



Writer's Direct Dial:
(561) 691-7101

R. Wade Litchfield
Senior Attorney
Florida Authorized House Counsel
Florida Power & Light Company
700 Universe Boulevard
Juno Beach, FL 33408-0420
(561) 691-7103 (Facsimile)

ORIGINAL

September 8, 1999

VIA HAND DELIVERY

Ms. Blanca S. Bayó
Director
Division of Records and Reporting
Florida Public Service Commission
Betty Easley Conference Center
2540 Shumard Oak Boulevard
Room 110
Tallahassee, FL 32399-0850

**Re: Florida Power & Light Company's Request for
Confidential Classification of Certain Material
Provided in Connection with the Monthly Fuel Filings;
Docket No. 990001-EI**

Dear Ms. Bayó:


I enclose and hand you herewith for filing in the above-referenced matter, the original and five (5) copies of Florida Power & Light Company's ("FPL") Request for Confidential Classification. The original includes Attachments A, B, and C. The five copies include only Attachments B and C.

Attachment A contains the confidential information that is the subject of FPL's Request for Confidential Classification. Attachment A is submitted for filing in a separate, sealed folder or carton marked "**ATTACHMENT A – CONFIDENTIAL**". Attachment B is an edited version of Attachment A, in which the information FPL asserts is confidential has been blocked out. Attachment C contains FPL's justification for its request for confidential classification.

In accordance with Rule 25-22.006(3)(d), FPL requests confidential treatment of the information in Attachment A pending disposition of FPL's request for Confidential Classification.

Also included herewith is a computer diskette containing FPL's Request for Confidential Classification and Attachment C, in Word Perfect version 6/7/8.

RECEIVED & FILED


FPSC-BUREAU OF RECORDS

DOCUMENT NUMBER-DATE

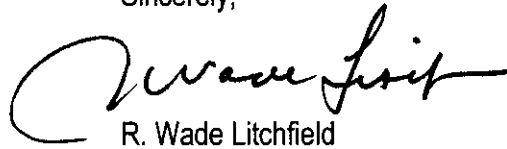
10739 SEP-8 88

FPSC-RECORDS/REPORTING

Blanca S. Bayó, Director
Division of Records and Reporting
Florida Public Service Commission
September 8, 1999
Page 2

Please do not hesitate to contact me should you or your Staff have any questions regarding this filing.

Sincerely,

A handwritten signature in black ink, appearing to read "R. Wade Litchfield". The signature is written in a cursive style with a large initial "R" and a long horizontal flourish at the end.

R. Wade Litchfield

RWL/jsb
Enclosures

cc: Service List (w/out Attachment A)

2. The following attachments are included herewith and made a part hereof:

a. Attachment A is the complete and unedited version of FPL's June 1999 Form 423-1(a) which contains certain information that FPL asserts should be accorded confidential treatment. The information in Attachment A for which FPL seeks confidential classification has been highlighted. Attachment A is submitted separately in a sealed envelope marked "CONFIDENTIAL".

b. Attachment B is the edited version of Attachment A. All information that FPL asserts is entitled to confidential treatment has been blocked out in Attachment B.

c. Attachment C identifies information for which confidential treatment is sought and, with regard to each item or type of information, contains a brief statement that explains the need for confidentiality and refers to the specific statutory basis or bases for the request.

3. Pursuant to section 366.093, FPL seeks confidential protection for the information highlighted in Attachment A. FPL submits that such information is proprietary confidential business information within the meaning of section 366.093(3). Pursuant to section 366.093, such materials are entitled to confidential treatment and are exempt from the disclosure provisions of the public records law. Thus, once the Commission determines that the information in question is proprietary confidential business information, the Commission is not required to engage in any further analysis or review such as weighing the harm of disclosure against the public interest in access to the information.

4. FPL requests that the Commission make the following findings with respect to the No. 6 fuel oil information identified as confidential on Attachments A and C:

- (a) The No. 6 fuel oil data identified are contractual data; and
- (b) FPL's ability to procure No. 6 fuel oil, terminaling and transportation services, and petroleum inspection services is reasonably likely to be impaired by the disclosure of the information identified because:

(1) the markets in which FPL, as a buyer, must procure No. 6 fuel oil, terminaling and transportation services, and fuel inspection services are oligopolistic;

(2) FPL, as a substantial buyer in an oligopolistic market may obtain price concessions not available to other buyers; and

(3) the disclosure of such concessions likely would end them, resulting in higher prices to FPL.

5. FPL typically seeks confidential treatment of No. 2 and 3 fuel oil information; however, because FPL made no purchases through a bidding process of No.2 and 3 fuel oil during June 1999, no such request is necessary with respect to the June 1999 Form 423-1(a).

6. FPL requests that the information for which FPL seeks confidential classification not be declassified until the dates specified on Attachment C in order to allow FPL a reasonable period of time within which to negotiate future contracts. Disclosure prior to the requested dates for declassification would impair FPL's ability to negotiate future contracts.


7. The statutory bases and support for FPL's assertion of confidentiality with regard to specific items or types of information are set forth in Attachment C. The information for which confidential classification is sought is intended to be and is treated by FPL as confidential and, to the best of FPL's knowledge and belief, has not been publicly disclosed.

8. Upon a finding by the Commission that the material in Attachment A for which FPL seeks confidential treatment is proprietary confidential business information within the meaning of section 366.093(3), pursuant to section 366.093(4) such materials should not be declassified until the end of the protective period set by the Commission.

Further, the materials should be returned to FPL as soon as the information is no longer necessary for the Commission to conduct its business.

WHEREFORE, for the above and foregoing reasons, including those set forth in the supporting materials included herewith, Florida Power & Light Company respectfully requests that its Request for Confidential Classification be granted.

Respectfully submitted,


R. WADE LITCHFIELD
Florida Authorized House Counsel
Attorney for
Florida Power & Light Company
700 Universe Boulevard
Juno Beach, Florida 33408-0420
(561) 691-7101

CERTIFICATE OF SERVICE

I, **THE UNDERSIGNED COUNSEL, HEREBY CERTIFY** that a copy of Florida Power & Light Company's Request for Confidential Classification, without Attachment A, has been served via first class mail, postage prepaid to the parties listed below, this 8th day of September, 1999:

Bob Elias, Chief
Bureau of Electric & Gas
Division of Legal Services
Florida Public Service Commission
Gerald L. Gunter Building - Third Floor
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

G. Edison Holland, Esquire
Beggs & Lane
P.O. Box 12950
Pensacola, FL 32576

Major Gary A. Enders
United States Air Force
HQ USAF/ULT, STOP 21
Tyndall AFB, FL 32403-6001

Kenneth Hoffman, Esquire
Rutledge, Ecenia, Underwood
Purnell & Hoffman, P.A.
P.O. Box 551
Tallahassee, FL 32301-0551

Occidental Chemical Corporation
Energy Group
P.O. Box 809050
Dallas, TX 75380-9050

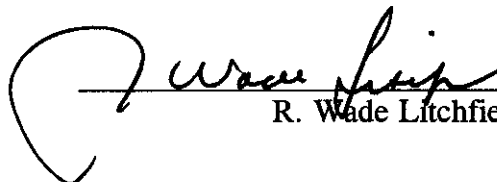
Joseph A. McGlothlin, Esquire
Vicki Gordon Kaufman, Esquire
McWhirter, Reeves, McGlothlin,
Davidson, Etc.
117 S. Gadsden Street
Tallahassee, FL 32301

Jack Shreve, Esquire
Office of Public Counsel
111 W. Madison Street
Room 812
Tallahassee, FL 32399-1400

Lee L. Wills, Esquire
James D. Beasley, Esquire
Ausley, McMullen, McGehee,
Carothers & Proctor
P.O. Box 391
Tallahassee, FL 32302

Lee G. Schmudde, Esquire
Reedy Creek Utilities, Inc.
P.O. Box 40
Lake Buena Vista, FL 32830

James A. McGee, Esquire
P.O. Box 14042
St. Petersburg, FL 33733



R. Wade Litchfield

CONFIDENTIAL

ATTACHMENT A

FPSC FORM NO. 423-1(a)

SEPTEMBER 1999

FILED SEPARATELY

NON-CONFIDENTIAL

ATTACHMENT B

FPSC FORM NO. 423-1(a)
(Edited)

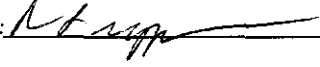
SEPTEMBER 1999

EDITED COPY

MONTHLY REPORT OF COST AND QUALITY OF FUEL OIL FOR ELECTRIC PLANTS
DETAIL OF INVOICE AND TRANSPORTATION CHARGES

FPSC FORM NO. 423-1 (a)

1. REPORTING MONTH: JUN YEAR: 1999
2. REPORTING COMPANY: FLORIDA POWER LIGHT COMPANY

3. NAME, TITLE TELEPHONE NUMBER OF CONTACT PERSON CONCERNING DATA
SUBMITTED ON THIS FORM: RITA MCLELLAN, REGULATORY AFFAIRS, (305) 552 - 4069
4. SIGNATURE OF OFFICIAL SUBMITTING REPORT: 
5. DATE COMPLETED: 08/10/1999

(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)
LINE NO.	PLANT	SUPPLIER	DELIVERY LOCATION	DELIVERY DATE	TYPE OIL	VOLUME (BBL)	INVOICE PRICE (\$/BBL)	INVOICE AMOUNT (\$)	DISCOUNT (\$)	NET AMOUNT (\$)	NET PRICE (\$/BBL)	QUALITY ADJUST. (\$/BBL)	EFFECTIVE PUR PRICE (\$/BBL)	TRANSP TO TERM (\$/BBL)	ADDITIONAL TRANS CHGS (\$/BBL)	OTHER CHGS (\$/BBL)	DELIVERED PRICE (\$/BBL)
1	MANATEE	COASTAL	PORT MANATEE	06/16/1999	F06	278920								0.0000			14.9307
2	CAPE CANAVERAL	COASTAL	PORT CANAVERAL	06/23/1999	F06	185703								0.0000			15.5495
3	PT. EVERGLADES	NOVARCO	PORT EVERGLADES	06/14/1999	F06	227582								0.0000			15.1522
4	SANFORD	NOVARCO	JACKSONVILLE	06/24/1999	F06	228328								0.0000			15.7391
5	MANATEE	COASTAL	PORT MANATEE	06/08/1999	F06	22960								0.0000			14.9507
6	MANATEE	COASTAL	PORT MANATEE	06/27/1999	F06	108124								0.0000			14.8057
7	TURKEY POINT	COASTAL	FISHER ISLAND	06/16/1999	F06	108288								0.0000			15.8679
8	FT. MYERS	FAMM	BOCA GRANDE	06/16/1999	F06	117623								0.0000			14.4908
9	FT. MYERS	FAMM	BOCA GRANDE	06/25/1999	F06	118328								0.0000			14.6718
10	CAPE CANAVERAL	GLENCORE	PORT CANAVERAL	06/02/1999	F06	93936								0.0000			14.3025
11	PT. EVERGLADES	GLENCORE	PORT EVERGLADES	06/22/1999	F06	115126								0.0000			14.4192
12	RIVIERA	GLENCORE	RIVIERA	06/26/1999	F06	119414								0.0000			14.8120
13	SANFORD	GLENCORE	JACKSONVILLE	06/03/1999	F06	128604								0.0000			15.0131
14	FT. MYERS	NOVARCO	BOCA GRANDE	06/04/1999	F06	59002								0.0000			14.6388
15	MARTIN	NOVARCO	PALM BEACH	06/03/1999	F06	124872								0.0000			15.2629
16	MARTIN	NOVARCO	PALM BEACH	06/13/1999	F06	125316								0.0000			15.4799
17	MARTIN	NOVARCO	PALM BEACH	06/23/1999	F06	125177								0.0000			15.2129
18	PT. EVERGLADES	NOVARCO	PORT EVERGLADES	06/22/1999	F06	132637								0.0000			13.3442
19	RIVIERA	NOVARCO	RIVIERA	06/08/1999	F06	58827								0.0000			14.5200
20	RIVIERA	NOVARCO	RIVIERA	06/19/1999	F06	118488								0.0000			14.8750
21	PT. EVERGLADES	AMERIGAS		06/10/1999	PRO	13	34.7000	451	0	451	34.7000	0.0000	34.7000	0.0000	0.0000	0.0000	34.7000
22	RIVIERA	AMERIGAS		06/03/1999	PRO	7	35.4700	248	0	248	35.4700	0.0000	35.4700	0.0000	0.0000	0.0000	35.4700
23	RIVIERA	AMERIGAS		06/17/1999	PRO	6	36.7500	221	0	221	36.7500	0.0000	36.7500	0.0000	0.0000	0.0000	36.7500
24	TURKEY POINT	AMERIGAS		06/23/1999	PRO	7	35.3600	248	0	248	35.3600	0.0000	35.3600	0.0000	0.0000	0.0000	35.3600
25	MARTIN	INDIANTOWN		06/16/1999	PRO	14	31.0800	435	0	435	31.0800	0.0000	31.0800	0.0000	0.0000	0.0000	31.0800
26	MANATEE	SUBURBAN		06/12/1999	PRO	19	33.1500	630	0	630	33.1500	0.0000	33.1500	0.0000	0.0000	0.0000	33.1500
27	MANATEE	SUBURBAN		06/25/1999	PRO	18	33.1200	596	0	596	33.1200	0.0000	33.1200	0.0000	0.0000	0.0000	33.1200
28	SANFORD	SUBURBAN		06/04/1999	PRO	10	33.9100	339	0	339	33.9100	0.0000	33.9100	0.0000	0.0000	0.0000	33.9100
29	SANFORD	SUBURBAN		06/30/1999	PRO	11	33.9100	373	0	373	33.9100	0.0000	33.9100	0.0000	0.0000	0.0000	33.9100
30	MANATEE	SUBURBAN		06/04/1999	PRO	12	33.8100	406	0	406	33.8100	0.0000	33.8100	0.0000	0.0000	0.0000	33.8100

ATTACHMENT C

**Docket No. 990001-EI
June 1999**

Justification for Confidentiality for June 1999 Report:

<u>FORM</u>	<u>LINE(S)</u>	<u>COLUMN</u>	<u>RATIONALE</u>
423-1(a)	1 - 20	H	(1)
423-1(a)	1 - 20	I	(2)
423-1(a)	1 - 20	J	(2), (3)
423-1(a)	1 - 20	K	(2)
423-1(a)	1 - 20	L	(2)
423-1(a)	1 - 26	M	(2), (4)
423-1(a)	1 - 20	N	(2), (5)
423-1(a)	1 - 20	P	(6), (7)
423-1(a)	1 - 20	Q	(6), (7)

Rationale for confidentiality:

- (1) This information is contractual information which, if made public, "would impair the efforts of [FPL] to contract for goods or services on favorable terms." Section 366.093(3)(d), Fla. Stat. (1995). The information delineates the price per barrel FPL has paid for fuel oil for specific shipments from specific suppliers. This information would allow suppliers to compare an individual supplier's price with the market quote for that date of delivery and thereby determine the contract pricing formula between FPL and that supplier.

Contract pricing formulas generally contain two components, which are: (1) a markup in the market quoted price for that day; and (2) a transportation charge for delivery at an FPL chosen port of delivery. Discounts and quality adjustment components of fuel price contract formulas are discussed in paragraphs 3 and 4. Disclosure of the invoice price would allow suppliers to determine the contract price formula of their competitors. The knowledge of others' prices (*i.e.*, contract formulas) among fuel oil suppliers is reasonably likely to cause the suppliers to converge on a target price, or to follow a price leader, effectively eliminating any opportunity for a major buyer like FPL to obtain price concessions from any one supplier. The end result is reasonably likely to be increased No. 6 fuel oil prices and therefore increased electric rates.

- (2) The contract data found in Columns I through N are an algebraic function of Column H. That is, the publication of these Columns together, or independently, could allow a supplier to derive the invoice price of oil.
- (3) Some FPL fuel contracts provide for an early payment incentive in the form of a discount from the invoice price. The existence and amount of such discount is confidential for the reasons stated in paragraph (1) relative to price concessions.
- (4) For fuel that does not meet contract requirements, FPL may reject the shipment, or accept the shipment and apply a quality adjustment. This is, in effect, a pricing term which is as important as the price itself and is therefore confidential for the reasons stated in paragraph (1) relative to price concessions.
- (5) Column N is as important as H from a confidentiality standpoint because of the relatively few times that there are quality or discount adjustments. That is, Column N will equal Column H most of the time. Consequently, Column N needs to be protected for the same reasons as set forth in paragraph (1).
- (6) Column R is used to mask the delivered price of fuel such that the invoice or effective price of fuel cannot be determined. Columns P and Q are algebraic variables of Column R. Consequently, disclosure of Columns P and Q would allow a supplier to calculate the invoice or effective purchase price of oil (Columns H and N) by subtracting these columnar variables from Column R.
- (7) Terminaling and transportation services in Florida tend to have the same, if not more severe, oligopolistic attributes of fuel oil suppliers. In 1987, FPL was only able to find eight qualified parties with an interest in bidding either or both of these services. Of these, four responded with transportation proposals and six with terminaling proposals. Due to the small demand in Florida for both of these services, market entry is difficult. Consequently, disclosure of these contract data is reasonably likely to result in increased prices for terminaling and transportation services.

Petroleum inspection services also have the market characteristics of an oligopoly. Due to the limited number of fuel terminal operations, there are correspondingly few requirements for fuel inspection services. In FPL's last bidding process for petroleum inspection services, only six qualified bidders were found for FPL's bid solicitations. Consequently, disclosure of these contract data is reasonably likely to result in increased prices for petroleum inspection services.

- (8) This information is contractual information which, if made public, "would impair the efforts of (FPL) to contract for goods or services on favorable terms." Section 366.093(3)(d), F.S. (1995). The information delineates the price FPL has paid for No. 2 fuel oil per barrel for specific shipments from specific suppliers. No. 2 fuel oil is purchased through a bidding process. At the request of the No. 2 fuel oil suppliers, FPL has agreed to not publicly disclose any supplier's bid. This nondisclosure agreement protects both FPL's ratepayers and the bidding suppliers. As to FPL's ratepayers, the non-public bidding procedure provides FPL with a greater variation in the range of bids that would otherwise not be available if the bids, or the winning bid by itself, were publicly disclosed. With public disclosure of the No. 2 fuel oil prices found on FPL's Form 423-1(a), the bids would narrow to a closer range around the last winning bid, eliminating the possibility that one supplier might, based on his economic situation, come in substantially lower than the other suppliers. Nondisclosure likewise protects the supplies from divulging any economic advantage that supplier may have which the others have not discovered.

Date of Declassification:

FORM	<u>LINE(S)</u>	<u>COLUMN</u>	<u>DATE</u>
423-1(a)	1-2	H - N, P & Q	12/31/01
423-1(a)	3-4	H - N, P & Q	02/28/02
423-1(a)	5-7	H - N, P & Q	12/31/99
423-1(a)	8-9	H - N, P & Q	12/31/99
423-1(a)	10-13	H - N, P & Q	12/31/99
423-1(a)	14-20	H - N, P & Q	12/31/99

Rationale:

FPL requests that the confidential information identified above not be disclosed until the identified date of declassification. The date of declassification is determined by adding six months to the last day of the contract period under which the goods or services identified on Form 423-1(a) or 423-1(b) were purchased.

Disclosure of pricing information during the contract period or prior to the negotiation of a new contract is reasonably likely to impair FPL's ability to negotiate future contracts as described above.

FPL typically renegotiates its No. 6 fuel oil contracts and fuel-related services contracts prior to the end of such contracts. However, on occasion, some contracts are not renegotiated until after the end of the current contract period. In those instances, the contracts are typically renegotiated within six months. Consequently, it is necessary to maintain the confidentiality of the information identified as confidential on FPL's Form 423-1(a) or 423-1(b) for six months after the end of the individual contract period to which the information relates.

With respect to No. 6 fuel oil price information on the Form 423-1(a) or 423-1(b) for oil that was not purchased pursuant to an already existing contract, and the terms of the agreement under which it is purchased are fulfilled upon delivery, FPL requests the price information identified as confidential be kept confidential for a period of six months after the delivery. A six-month period is the minimum amount of time necessary for confidentiality of these types of purchases to allow FPL to utilize its market presence in gaining price concessions during seasonal fluctuations in the demand for No. 6 fuel oil. Disclosure of this information any sooner than six months after completion of the transaction is reasonably likely to impair FPL's ability to negotiate such purchases.