

SPRINT COMMUNICATIONS COMPANY  
LIMITED PARTNERSHIP

1999 ALEC Data Request

990000

1. a. Are you providing service to residential customers in Florida that complies with the above definition of basic service?

RESPONSE: No.

b. To how many residential customers are you providing basic local service in Florida?

RESPONSE: Not applicable.

c. What are your current rates for providing residential basic local service?

RESPONSE: Not applicable.

d. Are you providing service to business customers in Florida that complies with the above definition of basic local service?

RESPONSE: Yes.

e. To how many business customers are you providing basic local service in Florida?

RESPONSE: Business customer count: [REDACTED]. (Proprietary)

f. What are your current rates for providing business basic local service in Florida?

RESPONSE: Business rate for local service is \$27.00 monthly recurring per line.

2. Are you currently providing other forms of local service (business or residential) in Florida that may not meet Florida's statutory definition of basic local service? (Examples could include: multi-line business users; services with toll restriction or usage; mandatory 900 blocking; limited amount of local calling included in the monthly charge; bundled service offerings; etc.)  
(If yes, continue with question #2; if no, skip to Question #3)

RESPONSE: Yes

a. Are you currently providing other forms of local service to residential customers in Florida?

- AFA \_\_\_\_\_
- APP \_\_\_\_\_
- CAF \_\_\_\_\_
- CMU \_\_\_\_\_
- CTR \_\_\_\_\_
- EAG \_\_\_\_\_
- LEG \_\_\_\_\_
- MAS \_\_\_\_\_
- OPC \_\_\_\_\_
- RRR \_\_\_\_\_
- SEC \_\_\_\_\_
- WAW \_\_\_\_\_
- OTH \_\_\_\_\_

RESPONSE: Not applicable

b. If the response to a. is affirmative, please describe the forms of local service you are providing to residential customers in Florida. (If available, please provide brochures or comparable materials.)

RESPONSE: Not applicable

c. If the response to a. is affirmative, please indicate your current rates for the services indicated in response to b.

RESPONSE: Not applicable

- d. Are you currently providing other forms of local service to business customers in Florida?

RESPONSE: Yes

- e. If the response to d. is affirmative, please describe the forms of local service you are providing to business customers in Florida. (If available, please provide brochures or comparable materials.)

RESPONSE: Sprint provides local service to customers beyond basic local service based on their volume driven business needs. These needs may lead them to request multi-line, DS1, or ISDN services.

- f. If the response to d. is affirmative. Please indicate your current standard rates for the services indicated in response to e.

RESPONSE:

[REDACTED]

(Proprietary)

3. a. Please describe the method(s) you are using to provide telephone services (e.g., resale, interconnection, unbundled network elements, facility-based, etc.)

RESPONSE: Sprint is providing service via unbundled network elements as well as by its own facilities. Sprint is using it's own central office switch and, where accessible, Sprint-owned fiber optic facilities. Also, Sprint has a small percentage of resale services.

- b. For each exchange where you are providing any form of residential local telephone service, please identify by exchange (a list of exchanges is attached), the number of residential access lines served. (See example below)

RESPONSE: Not applicable.

- c. For each exchange where you are providing any form of business local telephone services, please identify by exchange (a list of exchanges is attached), the number of business access lines served. (See example below)

RESPONSE: Orlando exchange: [REDACTED] business lines. (Proprietary)

- d. For billing and accounting purposes, do you differentiate between residential and business customers?

RESPONSE: Not applicable.

- e. Are you currently offering any enhanced services? If yes, what are they?

RESPONSE: Not applicable

- f. Have you experienced any significant barriers in entering Florida's local exchange markets? Please list and describe any obstacles or barriers encountered.

RESPONSE: Sprint has encountered several significant barriers in entering Florida's local exchange Markets. The top three are summarized as follows:

- 1) Cumbersome ordering and provisioning process for unbundled network elements. While resale processes have improved over time, the process for purchasing unbundled network elements continues to be mostly a manual, labor intensive and administratively burdensome process.
- 2) Installation intervals are a significant competitive challenge for a facilities based ALEC who also purchases unbundled network elements from an ILEC. Currently BellSouth provides an interval for unbundled loops which is 5 days from receipt of an order. Yet, they will commit to a 2 or 3 day timeframe for their retail customers. When you add any time for the ALEC to process the order, a simple one line addition takes at least 7 days rather than the 2 or 3 days being provided by BellSouth to its retail customers. Considering further that BellSouth is provisioning the switch and cable facilities for its existing business customers in 2 or 3 days, it is unacceptable to the ALEC that they be allowed 5 days to provision only the cable facility for the ALEC. Simply acknowledging receipt of the ALEC's order is 2 days.
- 3) Obtaining the ability to connect Sprint's fiber facilities to multi-tenant buildings in order to serve customers has been a significant barrier to competition. While the property owners discuss many concerns on protecting their private property rights and the challenge of allowing multiple vendors into their buildings, Sprint's experience is that it is more often a question of compensation rather than property concerns. Sprint has attempted to negotiate acceptable fees to reimburse the property owners for their administrative and infrastructure concerns and found most property owners more interested in obtaining a share of the telecommunications company's revenue than they are in recovering their administrative and infrastructure costs.

- g. Have you experienced any difficulties involving any agreements you may have with incumbent LECs? If so, please describe any significant problems encountered.

RESPONSE: Sprint is currently involved in a dispute with BellSouth. After three years of accepting orders for loop and interoffice transport combinations, BellSouth is refusing to provide these services.

- h. Do you anticipate that your long-term manner of providing service will differ from your current practice? If so, do you expect becoming a full scale facilities-based provider?

RESPONSE: Sprint is already a facilities based provider, however, the area where Sprint has its own facilities is limited and Sprint must purchase transport and unbundled loops from the ILEC in order to economically compete in marginal markets. If the ILEC does not provide UNE combos, it forces Sprint to collocate or construct its own facilities. The added expense of collocation and/or facilities service provisioning forecloses Sprint from competing in these marginal market areas. This prevents Sprint from serving these marginal markets via UNE combinations until it can develop a sufficiently large enough customer base to economically justify collocation and/or facilities based provisioning. As indicated in the above response, (g), BellSouth's refusal to provide loop and interoffice transport combinations will negatively impact Sprint's long-term market opportunities and its service provisioning strategy. Sprint has filed a formal complaint with the Commission regarding this situation.

- i. Have you been assigned your own NXX codes? If yes, how many codes have you been assigned and for each code, as of June 30, 1999, how many numbers have been assigned from the code?

RESPONSE:	NPANXX	Quantity
	407-206	5832
	407-304	1660
	407-531	1684
	407-303	3972
	407-515	461
	407-513	1600
	407-514	4524
	407-764	568
	407-357	2518

4. If you are not currently providing local telephone service in Florida:

- a. Please explain why you are not providing local telephone service. For example, have you experienced marketing or billing difficulties? Lack of capital? Customers are not willing to try something new? Lack of expertise in telecommunications? Difficulties dealing with the LECs? Insufficient profit margin?
- b. Do you anticipate providing local telephone service at some future date? If yes, please indicate when. (e.g., first quarter 2000)
- c. Please describe the most important factors that you believe are inhibiting your ability to provide local telephone service, and describe how these factors have adversely affected your entry.
- d. Are you currently providing any other telecommunications services in Florida (i.e., other than local service)? If yes, please list the services provided.

RESPONSE: Not applicable since Sprint is currently providing local service in Florida.

5. Please list your primary line of business (for example, entertainment, cable television, private line/special access service, interexchange service, local service, cellular service, paging service, electric service, municipality, etc.)

RESPONSE: Local Service.

6. At any time during the last 12 months, have you provided local telephone services in Florida and then withdrawn the service? If yes, please discuss the reasons for this decision.

RESPONSE: No.

7. If you or an affiliate provides cable television in Florida, do you offer any package plans combining cable television and local telephone services? If so, please indicate where such packages are being offered.

RESPONSE: Not Applicable.

8. If you or an affiliate provides long distance telephone service in Florida, do you offer any package plans combining long distance and local telephone services? If so, please describe any such plans and their terms and conditions. Is subscribing to both local telephone and long distance a condition of providing service?

RESPONSE: No.

9. If you or an affiliate's primary business is unrelated to the provision of telecommunications, please indicate the nature of such primary business(es). Examples of such businesses could include, but are not limited to: pawn shops, title loan companies, alternative automobile financing, internet service providers, or check cashing services.

RESPONSE: Not Applicable.

10. a. Please describe any actions available to the Florida Public Service Commission which you believe should be taken to foster local exchange competitive market entry.

RESPONSE: A successful resolution of competitive issues pending before the Commission would help foster local exchange competitive market entry. Those issues include but are not limited to UNE-P (and combinations), xDSL loop availability, collocation, UNE recurring rates and non-recurring charges, and fresh look. Successful resolution includes the elimination of roadblocks that makes it impractical or impossible for new local service entrants to compete in the local service market under non discriminatory terms or at parity with existing incumbent local exchange carriers.

- b. Please describe any actions which you may believe should be taken by the Florida legislature that would foster local exchange competitive market entry.

RESPONSE: Sprint has no opinion at this time.

11. Please provide any additional comments or information you believe will assist staff in evaluating and reporting on the development of local exchange competition in Florida. In particular, we are seeking comment on obstacles that you believe may be impeding the growth of local competition in the state and any suggestions you may have on how to remove such obstacles.

RESPONSE: See response to question 10a.

12. Please provide a copy of your (or your parent company's) most recent annual report to shareholders and Form 10-K.

RESPONSE: Copies are enclosed.

13. a. Please indicate your gross Florida intrastate operating revenues for the year ending 12/31/98. If available, please separate between residential and business.

RESPONSE: \$ [REDACTED] (Proprietary)

- b. Please indicate your company's 1998 assessable revenues, as reported for Florida revenue assessment fees.

RESPONSE: \$ [REDACTED] (Proprietary)