# ORIGINAL CK# 629 A 350.00 4/9/02

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APROCITE
Apr. 10, 2002

April 9, 2002

Division of Records and Reporting Florida Public Service Commission 2540 Shumard Oak Blvd. Tallahassee, FL 32399

D2D326-TI

Application for a Certificate of Public Convenience and Necessity for **Gaecom Corporation** 

To Whom It May Concern,

Please find attached an original and 6 copies of the application for Gaecom Corporation.

Should there be any edits needed or questions please contact me Lisette Winans at 305-468-1645.

Kind regards,

Behalf of Gaecom Corporation

**Enclosures** 

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CAF	
CMP	
COM	
CTR	
ECR	
GCL	
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OPC	
MMS	
SEC	
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- 1. This is an application for √ (check one)
  - (X) Original certificate (new company).
  - () Approval of transfer of existing certificate:

    Example, a certificated company purchases an existing certificated company and desires to retain the authority of both certificates.
  - () Approval of assignment of existing certificate:

    Example, a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.
  - () Approval of transfer of control:

    Example, a company purchases 51 % of a certificated company. The Commission must approve the new controlling entity.
- Name of company:

GAECOM TELECOMMUNICATION, LLC.

- 3. Name under which applicant will do business (fictitious name, etc.):
- 4. Official mailing address (including street name & number, post office box, city, state, zip code):

1809 SW 155 AVENUE MIRAMAR, FLORIDA 33027

5. Florida address (including street name & number, post office box, city, state, zip code):

1809 SW 155 AVENUE MIRAMAR, FLORIDA 33027

FORM PSC/CMU 31(12/96)
Required by Commission Rule Nos. 25.24-470,
25-24.471, and 25-24.473, 25-24.480(2).

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Select type of business your company will be conducting √ (Check all that apply)

- (X) **Facilities-based** carrier company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.
- () Operator Service Provider company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
- (X) Reseller company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
- ( ) **Switchless Rebiller** company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
- ( ) **Multi-Location Discount Aggregator** company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers, then offers resold service by enrolling unaffiliated customers.
- (X) **Prepaid Debit Card Provider** any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.

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n Partnership
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8. **If individual**, provide:

Address:	
	):
Telephone No	o.: Fax No.:
Intemet E-Ma	il Address:
Internet Web	site Address:
If incorporat	ted in Florida. provide proof of authority to operate in Florida:
(a)	The Florida Secretary of State Corporate Registration number:
L000	00009433
If foreign co	rporation. Provide proof of authority to operate in Florida: The Florida Secretary of State Corporate Registration number:
	tious name-d/b/a. provide proof of compliance with fictitious name of the result of th
<u>If a limited li</u> Florida:	ability partnership, provide proof of registration to operate in
(a)	The Florida Secretary of State registration number:
<u>If a partners</u> partnership a	<b>hip,</b> provide name, title and address of all partners and a copy of the greement.
Name:	

City	//State/Zip:				
Tele	ephone No.: Fax No.:				
Inte	Internet E-Mail Address:				
Inte	rnet Website Address:				
If a foreign limited partnership. provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.					
(a) T	The Florida registration number:				
Prov	vide <u>F.E.I Number</u> (if applicable): 651040065				
Prov (a)	vide the following (if applicable):  Will the name of your company appear on the bill for your services?  ( X )Yes ( )No				
(b)	If not, who will bill for your services?				
	Fax No.				
Nam	e:				
Title	:				
Addı	ress:				
	State/Zip:				
	phone No.:				
(c)	How is this information provided?				

17.	Who will receive the bills for your service?  (X) Residential Customers  ( ) PATs station end-users  ( ) Hotel & motel guests  ( ) Universities  ( ) Universities ( ) Universities dormitory residents  ( ) Other: (specify)		
18.	Who will serve as liaison to the Commission with regard to the following?		
	(a) The application:		
	Name: Mr. Kenneth Jacobi or Mr. Edward A. Maldonado, Esq.		
	Title: Regulatory Affairs		
	Address: 8181 NW 36 <sup>TH</sup> STREET		
City/State/Zip: Miami, Florida 33166			
	Telephone No.: <u>305-468-1645</u> Fax No.: <u>305-468-8509</u>		
	Internet E-Mail Address: <u>kenjacobi@usa.net</u> Internet Website Address: <u>None</u>		
	(b) Official point of contact for the ongoing operations of the company:		
	Name: GAETAN CHAPOTEAU		
	Title: PRESIDENT		
	Address: 1809 SW 155 <sup>TH</sup> AVENUE		
	City/State/Zip: MIRAMAR, FLORIDA 33027		
	Telephone No.: 305-468-8993 Fax No.: 305-489-0540 Internet E-Mail Address: Internet Website Address:		

(c) Complaints/Inquiries from customers:

FORM PSC/CMU 31(12/96) Required by Commission Rule Nos 25.24-470, 25-24.471, and 25-24.473,25-24.480(2). Name: GAETAN CHAPOTEAU

Title: PRESIDENT

Address: 1809 SW 155TH AVENUE

City/State/Zip: MIRAMAR, FLORIDA 33027

Telephone No.: 305-468-8993 Fax No.: 305-489-0540

Internet E-Mail Address:

Internet Website Address:

- 19. List the states in which the applicant:
  - (a) Has operated as an interexchange telecommunications company.

NONE

 (b) has applications pending to be certificated as an interexchange telecommunications company.
 FLORIDA ONLY

- (c) is certificated to operate as an interexchange telecommunications company. NONE
- (d) has been denied authority to operate as an interexchange telecommunications company and the circumstances involved.
   NONE
- (e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.
   NONE
- (f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved. NONE

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20.	Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:
	(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.
	NONE
	(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.
	NONE
21.	The applicant will provide the following interexchange carrier services $\sqrt{\ }$ (check all that apply):

MTS with distance sensitive per minute rates

FORM PSC/CMU 31(12/96) Required by Commission Rule Nos. 25.24-470, 25-24.471, and 25-24.473, 25-24.480(2). Page 8 of 16

	Method of access is FGA  Method of access is FGB  Method of access is FGD  Method of access is 800
b	MTS with route specific rates per minute
	Method of access is FGA
	Method of access is FGB
	Method of access is FGD
	Method of access is 800
c	MTS with statewide flat rates per minute (i.e. not distance sensitive)
	Method of access is FGA
	Method of access is FGB
	Method of access is FGD
	Method of access is 800
d e f	MTS for pay telephone service provider Block-of-time calling plan (Reach Out Florida, Ring America, etc.). 800 service (toll free)
g	WATS type service (bulk or volume discount)
	Method of access is via dedicated facilities
	Method of access is via switched facilities
h	Private line services (Channel Services) (For ex. 1.544 mb(FoPex.31.544) mbs., DS-3, etc.)
i	Travel Services
k	Method of access is 850  Method of access is 800  Operator services

FORM PSC/CMU 31 (12/96) Required by Commission Rule Nos. 25.24-470, 25-24.471, and 25-24.473, 25-24.480(2).

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Available to presubscribed custo Available to non presubscribed o	
patrons of hotels, students in un hospitals).	iversities, patients in
_ Available to inmates	
Station assistance	
Person-to-person assistance	
Directory assistance	
Operator verify and interrupt Conference calling	
	Available to non presubscribed of patrons of hotels, students in un hospitals). Available to inmates  cluded are:  Station assistance Person-to-person assistance

- 22. Submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed).
- 23. Submit the following:
  - A. Financial capability.

The application <u>should contain</u> the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

- 1. the balance sheet:
- 2. income statement; and
- 3. statement of retained earnings.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

Further, the following (which includes supporting documentation) should be provided:

- 1. A <u>written explanation</u> that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
- 2. A <u>written explanation</u> that the applicant has sufficient financial capability to maintain the requested service.
- 3. A <u>written explanation</u> that the applicant has sufficient financial capability to meet its lease or ownership obligations.
- **B. Managerial capability; give** resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.
- C. Technical capability; give resumes of employees/officers of the

company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

#### \*\*<u>APPLICANT ACKNOWLEDGEMENT STATEMENT</u>\*\*

- 1. REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent gross operating revenue derived from intrastate business. Regardless of its gross operating revenue of a company, minimum annual \$50 is required
- 2. GROSS RECEIPTS TAX: I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
- **3. SALES** TAX: I understand that a seven percent sales tax must be paid on intra and interstate revenues.
- **4. APPLICATION FEE**: I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

#### **UTILITY OFFICIAL:**

Signature Tacton Chapteau

Date: March 28, 2002

Title PRESIDENT

Address:

1809 SW 155<sup>TH</sup> AVENUE, MIRAMAR, FL 33027

Telephone No.

305-468-8993

Fax No. 305-489-0540

#### ATTACHMENTS:

- A CERTIFICATE~ SALE, TRANSFER, OR ASSIGNMENT STATEMENT
- **B CUSTOMER DEPOSITS AND ADVANCE PAYMENTS**
- C CURRENT FLORIDA INTRASTATE NETWORK
- D AFFIDAVIT FLORIDA TELEPHONE EXCHANGES AND EAS ROUTES GLOSSARY

FORM PSC/CMU 31(12/96)
Required by Commission Rule Nos. 25.24-470,
25-24.471, and 25-24.473, 25-24.480(2). Page 12 of 16

# CERTIFICATE TRANSFER OR ASSESSMENT STATEMENT

1.	Name:
	Title:
	Company:
and cui	rrent holder of Florida Public Service Commission Certificate Number
# petition	, have reviewed this application and join in the er's request for a:
() trans	sfer
() assi	gnment
of the a	bove-mentioned certificate.
	UTILITY OFFICIAL:
Signatu	ireDate
Title	
Addres	s:
Telepho	one No Fax No

#### CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be provided in one of the following ways (applicant, please i check one):

- ( X) The applicant will not collect deposits nor will it collect payments for service more than one month in advance.
- The applicant intends to collect deposits and/or advance payments for more than one month's service and will file and maintain a surety bond with the Commission in an amount equal to the current balance of deposits and advance payments in excess of one month.

  (The bond must accompany the application.)

#### **UTILITY OFFICIAL:**

Signature / Navolupate March 28, 2002

Title PRESIDENT

Address: 1809 SW 155<sup>TH</sup> AVENUE, MIRAMAR, FL 33027

Telephone No. 305-468-8993 Fax No. 305-489-0540

#### **CURRENT FLORIDA INTRASTATE SERVICES** \*\* APPENDIX C \*\*

• •	cations in Florida.
If the answer i	is ~ fully describe the following:
a)	What services have been provided and when did these services begin?
b.)	If the services are not currently offered, when were they discontinued?

#### **UTILITY OFFICIAL**:

Signature Cactar Chap to March 28, 2002

Title PRESIDENT

Address: 1809 SW 155<sup>TH</sup> AVENUE. MIRAMAR, FL 33027

Telephone No. 305-468-8993 Fax No. 305-489-0540

#### **AFFIDAVIT**

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant In the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

**UTILITY OFFICIAL:** 

Signature ( ) altar ( haltou) Date March 28, 2002

Title PRESIDENT

Address: 1809 SW 155<sup>TH</sup> AVENUE, MIRAMAR, FL 33027

Telephone No. 305-468-8993 Fax No. 305-489-0540

# BRIEF BUSINESS PLAN GAECOM TELECOMMUNICATION, LLC

CPU Solutions Holdings. will be offering the following discount international and US long distance calling services that deliver some of the best international telephone rates in the telecommunications industry, the best domestic long distance telephone rates, super discount calling cards and toll free 800/888# services.

All of these high quality long distance telephone services have been very carefully selected for value, quality, and broad appeal to the telecommunications services marketplace. We will offer the best prepaid calling cards, monthly billed post paid calling cards, the lowest international telephone rates without switching. It's all right here! You will find that all the long distance telephone services here offer technology which is at the forefront in the telecommunications industry, both in marketing and in Telecom services. Whether you need the lowest international telephone rates, the best US long distance telephone rates, or the best calling card telephone rates and service you have found a useful and true money saving resource!

CPU Solutions Holdings, Inc. is a long distance telephone company, offering a wide variety of communication services to the international and domestic marketplace. Gaecom Telecommunication day-to-day operation is managed by a core of highly skilled professionals, with a combined experience of 15 years in the US telecommunications industry.

Gaecom Telecommunication has various direct contracts with underlying carriers. Gaecom Telecommunication is constantly upgrading the various platforms offered to overseas and domestic customers. Each customer will be notified when a new or enriched service or feature is made available. Gaecom Telecommunication has worldwide reach to the international marketplace.

Why new phones companies? The recent Telecommunications Act has made it possible for Gaecom Telecommunication to create the kind of Phone Company you've always wanted for your business and your home. For the first time in the history of the telephone, you will have a choice in local telephone service.

Fifteen years ago, the break-up of AT&T brought choice to long distance. The shock waves rippled through the industry and ushered in an era of sweeping innovation and plunging phone rates. During this time the visionaries who would eventually form Gaecom Telecommunication believed that choice and open competition would eventually come to the local telephone marketplace. Today, history is repeating itself.

Long distance carriers. 1984 Divestiture begins. AT&T spins off seven local service providers and continues to sell long distance service.

Restrictions prevent long distance providers from selling local service; local service providers cannot sell long distance.1991 The 1984 restrictions are lifted. Competition begins, allowing any company to enter the long distance marketplace. The Telecommunications Act of 1996 is passed. The final barriers to competition are removed, opening the way for Gaecom Telecommunication to offer local, long distance, and Internet service. Local Bell companies and long distance carriers must wait until 1999 to offer both local and long distance service in their "Home" markets.

The Telecommunications Act of 1996 opens the Window for CPU Solutions; The Telecommunications Act of 1996 creates a new competitive environment that will benefit both consumers and business. The Telecom Act was created by the Federal Communications Commission and the U.S. Congress working in partnership with industry.

In February of 1996, The Telecom Act opened up local markets to competition by removing legal barriers that were prohibiting companies from entering the larger local telephone business on a nationwide basis. Formerly, local service was available only through one of the local Bell companies in a single region – in effect, a regional monopoly.

Importantly for CPU Solutions Holdings, The Telecom Act places some important limitations on local Bell companies and the big three long distance carriers. These limitations restrict them from offering both local and long distance service in their "Home" markets.

This means that your local Bell company cannot be a full-service, single provider probably until 1999. The same is true for AT&T, MCI, and Sprint. CPU Solutions Holdings, however, bring you the convenience and savings of bundled local, long distance, and Internet service today.

During this brief window of opportunity, Gaecom Telecommunication has rolled-out a full range of telecommunications services -- all supported by a commitment to customer satisfaction that is already changing the common perception of what a phone company can be.

Gaecom Telecommunication 's service, Gaecom Telecommunication Calling Card permits a person in over 100 countries to make intercontinental calls at economical US rates, instead of high local monopoly rates. The customer applies for the service by completing a sign-up form, which is then faxed or e-mailed to Gaecom Telecommunication 's order processing department.

The order is processed and the customer's account is ready for use within 48 to 72 hours, weekdays. Ongoing customer support is provided "Gaecom Telecommunication primary goal of increasing shareholder wealth will continue to lead the Company's efforts in setting objectives and developing strategies. Geographically cluster telephone and wireless markets focus on smaller markets with excellent growth potential Telephone Operations - rural and suburban markets Wireless Operations - second-tier urban, rural and suburban markets Increase market share in geographic clusters Expand products and services offerings Grow customer base. Capitalize on additional revenue opportunities from existing customers.

"Gaecom Telecommunication will deliver a level of personal service that will amaze small- and medium-sized businesses. When I call a company, I expect to speak with a real person who can handle my problem. That's a simple point that we'll deliver on. Customer care will be a primary focus for CPU Solutions Holdings." Jeffery Peters. Chairman and CEO You may never think of your phone company the same way again. The reason is for the first time ever, you have a reliable alternative in local telephone service. What's more, you can now obtain local, long distance, and Internet service from a single phone company. And perhaps best of all, both of these firsts are available at lower prices and with an unprecedented level of customer satisfaction that makes it a pleasure doing business with CPU Solutions Holdings.

Tailored to the needs of small- to medium-sized businesses, Gaecom Telecommunication offers:

- \* Local calling, long distance, and Internet access services from one convenient source.
- \* The assistance of people totally committed to making your job simpler, your costs lower, and your business stronger.
- \* One, easy-to-understand monthly statement for everything.
- \* High quality service and features that you can rely on every hour of every day.

Gaecom Telecommunication carefully chose its service offerings to complement each other. The result is a complete resource that can supply businesses with as many or as few services as they require. There's no reason to shop around in order to piece together a solution. Gaecom Telecommunication does it all. Quickly. Simply. Reliably. And, of course, at a lower cost. In addition, Gaecom Telecommunication provides high speed, digital broadband communications to other local, long distance, and mobile telephone carriers. Our Wireless Fiber service provides an affordable way for them to extend their networks and provide sophisticated voice and data services.

Personal Service: The Gaecom Telecommunication Difference

Until now, personal service has been a missing link for most local telephone service customers. Gaecom Telecommunication makes it a top priority.

That's why when you call us, you'll hear a friendly voice eager to help -- not a computer or machine. We do everything in our power to meet your needs, simplify your phone service, and save you money. We're also great listeners. If we don't know your needs, we'll take the time to learn them. So you always get the right help. Every customer can count on Gaecom Telecommunication to be there whenever you need answers.

T2U's products and services are specifically designed to meet the needs of international long distance companies throughout the world. In addition to providing international switched voice service to long distance carriers, Gaecom Telecommunication provides services to prepaid/debit card companies, call back carriers and cellular operators, as well as many data users and Internet Service Providers (ISP's). As a transmission facility provider, virtually all voice and data applications are available. Whether for a small carrier routing selected international destinations to Gaecom Telecommunication or for a major carrier routing millions of minutes per month, the company's commitment is the same, to provide the highest quality service at the best possible price.

In addition to the traditional switched long distance services Gaecom Telecommunication also assists carrier customers by offering co-location space for equipment, partitioning of switches, and contract maintenance services. Gaecom Telecommunication takes great pride in its proprietary information and billing systems. These fully-redundant systems allow the company, on a real-time basis, to monitor customer usage, determine cost-effective routing alternatives, and manage network efficiency. The data necessary to provide detailed management reports for a customer is also inherent in the system.

Simplicity A return to the way it used to be, Simple. You won't have to worry about calling 3 or 4 different telephone companies just to add a new telephone line or make a change in your local telephone service, Gaecom Telecommunication can handle everything for you. Consolidated Billing Gaecom Telecommunication will deliver any local telephone all in one easy to read monthly statement. Local Services We can do it all! All of your phone numbers, lines and features are available exactly as you have them now. Savings. Customer Service When you call regarding your account, your call will be answered by one of our Customer Service Representatives. Our Representatives can help you with your local telephone service, with just one telephone call.

It is the strategic vision of the company to take its single Telecom service(block-time long distance to residential user) and leverage its success onto a full service international telecommunications company.

A sale within the competitive arena of local business telephone service is of by nature very competitive and at times difficult. Gaecom Telecommunication has compiled industry sales professionals that know the general workings of Telecom, and more importantly understand the aspects of true Tele-management.

Gaecom Telecommunication has an excess of 30 years of combined local telecommunications experience. Within an industry whose deregulation is more of an adolescent than that of the field of genetic engineering, this much expertise within such a young, vibrant team is unprecedented.

Gaecom Telecommunication is positioning itself as an international telecommunications Company specializing in supplying wholesale long distance services to re-sellers and switch-based carriers throughout the world

To establish our foundation to this market we first identified industry segments, which meet our criteria for participation:

- 1 Exponential growth potential
- 2. Substantial gross profit margins
- 3. Very high sales per employee
- 4. Low maintenance residual sales
- 5. Identifiable exit strategy

The following segments have been targeted:

- 1. CLEC pre-paid
- 2. CIC
- 3. International wholesales
- 4. Domestic and Intentional 1+ pre-paid and others
- 5. Debit cards

#### Conclusion

As you can see the telecommunications industry has just begun, over the next 5 years our company will expand. The overall telecommunications market grew by more than 11 percent in 2001, generating revenues of \$406.7 billion. The fastest growing segments were emerging technology, which was up 60 percent over 2000.

Over the years, the telecommunications industry has seen some dramatic changes. We've recognized those changes and re-engineered our company to provide competitive services. Our mission is to provide services that are flexible, scalable and competitive to support the multi-service telecommunications industry.

#### GAETAN E. CHAPOTEAU

#### SUMMARY

5 years as President and CEO of Gaecom Corporation a privately owned company having a franchise in the Caribbean. Highly effective management skills, noted for creating beneficial and productive employee/management relations. Expertise in all aspects of startup. Adept at providing hands-on leadership and direction in creation and development of new business. Proven track record of significant company growth and bottom line profitability. Successful at establishing and maintaining mutually profitable business relationships. Conservative, responsible, levelheaded, honest individual. Good listener, a definite sense of humor and easy to work with.

#### PROFESSIONAL BACKGROUND

#### Gaecom Corporation, Miami, FL

#### 1995-present

President and CEO of a computer networking, and telecommunications contracting company with over 50 employees, and more than 15 independent contractors, including franchise in the Caribbean.

- Founded company performing technical services of -----
- Handle technical customer service inquiries and problems regarding operating systems, software and hardware.
- Beta tested software, and actively participated in process to create solutions to beta testing problems.
- Maintained customer databases, and troubleshoots network and proxy problems.
- Performed hardware maintenance and installation tasks.
- Developed and maintained spreadsheets and databases for each employer.
- Upgraded and repair PC's.
- Raised and secured star-up capital and operating capital.
- Negotiated investments with companies such as 3Com, Cisco, -----
- Spearheaded corporate development, business development, strategic planning and marketing.
- Leveloped and oversaw implementation of nationwide marketing and operations plan.
- Negotiated and closed long and intermediate-term contracts with major Corporations, such as -----, and broadband service providers, including Cisco, ------
- Founded Telecommunications company as well as designed, developed and patented pre-paid calling card product.

#### **SALES**

- Established Gaecom, Corporation with annual revenue of over \$1.2 million. Responsible for account solicitations and bids, proposals and contracts.
- Developed Business Plan on spreadsheets enabling at-a-glance information of profit margins on more than 150 accounts.
- Expanded client base by 50% within 3 years.

#### MANAGEMENT

- Developed and maintain outstanding employee relationships by treating employees with respect and always being part of the team to meet deadlines.
- Provided managerial supervision of first night of job for new accounts, resulting in outstanding record of customer satisfaction and excellent reputation for thorough work.
- Employee hiring, independent contracting, termination and disciplinary action.
- Vendor services.
- Supervised all invoicing and oversaw all accounts for possible misappropriation.
- Mentored and trained all new employees
- Developed and maintained employees work schedule
- Developed quarterly budget as well as annual.
- Created annual bonuses and well as increases, depending on performance and other discretionary company policies.

#### KENNETH WHITE

#### Objective

As a knowledgeable telecommunication/PBX technician, I will become an asset to the company. I have a successful background in the telecom industry installing, programming and maintaining a variety of PBX and Key systems.

#### Resume

OBJECTIVE: As a performance driven individual I will become an asset to your company. My successful background of professional experience, telecommunication knowledge and management qualities will become a contribution to your progressive organization.

#### QUALIFICATIONS:

Offering a successful background of conflict resolution, installing, programming and maintaining PBX's, Voice, Data and a variety of Key systems. Successful at implementing T1 transmission techniques. Experienced with using LAN/WAN/CLAN networks. Strong customer relations and project management skills with a solid background in BICSI standards. Proficient in Excel and MS Word. Additional experience includes digital Loop Carriers (DLC), Fiber Optic Cable infrastructure, CAT 3/5, and day-to-day adds, moves and changes. Adept with TCP/IP and ethernet.

#### EMPLOYMENT: Contractor, TEKsystems

2000-2001. Contractor assigned to SBC Data Comm for their project at the Center for Disease Control (CDC). Telecom duties include installation of 81C and Option 11 PBX's. Install racks containing terminals, printers, admin PC's, Call-Pilot voice mail systems, CSU's, fiber mux's and 1SB's. Strong working knowledge of T1 transmission techniques. Major responsibilities include strategic planning, client and customer interaction, strong professional relationships, day to day management and support of projects

#### 1998-2000 Project Manager, Communication Solutions

Provide proposals, bids and development plans to clients catering to their communication needs. Install, program, adds, moves and changes of Nortel, Mitel and Definity PBX's. Install, program and maintain Nortel, Partner, Toshiba, Panasonic, Vodavi, Executone, Merlin and Legend Key systems. As needed, troubleshoot and repair Key and PBX systems. Duties also included problem solving and maintaining ISDN, DSL, DSO and DSI circuits. Set-up customer Databases through pre-cut prep, manage cut-overs and provide a precise project log.

1996-1998 Communication Specialist, Integritel

Contributed to the development, support and maintenance of all communication systems for the city of San Antonio, Texas. Installed CAT 3/5 fiber cabling and data racks containing routers, servers, hubs UIL and patch panels. Developed plans and built main distribution frames containing phone and data networks. Troubleshoot and repair CAT 3/5, burial, aerial and plenum cabling. Engineer, read wiring development plans and follow blueprints for customers communication needs. Form and dress cable while performing cut-overs. Termination of circuits using USOC, 568A/B and 10BaseT.

REFERENCES: Excellent personal and professional references will be

#### **Phillip Gomez**

#### Objective:

>

To utilize my skills and expertise in the field of telecommunications in a challenging position that will foster a profitable client – business relationship

#### **Experience:**

Starband Communications

1/2001 - 12/2001

Provisioning Manager

•Responsible for the order tracking and reconciliation of all orders and problem orders. •Managed a team of provisioners who worked new and backlogged orders, input orders into SAP systems and Siebele systems. •Work all Internet Satellite orders that come in from all Partners, have extensive working knowledge of all Internet systems.

Broadband Now

8/2000 - 1/2001

Regional Project Manager

·Responsible for locating and working out contracts with independent contractors for the installation of our Internet product. ·Performed site survey of properties for the most cost effective way to provide service wireless, cable, DSL, Ethernet or copper. ·Oversee the over build and installation by contractors. After over build, I installed the media converters, switches, baystack units, routers, DSLAM's and any other types of equipment that is required. ·I also managed 25 job sites in four different states with 8 different contractors at the same time. Thus showing my ability to multi-task.

MCIWorldCom

1/2000 - 8/2000

L.D. Provisioning Supervisor

·Served as Supervisor and trainer of team of provisioners that provided service through out the Mid-West in the LECE areas of Southwest Bell and Ameritech ·Provided end-to-end circuit design, including private line and hardwire. Performed order approvals, circuit design, assigning facilities and network routing ·Creating and submitting access service request (ASR's) fielding and resolving all escalations and issues. Provisioning of high capacity dedicated lines and fiber optic circuits such as 56K, T-1, T-3, OC-3, Frame Relay, ect. ·Dealing with FOC's, DLR's, CFA's LOA's NOR's circuit id's due dates as it pertains to order follow up and eventual turn-up.

**OnePoint Communications** 

2/1999 - 2/2000

Operations Manager

·Served as Liaison between OnePoint and Bell Atlantic to ensure our customers received quality customer service ·Instructed and trained personal on the usage and understanding of the systems CSG and Internet products and processes ·Managed all field technicians, Trouble Help Desk, and MAC group · In this position I managed no less than 44 direct reports

OnePoint Communications

8/1998 - 2/1999

Field Operations Supervisor

•Developed and implemented project tracking system that provided status of work performed by field technicians that is more reliable, efficient and cost effective •Trained and supervised all new provisioners on systems and processes of the position •Traveled to other regions to setup remote offices and hire personal to work positions •Established a dispatch operation that covered four states

#### **Education:**

Southern Ill. University

Computer Sic. / Assoc.

Basic Institute of Technology

Bank of America, N.A. Regional Center P.O. Box 31019 Tampa, FL 33631-3019

Toll Free 1.888.BUSINESS(1.888.287.4637)

Page 1 of 3 Account Number: E 0 0 C Enclosures 15 Statement Period 12/01/01 through 12/31/01

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## Business Economy Checking

#### Account Summary Information

Statement Period 12/01/01 throug	gh 12/31/01	Statement Beginning Balance	28,560,45
Number of Deposits/Credits	3	Amount of Deposits/Credits	12,146,21
Number of Withdrawals/Debits	34	Amount of Withdrawals/Debits	13,814,43
Number of Deposited Items	2	Statement Ending Balance	26,892,23
Number of Enclosures <u>N</u> umber of Days in Cycle	15	Average Ledger Balance	28,727.23
	31	Service Charge	0.00

1 our account has overdraft protection provided by CreditLine Account number 6821 1004 194499.

You avoided the monthly maintenance fee on your checking account because you had \$29,260.42 combined average leposit balance in your linked deposit accounts during the statement cycle. Thank you for choosing to bank with us.

The accounts used to calculate your monthly maintenance fee for this statement cycle were:

Business Economy Checking Business Economy Checking

0015 9649 5751 0030 6105 1040

#### Deposits and Credits

Date Posted	Amount	Description	Bank Reference
12/03	3,000.00	Online Banking transfer from 1040 Confirmation# 1007433261	957212037535023
l2/10 l2/14	1,830.96 7,315.25	Deposit Wire Type:Intl IN Date:121401 Time:1411 Et Trn:011214026802 Senders Ref:011214067254 Orig:Gaetan Chapoteau Orig Bk:Sogebank, S.A. ID:65 50037923 Pmt Det:/Rfb/011214-11Txtel 305 468 8993 /Ins/Societe Generalehaitiennedep //Ort Au Prince,	813207740142676 903712140026802



Page 2 of 3 Account Number: E 0 0 C Enclosures 15 Statement Period 12/01/01 through 12/31/01

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GAECOM CORPORATION

# Business Economy Checking

#### Withdrawals and Debits

#### hecks

Check Number	Amount	Date Posted	Bank Reference	Check Number	Abount	Date Posted	Bank Reference
2700 2702 * 2703 2704 2706 *	536.87 251.08 233.00 657.73 382.00 286.95 10.10	12/06 12/11 12/19 12/04 12/03 12/05 12/12	813106540468708 813105740298113 813106640506335 813106640536040 813106740490941 813106040173405 813105940703697 813103110772588	2707 2710 * 2711 2712 2713 2714 2715	185.99 1,677.38 300.00 239.02 50.00 1,601.18 450.00	12/07 12/14 12/24 12/14 12/14 12/14 12/13	813106800155822 813105740689762 813105940213559 813105740696680 813103720684716 813105740629464 813106640624678

Preceding check (or checks) is outstanding, is included in summary listing, or has been included in a previous statement.

#### )ther Debits

ate			Bank
osted	Amount	Description	Reference
2/04	200.00	Fleet Credit Crd; Des = ease Epay ; ID = 0311672601	902313376010553
)4	35.00	Eff Date: 011204;Indn:Gaetan E Chapoteau Merchant Srvcs ;Des = merch Fees;ID = 039390370226011	902313375655194
2/10	1,472.09	Eff Date: 011204;Indn:Gaecom Corporation American Express;Des=elec Remit;ID=011208010471863	902313444678970
2/10	84.10	Eff Date: 011210;Indn:Gaetan E Chapoteau Paychex Eib ;Des = invoice ;ID = X07289500013704	902313413856759
2/11	600.00	Eff Date: 011210;Indn:Gaetan Chapoteau American Express;Des=elec Remit;ID=011210010144120	902313445145206
2/11	359,54	Eff Date: 011211;Indn:Gaetan Chapoteau American Express;Des=elec Remit;ID=011210010133681	902313445145615
2/11	100.00	Eff Date: 011211;Indn:Gaetan E Chapoteau Discover ;Des=smart Chk;ID=601100497010547	902313455658075
2/11	100.00	Eff Date: 011211;Indn:Chapoteau Gaetan  Mbna America ;Des = online Pmt;ID = 594151479	902313444879690
2/13	1,050.00	Eff Date: 011211;Indn:G Chapoteau  Pbs Bankchex VI ;Des=payroll ;ID=07362000000187X  Eff Date: 011012;Indn:Gates Chapoteau	902313467934131
2/14	359.53	Eff Date: 011213;Indn:Gaetan Chapoteau Paychex Tps ;Des=taxes ;ID= 00574399 7713 Eff Date: 011214;Indn:Gaetan Chapoteau	902313470972183
/14	12.00	Wire Transfer Fee	903712140014801
2/14 2/17	2.00 267.71	Wire Transfer Fee Commercial Loans Debit	903712140014802 902212142100568
2/19	176.33	FL Power & Light:Des=elec Pvmt :ID=8273488190 I	902313525525262
2/21	414.57	Eff Date: 011219;Indn:Gaecom Corporation  Bmwfinancial Svs:Des = bmwfs Pymt;ID =  Eff Date: 0112011-des = 00000000000000000000000000000000000	902313541400252
2/24	137.00	Eff Date: 011221;Indn:Gaecom CORPO3000233479 American Express;Des = elec Remit;ID = 011221010238766	902313551910143
2/26	43.73	Eff Date: 011224;Indn:Gaetan Chapoteau Leasecomm ;Des = lease Pmnt;ID = 15607781 Eff Date: 011226;Indn:Gaecom Corporation	902313583551300



**GAECOM CORPORATION** 

Page 3 of 3 Account Number: E 0 0 C Enclosures 15 Statement Period 12/01/01 through 12/31/01

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## Business Economy Checking

#### Withdrawals and Debits - Continued

Other Debits	<b>Other</b>	Deb	its
--------------	--------------	-----	-----

Date Posted	Amount	Description	Bank Reference
L2/27	1,050.00	Pbs Bankchex VI; Des = payroll; ID = 07442400000107X Eff Date: 011227; Indn: Gaetan Chapoteau	902313605274585
12/28	359.53	Paychex Tps ;Des=taxes ;ID = 00574399 7763 Eff Date: 011228;Indn:Gaetan Chapoteau	902313616519303

#### Daily Ledger Balances

Date	Belance	Date Date	Balance	Date	Balance
12/01	28,560,45	12/10	29,420.68	12/19	29,197.06
12/03	31,178,45	12/11	28,010.06	12/21	28,782.49
12/04	30,285,72	12/12	27,999.96	12/24	28,345.49
12/05	29,868,77	12/13	26,499.96	12/26	28,301.76
12/06	29,331,90	12/14	29,874.10	12/27	27,251.76
12/07	29,145,91	12/17	29,606.39	12/28	26,892.23

#### ssage Center

Bank of America is committed to providing you greater security and confidentiality when mailing account statements to a foreign mailing address. Effective January 2002, account statements mailed o foreign addresses will be mailed in an envelope that does not display the Bank of America name or logo.



Bank of America, N.A.

P.O. Box 25118
Tampa, FL 33622-5118

Toll Free 1.888.BUSINESS(1.888.287.4637)

Page 1 of 3 Account Number: E 0 0 C Enclosures 14 Statement Period 01/01/02 through 01/31/02

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#### **Business Economy Checking**

#### **Account Summary Information**

Statement Period 01/01/02 throug	h 01/31/02	Statement Beginning Balance	26,892.23
Number of Deposits/Credits	2	Amount of Deposits/Credits	3,154.17
Number of Withdrawals/Debits	34	Amount of Withdrawals/Debits	14,768.14
Number of Deposited Items	2	Statement Ending Balance	15,278.26
Number of Enclosures	14	Average Ledger Balance	19,955.80
Number of Days in Cycle	31	Service Charge	0.00

#### Your account has overdraft protection provided by CreditLine Account number 6821 1004 194499.

You avoided the monthly maintenance fee on your checking account because you had \$20,529.15 combined average deposit balance in your linked deposit accounts during the statement cycle. Thank you for choosing to bank with us.

The accounts used to calculate your monthly maintenance fee for this statement cycle were:

Business Economy Checking Business Economy Checking 0015 9649 5751 0030 6105 1040

#### **Deposits and Credits**

Date Posted	Amount	Descripti	Bank Reference
01/11	1,400.00	Deposit	813207240780469
01/29	1,754.17	Deposit	813207240899627

#### Withdrawals and Debits

#### Checks

Check Number	Amount	Date Posted	Bank Raferance	Check Number	Amount	Date Posted	Bank Reference
2709 2717 * 2718	536.87 236.00 55.00 286.95 195.78	01/09 01/18 01/14 01/14 01/11	813106740472672 813105740812317 813106540393525 813106740810027 813106140316146	2720 * 2721 2722 2723 2724	1,601.18 1,677.38 109.00 12.95 823.94	01/18 01/16 01/24 01/17 01/17	813105740754860 813106140101699 813106740104930 813105740491290 813207240085703



GAECOM CORPORATION

Page 2 of 3 Account Number: E 0 0 C Enclosures 14 Statement Period 01/01/02 through 01/31/02

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#### Business Economy Grecking

#### Withdrawals and Debits - Continued

#### Checks

Check Number	Amount	Date Posted	Bank Beference	Check Number	Amount	Date Posted	Bank Reference
2725	229.91	01/16	813105940898105	2726	100.00	01/22	813207740792455
2725 *	78.00	01/17	813105740550150	6791 *	127.25	01/09	813108330619657

<sup>\*</sup> Preceding check (or checks) is outstanding, is included in summary listing, or has been included in a previous statement.

#### Other Debits

Date			
Posted	Amount	Description	Bank Reference
01/03	35.00	Merchant Srvcs ;Des=merch Fees;ID=039390370226011	902320026687154
		Eff Date: 020103;Indn:Gaecom Corporation	
01/09	3,276.15	American Express; Des = elec Remit; ID = 020108010514785	902320083455753
01/00	150.00	Eff Date: 020109;Indn:Gaetan E Chapoteau	000000004000000
01/09	150.00	Fleet Credit Crd; Des = ease Epay ; ID = 0367963401	902320094036056
01/10	1,073.07	Eff Date: 020109;Indn:Gaetan E Chapoteau Pbs Bankchex VI ;Des=payroll ;ID=07528400000106X	902320095148961
01/10	1,070.07	Eff Date: 020110;Indn:Gaetan Chapoteau	302320033140301
01/10	282.91	American Express;Des = elec Remit;ID = 020109010244261	902320094582258
04, 10	202.51	Eff Date: 020110;Indn:Gaetan E Chapoteau	002020002002200
01/10	84.10	Paychex Eib ;Des=invoice ;ID=X07462800007176	902320094526966
02,20		Eff Date: 020110;Indn:Gaetan Chapoteau	
01/11	348.24	Paychex Tps :Des = taxes :ID = 00574399 7810	902320106226084
		Eff Date: 020111;Indn:Gaetan Chapoteau	
01/15	270.96	Commercial Loans Debit	902201142100332
01/16	513.00	American Express; Des = elec Remit; ID = 020115010304962	902320152517868
		Eff Date: 020116;Indn:Gaetan Chapoteau	0000001 700000
01/16	100.00	Mbna America ;Des = online Pmt;ID = 594151479	902320152320877
01/00	100.00	Eff Date: 020116;Indn:G Chapoteau	902320227045187
01/22	100.00	Discover ;Des = smart Chk ;ID = 601100497010547	902320227043167
01/23	414.57	Eff Date: 020122;Indn:Chapoteau Gaetan Bmwfinancial Svs;Des=bmwfs Pymt;ID=	902320230104651
01/20	414.07	Eff Date: 020123;Indn:Gaecom CORPO3000233479	302020200104001
01/24	1,073.07	Pbs Bankchex VI ;Des=payroll ;ID=0761630000098X	902320231313461
V2/22	2,010.01	Eff Date: 020124;Indn:Gaetan Chapoteau	
01/25	348.24	Paychex Tps * Des = taxes : ID = 00574399 7866	902320242467699
		Eff Date: 020125;Indn:Gaetan Chapoteau	
01/25	43.73	Lease comm : $Des = lease Pmnt: ID = 15607781$	902320242475589
		Eff Date: 020125;Indn:Gaecom Corporation	
01/28	136.00	American Express; Des = elec Remit; ID = 020127010172687	902320283922770
10-		Eff Date: 020128;Indn:Gaetan Chapoteau	00000001 7040041
01/31	126.14	Bank Of America ;Des=paybyphone;Id=chapoteau Eff Date: 020131;Indn:4427100016393220 Web	902320315240241
C 1 A	1 # 400E BOOK A	Lii Date: U2U131;Indn:442/10U016393220 Web	
Oard Accoun	t # <b>4635 7600 0</b> 120.00	BkofAmerica ATM 01/12 #000009000 Withdrwl	946301120009000
01/31	201.50	Citibank 05003 01/31 #000976226 Withdrwl	946301310976226
01/31	1.25	Citibank 05003 01/31 #000976226 Withdrwl	946301310976226
Subtotal	322.75	CIMPAIL AGANA ATIAL MANAGAMENT MINIMI MI	01000201010220
NEWBULAI	UME: 1U		





GAECOM CORPORATION

Page 3 of 3 Account Number: E 0 0 C Enclosures 14 Statement Period 01/01/02 through 01/31/02

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#### **Business Economy Checking**

#### **Daily Ledger Balances**

Date	Balance	Date	Balance	Date	Balance
01/01 01/03 01/09 01/10 01/11 01/14	26,892.23 26,857.23 22,766.96 21,326.88 22,182.86 21,720.91	01/15 01/16 01/17 01/18 01/22 01/23	21,449.95 18,929.66 18,014.77 16,177.59 15,977.59 15,563.02	01/24 01/25 01/28 01/29 01/31	14,380.95 13,988.98 13,852.98 15,607.15 15,278.26

#### Message Center

Faster than writing a check - you can sign and go with the Business Check Card. Visit your local banking center for more information. Member FDIC.

Bank of America, N.A.

Bank of America, N.A. P.O. Box 25118 Tampa, FL 33622-5118

Toll Free 1.888.BUSINESS(1.888.287.4637)

Page 1 of 3 Account Number: E 0 0 C Enclosures 11 Statement Period 02/01/02 through 02/28/02

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#### **Business Economy Checking**

#### **Account Summary Information**

Statement Period 02/01/02 throu	gh 02/28/02	Statement Beginning Balance	15,278.26
Number of Deposits/Credits	3	Amount of Deposits/Credits	6,653.69
Number of Withdrawals/Debits	34	Amount of Withdrawals/Debits	13,192.55
Number of Deposited Items	5	Statement Ending Balance	8,739.40
Number of Enclosures	11	Average Ledger Balance	10,776.14
Number of Days in Cycle	28	Service Charge	0.00

Your account has overdraft protection provided by CreditLine Account number 6821 1004 194499.

You avoided the monthly maintenance fee because you had \$11,009.67 average balance in your checking account during the statement cycle. Thank you for choosing to bank with us.

The accounts used to calculate your monthly maintenance fee for this statement cycle were:

Business Economy Checking Business Economy Checking 0015 9649 5751 0030 6105 1040

#### **Deposits and Credits**

Date Posted	Amount	Descriptión 🚜	Bank Reference
02/08 02/19	1,660.29 1,843.40	Deposit BkofAmerica ATM 02/18 #000007784 Deposit Doral #2 Miami FL	81320 <del>75</del> 40699746 946302180007784
02/26	3,150.00	Deposit P. D.	813207240256526

#### Withdrawals and Debits

#### Checks

Check Number Am	ount	Date Posted	Bank Reference	Check Number	Amount	Date Posted	Bank Reference
25	36.87	02/05	813106140218779	2727	286.95	02/04	813106740950729
	58.08	02/14	813105740380257	2728	1,601.18	02/15	813106140739441
	37.00	02/20	813106740751696	2729	300.00	02/15	813106540649273





GAECOM CORPORATION

Page 2 of 3 Account Number: E 0 0 C Enclosures 11 Statement Period 02/01/02 through 02/28/02

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# Business Economy Checking

#### Withdrawals and Debits - Continued

M		ı٠.
N/D	ec	к

Check Number	Amount	Date Posted	Bank Reference	Check Number	Amount	Date Posted	Pank Reference
2730 2731 2732	374.73 1,677.38 410.00	02/22 02/22 02/19	813106540814119 813106540771618 813207740203876	2733 . 2734	100.00 150.00	02/21 02/27	81320774053108( 81310674023906!

#### Other Debits

Other Dept			
Dato .			Bank .
Posted	Amount	Description	Reference
02/01	100.00	Fleet Credit Crd;Des=ease Epay ;ID=0406769801 Eff Date: 020201;Indn:Gaetan E Chapoteau	902320325362605
02/04	1,500.00	American Express;Des = elec Remit;ID = 020202010531091 Eff Date: 020204;Indn:Gaetan E Chapoteau	902320356791370
02/04	35.00	Merchant Srycs ; Ses=merch Fees; ID = 039390370226011 Eff Date: 020204; Indn: Gaecom Corporation	902320356753904
02/07	1,073.07	Pbs Bankchex VI ;Des=payroli ;ID=07705300000115X Eff Date: 020207;Indn:Gaetan Chapoteau	90232037302444
02/08	348.24	Paychex Tps ;Des = taxes ;ID = 00574399 7921 Eff Date: 020208;Indn:Gaetan Chapoteau	90232038406664
02/11	150.00	American Express; Des = elec Remit; ID = 020209010261364 Eff Date: 020211; Indn: Gaetan E Chapoteau	90232042564563
02/11	108.30	Paychex Eib ;Des=invoice ;Id=x07677900007671 Eff Date: 020211;Indn:Gaetan Chapoteau	902320395025429
02/14	500.00	American Express;Des = elec Remit;ID = 020213010258185 Eff Date: 020214;Indn:Gaetan Chapoteau	902320440659110
02/15	271.94	Commercial Loans Debit	902202142100334
02/10	150.00	Mbna America ; Des = online Pmt; ID = 594151479 Eff Date: 020220; Indn: G Chapoteau	90232050626708
02/20	100.00	Bmw Bank Of N A ;Des = payment ; <b>ID = 463667600500119</b> Eff Date: 020220;Indn:Chapoteau,Gaetan E	90232050627267
02/20	100.00	Discover ;Des=smart Chk ;ID=601100497010547 Eff Date: 020220;Indn:Chapoteau Gaetan	902320510343693
02/21	1,073.07	Pbs Bankchex VI ;Des=payroll ;ID=07792600000105X Eff Date: 020221;Indn:Gaetan Chapoteau	902320511516746
02/21	414.57	Bmwfinancial Svs; Des = bmwfs Pymt; ID = Eff Date: 020221; Irdin: Gaecom Corpo3000233479	,, <sub>**</sub> , 902320521947556
02/22	348.24	Paychex Tps ;Des = taxes - ;ID = .00574399 7978 Eff Date: 020222;Indn:Gaetan Chapoteau	_902320522773420
02/26	43.73	Leasecomm ; Des = lease Pmnt; ID = 15607781 Eff Date: 020226; Indn: Gaecom Corporation	90232056543633
02/28	49.00	Check Order00075;Des = fee ;ID = Eff Date: 020228:Indn:Gaecom Corporation	90232059488333
Card Accour	ıt # 4635 7600 0	121 Date: 020220.111dn.Gaecom Corporation	
02/06	250.00	BkofAmerica ATM 02/05 #000008246 Withdrwl	946302050008246
02/08	51.00	CheckCard 0207 Dave & Buster'S #	92990207065279
02/19	160.00	BkofAmerica ATM 02/18 #000007785 Withdrwl	94630218000778
02/22	274.65	CheckCard 0221 Windstream Power S	92990221054684
02/25	21.77	CheckCard 0223 China One	92990223089152
02/26	137.78	CheckCard 0224 Best Buy 0000	92990224016998
Subtotal	895.20		



**GAECOM CORPORATION** 

Page 3 of 3 Account Number: E 0 0 C Enclosures 11 Statement Period 02/01/02 through 02/28/02

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# Business Etonomy Checking

#### **Daily Ledger Balances**

Date Balance Date Balance Date Balance						
02/01 02/04 02/05 02/06 02/07 02/08	15,178.26 13,356.31 12,819.44 12,569.44 11,496.37 12,757.42	02/11 02/14 02/15 02/19 02/20 02/21	12,499.12 11,741.04 9,567.92 10,841.32 10,254.32 8,666.68	02/22 02/25 02/26 02/27 02/28	5,991.68 5,969.91 8,938.40 8,788.40 8,739.40	

#### Message Center

Effective May, 2002, the fee for cashing business checks in our Arizona, Florida, Nevada, New Mexico, North Carolina, South Carolina, and Texas banking centers will be \$5. The fee applies only if the individual cashing the check does not maintain a relationship with Bank of America.

## TITLE SHEET

# FLORIDA TELECOMMUNICATIONS TARIFF

This tariff contains the description, regulations, and rates applicable to the furnishing of service and facilities for telecommunications services provided by s, LLC. with principal offices at 1809 SW 155 Avenue, Miramar, Florida 33027. This tariff applies for services furnished within the State of Florida. This tariff is on file with the Florida Public Service Commission, and copies may be inspected during normal business hours at the Company's principal place of business.

ISSUED April 9, 2002	EFFECTIVE:
Bv:	

## **CHECK SHEET**

The sheets listed below, which are inclusive of this tariff, are effective as of the date shown at the bottom of the respective sheet(s). Original and revised sheets as named below comprise all changes from the original tariff and are currently in effect as of the date of the bottom of this page.

<b>SHEET</b>	REVISION
1	Original
2	Original
3	Original
4 5	Original
5	Original
6	Original
7	Original
8	Original
9	Original
10	Original
11	Original
12	Original
13	Original
14	Original
15	Original
16	Original
17	Original
18	Original

ISSUED April 9, 2002

EFFECTIVE:

# TABLE OF CONTENTS

Fitle Sheet	1
Check Sheet	
Fable of Contents	
Symbols Sheet	4
Fariff Format Sheets	5
Section 1 - Technical Terms and Abbreviations	<i>6</i>
Section 2 - Rules and Regulations	7
Section 3 - Description of Service	10
Section 4 - Rates	14

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# SYMBOLS SHEET

The	following	are the only	symbols used	for the nurnoses	indicated below:
1110	TOHOWINE	are the only	SAMMONS RECT	TOT THE DRIPOSES	muicaleu nelow.

- D Delete or Discontinue
- I Change Resulting In An Increase to a Customer's Bill
- M Moved From Another Tariff Location
- N- New
- R Change Resulting In A Reduction To A Customer's Bill
- T Change in Text Or Regulation But No Change In A Rate Or Charge

ISSU	JED	April.	9.	2002

EFFECTIVE:

Ву:

#### TARIFF FORMAT SHEETS

- A. Sheet Numbering Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- B. Sheet Revision Numbers Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the FPSC. For example, the 4th revised Sheet 14. Because of carious suspension periods, deferrals, Etc., the FPSC follows in their tariff approval process, the most current sheet number on file with the Commission is not always the tariff page in effect. Consult the Check Sheet for the sheet currently in effect.
- C. Paragraph Numbering Sequence There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:

2.
2.1.
2.1.1.
2.1.1.A.
2.1.1.A.1
2.1.1.A.1.(a).
2.1.1.A.1.(a) I.
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D. Check Sheets - When a tariff filing is made with the FPSC, an updated check sheet accompanies the tariff filing. The check sheet lists the sheets contained in the tariff, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (\*). There will be no other symbols used on this page if these are the only changes made to it (i.e., the format, etc. remains the same, just revised revision levels on some pages). The tariff user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the FPSC.

ISSUED April 9, 2002	EFFECTIVE:

#### **SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS**

Access Line - An arrangement, which connects the customer's location to the Company's network switching center.

Authorization Code - A numerical code, one or more of which are available to a customer to enable him/her to access the carrier, and which are used by the carrier both to prevent unauthorized access to its facilities and to identify the customer for billing purposes.

Company or Carrier - s, LLC.

**Customer** - The person, firm, corporation or other entity, which orders, service and is responsible for payment of charges due and compliance with the Company's tariff regulations.

Day - From 8:00 AM up to, but not including, 5:00 PM local time, Sunday through Friday.

Evening - From 5:00 PM up to, but not including, 11:00 PM local time, Sunday through Friday.

Holidays - The Company's recognized holidays are New Year's Day, Memorial Day, July 4th, Labor Day, Thanksgiving Day, and Christmas Day.

**Night/Weekend -** From 11:00 PM, up to, but not including, 8:00 AM Sunday through Friday, and 8:00 AM Saturday, up to, but not including, 5:00 PM Sunday.

**Prepaid Account** - An inventory of Telecom Units purchased in advance by the Customer, and associated with one and only one Authorization Code as contained in a specific Prepaid Calling Card.

**Prepaid Calling Card** - A card issued by the Company, containing an Authorization Code which identifies a specific Prepaid Account of Telecom Units, which enables calls to be processed, account activity to be logged, and balances to be maintained, on a prepayment basis.

**Telecom Unit** - A measurement of telecommunications service equivalent to one minute of usage between any two points within the State of Florida.

**Telecommunications** - The transmission of voice communications or, subject to the transmission capabilities of the services, the transmission of data, facsimile, signaling, metering, or other similar communications.

**Underlying Carrier** - The telecommunications carrier whose network facilities provide the technical capability and capacity necessary for the transmission and reception of Customer telecommunications traffic.

#### SECTION 2 - RULES AND REGULATIONS

ISSUED April 9, 2002

EFFECTIVE.

By:

Geatan Chapoteau - President 1809 SW 155 Avenue Miramar, Florida 33027

## 2. 1 <u>Undertaking of the Company.</u>

The Company's services and facilities are furnished for communications originating at specified points within the state of Florida under terms of this tariff.

The Company installs, operates and maintains the communications services provided herein in accordance with the terms and conditions set forth under this tariff. It may act as the customer's agent for ordering access connection facilities provided by other carriers or entities when authorized by the customer, to allow connection of a customer's location to the Company's network. The customer shall be responsible for all charges due for such service arrangements.

The Company's services and facilities are provided on a monthly basis unless ordered on a longer term basis, and are available twenty-four hours per day, seven days per week.

## 2. 2 Limitations.

- 2. 2. 1 Service is offered subject to the availability of facilities and provisions of this tariff.
- 2. 2. 2 The Company's reserves the right to discontinue furnishing service or limit the use of service necessitated by conditions beyond its control: or when the customer is using service in violation of the law or the provisions of this tariff.
- 2. 2. 3 All facilities provided under this tariff is directly controlled by the Company and the customer may not transfer or assign the use of service or facilities, except with the express written consent of the Company. Such transfer or assignment shall only apply where there is no interruption of the use or location of the service or facilities.
- 2. 2. 4 Prior written permission from the Company is required before any assignment or transfer. All regulations and conditions contained in this tariff shall apply to all such permitted assignees or transferees, as well as all conditions for service.
- 2. 2. 5 Customers reselling or rebilling services must have a Certificate of Public Convenience and Necessity an interexchange carrier from the Florida Public Service Commission.

#### 2. 3 <u>Liabilities of the Company</u>.

2. 3. 1 The Company's liability for damages arising out of mistakes, interruptions, omissions, delays, errors, or defects in the transmission occurring in the course of furnishing service or facilities, and not caused by the negligence of its employees or its agents, in no event shall exceed an amount equivalent to the proportionate charge to the customer for the period during which the aforementioned faults in transmission occur.

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#### SECTION 2 - RULES AND REGULATIONS continued

2.	3	Limitation	ns (Cont.)
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- 2. 3. 2 The Company shall be indemnified and held harmless by the customer against:
  - (A) Claims for libel, slander, or infringement of copyright arising out of the material, data, information or other content transmitted over the Company's facilities.
  - (B) All other claims arising out of any act or omission of the customer in connection with any service or facility provided by the Company.
  - 2. 4. 1 Credit allowance for the interruption of service which is not due to the Company's testing or adjusting, negligence or the customer, or to the failure of channels or equipment provided by the customer, are subject to the general liability provisions set forth in 2. 3. 1 herein. It shall be the customer's obligation to notify the Company immediately of any service interruption for which a credit allowance is desired. Before giving such notice, the customer shall ascertain that the trouble is not being Caused by any action or omission by the customer within his control, or equipment furnished by the customer and connected to the Company's facilities. No refund or credit will be made for the time that the Company stands ready to repair the service and the subscriber does not provide access to the Company for such restoration work.
  - 2. 4. 2 No credit shall be allowed for an interruption of a continuous duration of less than twenty-four hours after the subscriber notifies the Company.
  - 2. 4. 3 The customer shall be credited for an interruption of more than twenty-four hours as follows:

Credit Formula:

Credit =  $A/B \times C$ 

"A" - outage time in hours

"B" - 720 hours in month

"C" - total monthly charge for affected facility

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#### SECTION 2 - RULES AND REGULATIONS continued

#### 2.5 <u>Disconnection of Service by Carrier.</u>

The company (carrier), upon 5 working days written notice to the customer, may discontinue service or cancel an application for service without incurring any liability for any of the following reasons:

- 2. 5. 1 Non-payment of any sum due to carrier for regulated service for more than thirty days beyond the date of rendition of the bill for such service.
- 2. 5. 2 A violation of any regulation governing the service under this tariff.
- 2. 5. 3 A violation of any law, rule, or regulation of any government authority having jurisdiction over such service.
- 2. 5. 4 The company has given the customer notice and has allowed a reasonable time to comply with any rule, remedy, or deficiency as stated in Rule 25-4.113, F.A.C., Refusal or Discontinuance of Service by Company.

## 2. 6 Deposits

The Company does not require a deposit from the customer.

#### 2. 7 Advance Payments

For customers whom the Company feels an advance payment is necessary, the Company reserves the right to collect an amount not to exceed one (1) month's estimated charges as an advance payment for service. This will be applied against the next month's charges and if necessary, a new advance payment will be collected for the next month.

## 2.8 Taxes

All state and local taxes (i. e., gross receipts tax, sales tax, municipal utilities tax) are listed as separate line items and are not included in the quoted rates.

## 2. 9 Billing of Calls

All charges due by the subscriber are payable at any agency duly authorized to receive such payments. Any objection to billed charges should be promptly reported to the Company. Adjustments to customers' bills shall be made to the extent that records are available and/or circumstances exist which reasonably indicate that such charges are not in accordance with approved rates or that an adjustment may otherwise be appropriate.

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## SECTION 3 - DESCRIPTION OF SERVICE

## 3.1 Timing of Calls

#### 3. 1. 1 When Billing Charges Begin and End For Phone Calls

The customer's long distance usage charge is based on the actual usage of the Company's network. Usage begins when the called party picks up the received, (i.e. when 2-way communication, often referred to as "conversation time" is possible.) When the called party picks up is determined by hardware answer supervision in which the local telephone company sends a signal to the switch or the software utilizing audio tone detection. When software answer supervision is employed, up to 60 seconds of ringing is allowed before it is billed as usage of the network. A call is terminated when the calling or called party hangs up.

## 3. 1. 2 Billing Increments

The minimum call duration for billing purposes is 1 minute for a connected call and calls beyond 1 minute are billed in 1-minute increments, unless otherwise stated in this tariff.

#### 3. 1. 3 Per Call Billing Charges

Billing will be rounded up to the nearest penny for each call.

#### 3. 1. 4 Uncompleted Calls

There shall be no charges for uncompleted calls.

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#### **SECTION 3 - DESCRIPTION OF SERVICE continued**

#### 3. 2 Calculation of Distance

Usage charges for all mileage sensitive products are based on the airline distance between rate centers associated with the originating and terminating points of the call.

The airline mileage between rate centers is determined by applying the formula below to the vertical and horizontal coordinates associated with the rate centers involved. The Company uses the rate centers that are produced by Bell Communications Research in the NPA-NXX V & H Coordinates Tape and Bell's NECA Tariff No. 4.

#### FORMULA:

The square root of:  $\frac{(V1 - V2) + (H1 - H2)}{10}$ 

# 3.3 Minimum Call Completion Rate

A customer can expect a call completion rate of not less than 90% during peak use periods for all FG D services ("1+" dialing).

#### 3. 4 Service Offerings

#### 3. 4. 1 Long Distance Service

Long Distance Service is offered to residential and business customers. The service permits direct dialed outbound calling at a single per minute rate. Service is provided from presubscribed, dedicated or shared use access lines. Calls are billed in one-minute increments. No monthly recurring charges or minimum monthly billing requirements apply.

#### 3. 4. 2 800 / 888 (Inbound) Long Distance Service

800 / 888 (Inbound) Long Distance Service is offered to residential and business customers. Service is provided from presubscribed, dedicated or shared use access lines. Calls are billed in six-second increments, with six-second minimum call duration. A \$10.00 minimum monthly billing requirement applies. Customers whose monthly usage is less than the minimum will be billed the minimum amount.

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# SECTION 3 - DESCRIPTION OF SERVICE continued

5. 1. 5 Caming Card Scr vice	3. 4. 3	Calling Card Servic
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This service permits use of Prepaid Calling Cards for placing long distance calls. Customers may purchase Prepaid Calling Cards at a variety of retail outlets or through other distribution channels.

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Prepaid Calling Cards are available at a variety of face values ranging from five dollars (\$5.00), in one-dollar (\$1.00) increments. Prepaid Calling Card service is accessed using the toll-free number printed on the card. The caller is prompted by an automated voice response system to enter his/her Authorization Code, and then to enter the terminating telephone number. Processor tracks the call duration on a real time basis to determine the number of Telecom Units consumed. The total consumed Telecom Units for each call is deducted from the remaining Telecom Unit balance on the Customer's Prepaid Calling Card. All calls must be charged against Prepaid Calling Card that has a sufficient telecom Unit balance. A Customer's call will be interrupted with an announcement when the balance is about to be depleted. In order to continue the call, the Customer can either call the toll-free number on the back of the Prepaid Calling Card and "recharge" the balance on the card using a nationally recognized credit card, or the Customer can throw the card away and purchase a new one. The Company will terminate calls in progress if the balance on the Prepaid Calling Card is insufficient to continue the call and the Customer fails to enter the number of another valid Prepaid Calling Card prior to termination A card will expire on the date indicated on the card, or if no date is specified, 12 months from the date of first usage, or the date of last recharge, whichever is later. The Company will not refund unused balances. A credit allowance for Prepaid Calling Card Service is applicable to calls that are interrupted due to poor transmission, one-way transmission, or involuntary disconnection of a call. To receive the proper credit, the Customer must notify the Company at the designated toll-free customer service number printed on the Prepaid Calling Card and furnish the called number, the trouble experienced (e.g. cut-off, noisy circuit, etc.), and the approximate time that the call was placed. When a call charged to a Prepaid Calling Card is interrupted due to cut-off, one-way transmission, or poor transmission conditions, the Customer will receive a credit equivalent of one Telecom Unit. Credit allowances for calls pursuant to Prepaid Card Service do not apply for interruptions not reported promptly to the Company or interruptions that are due to the failure of power, equipment or systems not provided by the Company. Credit for failure of service shall be allowed only when such failure is caused by or occurs due to causes within the control of the Company. The Company will block all calls beginning with the NPA "900" and NXX "976" calls, therefore such calls cannot be completed.

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## **SECTION 3 - DESCRIPTION OF SERVICE continued**

## 3. 4. 4 Operator Services

The Company's operator services are provided to residential and business customers who "presubscribed" to this service for intrastate calling. Operator services include the completion of collect, station-to-station, person-to-person, third party billing and credit card calls with the assistance of a Carrier operator. Each completed operator assisted call consists of two charge elements (except as otherwise indicated herein): (i) a fixed operator charge, which will be dependent on the type of billing selected (e.g., calling card collect or other) and/or the completion restriction selected (e.g., station-to-station or person-to-person); and (ii) a measured usage charge dependent upon the duration, of the call.

## 3. 4. 4. A Operator Dialed Surcharge

By:

This surcharge applies to Operator Station and Person-to-Person rated calls when the customer has the capability of dialing all the digits necessary to complete a call, but elects to dial only the appropriate operator code and requests the operator to dial the called station. The surcharge does not apply to:

- 1) Calls where a customer cannot otherwise dial the call due to defective equipment or trouble on the s, LLC. network; and
- Calls in which a Company operator places a call for a calling party who is identified as being handicapped and unable to dial the call because of his/her handicap.

The Operator Dialed Surcharge applies in addition to any other applicable operator charges.

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## **SECTION 4 - RATES**

#### 4.1. SERVICE CHARGES

#### 4.1.1. Residential Outbound/Inbound Switched Services

Rate <u>Plan</u>	Rate <u>Per Minute</u>	Monthly <u>Service Charge</u>	800 Option  Monthly Service Charge
R1*	\$.1655	None	\$3.00
R2**	\$.1655	None	\$3.00
R3**	\$.1655	\$3.00	\$3.00
R4**	\$.1655	\$5.00	\$3.00

In addition to the above charges, there is a non-recurring installation fee of \$15.00 for each rate plan.

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<sup>\*</sup> Calls are billed in six (6) second increments.
\*\* Calls are bill in on (1) minute increments.

## SECTION 4 - RATES, Continued

## 4.1. SERVICES CHARGES, Continued

## 4.1.2. Business Outbound/Inbound Switched Services

Rate <u>Plan</u>	Monthly Volume	Rate <u>Per Minute</u>	Monthly <u>Service Charge</u>
B1S*	\$0-\$250	\$.1355	\$5.00
B2S*	\$251-\$1000	\$.1555	\$10.00
B3S*	over \$1001	\$.1455	\$25.00

In addition to the above charges, there is a non-recurring installation fee of \$15.00 for each rate plan.

\* Calls are billed in six (6) second increments.

## 4.13. Outbound/Inbound Dedicated Services

Rate <u>Plan</u>	Monthly Volume	Peak Rate Per Minute	Off-Peak Rate Per Minute	Monthly Service Charge
B1D*	\$0-\$2500	\$.1060	\$.1189	\$300.00
B2D*	\$251-\$1000	\$.0960	\$.1089	\$300.00
B3D*	\$5001-\$7500	\$.1160	\$.0989	\$300.00
B4D*	\$7501-\$10000	\$.1110	\$.0939	\$300.00
B5D*	\$10001-\$50,000	\$.1060	\$.0889	\$300.00
B6D*	\$50,001-\$125000	\$.1060	\$.0889	\$300.00
B7D*	Not Applicable	\$.1060	\$.0889	\$300.00

In addition to the above charges, non-recurring installation for each rate plan are as follows: Installation Charge = \$600.00, Loop Charge = \$700.00

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<sup>\*</sup> Calls are billed in six (6) second increments.

## SECTION 4 - RATES, Continued

# 4.1. SERVICE CHARGES, Continued

## 4.14. Travel Card Services

Rate <u>Plan</u>	Rate <u>Per Minute</u>	Monthly Service Charge	Surcharge Per Call	Payment <u>Method</u>
TC2	\$.1555	No Charge	None	Postpaid
TC3	\$.2225	No Charge	\$.25	Prepaid
TC4	\$.2625	No Charge	None	Prepaid

## 4.1.5. New Travel Card Services

Rate	Rate	Set-Up	Surcharge	Payment
<u>Plan</u>	<u>Per Minute</u>	<u>Charge</u>	<u>Per Call</u>	Method
PPD33	\$0.3300	\$0.00	\$0.2900	Prepaid
C2	\$0.1900	\$1.95	\$0.2500	Postpaid
RCC25	\$0.2100	\$0.00	\$0.2500	Prepaid

All travel card services are billed in one minute billing increments. A payphone surcharge per call of \$0.35 applies to all travel card services.

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#### SECTION 4 - RATES, Continued

## 4.1.6. Prepaid Calling Card Service

Maximum Rate Per Minute: \$.18

## 4.1.7. Payphone Surcharge

A surcharge of \$.50 per call will be added to any completed. Intrastate toll access code and subscriber 800/888 type calls placed from a public or semi-public Pay Phone.

#### 4.1.8 Connection Surcharge

A surcharge of \$.49 per call will be added for every call that is connected. If an Answer Machine, Fax Machine, Voice Mail or Pager answers it will be considered connected.

## 4.1.9 Maintenance Surcharge

A surcharge of \$.25 applies to any card that has been used at least once.

## 4.1.10. Directory Assistance

The Company provides Directory Assistance as an ancillary service exclusively to its customers. Directory Assistance is accessible by dialing "1", the area code of the desired number and "555-1212".

Directory Assistance, per call: \$.75

## 4.2 Payment of Calls

## 4. 2. 1 Late Payment Charges

Interest charges of 1.5% per month will be assessed on all unpaid balances more than thirty days old.

#### 4. 2. 2 Return Check Charges

A return check charge of \$25.00 will be assessed for checks returned for insufficient funds if the face value does not exceed \$50.00, \$30.00 if the face value does exceed \$50.00 but does not exceed \$300.00, \$40.00 if the face value exceeds \$300.00 or 5% of the value of the check, whichever is greater.

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## **SECTION 4 - RATES continued**

#### 4.2.3 Restoration of Service

A reconnection fee of \$25.00 per occurrence is charged when service is re-established for customers who had been disconnected for non-payment.

## 4. 3 Special Promotions

The company will, from time to time, offer special promotions to its customers waiving certain charges. These promotions will be approved by the FPSC with specific starting and ending dates, and will be part of this tariff.

# 4.4 Special Rates For The Handicapped

## 4. .4. 1. <u>Directory Assistance</u>

There shall be no charge for up to fifty calls per billing cycle from lines or trunks serving individuals with disabilities. The Company shall charge the prevailing tariff rates for every call in excess of 50 within a billing cycle.

# 4. 4. 2 Hearing and Speech Impaired Persona

Interstate toll message rates for TDD users shall be evening rates for daytime calls and night rates for evening and night calls.

## 4. 4. 3 <u>Telecommunications Relay Service</u>

For intrastate toll calls received from the relay service, the Company will when billing relay calls discount relay service calls by 50 percent off of the otherwise applicable rate for a voice nonrelay call except that where either the calling or called party indicates that either party is both hearing and visually impaired, the call shall be discounted 60 percent off of the otherwise applicable rate for a voice nonrelay call. The above discounts apply only to time-sensitive elements of a charge for the call and shall not apply to per-call charges for the call and shall not apply to per-call charges such as a credit card surcharge.

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