



Public Service Commission

-M-E-M-O-R-A-N-D-U-M-

DATE: April 19, 2000
TO: Nancy Pruitt, Division of Communications
FROM: Pete Lester, Division of Auditing and Financial Analysis *PL*
RE: Docket No. 000350-TI, Global Link Communications, Inc., Financial Analysis for Certificate Application for Intrastate Interexchange Telecommunications Service *ALM*

Section 364.337 (3), Florida Statutes, requires the following:

The commission shall grant a certificate of authority to provide intrastate interexchange telecommunications service upon a showing that the applicant has sufficient technical, financial, and managerial capability to provide such service in the geographic area proposed to be served.

Also Section 364.01 (3) and (4) states that:

(3) The Legislature finds that the competitive provision of telecommunications service, including local exchange telecommunications service, is in the public interest.

and

(4)(d) The Commission shall exercise its exclusive jurisdiction in order to: (d) Promote competition by encouraging new entrants into telecommunications markets . . .

Regarding the showing of financial capability, the Finance staff has analyzed the unaudited financial statements of Global Link Communications, Inc. (GLC) for the period ending December 31, 1999. An audit could change one's opinion of the company's financial condition. As the attached schedule shows, GLC has adequate liquidity, sufficient common equity and reported a positive net income for the period.

In this matter, GLC is asking for a certificate to provide IXC service. Staff notes the limited nature of the application. For purposes of granting a certificate based on the financial information provided, the financial capability appears adequate.

The applicant attests to its financial capability to provide and maintain the proposed telecommunications service by noting that it projects increasing sales and profits. GLC also notes that it has never failed to fulfill its commitments to customers and suppliers. Based on this showing, the applicant appears to meet the financial capability standard of Section 364.337, Florida Statutes.

cc: Division of Legal Services
Division of Records and Reporting (2)

DOCUMENT NUMBER-DATE

05021 APR 24 8

FPSC-RECORDS/REPORTING

FA
 PP
 AF
 MU
 TR
 AG
 EG
 MAS
 OPC
 RRR
 SEC
 NAW
 DTH



FINANCIAL ANALYSIS

FROM UNAUDITED FINANCIAL STATEMENTS

M-E-M-O-R-A-N-D-U-M-

	AS OF 12/31/1999
CURRENT ASSETS	\$1,207,686
CURRENT LIABILITIES	645,612
CURRENT RATIO	1.87
CASH	119,225
COMMON EQUITY	841,392
TOTAL DEBT	80,000
PREFERRED STOCK	0
TOTAL INVESTOR CAPITAL	921,392
COMMON EQUITY RATIO	91%
NET INCOME	182,392
RETURN ON EQUITY	22%

DATE: April 19, 2000
TO: Nancy Pruitt, Division of Records and Reporting
FROM: Peter Lester, Division of Attorney and Financial Affairs
RE: Docket No. 000350-TI, Global Link Communications, Inc.
for Certificate Application
Section 364.337 (3), Florida Statutes, regarding the following:
The commission staff grants a certificate of authority to provide interstate telecommunications service upon a showing that the applicant has sufficient financial and managerial capacity to provide such service in the geographic area to be served.
Also section 364.01 (3) and (4) state that:
(3) The legislature finds that the competitive provision of telecommunications services, including local exchange telecommunication services, is in the public interest and
(4)(h) The Commission shall exercise its exclusive jurisdiction in order to (d) promote competition by encouraging entry into telecommunications markets and
Regarding the showing of financial capacity, the financial staff has analyzed the statements of Global Link Communications, Inc. (GLC) for the period ending December 31, 1999. An audit could change one's opinion of the company's financial condition. As the attached schedule shows, GLC has adequate liquidity, sufficient common equity and reported a positive net income for the period.
In this matter, GLC is asking for a certificate to provide IXC service. Staff notes the limited nature of the application and for purposes of granting a certificate based on the financial information provided, the financial capacity appears adequate.
The applicant agrees to its financial capacity to provide and maintain the proposed telecommunications service by noting that it projects increasing sales and profit. GLC also notes that it has never failed to fulfill its commitments to customers and suppliers. Based on this showing, the applicant appears to meet the financial capacity standard of Section 364.337(3), Florida Statutes.
Division of Legal Services
Division of Records and Reporting (3)

DOCUMENT NUMBER: DATE
000350-TI APR 21 8
1999

FA
PF
AF
MU
TR
AG
EG
AB
PC
FR
FC
YAW
YH