

Nancy B. White
General Counsel - Florida

BellSouth Telecommunications, Inc.
150 West Flagler Street
Suite 1910
Miami, FL 33130
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February 23, 2000

ORIGINAL

RECORDS AND
REPORTING

00 FEB 23 PM 4:47

RECEIVED-FPSC

Mrs. Blanca S. Bayó
Director, Division of Records and Reporting
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

Re: CSA Quarterly Reports

000000-PU

Dear Ms. Bayó:

In compliance with Order No. 15317, dated October 31, 1985, BellSouth files quarterly reports listing the number of Contract Service Arrangements that the Company enters into. The report contains competitive contract prices for the customers.

BellSouth considers the above information provided in this response to be proprietary business information. Pursuant to Section 364.183, Florida Statutes, BellSouth requests that these reports, and the information they contain, be kept confidential.

In that regard, I have Appended hereto two redacted copies of the requested documents and a sealed envelope containing one highlighted copy of the documents including the material which is confidential and proprietary.

Sincerely,

Nancy B. White
Nancy B. White (PW)

NBW/vf
Enclosures

cc: Marshall M. Criser III
R. Douglas Lackey
Walter D'Haeseleer
Diana Caldwell

This claim of confidentiality was filed by or on behalf of a telecommunications company for Confidential Document No. ~~02512-09~~. The document has been placed in locked storage pending staff advice on handling. Your name must be on the CASR to access the material. If it is undocketed, your division director must obtain written permission from the EXD/Tech before you can access it.

Request over

DOCUMENT NUMBER-DATE	DOCUMENT NUMBER-DATE	DOCUMENT NUMBER-DATE
02511 FEB 23 8	02512 FEB 23 8	02513 FEB 23 8
FPSC-RECORDS/REPORTING	FPSC-RECORDS/REPORTING	FPSC-RECORDS/REPORTING

Redacted

Confidential

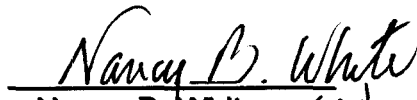
**CERTIFICATE OF SERVICE
CSA Quarterly Report**

I HEREBY CERTIFY that a true and correct copy of the foregoing was served via

Hand Delivery this 23rd day of February, 2000 to the following:

**Mr. Walter D'Haeseleer, Director
Florida Public Service Comm.
Telecommunications Division
2540 ShumardOak Boulevard
Tallahassee, FL 32399-0850**

**Ms. Diana Caldwell, Staff Counsel
Florida Public Service Comm.
Legal Division
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850**


Nancy B. White
Nancy B. White (M)

CSA QUARTERLY REPORT
MONTHLY - 1999
FLORIDA

ORIGINAL

	<u># CSA's REQUESTED</u>	<u># CSA's QUOTED</u>	<u># CSA's ACCEPTED</u>
January	55	55	17
February	72	72	29
March	107	107	19
April	65	65	19
May	84	84	16
June	87	87	31
July	81	81	30
August	83	83	16
September	111	111	21
October	108	108	36
November	128	128	27
December	117	117	32
Cumulative	1098	1098	293

- NFA _____
- APP _____
- CAF _____
- CMU _____
- CTR _____
- EAG _____
- LEG _____
- MAS _____
- OPC _____
- RRR _____
- SEC _____
- VAW _____
- OTH _____

**C.S.A. QUARTERLY REPORT
FLORIDA - 1999**

MONTH	C.S.A.		TARIFF		DIFFERENCE	
	NONRECUR.	MONTHLY	NONRECUR.	MONTHLY	NONRECUR.	MONTHLY
January	\$ 305,865	\$ 666,493	\$ 487,638	\$ 852,467	\$ (181,773)	\$ (185,974)
February	\$ 25,929	\$ 750,407	\$ 64,553	\$ 855,653	\$ (38,624)	\$ (105,246)
March	\$ 11,248	\$ 56,558	\$ 37,008	\$ 78,602	\$ (25,760)	\$ (22,044)
April	\$ 9,541	\$ 67,642	\$ 58,550	\$ 80,449	\$ (49,009)	\$ (12,807)
May	\$ 26,430	\$ 67,221	\$ 66,122	\$ 85,278	\$ (39,692)	\$ (18,057)
June	\$ 47,592	\$ 134,796	\$ 107,659	\$ 198,564	\$ (60,067)	\$ (63,768)
July	\$ 14,378	\$ 248,196	\$ 199,306	\$ 280,815	\$ (184,928)	\$ (32,619)
August	\$ 15,713	\$ 71,443	\$ 62,743	\$ 84,524	\$ (47,030)	\$ (13,081)
September	\$ 6,909	\$ 118,605	\$ 123,616	\$ 163,869	\$ (116,707)	\$ (45,264)
October	\$ 14,295	\$ 1,164,347	\$ 82,345	\$ 1,313,678	\$ (68,050)	\$ (149,331)
November	\$ 8,338	\$ 88,724	\$ 128,833	\$ 103,544	\$ (120,495)	\$ (14,820)
December	\$ 11,012	\$ 102,743	\$ 49,519	\$ 128,234	\$ (38,507)	\$ (25,491)
Cumulative	\$ 497,250	\$ 3,537,175	\$ 1,467,892	\$ 4,225,677	\$ (970,642)	\$ (688,502)

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-6829-00

LOCATION: MIAMI

DESCRIPTION: PRIMARY RATE ISDN

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS
CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

//

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 1,109

\$ 1,618

DIFFERENCE

NON-RECURRING

MONTHLY

17

/

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-8844-00

LOCATION: MIAMI

DESCRIPTION: MEGALINK

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS
CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 5,608

\$ 1,925

DIFFERENCE

NON-RECURRING

MONTHLY

//

17

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-8354-00

LOCATION: STATEWIDE

DESCRIPTION: PRIMARY RATE ISDN

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS
CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

11

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 1,100

\$ 1,632

DIFFERENCE

NON-RECURRING

MONTHLY

17

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-7783-00

LOCATION: JACKSONVILLE

DESCRIPTION: FRAME RELAY

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS
CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

11

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 3,475

\$ 689

DIFFERENCE

NON-RECURRING

MONTHLY

17

11

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-6754-00

LOCATION: MIAMI

DESCRIPTION: PRIMARY RATE ISDN

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS
CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

11

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 1,468

\$ 1,725

DIFFERENCE

NON-RECURRING

MONTHLY

17

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-8858-00

LOCATION: STATEWIDE

DESCRIPTION: WATSAVER

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS
CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

11

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 23

\$.075/MIN

DIFFERENCE

NON-RECURRING

MONTHLY

17

18

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-8245-00

LOCATION: STATEWIDE

DESCRIPTION: FRAME RELAY.

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS
CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

11

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 1915

\$ 848

DIFFERENCE

NON-RECURRING

MONTHLY

17

19

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-8604-00

LOCATION: MIAMI

DESCRIPTION: FRAME RELAY

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS
CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

11

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 3,590

\$ 941

DIFFERENCE

NON-RECURRING

MONTHLY

17

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-8633-00

LOCATION: MIAMI

DESCRIPTION: PRIMARY RATE ISDN

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS
CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

11

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 2,365

\$ 1,633

DIFFERENCE

NON-RECURRING

MONTHLY

17

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-8996-00

LOCATION: STATEWIDE

DESCRIPTION: FRAME RELAY

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS
CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

//

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 2,005

\$ 1,056

DIFFERENCE

NON-RECURRING

MONTHLY

17

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-9352-00

LOCATION: STATEWIDE

DESCRIPTION: FRAME RELAY

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS
CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

11

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 2,280

\$ 5,032

DIFFERENCE

NON-RECURRING

MONTHLY

17

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: GA99-4534-00

LOCATION: STATEWIDE

DESCRIPTION: MEGALINK, FOREIGN EXCHANGE, MEGALINK CHANNEL SERVICE,
NARS, PBX TRUNKS AND DID SERVICE.

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS
CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

11

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 0

\$ 151,206

DIFFERENCE

NON-RECURRING

MONTHLY

17

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: TN99-6480-00

LOCATION: STATEWIDE

DESCRIPTION: BUSINESS SERVICE

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS
CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 0

\$ 5,347

DIFFERENCE

NON-RECURRING

MONTHLY

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-8883-01

LOCATION: FT. LAUDERDALE

DESCRIPTION: PRIMARY RATE ISDN

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS
CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

11

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 1,100

\$ 1,560

DIFFERENCE

NON-RECURRING

MONTHLY

17

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-9597-00

LOCATION: CORAL SPRINGS

DESCRIPTION: FRAME RELAY

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

11

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 2,370

\$ 908

DIFFERENCE

NON-RECURRING

MONTHLY

17

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-7707-01

LOCATION: WEST PALM BEACH

DESCRIPTION: FRAME RELAY

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

11

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 4,690

\$ 1,484

DIFFERENCE

NON-RECURRING

MONTHLY

17

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-9340-00

LOCATION: ORLANDO

DESCRIPTION: MEGALINK CHANNEL SERVICE AND NARS

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS
CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

11

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 2,526

\$ 717

DIFFERENCE

NON-RECURRING

MONTHLY

17

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-9140-00

LOCATION: STATEWIDE

DESCRIPTION: FRAME RELAY DS-3

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS
CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

11

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 2,225

\$ 4,312

DIFFERENCE

NON-RECURRING

MONTHLY

17

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-8463-01

LOCATION: WEST PALM BEACH

DESCRIPTION: CENTREX

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING MONTHLY CONTRACT PERIOD

11

TARIFF RATES

NON-RECURRING MONTHLY

\$ 8,567

\$ 5,628

DIFFERENCE

NON-RECURRING MONTHLY

17

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-7353-00

LOCATION: NORTH PALM BEACH

DESCRIPTION: PRIMARY RATE ISDN

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS
CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

11

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 1,100

\$ 1,556

DIFFERENCE

NON-RECURRING

MONTHLY

17

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-9958-00

LOCATION: FT. LAUDERDALE

DESCRIPTION: PRIMARY RATE ISDN

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 1,100

\$ 1,559

DIFFERENCE

NON-RECURRING

MONTHLY

11

17

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-9506-00

LOCATION: MIAMI

DESCRIPTION: PRIMARY RATE ISDN

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS
CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

11

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 1,100

\$ 1,600

DIFFERENCE

NON-RECURRING

MONTHLY

17

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-6916-01

LOCATION: STATEWIDE

DESCRIPTION: PRIMARY RATE ISDN

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS
CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

11

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 2,214

\$ 3,280

DIFFERENCE

NON-RECURRING

MONTHLY

17

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-9671-00

LOCATION: ORLANDO

DESCRIPTION: FRAME RELAY

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

11

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 1,490

\$ 307

DIFFERENCE

NON-RECURRING

MONTHLY

17

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-9269-01

LOCATION: MIAMI

DESCRIPTION: FRAME RELAY

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS
CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

11

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 925

\$ 424

DIFFERENCE

NON-RECURRING

MONTHLY

17

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-A218-00

LOCATION: FT. LAUDERDALE

DESCRIPTION: FRAME RELAY

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS
CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

11

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 1,700

\$ 276

DIFFERENCE

NON-RECURRING

MONTHLY

17

64

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: GA99-4536-00

LOCATION: STATEWIDE

DESCRIPTION: BUSINESS SERVICE

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS
CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

11

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 0

\$ 11,712

DIFFERENCE

NON-RECURRING

MONTHLY

17

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-9512-00

LOCATION: HOLLYWOOD

DESCRIPTION: FRAME RELAY

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS
CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

11

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 1,850

\$ 566

DIFFERENCE

NON-RECURRING

MONTHLY

17

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-A386-00

LOCATION: GAINESVILLE

DESCRIPTION: MEGALINK

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS
CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

11

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 1,355

\$ 577

DIFFERENCE

NON-RECURRING

MONTHLY

12

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-A215-00

LOCATION: JACKSONVILLE

DESCRIPTION: FRAME RELAY

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS
CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 1,850

\$ 550

DIFFERENCE

NON-RECURRING

MONTHLY

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-9757-00
LOCATION: ORLANDO
DESCRIPTION: PRIMARY RATE ISDN

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING MONTHLY CONTRACT PERIOD

11

TARIFF RATES

NON-RECURRING MONTHLY

\$ 1,100 \$ 1,429

DIFFERENCE

NON-RECURRING MONTHLY

17

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-A165-00

LOCATION: MELBOURNE

DESCRIPTION: PRIMARY RATE ISDN

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS
CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

//

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 0

\$ 1,557

DIFFERENCE

NON-RECURRING

MONTHLY

17

78

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-9749-01

LOCATION: BOCA RATON

DESCRIPTION: FRAME RELAY

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS
CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 990

\$ 467

DIFFERENCE

NON-RECURRING

MONTHLY

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-8649-01

LOCATION: STATEWIDE

DESCRIPTION: CRISIS LINK

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS
CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING MONTHLY CONTRACT PERIOD

//

TARIFF RATES

NON-RECURRING MONTHLY

\$ 765

\$ 92

DIFFERENCE

NON-RECURRING MONTHLY

17

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-9989-00

LOCATION: ORLANDO

DESCRIPTION: PRIMARY RATE ISDN

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

11

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 1,203

\$ 1,528

DIFFERENCE

NON-RECURRING

MONTHLY

17

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-9348-00
LOCATION: PENSACOLA
DESCRIPTION: PRIMARY RATE ISDN

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS
CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

<u>NON-RECURRING</u>	<u>MONTHLY</u>	<u>CONTRACT PERIOD</u>
//		

TARIFF RATES

<u>NON-RECURRING</u>	<u>MONTHLY</u>
\$ 0	\$ 7,781

DIFFERENCE

<u>NON-RECURRING</u>	<u>MONTHLY</u>
17	

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-A047-00
LOCATION: MIAMI
DESCRIPTION: PRIMARY RATE ISDN

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING MONTHLY CONTRACT PERIOD

11

TARIFF RATES

NON-RECURRING MONTHLY

\$ 1,233 \$ 1,729

DIFFERENCE

NON-RECURRING MONTHLY

17

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-A050-00

LOCATION: MIAMI BEACH

DESCRIPTION: FRAME RELAY

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

11

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 5,550

\$ 1,526

DIFFERENCE

NON-RECURRING

MONTHLY

17

FLORIDA
SOLD - C.S.A.
QUARTER: 4Q99

CASE NUMBER: FL99-A332-00

LOCATION: STATEWIDE

DESCRIPTION: SYNCHRONET FLEXIBLE PRICING

REASON FOR C.S.A.: COMPETITIVE ALTERNATIVES WERE AVAILABLE TO THIS
CUSTOMER. THIS CASE PERMITTED US TO BE PRICE COMPETITIVE.

CONTRACT RATES

NON-RECURRING

MONTHLY

CONTRACT PERIOD

11

TARIFF RATES

NON-RECURRING

MONTHLY

\$ 1,663

\$ 1,219

DIFFERENCE

NON-RECURRING

MONTHLY

17