

ATTACHMENT A

**Undocketed Special Project 980000A-SP
Florida Public Service Commission
Division of Communications**

Item 1(b), (d), (h), (j)

Item 2(b)

Item 3(b)

Item 4(b)

August 21, 1998

- A. This information contains actual unit cost information for discrete cost elements for the services under study. These costs reflect BellSouth's Total Service Long Run Incremental Cost of providing these services on a going-forward basis. Public disclosure of this information would provide BellSouth's competitors with an advantage in that they would know the price or rate below which BellSouth could not provide the service. The data is valuable to competitors and potential competitors in formulating strategic plans for entry, pricing, marketing and overall business strategies concerning these services. This same information on competitors is not available to BellSouth. This information is valuable, it is used by BellSouth in conducting its business and BellSouth strives to keep it secret. Therefore, such information is a trade secret which should be classified as proprietary, confidential business information pursuant to Section 364.183, Florida Statutes, and is exempt from the Open Records Act.
- B. This information reflects vendor specific information in two categories—1) vendor specific prices or 2) trade secret information which is proprietary to Bellcore. Vendor specific prices are negotiated by BellSouth with its vendors. Public disclosure of this information would impair BellSouth's ability to contract for goods and services on favorable terms. The second category of vendor specific information constituting a trade secret is that which is proprietary to Bellcore. Contained within the subject protected information is information from the SCIS (Switching Cost Information System) model developed by Bellcore. There is also information in the SNC (Switched Network Calculator) model of BellSouth that is derived from the SCIS. The SCIS is a model that Bellcore considers to be proprietary, and BellSouth is contractually bound by an agreement with Bellcore to treat it as such. This model incorporates information given to Bellcore by switch vendors, as well as programming algorithms developed by Bellcore to translate the switch vendor information into cost profiles for various applications. This computer model has been developed by Bellcore over the course of more than a decade at a cost of tens of millions of dollars. If any of this information were made publicly available, the value of Bellcore's model and the related services it provides would decrease dramatically. This information is valuable, it is used by BellSouth in conducting its business and BellSouth strives to keep it secret. Therefore, such information is a trade secret which should be classified as proprietary, confidential business information pursuant to Section 364.183, Florida Statutes, and is exempt from the Open Records Act.

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Page 408	Columns A, C, E, and G	A
Page 409	Columns Investment, A, C, E, G, and I	A
Page 410	Columns A, C, E, G, I, K, L, N, and O	A
Page 411	Direct Cost, General Support Cost, TSLRIC, Total TSLRIC	A
Page 412	Columns A, C, E, and G	A
Page 413	Columns Investment, A, C, E, G, and I	A
Page 414	Columns A, C, E, G, I, K, L, N, and O	A
Page 415	Direct Cost, General Support Cost, TSLRIC, Total TSLRIC	A
Page 416	Columns A, C, E, and G	A
Page 417	Columns Investment, A, C, E, G, and I	A
Page 418	Columns A, C, E, G, I, K, L, N, and O	A
Page 419	Direct Cost, General Support Cost, TSLRIC, Total TSLRIC	A
Page 420	Columns A, C, E, and G	A
Page 421	Columns Investment, A, C, E, G, and I	A
Page 422	Columns A, C, E, G, I, K, L, N, and O	A

<u>PAGE NO.</u>	<u>ITEM</u>	<u>BASIS FOR REQUEST</u>
Page 423	Direct Cost, General Support Cost, TSLRIC, Total TSLRIC	A
Page 424	Columns A, C, E, and G	A
Page 425	Columns Investment, A, C, E, G, and I	A
Page 426	Columns A, C, E, G, I, K, L, N, and O	A
Page 427	Direct Cost, General Support Cost, TSLRIC, Total TSLRIC	A
Page 428	Columns A, C, E, and G	A
Page 429	Columns Investment, A, C, E, G, and I	A
Page 430	Columns A, C, E, G, I, K, L, N, and O	A
Page 431	Direct Cost, General Support Cost, TSLRIC, Total TSLRIC	A
Page 432	Columns A, C, E, and G	A
Page 433	Columns Investment, A, C, E, G, and I	A
Page 434	Columns A, C, E, G, I, K, L, N, and O	A
Page 435	Direct Cost, General Support Cost, TSLRIC, Total TSLRIC	A
Page 436	Columns A, C, E, and G	A
Page 437	Columns Investment, A, C, E, G, and I	A
Page 438	Columns A, C, E, G, I, K, L, N, and O	A
Page 439	Direct Cost, General Support Cost, TSLRIC, Total TSLRIC	A
Page 440	Columns A, C, E, and G	A
Page 441	Columns Investment, A, C, E, G, and I	A
Page 442	Columns A, C, E, G, I, K, L, N, and O	A
Page 443	Direct Cost, General Support Cost, TSLRIC, Total TSLRIC	A
Page 444	Columns A, C, E, and G	A
Page 445	Columns Investment, A, C, E, G, and I	A
Page 446	Columns A, C, E, G, I, K, L, N, and O	A
Page 447	Columns Direct Cost and General Support Cost TSLRIC Nonrecurring Cost, TSLRIC Total Cost, TSLRIC Cost including Gross Receipts Tax	A
Page 448	Columns A, B, D, E, G, H	A
Page 449	Columns Direct Cost and General Support Cost TSLRIC Nonrecurring Cost, TSLRIC Total Cost, TSLRIC Cost including Gross Receipts Tax	A
Page 450	Columns A, B, D, E, G, H	A
Page 451	Columns Direct Cost and General Support Cost TSLRIC Nonrecurring Cost, TSLRIC Total Cost, TSLRIC Cost including Gross Receipts Tax	A
Page 452	Columns A, B, D, E, G, H	A
Page 453	Columns Direct Cost and General Support Cost TSLRIC Nonrecurring Cost, TSLRIC Total Cost, TSLRIC Cost including Gross Receipts Tax	A
Page 454	Columns A, B, D, E, G, H	A

<u>PAGE NO.</u>	<u>ITEM</u>	<u>BASIS FOR REQUEST</u>
Page 455	Columns Direct Cost and General Support Cost TSLRIC Nonrecurring Cost, TSLRIC Total Cost, TSLRIC Cost including Gross Receipts Tax	A
Page 456	Columns A, B, D, E, G, H	A
Page 457	Columns Direct Cost and General Support Cost TSLRIC Nonrecurring Cost, TSLRIC Total Cost, TSLRIC Cost including Gross Receipts Tax	A
Page 458	Columns A, B, D, E, G, H	A
Page 459	Columns Direct Cost and General Support Cost TSLRIC Nonrecurring Cost, TSLRIC Total Cost, TSLRIC Cost including Gross Receipts Tax	A
Page 460	Columns A, B, D, E, G, H	A
Page 461	Columns Direct Cost and General Support Cost TSLRIC Nonrecurring Cost, TSLRIC Total Cost, TSLRIC Cost including Gross Receipts Tax	A
Page 462	Columns A, B, D, E, G, H	A
Page 463	Columns Direct Cost and General Support Cost TSLRIC Nonrecurring Cost, TSLRIC Total Cost, TSLRIC Cost including Gross Receipts Tax	A
Page 464	Columns A, B, D, E, G, H	A
Page 465	Columns Direct Cost and General Support Cost TSLRIC Nonrecurring Cost, TSLRIC Total Cost, TSLRIC Cost including Gross Receipts Tax	A
Page 466	Columns A, B, D, E, G, H	A

PAGE NO.	ITEM	BASIS FOR REQUEST
468	Volume Sensitive \$ Amount	A
469	Volume Sensitive \$ Amount	A
470	Volume Sensitive \$ Amount	A
471	Volume Sensitive \$ Amount	A
472	Volume Sensitive \$ Amount	A
473	Volume Sensitive \$ Amount	A
476	Lines 26 & 28, Investment and Lines 41 & 43 Expense per line	B
477	Volume Sensitive \$ Amount	B
478	Recurring Volume Sensitive \$ Amount	B
480	Lines 9, 11, & 39 Investment per line	B
481	Lines 9, 11, 31 Expense per line & 44 Value	B
482	Volume Sensitive \$ Amount	A
483	Volume Sensitive \$ Amount	A
484	Volume Sensitive \$ Amount	A
485	Recurring Volume Sensitive \$ Amount	A
486	Lines 26, 27, 30 & 31 Per Office Worktimes	A
487	Lines 8 - 19 and 23 - 34 Per Line Investment & Per Office Investment	A
488	Amount & Octets Required	A
489	Volume Sensitive \$ Amount & Volume Insensitive \$ Amount	B
490	Volume Sensitive \$ Amount & Volume Insensitive \$ Amount	B
491	Recurring Volume Sensitive \$ Amount & Recurring Volume Insensitive \$ Amount	B
492	Lines 8 - 19 and 24 - 35 Investment Per Line	B
493	Investment Per Line	B
494	Lines 8 - 11 Per Office Investment and 42 - 45 Investment Per Line	B
495	Lines 8 - 11 Per Office Investment and 26 - 29 & 39 - 50 Investment Per Line	B
496	Lines 8 - 16 and 40 - 48 Amount	A
	Lines 22 - 25 Octets Required	B
497	Amount	A
498	Lines 6 & 9 Expense per Octet, Lines 33, 34, 40 & 41 Monthly Expense Per Line	A
	Lines 15 - 18 Octets Required	B
499	Monthly Expense Per Line	A
500	Lines 9, 10, 13 & 14 Per Office Labor (Hours), 30, 31, 34 & 35 Total Labor (Hours) and 44, 45, 48 & 49 Hours Per Line	A
501	Lines 26 & 27 and 30 & 31 Per Office Worktimes	A
502	Lines 8 - 19 and 23 - 34 Per Office Investment	B
503	Line 7-15 & 21-22, Amount	A
	Line 27-30, Octets Required	B
504	Volume Sensitive \$ Amount & Volume Insensitive \$ Amount	B
505	Volume Sensitive \$ Amount & Volume Insensitive \$ Amount	B
506	Recurring Volume Sensitive \$ Amount & Recurring Volume Insensitive \$ Amount	B
507	Lines 8 - 19 and 24 - 35 Investment Per Line	B
508	Investment Per Line	B

PAGE NO.	ITEM	BASIS FOR REQUEST
509	Lines 8 - 11 Per Office Investment and 42 - 45 Investment Per Line	B
510	Lines 8 - 11 Per Office Investment, 26 - 29 and 39 - 50 Investment Per Line	B
511	Lines 8 - 16 and 40 - 48 Amount	A
	Lines 22-25 Octets Required	B
512	Amount	A
513	Lines 8 & 9 Expense Per Octet and 33 & 34, 40 & 41 Monthly Expense Per Line	A
	Lines 15-18 Octets Required	B
514	Lines 8 & 9 and 15 & 16 Monthly Expense Per Line	A
515	Lines 9, 10, 13 & 14 Per Office Labor (Hours), Lines 30, 31, 34 & 35 Total Labor (Hours) and Lines 44, 45, 48 & 49 Hours Per Line	A
516	Lines 24 - 27 and 34 - 39 Value	B
517	Value	A
518	Recurring Volume Sensitive \$ Amount & Recurring Volume Insensitive \$ Amount	A
520	Volume Sensitive \$ Amount & Volume Insensitive \$ Amount	A
522	Value	A
523	Value	A
524	Lines 11 - 42, Value	A
525	Lines 11 - 51, Value	A
526	Value VS & Value VI	A
527	Lines 43 - 45, 49 - 52, 54 - 56, 58 and 62, Amount	A
528	Amount	A
529	Lines 30, 35 - 38, 41 -43, 47 - 50 and 53, Amount	A
530	Lines 54 - 83, 87&88, Amount	A
531	Lines 9 - 41, and 46 & 48, Amount	A
532	Lines 10 - 62, Connect Hours first & Additional and Disconnect Hours First and Additional	A
533	Installation and Disconnect Time (Hours)	A
534	Lines 9 - 72, Connect Hours first & Additional and Disconnect Hours First and Additional	A
584	Column C - N	A
585	Column Q - W	A
586	Column Z - AF	A
587	Column AI - AO	A
589	Material Price	B
590	Total Material Column, Line 61, Design 1-13 and lines 64 - 67, DS1 Channelization Price Calculator, 68, Tirks	B
591	Lines 1 - 8 First Installation Time (Hours), First Disconnect Time (Hours), Additional Installation Time (Hours), Additional Disconnect Time (Hours)	A
592	Volume Sensitive \$ Amount	A
593	First Installation Time (Hours), First Disconnect Time (Hours), Additional Installation Time (Hours), Additional Disconnect Time (Hours)	A

PAGE NO.	ITEM	BASIS FOR REQUEST
594	Sub FRC 03, Sub FRC 06, Sub FRC 09, Sub FRC 15, 822C Sub FRC 00, 845C Sub FRC 00, 85C Sub FRC 00	A
595	Columns E & F	A
596	Columns E & F	A
597	Columns E & F	A
598	Columns E & F	A
599	Columns E & F	A
600	Columns E & F	A
601	Column E, Line 15, Probability of Occurrence - Design 5	A
602	Columns E & F	A
603	Columns E & F	A
604	Columns E & F	A
605	Columns E & F	A
606	Columns E & F	A
607	Columns E & F	A
608	Column E, Line 13, Probability of Occurrence - Design 10	A
609	Columns E & F	A
610	Columns E & F	A
611	Column E, Line 14, Probability of Occurrence - Design 11	A
612	Columns E & F	A
613	Columns E & F	A
614	Material Price	B
615	Material Price	B
616	Total Material Column, Line 61 Probability of Occurrence	A
617	Lines 1-11, First Installation Time (Hours), First Disconnect Time (Hours), Additional Installation Time (Hours), Additional Disconnect Time (Hours)	A
618	Volume Sensitive \$ Amount	A
619	First Installation Time (Hours), First Disconnect Time (Hours), Additional Installation Time (hours), Additional Disconnect Time (hours)	A
620	Sub FRC 03, Sub FRC 06, Sub FRC 09, Sub FRC 15, 822C Sub FRC 00, 845C Sub FRC 00 85C Sub FRC 00	A
621	Columns E & F	A
622	Columns E & F	A
623	Columns E & F	A
624	Columns E & F	A
625	Columns E & F	A
626	Columns E & F	A
627	Column E, Line 15, Probability of Occurrence - Design 5	A
628	Columns E & F	A
629	Columns E & F	A
630	Columns E & F	A
631	Columns E & F	A
632	Columns E & F	A
633	Columns E & F	A
634	Column E, Line 13, Probability of Occurrence - Design 10	A
635	Columns E & F	A

PAGE NO.	ITEM	BASIS FOR REQUEST
636	Columns E & F	A
637	Column E, Line 14, Probability of Occurrence - Design 11	A
638	Columns E & F	A
639	Columns E & F	A
641	1997 Utilized Material Price	B
642	Lines 1a, Result, 2a, Result,, 3a Result, & 4 Utilized Material Price Per DS0, Result	B
643	Lines 1a, Result, 2a, Result,, 3a Utilized Material Price Result Per DS0, Result	B
644	Lines 1a, Result, 2a, Result,, 3a Utilized Material Price Result Per DS0, Result	B
645	Results column	B
647	Lines 16 - 27 and 30 - 33 Column B	B
649	Column A, lines 13 - 16, 21 - 24, 29 - 32, Column B, Total Investment Column	A
650	Lines 10 - 17 & 22, Total Investment, Lines 10 - 17 & 22, Unit Investment 27 , 28 & 33 Expense, & Total Expense 37 & 38 Total Expense & Unit Expense	A
651	Lines 10 - 18, 23, 24 Column A & C	A
653	First FL, Additional FL	B
654	First , Additional	B
655	First FL, Additional FL	B
656	First , Additional	B
657	First FL, Additional FL	B
658	First , Additional	B
659	First FL, Additional FL	B
660	First , Additional	B
661	Volume Sensitive FL, Volume Insensitive FL	B
662	Volume Sensitive , Volume Insensitive	B
664	E, F, & I Unit Investment	B
665	E, F, & I Unit Investment	B
666	Trunk Termination Inv., Spare SM Term. Inv. Per trunk E, F, & I Unit Investment	B
668	Variable, Direct Fixed per Line, Shared Fixed per Line, Direct Fixed per Office, Shared Fixed per Office, Total Investment	B
669	Variable, Direct Fixed per Line, Shared Fixed per Line, Direct Fixed per Office, Shared Fixed per Office, Total Investment	B
670	Variable, Direct Fixed per Line, Shared Fixed per Line, Direct Fixed per Office, Shared Fixed per Office, Total Investment	B
671	Variable, Direct Fixed per Group, Shared Fixed per Group, Direct Fixed per Office, Shared Fixed per Office, Total Investment	B
672	Variable, Direct Fixed per Station Line, Shared Fixed per Station Line, Direct Fixed per Office, Shared Fixed per Office, Total Investment	B
673	Variable, Direct Fixed per Station Line, Shared Fixed per Station Line, Direct Fixed per Office, Shared Fixed per Office, Total Investment	B
674	Variable, Direct Fixed per Line, Shared Fixed per Line, Direct Fixed per Office, Shared Fixed per Office, Total Investment	B

PAGE NO.	ITEM	BASIS FOR REQUEST
698	Variable, Direct Fixed per Line, Shared Fixed per Line, Direct Fixed per Office, Shared Fixed per Office, Total Investment	B
699	Variable, Direct Fixed per Line, Shared Fixed per Line, Direct Fixed per Office, Shared Fixed per Office, Total Investment	B
700	Variable, Direct Fixed per Line, Shared Fixed per Line, Direct Fixed per Office, Shared Fixed per Office, Total Investment	B
701	Variable, Direct Fixed per Line, Shared Fixed per Line, Direct Fixed per Office, Shared Fixed per Office, Total Investment	B
702	Variable, Direct Fixed per Station Line, Shared Fixed per Station Line, Direct Fixed per Office, Shared Fixed per Office, Total Investment	B
703	Variable, Direct Fixed per Line, Shared Fixed per Line, Direct Fixed per Office, Shared Fixed per Office, Total Investment	B
704	Variable, Direct Fixed per Line, Shared Fixed per Line, Direct Fixed per Office, Shared Fixed per Office, Total Investment	B
705	Variable, Direct Fixed per Line, Shared Fixed per Line, Direct Fixed per Office, Shared Fixed per Office, Total Investment	B
706	Variable, Direct Fixed per Group, Shared Fixed per Group, Direct Fixed per Office, Shared Fixed per Office, Total Investment	B
707	Variable, Direct Fixed per Station Line, Shared Fixed per Station Line, Direct Fixed per Office, Shared Fixed per Office, Total Investment	B
708	Variable, Direct Fixed per Station Line, Shared Fixed per Station Line, Direct Fixed per Office, Shared Fixed per Office, Total Investment	B
709	Variable, Direct Fixed per Line, Shared Fixed per Line, Direct Fixed per Office, Shared Fixed per Office, Total Investment	B
710	Variable, Direct Fixed per Line, Shared Fixed per Line, Direct Fixed per Office, Shared Fixed per Office, Total Investment	B
711	Variable, Direct Fixed per Line, Shared Fixed per Line, Direct Fixed per Office, Shared Fixed per Office, Total Investment	B
712	Variable, Direct Fixed per Line, Shared Fixed per Line, Direct Fixed per Office, Shared Fixed per Office, Total Investment	B
713	Variable, Direct Fixed per Station Line, Shared Fixed per Station Line, Direct Fixed per Office, Shared Fixed per Office, Total Investment	B
714	Variable, Direct Fixed per Line, Shared Fixed per Line, Direct Fixed per Office, Shared Fixed per Office, Total Investment	B

ATTACHMENT A

Undocketed Special Project 980000A-SP Florida Public Service Commission Division of Communications

Item 1(e)

August 21, 1998

- A. This information contains actual unit cost information for discrete cost elements for the services under study. These costs reflect BellSouth's Total Service Long Run Incremental Cost of providing these services on a going-forward basis. Public disclosure of this information would provide BellSouth's competitors with an advantage in that they would know the price or rate below which BellSouth could not provide the service. The data is valuable to competitors and potential competitors in formulating strategic plans for entry, pricing, marketing and overall business strategies concerning these services. This same information on competitors is not available to BellSouth. This information is valuable, it is used by BellSouth in conducting its business and BellSouth strives to keep it secret. Therefore, such information is a trade secret which should be classified as proprietary, confidential business information pursuant to Section 364.183, Florida Statutes and is exempt from the Open Records Act.

ITEM 1(e)

PAGE NO.	ITEM	BASIS FOR REQUEST
3	Unit Cost, Unit Contribution, Inservice Quantity, Total Cost, Total Contribution, Percent Contribution	A
4	Unit Cost, Unit Contribution, Inservice Quantity, Total Cost, Total Contribution, Percent Contribution	A
5	Unit Cost, Unit Contribution, Inservice Quantity, Total Cost, Total Contribution, Percent Contribution	A
6	Unit Cost, Unit Contribution, Inservice Quantity, Total Cost, Total Contribution, Percent Contribution	A
7	Unit Cost, Unit Contribution, Inservice Quantity, Total Cost, Total Contribution, Percent Contribution	A
8	Unit Cost, Unit Contribution, Inservice Quantity, Total Cost, Total Contribution, Percent Contribution	A
9	Unit Cost, Unit Contribution, Inservice Quantity, Total Cost, Total Contribution, Percent Contribution	A
10	Unit Cost, Unit Contribution, Inservice Quantity, Total Cost, Total Contribution, Percent Contribution	A
11	Unit Cost, Unit Contribution, Total Quantity, Total Cost, Total Contribution, Percent Contribution	A
12	Unit Cost, Unit Contribution, Total Quantity, Total Cost, Total Contribution, Percent Contribution	A
20	Unit Cost, Unit Contribution, Inservice Quantity, Total Cost, Total Contribution, Percent Contribution	A
21	Unit Cost, Unit Contribution, Inservice Quantity, Total Cost, Total Contribution, Percent Contribution	A
22	Unit Cost, Unit Contribution, Inservice Quantity, Total Cost, Total Contribution, Percent Contribution	A
23	Unit Cost, Unit Contribution, Inservice Quantity, Total Cost, Total Contribution, Percent Contribution	A
24	Unit Cost, Unit Contribution, Total Quantity, Total Cost, Total Contribution, Percent Contribution	A

ATTACHMENT A

Undocketed Special Project 980000A-SP

Florida Public Service Commission

Division of Communications

Item 1(f)

August 21, 1998

- A. This information contains actual unit cost information for discrete cost elements for the services under study. These costs reflect BellSouth's Total Service Long Run Incremental Cost of providing these services on a going-forward basis. Public disclosure of this information would provide BellSouth's competitors with an advantage in that they would know the price or rate below which BellSouth could not provide the service. The data is valuable to competitors and potential competitors in formulating strategic plans for entry, pricing, marketing and overall business strategies concerning these services. This same information on competitors is not available to BellSouth. This information is valuable, it is used by BellSouth in conducting its business and BellSouth strives to keep it secret. Therefore, such information is a trade secret which should be classified as proprietary, confidential business information pursuant to Section 364.183, Florida Statutes, and is exempt from the Open Records Act.
- B. This information reflects vendor specific information in two categories—1) vendor specific prices or 2) trade secret information which is proprietary to Bellcore. Vendor specific prices are negotiated by BellSouth with its vendors. Public disclosure of this information would impair BellSouth's ability to contract for goods and services on favorable terms. The second category of vendor specific information constituting a trade secret is that which is proprietary to Bellcore. Contained within the subject protected information is information from the SCIS (Switching Cost Information System) model developed by Bellcore. There is also information in the SNC (Switched Network Calculator) model of BellSouth that is derived from the SCIS. The SCIS is a model that Bellcore considers to be proprietary, and BellSouth is contractually bound by an agreement with Bellcore to treat it as such. This model incorporates information given to Bellcore by switch vendors, as well as programming algorithms developed by Bellcore to translate the switch vendor information into cost profiles for various applications. This computer model has been developed by Bellcore over the course of more than a decade at a cost of tens of millions of dollars. If any of this information were made publicly available, the value of Bellcore's model and the related services it provides would decrease dramatically. This information is valuable, it is used by BellSouth in conducting its business and BellSouth strives to keep it secret. Therefore, such information is a trade secret which should be classified as proprietary, confidential business information pursuant to Section 364.183, Florida Statutes, and is exempt from the Open Records Act.

State: Florida
 Study Name: Centrex Service Related Cost Studies

Page	Column(s)	Line (s)	Basis for Request	
			A	B
1-72	Total	All	X	
73-75	All Figures	9-13,24-28,39-43	X	
76	All Figures	9-13,24-28	X	
77-84	All Figures	9-13,24-28,39-43	X	
85	All Figures	9-13	X	
86-132	All Figures	9-13,24-28,39-43	X	
133	All Figures	9-13,24-28,39-42	X	
134-148	All Figures	9-13,24-28,39-43	X	
149	All Figures	9-13	X	
150-162	All Figures	9-13,24-28,39-43	X	
193-408	All Figures	All	X	
410-422	Marginal, Capacity	All	X	
427-642	All Figures	23-26,30-31,36-43,46	X	
644-656	Marginal, Capacity	All	X	
659-873	All Figures	23-26,30-31,36-43,46	X	
874	Amount	All	X	
875	Amount	10-42		X
876	Amount	All	X	
878	Cost Study No. 690877 Item 6	All Figures	X	
880	Cost Study No. 890877 Item 15	All Figures	X	
882	Amount	7-28, 38-42	X	
883	Amount	51-72, 82-86	X	
884	Amount	95-116, 126-130	X	
865	Amount	139-160, 170-174	X	
886-895	Labor Effort Hours, Nonrecurring Cost	All	X	
897	A	3-37	X	
903	A,C	3-5		X
903	C	7	X	
904	A	3-9		X
905	A	4,8,13,17		X
906	A	1-5,9,14,18-20		X
907	A	4-5,13-19	X	
908	A	3-7		X
909	A	2-3,8-9,16-18,20,25,30,36-39		X
910	A	2-3,8-9,18-18,20,25,30		X
911	A	4-5,13-19	X	
912	A	3-7, 15, 18-19, 23	X	
913	A,C	2-15	X	
914	A	4		X
914	A-K	6-17	X	
914	K	18,23,25-32,34	X	
914	L,M	40,44-48		X
915	A-J	2-52	X	
916	A	2-3	X	
917	A	2-8	X	
918	A,C	2-20	X	
918	D	10-24	X	

State: Florida

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Page	Column(s)	Line (s)	Basis for Request	
			A	B
919	A,G	2-32	X	
920	A,G	2-32	X	
921	A,G	2-32	X	
922	A,G	2-32	X	
924	A	All	X	
925	A,G	2-23	X	
926	A,G	2-23	X	
929	A	11-27		X
932	A	11-27		X
941	A-D	2-5	X	
941	B-D	14-19	X	
941	E	5-22,27	X	
942	A-D	2-5	X	
942	B-D	14-19	X	
942	E	5-22,27	X	
943	A-D	2-5	X	
943	B-D	14-19	X	
943	E	5-22,27	X	
944	A-D	2-16	X	
947	A	11-27		X
950	A	10-26		X
961	A	All	X	
967	A, C	All	X	
968	A	3-9		X
969	A	4,13-17		X
970	A	1-5,9,14,18-20		X
971	A	4-5,13-19	X	
972	A	All	X	
973	A	2-8,16-21,29,34-37,46		X
974	A	4-5,13-19	X	
975	A	B,C2		X
976	A	All	X	
978	C	All	X	
977	A	4		X
977	A-K	6-8	X	
977	B-K	11-16	X	
977	K	23,25,26,32,34	X	
977	L	44-46		X
977	M	40,44-48		X
978	A-J	2-49	X	
979	A	2,3	X	
981	A	All	X	
982	A,C,D	All	X	
983	A,G	All	X	
984	A,G	All	X	
985	A,G	All	X	
986	A,G	All	X	

State: Florida
 Study Name: Centrex Service Related Cost Studies

Page	Column(s)	Line (s)	Basis for Request	
			A	B
988	A	All	X	
989	A,G	All	X	
990	A,G	All	X	
992	A-D	2-5	X	
992	B-D	14-19	X	
992	E	5-22,27	X	
993	A-D	2-5	X	
993	B-D	14-19	X	
993	E	5-22,27	X	
994	A-D	2-5	X	
994	B-D	14-19	X	
994	E	5-22,27	X	
995	A-D	All	X	
998	A	5,17-18,25-40	X	
999	A	5,17-18,32-34	X	
1005	A,C	All	X	
1006	A	All	X	
1007	A	4,7,13,17		X
1008	A	1-3,5,9,14,18-20		X
1009	A	4-5,13-19	X	
1010	A	All	X	
1011	A	6-14,18-20,25-28,32-34,39,44-46		X
1012	A	4-5,13-19	X	
1013	A	3-4	X	
1013	A	14,17-18,22		X
1014	A,C	All	X	
1015	A	4		X
1015	A-K	6-8	X	
1015	B-K	11-18	X	
1015	K	23,25,26,32,34	X	
1015	L	44-46		X
1015	M	40,44-48		X
1018	A-J	2-49	X	
1017	A	2-3	X	
1018	A	All	X	
1019	A,C,D	All	X	
1020	A,G	All	X	
1021	A,G	All	X	
1022	A,G	All	X	
1024	A	All	X	
1026	A,G	All	X	
1028	A-D	2-5	X	
1028	B-D	14-19	X	
1028	E	5-22,27	X	
1029	A-D	2-5	X	
1029	B-D	14-19	X	
1029	E	5-22,27	X	

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1030	A-D	2-5	X	
1030	B-D	14-19	X	
1030	E	5-22,27	X	
1031	A-D	All	X	
1033	A	All		X
1036	A	All		X
1045	A,C	All	X	
1046	A	All	X	
1047	A	4,7-8,13,17,21		X
1048	A	1-3,9,14,18-20,28		X
1049	A	All	X	
1050	A	6-7,9-10,17-19,22-24,29,34,38-40		X
1051	A	6-10,17-19,22-24,29		X
1052	A	1-3,8-12	X	
1053	A	1,9	X	
1056	A	All	X	
1062	A	All	X	
1063	A-C	4-8	X	
1063	C	10,15,18,22	X	
1064	A	4-5,13-19	X	
1065	A	All		X
1065	B	2,6,10,12,17		X
1066	A	1,2,9,10		X
1066	A	3-6	X	
1067	A-C	4-26	X	
1067	C	31,36,38	X	
1068	A	All		X
1068	B	2,6,11,15		X
1069	A	1-6	X	
1069	A	9		X
1070	A	All	X	
1071	A,G	All	X	
1072	A,G	All	X	
1074	A-D	2-5	X	
1074	B-D	14-19	X	
1074	E	5-22,27	X	
1075	A-D	2-5	X	
1075	B-D	2-5,14-19	X	
1075	E	5-22,27	X	
1076	2H90, 1991, 1992, 1993	2-5	X	
1076	1991, 1992, 1993	14-19	X	
1076	Total	8-10, 22, 27	X	
1078	A	All		X
1084	A	All	X	
1090	A	All	X	
1091	A-C	4-8	X	
1091	C	10,15,18,22	X	

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1092	A	4-5,9-19	X	
1093	A	All		X
1093	B	2,4,8,11,15		X
1094	A	1-5	X	
1094	A	8-9		X
1095	A-C	4-26	X	
1095	C	31,36,38	X	
1096	A	All		X
1096	B	1,5,10,14		X
1097	A	1-6	X	
1097	A	9		X
1098	A	All	X	
1099	A,G	All	X	
1100	A,G	All	X	
1102	2H90, 1991, 1992, 1993	2-3	X	
1102	2H90, 1991, 1992, 1993, Total	5	X	
1102	1991, 1992, 1993	14-17	X	
1102	1991, 1992, 1993, Total	19	X	
1102	Total	8-10, 22, 27	X	
1103	A-D	2-5,14-19	X	
1103	E	5-22,27	X	
1104	A-D	2-5,14-19	X	
1104	E	5-22,27	X	
1106	A	All	X	
1116	Value	3, 11-12, 15-16, 23, 25	X	
1123	All Figures	1-4, 5-6, 7-15	X	
1130	Value	1, 4, 7-10	X	
1131	1991	27-28, 36-37	X	
1131	1993	24, 27-32, 36-41	X	
1132	A	12-13, 38	X	
1132	B	6, 11, 16, 35,40	X	
1133	All Figures	All		X
1134	A	12-13, 38	X	
1134	B	6, 11-13, 16, 35, 40	X	
1135	All Figures	All		X
1136	1991, 1992, 1993, 1994, 1995	8-10		X
1136	1995	4-5, 29, 31-33, 38, 41		X
1138	Work Hours	2-3, 6-7	X	
1138	N/R Cost	2-3, 6-7, 16-17, 22-23, 28-29	X	
1141	Amount	2, 14-24, 29-34, 37-42	X	
1142	Amount	52-54, 63-66, 81-90	X	
1143	Value	3, 6-8, 11-12, 16-18	X	
1144	5ESS, DMS, Melded Amount	7, 12-14, 19, 21, 27-29	X	
1145	Amount	4-6, 11-13, 18, 24-26	X	
1146	Amount	4-6, 11-13, 18, 24-26	X	
1147	Amount	2, 5-7, 9-10, 12, 17-19, 25-29	X	
1147	Amount	35-38, 42-43	X	

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1148	Amount	2, 5-7, 9-10, 12, 17-19, 25-29	X	
1148	Amount	35-38, 42-43	X	
1149	Amount	2-4, 9-10, 14-16, 21-25	X	
1149	Amount	29-33, 35-40, 44-45	X	
1151	All Figures	All	X	
1153	All Figures	All	X	
1154	A, B, G	All	X	
1155	A, B, G	All	X	
1156	A, B, G	All	X	
1157	A, B, G	All	X	
1158	Amount	All	X	
1159	Amount	4-5, 7, 10-12, 18, 20, 22	X	
1167-1168	Nonrecurring, Monthly	All	X	
1174-1202	All Figures	All	X	
1205-1246	All Figures	All	X	
1248	Capacity, Marginal	All	X	
1249	A,B	All		X
1250	All Figures	7, 9, 11, 13,41-44	X	
1251	A,B	All		X
1252	All Figures	7, 9, 11, 13, 41-44	X	
1253	A,B	All		X
1254	All Figures	7, 9, 11, 13, 41-44	X	
1255	All Figures	All	X	
1256	All Figures	All	X	
1257	All Figures	All		X
1259	All Figures	12, 14, 24	X	
1259	A,B	All		X
1260	All Figures	7, 9, 11, 41-42	X	
1261	All Figures	All		X
1262	All Figures	12, 15, 24-25	X	
1263	A,B	All		X
1264	All Figures	12-38	X	
1265	A,B	All		X
1266	All Figures	6	X	
1267	A,B	All		X
1268	All Figures	12,14,16,18,20,22,24, 34-35	X	
1270	A,B	All	X	
1271	A,B	All	X	
1272	A,B	All		X
1273	All Figures	41-42		X
1274-1279	A,B	All		X
1280	A, B, C, D	All Figures	X	
1281-1284	A,B	All Figures		X
1285	A,C	18-20	X	
1285	B	11-13,23,24	X	
1285	E,F&I Inv.	All		X
1286	A,B	All		X

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			A	B
1287	E,F&I Inv.	All		X
1288-1293	A,B	All		X
1294	A,C,D	11-13	X	
1294	B	15	X	
1294	D	19-23	X	
1294	E,F&I Inv.	All		X
1295-1298	All Figures	23-26,30-31,36-44,46	X	
1303-1315	All Figures	23-26,30-31,36-44,46	X	
1316-1319	A,B	All		X
1320	A,B,C	11-13,17-19,22-23	X	
1320	E,F&I Inv.	All		X
1321	A,B	All		X
1322	All Figures	6-14	X	
1322	All Figures	41-44		X
1323	A,B	All		X
1324	All Figures	8-14,41-44		X
1325	A,B	All		X
1326	All Figures	8-14	X	
1326	All Figures	41-44		X
1327	E,F&I Investment per ISDN Terminal	All		X
1328	B	All Figures	X	
1328	A	All Figures		X
1329	A,B	All		X
1330	B	All Figures	X	
1330	A	All Figures		X
1331	A,B	All		X
1332	All Figures	8,10,12	X	
1332	All Figures	41-42		X
1333	E,F&I Investment per ISDN Terminal	All		X
1334	B	All Figures	X	
1334	A	All Figures		X
1335	A,B	All		X
1336	B	All Figures	X	
1336	A	All Figures		X
1337	A,B	All		X
1338	All Figures	6	X	
1339	A,B	All		X
1340	B	All Figures	X	
1340	A	All Figures		X
1341-1343	A,B	All	X	
1344	E,F&I Investment per BRI	All		X
1345	E,F&I	All		X
1346-1351.1	A,B	All		X
1352	User Inputs	All Figures	X	
1352	E,F&I	All Figures		X
1353-1354	A,B	All		X
1355	User Inputs	All	X	

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1355	E,F&I	AI		X
1356	A,B	AI		X
1357	User Inputs	AI	X	
1357	E,F&I	AI		X
1358	A,B	AI		X
1359	User Inputs	AI	X	
1359	E,F&I	AI		X
1360	A,B	AI		X
1361	User Inputs	AI	X	
1361	E,F&I	AI		X
1362	A,B	AI		X
1363	User Inputs	AI	X	
1363	E,F&I	AI		X
1364	A,B	AI		X
1365	User Inputs	AI	X	
1365	E,F&I	AI		X
1366	A,B	AI		X
1367	User Inputs	AI	X	
1367	E,F&I	AI		X
1368	A,B	AI		X
1369	User Inputs	AI	X	
1369	E,F&I	AI		X
1370	A,B	AI		X
1371	User Inputs	AI	X	
1371	E,F&I	AI		X
1372	A,B	AI		X
1373	User Inputs	AI	X	
1373	E,F&I	AI		X
1374	A,B	AI		X
1375	User Inputs	AI	X	
1375	E,F&I	AI		X
1376	A,B	AI		X
1377	User Inputs	AI	X	
1377	E,F&I	AI		X
1378	A,B	AI		X
1379	User Inputs	AI	X	
1379	E,F&I	AI		X
1380	A,B	AI		X
1381	User Inputs	AI	X	
1381	E,F&I	AI		X
1382	A,B	AI		X
1383	User Inputs	AI	X	
1383	E,F&I	AI		X
1384	A,B	AI		X
1385	User Inputs	AI	X	
1385	E,F&I	AI		X
1386-1387	A,B	AI		X

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1388	User Inputs	All	X	
1388	E,F&I	All		X
1389	A,B	All		X
1390	User Inputs	All	X	
1390	E,F&I	All		X
1391	A,B	All		X
1392	User Inputs	All	X	
1392	E,F&I	All		X
1393	A,B	All		X
1394	User Inputs	All	X	
1394	E,F&I	All		X
1395	A,B	All		X
1396	User Inputs	All	X	
1396	E,F&I	All		X
1397	A,B	All		X
1398	User Inputs	All	X	
1398	E,F&I	All		X
1399	A,B	All		X
1400	User Inputs	All	X	
1400	E,F&I	All		X
1401	A,B	All		X
1402	User Inputs	All	X	
1402	E,F&I	All		X
1403	A,B	All		X
1404	User Inputs	All	X	
1404	E,F&I	All		X
1405	A,B	All		X
1406	User Inputs	All	X	
1406	E,F&I	All		X
1407	A,B	All		X
1408	User Inputs	All	X	
1408	E,F&I	All		X
1410	E,F&I Investment per BRI	All		X
1411	E,F&I	All		X
1412-1418	A,B	All		X
1419	A	1-14	X	
1419	E,F&I	All		X
1420	A,B	All		X
1421	User Inputs	All	X	
1421	E,F&I	All		X
1422	A,B	All		X
1423	User Inputs	All	X	
1423	E,F&I	All		X
1424	A,B	All		X
1425	User Inputs	All	X	
1425	E,F&I	All		X
1426	A,B	All		X

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1427	User Inputs	All	X	
1427	E,F&I	All		X
1428	A,B	All		X
1429	User Inputs	All	X	
1429	E,F&I	All		X
1430-1433	Amount	All	X	
2397-2400	A, B	All Figures	X	
2403	A, B	All Figures	X	
2405-2407	A, B, C	All Figures	X	
2408	B,C	All Figures	X	
2409-2414	A, B, C	All Figures	X	
2416-2418	A, B, C, D	All Figures	X	
2420-2424	A, B, C, D	All Figures	X	
2426-2430	A, B, C, D	All Figures	X	
2432-2436	A, B, C, D	All Figures	X	
2438-2439	A, B, C, D	All Figures	X	
2441	Variable Marginal, Variable Capacity	All Figures	X	
2441	Fixed Marginal, Fixed Capacity	All Figures	X	
2443-2447	Nonrecurring Melded Cost	All Figures	X	
2449-2462	Total	All	X	
2464	Labor Cost, Total	All	X	
2466-2467	Total	All	X	
2468-2469	5ESS, DMS, Total	All	X	
2471-2491	5ESS, DMS, Total	All	X	
2493-2494	5ESS, DMS, Total	All	X	
2496	A	All	X	
2496	G	All	X	
2497	A	All	X	
2497	G	All	X	
2499-2515	Labor Cost, Total	All	X	
2516-2517	A,G	All	X	
2518	Labor Effort Hours, Nonrecurring Cost	All	X	
2519-2525	A,G	All	X	
2526	Labor Effort Hours, Nonrecurring Cost	All	X	
2527-2578	A,G	All	X	
2580	A,C	All	X	
2581	A,C	All	X	
2582-2587	A,G	All Figures	X	
2589	A,C	All	X	
2590	A,G	All Figures	X	
2592-2607	Labor Cost, Total	All	X	
2608-2609	A,G	All Figures	X	
2610	Labor Effort Hours, Nonrecurring Cost	All	X	
2611	A,G	All	X	
2669-2670	Labor Cost, Total	All	X	
2671-2676	A,G	All Figures	X	
2678	Labor Cost, Total	All	X	

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2679	A,G	All Figures	X	
2683	A	5-20,36-48,56-60	X	
2684	A	67-70	X	
2685	A-G	10-14,18-24,34-38,41-47	X	
2687	YR1-YR6	10-15,19-25,32-37,41-47	X	
2688	Discounted Cost per Office	4-6		X
2688	YR1-YR8	16-17, 20-21, 26-49, 52-53	X	
2690-2693	A	All		X
2694	A	2-10,18-26,30-32	X	
2695	A	24-41	X	
2696	A	44-46,54-80	X	
2698	A	3,9	X	
2699	A	2-5	X	
2700	A	2-3,9-11	X	
2701	A	3,6	X	
2703	A-B	2,6,13	X	
3047	Monthly, Nonrec	All	X	
3048	Amount	1-50	X	
3049	Amount	10-19	X	
3050	Monthly Cost, Nonrecurring Cost	All	X	
3053	Amount	All	X	
3054	Amount	All	X	
3060	Total	11-12,17-18,22-26	X	
3061	Amount	All	X	
3062	Amount	10-24,32-35	X	
3063	Amount	All	X	
3064	Amount	All	X	
3065	Total	11-12,19-20	X	
3066	A,B,G	All Figures	X	
3067	A, B	All Figures	X	
3067	G	12-28,35	X	
3066	Amount	All	X	
3069	Amount	13,15,29-30,32	X	
3070	A,B,G	All Figures	X	
3071	A,B,G	All Figures	X	
3072	Investment Data, Annual Expenses	All Figures	X	
3072	Summary	All Figures	X	
3072	Total Monthly Cost	All Figures	X	
3073	Investment Data, Annual Expenses	All Figures	X	
3073	Summary	All Figures	X	
3073	Total Monthly Cost	All Figures	X	
3074	Annual Expenses	All Figures	X	
3074	Summary	All Figures	X	
3074	Total Monthly Cost	All Figures	X	
3075	Primary Investment Data	All Figures	X	
3075	Booked Investments	All Figures	X	
3075	Adjusted Total Investment	All Figures	X	

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3076	Primary Investment Data	All Figures	X	
3076	Booked Investments	All Figures	X	
3076	Adjusted Total Investment	All Figures	X	
3080-3083	A,B,C	All Figures	X	
3084	A,B,C,D	All Figures	X	
3085	A,B,C	All Figures	X	
3086-3089	A,B,C,D	All Figures	X	
3090-3093	A-B,K-Q	1-3	X	
3090-3093	H	5-13	X	
3090-3093	M	13	X	
3094-3095	A, B, C, Total	All Figures	X	
3096-3133	A-B,K-Q	1-3	X	
3096-3133	H	5-13	X	
3096-3133	M	13	X	
3136-3157	A-B,K-Q	1-3	X	
3136-3157	H	5-13	X	
3136-3157	M	13	X	
3158.1-3199	A-B,K-L	All Figures	X	
3202-3223	A-B,K-L	All Figures	X	
3225-3227	A, B, C, Total	All Figures	X	
3228-3229	A, B, C, Total	All Figures	X	
3230-3231	Variable Marginal, Variable Capacity,	All Figures	X	
3230-3231	Fixed Marginal, Fixed Capacity	All Figures	X	
3233-3277	A-B,K-Q	1-3	X	
3233-3277	H	5-13	X	
3233-3277	M	13	X	
3280-3304	A-B,K-Q	1-3	X	
3280-3304	H	5-13	X	
3280-3304	M	13	X	
3306-3315	A,B,K,L	All Figures	X	
3318-3332	A,B,K,L	All Figures	X	
3333	K,L	All Figures	X	
3334-3342	A,B,K,L	All Figures	X	
3344-3360	Labor Cost, Total	All Figures	X	
3361-3430	A,G	All Figures	X	
3432-3448	Labor Cost, Total	All Figures	X	
3449-3518	A,G	All Figures	X	
3520-3523	A,B,C,D	All Figures	X	
3525-3526	A,B,C,D	All Figures	X	
3527-3528	A,B,C	All Figures	X	
3529	MRC, NRC	All Figures	X	
3530	Result	All Figures	X	
3531	A, C, Mo Cost	All Figures	X	
3532-3533	All Figures	23-52	X	
3534-3535	Investment, Total Investment	All Figures	X	
3536	A-J	1-10	X	
3537	A-J	1-19	X	

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3538	A-J	1-2	X	
3539	B, D, F, H, J	1-5	X	
3539	J, L, M, O, P, R	6-10	X	
3539	J, L, M, O, P, R	11-15	X	
3539	J, L, M, O, P, R	16-20	X	
3539	J, L, M, O, P, R	21-25	X	
3539	J, L, M, O, P, R	26-30	X	
3551	A, B, C, Total	All	X	
3552	A	All	X	
3553-3556	A,B,C,D	All	X	
3557	A	All	X	
3559-3591	A-B,J-P	14-16	X	
3559-3591	G	18-26	X	
3559-3591	L	26	X	
3592	Investment Data, Annual Expenses	All Figures	X	
3592	Summary	All Figures	X	
3592	Total Monthly Cost	All Figures	X	
3593-3627	A-B,J-P	14-16	X	
3593-3627	G	18-26	X	
3593-3627	L	26	X	
3629-3697	A,B,K,L	14-16,1 ^o	X	
3699	A,C,D,F,G,I,J,L	All	X	
3700	A,C,D,F,G,I,J,L	All	X	
3701-3702	A,C	All Figures	X	
3703-3709	A, G	All Figures	X	
3710	A	All	X	
3711	A	All	X	
3712	A,B,C,D,E,F	1	X	
3712	B,C,D,E,F,G	2	X	
3712	C,D,E,F,G,H	3	X	
3712	D,E,F,G,H,I	4	X	
3712	E,F,G,H,I,J	5	X	
3712	A,B,C,D,E,F,G,H,I,J	7	X	
3712	A,B,C,D,E,F,G,H,I,J	11	X	
3712	A	13	X	

ATTACHMENT A

**Undocketed Special Project 980000A-SP
Florida Public Service Commission
Division of Communications
Item 5(a)
August 21, 1998**

This information reflects BellSouth's market strategy relating to residence and business Message Toll Service revenue data and state specific revenue and price index information relative to directory assistance. The public disclosure of this competitive scenario information would provide BellSouth's competitors with an unfair advantage in that they would be given free market analyses developed and compiled by BellSouth. BellSouth's competitors can use this information to develop their own market strategy with which to thwart BellSouth's efforts in the intraLata markets. Thus, the disclosure of this information to BellSouth's competitors would impair BellSouth's ability to compete and the information is entitled to confidential classification pursuant to Section 364.183, Florida Statutes, and is exempt from the Open Records Act.

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ATTACHMENT A

**Undocketed Special Project 980000A-SP
Florida Public Service Commission
Division of Communications
Item 5(b)
August 21, 1998**

This study is entitled: "BellSouth Price Sensitivity Study: Area Plus, Complete Choice, Vertical Services"

All information on every page is proprietary and of immediate value to new competing local exchange companies that could offer vertical service and flat rate intraLATA calling packages to current BellSouth residential customers. The presentation format of the material requires that the title of each page describes the key material on that page. The presentation includes strategic pricing issues raised by the results of the market research, the percent of residential customers with various services, the percent of customers likely to take each service across a range of different prices, price elasticities by service, and conclusions on the revenue impacts across services of various package pricing strategies. The bulk of the material consists of graphs or tables for many services of the percent of residence customers who would take each service across a range of plausible prices as well as reporting a price elasticity for each service. Disclosing the slope of the plotted lines without the scale would reveal price elasticity information for these services. Disclosing just the scale of each of these graphs and tables could give potential competitors information on the share of customers with each of these services. Disclosing which vertical services were included and not included in the study would give potential competitors information on the relative importance of those services in the market place. The analysis also displayed total revenue analyses across multiple services of different pricing scenarios, the disclosure of which would provide valuable information on BellSouth pricing and marketing strategies to potential competitors. The analysis also compared the price sensitivity of BellSouth residential customers by state. The study is also very recent (November 1997).

Division of Auditing

ATTACHMENT A

**Undocketed Special Project 980000A-SP
Florida Public Service Commission
Auditing & Financial Analysis
Item 5(c)
August 21, 1998**

- A. The information contained herein is proprietary because it has marketing value. Its release could be detrimental to BellSouth.**

- B. The information contained herein is proprietary because it could affect procurement operations. In addition, disclosure of this information could do competitive harm to BellSouth.**

Item 5(c)

<u>Page</u>	<u>Column(s)</u>	<u>Line(s)</u>	PROPRIETARY REASON	
			<u>A</u>	<u>B</u>
1	A,B,D,F,G,H	All	X	
2	A,B,F,G,H	All	X	
3	A,B,C,D	1-3, 5-6, 8-12, 14-18, 20-24		X
4	A,B,C,D	1, 3-7, 9-13, 15-17		X
5	J,N,O,Q	All	X	
5	Note 1	All	X	
5	Note 2	All	X	
6	J,L,M,N	All	X	
6	Note 1	All	X	
6	Note 2	All	X	
7	J	All	X	
7	Note 1	All	X	
8	J,L,M,N	All	X	
8	Note 1	All	X	
8	Note 2	All	X	
9	J,L	All	X	
9	Note 1	All	X	
10	A,B,C,D,E,F	All	X	
11	A,B,C,D,E,F	All	X	
12	A,B,C,D,E,F,G	All	X	
13	A,B,C,D,E,F,G	All	X	