845-9600

- 11. List the states in which the applicant:
  - (a) Has operated as an interexchange carrier.

Applicant is a newly formed corporation which is seeking authority to provide the resale of telecommunications service throughout the United States.

	(p)	Has applications pending to be certified as an interexchange carrier.
		Applicant has Applications pending to be certified as an interexchange carrier throughout the United States.
	(c)	Is certificated to operate as an interexchange carrier.
		Applicant is a newly formed corporation which is seeking authority to provide the resale of telecommunications service throughout the United States.
	(d)	Has been denied authority to operate as an interexchange carrier and the circumstances involved.
		Applicant has never been denied authority to operate as an interexchange carrier.
	(e)	Has had regulatory penalties imposed for violations of telecommunications statues and the circumstances involved.
		Applicant has never had regulatory penalties imposed for violations of any telecommunications statutes.
	(f)	Has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.
		Applicant has never been involved in Civil court proceedings with an interexchange carrier, local exchange company, or other telecommunications entity.
12.	What services	will the applicant offer to other certified telephone companies:
	() ()	Facilities. ( ) Operators.  Billing and Collection. ( ) Sales.
	( ) (X)	Maintenance. Other: Long Distance Resale
13.	Do you have a	a marketing program?
	Applicant's n	narketing program is currently under development.
14.	Will your man	rketing program:
	()	Pay commissions?
	()	Offer sales franchise?
	()	Offer multi-level sales incentives?
	()	Offer other sales incentives?

15.		Explain and the offers checked in question 14 ( whom, what amount, type of franchise, etc.).			
	N/A	·			
16.	Who	will receive the bills for your services (Check all that apply)?			
	() () () (x)	Residential customers.  PATS providers.  Hotels & motels.  Universities.  Other: (specify)other reseller carriers.  () Business customers.  PATS station end-users.  Hotel & motel guests.  University dormitory residents.			
17.	Pleas	e provide the following (if applicable):			
	(a)	Will the name of your company appear on the bill for your services, and if not who will the billed party contact to ask questions about the bill (provide the name and phone number) and how is this information provided?			
		Yes.			
	(b)	Name and address of the firm who will bill for your service.			
18.		e provide all available documentation demonstrating that the applicant has the ving capabilities to provide interexchange telecommunications service in da.			
	A. F	inancial capability.			
		Regarding the showing of financial capability, the following applies:			
		The application should contain the applicant's financial statements for the most recent 3 years, including:			
		1. the balance sheet			
		2. income statement			
		3. statement of retained earnings.			

Applicant attaches financial statements as Exhibit B.

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability.

 Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.

Applicant has sufficient financial capability to provide the requested service in the geographic areas proposed to be served. Applicant's operating revenue will provide Applicant with sufficient financial resources to provide service in the proposed areas. Applicant will require additional funding to offer services contemplated within the Application. Should Applicant require additional funding for Applicant's operations in Florida, Applicant's principals shall make \$25,000.00 available to Applicant.

2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.

Applicant has sufficient financial capability to provide the requested service in the geographic areas proposed to be served. Applicant's operating revenue will provide Applicant with sufficient financial resources to provide service in the proposed areas. Should Applicant require additional funding for Applicant's operations in Florida, Applicant's principals shall make \$25,000.00 available to Applicant.

3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

Applicant will operate as a switchless reseller. Applicant will not own or lease any facilities to provide the services proposed within the Application.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should affirm that the financial statements are true and correct.

B. Managerial capability.

## Resumes of Applicant's officers appear as Exhibit C.

C. Technical capability.

As a switchless reseller, Applicant will rely upon the technical capability of the underlying facilities based carrier. The commission has determined that Applicant's underlying facilities based carrier has the technical capability to provide the proposed services.

19. Please submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25024.485 (example enclosed).

#### Applicant's proposed Tariff is attached hereto as Exhibit D.

20.	The applicant will provide the following interexchange carrier services (Check all
	that apply):

- - - -	MTS with distance sensitive per minutes rates Method of access is FGA Method of access is FGB Method of access is FGD Method of access is 800
- - - -	MTS with route specific rates per minute Method of access is FGA Method of access if FGB Method of access is FGB Method of access is 800
X. - X. X.	MTS with statewide flat rates per minute (i.e. not distance sensitive)  Method of access is FGA  Method of access is FGB  Method of access is FGD  Method of access is 800
- - X.	MTS for pay telephone service providers  Block-of-time calling plan (Reach out Florida, Ring America, etc.)  800 Service (Toll free)
X. X. X.	WATS type service (Bulk or volume discount) Method of access is via dedicated facilities Method of access is via switched facilities

	_	Private Line services (Channel Services)
		(For ex. 1.544 ms., DS-3, etc)
	X_	Travel Service
		Method of access is 950
	$\bar{\mathbf{x}}$	Method of access is 800
	_	900 service
	_	Operator Services
	_	Available to presubscribed customers
	_	Available to non presubscribed customers (for example to patrons of
		hotels, students in Universities, patients in hospitals)
	_	Available to inmates
	Servi	ces included are:
	_	Station assistance
	_	Person to Person assistance
		Directory Assistance
		Operator verify and interrupt
	_	Conference Calling
21.		does the end user dial for each of the interexchange carrier services that checked in services included (above)?
	1+	
22.		_ Other:

- REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of its gross operating revenue derived from intrastate business. Regardless of the gross revenue of a company, a minimum annual assessment fee of \$50 is required.
- GROSS RECEIPTS TAX: I understand that all telephone companies must pay a gross receipts tax of one and one-half percent of all intra and interstate business.
- 3. SALES TAX: I understand that a seven percent sales tax must be paid on intra and interstate revenues.
- 4. APPLICATION FEE: A non-refundable application fee of \$250.00 must be submitted with the application.
- 5. LEC BYPASS RESTRICTIONS: I acknowledge the Commission's policy that interexchange carriers shall not construct facilities to bypass the LEC's without first demonstrating to the Commission that the LEC cannot offer the needed facilities at a competitive price and in a timely manner.
- 6. RECEIPT AND UNDERSTANDING OF RULES: I acknowledge receipt and understanding of the Florida Public Service Commission's Rules and Orders relating to may provision of interexchange telephone service in Florida. I also understand that it is my responsibility to comply with all current and future Commission requirements regarding interexchange telephone service.

7. ACCURACY OF APPLICATION: by my signature below 1 attest to the accuracy of the information contained in this application and associated attachments.

rick D. Grocker, Attorney

DATE

#### \*\*APPENDIX B\*\*

## CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be responded to in one of the following ways (applicant please check one):

- (X) The applicant will not collect deposits nor will it collect payments for service more than one month in advance.
- () The applicant will file with the Commission and maintain a surety bond in an amount equal to the current balance of deposits and advance payments in excess of one month. (Bond must accompany application.)

Patrick D. Crocker, Attorney

ALLIANCE GROUP SERVICES INC.

Date

# **EXHIBIT A**

# CERTIFICATE OF INCORPORATION 0

Alliance Group Services Inc.

FIRST: The name of the Corporation is Alliance Group Services Inc.

WILLIAM TOO SECOND: Its registered office is to be located at Suite 606, 1220 N. Market St., Wilmington. DE 19801, County of New Carde. The registered agent is American Incorporators Ltd. whose address is the same as above.

THIRD: The nature of business and purpose of the organization is to engage in any lawful act or activity for which corporations may be organized under the Delaware General Corporation Laws.

FOURTH: The total number of shares of stock which the corporation shall have authority to issue is one thousand five hundred (1500). All such shares are to be without par value and are to be of one class.

FIFTH: The name and address of the incorporator are as follows:

Chip Sawyer Suite 606 1220 N. Market St. Wilmington, DE 19801

SIXTH: The powers of the undersigned incorporator will terminate upon filing of the certificate of incorporation. The name and mailing address of the person(s) who will serve as initial director(s) until the first annual meeting of stockholders or until a successor(s) is elected and qualified are:

Mr. Semuel Brown 38 Carthridge Road Weston, CT 06883

SEVENTE: Each person who serves or who has served as a director shall not be personally liable to the corporation or its stockholders for monetary damages for breach of fiduciary duty as a director, provided that this provision shall not eliminate or limit the liability of a director. (i) for any breach of loyalty to the comporation or instead of the cities in the composition of instead of the composition of instead of the composition of instead of the composition of law. (ii) for any transaction from which the director derived corporation Laws of Delaware; or (iv) for any transaction from which the director derived an improper personal benefit.

I, THE UNDERSIGNED, for the purpose of forming a corporation under the laws of the State of Delaware, do make, file and record this certificate, and do certify that the facts stated herein are true, and I have accordingly set my hand,—

STATE OF DELAMARE
SECRETARY OF STATE
DIVISION OF CORPORATIONS
FILED 09:00 AM 07/09/1997
971227191 - 2771:91





I certify from the records of this office that ALLIANCE GROUP SERVICES, INC., is a corporation organized under the laws of Delaware, authorized to transact business in the State of Florida, qualified on January 29, 1998.

The document number of this corporation is F98000000525.

I further certify that said corporation has paid all fees and penalties due this office through December 31, 1998, and its status is active.

I further certify that said corporation has not filed a Certificate of Withdrawal.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capitol, this the Twenty-ninth day of January, 1998



CR2EO22 (2-95)

and B. Mother

Sandra B. Mortham Secretary of State

# APPLICATION BY FOREIGN CORPORATION FOR AUTHORIZATION TO TRANSACT BUSINESS IN FLORIDA

IN COMPLIANCE WITH SECTION 607.1503, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO REGISTER A FOREIGN CORPORATION TO TRANSACT BUSINESS IN THE STATE OF FLORIDA:

DELAWARE		3		APPLIED FO		_
or country under the law	of which it is inco	(Document)		mber, if applical	Die)	
7/9/97 (Data of incorporation)	5.	(Durasio	n: Year con	. will cease to e	xist or "perpe	-
UPON QUALIFICA	TTON				•	
first transacted business		ione 607.1801,	607.1502, and	817.185, F.S.J		
P.O. BOX 1265					8	
WESTON, CT 068	83				2	
Wednesday (1994)	rrent mailing add	resal		_	29	
					<b>=</b>	
NETWORK TELECOMMI			intry to be d	arried out in the	state of Flori	ds
		•			96	
ame and street addre	ess of Flo.ida	registere	d agent:			
Name:	EDWIN 7.	BLANTON,	esq.			
Office Address:	825 THOMAS	SVILLE RO	ND .			
	TALLARASSI	EE		_ , Florida , ,	32303	
					(Zip Code	

11. Attached is a certificate of existence duly authenticated, not more than 90 days prior to delivery of this application to the Department of State, by the Secretary of State or other official having custody of corporate records in the jurisdiction under the law of which it is incorporated.

of all statutes relative to the proper and complete performance of my duties, and I am familiar

with and accept the obligations of my position as registered agent.

B.

FEB-11-98 WED 2:48 PM

-			
	GUAR	TR	CO

2	Names	and	addresses	of	officers	and/or	directors:

#### A. DIRECTORS

Chairman:	SAMUEL A. BROWN
Address: _	371 STURGES RIDGE ROAD
	WILTON, CT 06897
Vice Chairm	en:
Address:	
Director:	
Address:	
Director:	
Address:	
FFICERS	
President	MARK J. THOMAS
Address:	371 STURGES RIDGE ROAD
_	WILTON, CT 06897
Vice Preside	ent STUART D. HOLDEN
	371 STURGES RIDGE ROAD WILTON, CT 06897
-	MARK J. THOMAS
Address:	371 STURGES RIDGE ROAD
	SAMUEL A. BROWN
Treasurer:	DATIVEL A. DEWEN
	371 STURGES RIDGE ROAD

98 JAN 29 AM II: 06

NOTE: If necessary, you may attach an addendum to the application listing additional officers and/or directors.

13. (Signature of Chairman, Vice Chairman, or any officer listed in number 12 of the application)

14. (Typed or printed name and capacity of person signing application)

- Parker

# **EXHIBIT B**

05/27/98

## Alliance Group Services Inc. Balance Sheet As of May 27, 1998

	May 27, '98
ASSETS	-
Current Assets	
Checking/Savings	
Cash	200.00
Chase Bank Checking Account	39,533.58
Chase Bank Vista Fund - 780	144,022.31
Chase Bank Vista Fund ~779	100,687.74
Total Checking/Savings	284,443.63
Accounts Receivable	
1206 · Accounts Receivable	10,000.00
Total Accounts Receivable	10,000.00
Total Current Assets	294,443.63
TOTAL ASSETS	294,443.63
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2008 · Accounts Payable	24,992.33
Total Accounts Payable	24,992.33
Total Current Liabilities	24,992.33
Total Liabilities	24,992.33
Equity	
8000 · Owner's Equity	500,000.00
Net Income	-230,548.70
Total Equity	269,451.30
TOTAL LIABILITIES & EQUITY	294,443.63

Page 1

# **EXHIBIT C**

## A. Mission Statement

The Alliance Group Services Inc.'s mission is to create a consortium of over 150 resellers by offering full service, low cost and high quality network, billing and financial services.

# B. Executive Summary

AGSi has developed a strategy to accumulate a consortium of third tier telecommunications resellers. This tier generates over \$10B in sales and consists of over 450 companies. AGSi's unique concept combines marketing telecommunications, billing and financial services to this market. AGSi's strong management team combines the marketing and technology experience in the wholesale telecommunications market with the financial and management experience required for success.

# C. Strategic Plan

The objective of AGSi is to join a significant number of third tier resellers into a consortium, resulting in significant economies of scale. A portion of these economies will pass along to consortium participants while AGS retains a fee for service. AGS, as a pure wholesale company, will provide the reseller market with one stop, low cost alternatives for all their telecommunications and financial requirements.

AGSi will have the ability to offer integrated, premium services at rates lower than is possible for any individual reseller. This is accomplished through the pooled buying power of individual resellers and the efficient networking of appropriately selected carriers. Additionally, AGSi will develop a full line of enhanced services designed specifically to wholesale to the reseller market. The services include opportunities for member carriers to enter the emerging local and wireless resale markets. With this plan, member resellers will have a significant competitive advantage to increase their business as well as an opportunity for higher profit margins.

At the same time, AGSi will improve the billing and customer service offered by consortium members. This is key as companies look to differentiate themselves through combining local, long distance, wireless and enhanced services on one bill. AGSi will initially outsource to a billing service bureau to provide billing, collections, customer service, backroom and lock box services.

Finally, because of reduced risk resulting from resource pooling, AGS will have access to credit markets through the securitization of combined receivables. This provides much needed capital to member resellers who find it difficult to obtain capital at a favorable

cost.

In summary, the goals of AGSi are to create a consortium of third tier resellers with combined billing in excess of \$1 billion annually. AGSi will supply the consortium with a complete line of network and enhanced services, along with improved, cost effective billing and customer service, and a very competitive source of working capital. Additionally, AGS will originate a logical exit strategy for consortium member companies.

# D. Management Team

The Alliance Communications Inc. management team has a combined 60 years of successful experience in telecommunications.

#### SAMUEL A. BROWN

As Chairman and Chief Executive Officer and founder of AGS, Mr. Brown brings 20 years of experience in telecommunications, marketing and finance. In that capacity he manages the strategic planning, investor relations and financial growth for this telecommunication and financial services company. Areas of expertise include financing, asset evaluations, marketing and sales, merger and acquisition, and management.

He was Chairman, President and Chief Executive Officer of Network Control Corporation of Danbury, Connecticut. There he successfully reorganized this development stage provider of telecommunications test equipment into a leading vendor to Fortune 1000 customers. He increased sales by 200% per year and was responsible for strategic growth and development of the company through a \$4.2 million initial public offering and joint venture.

Earlier, Mr. Brown was Vice President of Sales and Marketing for Communications Group, Inc. of King of Prussia, Pennsylvania. In that position, he was responsible for sales, marketing, customer service and product management. Communications Group, Inc. developed customized telecommunications call accounting software and provided service bureau operations and related management information services. By the time he left this company, it had become one of the largest Third Party Billing telephone companies in the United States.

Before joining Communications Group, he was a founder and Vice President of Sales and Marketing at Interconnect Planning Corporation of New York City. He was responsible for developing the sales and marketing organization for the start-up company that became a leading supplier of telecommunications equipment, with sales in excess of \$100 million.

#### MARK J. THOMAS

Mr. Thomas is an MBA Graduate from the University of New Haven and has 16 years experience in telecommunications working for SNET. As President and Chief Operating Officer and founding member, Mr. Thomas will manage all aspects of the telecommunications business. This includes planning, marketing, sales and day to day operations. Areas of expertise include marketing, sales, technology and management.

For the past five years he has been instrumental in the development and implementation of various wholesale services for SNET Diversified Group. He managed SNET's Intelligent Network Gateway Services, expanding that business to over 100 telecommunications customers through new product introductions and developing new markets. SNET is now recognized as an industry leader in SS7 Gateway and Database services. More recently, he took on the added function of introducing and managing SNET's Prime Axxess Services. These services in the first year were responsible for increasing SNET's retail profitability by over \$1M and wholesaling network services that generated over a \$6M run rate in new revenues for SNET.

Previously, he was Product Manager and Network Technical Consultant for the five years immediately after divestiture. In that capacity, he supported carrier equal access implementation and major carrier network migrations in switched and special access service. During that time, he developed the Access Services Information System for management reporting of access billing information. He also represented SNET at the Industry Carriers Compatibility Forum and Bellcore's Carrier Interconnection Technical Liaison - Advisory Group.

#### STUART D. HOLDEN

Mr. Holden has over 24 years of extensive experience in Technical Management and the development of complex telecommunications software and systems. As Vice President of Technology, Chief Technology Officer and founding member, he will be responsible for the development of enhanced service systems, billing and internal informational data flows.

He directed custom network applications development at SNET for almost 10 years. In this position he was responsible for the in-house design, development and operations of a number of innovative telephony and support systems. These systems have allowed SNET to provide many unique wholesale services to all three carrier tiers. They include a fraud control system, an AIN external database application, SS7 protocol conversion applications, a customer monitoring and alarming system and wholesale billing systems. These applications were invaluable in making SNET a leading provider of wholesale services.

Prior to joining SNET, Mr. Holden was a principal member of the technical staff for ITT. Here he worked on a number of development projects in the USA, Belgium, Germany and England. These projects included optimizing a laboratory test system for central office switches and developing call processing software for PBX and central office switching systems.

## ELIOT D. REYNOLDS, JR.

Mr. Reynolds brings 28 years of telecommunications industry experience to AGS. He spent the first eight years in engineering and the past 20 years in sales and marketing. As Director of National Sales, Mr. Reynolds will have the sales responsibility for AGS's portfolio of services.

In August, 1996, Mr. Reynolds took an early retirement offer from Southern New England Telephone Company after 25 years of service. He then became Director of Carrier Sales for US ONE Communications. In May, 1997 he joined ACSI as Regional Carrier Account Manager

Mr. Reynolds brings significant experience and a solid sales background to AGS. His Carrier Sales experience started in 1983, when SNET began the original LIGHTNET venture with the CSX Railroad Corporation and sold fiber systems to Times Mirror (IXC Communications), ABC Television, and CIGNA Corporation. After the LIGHTNET venture, in 1986, he became an Account Manager in SNET Systems, selling PBX equipment and SNET's Networking services to major Corporations in the state of Connecticut.

In 1993, he moved to the National Account Manager-Carrier Sales for SNET, handling over eighty (80) Tier 2/3 Carriers and Resellers. Primary accounts included Worldcom, Cable and Wireless, Frontier, AllNet Communications, and LCI International, as well as many of the Tier 3 Carriers/Resellers. Major Sales included a \$30 Million fiber sale to Worldcom, Signaling System 7 (SS7) sales to over 35 new carriers representing over \$3.0 million in annual recurring revenues to SNET, and new applications for SNET's SONET Access and Frame Relay Services representing over \$1.2 million in new revenue to SNET. Mr. Reynolds has been a long time member of both the CompTe<sup>1</sup> and TRA industry organizations.

# **EXHIBIT D**



#### FLORIDA TELECOMMUNICATIONS TARIFF

This Tariff contains the descriptions, regulations, and rates applicable to the furnishing of service and facilities for telecommunications services within the State of Florida by ALLIANCE GROUP SERVICES INC.. This tariff is on file with the Florida Public Service Commission, and copies may also be inspected, during normal business hours, at the following location: 371 Sturges Ridge Road, Wilton, Connecticut 06897.

Issued: Effective:

Issued by: Mark J. Thomas, President

Alliance Group Services Inc. 371 Sturges Ridge Road Wilton, Connecticut 06897



#### CHECK SHEET

The title page and pages 1-38 inclusive of this Tariff are effective as of the date shown. Original and revised sheets, as named below, comprise all changes from the original Tariff in effect on the date indicated.

SHEET	REVISION	SHEET	REVISION
1	Original	23	Original
2	Original	24	Original
3	Original	25	Original
4	Original	26	Original
5	Original	27	Original
6	Original	28	Original
7	Original	29	Original
8	Original	30	Original
9	Original	31	Original
10	Original	32	Original
11	Original	33	Original
12	Original	34	Original
13	Original	35	Original
14	Original	36	Original
15	Original	37	Original
16	Original	38	Original
17	Original		
18	Original		
19	Original		
20	Original		
21	Original		
22	Original		

<sup>\*</sup> New or Revised Sheets

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#### CONCURRING, CONNECTING AND OTHER PARTICIPATING CARRIERS

CONCURRING CARRIERS:

No Concurring Carriers

CONNECTING CARRIERS:

No Connecting Carriers

OTHER PARTICIPATING CARRIERS:

No Participating Carriers

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Sheet Numbering - Sheet numbers appear in the upper right hand corner of the page. Sheets are numbered sequentially and from time to time new pages may be added to the Tariff. When a new page is added between existing pages, a decimal is added to the preceding page number. For example, a new page added between Sheets 3 and 4 would be numbered 3.1.

Sheet Revision Numbers - Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the Commission. For example, the 4th revised Sheet 14 cancels the 3rd revised Sheet 14. Because of various suspension periods, deferrals, etc. the Commission follows in the tariff approval process, the most current sheet number on file with the Commission is not always the tariff page in effect. Consult the Check Sheet for the sheet currently in effect.

Paragraph Numbering Sequence - There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:

2. 2.1. 2.1.1. 2.1.1.A. 2.1.1.A.1. 2.1.1.A.1.(a).I. 2.1.1.A.1.(a).I.(i). 2.1.1.A.1.(a).I.(i).

Check Sheets - When a Tariff filing is made with the FPSC, an updated check sheet accompanies the Tariff filing. The check sheet lists the pages contained in the Tariff, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision, all revisions made in a given filing are designed by an asterisk (\*). There will be no other symbols used on this page if these are the only changes made to it. The Tariff user should refer to the latest check sheet to find out if a particular page is the most current on file with the FPSC.

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This Tariff contains the Service offerings, rates, terms and conditions applicable to the furnishing of intrastate interexchange telecommunications services within the State of Florida by ALLIANCE GROUP SERVICES INC. (hereinafter "Company").

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#### **SYMBOLS**

(D)	Delete	or Die	continue

- (I) Change Resulting In An Increase to A Customer's Bill
- (M) Moved From Another Tariff Location
- (N) New
- (R) Change Resulting In A Reduction To A Customer Bill
- (T) Change in Text or Regulation But No Change In Rate or Charge

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#### 1. TECHNICAL TERMS AND ABBREVIATIONS

For the purpose of this Tariff, the following definitions will apply:

#### Access Coordination

Provides for the design, ordering, installation, coordination, pre-service testing, service turn-up and maintenance on a Company or Customer provided Local Access Channel.

#### Administrative Change

A change in Customer billing address or contact name.

#### Alternate Access

Alternate Access is a form of Local Access except that the provider of the Service is an entity, other than the Local Exchange Carrier, authorized or permitted to provide such Service. The charges for Alternate Access may be subject to private agreement rather than published or special tariff if permitted by applicable governmental rules.

#### Application for Service

A standard Company order form which includes all pertinent billing, technical and other descriptive information which will enable the Company to provide a communication Service as required.

#### ASR

ASR (Access Service Request) means an order placed with a Local Access Provider for Local Access.

#### Authorized User

A person, firm, corporation or other entity that either is authorized by the Customer to receive or send communications or is placed in a position by the Customer, either through acts or omissions, to send or receive communications.

#### Bandwidth

The total frequency band, in hertz, allocated for a channel.

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#### Bill Date

The date on which billing information is compiled and sent to the Customer.

#### Call

A completed connection between the Calling and Called Stations.

#### Called Station

The telephone number called.

#### Calling Station

The telephone number from which a Call originates.

#### Cancellation of Order

A Customer initiated request to discontinue processing a Service order, either in part or in its entirety, prior to its completion. Cancellation charges will be assessed for each Circuit-end or Dedicated Access line canceled from an order prior to its completion by the Company, under the following circumstances: (1) if the LEC has confirmed in writing to the Company that the Circuit-end or Dedicated Access line will be installed; or (2) if the Company has already submitted facilities orders to and interconnecting telephone company.

#### Channel or Circuit

A dedicated communications path between two or more points having a Bandwidth or Transmission Speed specified in this Tariff and selected by a Customer.

#### Company -

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# Company Recognized National Holidays

The following are Company Recognized National Holidays determined at the location of the originator of the Call: New Year's Day, Martin Luther King Day, President's Day, Memorial Day, Independence Day, Labor Day, Columbus Day, Veteran's Day, Thanksgiving Day, Christmas Day.

The evening rate is used unless a lower rate would normally apply. When a Call begins in one rate period and ends in another, the rate in effect in each rate period applies to the portion of the Call occurring within that rate period. In the event that a minute is split between two rate periods, the rate in effect at the start of that minute applies.

#### Customer

The person, firm, corporation or governmental unit which orders Service and which is responsible for the payment of charges and for compliance with the Company's Tariff regulations. A Customer is considered to be an account for billing purposes. The term Customer also includes an entity that remains presubscribed to the Company Service after its account(s) are removed from the Company's billing system, subsequently continues to use Company's network, and is billed by a local exchange carrier for such use, or otherwise uses Service for which no other Customer is obligated to compensate Company.

### Customer Premises/Customer's Premises

Locations designated by a Customer where Service is originated/terminated whether for its own communications needs or for the use of its resale customers.

DCS

DCS means Digital Cross-Connect System.

#### Dedicated Access/Special Access

Dedicated Local Access between the Customer's Premises or serving wire center and the Company's Pointof-Presence for origination or termination of Calls.

DS-0

DS-0 means Digital Signal Level 0 Service and is a 64 Kbps signal.

DS-1

DS-1 means Digital Signal Level 1 Service and is a 1.544 Mbps signal.

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DS-0 Service with VF Local Access facilities provides for the transmission of analog voice and/or data within 300 Hz to 3000 Hz frequency range.

# DS-0 with DDS Access

DS-0 Service with VF Local Access facilities provides for the transmission of digital data at speeds 2.4, 4.8, 9.6 or 56 Kbps.

# Due Date

The Due Date is the date on which payment is due.

## Expedite

A Service order initiated at the request of the Customer that is processed in a time period shorter than the Company's standard Service interval.

#### FCC

Federal Communications Commission

#### **FPSC**

Florida Public Service Commission

#### Individual Case Basis (ICB)

Individual Case Basis (ICB) determinations involve situations where complex Customer-specific Company arrangements are required to satisfactorily serve the Customer. The nature of such Service requirements makes it difficult or impossible to establish general tariff provisions for such circumstances. When it becomes possible to determine specific terms and conditions for such offerings, they —II be offered pursuant to such terms and conditions.

#### Installation

The connection of a Circuit, Dedicated Access line, or port for new, changed or an additional Service.

# Interexchange Service

Interexchange Service means that portion of a communications channel between a Company-designated Point-of-Presence in one exchange and a Point-of-Presence in another exchange.

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Interruption shall mean a condition whereby the Service or a portion thereof is inoperative, beginning at the time of notice by the Customer to Company that such Service is inoperative and ending at the time of restoration.

## **Kbos**

Kilobits per second.

# LATA (Local Access Transport Area)

A geographical area established for the provision and administration of communications Service of a local exchange company.

#### Local Access

Local Access means the Service between a Customer Premises and a Company designated Point-of-Presence.

# Local Access Provider

Local Access Provider means an entity providing Local Access.

# Local Exchange Carrier (LEC)

The local telephone utility that provides telephone exchange services.

# <u>Mbps</u>

Megabits per second.

# Multiplexing

Multiplexing is the sequential combining of lower bit rate Private Line Services onto a higher bit rate Private Line Service for more efficient facility capacity usage or vice versa.

#### N/A

Not available.

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Nonrecurring Charges are one-time charges.

Payment Method

The mariner which the Customer designates as the means of billing charges for Calls using the Company's Service.

Physical Change

The modification of an existing Circuit, Dedicated Access line or port, at the request of the Customer, requiring some Physical Change or retermination.

Point-of-Presence (POP)

A Company-designated location where a facility is maintained for the purpose of providing access to its Service.

Primery Route

The route which, in the absence of Customer-designated routing or temporary re-routing, would be used by the Company in the provision of Service.

Private Line

A dedicated transmission channel furnished to a customer without intermediate switching arrangements for full-time customer use.

Private Line Service

A dedicated full-time transmission Service utilizing dedicated access arrangements.

Rate Center

A specified geographical location used for determining mileage measurements.

Requested Service Date

The Requested Service Date is the date requested by the Customer for commencement of Service and agreed to by the Company.

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#### Restore

To make Service operative following an interruption by repair, reassignment, re-routing, substitution of component parts, or otherwise, as determined by the carner(s) involved.

## Route Diversity

Two channels which are furnished partially or entirely over two physically separate routes.

## Service

Service means any or all Service(s) provided pursuant to this Tariff.

# Service Commitment Period

The term elected by the Customer and stated on the Service order during which the Company will provide the Services subscribed to by the Customer. The term can be monthly or in the case of Private Line Services for a period of up to 5 years.

# Special Promotional Offerings

Special trial offerings, discounts, or modifications of its regular Service offerings which the Company may, from time to time, offer special contract and/or promotions to its customers, waiving certain charges. These promotions will be approved by the FPSC with specific starting and ending dates and under no circumstances run for longer than 90 days in any 12 month period.

#### Start of Service Date

The Requested Service Date or the date Service first is made available by the Company whichever is later.

# Tariff

The current Intrastate Services Tariff and effective revisions thereto filed by the Company with the FPSC.

# Toll Call

Any call extending beyond the local exchange of the originating caller which is rated on a toll schedule by the local exchange telephone company.

# Transmission Socod

Data transmission speed or rate, in bits per seconds (bps).

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# Two-Way Conversation

A Two-Way Conversation is a telephone conversation between or among two or more parties.

ΥE

VF is voice frequency or voice-grade Service designed for private-line Service. Normal transmission is in the 300 hertz to 3000 hertz frequency band.

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# 2. RULES AND REGULATIONS

- 2.1. <u>Description and Limitations of Services</u>
- 2.1.1. Intrastate Telecommunications Service ("Service") is the furnishing of Company communication Services contained herein between specified locations under the terms of this Tariff. The Company will provide Service to the public by reselling services purchased from underlying facilities based carriers.
- 2.1.2. Any member of the general public (including any natural person or legally organized entity such as a corporation, partnership, or governmental body) is entitled to obtain Service under this Tariff, provided that the Company reserves the right to deny Service: (A) to any Customer that, in the Company's reasonable opinion, presents an undue risk of nonpayment, (B) in circumstances in which the Company has reason to believe that the use of the Service would violate the provisions of this Tariff or any applicable law or if any applicable law restricts or prohibits provision of the Service, or (C) if insufficient facilities are available to provide the Service (in such cases Company shall make best efforts to accommodate the needs of all potential Customers by means of facility improvements or purchases, of capacity, if such efforts will, in the Company's opinion, provide the Company with a reasonable return on its expenditures), but only for so long as such unavailability exists.
- 2.1.3. Company, when acting at the Customer's request and as its authorized agent, will make reasonable efforts to arrange for Service requirements, such as special routing, Diversity, Alternate Access, or circuit conditioning.
- 2.1.4. Service is offered in equal access exchanges subject to the availability of facilities and the provisions of this Tariff. Company reserves the right to refuse to provide Service to or from any location where the necessary facilities and/or equipment are not available.
- 2.1.5. Service may be discontinued after five business days written notice to the Customer if:
  - 2.1.5.A. the Customer is using the Service in violation of this Tariff; or
  - 2.1.5.B. the Oustomer is using the Service in violation of the law or Commission regulation.
- 2.1.6. Service begins on the date that billing becomes effective and is provided on the basis of a minimum period of at least one month, 24 hours per day. For the purposes of computing charges in this Tariff, a month is considered to have 30 days.
- Reserved for future use.
- Reserved for future use.

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2.1.9. The Company reserves the right to discontinue furnishing Services or billing options, upon written notice, when necessitated by conditions beyond its control. Conditions beyond the Company's control include, but are not limited to, a Customer's having Call volume or a calling pattern that results, or may result, in network blockage or other Service degradation which adversely affects Service to the calling party, the Customer, or other Customers of the Company.

# 2.2. Other Terms and Conditions

- 2.2.1. The name(s) of the Customer(s) desiring to use the Service must be stipulated in the application for Service.
- 2.2.2. The Customer agrees to operate the Company provided equipment in accordance with instructions of the Company or the Company's agent. Failure to do so will void the Company liability for interruption of Service and may make Customer responsible for damage to equipment pursuant to Section 2.2.3 below.
- 2.2.3. Customer agrees to return to the Company all Company-provided equipment delivered to Customer within five (5) days of termination of the Service in connection with which the equipment was used. Said equipment shall be in the same condition as when delivered to Customer, normal wear and tear only excepted. Customer shall reimburse the Company, upon demand, for any costs incurred by the Company due to Customer's failure to comply with this provision.
- 2.2.4. A Customer shall not use any servicemark or trademark of the Company or refer to the Company in connection with any product, equipment, promotion, or publication of the Customer without prior written approval of the Company.
- 2.2.5. In the event suit is brought or any attorney is retained by the Company to enforce the terms of this Tariff, the Company shall be entitled to recover, in addition to any other remedy, reimbursement for reasonable attorneys' fees, court costs, costs of investigation and other related expenses incurred in connection therewith.
- 2.2.6. The provision of Service will not create a partnership or joint venture between the Company and the Customer nor result in joint Service offerings to their respective Customers.
- 2.2.7. The rate or volume discount level applicable to a Customer for a particular Service or Services shall be the rate or volume discount level in effect at the beginning of the monthly billing period applicable to the Customer for the particular Service or Services. When a Service is subject to a minimum monthly charge, account charge, port charge or other recurring charge or Nonrecurring Charge for both intrastate and interstate Service, only one such charge shall apply per account and that charge shall be the interstate charge.
- 2.2.8. Service requested by Customer and to be provided pursuant to this Tariff shall be requested on Company Service Order forms in effect from time to time or Customer's forms accepted in writing by an authorized headquarters representative of the Company (collectively referred to as "Service Orders").

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- 2.2.9. If an entity other than the company (e.g., another carrier or a supplier) imposes charges on the Company in connection with a Service that entity's charges will be passed through to the Customer also.
- 2.2.10. The Service Commitment Period for any Service shall be established by the Service Order relevant thereto and commence on the Start of Service Date. Upon expiration, each Service Commitment Period for such Service shall automatically be extended subject to written notice of termination by either Company or Customer as of a date not less than thirty (30) days after delivery of said notice to the other. The charges for Interexchange Service during any such extension shall not exceed the then current Company month-to-month charges applicable to such Service.

# 2.3. Liability

- 2.3.1. Except as provided otherwise in this Tariff, the Company shall not be liable to Customer or any other person, firm or entity for any failure of performance hereunder if such failure is due to any cause or causes beyond the reasonable control of the Company. Such causes shall include, without limitation, acts of God, fire, explosion, vandalism, cable cut, storm or other similar occurrence, any law, order, regulation, direction, action or request of the United States government or of any other government or of any civil or military authority, national emergencies, insurrections, nots, wars, strikes, lockouts or work stoppages or other labor difficulties, supplier failures, shortages, breaches or delays, or preemption of existing Services to restore service in compliance with Part 64, Subpart D, Appendix A, of the FCC's Rules and Regulations.
- 2.3.2. With respect to the Services contained herein and except an otherwise provided herein, the Company's liability shall not exceed an amount equal to the charge applicable to a one minute Call to the Called Station at the time the affected Call was made. If the initial minute rate is higher than the additional minute rate, the higher rate shall apply. For those Services with monthly recurring charges, the Company's liability is limited to an amount equal to the proportionate monthly recurring charges for the period during which Service was affected.
- 2.3.3. The Company is not liable for any act or omission of any other company or companies (including any Company affiliate that is a participating or concurring carrier) furnishing a portion of the Service or facilities, equipment, or Services associated with such Service.
- 2.3.4. The Customer is responsible for taking all necessary legal steps for interconnecting the Customer provided terminal equipment with the Company facilities. The Customer shall ensure that the signals emitted into the Company's network do not damage Company equipment, injure personnel or degrade Service to other Customers. The Customer is responsible for securing all licenses, permits, rights-of-way, and other arrangements necessary for such interconnection. In addition, the customer shall comply with applicable LEC signal power limitations.

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- 2.3.5. The Company may rely on Local Exchange Carriers or other third parties for the performance of other Services such as Local Access. Upon Customer request and execution and delivery of appropriate authorizing documents, the Company may act as agent for Customer in obtaining such other Services. Customer's liability for charges hereunder shall not be reduced by untimely Installation or non-operation of Customer provided facilities and equipment.
- 2.3.6. The failure to give notice of default, to enforce or insist upon compliance with any of the terms or conditions herein, the waiver of any term or conditions herein, or the granting of an extension of time for performance by the Company or the Customer shall not constitute the permanent waiver of any term or condition herein. Each of the provisions shall remain at all time in full force and effect until modified in writing.
- 2.3.7. Reserved for future use.
- 2.3.8. With respect to the routing of Calls by the Company to public safety answering points or municipal Emergency Service providers, Company liability, if any, will be limited to the lesser of: (a) the actual monetary damages incurred and proved by the Customer as the direct result of the Company's action, or failure to act, in routing the Call, or (b) the sum of \$1,000.00.
- 2.3.9. In the event parties other than Customer (e.g., Customer's customers) shall have use of the Service directly or indirectly through Customer, then Customer agrees to forever indemnify and hold Company and any affiliated or unaffiliated third-party, third-party provider or operator of facilities employed in provision of the Service harmless from and against any and all claims, demands, suits, actions, losses, damages, assessments or payments which may be asserted by said parties arising out of or relating to any Defects.
- 2.3.10. In the event that Company is required to perform a Circuit redesign due to inaccurate information provided by the Customer, or, circumstances in which such costs and expenses are caused by the Customer or reasonably incurred by the Company for the benefit of the Customer, the Customer is responsible for the payment of all such charges.
- 2.4. Cancellation of Service by a Customer
- 2.4.1. If a Customer cancels a Service order before the Service begins, before completion of the Minimum Period, or before completion of some other period mutually agreed upon by the Customer and the Company, a charge will be levied upon the Customer for the nonrecoverable portions of expenditures or liabilities incurred expressly on behalf of the Customer by the Company and not fully reimbursed by Installation and monthly charges. If, based on a Service order by a Customer, any construction has either begun or been completed, but no Services provided, the nonrecoverable costs of such construction shall be borne by the Customer.

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- 2.4.2. Upon thirty (30) days' prior written notice, either Customer or Company shall have the right, without cancellation charge or other liability, to cancel the affected portion of the Service, if the Company is prohibited by governmental authority from furnishing said portion, or if any material rate or term contained herein and relevant to the affected Service is substantially changed by order of the highest court of competent jurisdiction to which the matter is appeal, the Federal Communications Commission, or other local, state or federal government authority.
- 2.5. Cancellation for Cause by the Company
- 2.5.1. Upon nonpayment of any sum owing to the Company, or upon a violation of any of the provisions governing the furnishing of Service under this Tariff, the Company may, upon five business days written notification to the Customer, except in extreme cases, without incurring any liability, immediately discontinue the furnishing of such Service. The written notice shall be separate and apart from the regular monthly bill for service. Customer shall be deemed to have canceled Service as of the date of such disconnection and shall be liable for any cancellation charges set forth in this Tariff.
- 2.5.2. Without incurring any liability, the Company may discontinue the furnishing of Service(s) to a Customer upon five business days written notice if the Company deems that such action is necessary to prevent or to protect against fraud or to otherwise protect its personnel, agents, facilities or Services under the following circumstances, except under extreme cases where the customer may be disconnected immediately and without notice:
  - 2.5.2.A. if the Customer refuses to furnish information to the Company regarding the Customer's credit-worthiness, its past or current use of common carrier communications Services or its planned use of Service(s);
  - 2.5.2.B. if the Customer provides false information to the Company regarding the Customer's identity, address, credit-worthiness, past or current use of Customer communications Services, or its planned use of the Company Service(s);
  - 2.5.2.C. if the Customer states that it will not comply with a request of the Company for reasonable security for the payment for Service(s);
  - 2.5.2.D. if the Customer has been given five business days written notice in a separate mailing by the Company of any past due amount (which remains unpaid in whole or in part) for any of the Company's communications Services to which the Customer either subscribes or had subscribed or used;
  - 2.5.2.F. in the event of unauthorized use.

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- 2.5.2.F. Following the disconnection of service for any of these reasons, the Company or the local exchange utility acting as Company agent, will notify the telephone end user/customer that service was disconnected and why. The notice will include all reasons for the disconnection and will include a toll-free number where an end user/customer can obtain additional information. Notice shall be deemed given upon deposit, postage prepaid, in the U.S. Mail to the end user's/customer's last known address and in compliance with the Commission's rules.
- The discontinuance of Service(s) by the Company pursuant to this Section does not relieve the Customer of any obligations to pay the company for charges due and owing for Service(s) furnished up to the time of discontinuance. The remedies set forth herein shall not be exclusive and the Company shall at all times be entitled to all rights available to it under either law or equity.
- Credit Allowance 2.6.
- Credit allowance for the interruption of Service is subject to the general hability provisions set forth in this Tariff. Customers shall receive no credit allowance for the interruption of service which is due to the Company's testing or adjusting, negligence of the Customer, or to the failure of channels or equipment provided by the Customer. The Customer should notify the Company when the Customer is aware of any interruption in Service for which a credit allowance is desired. Before giving such notice, the Customer shall ascertain that the trouble is not being caused by any action or omission within Customer's control, or is not in wiring or equipment, if any, furnished by the Customer in connection with the Company's Services.
- 2.6.2. No credit is allowed in the event service must be interrupted in order to provide routine service quality or related investigations.
- 2.6.3. No credit shall be allowed:
  - 2.6.3.A. For failure of services or facilities of Customer; or
  - 2.6.3.B. For failure of services or equipment caused by the negligence or willful acts of Customer.
- 2.6.4. Credit for an interruption shall commence after Customer notifies Company of the interruption and ceases when services have been restored.
- 2.6.5. Credits are applicable only to that portion of Service interrupted.
- 2.6.6. For purposes of credit computation, every month shall be considered to have 720 hours.
- 2.6.7. No credit shall be allowed for an interruption of a continuous duration of less than two hours.

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2.6.8. The Customer shall be credited for an interruption of two hours or more at a rate of 1/720th of the monthly recurring charge for the service affected for each hour or major fraction thereof that the interruption continues. Calculations of the credit shall be made in accordance with the following formula.

Credit Formula:

Credit =  $A \times B$ 

"A" = outage time in hours

"B" = total monthly charge for affected facility

- 2.7. Use of Service
- 2.7.1 The Services offered herein may be used for any lawful purpose, including residential, business, governmental, or other use. There are no restrictions on sharing or resale of Services. However, the Customer remains liable for all obligations under this Tariff notwithstanding such sharing or resale and regardless of the Company's knowledge of same. The Company shall have no liability to any person or entity other than the Customer and only as set forth in Section 2.3. The Customer shall not use nor permit others to use the Service in a manner that could interfere with Services provided to others or that could harm the facilities of the Company or others.
- 2.7.2. Service furnished by the Company may be arranged for joint use or authorized use. The joint user or Authorized User shall be permitted to use such Service in the same manner as the Customer, but subject to the following:
  - 2.7.2.A. One joint user or Authorized User must be designated as the Customer.
  - 2.7.2.B. All charges for the Service will be computed as if the Service were to be billed to one Customer. The joint user or Authorized User which has been designated as the Customer will be billed for all components of the Service and will be responsible for all payments to the Company. In the event that the designated Customer fails to pay the Company, each joint user or Authorized User shall be liable to the Company for all charges incurred as a result of its use of the Company's Service.
- 2.7.3. In addition to the other provisions in this Tariff, Customers reselling company Services shall be responsible for all interaction and interface with their own subscribers or customers. The provision of the Service will not create a partnership or joint venture between Company and Customer nor result in a joint communications Service offering to the Customers of either the Company or the Customer.
- 2.7.4. Service furnished by the Company shall not be used for any unlawful or fraudulent purposes.

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2.7.5. The Customer will be billed directly by the LEC for certain Dedicated Access arrangements selected by the Customer for the provisioning of direct access arrangements. In those instances where the Company at the Customer's request may act as agent in the ordering of such arrangements, the Company will bill the Customer Local Access charges.

# 2.8. Payment and Billing

- 2.8.1. The following rules apply only to the Carrier's resold interexchange services and will govern payment and billing practices of the Carrier, unless inconsistent with any rule, order or regulation of the Commission. In the case of any inconsistency, the rule, order, or regulation of the Commission, or other provision of law, shall prevail. Carrier's billing agent is OAN.
  - 2.8.a. Service is provided and billed on a billing cycle basis, beginning on the date that the service becomes effective. Billing is payable upon receipt. A late payment charge of 1.5% per billing cycle and 18% per amount will accrue upon any unpaid amount commencing Twenty Eight (28) Days after rendition of bills.
  - 2.8.b. The customer is responsible for payment of all charges for service and facilities furnished by the Carrier to the customer, as well as, all charges for services and facilities furnished by the Carrier to all persons using the customer's codes, premises, facilities, or equipment, with or without the knowledge or consent of the customer. The security of the customer's authorization codes, premises, switched access connections, and direct connect facilities is the sole responsibility of the customer. All calls placed using such direct connect facilities, authorization codes, premises, or switched access connections will be billed to, and must be paid by, the customer. Recurring and non-recurring charges are billed in arrears.
  - 2.8.c. All bills are presumed accurate, and shall be binding on the customer unless objection is received by the Carrier in writing within Ninety (90) Days after such bills are rendered.
  - 2.8.d. Carrier shall be entitled to revise bills previously rendered to adjust for previously unbilled service, or to adjust upward a bill previously rendered, for a period equivalent to the applicable contract law statute of limitations.
  - 2.8.e. Advance Payments: For customers whom the Company feels an advance payment is necessary, the Company reserves the right to collect an amount not to exceed one (1) month's estimated charges, as an advance payment for service. This will be applied against the next month's charges and if necessary, a new advance payment will be collected for the next month.
- 2.8.5. If a LEC has established or establishes a Special Access surcharge, the Company will bill the surcharge beginning on the effective date of such surcharge for Special Access arrangements presently in Service. The Company will cease billing the Special Access surcharge upon receipt of an Exemption Certificate or if the surcharge is removed by the LEC.

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2.8.6. In the event the Company incurs fees or expenses, including attorney's fees, in collecting, or attempting to collect, any charges owed the Company, the Customer will be liable to the Company for the payment of all such fees and expenses reasonably incurred.

# 2.9. Local Charges

2.9.1. In certain instances, customers may be subject to local telephone company charges or message unit charges to access the Carrier's terminal. Carrier is not responsible for any such local or message unit charges incurred by customer in gaining access to Carrier's terminal.

# 2.10. Assignment

2.10.1. The obligations set forth in this Tanff shall be binding upon and mure to the benefit of the parties hereto and their respective successors or assigns, provided, however, the Curtomer shall not assign or transfer its rights or obligations without the prior written consent of the Company.

# 2.11. Tax and Fee Adjustments

- 2.11.1. All state and local taxes (i.e., gross receipts tax, sales tax, municipal utilities tax) are listed as separate line items and are not included in the quoted rates.
- 2.11.2. If at any future time a municipality acquires the legal right to impose an occupation tax, license tax, permit fee, franchise fee or other similar charge upon the Carrier, and imposes the same by ordinance or otherwise, such taxes, fees or charges shall be billed to the end users receiving service within the territorial limits of such municipality. Such billing shall allocate the tax, fee or charge among end users uniformly on the basis of each end user's monthly charges for the types of service made subject to such tax, fee or charge.
- 2.11.3. If at any future time a county or other local taxing authority acquires the legal right to impose an occupation tax, license tax, permit fee, franchise fee or other similar charge upon the Carrier, and imposes the same by ordinance or otherwise, such taxes, fees or charges shall be billed to the end users receiving service within the territorial limits of such county or other taxing authority. Such billing shall allocate the tax, fee or charge among end users uniformly on the basis of each end user's monthly charges for the types of service made subject to such tax, fee or charge.
- 2.11.4 When utility or telecommunications assessments, franchise fees, or privilege, license, occupational, excise, or other similar taxes or fees, based on interstate or intrastate receipts are imposed by certain taxing jurisdictions upon the Company or upon local exchange companies and passed on to the Company through or with interstate or intrastate access charges, the amounts of such taxes or fees will be billed to Customers in such a taxing jurisdiction on a prorated basis. The amount of charge that is prorated to each Customer's bill is determined by the interstate or intrastate telecommunications service provided to and billed to an end user/customer service location in such a taxing jurisdiction with the aggregate of such charges equal to the amount of the tax or fee imposed upon or passed on to the Company.

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- 2.11.5. When any municipality, or other political subdivision, local agency of government, or department of public utilities imposes upon and collects from the Company a gross receipts tax, occupation tax, license tax, permit fee, franchise fee or regulatory fee, such taxes and fees shall, insofar as practicable, be billed pro rata to the Company's Customers receiving service within the territorial limits of such municipality, other political subdivision, local agency of government, or public utility commission.
- 2.11.6. The Company may adjust its rates and charges or impose additional rates and charges on its Customers in order to recover amount it is required by governmental or quasi-government authorities to collect from or pay to others in support of statutory or regulatory programs. Examples of such programs include, but are not limited to, the Universal Service Fund, the Primary Interexchange Carrier Charge, and compensation to payphone service providers for use of their payphones to access the Company's services.
- 2.12. Method for Calculation of Airline Mileage
- 2.12.1 The airline mileage between two cities can be calculated using the Vertical (V) and Horizontal (H) coordinates of the serving wire centers associated with the Company's POP locations. The method for calculating the airline mileage is obtained by reference to AT&T's Tariff F.C.C. No. 10 in accordance with the following formula:

the square root of: 
$$\frac{(V1-V2)^2 + (H1-H2)^2}{10}$$

where V1 and H1 correspond to the V&H coordinates of City 1 and V2 and H2 correspond to the V&H coordinates of City 2.

Example:		_Y_	_Н_	
	City 1	5004	1406	
	City 2	5987	3424	

the square root of: 
$$\frac{(5004-5987)^2 + (1406-3424)^2}{10}$$

The result is 709.83 miles. Any fractional miles are rounded to the next higher whole number; therefore, the airline mileage for this example is 710 miles.

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#### 2.13. Time of Day Rate Periods

2.13.1. Time of Day Rate Periods are determined by the time of day at the location of the Calling station.

The rates shown in Section 4 apply as follows:

DAY:

From 8:01 AM to 5:00 PM Monday - Friday

EVENING:

From 5:01 PM to 11:00 PM Monday - Friday and Sunday

NIGHT/

WEEKEND:

From 11:01 PM to 8:00 AM Everyday From 8:01 AM to 11:00 PM Saturday From 8:01 AM to 5:00 PM Sunday

#### 2.14. Special Customer Arrangements

2.14.1. In cases where a Customer requests a special or unione arrangement which may include engineering, conditioning, Installation, construction, facilities, assembly, purchase or lease of facilities and/or other special Services not offered under this Tariff, the Company, at this option, may provide the requested Services. Appropriate recurring charges and/or Nonrecurring Charges and other terms and conditions will be developed for the Customer for the provisioning of such arrangements.

#### 2.15. Inspection

The Company may, upon notice, make such tests and inspections as may be necessary to determine that the requirements of this Tariff are being complied with in the Installation, operation or maintenance of Customer or the Company equipment. The Company may interrupt the Service at any time, without penalty to the Company, should Customer violate any provision herein.

2.16. Denosits

The Company does not require a deposit from the customer.

2.17. **Employee Concessions** 

The Company does not offer concessions to employees.

- 2.18. Reserved for future use.
- 2.19 Reserved for future use.

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# 2.20. Rate Ountes

Rate quotes will be provided to end users from 8:00 a.m. to 5:00 p.m. Eastern Time, Monday through Friday by dialing (203) 845-9600.

# 2.21. Bad Check Charges

The Company does not charge Customers for checks that are returned.

# 2.22. Usage Charges Rounding

The charges for all calls during a billing month will be totalled. If the total charge includes a fraction of a cent, the fraction is rounded to the next whole cent (e.g., \$4,101.345 would be rounded to \$4,101.35.).

# 2.23. Directory Assistance Service

The Company does not offer directory assistance at this time.

# 2.24. Special Contracts

- 2.24.1. Carrier may enter into contracts with end users such as hotels, or special categories of users, wherein additional discounts may be provided for volume use categories of users, wherein additional discounts may be provided for volume use or to reflect services performed for the Carrier by such users.
- 2.24.2. The Company will, from time to time, offer special contract and/or promotions to its customers, waiving certain charges. These promotions will be approved by the FPSC with specific starting and ending dates and under no circumstances run for longer than 90 days in any 12 month period.

# 2.25 Service Agreement

The name(s) of the customer(s) desiring to use the services must be set forth in the Service Agreement. An executed Service Agreement and letter of Agency is required to initiate service.

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# 3. DESCRIPTION OF SERVICE

- 3.1. Wide Area ("WATS") and Message ("MTS") Telecommunications Services
- 3.1.1. The Company offers WATS and MTS intrastate interexchange long distance service utilizing switched or dedicated access arrangements between the Customers Premises and the Company's facilities for call origination. Call completion is completed by underlying carner.
- 3.2. Timing of Calls
- 3.2.1. Timing for all calls begins when the called party answers the call (i.e. when two way communications are established.) Answer detection is based on standard industry answer detection methods, including hardware and software answer detection. Chargeable time for all calls ends when one of the parties disconnects from the call. There are no billing charges applied for incomplete calls.
- 3.3. CIC Associated Service
- 3.3.1. Customer loads own CIC and calls are routed onto the AGSi provided network.
- 3.3.2. Originating access is billed against the CIC usage by the originating local exchange carrier and is passed through to the customer.
- 3.4. 1+ CIC Associated Service
- 3.4.1. Customer loads own CIC and calls are routed onto the AGSi provided network.
- 3.4.2. Originating access is billed against the CIC usage by the originating local exchange carrier and is passed through to the customer.
- 3.5. Switchless Dedicated 1+/800 Service
- 3.5.1. Dedicated inbound service permits inward calling (via 800 codes) to a specific location featuring the use of a dedicated, special access type connection on the terminating end.
- 3.5.2. Dedicated outbound service permits outward calling to stations in diverse service areas. Dedicated outbound service is distinguished from other services by the existence of a dedicated, special access connection the originating end

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- 3.6.1. Dedicated inbound service permits inward calling (via 800 codes) to a specific location featuring the use of a dedicated, special access type connection on the terminating end.
- 3.6.2. Dedicated outbound service permits outward calling to stations in diverse service areas. Dedicated outbound service is distinguished from other services by the existence of a dedicated, special access connection the originating end.
- 3.7. Carrier Terminating Service
- Calls originate on customers network and sent to AGSi via an Interoffice Trunk Group for termination.
- 3.8. Calling Card Service
- 3.8.1. The Company's Calling Card Service is a customized calling card service with features including voice response or touch-tone dialing. Customers may pay both a per card surcharge and a measured usage charge for each call. Customers access the service through an "800" number established by the Company. The Company will assess a surcharge of \$\_\_\_\_\_ in addition to the rates shown below, depending on the program selected. The charges for Calling Card Service are calculated on the basis of each complete call. The minimum call duration for billing purposes is sixty (60) seconds. Usage is measured thereafter in sixty (60) second increments and rounded to the next higher sixty (60) second period.
- 3.9. Special Promotional Offerings
- 3.9.1. The Company may from time to time engage in Special Promotional Offerings or Trial Service Offerings limited to certain dates, times or locations designed to attract new subscribers or increase subscriber usage when approved by the Commission. All promotions shall include exactly what charges are being reduced or waived, who is eligible, what customers have to do to be eligible, and the staring and ending date of such promotion. Individual customers may not receive such reduced rates for more than 90 days per a 12 month period.
- 3.10. Emergency Calls
- 3.10.1. Customer shall configure its PBX or other switch vehicle from which a customer places a call so that 911 emergency calls, where available, and similar emergency calls will be automatically routed to the emergency answering point for the geographical location where the call originated without the intervention of Company.
- 3.11. Minimum Call Completion Rate
- 3.11.1. A Customer can expect a call completion rate of not less than 90% during peak use periods for all Feature Group D services.

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# EARLY, LENNON, PETERS & CROCKER, P.C.

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OF COUNSEL WINCENT T. EARLY HON CH MULEN THOMPSON BENNETT

"Also admitted in lows.
"'Also admitted in Californie and North Carolins.
"'Also admitted in New York, Illinois and Washington, D.C.

DEPOSIT

DATE

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JOSEPH & BURGE (1626 - 1662)

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July 24, 1998

Florida Public Service Commission Division of Administration 2540 Shumard Oak Blvd. **Gunter Building** Tallahassee, Florida 32399-0850

Check received with filling and forwarded to Fiscel for deposit Fiscal to forward a copy of check to RAR with proof of deposit.

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ALLIANCE GROUP SERVICES INC.

Dear Sir.

Enclosed herewith for filing with the Commission, please find an original and 6 copies of the above captioned corporation's APPLICATION FOR AUTHORITY INTEREXCHANGE TELECOMMUNICATIONS SERVICES WITHIN THE STATE OF along with a check in the amount of \$250.00 to cover filing fees relating to same.

Also enclosed is an exact duplicate of this letter. Please stamp the duplicate received and return same in the self-addressed stamped envelope attached thereto.

Please contact me if you have additional questions or concerns.

EARLY, LENNON, PETERS  & CROCKER, P.C.  ATTORNEYS AT LAW	23764
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