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Tracy Hatch Attorney

August 18, 19 REPORTING

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Mrs. Blanca S. Bayo Director, Division of Records and Reporting' Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, Florida 32399

RE: Docket No. 980696-TP

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Dear Mrs. Bayo:

Enclosed for filing in the above referenced dockets is AT&T of the Southern States, Inc.'s (AT&T) Response to Sprint's Motion to Compel responses to Sprints First Request for Production of Documents and First Set of Interrogatories.

Copies of the foregoing are being served on all parties or record in accordance with the attached Certificate of Service. Thank you for your assistance in this matter.

RECEIVED & FILED FPSC-BUREAU OF RECORDS

Sincerely, Tracy Hatel

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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Determination of the cost of basic local telecommunications service, pursuant to Section 364.025, Florida Statutes.

DOCKET NO. 980696-TP DATED: August 18, 1998

AT&T'S RESPONSE TO SPRINT FLRODIA INCORPORATED'S MOTION TO COMPEL ANSWERS TO ITS FIRST SET OF INTERROGATORIES AND FIRST REQUEST FOR PRODUCTION OFDOCUMENTS

AT&T Communications of the Southern States, Inc. (AT&T), pursuant to Rules 25-22.034, 25-22.035 and 25-22.037, Florida Administrative Code, hereby responds to Sprint-Florida, Incorporated's (Sprint's) Motion to Compel AT&T to respond to Sprint's First Request for Production of Documents, (No. 1) and Sprint's First Set of Interrogatories, (Nos. 1 and 2). AT&T requests the Florida Public Service Commission (Commission) deny Sprint's motion for the reasons set forth below.

In support of its request to deny Sprint's motion to compel, AT&T states the following:

 Sprint served its First Request for Production of Documents (No. 1) and its First Set of Interrogatories (Nos.
1 and 2) on AT&T on August 4, 1998.

> DOCUMENT NUMBER-DATE 08823 AUG 188 FPSC-RECORDS/REPORTING

2. AT&T filed its Objections to Sprint's First Request for Production of Documents, (No. 1) and Sprint's First Set of Interrogatories, (Nos. 1 and 2) on August 10, 1998. AT&T incorporates herein by reference its Objections to Sprint's First Request for Production and Sprint's First Set of Interrogatories.

On August 11, 1998, Sprint filed its Motion to
Compel responses to its First Request for Production of
Documents (No. 1) and its First Set of Interrogatories (Nos.
1 and 2).

4. Sprint's document request No. 1 asks AT&T to provide "all records from the PNR DBF file of customer points for the entire state of Florida . . ." (hereinafter "geocode point data") As AT&T stated in its objections, the geocode point data is the intellectual property of a third party, PNR. The geocode point information is regarded by PNR as highly sensitive proprietary information. This information is the commercial property of PNR and is available to persons other than AT&T on a commercial basis. PNR does not allow AT&T to remove any of the geocode information from PNR's premises.

5. In support of its Motion to Compel, Sprint argues that just because the information is the intellectual property of another is not a valid objection. Sprint further argues that because this information is at the heart

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of the HAI model, it is relevant and should be produced. Notwithstanding Sprint's arguments, Sprint fails to address or to even mention the most important point set forth in AT&T's objections. As noted in AT&T's objections to document request No. 1, AT&T does not have nor has it ever had possession custody or control of this information. PNR retains possession, custody and control of its geocode information. AT&T simply can not provide Sprint that which it does not have. Moreover, this information is commercially available to Sprint as easily as it is to AT&T. It is patently unreasonable and an abuse of discovery for Sprint to seek to have AT&T compelled to purchase PNR's data in order to provide it to Sprint. In order to accommodate various parties desires to examine PNR's geocode point data, AT&T arranged in April 1998, at AT&T's expense, for an open visit to PNR's premises. During that visit PNR allowed interested parties to examine the geocode point information. Sprint was invited and attended. Sprint has already examined the information it now seeks. In order to be as responsive as possible and as stated in its objections, AT&T has again agreed to make arrangements for Sprint to visit PNR's premises to examine the geocode point data at Sprint's expense.

 Sprint's Interrogatory No. 1 asks AT&T to provide the "For all customer locations, the exact geocoded points

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that are used as inputs to the clustering algorithm described in the HAI Model . . ." This interrogatory seeks the same geocode point information as was sought in Sprint's document request No. 1. As noted above, this information is not in AT&T's possession custody or control. This information is the intellectual property of PNR and is commercially available to Sprint just as it is to AT&T. AT&T incorporates it response set forth above in paragraphs 4 and 5.

7. Sprint's Interrogatory No. 2 asks "For each set of geocoded points, either actual or surrogate, associated with each main cluster . . . " This interrogatory again seeks the same geocode point information as was sought in Sprint's document request No. 1. As noted above, this information is not in AT&T's possession custody or control. This information is the intellectual property of PNR and is commercially available to Sprint just as it is to AT6T. Without the geocode data AT&T can not run the program provided by Stopwatch Maps. Sprint has already provided the program to PNR. Sprint can easily obtain what it asks for by requesting that PNR run the program using its geocode data base and pay PNR for the cost of such activity. Attempting to compel AT&T under the guise of discovery to purchase a third party's work product is inappropriate and

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an abuse of discovery. AT&T incorporates it response set forth above in paragraphs 4 and 5.

Where, for the reasons stated above, AT&T respectfully requests the Commission deny Sprint's motion to compel responses to Sprint's First Request for Production of Documents, (No. 1) and Sprint's First Set of Interrogatories, (Nos. 1 and 2).

Respectfully submitted, this 18th day of August, 1998.

Tracy Hatch

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ATTORNEY FOR AT&T COMMUNICATIONS OF THE SOUTHERN STATES, INC.

CERTIFICATE OF SERVICE DOCKET 980696-TP

I HEREBY CERTIFY that a true and correct copy of the foregoing was furnished via *hand delivery/**Federal Express and U.S. Mail to the following parties of second on this 14th day of August, 1998:

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