STONE & BAXTER, LLP

ATTORNEYS AT LAW SERVICE COMERSSION

SUITE 1111

CHARTER MEDICAL BUILDIN 99 NAY 24 AN 8:52 577 MULBERRY STREET MACON, GEORGIA 31201-8256 MAIL ROOM

WARD STONE JR D. MARK BAXTER STEPHEN LOUIS A. DILLARD THOMAS M. BROWDER III

TELEPHONE (912) 750-9898 FACSIMILE (912) 750-9899

May 19, 1999

Florida Public Service Commission Division of Records and Reporting 2540 Shumard Oak Blvd. Tallahassee, FL 32399-0850

990665-TI

Re:

Application of Access Integrated Networks, Inc. for Authority to Provide Interexchange Telecommunications Services within the State of Florida

Dear Clerk:

Enclosed herein please find an original and six (6) copies of Access Integrated Networks, Inc.'s Application for Authority to Provide Interexchange Telecommunications Services within the State of Florida, as well as a \$250.00 check made payable to the Florida Public Service Commission.

I have attached a proposed Florida Telecommunications Tariff to the enclosed original and copies of the application.

If you have any questions concerning any aspect of this letter or the enclosed, please do not hesitate to contact me.

I remain.

Very truly yours,

Stephen Louis A. Dillard

SLAD/dr Enclosures:

Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward a copy of check to RAR with proof of deposit.

cc: Tom Wright

nitials of person who forwarded of each:

DOCUMENT NUMBER-DATE

06504 MAY 24 8

FPSC-RECORDS/PFFORTING

REF # INV # DATE 1549 APPL FEE 03/31/99 250.00 TRX DESCRIPTION: FEI #58-2233012

INV AMT AMOUNT PAID DISCOUNT NET AMOUNT 250.00 0.00

250.00

\$250.00

2374

INTEGRATED NETWORKS

152 NORTH CREST BLVD. SUITE C MACON, GEORGIA 31210-1844 (912) 475-9800

FIRST LIBERTY BANK MACON, GEORGIA 31297

64-7007/2611

PAY

*********250 DOLLARS AND 00 CENTS

03/31/99

TO THE ORDER OF -

Florida Public Service Comm. 2540 Shumard Oak Blvd. Gunter Bldg. Tallahassee FL 32399-0850

** FLORIDA PUBLIC SERVICE COMMISSION **

DIVISION OF COMMUNICATIONS BUREAU OF SERVICE EVALUATION

APPLICATION FORM

for AUTHORITY TO PROVIDE INTEREXCHANGE TELECOMMUNICATIONS SERVICE WITHIN THE STATE OF FLORIDA

<u>Instructions</u>

- This form is used as an application for an original certificate and for approval of assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Appendix A).
- Print or Type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.
- Use a separate sheet for each answer which will not fit the allotted space.
- Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250.00 to:

Florida Public Service Commission Division of Records and Reporting 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6770

Note: No filing fee is required for an assignment or transfer of an existing certificate to another certificated company.

If you have questions about completing the form, contact:

Florida Public Service Commission Division of Communications Bureau of Certification and Evaluation 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6600

FORM PSC/CMU 31 (6/98) Page 1 of 16 Required by Commission Rule Nos. 25.24-470, 25-24.471, and 25-24.473

i
city,
e, zip
e, zip

6.	Select	type of business your company will be conducting √(check all that apply):
	()	Facilities-based carrier - company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.
	()	Operator Service Provider - company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
	(×)	Reseller - company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
	()	Switchless Rebiller - company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
	()	Multi-Location Discount Aggregator - company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers, then offers resold service by enrolling unaffiliated customers.
	()	Prepaid Debit Card Provider - any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.
7.	Structu	re of organization;
	((x () Individual () Corporation) Foreign Corporation () Foreign Partnership) General Partnership () Limited Partnership) Other

8. <u>If individual, provide</u>: Not Applicable

	Name:
	Title:
	Address:
	City/State/Zip:
	Telephone No.: Fax No.:
	Internet E-Mail Address:
	Internet Website Address:
9.	If incorporated in Florida, provide proof of authority to operate in Florida:
	(a) The Florida Secretary of State Corporate Registration number: Not Applicable
10.	If foreign corporation, provide proof of authority to operate in Florida:
	(a) The Florida Secretary of State Corporate Registration number: F9000001823 A copy of Applicant's Certificate of Authority is affixed hereto as Attachment 10 (a)
11.	If using fictitious name-d/b/a, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:
	(a) The Florida Secretary of State fictitious name registration number: Not Applicable
12.	<u>If a limited liability partnership</u> , provide proof of registration to operate in Florida: Not Applicable
•	(a) The Florida Secretary of State registration number:
13.	If a partnership, provide name, title and address of all partners and a copy of the partnership agreement.
	Name: Not Applicable
	Title:

	Address:
	City/State/Zip:
	Telephone No.: Fax No.:
	Internet E-Mail Address:
	Internet Website Address:
14. limited	If a foreign limited partnership, provide proof of compliance with the foreign partnership statute (Chapter 620.169, FS), if applicable.
	(a) The Florida registration number: Not Applicable
15.	Provide <u>FEID Number(if applicable)</u> : <u>58-2233012</u>
16.	Provide the following (if applicable):
	(a) Will the name of your company appear on the bill for your services?(x) Yes () No
	(b) If not, who will bill for your services?
	Name: Not Applicable
	Title:
	Address:
	City/State/Zip:
	Telephone No.: Fax No.:
	(c) How is this information provided?
	Information concerning the applicant will appear on the bills
	issued to the end-users.

17.	Who will serve as liaison to the Commission with regard to the following?	
	(a) The application:	
	Name: D. Mark Baxter & Stephen Louis A. Dillard	
	Title: Stone & Baxter, LLP	
	Address: 1111 Charter Medical Bldg., 577 Mulberry Street	
	City/State/Zip: Macon, Georgia 31201	
	Telephone No.: (912) 750-9898 Fax No.: (912) 750-9899	
	Internet E-Mail Address: stone&baxter@compunet1.com	
	Internet Website Address:	
	(b) Official point of contact for the ongoing operations of the company:	
	Name: William T. Wright	
	Title: President / Chief Executive Officer	
	Address: 121 North Crest Blvd.	
	City/State/Zip: Macon, Georgia 31210	
	Telephone No.: (912) 475-9800 Fax No.: (912) 475-9988	
	Internet E-Mail Address. Tom@accesscomm.com	
	Internet Website Address: www.accesscomm.com	
	(c) Complaints/Inquiries from customers:	
	Name: William T. Wright	
	Title: President / Chief Executive Officer	
	Address: 121 North Crest Blvd.	

City/S	State/Zip: Macon, Georgia 31210
Telep	phone No.: (912) 475-9800 Fax No.: (912) 475-9988
Interr	net E-Mail Address:_Tom@accesscomm.com
Interr	net Website Address: www.accesscomm.com
List th	ne states in which the applicant:
(a)	has operated as an interexchange telecommunications company.
G	eorgia
(b)	has applications pending to be certificated as an interexchange telecommunications company.
In ac	ddition to the state of Florida, AIN will be seeking certification in
	owing states: Alabama, Louisiana, Tennessee, Kentucky, Mississippi,
North	n Carolina and South Carolina.
(c)	is certificated to operate as an interexchange telecommunications company.
Georg	⊋ia
(d)	has been denied authority to operate as an interexchange telecommunications company and the circumstances involved.
Not	Applicable
(e)	has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.
Wat	z Applicable

	(f)	has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved. pplicable
	NOL A	PPIICADIE
		
19. have p	Indicate reviously	e if any of the officers, directors, or any of the ten largest stockholders y been:
explair	me, or w	udged bankrupt, mentally incompetent, or found guilty of any felony or of thether such actions may result from pending proceedings. If so, please
NOL a	ppiicabi	
-		
	one com	officer, director, partner or stockholder in any other Florida certificated pany. If yes, give name of company and relationship. If no longer a company, give reason why not.
Not a	pplicabl	.e
20.	The ap	plicant will provide the following interexchange carrier services √ (check apply):
	a	MTS with distance sensitive per minute rates

	Method of access is FGA
	Method of access is FGB
	Method of access is FGD
	Method of access is 800
b	MTS with route specific rates per minute
	Method of access is FGA
	Method of access is FGB
	Method of access is FGD
	_ Method of access is 800
cX sensitive)	MTS with statewide flat rates per minute (i.e. not distance
X	Method of access is FGA
	Method of access is FGB
	_ Method of access is FGD
	Method of access is 800
d	MTS for pay telephone service providers
e Ring America, et	Block-of-time calling plan (Reach Out Florida, c.).
fx	800 service (toll free)
g	WATS type service (bulk or volume discount)
X	Method of access is via dedicated facilities Method of access is via switched facilities
hX(For	Private line services (Channel Services) ex. 1.544 mbs., DS-3, etc.)
IX	Travel service
X_	_ Method of access is 950 _ Method of access is 800
i	900 convice

kX	Operator services
	Available to presubscribed customers Available to non presubscribed customers (for example, to patrons of hotels, students in universities, patients in hospitals). Available to inmates
1.	Services included are:
	 X Y X Y Directory assistance X Y Y Y X Y Y
Use the	t the proposed tariff under which the company plans to begin operation. e format required by Commission Rule 25-24.485 (example enclosed). plicant's Telecommunications Tariff affixed hereto as Attachment 21.
Submit	t the following: See Attachment 22 (a)

A. Financial capability.

21.

22.

The application <u>should contain</u> the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer <u>affirming that the financial statements are true</u> and correct and should include:

- 1. the balance sheet;
- 2. income statement; and
- 3. statement of retained earnings.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with

financial institutions.

Further, the following (which includes supporting documentation) should be provided:

- 1. <u>A written explanation</u> that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
- 2. <u>A written explanation</u> that the applicant has sufficient financial capability to maintain the requested service.
- 3. <u>A written explanation</u> that the applicant has sufficient financial capability to meet its lease or ownership obligations.
- B. Managerial capability; give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. See Attachment 22 (b) &&(c)
- C. Technical capability; give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance. See Attachment 22 (b) & (C)

** APPLICANT ACKNOWLEDGMENT STATEMENT **

- 1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of <u>.15 of one percent</u> of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- 2. GROSS RECEIPTS TAX: I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
- 3. SALES TAX: I understand that a seven percent sales tax must be paid on intra and interstate revenues.
- **4. APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

<u>UTILITY OFFICIAL:</u>	
William T- With	4-16-55
Signature	Date
President / Chief Executive Officer	(912) 475-9800
Title	Telephone No.
Address: 121 North Crest Blvd	(912) 475-9988
Macon, Georgia 31210	Fax No.

ATTACHMENTS:

- A CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT
- B CUSTOMER DEPOSITS AND ADVANCE PAYMENTS
- C CURRENT FLORIDA INTRASTATE NETWORK
- D AFFIDAVIT
 - FLORIDA TELEPHONE EXCHANGES AND EAS ROUTES
 - GLOSSARY

NOT APPLICABLE

** APPENDIX A **

CERTIFICATE TRANSFER, OR ASSIGNMENT STATEMENT

I, (Name)	
(Title)	of
(Name of Company)	
and current holder of Florida Public Service Commissi	ion Certificate Number #
, have reviewed this application and	d join in the petitioner's request for
() transfer	
() assignment	
of the above-mentioned certificate.	
UTILITY OFFICIAL:	
Signature	Date
Title	Telephone No.
Address:	Fax No.

CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be provided in one of the following ways (applicant, please $\sqrt{\ }$ check one):

payments for service more than one month in advance.

() The applicant intends to collect deposits and/or advance payments for more than one month's service and will file and maintain a surety bond with the Commission in an amount equal to the current balance of deposits and advance payments in excess of one month.

(The bond must accompany the application.)

The applicant will not collect deposits nor will it collect

UTILITY OFFICIAL:	
Million To MIN	4-16-95
Signature	Date
President / Chief Executive Officer	(912) 475-9800
Title	Telephone No.
Address: 121 North Crest Blvd	(912) 475-9988
	Fax No.
Macon, Georgia 31210	

(X

** APPENDIX C **

CURRENT FLORIDA INTRASTATE SERVICES

Applicant has (in Florida.	() or has not (${f x}$) previously provide	ed intrastate telecommunications
If the answer is	<u>has,</u> fully describe	the following:	
a)	What services have	e been provided and	when did these services begin?
Not Applicabl	e		
b) Not applicab		not currently offered,	when were they discontinued?
UTILITY OF	FICIAL:	hMt _	4-16-99
Signature			Date
President / Title	Chief Executive Of	ficer	(912) 475-9800 Telephone No.
Address: 121	North Crest Blvd.		(912) 475-9988
Macon, Georg	ia 31210		Fax No.

** APPENDIX D **

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

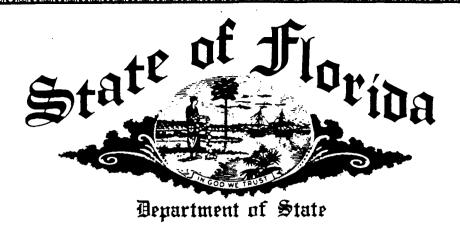
Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL:	
Million To MI	4-16-95
Signature	Date
President/Chief Executive Officer	(912) 475-9800
Title	Telephone No.
Address: 121 North Crest Blvd.	(912) 475-9988
Macon, Georgia 31210	Fax No.

ACCESS INTEGRATED NETWORKS, INC. (FLORIDA)

ATTACHMENT 10 (a)

Certificate of Authorization



I certify from the records of this office that ACCESS INTEGRATED NETWORKS, INC., is a corporation organized under the laws of Georgia, authorized to transact business in the State of Florida, qualified on April 7, 1999.

The document number of this corporation is F99000001823.

I further certify that said corporation has paid all fees and penalties due this office through December 31, 1999, and its status is active.

I further certify that said corporation has not filed a Certificate of Withdrawal.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capitol, this the Seventh day of April, 1999



CR2EO22 (1-99)

K**atherine Harris** Katherine Harris Secretary of State

ACCESS INTEGRATED NETWORKS, INC. (FLORIDA)

Attachment 21

FLORIDA TELECOMMUNICATIONS TARIFF

ACCESS INTEGRATED NETWORKS, INC.

Florida Tariff No. 2 Original Sheet 1

ISSUED: May 19, 1999

EFFECTIVE: June 1, 1999

TITLE SHEET

FLORIDA TELECOMMUNICATIONS TARIFF

This tariff contains the descriptions, regulations, and rates applicable to the furnishing of service and facilities for telecommunications services provided by ACCESS Integrated Networks, Inc., with principal offices at 121 North Crest Boulevard, Macon, Georgia 31210-1844. This tariff applies for services furnished within the state of Florida. This tariff is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the Company's principal place of business.

ISSUED: May 19, 1999

EFFECTIVE: June 1, 1999

CHECK SHEET

The sheets listed below, which are inclusive of this tariff, are effective as of the date shown at the top of the respective sheet(s). Original and revised sheets as named below comprise all changes from the original tariff and are currently in effect as of the date of the top of this page.

SHEET 1 2 3 4 5 6 7 8 9 10	REVISION Original
12 13 14 15	Original Original Original Original
16 17 18	Original Original Original

ACCESS INTEGRATED NETWORKS, INC.

Florida Tariff No. 2 Original Sheet 3

ISSUED: May 19, 1999

EFFECTIVE: June 1, 1999

TABLE OF CONTENTS

Title Sheet Check Sheet Table of Contents Symbols Sheet Tariff Format Sheets

Section 1 - Technical Terms and Abbreviations

Section 2 - Rules and Regulations

Section 3 - Description of Services

Section 4 - Rates

ACCESS INTEGRATED NETWORKS, INC.

Florida Tariff No. 2 Original Sheet 4

ISSUED: May 19, 1999

EFFECTIVE: June 1, 1999

SYMBOLS SHEET

The following are the only symbols used for the purposes indicated below:

- D Delete or Discontinue
- I Change Resulting in an Increase to a Customer's Bill
- M Moved from Another Tariff Location
- N New
- R Change Resulting in a Reduction to a Customer's Bill
- T Change in Text or Regulation but no Change in Rate or Charge

ISSUED: May 19, 1999

EFFECTIVE: June 1, 1999

TARIFF FORMAT SHEETS

- A. Sheet Numbering Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- **B.** Sheet Revision Numbers Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the FPSC. For example, the 4th revised Sheet 14 cancels the 3rd revised Sheet 14. Because of various suspension periods, deferrals, etc., the FPSC follow in their tariff approval process, the most current sheet number on file with the Commission is not always the tariff page in effect. Consult the Check Sheet for the sheet currently in effect.
- **C. Paragraph Numbering Sequence** There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:
 - 2.
 - 2.1.
 - 2.1.1
 - 2.1.1.A.
 - 2.1.1.A.1.
 - 2.1.1.A.1.(a).
 - 2.1.1.A.1.(a).I.
 - 2.1.1.A.1.(a).I.(i).
 - 2.1.1.A.1.(a).I.(i).(1).
- D. Check Sheets When a tariff filing is made with the FPSC, an updated check sheet accompanies the tariff filing. The check sheet lists the sheets contained in the tariff, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (*). There will be no other symbols used on this page if these are the only changes made to it (i.e., the format, etc. remains the same, just revised revision levels on some pages). The tariff user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the FPSC.

ACCESS INTEGRATED NETWORKS, INC.

Florida Tariff No. 2 Original Sheet 6

ISSUED: May 19, 1999

EFFECTIVE: June 1, 1999

SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS

<u>Access Line</u> - An arrangement which connects the customer's location to the Company's network switching center.

<u>Authorization Code</u> - A numerical code, one or more of which are available to a customer to enable him/her to access the carrier, and which are used by the carrier both to prevent unauthorized access to its facilities and to identify the customer for billing purposes.

Company or Carrier - ACCESS Integrated Networks, Inc.

<u>Customer</u> - the person, firm, corporation or other entity which orders service and is responsible for payment of charges due and compliance with the Company's tariff regulations.

Day - From 8:00 AM up to but not including 5:00 PM local time Sunday through Friday.

Evening - From 5:00 PM up to but not including 11:00 PM local time Sunday through Friday.

<u>Holidays</u> - The Company's recognized holidays are New Year's Day, Martin Luther King, Jr. Day, President's Day, Ground Hog Day, St. Patrick's Day, Memorial Day, July 4th, Labor Day, Thanksgiving Day, Christmas Day.

Night/Weekend - From 11:00 PM up to but not including 8:00 AM Sunday through Friday, and 8:00 AM Saturday up to but not including 5:00 PM Sunday.

ISSUED: May 19, 1999 EFFECTIVE: June 1, 1999

SECTION 2 - RULES AND REGULATIONS

2.1 <u>Undertaking of the Company.</u>

The Company's services and facilities are furnished for communications originating at specific points within the state of Florida under terms of this tariff.

The Company installs, operates, and maintains the communications services provided herein in accordance with the terms and conditions set forth under this tariff. It may act as the Customer's agent for ordering access connection facilities provided by other carriers or entities when authorized by the Customer, to allow connection of a Customer's location to the Company's network. The Customer shall be responsible for all charges due for such service arrangement.

The Company's services and facilities are provided on a monthly basis unless ordered on a longer term basis, and are available twenty-four hours per day, seven days per week.

The selling of IXC telecommunication service to uncertificated IXC resellers is prohibited.

2.2 Limitations.

- 2.2.1 Service is offered subject to the availability of facilities and provisions of this tariff.
- 2.2.2 The Company reserves the right to discontinue furnishing service, or limit the use of service necessitated by conditions beyond its control; or when the Customer is using service in violation of the law or the provisions of this tariff.
- 2.2.3 All facilities provided under this tariff are directly controlled by the Company and the Customer may not transfer or assign the use of service of facilities, except with the express written consent of the Company. Such transfer or assignment shall only apply where there is no interruption of the use or location of the service or facilities.
- 2.2.4 Prior written permission from the Company is required before any assignment or transfer. All regulations and conditions contained in this tariff shall apply to all such permitted assignees or transferees, as well as all conditions for service.

ACCESS INTEGRATED NETWORKS, INC.

Florida Tariff No. 2 Original Sheet 8

ISSUED: May 19, 1999

EFFECTIVE: June 1, 1999

SECTION 2 - RULES AND REGULATIONS (Cont.)

2.2 <u>Limitations</u> (Cont.)

2.2.5 Customers reselling or re-billing services must have a Certificate of Public Convenience and Necessity as an interexchange carrier for the Florida Public Service Commission.

2.3 <u>Liabilities of the Company.</u>

- 2.3.1 The Company's liability for damages arising out of mistakes, interruptions, omissions, delays, errors, or defects in the transmission occurring in the course of furnishing service or facilities, and not caused by the negligence of its employees or its agents, in no event shall exceed an amount equivalent to the proportionate charge to the Customer for the period during which aforementioned faults in transmission occur.
- 2.3.2 The Company shall be indemnified and held harmless by the Customer against:
 - (A) Claims for libel, slander, or infringement of copyright arising out of the material, data, information, or other content transmitted over the Company's facilities.
 - (B) All other claims arising out of any act or omission of the Customer in connection with any service or facility provided by the Company.

ISSUED: May 19, 1999

EFFECTIVE: June 1, 1999

SECTION 2 - RULES AND REGULATIONS (Cont.)

2.4 <u>Interruption of Service.</u>

- 2.4.1 Credit allowances for the interruption of service which is not due to the Company's testing or adjusting, negligence or the Customer, or to the failure of channels or equipment provided by the Customer, are subject to the general liability provisions set forth in 2.3.1 herein. It shall be the Customer's obligation to notify the Company immediately of any service interruption for which a credit allowance is desired. Before giving such notice, the Customer shall ascertain that the trouble is not being caused by any action or omission by the Customer within his control, if any, furnished by the Customer and connected to the Company's facilities. No refund or credit will be made for the timer that the subscriber does not provide access to the Company for such restoration work.
- 2.4.2 No credit shall be allowed for an interruption of a continuous duration of less than twenty-four hours after the subscriber notifies the Company.
- 2.4.3 The Customer shall be credited for an interruption or more than twenty-four hours as follows:

Credit Formula:

Credit = $A/B \times C$

"A" - outage time in hours

"B" - total days in month

"C" - total monthly charge for affected facility

ISSUED: May 19, 1999

EFFECTIVE: June 1, 1999

SECTION 2 - RULES AND REGULATIONS (Cont.)

2.5 Disconnection of Service by Carrier.

The Company (Carrier), upon 5 working days written notice to the Customer, may discontinue service or cancel an application for service without incurring any liability for any of the following reasons:

- 2.5.1 Non-payment of any sum due to carrier for regulated service for more than thirty days beyond the date of rendition of the bill for such service.
- 2.5.2 A violation of any regulation governing the service under this tariff.
- 2.5.3 A violation of any law, rule or regulations of any government authority having jurisdiction over such service.
- 2.5.4 The Company has given the Customer notice and has allowed a reasonable time to comply with any rule, or remedy, and deficiency as stated in Rule 25-4.113, F.A.C., Refusal or Discontinuance of Service by Company.

2.6 Deposits

The Company does not require a deposit from the Customer.

2.7 Advance Payments

For Customers whom the Company feels an advance payment is necessary, the Company reserves the right to collect an amount not to exceed one (1) months estimated charges as an advance payment for service. This will be applied against the next month's charges and if necessary a new advance payment will be collected for the next month.

2.8 <u>Taxes</u>

All state and local taxes (i.e., gross receipts tax, sales tax, municipal utilities tax) are listed as separate line items and are not included in the quoted rates.

ISSUED: May 19, 1999 EFFECTIVE: June 1, 1999

SECTION 2 - RULES AND REGULATIONS (Cont.)

2.9 Billing of Calls

All charges due by the subscriber are payable at any agency duly authorized to receive such payments. Any objection to billed charges should be promptly reported to the Company. Adjustments to Customer' bills shall be made to the extent that records are available and/or circumstances exist which reasonably indicate that such charges are not in accordance with approved rates or that an adjustment may otherwise be appropriate.

SECTION 3 - DESCRIPTION OF SERVICE

3.1 <u>Timing of Calls</u>

3.1.1 When Billing Charges Begin and End For Phone Calls

The Customer's long distance usage charge is based on the actual usage of the Company's network. Usage begins when the called party picks up the receiver, (i.e. when 2 way communication, often referred to as "conversation time" is possible.). When the called party picks up is determined by hardware answer supervision in which the local telephone company sends a signal to the switch or the software utilizing audio tone detection. When software answer supervision is employed, up to 60 seconds of ringing is allowed before it is billed as usage of the network. Al call is terminated when the calling or called party hangs up.

3.1.2 Billing Increments

The minimum call duration for billing purposes is 1 minute for a connected call and calls beyond 1 minute are billed in 1 minute increments.

3.1.3 Per Call Billing Charges

Billing will be rounded up to the nearest penny for each call.

3.1.4 Uncompleted Calls

There shall be no charges for uncompleted calls.

W. THOMAS WRIGHT, PRESIDENT ACCESS INTEGRATED NETWORKS, INC. 121 NORTH CREST BOULEVARD MACON, GEORGIA 31210-1844

ISSUED: May 19, 1999

EFFECTIVE: June 1, 1999

SECTION 3 - DESCRIPTION OF SERVICE (Cont.)

3.2 Calculation of Distance

Usage charges for all mileage sensitive products are based on the airline distance between rate centers associated with the originating and terminating points of the call.

The airline mileage between rate centers is determined by applying the formula below to the vertical and horizontal coordinates associated with the rate centers involved. The Company uses the rate centers that are produced by Bell Communications Research in the NPA-NXX V & H Coordinates Tape and Bell's NECA Tariff No. 4.

Formula:

The square root of:

 $\frac{(V1 - V2)^2 + (H1 - H2)^2}{10}$

3.3 Minimum Call Completion Rate

A Customer can expect a call completion rate [EXPRESSED AS A PERCENTAGE] (number of calls completed / number of calls attempted) of not less than 90% during peak use periods for all FG D services ("1+" dialing).

3.4 Service Offerings

3.4.1 AIN, Inc. Long Distance Service

AIN, Inc. Long Distance Service is offered to residential and business customers. The service permits direct dialed outbound calling at a single per minute rate. Service is provided from pre-subscribed, dedicated or shared use access lines. Calls are billed in one minute increments. No monthly recurring charges or minimum monthly billing requirements apply.

ISSUED: May 19, 1999

EFFECTIVE: June 1, 1999

<u>SECTION 3 - DESCRIPTION OF SERVICE</u> (Cont.)

3.4 <u>Service Offerings</u> (Cont.)

3.4.2 AIN, Inc.800/888 (Inbound) Long Distance Service

AIN, Inc.800/888 (Inbound) Long Distance Service is offered to residential and business customers. The service permits inbound 800/888 calling at a single per minute rate. Service is provided from pre-subscribed, dedicated or shared use access lines. Calls are billed in six second increments, with a six second minimum call duration. No monthly recurring charges apply. A \$10.00 minimum monthly billing requirement applies. Customers whose monthly usage is less than the minimum will be billed the minimum amount.

3.4.3 AIN, Inc. Calling Card Service

AIN, Inc. Calling Card Service is a calling card service offered to residential and business customers who subscribe to the AIN, Inc. Long Distance Service calling plan. Customers using the Carrier's calling card service access the service by dialing a 1-800 number followed by an account identification number and the number being called. This service permits subscribers utilizing the Carrier's calling card to make calls at a single per minute rate. Calls are billed in one (1) minute increments after the initial minimum period of one (1) minute. There are no nonrecurring or monthly recurring charges. No calling card surcharge applies.

3.4.4 Operator Services

The Company's operator services are provided to residential and business customers who "pre-subscribe" to this service for intrastate calling. Operator services include the completion of collect, station-to-station, person-to-person, third party billing and credit card calls with the assistance of a Carrier operator. Each completed operator assisted call consists of two charge elements (except as otherwise indicated herein): (i) a fixed operator charge, which will be dependent on the type of billing selected (e.g., calling card, collect or other) and/or the completion restriction selected (e.g., station-to-station or person-to-person); and (ii) a measured usage charge dependent upon the duration, distance and/or time of day of the call.

ISSUED: May 19, 1999

EFFECTIVE: June 1, 1999

SECTION 3 - DESCRIPTION OF SERVICE (Cont.)

3.4 <u>Service Offerings</u> (Cont.)

3.4.4 Operator Services (Cont.)

3.4.4.A <u>Operator Dialed Surcharge</u>

This surcharge applies to Operator Station-to-Station and Person-to-Person rated calls when the Customer has the capability of dialing all the digits necessary to complete a call, but elects to dial only the appropriate operator code and requests the operator to dial the called station. The surcharge does not apply to:

- 1) Calls where a customer cannot otherwise dial the call due to defective equipment or trouble on the AIN, Inc. network; and
- 2) Calls in which a Company operator places a call for a calling party who is identified as being handicapped and unable to dial the call because of his/her handicap.

The Operator Dialed Surcharge applies in addition to any other applicable operator charges.

SECTION 4 - RATES

4.1 AIN, Inc. Long Distance Service

Rate per minute - \$0.10.

Plan is billed in full minute increments.

4.2 AIN, Inc. 800/888 (Inbound) Long Distance Service

Rate per minute - \$0.12.

Plan is billed in six second increments with a six second minimum.

ISSUED: May 19, 1999 EFFECTIVE: June 1, 1999

SECTION 4 - RATES

4.3 AIN, Inc. Calling Card Service

Rate per minute - \$0.20 Plan is billed in full minute increments.

4.4 Operator Services (For pre-subscribed customers)

4.4.1 <u>Usage Rates</u>: The appropriate rate found under 4.1 and 4.3 shall apply.

4.4.2 Operator Charges:

Collect Station-to-Station	\$1.00
Collect Person-to-Person	\$3.25
Person-to-Person	\$3.25
Station-to-Station	\$1.00
Customer Dialed Calling Card	\$1.00
Operator Dialed Calling Card	\$1.75
Operator Dialed Surcharge	\$0.75

4.5 <u>Determining Applicable Rate in Effect.</u>

For the initial minute, the rate applicable at the start of chargeable time at the calling station applies. For additional minutes, the rate applicable is that rate which is in effect at the calling station when the additional minute(s) begin. That is, if chargeable time begins during the Day Period, the Day Rate applies to the initial minute and to any additional minutes that the call continues during the rate period. If the call continues into a different rate period, the appropriate rates from that period apply to any additional minutes occurring in that rate period. If an additional minute is split between two rate periods, the rate period applicable at the start of the minute applies to the entire minute.

ACCESS INTEGRATED NETWORKS, INC.

Florida Tariff No. 2 Original Sheet 16

ISSUED: May 19, 1999

EFFECTIVE: June 1, 1999

SECTION 4 - RATES (Cont.)

4.6 Payment of Calls

4.6.1 <u>Late Payment Charges</u>

Interest charges of 1.5% per month will be assessed on all unpaid balances more than thirty days old.

4.6.2 Return Check Charges

A return check charge of \$25.00 will be assessed for checks returned for insufficient funds if the face value does not exceed \$50.00, \$30.00 if the face value does exceed \$50.00 but does not exceed \$300.00, \$40.00 if the face value exceeds \$300.00 or 5% of the value of the check, whichever is greater.

4.7 <u>Restoration of Service</u>

A reconnection fee of \$25.00 per occurrence is charged when service is re-established for customers who had been disconnected for non-payment.

4.8 Special Promotion

The Company will, from time to time, offer special promotions to its customers waiving certain charges. These promotions will be approved by the FPSC with specific starting and ending dates.

4.9 Special Rates For The Handicapped

4.9.1 <u>Directory Assistance</u>

There shall be no charge for up to fifty calls per billing cycle from lines or trunks serving individuals with disabilities. The Company shall charge the prevailing tariff rates for every call in excess of 50 within a billing cycle.

4.9.2 <u>Hearing and Speech Impaired Persons</u>

Intrastate toll message rates for TDD users shall be evening rates for daytime calls and night rates for evening and night calls.

ACCESS INTEGRATED NETWORKS, INC.

Florida Tariff No. 2 Original Sheet 17

ISSUED: May 19, 1999

EFFECTIVE: June 1, 1999

SECTION 4 - RATES (Cont.)

4.9 <u>Special Rates For The Handicapped</u> (Cont.)

4.9.3 <u>Telecommunications Relay Service</u>

for intrastate toll calls received from the relay service, the Company will when billing relay calls discount relay service calls by 50 percent off of the otherwise applicable rate for a voice nonrelay call except that where either the calling or called party indicates that either party is both hearing and visually impaired, the call shall be discounted 60% off of the otherwise applicable rate for a voice nonrelay call. The above discounts apply only to time-sensitive elements of a charge for the call and shall not apply to per call charges such as a credit card surcharge.

W. THOMAS WRIGHT, PRESIDENT ACCESS INTEGRATED NETWORKS, INC. 121 NORTH CREST BOULEVARD MACON, GEORGIA 31210-1844

ACCESS INTEGRATED NETWORKS, INC. (FLORIDA)

Attachment 22 (A)

Certified Financial Statement

The compiled Financial Statements and Accountant's Report included in this attachment are not audited financial statements.

William T. Wright, President and Chief Executive Officer of Access Integrated Networks, Inc., has submitted an Affidavit to comply with this Commission's directive in question 18 (A). Specifically, Mr. Wright affirms that the unaudited financial statements included in this attachment are "true and correct," and include the "Balance Sheet," "Income Statement," and "Statement of Retained Earnings (i.e. cash flows)" for Access Integrated Networks, Inc.

The second paragraph of the Affidavit is a "written explanation" and affirmation by Mr. Wright that Access Integrated Networks, Inc. has sufficient capital to maintain the telecommunications services it plans to offer to the citizens of Florida. If the Commission needs any further information in respect to question 18 (A) of its ALEC Application, it will provide such information at the Commission's request immediately.

BIBB COUNTY STATE OF GEORGIA

AFFIDAVIT

Personally appeared before the undersigned attesting authority authorized by law to administer oaths, William T. Wright, President of Access Integrated Networks, Inc., who, after first being duly sworn, deposes and says that the unaudited financial statement attached hereto and incorporated herein as Exhibit "A" is true and correct and contains the balance sheets, income statements, and statements of cash flows for Access Integrated Networks, Inc. as compiled by the company's accountant for the years ending December 31, 1997, and 1998.

Affiant further deposes and says that Access Integrated Networks, Inc., has sufficient access to additional capital to provide statewide local exchange and interexchange telecommunications services in the State of Florida, and that said capital gives the company sufficient financial capability to maintain the telecommunications services it offers to the public, as well as its ownership obligations.

Affiant further deposes and says that Access Integrated Networks, Inc., has a money market account of \$100,000.00 and a \$300,000.00 line of credit at First Liberty Bank located at 201 2nd Street, Macon, Georgia 31201.

Affiant further sayeth not.

William T. Wright, President EO Access Integrated Networks, Inc. 121 North Crest Blvd.

Macon, Georgia 31210 (912) 475-9800

Sworn to and subscribes before me

12 day of May, 1999.

NOTARY PUBLIC

COUNTY,

State of

My commission expires: day of

ACCESS INTEGRATED NETWORKS, INC.

COMPILED FINANCIAL STATEMENTS AND ACCOUNTANT'S REPORT

FOR THE YEARS ENDED DECEMBER 31, 1998, AND 1997



January 25, 1999

The Board of Directors
Access Integrated Networks, Inc.
121 North Crest Blvd.
Macon, GA 31210-1845

I have compiled the accompanying balance sheets of ACCESS INTEGRATED NETWORKS, INC. as of December 31, 1998, and 1997, and the related statements of income and cash flows for the years then ended, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants.

A compilation is limited to presenting in the form of financial statements, information that is the representation of management. I have not examined or reviewed the accompanying financial statements and, accordingly, do not express an opinion or any other form of assurance on them. However, I became aware of a departure from generally accepted accounting principles that is described in the following paragraph.

The accrual of revenue to customers is generally billed in advance and the accrual of costs related to revenue from the two major suppliers of services include some components of previous period charges and some components of billing in advance. Management informs us that it is impracticable to accurately measure the timing of various components and the effect of this matter cannot be determined.

Because the significance of the matters discussed above make it difficult to assess their impact on the financial statements taken as a whole, users of these financial statements might reach different conclusions about the company's financial position, results of operations, and cash flows if they had access to revised financial statements prepared in conformity with accepted accounting principles.

J. Richard McLemore, CPA

I Richard the Tenere

Member of American Institute of CPA's & Georgia Society Of CPA's

ACCES INTEGRATED NETWORKS, INC. BALANCE SHEETS DECEMBER 31, 1998, AND 1997

		1998	1997
ASSETS			
CURRENT ASSETS Cash in Banks Petty Cash Accounts Receivable (Net of Provision for Bad Debts of \$7,082 in 1998 and \$0 in 1997) Prepaid Corporation Income Tax	\$	138,813 \$ 200 364,224 14,054	51,152 95 89,699 0
TOTAL CURRENT ASSETS		517,291	140,946
PROPERTY, PLANT & EQUIPMENT Office Furnishings Office Equipment Leasehold Improvements Accumulated Depreciation		11,355 25,604 1,270 (18,297)	9,391 19,905 0 (9,975)
NET PROPERTY, PLANT & EQUIPMENT		19,932	19,322
OTHER ASSETS Deposits with Others Organizational Expenses (Net of Accumulated Amortization of \$14,900 in 1998 and \$9,906 in 1997) Cost of Billing and Accounts Receivable Software		3,104 10,069	3,104 15,063
(Net of Accumulated Amortization of \$1,566 in 1998 and \$463 in 1997)		3,952	5,056
TOTAL OTHER ASSETS		17,123	23,223
TOTAL ASSETS	\$	554,346 ========	183,491

ACCESS INTEGRATED NETWORKS, INC. BALANCE SHEETS DECEMBER 31, 1998, AND 1997

		1998	1997
LIABILITIES			
CURRENT LIABILITIES First Liberty Bank-Line of Credit First Liberty Bank-Term Note Payable Federal Excise Tax Payable-Local Service Sales Tax Payable Accrued and Withheld Employment Taxes Accrued Corporation Income Taxes Account Payable-BellSouth Account Payable-BTI Accounts Payable-Other Customer Deposits	\$	40,000 \$ 15,624 6,376 9,756 8,485 0 214,021 33,240 4,391 0	19,286 0 2,820 5,096 8,371 25,701 10,182 0 1,100 27
TOTAL LIABILITIES		331,893	72,583
STOCKHOLDER EQUITY Common Stock (No Par Value; 10,000,000 Shares Authoriz 1,494,250 Shares Issued and Outstanding) Retained Earnings	 ed;	500,250 (277,798)	38,250 72,658
TOTAL STOCKHOLDER EQUITY		222,452	110,908
TOTAL LIABILITIES & STOCKHOLDER EQUITY	\$	554,346 \$	183,491

CESS INTEGRATED NETWORKS, NC. INCOME STATEMENTS YEARS ENDED DECEMBER 31, 1998, AND 1997

	1998			1997	
REVENUE			•		
Local Service					
Recurring Charges-Local Service	\$	1,622,117		\$	86,942
Work Order Charges-Local Service		47,388		•	651
One-Time Charges-Local Service		72,594			15,46 <u>4</u>
Finance Charges-Local Service		5,585			0
Equipment Charges-Local Service		354			. 0
Discounts/Allowances/Adjustments-Local Service		(2,245)) -		49
Total Net Revenue-Local Service		1,745,793	(A)		103,105
Long Distance Service					
Long Distance Revenue		299,400			5,844
Long Distance Commissions		589			2,319
800/888 Payphone Surcharge		3,807			0
Discounts/Allowances/Adjustments-Long Distance Service		531			0
Total Net Revenue-Long Distance Service		304,327	(B)		8,163
Travel Card Revenue			-		
Travel Card Revenue		18,353			0
Discounts/Allowances/Adjustments-Travel Cards		0	_		0
Total Net Revenue-Travel Cards		18,353	(C)		0
Voice Mail/Pager Revenue		24,542	•		11,574
Discounts/Allowances/Adjustments-Voice Mail/Pager		0			0
Total Net Revenue-Voice Mail/Pager		24,542	(D)		11,574
Miscellaneous Revenue			-		
Consulting Revenue		0			361,828
ASR Commissions		0			36,655
Software/Equipment Commissions and Revenue		0			6,052
Total Miscellaneous Revenue		0	- -		404,535
TOTAL NET REVENUE	Φ.	0.000.040		c	507 079
LOTAL METINGALINGE	Ф 	2,093,016	-	\$ 	527,378

See Accompanying Accountant's Report.

ACCESS INTEGRATED NETWORKS, INC. INCOME STATEMENTS YEARS ENDED DECEMBER 31, 1998, AND 1997

	1998			1997	
COSTS RELATED TO REVENUE Local Service-Cost of Sales Internet Service Provider Cost Sales Commissions Paid-Local Service	\$	1,673,725 957 36,794		\$ 62,238 0 0	
Total Cost of Sales-Local Service		1,711,476	(A)	 62,238	
Long Distance-Cost of Sales Sales Commissions Paid-Long Distance Service		232,449 18,365	•	 3,664 0	
Total Cost of Sales-Long Distance		250,814	(B)	 3,664	
Travel Card Cost of Sales		12,233	(C)	 337	
Voice Mail/Pager Cost of Sales		15,855	(D)	 8,357	
Miscellaneous Revenue Cost of Sales Software/Equipment Costs Sub-Contract Labor	-	0 0		5,292 1,370	
Total Miscellaneous Revenue Costs		0		 6,662	
TOTAL COSTS RELATED TO REVENUE		1,990,378	•	 81,257	
GROSS PROFIT FROM REVENUE-CARRIED FORWARD		102,638		 446,121	
EXPENSES Accounting Advertising and Marketing Expenses Amortization of Organizational Expenses Amortization of Leasehold Improvements Automobile Expenses Bad Debts Bank Charges Business Gifts & Flowers Conferences Consulting Fees Copier Expenses Depreciation Expense Information Technology Expenses		10,143 9,343 6,098 12 0 7,082 697 59 150 13,507 3,513 8,311 11,568		 5,325 12,437 4,994 0 5,136 0 186 93 566 0 2,794 7,187 2,097	
EXPENSES-CARRIED FORWARD	\$	70,483		\$ 40,814	
See Accompanying Accountant's Report.					

ACESS INTEGRATED NETWORKS, C. INCOME STATEMENTS YEARS ENDED DECEMBER 31, 1998, AND 1997

	1998			1997
GROSS PROFIT FROM REVENUES-BROUGHT FORWARD	\$	102,638	\$	446,121
EXPENSES-BROUGHT FORWARD		70,483		40,814
Dues & Subscriptions		2,781		1,346
Employee Benefits		4,708		3,845
Entertainment		3,278		499
FCC TRS Fund		100		0
Franchise Application Costs		659		3,952
General Insurance		319		620
Interest Expense		1,926		1,119
Legal Expenses		31,707		16,641
Licenses & Fees		150		1,345
Meals		2,832		5,499
Miscellaneous Expenses		25		547
Non-Deductibles		188		1,466
Office Supplies		9,454		4,725
Officer Life Insurance Premiums		0		3,646
Paging Expense-Employees		1,045		3,589
Postage		3,430		286
Rent and Other Occupancy Expenses		15,579		11,952
Repairs		Ô		17
Salaries		251,030		215,560
Sales Commissions Paid		Ó		1,237
Taxes-Payroll		21,445		18,687
Taxes-Other		335		423
Telephone		16,867		8,088
Travel & Lodging		982		2,449
Universal Access Fund		11,402		. 0
Utilities		3,143		1,736
TOTAL EXPENSES		453,868		350,087
NET BEFORE OTHER INCOME		(351,230)		96,034
Other Income		774		1,660
NET BEFORE INCOME TAXES		(350,456)		97,694
Corporation Income Taxes		0		(28,081)
NET INCOME	\$ ==	(350,456)	\$ ==	69,614 =======

ACCESS INTEGRATED NETWORKS, INC. STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 1998, AND 1997

	1998	1997
CASH FLOWS FROM OPERATING ACTIVITIES Net Income Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities	\$ (350,456)\$	69,614
Depreciation and Amortization Increase in Prepaid Corporation Income Taxes Increase in Accounts Receivable-Net of Provision for Bad Debts Decrease in Customer Deposits	14,421 (14,054) (274,525) (27)	12,643 0 (62,288) 0
Decrease in Taxes Payable Increase (Decrease) in Contracts Not Earned Increase in Accounts Payable	(17,371) 0 240,370	39,728 (38,250) 11,282
NET CASH USED BY OPERATING ACTIVITIES	 (401,640)	32,729
CASH FLOWS USED BY INVESTING ACTIVITIES Additions to Office Furnishings & Equipment Additions to Leasehold Improvements Additions to Billing and Accounts Receivable Software	(7,663) (1,270) 0	12,947 0 5,519
NET CASH FLOWS USED BY INVESTING ACTIVITIES	 (8,933)	18,466
CASH FLOWS FROM FINANCING ACTIVITIES Net Proceeds from Short-Term Borrowing Proceeds from Issuance of Common Stock	 36,338 462,000	19,286 14,250
NET CASH FLOWS FROM FINANCING ACTIVITIES	 498,338	33,536
NET INCREASE IN CASH	 87,765	47,801
CASH AT BEGINNING OF YEAR	51,249	3,448
CASH AT END OF YEAR	\$ 139,013 \$	51,249 =======

ACCESS INTEGRATED NETWORKS, INC. (FLORIDA)

Attachment 22 (b) (c)

Managerial and Technical Qualifications of Officers, Employees. And Directors

Business Plan Access Integrated Networks, Inc.



The key managers bring a combined total of over 85 years of experience in the telecommunications industry and will provide the nucleus of the management team as the firm grows.

Tom Wright serves as President and has over 25 years of experience in the telecommunications industry, all of which in the local service arena. Mr. Wright is also a director of Access, a position he has held since 1996. Prior to founding the Company in 1996, Mr. Wright held various positions with BellSouth, including most recently Branch Manager, a position he held since 1987. While at BellSouth, Mr. Wright managed sales activities in the mid/south Georgia area, played a major role in developing and managing BellSouth's original third party distribution channel, and as a profit center manager for a sales operation, gained valuable experience in budget management and expense control. His understanding of BellSouth and its processes is invaluable in ongoing negotiations with that incumbent carrier. Mr. Wright is a graduate of Valdosta State University with a degree in Business Administration.

Randy Smith, who serves as the Company's Vice President-Sales/Marketing and Chairman, joined the firm in 1998. Mr. Smith is president of Protecom, Inc., a Macon, Georgia based telecommunications company. He has been in the industry for over 25 years and is an acknowledged leader. His posts include President, Georgia Interconnect Association; Man-of-the-Year, Georgia Interconnect Association; Chairman/Board Member, North American Telecommunications Association (now, the MultiMedia Telecommunications Association). Additionally, Mr. Smith maintains strong ties with BellSouth and was a member of the BellSouth Authorized Sales Representative Steering Committee for five years.

George Forbes serves as Access' Vice President-Operations. Prior to joining the Company in 1996, Mr. Forbes was employed with BellSouth from 1990 to 1996 and with MCI from 1988 to 1990 as an Account Executive. With over 10 years in the industry, focusing in technical design, implementation and support positions, Mr. Forbes brings the experience and knowledge to manage the Company's ordering, billing and provisioning processes. He has "back office" experience with both local and long distance carriers. Mr. Forbes is a graduate of North Georgia College.

Laura McMaster, serves as Access' Vice President-Sales/Tier 2 Markets. Prior to joining the Company in 1996, Ms. McMaster managed major accounts in the mid/south Georgia area for both BellSouth's wireless carrier, BellSouth Mobility, and later the incumbent carrier, BellSouth. With over 11 years of major account sales experience in the telecommunications and high tech copier industries, Ms. McMaster possesses the

Business Plan Access Integrated Networks, Inc.

effective combination of in-depth industry and product knowledge and major account management skills necessary to build Access' account base. Ms. McMaster has a degree in Business Administration from the University of Louisville.

Brian Baker serves as Access' Vice President-Sales/Metro Markets. Prior to joining the Company in 1996, Mr. Baker worked as a senior account manager with BellSouth's carrier sales force. He began his career with BellSouth in 1988 in its CPE (Customer Provided Equipment) division. Mr. Baker has over 11 years of sales experience in the industry, mostly in the metro Atlanta market, which is one of the most competitive in the country. Mr. Baker is a graduate of the University of Florida with a degree in Business Administration.

Annette Hardy serves as Access' Customer Service Manager. Prior to joining the Company in 1997, Ms. Hardy held various positions in BellSouth, most recently as Manager-Customer Service. Ms. Hardy has over thirty years of customer service management experience in the telecommunications industry with BellSouth.

David Wynn serves as Access' Operations Manager-Long Distance. Prior to joining the Company in 1998, Mr. Wynn served in sales and account support positions with MCI from 1994 – 1998. Prior to that he served in sales and customer service positions with Sprint from 1988 – 1994. Mr. Wynn has over ten years of experience in all phases of the long distance business. He is a graduate of Mercer University, Macon, Georgia

Board Members

In addition to Tom Wright, the company's President and Randy Smith, Vice President-Sales/Marketing, the Company's board members represent a mix of people with extensive telecommunications industry knowledge and small business management and investment experience:

David Dyer became a director in 1996. He has over 31 years of experience in the telecommunications industry and currently heads his own firm, C A P & Associates, a telecommunication management firm located in Macon, Georgia. Mr. Dyer is a recognized industry authority. He is involved in a variety of organizations and activities that promote the understanding and utilization of new technologies. Those organizations include: Georgia Communications Association, Mercer University's Distance Learning Task Force, ISLUA and the SL-1 Users Association.

Warren Rowland became a director in 1996. He is currently Vice President of B-ROW, Inc., a character education corporation. Prior to this, Mr. Roland spent 25 years in the printing business, the final 7 as co-owner of Williams Rowland Printing, Inc., Macon, Georgia. Mr. Rowland has considerable experience identifying and researching investment opportunities.

STONE & BAXTER, LLP

DEPOSIT

DATE

ATTORNEYS AT LAW

SUITE 1111

D740幽

MAY 2 4 1999 CHARTER MEDICAL BUILDING **577 MULBERRY STREET**

MACON, GEORGIA 31201-8256

WARD STONE, JR. D. MARK BAXTER STEPHEN LOUIS A. DILLARD THOMAS M. BROWDER III

May 19, 1999

TELEPHONE (912) 750-9898 FACSIMILE (912) 750-9899

Florida Public Service Commission 99070105-11 Division of Records and Reporting 2540 Shumard Oak Blvd.

Re:

Tallahassee, FL 32399-0850

Application of Access Integrated Networks, Inc. for Authority to Provide

Interexchange Telecommunications Services within the State of Florida

Dear Clerk:

Enclosed herein please find an original and six (6) copies of Access Integrated Networks, Inc.'s Application for Authority to Provide Interexchange Telecommunications Services within the State of Florida, as well as a \$250.00 check made payable to the Florida Public Service Commission.

I have attached a proposed Florida Telecommunications Tariff to the enclosed original and copies of the application.

If you have any questions concerning any aspect of this letter or the enclosed, please do not hesitate to contact me.

I remain,



152 NORTH CREST BLVD. SUITE C MACON, GEORGIA 31210-1844 (912) 475-9800

FIRST LIBERTY BANK MACON, GEORGIA 31297

64-7007/2611

PAY

***** AND 00 CENTS

DATE

AMOUNT:

03/31/99

\$******250.00

2374

TO THE **ORDER**

Florida Public Service Comm. 2540 Shumard Oak Blvd. Gunter Bldg. Tallahassee FL32399-0850

Security features. Details on back.