



13221 Woodland Park Road
Herndon, VA 20171

December 3, 1999

Richard Tudor
Assistant Director, Communications
Florida Public Service Commission
Capital Circle Office Center
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0850

ORIGINAL

Subject: Sprint's proposal to provide relay service to Florida

Reference: 1. Richard Tudor's letter dated November 30, 1999
2. Florida TRS RFP 991222-TP

Dear Mr. Tudor,

Sprint appreciates the opportunity to clarify certain matters concerning our proposal to provide relay service to Florida as identified in the referenced letter. Provided below are our responses preceded by a restatement of the items for clarification.

- 1. Item 3-4, page 86 and Appendix H of your proposal. The RFP requires the filing of a primary banking source letter of reference. Please provide.
 - 1.A. Sprint provided a list of bank references in Appendix H of our proposal. We provide herewith as an attachment to this letter, a facsimile copy of a specific banking letter of reference from Citibank. The original of this letter of reference is being sent under separate cover.
- 2. Item C-6, page 89 and Appendix I of your proposal. The RFP requires that the bond be accompanied by a duly authenticated power of attorney evidencing that the person executing the bond on behalf of the Surety had the authority to do so on the date of the bond. The power of attorney contained in Appendix I does not contain such evidence; please submit such evidence.
 - 2.A. In accordance with the RFP, Sprint submitted one original and twenty copies of our proposal. The copy marked "original" contained an original Power of Attorney complete with the required signatures. However these signatures are printed in a light blue that when copied, did not reproduce. We have attached a second original copy of the bid bond, complete with corporate seal and signatures, to this letter for your easy reference.

AFA _____
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DOCUMENT NUMBER-DATE

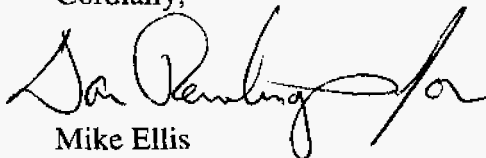
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FPSC-RECORDS/REPORTING

3. Item C-6 page 89 and Appendix I of your proposal. The last paragraph of the Proposal Bond limits the liability to the “difference not to exceed the penalty hereof between the amount specified in said bid and such larger amount for which the Obligee may in good faith contract with another Party to perform the Work . . .” The RFP does not put such a limitation on the security amount and states that the “bid security shall be forfeited”. Explain why the filed bid security is limited.
- 3.A. The bid bond provided in Sprint’s proposal is a widely used, generic form. Sprint acknowledges that the bid bond is in the fixed amount of \$500,000. This is confirmed by the attached letter from Marsh USA, Inc., Sprint’s insurance agency, that serves as evidence that the amount of coverage afforded under the submitted bid bond is \$500,000.

Should you need additional clarification regarding Sprint’s proposal for Florida Relay Services, please do not hesitate to contact me directly at (303) 297-5268 (V/TTY)

Cordially,



Mike Ellis
Senior Government Account Manager
Sprint TRS

- Enclosures:
1. Original copy of Power of Attorney
 2. Letter from Marsh USA, Inc.
 3. Facsimile copy of Citibank letter of reference



POWER OF ATTORNEY

SAFECO INSURANCE COMPANY OF AMERICA
GENERAL INSURANCE COMPANY OF AMERICA
HOME OFFICE: SAFECO PLAZA
SEATTLE, WASHINGTON 98185

No. 2612

KNOW ALL BY THESE PRESENTS:

That SAFECO INSURANCE COMPANY OF AMERICA and GENERAL INSURANCE COMPANY OF AMERICA, each a Washington corporation, does each hereby appoint *****MICKEY BICKHAM; Lee's Summit, Missouri; KEITH A. STILES; Kansas City Missouri; PAIGE M. TURNER; Odessa, Missouri; SALLIE O. WILEY; Prairie Village, Kansas; MICHAEL J. GRANACHER; ***** ROY R. YANCEY; Overland Park, Kansas*****

its true and lawful attorney(s)-in-fact, with full authority to execute on its behalf fidelity and surety bonds or undertakings and other documents of a similar character issued in the course of its business, and to bind the respective company thereby.

IN WITNESS WHEREOF, SAFECO INSURANCE COMPANY OF AMERICA and GENERAL INSURANCE COMPANY OF AMERICA have each executed and attested these presents

this 10 day of July, 19 98

R.A. Pierson
H.A. PIERSON, SECRETARY

W. Randall Stoddard
W. RANDALL STODDARD, PRESIDENT

CERTIFICATE

Extract from the By-Laws of SAFECO INSURANCE COMPANY OF AMERICA and of GENERAL INSURANCE COMPANY OF AMERICA:

"Article V, Section 13. - FIDELITY AND SURETY BONDS . . . the President, any Vice President, the Secretary, and any Assistant Vice President appointed for that purpose by the officer in charge of surety operations, shall each have authority to appoint individuals as attorneys-in-fact or under other appropriate titles with authority to execute on behalf of the company fidelity and surety bonds and other documents of similar character issued by the company in the course of its business . . . On any instrument making or evidencing such appointment, the signatures may be affixed by facsimile. On any instrument conferring such authority or on any bond or undertaking of the company, the seal, or a facsimile thereof, may be impressed or affixed or in any other manner reproduced; provided, however, that the seal shall not be necessary to the validity of any such instrument or undertaking."

Extract from a Resolution of the Board of Directors of SAFECO INSURANCE COMPANY OF AMERICA and of GENERAL INSURANCE COMPANY OF AMERICA adopted July 28, 1970.

"On any certificate executed by the Secretary or an assistant secretary of the Company setting out, (i) The provisions of Article V, Section 13 of the By-Laws, and (ii) A copy of the power-of-attorney appointment, executed pursuant thereto, and (iii) Certifying that said power-of-attorney appointment is in full force and effect, the signature of the certifying officer may be by facsimile, and the seal of the Company may be a facsimile thereof."

I, R. A. Pierson, Secretary of SAFECO INSURANCE COMPANY OF AMERICA and of GENERAL INSURANCE COMPANY OF AMERICA, do hereby certify that the foregoing extracts of the By-Laws and of a Resolution of the Board of Directors of these corporations, and of a Power of Attorney issued pursuant thereto, are true and correct, and that both the By-Laws, the Resolution and the Power of Attorney are still in full force and effect.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the facsimile seal of said corporation

this 29TH day of OCTOBER, 19 99



R.A. Pierson
H.A. PIERSON, SECRETARY

Paige M. Turner

Marsh USA Inc.
2405 Grand Blvd. (64108)
P.O. Box 419105
Kansas City, MO 64141-6105
816 556 4267 Fax: 816 556 4362259
Paige.M.Turner@marshmc.com

MARSH

December 2, 1999

Mr. Richard Tudor
Assistant Director
Division of Telecommunications
State of Florida
Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

Subject: Sprint Communications Company L.P.
Bid/Proposal Bond for Florida Relay System (Docket #991222-TP)
Bid Date: November 10, 1999
Surety: Safeco Insurance Company of America

Dear Mr. Tudor:

This letter is in response to your letter to Sprint Communications Company L.P. (Sprint) dated November 30, 1999 and is a result of our telephone conversation on December 1st.

We previously provided a Bid Bond for the captioned which was issued on American Institute of Architects (AIA) Form 310 on behalf of our insured, Sprint. The AIA bond form and wording utilized is the most widely used and accepted format in the United States and contains the generic wording for bid bonds. However, as it is the State of Florida's requirement that this bond provide coverage in the amount of \$500,000 without the limitations outlined in the last paragraph of the bond, please let this letter serve as evidence that the amount of coverage afforded under this bond is \$500,000.

Also as it seems you did receive the original Power of Attorney with the bid bond, enclosed is an original Power bearing the original execution date of the bid bond dated October 29, 1999.

We trust you will find this in order; however, if there should be any questions or complications, please contact Sprint or our office.

Best regards,



Paige M. Turner
Attorney-in-Fact for Safeco Insurance Company of America

cc: Don Rawlings, Sprint
Tim Rose, Safeco

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An **MMC** Company

Citibank, N.A.

399 Park Avenue
New York, NY 10043

December 2, 1999

Florida Public Service Commission
Division of Records & Reporting
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
Attn: Richard Tudor

RE: Sprint's proposal to provide Florida TRS, proposal docket#99122-TP

This letter will confirm that Citibank N.A. has a long standing relationship with Sprint Corporation and its subsidiaries.

Sprint Corporation and its subsidiaries enjoy a strong relationship with Citibank N.A. worldwide. Sprint Corporation and its subsidiaries are highly valued global customers. We know Sprint Corporation to be financially responsible in their business transactions.

Sprint Corporation and its subsidiaries have maintained their accounts with Citibank in a manner consistent with our business understanding and our relationship with Sprint Corporation and its subsidiaries has been most satisfactory. We hold Sprint Corporation and its subsidiaries in high regard and we are pleased to support their efforts.

Sincerely,



Amy Kawanishi
Manager

All persons are informed that this is a strictly confidential response to a request. It is not guaranteed and may be incomplete. Any statement on the part of this bank, or any of its officers, as to the responsibility or standing of any person, firm, or corporation, or as to the value of any securities, is given as a mere matter of opinion for which no responsibility, in any way, is to attach to this bank or any of its officers. Furthermore, no offer or solicitation on our part with respect to the sale or purchase of any securities is intended or to be implied.



**Proposal Response
To
State of Florida
Florida Public Service Commission
For
Telecommunications Relay Service**

Clarification Items

