

**\*\* FLORIDA PUBLIC SERVICE COMMISSION \*\***

**DIVISION OF TELECOMMUNICATIONS**  
**BUREAU OF CERTIFICATION AND SERVICE EVALUATION**

**Application Form for Authority to Provide  
Interexchange Telecommunications Service  
Between Points Within the State of Florida**

991687-11

Instructions

- ◆ This form is used as an application for an original certificate and for approval of assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Appendix A).
- ◆ Print or Type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.
- ◆ Use a separate sheet for each answer which will not fit the allotted space.
- ◆ Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of **\$250.00** to:

**Florida Public Service Commission  
Division of Records and Reporting  
2540 Shumard Oak Blvd.  
Tallahassee, Florida 32399-0850  
(850) 413-6770**

**Note: No filing fee is required for an assignment or transfer of an existing certificate to another certificated company.**

- ◆ If you have questions about completing the form, contact:

**Florida Public Service Commission  
Division of Telecommunications  
Bureau of Certification and Service Evaluation  
2540 Shumard Oak Blvd.  
Tallahassee, Florida 32399-0850  
(850) 413-8600**

FORM PSC/CMU 31 (12/96)  
Required by Commission Rule Nos. 25.24-470,  
25-24.471, and 25-24.473, 25-24.480(2).

Page 1 of 46  
received with filing and  
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1. This is an application for  (check one):

**Original certificate** (new company).

**Approval of transfer of existing certificate:**

Example, a certificated company purchases an existing certificated company and desires to retain the authority of both certificates.

**Approval of assignment of existing certificate:**

Example, a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.

**Approval of transfer of control:**

Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company:

Compact Data Systems, Inc.

3. Name under which applicant will do business (fictitious name, etc.):

Compact Data Systems, Inc.

4. Official mailing address (including street name & number, post office box, city, state, zip code):

1527 W. Carmen Street

Tampa, Florida 33606

5. Florida address (including street name & number, post office box, city, state, zip code):

1527 W. Carmen Street

Tampa, Florida 33606

6. Select type of business your company will be conducting  (check all that apply):

- Facilities-based carrier** - company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.
- Operator Service Provider** - company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
- Reseller** - company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
- Switchless Rebiller** - company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
- Multi-Location Discount Aggregator** - company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers, then offers resold service by enrolling unaffiliated customers.
- Prepaid Debit Card Provider** - any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.

7. Structure of organization:

- |  |   |
|--|---|
| <input type="checkbox"/> Individual          | <input checked="" type="checkbox"/> Corporation |
| <input type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership    |
| <input type="checkbox"/> General Partnership | <input type="checkbox"/> Limited Partnership    |
| <input type="checkbox"/> Other _____         |   |

8. If individual, provide:

Name: \_\_\_\_\_ N/A \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Telephone No.: \_\_\_\_\_ Fax No.: \_\_\_\_\_

Internet E-Mail Address: \_\_\_\_\_

Internet Website Address: \_\_\_\_\_

9. **If incorporated in Florida**, provide proof of authority to operate in Florida:

(a) **The Florida Secretary of State Corporate Registration number:**  
\_\_\_\_\_ P97000041571 \_\_\_\_\_

10. **If foreign corporation**, provide proof of authority to operate in Florida:

(a) **The Florida Secretary of State Corporate Registration number:**  
\_\_\_\_\_ N/A \_\_\_\_\_

11. **If using fictitious name-d/b/a**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:

(a) **The Florida Secretary of State fictitious name registration number:** \_\_\_\_\_ N/A \_\_\_\_\_

12. **If a limited liability partnership**, provide proof of registration to operate in Florida:

(a) **The Florida Secretary of State registration number:** \_\_\_\_\_ N/A \_\_\_\_\_

13. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name: \_\_\_\_\_ N/A \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_ N/A \_\_\_\_\_

Telephone No.: \_\_\_\_\_ Fax No.: \_\_\_\_\_

Internet E-Mail Address: \_\_\_\_\_

Internet Website Address: \_\_\_\_\_

14. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.

(a) The Florida registration number: \_\_\_\_\_ N/A \_\_\_\_\_

15. Provide **F.E.I. Number** (if applicable): \_\_\_\_\_ 59-3446746 \_\_\_\_\_

16. Provide the following (if applicable):

(a) Will the name of your company appear on the bill for your services?  
(  ) Yes (  ) No

(b) If not, who will bill for your services?

Name: \_\_\_\_\_ N/A \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Telephone No.: \_\_\_\_\_ Fax No.: \_\_\_\_\_

(c) How is this information provided?

Monthly itemized statement, via US mail  
to each subscriber.

17. Who will receive the bills for your service?

(  ) Residential Customers  
(  ) PATs providers  
(  ) Hotels & motels

(  ) Business Customers  
(  ) PATs station end-users  
(  ) Hotel & motel guests

( ) Universities ( ) Universities dormitory residents  
( ) Other: (specify) \_\_\_\_\_

18. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

Name: Josh Anderson

Title: President

Address: 1527 W. Carmen Street

City/State/Zip: Tampa, Florida 33606

Telephone No.: 813-251-2345 Fax No.: 813-258-9558

Internet E-Mail Address: josh@compactdata.com

Internet Website Address: http://www.compactdata.com

(b) Official point of contact for the ongoing operations of the company:

Name: Josh Anderson

Title: President

Address: 1527 W. Carmen Street

City/State/Zip: Tampa, Florida 33606

Telephone No.: 813-251-2345 Fax No.: 813-258-9558

Internet E-Mail Address: josh@compactdata.com

Internet Website Address: http://www.compactdata.com

(c) Complaints/Inquiries from customers:

Name: Darrell Hancock

Title: Director of Marketing

**Address:** 1527 W. Carmen Street

**City/State/Zip:** Tampa, Florida 33606

**Telephone No.:** 813-251-2345 **Fax No.:** 813-258-9558

**Internet E-Mail Address:** darrell@compactdata.com

**Internet Website Address:** http://www.compactdata.com

19. List the states in which the applicant:

(a) has operated as an interexchange telecommunications company.

None

(b) has applications pending to be certificated as an interexchange telecommunications company.

None

(c) is certificated to operate as an interexchange telecommunications company.

None

(d) has been denied authority to operate as an interexchange telecommunications company and the circumstances involved.

None

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

None

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- (f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None

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20. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.

None of the above

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(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

None of the above

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21. The applicant will provide the following interexchange carrier services  $\checkmark$  (check all that apply):

a. \_\_\_\_\_ **MTS with distance sensitive per minute rates**



- Method of access is FGA
- Method of access is FGB
- Method of access is FGD
- Method of access is 800

b. \_\_\_\_\_ **MTS with route specific rates per minute**

- Method of access is FGA
- Method of access is FGB
- Method of access is FGD
- Method of access is 800

c. \_\_\_\_\_  **MTS with statewide flat rates per minute (i.e. not distance sensitive)**

- Method of access is FGA
- Method of access is FGB
- Method of access is FGD
- Method of access is 800

d. \_\_\_\_\_ **MTS for pay telephone service providers**

e. \_\_\_\_\_ **Block-of-time calling plan (Reach Out Florida, Ring America, etc.).**

f. \_\_\_\_\_  **800 service (toll free)**

g. \_\_\_\_\_ **WATS type service (bulk or volume discount)**

- Method of access is via dedicated facilities
- Method of access is via switched facilities

h. \_\_\_\_\_ **Private line services (Channel Services)**  
(For ex. 1.544 mbs., DS-3, etc.)

i. \_\_\_\_\_  **Travel service**

- Method of access is 950
- Method of access is 800

j. \_\_\_\_\_ **900 service**

k. \_\_\_\_\_ **Operator services**



Further, the following (which includes supporting documentation) should be provided:

1. **A written explanation** that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.  
attached to this application as attachment A

2. **A written explanation** that the applicant has sufficient financial capability to maintain the requested service.  
attached to this application as attachment A

3. **A written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations.  
attached to this application as attachment A


**B. Managerial capability;** give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.  
attached to this application as attachment B

**C. Technical capability;** give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.  
attached to this application as attachment B

**\*\* APPLICANT ACKNOWLEDGMENT STATEMENT \*\***

1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
3. **SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
4. **APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

**UTILITY OFFICIAL:**

	
Signature	Josh Anderson
	Date <u>11-5-99</u>
	813-251-2345
Title	President
	Telephone No.
Address:	1527 W. Carmen Street
	813-258-9558
	Fax No.
	Tampa, Florida 33606

**ATTACHMENTS:**

- A - CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT
- B - CUSTOMER DEPOSITS AND ADVANCE PAYMENTS
- C - CURRENT FLORIDA INTRASTATE NETWORK
- D - AFFIDAVIT

N/A

**CERTIFICATE TRANSFER, OR ASSIGNMENT STATEMENT**

I, (Name) \_\_\_\_\_

(Title) \_\_\_\_\_ of

\_\_\_\_\_  
(Name of Company)

and current holder of Florida Public Service Commission Certificate Number

# \_\_\_\_\_, have reviewed this application and join in the petitioner's request for a:

( ) transfer

( ) assignment

of the above-mentioned certificate.

**UTILITY OFFICIAL:**

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Title

\_\_\_\_\_  
Telephone No.

Address: \_\_\_\_\_

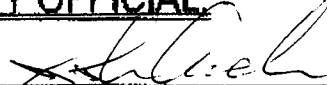
\_\_\_\_\_  
Fax No.

**CUSTOMER DEPOSITS AND ADVANCE PAYMENTS**

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be provided in one of the following ways (applicant, please  check one):

- (  ) The applicant will not collect deposits nor will it collect payments for service more than one month in advance.
  
- (  ) The applicant intends to collect deposits and/or advance payments for more than one month's service and will file and maintain a surety bond with the Commission in an amount equal to the current balance of deposits and advance payments in excess of one month.  
(The bond must accompany the application.)

**UTILITY OFFICIAL:**

Signature	 Josh Anderson	Date	11-5-99
Title	President	Telephone No.	813-251-2345
Address:	1527 W. Carmen Street	Fax No.	813-258-9558
	Tampa, Florida 33606		

**CURRENT FLORIDA INTRASTATE SERVICES**

Applicant has ( ) or has not ( X ) previously provided intrastate telecommunications in Florida.

If the answer is has, fully describe the following:

a) What services have been provided and when did these services begin?

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b) If the services are not currently offered, when were they discontinued?

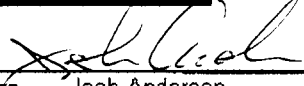
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**UTILITY OFFICIAL:**


Signature	 Josh Anderson	Date	11-5-99
Title	President	Telephone No.	813-251-2345
Address:	1527 W. Carmen Street	Fax No.	813-258-9558
	Tampa, Florida 33606		

**AFFIDAVIT**

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

**UTILITY OFFICIAL:**

Signature	 Josh Anderson	Date	11-5-99
Title	President	Telephone No.	813-251-2345
Address:	1527 W. Carmen Street	Fax No.	813-258-9558
	Tampa, Florida 33606		



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**DIVISION OF TELECOMMUNICATIONS**  
**BUREAU OF CERTIFICATION AND SERVICE EVALUATION**

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DEPOSIT  
D 2 1 3 1 9 9

DATE  
NOV 03 1999

991687-TI

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(850) 413-8770**

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- ◆ If you have questions about completing the form, contact:

ORIGINAL DOCUMENT IS PRINTED ON CHEMICAL REACTIVE PAPER & HAS A MICROPRINTED BORDER

**COMPACT DATA SYSTEMS, INC.**  
1527 WEST CARMEN STREET  
TAMPA, FLORIDA 33606  
(813) 251-2345  
(813) 258-9558-FAX

CITY FIRST BANK  
405 N. WESTSHORE BLVD.  
TAMPA, FL 33609  
63-1242/631

5051

11/5/99

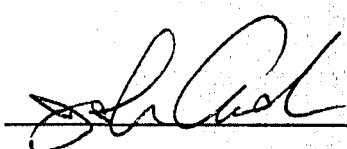
PAY TO THE ORDER OF Florida Public Service Commission

\$ \*\*250.00

Two Hundred Fifty and 00/100\*\*\*\*\*

DOLLARS

Florida Public Service Commission



MEMO

THE REVERSE SIDE OF THIS DOCUMENT INCLUDES AN ARTIFICIAL WATERMARK - HOLD AT AN ANGLE TO VIEW

005051



November 5, 1999

## Attachment A

Florida Public Service Commission  
Division of Communications  
Bureau of Certification and Service Evaluation

Dear Sir or Madam,

In response to item 23 A 1,2,&3 of the Application, and in addition to the resumes of the key officers of the Company and the unaudited financial statements of the Company, please accept the following explanations;

The Applicant intends to initiate services as a Reseller of services of existing certified interexchange carriers in the geographical area proposed to be served. At such time that the Applicant determines it to be in its best interest and that of its subscribers to install its own switching and/or network facilities, it will do so after having received all necessary and appropriate credit approval to fund and maintain such services. At that time, the Applicant will hire train and maintain qualified personnel necessary to administer, manage and maintain such switching and/or network facilities. Until such time, the Applicant will rely on the expertise of the certified interexchange carrier manage and maintain the resold services.

The Applicant has operated profitably in 1998 and 1999 and believes that it will continue to do so in the future. The Applicant will provide all deposits and/or advance payments to others carriers used in the provisioning of service, as those carriers deem necessary.

Sincerely,

Josh Anderson  
President





November 5, 1999

## Attachment B

Florida Public Service Commission  
Division of Communications  
Bureau of Certification and Service Evaluation

Re: Managerial expertise

Dear Sir or Madam,

In response to item 23 B&C of the Application, and in addition to the resumes of the key officers of the Company and the unaudited financial statements of the Company, please accept the following explanations;

The Applicant has in place today, the technical data processing expertise to administer, manage and maintain the software and data processing systems necessary to accurately and timely bill for the proposed services. The Applicant will obtain billing software, including tax tables, and area code and exchange tables from recognized existing software providers of telecommunications services billing systems.

The Applicant will utilize its existing sales force to market the proposed services to subscribers in the proposed service area and will hire additional personnel as needed to adequately manage the customer services needs of the business.

In addition to the above, the Applicant has retained the services of Robert J. Zradicka, an independent telecommunications and business consultant, to assist in the management, administration and provisioning of the services systems and software needed to be an interexchange carrier. Mr. Zradicka has a 27-year background in telecommunications. A copy of his resume is attached to this letter.

The Applicant stands ready to provide additional information to the Commission as it deems necessary and agrees to operate within the rules of the Commission and of the proposed tariff.

Sincerely,

Josh Anderson  
President



RESUME  
for

**Robert J. Zradicka**

**1916 Eagle Trace Blvd., Palm Harbor, Florida 34685  
Tel. No. 727-787-6227 E-mail: sdccorp@aol.com**

SUMMARY

\*Strong leadership and management skills with 7 years as Chairman, C.E.O. and President of a publicly traded telecommunications firm, 14 years of Marketing and Sales to Fortune 500 clients and 5 years in private business consulting practice. Role model leadership focus.

\* Entrepreneurial success with startup operations in new markets.

\*Executive business analytics and guidance; Business Systems analysis, Business and Marketing Plan development, Financial analysis, Public company/Investor relations, business and sales skills training.

\*Officer level management, public company management background and experience, domestic and international JV negotiations, mergers and acquisitions analysis and negotiations, vendor contract negotiations

\*Project Management skill sets both corporate and information management arenas.

\* Strong sales/training skill sets, consultative selling, integrated systems selling.

\*Technical expertise in Information Management and Communications, including voice, data, image, video and Internet.

QUALIFICATIONS

Current Position President, Consultant ; SDC Corporation ("SDC") and Home Health Plan, Inc. ("HHP")

SDC is a business consulting company specializing in the areas of merger & acquisition negotiations, business planning, financing, Project Management and technical design assistance to the telecommunications industry. Services include, network analysis and engineering, operator/call center design and management, market analysis, business plan and market plan development, enterprise management, finance negotiations assistance.

Responsibilities include all operations and management functions of the organization. In addition, I work directly with home telecomm/ISP companies on a consultative basis, to assist with contract negotiations related to mergers, acquisitions or sales of business units, financing thereof, and implementation of successful business combinations.

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\*

HHP is a financial services company specializing in the area of merger and acquisition negotiations, capital acquisition and financial consulting to the home health care industry. HHP provides business planning services and offers software-based solutions for claims processing and nursing management and administration. Through its affiliations with industry related organizations, the company provides a full range of operation, administration, and software/internet client services.

Responsibilities include all operations and management functions of the organization. In addition, I work directly with home health care companies on a consultative basis, to assist with contract negotiations related to mergers, acquisitions or sales of business units, financing thereof, and implementation of successful business combinations.

Prior Position ComCentral Corp. and Southnet Corporation

1987 - 1994 Chairman, CEO and President - Responsible for entire operation of both entities. ComCentral and Southnet are telecommunications firms specializing in providing long distance and operator services both nationally and internationally to the hospitality, health care and pay telephone industries. Both companies are publicly traded. ComCentral Corp. is listed on the NASDAQ market system.

Responsibilities -

a) Chairman - dealt with all issues concerning corporate financing, mergers and acquisitions, stock issuances and offerings, corporate strategy and direction, SEC filings, FCC and state level public service commissions in 16 states. Represented the company with new and potential investors, as well as, with the Company's Underwriter and the brokerage community.

b) CEO - involved with all corporate negotiations and contract work involving agents, major suppliers and large accounts. Developed corporate forecasts and budgets and set policy for operations in line with the Board of Directors' corporate plan of direction.

c) President - provided leadership and guidance to the Company's upper management on matters of operations, marketing, sales, customer services, accounting and personnel. Set policy and model for employee management and review practices.

Additional Note:

1) In 1992, I served as Debtor-In-Possession for Fone America, Inc., a publicly traded telephone company, headquartered in Portland, Oregon, who had filed for bankruptcy protection in June of that year. My time was split between my regular responsibilities and those of reorganizing that company. Fone America reorganized and emerged from bankruptcy in early 1993. Neither ComCentral nor Southnet ever filed for protection from creditors during my tenure.

2) During my tenure, the Company began an expansion into the provisioning of international services. I successfully completed distribution contracts with firms in England, Ireland, the Netherlands, Israel and Taiwan for the Company's products.

Prior Positions Telemarketing Communications, Inc.

1986 - 1987 Director of Marketing - Responsibilities included the total marketing and sales effort for the organization which covered three Florida based territories; Tampa, Orlando and Jacksonville.

Sales - Activities were primarily focused on the management and motivation of all Account Executives in the sales force and the Customer Service Department. Functional responsibilities included the maintenance of the total account base and for generation of a 40% annual increase in revenue from sales. The position required coordination of account planning processes, sales delivery systems and strategies, sales and technical training, project management and service order implementation.

Marketing - Coordinated and directed market analysis, product planning and development, advertising, product pricing, competitive analysis, and revenue forecasting. Established and implemented expense to revenue objectives and growth management plans.

1971 - 1985

Bell System, including A.T.&T., Illinois Bell Telephone Company and Ameritech

National Account Manager (1982 - 1985) - Responsibilities included sales activities on major national accounts. The position entailed account and revenue planning and sales project implementation. I was accountable for annual net revenue increase objectives of between \$5,000,000 and \$8,000,000. Sales projects required effective management of multilevel interdepartmental account teams with both direct and matrix management accountability.

Most significant contribution was the successful culmination of a one year project with McDonald's Corporation which resulted in an agreement, valued at \$8.5 million, for McDonald's to be the world premier application of A.T.&T.'s new digital network of the future, ISDN.

Presidential Staff Advisor (1981)- Responsible for analysis and strategy recommendations on long term future deployment of telephone company central office based business services including both voice and data applications.

Certified Technical Instructor (1980) - Staff assignment with responsibility for development and delivery of high-end technical training of data products and data communications. Prior training in these fields qualified me for the position

Other Significant Contributions -

- a) Design, sale and implementation of United Airlines Ticket Reservation System, Chicago, Illinois.
- b) Design, sale and implementation of United Parcel Service National Order Center System, Oakbrook, Illinois
- c) Design, sale and implementation of Gateway Transportation Corp. Midwest Dispatch Control System, Green Bay, Wisconsin.
- d) Development and acceptance of analytic methodology to determine force manning requirements for incoming call reservations centers based upon call handling criteria and projected and actual call traffic statistics.
- e) AT&T National sales leader, 1984 and 1985

PUBLICATIONS

- 1980 "System Selling and Digital Technology", AT&T Marketing Learning Center
- 1986 "Networks and Signaling Protocols for post Divestiture and the ISDN", course curriculum, copyright Hill & Associates, Inc., VT.
- 1995 "The Grounding" - pending publication.; a business novel about the activities of small public corporations and those who finance, administer and operate them.

PERSONAL INFORMATION

Health : Excellent      Marital Status : married

Military Service : United States Navy ; Honorable Discharge

Interests : Golf, tennis, snow skiing and the performing arts

Licenses held: National Association of Securities Dealers' Series 7 and Series 62

## EDUCATION

Marquette University, Milwaukee, Wisconsin  
Major - Business Administration Post Graduate - None

Member, National Honor Society

## FINANCIAL PROFICIENCY

General: Balance Sheet and Income statement analysis. 10K/10KSB/8K Authoring, review and analysis  
Finance Instruments: Equities: Private placements, Rule 144 transactions, Reg D and Reg S transactions, S-1, S-2, SB-2, S-8, and S-18 SEC Registrations.  
Debt: Debentures, Bonds, Convertibles

## TELECOMMUNICATIONS PROFICIENCY

Switching Systems: a) Premise Based; Rolm CBX, Nortel SL-Series & Meridian 1 Series, A.T.&T. D-2000, System 85, NEC 2400, Summa 4, Ericsson CPBX, Harris 1200/1202/1202-D, Rockwell Galaxy ACD, Cisco routers, Ascend routers, various others including CTI and IVR technology-based systems, Dialogic line interface units, Definity G3, Altegen & others.  
b) C.O. Based; Centrex (ESSEX), #5ESS, ISDN, ESS-ACD, ESS-UCD  
c) Carrier Based; Class 4 toll offices including ABC Max/OS; DSC 400S, 400 & 600, Nortel DMS 100, 250; Siemens Stromberg-Carlson DCO; A.T.&T. #4ESS; Harris 20/20  
d) Digital End Offices; A.T.&t (Lucent) #5ESS; Siemens Stromberg-Carlson Class 5 RSM; Nortel 500

Network Systems & Design:

- a) Facilities; DSL, DS-0, DS-1 (T-1), DS-3 (T-3), E-1, OC-x. Twisted pair, coaxial cable systems and fiber optic based transmission systems, including T-1/T-3 multiplexors, facility concentrators, DACS switching platforms and various other ancillary or subordinate systems
- b) Poisson, Erlang B, Erlang C, Wilkenson and Queuing Theory analysis, engineering and design, FADS (Call Center force manning formulae).
- c) SS-7, Frame Relay & ATM design and implementation, SONET architecture.

## COMPUTER / DATA PROFICIENCY

PC environment: Hardware literacy: drives, modems, video display units, multimedia systems, (386/486/Pentium) UPS systems, peripheral devices

Mainframes: Amdahl V-8, IBM 360, 370, 4341 & AS400, Tandem Non-Stop, DEC PDP 11/70

Software literacy : Windows 3.1,95 &98, MS DOS, Office97, MS Publisher, dBase, Paradox, Btrieve, Coral Draw 3 & 8, Lotus 1-2-3, Quicken, Solomon, Norton Utilities, PC Tools, PageMaker, various others

Network : Sonet, Ethernet LAN, Hyperbus, token ring, star and broadcast bus LAN architectures. SNA, SDLC, HDLC, TC/PIP, X.25, ISO architecture design, Netscape, Explorer 4.0, HTML

References - Available Upon Request

## ***JOSH ANDERSON***

**1527 W. Carmen Street  
Tampa, FL 33606  
813.251.2345  
josh@cdsionline.com**

### **CAREER ACCOMPLISHMENTS:**

1996-Present

#### **COMPACT DATA SYSTEMS, Tampa, Florida.**

**Founder and CEO.** Effectively transitioned the Company from a data-centric document and information management service provider to a data and telecommunications products and services company with an emphasis on computer telephony. The Company designs, sells, implements, and services integrated information systems for a wide variety of corporate clients, leveraging exceptional expertise and an ethic of service and integrity.

#### **Accomplishments:**

- ◆ Doubled Company's revenue stream in 12 months.
- ◆ On target to quadruple revenue stream during the next 12 months.
- ◆ Bought back a \$33,000 venture capital stake in the Company after 18 months.
- ◆ Developed three distinct product offerings to maximize profit—data networking, computer telephony integration (including voice over IP, and contract-based service).
- ◆ Engineered long-term relationships with key vendors including Altigen, Tech Data, and Hewlett-Packard that allows our technical staff to be trained in new products before their market release.
- ◆ Negotiated a long-term facility lease in close proximity to the Central Tampa business district that permits substantial growth with minimal capital expense.

### **PROFESSIONAL QUALIFICATIONS:**

Microsoft Certified Systems Engineer

Microsoft Certified Professional certification

GTE Certified Teledata Consultant

Rice University, Houston Texas. Full academic scholarship (1994)



## Attachment C

**Statement of Proposed Initial Service**  
**Provisioning Areas**  
**For Compact Data Systems, Inc.**

Upon attainment of the Company's approval to operate in Florida as a certified Interexchange Carrier, the Company intends, within the first thirty days, to begin providing initial service to customers in the following areas:

Tampa:	Central East North South West	None Plant City Zephyrhills Palmetto Clearwater
Clearwater:	St. Petersburg, Tampa-West, Tarpon Springs	
St. Petersburg:	Clearwater	
Lakeland:	Bartow, Mulberry, Plant city, Polk City, Winter Haven	
Orlando:	Apopka, East orange, Lake Buena Vista, Orlando, Oviedo, Sanford, Windermere, Winter Garden, Oviedo-Winter Springs, Reedy Creek, Geneva, Montverde	
Sarasota	Bradenton, Mayakka, Venice	



November 5, 1999

Florida Public Service Commission  
Division of Communications  
Bureau of Certification and Service Evaluation

Dear Sir or Madam,

This letter is to affirm that the financial statements provided to the Florida Public Services Commission for Comact Data Systems, Inc., which are included with the Company's Application to provide interexchange carrier services in the state of Florida, are true in every material fact and detail.

Sincerely,

Josh Anderson  
President, CEO and CFO

Microsoft Certified  
Solution Provider

Carol A. Vance CPA, P.A.  
3147 Lake Ellen Dr.  
Tampa, Florida 33618  
(813) 908-3434  
Fax 265-0495

Compact Data Systems, Inc.  
1527 West Carmen Street  
Tampa, Florida FL 33606

I have compiled the accompanying statement of assets, liabilities and equity - cash basis of Compact Data Systems, Inc. as of June 30, 1999, and statement of revenue and expenses - cash basis for the period then ended, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The financial statements have been prepared on the cash basis of accounting, which is a comprehensive basis of accounting other than generally accepted accounting principles.

A compilation is limited to presenting in the form of financial statements information that is the representation of the owners. I have not audited or reviewed the accompanying financial statements and accordingly do not express an opinion or any other form of assurance on them.

The owner has elected to omit substantially all of the disclosures, statement of retained earnings and, cash flows required by generally accepted accounting principles. If the omitted disclosures, statement of retained earnings, and cash flows were included in the financial statements, they might influence the users conclusions about the Company's assets, liabilities, equity, revenues and expenses. The annual statement of assets, liabilities and equity - cash basis, and statement of revenue and expenses - cash basis excludes any accrual for federal and state income taxes since the owner expects to eliminate any tax liabilities through appropriate tax planning prior to the year end. Accordingly, these financial statements are not designed for those who are not informed about such matters.

*Carol A. Vance CPA*

August 16, 1999

Compact Data Systems, Inc.  
Statement of Assets, Liabilities, and Capital  
As of June 30, 1999

Assets

Current Assets		
Cash Checking Account	\$ 15,490.64	
Petty Cash	105.51	
Accounts Receivable	45,951.93	
Inventory	10,264.51	
Accts. Receivable: JA	4,680.20	
Accts. Receivable: DH	<u>8,145.57</u>	
Total Current Assets		\$ 84,638.36
Property and Equipment		
Equipment	15,698.66	
Accumulated Depreciation	<u>(5,535.73)</u>	
Total Property and Equipment		10,162.93
Other Assets		
Organization Costs	<u>386.25</u>	
Total Other Assets		<u>386.25</u>
Total Assets		<u>\$ 95,187.54</u>

Liabilities and Capital

Current Liabilities		
Accounts Payable	\$ 39,421.62	
Federal Income Tax Payable	10,095.00	
State Income Tax Payable	<u>3,046.00</u>	
Total Current Liabilities		\$ 52,562.62
Long Term Liabilities		
Capital		
Common Stock \$1.00 Par	100.00	
Current Years Earnings	45,091.93	
Retained Earnings	<u>(2,567.01)</u>	
Total Capital		<u>42,624.92</u>
Total Liabilities & Capital		<u>\$ 95,187.54</u>

See accountants' compilation report

Compact Data Systems, Inc.  
Statement of Revenue and Expenses  
For the Period Ended June 30, 1999

	6 Months Ended June 30, 1999
Revenues	
Sales, Installation & Train	\$ <u>464,261.63</u>
Total Revenues	<u>464,261.63</u>
General & Administrative Expenses	
Automobile Expense	11,582.64
Bank Service Charge	1,208.17
Cost of Sales - Materials	237,865.14
Cost of Sales - Labor	19,831.65
Education & Meetings	1,663.66
Professional Fees	2,595.61
Office Supply & Expense	6,104.12
Promotion & Advertising	36,411.37
Contributions	250.09
Depreciation	4,037.42
Amortization	96.56
Meals and Entertainment	4,294.97
Dues & Subscriptions	4,053.66
Insurance: Officers' Life	171.75
Insurance General	222.11
Insurance Health	2,460.33
Interest Expense	37.57
Payroll: Officers	26,634.00
Payroll: Other	14,172.30
Rent	8,669.70
Taxes: Payroll	11,683.50
License & Taxes	568.23
Telephone	9,369.17
Utilities	2,044.98
Income Tax: Federal	<u>10,095.00</u>
Total Genl. & Admin.	<u>416,123.70</u>
Operating Income	48,137.93
Other Income	
Revenue over Expenses	<u>\$ 48,137.93</u>

See accountants' compilation report

**Compact Data Systems, Inc.**  
**Statement of Revenue and Expenses**  
**For the Period Ended June 30, 1999**

	6 Months Ended June 30, 1999	Pct	6 Months Ended June 30, 1998	Pct
<b>Revenues</b>				
Sales, Installation & Train	\$ 464,261.63	100.00	\$ 197,587.28	100.00
Total Revenues	464,261.63	100.00	197,587.28	100.00
<b>General &amp; Administrative Expenses</b>				
Automobile Expense	11,582.64	2.49	1,651.35	0.84
Bank Service Charge	1,208.17	0.26	25.66	0.01
Cost of Sales - Materials	237,865.14	51.24	115,715.89	58.56
Cost of Sales - Labor	19,831.65	4.27	38,753.94	19.61
Education & Meetings	1,663.66	0.36	0.00	0.00
Professional Fees	2,595.61	0.56	700.00	0.35
Office Supply & Expense	6,104.12	1.31	3,738.34	1.89
Promotion & Advertising	36,411.37	7.84	23,345.91	11.82
Repair & Maintenance	0.00	0.00	25.08	0.01
Contributions	250.09	0.05	0.00	0.00
Depreciation	4,037.42	0.87	1,498.31	0.76
Amortization	96.56	0.02	0.00	0.00
Meals and Entertainment	4,294.97	0.93	629.13	0.32
Dues & Subscriptions	4,053.66	0.87	3,716.98	1.88
Insurance: Officers' Life	171.75	0.04	0.00	0.00
Insurance General	222.11	0.05	106.15	0.05
Insurance Health	2,460.33	0.53	429.31	0.22
Interest Expense	37.57	0.01	110.67	0.06
Payroll: Officers	26,634.00	5.74	0.00	0.00
Payroll: Other	14,172.30	3.05	0.00	0.00
Rent	8,669.70	1.87	400.00	0.20
Taxes: Payroll	11,683.50	2.52	0.00	0.00
License & Taxes	568.23	0.12	564.66	0.29
Telephone	9,369.17	2.02	8,008.30	4.05
Utilities	2,044.98	0.44	734.61	0.37
Income Tax: Federal	10,095.00	2.17	0.00	0.00
Total Genl. & Admin.	416,123.70	89.63	200,154.29	101.30
Operating Income	48,137.93	10.37	(2,567.01)	(1.30)
<b>Other Income</b>				
Revenue over Expenses	\$ 48,137.93	10.37	\$ (2,567.01)	(1.30)

SUPPLEMENTAL  
INFORMATION

TITLE SHEET

FLORIDA TELECOMMUNICATIONS TARIFF

This tariff contains the descriptions, regulations, and rates applicable to the furnishing of service and facilities for telecommunications services provided by Compact Data Systems, Inc., with principal offices at 1527 W. Carmen Street, Tampa, Florida 33606. This tariff applies for services furnished within the State of Florida. This tariff is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the Company's principal place of business.

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ISSUED : November 8, 1999

EFFECTIVE : \_\_\_\_\_

BY :

JOSH ANDERSON - PRESIDENT  
COMPACT DATA SYSTEMS, INC.  
1527 W. CARMEN STREET  
TAMPA, FLORIDA 33606

CHECK SHEET

Sheets 1 to 24 inclusive of this tariff are effective as of the date shown at the bottom of the respective sheet (s). Original and revised pages as named below comprise all changes from the original tariff and are currently in effect as of the date on the bottom of this page.

<u>Sheet</u>	<u>Revision</u>	<u>Sheet</u>	<u>Revision</u>
1	Original *	20	Original *
2	Original *	21	Original *
3	Original *	22	Original *
4	Original *	23	Original *
5	Original *	24	Original *
6	Original *	25	Original *
7	Original *	26	Original *
8	Original *		
9	Original *		
10	Original *		
11	Original *		
12	Original *		
13	Original *		
14	Original *		
15	Original *		
16	Original *		
17	Original *		
18	Original *		
19	Original *		

\* Indicates new or revised sheet with this filing.

ISSUED : November 8, 1999

EFFECTIVE : \_\_\_\_\_

BY :

JOSH ANDERSON - PRESIDENT  
COMPACT DATA SYSTEMS, INC.  
1527 W. CARMEN STREET  
TAMPA, FLORIDA 33606



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ISSUED : November 8, 1999

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BY :

JOSH ANDERSON - PRESIDENT  
COMPACT DATA SYSTEMS, INC.  
1527 W. CARMEN STREET  
TAMPA, FLORIDA 33606

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ISSUED : November 8, 1999

EFFECTIVE : \_\_\_\_\_

BY :

JOSH ANDERSON - PRESIDENT  
 COMPACT DATA SYSTEMS, INC.  
 1527 W. CARMEN STREET  
 TAMPA, FLORIDA 33606

CONCURRING CARRIERS

NONE

CONNECTING CARRIERS

NONE

OTHER PARTICIPATING CARRIERS

NONE

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ISSUED : November 8, 1999

EFFECTIVE : \_\_\_\_\_

BY :

JOSH ANDERSON - PRESIDENT  
COMPACT DATA SYSTEMS, INC.  
1527 W. CARMEN STREET  
TAMPA, FLORIDA 33606

SYMBOLS

The following are the only symbols used for the purposes indicated below :

D - Delete or Discontinue

I - Change Resulting in an  
Increase to a Customer's Bill

M - Moved From Another Tariff Location

N - New

R - Change Resulting in a Reduction to a Customer's Bill

T - Change in Text or Regulation  
But No Change in Rate or Charge

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ISSUED : November 8, 1999

EFFECTIVE : \_\_\_\_\_

BY :

JOSH ANDERSON - PRESIDENT  
COMPACT DATA SYSTEMS, INC.  
1527 W. CARMEN STREET  
TAMPA, FLORIDA 33606

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TARIFF FORMAT

A. Sheet Numbering - Sheet numbers appear in the upper right corner of the page. Sheets are numerically sequenced. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1 .

B. Sheet Revision Numbers - Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with FPSC. For example, the fourth revised Sheet 14 cancels the third revised Sheet 14. Because of various suspension periods, deferrals, etc. The FPSC follows in their tariff approval process, the most current sheet number on file with the Commission is not always the tariff page in effect. Consult the Check Sheet for the sheet currently in effect.

C. Paragraph Numbering Sequence - There are nine levels of paragraph coding. Each level of coding is subservient to the next higher level :

- 2.
- 2. 1.
- 2. 1. 1.
- 2. 1. 1. A.
- 2. 1. 1. A. 1.
- 2. 1. 1. A. 1. (a).
- 2. 1. 1. A. 1. (a). I.
- 2. 1. 1. A. 1. (a). I. (I).
- 2. 1. 1. A. 1. (a). I. (I). (1).

D. Check Sheets - When a tariff filing is made the FPSC, an updated check sheet accompanies the tariff filing. The check sheet lists the sheets contained in the tariff, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All changes made in a given filing are designated by an asterisk (\*). There will be no other symbols used on this page if these are the only changes made to it (i.e., the format, etc. Remains the same, just revised revision levels on some pages). The tariff user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the FPSC.

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ISSUED : November 8, 1999

EFFECTIVE : \_\_\_\_\_

BY :

JOSH ANDERSON - PRESIDENT  
COMPACT DATA SYSTEMS, INC.  
1527 W. CARMEN STREET  
TAMPA, FLORIDA 33606

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SECTION 1.0 - TECHNICAL TERMS AND ABBREVIATIONS

1.1 Abbreviations

The following abbreviations are used herein only for the purposes indicated below :

ANI	-	Automatic Number Identification
C.O.	-	Central Office
CPE	-	Customer Premise Equipment
EAEA	-	Equal Access Exchange Area
FCC	-	Federal Communications Commission
FPSC	-	Florida Public Service Commission
IP	-	Information Provider
IXC	-	Interexchange Carrier
Kbps	-	Kilobits per second
LATA	-	Local Access & Transport Area
LEC	-	Local Exchange Carrier
Mbps	-	Megabits per second
MTS	-	Message Telecommunications Service
NPA	-	Number in Plan Area
PBX	-	Private Branch Exchange
SDCC	-	Southern Digital Communications Corporation
V & H	-	Vertical and Horizontal Coordinates
WATS	-	Wide Area Telecommunications Service

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ISSUED : November 8, 1999

EFFECTIVE : \_\_\_\_\_

BY :

JOSH ANDERSON - PRESIDENT  
COMPACT DATA SYSTEMS, INC.  
1527 W. CARMEN STREET  
TAMPA, FLORIDA 33606

SECTION 1.0 - TECHNICAL TERMS AND ABBREVIATIONS (Continued)

1.2 Definitions of Technical Terms

Access Line - An arrangement which connects the customer's location to the Carrier's network switching center.

Authorization Code - A numerical code, one or more of which are available to a customer to enable him/her to access the Carrier both to prevent unauthorized access to its facilities and to identify the customer for billing purposes.

Company or Carrier - Compact Data Systems, Inc. ("CDSI")

Billing Period - The period of time between customer invoice and customer invoice consisting of approximately thirty (30) days.

Customer or Subscriber - The person, firm, corporation or other entity which orders service and is responsible for payment of charges due and compliance with the Company's tariff regulations.

Day - From 8:00 A.M. up to, but not including, 5:00 P.M. local time, Monday through Friday.

Evening - From 5:00 P.M. up to, but not including, 11:00 P.M. local time, Sunday through Friday.

Holiday - The Company's recognized holidays are New Years , Memorial Day, Independence Day, Labor Day, Thanksgiving and Christmas.

Information Provider - Any organization who provides enhanced information services for access via a telephone network. The services provided may be of a voice or data nature and have value to the caller and for which the Information Provider may charge a fee to the user.

Installation Fee - An initial one-time charge billed by the Carrier for the establishment of a particular service for a customer.

ISSUED : November 8, 1999

EFFECTIVE : \_\_\_\_\_

BY :

JOSH ANDERSON - PRESIDENT  
COMPACT DATA SYSTEMS, INC.  
1527 W. CARMEN STREET  
TAMPA, FLORIDA 33606

SECTION 1.0 - TECHNICAL TERMS AND ABBREVIATIONS (Continued)

1.2 Definition of Technical Terms (Continued)

Maintenance Fee - A charge which may be either one-time or recurring to repair or maintain a product or service.

Night / Weekend - From 11:00 P.M. up to but not including 8:00 A.M. local time, Sunday through Friday, and 8:00 A.M. Saturday up to, but not including 5:00 P.M. Sunday.

Other Common Carrier - Any one of several long distance telephone service providers from whom the Company obtains circuits and services for resale.

Port - A communications interface provided by the Carrier through which the customer obtains access to the carrier's services.

Terminal Equipment - Devices, apparatus and their associated wiring, such as telephones, computers, modems and facsimile machines.

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ISSUED : November 8, 1999

EFFECTIVE : \_\_\_\_\_

BY :

JOSH ANDERSON - PRESIDENT  
COMPACT DATA SYSTEMS, INC.  
1527 W. CARMEN STREET  
TAMPA, FLORIDA 33606



SECTION 2.0 - RULES AND REGULATIONS

2.1 Undertaking of Compact Data Systems, Inc.

Compact Data Systems, Inc. services and facilities are furnished for communications originating at specified points within the state of Florida under the terms of this tariff.

Compact Data Systems, Inc. installs, operates and maintains the communications services provided hereunder in accordance with the terms and conditions set forth under this Tariff. It may act as the customer's agent for ordering access connection facilities provided by other carriers when authorized by the customer, to allow connection of a customer's location to the Compact Data Systems, Inc. network. The customer shall be responsible for all charges due for such service arrangement.

The Company's services and facilities are provided on a monthly basis unless ordered on a longer term basis, and are available twenty-four hours per day, seven days per week.

2.2 Limitations

2.2.1 Service is offered subject to the availability of facilities and the provisions of this Tariff.

2.2.2 CDSI reserves the right to discontinue furnishing service, or limit the use of service necessitated by conditions beyond its control, or when the customer is using service in violation of the law or the provisions of this Tariff.

2.2.3 All facilities provided under this Tariff are directly or indirectly controlled by CDSI and the customer may not transfer or assign the use of service or facilities, except with the express written consent of the Company. Such transfer or assignment shall only apply where there is no interruption of the use or location of the service or facilities.

2.2.4 Prior written permission from the Company is required before any assignment or transfer can occur. All regulations and conditions contained in this Tariff shall apply to all such permitted assignees or transferees, as well as all conditions for service.

ISSUED : November 8, 1999

EFFECTIVE : \_\_\_\_\_

BY :

JOSH ANDERSON - PRESIDENT  
COMPACT DATA SYSTEMS, INC.  
1527 W. CARMEN STREET  
TAMPA, FLORIDA 33606

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SECTION 2.0 - RULES AND REGULATIONS (Continued)

2.3 Liabilities of the Company

2.3.1 The Company's liability for damages arising out of mistakes, interruptions, omissions, delays, errors or defects in the transmission occurring in the course of furnishing service or facilities, and not caused by negligence of its employees or its agents, in no event shall exceed an amount equivalent to the proportional charge to the customer for the period during which the aforementioned faults in transmission occur.

2.3.2 The Company shall be indemnified and held harmless by the customer against :

(A) Claims for libel, slander, or infringement of copyright arising out of the material, data, information or other content transmitted over the Company's facilities or services.

(B) All other claims arising out of any act or omission of the customer in connection with any service or facility provided by the Company.

2.4 Interruption of Service

2.4.1 Credit allowance for the interruption of service which is not due to the Company's testing or adjusting, negligence of the customer, or to the failure of channels or equipment provided by the customer, are subject to the general liability provisions set forth in 2.3.1 herein. It shall be the obligation of the customer to notify the Company immediately of any interruption in service for which a credit allowance is desired. Before giving such notice, the customer shall ascertain that the trouble is not being caused by any action or omission by the customer within his control, or not in wiring or equipment, if any, furnished by the customer and connected to the Company's facilities.

2.4.2 For purposes of credit computation, every month shall be considered to have 720 hours.

2.4.3 No credit shall be allowed for an interruption of a continuous duration of less than twenty-four hours.

---

ISSUED : November 8, 1999

EFFECTIVE : \_\_\_\_\_

BY :

JOSH ANDERSON - PRESIDENT  
COMPACT DATA SYSTEMS, INC.  
1527 W. CARMEN STREET  
TAMPA, FLORIDA 33606

---

SECTION 2.0 - RULES AND REGULATIONS (Continued)

2.4 Interruption of Service (Continued)

2.4.4 The customer shall be credited for an interruption of twenty-four hours or more at the rate of 1/720th of the monthly charge for the facilities affected for each hour or major fraction thereof that the interruption continues.

2.5 Restoration of Service

The use and restoration of service shall be in accordance with the priority system specified in part 64, Subpart D of the Rules and Regulations of the Federal Communications Commission.

2.6 Deposits

The Company does not require a deposit from the customer.

2.7 Advance Payments

For customers whom the Company feels an advance payment is necessary, CDSI reserves the right to collect an amount not to exceed one (1) month's estimated Charges as an advance payment for service. This will be applied against the next month's charges and if necessary a new advance payment will be collected for the next month.

2.8 Taxes

All state and local taxes ( i.e. gross receipts tax, sales tax, municipal utilities tax ) are listed as separate line items and are not included in the quoted rates.

2.9 Applicability of Rates and Billing of Calls

2.9.1 The rates set forth in Section 4.0 of this Tariff shall be applicable to customers located throughout the state of Florida, unless specifically indicated otherwise .

---

ISSUED : November 8, 1999

EFFECTIVE : \_\_\_\_\_

BY :

JOSH ANDERSON - PRESIDENT  
COMPACT DATA SYSTEMS, INC.  
1527 W. CARMEN STREET  
TAMPA, FLORIDA 33606

---

SECTION 2.0 - RULES AND REGULATIONS (Continued)

2.9 Applicability of Rates and Billing of Calls (Continued)

2.9.2 All billable calls, as that term is defined by this Tariff and by the rules and regulations of the Florida Public Service Commission, which are regulated under this Tariff will be billed directly by the Company. The Company will render a monthly statement to each customer detailing the charges for the services provided, the calls carried and any applicable taxes.

2.9.3 Any private line facilities utilized in the delivery of Company provided services to a customer will be billed directly to the customer by the private line carrier.

2.10 Payment for Services

2.10.1 The customer is responsible for the prompt payment of all charges for services and equipment provided by the Company under the terms and conditions of this Tariff, including all applicable taxes.

2.10.2 The customer agrees to pay the Company any cost(s) incurred as a result of any delegation of authority resulting in the use of his/her/ their communications equipment and or network services which result in the placement of calls via the Company's services or facilities. The customer agrees to pay the Company any and all charges incurred as a result of the use of the services provided by the Company, including calls which the customer may not have individually authorized.

2.10.3 The customer agrees to pay any and all charges and amounts owing to the Company within three weeks of receipt of invoice for said services, after which time the payment for said services or facilities shall be considered as being late.

2.10.4 The Company reserves the right to apply a late payment fee in the amount of 1.5% per month for any outstanding amounts owed to the Company which are deemed late as defined by Section 2.10.3, preceding.

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SECTION 2.0 - RULES AND REGULATIONS (Continued)

2.10 Payment for Services (Continued)

2.10.5 In the event that a customer is deemed late as defined by Section 2.10.3 preceding for more than thirty days, the Company shall have the right to disconnect service to that customer immediately and without notice and without waiver of any of the Company's rights to collect such amounts due and owing by any means available to it in law or in equity.

2.10.6 The customer shall be liable and responsible for any and all costs incurred by the Company in the collection of moneys due the Company, including but not limited to legal and accounting fees, collection company expenses and any and all court costs.

2.10.7 Venue for all legal actions with regard to the collection of any amounts owed to the Company will be proper if in the State of Florida, County of Hillsborough.

2.11 Inspection, Testing and Adjustment of Facilities and Services

Upon reasonable notice, the facilities and/or services provided by the Carrier shall be made available to the Carrier for such tests and adjustments as may be necessary for their maintenance in a condition satisfactory to the Carrier. No interruption allowance will be granted, as contemplated in Section 2.4 preceding, for the time during which such tests and adjustments are made.

2.12 Minimum Contract Periods and Notice of Discontinuance

2.12.1 The minimum service period is one month (30 days) unless specified otherwise in Section 3.0 under the appropriate service offering description(s).

2.12.2 Services and or facilities provided by the Carrier may be canceled by the customer only on not less than thirty (30) days written notice prior to the end of the contract term of service. When a Customer cancels or discontinues an existing service or facility provided by the Carrier without proper written notice as described in this Section 2.12.2, a cancellation charge will apply. The

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SECTION 2.0 - RULES AND REGULATIONS (Continued)

2.12 Minimum Contract Periods and Notice of Discontinuance (Continued)

2.12.2 (Cont.)

cancellation charge will be one (1) month's service charge unless otherwise specified in Section 3.0 under the appropriate service offering description(s).

2.12.3 Without incurring liability, the Carrier may, upon five (5) days written notice to the customer, discontinue service or cancel an application for service for (I) non-payment for any sum deemed by the Carrier to be late as defined in Section 2.10.3 preceding, (ii) any violation of any regulation governing the services under this Tariff, (iii) any violation of any law, rule, regulation or policy of any governmental authority having jurisdiction over the services under this Tariff, (iv) by reason of any order or decision of a court of law or other government authority having jurisdiction which prohibits the Carrier from furnishing such services, or (v) extended period(s) of inactivity by the customer.

2.12.4 The Carrier reserves the right to discontinue any services or facilities to any customer immediately and without notice or liability if the customer makes any declaration of insolvency, declares bankruptcy or dissolution.

2.13 Terminal Equipment

Carrier's facilities and services may be used with or terminated in customer provided communications systems, PBX's, key-telephone systems, multiplexors, repeaters, signaling sets, teleprinters, handsets, computers, modems, facsimile devices and the like. Such terminal equipment shall be furnished and maintained at the expense of the customer, by the customer or the customer's authorized representative. Customer is responsible for all costs at his/her premise, including but not limited to customer personnel, wiring and electrical power incurred or necessitated by the use of the Carrier's facilities or services.

2.14 Employee Concessions

If a bona fide employee of the Carrier has attained a minimum of three (3) month's consecutive full-time service with the Carrier, and elects to use the Carrier to obtain long distance service at the employee's

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SECTION 2.0 - RULES AND REGULATIONS (Continued)

2.14 Employee Concessions (Continued)

personal residence, a concession will be made to said employee in the form of allowances toward the long distance charges incurred by the employee in their use of the Carrier's service. The specific allowance for non-executive employees shall be twenty-five dollars (\$25.00) per month and for executive employees shall be one hundred dollars (\$100.00) per month.

The employee shall secure the allowance by returning the bill rendered by the Carrier to the Carrier's accounts receivable department with their payment minus the proper allowance. No allowance shall be given to an employee in any month that the employee is late, as that term is defined in Section 2.10.3 preceding, on any payment for remaining amounts due the Carrier. Allowances are valid only in and for the month in which they are authorized and are not cumulative.

2.15 Tests, Pilots, Promotional Campaigns and Contests

The Carrier may conduct special tests and/or pilot programs and promotional campaigns at its discretion to demonstrate the ease of use, quality of service, functional capabilities and to promote the sale of its services. The carrier may also waive a portion or all processing fees, installation or one-time fees and/or monthly fees for winners of contests and other occasional promotional events sponsored or endorsed by the carrier. From time to time the Carrier may waive a portion or all processing and/or installation or one-time fees for a customer.

Promotional offerings of a limited nature shall not exceed 90 days annually (12 month period) on a per customer basis. Requests for promotional offering will be presented to the Commission for its review, in accordance with rules and regulations established by the Commission, and will be included in the Company's tariff as an addendum to the Company's pricing list.

2.16 Regulation for Telecommunications Service to Uncertified Resellers

Compact Data System, Inc. complies with Rule 25-24.4701 F.A.C. and Section 364.33, Florida Statute, which requires customers reselling or rebilling services must have a Certificate of Public Convenience and Necessity as an interexchange carrier from the Florida Public Service Commission, and for each

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SECTION 2.0 - RULES AND REGULATIONS (Continued)

2.16 Regulation for Telecommunications Service to Uncertified Resellers (Continued)

interexchange company to have procedures to identify and report those customers it has reason to believe are not in compliance with the certification requirements.

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SECTION 3.0 - DESCRIPTION OF SERVICE

3.1 Timing of Calls

3.1.1 When Billing Charges Begin and End for Phone Calls

The customer's long distance usage charge is based on the actual usage of the Carrier's service or facility. Usage begins when the called party picks up the receiver. When the called party picks up is determined by hardware answer supervision in which the local telephone company sends a signal to the switch or the software utilizing audio tone detection. When software answer supervision is employed, up to 60 seconds of ringing is allowed before it is billed as usage of the network. A call is terminated when either party hangs up.

The Carrier will credit the customer for any calls determined by the Carrier to be incomplete calls.

3.1.2 Billing Increments

The minimum call duration for billing purposes is one minute for a connected call and calls beyond one minute are billed in one-tenth minute increments.

3.1.3 Per Call Billing Charges

Billing will be rounded up to the nearest penny for each call.

3.2 Calculation of Distance

Usage charges for all mileage sensitive products are based on the airline distance between rate centers associated with the originating and terminating points of the call.

The airline mileage between rate centers is determined by applying the formula below to the vertical and horizontal coordinates associated with the rate centers involved. The Carrier uses the rate centers and the associated vertical and horizontal coordinates that are produced by Bell Communications Research in their NPA-NXX V&H Coordinates Tape and Bell's NECA Tariff No. 4.

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SECTION 3.0 - DESCRIPTION OF SERVICE (Continued)

3.2 Calculation of Distance (Continued)

FORMULA:

$$\sqrt{\frac{(V1 - V2)^2 + (H1 - H2)^2}{10}}$$

3.3 Minimum Call Completion Rate

A customer can expect a call completion rate (number of calls completed / number of calls attempted) of not less than 95% during peak use periods for all Feature Group D services ( 1+ dialing ).

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SECTION 3.0 - DESCRIPTION OF SERVICE (Continued)

3.4 Service Offerings

3.4.1 Standard Plan

Standard Plan is a dial up inter / intrastate service designed for customers with less than \$300.00 per month in long distance usage. The service is available on a subscriber account basis only and allows for flat rate calling via Feature Group D access.

3.4.2 Service Plus

ServicePlus is a dial up inter / intrastate service designed for customers with average monthly long distance usage of greater than \$300.00 but less than \$1,500.00 . The service is available on a subscriber account basis only and allows for flat rate calling via Feature Group D access.

3.4.3 PremiumPlus

PremiumPlus is a dial up inter / intrastate service designed for customers with average monthly long distance usage of \$1,500 and greater. The service is available on a subscriber account basis only and allows for flat rate calling via Feature Group D access.

3.4.4 Link 800

Link 800 is a switched access, incoming only, usage sensitive WATS offering designed for the customer with up to \$300.00 in incoming usage. A caller can access the customer from anywhere in the continental United States via a 1-800-NXX-XXXX number which is routed to the customer's premise via switched connection to the customer's local telephone service facility.

3.4.5 Link 800 Premium

Link 800 Premium is a switched access, incoming only, usage sensitive WATS offering designed for the customer with greater than \$300.00 in monthly incoming usage. A caller can

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SECTION 3.0 - DESCRIPTION OF SERVICE (Continued)

3.4.5 Link 800 Premium ( Cont. )

access the customer from anywhere in the continental United States via a 1-800-NXX-XXXX number which is routed to the customer's premise via switched connection to the customer's local telephone facility.

3.4.6 Link 1.44

Link 1.44 is a flat rate, direct access inter/intrastate service designed for customers with combined incoming and outgoing usage of \$ 3,000.00 or greater per month. The service, which provides for both incoming "800" service and outgoing WATS type service on a voice grade channel basis is delivered to the customer's premise via 1.44 Mbps service facilities provided by the local exchange carrier .

3.4.7 Nomad Service

Nomad is an 800 based dial access service for customers who have a need to place long distance calls while away from their home or business. The service allows the customer to access the Carrier's network via 800 access from any touch-tone equipped telephone. The user will receive a progress tone after which he/she inputs an authorization code, and PIN number followed by the desired destination telephone number.

3.4.8 Travelink Service

Travelink Service is an 800 based dial access service for customer's who have a need to place long distance calls while away from their home or business and who desire to have a calling card product customized to carry their own logo and other customer specific information. The service allows the customer or the customer's users to access the Carrier's network via 800 access from any touch-tone telephone. The user will receive a progress tone after which he/she inputs an authorization code, and PIN number followed by the desired destination telephone number.

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SECTION 4.0 - RATES

4.1 Standard Plan

<u>Monthly Service Charge</u>	<u>Per Minute Usage Charge</u>
\$ 3.95	\$ . 119

Usage is billed a minimum of one minute per call and in six second increments thereafter.

Calls are rounded to the next higher 1/10th minute for billing purposes.

4.2 ServicePlus

<u>Monthly Service Charge</u>	<u>Per Minute Usage Charge</u>
\$ 2.95	\$ .115

Usage is billed a minimum of one minute per call and in six second increments thereafter.

Calls are rounded to the next higher 1/10th minute for billing purposes

4.3 PremiumPlus

<u>Monthly Service Charge</u>	<u>Per Minute Usage Charge</u>
\$ 1.95	\$ .109

Usage is billed a minimum of one minute per call and in six second increments thereafter.

Calls are rounded to the next higher 1/10th minute for billing purposes.

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SECTION 4.0 - RATES (Continued)

4.4 Link 800

<u>Monthly Service Charge</u>	<u>Per Minute Usage Charge</u>
\$ 3.95	\$ .129

Usage is billed a minimum of one minute per call and in full minute increments thereafter.

Calls are rounded up to the next higher minute for billing purposes.

4.5 Link 800 Premium

<u>Monthly Service Charge</u>	<u>Per Minute Usage Charge</u>
\$ 1.95	\$ .119

Usage is billed a minimum of one minute per call and in full minute increments thereafter.

Calls are rounded up to the next higher minute for billing purposes.

4.6 Link 1.44

<u>Monthly Service Charge</u>	<u>Per Minute Outbound Call Usage Charge</u>	<u>Per Minute Inbound Call Usage Charge</u>
\$ 29.95	\$ .089	\$ .099

Usage is billed a minimum of one minute per call and in 1/10 minute increments thereafter

Calls are rounded up to the next higher 1/10 minute for billing purposes.

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SECTION 4.0 - RATES (Continued)

4.7	<u>Nomad</u>	<u>Monthly Service Charge</u>	<u>Surcharge Per Call</u>	<u>Usage Rate Per Minute</u>
		\$ 1.95	\$ .195	\$ .195

Usage is billed a minimum of one per minute per call and in full minute increments thereafter.

Calls are rounded to the next higher minute for billing purposes.

4.8	<u>Travelink</u>	<u>Surcharge Per Call</u>	<u>Usage Rate Per Minute</u>
		\$ .50	\$ .22

4.9 Special Rates for the Handicapped

4.9.1 Telecommunications Relay Service

Intrastate calls recieved from the Telephone Relay Services (TRS) will be discounted 50% off the otherwise applicable rate for a voice nonrelay call, except that where either the calling or called party indicates that either party is both hearing and visually impaired, the call shall be discounted 60% off the otherwise applicable rate for a voice nonrelay call. The above discounts apply to time-sensitive elemens of a charge for the call and shall not apply to per call charges such as credit card surcharge.

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SECTION 4.0 - RATES (Continued)

4.9 Special Rates for the Handicapped (Continued)

4.9.2 Hearing and Speech Impaired Persons

Intrastate toll message rates for TDD users (which is communication using a telecommunications device for the deaf by properly certified hearing or speech impaired persons or properly certified business establishments, or individuals equipped with TDDs for communication with hearing or speech impaired persons) shall be evening rates for daytime calls and night rates for evening and night calls in those instances where rates are time-of-day sensitive.

4.9.3 Directory Assistance

There shall be no charge for up to fifty calls per billing cycle from lines or trunks serving individuals with disabilities. The Company shall charge the prevailing rates for every call in excess of 50 within a billing cycle.

4.10 Other Charges

4.10.1 In the event that the Company returns a payment check to a customer due to insufficient funds, the Company shall charge the customer a one-time fee for each returned check of either \$20.00 or 5% of the amount of the check, whichever is greater.

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