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FPOR PROPRESUREPORTING

#### BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

| In re: Discovery for Study on Fair &                    | ) |
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| Reasonable Rates and on Relationships                   | ) |
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| with Certain Telecommunications                         | ) |
| Services Provided by LECs, as                           | ) |
| Required by Chapter 98-277.                             | í |
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Docket No.: 980733-TL

Special Project No.: 980000A - SP

Filed: August 21, 1998

# BELLSOUTH TELECOMMUNICATIONS, INC.'s REQUEST FOR CONFIDENTIAL CLASSIFICATION

BellSouth Telecommunications, Inc. ("BellSouth" or "Company") hereby files, pursuant to Rule 25-22.006, Florida Administrative Code, its Request for Confidential Classification for information produced in response to the fair and reasonable rates data requests served by the Public Service Commission, Division of Auditing and Financial Analysis.

In a Memoraridum re: 980000A-SP Undocketed Special Project, dated

June 19, 1998, the Commission, Division of Auditing & Financial Analysis, requested that BellSouth provide it with information on an embedded cost basis and for depreciation, tax and finance information on a basis to support any total service longrun incremental cost studies submitted by BellSouth to the Commission in response to the Division of Communications' data request also dated June 19, 1998. This AFA APP information was requested for use by the Commission in providing a report to the CAF CMU tegislature regarding "the relationships among the costs and charges associated with CIR providing basic local service, intrastate access, and other services provided by local EAG \_\_\_ LEG exchange telecommunications companies," and the Commission's "conclusions as to LIN OPC \_\_\_\_ X-10 68089-93 RCH \_\_\_\_ DOCUMENT NUMBER-DATE Specified Confidential Classification for certain confidential documents provided in response to Item 5.C and those requested in Items 13 and 14.

- BellSouth is filing a Request for Confidential Classification for the subject documents because they contain confidential and proprietary business information developed at BellSouth's costs.
- 8. BellSouth has appended to this Request for Confidential Classification as Attachment A a description of the documents produced in response to Item 5.C and designated by BellSouth as confidential. Should the Division of Auditing and Financial Analysis decide it wants to review the "insider" information responsive to Items 13 and 14, subject to BellSouth's responses to those requests, BellSouth will address the confidentiality of those documents at that time and take the necessary steps to protect that information from public disclosure.
- Appended hereto as Attachment B are two copies of the documents
   produced in response to Item 5.C with the confidential information deleted.
- 10. Appended hereto as Attachment C is a sealed envelope containing one copy of the documents produced in response to Item 5.C including the material which is confidential and proprietary.
- 11. The requested documents contain information considered to be confidential and proprietary to BellSouth and includes work papers and documents used in the development and determination of the depreciation parameters provided by BellSouth in response to Items 5.A and B. Public disclosure of this information provides BellSouth's competitors with an unfair advantage and would allow them to benefit from

the time and money expended by BellSouth in developing the information contained in the subject documents. This same information from competitors is not available to BellSouth. This information is valuable, it is used by BellSouth in conducting its business, and BellSouth strives to keep it secret. Therefore, such information should be classified as proprietary, confidential business information pursuant to Florida Statutes, Section 364.183, including but not limited to Section 364.183(3)(e). Accordingly, it should be held exempt from the public disclosure requirements of Section 119.07, Florida Statutes.

- 12. BellSouth has treated and intends to continue to treat the information for which confidential classification is sought as private, and this information has not been generally disclosed.
- 13. The original of this Request has been filed with the Division of Records and Reporting, and a copy has been served on the Division requesting the information.

WHEREFORE, based on the foregoing, BellSouth moves the Commission to enter an order declaring the information described above to be confidential, proprietary business information that is not subject to public disclosure.

Respectfully submitted this 21st day of August, 1998.

BELLSOUTH TELECOMMUNICATIONS, INC.

Manay S. White MKK ROBERT G. BEATTY

NANCY B. WHITE

c/o Nancy H. Sims 150 South Monroe Street, Suite 400

Tallahassee, FL 32301

(305) 347-5555

#### CERTIFICATE OF SERVICE Docket No. 980733-TP Special Project No. 980000A-SP

I HEREBY CERTIFY that a true and correct copy of the foregoing was served via Hand-Delivery this 21st day of August, 1998, to the following:

Divison of Auditing and Financial Analysis Tim Devlin - Director Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

Mary K. Kever

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| Pa   | age 117            | Direct Cost, General Support                   | A                 |
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| 220  | 0.72               | Total Monthly TSLRIC                           |                   |
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|           | Cost, TSLRIC, Total TSLRIC            |                   |
| Page 360  | Columns A, C, E, and G                | A                 |
| Page 361  | Columns Investment, A, C, E, G, and I | Â                 |
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| Page 363  | Direct Cost, General Support          | A                 |
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| Page 365  | Columns Investment, A, C, E, G, and I | A                 |
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| Page 367  | Direct Cost, General Support          | Â                 |
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| Page 368  | Columns A, C, E, and G                | A                 |
| Page 369  | Columns investment, A, C, E, G, and I | A                 |
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| Page 371  | Direct Cost, General Support          | A                 |
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| Page 375  | Direct Cost, General Support          | A                 |
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| Page 427               | Direct Cost, General Support<br>Cost, TSLRIC, Total TSLRIC          | A                |
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| Page 431               | Direct Cost, General Support                                        | . A              |
| en. 1994 - September 1 | Cost, TSLRIC, Total TSLRIC                                          |                  |
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| Page 435               | Direct Cost, General Support                                        | Â                |
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| Page 440               | Columns A, C, E, and G                                              | Α                |
| Page 441               | Columns Investment, A, C, E, G, and I                               | Â                |
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| Page 447               | Columns Direct Cost and General Support                             | rt Cost A        |
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| sant water             | TSLRIC Cost including Gross Receipts Tax                                             | 75757870  |
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| 509         | Lines 8 - 11 Per Office Investment and 42 - 45 Investment Per Line                                                                                   | В                    |
| 510         | Lines 8 - 11 Per Office Investment, 26 - 29 and 39 - 50 Investment Per<br>Line                                                                       | В                    |
| 511         | Lines 8 - 16 and 40 - 48 Amount                                                                                                                      | A                    |
|             | Lines 22-25 Octets Required                                                                                                                          | В                    |
| 512         | Amount                                                                                                                                               | A                    |
| 513         | Lines 8 & 9 Expense Per Octet and 33 & 34, 40 & 41 Monthly Expense<br>Per Line                                                                       | Α                    |
|             | Lines 15-18 Octets Required                                                                                                                          | В                    |
| 514         | Lines 8 & 9 and 15 & 16 Monthly Expense Per Line                                                                                                     | A                    |
| 515         | Lines 9, 10, 13 & 14 Per Office Labor (Hours), Lines 30, 31, 34 & 35<br>Total Labor (Hours) and Lines 44, 45, 48 & 49 Hours Per Line                 | Α                    |
| 516         | Lines 24 - 27 and 34 - 39 Value                                                                                                                      | В                    |
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|             | Lines 10 - 62, Connect Hours first & Additional and Disconnect Hours<br>First and Additional                                                         | Α                    |
| 533         | Installation and Disconnect Time ( Hours )                                                                                                           | A                    |
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| 591         | Lines 1 - 8 First Installation Time (Hours), First Disconnect Time (Hours), Additional Installation Time (Hours), Additional Disconnect Time (Hours) | A                    |
| 592         | Volume Sensitive \$ Amount                                                                                                                           | A                    |
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| 597        | Columns E & F                                                                                                                                        | A        |
| 598        | Columns E & F                                                                                                                                        | Α        |
| 599        | Columns E & F                                                                                                                                        | Α        |
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| 601        | Column E, Line 15, Probability of Occurrence - Design 5                                                                                              | Α        |
| 602        | Columns E & F                                                                                                                                        | A        |
| 603        | Columns E & F                                                                                                                                        | A        |
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| 608        | Column E, Line 13, Probability of Occurrence - Design 10                                                                                             | A        |
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| 610        | Columns E & F                                                                                                                                        | Â        |
| 611        | Column E, Line 14, Probability of Occurrence - Design 11                                                                                             | Â        |
| 612        | Columns E & F                                                                                                                                        | Â        |
| 613        | Columns E & F                                                                                                                                        | A        |
| 614        | Material Price                                                                                                                                       | В        |
| 615        | Material Price                                                                                                                                       | В        |
| 616        | Total Material Column, Line 61 Probability of Occurrence                                                                                             | A        |
| 617        | Lines 1-11, First Installation Time (Hours), First Disconnect Time (Hours), Additional Installation Time (Hours), Additional Disconnect Time (Hours) | A        |
| 618        | Volume Sensitive \$ Amount                                                                                                                           |          |
| 619        | First Installation Time (Hours), First Disconnect Time (Hours),                                                                                      | A        |
| 0.10       | Additional Installation Time (hours), Additional Disconnect Time (hours)                                                                             | Α        |
| 620        | Sub FRC 03, Sub FRC 06, Sub FRC 09, Sub FRC 15,                                                                                                      |          |
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| 621        | Columns E & F                                                                                                                                        |          |
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| 624        | Columns E & F                                                                                                                                        | A        |
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| 631        | Columns E & F                                                                                                                                        |          |
| 631<br>632 | Columns E & F                                                                                                                                        | A        |
| 631        | Columns E & F Column E, Line 13, Probability of Occurrence - Design 10                                                                               | A        |

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| 636         | Columns E & F                                                                                                                                             | A                    |
| 637         | Column E, Line 14, Probability of Occurrence - Design 11                                                                                                  | A                    |
| 638         | Columns E & F                                                                                                                                             | A                    |
| 639         | Columns E & F                                                                                                                                             | Ä                    |
| 641         | 1997 Utilized Material Price                                                                                                                              | В                    |
| 642         | Lines 1a, Result, 2a, Result,, 3a Result, & 4 Utilized Material Price                                                                                     | В                    |
|             | Per DS0, Result                                                                                                                                           | D.                   |
| 643         | Lines 1a, Result, 2a, Result,, 3a Utilized Material Price Result<br>Per DS0, Result                                                                       | В                    |
| 644         | Lines 1a, Result, 2a, Result., 3a Utilized Material Price Result<br>Per DS0, Result                                                                       | В                    |
| 645         | Results column                                                                                                                                            | В                    |
| 647         | Lines 16 - 27 and 30 - 33 Column B                                                                                                                        | В                    |
| 649         | Column A, lines 13 - 16, 21 - 24, 29 - 32, Column B,                                                                                                      | A                    |
|             | Total Investment Column                                                                                                                                   | ^                    |
| 650         | Lines 10 - 17 & 22, Total Investment, Lines 10 - 17 & 22, Unit<br>Investment 27, 28 & 33 Expense, & Total Expense 37 & 38 Total<br>Expense & Unit Expense | Α                    |
| 651         | Lines 10 - 18, 23, 24 Column A & C                                                                                                                        | A                    |
| 653         | First FL, Additional FL                                                                                                                                   | В                    |
| 654         | First , Additional                                                                                                                                        | В                    |
| 655         | First FL, Additional FL                                                                                                                                   | В                    |
| 656         | First , Additional                                                                                                                                        | В                    |
| 657         | First FL, Additional FL                                                                                                                                   | В                    |
| 658         | First , Auditional                                                                                                                                        | В                    |
| 6.9         | First FL, Additional FL                                                                                                                                   | В                    |
| 660         | First . Additional                                                                                                                                        | В                    |
| 661         | Volume Sensitive FL, Volume Insensitive FL                                                                                                                | В                    |
| 662         | Volume Sensitive , Volume Insensitive                                                                                                                     | В                    |
| 664         | E, F, & I Unit Investment                                                                                                                                 | В                    |
| 665         | E, F, & I Unit Investment                                                                                                                                 | В                    |
| 666         | Trunk Termination Inv., Spare SM Term, Inv. Per trunk E, F, & I<br>Unit Investment                                                                        | В                    |
| 668         | Variable, Direct Fixed per Line, Shared Fixed per Line, Direct Fixed per Office, Shared Fixed per Office, Total Investment                                | В                    |
| 669         | Variable, Direct Fixed per Line, Shared Fixed per Line, Direct Fixed per Office, Shared Fixed per Office, Total Investment                                | В                    |
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| 671         | Variable, Direct Fixed per Group, Shared Fixed per Group, Direct Fixed per Office, Shared Fixed per Office, Total Investment                              | В                    |
| 672         | Variable, Direct Fixed per Station Line, Shared Fixed per Station Line,<br>Direct Fixed per Office, Shared Fixed per Office, Total Investment             | В                    |
| 673         | Variable, Direct Fixed per Station Line, Shared Fixed per Station Line,<br>Direct Fixed per Office, Shared Fixed per Office, Total Investment             | В                    |
| 674         | Variable, Direct Fixed per Line, Shared Fixed per Line, Direct Fixed per Office, Shared Fixed per Office, Total Investment                                | В                    |

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| 698         | Variable, Direct Fixed per Line, Shared Fixed per Line, Direct Fixed per<br>Office, Shared Fixed per Office, Total Investment                 | В                    |
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| 702         | Variable, Direct Fixed per Station Line, Shared Fixed per Station Line,<br>Direct Fixed per Office, Shared Fixed per Office, Total Investment | В                    |
| 703         | Variable, Direct Fixed per Line, Shared Fixed per Line, Direct Fixed per<br>Office, Shared Fixed per Office, Total Investment                 | В                    |
| 704         | Variable, Direct Fixed per Line, Shared Fixed per Line, Direct Fixed per Office, Shared Fixed per Office, Total Investment                    | В                    |
| 705         | Variable, Direct Fixed per Line, Shared Fixed per Line, Direct Fixed per Office, Shared Fixed per Office, Total Investment                    | В                    |
| 706         | Variable, Direct Fixed per Group, Shared Fixed per Group, Direct Fixed per Office, Shared Fixed per Office, Total Investment                  | В                    |
| 707         | Variable, Direct Fixed per Station Line, Shared Fixed per Station Line,<br>Direct Fixed per Office, Shared Fixed per Office, Total Investment | В                    |
| 708         | Variable, Direct Fixed per Station Line, Shared Fixed per Station Line,<br>Direct Fixed per Office, Shared Fixed per Office, Total Investment | В                    |
| 709         | Variable, Direct Fixed per Line, Shared Fixed per Line, Direct Fixed per<br>Office, Shared Fixed per Office, Total Investment                 | В                    |
| 710         | Variable, Direct Fixed per Line, Shared Fixed per Line, Direct Fixed per<br>Office, Shared Fixed per Office, Total Investment                 | В                    |
| 711         | Variable, Direct Fixed per Line, Shared Fixed per Line, Direct Fixed per Office, Shared Fixed per Office, Total Investment                    | В                    |
| 712         | Variable, Direct Fixed per Line, Shared Fixed per Line, Direct Fixed per Office, Shared Fixed per Office, Total Investment                    | В                    |
| 713         | Variable, Direct Fixed per Station Line, Shared Fixed per Station Line,<br>Direct Fixed per Office, Shared Fixed per Office, Total Investment | 8                    |
| 714         | Variable, Direct Fixed per Line, Shared Fixed per Line, Direct Fixed per Office, Shared Fixed per Office, Total Investment                    | В                    |

#### ATTACHMENT A

# Undocketed Special Project 980000A-SP Florida Public Service Commission Division of Communications Item 1(e) August 21, 1998

A. This information contains actual unit cost information for discrete cost elements for the services under study. These costs reflect BellSouth's Total Service Long Run Incremental Cost of providing these services on a going-forward basis. Public disclosure of this information would provide BellSouth's competitors with an advantage in that they would know the price or rate below which BellSouth could not provide the service. The data is valuable to competitors and potential competitors in formulating strategic plans for entry, pricing, marketing and overall business strategies concerning these services. This same information on competitors is not available to BellSouth. This information is valuable, it is used by BellSouth in conducting its business and BellSouth strives to keep it secret. Therefore, such information is a trade secret which should be classified as proprietary, confidential business information pursuant to Section 364.183, Florida Statutes and is exempt from the Open Records Act.

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| 3        | Unit Cost, Unit Contribution, Inservice Quantity, Total Cost, Total Contribution, Percent Contribution | Α                    |
| 4        | Unit Cost, Unit Contribution, Inservice Quantity, Total Cost, Total Contribution, Percent Contribution | А                    |
| 5        | Unit Cost, Unit Contribution, Inservice Quantity, Total Cost, Total Contribution, Percent Contribution | Α                    |
| 6        | Unit Cost, Unit Contribution, Inservice Quantity, Total Cost, Total Contribution, Percent Contribution | Α                    |
| 7        | Unit Cost, Unit Contribution, Inservice Quantity, Total Cost, Total Contribution, Percent Contribution | Α                    |
| 8        | Unit Cost, Unit Contribution, Inservice Quantity, Total Cost, Total Contribution, Percent Contribution | Α                    |
| 9        | Unit Cost, Unit Contribution, Inservice Quantity, Total Cost, Total Contribution, Percent Contribution | Α                    |
| 10       | Unit Cost, Unit Contribution, Inservice Quantity, Total Cost, Total Contribution, Percent Contribution | Α                    |
| 11       | Unit Cost, Unit Contribution, Total Quantity, Total Cost,<br>Total Contribution, Percent Contribution  | Α                    |
| 12       | Unit Cost, Unit Contribution, Total Quantity, Total Cost, Total Contribution, Percent Contribution     | Α                    |
| ∠0       | Unit Cost, Unit Contribution, Inservice Quantity, Total Cost, Total Contribution, Percent Contribution | Α                    |
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| 22       | Unit Cost, Unit Contribution, Inservice Quantity, Total Cost, Total Contribution, Percent Contribution | Α                    |
| 23       | Unit Cost, Unit Contribution, Inservice Quantity, Total Cost, Total Contribution, Percent Contribution | Α                    |
| 24       | Unit Cost, Unit Contribution, Total Quantity, Total Cost, Total Contribution, Percent Contribution     | Α                    |

#### ATTACHMENT A

Undocketed Special Project 980000A-SP Florida Public Service Commission Division of Communications Item 1(f) August 21, 1998

- A. This information contains actual unit cost information for discrete cost elements for the services under study. These costs reflect BellSouth's Total Service Long Run Incremental Cost of providing these services on a going-forward basis. Public disclosure of this information would provide BellSouth's competitors with an advantage in that they would know the price or rate below which BellSouth could not provide the service. The data is valuable to competitors and potential competitors in formulating strategic plans for entry, pricing, marketing and overall business strategies concerning these services. This same information on competitors is not available to BellSouth. This information is valuable, it is used by BellSouth in conducting its business and BellSouth strives to keep it secret. Therefore, such information is a trade secret which should be classified as proprietary, confidential business information pursuant to Section 364.183, Florida Statutes, and is exempt from the Open Records Act.
- B. This information reflects vendor specific information in two categories-1) vendor specific prices or 2) trade secret information which is proprietary to Bellcore. Vendor specific prices are negotiated by BellSouth with its vendors. Public disclosure of this information would impair BellSouth's ability to contract for goods and services on favorable terms. The second category of vendor specific information constituting a trade secret is that which is proprietary to Bellcore. Contained within the subject protected information is information from the SCIS (Switching Cost Information System) model developed by Bellcore. There is also information in the SNC (Switched Network Calculator) model of BellSouth that is derived from the SCIS. The SCIS is a model that Bellcore considers to be proprietary, and BellSouth is contractually bound by an agreement with Bellcore to treat it as such. This model incorporates information given to Bellcore by switch vendors, as well as programming algorithms developed by Bellcore to translate the switch vendor information into cost profiles for various applications. This computer model has been developed by Bellcore over the course of more than a decade at a cost of tens of millions of dollars. If any of this information were made publicly available, the value of Bellcore's model and the related services it provides would decrease dramatically. This information is valuable, it is used by BellSouth in conducting its business and BellSouth strives to keep it secret. Therefore, such information is a trade secret which should be classified as proprietary, confidential business information pursuant to Section 364.183, Florida Statutes, and is exempt from the Open Records Act.

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|    | ×                     | 14-19                 | B-D              | 943  |
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|    | X                     | 2-16                  | A-D              | 944  |
| X  |                       | 11-27                 | A                | 947  |
| X  |                       | 10-26                 | A                | 950  |
|    | X                     | All                   | A                | 961  |
|    | ×                     | All                   | A, C             | 967  |
| X  |                       | 3-9                   |                  | 96   |
| ×  |                       | 4,13-17               | A<br>A<br>A      | 969  |
| X  |                       | 1-5,9,14,18-20        | A                | 970  |
|    | ×                     | 4-5,13-19             | A                | 971  |
|    | ×                     | All                   | A                | 972  |
| X  |                       | 2-8.16-21,29,34-37,46 | A<br>A<br>A<br>C | 973  |
|    | ×                     | 4-5,13-19             | A                | 974  |
| X  |                       | B,C2                  | A                | 975  |
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| X  |                       | 4                     | A                | 977  |
|    | ×                     | 6-8                   | A-K              | 977  |
|    | ×                     | 11-18                 | B-K              | 977  |
|    | ×<br>×                | 23,25,26,32,34        | K<br>L<br>M      | 977  |
| ×  |                       | 44-46                 | L                | 977  |
| X  |                       | 40,44-48              | M                | 977  |
| 85 | ×                     | 2-49                  | A-J              | 978  |
|    | ×                     | 2,3                   | A                | 979  |
|    | ×                     | All                   | A                | 981  |
|    | ×                     | All                   | A.C.D            | 982  |
|    | X                     | All                   | A,G              | 983  |
|    | ×                     | All                   | A,G              | 984  |
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|          | X                               | 5-22,27                         | A-D       | 993  |
|          | X                               | 2-5                             |           | 993  |
|          | X                               | 14-19                           | B-D       | 993  |
|          | X                               | 5-22,27                         | E         | 994  |
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|          | ×                               | 5-22.27                         | E         | 994  |
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| X        |                                 | 4,7,13,17                       | A         | 1007 |
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|          | X                               | 4-5,13-19                       | A         | 1009 |
|          | ×                               | All                             | A         | 1010 |
| X        |                                 | 6-14,18-20,25-28,32-34,39,44-46 | A         | 1011 |
|          | ×                               | 4-5,13-19                       | Â         | 1012 |
|          | ×                               | 3-4                             | A         | 1013 |
| X        |                                 | 14,17-18,22                     | A         | 1013 |
|          | ×                               | All                             | A,C       | 1014 |
| X        |                                 | 4                               | A         | 1015 |
|          | X                               | 6-8                             | A-K       | 1015 |
|          | X                               | 11-18                           | B-K       | 1015 |
|          | X                               | 23.25.26.32.34                  | K         | 1015 |
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|     | X           | 1-5                            | A                             | 1094 |
| X   |             | 8-9                            | A                             | 1094 |
|     | X           | 4-26                           | A-C                           | 1095 |
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|     | X           | 1-6                            | A                             | 1097 |
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|     | X           | 19                             | 1991, 1992, 1993, Total       | 1102 |
|     | X           | 8-10, 22, 27                   | Total                         | 1102 |
|     | X           | 2-5,14-19                      | A-D                           | 1103 |
|     | X           | 5-22,27                        | E                             | 1103 |
|     | X           | 2-5,14-19                      | A-D                           | 1104 |
|     | X           | 5-22.27                        | E                             | 1104 |
|     | X           | All                            | A                             | 1106 |
|     | X           | 3, 11-12, 15-16, 23, 25        | Value                         | 1116 |
|     | X           | 1-4, 5-6, 7-15                 | All Figures                   | 1123 |
|     | ×           | 1, 4, 7-10                     | Value                         | 1130 |
|     | ×           | 27-28, 36-37                   | 1991                          | 1131 |
|     | ×           | 24, 27-32, 36-41               | 1993                          | 1131 |
|     | X           | 12-13, 38                      | A                             | 1132 |
|     | X           | 6, 11, 16, 35,40               | В                             | 1132 |
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| 0.0 | X           | 12-13, 38                      | A                             | 1134 |
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| ×   |             | 4-5, 29, 31-33, 38, 41         | 1995                          | 1136 |
|     | ×           | 2-3, 6-7                       | Work Hours                    | 1138 |
|     | ×           | 2-3, 6-7, 16-17, 22-23, 28-29  | N/R Cost                      | 1138 |
|     | X           | 2, 14-24, 29-34, 37-42         | Amount                        | 1141 |
|     | ×           | 52-54, 63-66, 81-90            | Amount                        | 1142 |
|     | ×           | 3, 6-8, 11-12, 16-18           | Value                         | 1143 |
|     | ×           | 7, 12-14, 19, 21, 27-29        | 5ESS, DMS, Melded Amount      | 1144 |
|     | ×           | 4-6, 11-13, 18, 24-26          | Amount                        | 1145 |
|     | X<br>X<br>X | 4-6, 11-13, 18, 24-26          | Amount                        | 1146 |
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| 1251 A,B<br>1252 All Figures<br>1253 A,B<br>1254 All Figures<br>1255 All Figures                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 7, 9, 11, 13,41-44                                                                                                                         | X                                     |             |
| 1252 Ali Figures<br>1253 A,B<br>1254 Ali Figures<br>1255 Ali Figures                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | All                                                                                                                                        | 77                                    | ×           |
| 1253 A,B<br>1254 All Figures<br>1255 All Figures                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 7, 9, 11, 13, 41-44                                                                                                                        | X                                     |             |
| 1254 All Figures<br>1255 All Figures                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | All                                                                                                                                        | 8                                     | X           |
| 1255 All Figures                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 7, 9, 11, 13, 41-44                                                                                                                        | ×                                     |             |
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| 1257 All Figures                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | All                                                                                                                                        | -                                     | X           |
| 1258 All Figures                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 12, 14, 24                                                                                                                                 | X                                     |             |
| 1259 A,B                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | All                                                                                                                                        |                                       | X           |
| 1260 All Figures                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 7, 9, 11, 41-42                                                                                                                            | X                                     | ^           |
| 1261 All Figures                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | All                                                                                                                                        | 0                                     | ×           |
| 1262 All Figures                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 12, 15, 24-25                                                                                                                              | X                                     | ^           |
| 1263 A.B                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | AJI                                                                                                                                        | <u></u>                               | 200         |
| 1264 All Figures                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 12-38                                                                                                                                      | ~                                     | X           |
| 1265 A,B                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | All                                                                                                                                        | ×                                     | - 14        |
| 1266 All Figures                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 6                                                                                                                                          | 0                                     | X           |
| 1267 A.B                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | All                                                                                                                                        | ×                                     |             |
| 1268 All Figures                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                            | 8                                     | X           |
| 1270 A.B                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 12.14.16.18.20,22.24.34-35                                                                                                                 | X                                     |             |
| [1.12.12.13]                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | All                                                                                                                                        | ×                                     |             |
| 1271 A,B<br>1272 A,B                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Alt                                                                                                                                        | ×                                     | 1900        |
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| 1285 A,C                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 18-20                                                                                                                                      | ×                                     |             |
| 1285 B                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                            | X                                     |             |
| 1285 E,F&I Inv.<br>1286 A,B                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 11-13,23,24<br>All                                                                                                                         |                                       | X           |

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| 1361     | User Inputs | All                  | ×         |      |
| 1361     | E,F&I       | All                  |           | X    |
| 1362     | A,B         | All                  |           | ×    |
| 1363     | User Inputs | All                  | ×         |      |
| 1363     | E,F&I       | All                  |           | ×    |
| 1364     | A,B         | All                  |           | X    |
| 1365     | User Inputs | A3                   | ×         |      |
| 1365     | E,F&I       | All                  |           | X    |
| 1366     | A,B         | All                  |           | ×    |
| 1367     | User Inputs | All                  | X         |      |
| 1367     | E,F&I       | All                  |           | X    |
| 1368     | A.B         | All                  |           | ×    |
| 1369     | User Inputs | All                  | ×         |      |
| 1369     | E,F&I       | All                  |           | X    |
| 1370     | A,B         | All                  |           | ×    |
| 1371     | User Inputs | All                  | ×         | 9,53 |
| 1371     | E.F&I       | All                  |           | X    |
| 1372     | A,B         | All                  |           | X    |
| 1373     | User Inputs | All                  | X         | -    |
| 1373     | E,F&I       | All                  | 22        | X    |
| 1374     | A,B         | All                  |           | X    |
| 1375     | User Inputs | All                  | ×         |      |
| 1375     | E,F&I       | All                  | ***       | X    |
| 1376     | A,B         | All                  |           | ×    |
| 1377     | User Inputs | All                  | ×         |      |
| 1377     | E.F&I       | All                  | 57.0      | X    |
| 1378     | A,B         | All                  |           | X    |
| 1379     | User Inputs | All                  | ×         |      |
| 1379     | E,F&I       | All                  |           | X    |
| 1380     | A.B         | All                  |           | X    |
| 1381     | User Inputs | All                  | ×         | "    |
| 1381     | E,F&I       | All                  |           | X    |
| 1382     | A.B         | All                  |           | x    |
| 1383     | User Inputs | All                  | ×         | - ^  |
| 1383     | E,F&I       | All                  | ^         | X    |
| 1384     | AB          | All                  |           | x    |
| 1385     | User Inputs | All                  | ×         |      |
| 1385     | E,F&I       | All                  | <u></u>   | X    |
| 386-1387 | A,B         | All                  |           | x    |

| Dana    | 0.1                      | ppopular cor | Basis for |     |
|---------|--------------------------|--------------|-----------|-----|
| Page    | Column(s)                | Line (s)     | X         | В   |
| 1388    | User Inputs              | All          | X         |     |
| 1388    | E,F&I                    | All          |           | X   |
| 1389    | A,B                      | All          |           | X   |
| 1390    | User Inputs              | All          | X         |     |
| 1390    | E,F&I                    | All          |           | X   |
| 1391    | A,B                      | All          |           | X   |
| 1392    | User Inputs              | All          | X         |     |
| 1392    | E,F&I                    | All          |           | X   |
| 1393    | A,B                      | All          |           | X   |
| 1394    | User Inputs              | All          | X         |     |
| 1394    | E,F&I                    | All          |           | X   |
| 1395    | A,B                      | All          |           | X   |
| 1396    | User Inputs              | All          | X         |     |
| 1396    | E,F&I                    | All          |           | ×   |
| 1397    | A,B                      | All          |           | X   |
| 1398    | User Inputs              | All          | ×         |     |
| 1398    | E,F&I                    | All          |           | ×   |
| 1399    | A,B                      | All          |           | ×   |
| 1400    | User Inputs              | AJI          | X         |     |
| 1400    | E,F&I                    | All          |           | X   |
| 1401    | A,B                      | All          |           | X   |
| 1402    | User Inputs              | All          | ×         |     |
| 1402    | E,F&I                    | All          |           | ×   |
| 1403    | A,B                      | All          |           | X   |
| 1404    | User Inputs              | All          | ×         |     |
| 1404    | E,F&I                    | All          |           | ×   |
| 1405    | A,B                      | All          |           | ×   |
| 1406    | User Inputs              | All          | ×         |     |
| 1406    | E,F&I                    | All          |           | X   |
| 1407    | A,B                      | All          |           | X   |
| 1408    | User Inputs              | All          | X         |     |
| 1408    | E,F&I                    | All          |           | X   |
| 1410    | E,F&I Investment per BRI | All          |           | X   |
| 1411    | E,F&I                    | All          |           | ×   |
| 12-1418 | A,B                      | All          |           | ×   |
| 1419    | A                        | 1-14         | X         | 9.0 |
| 1419    | E,F&I                    | All          |           | X   |
| 1420    | A,B                      | All          |           | ×   |
| 1421    | User Inputs              | All          | X         | 7.0 |
| 1421    | E,F&I                    | All          | 82        | X   |
| 1422    | A,B                      | All          |           | X   |
| 1423    | User Inputs              | All          | X         |     |
| 1423    | E,F&I                    | All          | (1,64)    | X   |
| 1424    | A,B                      | All          |           | X   |
| 1425    | User Inputs              | All          | ×         | -   |
| 1425    | E,F&I                    | All          | 100       | ×   |
| 1426    | A,B                      | All          |           | X   |

| Dage      | Calumeter                             | rgagers a rame | Basis for   |   |
|-----------|---------------------------------------|----------------|-------------|---|
| 1427      | Column(s)                             | Line (s)       | A           | B |
|           | User Inputs                           | All            | X           |   |
| 1427      | E,F&I                                 | All            |             | × |
| 1428      | A,B                                   | All            |             | × |
| 1429      | User Inputs                           | All            | X           |   |
| 1429      | E,F&I                                 | All            |             | × |
| 1430-1433 | Amount                                | All            | X           |   |
| 2397-2400 | A, B                                  | All Figures    | X           |   |
| 2403      | A, B                                  | All Figures    | X           |   |
| 2405-2407 | A, B, C                               | All Figures    | X           |   |
| 2408      | B,C                                   | All Figures    | X           |   |
| 2409-2414 | A, B, C                               | All Figures    | ×           |   |
| 2416-2418 | A, B, C, D                            | All Figures    | ×           |   |
| 2420-2424 | A. B, C, D                            | All Figures    | ×           |   |
| 2426-2430 | A, B, C, D                            | All Figures    | ×           |   |
| 432-2436  | A, B, C, D                            | All Figures    | ×           |   |
| 438-2439  | A, B, C, D                            | All Figures    | ×           |   |
| 2441      | Variable Marginal, Variable Capacity  | All Figures    | ×           |   |
| 2441      | Fixed Marginal, Fixed Capacity        | All Figures    | ×           |   |
| 2443-2447 | Nonrecurring Melded Cost              | All Figures    | ×           |   |
| 2449-2462 | Total                                 | All            | ×           |   |
| 2464      | Labor Cost, Total                     | All            | ×           |   |
| 2466-2467 | Total                                 | All            | ×           |   |
| 2468-2469 | 5ESS, DMS, Total                      | All            | ×           |   |
| 2471-2491 | 5ESS, DMS, Total                      | All            | 0           |   |
| 2493-2494 | 5ESS, DMS, Total                      | All            | ×<br>×<br>× |   |
| 2496      | Α                                     | All            | 0           |   |
| 2496      | G                                     | All            | 0           |   |
| 2497      | A                                     | All            | ŝ           |   |
| 2497      | G                                     | All            | Ŷ           |   |
| 2499-2515 | Labor Cost, Total                     | All            | x           |   |
| 2516-2517 | A,G                                   | All            | x           |   |
| 2518      | Labor Effort Hours, Nonrecurring Cost | All            | Ŷ           |   |
| 2519-2525 | A,G                                   | All            | ŝ           |   |
| 2526      | Labor Effort Hours, Nonrecurring Cost | All            | â           |   |
| 2527-2578 | A,G                                   | All            | 0           |   |
| 2580      | AC                                    | 100000         | ×           |   |
| 2581      | A,C                                   | All            | ×           |   |
| 2582-2587 | A,G                                   | All            |             |   |
| 2589      | A.C                                   | All Figures    | ×           |   |
| 2590      | A,G                                   | All            | ×           |   |
| 2592-2607 |                                       | All Figures    | ×           |   |
| 2608-2609 | Labor Cost, Total                     | All            | ×           |   |
| 2610      | A,G                                   | All Figures    | ×           |   |
| 2610      | Labor Effort Hours, Nonrecurring Cost | All            | ×           |   |
|           | A,G                                   | All            | X           |   |
| 2669-2670 | Labor Cost, Total                     | All            | X           |   |
| 2671-2676 | A,G                                   | All Figures    | ×           |   |
| 2678      | Labor Cost, Total                     | All            | X           |   |

| _           |                                       |             | Basis for Reques |
|-------------|---------------------------------------|-------------|------------------|
| Page        | Column(s)                             | Line (s)    | A B              |
| 3076        | Primary Investment Data               | All Figures | X                |
| 3076        | Booked Investments                    | All Figures | X                |
| 3076        | Adjusted Total Investment             | All Figures | X                |
| 3080-3083   | A,B,C                                 | All Figures | ×                |
| 3084        | A,B,C,D                               | All Figures | ×                |
| 3085        | A,B,C                                 | All Figures | ×                |
| 3086-3089   | A,B,C,D                               | All Figures | ×                |
| 3090-3093   | A-B,K-Q                               | 1-3         | ×                |
| 3090-3093   | н                                     | 5-13        | X                |
| 3090-3093   | M                                     | 13          | X                |
| 3094-3095   | A, B, C, Total                        | All Figures | X                |
| 3096-3133   | A-B,K-Q                               | 1-3         | X                |
| 3096-3133   | H                                     | 5-13        | X                |
| 3096-3133   | M                                     | 13          | x                |
| 3136-3157   | A-B,K-Q                               | 1-3         | x                |
| 3136-3157   | Н                                     | 5-13        | x                |
| 3136-3157   | M                                     | 13          | x                |
| 3158.1-3199 | A-B.K-L                               | All Figures | x                |
| 3202-3223   | A-B.K-L                               | All Figures | x                |
| 3225-3227   | A, B, C, Total                        | All Figures | x                |
| 3228-3229   | A, B, C, Total                        | All Figures | x                |
| 3230-3231   | Variable Marginal, Variable Capacity, | All Figures | â                |
| 3230-3231   | Fixed Marginal, Fixed Capacity        | All Figures | â                |
| 3233-3277   | A-B,K-Q                               | 1-3         | ×                |
| 3233-3277   | H                                     | 5-13        | â                |
| 3233-3277   | M                                     | 13          | â                |
| 3280-3304   | A-B,K-Q                               |             | â                |
| 3280-3304   | H                                     | 1-3         | â                |
| 3280-3304   | M                                     | 5-13        |                  |
| 3306-3315   |                                       | 13          | ×                |
| 3318-3332   | A,B,K,L                               | All Figures | ×                |
| 3333        | A,B,K,L                               | All Figures | ×                |
| 3334-3342   | K,L                                   | All Figures | ×                |
| 3344-3360   | A,B,K,L                               | All Figures | X                |
|             | Labor Cost, Total                     | All Figures | ×                |
| 3361-3430   | A,G                                   | All Figures | ×                |
| 3432-3448   | Labor Cost, Total                     | All Figures | ×                |
| 3449-3518   | A,G                                   | All Figures | X                |
| 3520-3523   | A,B,C,D                               | All Figures | X                |
| 3525-3526   | A,B,C,D                               | All Figures | X                |
| 3527-3528   | A,B,C                                 | All Figures | X                |
| 3529        | MRC, NRC                              | All Figures | X                |
| 3530        | Result                                | All Figures | X                |
| 3531        | A, C, Mo Cost                         | All Figures | X<br>X<br>X<br>X |
| 3532-3533   | All Figures                           | 23-52       | X                |
| 3534-3535   | Investment, Total Investment          | All Figures | X                |
| 3536        | L-A                                   | 1-10        |                  |
| 3537        | A-J                                   | 1-19        | X                |

#### ATTACHMENT A

Undocketed Special Project 980000A-SP Florida Public Service Commission Division of Communications Item 5(a) August 21, 1998

This information reflects BellSouth's market strategy relating to residence and business Message Toll Service revenue data and state specific revenue and price index information relative to directory assistance. The public disclosure of this competitive scenario information would provide BellSouth's competitors with an unfair advantage in that they would be given free market analyses developed and compiled by BellSouth. BellSouth's competitors can use this information to develop their own market strategy with which to thwart BellSouth's efforts in the intraLata markets. Thus, the disclosure of this information to BellSouth's competitors would impair BellSouth's ability to compete and the information is entitled to confidential classification pursuant to Section 364.183, Florida Statutes, and is exempt from the Open Records Act.

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2-61

# Division of Auditing

#### ATTACHMENT A

Undocketed Special Project 980000A-SP Florida Public Service Commission Auditing & Financial Analysis Item 5(c) August 21, 1998

- A. The information contained herein is proprietary because it has marketing value. Its release could be detrimental to BellSouth.
- B. The information contained herein is proprietary because it could affect procurement operations. In addition, disclosure of this information could do competitive harm to BellSouth.

## Item 5(c)

| 1/22/1                     |               |                            |                                       | IETARY<br>SON |
|----------------------------|---------------|----------------------------|---------------------------------------|---------------|
| Page                       | Column(s)     | Line(s)                    | A<br>X                                | В             |
| 1                          | A,B,D,F,G,H   | All                        | X                                     |               |
| 2                          | A,B,F,G,H     | All                        | X                                     |               |
| 3                          | A,B,C,D       | 1-3, 5-6, 8-12, 14-18, 20- |                                       | X             |
|                            |               | 24                         |                                       |               |
| 4                          | A,B,C,D       | 1, 3-7, 9-13, 15-17        |                                       | X             |
| 5                          | J,N,O,Q       | All                        | X                                     |               |
| 5<br>5<br>6<br>6<br>7<br>7 | Note 1        | All                        | X                                     |               |
| 5                          | Note 2        | All                        | X                                     |               |
| 6                          | J,L,M,N       | All                        | X                                     |               |
| 6                          | Note 1        | All                        | X                                     |               |
| 6                          | Note 2        | All                        | X                                     |               |
| 7                          | J             | All                        | X                                     |               |
| 7                          | Note 1        | All                        | X                                     |               |
| 8                          | J,L,M,N       | All                        | X                                     |               |
| 8                          | Note 1        | All                        | X                                     |               |
| 8                          | Note 2        | All                        | X                                     |               |
| 9                          | J.L           | All                        | X                                     |               |
| 9                          | Note 1        | All                        | X                                     |               |
| 10                         | A,B,C,D,E,F   | All                        | X                                     |               |
| 11                         | A,B,C,D,E,F   | All                        | × × × × × × × × × × × × × × × × × × × |               |
| 12                         | A,B,C,D,E,F,G | All                        | X                                     |               |
| 13                         | A,B,C,D,E,F,G | All                        | X                                     |               |