

IN ATTENDANCE: 1 LESLIE J. PAUGH, FPSC Division of Legal 2 3 Services, and JOE JENKINS, Director, FPSC Division of Electric and Gas. 4 MATTHEW CHILDS, JOE CRESSE, SAM WATERS, 5 Florida Power & Light. 6 GARY SASSO, VINCENT DOLAN, Florida Power 7 8 Corporation. LEE L. WILLIS, JOHN ROWE, MARK LAUX, Tampa 9 Electric Company. 10 JON MOYLE, JR. Duke Energy, Reliant Energy, 11 Constellation Power. 12 JOE MCGLOTHLIN, ALICE ADAM, JOHN MEYER, 13 DAVID McMILLAN, Reliant Energy. 14 SCHEFFEL WRIGHT, MIKE GREEN, RICK WOLFINGER, 15 Duke Energy New Smyrna Beach Power Company, 16 17 Constellation Power Development. DICK GLICK, Corporation for Future Resources 18 JACK HAWKS, U. S. Generating Company. 19 GAIL KAMARAS, Legal Environmental Assistance 20 Foundation. 21 TERRY KAMMER, IBEW. 22 23 24 25

1	ATTENDANCE CONTINUED:
2	DAVID WHITE, Florida Wildlife Federation.
3	<b>DAVE CRUTHIRDS,</b> Dynegy (Houston), National
4	Energy Marketers Association.
5	GERARD KORDECKI, Potential merchant power
6	producers.
7	SCOTT GOORLAND, KAREN SKINNER, Department of
8	Environmental Protection.
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1	PROCEEDINGS
2	(Workshop convened at 10:10 a.m.)
3	<b>CHAIRMAN GARCIA:</b> Good morning. We're I
4	think you've all got the revised agenda up there
5	somewhere. Counsel, why don't you read the notice.
6	MS. PAUGH: Pursuant to notice issued April
7	12th, 1999, this time and place have been set for a
8	Commission workshop on the undocketed merchant plant
9	study. I would recommend that we take appearances of
10	the individuals who wish to address the Commission
11	during this workshop.
12	CHAIRMAN GARCIA: Very good. Why don't we
13	start with you, Mr. Childs.
14	MR. CHILDS: My name is Matthew Childs of
15	the firm of Steel, Hector and Davis appearing on
16	behalf of Florida Power and Light Company. With me
17	today is Mr. Joe Cresse and Mr. Sam Waters of Florida
18	Power and Light.
19	CHAIRMAN GARCIA: Okay.
20	MR. SASSO: Good morning. Gary Sasso with
21	Carlton Fields, appearing here today for Florida Power
22	Corporation. With me is Vincent Dolan, also from
23	Florida Power Corporation.
24	MR. WILLIS: I'm Lee L. Willis, P. O. Box
25	391, Tallahassee, Florida appearing on behalf of Tampa

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1 Electric Company. With me is Mr. John Rowe of Tampa Electric and Mr. Mark Laux, Tampa Electric. 2 3 MR. MOYLE: Jon Moyle, Jr. from the Moyle Flanigan law firm, appearing on behalf of U.S. 4 Generating. We've jointly filed comments with Duke 5 Energy, Reliant Energy and Constellation Power. 6 7 MR. McGLOTHLIN: Joe McGlothlin of the McWhirter Reeves law firm, 117 South Gadsden, 8 Tallahassee, appearing or Reliant Energy. 9 Seated behind me are Alice Adam, corporate counsel with 10 Reliant, and John Meyer and David McMillan of Reliance 11 12 Development Group. 13 MR. WRIGHT: Schef Wright, Landers & 14 Parsons, 310 West College, Tallahassee, appearing on 15 behalf of Duke Energy New Smyrna Beach Power Company. 16 With me for Duke New Smyrna is Mr. Mike Green, vice president for Duke Energy Power Services. I also 17 represent Constellation Power Development, and with me 18 on behalf of Constellation is Mr. Rick Wolfinger, vice 19 president of that company. 20 CHAIRMAN GARCIA: Restate the name. 21 Rick Wolfinger. 22 MR. WRIGHT: CHAIRMAN GARCIA: Let me ask, if you don't 23 mind counsel, if those who are going to, perhaps, ask 24 questions or are here to participate, just walk up to 25

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that mike over at the end there and just introduce 1 yourselves. Push the button until the light turns 2 3 green and you'll be on. MR. GLICK: Dick Glick, president of the 4 Corporation for Future Resources, here to discuss 5 aspects of renewable energy and merchant power. 6 MS. KAMARAS: Gail Kamaras, appearing on 7 behalf of the Legal Environmental Assistance 8 Foundation. 9 MR. KAMMER: Terry Kammer, member of IBEW. 10 MR. WHITE: David White with the Florida 11 Wildlife Federation. 12 MR. CRUTHIRDS: My name is Dave Cruthirds, 13 Dynegy in Houston. I'm also here representing the 14 National Energy Marketers Association. 15 MR. KORDECKI: I'm Jerry Kordecki. I 16 represent the consulting company who in turn 17 represents a set of potential producers who will be 18 unnamed. 19 CHAIRMAN GARCIA: Lift the mike and say your 20 name again. We didn't get it. 21 22 MR. KORDECKI: Jerry Kordecki. 23 CHAIRMAN GARCIA: Okay. MR. GOORLAND: Scott Goorland, Power Plant 24 Siting attorney for the Department of Environmental 25

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Protection and along with me is Karen Skinner of our 1 2 Siting Office. 3 CHAIRMAN GARCIA: Great. Good. MS. PAUGH: Leslie Paugh and Joe Jenkins on 4 behalf of Staff. 5 CHAIRMAN GARCIA: 6 Great. 7 Joe, you had some introductory remarks you wanted to make. 8 My only remarks are to MR. JENKINS: Yes. 9 explain briefly what you have before you. 10 A few days ago we gave the members of the 11 Commission -- we printed about a hundred copies of 12 this brown booklet, or tan booklet. 13 This booklet has in it the issues that the 14 15 various participants submitted to us. I tried to categorize these issues at a Staff workshop about a 16 The group did not like the titles I gave to 17 week ago. the categories, and what we agreed upon is that I 18 would be allowed to group the issues to ones that I 19 thought were similar or duplicative, but not put any 20 titles on them, and simply have categories, and they 21 22 were not to complain about what I did. If you look at page -- I believe it's 8, 23 you'll see -- it just has Category I and a group of 24 issues, Category II and so forth. 25

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Category II is what I thought were the legal 1 The utilities could not agree on what were or 2 issues. were not legal issues. But what I consider to be 3 legal issues are all grouped under Category II. You 4 can argue about the categories. I'm keeping the title 5 secret -- (Laughter) -- by agreement, and that's all I 6 7 have.

8 CHAIRMAN GARCIA: As I understand it, 9 Ms. Paugh, what we did was drop the legal issues that 10 the companies -- some companies had an objection to 11 because there might be some questions because of cases 12 pending before courts.

MS. PAUGH: That's correct, Mr. Chairman.
The reason the issues are included in the
tan booklet is because we could not just take them
out. We had to recognize that they had been posed but
it was not necessary to respond to them, was the way
we left it at the Staff workshop.

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CHAIRMAN GARCIA: Very good.

Let me just -- Staff and I were discussing how we would handle this today. And it was sort of my position that what we should do is we grouped everyone in alphabetical order so there wouldn't be any problem there. And what we'll do is, we'll allow you some time to make your presentation. We'll then allow some

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1 time for questions and answers. We request that you
2 please not have repetitive questions and not ask
3 questions that are not part of the presentation and
4 the issue before us that we're discussing.

5 This is clearly an informal workshop, which 6 is part of our responsibility as a Commission to just 7 get an understanding of where we are, what's going on. 8 And this hopefully will allow for an interchange of 9 ideas in a informal fashion to sort of flush out some 10 of the concepts that are out here -- flesh out some of 11 the concepts that are out here.

12 So with that said, we've got Issue 2, 13 Request for Cancellation. We've got, I think it's two letters; one from TECO and one from FPC. 14 They are 15 part of the record. We recognize them there. We 16 understand your situation. We also understand that we 17 have a full room of people who have flown in from the 18 rest of the country, and understanding this is an 19 informal docket, or an informal discussion, workshop, 20 we appreciate them but we're going to go forward with 21 this.

Is there any problem with the format that I have? Clearly, I know one group has a 30-minute presentation. That tends to be on the long side. If you can narrow it a little bit I'd like that. And

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then we're going to allow some questions there. Ι 1 only ask that if you have questions, to make them 2 precise and to the point. And that's about it. 3 Commissioners, any comments? (No response.) 4 Very good. We will start with Constellation 5 6 Power. Before Constellation begins, I also want to 7 8 point out we have with us, I think, one assistant from 9 every cabinet member, which is greatly appreciated and 10 we're glad -- the interest they are showing to this issue. And I also invite them, that if they'd like to 11 12 sit down, clearly we are a technical branch of our government. If any of them want to sit down with Joe 13 Jenkins, Staff and Ms. Paugh's legal people to discuss 14 what we've done in this area and what brought us to 15 this informal workshop, they are more than happy to 16 give you, I'm certain, a majority point of view, but 17 18 they will also be very generous about the minority point of view on the Duke decision. 19 COMMISSIONER CLARK: I'm not sure I want

20 COMMISSIONER CLARK: I'm not sure I want 21 them representing my -- (Laughter)

22 CHAIRMAN GARCIA: You can visit Commissioner
23 Clark after you visit Joe. (Laughter)

I wanted to ask you, please introduce yourself at the beginning because we have a court

reporter and it will be helpful for us; likewise when 1 you're asking questions. Thank you. 2 MR. WOLFINGER: Chairman Johnson and 3 Commissioners, my name as Rick Wolfinger, vice 4 president of the Constellation Power Development. I'm 5 pleased to have this opportunity to address you this 6 morning. 7 Basically, I'm -- Constellation is a 8 subsidiary of Baltimore Gas and Electric. I don't 9 10 mean to give you our pedigree, so to speak, here but 11 what I want to show, too, is, is that merchant power is really a combination of things. We have one 12 company called Constellation Power Source which is a 13 brokering and marketing arm. And the key of that is, 14 is that in merchant power market, brokering and 15 marketing is a very important aspect of it. 16 I'm with Constellation Power. I'm involved 17 in new generating plants. That tends to be what we're 18 talking about today, is the permitting of new merchant 19 plants. We also have a group called Orion, which is 20 21 Goldman Sachs and Constellation, and they buy existing generating assets, and they are just as much merchant 22 plants as are new plants. 23 So all of those pieces are important in 24 Power Source besides brokering and marketing 25

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electricity. We also broker and market gas out of 1 that. And you'll see that's all part of an overall 2 3 program in the merchant marketplace itself. I thought illustratively what I wanted to 4 5 talk a little bit about was merchant markets that exist right now. And let's talk about New England and 6 7 California. In those cases, the generating assets of 8 the --COMMISSIONER CLARK: Let me interrupt you 9 for just a minute. Do you have any experience in a 10 state where they have competition in the wholesale 11 12 market but not in the retail market? 13 MR. WOLFINGER: We're just getting into Texas and I don't know if Texas has gone to a retail 14 market or not yet. I don't know. Maybe someone from 15 Reliant -- has Reliant gone -- has it gone -- that's a 16 wholesale market, isn't it? 17 FROM THE AUDIENCE: Wholesale. 18 COMMISSIONER JOHNSON: Are you all in 19 Kentucky? 20 Pardon me? 21 MR. WOLFINGER: COMMISSIONER JOHNSON: Are you all in 22 23 Kentucky? MR. WOLFINGER: We are not. In Texas we 24 bought -- Constellation Power Source bought 250 25

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1	megawatts of merchant power from FPL Energy, who is a
2	thousand megawatt merchant market there power plant
3	there. So we're actually a broker and marketer in
4	Texas and have signed a contract with FPL Energy
5	for from their merchant plant in Texas, so
6	COMMISSIONER CLARK: But what you're going
7	to tell us about is New England and California?
8	MR. WOLFINGER: Right. But I think it's
9	illustrative of a couple various because there are
10	a whole bunch of issues that were brought up in many
11	of these questions. How does it affect stranded
12	costs? Is it reliable? And I think at least if you
13	see how markets have worked, my purpose here is to say
14	that all of the generating assets that were sold in
15	these markets, they are all merchant plants. I mean,
16	just because the generating assets were sold, there is
17	no requirement of supply. There are few plants in
18	California that are must-run facilities.
19	But the point I'm trying to make is there's
20	a concept: Are merchant plants reliable? And my
21	answer to that is absolutely they are reliable. Many
22	areas of this country are relying solely on the
23	ability of merchant plants to supply the power for
24	areas.
25	So my point of this one was it is, in fact,

very reliable and that we've not seen outages. 1 COMMISSIONER CLARK: I was just curious as 2 to whether you had experience in a market where it had 3 wholesale only and not wholesale --4 MR. WOLFINGER: And by the way, I don't 5 mind, as a power plant supplier, okay, in the 6 7 generic -- I don't mind as long as we have a very active wholesale market, I'm not -- I don't think 8 there's a need necessarily to have retail 9 deregulation. 10 COMMISSIONER CLARK: Okay. 11 12 MR. WOLFINGER: This is really trying to 13 address the issue of reliability of supply and what's really happening. I think that's one of the questions 14 is can a merchant be reliable? If you don't have the 15 obligation to supply or serve, can you be reliable? 16 17 And I'm saying yes, you can be; it's been shown throughout the United States. We're a supplier in 18 19 Bolivia, Guatemala where they have wholesale deregulation but do not have retail deregulation. So 20 it's been all over the world, too, by the way. 21 22 In the case of these markets, by the way, the stranded costs were lowered because overbooked 23 value sale prices were actually paid in these markets. 24 So there was a concern is were merchants depressed? 25 Ι

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1	don't think so. And they also have stimulated a very
2	active new merchant plant market itself.
3	I want to address a specific area of
4	reliability, okay.
5	The market I see, you're trying to make
6	it a little bit smaller (speaker referring to
7	overhead projection) the market demands that you're
8	reliable. These plants are \$200 million,
9	\$300 million. When people like U. S. Genco bought
10	assets up in New England they paid over a billion
11	dollars for those facilities. If you fail to perform
12	in that market, people are not going to buy from you
13	anymore. You can't afford a failure. And so I don't
14	think the reliability ought to be an issue. The IPP
15	industry as a whole has an excellent record of supply
16	reliability.
17	The other are, if you had a rogue plant
18	where somebody had some plant that they decided to
19	withhold, you have protection of that anyway. You
20	have reserve margins and no one plant can cause a
21	problem any more than a forced outage at Crystal
22	River, your largest plant here in Florida, of 9 or 10
23	megawatts, or a line failure can create a problem.
24	So if you think that an individual plant for
25	some reason is not going to supply, you should have

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1 reserve margins that take care of it as if it was a 2 forced outage. So I think the reliability issue is 3 not a particularly --

4 **COMMISSIONER JACOBS:** Can I ask you a -- are 5 you aware in those areas the extent to which the --6 you indicated earlier that the merchant plants were 7 essentially existing facilities that were sold when 8 they convert to -- when there was restructuring that 9 occurred.

Is it correct to assume that it was pretty much equal -- capacity of those plants were pretty much equal to the demand in those markets and that there was no oversupply there?

MR. WOLFINGER: Umm --

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15 COMMISSIONER JACOBS: In other words, you
16 didn't have the instance of new merchant plant
17 applications come in to serve a market that's already
18 being supplied.

19 MR. WOLFINGER: I understand. I'm trying to 20 think. I'm trying to think of some place like 21 California, for example, where there's as phenomenal 22 amount of capacity outside of that state that, quite 23 frankly, drives the marketplace, drives the capacity 24 and drives any number of things.

There was certainly a lot of excess -- I'd

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1	categorize California except maybe down in San
2	Diego, which is tough on the transmission I'd
3	categorize California as having a surplus of power
4	because of so much capacity to be able to come into
5	that state. New England certainly wasn't hurting for
6	capacity. In other words, it didn't have necessarily
7	a limitation that drove those prices up. PJM, from
8	where my utility is located, Southern California
9	Edison paid \$1.8 billion for 1800 megawatt coal-fired
10	plant that is 30 years old. There's plenty of
11	capacity in PJM.
12	So I see what it is you're getting at.
13	You're saying if we've too much merchant capacity and,
14	say, the reserve margin is 25%, is that going to
15	depress the stranded cost? In areas that had high
16	reserve margins, that's not the case.
17	In the case down here, your growth is so
18	fast that a few merchant plants in here is not going
19	to give you some sort of a wildly excessive reserve
20	margin, in my estimation. And I don't think that will
21	happen. That's just an opinion.
22	COMMISSIONER CLARK: Let me just follow
23	COMMISSIONER JOHNSON: Back to your
24	COMMISSIONER CLARK: on something. Are
25	you suggesting that we require the maintenance of some

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1 reserve margin for load-serving entities and then let 2 merchant plants make up some additional reserve 3 margin?

MR. WOLFINGER: Commissioner Clark, I guess
I'd rather not get into that, I'll tell you. I don't
feel myself as an expertise in reserve margins and how
that works out. You have a pretty unique circumstance
here. You have a peninsula with a very thin thread to
Georgia.

10 COMMISSIONER CLARK: I'm sorry. Thin --11 MR. WOLFINGER: The kind of market issues 12 here, reserve margins, are different than --

13 COMMISSIONER CLARK: Just a minute. You
14 said something that I don't understand. A thin threat
15 to Georgia. What does that mean?

MR. WOLFINGER: A thin thread.

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COMMISSIONER CLARK: Oh, "d", okay.

18 MR. WOLFINGER: We just have a couple of 19 lines going up there. And you've got a real issue 20 with -- you don't have a lot of --

21 CHAIRMAN GARCIA: We can take them. If
22 there's a fight, we can take Georgia. (Laughter)
23 MR. WOLFINGER: It's just that you have some
24 pretty unique circumstances here. And I really am not
25 enough of a -- don't have enough knowledge to talk

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about whether reserve margins are appropriate or not
 for the FRCC area that you have here. I don't feel
 capable of handling that question.

4 **COMMISSIONER CLARK:** I'm sorry. You don't 5 feel you have the expertise to say whether we should 6 have a reserve margin or the amount of the reserve 7 margin.

8 MR. WOLFINGER: Right. My inclination would 9 say --

COMMISSIONER CLARK: No. Which one is it? 10 MR. WOLFINGER: It's either. It's both. 11 My inclination is I think you probably 12 should look at reserve margins more than any other 13 place in the United States because of the uniqueness 14 of being a peninsula with very little. But I know 15 enough about markets and things -- I don't know enough 16 about reserve margins and those type of things to 17

19 COMMISSIONER JOHNSON: Then you need to be
20 clear then. Because when you started making your
21 presentation you were making some points with respect
22 to safety and reliability, and a part of your comfort
23 was the margin reserve. But now you're saying -- I
24 need to better understand what you're saying. Let's
25 start first, though, with the first part of your

really answer your question. Sorry.

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presentation where you stated that the reliability is 1 irrelevant or wasn't necessary to the analysis. And I 2 think you were saying not because we didn't --3 shouldn't be concerned, but that the market, when 4 you're making these kind of investments, the market 5 powers and market forces would force a company to 6 ensure that they had the best systems in place. 7 MR. WOLFINGER: Commissioner Johnson, I was 8 responding to Commissioner Clark as does the Public 9 Service Commission -- should they get into reserve 10 margins? I think the retail suppliers of power have 11 to make a judgment on their own in that they have a 12 requirement to serve for their own reserve margins and 13 how much excess reserves they want to have. 14 In this example should the state of Florida 15 set reserve margins or should Tampa Electric Company 16 set its own reserve margins to where they think it's 17 adequate for the customers. 18 My personal opinion is leave it to the 19 Leave it to the suppliers to decide how much 20 market. 21 reserve margin they need to supply it. That would be 22 my personal opinion. Does the Florida Public Service Commission 23 have an overriding because of the geographical 24 11 location? I can't address that specifically. But I 25

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would be in favor of saying that I think the market
will decide what its reserve margins are in the fact
that the end-serving entities, that the retail-serving
utilities, can determine how much reserve they have
by, in fact, the mix of capacity they have bought for
their customers.

7 **COMMISSIONER JACOBS:** That's the great 8 ambiguity I find here, is -- well, there's an 9 assumption that I have that you will -- if you embark 10 on the course of merchant plants, you will attract a 11 good bit of capacity. I can't understand why that 12 capacity would sit around waiting to serve our reserve 13 margin.

MR. WOLFINGER: Let me explain my Olenader 14 Power Project because I am a 900-megawatt merchant 15 plant being sited right now in your state. And, in 16 fact, I will do exactly that: I will sit around and 17 not operate. I'm being paid to sit around and not 18 operate. I mean, that's why you have peaking plants. 19 I'm the last ones to come on when all of the baseload 20 21 intermediate plants are there, and I get paid for being capacity. And I hope people will buy my 22 23 capacity, okay, for reserve margins; for the hot days, for the cold days, for the other days. I mean, that's 24 exactly what I'm providing. I'm providing reserve 25

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1 margin. And that's really what peaking does to a very
2 large extent.

And so I actually am providing that piece 3 that we talked about. And individual utilities will 4 make that decision, is how much of that reserve margin 5 they need, how much backup capacity, how much can they 6 call on in the case of emergencies. 7 The interesting thing is I will never 8 Now, right 9 generate a kilowatt without a contract. 10 now I don't have any contracts. But when you think about it, I can't put a kilowatt onto the grid, 11 12 whether it's on an hourly contract, a daily, seasonal, whatever it might be, unless there's some user out 13 14 there that uses it; unless somebody contracts for it, you just can't, like, inventory it. I can't make it 15 and put it in inventory. I have to have a contract to 16 sell that. And it will -- by the way, my plant will 17 satisfy some serving utility's needs. Every kilowatt 18 that comes out there is going to go to some --19 eventually -- retail customer someplace that's going 20 to serve a need. I don't have those contracts now. 21 Ι hope -- I thoroughly expect, or I certainly hope that 22 I have contracts by the time I have this plant built. 23 I can't operate without a contract. So I will always 24

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have to have a contract. You just can't -- you can't

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1 put it in the system. It has to go someplace and 2 somebody has to be supplying an end user. I will be 3 an electric wholesale generator. I will be only 4 wholesale-only.

5 The other interesting thing, too, I think we 6 talk about merchant plants, is I will be cleaner and I 7 will be more efficient than what your existing fleet 8 is out there. And I notice that we have some people 9 from the environmental areas that are looking at that.

By the way, this is just a site view of this 10 This is a 900-megawatt plant on 22 acres; the 11 plant. 12 entire area is 38 acres. Plants these days are very different than many of the other plants that we've 13 14 seen in the future. The spot right above it (indicating overhead projection) is the Florida Power 15 and Light Brevard substation, a very large substation 16 in the area. But let me talk about emissions, for an 17 example. 18

19 This is a level of the emissions of the 20 Oleander Power Project on natural gas against a fleet 21 of existing gas turbines in this state. The blue is 22 the existing fleet. The green is Oleander. And the 23 scale is pounds of nitrous oxides per million Btus 24 going in. As you can see, our merchant plant is 25 considerably friendlier to the environment than the

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1 existing fleet. And that's one of the things you will 2 get from new merchant plants -- not from existing 3 facilities, but new merchant plants -- is you'll get a 4 considerable reduction in the amount of emissions per 5 output on the plant.

We have a similar graph on oil. 6 7 Particularly notice the sulfur dioxide levels are considerably lower because we're using much lower 8 quality -- I mean much higher quality fuel, lower 9 sulfur in that area. And then I think there's another 10 area you are going to have to think about, too, and 11 this is look at the thermal efficiency. The standard 12 existing fleet is in the blue; conventional new gas 13 turbines are in the red, and what looks like just a 14 white box is the Oleander. We'll be conserving fuel 15 too. So if you're thinking about -- and one of the 16 advantages of these new plants is cleaner and more 17 efficient in the category that they are serving. 18

One other thing that was not part of my
presentation, but since there are other people here,
is people are concerned, am I going to take up the
increment of air. This is an example of our project
compared to the ambient air quality standards and the
level of prevention of significant deterioration.
This happens to be in micrograms per cubic meter.

Real small areas of -- our project impact is .3 1 microgram per cubic meter when prevention of 2 significant deterioration is 25. So if you think 3 these merchant plants are going to come in here and 4 take up the air increment, I think people are sadly 5 These plants, the Duke New Smyrna Project, mistaken. 6 that similar type of thing, they are very, very, very 7 small aspects -- these kind of technologies these days 8 of the overall air quality in the state of Florida and 9 will do a lot to improve them. 10

My last slide, and then I'll allow other 11 people -- is I think merchant plants are part of an 12 overall program you ought to be looking at. I ask the 13 Public Service Commission to actively support a 14 wholesale generation market. Part of that market is 15 obviously new merchant plants. In other areas I think 16 it will encourage innovation and cost reductions in 17 18 this state. I believe it will improve the environment in the state. It fosters fuel conservation. And it 19 20 will lower generating costs in this state. And I have 21 been before, I believe, this board before. I know I have been with the Staff. Your state has the highest 22 23 marginal cost of generation of any place in the United States of America, in the Continental U.S. 24 And 25 there's a reason for that: You don't have a lot of

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1	hydro that's cheap; your nuclear is moderate and your
2	coal units are a long ways away from the coal fields.
3	But you do have very high generating costs. And part
4	of it is, is you have a lot of thermal steam plants
5	that burn natural gas and oil instead of advanced
6	combined cycle plants or advanced machinery that has a
7	much better efficient rate. And I think that this
8	would help the merchant plants will help accelerate
9	the retirement of older machines and clean up your
10	environment and lowering the generating cost.
11	Thank you very much.
12	COMMISSIONER CLARK: Mr. Wolfinger, can I
13	ask you about you have 800 megawatts planned at your
14	plant.
15	MR. WOLFINGER: Yes, ma'am. 900.
16	COMMISSIONER CLARK: 900?
17	MR. WOLFINGER: 900.
18	COMMISSIONER CLARK: Where are you on that
19	plan?
20	MR. WOLFINGER: We have an air permit that's
21	presently with the DEP. They have a Notice of Intent
22	to issue that air permit. I have some intervenors on
23	that, so we're going through a proceeding to listen to
24	our that program. I have a site plan that's in
25	front of the Brevard County Commission. They have a

1 moratorium on power plants at this moment that's up on 2 April 12 -- August 12th, where they have a study 3 going. But I do expect to have my permits probably in 4 hand by -- on-appeal permits by the middle of 2000. I 5 have a delay of about a year. Some people have 6 intervened on me.

7 **COMMISSIONER CLARK:** What is your long-term 8 plan for that site, assuming that you do get the 9 permits? At some point will you change them into a 10 combined cycle?

MR. WOLFINGER: No. I'm not planning on 11 12 doing that. There are three distinct types of generation in any kind of a market. And that market 13 14 is, you know, baseload, intermediate and peaking. And one of the things I've seen in the state, I've 15 participated in a lot of the bids that are in this 16 state. I bid a lot where people have gone out an done 17 self-build. And what are they all building? 18 They are all building combined-cycles. There's a lack of 19 20 people building peaking. So I've looked at that market and said I think that's a near-term market that 21 I can get into that really needs to be served in this 22 23 state. I know Florida Power Corp just said they are going to put in 300-megawatts of peaking. But I 24 25 believe it's an excellent market and I plan to

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1 participate in that market.

2	I think once you end up putting a peaking
3	plant in, converting it doesn't make a whole lot of
4	sense. People talk about it over and over again. But
5	the real issue is, is that the way technology is
6	moving so rapidly that there's another set of
7	generation of power plants that are coming along
8	Lakeland is putting in what's is called a "G gas
9	turbine." General Electric and Westinghouse have the
10	"H". By the time you wanted to convert something in
11	five years, you're better off to build a new combined
12	cycle plant, continue to sell the peaking there's
13	always going to be a need for peaking sell that as
14	a peaking unit, and put a new unit in someplace with
15	more advanced technology in the year 2008 when you
16	wanted to convert. So I don't see that people talk
17	about that all the time, but I don't see that as a
18	viable option.

19 COMMISSIONER CLARK: You don't have to go
20 under the Power Plant Siting Act because you don't
21 have a steam component.

22 MR. WOLFINGER: We do not have a steam 23 turbine over 75 megawatts that's brand new. If I had 24 an existing steam turbine, I could put it in. That's 25 what Florida Power and Light is doing with their 2,000

megawatts they are adding. But you have to put a new
 steam turbine in for the Power Plant Siting Act.

COMMISSIONER CLARK: Do you have an opinion as to whether in terms of sort of encouraging the most efficient type of plant, that there -- all plants should be exempted from the Power Plant Siting Act and just go locally, or should all plants be part of the Power Plant Siting Act?

9 MR. WOLFINGER: Well, I think we had this conversation in early January when I talked to you. 10 And I believe, quite frankly, the need determination 11 portion of the Power Plant Siting Act should only 12 apply to utilities that want to put assets into rate 13 bases and really are the equivalent of a prudency. 14 In that case, those utilities are going to put plants 15 into rate base, you want to make sure before we start 16 17 building them and doing everything that it is prudent. I don't think any plants that are not going into rate 18 base should have part of need determination. 19

As for the need to go through the Power Plant Siting Act for plants that don't have a steam component, I think the question there is do you, in fact, want to elevate all plants to Cabinet-level decisions? Do you want -- where the smaller plants tend not to have issues with water and some other

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areas, it's primarily just -- these peaking plants 1 tend to be an air issue, which tend to have fairly 2 strong regulations and well perceived -- I don't know 3 if you want or if it's cost-effective to have people 4 put them through such a process. I have to say, 5 though, in California, where I'm permitting a 6 750-megawatt plant, in that state, all plants over 50 7 megawatts must go through the California Energy 8 Commission which is, in essence, a CEQA process, which 9 the California Energy Quality Act -- and that's what I 10 11 really --

12 **COMMISSIONER CLARK:** The what process? MR. WOLFINGER: CEOA. It stands for the 13 14 California Environmental Quality Act. And any projects over certain sizes -- in fact, anything; if 15 you put a pipe in the ground, a sewer line, you have 16 to show that you meet certain environmental aspects. 17 If, in fact, you look at your Siting Act as a way to 18 look at a broad range of environmental aspects into 19 one source, that would be the reason you would want to 20 do the Citing Act. Not from Public Service protection 21 point of view -- in fact, in California, the Public 22 Service Commission does not get involved with the 23 environmental analysis. It's a whole nother group. 24 So I think from a Public Service Commission point of 25

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1	view, maybe not. From an environmental point of view,
2	I think that's a regulatory issue to talk to DEP or
3	something, is should there be a central clearinghouse
4	for large projects or not? I would be against that.
5	I think that, especially in your state, where low
6	growth can happen very rapidly, to not allow to be
7	able to put in generating assets for 15, 18, 20 months
8	because of a fairly long detailed process, might be a
9	problem, problematic in the reliability supply, quite
10	frankly.
11	COMMISSIONER CLARK: How would it be a
12	problem if we might require the utilities to carry a
13	reserve margin and let merchant plants make up
14	whatever the market dictates is above that amount?
15	MR. WOLFINGER: I'm sorry, I didn't quit
16	understand the question.
17	COMMISSIONER CLARK: Well, one of the ways
18	we could deal with merchant plants and continuing to
19	have a regulated retail environment, and addressing
20	our concern that there is adequate facilities to serve
21	the retail load is to set a reserve margin that the
22	utilities are responsible for and can put into their
23	rate base. And then let merchant plants sort of
24	gene managing of nogomic mangin should that

24 some measure of reserve margin above that.

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MR. WOLFINGER: Well, I will be -- when I

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1	operate, I will be somebody's reserve margin. I will
2	have a contract for every kilowatt I sell. So I mean,
3	what you're doing is you're saying in the permitting
4	phase you want to limit people doing things, okay.
5	This is all talking about permitting, is what we're
6	taking about at this stage. It's kind of in a way
7	theoretical. My plant will be operating until 2001,
8	2002. To limit what are you going to do, limit the
9	amount of people that want to get permits? I will, at
10	some point in time, have a contract for all of this
11	capacity with a retail-serving utility by nature, and
12	so, therefore, I mean, to limit me now I can be
13	part of a strategy. In fact, Florida Power and Light,
14	in their announcement, I think the press announcement
15	of April the 12th, said that part of their long-term
16	program is to buy 2200 megawatts of outside capacity.
17	I want to be part of that 2200 megawatts.
18	COMMISSIONER CLARK: I'm getting back to
19	your issue that you think the environmental process is
20	not a good idea because it would delay getting
21	capacity when it's needed.
22	MR. WOLFINGER: I'm concerned about the
23	peaking plants.
24	COMMISSIONER CLARK: Well, I include the
25	MR. WOLFINGER: I'm not so sure in other
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words, what you're talking about is that the Power 1 Plant Siting Act really only applies to plants that 2 3 have steam turbines over 75 megawatts. And there might be some rationale in saying those are larger 4 5 developments. They have a miriadtude of water issues 6 in those areas. And so the environmental side of the 7 Power Plant Siting Act may be very apropos for all 8 people.

9 COMMISSIONER CLARK: See, I was trying to 10 further explore your -- sort of your suggestion that 11 maybe the way California does it -- and they don't determine need but you do have to go through what I 12 would characterize as an environmental process. 13 And 14 you had suggested that you would oppose that because it would delay putting plants in the ground to serve 15 customers. And I guess I'm trying to explore why 16 would that be a concern if we would require 17 retail-load serving entities to have a margin of 18 reserve and that gives you some cushion so you can go 19 20 through that process and have an environmental proceeding. 21

22 MR. WOLFINGER: Well, reserve margins and 23 environmental are two different aspects. I think 24 reserve margins, we're talking about whether people 25 have excess capacity. Do you want a Power Plant

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Siting Act for environmental reasons or do you want to
 have a Power Plant Siting Act for reserve margins? I
 think they are two different issues.

I think the process in California is very
long, and it's unnecessary for protection of the
environment to have such an onerous -- not onerous,
but I guess such a complex process to go through. I
think also probably for simple cycle gas turbines you
don't need to have that.

I do want to say one other thing. We did have to go through a need certification in California. It's an automatic waiver process, as a matter of fact. They never took it out. But you get an automatic waiver if you go in under certain circumstances, and so that's how they actually do that; they get around that in that way. It's just an automatic waiver.

Thank you --

17

18 COMMISSIONER CLARK: Let me ask one other
19 thing. Will you have any need for ancillary services?
20 MR. WOLFINGER: No, I will not.

21 COMMISSIONER CLARK: Will you supply all
22 your own ancillary services?

23 MR. WOLFINGER: I won't supply any ancillary 24 services. I sell to end users. It's the end user --25 not the end user -- I sell only in the wholesale

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1	market. The person that is supplying the power to the
2	retail customer is responsible for getting ancillary
3	services. He will be responsible for buying it, but
4	since I'm not selling power to the retail, I don't
5	have a need for supplying voltage control. I don't
6	have a need for supplying reserves. I will be part of
7	an ancillary package that a serving utility will buy
8	from. I will be somebody's reserve margin. I can be
9	somebody's voltage support. I can be somebody's
10	spinning reserve. But I, myself, don't have a
1'1	responsibility to provide spinning reserve ancillary
12	services because I'm not the person that is supplying
13	the end user. It's the person supplying the end user
14	is responsible for coming up with those ancillary
15	services and that package of products they need to
16	adequately supply their retail customers.
17	COMMISSIONER CLARK: Whoever buys your power
18	will secure ancillary services necessary for the

18 will secure ancillary services necessary for the 19 transmission of that power. You will not provide it.

20 MR. WOLFINGER: Right. Not only the
21 transmission but the ultimate delivery of the power,
22 right, to the end user. That's correct. Not only the
23 transmission services but also the spinning reserve.
24 I will be part of the ancillary service package that
25 people buy.

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Let's try to get down to an example. 1 Tampa 2 Electric, say, may buy -- they have to supply people in Tampa, okay. They may buy the some of the output 3 4 of my plant; have me, at certain times, start my 5 plant, run it 50% load and be spinning reserve. That's an ancillary service, spinning reserve. 6 I may 7 provide the ancillary services for Tampa Electric. But Tampa Electric is the one that's responsible for 8 buying ancillary services. I don't have an obligation 9 to give Tampa Electric those ancillary services. I 10 11 don't have the responsibility for voltage control to the resident that's in Tampa. Tampa Electric has a 12 responsibility to have adequate generation, adequate 13 reserve margins, adequate spinning reserves to make 14 15 sure that somebody in their house gets 120 volts and not 110. 16 17 So I'm providing services into the wholesale 18 market. The person that takes that wholesale and 19 turns it into retail needs to package a group of 20 baseloader plants, peaking plants, reserve margins, 21 voltage control. They have the responsibility of 22 power quality at the end user; reliability, voltage 23 support.

24 COMMISSIONER CLARK: Okay. But you may
25 contract to provide those services?

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MR. WOLFINGER: I wouldn't contract. Tampa
 Electric will contract with me to provide them
 ancillary services.

COMMISSIONER CLARK: That's what I mean. 4 MR. WOLFINGER: Because I don't -- right. 5 6 Tampa Electric will buy -- and he'll look at what I have to offer and he'll say, "I'm going to use you for 7 spinning reserve today, Rick. I'm going use you for 8 9 simply emergency power tomorrow, Rick. The following day, Rick, I want you to be up; I need the kilowatts. 10 I need the megawatt-hours." So I may provide any 11 number of different aspects to Tampa Electric but, you 12 know, they are just using my equipment to provide them 13 a myriad of things they need for good support. 14 COMMISSIONER CLARK: You are capable of 15 providing -- are there seven ancillary services 16 identified. I'm not sure anyone has a clear picture 17 of what they are. But are you capable of providing 18 ancillary services? 19

20 MR. WOLFINGER: I don't have that list, 21 either, Commissioner Clark. I certainly can provide 22 spinning reserves. I can provide emergency backups. 23 I can do some things. But voltage regulation, I 24 guess, to an extent I could do, but mostly that's 25 probably on a distribution or transmission level. I

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don't know enough of that to say what I can do and 1 can't do. 2 COMMISSIONER CLARK: Okay. 3 CHAIRMAN GARCIA: Hopefully there are not 4 any questions. Good. (Laughter) 5 MR. WOLFINGER: I'm sorry. 6 CHAIRMAN GARCIA: No, no, that's all right. 7 I guess some of the questions that Commissioner Clark 8 asked can now be incorporated into certain of the 9 presentations so that we can elucidate that. 10 MS. PAUGH: Mr. Chairman, if I may interrupt 11 before we proceed. I have just been advised that 12 Page 58, that's Bates Stamped Page 58, is missing from 13 14 some of the booklets, and we have made copies available over here (indicating). That is to Enron's 15 principle comments. 16 17 CHAIRMAN GARCIA: All right. Is he the next 18 presenter? MS. PAUGH: The Corporation for Future 19 Resources. 20 MR. GLICK: I don't have any overhead, so if 21 it's okay with the Commission, I can sit here and --22 CHAIRMAN GARCIA: Go right ahead. 23 MR. GLICK: My name is Dick Glick. 24 I'm a retired Florida State University professor of physical 25

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chemistry, having served at that institution from 1959
 to 1993. Been president of the Florida-based
 Corporation for Future Resources and related companies
 since 1986. We interacted with the Commission for a
 long period of time from 1987 through 1992 as an
 initial developer of a PURPA contract now operating in
 Bartow, Florida.

We have an interest in -- economic interest 8 9 in the technologies which we have presented in the information given to the Commission. These include a 10 teaming association with Duke Engineering and 11 Services. And because of the relationships that are 12 associated here, I need to indicate that there is no 13 14 current connection between CFR, Corporation for Future Resources, activities and Duke Energy Power Services 15 proposed New Smyrna merchant power facility. We 16 17 would, if they are interested, discuss the circumstance with us but currently we have no 18 interaction with that group. 19

What we're going to propose and what we have proposed in the booklet that you have received is some merchant power producer qualification conditions. These merchant power qualification conditions, as proposed in the rule that we've indicated potentially, a potential rule that the Commission may or may not

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wish to adopt, have been adopted -- adapted after a
 similar rule in the state of Minnesota.

What we're proposing, in a nutshell, is that merchant power -- and, in fact, if we follow the circumstance in a large number of states in the United States, that all power have a certain renewable energy component.

The suggestion for Florida of 10% renewable 8 9 energy may seem to some of you as something very, very excessive, particularly since the Commission currently 10 talks about things in kilowatts rather than in 11 megawatts, and since the power circumstance in Florida 12 addresses a deficiency, or a new power to be 13 developed, in the thousands of megawatts, you might 14 question our ability to provide such renewable energy 15 resources. 16

17 We have, in fact, developed a circumstance that we can call the Florida renewable energy 18 situation. It's much different than in any other part 19 of the United States, although we will -- and we have 20 been addressing the same circumstance for the Southern 21 part of Texas. However, Florida has both the 22 23 sunshine, as we all know, and rain, and large amounts of agricultural lands which are undeveloped. 24

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It is our purpose to develop these lands to

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1	produce a renewable resource based on a perennial
2	giant legume, leucaena, or those of you that are more
3	familiar with the Latin, leucaena, that is a that
4	is grown currently in the state of Florida, and that
5	we are currently growing in two locations in Florida:
6	One in St. Leo, Florida, a circumstance that has been
7	in existence with us since 1994; and on clay settling
8	lands in the phosphate region of Polk County, where
9	this material has been grown for the past 18 years, to
10	my recollection. But a stand now exists, and I have
11	some pictures of same if we could possibly show them,
12	that is four years old.
13	This material is the one of the fastest
14	growing substances known. We will demonstrate
15	harvestability of and the number is, probably, to
16	those of you in the electric business, somewhat
17	meaningless 25 dry tons per acre per year; about
18	three times as fast as eucalyptus grows; about five
19	times as fast as the most of the pines that are grown
20	in Florida grow.
21	COMMISSIONER DEASON: How does that compare
22	with kudzu?
23	MR. GLICK: With kudzu?
24	COMMISSIONER DEASON: Yes.
25	MR. GLICK: Much faster. Must greater
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density, which is the most important part.

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At any rate, the important element of all of 2 this is that we've developed not a unique process, 3 we've developed a particular process for the material 4 that we're growing in Florida that will provide as a 5 product among three products, methane, methane being 6 the major component of natural gas, and we can deliver 7 such in Florida sufficient -- and we've indicated in 8 the information that appears on Page 68 in the 9 handout -- sufficient, at 1,000 Btus per cubic foot 10 equivalent for the gas -- sufficient to produce 7800 11 megawatts in Florida. Not today, not tomorrow, but 12 within the near future; by near future, within the 13 next 10 to 15 years. We have something extremely 14 It is Florida. We have something that has 15 special. additional consequences. 16

17 The methane is essentially put into a pipeline. The gas then in the pipeline is sold as 18 pipeline gas. It has that quality attached to it 19 which could be called a "green fuel," and produces 20 21 then "green power." And in states -- particularly in California, such green power has an add-on as a 22 selection made by the customer themselves that amount 23 to something normally about a cent a kilowatt-hour. 24 || 25 So there's an additional incentive for the producer of

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1 electricity.

We're not producing electricity; we're producing a fuel. The fuel could be used in standard equipment; equipment described previously for a peaking unit. It could be used in a combined cycle unit. It's indifferent to its actual use. It's something that is available as a power source.

8 I don't want to repeat all of the things 9 that have been included in our information that has 10 been handed out, but I want to emphasize the very, 11 very important aspects of this circumstance.

We view this Florida circumstance and 12 situation as having considerable economic impact on 13 14 the state of Florida. In particular, since we're using -- since we're producing a gas, that gas -- and 15 it is a pure fuel rather than a mixed gas, it doesn't 16 17 contain sulfur components -- it can be used not only in the production of electric power, but also in the 18 19 production of energy using the gas as a gas source; 20 that is, for gas utilities. Used directly in vehicles. It could be used directly into absorption 21 air conditioning units. And you can enumerate all of 22 those possible sets of circumstances where the gas 23 would be available. 24

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What makes our circumstance and situation

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1	very much different than renewable energy in other
2	parts of the United States is that there is an
3	extremely valuable co-product in our process which,
4	for a lack of a better term let's call it an organic
5	fertilizer. That organic fertilizer is what we call a
6	slow release fertilizer. It's a mechanism whereby
7	that its action is instead of the stuff that normally
8	is associated with the general run of fertilizers that
9	are available, it is slow release; it has minimum
10	impact. You use a minimum amount of material. But it
11	also has a special set of circumstances associated
12	with it that provide for better control of soil
13	conditions.
14	In a nutshell, there is no runoff or there
15	is minimum runoff. There are no exceptional
16	environmental impacts, either in the air or in water.
17	And there are considerable improvements in the soil.
18	This particular component of the system
19	would be made available to all of the agricultural in
20	Florida, in particular with our location in Central
21	Florida it could impact the agricultural circumstance
22	in the citrus industry, in the fruit and vegetable
23	industries in Florida, and this combined with the
24	value of the fuel makes our circumstance economically
25	viable; quite economically viable.

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1 The third component we have in this 2 circumstance has a defined market currently relatively 3 small with respect to the total amount of methane that 4 we could produce, and that is carbon dioxide as a 5 co-product that could be used in a large number of 6 uses there as well. We have then the maximum 7 environmental benefit that one could imagine.

8 I don't want to use any catch phrases but 9 the important part is that atmospheric gas, carbon 10 dioxide, is recycled, and, in fact, there's a net loss 11 of carbon dioxide in our process.

The other things that need to be considered 12 is that in the process, our process, which is as I 13 say, not unique but especially adapted to the 14 circumstance in Florida, there are, in fact, 15 processing equipment of this type that is anaerobic 16 17 fermentation systems that are active in a great many 18 parts of world. There are 8 million supposedly small 19 systems that are used by Chinese farmers up to large 20 systems that are used in Europe mostly for the control of industrial and animal waste. 21

At any rate, there are extremely important economic impacts. We look at the economic impact as something which defines development but does not limit development. We are not environmentally oriented

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towards reducing development. We're oriented toward 1 increasing the guality life in Florida under its 2 normal development sets of circumstances. 3 I think I can stop at that point. If you 4 have any questions, I'll be glad to answer them. 5 COMMISSIONER CLARK: I just want to be 6 clear. Are you -- what do you want us to do with 7 respect to merchant plants and your issue of using 8 renewable resources? 9 MR. GLICK: In the adaptation of the 10 Minnesota legislation, it's framed in such a way that 11 merchant power would have a certain fraction. We've 12 indicated 10% of energy associated with a renewable 13 14 resource. 15 COMMISSIONER CLARK: Are you saying if we set sort of parameters on how much power we want to 16 17 allocate to a merchant plant category, 10% of that would have to come from renewable sources? 18 19 MR. GLICK: Right. 20 COMMISSIONER CLARK: All right. It's not that 10% of the fuel for any particular plant must be 21 22 a renewable resource, but of the aggregate 10% is set 23 aside --24 MR. GLICK: Yes. 25 COMMISSIONER CLARK: -- for renewable.

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MR. GLICK: Yes.

2	COMMISSIONER CLARK: Let ask you this
3	question: In my mind that's a suggestion that there
	would be a market failure with respect to renewables
5	and you need to dictate that you have that as a fuel
6	source. Because if, in fact, it is economic to do it,
7	it will be part of that fuel source.

8 MR. GLICK: We've indicated in the suggested 9 rules what the circumstance would be if there were.

But let me qualify this. This plant is 10 indigenous to Nicaragua. I visited Nicaragua two 11 months or three months ago right now. There's a grove 12 of leucaena growing in Nicaragua of considerable size 13 that was immediately inundated by that horrible 14 catastrophic accident associated with the Cassita 15 volcano where several thousand people were killed. 16 17 The entire area associated with that flooding was an area that was one, affected -- that is, where the 18 leucaena grows was affected by that without affecting 19 the leucaena at all. That's number one. 20

Number two, it's a -- not only did it continue to grow under those circumstances, but it seems to have improved in quality because of it. It was not affected by the wind or the water, and that's the kind of plant that it is. It's essentially a

pest-free, fertilizer-free plant that grows extremely 1 well. It's actually a member of the mimosa family and 2 we all know that grows all around Tallahassee like 3 mad, except that it is, in fact, a much more vigorous 4 member of that family. 5 COMMISSIONER CLARK: Thank you. 6 MR. WRIGHT: Mr. Chairman, could I ask one 7 question? 8 9 CHAIRMAN GARCIA: Sure, Schef. 10 MR. WRIGHT: That you. Dr. Glick, I understand your proposal to be 11 12 to impose this 10% renewables requirement on merchant power facilities. Why would there be any policy 13 distinction between merchant facilities and all power 14 15 plants --16 **MR. GLICK:** I don't see any personally 17 myself, and we've included in the information that we've given facts such that some industries, large 18 industries, United Airlines, I think, in one case, the 19 federal government in another -- would have -- may 20 21 very well have a condition which requires that 22 renewable resources be used in the power that they 23 purchase. 24 MR. WRIGHT: Thank you. 25 CHAIRMAN GARCIA: Thank you, Doctor. The

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1 || next presentation.

2 MS. PAUGH: The Department of Environmental 3 Protection, if they wish to present.

4 MS. SKINNER: I'm Karen Skinner with the
5 Siting Coordination Office of the Department
6 of Environmental Protection.

7 I believe you're quite familiar with our 8 office and the interaction between the Power Plant 9 Siting Act and the need determination process so I 10 won't go into that in too much detail.

We just wanted to reiterate the fact that either a merchant just like -- excuse me, a merchant just like non-merchant plant would be reviewed based on the exact same standards and regulations. There would be no distinction between those two from our standpoint.

17 Some of the other questions that were posed to in the environmental guestions portion of the 18 19 handouts last week we wanted to touch on. Use of allowable air increments, those are allocated on a 20 first-come-first-serve basis, so a merchant, again, 21 22 would not really be treated any differently than a non -- excuse me, a non-merchant plant would not be 23 treated any differently than a merchant plant. The 24 25 same goes to available power plant sites and other

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1	finite resources. There's no site banking per se, so
2	non-merchants and merchants would be treated alike.
3	There was a question about infrastructure
4	and whether or not there would be a problem with
5	matters such as, say, for example, the use of
6	transmission lines and how that might be dealt with.
7	I can speak to that under the Power Plant
8	Siting Act. This does not apply to plants that might
9	not be Power Plant Siting Act issues. But under the
10	Power Plant Siting Act, of course, the Public Service
11	Commission issues its need determination as a report
12	to the DEP. In conjunction with that report, it is
13	within the Commission's purview to recommend
14	conditions of certification that might address
15	concerns that you have as far as protection of the
16	grid.
17	Say, for example, a merchant was going to
18	ship power over another company's transmission line,
19	and take up, say, too much of that transmission line,
20	in the interest of protecting the grid, you could
21	recommend that that merchant be required to construct
22	additional transmission someplace. We feel that's
23	within your right to make that recommendation for
24	consideration by the Governor and Cabinet.
25	Beyond that we just are open to any

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1 questions you might have.

2	COMMISSIONER DEASON: I have one question.
3	Constellation Power suggested earlier in
4	their presentation that a merchant plant should not
5	even be subject to a determination of need. Do you
6	have any opinion on that?
7	MS. SKINNER: No, sir. We feel that that
8	whole issue should remain within the decision grounds
9	of the Public Service Commission.
10	COMMISSIONER DEASON: Thank you.
11	CHAIRMAN GARCIA: Thank you very much,
12	Ms. Skinner. The next presentation.
13	MS. PAUGH: Duke Energy New Smyrna Beach
14	Power Company.
15	MR. GREEN: Good morning, Mr. Chairman
16	members of the Commission. My name is Mike Green.
17	I'm vice president of Duke Energy for the Florida
18	operations. Appreciate the opportunity to be here.
19	I think the purpose of this workshop is to
20	provide you additional information on merchant plant
21	issues, and so I withheld my initial thought of
22	rehashing the entire need determination process with
23	you for New Smyrna Beach. And I'm going to try to
24	keep my comments not specific to New Smyrna Beach but
25	to really have them broadened up to the overall

1 merchant issue.

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2	CHAIRMAN GARCIA: Mr. Green, may I ask you a
3	favor? On Monday something occurred at the Cabinet,
4	and so since we weren't there, could you just give us
5	a perspective of what occurred just broadly? And if
6	you'd rather not, for legal reasons, I don't need a
7	legal description. I just want to know what exactly
8	occurred. Not exactly, just broadly what occurred.
9	MR. GREEN: I'll go broadly and then I'll
10	let my counsel here speak.
11	We were scheduled to have the land use
12	hearing ruled upon by the Governor and the Cabinet
13	earlier this week. A recommended order had been
14	submitted by the Administrative Law Judge to that
15	body.
16	It was determined that day of the proposed
17	ruling, I think, that they should defer that ruling on
18	that land use hearing, and also defer any other
1 <b>9</b>	Cabinet and Governor rulings on any subsequent
20	Administrative Law Judge recommended orders, a/k/a the
21	SCA order, when and if it comes through, until after
22	the field process with the Supreme Court. And I
23	probably shouldn't say much more than that, and I'll
24	let my counselor say anything more.
25	MR. WRIGHT: I think Mr. Green covered it as
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presented by Secretary Struhs of the Department of Environmental Protection.

We agreed to a stipulation relating to a 3 postponement of activity by the Siting Board on the 4 application until after the Supreme Court rules. That 5 basically puts off the Siting Board's action on the 6 land use recommended order, and on the yet-to-be 7 prepared Site Certification Order until after the 8 Supreme Court rules on the appeal pending coming out 9 10 of our case before you.

11 Part of the stipulation is that we, and the Department, will ask the Administrative Law Judge in 12 the site cert hearing to withhold issuing his 13 14 recommended order until after the Supreme Court rules. 15 But the rest of the process, the Site Certification Hearing that's presently scheduled for a week from 16 Monday, our filing of briefs or proposed recommended 17 orders and other interim measures will go forward. 18 19 That's the terms of the stipulation. It has not yet been reduced to writing. 20

21 COMMISSIONER CLARK: In a sense, the process
22 is going forward as if you had the land use hearing
23 and had it favorably acted upon. But at the end, all
24 of those questions, all those issues will be ripe for
25 determination.

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MR. WRIGHT: Commissioner Clark, I guess I 1 think that's a fair statement, except that it hasn't. 2 But there's no real legal significance to the fact 3 that the land use recommended order was not acted 4 upon. The only prerequisite to go forward to the site 5 certification is the issuance of the order granting 6 determination of need by the Commission. 7 8 CHAIRMAN GARCIA: Sorry for the 9 interruption. Go right ahead. 10 MR. GREEN: Again, the purpose of this is to provide you additional information, so I'm going to 11 12 keep my comments very brief. I think originally you had 13 or 15 13 questions that kind of came out of the New Smyrna 14 15 Beach need determination process. I think that number has grown to 85 or 93, depending on how you want to 16 count them. 17 18 We have submitted both joint comments with 19 other developers, and we've submitted Duke Energy-specific comments to each of those issues. 20 So we're truly willing to share our thoughts with you 21 on those and any other issues as you go forward. 22 23 I would like to talk about just a few general questions, if I could, and just see where that 24 25 discussion goes and answer any questions you have.

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What is a merchant plant? I really 1 encourage that definition be clear in all of your 2 thought processes going forward. This Commission 3 defined merchant plant in your order on New Smyrna 4 Beach as a power plant with no rate base and no 5 captive retail customers. And I suggest you're 6 absolutely right. That means that the developers pay 7 all of the construction costs of that plant. That the 8 construction costs are not put into the rate base by 9 any retail-serving utility. The developers take the 10 operational risks for the operation of that plant. If 11 12 a merchant plant is not economic, if it becomes a bad 13 decision, we put in a plant that will not dispatch, the developer eats that. If a -- in a traditional 14 15 sense, if a plant is built and put in rate base and it is not economic, the ratepayers are going to pay that 16 17 throughout the life or the mortgage of that rate. So 18 your definition of merchant plant is absolutely 19 correct. I just state that to make sure that we 20 encourage that merchant plants are focussed on the 21 wholesale market. It is not a retail market issue. It's a wholesale market issue. 22 Where are merchant plants flourishing? 23 24 I pulled up on the Internet what's called "The Merchant Plant Scoreboard," which -- we can call 25

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it up and see where it is, but it gives you a somewhat
 up-to-date look of where merchant plants exist today.
 Currently ten states have merchant plants operating.
 They are already operating in those states and
 dispatching their energy to wholesale buyers in those
 states. That's in ten states today, as we speak.
 Last updated March 22nd.

Six more states, in addition to the initial 8 ten, have plans already under construction. That 9 means they have passed all of the regulatory 10 approvals, all of the environmental approvals; gone 11 through all of the financings. They are under 12 construction. And they will be on line within the 13 next 12 to 18 months, for a total of 16 states that 14 15 have wholesale plants.

16 An additional five more states have plants that are under development; have not quite started 17 construction yet, but they are under development. 18 They, too, have passed all of the regulatory hurdles; 19 they have passed all of the environmental hurdles; 20 they have just not quite yet gone to the construction 21 22 phase. 23 COMMISSIONER JOHNSON: Could you do one 24 thing?

MR. GREEN: Yes, ma'am.

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COMMISSIONER JOHNSON: You stated that when 1 you go through your state analysis, could you say the 2 states, and if you know, which ones have competition 3 wholesale, retail level or both, if you could Δ articulate that. 5 MR. GREEN: I'll take my best shot at it. Ι 6 might have to hold this further away to see it. 7 (Indicating document.) 8 Ten states that currently have merchant 9 plants operating today selling wholesale, the 10 wholesale buyers in the states: California, Colorado, 11 Connecticut, Massachusetts, Maine, New Mexico, 12 New York, Texas, West Virginia, and one very small 13 plant in Wisconsin, 53 megawatts. 14 Under construction, the additional six 15 states that have plants under construction today: 16 17 Illinois, Mississippi, Missouri, Nevada, 18 Rhode Island -- and I think it says Pennsylvania. Ι 19 have to hold this a litter further out. I'm close on that one. 20 The five additional states that have them 21 under development that also have passed all the 22 hurdles, got the environmental permits -- and the 23 24 New Smyrna Beach plant isn't in this list yet -- those states include New Hampshire, Oregon, Washington 25

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1 || State, Pennsylvania and Virginia.

COMMISSIONER JOHNSON: Do you know if any of those states prohibit competition on the retail level, or which of those states?

5 MR. GREEN: I would suggest California --6 the only states that permit retail competition out of 7 that list would be California; Pennsylvania, I believe 8 has some retail competition capability, I believe; 9 Rhode Island, I think, has some retail competition.

10 COMMISSIONER JOHNSON: But the majority of 11 them don't?

MR. GREEN: The majority do not. I believe there's only three or four states, perhaps five now, and I'm a little dated in any memory here, that have passed and have implemented any retail

16 || restructuring --

 17
 COMMISSIONER CLARK: I thought Massachusetts

 18
 did.

I was going over my other 19 MR. GREEN: Yeah. 20 list. I think Massachusetts is in that list, and I believe Maine might be in that list at some level. 21 But I believe that that is the list. Colorado, 22 Connecticut, New Mexico, New York, Texas, 23 24 West Virginia, Wisconsin, Illinois --COMMISSIONER CLARK: Illinois has 25

competition now. They have been mandated to have 1 competition. 2 MR. GREEN: Mississippi does not. Missouri 3 does not. Nevada does not. 4 COMMISSIONER JOHNSON: What about Texas? 5 MR. GREEN: Texas does not. 6 COMMISSIONER CLARK: Texas is a whole nother 7 world. 8 MR. GREEN: I said that about California, is 9 another country, but I won't go there. 10 That's COMMISSIONER JOHNSON: Okay. 11 sufficient. I just wanted to get a gauge. 12 MR. GREEN: I'm sorry. My point is that 13 there are five or six or perhaps seven that have some 14 limited to California, which has very expansive retail 15 sort of restructuring implemented, but the majority of 16 these -- 10 plus 6 plus 5 -- 21 states that have 17 plants that are already -- passed all of the hurdles 18 19 and are going to be built do not have retail 20 competition at this time. 21 COMMISSIONER JOHNSON: Thank you. MR. GREEN: Yes, ma'am. 22 There's another -- there's no category in 23 this list of a lot of plants that have been reported, 24 and that's where the Duke New Smyrna Beach plant would 25

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1	fall in. Their plans have been identified to be built
2	but they have not passed all of the regulatory or
3	environmental or whatever state rules and regulations
4	require them to go through to get to the point where
5	you can firmly say that this plant will be built. The
6	Constellation facility would fall in that category
7	too. Both those plants are listed in this database.
8	My point in saying this is that merchant
9	plants are flourishing throughout the country. They
10	are occurring in many, many states; many states that
11	do not have any retail exception issues at this time.
12	And, again, I encourage that we maintain the
13	difference between retail and the wholesale issues.
14	CHAIRMAN GARCIA: Encourage that we maintain
15	that difference?
16	MR. GREEN: Yeah. This workshop I thought
17	was wholesale merchant plants. And I think a lot of
18	the issues what were identified in the 85 or 93 issues
19	really cross over in some retail issues, in my
20	opinion.
21	What are the results to date in these
22	states? Let's just talk about the ten states that
23	have implemented wholesale competition that have
24	wholesale merchant plants operating today.
25	Indeed those plants have been built and,
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indeed, the ratepayers did not pay for them. They did 1 not go in any rate base. Indeed, the developers have 2 taken 100% of that construction risk on those plants. 3 In these other ten states where it's already 4 operating. Indeed the market clearing price, if you 5 look at the wholesale clearing price in those states, 6 there has been downward pressure on the clearing price 7 on wholesale. Duke has a plant operating in 8 Connecticut. I know this for a fact; that price has 9 gone down. It is downward pressure on wholesale 10 clearing prices. Every time a new plant is built in 11 one of these regions that sells at wholesale, every 12 13 developer in this region or that state recalculates what's called the forward price curve, which 14 recalculates what they think the forward price of 15 16 energy is going to be. And with every new entrant of 17 a clean burning cost-effective plant, that forward 18 price prediction goes down. It puts the downward 19 pressure on wholesale prices.

And, indeed, in every one of those states where we had merchant plants operating, the reliability has increased. You have more generation on the ground that is available for retail serving wholesale buying entities to purchase from, and the reliability has increased. There are more people they

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1 can purchase from. That's part of what's driving the
2 clearing price down.

And, finally, indeed these cleaner and more 3 efficient units that are in these states that are 4 already operating, they, indeed, are running more than 5 the less efficient and less clean plants that already 6 7 existed. Indeed there are environmental benefits. Ξf you look how they are running. Look at FERC Form 1s 8 that every plant must report how much they run, the 9 older efficient plants are running less now than they 10 were before the newer merchant plants came on line. 11 It's in FERC form. You can look at it. Indeed they 12 The environment does benefit due to less do run more. 13 emissions. 14

15 COMMISSIONER JOHNSON: Could you go back to 16 two points ago. You stated what's happening in those states, is when the merchant plant is on line, that 17 it's actually helping the reliability because they 18 are -- actually this goes to my question -- so the 19 plants are selling intrastate as opposed to building 20 21 in a state and selling out of the state, or what's happening that you can make the statement that it's a 22 positive impact on reliability and margin reserve? 23 MR. GREEN: Let me just speak from Duke's 24 25 position. We have wholesale plants in California. We

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1 have wholesale plants in Connecticut.

2 **COMMISSIONER JOHNSON:** You might need to 3 turn your mike up a bit.

4 MR. GREEN: Let me just get closer to it. 5 Schef made me go workout last night. I can't lean 6 forward to good.

In California and Connecticut, both states, 7 Duke sells wholesale into the pool, into the power 8 exchange in California, into the pool up in New 9 The numbers of people selling, trying to bid England. 10 their energy into that pool is growing every time a 11 new merchant developer puts a plant down. That 12 increases the reliability of the pool. I mean, the 13 power exchange has more and more people to rely upon 14 to serve their needs. If one plant goes down for some 15 maintenance or some outage, there are other plants 16 that will fall right in line and fill that gap. It 17 just enhances reliability. It enhances the number of 18 people that are there capable of and able to serve the 19 load of the pool, of the power exchange, whatever the 20 entity is into which these merchant plants are 21 selling. 22

23 **COMMISSIONER CLARK:** As I understand, it 24 could be interstate or it could be intrastate, and if 25 you're talking about PJM and NEPOOL, up in the -- I

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1 guess it's from New Jersey north --

2 MR. GREEN: That's right. 3 COMMISSIONER CLARK: -- they already had a system sort of like what we have, the broker system, 4 5 and they have -- at least in PJM, which is Pennsylvania, Maryland, New Jersey -- they have been 6 pooling for years; a hundred years or more. I mean, I 7 heard it was a long time; since the 1930s they have 8 9 been pooling. Because it's a fairly compact 10 geographic area. So it could go anywhere. But they have done that. I mean the incumbent utilities have 11 been doing that for a long time. 12 13 MR. GREEN: You're exactly right. The 14 incumbent utilities, take the northeast, PJM, NEPOOL, 15 or whatever else, the transmission was set up for liability. The states are small, the transmission 16 grid is a maze of transmission wires overlapping on 17 18 each other, and so it really enhances interstate sales 19 out of those states. In regions where you don't have that interconnected maze of transmission grids, 20 21 interstate sales to not occur; it's intrastate. Just depends what the state is. 22

CHAIRMAN GARCIA: You brought up a good
point that has sort of been a discussion out there,
and maybe you could address it, and, hopefully, some

1 others will address it too.

2	One of the fears is you're coming to Florida
3	and if you build your plant you're going to sell it to
4	Georgia or threat to the north, Georgia.
5	MR. GREEN: The thin threat.
6	CHAIRMAN GARCIA: The thin threat.
7	(Laughter)
8	If you could explain why that's possible;
9	why that's not possible.
10	MR. GREEN: A couple of reasons. Look at
11	the market conditions. The market in Georgia do
12	you want to pick Georgia or Alabama, look at the
13	clearing price of electricity in Georgia and Alabama,
14	then look at the clearing price of wholesale
15	electricity in Florida.
16	You know, Duke is coming to Florida because
17	it's a good business opportunity. We're putting an
18	office in Florida because that's where the market is;
19	that the clearing price for electricity is greater in
20	Florida than it is in Georgia, Alabama or Mississippi.
21	It would make even if the market was there, let's
22	say the market was the same in Georgia than it was in
23	Florida. I could get the same amount of money for a
24	kilowatt-hour in Georgia as I could here, I would put
25	a plant on Transco's pipeline in Georgia or Alabama

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1	and not pay the transportation charge I'd have to pay
2	to get gas to Florida. You buy gas at the wellhead
3	over there in Mobile Bay, Alabama, you transport it to
4	wherever your plant is. Transportation charges might
5	be 25 cents to transport it to Alabama. It's 85
6	cents, perhaps, to get it down here to Florida. It
7	would make absolutely no sense for me to pay an
8	additional cost of my fuel when my fuel costs are 80%
9	of my operating costs, to pay that much more for my
10	fuel to get it here just to sell it back where the
11	fuel was originally. That just economically I'd be
12	fired first. It doesn't make economic sense.
13	Also you'd have to pay wheeling charges to
14	get the electricity out of the state back up there.
15	There are wheeling charges I have to pay to the
16	transmission owners to get the electricity back out of
17	this state, if the transmission corridor was there,
18	it's a thin thread as earlier said, I'd have to pay
19	transmission fees to get it back out. It makes
20	absolutely no economic sense.
21	First, the clearing price is less in
22	Mississippi, Alabama and Georgia. The fuel is cheaper
23	in Mississippi, Alabama and Georgia, and I don't have
24	to pay transmission charges in Mississippi, Alabama
25	and Georgia if my plant was there. There's no

logic -- it's just illogical to suggest we do that.
 You put your plants in where the markets are. That's
 where you locate plants.

I want to try to keep my comments fairly brief.

6 What are some of the negatives from the ten 7 states that have plants operating now? I really have 8 a hard time to find the negatives, the proven negative 9 things that have happened because of the ten states 10 that have merchant plants. Forget about hypothesizing 11 in the future. Just what's happened negatively.

As I've already said, there is now a 12 pressure on wholesale prices. Almost every state fuel 13 clause or purchased power clause that allows the 14 savings of purchased power to be passed on to the 15 retail customers through their retail-serving utility. 16 17 In every case where there's a wholesale savings, at least some portion of that wholesale saving is passed 18 on depending on what the state laws and regulations 19 are, it's passed on to the retail customers. 20

A lot of suggestions have been made that there's no regulation in these states of merchant plants. Well, I know in the two states in which we are currently operating, and in the other three that we're building plants in, we're subject to the same

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1	state regulations, whether it has to do with air and
2	water permitting, whether it has to do with land use,
3	overall planning, coordination with the other
4	utilities, emergency situations, energy emergencies
5	and overall reliability issues, we fall under the same
6	rules and regulations as the retail-serving utility.
7	The only areas that we don't have the same regulations
8	is relative to retail ratemaking because we have no
9	captive customers, and, therefore, don't fall
10	underneath those regulations.
11	COMMISSIONER CLARK: Mr. Green, let me ask
12	you a question about that, because that was a question
13	I had written down.
14	In the states you named, do they have a
15	process that is a determination of need? Do they come
16	first to a Commission and determine that the power is
17	needed to serve I think retail customers, but do
18	they have that similar process?
19	MR. GREEN: Each state is somewhat
20	different. Most of the determinations of need are
21	really environmental checks.
22	COMMISSIONER CLARK: Would it be your
23	position that you let the market decide the need for
24	power, and then your process for actually siting it
25	should just be an environmental process?

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MR. GREEN: My opinion is that the market 1 will determine where the economic limit of plants are. 2 I think as long as no ratepayer is burdened with the 3 investment costs and capital expenditures of building 4 a plant, I think it's an environmental check you need 5 to go through. 6 COMMISSIONER CLARK: Well, then would it be 7 8 your position that merchant plants should not even have to come to the Commission for a need 9 determination? 10 11 MR. GREEN: It's my position -- in this case I think that's your decision. That's this 12 Commission's decision what it needs to do. 13 My position is I don't think you need to go 14 to a need determination process for merchant plants in 15 this state as long as there's no ratepayer impact. 16 In merchant plants there's no ratepayer impact, so my 17 position is they would not need to go through that 18 need determination. 19 20 The Florida process isn't broken. I mean, we're going through this process as it's laid out 21 22 today; and it worked, quite frankly. I've experienced 23 the process. And the need determination process, you addressed the right issues. 24 25 COMMISSIONER CLARK: It just strikes me that

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1 if merchant plants are not going to be in the rate 2 base, then you're suggesting there is no need for a 3 need determination. Why should you have to come here 4 first? What do we accomplish by that process?

5 MR. GREEN: I'm not sure we needed to come 6 here. The current process says I needed to come here 7 the way I interpreted the process.

8 COMMISSIONER CLARK: Right. I'm not really 9 interested in what the law is today. I'm interested in the way it ought to be. And it strikes me that for 10 merchant plants, you know, maybe you could set 11 12 parameters on how much extra margin -- you might set a cap on them, as Joe has suggested, and just let people 13 come in and serve that need as they see the market 14 dictating. All we would say is here's what we think 15 is available for a merchant plant and you don't come 16 here to determine need. If you think it's a good 17 18 deal, you get in the queue.

MR. GREEN: I fully support the concept you
do not need to bring a merchant plant before the
Commission to evaluate economic need.

I do not believe that you need to put caps, though, on how many merchant plants. I think that cap will be -- it will be a self-limiting process. You can look in New England where 35,000

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1	megawatts of plants were announced. 4,000, I think,
2	have been built and I predict two or three more
3	thousand will be built, but 35,000 will not be built.
4	The economic viability of the projects will impose a
5	cap on it. You don't have to worry about it.
6	COMMISSIONER CLARK: Okay. As long as I've
7	interrupted you, when you were talking about the
8	market clearing price, is that on a hourly, daily or
9	weekly basis? Can it be any of those?
10	MR. GREEN: Could be any I mean, you look
11	at, you know since we're a lot of us are
12	engineers and accountants, we go hourly and you
13	predict for 20 years what the hourly price is every
14	hour of every year. But what a developer has to do is
15	look at how many hours in the year can I produce
16	energy and sell it on that market. How many hours can
17	I get a revenue stream that's in excess of my fuel
18	costs that can be a contribution to my fixed cost?
19	COMMISSIONER CLARK: Where do you get
20	where do you find the clearing price? Where is that
21	published?
22	MR. GREEN: "Megawatt Daily."
23	"Megawatt Daily" has a day-ahead indicator.
24	There's two or three sources.
25	COMMISSIONER CLARK: Yeah. But where do
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1	they get their information? And that sort of feeds
2	into my next question, what would we need to do
3	what would we need to do in ensure there is
4	transparency in the market so you could, in fact,
5	reliably determine the market price? Can you
6	determine that in Florida today?
7	MR. GREEN: No, I cannot. It's not a very
8	open market yet. My forward price here for Florida is
9	hazy.
10	COMMISSIONER CLARK: Pardon me?
11	MR. GREEN: Any forward price curve in
12	Florida is somewhat hazy because it's hard to tell
13	exactly what all the wholesale clearing prices are. I
14	can look what the broker clears at.
15	COMMISSIONER CLARK: When you say the
16	"broker" are you talking about the Florida Broker?
17	MR. GREEN: Excuse me, yes, ma'am. The
18	Florida Broker.
19	COMMISSIONER CLARK: What changes would we
20	need to make to the Florida Broker to make sure that
21	there is price transparency and that it is
22	everybody is truly competing on the same basis?
23	Because as I think it would be structured now, you
24	might be able to bid in your power at whatever price
25	you decide, but the regulated companies have to do it
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1 on their cost, which may be different. Maybe that's
2 not bad. I don't know.

MR. GREEN: It's a complex issue and I'm not 3 sure I have the right answer, or an answer for you. 4 Ι mean, it's -- I'm not sure what systems -- the way I 5 envision it, you have got wholesale buyers here, and 6 if there are four or five different merchant plants in 7 the state, and they have a need for 100 megawatts, 8 9 they're going to go out there and try to find the best deal for 100 megawatts. They will consider their 10 self-build; they will consider their self-run and they 11 will consider the four, five, six, or three or 12 whatever number of merchant plants exist in this 13 state. They will consider out-of-state sales; 14 whatever you could transmit across the thin thread 15 from Georgia. They will consider all of those things. 16 Each individual buying entity will do that. 17 I don't know what amount of sharing of that 18 19 information between municipalities, cooperatives, investment utilities is either legal or appropriate. 20 21 I'm not sure. I really don't know how you could share that right now. 22

23 **COMMISSIONER CLARK:** But don't you need to 24 share it to get the market running? I mean, isn't 25 that information necessary to have a robust wholesale

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1 || market?

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2 MR. GREEN: I'm not sure it's absolutely
3 necessary.

COMMISSIONER CLARK: How are you going to 4 tell if you should come into the Florida market? 5 MR. GREEN: I have a prediction what I think 6 7 the wholesale clearing prices are in Florida. I know 8 what -- Duke is very good at operating plants. We are -- our variable fuel cost would be very low and 9 10 much lower than some existing facilities in the state. 11 And I think I can sell enough hours of the year that 12 I'll recoup my investment. COMMISSIONER CLARK: So you've used other 13 information to make your own prediction as to --14 MR. GREEN: 15 Yes. **COMMISSIONER CLARK:** -- what their hourly 16 17 price may be. I've used some of the "Megawatt 18 MR. GREEN: Daily." There's a couple of them, and I can't think 19 20 of the other sources -- a couple other sources are 21 somewhat hazy in their predictions for Florida. But

23 **COMMISSIONER CLARK:** Let me sort of ask the 24 basic question. If we were interested in making sure 25 that we did have a robust wholesale market, and we

we've looked at it and we've made our predictions.

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1 wanted to include merchant plants in there, I think
2 we've already said we wanted to include them in there,
3 what else do we have to do? Don't we have to readjust
4 our broker system in some way?

5 MR. GREEN: I realize I haven't focussed on 6 the broker system that much. I'm not all that clear 7 on exactly how it operates today.

I personally don't think that you need to 8 change much, if anything, in the current system. Ι 9 mean, until you get many merchant plants down here, 10 until you get some experience with the wholesale 11 buying at no risk to any of the ratepayers in the 12 state, you know, get some experience with how the 13 14 buying utilities are purchasing and their purchasing practices from the merchant plants, then -- I think 15 16 then you can determine what, if any, changes are needed. But it's until that time I don't think you 17 18 need to do anything.

19

CHAIRMAN GARCIA: Okay.

20 MR. GREEN: I'll just conclude.
21 You know, again, I appreciate the
22 opportunity to be here. Florida has a tremendous
23 thirst for energy. And, you know, bottom line is that
24 due to geography, Florida is going to need eight or
25 10,000 -- depending on who you talk to -- 8,000 or

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1	10,000 megawatts of new generation in this state.
2	That's in addition to maintaining the existing fleet
3	of generation that's already there. Someone is going
4	to spend if you believe \$400 of kW is an average
5	construction cost on 10,000 megawatts, someone is
6	going to spend \$4 billion to build plants in this
7	state. Someone is going to do it. Either that \$4
8	billion is going to be put on the backs of your
9	constituents, the ratepayers of this state, or
10	merchant plants can be a part of that solution and
11	take some of that investment risk and some of that
12	operational risk off the backs of the ratepayers.
13	And I encourage the Commission to continue
14	down the path and determine ways in which the benefits
15	of merchant plants can help be a part of that solution
16	for Florida.
17	CHAIRMAN GARCIA: Thank you very much,
18	Mr. Green. Some questions?
19	COMMISSIONER DEASON: I have a question.
20	Mr. Green, I'm looking on Page 16 of your
21	comments, which is Page 45 of the booklet. At the
22	bottom of that page there is a response to a question.
23	The question is "How is merchant capacity to be
24	treated in future need proceedings?" And the answer
25	begins that "The Commission should recognize the
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1 presence and availability of uncommitted merchant
2 capacity in future need proceedings."

I need that clarified. Are you saying that 3 if we have an incumbent utility come before this 4 Commission indicating that there is a need for 5 6 capacity, for reliability purposes, are you saying that we should deny that need because you have a plant 7 sitting out there but they may not have a contract 8 with you, but just because your plant exists that we 9 should deny that determination of need? 10

MR. GREEN: No, sir, absolutely not. 11 This 12 response was meant to suggest that if you were to 13 assume that further need applications would come 14 before you for further merchant capacity; for merchant 15 capacity. As new merchant capacity applications came 16 before you, I think you should take into account how much merchant capacity is out there on the ground 17 18 today.

I personally believe that your 15% reserve margin that is currently -- the FRCC, if that's a guideline, a requirement, whatever it is, is fairly tight. I think merchant plants supplement that floor, that bottom minimum reserve, if you will. And I think this Commission should determine -- take into account whatever merchant plants exist on the ground as future

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applications come in to you. It's not to suggest that
 you should deny or approve anything, I think you
 should just take into account.

If you happen to have -- if you went down a path to allow merchant plants to flourish, and let's say you had a 40% or 50% equivalent reserve margin -you had 50% more plants than what your peak load was -- maybe there's a point out there at which you would say, "Time out. That's enough."

COMMISSIONER DEASON: But you indicated 10 earlier that you don't think that that situation would 11 ever arise. If the economics are not there, people 12 13 are not going to come to Florida and invest the millions of dollars on pure speculation. They're 14 15 going to have a good idea as to the dispatch of that plant and what the anticipated revenue streams are 16 going to be. 17

It don't think that 18 MR. GREEN: I agree. point will ever get here. I think the economics will 19 drive that limit and you will see a self-imposed limit 20 by developers of how many merchant plants are brought 21 22 into the state. All I'm suggesting, if I'm wrong and, 23 indeed, for some reason somebody starts putting 24 uneconomic plants in here, then you have the authority 25 to say, "That's enough." I'm not sure where that

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1 || limit is.

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2	COMMISSIONER DEASON: But you are not saying
3	that we should have somehow limit, put a limit on
4	incumbent utilities determinations of need just
5	because there's merchant capacity out there that has
6	not been contracted.

7 MR. GREEN: I believe that incumbent
8 utilities, the retail-serving utilities in this state,
9 they have needs and they need to determine the best
10 way to satisfy those needs.

11 **COMMISSIONER DEASON:** And they do have an 12 obligation to come forward and demonstrate why they're 13 choosing to build as opposed to not contracting for 14 your capacity.

MR. GREEN: I would suggest that's a prudent
behavior that you would expect.

17 **COMMISSIONER JACOBS:** Aren't you going to 18 show up in that same proceeding or about that same 19 time looking to make your decisions?

MR. GREEN: Excuse me, sir?

21 **COMMISSIONER JACOBS:** At about the time that 22 that the utility, that IOU shows up looking to -- at 23 the point of their build decision, aren't you going to 24 be making your decisions about that time as well in 25 terms of whether you or some other nonutility

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1	generator is going to be looking at that same decision
2	about that same time as to whether or not they are
3	going to invest. And that's the thing that confuses
4	me. We're what, 18, 20 months in advance of the thing
5	being in the ground. Without the advantage of a
6	firm you having an advantage of a firm contract,
7	and in the absence of what I hear you advocating of a
8	firm wholesale market, you're going to make investment
9	decisions on a hour basis that basically will
10	determine how your revenue stream is going to occur
11	18, 20 months down the road. Then at the same time we
12	have to look at we're going to be required then to
13	look at a void. We don't know what you're deciding to
14	build. We have to look at what's available now. And
15	at the time that that utility comes in and says, "We
16	have a need. We want to build." We're going to make
17	a decision not to give them authority in lieu of what
18	might be happening in your build decision. Is that
19	the dynamic we have to be involved in?
20	CHAIRMAN GARCIA: No. He said the opposite.
21	He said the opposite. His point, if I understand it
22	correctly, is that he's not going to ask us not to let
23	them build. He'd like a right, which under our rule,
24	I guess, they have, is to bid on new generation.
25	COMMISSIONER JACOBS: That was my point.
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You're going to come in and bid at the time we're
 reviewing that application. Or you're going to give
 us some indication of what your --

4 **COMMISSIONER CLARK:** They have to bid 5 before.

The way understand it, I think 6 MR. GREEN: you have an expectation, if not a requirement, that 7 the people bid out their needs. I think that's a --8 9 CHAIRMAN GARCIA: Likewise, FPC can come in here and say, "We're not sure that project is going 10 up. We think we can build it cheaper. We're not 11 going to buy it." If Mr. Green is in the ground, you 12 13 know, I really don't care if he goes bust. I mean, 14 he's not going to pick up a power plant and take it 15 back to Charlotte with him. It's in the ground. But our ratepayers didn't pay for it. And I'll tell you 16 what, it's going to dispatch power. Maybe his 17 investors are going to pay, but it's going to be in 18 the state and it's going to function. 19

I don't think you would ever ask us not to allow new generation. You would simply be asking to be able to provide that generation through the bid process that presently exist.

24MR. GREEN: I would never ask this25Commission not to allow a new generation. I would

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just ask this Commission allow merchant capacity to be
 a part of that solution to meet those needs that are
 identified.

4 **COMMISSIONER CLARK:** Let me ask specifically 5 the process that that would follow. It seems to me 6 one way we could -- you have indicated you think that 7 retail-load serving utilities do have a obligation to 8 maintain sufficient resources to provide service to 9 their customer, and I presume that would mean, you 10 know, capacity to serve peak plus 15%.

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MR. GREEN: Yes, ma'am.

12 **COMMISSIONER CLARK:** Okay. They would come 13 in and go through a need determination process in 14 order to be able to build that capacity or buy that 15 capacity.

MR. GREEN: Yes, ma'am.

17COMMISSIONER CLARK: You would agree with18that?

And as part of that process, our rule says before you come into us with a determination of need, you have to bid it out. And it would be at that point that you would make your bid to be that firm capacity that can be included in the margin of reserve of that retail utility.

MR. GREEN: I don't want to assume that I'm

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1 going to set policy here for you, but my crystal ball 2 would suggest that when a need exists for a 3 retail-serving utility, that they should seek out 4 every conceivable avenue --

5 COMMISSIONER CLARK: Right. Our rule 6 requires them to bid it out.

MR. GREEN: Merchant plants should be a part 7 of that solution. How that goes through, if it's a 8 bid process or if it's a consideration on this 9 Commission that, as Chairman Garcia says, Mike Green's 10 plant is sitting on the ground there, and I'm selling 11 for \$28 a megawatt-hour, whatever the price is, that's 12 a bogie that to me has to be met. Whatever the 13 merchant plant -- the merchant plant should be a part 14 15 of that solution. And if that's the bid process before they come to you or after they come to you, I'm 16 not sure how it should play out. 17

COMMISSIONER CLARK: What's what I'm asking 1.8 you. I want to know how you think it should play out. 19 20 And the way I see it playing out, is at that point 21 before they have come into us, they are under our rules; they are required to bid it out to show they 22 23 have chosen the least-cost method. And it would be at that point that you would bid on the plan. You would 24 25 bid to provide that capacity. And you would become

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1 firm capacity if you won the bid for that utility and 2 you would become part of the firm capacity to serve 3 retail load.

MR. GREEN: The only risk --

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5 COMMISSIONER CLARK: I think Schef is saying 6 you need to say yes. (Laughter)

7 MR. GREEN: Schef tells me a lot of things
8 to say I don't say.

9 **COMMISSIONER CLARK:** And then it seems to me 10 that's how you become part of the plan for assuring 11 the reliability in Florida.

MR. GREEN: I think generally -- my 12 13 hesitation in just saying "yes" is this: I mean, if you require firm contracts on the bidding thing, and 14 certainly I think that's what you should do, but the 15 piece you're missing, as new merchants are brought on 16 line and new plants are brought on the ground, the 17 18 clearing price, the bid price will go down two years from that bid than what it was now. So I think, just 19 20 eliminate that downward pressure on it, but I agree 21 they should go off and solicit some sort of bid, firm 22 if it is, firm on a monthly basis -- I don't know how 23 firm it has got to be, is it five years, one year or 24 six months.

COMMISSIONER CLARK: What I'm suggesting is

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if we still think that we have an obligation as the 1 entity that regulates a utility of ensuring a reliable 2 service to our customers, that there ought to be firm 3 capacity to meet the retail load. We would have to be 4 assured that that plant is there and able to -- and is 5 required to run to provide it. If you just rely on 6 merchant plant, there's no requirement that you run to 7 serve retail load. 8

MR. GREEN: We will not run to serve retail 9 load. We'll serve wholesale load which will become 10 11 the retail load. But there's no place for me, for any merchant plant in Florida to sell that. It's got to 12 13 be sold here. And we're not going to build a plant unless we intend to sell it. An only place we can 14 sell it is to the wholesale buyer. So it will be sold 15 here. I guess I'm missing the logic. 16

MR. WRIGHT: Can I --

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18 COMMISSIONER CLARK: Yes, if it's okay with 19 you.

20 MR. WRIGHT: I'd like to attempt to address 21 the questions posed by both Commissioner Jacobs and 22 Commissioner Clark, if I can do this quickly.

Your rules contemplate that public utilities
subject -- who propose to build power plants subject
to need determinations must conduct some kind of

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1	competitive selection process before bringing their
2	need determination. We may participate in that
3	competitive selection process. If we win, great. We
4	come in and we have a contract for part or,
5	hypothetically, all of the capacity of our project to
6	serve that. We may win the bid with a capacity
7	firm capacity and energy sale out of an existing power
8	plant, in which case there is no further need
9	determination because that was already held last
10	December, hypothetically.
11	COMMISSIONER CLARK: No, no. I think there
12	would be a further need determination because we're
13	determining the need of the retail-serving entity.
14	CHAIRMAN GARCIA: I'd go further. If FPC
15	comes to us and puts out a bid, and you bid for it and
16	you say, you know, "I'm going to bid and I'm going to
17	offer you two years of generation at this price," and
18	it's a great price; similar to what New Smyrna got,
19	\$18 a megawatt. You're giving this stuff away. But
20	only can get two years. Most probably FPC is going to
21	come in here and say, "I'll build it myself." Florida
22	can't count on it. A two-year span is not enough for
23	them to count on. We certainly can't put a plant up
24	in quicker order or shorter order if we have some
25	reserve problems. So I would assume we would tell FPC
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1 maybe our plant is a little bit more expensive, but 2 you should build.

3	MR. WRIGHT: And that may well be. It may		
4	well be that they don't get a bid that satisfies their		
5	requirements or the bid they get is for too short a		
6	term to be the most cost-effective alternative for		
7	their requirements, at which point they say, "No. No		
8	winners," or "The winner is us. We think we should		
9	build ours." They then apply for the need		
10	determination and it's judged on the statutory		
11	criteria.		
12	COMMISSIONER CLARK: Is that how you think		
13	it should work?		
14	MR. WRIGHT: I think that is how it works.		
15	COMMISSIONER CLARK: I have indicated that I		
16	don't really care what the law is. I want to know		
17	what it should be.		
18	MR. WRIGHT: And that probably is how it		
19	should work. Now, I think that if an unsuccessful		
20	participant in the selection process feels like they		
21	got		
22	COMMISSIONER CLARK: They should be able to		
23	intervene.		
24	MR. WRIGHT: I think your rules		
25	contemplate specifically that they have the		
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opportunity to intervene and show that they had a better deal. And that could happen. But I don't -your rules don't contemplate that you can sit back, let the competitive selection process go and then come in at the end after not participating in the selection process.

I did want to respond to one other thing
that Commissioner Clark asked Mr. Green, which was
about becoming part of the plan for assuring
reliability. I just want to reemphasize that there
are two ways to be part of the plan viewed from your
perspective as the statewide overseers of reliability
in Florida.

One is as a specified purchase of a 14 retail-serving utility that shows up in their Ten Year 15 Site Plan. Another way that I think you can and 16 should legitimately look at uncommitted merchant 17 capacity as something that's out there that most 18 probably is going to be available, certainly at a fair 19 minimum, available on a probablistic basis to serve 20 under any load conditions. 21

22 **COMMISSIONER CLARK:** Then let me ask you, is 23 one way that we should handle merchant plants is to 24 continue to specify a margin of reserve that must be 25 carried by the retail-serving utilities, and then let

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the merchant plant meet whatever amount over that the 1 market will bear? 2 MR. WRIGHT: Commissioner, I certainly agree 3 with the second part of that. I may be --4 COMMISSIONER CLARK: How do we assure 5 reliability if we don't have firm contracts? You're 6 7 saying let the market ensure reliability. 8 MR. WRIGHT: The point I wanted to make -and I will answer your question, I promise -- but the 9 point I wanted to make is that I don't believe that 10 this Commission presently specifies a minimum reserve 11 margin for the retail-serving utilities. 12 CHAIRMAN GARCIA: We have an open docket on 13 the issue. 14 MR. WRIGHT: You review the Ten Year Site 15 Plans on an annual basis to determine whether those 16 17 plans and the reliability information that is projected to come out of those plans, the reliability 18 characteristics of the Florida supply system that is 19 projected to result from the implementation of those 20 plants, is suitable for planning purpose. And that 21 probably translates in reasonable terms to whether 22 it's satisfactory. But I don't think you specify a 23 24 || minimum reserve margin. 25 But as to your second point, as to merchants

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1	being developed to the point that the market will
2	support them, again, in your annual reviews of the Ten
3	Year Site Plan you all are going to look at the whole
4	state. And you'll look at it and say, "Well, we've
5	got this much LSE-built capacity, and this much
6	merchant-built capacity in the plants, you know,
7	either it looks bad, you know, quote from last year's
8	review, reserves are razor thin and we need to do
9	something, or you say, "By golly, you know, we're
10	looking at a reserve margin in the 2003 to 2010 frame;
11	the range is somewhere between 22% and 28%. Things
12	look great; the system is going to be reliable; these
13	plans are suitable, and we go on to the next thing.
14	COMMISSIONER CLARK: Okay. I think I
15	understand. For the Ten Year Site Plan you would sort
16	of factor in some amount of merchant plant that you
17	could probably rely on.
18	MR. WRIGHT: Yes, ma'am. Committed and
19	contractually committed and uncommitted.
20	COMMISSIONER CLARK: Okay. Then with
21	respect to actually having a determination of need and
22	determining what you're going to allow to be put in
23	the retail rates, then you would look at that
24	utility's margin of reserve and say, "Yeah, they are
25	at 5%. They need more." We're going to find need and
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the way we're going to make sure it is the least-cost 1 power is they would have bid it out. And that's how 2 the merchant plant may become part of the firm 3 capacity to meet need. Is that correct? 4 MR. WRIGHT: Yeah. That's right. And you 5 look at all the statutory criteria, not just the --6 7 COMMISSIONER CLARK: Yes, I would agree. 8 CHAIRMAN GARCIA: Are there any others questions, Commissioners? 9 COMMISSIONER CLARK: I do have more 10 questions but you get antsy and it seems like you 11 don't want me to ask those questions. 12 MR. GREEN: I'm can come see you now. 13 COMMISSIONER CLARK: You know, let me just 14 ask this one, because I hope we're going to have more 15 of these, and, hopefully, after this workshop we maybe 16 can go back and better define what we need to look at. 17 I understood that you were part of the group 18 that filed joint comments. 19 20 Yes, ma'am. MR. GREEN: COMMISSIONER CLARK: And I want to pursue on 21 Bates Stamp 20, I guess it's an FPL issue. "What 22 obligations to provide electric service does an EWG 23 have independent of any bilateral agreement for such 24 service?" And the concept of an appropriately 25

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1 governed RTO is introduced. And the best interest of 2 an interconnected grid.

Does that mean that we don't have any authority with respect to that? Because I guess it turns on what you mean by "appropriately governed RTO organization."

MR. GREEN: I might -- though Joe doesn't 7 know, I might ask Joe to give the legal definition. 8 But I think right now ancillary services are basically 9 governed or overseen by FERC. I think that's what 10 11 happens now. If I was to sell ancillary services, or anybody was to sell ancillary services, I think that's 12 a FERC-regulated tariff, I believe, but let me ask 13 14 Joe ---

15 COMMISSIONER CLARK: I don't understand how
16 the issue of ancillary services addresses what you
17 mean by "appropriately governed RTO," regional
18 transmission organization.

19 MR. WRIGHT: I think Joe is probably better 20 to respond. I just want to say it depends on what the 21 form of whatever transmission organization ultimately 22 winds up here. I think all this says is some 23 appropriately governed transmission organization, RTO, 24 ISO, a Transco or whatever, and that, as I think 25 everybody in this room knows, is pretty much up for

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grabs. We have an ongoing workshop process in which a
 proposal has been put forth; another proposal is
 expected shortly and so on.

4 **COMMISSIONER CLARK:** We might be able to 5 short circuit this in the sense that I'm interested in 6 that question being answered from the standpoint of 7 what authority we have over EWGs with respect to 8 electric reliability needs in the state. It may have 9 answered a question -- a different question than I 10 think was asked.

MR. GREEN: I think EWGs, they have a responsibility -- for voltage for reliability of the overall grid, and you need a plant to run in a certain location in the grid to maintain voltage, I think -- I believe you would have the authority, or somebody has the authority to --

17 COMMISSIONER CLARK: Tell them they will
18 run. Okay.

19 I believe that's -- my guess --MR. GREEN: 20 COMMISSIONER DEASON: Let me interject here and see if there's disagreement with what I'm about to 21 22 say, and if there is, please let me know. But it's my understanding that the decision we made is that your 23 project is going to be subject to the Grid Bill, 24 whatever Grid Bill authority that we have, and there's 25

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maybe some question exactly what that authority is. 1 But whatever authority it is, you're subject to it 2 just like any other utility in the state. Do you 3 agree with that or disagree with that? 4 MR. GREEN: I believe, generally, that's 5 I'll let my counsel correct me. I don't know 6 true. where the ratemaking rulemaking part for 7 retail-serving customers, is that ratemaking authority 8 is out of it --9 That's not part of the 10 COMMISSIONER DEASON: Grid Bill. 11 12 MR. GREEN: -- then all of the planning, the Ten Year Site planning, the reliability, the emergency 13 situations, and I believe the need for reliability of 14 the grid, I believe that all falls under the Grid Bill 15 and we fall under that just like any other generator 16 in the state. 17 COMMISSIONER CLARK: Joe, is that also the 18 19 position of your clients? 20 MR. MCGLOTHLIN: Let me just say that you 21 were right a minute ago when you said that this 22 response is answering a question different than the 23 one you're asking now. And it was the approach of the group for purposes of the joint comments to suggest 24 that if the question was getting at emergency 25

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situations, then we saw the appropriate vehicle to be
 the appropriately governed regional transmission
 organization, over which the Commission would have
 some oversight role yet to be defined.

5 With respect to the second question, again 6 these are joint comments and the commenters -- not 7 everyone has been close to that case -- of course, 8 Reliant is aware of the outcome, but Reliant 9 individually has not studied -- is not prepared to 10 take a position on legal issues such as the extent of 11 authority.

COMMISSIONER CLARK: Under the Grid Bill. 12 MR. McGLOTHLIN: Under the Grid Bill. 13 14 Our comments and approach to this workshop were under the program of -- the Commission has 15 approved one applicant under the Siting Act. What are 16 those implications for future applications of Siting 17 Act? That was the tenor of our comments at this 18 point. Mr. Meyer has some input in the responses you 19 see there. And if you're interested in taking it up 20 in more detail either now or later, he's available to 21 talk to you about that. 22 CHAIRMAN GARCIA: Joe, I noticed -- did you 23

24 have a question?

25

MR. CRESSE: I was just going to ask

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Mr. McGlothlin could we categorize that answer as a no commitment? CHAIRMAN GARCIA: It's an editorial question. You don't need to answer that. We're going to take a 45-minute lunch break. 6 Commissioner Johnson has a conference call. She'll 7 || join us at 1:00. Let's make it a 40-minute lunch break. We'll be back at a quarter till. (Whereupon, a lunch recess was taken from 12:05 p.m to 12:40 p.m.) (Transcript continues in Volume 2.) 

# Volume 1

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