Florida Public Service Commission APPLICATION FORM Authority To Provide Alternative Local Exchange Service Within The State of Florida



1. This is an application for.

Original Certificate

2. Name of company

Miracle Communications

991140-TX

Check received with filing and

forwarded to Piscal for deposit.

Pissal to forward a copy of check to RAR with prest of deposit.

initials of person who forwarded alreak:

3. Name under which the applicant will do business:

Miracle Communications

4. Official mailing address:

Miracle Communications P. o. Box 50016 Ft Worth Tx 76105

5. Florida address:

Applicant is located in Texas

6. Structure of Organization Individual

7. If individual provide:

Name: Marcell Brown

Title: Owner

Address: 6100 Oakland Hills Dr #914 City/State/Zip: Ft Worth Tx 76112

Telephone No: 817-654-0670 Fax No: 817-492-9201

Internet E-Mail Address: Mircale@Airmail.Net

Internet Website Address: No website at this time for Miracle Communications

8. If incorporated in Florida, provide proof of authority to operate in Florida:

Miracle Communications is not corporation.

9. If foreign corporation, provide proof of authority to operate in Florida:

Miracle Communications is not a foreign corporation

10. If using fictitious name-d/b/a provide proof of compliance with fictitious name to operate in Florida

Miracle Communications registration #G99221900313

11. If limited liability partnership provide proof of registration to operate in Florida:

Miracle is not a limited liability partnership

DOCUMENT NUMBER-DATE

09843 AUG 18 %

12. If a partnership provide name, title and address of all partners and a copy of the partnership agreement:

Miracle is independently owned.

- 13. If foreign limited partnership provide proof of compliance with the foreign limited partnership:

 Miracle is not a foreign partnership
- 14. Provide F.E.I Number (if applicable) F.E.I 75-2826617
- 15. Indicate if any of the officers, directors, or any of the ten largest stockholders have been previously been:
 - (a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from proceedings.

Miracle is independently owned and no officer, director or stockholder have any of the charges listed above against him.

- (b) an officer, director, partner or stockholder in any Florida certificate telephone company.

 No
- 16. Who will serve as liaison to the Commission with regard to the following?

 (a) The application:

Name: Marcell Brown

Title: Owner

Address: 6100 Oakland Hills Dr #914 City/State/Zip: Ft Worth Tx 76112

Telephone No: 817-654-0670 Fax No: 817-492-9201

Internet E-Mail Address: Mircale@Airmail.Net

Internet Website Address: No website at this time for Miracle Communications

(b) Official point of contact for the ongoing operations of the company:

Name: Marcell Brown

Title: Owner

Address: 6100 Oakland Hills Dr #914 City/State/Zip: Ft Worth Tx 76112

Telephone No: 817-654-0670 Fax No: 817-492-9201

Internet E-Mail Address: Mircale@Airmail.Net

Internet Website Address: No website at this time for Miracle Communications

(c) Complaints/Inquires from customers:

Name: Marcell Brown

Title: Owner

Address: 6100 Oakland Hills Dr #914 City/State/Zip: Ft Worth Tx 76112

Telephone No: 817-654-0670 Fax No: 817-492-9201

Internet E-Mail Address: Mircale@Airmail.Net

Internet Website Address: No website at this time for Miracle Communications

17. List the states in which the applicant:

(a) has operated as an alternative local exchange company.

Applicant has never operated as an alternative local exchange company.

(b) has applications pending to be certificated as an alternative local exchange company.

Applicant has no pending applications to be certified as an alternative local exchange company.

(c) is certificated to operate as an alternative local exchange company.

Applicant has no certification in any other state.

(d) has been denied authority to operate as an alternative local exchange company and the circumstances involved.

Applicant has never been denied authority to operate as an alternative local exchange company

(e) has had regulatory penalties imposed for violations of telecommunications statues and the circumstances involved.

Applicant has never had penalties imposed for violations of telecommunications statues.

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

Applicant has never been involved in civil court proceedings with any interexchange carrier or any local exchange company.

- 18. Submit the following:
- A. Financial capability

See following documents 18-1,18-2,18-3,18-4

Further, the following should be provided:

1. Written explanation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.

Based on the financial requirements the applicant feels that the financial requirements have been met and the 24 month forecast (Document 18-3) shows the applicants plans to maintain financial for stability.

2. Written explanation that the applicant has sufficient financial capability to maintain the requested service.

Based on Document 18-2 through Documents 18-4 the applicant believes that these documents show sufficient financial capability to maintain the requested service taken into account that these documents show all expenses that may be occurred within a 2-4 year period.

3. Written explanation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

Based on Documents 18-3 and 18-4 the applicant has considered all expenses as well as accounts receivable (to be collected) to maintain a sufficient level of financial responsibility.

B.Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

See documents 18-5,18-6,18-7 for managerial capability

C.Technical capability:give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

Applicant will rely on carrier to supply all field work with consultants in-house on technical problems.

See Documents 18-5,18-6,18-7 for technical capability

08/15/99

Miracle Communications Balance Sheet

As of August 16, 1999

	Aug 16, '99	
ASSETS Current Assets Checking/Savings Bank One	67,471,17	
Total Checking/Savings	67,471.17	
Total Current Assets	67,471.17	
TOTAL ASSETS	67,471.17	
LIABILITIES & EQUITY Equity		
Opening Bal Equity	27,433.25	
Net Income	40,037.92	
Total Equity	67,471.17	
TOTAL LIABILITIES & EQUITY	67,471.17	

Tel 817 884 4000 Fax 817 457 7237

BANK EONE.

Deposit System Online Account Statement Inquiry

Account: 1569546268 Cycle Req:C Authority: 0 Search Page: 000 Name: Miracle Communications Last Stmt:: 08/10/99 Thru: 08/16/99

Pra Line:

Lst Stmt Bal:

67625.25

Pra Avail:

Curr Bal:

67471.17

TRANS	POST	TC	Description	Ser No	Amount	Balance
8/11/99	8/11/99	800	Check	2009	40.00	67625.25
8/11/99	8/11/99	958	ACH PRE-DEBIT		0.00	67625.25
8/11/99	8/11/99	800	Check	2010	45.00	67540.25
8/12/99	8/12/99	941	ACH DEBIT		27.07	67513.18
8/13/99	8/13/99	941	ACH DEBIT		42.01	67471.17

NO PENDING TRANS

PAGE 001 - LAST PAGE

Danelle Dulley 8/16/49

CASH FLOW STATEMENT FOR 24 MONTH OPERATION FORECAST

	Jul-99	Aug-99	Sep-99	Oct-99	Nov-99	Dec-99	Jan-00
New Customers	150	150	150	150	150	150	150
Monthly Bill Cycle Customers	0	0	128	228	325	413	491
Revenue							
nstallation \$49.00 X 150 New Cust.	7,350.00	7,350.00	7,350.00	7,350.00	7,350.00	7,350.00	7,350.00
First Bill Revenue \$45 X 80% of 150	5,400.00	5,400.00	5,400.00	5,400.00	5,400.00	5,400.00	5,400.00
Bill Cycle Revenue \$39 X Recurring Customer			4,992.00	8,892.00	12,675.00	16,107.00	19,149.00
Total Revenue	12,750.00	12,750.00	17,742.00	21,642.00	25,425.00	28,857.00	31,899.00
Cost of Avg. Resale Prices							
SWB,GTE Install 42 X New Customers	6,300.00	6,300.00	6,300.00	6,300.00	6,300.00	6,300.00	6,300.00
SWB,GTE First Bill 28 80%	3,360.00	3,360.00	3,360.00	3,360.00	3,360.00	3,360.00	3,360.00
SWB,GTE Recurr.Charge 18.95 X Recurring Customer	s		2,425.60	4,320.60	6,158.75	7,826.35	9,304.45
Total Cost Of Sales	9,660.00	9,660.00	12,085.60	13,980.60	15,818.75	17,486.35	18,964.45
Gross Profit	3,090.00	3,090.00	5,656.40	7,661.40	9,606.25	11,370.65	12,934.55
Expenses							
Advertising	-800.00	-800.00	-800.00	-800.00	-800.00	-800.00	-800.00
Office Rent	-525.00	-525.00	-525.00	-525.00	-525.00	-525.00	-525.00
Telephone Line	-250.00	-250.00	-250.00	-250.00	-250.00	-250.00	-250.00
Long Distance (10 mins. Per cust X .10 per min)	-150.00		-189.00	-265.00	-333.00	-394.00	-449.00
Supplies	-15.00	-15.00	-15.00	-23.00	-33.00	-41.00	-49.00
Payroll (1 employee per 300 customers)	-1,200.00	-1,200.00	-1,200.00	-1,200.00	-1,200.00	-2,400.00	-2,400.00
Total Expenses	-2,940.00	-2,940.00	-2,979.00	-3,063.00	-3,141.00	-4,410.00	-4,473.00
Net Profit	150.00	150.00	2,677.40	4,598.40	6,465.25	6,960.65	8,461.55

This Statement for Operation is based on these facts:

Pre-Paid System

80% Collection Rate on New Customers First Bill And 90% Collection on Recurring Monthly Charges

First Bill Calculated by this formula = Start Date of cust service to the end of the Next Month

Example: First Bill Start Date for customer service is 7/10/99 = First Bill From 7/10/99 Thru 8/31/99

Bill Cycle = Recurring Bill Due by the 1st of Each Month Excluding First Bill Period

Example: First Bill Bill Period is 7/10/99 To 8/31/99: Bill Cycle Due on 9/1/99,10/01/99,11/01/99...ect

18 - 3 cont

Feb-00	Mai	r-00	Apr-00	May-00	Jun-00	Jul-00	Aug-00	Sep-00	Oct-00	Nov-00	Dec-00 .	Jan,2001
150		150	150	150	150	150	150	150	150	150	150	150
562		626	683	735	782	823	861	895	925	953	978	1000
7,350.00	7,350	00.0	7,350.00	7,350.00	7,350.00	7,350.00	7,350.00	7,350.00	7,350.00	7,350.00	7,350.00	7,350.00
5,400.00	5,400	0.00	5,400.00	5,400.00	5,400.00	5,400.00	5,400.00	5,400.00	5,400.00	5,400.00	5,400.00	5,400.00
21,918.00	24,414	4.00	26,637.00	28,665.00	30,498.00	32,097.00	33,579.00	34,905.00	36,075.00	37,167.00	38,142.00	39,000.00
34,668.00	37,164	1.00	39,387.00	41,415.00	43,248.00	44,847.00	46,329.00	47,655.00	48,825.00	49,917.00	50,892.00	51,750.00
												
6,300.00	6,300	0.00	6,300.00	6,300.00	6,300.00	6,300.00	6,300.00	6,300.00	6,300.00	6,300.00	6,300.00	6,300.00
3,360.00	3,360	0.00	3,360.00	3,360.00	3,360.00	3,360.00	3,360.00	3,360.00	3,360.00	3,360.00	3,360.00	3,360.00
10,649.90	11,862	2.70	12,942.85	13,928.25	14,818.90	15,595.85	16,315.95	16,960.25	17,528.75	18,059.35	18,533.10	18,950.00
20,309.90	21,522	2.70	22,602.85	23,588.25	24,478.90	25,255.85	25,975.95	26,620.25	27,188.75	27,719.35	28,193.10	28,610.00
14,358.10	15,641	1.30	16,784.15	17,826.75	18,769.10	19,591.15	20,353.05	21,034.75	21,636.25	22,197.65	22,698.90	23,140.00
000.00	00/	0.00	000.00	000.00	200.00	000.00						
-800.00	I	0.00	-800.00	-800.00	-800.00	-800.00	-800.00	-800.00	-800.00	-800.00	-800.00	-800.00
-525.00		5.00	-525.00	-525.00	-525.00	-525.00	-525.00	-525.00	-525.00	-525.00	-525.00	-525.00
-350.00		0.00	-350.00	-350.00	-350.00	-350.00	-350.00	-350.00	-350.00	-450.00	-450.00	-450.00
-499.00		3.00	-583.00	-620.00	-652.00	-681.00	-708.00	-731.00	-753.00	-772.00	-789.00	-805.00
-56.00		3.00	-68.00	-74.00	-78.00	-82.00	-86.00	-89.00	-93.00	-95.00	-98.00	-100.00
-2,400.00	-2,40	U.UU	-3,600.00	-3,600.00	-3,600.00	-3,600.00	-3,600.00	-3,600.00	-3,600.00	-3,600.00	-3,600.00	-3,600.00
-4,630.00	-4,68°	1.00	-5,926.00	-5,969.00	-6,005.00	-6,038.00	-6,069.00	-6,095.00	-6,121.00	-6,242.00	-6,262.00	-6,280.00
9,728.10	10,960	0.30	10,858.15	11,857.75	12,764.10	13,553.15	14,284.05	14,939.75	15,515.25	15,955.65	16,436.90	16,860.00

Feb,2001	Mar,20	01	Apr,2001	May,2001	June,2001
150		150	150	150	150
1020	1	038	1054	1069	1082
7,350.00	7,35	0.00	7,350.00	7,350.00	7,350.00
5,400.00	5,40	00.0	5,400.00	5,400.00	5,400.00
39,780.00	40,48	2.00	41,106.00	41,691.00	42,198.00
52,530.00	53,23	2.00	53,856.00	54,441.00	54,948.00
6,300.00	6,30	00.0	6,300.00	6,300.00	6,300.00
3,360.00	3,36	0.00	3,360.00	3,360.00	3,360.00
19,329.00	19,67	0.10	19,973.30	20,257.55	20,503.90
28,989.00	29,33	0.10	29,633.30	29,917.55	30,163.90
23,541.00	23,90	1.90	24,222.70	24,523.45	24,784.10
-800.00	-80	00.q	-800.00	-800.00	-800.00
-525.00	-52	5.00	-525.00	-525.00	-525.00
-450.00	-450	00.0	-450.00	-450.00	-450.00
-819.00	-83	2.00	-843.00	-853.00	-862.00
-102.00	-104	4.00	-105.00	-107.00	-108.00
-3,600.00	-3,60	0.00	-3,600.00	-3,600.00	-3,600.00
-6,296.00	-6,31°	.00	-6,323.00	-6,335.00	-6,345.00
17,245.00	17,59	0.90	17,899.70	18,188.45	18,439.10

18 - 3 end

CASH FLOW STATEMENT FOR 4 YEAR OPERATION FORECAST

	Year 2	Year 3	Year 4
CUSTOMER ESTIMATE	2000	3000	4000
Revenue Recurring Charges	\$696,000.00	\$1,044,000.00	\$1,392,000.00
Total Revenue	\$696,000.00	\$1,044,000.00	\$1,392,000.00
Cost Of Services	\$454,800.00	\$682,200.00	\$909,600.00
Gross Profit	\$241,200.00	\$361,800.00	\$482,400.00
Expenses			
Advertising	\$9,600.00	\$9,600.00	\$9,600.00
Accounts Receivable (5%) A/R	\$34,800.00	\$52,200.00	\$69,600.00
Supplies (\$0.10 per Cust)	\$2,400.00	\$3,600.00	\$4,800.00
Rent	\$6,300.00	\$6,300.00	\$6,300.00
Telephone	\$6,000.00	\$12,000.00	\$12,000.00
Long Distance	\$12,000.00	\$24,000.00	\$36,000.00
Payroll	\$43,200.00	\$86,400.00	\$129,600.00
Total Expenses	\$114,300.00	\$194,100.00	\$267,900.00
Net Profit	\$126,900.00	\$167,700.00	\$214,500.00

Marcell Brown

1992-1996

Priority Paging

Local paging company in Dallas/Ft Worth I was in charge of Billing customers. Produced invoices for billing monthly customers. I also handled all accounts payable and collections on accounts receivable. After developing a billing problem for priority paging I decided to leave the company leaving one sole partner in 1996 to pursue other interests in telecommunications.

1996-1999

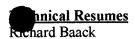
Millenium Communications

Millenium provided local phone service and I was in charge of Billing and Customer Relations. At Millenium I created a billing system for monthly customers, monitored the billing system through Southwestern Bell and GTE, collected on delinquent accounts, I managed 7 people from customer service dept thru the billing department. After working for Millenium for the last 3 years and gaining knowledge in the local exchange I decided to venture into the market.

Qualifications

I have over 6 years of Billing experience from accounts receivable, accounts payable, payroll. I also have over 2 years experience in monitoring Southwestern Bell billing system for CLEC's through their Bill Plus and also monitoring GTE billing system and over 6 years regulating price changes to insure proper profit.

Over 2 years experience handling technical problems with Southwestern Bell and GTE repair department. Ordering new connects for new customers, transfer of services for customers who are moving residences and other residential issues and features.



Resume: Miracle Communications

Worked in the army in charge of engineering and customer support in addition to IS operations oversight. Which allows me an opportunity to apply my 20 years experience in design, development, management, and customer support of telecommunications electronic systems, serving government, utility, commercial, and industry users.

SUMMARY:

I've extensive experience working with telephone, wireless systems, mobile communications, network design, end user help desk, customer support, on premise wiring, phone repair, trouble shooting, design and consulting having worked with regional Tel Co.'s and long distance carriers to establish communication networks and phone service world wide using land lines, satellite link troposcatter systems, microwave links, line of sight HF com. Links, interconnected to SS7 & Rotary Co, PBX's, mobile switch boards, local loop controller installations, in support of U.S. and International communications requirements/travel.

ACCOMPLISHMENTS:

Customer Support- Worked with end users of telephone, mobile phone, fax/data communications to trouble shoot and identify problems with communication network and train users on operation of system & identify interface problems with end users equipment and network systems often resolving problems with equipment compatibility between our ipment. Developed a computerized customer support system to insure quick and accurate response to customer request for support and repair of problems with systems.

System Coordination-Traveled to designated locations to establish telecommunication links between the remote location and Washington D.C. plus set-up specialized satellite systems to establish a communication network for telephone, mobile phone, fax/data communications.

Management - Directed Field service, equipment installation/testing, accounting, engineering, training, applications and customer support teams, coordinated all aspects telecom product use/application to insure customer satisfaction and minimum down time.

SPECIAL TRAINING:

Utility Mgt. & Operations Coarse, University of TX Ext. Svc. Start-up, Operation and Sustaining a Business SBA, Denver, CO

AWARDS:

Honor Award, Arm Forces Communications and Electronic Association Presidential Service Award, White House Communication Agency Honor Award, Mayor, The Citizens and The City Of Willow Park

PERSONAL:

Private Pilot; Security Clearances Held; EBI, SCI,SI, SBI, NSA, POLY, TS/Crypto – The White House Communication Agency - 1972

Technical Resumes

Kyle Baack

Resume: For Miracle Communications

I worked in the communication field as an engineer doing customer support which includes; on site phone installation, trouble shooting, repair, assisting customer in learning to use instruments and phone services such as call waiting, call forwarding, etc. and doing in- house computer setup, testing, networking, in support of customer service, customer billing, accounting and SWB data base tracking, working closely with other team members to optimize computer automation/programing of the accounting, billing and tracking system. Also, I have over 7 years of experience in telecommunications field including in house management and field engineering operations.

SUMMARY:

Careful attention has been given to providing fast, courteous, customer service and this responsibility has been one of my main focuses, working with customers to provide installation services, trouble shooting, customer assistance, training, on premise wiring, d-mark installation testing, assisting customers in equipment problem resolution and coordinating resolution of problems identified as or associated with the local telco. To further improve customer support I've worked with our team to install and optimize our computer system for track customers and provide rapid customer support.

ACCOMPLISHMENTS:

Field Engineering - Worked with customers to provide installation and service as required to meet their specific requirements. Preformed on site wiring, equipment installation and testing/verification of proper operation of telephone equipment to insure customer requirements were met as specified on work orders and coordinate customer requested changes. Also provided customer training in the operation of equipment and telephone services.

Customer Support - Handled work orders involving resolution of problems associated with telephone, mobile phone, fax/data communications trouble shooting & identify problems with communications network & identify interface problems with user equipment and network systems, often resolving problems with equipment compatibility between our equipment, end user equipment and local telco equipment. Developed a computerized customer support system to insure quick and accurate response to customer requests for support and repair of problems with systems.

Field Operations - Responsible for field service and installation of equipment as specified through new service orders and through customer service orders generated from existing customer base. Coordinating travel to designated locations, insuring prompt and courteous service. Working with customers to meet requests for additional services or instruments as needed.

SPECIAL TRAINING:

U.S. Army Military Communication Training Transport Division Computer Systems Setup, Operation and Programing, Aledo.H.S.

** APPLICANT ACKNOWLEDGMENT STATEMENT **

- 1. **REGULATORY ASSESSMENT FEE**: I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- 2. GROSS RECEIPTS TAX: I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
- 3. SALES TAX: I understand that a seven percent sales tax must be paid on intra and interstate revenues.
- 4. **APPLICATION FEE**: I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTILITY OFFICIAL:	1 (
marcoll than	8/16/99
Signature	Date
Quener (President	817-654-0670
Title	Telephone No.
Address: 6100 OAKLAND WILL DR # 914	817-492-9201
Ft. Worth Tx 76112	Fax No.

ATTACHMENTS:

- A CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT
- **B-INTRASTATE NETWORK**
- C AFFIDAVIT

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL:	m (
Marcolo 45 rows	8/16/99
Signature	Date
OWNER	817-654-0670
Title	Telephone No.
Address: 6100 OAKLAUD Hills	817-492-9201
DR # 914 Ft. Worth TX	Fax No.
76112	·

Florida Public Service Commission APPLICATION FORM Authority To Provide Alternative Local Exchange Service Within The State of Florida

991140-72

1. This is an application for. **Original Certificate**

DISS #

DATE AUG 1 9 1999

2. Name of company Miracle Communications

Will acie Communications

- 3. Name under which the applicant will do business: Miracle Communications
- Official mailing address:
 Miracle Communications
 P. o. Box 50016 Ft Worth Tx 76105
- Florida address:
 Applicant is located in Texas
- 6. Structure of Organization Individual
- If individual provide:
 Name: Marcell Brown

Title: Owner

Address: 6100 Oakland Hills Dr #914 City/State/Zip: Ft Worth Tx 76112

SIUNITED STATES AND CONTACT MANO

Telephone No: 817-654-0670 Fax No: 817-492-9201

Internet E-Mail Address: Mircale@Airmail.Net

Internet Website Address: No website at this time for Miracle Communications

8. If incorporated in Florida, provide proof of authority to operate in Florida: Miracle Communications is not corporation.

SERIA NUMBER YEAR MONTH, DAY POST DEFIGE U.S. DOLLARS AND CENTS 99-08-17 761050 FINANCIANO CANONIC	
<u>ПТ47438897</u> Ь	in
TWO HUNDRED FIFTY DOLLARS & OOC**********************************	•
"TO FIORIDA Public Selvice COMM- NEGOTIABLE ONLY IN THE LIS. AND POSSESSIONS.	
DDRESS ZS40 Shurped OAKBIND FROM KEIVEN BROWN 1065ERK 1.	
Talahassee FL 32399 ADDRESS P. D. BOX 50016	
ED FOR F1 WORK 76 (09	