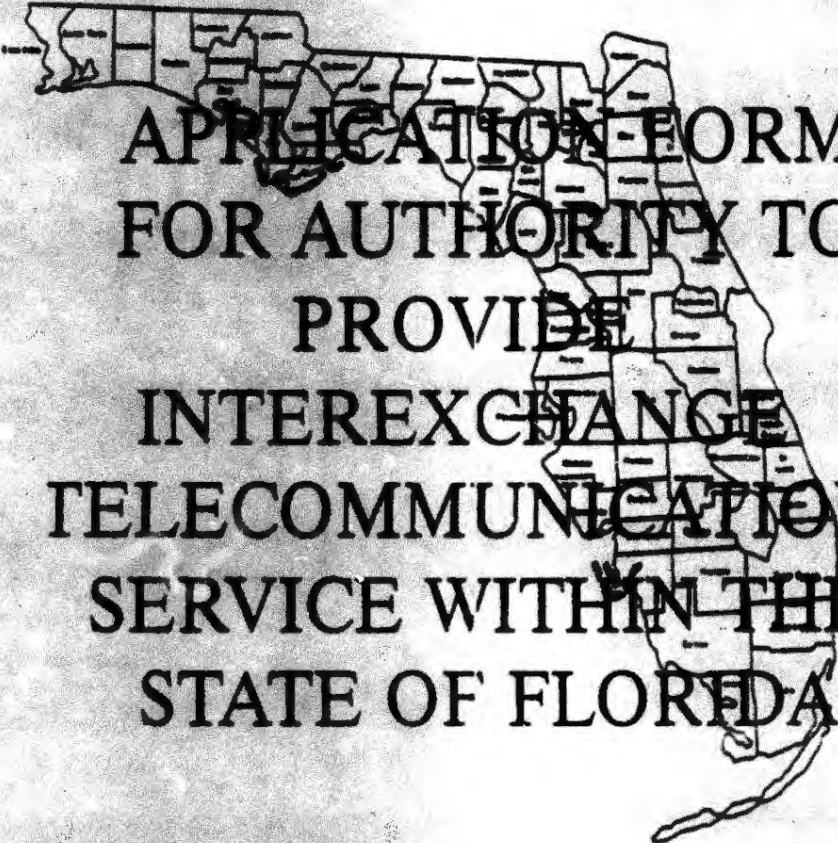


DEPOSIT DATE
D036 NOV 23 1998

981696-TI



APPLICATION FORM
FOR AUTHORITY TO
PROVIDE
INTEREXCHANGE
TELECOMMUNICATION
SERVICE WITHIN THE
STATE OF FLORIDA

RECEIVED
NOV 20 3 13 PM '98
ADMINISTRATION
MAIL ROOM

DOCUMENT NUMBER - DATE

13226 NOV 23 98

CPSC - RECORDS/REPORTING

1. This is an application for (check one):

Original certificate (new company).

() Approval of transfer of existing certificate:
Example, a certificated company purchases an existing certificated company and desires to retain the authority of both certificates.

() Approval of assignment of existing certificate:
Example, a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.

() Approval of transfer of control: **Example,** a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company:

FIRST TELEPHONE COMPANY

3. Name under which applicant will do business (fictitious name, etc.):

D/A

4. Official mailing address (including street name & number, post office box, city, state, zip code).

11060 SW 88th STREET

MIAMI FL 33176

5. Florida address (including street name & number, post office box, city, state, zip code):

SAME

6. Select type of business your company will be conducting (check all that apply):

- Facilities-based carrier - company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.
- Operator Service Provider - company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
- Reseller - company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
- Switchless Reseller - company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
- Multi-Location Discount Aggregator - company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers, then offers resold service by enrolling unaffiliated customers.
- Prepaid Debit Card Provider - any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.

7. Structure of organization;

- Individual Corporation
 Foreign Corporation Foreign Partnership
 General Partnership Limited Partnership
 Other _____

8. If individual, provide:

Name : N/A
Title : _____
Address: _____
City/State/Zip: _____
Telephone No.: _____ Fax No.: _____
Internet E-Mail Address: _____
Internet Website Address: _____

9. If incorporated in Florida, provide proof of authority to operate in Florida:

(a) The Florida Secretary of State Corporate Registration number: P97000025006

10. If foreign corporation, provide proof of authority to operate in Florida:

(a) The Florida Secretary of State Corporate Registration number: N/A

11. If using fictitious name-d/b/a, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:

(a) The Florida Secretary of State fictitious name registration number: N/A

12. If a limited liability partnership, provide proof of registration to operate in Florida.

(a) The Florida Secretary of State registration number: N/A

13. If a partnership, provide name, title and address of all partners and a copy of the partnership agreement.

Name : N/A
Title : _____
Address: _____
City/State/Zip: _____
Telephone No.: _____ Fax No.: _____
Internet E-Mail Address: _____
Internet Website Address: _____

14. If a foreign limited partnership, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.

(a) The Florida registration number: N/A

15. Provide FEID Number(if applicable): 65-0479301

16. Provide the following (if applicable):

(a) Will the name of your company appear on the bill for your services? Yes () No

(b) If not, who will bill for your services?

Name : N/A
Address: _____
City/State/Zip: _____
Telephone No.: _____ Fax No.: _____
Internet E-Mail Address: _____
Internet Website Address: _____

(c) How is this information provided?

N/A

17. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

Name : JOSE A. PEREZ-VILLARREAL
Title : PRESIDENT
Address: 11060 SW 88th ST.
City/State/zip: MIAMI FL 33176
Telephone No.: (305) 279-0067 Fax No.: (305) 270-6332
Internet E-Mail Address: ftc_jap@icanet.net
Internet Website Address: WWW.ICANET.NET/FIRSTNET

(b) Official point of contact for the ongoing operations of the company:

Name : SAME
Title : _____
Address: _____
City/State/Zip: _____
Telephone No.: _____ Fax No.: _____
Internet E-Mail Address: _____
Internet Website Address: _____

(c) Complaints/Inquiries from customers:

Name : SAME
Title : _____
Address: _____
City/State/Zip: _____
Telephone No.: _____ Fax No.: _____
Internet E-Mail Address: _____
Internet Website Address: _____

18. List the states in which the applicant:

(a) has operated as an interexchange telecommunications company.

NONE

(b) has applications pending to be certificated as an interexchange telecommunications company.

NONE

(c) is certificated to operate as an interexchange telecommunications company.

NONE

(d) has been denied authority to operate as an interexchange telecommunications company and the circumstances involved.

NONE

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

NONE

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

NONE

19. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.

No

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

No

20. The applicant will provide the following interexchange carrier services (Check all that apply):

a. ___ MTS with distance sensitive per minute rates

- ___ Method of access is FGA
- ___ Method of access is FGB
- ___ Method of access is FGD
- ___ Method of access is 800

b. ___ MTS with route specific rates per minute

- ___ Method of access is FGA
- ___ Method of access is FGB
- ___ Method of access is FGD
- ___ Method of access is 800

c. ___ MTS with statewide flat rates per minute (i.e. not distance sensitive)

___ Method of access is FGA

___ Method of access is FGB

___ Method of access is FGD

Method of access is 800

d. ___ MTS for pay telephone service providers

e. ___ Block-of-time calling plan (Reach Out Florida, Ring America, etc.).

f. 800 service (toll free)

g. WATS type service (bulk or volume discount)

Method of access is via dedicated facilities

Method of access is via switched facilities

h. ___ Private line services (Channel Services)
(For ex. 1.544 mbs., DS-3, etc.)

i. Travel service

___ Method of access is 950

Method of access is 800

j. ___ 900 service

k. ___ Operator services

___ Available to presubscribed customers

___ Available to non presubscribed customers (for example, to patrons of hotels, students in universities, patients in hospitals).

___ Available to inmates

l. Services included are:

___ Station assistance

___ Person-to-person assistance

Directory assistance

___ Operator verify and interrupt

___ Conference calling

21. Submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed).

22. Submit the following:

A. Financial capability.

The application must contain the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements must be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and must include:

1. the balance sheet,
2. income statement, and
3. statement of retained earnings.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

Further, the following (which includes supporting documentation) must be provided:

1. A written explanation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. A written explanation that the applicant has sufficient financial capability to maintain the requested service.
3. A written explanation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

B. Managerial capability; give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

C. Technical capability; give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

22. Submit the following:

A. Financial capability.

The application must contain the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements must be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and must include:

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B. Managerial capability; give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

C. Technical capability; give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

**** APPLICANT ACKNOWLEDGEMENT STATEMENT ****

1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of the gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
3. **SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
4. **APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTILITY OFFICIAL:



Signature
PRESIDENT

Title

11/18/98

Date
(305) 279-0067

Telephone No.

Address: 1060 SW 88th ST.
Miami FL 33176

(305) 270-6332

Fax No.

ATTACHMENTS:

- A - CERTIFICATE TRANSFER OR ASSIGNMENT STATEMENT
- B - CUSTOMER DEPOSITS AND ADVANCE PAYMENTS
- C - INTRASTATE NETWORK
- D - CURRENT FLORIDA INTRASTATE SERVICES
- E - AFFIDAVIT
FLORIDA TELEPHONE EXCHANGES AND EAS ROUTES
GLOSSARY

**** APPENDIX A ****

CERTIFICATE TRANSFER OR ASSIGNMENT STATEMENT

I, (Name) _____,

(Title) _____ of

(Name of Company) _____

_____ and current holder of Florida Public Service Commission Certificate Number _____, have reviewed this application and join in the petitioner's request for a

transfer

assignment

of the above-mentioned certificate.

UTILITY OFFICIAL:

Signature

Date

Title

Telephone No.

Address: _____

Fax No.

**** APPENDIX B ****

CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

A statement of how the Commission can be assured of the security of customer deposits and advance payments may be responded to in one of the following ways (applicant please check one):

The applicant will not collect deposits nor will it collect payments for service more than one month in advance.

The applicant intends to collect deposits and/or advance payments for more than one month's service and will file and maintain a surety bond with the Commission in an amount equal to the current balance of deposits and advance payments in excess of one month. (The bond must accompany the application.)

UTILITY OFFICIAL:



Signature

President
Title

11/12/98
Date

(305) 270-0067
Telephone No.

Address:

11060 SW 88th St.
Miami FL 33176

(305) 270-6332
Fax No.

**** APPENDIX C ****

CURRENT FLORIDA INTRASTATE SERVICES

Applicant has () or has not (X) previously provided intrastate telecommunications in Florida.

If the answer is has, fully describe the following:

a) What services have been provided and when did these services begin?

b) If the services are not currently offered, when were they discontinued?

UTILITY OFFICIAL:


Signature

PRESIDENT
Title

11/18/98
Date

(305) 279-0067
Telephone No.

Address:

11060 SW 88th St.

Miami FL 33176

(305) 270-6332
Fax No.


**** APPENDIX D ****

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide interexchange telecommunications service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL:

	 _____ Signature	<u>11/18/98</u> _____ Date
	<u>PRESIDENT</u> _____ Title	<u>(305) 279-0067</u> _____ Telephone No.
Address:	<u>11060 SW 88th ST.</u> <u>Miami FL 33176</u> _____	<u>(305) 270-6332</u> _____ Fax No.

- A.1. As demonstrated by our financial statements First Telephone Company already exists as a financially stable company. We are continually in the process of negotiating with our primary carriers for more favorable rates, thus ensuing a healthier profit. We are currently expanding to provide the company a wider base of potential revenue sources. The first new service that will be offered is Prepaid Calling Cards; then we will add Long Distance Switchless Reselling. In our current operations we distribute prepaid phone cards at three major airports. We have maintained these accounts for the past four years.
- A.2. The company expects a 6 to 7 percent monthly increase in sales. We have an exclusive contract with Intermex Wire Transfers, a company that we have had a business relationship since 1996, to offer long distance and prepaid phone cards to its agents, which at present total 600 throughout various states. Because of this existing relationship we will be able to increase our financial capability without significant increase in operating expenses. Expansion of services will be at a moderate pace to ensure the quality and financial capability of our end users. Also a 10% profit capitalization will be implemented.
- A.3. We fully own all of our switching equipment and any future expansion in this aspect will be carefully evaluated.
- C. We have contracted with Phoenix Technologies, Inc. which is a company that has provided Enhanced Switching and Convergent Billing Services for the past 15 years. Their main markets are Network Carriers and CLEC companies throughout the world. They are also Preferred Partners of the Excel Switching group which is one of the most technologically advanced Communications Switch manufactures.

For local network services we have also contracted with Biocomp Industries, a company that provides networking solutions. They are knowledgeable in Novell and NT networking platforms.

Financial Statements
Of
First Telephone Company
As of July 31, 1998

Under penalties of perjury, I declare that I have examined these financial statements, and to the best of my knowledge and belief, they are true, and complete.



Jose A. Perez
President

FIRST TELEPHONE COMPANY

Balance Sheet
July 31, 1998

ASSETS

Current Assets		
Cash in Bank - Checking	\$	4,080.98
Accounts Receivable		105,228.01
Loan to officers		30.00
Inventory		1,087.13
Total Current Assets		110,426.12
Property and Equipment		
Equipment		30,207.67
Accum Depr - Equipment		<30,207.67>
Total Property and Equipment		0.00
Other Assets		
Utilities Deposits		505.57
Total Other Assets		505.57
Total Assets	\$	110,931.69

LIABILITIES AND CAPITAL

Current Liabilities		
Accounts Payable	\$	1,830.02
Customer Deposits		850.00
Deposits Payable		55,585.01
Deposits Payable - WTS		20.00
Deposits Payable - FAZIO		<103.33>
FUTA Payable		31.20
Other Current Liabilities		800.00
Total Current Liabilities		59,012.90
Long-Term Liabilities		
Total Long-Term Liabilities		0.00
Total Liabilities		59,012.90
Capital		
Common Stock		30.00
Beginning Equity		7.00
Earnings Distribution		<72,000.00>
Net Income		123,881.79
Total Capital		51,918.79
Total Liabilities & Capital	\$	110,931.69

FIRST TELEPHONE COMPANY

Balance Sheet

July 31, 1998

ASSETS


Current Assets		
Cash in Bank - Checking	\$	4,080.98
Accounts Receivable		105,228.01
Loan to officers		30.00
Inventory		1,087.13
		<hr/>
Total Current Assets		110,426.12
Property and Equipment		
Equipment		30,207.67
Accum Depr - Equipment		<30,207.67>
		<hr/>
Total Property and Equipment		0.00
Other Assets		
Utilities Deposits		505.57
		<hr/>
Total Other Assets		505.57
Total Assets	\$	<u>110,931.69</u>

LIABILITIES AND CAPITAL

Current Liabilities		
Accounts Payable	\$	1,830.02
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Deposits Payable - WTS		20.00
Deposits Payable - FAZIO		<103.33>
FUTA Payable		31.20
Other Current Liabilities		800.00
		<hr/>
Total Current Liabilities		59,012.90
Long-Term Liabilities		
		<hr/>
Total Long-Term Liabilities		0.00
Total Liabilities		<u>59,012.90</u>
Capital		
Common Stock		30.00
Beginning Equity		7.00
Earnings Distribution		<72,000.00>
Net Income		123,881.79
		<hr/>
Total Capital		51,918.79
Total Liabilities & Capital	\$	<u>110,931.69</u>

**Financial Statements
of
First Telephone Company
As of December 31, 1997**

Under penalties of perjury, I declare that I have examined these financial statements, and to the best of my knowledge and belief, they are true, and complete.



**Jose A. Perez,
President**

First Telephone Company
Balance Sheet
As of December 31, 1997

Assets

Current Assets

Cash in Bank-First Union	\$ 195,860.94
Accounts Receivable-Trade	79,555.69
Loan Receivable-Officers	1,182.30
Inventory	2,245.13
Prepaid Expenses	<u>1,280.00</u>

Total Current Assets 280,124.06

Fixed Assets

Office Equipment	\$ 30,207.67
Less Accum. Depreciation & Amort.	<u>(30,207.67)</u>

Other Assets

Utility Deposit	<u>505.57</u>
-----------------	---------------

Total Other Assets 505.57

Total Assets \$ 280,629.63

Liabilities

Current Liabilities

Accounts Payable-Trade	\$ 245,904.13
Customer Deposits	34,305.01
Payroll Tax Payable	<u>413.49</u>

Total Current Liabilities 280,622.63

Long Term Liabilities

Equity

Capital Stock	30.00
Retained Earnings	398.41
Distribution of Profits	(180,000.00)
Current Income (Loss)	<u>179,578.59</u>

Total Equity 7.00

Total Liabilities and Equity \$ 280,629.63

Unaudited

**First Telephone Company
Income Statements**

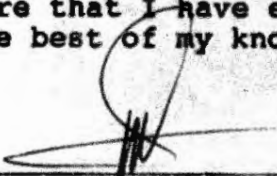
Twelve Months Ended
December 31, 1997 Pct

Revenues		
Sales	\$ 783,242.86	100.00
Interest Income	9.10	0.00
Total Revenues	<u>\$ 783,251.96</u>	<u>100.00</u>
Cost of Goods Sold		
Purchases	\$ 565,469.14	72.20
Cost of Goods Sold	\$ 565,469.14	72.20
Gross Profit	<u>\$ 217,782.82</u>	<u>27.80</u>
Operating Expenses		
Bank Charges	\$ 114.00	0.01
Depreciation	3,420.03	0.44
Dues & Subscriptions	44.90	0.01
Entertainment	701.65	0.09
Licenses & Fees	4,403.04	0.56
Miscellaneous Expenses	464.51	0.06
Office Salaries	7,800.00	1.00
Postage	1,961.94	0.25
Rent	3,064.12	0.39
Commissions	1,177.26	0.15
Supplies	150.65	0.02
Taxes-Other	775.25	0.10
Taxes-Payroll	869.73	0.11
Office Expenses	491.09	0.06
Professional Fees	980.49	0.13
Telephone Expenses	11,630.08	1.48
Travel	155.49	0.02
Total Expenses	<u>\$ 38,204.23</u>	<u>4.88</u>
Income Before Taxes	\$ 179,578.59	22.93
Net Income (Loss)	<u>\$ 179,578.59</u>	<u>22.93</u>

Unaudited

**Financial Statements
of
First Telephone Company
As of December 31, 1996**

Under penalties of perjury, I declare that I have examined these financial statements, and to the best of my knowledge and belief, they are true, and complete.



Jose A. Perez,
President

First Telephone Company
Balance Sheet
As of December 31, 1996

Assets

Current Assets

Cash in Bank	\$ 12,868.80
Accounts Receivable-Trade	19,931.72
Loan Receivable-Officers	4,182.30
Inventory	270.22
Prepaid Expenses	<u>1,280.00</u>

Total Current Assets 38,533.04

Fixed Assets

Office Equipment	\$ 30,207.67
Less Accum. Depreciation & Amort.	<u>(26,787.64)</u>

Total Fixed Assets 3,420.03

Other Assets

Utility Deposit	<u>905.57</u>
-----------------	---------------

Total Other Assets 905.57

Total Assets \$ 42,858.64

Liabilities

Current Liabilities

Accounts Payable-Trade	\$ 1,233.82
Customer Deposits	36,760.01
Payroll Tax Payable	<u>1,466.40</u>

Total Current Liabilities 39,460.23

Long Term Liabilities

Equity

Capital Stock	3,000.00
Distribution of Profits	(171,276.35)
Current Income (Loss)	<u>171,674.76</u>

Total Equity 3,398.41

Total Liabilities and Equity \$ 42,858.64

Unaudited

Revenues		
Sales	\$ 2,034,995.88	100.00
Total Revenues	<u>\$ 2,034,995.88</u>	<u>100.00</u>
Cost of Goods Sold		
Purchases	\$ 1,810,820.11	88.98
Cost of Goods Sold	<u>\$ 1,810,820.11</u>	<u>88.98</u>
Gross Profit	<u>\$ 224,175.77</u>	<u>11.02</u>
Operating Expenses		
Advertising	\$ 1,811.26	0.09
Auto Expenses	6.00	0.00
Bank Charges	112.47	0.01
Contributions	100.00	0.00
Contract Labor	1,063.18	0.05
Depreciation	10,069.22	0.49
Dues & Subscriptions	19.97	0.00
Entertainment	140.50	0.01
Internet Services	523.10	0.03
Licenses & Fees	473.00	0.02
Maintenance & Repairs	3,202.00	0.16
Miscellaneous Expenses	2,810.69	0.14
Office Salaries	7,800.00	0.38
Postage	1,223.25	0.06
Rent	3,013.44	0.15
Commissions	2,156.80	0.11
Taxes-Other	154.05	0.01
Taxes-Payroll	869.70	0.04
Tl Access	5,365.32	0.26
Office Expenses	623.53	0.03
Professional Fees	275.00	0.01
Telephone Expenses	10,535.23	0.52
Travel	153.30	0.01
Total Expenses	<u>\$ 52,501.01</u>	<u>2.58</u>
Income Before Taxes	<u>\$ 171,674.76</u>	<u>8.44</u>

Statement of Retained Earnings

As of July 31, 1998

Beginning Balance January 1, 1998	398.41
Current Earnings	123,881.79
Dividend Payments	72,000.00
Ending Balance July 31, 1998	52,280.20

CREDIT REFERENCES

<u>Name</u>	<u>Contact</u>	<u>Phone</u>
Claricom	Sheryl Cristobal	(503) 624-2998
GTN	Ed Dunne	(954) 491-7200
Intermedia Communications	Liz Ritter	(954) 680-1733
Intermax Wire Transfers	Russell Davis	(305) 270-6855
MCI/Worldcom	Phil Grose	(800) 327-2408
Phoenix Technologies	Warren Mattingly	(602) 222-9393
Universal Cambios	Edgar Del Rio	(305) 372-1525

BANKING INFORMATION

<u>Name</u>	<u>Account</u>	<u>Contact</u>	<u>Phone</u>
NationsBank	1596082362	Marcela Sinnreich	(305) 235-6661

7200 South West 130 Street
Miami, FL 33156

(305) 234-5445
E-mail: fclap@icanect.net

Jose A. Perez

Experience

1984

International Money Market

Miami Beach, Florida

Currency Exchange Trader

- Opened and managed a branch location.
- Responsible for all rate negotiations for precious metals and foreign currency exchange transactions.
- Maintained bookkeeping records in accordance with corporate regulations.

1985-1998

Universal Cambios Inc.

Miami, Florida

Operations Manager

- Involved in initial organization of the company.
- Responsible for quarterly reporting to the Florida Department of Banking.
- Responsible for negotiations with emitting and paying agents, and currency exchange contracts.
- Responsible for all Regulatory Compliance issues.
- Co Developed and implemented a computerized software system to record all daily transactions of money transmissions.
- Developed and implemented a computerized software system to analyze daily currency exchange transactions and to provide totals for the quarterly reports.
- Responsible for daily supervision of eight employees.

1994-1998

First Telephone Company

Miami, Florida

Corporate Director

- One of the founding Directors of the company.
- Researched and purchased computer switch necessary for daily operations.
- Responsible for managing all sales representatives in different countries.
- Responsible for all contracts and negotiations with carriers and sales representatives.
- Developed computerized procedures for calling traffic analysis.

Education

- 1978-1979 University of Engineering, Lima-Peru, Electronic Engineering Program.
- 1980-1982 University of Central Florida, Orlando-Florida, Major in Computer Science.
- 1984-1985 Barry University, Miami-Florida, Major in Economics and Finance

Interests

Computer Telephony, Astronomy and Off Road Biking.



11060 North Kendall Drive, Miami, FL 33176
Phone (305) 270-6855 - Fax (305) 270-6332

John B. Rincon

Experience

Jun. 1998 - Current **First Telephone Company, Inc** **Miami, Florida**
Telecommunication Services Company

Shareholder

- Marketing director
- Supervises product development and production.
- Evaluate financial statements and company financial performance.

March 1995 - Current **Intermex Wire Transfers, Inc.** **Miami, Florida**
Financial Services Company

President - Owner

- Planning, review and control of monthly and quarterly budgets.
- Supervise marketing activities. Increased sales from \$25 million to \$ million.
- Evaluate financial statements and company financial performance.

Jun. 1993- Mar. 1995 **Intercontinental Money Express Inc.** **Miami, Florida**
Money Transmitter

General Manager

- Supervised operations of branches from foreign countries.
- Directed company marketing activities
- Directed human resources and training programs.

Oct. 1992- Jun. 1993 **J.B. Cabinets Corp.** **Miami, Florida**
Cabinet Manufacturer - Residential remodeling

President - Owner

- Directed marketing and sales.
- Supervised production of line of products.
- Prepared and controlled budgets for operations and production.
- In charge of cash management.

Nov. 1991-Oct. 1992 **Gloria Envia Corporation** **Miami, Florida**
Money Transmitter

Branch Manager

- In charge of cash management.
- Directed human resources.
- Responsible for accounting reports to management.

John B. Rincon

Experience Continued

Jun. 1989-Nov. 1991 J.B. Painting Co.
Remodeling - Construction - Painting firm
President - owner

Miami, Florida

- Directed marketing and sales activities.
- Directed human resources.
- Supervised quality control.
- In charge of cash management.

TITLE SHEET**FLORIDA TELECOMMUNICATIONS TARIFF**

This tariff contains the descriptions, regulations, and rates applicable to the furnishing of service and facilities for telecommunications services provided by First Telephone Company, with principal offices at 11060 SW 88th Street, Miami, FL 33176. This tariff applies for services furnished within the state of Florida. This tariff is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the Company's principal place of business.

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By:

Jose A. Perez, President
11060 SW 88th Street
Miami, FL 33176

CHECK SHEET

The sheets listed below, which are inclusive of this tariff, are effective as of the date shown at the bottom of the respective sheet(s). Original and revised sheets as named below comprise all changes from the original tariff and are currently in effect as of the date of the bottom of this page.

SHEET	REVISION
1	Original
2	Original
3	Original
4	Original
5	Original
6	Original
7	Original
8	Original
9	Original
10	Original
11	Original
12	Original
13	Original
14	Original
15	Original
16	Original
17	Original

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SYMBOLS SHEET

The following are the only symbols used for the purposes indicated below:

- D - Delete or Discontinue
- I - Change Resulting In An Increase to a Customer's Bill
- M - Moved From Another Tariff Location
- N - New
- R - Change Resulting In A Reduction To a Customer's Bill
- T - Change in Text or Regulation but No Change in Rate or Charge

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TARIFF FORMAT SHEETS

A. Sheet Numbering - Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.

B. Sheet Revision Numbers - Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the FPSC. For example, the 4th revised Sheet 14 cancels the 3rd revised Sheet 14. Because of various suspension periods, deferrals, etc, the FPSC follow in their tariff approval process, the most current sheet number on file with the Commission is not always the tariff page in effect. Consult the Check Sheet for the sheet currently in effect.

C. Paragraph Numbering Sequence - There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:

- 2.
- 2.1.
- 2.1.1.
- 2.1.1.A.
- 2.1.1.A.1.
- 2.1.1.A.1.(a).
- 2.1.1.A.1.(a).I.
- 2.1.1.A.1.(a).I.(i)
- 2.1.1.A.1.(a).I.(i).(1)

D. Check Sheets - When a tariff filing is made with the FPSC, an updated check sheet accompanies the tariff filing. The check sheet list the sheets contained in the tariff, with a cross-reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (*). There will be no other symbols used on this page if these are the only changes made to it (i.e., the format, etc. remains the same, just revised revision levels on some pages). The tariff user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the FPSC.

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SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS

Access Line - An arrangement which connects the customer's location to the Company's network switching center.

Authorization Code - A numerical code, one or more of which are available to a customer to enable him/her to access the carrier, and which are used by the carrier both to prevent unauthorized access to its facilities and to identify the customer for billing purposes.

Company or Carrier - First Telephone Company

Customer - the person, firm, corporation or other entity which orders service and is responsible for payment of charges due and compliance with the Company's tariff regulations.

Day - From 8:00 AM up to but not including 5:00 PM local time Sunday through Friday.

Evening - From 5:00 PM up to but not including 11:00 PM local time Sunday through Friday.

Holidays - The Company's recognized holidays are New Year's Day, Martin Luther King, Jr. Day, Presidents Day, Ground Hog Day, St. Patrick's Day, Memorial Day, July 4th, Labor Day, Thanksgiving Day, Christmas Day.

Night/Weekend - From 11:00 PM up to but not including 8:00 AM Sunday through Friday, and 8:00 AM Saturday up to but not including 5:00 PM Sunday.

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SECTION 2 - RULES AND REGULATIONS**2.1 Undertaking of the Company.**

The Company's services and facilities are furnished for communications originating at specified points within the state of Florida under terms of this tariff.

The Company's installs operates, and maintains the communications services provided herein in accordance with the terms and conditions set forth under this tariff. It may act as the customer's agent for ordering access connection facilities provided by other carriers or entities when authorized by the customer, to allow connection of a customer's location to the Company's network. The customer shall be responsible for all charges due for such service arrangement.

The Company's services and facilities are provided on a monthly basis unless ordered on a longer-term basis and are available twenty-four hours per day, seven days per week.

The selling of IXC telecommunication service to uncertificated IXC resellers is prohibited.

2.2 Limitations.

2.2.1 Service is offered subject to the availability of facilities and provisions of this tariff.

2.2.2 The Company's reserves the right to discontinue furnishing service, or limit the use of service necessitated by conditions beyond its control: or when the customer is using service in violation of the law or the provisions of this tariff.

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SECTION 2 - RULES AND REGULATIONS continued**2.2 Limitations (Cont.)**

- 2.2.3 All facilities provided under this tariff are directly controlled by the Company and the customer may not transfer or assign the use of service or facilities, except with the express written consent of the Company. Such transfer or assignment shall only apply where there is no interruption of the use or location of the service or facilities.
- 2.2.4 Prior written permission from the Company is required before any assignment or transfer. All regulations and conditions contained in this tariff shall apply to all such permitted assignees or transferees, as well as all conditions for service.
- 2.2.5 Customers reselling or rebilling services must have a Certificate of Public Convenience and Necessity as an interexchange carrier for the Florida Public Service Commission.

2.3 Liabilities of the Company.

- 2.3.1 The Company's liability for damages arising out of mistakes, interruptions, omissions, delays, errors, or defects in the transmission occurring in the course of furnishing service or facilities, and not caused by the negligence of its employees or its agents, in no event shall exceed an amount equivalent to the proportionate charge to the customer for the period during which the aforementioned faults in transmission occur.
- 2.3.2 The Company shall be indemnified and held harmless by the customer against:
- (A) Claims for libel, slander, or infringement of copyright arising out of the material, data, information, or other content transmitted over the Company's facilities.
 - (B) All other claims arising out of any act or omission of the customer in connection with any service or facility provided by the Company.

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SECTION 2 - RULES AND REGULATIONS continued**2.4 Interruption of Service.**

2.4.1 Credit allowance for the interruption of service which is not due to The Company's testing or adjusting, negligence or the customer, or to the failure of channels or equipment provided by the customer, are subject to the general liability provisions set forth in 2.3.1 herein. It shall be the customer's obligation to notify the Company immediately of any service interruption for which a credit allowance is desired. Before giving such notice, the customer shall ascertain that the trouble is not being caused by any action or omission by the customer within his control, if any, furnished by the customer and connected to the Company's facilities. No refund or credit will be made for the time that the Company stands ready to repair the service and the subscriber does not provide access to the Company for such restoration work.

2.4.2 No credit shall be allowed for an interruption of a continuous duration of less than twenty-four hours after the subscriber notifies the Company.

2.4.3 The customer shall be credited for an interruption of more than twenty-four hours as follows:

Credit Formula:

Credit = A/B x C

"A" - outage time in hours

"B" - total days in month

"C" - total monthly charge for affected facility

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SECTION 2 - RULES AND REGULATIONS continued

2.5 Disconnection of Service by Carrier.

The company (carrier), on 5 working days written notice to the customer, may discontinue service or cancel an application for service without incurring any liability for any of the following reasons:

- 2.5.1 Non-payment of any sum due to carrier for regulated service for more than thirty days beyond the date of rendition of the bill for such service.
- 2.5.2 A violation of any regulation governing the service under this tariff.
- 2.5.3 A violation of any law, rule, or regulation of any government authority having jurisdiction over such service.
- 2.5.4 The company has given the customer notice and has allowed a reasonable time to comply with any rule, or remedy, and deficiency as stated in Rule 25-4.113, F.A.C., Refusal or Discontinuance of Service by Company.

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SECTION 2 - RULES AND REGULATIONS continued**2.6 Deposits**

The Company does not require a deposit from the customer.

2.7 Advance Payments

For customers whom the Company feels an advance payment is necessary, the Company reserves the right to collect an amount not to exceed one (1) month's estimated charges as an advance payment for service. This will be applied against the next month's charges and if necessary a new advance payment will be collected for the next month.

2.8 Taxes

All state and local taxes (i.e., gross receipts tax, sales tax, municipal utilities tax) are listed as separate line items and are not included in the quoted rates.

2.9 Billing of Calls

All charges due by the subscriber are payable at any agency duly authorized to receive such payments. Any objection to billed charges should be promptly reported to the Company. Adjustment to customers' bills shall be made to the extent that records are available and/or circumstances exist which reasonably indicate that such charges are not in accordance with approved rates or that an adjustment may otherwise be appropriate.

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SECTION 3 - DESCRIPTION OF SERVICE**3.1 Timing of Calls****3.1.1 When Billing Charges Begin and End For Phone Calls**

The customer's long distance usage charge is based on the actual usage of the Company's network. Usage begins when the called party picks up the receiver, (i.e. when 2 way communication, often deferred to as "conversation time" is possible.) When the called party picks up is determined by hardware answer supervision in which the local telephone company sends a signal to the switch or the software utilizing audio tone detection. When software answer supervision is employed, up to 60 seconds of ringing is allowed before it is billed as usage of the network. A call is terminated when the calling or called party hangs up.

3.1.2 Billing Increments

The minimum call duration for billing purposes is 1 minute for a connected call and calls beyond 1 minute are billed in 1 minute increments.

3.1.3 Per Call Billing Charges

Billing will be rounded up to the nearest penny for each call.

3.1.4 Uncompleted Calls

There shall be no charges for uncompleted calls.

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SECTION 3 - DESCRIPTION OF SERVICE continued**3.2 Calculation of Distance**

Usage charges for all mileage sensitive products are based on the airline distance between rate centers associated with the originating and terminating points of the call.

The airline mileage between rate centers is determined by applying the formula below to the vertical and horizontal coordinates associated with the rate centers involved. The Company uses the rate centers that are produced by Bell Communications Research in the NPA-NXX V & H Coordinates Tape and Bell's NECA Tariff No. 4.

FORMULA:

The square root of:

$$\frac{(V1 - V2)^2 + (H1 - H2)^2}{10}$$

3.3 Minimum Call Completion Rate

A customer can expect a call completion rate [EXPRESSED AS A PERCENTAGE] (number of calls completed / number of calls attempted) of not less than 90% during peak use periods for all FG D services ("1+" dialing).

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SECTION 3 - DESCRIPTION OF SERVICE continued**3.4 Service Offerings****3.4.1 First Telephone Long Distance Service**

First Telephone long distance service is offered to residential and business customers. The service permits direct dialed outbound calling at a single per minute rate. Service is provided from presubscribed, dedicated or shared use access lines. Calls are billed in one-minute increments. No monthly recurring charges or minimum monthly billing requirements apply.

3.4.2 First Telephone 800/888 (Inbound) Long Distance Service

First Telephone Company 800/888 (Inbound) Long Distance Service is offered to residential and business customers. The service permits inbound 800/888 calling at a single per minute rate. Service is provided from presubscribed, dedicated or shared use access lines. Calls are billed in six second increments, with a thirty second minimum call duration. No monthly recurring charges apply. A \$10.00 minimum monthly billing requirement applies. Customers whose monthly usage is less than the minimum will be billed the minimum amount.

3.4.3 First Telephone Calling Card Service

First Telephone Card Service is a calling card service offered to residential and business customers who subscribe to the First Telephone Long Distance Service calling plan. Customers using the Carrier's calling card service access the service by dialing a 1-800/888 number followed by an account identification number and the number being called. This service permits subscribers utilizing the Carrier's calling card to make calls at a single per minute rate. Calls are billed in one (1) minute increments after the initial minimum period of one (1) minute. There are no nonrecurring or monthly recurring charges. No calling card surcharge applies.

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3.4.4 First Telephone Prepaid Calling Card Service

First Telephone Prepaid Calling Card Service is a calling card service offered to the general public through authorized distributors and/or resellers. Customers using the First Telephone Prepaid calling card service access the service by dialing a 1-800/888 number followed by an account identification number and the number being called. This service permits subscribers utilizing the Carrier's calling card to make calls at a single per minute rate. Calls are billed in one (1) minute increments after the initial minimum period of one (1) minute. There are no monthly recurring charges. There is a \$1.50 per call setup fee that applies.

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SECTION 4 - RATES**4.1 Determining Applicable Rate in Effect**

For the initial minute, the rate applicable at the start of chargeable time at the calling station applies. For additional minutes, the rate applicable is that rate which is in effect at the calling station when the additional minute(s) begin. That is, if chargeable time begins during the Day Period, the Day Rate applies to the initial minute and to any additional minutes that the call continues during the rate period. If the call continues into a different rate period, the appropriate rates from that period apply to any additional minutes occurring in that rate period. If an additional minute is split between two rate periods, the rate period applicable at the start of the minute applies to the entire minute.

4.2 Payment of Calls**4.2.1 Late Payment Calls**

Interest charges of 1.5% per month will be assessed on all unpaid balances more than thirty days old.

4.2.2 Return Check Charges

A return check charge of \$25.00 will be assessed for checks returned for insufficient funds if the face value does not exceed \$50.00, \$30.00 if the face value does exceed \$50.00 but does not exceed \$300.00, \$40.00 if the face value exceeds \$300.00 or 5% of the value of the check, whichever is greater.

4.3 Restoration of Service

A reconnection fee of \$25.00 per occurrence is charged when service is re-established for customers who had been disconnected for non-payment.

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SECTION 4 - RATES continued**4.4 Special Promotions**

The company will, from time to time, offer special promotions to its customers waiving certain charges. These promotions will be approved by the FPSC with specific starting and ending dates.

4.5 First Telephone Long Distance Service

Rate per minute - \$0.15.
Plan is billed in full minute increments.

4.6 First Telephone 800/888 (Inbound) Long Distance Service

Rate per minute - \$0.18.
Plan is billed in six second increments with a thirty second minimum.

4.7 First Telephone Calling Card Service

Rate per minute - \$0.20.
Plan is billed in full minute increments.

4.8 First Telephone Prepaid Calling Card Service

Rate per minute - \$0.50.
Plan is billed in full minute increments.

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DEPOSIT DATE
D036 NOV 23 1998

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APPLICATION FORM
FOR AUTHORITY TO
PROVIDE
INTEREXCHANGE
TELECOMMUNICATION
SERVICE WITHIN THE
STATE OF FLORIDA

FIRST TELEPHONE COMPANY
7373 S.W. 8TH ST
MIAMI, FL 33144

1974

PAY TO THE
ORDER OF

Florida Public Service Commission

Nov 18 '98

\$ 250.00

TWO HUNDRED FIFTY & 00/100

DOLLARS

Barnett

607-620
300 Douglas Boulevard
Miami, Florida 33132

DOCUMENT NUMBER - DATE

03226 NOV 23 98

FOR Form PSC/CNU 31

PSC-RECORDS/REPORTING