

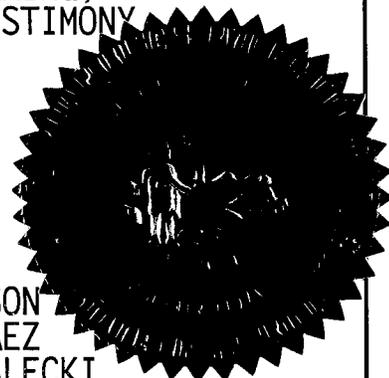
BEFORE THE  
FLORIDA PUBLIC SERVICE COMMISSION

DOCKET NO. 020004-GU

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In the Matter of  
NATURAL GAS CONSERVATION  
COST RECOVERY.

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PROCEEDINGS: HEARING  
BEFORE: CHAIRMAN LILA A. JABER  
COMMISSIONER J. TERRY DEASON  
COMMISSIONER BRAULIO L. BAEZ  
COMMISSIONER MICHAEL A. PALECKI  
COMMISSIONER RUDOLPH "RUDY" BRADLEY  
DATE: Wednesday, November 20, 2002  
TIME: Commenced at 9:00 a.m.  
Concluded at 4:20 p.m.  
PLACE: Betty Easley Conference Center  
Room 148  
4075 Esplanade Way  
Tallahassee, Florida  
REPORTED BY: JANE FAUROT, RPR  
Chief, Office of Hearing Reporter Services  
FPSC Division of Commission Clerk and  
Administrative Services  
(850) 413-6732

1 APPEARANCES:

2           RICHARD D. MELSON, Hopping Green Sams and Smith, Post  
3 Office Box 6526, Tallahassee, Florida 32314, appearing on  
4 behalf of City Gas Corporation.

5           WAYNE L. SCHIEFELBEIN, P. O. Box 15756, Tallahassee,  
6 Florida 32317-5856, appearing on behalf of Chesapeake Utilities  
7 Corporation.

8           NORMAN H. HORTON, JR., Messer, Caparello & Self,  
9 P.A., P. O. Box 1876, Tallahassee, Florida 32302-1876,  
10 appearing on behalf of Florida Public Utilities Company (FPUC).

11           MATTHEW R. COSTA, Corporate Counsel, P. O. Box 111,  
12 Tampa, Florida 33601, appearing on behalf of Tampa Electric  
13 Company d/b/a Peoples Gas System (PGS).

14           LORENA A. HOLLEY, FPSC General Counsel's Office, 2540  
15 Shumard Oak Boulevard, Tallahassee, Florida 32399-0870,  
16 appearing on behalf of the Commission Staff.

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## I N D E X

## WITNESSES

1	NAME:	PAGE NO.
2		
3		
4	GLORIA LOPEZ	
5	Stipulated Prefiled Direct Testimony	
6	Inserted	7
7	AMANDA PRICE	
8	Stipulated Prefiled Direct Testimony	
9	Inserted	12
10	BRIAN S. BILINSKI	
11	Stipulated Prefiled Direct Testimony	
12	Inserted	15
13	ROBERT L. SMITH	
14	Stipulated Prefiled Direct Testimony	
15	Inserted	18
16	KANDI M. FLOYD	
17	Stipulated Prefiled Direct Testimony	
18	Inserted	25
19	DEBBIE STITT	
20	Stipulated Prefiled Direct Testimony	
21	Inserted	31
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EXHIBITS

1  
2  
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NUMBER:

ID. ADMTD.

1	GL-1 and GL-2	6	6
2	AJP-1	6	6
3	BSB-1	6	6
4	RLS-1 and RLS-3	6	6
5	KMF-1R, KMF-2R, KMF-3 and KMF-4	6	6

## P R O C E E D I N G S

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CHAIRMAN JABER: That takes us to Docket 04.

MS. HOLLEY: There are no pending motions or confidentiality matters outstanding in this docket. And as in the previous docket, all issues have been stipulated and all witnesses have been excused.

CHAIRMAN JABER: Thank you, Ms. Holley. Let's go ahead and indicate that all the prefiled testimony in Docket 020004 shall be inserted into the record as though read, and let's identify the exhibits.

MS. HOLLEY: Okay. Gloria Lopez, GL-1 and GL-2.

CHAIRMAN JABER: GL-1 and GL-2 are identified as Composite Exhibit 1.

MS. HOLLEY: Amanda J. Price, AJP-1.

CHAIRMAN JABER: AJP-1 is identified as Exhibit 2.

MS. HOLLEY: Brian S. Bilinski, BSB-1.

CHAIRMAN JABER: BSB-1 is identified as Hearing Exhibit 3.

MS. HOLLEY: Robert Smith, RLS-2 and RLS-3.

CHAIRMAN JABER: RLS-2 and RLS-3 are identified as Composite Exhibit 4.

MS. HOLLEY: Kandi M. Floyd, KMF-1R, KMF-2R, KMF-3 and KMF-4.

CHAIRMAN JABER: KMF-1R, KMF-2R, KMF-3 and KMF-4 are identified as Composite Exhibit 5.

1 MS. HOLLEY: And Debbie Stitt, DS-1.

2 CHAIRMAN JABER: DS-1 is identified as Hearing  
3 Exhibit 6. Any other exhibits?

4 MS. HOLLEY: That's it.

5 CHAIRMAN JABER: Hearing Exhibits 1 through 6 are  
6 admitted into the record.

7 Any other preliminary matters we need to address?

8 (Exhibits 1 through 6 marked for identification and  
9 admitted into the record.)

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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION  
DIRECT TESTIMONY OF  
GLORIA LOPEZ  
ON BEHALF OF NUI CITY GAS COMPANY OF FLORIDA  
DOCKET NO. 020004-GU

**Q. Please state your name, business address, by whom you are employed, and in what capacity.**

**A. My name is Gloria Lopez and my business address is 955 East 25th Street, Hialeah, Florida 33013-3498. I am employed by NUI Corporation as Director of Business and Regulatory Affairs.**

**Q. Are you familiar with the energy conservation programs of City Gas Company of Florida ("City Gas")?**

**A. Yes, I am. City Gas is NUI Corporation's Florida utility operation.**

**Q. Are you familiar with the costs that have been incurred and that are projected to be incurred by City Gas in implementing its energy conservation programs?**

**A. Yes, I am.**

**Q. What is the purpose of your testimony in this docket?**

1 A. To submit the recoverable costs incurred during the period ending  
2 December 31, 2001, and to identify the final true-up amount related to  
3 that period.

4

5 **Q. Has City Gas prepared schedules which show the expenditures**  
6 **associated with its energy conservation programs for the period you**  
7 **have mentioned?**

8

9 A. Yes. I have prepared and filed together with this testimony Exhibit \_\_\_  
10 (GL-1) consisting of Schedules CT-1, CT-2 and CT-3.

11

12 **Q. What amount did City Gas spend on conservation programs during**  
13 **this period?**

14

15 A. \$1,855,242.

16

17 **Q. What is the final true-up amount associated with the period**  
18 **ending December 31, 2001?**

19

20 A. An over-recovery of \$219,083.

21

22 **Q. Does this conclude your testimony?**

23

24 A. Yes, it does.

## 1 BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

2 DIRECT TESTIMONY OF GLORIA L. LOPEZ

3 ON BEHALF OF

4 CITY GAS COMPANY OF FLORIDA

5 DOCKET NO. 020004-GU

6 October 4, 2002

7

8 **Q. Please state your name, business address, by whom you are employed, and in what**  
9 **capacity.**

10

11 A. My name is Gloria L. Lopez and my business address is 955 East 25th Street, Hialeah,  
12 Florida 33013-3498. I am employed by NUI Utilities, Inc. as Director of Regulatory &  
13 Business Affairs.

14

15 **Q. Are you familiar with the energy conservation programs of City Gas Company of**  
16 **Florida ("City Gas")?**

17

18 A. Yes, I am.

19

20 **Q. Are you familiar with the costs that have been incurred and are projected to be**  
21 **incurred by City Gas in implementing its energy conservation programs?**

22

23 A. Yes, I am.

24

25

DOCUMENT # 020004-GU

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FPSC-COMMISSION CLERK

1 **Q. What is the purpose of your testimony in this docket?**

2

3 A. To submit the conservation cost recovery true-up for the final true-up period January 1,  
4 2001 through December 31, 2001, and for the actual and estimated period of January 1,  
5 2002, through December 31, 2002. I will also present the total level of costs City Gas  
6 seeks to recover through its conservation factors during the period January 1, 2003  
7 through December 31, 2003, as well as the conservation factors which, when applied to  
8 our customer's bills during the period January 1, 2003 through December 31, 2003, will  
9 permit recovery of total ECCR costs.

10

11 **Q. What is the Company's estimated true-up for the period January 1, 2002 through**  
12 **December 31, 2002?**

13

14 A. An over-recovery of \$141,177. This amount is calculated on page 4 of Schedule C-3 and  
15 takes into account the final audited true-up for the year ended December 31, 2001, which  
16 was an over-recovery of \$745,761, including interest.

17

18 **Q. What is the total cost City Gas seeks to recover during the period January 1, 2003**  
19 **through December 31, 2003?**

20 A. \$2,846,275. This represents the projected costs of \$2,987,452 to be incurred during 2003,  
21 less the estimated true-up of \$141,177 for calendar year 2002.

22

23

24

25

1 **Q. What conservation factors does City Gas need to permit recovery of these costs?**

2

3 A. Residential (RS, ED & GL) \$00.07799

4 Commercial (CS, ED & SCTS) \$00.02272

5 Commercial Large Volume (LCS & CTS) \$00.01494

6 Industrial (IP & ITS) \$00.01363

7

8 **Q. Has City Gas prepared schedules to support its requested Conservation Cost**  
9 **Recovery Factor?**

10

11 A. Yes. I have prepared and filed together with this testimony Schedules C-1 through C-3 as  
12 prescribed by Commission Staff. These schedules are included in my Exhibit \_\_\_ (GL-1).

13

14 **Q. Does this conclude your testimony?**

15

16 A. Yes, it does.

## 1 BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

2 In Re: Conservation Cost Recovery Clause

3 DIRECT TESTIMONY OF AMANDA J. PRICE

4 On Behalf of5 Chesapeake Utilities Corporation

6 DOCKET NO. 020004-GU

7 Q. Please state your name, business address, by whom you are employed, and in  
8 what capacity.9 A. My name is Amanda J. Price, and my business address is 1015 6<sup>th</sup> Street  
10 N.W., Winter Haven, Florida, 33881. I am employed by Chesapeake Utilities  
11 Corporation (“Chesapeake”) as Division Accountant.12 Q. Are you familiar with the energy conservation programs of Chesapeake and  
13 the revenues and costs that are associated with these programs?

14 A. Yes.

15 Q. What is the purpose of your testimony in this docket?

16 A. The purpose of my testimony is to present data and summaries concerning the  
17 planned and actual accomplishments of Chesapeake’s energy conservation  
18 programs during the period January 2001 through December 2001. Data  
19 related to calculation of the true-up for this period is also included.20 Q. Have you prepared summaries of Chesapeake’s conservation programs and  
21 the costs associated with them?22 A. Yes. Summaries of the seven programs in connection with which Chesapeake  
23 incurred recoverable costs during the period January 2001 through December

1 2001 are contained in Schedule CT-6 of Exhibit AJP-1. Included are our  
2 Residential Home Builders Programs, Residential Appliance Replacement  
3 Program, Residential Water Heater Retention Program, Residential Space  
4 Conditioning Program, Gas Space Conditioning Program, Propane  
5 Distribution Program and our Conservation Education Program.

6 Q. Have you prepared schedules which show the expenditures associated with  
7 Chesapeake's energy conservation programs for the periods you have  
8 mentioned?

9 A. Yes. Schedule CT-2 page 1, Exhibit AJP-1 shows actual expenses  
10 for the period, and also shows a comparison of the actual program costs and  
11 true-up with the estimated costs and true-up submitted at the November 2001  
12 hearing in this docket.

13 Q. What was the total cost incurred by Chesapeake in connection with the seven  
14 programs during the twelve months ending December 2001?

15 A. As shown in Exhibit AJP-1, Schedule CT-2, page 2, total program costs were  
16 \$581,444. This total is \$ 137,344 more than our projection of the program  
17 costs for the twelve month period.

18 Q. Have you prepared, for the twelve month period involved, a schedule which  
19 shows the variance of actual from projected costs by categories of expenses.

20 A. Yes. Schedule CT-2, page 3, of Exhibit AJP-1 shows these variances.

21 Q. What is Chesapeake's adjusted net true-up for the twelve months ended  
22 December 2001?

1 A. As shown on Schedule CT-2, page 1, we originally estimated an  
2 underrecovery, including interest, of \$79,433. This projected true-up amount  
3 was based on conservation revenues of \$369,599 for the period January 2001  
4 through December 2001. However, the approved energy conservation rates  
5 for sales and transportation services during this period actually yielded  
6 conservation revenues of \$340,729, or \$28,870 under projection. Expenses  
7 for the period were \$137,344 more than projected. The total difference,  
8 including interest, is \$167,349.

9 Q. Is this adjusted net true-up of \$167,349 an overrecovery or an underrecovery?

10 A. An underrecovery, as shown on Schedule CT-1 of Exhibit AJP-1.

11 Q. Does this conclude your testimony?

12 A. Yes, it does.

1                                   BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

2                                   In Re: Natural Gas Conservation Cost Recovery

3                                   DIRECT TESTIMONY OF BRIAN S. BILINSKI

4                                   On behalf of

5                                   The Florida Division of Chesapeake Utilities Corporation

6                                   DOCKET NO. 020004-GU

7    Q.     Please state your name, occupation, and business address.

8    A.     My name is Brian S. Bilinski. I am the Accounting and Rates Manager of the Florida Division  
9           of Chesapeake Utilities Corporation. My business address is 1015 6th Street, N. W., Winter  
10          Haven, Florida 33881.

11   Q.     Describe briefly your educational background and relevant professional background.

12   A.     I have a Bachelor's of Science degree in Accounting from St. Peter's College in Jersey City,  
13          New Jersey and a Master's in Business Administration from Stetson University in Deland,  
14          Florida. I have been employed in the water and wastewater industry in Florida for over twenty  
15          years. I was first employed by the Florida Division of Chesapeake Utilities Corporation in June  
16          2002 as the Accounting and Rates Manager.

17   Q.     Are you familiar with the energy conservation programs of the Company and costs which have  
18          been, and are projected to be, incurred in their implementation?

19   A.     Yes.

20   Q.     What is the purpose of your testimony in this docket?

21   A.     To describe generally the expenditures made and projected to be made in implementing,  
22          promoting, and operating the Company's energy conservation programs. This will include  
23          recoverable costs incurred in January through August 2002 and projections of program costs to  
24          be incurred from September through December 2002. It will also include projected  
25          conservation costs for the period January 2003 through December 2003, with a calculation of

1 the conservation adjustment factors to be applied to the customers' bills during the collection  
2 period of January 1, 2003 through December 31, 2003.

3 Q. Have you prepared summaries of the Company's conservation programs and the costs  
4 associated with these programs?

5 A. Yes. Summaries of the seven programs are contained in Schedule C-4 of Exhibit BSB-1.  
6 Included are the Residential Home Builder Program, the Residential Appliance Replacement  
7 Program, the Residential Propane Distribution Program, the Conservation Education Program,  
8 the Natural Gas Space Conditioning for Residential Homes Program, the Gas Space  
9 Conditioning Program, and the Residential Water Heater Retention Program.

10 Q. Have you prepared schedules that show the expenditures associated with the Company's energy  
11 conservation programs for the periods you have mentioned?

12 A. Yes, Schedule C-3, Exhibit BSB-1 shows actual expenses for the months January through  
13 August 2002. Projections for September through December 2002 are also shown on Schedule  
14 C-3. Projected expenses for the January 2003 through December 2003 period are shown on  
15 Schedule C-2 of Exhibit BSB-1.

16 Q. Have you prepared schedules that show revenues for the period January 2002 through  
17 December 2002?

18 A. Yes. Schedule C-3 (Page 4 of 5) shows actual revenues for the months January through August  
19 2002. Projections for September through December 2002 are also shown on Schedule C-3  
20 (Page 4 of 5).

21 Q. Have you prepared a schedule that shows the calculation of the Company's proposed  
22 conservation adjustment factors to be applied during billing periods from January 1, 2003  
23 through December 31, 2003?

24 A. Yes. Schedule C-1 of Exhibit BSB-1 shows this calculation. Net program cost estimates for the  
25 period January 1, 2003 through December 31, 2003 are used. The estimated true-up amount

1 from Schedule C-3 (Page 4 of 5, Line 12) of Exhibit BSB-1, being an underrecovery, was added  
2 to the total of the projected costs for the twelve-month period. The total amount was then  
3 divided among the Company's rate classes, excluding customers who are on market-based rates,  
4 based on total projected contribution. The results were then divided by the projected gas  
5 throughput for each rate class for the twelve-month period ending December 31, 2003. The  
6 resulting factors are shown on Schedule C-1 of Exhibit BSB-1.

7 Q. Does this conclude your testimony?

8 A. Yes, it does.

BEFORE THE  
FLORIDA PUBLIC SERVICE COMMISSION  
DOCKET NO. 020004-GU  
DETERMINATION OF CONSERVATION COSTS RECOVERY FACTOR

Direct Testimony of  
ROBERT L. SMITH

On Behalf of  
FLORIDA PUBLIC UTILITIES COMPANY

- 1 Q. Please state your name and business address.
- 2 A. Robert L. Smith: my business address is 401 S. Dixie  
3 Highway, West Palm Beach, Florida 33401.
- 4 Q. By whom are you employed and in what capacity?
- 5 A. I am employed by Florida Public Utilities Company as  
6 Director of Marketing and Sales.
- 7 Q. What is the purpose of your testimony at this time?
- 8 A. To advise the Commission of the actual over/under  
9 recovery of the Conservation costs for the period  
10 January 1, 2001 through December 31, 2001 as compared to  
11 the amounts previously reported for that period  
12 which were based on four months estimated data.
- 13 Q. Please state the actual amounts of over/under recovery of  
14 Conservation Program costs for both divisions of Florida  
15 Public Utilities Company for January 1, 2001 through December  
16 31, 2001.
- 17 A. The Company under-recovered \$316,208 during that period.  
18 These amounts are substantiated on Schedule CT-3, page 2 of  
19 3, Calculation of True-up and Interest Provision.

1 Q. How do these amounts compare with the estimated true-up  
2 amounts which were allowed by the Commission?

3 A. We did not provide any estimated true-up amounts for this  
4 period.

5 Q. Have you prepared any exhibits at this time?

6 A. We have prepared and pre-filled Schedules CT-1, CT-2,  
7 CT-3, CT-4, CT-5 and CT-6 (Composite Exhibit RLS-2).

8 Q. Does this conclude your testimony?

9 A. Yes.

10

11

12

BEFORE THE  
FLORIDA PUBLIC SERVICE COMMISSION  
DOCKET NO. 020004-GU  
DETERMINATION OF CONSERVATION COSTS RECOVERY FACTOR

Amended Direct Testimony of  
ROBERT L. SMITH  
On Behalf of  
FLORIDA PUBLIC UTILITIES COMPANY  
CONSOLIDATED NATURAL GAS DIVISION

- 1 Q. Please state your name and business address.
- 2 A. Robert L. Smith: my business address is P.O.  
3 Box 3395, West Palm Beach, Florida 33402-3395.
- 4 Q. By whom are you employed and in what capacity?
- 5 A. I am employed by Florida Public Utilities  
6 Company as Director, Marketing and Sales.
- 7 Q. What is the purpose of your testimony at this  
8 time?
- 9 A. To advise the Commission as to the Conservation  
10 Cost Recover Clause Calculation for the period  
11 January 2003 through December 2003 and to  
12 clarify the use of "Good Cents" branding to  
13 support Florida Public Utilities conservation  
14 programs.
- 15 Q. What are the total projected costs for the  
16 period January 2003 through December 2003 in the  
17 Consolidated Natural Gas Division?
- 18 A. The total projected Conservation Program Costs

1           are \$2,360,000. Please see Schedule C-2, page  
2           2, for the programmatic and functional breakdown  
3           of these total costs.

4           Q. What is the true-up for the period January, 2002  
5           through December, 2002?

6           A. As reflected in the respective "C" schedules,  
7           the True-up amount for the Consolidated Natural  
8           Gas Division is \$10,944.

9           Q. What are the resulting net total projected  
10          conservation costs to be recovered during this  
11          period?

12          A. The total costs to be recovered are \$2,370,944.

13          Q. What is the Conservation Adjustment Factor  
14          necessary to recover these projected net total  
15          costs?

16          A. The Conservation Adjustment Factors per therm  
17          for the Consolidated Natural Gas Division are:

18		
19	Residential	\$.09003
20	General Service & GS Transportation	\$.03442
21	Large Volume Service & LV Transportation <50,000	\$.02275
22	Large Volume Transportation Service >50,000	\$.02275

23

24          Q. Are there any exhibits that you wish to sponsor  
25          in this proceeding?

26          A. Yes. I wish to sponsor as Exhibits Schedules  
27          C1, C-2, C-3, and C-5 (Composite Prehearing

1 Identification Number RLS-2), which have been  
2 filed with this testimony.

3

4 Q. How does Florida Public Utilities plan to  
5 promote the Commission approved conservation  
6 programs to customers?

7 A. These programs will be promoted through the  
8 implementation of the company's "Good Cents"  
9 branding.

10 Q. What is the "Good Cents" branding?

11 A. "Good Cents" is a nationally recognized licensed  
12 energy conservation and fuel neutral program  
13 utilized by numerous electric and natural gas  
14 utilities. Florida Public Utilities has  
15 expanded its branding license arrangement to  
16 include the Commission approved natural gas  
17 conservation programs.

18 Q. How does Florida Public Utilities utilize this  
19 branding?

20 A. The Company uses the "Good Cents" branding to  
21 create an awareness of its energy conservation  
22 and fuel neutral programs among consumers,  
23 businesses, builders and developers via  
24 broadcast and print media, promotional items and  
25 other collateral materials. Through this  
26 branding, end users and specifiers can readily

1 identify where to obtain energy expertise to  
2 assist them with their energy decisions.

3 Q. Does Florida Public Utilities Company expect to  
4 make any modifications to the manner in which it  
5 promotes the approved energy conservation  
6 programs during the period January 1, 2003  
7 through December 31, 2003?

8 A. Yes. Florida Public Utilities Company plans to  
9 continue participation in the statewide  
10 GetGasFl.com advertising campaign. The campaign  
11 promotes the energy conservation benefits of gas  
12 through the use of multiple media outlets. The  
13 campaign directs consumers to common web site.  
14 The web site contains additional benefits on the  
15 utilization of gas, the availability of gas by  
16 region, and contact information, as well as  
17 specifics about the energy conservation programs  
18 offered.

19 Q. Does the campaign meet the guidelines for  
20 recovery under Rule 25-17.015, Energy  
21 Conservation Cost Recovery?

22 A. Yes, the campaign meets the guidelines  
23 established by Rule 25-17.015, Energy  
24 Conservation Cost Recovery.

25 Q. Has Florida Public Utilities Company included  
26 the estimated cost of the campaign in the

1           projected costs associated with the conservation  
2           programs?

3           A. Yes, the estimated cost of the campaign is  
4           included in the projections. The projected  
5           amount to be spent on the campaign during  
6           calendar year 2003 is \$84,540.

7           Q. Does this conclude your testimony?

8           A. Yes.

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1                                   **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2                                   **PREPARED DIRECT TESTIMONY**

3                                   **OF**

4                                   **KANDI M. FLOYD**

5  
6    Q.    Please state your name, business address, by whom you are employed, and in what  
7            capacity?

8  
9    A.    My name is Kandi M. Floyd. My business address is Peoples Gas System, 702 North  
10           Franklin Street, P.O. Box 2562, Tampa, Florida 33601-2562. I am employed by  
11           Peoples Gas System ("Peoples" or "Company") and am the Energy Conservation /  
12           Regulatory Administrator.

13  
14   Q.    Please describe your educational and employment background.

15  
16   A.    I have a Bachelor of Arts Degree in Business Administration from Saint Leo College.  
17           From 1995 to 1997, I was employed in a series of positions within the regulatory  
18           affairs department of Tampa Electric Company. In 1998, I joined Peoples Gas System  
19           as a Regulatory Coordinator in the Regulatory and Gas Supply Department. In 2001, I  
20           became the Energy Conservation / Regulatory Administrator for Peoples Gas System.  
21           In this role, I am primarily responsible for coordinating and overseeing all Energy  
22           Conservation Cost Recovery ("ECCR") Clause activities along with various  
23           Regulatory activities for Peoples.

24  
25   Q.    What is the purpose of your testimony in this docket?

1  
2 A. My testimony addresses Peoples' conservation programs, the expenses that Peoples  
3 has incurred, the revenues recovered by Peoples through the ECCR clause from  
4 January 2002 through September 2002, and the costs that Peoples seeks to recover  
5 through the ECCR clause in 2003. My testimony supports the conservation programs  
6 of both Peoples Gas System, Inc. and the former West Florida Natural Gas Company.  
7 I will hereinafter refer to the former West Florida Natural Gas Company territory as  
8 Peoples' "West Florida Region."

9  
10 First, my testimony describes generally the actual and projected expenditures made for  
11 the purpose of implementing, promoting and operating Peoples' energy conservation  
12 programs for the current period. This information includes the adjusted net true-up  
13 amounts associated with those programs for the period January 2001 through  
14 December 2001. Next, my testimony addresses the actual costs incurred in January  
15 2002 through September 2002, and revised projections of program costs that Peoples  
16 expects to incur from October 2002 through December 2002. In addition, my  
17 testimony presents projected conservation program costs for the period January 2003  
18 through December 2003.

19  
20 Finally, my testimony presents the calculation of the conservation cost recovery  
21 adjustment factors to be applied to customers' bills during the period beginning with  
22 the first billing cycle for January 2003 and continuing through the last billing cycle for  
23 December 2003.

24  
25 Q. Are you sponsoring any exhibits with your testimony?

1

2 A. Yes. I am sponsoring four exhibits produced under my direction and supervision.  
3 Exhibit \_\_\_\_ (KMF-1R) contains the conservation cost recovery true-up data for the  
4 period January 2001 through December 2001 for Peoples' non-West Florida Region,  
5 and Exhibit \_\_\_\_ (KMF-2R) contains similar information for the same period for the  
6 West Florida Region. Exhibit \_\_\_\_ (KMF-3) contains the conservation cost recovery  
7 true-up data for the period January 2002 through September 2002 as well as  
8 reprojected expenses for the period October 2002 through December 2002 for Peoples'  
9 non-West Florida Region, and Exhibit \_\_\_\_ (KMF-4) contains similar information for  
10 the West Florida Region. In addition, Exhibit \_\_\_\_ (KMF-3) consists of Schedules C-1  
11 through C-5, which contain information related to the calculation of the ECCR factors  
12 to be applied to customers' bills during the period January 2003 through December  
13 2003 in Peoples' non-West Florida Region. Exhibit \_\_\_\_ (KMF-4) contains the same  
14 schedules and similar information for Peoples' West Florida Region.

15

16 Q. Have you prepared schedules showing the expenditures associated with Peoples'  
17 energy conservation programs for the period January 2001 through December 2001?

18

19 A. Yes. Actual expenses for the period January 2001 through December 2001 for  
20 Peoples' non-West Florida Region are shown on Schedule CT-2, page 2, of Exhibit  
21 \_\_\_\_ (KMF-1R). Actual expenses for that period for the West Florida Region are  
22 shown on Schedule CT-2, page 2, of Exhibit \_\_\_\_ (KMF-2R). In each of these  
23 exhibits, Schedule CT-2, page 1 presents a comparison of the actual program costs and  
24 true-up amount to the projected costs and true-up amount for the same period.

25

1 Q. What are the Company's true-up amounts for the period January 2001 through  
2 December 2001?

3  
4 A. With respect to Peoples' non-West Florida Region, as shown on Schedule CT-1 of  
5 Exhibit \_\_\_\_ (KMF-1R), the end-of-period net true-up for the period is an  
6 overrecovery of \$352,527 including both principal and interest. The projected true-up  
7 for the period, as approved by Commission Order No. PSC-01-2388-FOF-EG, was an  
8 underrecovery of \$52,112 (including interest). Subtracting the projected true-up  
9 overrecovery from the actual underrecovery yields the adjusted net true-up of  
10 \$404,639 overrecovery (including interest).

11  
12 With respect to Peoples' West Florida Region, as shown on Schedule CT-1 of Exhibit  
13 \_\_\_\_ (KMF-2R), the end-of-period net true-up for the period is an underrecovery of  
14 \$1,138,610 including both principal and interest. The projected true-up for the period,  
15 as approved by Commission Order No. PSC-01-2388-FOF-EG, was an underrecovery  
16 of \$943,958 (including interest). Subtracting the projected true-up underrecovery  
17 from the actual underrecovery yields the adjusted net true-up of \$194,652  
18 underrecovery (including interest).

19  
20 Q. Have you prepared summaries of the Company's conservation programs and the  
21 projected costs associated with these programs?

22  
23 A. Yes. Summaries of the Company's programs in the non-West Florida Region are  
24 presented in Exhibit \_\_\_\_ (KMF-3), Schedule C-5. Summaries of the programs in the  
25 West Florida Region are presented in Exhibit \_\_\_\_ (KMF-4), Schedule C-5.

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Q. Have you prepared schedules required for the calculation of Peoples' proposed conservation adjustment factors to be applied during the billing periods from January 2003 through and including December 2003?

A. Yes. Schedule C-3 of Exhibit \_\_\_\_ (KMF-3) (for the non-West Florida Region) and Exhibit \_\_\_\_ (KMF-4) (for the West Florida Region) show actual expenses for the period January 2002 through September 2002 and projected expenses for the period October 2002 through December 2002.

Projected expenses for the January 2003 through December 2003 period are shown on Schedule C-2 of Exhibits \_\_\_\_ (KMF-3) and \_\_\_\_ (KMF-4). The total annual cost projected represents a continuation of Peoples' active expansion of the availability of natural gas throughout the state of Florida. Schedule C-1 of both exhibits shows the calculation of the conservation adjustment factors. The estimated true-up amount from Schedule C-3 (Page 4) of Exhibit \_\_\_\_ (KMF-3) being an underrecovery, and Exhibit \_\_\_\_ (KMF-4) being an underrecovery, were incorporated into the totals of the projected costs for the January 2003 through December 2003 period. The resulting totals of \$9,070,192 (for the non-West Florida Region) and \$2,682,739 (for the West Florida Region) are the total expenses to be recovered during calendar year 2003. These total expenses were then allocated to the Company's affected rate classes pursuant to the methodology approved by the Commission, divided by the expected consumption of each rate class, and then adjusted for the regulatory assessment fee.

Schedule C-1 of Exhibit \_\_\_\_ (KMF-3) shows the resulting estimated ECCR revenues

1 and adjustment factors by rate class for Peoples' non-West Florida Region for the  
2 period January 2003 through December 2003. Schedule C-1 of Exhibit \_\_\_\_ (KMF-4)  
3 shows the resulting estimated ECCR revenues and adjustment factors by rate class for  
4 Peoples' West Florida Region for the same period.

5  
6 Q. Does this conclude your prefiled direct testimony?

7  
8 A. Yes, it does.  
9  
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1. BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

2. In Re: Conservation Cost  
3. Recovery Clause

Docket No. 020004-EG  
Filing Date: May 8, 2002

4. \_\_\_\_\_/

5.

6. DIRECT TESTIMONY OF DEBBIE STITT ON  
7. BEHALF OF ST. JOE NATURAL GAS COMPANY, INC.

8.

9. Q. Please state your name, business address, by whom you are  
10. employed and in what capacity.

11. A. Debbie Stitt, 301 Long Avenue, Port St. Joe, Florida 32456  
12. St. Joe Natural Gas Company in the capacity of Energy  
13. Conservation Analyst.

14. Q. What is the purpose of your testimony?

15. A. My purpose is to submit the expenses and revenues  
16. associated with the Company's conservation programs  
17. during the twelve month period ending December 31, 2001  
18. and to identify the final true-up amount related to that  
19. period.

20. Q. Have you prepared any exhibits in conjunction with your  
21. testimony?

22. A. Yes, I have prepared and filed together with this testi-  
23. mony this 8th day of May, 2002 Schedules CT-1 through  
24. CT-5 prescribed by the Commission Staff which have  
25. collectively been entitled "Adjusted Net True-up for  
twelve months ending December 31, 2001" for identi-  
fication.

DOCUMENT NUMBER-DATE

05016 MAY-98

FPSC-COMMISSION CLERK

1. Q. What amount did St. Joe Natural Gas spend on conser-
2. vation programs during the period?
3. A. \$21,475.00
4. Q. What is the final true-up amount associated with this
5. twelve month period ending December 31, 2001?
6. A. An over-recovery of \$3,054.00?
7. Q. Does this conclude your testimony?
9. A. Yes
- 10.
- 11.
- 12.
- 13.
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1 7th day of October 2002 Schedule C1  
2 prescribed by the Commission Staff which has  
3 collectively been entitled "Energy Conservation  
4 Adjustmnt Summary of Cost Recovery Clause Calculation  
5 for months January 1, 2003 through December 31, 2003"  
6 for identification.

7 Q. What Conservation Adjustment Factor does St. Joe  
8 Natural Gas seek approval through its revised petition for  
9 the twelve month period ending December 31, 2003.

10 A. \$0.02160 per therm for Residential, \$0.01810 per  
11 therm for Small Commercial, and \$0.00857 for  
12 Commercial.

13 Q. Does this conclude your revised testimony?

14 A. Yes.

15

16

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25

1 CHAIRMAN JABER: Any other preliminary matters we  
2 need to address?

3 MS. HOLLEY: No.

4 CHAIRMAN JABER: Parties? Okay. Great. Proposed  
5 stipulations?

6 MS. HOLLEY: Proposed stipulations starting on Page  
7 10 of the prehearing -- excuse me -- yes, Page 10 of the  
8 prehearing order, 1 through 3, Staff would recommend that the  
9 proposed stipulations be approved.

10 CHAIRMAN JABER: Commissioners, I need a motion to  
11 accept proposed Stipulations 1 through 3.

12 COMMISSIONER PALECKI: So moved.

13 COMMISSIONER BAEZ: Second.

14 CHAIRMAN JABER: There is a motion and a second to  
15 accept the stipulations in Docket Number 020004. All those in  
16 favor say aye.

17 (Unanimous affirmative vote.)

18 CHAIRMAN JABER: Proposed Stipulations 1 through 3  
19 are accepted unanimously.

20 Anything else in this docket, Ms. Holley?

21 MS. HOLLEY: No.

22 CHAIRMAN JABER: Parties, again, thank you for your  
23 participation in this docket.

24

25

1 STATE OF FLORIDA )  
2 : CERTIFICATE OF REPORTER  
3 COUNTY OF LEON )

4  
5 I, JANE FAUROT, RPR, Chief, Office of Hearing Reporter  
6 Services, FPSC Division of Commission Clerk and Administrative  
7 Services, do hereby certify that the foregoing proceeding was  
8 heard at the time and place herein stated.

9 IT IS FURTHER CERTIFIED that I stenographically  
10 reported the said proceedings; that the same has been  
11 transcribed under my direct supervision; and that this  
12 transcript constitutes a true transcription of my notes of said  
13 proceedings.

14 I FURTHER CERTIFY that I am not a relative, employee,  
15 attorney or counsel of any of the parties, nor am I a relative  
16 or employee of any of the parties' attorney or counsel  
17 connected with the action, nor am I financially interested in  
18 the action.

19 DATED THIS 25TH DAY OF NOVEMBER, 2002.

20  
21   
22 \_\_\_\_\_  
23 JANE FAUROT, RPR  
24 Chief, Office of Hearing Reporter Services  
25 FPSC Division of Commission Clerk and  
Administrative Services  
(850) 413-6732

SCHEDULE CT-1

CITY GAS COMPANY OF FLORIDA  
DOCKET NO. 020004-GU

ADJUSTED NET TRUE UP  
JANUARY 2001 THROUGH DECEMBER 2001

END OF PERIOD NET TRUE-UP

PRINCIPLE	(713,718)	
INTEREST	(29,501)	(743,219)

LESS PROJECTED TRUE-UP

PRINCIPLE	(493,293)	
INTEREST	(30,843)	(524,136)

ADJUSTED NET TRUE-UP

(219,083)

( ) REFLECTS OVER-RECOVERY

FLORIDA PUBLIC SERVICE COMMISSION

DOCKET

NO. 020004-GU EXHIBIT NO. 1

COMPANY/

WITNESS: Lopez

DATE: 11-20-02



DOCUMENT NUMBER-DATE

05223 MAY 15 8

FPSC-COMMISSION CLERK

ANALYSIS OF ENERGY CONSERVATION PROGRAM COSTS  
ACTUAL VERSUS ESTIMATED  
JANUARY 2001 THROUGH DECEMBER 2001

	<u>ACTUAL</u>	<u>PROJECTED ***</u>	<u>DIFFERENCE</u>
CAPITAL INVESTMENT	-		-
PAYROLL & BENEFITS	501,931	537,511	(35,580)
MATERIALS & SUPPLIES	22	3,750	(3,728)
ADVERTISING	109,987	187,217	(77,230)
INCENTIVES	1,156,951	1,293,333	(136,382)
OUTSIDE SERVICES	23,214	27,744	(4,530)
VEHICLES	63,137	67,681	(4,544)
OTHER	<u>-</u>	<u>-</u>	<u>-</u>
SUB-TOTAL	1,855,242	2,117,236	(261,994)
PROGRAM REVENUES	<u>-</u>	<u>-</u>	<u>-</u>
TOTAL PROGRAM COSTS	1,855,242	2,117,236	(261,994)
LESS:			
PAYROLL ADJUSTMENTS	-	-	-
AMOUNTS INCLUDED IN RATE BASE	-	-	-
CONSERVATION ADJUSTMENT REVENUES	(2,568,960)	(2,610,529)	41,569
ROUNDING ADJUSTMENT	<u>-</u>	<u>-</u>	<u>-</u>
TRUE-UP BEFORE INTEREST	(713,718)	(493,293)	(220,425)
INTEREST PROVISION	(29,501)	(30,843)	1,342
END OF PERIOD TRUE-UP	<u>(743,219)</u>	<u>(524,136)</u>	<u>(219,083)</u>

( ) REFLECTS OVER-RECOVERY

\*\*\* Six months actual and six months projected (Jan-Dec'2001)

ACTUAL CONSERVATION PROGRAM COSTS PER PROGRAM  
JANUARY 2001 THROUGH DECEMBER 2001

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: SINGLE FAMILY HOME BUILDER	-	107,892	-	6,257	986,962	-	11,317	-	1,112,428
PROGRAM 2: MULTI FAMILY HOME BUILDER	-	13,595	-	-	6,300	-	1,256	-	21,151
PROGRAM 3: ELECTRIC REPLACEMENT	-	55,166	-	75,098	90,086	-	14,486	-	234,836
PROGRAM 4: DEALER PROGRAM	-	-	-	-	-	-	-	-	-
PROGRAM 5: SCHOOLS PROGRAM	-	-	-	-	-	-	-	-	-
PROGRAM 6: PROPANE CONVERSION	-	2,570	-	-	-	-	920	-	3,490
PROGRAM 7: WATER HEATER RETENTION	-	40,309	-	-	30,183	-	3,105	-	73,597
PROGRAM 8: RESIDENTIAL CUT AND CAP	-	11,148	-	-	3,929	-	1,319	-	16,396
PROGRAM 9: COMM/IND CONVERSION	-	220,991	-	1,747	39,491	-	25,695	-	287,924
PROGRAM 10: ALTERNATIVE TECHNOLOGY	-	26,909	-	2,797	-	-	3,933	-	33,639
COMMON COSTS	-	23,351	22	24,088	-	23,214	1,106	-	71,781
TOTAL	-	501,931	22	109,987	1,156,951	23,214	63,137	-	1,855,242

CITY GAS COMPANY OF FLORIDA  
PROJECTED CONSERVATION COSTS PER PROGRAM  
JANUARY 2001 THROUGH DECEMBER 2001

PROGRAM NAME	CAPITAL	PAYROLL &	MATERIALS	OUTSIDE					TOTAL	
	INVESTMENT	BENEFITS	& SUPPLIES	ADVERTISING	INCENTIVES	SERVICES	VEHICLE	OTHER		
PROGRAM 1: SINGLE FAMILY HOME BUILDE	-	128,003	-	10,415	971,307	-	12,222	-	1,121,947	
PROGRAM 2: MULTI FAMILY HOME BUILDER	-	21,203	-	-	-	-	1,498	-	22,701	
PROGRAM 3: ELECTRIC REPLACEMENT	-	72,598	-	47,758	152,518	-	15,555	-	288,429	
PROGRAM 4: DEALER PROGRAM	-	-	-	-	-	-	-	-	-	
PROGRAM 5: SCHOOLS PROGRAM	-	-	-	-	-	-	-	-	-	
PROGRAM 6: PROPANE CONVERSION	-	1,026	-	-	1,500	-	825	-	3,351	
PROGRAM 7: WATER HEATER RETENTION	-	34,496	-	6,000	39,258	-	3,420	-	83,174	
PROGRAM 8: RESIDENTIAL CUT AND CAP	-	11,522	-	-	6,670	-	1,439	-	19,631	
PROGRAM 9: COMM/IND CONVERSION	-	212,532	-	4,747	63,580	-	27,626	-	308,485	
PROGRAM 10: ALTERNATIVE TECHNOLOGY	-	33,844	-	5,797	58,500	-	4,307	-	102,448	
COMMON COSTS	-	22,287	3,750	112,500	-	27,744	789	-	167,070	
<b>TOTAL</b>	<b>TOTAL OF ALL PROGRAMS</b>	<b>-</b>	<b>537,511</b>	<b>3,750</b>	<b>187,217</b>	<b>1,293,333</b>	<b>27,744</b>	<b>67,681</b>	<b>-</b>	<b>2,117,236</b>

REVENUES

INTEREST

CONSERVATION COSTS PER PROGRAM - VARIANCE ACTUAL VERSUS PROJECTED  
JANUARY 2001 THROUGH DECEMBER 2001

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & MATERIALS BENEFITS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: SINGLE FAMILY HOME BUILDER	-	(20,111)	-	(4,158)	15,655	-	(905)	(9,519)
PROGRAM 2: MULTI FAMILY HOME BUILDER	-	(7,608)	-	-	6,300	-	(242)	(1,550)
PROGRAM 3: ELECTRIC REPLACEMENT	-	(17,432)	-	27,340	(62,432)	-	(1,069)	(53,593)
PROGRAM 4: DEALER PROGRAM	-	-	-	-	-	-	-	-
PROGRAM 5: SCHOOLS PROGRAM	-	-	-	-	-	-	-	-
PROGRAM 6: PROPANE CONVERSION	-	1,544	-	-	(1,500)	-	95	139
PROGRAM 7: WATER HEATER RETENTION	-	5,813	-	(6,000)	(9,075)	-	(315)	(9,577)
PROGRAM 8: RESIDENTIAL CUT AND CAP	-	(374)	-	-	(2,741)	-	(120)	(3,235)
PROGRAM 9: COMM/IND CONVERSION	-	8,459	-	(3,000)	(24,089)	-	(1,931)	(20,561)
PROGRAM 10: ALTERNATIVE TECHNOLOGY	-	(6,935)	-	(3,000)	(58,500)	-	(374)	(68,809)
COMMON COSTS	-	1,064	(3,728)	(88,412)	-	(4,530)	317	(95,289)
TOTAL TOTAL OF ALL PROGRAMS	-	(35,580)	(3,728)	(77,230)	(136,382)	(4,530)	(4,544)	(261,994)

( ) REFLECTS PROJECTED OVER ACTUAL EXPENSE ESTIMATES

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION  
SUMMARY OF EXPENSES BY MONTH  
JANUARY 2001 THROUGH DECEMBER 2001

EXPENSES:	Jan-01	Feb-01	Mar-01	Apr-01	May-01	Jun-01	Jul-01	Aug-01	Sep-01	Oct-01	Nov-01	Dec-01	Total
PROGRAM 1:	151,516	58,356	104,923	47,482	133,124	106,270	101,780	58,229	93,641	64,672	86,678	105,757	1,112,428
PROGRAM 2:	2,219	2,074	1,986	1,898	2,154	1,457	1,105	798	218	80	229	6,933	21,151
PROGRAM 3:	19,501	20,654	18,408	16,625	31,717	16,883	22,349	20,198	16,738	13,160	14,203	24,400	234,836
PROGRAM 4:	-	-	-	-	-	-	-	-	-	-	-	-	-
PROGRAM 5:	-	-	-	-	-	-	-	-	-	-	-	-	-
PROGRAM 6:	-	-	399	(5)	118	119	81	190	129	7	2,075	377	3,490
PROGRAM 7:	7,205	5,336	6,562	5,990	7,369	9,079	6,134	5,811	5,583	4,521	5,527	4,480	73,597
PROGRAM 8:	1,240	1,312	1,037	1,015	2,603	920	1,634	801	1,343	1,268	1,033	2,190	16,396
PROGRAM 9:	28,063	23,287	29,126	30,406	22,096	29,754	25,798	21,265	13,090	15,531	23,059	26,449	287,924
PROGRAM 10:	6,024	3,271	3,841	3,929	3,587	3,640	3,317	636	1,307	1,300	1,233	1,554	33,639
COMMON COSTS	1,750	2,348	1,693	2,419	3,836	2,245	1,933	4,896	4,255	6,958	7,597	31,851	71,781
TOTAL	217,518	116,638	167,975	109,759	206,604	170,367	164,131	112,824	136,304	107,497	141,634	203,991	1,855,242
LESS AMOUNT INCLUDED IN RATE BASE	-	-	-	-	-	-	-	-	-	-	-	-	-
RECOVERABLE CONSERVATION EXPENSES	217,518	116,638	167,975	109,759	206,604	170,367	164,131	112,824	136,304	107,497	141,634	203,991	1,855,242

SCHEDULE CT-2  
PROJECTED CONSERVATION COSTS PER MONTH  
JANUARY 2001 THROUGH DECEMBER 2001

EXPENSES:

	Jan-01	Feb-01	Mar-01	Apr-01	May-01	Jun-01	Jul-01	Aug-01	Sep-01	Oct-01	Nov-01	Dec-01	Total
PROGRAM 1:	151,516	58,356	104,923	47,482	133,124	106,270	86,745	86,821	86,597	87,167	86,704	86,242	1,121,947
PROGRAM 2:	2,219	2,074	1,986	1,898	2,154	1,457	1,819	1,819	1,819	1,896	1,819	1,741	22,701
PROGRAM 3:	19,501	20,654	17,649	15,107	28,580	16,074	38,271	38,432	37,950	19,082	18,737	18,392	288,429
PROGRAM 4:	-	-	-	-	-	-	-	-	-	-	-	-	-
PROGRAM 5:	-	-	-	-	-	-	-	-	-	-	-	-	-
PROGRAM 6:	-	-	399	6	118	119	649	656	636	263	256	249	3,351
PROGRAM 7:	7,205	5,336	6,562	5,990	7,369	9,079	9,322	9,387	9,191	4,666	4,578	4,489	83,174
PROGRAM 8:	1,240	1,312	1,037	1,015	2,603	920	2,122	2,153	2,059	1,771	1,724	1,675	19,631
PROGRAM 9:	28,063	23,287	29,126	30,406	22,096	29,754	26,677	26,741	26,550	22,633	21,929	21,223	308,485
PROGRAM 10:	6,024	3,271	3,841	3,929	3,587	3,640	14,437	14,437	14,437	11,726	11,615	11,504	102,448
COMMON COSTS	1,750	2,348	1,561	2,268	3,718	2,245	4,536	4,563	4,480	46,744	46,534	46,323	167,070
TOTAL	217,518	116,638	167,084	108,101	203,349	169,558	184,578	185,009	183,719	195,948	193,896	191,838	2,117,236
LESS AMOUNT INCLUDED IN RATE BASE	-	-	-	-	-	-	-	-	-	-	-	-	-
RECOVERABLE													
CONSERVATION EXPENSES	217,518	116,638	167,084	108,101	203,349	169,558	184,578	185,009	183,719	195,948	193,896	191,838	2,117,236

SCHEDULE CT-2  
SUMMARY OF EXPENSES BY PROGRAM  
VARIANCE ACTUAL VERSUS PROJECTED  
JANUARY 2001 THROUGH DECEMBER 2001

EXPENSES:	Jan-01	Feb-01	Mar-01	Apr-01	May-01	Jun-01	Jul-01	Aug-01	Sep-01	Oct-01	Nov-01	Dec-01	Total
PROGRAM 1:	-	-	-	-	-	-	15,035	(28,592)	7,044	(22,495)	(26)	19,515	(9,519)
PROGRAM 2:	-	-	-	-	-	-	(714)	(1,021)	(1,601)	(1,816)	(1,590)	5,192	(1,550)
PROGRAM 3:	-	-	759	1,518	3,137	809	(15,922)	(18,234)	(21,212)	(5,922)	(4,534)	6,008	(53,593)
PROGRAM 4:	-	-	-	-	-	-	-	-	-	-	-	-	-
PROGRAM 5:	-	-	-	-	-	-	-	-	-	-	-	-	-
PROGRAM 6:	-	-	-	(11)	-	-	(568)	(466)	(507)	(256)	1,819	128	139
PROGRAM 7:	-	-	-	-	-	-	(3,188)	(3,576)	(3,608)	(145)	949	(9)	(9,577)
PROGRAM 8:	-	-	-	-	-	-	(488)	(1,352)	(716)	(503)	(691)	515	(3,235)
PROGRAM 9:	-	-	-	-	-	-	(879)	(5,476)	(13,460)	(7,102)	1,130	5,226	(20,561)
PROGRAM 10:	-	-	-	-	-	-	(11,120)	(13,801)	(13,130)	(10,426)	(10,382)	(9,950)	(68,809)
COMMON COSTS	-	-	132	151	118	-	(2,603)	333	(225)	(39,786)	(38,937)	(14,472)	(95,289)
TOTAL	-	-	891	1,658	3,255	809	(20,447)	(72,185)	(47,415)	(88,451)	(52,262)	12,153	(261,994)
LESS AMOUNT INCLUDED IN RATE BASE	-	-	-	-	-	-	-	-	-	-	-	-	-
RECOVERABLE CONSERVATION EXPENSES	-	-	891	1,658	3,255	809	(20,447)	(72,185)	(47,415)	(88,451)	(52,262)	12,153	(261,994)

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION  
JANUARY 2001 THROUGH DECEMBER 2001

	Jan-01	Feb-01	Mar-01	Apr-01	May-01	Jun-01	Jul-01	Aug-01	Sep-01	Oct-01	Nov-01	Dec-01	Total
1 RCS AUDIT FEES	-	-	-	-	-	-	-	-	-	-	-	-	-
2 OTHER PROGRAM REVS	-	-	-	-	-	-	-	-	-	-	-	-	-
3 CONSERV. ADJ REVS	(245,096)	(252,204)	(194,621)	(149,697)	(145,409)	(128,274)	(133,297)	(121,308)	(125,212)	(133,245)	(153,073)	(155,945)	(1,937,381)
4 TOTAL REVENUES	(245,096)	(252,204)	(194,621)	(149,697)	(145,409)	(128,274)	(133,297)	(121,308)	(125,212)	(133,245)	(153,073)	(155,945)	(1,937,381)
5 PRIOR PERIOD TRUE UP NOT APPLICABLE TO THIS PERIOD CONSERVATION REVENUES	(52,632)	(52,632)	(52,632)	(52,632)	(52,632)	(52,632)	(52,632)	(52,632)	(52,632)	(52,632)	(52,632)	(52,627)	(631,579)
6 APPLICABLE TO THE PERIOD	(297,728)	(304,836)	(247,253)	(202,329)	(198,041)	(180,906)	(185,929)	(173,940)	(177,844)	(185,877)	(205,705)	(208,572)	(2,568,960)
7 CONSERVATION EXPENSES (FROM CT-3, PAGE 1)	217,518	116,638	167,975	109,759	206,604	170,367	164,131	112,824	136,304	107,497	141,634	203,991	1,855,242
8 TRUE-UP THIS PERIOD	(80,210)	(188,198)	(79,278)	(92,570)	8,563	(10,539)	(21,798)	(61,116)	(41,540)	(78,380)	(64,071)	(4,581)	(713,718)
9 INTEREST PROVISION THIS PERIOD (FROM CT-3 PAGE 3)	(3,240)	(3,255)	(3,445)	(3,324)	(2,922)	(2,565)	(2,395)	(2,264)	(1,928)	(1,554)	(1,390)	(1,219)	(29,501)
10 TRUE-UP & INTER. PROV. BEGINNING OF MONTH	(631,579)	(662,397)	(801,219)	(831,310)	(874,571)	(816,298)	(776,770)	(748,331)	(759,079)	(749,915)	(777,217)	(790,046)	
11 PRIOR PERIOD TRUE UP													
COLLECTED/(REFUNDED)	52,632	52,632	52,632	52,632	52,632	52,632	52,632	52,632	52,632	52,632	52,632	52,627	
12 TOTAL NET TRUE UP (SUM LINES 04+10+11)	(662,397)	(801,219)	(831,310)	(874,571)	(816,298)	(776,770)	(748,331)	(759,079)	(749,915)	(777,217)	(790,046)	(743,219)	(743,219)

CALCULATION OF TRUE-UP AND INTEREST PROVISION  
JANUARY 2001 THROUGH DECEMBER 2001

	Jan-01	Feb-01	Mar-01	Apr-01	May-01	Jun-01	Jul-01	Aug-01	Sep-01	Oct-01	Nov-01	Dec-01	Total
1. INTEREST PROVISION BEGINNING TRUE-UP	(631,579)	(662,397)	(801,219)	(831,310)	(874,571)	(816,298)	(776,770)	(748,331)	(759,079)	(749,915)	(777,217)	(790,046)	
2. ENDING TRUE-UP BEFORE INTEREST	(659,157)	(797,963)	(827,865)	(871,248)	(813,376)	(774,205)	(745,936)	(756,815)	(747,987)	(775,663)	(788,656)	(742,000)	
3. TOTAL BEGINNING & ENDING TRUE-UP	(1,290,736)	(1,460,361)	(1,629,083)	(1,702,557)	(1,687,947)	(1,590,504)	(1,522,706)	(1,505,146)	(1,507,066)	(1,525,578)	(1,565,873)	(1,532,045)	
4. AVERAGE TRUE-UP (LINE 3 TIMES 50%)	(645,368)	(730,180)	(814,542)	(851,279)	(843,974)	(795,252)	(761,353)	(752,573)	(753,533)	(762,789)	(782,937)	(766,023)	
5. INTER. RATE - 1ST DAY OF REPORTING MONTH	6.500%	5.550%	5.150%	5.000%	4.370%	3.940%	3.800%	3.750%	3.470%	2.670%	2.220%	2.040%	
6. INTER. RATE - 1ST DAY OF SUBSEQUENT MONTH	5.550%	5.150%	5.000%	4.370%	3.940%	3.800%	3.750%	3.470%	2.670%	2.220%	2.040%	1.780%	
7. TOTAL (SUM LINES 5 & 6)	12.050%	10.700%	10.150%	9.370%	8.310%	7.740%	7.550%	7.220%	6.140%	4.890%	4.260%	3.820%	
8. AVG INTEREST RATE (LINE 7 TIMES 50%)	6.025%	5.350%	5.075%	4.685%	4.155%	3.870%	3.775%	3.610%	3.070%	2.445%	2.130%	1.910%	
9. MONTHLY AVG INTEREST RATE	0.502%	0.446%	0.423%	0.390%	0.346%	0.323%	0.315%	0.301%	0.256%	0.204%	0.178%	0.159%	
10. INTEREST PROVISION (LINE 4 TIMES LINE 9)	(3,240)	(3,255)	(3,445)	(3,324)	(2,922)	(2,565)	(2,395)	(2,264)	(1,928)	(1,554)	(1,390)	(1,219)	(29,501)
10. a. INT. ADJ													

Eph. 2

SCHEDULE C-1  
PAGE 1 OF 1

EXHIBIT NO. ~~GL-1~~ GL-2  
COMPANY: CITY GAS COMPANY OF FLORIDA  
(A DIVISION OF NUI CORPORATION)  
DOCKET NO. 020004-GU  
(CS-1)

ENERGY CONSERVATION ADJUSTMENT - SUMMARY OF COST RECOVERY CLAUSE CALCULATION

PROJECTED PERIOD: JANUARY 2003 THROUGH DECEMBER 2003  
ACTUAL/ESTIMATED PERIOD: JANUARY 2002 THROUGH DECEMBER 2002  
FINAL TRUE-UP PERIOD: JANUARY 2001 THROUGH DECEMBER 2001  
COLLECTION PERIOD FOR PRIOR TRUE-UP: JANUARY 2003 THROUGH DECEMBER 2003

- 1. TOTAL INCREMENTAL COSTS (SCHEDULE C-2, PAGE 1) \$ 2,987,452
- 2. TRUE-UP (SCHEDULE C-3, PAGE 4, LINE 12) \$ (141,177)
- 3. TOTAL (LINE 1 AND 2) \$ 2,846,275

RATE SCHEDULE	BILLS	THERM SALES	CUSTOMER CHARGE	NON-GAS ENERGY CHARGE	TOTAL CUST. & ENERGY CHG REVENUES	ECCR REVENUES	ECCR AS % OF TOTAL REVENUES	DOLLARS PER THERM	TAX FACTOR	CONSERVATION FACTOR
RESIDENTIAL (RS, ED & GL)	1,180,731	20,043,660	\$ 8,833,194	\$ 9,888,585	\$ 18,721,779	\$ 1,555,382	8.3079%	\$ 0.07760	1.00503	\$ 0.07799
COMMERCIAL (CS, ED & SCTS)	65,107	42,709,822	\$ 1,425,975	\$ 10,197,820	\$ 11,623,795	\$ 985,690	8.3079%	\$ 0.02261	1.00503	\$ 0.02272
COMMERCIAL LARGE VOLUME (LCS & CTS)	689	10,588,255	\$ 36,875	\$ 1,857,762	\$ 1,894,637	\$ 157,404	8.3079%	\$ 0.01487	1.00503	\$ 0.01494
INDUSTRIAL (IP & ITS)	<u>389</u>	<u>12,371,825</u>	<u>\$ 66,600</u>	<u>\$ 1,953,140</u>	<u>\$ 2,019,740</u>	<u>\$ 167,799</u>	8.3080%	\$ 0.01356	1.00503	\$ 0.01363
TOTAL	<u>1,246,916</u>	<u>85,713,562</u>	<u>\$ 10,362,644</u>	<u>\$ 23,897,307</u>	<u>\$ 34,259,951</u>	<u>\$ 2,846,275</u>				

PROJECTED CONSERVATION PROGRAM COSTS BY PROGRAM BY MONTH  
 FOR THE PERIOD JANUARY 2003 THROUGH DECEMBER 2003

PROGRAM NAME	Jan-03	Feb-03	Mar-03	Apr-03	May-03	Jun-03	Jul-03	Aug-03	Sep-03	Oct-03	Nov-03	Dec-03	TOTAL
1. RESIDENTIAL BUILDER	\$ 148,274	\$ 145,887	\$ 146,683	\$ 147,479	\$ 147,479	\$ 146,683	\$ 148,274	\$ 146,683	\$ 147,479	\$ 147,572	\$ 146,038	\$ 146,805	\$ 1,765,336
2. MULTI-FAMILY RESIDENTIAL BLDR	4,056	3,569	9,730	3,893	3,893	9,730	4,056	3,730	9,893	27,312	27,001	3,756	\$ 110,619
3. APPLIANCE REPLACEMENT	23,509	26,117	28,181	31,146	33,548	35,881	39,209	41,281	44,946	23,102	22,207	22,653	\$ 371,578
4. DEALER PROGRAM	-	-	-	-	-	-	-	-	-	-	-	-	\$ -
5. GAS APPLIANCES IN SCHOOLS	-	-	-	-	-	-	-	-	-	-	-	-	\$ -
6. RES PROPANE CONVERSION	177	154	161	168	168	161	177	161	168	170	156	163	\$ 1,984
7. RES WATER HEATER RETENTION	5,184	4,899	4,894	5,389	5,589	5,794	6,184	6,294	6,589	5,102	4,918	5,009	\$ 65,945
8. RES CUT AND CAP ALTERNATIVE	1,781	1,817	1,672	1,726	1,726	1,672	1,781	1,672	1,726	1,734	1,627	1,680	\$ 20,414
9. COMM/IND CONVERSION	26,992	24,151	25,099	26,045	26,045	25,099	26,992	25,099	26,055	26,157	24,334	25,244	\$ 307,312
10. COMM/IND ALTERNATIVE TECH. COMMON COSTS	9,009	8,674	8,788	8,897	8,897	8,788	9,009	8,788	8,897	8,910	8,695	8,903	\$ 109,149
	19,706	19,474	19,551	19,628	19,628	19,551	19,708	19,551	19,628	19,639	19,490	19,563	\$ 235,115
TOTAL ALL PROGRAMS	\$ 238,688	\$ 234,542	\$ 244,857	\$ 245,371	\$ 246,971	\$ 253,157	\$ 255,388	\$ 254,257	\$ 265,381	\$ 259,698	\$ 254,466	\$ 234,676	\$ 2,987,452
LESS: AMOUNT IN RATE BASE	-	-	-	-	-	-	-	-	-	-	-	-	-
RECOVERABLE CONSERVATION EXPENSES	\$ 238,688	\$ 234,542	\$ 244,857	\$ 245,371	\$ 246,971	\$ 253,157	\$ 255,388	\$ 254,257	\$ 265,381	\$ 259,698	\$ 254,466	\$ 234,676	\$ 2,987,452

EXHIBIT NO. ~~(GL-1)~~ *GL-2*  
 COMPANY: CITY GAS COMPANY OF FLORIDA  
 (A DIVISION OF NUI CORPORATION)  
 DOCKET NO. 020004-GU  
 (CS-1)

PROJECTED CONSERVATION PROGRAM COSTS BY COST CATEGORY  
 FOR THE PERIOD JANUARY 2003 THROUGH DECEMBER 2003

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1. RESIDENTIAL BUILDER	\$ -	\$ 205,864	\$ -	\$ 6,000	\$ 1,533,600	\$ -	\$ 19,872	\$ -	\$ 1,765,336
2. MULTI-FAMILY RESIDENTIAL BLDR	-	41,907	-	-	64,800	-	3,917	-	110,619
3. APPLIANCE REPLACEMENT	-	119,888	-	56,000	189,200	-	6,492	-	371,578
4. DEALER PROGRAM	-	-	-	-	-	-	-	-	-
5. GAS APPLIANCES IN SCHOOLS	-	-	-	-	-	-	-	-	-
6. RES PROPANE CONVERSION	-	1,984	-	-	-	-	-	-	1,984
7. RES WATER HEATER RETENTION	-	24,545	-	-	41,400	-	-	-	65,945
8. RES CUT AND CAP ALTERNATIVE	-	14,128	-	-	4,800	-	1,468	-	20,414
9. COMM/IND CONVERSION	-	276,268	-	6,000	24,000	-	1,044	-	307,312
10. COMM/IND ALTERNATIVE TECH. COMMON COSTS	-	28,881	-	3,000	54,000	-	23,268	-	109,149
	-	19,955	-	180,000	-	33,600	1,560	-	235,115
TOTAL ALL PROGRAMS	-	733,416	-	251,000	1,911,800	33,600	57,838	-	2,987,452
LESS: AMOUNT IN RATE BASE	-	-	-	-	-	-	-	-	-
RECOVERABLE CONSERVATION EXPENDITURES	\$ -	\$ 733,416	\$ -	\$ 251,000	\$ 1,911,800	\$ 33,600	\$ 57,838	\$ -	\$ 2,987,452

CONSERVATION PROGRAM COSTS BY COST CATEGORY  
FOR THE PERIOD JANUARY 2002 THROUGH DECEMBER 2002  
EIGHT MONTHS ACTUAL AND FOUR MONTHS ESTIMATED

	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	JANUARY 2002 INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1. RESIDENTIAL BUILDER									
A. ACTUAL (8 months)	\$ -	\$ 87,547	\$ -	\$ 8,937	\$ 740,638	\$ -	\$ 4,665	\$ -	\$ 841,787
B. ESTIMATED (4 months)	-	60,652	-	2,000	458,700	-	5,897	-	527,045
C. TOTAL	-	148,199	-	10,937	1,199,338	-	10,358	-	1,368,832
2. MULTI-FAMILY RESIDENTIAL BLDG									
A. ACTUAL (8 months)	-	7,365	-	-	16,706	-	780	-	24,851
B. ESTIMATED (4 months)	-	11,539	-	-	46,800	-	1,099	-	59,438
C. TOTAL	-	18,904	-	-	63,506	-	1,879	-	84,289
3. APPLIANCE REPLACEMENT									
A. ACTUAL (8 months)	-	60,764	-	55,508	56,683	-	3,461	-	176,414
B. ESTIMATED (4 months)	-	38,880	-	6,000	41,500	-	2,167	-	86,544
C. TOTAL	-	97,744	-	61,508	98,183	-	5,628	-	263,058
4. DEALER PROGRAM									
A. ACTUAL (8 months)	-	-	-	-	-	-	-	-	-
B. ESTIMATED (4 months)	-	-	-	-	-	-	-	-	-
C. TOTAL	-	-	-	-	-	-	-	-	-
5. GAS APPLIANCES IN SCHOOLS									
A. ACTUAL (8 months)	-	-	-	-	-	-	-	-	-
B. ESTIMATED (4 months)	-	-	-	-	-	-	-	-	-
C. TOTAL	-	-	-	-	-	-	-	-	-
6. RES PROPANE CONVERSION									
A. ACTUAL (8 months)	-	14	-	-	-	-	66	-	80
B. ESTIMATED (4 months)	-	635	-	-	100	-	10	-	745
C. TOTAL	-	649	-	-	100	-	76	-	825
SUB-TOTAL	\$ -	\$ 265,496	\$ -	\$ 72,443	\$ 1,381,127	\$ -	\$ 17,938	\$ -	\$ 1,717,004

EXHIBIT NO. ~~(CS-1)~~ *612*  
 COMPANY: CITY GAS COMPANY OF FLORIDA  
 (A DIVISION OF NUI CORPORATION)  
 DOCKET NO. 020004-GU  
 (CS-1)

CONSERVATION PROGRAM COSTS BY COST CATEGORY  
 FOR THE PERIOD JANUARY 2002 THROUGH DECEMBER 2002  
 EIGHT MONTHS ACTUAL AND FOUR MONTHS ESTIMATED

	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	JANUARY 2002 INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
SUB-TOTAL - PREVIOUS PAGE	\$ -	\$ 265,496	\$ -	\$ 72,443	\$ 1,361,127	\$ -	\$ 17,938	\$ -	\$ 1,717,004
7. RES WATER HEATER RETENTION									
A. ACTUAL (8 months)	-	23,619	-	-	21,925	-	895	-	46,439
B. ESTIMATED (4 months)	-	7,954	-	-	11,500	-	138	-	19,592
C. TOTAL	-	31,573	-	-	33,425	-	1,033	-	66,031
8. RES CUT AND CAP ALTERNATIVE									
A. ACTUAL (8 months)	-	9,493	-	-	3,021	-	471	-	12,985
B. ESTIMATED (4 months)	-	4,739	-	-	1,800	-	447	-	6,986
C. TOTAL	-	14,232	-	-	4,821	-	918	-	19,971
9. COMM/IND CONVERSION									
A. ACTUAL (8 months)	-	179,232	-	-	15,971	-	7,088	-	202,291
B. ESTIMATED (4 months)	-	83,384	-	2,000	10,800	-	1,366	-	97,550
C. TOTAL	-	262,616	-	2,000	26,771	-	8,454	-	299,841
10. COMM/IND ALTERNATIVE TECH									
A. ACTUAL (8 months)	-	3,360	-	4,900	(2,450)	-	1,105	-	6,915
B. ESTIMATED (4 months)	-	9,514	-	1,500	22,000	-	5,991	-	39,005
C. TOTAL	-	12,874	-	6,400	19,550	-	7,096	-	45,920
COMMON COSTS									
A. ACTUAL (8 months)	-	23,942	-	95,779	-	24,068	960	-	144,749
B. ESTIMATED (4 months)	-	9,413	1,250	82,500	-	11,400	539	-	105,102
C. TOTAL	-	33,355	1,250	178,279	-	35,468	1,499	-	248,851
TOTAL	\$ -	\$ 620,146	\$ 1,250	\$ 259,122	\$ 1,445,694	\$ 35,468	\$ 36,936	\$ -	\$ 2,398,618

CONSERVATION PROGRAM COSTS - EXPENSES BY MONTH  
FOR THE PERIOD JANUARY 2002 THROUGH DECEMBER 2002  
EIGHT MONTHS ACTUAL AND FOUR MONTHS ESTIMATED

DESCRIPTION	Jan-02	Feb-02	Mar-02	Apr-02	May-02	Jun-02	Jul-02	Aug-02	Sep-02	Oct-02	Nov-02	Dec-02	TOTAL
1. RESIDENTIAL BUILDER	\$ 110,698	\$ 129,444	\$ 96,988	\$ 95,180	\$ 92,778	\$ 82,983	\$ 122,441	\$ 111,277	\$ 86,630	\$ 147,572	\$ 146,038	\$ 146,805	1,388,832
2. MULTI-FAMILY RESIDENTIAL BLDR	528	1,089	860	982	1,333	1,362	1,317	17,380	1,369	27,312	27,001	3,756	84,289
3. APPLIANCE REPLACEMENT	23,373	21,349	25,642	28,811	23,563	16,311	16,087	21,278	18,682	23,102	22,207	22,653	263,058
4. DEALER PROGRAM	-	-	-	-	-	-	-	-	-	-	-	-	-
5. GAS APPLIANCES IN SCHOOLS	-	-	-	-	-	-	-	-	-	-	-	-	-
6. RES PROPANE CONVERSION	9	9	34	(5)	9	9	8	7	256	170	156	163	825
7. RES WATER HEATER RETENTION	8,454	6,565	5,421	5,628	6,192	4,582	4,680	4,917	4,563	5,102	4,918	5,009	66,031
8. RES CUT AND CAP ALTERNATIVE	2,468	1,547	764	1,087	2,160	1,846	1,615	1,498	1,945	1,734	1,627	1,680	19,971
9. COMM/IND CONVERSION	28,628	25,475	28,051	21,364	28,868	22,188	32,712	21,005	21,815	26,157	24,334	25,244	299,841
10. COMM/IND ALTERNATIVE TECH.	3,397	532	536	550	459	464	385	592	11,597	8,910	8,695	9,803	45,920
COMMON COSTS	<u>10,888</u>	<u>6,761</u>	<u>8,743</u>	<u>28,707</u>	<u>18,677</u>	<u>28,959</u>	<u>22,815</u>	<u>19,199</u>	<u>46,410</u>	<u>19,639</u>	<u>19,490</u>	<u>19,563</u>	<u>249,851</u>
TOTAL ALL PROGRAMS	186,441	192,771	185,039	182,304	172,039	158,704	202,060	197,153	193,267	259,698	254,466	234,676	2,398,618
LESS: AMOUNT IN RATE BASE	-	-	-	-	-	-	-	-	-	-	-	-	-
NET RECOVERABLE	<u>\$ 186,441</u>	<u>\$ 192,771</u>	<u>\$ 185,039</u>	<u>\$ 182,304</u>	<u>\$ 172,039</u>	<u>\$ 158,704</u>	<u>\$ 202,060</u>	<u>\$ 197,153</u>	<u>\$ 193,267</u>	<u>\$ 259,698</u>	<u>\$ 254,466</u>	<u>\$ 234,676</u>	<u>\$ 2,398,618</u>

ENERGY CONSERVATION COST RECOVERY ADJUSTMENT  
FOR THE PERIOD JANUARY 2002 THROUGH DECEMBER 2002  
EIGHT MONTHS ACTUAL AND FOUR MONTHS ESTIMATED

CONSERVATION REVENUES	Jan-02	Feb-02	Mar-02	Apr-02	May-02	Jun-02	Jul-02	Aug-02	Sep-02	Oct-02	Nov-02	Dec-02	TOTAL
1. RCS AUDIT FEE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2. OTHER PROG. REVS.	-	-	-	-	-	-	-	-	-	-	-	-	-
3. CONSERV. ADJ REVS.	(185,500)	(163,497)	(172,018)	(132,498)	(124,756)	(142,130)	(126,299)	(129,134)	(135,661)	(141,336)	(149,433)	(182,318)	(1,784,580)
4. TOTAL REVENUES	(185,500)	(163,497)	(172,018)	(132,498)	(124,756)	(142,130)	(126,299)	(129,134)	(135,661)	(141,336)	(149,433)	(182,318)	(1,784,580)
5. PRIOR PERIOD TRUE-UP NOT APPLICABLE TO THIS PERIOD	(62,147)	(62,147)	(62,147)	(62,147)	(62,147)	(62,147)	(62,147)	(62,147)	(62,147)	(62,146)	(62,146)	(62,146)	(745,761)
6. CONSERV. REVS. APPLICABLE TO THE PERIOD	(247,647)	(225,644)	(234,165)	(194,645)	(186,903)	(204,277)	(188,446)	(191,281)	(197,808)	(203,482)	(211,579)	(244,464)	(2,530,341)
7. CONSERV. EXPS.	188,441	192,771	165,039	182,304	172,039	158,704	202,060	197,153	193,267	259,698	254,466	234,676	2,398,618
8. TRUE-UP THIS PERIOD	(61,206)	(32,873)	(69,126)	(12,341)	(14,864)	(45,573)	13,814	5,872	(4,541)	56,216	42,887	(9,788)	(131,723)
9. INTEREST PROV. THIS PERIOD	(1,103)	(1,075)	(1,067)	(1,037)	(960)	(915)	(837)	(724)	(635)	(510)	(351)	(239)	(9,454)
10. TRUE-UP AND INTEREST PROV. BEG. OF MONTH	(745,761)	(745,923)	(717,724)	(725,770)	(677,002)	(630,679)	(615,020)	(540,096)	(472,801)	(415,830)	(297,978)	(193,298)	
11. PRIOR TRUE-UP COLLECTED OR (REFUNDED)	62,147	62,147	62,147	62,147	62,147	62,147	62,147	62,147	62,147	62,146	62,146	62,146	745,761
12. TOTAL NET TRUE-UP	\$ (745,923)	\$ (717,724)	\$ (725,770)	\$ (677,002)	\$ (630,679)	\$ (615,020)	\$ (540,096)	\$ (472,801)	\$ (415,830)	\$ (297,978)	\$ (193,298)	\$ (141,177)	\$ (141,177)

CALCULATION OF TRUE-UP AND INTEREST PROVISION  
FOR THE PERIOD JANUARY 2002 THROUGH DECEMBER 2002  
EIGHT MONTHS ACTUAL AND FOUR MONTHS ESTIMATED

INTEREST PROVISION	Jan-02	Feb-02	Mar-02	Apr-02	May-02	Jun-02	Jul-02	Aug-02	Sep-02	Oct-02	Nov-02	Dec-02	TOTAL
1. BEGINNING TRUE-UP	\$ (745,761)	\$ (745,923)	\$ (717,724)	\$ (725,770)	\$ (677,002)	\$ (630,678)	\$ (615,020)	\$ (540,096)	\$ (472,801)	\$ (415,830)	\$ (297,978)	\$ (193,296)	
2. ENDING TRUE-UP BEFORE INTEREST	<u>(744,820)</u>	<u>(716,649)</u>	<u>(724,703)</u>	<u>(675,964)</u>	<u>(629,719)</u>	<u>(614,105)</u>	<u>(539,259)</u>	<u>(472,077)</u>	<u>(415,195)</u>	<u>(297,468)</u>	<u>(192,945)</u>	<u>(140,938)</u>	
3. TOTAL BEGINNING & ENDING TRUE-UP	(1,490,581)	(1,462,572)	(1,442,427)	(1,401,735)	(1,306,720)	(1,244,784)	(1,154,279)	(1,012,173)	(887,995)	(713,297)	(490,922)	(334,233)	
4. AVERAGE TRUE-UP (LINE 3 TIMES 50%)	<u>\$ (745,291)</u>	<u>\$ (731,286)</u>	<u>\$ (721,214)</u>	<u>\$ (700,867)</u>	<u>\$ (653,360)</u>	<u>\$ (622,392)</u>	<u>\$ (577,140)</u>	<u>\$ (508,086)</u>	<u>\$ (443,998)</u>	<u>\$ (356,649)</u>	<u>\$ (245,461)</u>	<u>\$ (167,117)</u>	
5. INTEREST RATE FIRST DAY OF REPORTING MONTH	1.780%	1.770%	1.750%	1.800%	1.750%	1.770%	1.750%	1.730%	1.710%	1.710%	1.710%	1.710%	
6. INTER. RATE - FIRST DAY SUBSEQUENT MONTH	<u>1.770%</u>	<u>1.750%</u>	<u>1.800%</u>	<u>1.750%</u>	<u>1.770%</u>	<u>1.750%</u>	<u>1.730%</u>	<u>1.710%</u>	<u>1.710%</u>	<u>1.710%</u>	<u>1.710%</u>	<u>1.710%</u>	
7. TOTAL (SUM LINES 5 & 6)	<u>3.550%</u>	<u>3.520%</u>	<u>3.550%</u>	<u>3.550%</u>	<u>3.520%</u>	<u>3.520%</u>	<u>3.480%</u>	<u>3.440%</u>	<u>3.420%</u>	<u>3.420%</u>	<u>3.420%</u>	<u>3.420%</u>	
8. AVG. INTEREST RATE (LINE 7 TIMES 50%)	1.775%	1.760%	1.775%	1.775%	1.760%	1.760%	1.740%	1.720%	1.710%	1.710%	1.710%	1.710%	
9. MONTHLY AVG INTEREST RATE	0.148%	0.147%	0.148%	0.148%	0.147%	0.147%	0.145%	0.143%	0.143%	0.143%	0.143%	0.143%	
10. INTEREST PROVISION	<u>\$ (1,103)</u>	<u>\$ (1,075)</u>	<u>\$ (1,067)</u>	<u>\$ (1,037)</u>	<u>\$ (980)</u>	<u>\$ (915)</u>	<u>\$ (837)</u>	<u>\$ (724)</u>	<u>\$ (635)</u>	<u>\$ (510)</u>	<u>\$ (351)</u>	<u>\$ (239)</u>	<u>\$ (9,454)</u>

EXHIBIT No. (GL-1) *GL-2*  
City Gas Company of Florida  
A Division of NUI Corporation  
DOCKET NO. 020004-GU  
(CS-1)

CITY GAS COMPANY OF FLORIDA

Schedule C-5  
PROGRAM PROGRESS REPORT

**NAME:** RESIDENTIAL BUILDER - PROGRAM 1

**DESCRIPTION:** The Residential Builder Program is designed to increase the overall energy efficiency in the residential new construction market by promoting energy-efficient natural gas appliances in residences that would qualify for the RS rates. The program offers builders and developers incentives in the form of cash allowances to assist in defraying the additional costs associated with the installation of natural gas supply lines, house piping, venting and natural gas appliances.

**PROGRAM ALLOWANCES:**

Furnace .....	\$350
Water Heater .....	350
Range .....	100
Dryer .....	100
Triathlon .....	1200

**REPORTING PERIOD:** January 2002 through July 2002

**APPLIANCES INSTALLED:**

The Company connected 2,017 gas appliances during the period.

EXHIBIT No. ~~(GL-4)~~ GL-2  
City Gas Company of Florida  
A Division of NUI Corporation  
DOCKET NO. 020004-GU  
(CS-1)

CITY GAS COMPANY OF FLORIDA

Schedule C-5  
PROGRAM PROGRESS REPORT

**NAME:** MULTI-FAMILY RESIDENTIAL BUILDER - PROGRAM 2

**DESCRIPTION:** The Multi-Family Residential Builder Program is designed to increase overall energy efficiency in the multi-family new construction market by promoting energy-efficient natural gas in multi-unit residences qualifying for the Company's CS rates.

**PROGRAM ALLOWANCES:**

Per dwelling unit ..... \$300

**REPORTING PERIOD:** January 2002 through July 2002

**PROGRAM SUMMARY:**

Program costs for the period were \$7,471.

EXHIBIT No. (GL-1) *GL-2*  
City Gas Company of Florida  
A Division of NUI Corporation  
DOCKET NO. 020004-GU  
(CS-1)

CITY GAS COMPANY OF FLORIDA  
Schedule C-5  
PROGRAM PROGRESS REPORT

**NAME:** RESIDENTIAL APPLIANCE REPLACEMENT PROGRAM 3

**DESCRIPTION:** The Residential Appliance Replacement Program is designed to promote the replacement of inefficient non-natural gas residential appliances with energy efficient natural gas appliances. The Program offers incentives in the form of cash allowances to residential consumers to assist in defraying the additional costs associated with the installation of efficient natural gas appliances.

**PROGRAM ALLOWANCES:**

Furnace .....	\$625
Water Heater .....	525
Range .....	100
Dryer .....	100
Triathlon .....	1200

**REPORTING PERIOD:** January 2002 through July 2002

**APPLIANCES INSTALLED:**

The Company connected 125 gas appliances during the period.

EXHIBIT No. ~~(GL-1)~~ GL-2  
City Gas Company of Florida  
A Division of NUI Corporation  
DOCKET NO. 020004-GU  
(CS-1)

CITY GAS COMPANY OF FLORIDA  
Schedule C-5  
PROGRAM PROGRESS REPORT

**NAME:** DEALER - PROGRAM 4

**DESCRIPTION:** The Dealer Program is designed to encourage the replacement of non-gas appliances with energy efficient natural gas appliances through appliance dealers and contractors. The program offers incentives to the dealers and contractors.

**PROGRAM ALLOWANCES:**

Furnace .....  
Water Heater .....  
Range .....  
Dryer .....

**REPORTING PERIOD:** January 2002 through June 2002

**APPLIANCES INSTALLED:**

This program was discontinued in February 1998 with Order #PSC-98-0154-GOF-GU granting the new programs.

EXHIBIT No. ~~(GL-1)~~ GL-2  
City Gas Company of Florida  
A Division of NUI Corporation  
DOCKET NO. 020004-GU  
(CS-1)

**CITY GAS COMPANY OF FLORIDA**

**Schedule C-5  
PROGRAM PROGRESS REPORT**

**NAME:** GAS APPLIANCES IN SCHOOLS - PROGRAM 5

**DESCRIPTION:** The Gas Appliances in Schools Program is designed to promote natural gas appliances where cost-efficient, in Home Economic Departments in schools located in our Company's service area. The program provides teaching assistance on energy conservation and on the use, care, and safety of natural gas appliances through a Company-employed home economist.

**REPORTING PERIOD:** January 2002 through July 2002

**PROGRAM SUMMARY:**

Program was discontinued during Fiscal Year 2000.

CITY GAS COMPANY OF FLORIDA

Schedule C-5  
PROGRAM PROGRESS REPORT

**NAME:** RESIDENTIAL PROPANE CONVERSION - PROGRAM 6

**DESCRIPTION:** The Residential Propane Conversion Program is designed to promote the conversion of existing residential propane appliances to utilize efficient natural gas. The program offers incentives in the form of cash allowances to residential consumers to assist in defraying the additional costs associated with the conversion of their existing propane appliances to utilize natural gas.

**PROGRAM ALLOWANCES:**

Furnace .....	\$200
Water Heater .....	100
Dryer .....	25
Dryer .....	50

**REPORTING PERIOD:** January 2002 through July 2002

**PROGRAM SUMMARY:**

Program costs for the period were \$73.

EXHIBIT No. (~~GL-1~~) *GL-2*  
City Gas Company of Florida  
A Division of NUI Corporation  
DOCKET NO. 020004-GU  
(CS-1)

**CITY GAS COMPANY OF FLORIDA**

**Schedule C-5  
PROGRAM PROGRESS REPORT**

**NAME:** RESIDENTIAL WATER HEATER RETENTION - PROGRAM 7

**DESCRIPTION:** The Residential Water Heater Retention Program is designed to promote the retention of energy efficient natural gas water heaters in existing residential structures. The program offers incentives in the form of cash allowances to residential consumers to assist in defraying the additional costs associated with the purchase and installation of energy efficient natural gas appliances.

**PROGRAM ALLOWANCES:**

Water Heater ..... \$50

**REPORTING PERIOD:** January 2002 through July 2002

**PROGRAM SUMMARY:**

The Company retained 248 water heaters during the period.

EXHIBIT No. (~~GE-1~~) 662  
City Gas Company of Florida  
A Division of NUI Corporation  
DOCKET NO. 020004-GU  
(CS-1)

**CITY GAS COMPANY OF FLORIDA**

**Schedule C-5  
PROGRAM PROGRESS REPORT**

**NAME:** RESIDENTIAL CUT AND CAP - PROGRAM 8

**DESCRIPTION:** The Residential Cut and Cap Program is designed to encourage the re-activation of existing residential service lines that are scheduled to be cut off and capped. The program offers incentives in the form of cash allowances to residential consumers to assist in defraying the additional costs associated with the purchase and/or lease and the installation of energy efficient natural gas appliances.

**PROGRAM ALLOWANCES:**

Service re-activation..... \$200

**REPORTING PERIOD:** January 2002 through July 2002

**PROGRAM SUMMARY:**

The retained 12 accounts during the period.

EXHIBIT No. (~~GL-1~~) *GL-2*  
City Gas Company of Florida  
A Division of NUI Corporation  
DOCKET NO. 020004-GU  
(CS-1)

**CITY GAS COMPANY OF FLORIDA**

**Schedule C-5  
PROGRAM PROGRESS REPORT**

**NAME:** COMMERCIAL/INDUSTRIAL CONVERSION - PROGRAM 9

**DESCRIPTION:** The Commercial/Industrial Conversion Program is designed to promote the conversion of commercial and industrial inefficient non-gas equipment to energy efficient natural gas. The program offers incentives in the form of cash allowances to existing commercial and industrial businesses located in existing structures, to assist in defraying the incremental first costs associated with the installation of natural gas supply lines, internal piping, venting and equipment.

**PROGRAM ALLOWANCES:**

Per 100,000 BTU input rating..... \$75

**REPORTING PERIOD:** January 2002 through July 2002

**PROGRAM SUMMARY:**

The Company converted 24 accounts during the period, with a combined BTU input rating of 28,356,100 BTUs.

EXHIBIT No. ~~(G-1)~~ 462  
City Gas Company of Florida  
A Division of NUI Corporation  
DOCKET NO. 020004-GU  
(CS-1)

**CITY GAS COMPANY OF FLORIDA**

**Schedule C-5  
PROGRAM PROGRESS REPORT**

**NAME:** COMMERCIAL/INDUSTRIAL ALTERNATIVE TECHNOLOGY INCENTIVE - PROGRAM 10

**DESCRIPTION:** The Commercial/Industrial Alternative Technology Incentive Program (ATI) is designed to encourage commercial and industrial business owners to install alternate technologies that utilize natural gas that are not covered by one of the other City Gas Energy Conservation Programs, but which cost-effectively reduce the total utility expense of the business. The program offers incentives based on the cost-effectiveness under a life-cycle analysis utilizing a computerized energy consumption simulation model.

**PROGRAM ALLOWANCES:**

Payback period of three years subject to a maximum incentive of three times the projected incremental annualized margin.

**REPORTING PERIOD:** January 2002 through July 2002

**PROGRAM SUMMARY:**

Program costs for the period were \$6,323.

2 ✓  
Docket No. 020004-GU

Exhibit \_\_\_\_\_ (AJP-1)

CHESAPEAKE UTILITIES CORPORATION  
CONSERVATION COST RECOVERY TRUE-UP  
January 1, 2001 through December 31, 2001

FLORIDA PUBLIC SERVICE COMMISSION  
DOCKET  
NO. 020004-GU EXHIBIT NO 2  
COMPANY/  
WITNESS: Price  
DATE: 11-20-02

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SCHEDULE CT-1

COMPANY: Chesapeake Utilities Corporation  
Docket No. 020004-GU  
Exhibit AJP-1  
Page 1 of 16

ADJUSTED NET TRUE-UP  
FOR MONTH JANUARY 2001 THROUGH DECEMBER 2001

END OF PERIOD NET TRUE-UP

PRINCIPLE	240,715	
INTEREST	<u>6,067</u>	246,782

LESS PROJECTED TRUE-UP

PRINCIPLE	74,501	
INTEREST	<u>4,932</u>	<u>79,433</u>

ADJUSTED NET TRUE-UP		<u>167,349</u>
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( ) REFLECTS OVER-RECOVERY

ANALYSIS OF ENERGY CONSERVATION PROGRAM COSTS  
ACTUAL VERSUS ESTIMATED

JANUARY 2001 THROUGH DECEMBER 2001

	<u>ACTUAL</u>	<u>PROJECTED*</u>	<u>DIFFERENCE</u>
CAPITAL INVESTMENT	0	0	0
PAYROLL & BENEFITS	187,770	79,435	108,335
MATERIALS & SUPPLIES	17,218	27,706	(10,488)
ADVERTISING	126,346	135,406	(9,060)
INCENTIVES	225,046	170,103	54,943
OUTSIDE SERVICES	25,063	19,383	5,680
VEHICLES	0	7,208	(7,208)
OTHER	<u>0</u>	<u>4,859</u>	<u>(4,859)</u>
SUB-TOTAL	581,444	444,100	137,344
PROGRAM REVENUES	<u>0</u>	<u>0</u>	<u>0</u>
TOTAL PROGRAM COSTS	581,444	444,100	137,344
LESS:			
PAYROLL ADJUSTMENTS	0	0	0
AMOUNTS INCLUDED IN RATE BASE	0	0	0
CONSERVATION REVENUES APPLICABLE TO THE PERIOD	(340,729)	(369,599)	28,870
ROUNDING ADJUSTMENT	<u>0</u>	<u>0</u>	<u>0</u>
TRUE-UP BEFORE INTEREST	240,715	74,501	166,214
INTEREST PROVISION	<u>6,067</u>	<u>4,932</u>	<u>1,135</u>
END OF PERIOD TRUE-UP	<u>246,782</u>	<u>79,433</u>	<u>167,349</u>

( ) REFLECTS OVER-RECOVERY

\* 7 MONTHS ACTUAL AND 5 MONTHS PROJECTED

ACTUAL CONSERVATION PROGRAM COSTS PER PROGRAM  
FOR MONTHS: JANUARY 2001 THROUGH DECEMBER 2001

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: RES. HOME BUILDER	0	76,131	13,845	83,842	187,022	9,515	0	0	370,354
PROGRAM 2: RES. APPLIANCE REPLACEMENT	0	46,760	747	37,052	16,374	10,950	0	0	111,883
PROGRAM 3: RES. WATER HEATER RETENTION	0	8,435	0	0	21,650	0	0	0	30,085
PROGRAM 4: RES. SPACE CONDITIONING	0	637	0	0	0	0	0	0	637
PROGRAM 5: GAS SPACE CONDITIONING	0	5,061	0	0	0	0	0	0	5,061
PROGRAM 6: PROPANE DISTIRIBUTION	0	1,795	0	0	0	0	0	0	1,795
PROGRAM 7: CONSERVATION EDUCATION	0	48,952	2,627	5,452	0	4,598	0	0	61,629
PROGRAM 8:	0	0	0	0	0	0	0	0	0
PROGRAM 9:	0	0	0	0	0	0	0	0	0
PROGRAM 10:	0	0	0	0	0	0	0	0	0
PROGRAM 11:	0	0	0	0	0	0	0	0	0
PROGRAM 12:	0	0	0	0	0	0	0	0	0
PROGRAM 13:	0	0	0	0	0	0	0	0	0
PROGRAM 14:	0	0	0	0	0	0	0	0	0
PROGRAM 15:	0	0	0	0	0	0	0	0	0
PROGRAM 16:	0	0	0	0	0	0	0	0	0
PROGRAM 17:	0	0	0	0	0	0	0	0	0
PROGRAM 18:	0	0	0	0	0	0	0	0	0
PROGRAM 19:	0	0	0	0	0	0	0	0	0
PROGRAM 20:	0	0	0	0	0	0	0	0	0
<b>TOTAL</b>	<b>0</b>	<b>187,770</b>	<b>17,218</b>	<b>126,346</b>	<b>225,046</b>	<b>25,063</b>	<b>0</b>	<b>0</b>	<b>581,444</b>

CONSERVATION COSTS PER PROGRAM - VARIANCE ACTUAL VERSUS PROJECTED  
FOR MONTHS: JANUARY 2001 THROUGH DECEMBER 2001

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: RES. HOME BUILDER	0	38,003	(8,606)	(11,654)	43,304	920	(3,460)	(2,332)	56,175
PROGRAM 2: RES. APPLIANCE REPLACEMENT	0	26,504	(2,021)	3,207	2,418	1,779	(1,838)	(1,239)	28,810
PROGRAM 3: RES. WATER HEATER RETENTION	0	(9,041)	0	0	9,221	0	(1,586)	(1,069)	(2,475)
PROGRAM 4: RES. SPACE CONDITIONING	0	637	0	0	0	0	0	0	637
PROGRAM 5: GAS SPACE CONDITIONING	0	5,061	0	0	0	0	0	0	5,061
PROGRAM 6: PROPANE DISTRIBUTION	0	1,795	0	0	0	0	0	0	1,795
PROGRAM 7: CONSERVATION EDUCATION	0	45,377	139	(613)	0	2,981	(324)	(219)	47,341
PROGRAM 8:	0	0	0	0	0	0	0	0	0
PROGRAM 9:	0	0	0	0	0	0	0	0	0
PROGRAM 10:	0	0	0	0	0	0	0	0	0
PROGRAM 11:	0	0	0	0	0	0	0	0	0
PROGRAM 12:	0	0	0	0	0	0	0	0	0
PROGRAM 13:	0	0	0	0	0	0	0	0	0
PROGRAM 14:	0	0	0	0	0	0	0	0	0
PROGRAM 15:	0	0	0	0	0	0	0	0	0
PROGRAM 16:	0	0	0	0	0	0	0	0	0
PROGRAM 17:	0	0	0	0	0	0	0	0	0
PROGRAM 18:	0	0	0	0	0	0	0	0	0
PROGRAM 19:	0	0	0	0	0	0	0	0	0
PROGRAM 20:	0	0	0	0	0	0	0	0	0
TOTAL TOTAL OF ALL PROGRAMS	0	108,335	(10,488)	(9,060)	54,943	5,680	(7,208)	(4,859)	137,344

( ) REFLECTS PROJECTED OVER ACTUAL EXPENSE ESTIMATES

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION  
SUMMARY OF EXPENSES BY PROGRAM BY MONTH  
FOR MONTHS: JANUARY 2001 THROUGH DECEMBER 2001

EXPENSES:	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
PROGRAM 1: RES. HOME BUILDER	17,574	13,785	63,344	26,166	26,705	33,300	23,971	23,306	36,355	47,477	37,165	21,208	370,355
PROGRAM 2: RES. APPLIANCE REPLACEMENT	11,457	1,972	9,013	4,329	10,473	9,410	10,477	13,488	12,517	11,517	9,266	7,965	111,883
PROGRAM 3: RES. WATER HEATER RETENTION	28	1,247	1,584	1,579	1,514	2,449	1,082	2,745	2,182	2,656	2,214	10,804	30,085
PROGRAM 4: RES. SPACE CONDITIONING	2	26	37	29	31	30	55	0	49	132	246	0	637
PROGRAM 5: GAS SPACE CONDITIONING	17	208	290	227	248	240	439	1,114	475	725	622	454	5,061
PROGRAM 6: PROPANE DISTIRIBUTION	6	74	103	81	88	85	156	0	311	198	393	300	1,795
PROGRAM 7: CONSERVATION EDUCATION	(2,199)	6,450	3,328	2,197	3,860	3,868	5,528	1,865	10,250	6,823	9,999	9,659	61,629
PROGRAM 8:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 9:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 10:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 11:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 12:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 13:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 14:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 15:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 16:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 17:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 18:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 19:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 20:	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>TOTAL</b>	<b>26,885</b>	<b>23,761</b>	<b>77,699</b>	<b>34,606</b>	<b>42,920</b>	<b>49,382</b>	<b>41,708</b>	<b>42,519</b>	<b>62,139</b>	<b>69,528</b>	<b>59,905</b>	<b>50,391</b>	<b>581,444</b>
LESS AMOUNT INCLUDED IN RATE BASE	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>RECOVERABLE CONSERVATION EXPENSES</b>	<b>26,885</b>	<b>23,761</b>	<b>77,699</b>	<b>34,606</b>	<b>42,920</b>	<b>49,382</b>	<b>41,708</b>	<b>42,519</b>	<b>62,139</b>	<b>69,528</b>	<b>59,905</b>	<b>50,391</b>	<b>581,444</b>

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION  
JANUARY 2001 THROUGH DECEMBER 2001

CONSERVATION REVENUES	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
1. RCS AUDIT FEES	0	0	0	0	0	0	0	0	0	0	0	0	0
2. OTHER PROGRAM REVS	0	0	0	0	0	0	0	0	0	0	0	0	0
3. CONSERV. ADJ REVS	(56,332)	(43,219)	(33,475)	(29,081)	(29,878)	(24,035)	(22,146)	(22,933)	(23,302)	(24,386)	(29,693)	(28,073)	(366,553)
4. TOTAL REVENUES	(56,332)	(43,219)	(33,475)	(29,081)	(29,878)	(24,035)	(22,146)	(22,933)	(23,302)	(24,386)	(29,693)	(28,073)	(366,553)
5. PRIOR PERIOD TRUE-UP NOT APPLICABLE TO THIS PERIOD	2,152	2,152	2,152	2,152	2,152	2,152	2,152	2,152	2,152	2,152	2,152	2,152	25,824
6. CONSERVATION REVS APPLICABLE TO THE PERIOD	(54,180)	(41,067)	(31,323)	(26,929)	(27,726)	(21,883)	(19,994)	(20,781)	(21,150)	(22,234)	(27,541)	(25,921)	(340,729)
7. CONSERVATION EXPS (FROM CT-3, PAGE 1)	26,885	23,761	77,699	34,606	42,920	49,382	41,708	42,519	62,139	69,528	59,905	50,391	581,444
8. TRUE-UP THIS PERIOD	(27,295)	(17,306)	46,376	7,677	15,194	27,499	21,714	21,738	40,989	47,294	32,364	24,470	240,715
9. INTER. PROV. THIS PERIOD (FROM CT-3, PAGE 3)	95	(21)	39	168	225	338	461	565	726	958	1,181	1,332	6,067
10. TRUE-UP & INTER. PROV. BEGINNING OF MONTH	34,656	5,304	(14,176)	30,087	35,780	49,047	74,733	94,755	114,907	154,470	200,571	231,964	
11. PRIOR TRUE-UP COLLECTED/(REFUNDED)	(2,152)	(2,152)	(2,152)	(2,152)	(2,152)	(2,152)	(2,152)	(2,152)	(2,152)	(2,152)	(2,152)	(2,152)	
12. TOTAL NET TRUE-UP (SUM LINES 8+9+10+11)	5,304	(14,176)	30,087	35,780	49,047	74,733	94,755	114,907	154,470	200,571	231,964	255,613	246,782

CALCULATION OF TRUE-UP AND INTEREST PROVISION  
FOR MONTHS: JANUARY 2001 THROUGH DECEMBER 2001

INTEREST PROVISION	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
1. BEGINNING TRUE-UP	34,656	5,304	(14,176)	30,087	35,780	49,047	74,733	94,755	114,907	154,470	200,571	231,964	
2. ENDING TRUE-UP BEFORE INTEREST	5,209	(14,154)	30,048	35,613	48,823	74,395	94,295	114,341	153,744	199,613	230,783	254,281	
3. TOTAL BEGINNING & ENDING TRUE-UP	39,865	(8,851)	15,872	65,700	84,603	123,442	169,028	209,096	268,650	354,083	431,353	486,245	
4. AVERAGE TRUE-UP (LINE 3 TIMES 50%)	19,932	(4,425)	7,936	32,850	42,301	61,721	84,514	104,548	134,325	177,041	215,677	243,122	
5. INTER. RATE - 1ST DAY OF REPORTING MONTH	0	0	0	0	0	0	0	0	0	0	0	0	0
6. INTER. RATE - 1ST DAY OF SUBSEQUENT MONTH	0	0	0	0	0	0	0	0	0	0	0	0	0
7. TOTAL (SUM LINES 5 & 6)	0	0	0	0	0	0	0	0	0	0	0	0	0
8. AVG INTEREST RATE (LINE 7 TIMES 50%)	0	0	0	0	0	0	0	0	0	0	0	0	0
9. MONTHLY AVG INTEREST RATE	0	0	0	0	0	0	0	0	0	0	0	0	0
10. INTEREST PROVISION (LINE 4 TIMES LINE 9)	95	(21)	39	168	225	338	461	565	726	958	1,181	1,332	6,067



Exhibit No. \_\_\_\_\_ (AJP-1)  
Docket No. 020004-GU  
CHESAPEAKE UTILITIES CORPORATION  
Page 9 of 16

Schedule CT-5

CHESAPEAKE UTILITIES CORPORATION

Reconciliation and Explanation of Differences Between Filing and PSC Audit  
Report for January 2001 through December 2001.

**NO DIFFERENCES AS OF THE DATE OF THIS FILING**

Schedule CT-6  
Page 1 of 7

CHESAPEAKE UTILITIES CORPORATION  
Program Description and Progress

Program Title:  
Residential Home Builder Program

Program Description:  
This program is designed to increase the number of high priority natural gas customers in the new home construction market. Incentives are offered in the form of gas piping and venting allowances to assist builders with gas appliance installation.

Allowances:  
Conservation allowances are currently:  
    \$275 Energy efficient natural gas water heater installation.  
    \$275 Natural Gas home heating.  
    \$75 Energy efficient natural gas range or dryer stub outlet.

Program Projections:  
For the twelve-month period January 2001 through December 2001, we estimated that 417 homes would be connected to the system. During this period, allowances were actually paid for building 455 new homes equipped with natural gas appliances.

Program Fiscal Expenditures:  
During the twelve-month period, expenditures for this program totaled \$370,354.

Program Progress Summary:  
Since the program's inception, 5,524 new homes have been equipped with natural gas appliances. Company representatives continue to work closely with area builders to promote the installation of natural gas appliances in new homes.

Schedule CT-6  
Page 2 of 7

CHESAPEAKE UTILITIES CORPORATION  
Program Description and Progress

Program Title:

Residential Appliance Replacement Program

Program Description:

This program is designed to encourage the replacement of inefficient non-natural gas residential appliances with energy efficient natural gas appliances. Incentives are offered in the form of allowances to assist in defraying the additional cost associated with the installation of piping, venting and purchase of natural gas appliances.

Program Projections:

For the twelve-month period January 2001 through December 2001, we estimated that 78 residences would qualify for incentives during this period. In actuality, 52 residences qualified for incentives.

Program Fiscal Expenditures:

For this twelve-month period, CUC incurred program costs of \$111,883.

Program Summary:

Since inception, 141 residences have qualified for this program.

Schedule CT-6  
Page 3 of 7

CHESAPEAKE UTILITIES CORPORATION  
Program Description and Progress

Program Title:

Residential Water Heater Retention Program

Program Description:

This program is design to encourage the continued use of natural gas in the home and avoid costly abandonment activities by the Company. This program offers a cash incentive to both the customer and the dealer to promote the retention of the natural gas water heater.

Program Projections:

For the twelve-month period January 2001 through December 2001, we estimated that 120 natural gas water heaters would qualify for this program. In actuality, 136 natural gas water heaters were installed.

Program Fiscal Expenditures:

For this twelve-month period, CUC incurred program costs of \$30,085.

Program Summary:

Since inception, 519 natural gas water heaters have been changed out and natural gas water heaters reinstalled. CUC will continue to work closely with homeowners and dealers to promote the continued used of energy efficient natural gas.

Schedule CT-6  
Page 4 of 7

CHESAPEAKE UTILITIES CORPORATION  
Program Description and Progress

Program Title:  
Residential Space Conditioning Program

Program Description:  
This program is designed to convert residential customers from electric space conditioning equipment to energy efficient natural gas space conditioning equipment. The program provides an allowance to qualifying participants to compensate for the higher initial costs of natural gas space conditioning equipment and its installation. The program will also help reduce the summer KW demand and will assist in the conservation of KWH production.

Program Projections:  
There were no expenses projected for the period.

Program Fiscal Expenditures:  
Program cost totaled \$637 for this twelve-month period, to conduct a builder seminar on residential cooling and natural gas dessicant systems and to expand information available on the Company website.

Program Summary:  
Five residential gas space conditioning units have been installed since the inception of this program.

Schedule CT-6  
Page 5 of 7

CHESAPEAKE UTILITIES CORPORATION  
Program Description and Progress

Program Title:  
Gas Space Conditioning Program

Program Description:  
The program is designed to convert customers from electric space conditioning equipment to energy efficient natural gas space conditioning equipment. The program provides an allowance to qualifying participants to compensate for the higher initial costs of natural gas space conditioning equipment and its installation. The program will also help reduce summer kw demand and will assist in the conservation of kwh production. The company offers incentives of \$50 per ton installed natural gas space conditioning equipment.

Program Projections:  
There were no expenses projected for the period.

Program Fiscal Expenditures:  
Program cost totaled \$5,061 for this twelve-month period, incurred by staff in response to builder/developer inquiries.

Program Summary:  
Seven natural gas space conditioning units have been installed since the inception of this.

Schedule CT-6  
Page 6 of 7

CHESAPEAKE UTILITIES CORPORATION  
Program Description and Progress

Program Title:  
Propane Distribution Program

Program Description:  
This program is designed to promote the use of gas within subdivisions that are built beyond existing natural gas lines. This program is designed to provide Builders and developers a cash incentive to encourage the installation of gas appliances in newly constructed homes.

Program Projections:  
There were no expenses projected for the period.

Program Fiscal Expenditures:  
Program cost totaled \$1,795 for this twelve-month period, incurred by staff in response to builder/developer inquiries.

Program Summary:  
One propane distribution sub-division has been added under this program since its inception.

Schedule CT-6  
Page 7 of 7

CHESAPEAKE UTILITIES CORPORATION  
Program Description and Progress

Program Title:  
Conservation Education Program

Program Description:  
The objectives of this program are to educate and inform the general public about the benefits of fuel choice. Conservation education measures are designed to promote fuel diversification with an efficient appliance mix, which results in a reduction in household energy consumption. There are three primary outreach programs: public education, which includes school programs; business-to-business, which includes dissemination of appliance replacement and new construction information; and promotion of advanced or new gas technologies through business-to-business and business-to-consumer demonstrations and seminars.

Program Projections:  
For the twelve-month period January 2001 through December 2001, we planned on expanding our school and community outreach programs. The Energy Smart Kids program was expected to include 7<sup>th</sup> and 8<sup>th</sup> grades. The Energy Plus Home awards program was expected to be expanded to include all of our service area. We planned on increasing community contact through trade shows, seminars and community and industry association meetings.

Program Fiscal Expenditures:  
Program costs totaled \$61,629 for this twelve-month period.

Programs Progress Summary:  
Public education initiatives included speaking engagements, in-classroom demonstrations and natural gas education material distribution. The Company mailed approximately 400 teacher packs, and has visited with about 600 students, grades 4-10 during the period. Business-to-business contact included conducting two industry seminars, initiation of the Preferred Partners Program, sending 200 direct mail packets, the Energy Plus Home Awards program and participating in a building industry trade show. Business-to-consumer promotion included participation in a consumer trade show and appliance demonstrations within the Energy Plus Home Model Center.

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SCHEDULE C-1

Exhibit No. \_\_\_\_\_  
 Docket No. 020004-GU  
 Chesapeake Utilities Corp.  
 (BSB-1)

ENERGY CONSERVATION ADJUSTMENT  
 SUMMARY OF COST RECOVERY CLAUSE CALCULATION  
 JANUARY 2003 THROUGH DECEMBER 2003

1. INCREMENTAL COSTS (SCHEDULE C-2)	1,151,035
2. TRUE-UP (SCHEDULE C-3)	<u>10,547</u>
3. TOTAL	<u>1,161,582</u>

RATE CLASS	BILLS	THERMS	CUSTOMER CHARGE REVENUES	ENERGY CHARGE	TOTAL	ESTIMATED ECCR	% SURCHARGE	CENTS PER THERM	PEREXPANSION FACTOR	ECCR ADJUSTMENT FACTORS
GS-1\TS-1	117,196	2,143,668	1,172,920	944,777	2,117,697	366,879	17.3244%	0.1711	1.00503	0.17201
GS-2\TS-2	12,030	1,123,646	221,268	329,856	551,124	95,479	17.3244%	0.0850	1.00503	0.08540
GS-3\TS-3	3,640	1,783,000	138,286	450,832	589,118	102,061	17.3244%	0.0572	1.00503	0.05753
GS-4\TS-4	1,518	1,668,000	83,490	369,158	452,648	78,419	17.3244%	0.0470	1.00503	0.04725
GS-5\TS-5	360	1,000,000	45,000	188,017	233,017	40,369	17.3244%	0.0404	1.00503	0.04057
GS-6\TS-6	228	1,141,000	45,600	167,830	213,430	36,976	17.3244%	0.0324	1.00503	0.03257
GS-7\TS-7	468	8,629,000	140,400	843,390	983,790	170,436	17.3244%	0.0198	1.00503	0.01985
GS-8\TS-8	96	6,106,000	48,000	532,620	580,620	100,589	17.3244%	0.0165	1.00503	0.01656
GS-9\TS-9	84	11,716,000	58,800	924,626	983,426	170,373	17.3244%	0.0145	1.00503	0.01462
TOTAL	135,620	35,310,314	1,953,764	4,751,105	6,704,869	1,161,582	17.3244%	0.0329	1.00503	0.03306

DATE: 11-20-03  
 WITNESS: *D. S. ...*  
 COMPANY: *Chesapeake Utilities Corp.*  
 DOCKET NO. 020004-GU EXHIBIT NO. 3

FLORIDA PUBLIC SERVICE COMMISSION



PROJECTED CONSERVATION PROGRAM COSTS BY COST CATEGORY  
FOR PERIOD: JANUARY 2003 THROUGH DECEMBER 2003

PROGRAM NAME

	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1. RESIDENTIAL HOME BUILDER	0	270,135	9,480	70,840	279,500	22,400	18,296	0	670,651
2. RESIDENTIAL APPLIANCE REPLACEMENT	0	98,599	7,110	53,130	28,613	16,800	7,035	0	211,287
3. RESIDENTIAL PROPANE DISTRIBUTION	0	2,768	0	0	0	0	144	0	2,912
4. RESIDENTIAL WATER HEATER RETENTION	0	66,026	2,370	17,710	20,687	5,600	4,296	0	116,689
5. NG SPACE CONDITIONING	0	0	0	0	0	0	0	0	0
6. GAS SPACE CONDITIONING	0	0	0	0	0	0	0	0	0
7. EDUCATION	0	91,856	4,740	35,420	0	11,200	6,280	0	149,496
8. COMMON COSTS	0	0	0	0	0	0	0	0	0
9. (INSERT NAME)	0	0	0	0	0	0	0	0	0
10. (INSERT NAME)	0	0	0	0	0	0	0	0	0
11. (INSERT NAME)	0	0	0	0	0	0	0	0	0
12. (INSERT NAME)	0	0	0	0	0	0	0	0	0
13. (INSERT NAME)	0	0	0	0	0	0	0	0	0
14. (INSERT NAME)	0	0	0	0	0	0	0	0	0
15. (INSERT NAME)	0	0	0	0	0	0	0	0	0
16. (INSERT NAME)	0	0	0	0	0	0	0	0	0
17. (INSERT NAME)	0	0	0	0	0	0	0	0	0
18. (INSERT NAME)	0	0	0	0	0	0	0	0	0
19. (INSERT NAME)	0	0	0	0	0	0	0	0	0
20. (INSERT NAME)	0	0	0	0	0	0	0	0	0
TOTAL ALL PROGRAMS	0	529,384	23,700	177,100	328,800	56,000	36,051	0	1,151,035
LESS: AMOUNT IN RATE BASE	0	0	0	0	0	0	0	0	0
RECOVERABLE CONSER.	0	529,384	23,700	* 177,100	328,800	56,000	36,051	0	1,151,035

\* The "Get Gas Florida" State-wide Advertising Campaign expenses of \$24,000 are included in the Total amount shown.



CONSERVATION PROGRAM COSTS BY COST CATEGORY  
FOR PERIOD JANUARY 2002 THROUGH DECEMBER 2002  
EIGHT MONTHS ACTUAL AND FOUR MONTHS ESTIMATED

	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1. RESIDENTIAL HOME BUILDER									
A. ACTUAL	0	75,584	4,516	54,241	139,019	60	6,806	14,150	294,375
B. ESTIMATED	0	29,254	1,748	20,994	53,806	23	2,634	5,477	113,935
C. TOTAL	0	104,838	6,264	75,235	192,825	83	9,440	19,626	408,310
2. RESIDENTIAL APPLIANCE REPLACEMENT									
A. ACTUAL	0	27,044	2,203	18,916	11,690	5,182	2,745	5,004	72,785
B. ESTIMATED	0	10,713	872	7,493	4,631	2,053	1,088	1,983	28,833
C. TOTAL	0	37,758	3,075	26,410	16,321	7,234	3,833	6,988	101,618
3. RESIDENTIAL PROPANE DISTRIBUTION									
A. ACTUAL	0	1,184	0	0	0	0	117	163	1,463
B. ESTIMATED	0	468	0	0	0	0	46	65	579
C. TOTAL	0	1,652	0	0	0	0	163	228	2,042
4. RESIDENTIAL WATER HEATER RETENTION									
A. ACTUAL	0	15,185	1,166	0	10,700	0	1,111	1,761	29,923
B. ESTIMATED	0	7,355	565	0	5,183	0	539	854	14,496
C. TOTAL	0	22,540	1,731	0	15,883	0	1,650	2,615	44,419
5. NG SPACE CONDITIONING FOR RESIDENTIAL HOMES									
A. ACTUAL	0	215	159	0	0	0	30	18	422
B. ESTIMATED	0	105	79	0	0	0	15	9	208
C. TOTAL	0	320	238	0	0	0	45	27	630
6. GAS SPACE CONDITIONING									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
7. EDUCATION									
A. ACTUAL	0	83,055	15,014	49,160	450	60	8,553	15,226	171,517
B. ESTIMATED	0	32,901	5,947	19,474	178	23	3,388	6,035	67,947
C. TOTAL	0	115,956	20,961	68,634	628	83	11,941	21,261	239,464
8 COMMON COST									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
TOTAL COSTS	0	283,064	32,269	170,278	225,657	7,400	27,071	50,744	796,483



CONSERVATION PROGRAM COSTS - EXPENSES BY MONTH  
FOR PERIOD: JANUARY 2002 THROUGH DECEMBER 2002  
EIGHT MONTHS ACTUAL AND FOUR MONTHS PROJECTED

DESCRIPTION	MONTH JAN	MONTH FEB	MONTH MAR	MONTH APR	MONTH MAY	MONTH JUN	MONTH JUL	MONTH AUG	MONTH SEP	MONTH OCT	MONTH NOV	MONTH DEC	TOTAL
1. HOME BUILDER PROGRAM	24,722	23,299	56,050	41,529	49,369	32,239	30,136	37,029	28,484	28,484	28,484	28,484	408,310
2. RES. APPLIANCE REPLACEMENT	6,244	3,981	17,811	7,603	9,058	6,509	14,572	7,007	7,208	7,208	7,208	7,208	101,618
3. RES PROPANE DISTRIBUTION	422	0	0	722	111	100	109	0	145	145	145	145	2,042
4. RES WATER HEATER RETENTION	3,545	9,070	4,852	1,692	2,910	2,610	1,914	3,335	3,624	3,624	3,624	3,624	44,419
5. NG SPACE CONDITIONING	42	0	0	0	221	0	0	159	52	52	52	52	630
6. GAS SPACE CONDITIONING	0	0	0	0	0	0	0	0	0	0	0	0	0
7. EDUCATION	14,909	18,287	30,474	26,507	24,734	18,239	20,254	18,113	16,987	16,987	16,987	16,987	239,464
8. COMMON COSTS	0	0	0	0	0	0	0	0	0	0	0	0	0
9. (INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	0
10. (INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	0
11. (INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	0
12. (INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	0
13. (INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	0
14. (INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	0
15. (INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	0
16. (INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	0
17. (INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	0
18. (INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	0
19. (INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	0
20. (INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>TOTAL ALL PROGRAMS</b>	<b>49,884</b>	<b>54,636</b>	<b>109,188</b>	<b>78,053</b>	<b>86,402</b>	<b>59,695</b>	<b>66,985</b>	<b>65,643</b>	<b>56,499</b>	<b>56,499</b>	<b>56,499</b>	<b>56,499</b>	<b>796,483</b>
LESS:													
BASE RATE RECOVERY	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>NET RECOVERABLE</b>	<b>49,884</b>	<b>54,636</b>	<b>109,188</b>	<b>78,053</b>	<b>86,402</b>	<b>59,695</b>	<b>66,985</b>	<b>65,643</b>	<b>56,499</b>	<b>56,499</b>	<b>56,499</b>	<b>56,499</b>	<b>796,483</b>

ENERGY CONSERVATION COST RECOVERY ADJUSTMENT  
FOR PERIOD: JANUARY 2002 THROUGH DECEMBER 2002  
EIGHT MONTHS ACTUAL AND FOUR MONTHS ESTIMATED

CONSERVATION REVS	MONTH JAN	MONTH FEB	MONTH MAR	MONTH APR	MONTH MAY	MONTH JUN	MONTH JUL	MONTH AUG	MONTH SEP	MONTH OCT	MONTH NOV	MONTH DEC	TOTAL
1. RCS AUDIT FEE	0	0	0	0	0	0	0	0	0	0	0	0	0
2. OTHER PROG. REVS.	0	0	0	0	0	0	0	0	0	0	0	0	0
3. CONSERV. ADJ REVS.	(110,539)	(94,112)	(94,972)	(79,039)	(71,496)	(62,968)	(61,987)	(64,836)	(70,000)	(90,000)	(100,000)	(110,000)	(1,009,950)
4. TOTAL REVENUES	(110,539)	(94,112)	(94,972)	(79,039)	(71,496)	(62,968)	(61,987)	(64,836)	(70,000)	(90,000)	(100,000)	(110,000)	(1,009,950)
5. PRIOR PERIOD TRUE- UP NOT APPLICABLE TO THIS PERIOD	18,474	18,475	18,474	18,474	18,474	18,474	18,474	18,474	18,474	18,474	18,474	18,474	221,691
6. CONSERV. REVS. APPLICABLE TO THE PERIOD	(92,065)	(75,638)	(76,498)	(60,565)	(53,022)	(44,494)	(43,512)	(46,362)	(51,526)	(71,526)	(81,526)	(91,526)	(788,259)
7. CONSERV. EXPS.	49,884	54,636	109,188	78,053	86,402	59,695	66,985	65,643	56,499	56,499	56,499	56,499	796,483
8. TRUE-UP THIS PERIOD	(42,181)	(21,001)	32,690	17,489	33,380	15,202	23,472	19,281	4,974	(15,026)	(25,026)	(35,026)	8,225
9. INTER. PROVISION THIS PERIOD	283	208	191	201	210	219	218	220	212	181	125	54	2,321
10. TRUE-UP AND INTEREST PROV. BEG. OF MONTH	221,691	161,319	122,051	136,458	135,673	150,789	147,735	152,951	153,977	140,688	107,369	63,993	221,691
11. PRIOR TRUE-UP COLLECTED OR (REFUNDED)	(18,474)	(18,474)	(18,474)	(18,474)	(18,474)	(18,474)	(18,474)	(18,474)	(18,474)	(18,474)	(18,474)	(18,474)	(221,691)
12. TOTAL NET TRUE-UP	161,319	122,051	136,458	135,673	150,789	147,735	152,951	153,977	140,688	107,369	63,993	10,547	10,547

CALCULATION OF TRUE-UP AND INTEREST PROVISION  
FOR PERIOD: JANUARY 2002 THROUGH DECEMBER 2002  
EIGHT MONTHS ACTUAL AND FOUR MONTHS PROJECTED

INTEREST PROVISION	MONTH JAN	MONTH FEB	MONTH MAR	MONTH APR	MONTH MAY	MONTH JUN	MONTH JUL	MONTH AUG	MONTH SEP	MONTH OCT	MONTH NOV	MONTH DEC	TOTAL
1. BEGINNING TRUE-UP	221,691	161,319	122,051	136,458	135,673	150,789	147,735	152,951	153,977	140,688	107,369	63,993	
2. ENDING TRUE-UP BEFORE INTEREST	<u>161,036</u>	<u>121,843</u>	<u>136,267</u>	<u>135,472</u>	<u>150,579</u>	<u>147,516</u>	<u>152,733</u>	<u>153,757</u>	<u>140,476</u>	<u>107,188</u>	<u>63,868</u>	<u>10,492</u>	
3. TOTAL BEGINNING & ENDING TRUE-UP	382,727	283,162	258,318	271,930	286,252	298,304	300,467	306,707	294,453	247,876	171,236	74,485	
4. AVERAGE TRUE-UP (LINE 3 TIMES 50%)	<u>191,363</u>	<u>141,581</u>	<u>129,159</u>	<u>135,965</u>	<u>143,126</u>	<u>149,152</u>	<u>150,234</u>	<u>153,354</u>	<u>147,226</u>	<u>123,938</u>	<u>85,618</u>	<u>37,243</u>	
5. INTEREST RATE FIRST DAY OF REPORTING MONTH	1.78%	1.77%	1.75%	1.80%	1.75%	1.77%	1.75%	1.73%	1.71%	1.75%	1.75%	1.75%	
6. INTER. RATE - FIRST DAY SUBSEQUENT MONTH	<u>1.77%</u>	<u>1.75%</u>	<u>1.80%</u>	<u>1.75%</u>	<u>1.77%</u>	<u>1.75%</u>	<u>1.73%</u>	<u>1.71%</u>	<u>1.75%</u>	<u>1.75%</u>	<u>1.75%</u>	<u>1.75%</u>	
7. TOTAL (SUM LINES 5 & 6)	<u>3.55%</u>	<u>3.52%</u>	<u>3.55%</u>	<u>3.55%</u>	<u>3.52%</u>	<u>3.52%</u>	<u>3.48%</u>	<u>3.44%</u>	<u>3.46%</u>	<u>3.50%</u>	<u>3.50%</u>	<u>3.50%</u>	
8. AVG. INTEREST RATE (LINE 7 TIMES 50%)	1.78%	1.76%	1.78%	1.78%	1.76%	1.76%	1.74%	1.72%	1.73%	1.75%	1.75%	1.75%	
9. MONTHLY AVG INTEREST RATE	0.15%	0.15%	0.15%	0.15%	0.15%	0.15%	0.15%	0.14%	0.14%	0.15%	0.15%	0.15%	
10. INTEREST PROVISION	<u>283</u>	<u>208</u>	<u>191</u>	<u>201</u>	<u>210</u>	<u>219</u>	<u>218</u>	<u>220</u>	<u>212</u>	<u>181</u>	<u>125</u>	<u>54</u>	<u>2,321</u>

Schedule C-4  
Page 1 of 7

CHESAPEAKE UTILITIES CORPORATION  
Program Description and Progress

Program Title:

Residential Home Builder Program

Program Description:

This program is designed to increase the overall energy efficiency in the residential new construction market by promoting energy efficient natural gas appliances in residences that would qualify for the Company's residential rates. Incentives are offered in the form of gas piping and venting allowances to assist builders with gas appliance installation.

Allowances:

Conservation allowances are currently:

- \$275 Energy efficient natural gas water heater installation.
- \$275 Natural Gas home heating.
- \$75 Energy efficient natural gas range or dryer stub outlet.

Program Activity and Projections:

During the eight-month period January 2002 through August 2002, 317 residences qualified under the Residential Home Builder Program. We estimate 125 new homes will qualify during the period September 2002 through December 2002.

Program Fiscal Expenditures:

For the eight-month period January 2002 through August 2002, CUC incurred costs of \$294,375 for the Residential Home Builder Program. For September 2002 through December 2002, costs are estimated to be \$113,935.

Schedule C-4  
Page 2 of 7

CHESAPEAKE UTILITIES CORPORATION  
Program Description and Progress

Program Title:

Residential Appliance Replacement Program

Program Description:

This program is designed to encourage the replacement of inefficient non-natural gas residential appliances with energy efficient natural gas appliances. Incentives are offered in the form of allowances to assist in defraying the additional costs associated with the piping and venting of natural gas equipment.

Allowance:

Conservation allowance is currently:

\$330.00 Energy Efficient Water Heater Installation

\$330.00 Natural Gas Home Heating System

\$ 50.00 Energy-efficient gas range

\$ 50.00 Natural Gas Clothes Dryer

Program Activity and Projections:

During the eight-month period January 2002 through August 2002, 39 residences qualified under the Residential Appliance Replacement Program. We estimate an additional 15 residences will qualify for incentives during the period September 2002 through December 2002.

Program Fiscal Expenditures:

For the eight-month period January 2002 through August 2002, CUC incurred costs of \$72,785 for the Residential Appliance Replacement Program. During September 2002 through December 2002 costs are estimated to be \$28,833.

Schedule C-4  
Page 3 of 7

CHESAPEAKE UTILITIES CORPORATION  
Program Description and Progress

Program Title:

Residential Propane Distribution Program

Program Description:

The program is designed to promote the use of "gas" within developments that are built beyond the economic extension of the Company's existing natural gas infrastructure. The concept of installing an underground propane system, which includes distribution mains, service laterals and meter sets that are capable of supplying either propane or natural gas, is a viable method of encouraging installation of "gas" appliances in the residential subdivision at the time of construction. This program is designed to provide Builders and Developers a cash incentive to encourage the installation of "gas" appliances in the newly constructed house.

Allowances:

Conservation allowances are currently:

- \$275 Energy efficient natural gas water heater installation.
- \$275 Natural Gas home heating.
- \$75 Energy efficient natural gas range or dryer stub outlet.

Program Activity and Projections:

During this year we intend to produce promotional materials aimed at the builder market in order to educate and inform as to the values of a propane distribution system.

Program Fiscal Expenditures:

For the eight-month period January 2002 through August 2002, CUC incurred costs of \$1,463 for the Residential Propane Distribution Program. During September 2002 through December 2002 costs are estimated to be \$579.

Schedule C-4  
Page 4 of 7

CHESAPEAKE UTILITIES CORPORATION  
Program Description and Progress

Program Title:

Conservation Education Program

Program Description:

The objective of this program is to teach adults and young people conservation measures designed to reduce energy consumption and consequently reduce their family's utility bill.

Program Activity and Projections:

We have created community outreach programs designed to inform and educate the general public as well as business interest in the communities we serve as to the value of natural gas and the availability of our conservation allowance programs. Examples of these types of programs: energy plus home builders program, energy plus partners program, appliance retention programs, and energy smart kids.

Program Fiscal Expenditures:

During the eight-month period January 2002 through August 2002, CUC incurred program costs of \$171,517 for this program. For September 2002 through December 2002, expenditures are estimated to be \$67,947 for this program.

Schedule C-4  
Page 5 of 7

CHESAPEAKE UTILITIES CORPORATION  
Program Description and Progress

Program Title:

Natural Gas Space Conditioning for Residential Homes Program

Program Description:

The program is intended to encourage the use of energy efficient natural gas air conditioning products in residential homes. The program is designed to offer a \$1200 per unit allowance to qualifying participants to compensate for the higher initial costs of natural gas space conditioning equipment and its installation.

Program Activity and Projections:

For the eight-month period January 2002 through August 2002, CUC paid no allowances on this program. Minimal activity is projected in this program for the remainder of 2002.

Program Fiscal Expenditures:

For the eight-month period January 2002 through August 2002, CUC incurred costs of \$422 for the Natural Gas Space Conditioning for Residential Homes Program. During September 2002 through December 2002 costs are estimated to be \$208.

Schedule C-4  
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CHESAPEAKE UTILITIES CORPORATION  
Program Description and Progress

Program Title:

Gas Space Conditioning Program

Program Description:

The program is intended to encourage the use of energy efficient natural gas air conditioning products to non-residential customers. The program provides an allowance of \$50 per ton of natural gas space conditioning up to a maximum of 500 tons per system, to qualifying participants to compensate for the higher initial costs of natural gas space conditioning equipment and installation.

Program Activity and Projections:

For the eight-month period January 2002 through August 2002, CUC paid no allowances on this program. No activity is projected for the remainder of 2002.

Program Fiscal Expenditures:

For the eight-month period January 2002 through August 2002, CUC incurred no costs for the Gas Space Conditioning Program.

Schedule C-4  
Page 7 of 7

CHESAPEAKE UTILITIES CORPORATION  
Program Description and Progress

Program Title:

Residential Water Heater Retention Program

Program Description:

The Company offers this program to existing customers and dealers to encourage the continued use of natural gas in the home and avoid costly abandonment activities. The water heater is not only the primary natural gas cost savings appliance within the homes, but it is also the anchor natural gas load within the home. As an incentive to continue to provide substantial benefits to the customer and utilize our resources effectively, this program offers cash payment to the customer and dealer.

Allowances:

Conservation allowances are currently:

- \$100 Energy efficient natural gas water heater installation.
- \$ 50 Dealer

Program Activity and Projections:

For the eight-month period January 2002 through August 2002, CUC paid allowances on 91 water heaters. We estimate we will pay allowances on 45 additional water heaters during the period of September 2002 through December 2002.

Program Fiscal Expenditures:

For the eight-month period January 2002 through August 2002, CUC incurred program costs of \$29,923 for this program. For September 2002 through December 2002, expenditures totaling \$14,496 are anticipated.

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COMPANY: FLORIDA PUBLIC UTILITIES COMPANY

SCHEDULE CT-1

CONSERVATION ADJUSTMENT TRUE-UP

PAGE 1 OF 1

FOR MONTHS January-01 THROUGH December-01

1.	ADJUSTED END OF PERIOD TOTAL NET TRUE-UP		
2.	FOR MONTHS	January-01	THROUGH December-01
3.	END OF PERIOD NET TRUE-UP		
4.	PRINCIPAL		<u>312,664</u>
5.	INTEREST		<u>3,544</u>
			<u>316,208</u>
6.	LESS PROJECTED TRUE-UP		
7.	November-01 (DATE) HEARINGS		
8.	PRINCIPAL		<u>185,338</u>
9.	INTEREST		<u>5,480</u>
			<u>190,818</u>
10.	ADJUSTED END OF PERIOD TOTAL TRUE-UP		<u><u>125,390</u></u>

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FLORIDA PUBLIC SERVICE COMMISSION

DOCKET

NO. 020004-GU EXHIBIT NO. 4

COMPANY/

WITNESS: Smith

DATE: 11-20-02

DOCUMENT NUMBER-DATE

05398 MAY 21 08

FPSC-COMMISSION CLERK

COMPANY: FLORIDA PUBLIC UTILITIES COMPANY

SCHEDULE CT-2  
PAGE 1 OF 3

ANALYSIS OF ENERGY CONSERVATION PROGRAM COSTS  
ACTUAL VS PROJECTED

	FOR MONTHS	January-01	THROUGH	December-01	
		<u>ACTUAL</u>		<u>PROJECTED</u>	<u>DIFFERENCE</u>
1.	Labor/Payroll	55,596		85,585	(29,989)
2.	Advertisement	89,526		127,190	(37,664)
3.	Legal	169		0	169
4.	Outside Services	38,659		20,997	17,662
5.	Vehicle	2,478		20,735	(18,257)
6.	Materials & Supplies	35,264		49,977	(14,713)
7.	Travel	7,744		0	7,744
8.	General & Administrative	12,639		0	12,639
9.	Incentives	1,086,886		925,911	160,975
10.	Other	7,495		24,089	(16,594)
11.	SUB-TOTAL	1,336,456		1,254,484	81,972
12.	PROGRAM REVENUES				
13.	TOTAL PROGRAM COSTS	1,336,456		1,254,484	81,972
14.	LESS: PRIOR PERIOD TRUE-UP	(107,059)		(107,059)	0
15.	AMOUNTS INCLUDED IN RATE BASE				
16.	CONSERVATION ADJ REVENUE	1,130,851		1,176,205	(45,354)
17.	ROUNDING ADJUSTMENT				
18.	TRUE-UP BEFORE INTEREST	312,664		185,338	127,326
19.	ADD INTEREST PROVISION	3,544		5,480	(1,936)
20.	END OF PERIOD TRUE-UP	316,208		190,818	125,390

() REFLECTS OVERRECOVERY

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SCHEDULE CT-2  
PAGE 2 OF 3

ACTUAL CONSERVATION PROGRAM COSTS PER PROGRAM

FOR MONTHS January-01 THROUGH December-01

PROGRAM NAME	50 LABOR/PAY	51 ADVERTISE.	52 LEGAL	53 OUT.SERV.	54 VEHICLE	55 MAT.&SUPP.	56 TRAVEL	57 G & A	58 INCENTIVES	59 OTHER	SUB TOTAL	PROGRAM REVENUES	TOTAL
1. Full House Res. New Construction	561	11,378	169	10,106	74	14,772	767	0	594,210	1,771	633,808		633,808
2. Residential Appliance Replacement	0	3,140	0	1,233	0	4,257	0	0	53,292	1,595	63,517		63,517
3. Conservation Education	0	2,910	0	1,683	0	4,076	0	0	0	1,500	10,169		10,169
4. Space Conditioning	2,403	149	0	8,323	0	668	0	0	4,615	0	16,158		16,158
5. Residential Conservation Service	2,360	0	0	2,124	0	1,916	0	0	619	0	7,019		7,019
6. Residential Appliance Retention	0	3,683	0	2,138	0	4,074	0	0	433,706	1,500	445,101		445,101
10. Commercial Conservation Service	0	4,006	0	2,518	240	950	0	0	74	0	7,788		7,788
13. Residential Service Reactivation	0	2,046	0	0	0	495	0	0	370	0	2,911		2,911
14. Common	50,272	62,214	0	10,534	2,164	4,056	6,977	12,639	0	1,129	149,985		149,985
	0	0	0	0	0	0	0	0	0	0	0		0
15.													
16.													
17.													
18.													
19.													
20.													
<b>TOTAL ALL PROGRAMS</b>	<b>55,596</b>	<b>89,526</b>	<b>169</b>	<b>38,659</b>	<b>2,478</b>	<b>35,264</b>	<b>7,744</b>	<b>12,639</b>	<b>1,086,886</b>	<b>7,495</b>	<b>1,336,456</b>	<b>0</b>	<b>1,336,456</b>

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COMPANY: FLORIDA PUBLIC UTILITIES COMPANY

CONSERVATION COSTS PER PROGRAM--VARIANCE ACTUAL VS PROJECTED  
VARIANCE ACTUAL VS PROJECTED

FOR MONTHS January-01 THROUGH December-01

PROGRAM NAME	LABOR/PAY	ADVERTISE.	LEGAL	OUT.SERV.	VEHICLE	MAT.&SUPP.	TRAVEL		OTHER	SUB TOTAL	PROGRAM REVENUES	TOTAL	
1. Full House Res. New Construction	0	2,118	169	6,711	(767)	908	767	0	53,194	0	63,100	0	63,100
2. Residential Appliance Replacement	(3,004)	3,140	0	839	0	103	0	0	(8,233)	0	(7,155)	0	(7,155)
3. Conservation Education	(2,910)	2,910	0	233	0	(5,199)	0	0	0	0	(4,966)	0	(4,966)
4. Space Conditioning	0	0	0	4,961	0	0	0	0	(7,300)	0	(2,339)	0	(2,339)
5. Residential Conservation Service	0	0	0	1,748	0	(3,365)	0	0	0	(1,800)	(3,417)	0	(3,417)
6. Residential Appliance Retention	0	137	0	1,298	0	0	0	0	131,240	0	132,675	0	132,675
10. Commercial Conservation Service	0	0	0	2,518	240	(3,400)	0	0	74	(1,800)	(2,368)	0	(2,368)
13. Residential Service Reactivation	0	146	0	0	0	0	0	0	(8,000)	0	(7,854)	0	(7,854)
14. Common	(24,075)	(46,115)	0	(646)	(17,730)	(3,760)	6,977	12,639	0	(12,994)	(85,704)	0	(85,704)
	0	0	0	0	0	0	0	0	0	0	0	0	0
15.													
16.													
17.													
18.													
19.													
20.													
TOTAL ALL PROGRAMS	(29,989)	(37,664)	169	17,662	(18,257)	(14,713)	7,744	12,639	160,975	(16,594)	81,972	0	81,972

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION  
SUMMARY OF EXPENSES BY PROGRAM BY MONTH

FOR MONTHS January-01 THROUGH December-01

A. CONSERVATION EXPENSE BY PROGRAM		JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	TOTAL
1.	Full House Res. New Construction	58,895	12,817	11,265	149,112	25,684	41,725	102,862	26,008	20,855	45,699	40,663	98,223	633,808
2.	Residential Appliance Replacement	5,008	7,057	4,719	7,269	6,608	6,664	3,930	4,179	2,017	3,806	6,230	6,030	63,517
3.	Conservation Education	148	1,568	3,050	1,175	3,535	50	0	410	0	0	0	233	10,169
4.	Space Conditioning	3,135	(100)	500	3,749	350	1,200	1,663	0	0	350	4,961	350	16,158
5.	Residential Conservation Service	2,643	326	463	0	1,726	77	0	0	0	1,395	389	0	7,019
6.	Residential Appliance Retention	30,179	38,533	33,979	38,192	35,991	30,839	35,349	34,765	36,400	56,836	35,700	38,338	445,101
10.	Commercial Conservation Service	0	4,006	500	0	68	382	0	0	0	353	107	2,372	7,788
13.	Residential Service Reactivation	20	900	1,845	0	0	0	0	0	0	146	0	0	2,911
14.	Common	3,086	9,671	11,621	6,648	9,036	15,195	15,416	12,864	22,711	15,930	15,622	12,185	149,985
15.														
16.														
17.														
18.														
19.														
20.														
21.	TOTAL ALL PROGRAMS	103,114	74,778	67,942	206,145	82,998	96,132	159,220	78,226	81,983	124,515	103,672	157,731	1,336,456
22.	LESS AMOUNT INCLUDED IN RATE BASE													
23.	RECOVERABLE CONSERVATION EXPENSES	103,114	74,778	67,942	206,145	82,998	96,132	159,220	78,226	81,983	124,515	103,672	157,731	1,336,456

COMPANY: FLORIDA PUBLIC UTILITIES COMPANY  
 CALCULATION OF TRUE-UP AND INTEREST PROVISION

SCHEDULE CT-3  
 PAGE 2 OF 3

FOR MONTHS January-01 THROUGH December-01

B. CONSERVATION REVENUES	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	TOTAL
1. RESIDENTIAL CONSERVATION													0
2. CONSERVATION ADJ. REVENUES	165,149	130,417	109,466	98,195	87,604	71,731	64,983	62,780	66,823	70,720	90,764	112,219	1,130,851
3. TOTAL REVENUES	165,149	130,417	109,466	98,195	87,604	71,731	64,983	62,780	66,823	70,720	90,764	112,219	1,130,851
4. PRIOR PERIOD TRUE-UP ADJ. NOT APPLICABLE TO THIS PERIOD	(8,922)	(8,922)	(8,922)	(8,922)	(8,922)	(8,922)	(8,922)	(8,922)	(8,922)	(8,922)	(8,922)	(8,917)	(107,059)
5. CONSERVATION REVENUE APPLICABLE	156,227	121,495	100,544	89,273	78,682	62,809	56,061	53,858	57,901	61,798	81,842	103,302	1,023,792
6. CONSERVATION EXPENSES (FROM CT-3, PAGE 1, LINE 23)	103,114	74,778	67,942	206,145	82,998	96,132	159,220	78,226	81,983	124,515	103,672	157,731	1,336,456
7. TRUE-UP THIS PERIOD (LINE 5 - 6)	53,113	46,717	32,602	(116,872)	(4,316)	(33,323)	(103,159)	(24,368)	(24,082)	(62,717)	(21,830)	(54,429)	(312,664)
8. INTEREST PROVISION THIS PERIOD (FROM CT-3, PAGE 3, LINE 10)	(382)	(78)	131	(8)	(186)	(206)	(384)	(532)	(498)	(468)	(467)	(466)	(3,544)
9. TRUE-UP AND INTEREST PROVISION BEGINNING OF MONTH	(107,059)	(45,406)	10,155	51,810	(56,148)	(51,728)	(76,335)	(170,956)	(186,934)	(202,592)	(256,855)	(270,230)	(107,059)
9A. DEFERRED TRUE-UP BEGINNING OF PERIOD													
10. PRIOR TRUE-UP COLLECTED (REFUNDED)	8,922	8,922	8,922	8,922	8,922	8,922	8,922	8,922	8,922	8,922	8,922	8,917	107,059
11. TOTAL NET TRUE-UP (LINES 7+8+9+9A+10)	(45,406)	10,155	51,810	(56,148)	(51,728)	(76,335)	(170,956)	(186,934)	(202,592)	(256,855)	(270,230)	(316,208)	(316,208)

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COMPANY: FLORIDA PUBLIC UTILITIES COMPANY  
 CALCULATION OF TRUE-UP AND INTEREST PROVISION

SCHEDULE CT-3  
 PAGE 3 OF 3

FOR MONTHS January-01 THROUGH December-01

C. INTEREST PROVISION	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	TOTAL
1. BEGINNING TRUE-UP (LINE B-9)	(107,059)	(45,406)	10,155	51,810	(56,148)	(51,728)	(76,335)	(170,956)	(186,934)	(202,592)	(256,855)	(270,230)	(107,059)
2. ENDING TRUE-UP BEFORE INTEREST (LINES B7+B9+B9A+B10)	(45,024)	10,233	51,679	(56,140)	(51,542)	(76,129)	(170,572)	(186,402)	(202,094)	(256,387)	(269,763)	(315,742)	(312,664)
3. TOTAL BEG. AND ENDING TRUE-UP	(152,083)	(35,173)	61,834	(4,330)	(107,690)	(127,857)	(246,907)	(357,358)	(389,028)	(458,979)	(526,618)	(585,972)	(419,723)
4. AVERAGE TRUE-UP (LINE C-3 X 50%)	(76,042)	(17,587)	30,917	(2,165)	(53,845)	(63,929)	(123,454)	(178,679)	(194,514)	(229,490)	(263,309)	(292,986)	(209,862)
5. INTEREST RATE - FIRST DAY OF REPORTING BUSINESS MONTH	6.50%	5.55%	5.15%	5.00%	4.37%	3.94%	3.80%	3.67%	3.47%	2.67%	2.22%	2.04%	
6. INTEREST RATE - FIRST DAY OF SUBSEQUENT BUSINESS MONTH	5.55%	5.15%	5.00%	4.37%	3.94%	3.80%	3.67%	3.47%	2.67%	2.22%	2.04%	1.78%	
7. TOTAL (LINE C-5 + C-6)	12.05%	10.70%	10.15%	9.37%	8.31%	7.74%	7.47%	7.14%	6.14%	4.89%	4.26%	3.82%	
8. AVG. INTEREST RATE (C-7 X 50%)	6.03%	5.35%	5.08%	4.69%	4.16%	3.87%	3.74%	3.57%	3.07%	2.45%	2.13%	1.91%	
9. MONTHLY AVERAGE INTEREST RATE	0.502%	0.446%	0.423%	0.390%	0.346%	0.323%	0.311%	0.298%	0.256%	0.204%	0.178%	0.159%	
10. INTEREST PROVISION (LINE C-4 X C-9)	(382)	(78)	131	(8)	(186)	(206)	(384)	(532)	(498)	(468)	(467)	(466)	(3,544)

EXHIBIT NO. \_\_\_\_\_  
 DOCKET NO. 020004-GU  
 FLORIDA PUBLIC UTILITIES COMPANY  
 (RLS-2)  
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COMPANY: FLORIDA PUBLIC UTILITIES COMPANY

SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION & RETURN

FOR MONTHS January-01 THROUGH December-01

SCHEDULE CT-4  
PAGE 1 OF 1

PROGRAM NAME:

	BEGINNING OF PERIOD	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	TOTAL
1. INVESTMENT														
2. DEPRECIATION BASE														
3. DEPRECIATION EXPENSE														
4. CUMULATIVE INVESTMENT														
5. LESS: ACCUMULATED DEPRECIATION														
6. NET INVESTMENT														
7. AVERAGE INVESTMENT														
8. RETURN ON AVERAGE INVESTMENT														
9. RETURN REQUIREMENTS														
10. TOTAL DEPRECIATION AND RETURN														NONE

EXHIBIT NO. \_\_\_\_\_  
DOCKET NO. 020004-GU  
FLORIDA PUBLIC UTILITIES COMPANY  
(RLS-2)  
PAGE 8 OF 18

COMPANY: FLORIDA PUBLIC UTILITIES COMPANY

SCHEDULE CT-5  
PAGE 1 OF 1

RECONCILIATION AND EXPLANATION OF  
DIFFERENCES BETWEEN FILING AND PSC AUDIT

FOR MONTHS January-01 THROUGH December-01

AUDIT EXCEPTION: TO OUR KNOWLEDGE, NONE EXIST

COMPANY RESPONSE:

EXHIBIT NO. \_\_\_\_\_  
DOCKET NO. 020004-GU  
FLORIDA PUBLIC UTILITIES COMPANY  
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**FLORIDA PUBLIC UTILITIES COMPANY  
CONSOLIDATED NATURAL GAS DIVISION  
PROGRAM DESCRIPTION AND SUMMARY**

**SCHEDULE C-5  
PAGE 1 OF 9**

1. Full House Residential New Construction Program
2. Residential Appliance Replacement Program
3. Residential Appliance Retention Program
4. Residential Service Reactivation Program
5. Residential Conservation Service Program
6. Commercial Conservation Service Program
7. Conservation Education Program
8. Space Conditioning Program

**EXHIBIT NO. \_\_\_\_\_  
DOCKET NO. 020004-GU  
FLORIDA PUBLIC UTILITIES CO.  
(RLS-2)  
PAGE 10 OF 18**

**FLORIDA PUBLIC UTILITIES COMPANY  
CONSOLIDATED NATURAL GAS DIVISION  
PROGRAM DESCRIPTION AND PROGRESS**

**SCHEDULE C-5  
PAGE 2 OF 9**

**PROGRAM TITLE:**

Full House Residential New Construction Program

**PROGRAM DESCRIPTION:**

This program is designed to increase the overall energy efficiency in the residential single- and multi-family new construction market by promoting energy-efficient natural gas appliances. The program offers builders and developers incentives in the form of cash allowances to defray the additional costs associated with the installation of natural gas supply lines, house piping, venting and natural gas appliances.

**PROGRAM ALLOWANCES:**

Furnace or Hydro heater	\$300
Water Heater	\$300
Range	\$ 85
Dryer	\$ 85

**PROGRAM PROJECTIONS:**

For the twelve-month period of January to December 2001, FPUC estimated that 672 homes would be connected to its system.

**PROGRAM FISCAL EXPENDITURES:**

During the twelve-month period of January to December 2001, FPUC had expenses of \$634,955.

**PROGRAM PROGRESS SUMMARY:**

FPSC approval of this program occurred on August 29, 2000. This program was implemented on September 1, 2000. As a result of this program, 1,196 residential new construction single- and multi-family units were connected to FPUC's system. These homes have an estimated cumulative annual usage of 409,101 therms.

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DOCKET NO. 020004-GU  
FLORIDA PUBLIC UTILITIES CO.  
(RLS-2)  
PAGE 11 OF 18**

**FLORIDA PUBLIC UTILITIES COMPANY  
CONSOLIDATED NATURAL GAS DIVISION  
PROGRAM DESCRIPTION AND PROGRESS**

**SCHEDULE C-5  
PAGE 3 OF 9**

**PROGRAM TITLE:**

Residential Appliance Replacement Program

**PROGRAM DESCRIPTION:**

This program is designed to encourage the replacement of inefficient non-natural gas residential appliances with energy-efficient natural gas appliances. The program offers incentives in the form of cash allowances to residential consumers to assist in defraying the additional costs associated with the installation of efficient natural gas appliances.

**PROGRAM ALLOWANCES:**

Furnace or Hydro heater	\$330
Water Heater	\$330
Range	\$ 50
Dryer	\$ 50

**PROGRAM PROJECTIONS:**

For the twelve-month period of January to December 2001, FPUC estimated that 315 natural gas appliances would be connected (i.e. 30 furnaces or hydro heaters, 185 water heaters, 50 ranges and 50 dryers) to its system.

**PROGRAM EXPENDITURES:**

During the twelve-month period of January to December 2001, FPUC had expenses of \$62,371.

**PROGRAM PROGRESS SUMMARY:**

FPSC approval of this program occurred on August 29, 2000. This program was implemented on September 1, 2000. Through this program, 230 inefficient non-natural gas residential appliances were replaced with energy efficient natural gas appliances. These appliances have an estimated cumulative annual usage of 26,820 therms.

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FLORIDA PUBLIC UTILITIES CO.  
(RLS-2)  
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**FLORIDA PUBLIC UTILITIES COMPANY  
CONSOLIDATED NATURAL GAS DIVISION  
PROGRAM DESCRIPTION AND PROGRESS**

**SCHEDULE C-5  
PAGE 4 OF 9**

**PROGRAM TITLE:**

Residential Appliance Retention Program

**PROGRAM DESCRIPTION:**

This program is designed to promote the retention of energy-efficient appliances for current natural gas customers. The program offers allowances to customers to assist in defraying the cost of purchasing and installing more expensive energy-efficient appliances.

**PROGRAM ALLOWANCES:**

Water Heater                    \$350

**PROGRAM PROJECTIONS:**

For the twelve-month period of January to December 2001, FPUC estimated that 297 water heaters would be connected to its system.

**PROGRAM FISCAL EXPENDITURES:**

During the twelve-month period of January to December 2001, FPUC had expenses of \$445,102.

**PROGRAM PROGRESS SUMMARY:**

FPSC approval of this program occurred on August 29, 2000. This program was implemented on September 1, 2000. This program has resulted in FPUC's customers replacing 1,154 inefficient natural gas water heaters with more efficient units. As a result, FPUC was able to retain an estimated 193,872 therms connected to its system.

**EXHIBIT NO. \_\_\_\_\_  
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FLORIDA PUBLIC UTILITIES CO.  
(RLS-2)  
PAGE 13 OF 18**

**FLORIDA PUBLIC UTILITIES COMPANY  
CONSOLIDATED NATURAL GAS DIVISION  
PROGRAM DESCRIPTION AND PROGRESS**

**SCHEDULE C-5  
PAGE 5 OF 9**

**PROGRAM TITLE:**

Residential Service Reactivation Program

**PROGRAM DESCRIPTION:**

This program is designed to encourage the reactivation of existing residential service lines that are scheduled to be cut-off and capped. The program offers incentives in the form of cash allowances to residential consumers to assist in defraying the additional costs associated with the purchase and the installation of energy-efficient natural gas appliances.

**PROGRAM ALLOWANCES:**

Service Reactivation (the installation of a water heater is required) \$350

**PROGRAM PROJECTIONS:**

For the twelve-month period of January to December 2001, FPUC estimated that 69 water heaters would be connected to its system.

**PROGRAM FISCAL EXPENDITURES:**

During the twelve-month period of January to December 2001, FPUC had expenses of \$2,910.

**PROGRAM PROGRESS SUMMARY:**

FPSC approval of this program occurred on August 29, 2000. This program was implemented on September 1, 2000. There was no participation in this program by FPUC's former customers. The company will continue to promote this program through direct mail, coupons, telemarketing, realtors and homeowners association presentations. Customer participation is also expected to increase via potential exit interviews with the company's customer service representatives.

**EXHIBIT NO. \_\_\_\_\_  
DOCKET NO. 020004-GU  
FLORIDA PUBLIC UTILITIES CO.  
(RLS-2)  
PAGE 14 OF 18**

**FLORIDA PUBLIC UTILITIES COMPANY  
CONSOLIDATED NATURAL GAS DIVISION  
PROGRAM DESCRIPTION AND SUMMARY**

**SCHEDULE C-5  
PAGE 6 OF 9**

**PROGRAM TITLE:**

Residential Conservation Service Program

**PROGRAM DESCRIPTION:**

This program is designed to assist residential customers in conserving all forms of energy consumption. Certified company representatives or private contractors will conduct energy surveys. This service will be provided based on customer requests and scheduling availability.

**PROGRAM ALLOWANCES:**

Not applicable.

**PROGRAM PROJECTIONS:**

For the twelve-month period of January to December 2001; FPUC estimated that 85 residential customers would participate in this program.

**PROGRAM FISCAL EXPENDITURES:**

During the twelve-month period of January to December 2001, FPUC had expenses of \$7,020.

**PROGRAM PROGRESS SUMMARY:**

FPSC approval of this program occurred on August 29, 2000. This program was implemented on September 1, 2000. FPUC's marketing personnel have been involved with continuing training on basic residential construction science, energy analysis, the Florida Building Codes, Manual J and Manual D calculations and energy conservation measures. No individual customers have participated in this program. However, discussions have been held and verbal commitments have been received from various builders for the utilization of this program in their new residential construction projects. Certification of the energy efficient homes in these projects will be accomplished through the company's Good Cents program.

**EXHIBIT NO. \_\_\_\_\_  
DOCKET NO. 020004-GU  
FLORIDA PUBLIC UTILITIES CO.  
(RLS-2)  
PAGE 15 OF 18**

**FLORIDA PUBLIC UTILITIES COMPANY  
CONSOLIDATED NATURAL GAS DIVISION  
PROGRAM DESCRIPTION AND PROGRESS**

**SCHEDULE C-5  
PAGE 7 OF 9**

**PROGRAM TITLE:**

Commercial Conservation Service Program

**PROGRAM DESCRIPTION:**

This program is designed to assist commercial customers in conserving all forms of energy consumption. Certified company representatives or private contractors will conduct energy surveys. This service will be provided based on customer requests and scheduling availability.

**PROGRAM ALLOWANCES:**

Not applicable.

**PROGRAM PROJECTIONS:**

For the twelve-month period of January to December 2001, FPUC estimated that 12 commercial customers would participate in this program.

**PROGRAM FISCAL EXPENDITURES:**

During the twelve-month period of January to December 2001, FPUC had expenses of \$7,778.

**PROGRAM PROGRESS SUMMARY:**

FPSC approval of this program occurred on August 29, 2000. Through this program, 144 commercial energy surveys were accomplished.

**EXHIBIT NO. \_\_\_\_\_  
DOCKET NO. 020004-GU  
FLORIDA PUBLIC UTILITIES CO.  
(RLS-2)  
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**FLORIDA PUBLIC UTILITIES COMPANY  
CONSOLIDATED NATURAL GAS DIVISION  
PROGRAM DESCRIPTION AND PROGRESS**

**SCHEDULE C-5  
PAGE 8 OF 9**

**PROGRAM TITLE:**

Conservation Education Program

**PROGRAM DESCRIPTION:**

The purpose of this program is to teach adult and young people about conservation measures designed to reduce energy consumption and consequently reduce their utility bills.

**PROGRAM ALLOWANCES:**

Not applicable.

**PROGRAM PROJECTONS:**

For the twelve-month period of January to December 2001, FPUC estimated that 25 adult and youth presentations with 750 participants will result from this program.

**PROGRAM FISCAL EXPENDITURES:**

During this twelve-month period of January to December 2001, FPUC had expenses of \$10,169.

**PROGRAM PROGRESS SUMMARY:**

FPSC approval of this program occurred on August 29, 2000. This program was implemented on September 1, 2000. The company was involved with 32 adult and youth presentations with 1,127 participants.

**EXHIBIT NO. \_\_\_\_\_  
DOCKET NO. 020002-GU  
FLORIDA PUBLIC UTILITIES CO.  
(RLS-2)  
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**FLORIDA PUBLIC UTILITIES COMPANY  
CONSOLIDATED GAS DIVISION  
PROGRAM DESCRIPTION AND PROGRESS**

**SCHEDULE C-5  
PAGE 9 OF 9**

**PROGRAM TITLE:**

Space Conditioning Program

**PROGRAM DESCRIPTION:**

This program is designed to convert on-main customers from electric space conditioning equipment to energy-efficient natural gas space conditioning equipment. The program provides an allowance to qualifying participants to compensate for higher initial costs of natural gas space conditioning equipment and the associated installation costs. This program also reduces summer as well as winter peak demand and contributes to the conservation of kwh/kwd consumption.

**PROGRAM ALLOWANCES:**

Residential	\$1200 (For Robur model or equivalent unit)
Non-Residential	\$ 50 per ton

**PROGRAM PROJECTIONS:**

For the twelve-month period of January to December 2001, FPUC estimated that 10 customer projects will utilize this program.

**PROGRAM FISCAL EXPENDITURES:**

During the twelve-month period of January to December 2001, FPUC had expenses of \$12,190.

**PROGRAM PROGRESS SUMMARY:**

FPSC approval of this program occurred on August 29, 2000. This program was implemented on September 1, 2000. During this period, FPUC was involved with the connection of 5 space conditioning projects resulting in an estimated 279,000 therms annually.

**EXHIBIT NO. \_\_\_\_\_  
DOCKET NO. 020004-GU  
FLORIDA PUBLIC UTILITIES CO.  
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<u>EXHIBIT</u>	<u>DESCRIPTION</u>	<u>PAGE</u>
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KMF-3	C Schedules Except West Florida Region	40
KMF-4	C Schedules West Florida Region	56

FLORIDA PUBLIC SERVICE COMMISSION  
DOCKET  
NO. 020004-GU EXHIBIT NO. 5  
COMPANY/  
WITNESS. Floyd  
DATE: 11-20-03

SCHEDULE CT-1

COMPANY: PEOPLES GAS SYSTEM  
Except West Florida Region  
Exhibit No. \_\_\_\_\_  
Docket No. 020004-GU  
KMF-1R

ADJUSTED NET TRUE-UP  
JANUARY 2001 THROUGH DECEMBER 2001

END OF PERIOD NET TRUE-UP

PRINCIPAL	-305,462	
INTEREST	<u>-47,065</u>	<u>-352,527</u>

LESS PROJECTED TRUE-UP

PRINCIPAL	97,552	
INTEREST	<u>-45,440</u>	<u>52,112</u>

ADJUSTED NET TRUE-UP		<u>-404,639</u>
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( ) REFLECTS OVER-RECOVERY

ANALYSIS OF ENERGY CONSERVATION PROGRAM COSTS  
ACTUAL VERSUS ESTIMATED  
JANUARY 2001 THROUGH DECEMBER 2001

	<u>ACTUAL</u>	<u>PROJECTED*</u>	<u>DIFFERENCE</u>
CAPITAL INVESTMENT	0	0	0
PAYROLL & BENEFITS	363,355	477,579	-114,224
MATERIALS & SUPPLIES	2,936	7,921	-4,985
ADVERTISING	718,662	827,117	-108,455
INCENTIVES	7,310,196	7,194,695	115,501
OUTSIDE SERVICES	12,791	36,983	-24,192
VEHICLES	413	414	-1
OTHER	<u>7,858</u>	<u>40,848</u>	<u>-32,990</u>
SUB-TOTAL	8,416,211	8,585,558	-169,347
PROGRAM REVENUES	<u>0</u>	<u>0</u>	<u>0</u>
TOTAL PROGRAM COSTS	8,416,211	8,585,558	-169,347
LESS:			
PAYROLL ADJUSTMENTS	0	0	0
AMOUNTS INCLUDED IN RATE BASE	0	0	0
CONSERVATION REVENUES APPLICABLE TO THE PERIOD	-8,721,674	-8,488,006	-233,668
ROUNDING ADJUSTMENT	<u>0</u>	<u>0</u>	<u>0</u>
TRUE-UP BEFORE INTEREST	-305,462	97,552	-403,014
INTEREST PROVISION	<u>-47,065</u>	<u>-45,440</u>	<u>-1,625</u>
END OF PERIOD TRUE-UP	<u>-352,527</u>	<u>52,112</u>	<u>-404,639</u>

( ) REFLECTS OVER-RECOVERY

\* 8 MONTHS ACTUAL AND 4 MONTHS PROJECTED

ACTUAL CONSERVATION PROGRAM COSTS PER PROGRAM  
JANUARY 2001 THROUGH DECEMBER 2001

PROGRAM NAME	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTIS.	INCENTIV.	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: RESIDENTIAL HM BUILDER	0	0	0	6,470,120	0	0	0	6,470,120
PROGRAM 2: ENERGY AUDITS	0	0	0	0	0	0	0	0
PROGRAM 3: WATER HEATER LOAD RET	0	0	0	237,200	0	0	0	237,200
PROGRAM 4: OIL HEATER REPLACEMENT	0	0	0	5,940	0	0	0	5,940
PROGRAM 5: SM PKG COGENERATION	0	0	0	30,000	0	0	0	30,000
PROGRAM 6: COMM ELECTRIC REPLACEMENT	0	0	0	167,111	0	0	0	167,111
PROGRAM 7: RES ELECTRIC REPLACEMENT	0	0	0	369,825	0	0	0	369,825
PROGRAM 8: COMMON COSTS	363,355	2,936	718,662	0	12,791	413	7,858	1,106,015
PROGRAM 9: GAS SPACE COND.	0	0	0	30,000	0	0	0	30,000
PROGRAM 10: MONITORING & RESEARCH	0	0	0	0	0	0	0	0
PROGRAM 11: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 12: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 13: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 14: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 15: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 16: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 17: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 18: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 19: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 20: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
<b>TOTAL</b>	<b>363,355</b>	<b>2,936</b>	<b>718,662</b>	<b>7,310,196</b>	<b>12,791</b>	<b>413</b>	<b>7,858</b>	<b>8,416,211</b>

CONSERVATION COSTS PER PROGRAM - VARIANCE ACTUAL VERSUS PROJECTED  
JANUARY 2001 THROUGH DECEMBER 2001

PROGRAM NAME	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTIS.	INCENTIV.	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: RESIDENTIAL HM BUILDER	0	0	0	324,322	0	0	0	324,322
PROGRAM 2: ENERGY AUDITS	0	0	0	0	0	0	0	0
PROGRAM 3: WATER HEATER LOAD RET	0	0	0	-4,232	0	0	0	-4,232
PROGRAM 4: OIL HEATER REPLACEMENT	0	0	0	-6,682	0	0	0	-6,682
PROGRAM 5: SM PKG COGENERATION	0	0	0	-6,620	0	0	0	-6,620
PROGRAM 6: COMM ELECTRIC REPLACEMENT	0	0	0	52,179	0	0	0	52,179
PROGRAM 7: RES ELECTRIC REPLACEMENT	0	0	0	-243,466	0	0	0	-243,466
PROGRAM 8: COMMON COSTS	-114,224	-4,985	-108,455	0	-24,192	-1	-32,990	-284,848
PROGRAM 9: GAS SPACE COND.	0	0	0	0	0	0	0	0
PROGRAM 10: MONITORING & RESEARCH	0	0	0	0	0	0	0	0
PROGRAM 11: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 12: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 13: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 14: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 15: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 16: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 17: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 18: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 19: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 20: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
<b>TOTAL</b>	<b>-114,224</b>	<b>-4,985</b>	<b>-108,455</b>	<b>115,501</b>	<b>-24,192</b>	<b>-1</b>	<b>-32,990</b>	<b>-169,347</b>

( ) REFELCTS PROJECTED OVER ACTUAL EXPENSE ESTIMATES

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION  
SUMMARY OF EXPENSES BY PROGRAM BY MONTH  
JANUARY 2001 THROUGH DECEMBER 2001

EXPENSES:	JAN 2001	FEB 2001	MAR 2001	APR 2001	MAY 2001	JUN 2001	JUL 2001	AUG 2001	SEPT 2001	OCT 2001	NOV 2001	DEC 2001	TOTAL
PROGRAM 1:	503,745	391,055	479,405	495,125	529,650	478,814	591,325	634,162	628,677	502,136	489,410	746,615	6,470,119
PROGRAM 2:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 3:	17,800	16,200	18,600	16,800	50,500	16,700	17,400	14,100	16,900	15,500	15,300	21,400	237,200
PROGRAM 4:	1,650	330	1,320	330	660	0	0	0	0	330	660	660	5,940
PROGRAM 5:	20,000	5,000	0	0	0	0	0	1,620	0	3,380	0	0	30,000
PROGRAM 6:	12,280	14,100	18,760	7,920	7,400	14,560	900	5,680	12,000	5,060	14,420	54,031	167,111
PROGRAM 7:	28,235	28,953	39,930	39,720	19,898	43,228	23,195	21,133	30,740	29,578	30,255	34,963	369,828
PROGRAM 8:	67,138	112,439	71,921	91,429	96,985	93,075	87,099	77,194	80,465	97,191	141,101	89,977	1,106,014
PROGRAM 9:	0	0	0	0	0	0	0	0	15,000	0	15,000	0	30,000
PROGRAM 10:	0	-80,000	0	80,000	0	0	0	0	0	0	0	0	0
PROGRAM 11:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 12:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 13:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 14:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 15:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 16:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 17:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 18:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 19:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 20:	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>TOTAL</b>	<b>650,848</b>	<b>488,077</b>	<b>629,936</b>	<b>731,324</b>	<b>705,093</b>	<b>646,377</b>	<b>719,919</b>	<b>753,889</b>	<b>783,782</b>	<b>653,175</b>	<b>706,146</b>	<b>947,646</b>	<b>8,416,212</b>
LESS AMOUNT INCLUDED IN RATE BASE	0	0	0	0	0	0	0	0	0	0	0	0	0
RECOVERABLE CONSERVATION EXPENSES	650,848	488,077	629,936	731,324	705,093	646,377	719,919	753,889	783,782	653,175	706,146	947,646	8,416,212

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION  
JANUARY 2001 THROUGH DECEMBER 2001

CONSERVATION REVENUES	JAN 2001	FEB 2001	MAR 2001	APR 2001	MAY 2001	JUN 2001	JUL 2001	AUG 2001	SEP 2001	OCT 2001	NOV 2001	DEC 2001	TOTAL
1 RCS AUDIT FEES	0	0	0	0	0	0	0	0	0	0	0	0	0
2 OTHER PROGRAM REVS	0	0	0	0	0	0	0	0	0	0	0	0	0
3 CONSERV. ADJ REVS	-1,163,511	-1,058,198	-764,726	-709,635	-635,383	-554,528	-524,874	-526,684	-515,567	-533,129	-617,659	-674,049	-8,277,943
4 TOTAL REVENUES	-1,163,511	-1,058,198	-764,726	-709,635	-635,383	-554,528	-524,874	-526,684	-515,567	-533,129	-617,659	-674,049	-8,277,943
5 PRIOR PERIOD TRUE-UP NOT APPLICABLE TO THIS PERIOD	-36,978	-36,978	-36,978	-36,978	-36,978	-36,978	-36,978	-36,978	-36,978	-36,978	-36,978	-36,978	-443,731
6 CONSERVATION REVS APPLICABLE TO THE PERIOD	-1,200,489	-1,095,176	-801,704	-746,613	-672,361	-591,506	-561,852	-563,662	-552,545	-570,107	-654,637	-711,027	-8,721,674
7 CONSERVATION EXPS (FROM CT-3, PAGE 1)	650,848	488,077	629,936	731,324	705,093	646,377	719,919	753,889	783,782	653,175	706,146	947,646	8,416,212
8 TRUE-UP THIS PERIOD	-549,641	-607,099	-171,768	-15,289	32,732	54,871	158,067	190,227	231,237	83,068	51,509	236,619	-305,462
9 INTER. PROV. THIS PERIOD (FROM CT-3, PAGE 3)	-3,515	-5,550	-6,779	-6,506	-5,634	-5,005	-4,447	-3,631	-2,463	-1,571	-1,186	-778	-47,065
10 TRUE-UP & INTER. PROV. BEGINNING OF MONTH	-443,731	-959,909	-1,535,580	-1,677,150	-1,661,966	-1,597,890	-1,511,046	-1,320,448	-1,096,873	-831,122	-712,647	-625,346	
11 PRIOR TRUE-UP COLLECTED/(REFUNDED)	36,978	36,978	36,978	36,978	36,978	36,978	36,978	36,978	36,978	36,978	36,978	36,978	
12 TOTAL NET TRUE-UP (SUM LINES 8+9+10+11)	-959,909	-1,535,580	-1,677,150	-1,661,966	-1,597,890	-1,511,046	-1,320,448	-1,096,873	-831,122	-712,647	-625,346	-352,527	-352,527

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CALCULATION OF TRUE-UP AND INTEREST PROVISION  
JANUARY 2001 THROUGH DECEMBER 2001

	JAN 2001	FEB 2001	MAR 2001	APR 2001	MAY 2001	JUN 2001	JUL 2001	AUG 2001	SEPT 2001	OCT 2001	NOV 2001	DEC 2001	TOTAL
INTEREST PROVISION													
1 BEGINNING TRUE-UP	-443,731	-959,909	-1,535,580	-1,677,150	-1,661,966	-1,597,890	-1,511,046	-1,320,448	-1,096,873	-831,122	-712,647	-625,346	
2 ENDING TRUE-UP BEFORE INTEREST	-956,394	-1,530,030	-1,670,370	-1,655,461	-1,592,256	-1,506,041	-1,316,001	-1,093,243	-828,658	-711,076	-624,160	-351,749	
3 TOTAL BEGINNING & ENDING TRUE-UP	-1,400,125	-2,489,939	-3,205,951	-3,332,610	-3,254,222	-3,103,931	-2,827,047	-2,413,691	-1,925,532	-1,542,197	-1,336,806	-977,095	
4 AVERAGE TRUE-UP (LINE 3 TIMES 50%)	-700,062	-1,244,969	-1,602,975	-1,666,305	-1,627,111	-1,551,966	-1,413,524	-1,206,845	-962,766	-771,099	-668,403	-488,548	
5 INTER. RATE - 1ST DAY OF REPORTING MONTH	6.50%	5.55%	5.15%	5.00%	4.37%	3.94%	3.80%	3.75%	3.47%	2.67%	2.22%	2.04%	
6 INTER. RATE - 1ST DAY OF SUBSEQUENT MONTH	5.55%	5.15%	5.00%	4.37%	3.94%	3.80%	3.75%	3.47%	2.67%	2.22%	2.04%	1.78%	
7 TOTAL (SUM LINES 5 & 6)	12.05%	10.70%	10.15%	9.37%	8.31%	7.74%	7.55%	7.22%	6.14%	4.89%	4.26%	3.82%	
8 AVG INTEREST RATE (LINE 7 TIMES 50%)	6.03%	5.35%	5.08%	4.69%	4.16%	3.87%	3.78%	3.61%	3.07%	2.45%	2.13%	1.91%	
9 MONTHLY AVG INTEREST RATE	0.50%	0.45%	0.42%	0.39%	0.35%	0.32%	0.32%	0.30%	0.26%	0.20%	0.18%	0.16%	
10 INTEREST PROVISION (LINE 4 TIMES LINE 9)	-3,515	-5,550	-6,779	-6,506	-5,634	-5,005	-4,447	-3,631	-2,463	-1,571	-1,186	-778	-47,065

COMPANY: PEOPLES GAS SYSTEM  
 Except West Florida Region  
 Exhibit No. \_\_\_\_\_  
 Docket No. 020004-GU  
 KMF-1R

Program Progress Report

Reporting Period: JANUARY 2001 THROUGH DECEMBER 2001

Name: Residential Home Builder Program

Description: This program is designed to increase the number of high priority natural gas customers in the new residential construction market. The Company offers incentives in the form of gas appliance piping and venting allowances to assist builders in defraying the additional cost associated with the installation of gas appliances.

Program Allowances:	Gas Water Heater.....	.....	\$250
	Gas Furnace.....	.....	\$250
	Gas Range.....	.....	\$85
	Gas Dryer.....	.....	\$85

Program Summary

New Home Goal:	9,603
New Homes Connected:	<u>10,110</u>
Variance:	-507
Percent of Goal:	105.3%

Conservation Cost Variance - Actual Vs. Projected

Projected Cost:	\$6,145,798
Actual Cost:	\$6,470,120
Variance:	-\$324,322

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COMPANY: PEOPLES GAS SYSTEM  
 Except West Florida Region  
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Program Progress Report

Reporting Period: JANUARY 2001 THROUGH DECEMBER 2001

Name: Residential Conservation Service Program

Description: This program is designed to assist our residential customers in conserving all forms of energy consumption. Peoples has had contractual arrangements with private contractors to perform Class "A", Walk-Through and Mini-Walk Through Audits.

Customer Audit Charges:	Class "A" Audit.....	\$15
	Walk-Through Audit.....	No Charge
	Mini-Walk Through A .....	No Charge

Program Summary

Program Goal:	0
Program Accomplishments:	0
Variance:	<u>0</u>
Percent of Goal:	0.0%

The Company has not had a request for an energy audit during this period.

Conservation Cost Variance - Actual Vs. Projected

Projected Cost:	\$0
Actual Cost:	\$0
Variance:	\$0

Program Progress Report

Reporting Period: JANUARY 2001 THROUGH DECEMBER 2001

Name: Water Heater Load Retention Program

Description: This program is designed to discourage current natural gas customers from changing to electricity. The program offers allowances to customers to assist in defraying the cost of more expensive energy efficient appliances.

Program Allowances: Energy Efficient Gas Water Heater..... \$100

Program Summary

Goals:	2,414
Actual:	<u>2,372</u>
Variance:	42
Percent of Goal:	98.3%

Conservation Cost Variance - Actual Vs. Projected

Projected Cost:	\$241,432
Actual Cost:	\$237,200
Variance:	\$4,232

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COMPANY: PEOPLES GAS SYSTEM  
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 KMF-1R

Program Progress Report

Reporting Period: JANUARY 2001 THROUGH DECEMBER 2001

Name: Replacement of Oil Heating Program

Description: This program is designed to encourage customers to convert their existing Oil Burning Heating system to energy efficient natural gas heating so as to discourage those customers from switching to less costly resistance strip heating. The program offers allowances to defray the additional cost of installing gas appliances.

Program Allowances: Energy Efficient Gas Furnaces..... \$330

Program Summary

Goals:	38
Actual:	<u>18</u>
Variance:	20
Percent of Goal:	47.1%

Conservation Cost Variance - Actual Vs. Projected

Projected Cost:	\$12,622
Actual Cost:	\$5,940
Variance:	\$6,682

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COMPANY: PEOPLES GAS SYSTEM  
Except West Florida Region  
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Program Progress Report

Reporting Period: JANUARY 2001 THROUGH DECEMBER 2001

Name: Small Package Cogeneration Program

Description: This program is designed to promote the direct use of natural gas to generate on-site power and utilize the waste heat for on-site heating, cooling and water heating requirements for commercial and industrial applications. A cogeneration feasibility audit will be made available to commercial and industrial customers interested in workshops. Direct mail and personal contacts will be used to promote the cogeneration computer audit program and to assist Peoples customers in completing forms for the computer audit.

Program Summary

Goals:	2
Actual:	<u>3</u>
Variance:	-1
Percent of Goal:	150.0%

Conservation Cost Variance - Actual Vs. Projected

Projected Cost:	\$36,620
Actual Cost:	\$30,000
Variance:	\$6,620

Program Progress Report

Reporting Period: JANUARY 2001 THROUGH DECEMBER 2001

Name: Commercial Electric Replacement Program

Description: This program is designed to encourage the replacement of electric resistance appliances in commercial establishments by offering piping and venting allowances to defray the additional cost of installing natural gas equipment.

Program Allowances: For every KW Displaced (KWD) ..... \$40

Each customer will be allowed a maximum of 100 KW \$4,000

Program Summary

Program Goal:	Projected KWD displaced this period	2,873
	Actual KWD displaced this period	4,178
Variance:		-1,305
Percent of Goal:		145.4%

Conservation Cost Variance - Actual Vs. Projected

Projected Cost:	\$114,932
Actual Cost:	\$167,111
Variance:	-\$52,179

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 Except West Florida Region  
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 KMF-1R

Program Progress Report

Reporting Period: JANUARY 2001 THROUGH DECEMBER 2001

Name: Residential Electric Replacement Program

Description: This program is designed to encourage the replacement of electric resistance appliances in the residential market by offering piping and venting allowances to defray the additional cost of installing energy efficient natural gas appliances.

Program Allowances:	Natural Gas Water H .....	\$440
	Natural Gas Furnace .....	\$440
	Natural Gas Range... ..	\$75
	Natural Gas Dryer.... ..	\$75
	Natural Gas Space H .....	\$65

Program Summary

Program Goal:	1,068
Program Accomplishments:	<u>644</u>
Variance:	424
Percent of Goal:	60.3%

Conservation Cost Variance - Actual Vs. Projected

Projected Cost:	\$613,291
Actual Cost:	\$369,825
Variance:	\$243,466

COMPANY: PEOPLES GAS SYSTEM  
Except West Florida Region  
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Docket No. 020004-GU  
KMF-1

Program Progress Report

Reporting Period: JANUARY 2001 THROUGH DECEMBER 2001

Name: Energy Conservation Common Cost

Conservation Cost Variance - Actual Vs. Projected

Projected Cost:	\$1,390,863
Actual Cost:	\$1,106,015
Variance:	\$284,848

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KMF-1R

Program Progress Report

Reporting Period: JANUARY 2001 THROUGH DECEMBER 2001

Name: Gas Space Conditioning Program

Description: This program is designed to convert on-main customers from electric space conditioning equipment to energy efficient natural gas space conditioning. The program offers piping and venting allowances to reduce the generally higher cost of installing gas space conditioning equipment. This program would also reduce summer as well as winter peak demand and contribute to the conservation of KWH / KWD consumption.

Program Allowance: Each customer is allowed 100 tons maximum paid allowance/installati \$150 /ton

Program Summary

Goals:	200
Actual:	<u>200</u> tons
Variance:	0
Percent of Goal:	100.0%

Conservation Cost Variance - Actual Vs. Projected

Projected Cost:	\$30,000
Actual Cost:	\$30,000
Variance:	\$0

COMPANY: PEOPLES GAS SYSTEM  
Except West Florida Region  
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KMF-1R

Program Progress Report

Reporting Period: JANUARY 2001 THROUGH DECEMBER 2001

Name: Program Monitoring, Evaluation and Reaserch Demonstration

Program Summary: The projected costs and benefits of Peoples' energy conservation programs will be affected not only by the numbers of participating customers and the extent of their participation, but also by the assumptions used in estimating costs and savings to be derived from the programs

Conservation Cost Variance - Actual Vs. Projected

Projected Cost:	\$0
Actual Cost:	\$0
Variance:	\$0

SCHEDULE CT-1

COMPANY: PEOPLES GAS SYSTEM

West Florida Region

Exhibit No. \_\_\_\_\_

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KMF-2R

ADJUSTED NET TRUE-UP  
JANUARY 2001 THROUGH DECEMBER 2001

END OF PERIOD NET TRUE-UP

PRINCIPAL	1,112,736	
INTEREST	<u>25,874</u>	1,138,610

LESS PROJECTED TRUE-UP

PRINCIPAL	917,884	
INTEREST	<u>26,074</u>	<u>943,958</u>

ADJUSTED NET TRUE-UP		<u>194,652</u>
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( ) REFLECTS OVER-RECOVERY

ANALYSIS OF ENERGY CONSERVATION PROGRAM COSTS  
ACTUAL VERSUS ESTIMATED  
JANUARY 2001 THROUGH DECEMBER 2001

	<u>ACTUAL</u>	<u>PROJECTED*</u>	<u>DIFFERENCE</u>
CAPITAL INVESTMENT	0	0	0
PAYROLL & BENEFITS	57,106	55,234	1,872
MATERIALS & SUPPLIES	137	67	70
ADVERTISING	113,213	121,350	-8,137
INCENTIVES	1,850,640	1,552,350	298,290
OUTSIDE SERVICES	-23	41,644	-41,667
VEHICLES	0	0	0
OTHER	421	6,879	-6,458
SUB-TOTAL	<u>2,021,494</u>	<u>1,777,524</u>	<u>243,970</u>
PROGRAM REVENUES	<u>0</u>	<u>0</u>	<u>0</u>
TOTAL PROGRAM COSTS	2,021,494	1,777,524	243,970
LESS:			
PAYROLL ADJUSTMENTS	0	0	0
AMOUNTS INCLUDED IN RATE BASE	0	0	0
CONSERVATION REVENUES APPLICABLE TO THE PERIOD	-908,758	-859,640	-49,118
ROUNDING ADJUSTMENT	<u>0</u>	<u>0</u>	<u>0</u>
TRUE-UP BEFORE INTEREST	1,112,736	917,884	194,852
INTEREST PROVISION	<u>25,874</u>	<u>26,074</u>	<u>-200</u>
END OF PERIOD TRUE-UP	<u>1,138,610</u>	<u>943,958</u>	<u>194,652</u>

( ) REFLECTS OVER-RECOVERY  
\* 8 MONTHS ACTUAL AND 4 MONTHS PROJECTED

ACTUAL CONSERVATION PROGRAM COSTS PER PROGRAM  
JANUARY 2001 THROUGH DECEMBER 2001

PROGRAM NAME	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTIS.	INCENTIV.	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: RESIDENTIAL HM BUILDER	0	0	0	1,720,050	0	0	0	1,720,050
PROGRAM 2: ENERGY SAVINGS PAYBACK	0	0	0	16,520	0	0	0	16,520
PROGRAM 3: WATER HEATER LOAD RET	0	0	0	46,900	0	0	0	46,900
PROGRAM 4: COMM ELECTRIC REPLACEMENT	0	0	0	21,420	0	0	0	21,420
PROGRAM 5: RES ELECTRIC REPLACEMENT	0	0	0	45,150	0	0	0	45,150
PROGRAM 6: COMMON COSTS	57,106	137	113,213	0	-23	0	421	170,854
PROGRAM 7: GAS SPACE COND	0	0	0	600	0	0	0	600
PROGRAM 8: MONITORING & RESEARCH	0	0	0	0	0	0	0	0
PROGRAM 9: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 10: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 11: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 12: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 13: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 14: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 15: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 16: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 17: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 18: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 19: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 20: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
<b>TOTAL</b>	<b>57,106</b>	<b>137</b>	<b>113,213</b>	<b>1,850,640</b>	<b>-23</b>	<b>0</b>	<b>421</b>	<b>2,021,494</b>

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CONSERVATION COSTS PER PROGRAM - VARIANCE ACTUAL VERSUS PROJECTED  
JANUARY 2001 THROUGH DECEMBER 2002

PROGRAM NAME	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTIS.	INCENTIV.	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: RESIDENTIAL HM BUILDER	0	0	0	327,868	0	0	0	327,868
PROGRAM 2: ENERGY SAVINGS PAYBACL	0	0	0	-3,818	0	0	0	-3,818
PROGRAM 3: WATER HEATER LOAD RET	0	0	0	-4,550	0	0	0	-4,550
PROGRAM 4: COMM ELECTRIC REPLACEMENT	0	0	0	-1,792	0	0	0	-1,792
PROGRAM 5: RES ELECTRIC REPLACEMENT	0	0	0	-14,418	0	0	0	-14,418
PROGRAM 6: COMMON COSTS	1,872	70	-8,137	0	-41,667	0	-6,458	-54,320
PROGRAM 7: GAS SPACE COND.	0	0	0	-5,000	0	0	0	-5,000
PROGRAM 8: MONITORING & RESEARCH	0	0	0	0	0	0	0	0
PROGRAM 9: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 10: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 11: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 12: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 13: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 14: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 15: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 16: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 17: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 18: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 19: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 20: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
TOTAL TOTAL OF ALL PROGRAMS	1,872	70	-8,137	298,290	-41,667	0	-6,458	243,970

( ) REFELCTS PROJECTED OVER ACTUAL EXPENSE ESTIMATES

**ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION  
SUMMARY OF EXPENSES BY PROGRAM BY MONTH  
JANUARY 2001 THROUGH DECEMBER 2001**

EXPENSES:	JAN 2001	FEB 2001	MAR 2001	APR 2001	MAY 2001	JUN 2001	JUL 2001	AUG 2001	SEPT 2001	OCT 2001	NOV 2001	DEC 2001	TOTAL
PROGRAM 1:	115,750	71,450	213,100	72,100	129,600	170,300	82,600	186,150	218,950	128,650	175,150	156,250	1,720,050
PROGRAM 2:	1,950	2,600	1,500	650	1,600	750	1,250	2,370	600	300	2,000	950	16,520
PROGRAM 3:	2,600	6,600	4,400	3,700	7,200	3,300	3,450	5,200	2,700	2,400	3,450	1,900	46,900
PROGRAM 4:	0	2,160	12,000	0	0	0	0	720	0	0	4,920	1,620	21,420
PROGRAM 5:	4,750	5,400	3,800	2,400	5,150	5,000	2,900	3,500	2,950	2,550	3,700	3,050	45,150
PROGRAM 6:	14,870	17,626	10,180	22,410	21,300	14,174	11,399	13,631	10,144	13,539	13,751	7,830	170,854
PROGRAM 7:	0	0	0	0	0	0	0	600	0	0	0	0	600
PROGRAM 8:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 9:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 10:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 11:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 12:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 13:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 14:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 15:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 16:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 17:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 18:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 19:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 20:	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>TOTAL</b>	<b>139,920</b>	<b>105,836</b>	<b>244,980</b>	<b>101,260</b>	<b>164,850</b>	<b>193,524</b>	<b>101,599</b>	<b>212,171</b>	<b>235,344</b>	<b>147,439</b>	<b>202,971</b>	<b>171,600</b>	<b>2,021,494</b>
LESS AMOUNT INCLUDED IN RATE BASE	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>RECOVERABLE CONSERVATION EXPENSES</b>	<b>139,920</b>	<b>105,836</b>	<b>244,980</b>	<b>101,260</b>	<b>164,850</b>	<b>193,524</b>	<b>101,599</b>	<b>212,171</b>	<b>235,344</b>	<b>147,439</b>	<b>202,971</b>	<b>171,600</b>	<b>2,021,494</b>

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION  
JANUARY 2001 THROUGH DECEMBER 2001

CONSERVATION REVENUES	JAN 2001	FEB 2001	MAR 2001	APR 2001	MAY 2001	JUN 2001	JUL 2001	AUG 2001	SEP 2001	OCT 2001	NOV 2001	DEC 2001	TOTAL
1. RCS AUDIT FEES	0	0	0	0	0	0	0	0	0	0	0	0	0
2. OTHER PROGRAM REVS	0	0	0	0	0	0	0	0	0	0	0	0	0
3. CONSERV. ADJ REVS	-304,131	-234,518	-161,065	-154,270	-110,081	-109,893	-84,480	-91,941	-85,982	-99,083	-109,228	-122,652	-1,667,324
4. TOTAL REVENUES	-304,131	-234,518	-161,065	-154,270	-110,081	-109,893	-84,480	-91,941	-85,982	-99,083	-109,228	-122,652	-1,667,324
5. PRIOR PERIOD TRUE-UP NOT APPLICABLE TO THIS PERIOD	63,214	63,214	63,214	63,214	63,214	63,214	63,214	63,214	63,214	63,214	63,214	63,214	758,566
6. CONSERVATION REVS APPLICABLE TO THE PERIOD	-240,917	-171,304	-97,851	-91,056	-46,867	-46,679	-21,266	-28,727	-22,768	-35,869	-46,014	-59,438	-908,758
7. CONSERVATION EXPS (FROM CT-3, PAGE 1)	139,920	105,836	244,980	101,260	164,850	193,524	101,599	212,171	235,344	147,439	202,971	171,600	2,021,494
8. TRUE-UP THIS PERIOD	-100,997	-65,468	147,129	10,204	117,983	146,845	80,333	183,444	212,576	111,570	156,957	112,162	1,112,736
9. INTER. PROV. THIS PERIOD (FROM CT-3, PAGE 3)	3,396	2,378	2,171	2,073	1,849	1,951	2,068	2,190	2,213	1,969	1,845	1,771	25,874
10 TRUE-UP & INTER. PROV. BEGINNING OF MONTH	758,566	597,751	471,448	557,534	506,597	563,215	648,797	667,984	790,404	941,980	992,304	1,087,892	
11 PRIOR TRUE-UP COLLECTED/(REFUNDED)	-63,214	-63,214	-63,214	-63,214	-63,214	-63,214	-63,214	-63,214	-63,214	-63,214	-63,214	-63,214	
12 TOTAL NET TRUE-UP (SUM LINES 8+9+10+11)	597,751	471,448	557,534	506,597	563,215	648,797	667,984	790,404	941,980	992,304	1,087,892	1,138,610	1,138,610

CALCULATION OF TRUE-UP AND INTEREST PROVISION  
JANUARY 2001 THROUGH DECEMBER 2001

INTEREST PROVISION	JAN 2001	FEB 2001	MAR 2001	APR 2001	MAY 2001	JUN 2001	JUL 2001	AUG 2001	SEPT 2001	OCT 2001	NOV 2001	DEC 2001	TOTAL
1. BEGINNING TRUE-UP	758,566	597,751	471,448	557,534	506,597	563,215	648,797	667,984	790,404	941,980	992,304	1,087,892	
2. ENDING TRUE-UP BEFORE INTEREST	594,355	469,069	555,363	504,524	561,366	646,846	665,916	788,214	939,766	990,336	1,086,047	1,136,840	
3. TOTAL BEGINNING & ENDING TRUE-UP	1,352,921	1,066,821	1,026,810	1,062,058	1,067,963	1,210,061	1,314,713	1,456,198	1,730,171	1,932,315	2,078,351	2,224,731	
4. AVERAGE TRUE-UP (LINE 3 TIMES 50%)	676,460	533,410	513,405	531,029	533,982	605,030	657,357	728,099	865,085	966,158	1,039,176	1,112,366	
5. INTER. RATE - 1ST DAY OF REPORTING MONTH	6.500%	5.550%	5.150%	5.000%	4.370%	3.940%	3.800%	3.750%	3.470%	2.670%	2.220%	2.040%	
6. INTER. RATE - 1ST DAY OF SUBSEQUENT MONTH	5.550%	5.150%	5.000%	4.370%	3.940%	3.800%	3.750%	3.470%	2.670%	2.220%	2.040%	1.780%	
7. TOTAL (SUM LINES 5 & 6)	12.050%	10.700%	10.150%	9.370%	8.310%	7.740%	7.550%	7.220%	6.140%	4.890%	4.260%	3.820%	
8. AVG INTEREST RATE (LINE 7 TIMES 50%)	6.025%	5.350%	5.075%	4.685%	4.155%	3.870%	3.775%	3.610%	3.070%	2.445%	2.130%	1.910%	
9. MONTHLY AVG INTEREST RATE	0.502%	0.446%	0.423%	0.390%	0.346%	0.323%	0.315%	0.301%	0.256%	0.204%	0.178%	0.159%	
10 INTEREST PROVISION (LINE 4 TIMES LINE 9)	3,396	2,378	2,171	2,073	1,849	1,951	2,068	2,190	2,213	1,969	1,845	1,771	25,874

Program Progress Report

Reporting Period: JANUARY 2001 THROUGH DECEMBER 2001

Name: Residential Home Builder Program

Description: This program is designed to increase the number of high priority natural gas customers in the new residential construction market. The Company offers incentives in the form of gas appliance piping and venting allowances to assist builders in defraying the additional cost associated with the installation of gas appliances.

Program Allowances:	Gas Water Heater.....	.....	\$150
	Gas Furnace.....	.....	\$250
	Gas Range.....	.....	\$100
	Gas Dryer.....	.....	\$100

Program Summary

New Home Goal:	2,320
New Homes Connected:	<u>2,867</u>
Variance:	-546
Percent of Goal:	123.6%

Conservation Cost Variance - Actual Vs. Projected

Projected Cost:	\$1,392,182
Actual Cost:	\$1,720,050
Variance:	<u>-327,868</u>

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COMPANY: PEOPLES GAS SYSTEM  
West Florida Region  
Exhibit No. \_\_\_\_\_  
Docket No. 020004-GU  
KMF-2R

Program Progress Report

Reporting Period: JANUARY 2001 THROUGH DECEMBER 2001

Name: ENERGY SAVINGS PAYBACK PROGRAM

Description: This program has been designed to promote replacement of standard gas appliances with energy efficiency natural gas appliances and will focus on water heaters, central heaters, ranges and dryers. Installation allowances are added to the program to encourage customers to consider the extra expense of energy efficient natural gas appliances in lieu of standard gas or electric appliances.

Installation allowance is \$50.00 per appliance

Conservation Cost Variance - Actual Vs. Projected

Projected Cost:	\$20,338
Actual Cost:	\$16,520
Variance:	\$3,818

COMPANY: PEOPLES GAS SYSTEM  
West Florida Region  
Exhibit No. \_\_\_\_\_  
Docket No. 020004-GU  
KMF-2R

Program Progress Report

Reporting Period: JANUARY 2001 THROUGH DECEMBER 2001

Name: Water Heater Load Retention Program

Description: This program is designed to discourage current natural gas customers from changing to electricity. The program offers allowances to customers to assist in defraying the cost of more expensive energy efficient appliances.

Program Allowances: Energy Efficient Gas Water Heater..... \$100

Program Summary

Goals:	515
Actual:	<u>469</u>
Variance:	46
Percent of Goal:	91.2%

Conservation Cost Variance - Actual Vs. Projected

Projected Cost:	\$51,450
Actual Cost:	\$46,900
Variance:	\$4,550

Program Progress Report

Reporting Period: JANUARY 2001 THROUGH DECEMBER 2001

Name: Commercial Electric Replacement Program

Description: This program is designed to encourage the replacement of electric resistance appliances in commercial establishments by offering piping and venting allowances to defray the additional cost of installing natural gas equipment.

Program Allowances: For every KW Displaced (KWD) \$30

Program Summary

Goals:	774
Actual:	<u>714</u>
Variance:	60
Percent of Goal:	92.3%

Conservation Cost Variance - Actual Vs. Projected

Projected Cost:	\$23,212
Actual Cost:	\$21,420
Variance:	\$1,792

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Program Progress Report

Reporting Period: JANUARY 2001 THROUGH DECEMBER 2001

Name: Residential Electric Replacement Program

Description: This program is designd to encourage the replacement of electric resistance appliances in the residential market by offering piping and venting allowances to defray the additional cost of installing energy efficient natural gas appliances

Water Heater	.....	\$250
Furnace	.....	\$500
Range	.....	\$150
Dryer	.....	\$150
Space Heater	.....	\$150

Program Summary

Goals:	50
Actual:	<u>38</u>
Variance:	12
Percent of Goal:	75.8%

Conservation Cost Variance - Actual Vs. Projected

Projected Cost:	\$59,568
Actual Cost:	\$45,150
Variance:	\$14,418

COMPANY: PEOPLES GAS SYSTEM  
West Florida Region  
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KMF-2R

Program Progress Report

Reporting Period: JANUARY 2001 THROUGH DECEMBER 2001

Name: Energy Conservation Common Cost

Conservation Cost Variance - Actual Vs. Projected

Projected Cost:	\$225,174
Actual Cost:	\$170,854
Variance:	\$54,320

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COMPANY: PEOPLES GAS SYSTEM  
West Florida Region  
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KMF-2R

Program Progress Report

Reporting Period: JANUARY 2001 THROUGH DECEMBER 2001

Name: Gas Space Conditioning Program

Description: Description: This program is designed to convert on-main customers from electric space conditioning equipment to energy efficient natural gas space conditioning. The program offers piping and venting allowances to reduce the generally higher cost of installing gas space conditioning equipment. This program would also reduce summer as well as winter peak demand and contribute to the conservation of KWH / KWD consumption.

Program Allowance: Each customer is allowed 100 tons maximum paid allowance/installati \$150 /ton

Program Summary

Program Goal:	37
Program Accomplishments:	<u>4</u>
Variance:	33
Percent of Goal:	10.7%

Conservation Cost Variance - Actual Vs. Projected

Projected Cost:	\$5,600
Actual Cost:	\$600
Variance:	\$5,000

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COMPANY: PEOPLES GAS SYSTEM  
West Florida Region  
Exhibit No. \_\_\_\_\_  
Docket No. 020004-GU  
KMF-2R

Program Progress Report

Reporting Period: JANUARY 2001 THROUGH DECEMBER 2001

Name: Program Monitoring, Evaluation and Reaserch Demonstration

Program Summary: The projected costs and benefits of Peoples' energy conservation programs will be affected not only by the numbers of participating customers and the extent of their participation, but also by the assumptions used in estimating costs and savings to be derived from the programs.

Conservation Cost Variance - Actual Vs. Projected

Projected Cost:	\$0
Actual Cost:	\$0
Variance:	\$0

ENERGY CONSERVATION ADJUSTMENT  
 SUMMARY OF COST RECOVERY CLAUSE CALCULATION  
 MONTHS: January 2003 Through December 2003

1. TOTAL INCREMENTAL COSTS (SCHEDULE C-2, PAGE 1)	8,528,131
2. TRUE-UP (SCHEDULE C-3, PAGE 4, LINE 11)	542,061
3. TOTAL (LINE 1 AND LINE 2)	9,070,192

40 RATE SCHEDULE	BILLS	THERMS	CUSTOMER CHARGE	NON-GAS ENERGY CHARGE	TOTAL CUST. & ENGY CHG REVENUE	ECCR REVENUES	ECCR AS % OF TOTAL REVENUES	DOLLARS THERM	TAX FACTOR	CONSERV FACTOR
RESIDENTIAL	2,732,398	54,704,826	19,126,786	22,492,983	41,619,769	3,244,180	7.79481%	0.05930	1.00503	0.05960
SMALL COMMERCIAL	55,328	2,597,197	829,920	876,242	1,706,162	132,992	7.79481%	0.05121	1.00503	0.05146
COMMERCIAL	228,481	125,701,281	3,884,177	30,638,430	34,522,607	2,690,970	7.79481%	0.02141	1.00503	0.02152
COMM. LGE VOL I	27,194	142,906,547	679,850	31,239,371	31,919,221	2,488,042	7.79481%	0.01741	1.00503	0.01750
COMM. LGE VOL II	521	39,486,897	23,445	6,379,108	6,402,553	499,067	7.79481%	0.01264	1.00503	0.01270
STREET LIGHTING	1,066	1,339,312	0	126,525.00	126,525	9,862	7.79481%	0.00736	1.00503	0.00740
NGVS	267	883,307	6,675	58,475	65,150	5,078	7.79481%	0.00575	1.00503	0.00578
TOTAL	3,045,255	367,619,367	24,550,853	91,811,134	116,361,987	9,070,192				

Company: Peoples Gas System  
 Except West Florida Region  
 Exhibit No. \_\_\_\_\_  
 Docket No. 020004-GU  
 KMF-3

ESTIMATED CONSERVATION PROGRAM COSTS BY PROGRAM BY MONTH  
 January 2003 Through December 2003

PROGRAM	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
1 HOME BUILDER PROGRAM	506,084	506,084	506,084	506,084	506,084	506,084	506,084	506,084	506,084	506,084	506,084	506,084	6,073,010
2 WATER HEATER LOAD RET	19,200	19,200	19,200	19,200	19,200	19,200	19,200	19,200	19,200	19,200	19,200	19,200	230,400
3 OIL HEAT REPLACEMENT	833	833	833	833	833	833	833	833	833	833	833	833	10,000
4 SMALL PKG COGEN	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	40,000
5 COM ELECTRIC REPLACEMENT	12,264	12,264	12,264	12,264	12,264	12,264	12,264	12,264	12,264	12,264	12,264	12,264	147,173
6 RES ELECTRIC REPLACEMENT	33,095	33,095	33,095	33,095	33,095	33,095	33,095	33,095	33,095	33,095	33,095	33,095	397,145
7 COMMON COSTS	129,200	129,200	129,200	129,200	129,200	129,200	129,200	129,200	129,200	129,200	129,200	129,200	1,550,403
8 GAS SPACE CONDITIONING	6,667	6,667	6,667	6,667	6,667	6,667	6,667	6,667	6,667	6,667	6,667	6,667	80,000
9 N/A	0	0	0	0	0	0	0	0	0	0	0	0	0
10 N/A	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>TOTAL ALL PROGRAMS</b>	<b>710,678</b>	<b>8,528,131</b>											

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Company: Peoples Gas System  
 Except West Florida Region  
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 KMF-3

ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM  
 January 2003 Through December 2003

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PROGRAM	CAPITAL INVEST	PYROLL & BENEFITS	MATERLS. & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1 HOME BUILDER PROGRAM	0	0	0	0	6,073,010	0	0	0	6,073,010
2 WATER HEATER LOAD RET	0	0	0	0	230,400	0	0	0	230,400
3 OIL HEAT REPLACEMENT	0	0	0	0	10,000	0	0	0	10,000
4 SMALL PKG COGEN	0	0	0	0	40,000	0	0	0	40,000
5 COM ELECTRIC REPLACEMENT	0	0	0	0	147,173	0	0	0	147,173
6 RES ELECTRIC REPLACEMENT	0	0	0	0	397,145	0	0	0	397,145
7 COMMON COSTS	0	376,078	20,000	1,134,325	0	10,000	0	10,000	1,550,403
8 GAS SPACE CONDITIONING	0	0	0	0	80,000	0	0	0	80,000
9 N/A	0	0	0	0	0	0	0	0	0
10 N/A	0	0	0	0	0	0	0	0	0
<b>PROGRAM COSTS</b>	<b>0</b>	<b>376,078</b>	<b>20,000</b>	<b>1,134,325</b>	<b>6,977,728</b>	<b>10,000</b>	<b>0</b>	<b>10,000</b>	<b>8,528,131</b>

ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM  
January 2002 Through December 2002  
9 Months of Actuals

PROGRAM	CAPITAL INVEST	PYROLL & BENEFITS	MATERLS. & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1 HOME BUILDER PROGRAM									
A. ACTUAL	0	0	0	0	4,841,618	0	0	0	4,841,618
B. ESTIMATED	0	0	0	0	1,601,766	0	0	0	1,601,766
C. TOTAL	0	0	0	0	6,443,384	0	0	0	6,443,384
2 WATER HEATER LOAD RET									
A. ACTUAL	0	0	0	0	174,200	0	0	0	174,200
B. ESTIMATED	0	0	0	0	51,546	0	0	0	51,546
C. TOTAL	0	0	0	0	225,746	0	0	0	225,746
3 OIL HEAT REPLACEMENT									
A. ACTUAL	0	0	0	0	4,290	0	0	0	4,290
B. ESTIMATED	0	0	0	0	4,500	0	0	0	4,500
C. TOTAL	0	0	0	0	8,790	0	0	0	8,790
4 SMALL PKG COGEN									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	9,999	0	0	0	9,999
C. TOTAL	0	0	0	0	9,999	0	0	0	9,999
5 COM ELECTRIC REPLACEMENT									
A. ACTUAL	0	0	0	0	42,904	0	0	0	42,904
B. ESTIMATED	0	0	0	0	37,734	0	0	0	37,734
C. TOTAL	0	0	0	0	80,638	0	0	0	80,638
6 RES ELECTRIC REPLACEMENT									
A. ACTUAL	0	0	0	0	251,980	0	0	0	251,980
B. ESTIMATED	0	0	0	0	92,610	0	0	0	92,610
C. TOTAL	0	0	0	0	344,590	0	0	0	344,590
SUB-TOTAL	0	0	0	0	7,113,147	0	0	0	7,113,147

Company: Peoples Gas System  
 Except West Florida Region  
 Exhibit No. \_\_\_\_\_  
 Docket No. 020004-GU  
 KMF-3

ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM  
 January 2002 Through December 2002  
 9 Months of Actuals

PROGRAM NAME	CAPITAL INVEST	PYROLL & BENEFITS	MATERLS. & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
SUB-TOTAL - PREVIOUS PAGE	0	0	0	0	7,113,147	0	0	0	7,113,147
7. COMMON COSTS									
A. ACTUAL	0	277,911	3,614	923,913	0	1,102	0	-45	1,206,496
B. ESTIMATED	0	125,000	5,000	297,500	0	12,500	0	452,499	452,499
C. TOTAL	0	402,911	8,614	1,221,413	0	13,602	0	12,454	1,658,995
8. GAS SPACE CONDITIONING									
A. ACTUAL	0	0	0	0	45,375	0	0	0	45,375
B. ESTIMATED	0	0	0	0	12,501	0	0	0	12,501
C. TOTAL	0	0	0	0	57,876	0	0	0	57,876
9. N/A									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
10. N/A									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
11. N/A									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
<b>TOTAL</b>	<b>0</b>	<b>402,911</b>	<b>8,614</b>	<b>1,221,413</b>	<b>7,171,023</b>	<b>13,602</b>	<b>0</b>	<b>12,454</b>	<b>8,830,017</b>

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CONSERVATION PROGRAM COSTS BY PROGRAM  
ACTUAL/ESTIMATED  
January 2002 Through December 2002  
9 Months of Actuals

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PROGRAM NAME	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
HOME BUILDER PROGRAM	459,540	718,158	371,340	365,500	774,655	841,750	389,290	483,995	437,390	533,922	533,922	533,922	6,443,384
WATER HEATER LOAD RET	15,400	21,000	21,800	22,000	19,200	19,100	18,700	19,400	17,600	17,182	17,182	17,182	225,746
OIL HEAT REPLACEMENT	990	0	660	660	330	0	660	330	660	1,500	1,500	1,500	8,790
SMALL PKG COGEN	0	0	0	0	0	0	0	0	0	3,333	3,333	3,333	9,999
COM ELECTRIC REPLACEME	44,780	3,240	3,652	4,560	-39,360	11,848	8,540	3,200	2,444	12,578	12,578	12,578	80,638
RES ELECTRIC REPLACEMEN	21,715	37,663	37,088	31,470	32,825	24,488	18,568	21,790	26,375	30,870	30,870	30,870	344,590
COMMON COSTS	204,866	178,621	88,373	155,405	126,427	84,342	118,489	67,592	182,381	150,833	150,833	150,833	1,658,995
GAS SPACE CONDITIONING	0	0	15,000	21,000	0	0	0	9,375	0	4,167	4,167	4,167	57,876
N/A	0	0	0	0	0	0	0	0	0	0	0	0	0
N/A	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>TOTAL ALL PROGRAMS</b>	<b>747,291</b>	<b>958,681</b>	<b>537,913</b>	<b>600,595</b>	<b>914,077</b>	<b>981,527</b>	<b>554,246</b>	<b>605,682</b>	<b>666,850</b>	<b>754,385</b>	<b>754,385</b>	<b>754,385</b>	<b>8,830,017</b>

ENERGY CONSERVATION ADJUSTMENT  
January 2002 Through December 2002

CONSERVATION REVS.	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
RCS AUDIT FEES	0	0	0	0	0	0	0	0	0	0	0	0	0
a. OTHER PROG. REV.	0	0	0	0	0	0	0	0	0	0	0	0	0
b. CONSERV. ADJ. REV.	-988,594	-840,867	-916,003	-915,338	-444,804	-590,919	-560,811	-534,362	-534,362	-534,362	-534,362	-534,362	-7,929,143
c.	0	0	0	0	0	0	0	0	0	0	0	0	0
CONSERV. ADJ REV. (NET OF REV. TAXES)	-988,594	-840,867	-916,003	-915,338	-444,804	-590,919	-560,811	-534,362	-534,362	-534,362	-534,362	-534,362	-7,929,143
TOTAL REVENUES	-988,594	-840,867	-916,003	-915,338	-444,804	-590,919	-560,811	-534,362	-534,362	-534,362	-534,362	-534,362	-7,929,143
PRIOR PERIOD TRUE-UP NOT APPLIC. TO PERIOD	-29,377	-29,377	-29,377	-29,377	-29,377	-29,377	-29,377	-29,377	-29,377	-29,377	-29,377	-29,377	-352,527
CONSERVATION REVS. APPLIC. TO PERIOD	-1,017,971	-870,244	-945,381	-944,715	-474,182	-620,297	-590,188	-563,739	-563,739	-563,739	-563,739	-563,739	-8,281,670
CONSERVATION EXPS. (FORM C-3, PAGE 3)	747,291	958,681	537,913	600,595	914,077	981,527	554,246	605,682	666,850	754,385	754,385	754,385	8,830,017
TRUE-UP THIS PERIOD	-270,680	88,437	-407,468	-344,120	439,895	361,231	-35,942	41,943	103,111	190,646	190,646	190,646	548,347
INTEREST THIS PERIOD (C-3, PAGE 5)	-694	-792	-986	-1,487	-1,376	-739	-456	-414	-271	-13	310	633	-6,287
TRUE-UP & INT. BEG. OF MONTH	-352,527	-594,523	-477,502	-856,578	-1,172,808	-704,911	-315,042	-322,063	-251,156	-118,939	101,071	321,405	542,061
PRIOR TRUE-UP COLLECT./(REFUND.)	29,377	29,377	29,377	29,377	29,377	29,377	29,377	29,377	29,377	29,377	29,377	29,377	352,527
END OF PERIOD TOTAL NET TRUE-UP	-594,523	-477,502	-856,578	-1,172,808	-704,911	-315,042	-322,063	-251,156	-118,939	101,071	321,405	542,061	542,061

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CALCULATION OF TRUE-UP AND INTEREST PROVISION  
January 2002 Through December 2002

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
INTEREST PROVISION													
BEGINNING TRUE-UP	-352,527	-594,523	-477,502	-856,578	-1,172,808	-704,911	-315,042	-322,063	-251,156	-118,939	101,071	321,405	542,061
END. T-UP BEFORE INT.	-593,829	-476,710	-855,592	-1,171,321	-703,535	-314,303	-321,607	-250,742	-118,668	101,085	321,095	541,428	1,442,935
TOT. BEG. & END. T-UP	-946,356	-1,071,233	-1,333,094	-2,027,899	-1,876,343	-1,019,214	-636,649	-572,805	-369,824	-17,854	422,166	862,833	1,984,996
AVERAGE TRUE-UP	-473,178	-535,616	-666,547	-1,013,950	-938,172	-509,607	-318,324	-286,403	-184,912	-8,927	211,083	431,416	992,498
INT. RATE-FIRST DAY OF REPORTING BUS. MTH	1.7700%	1.7500%	1.8000%	1.7500%	1.7700%	1.7500%	1.7300%	1.7100%	1.7600%	1.7600%	1.7600%	1.7600%	
INT. RATE-FIRST DAY OF SUBSEQUENT BUS. MTH	1.7500%	1.8000%	1.7500%	1.7700%	1.7500%	1.7300%	1.7100%	1.7600%	1.7600%	1.7600%	1.7600%	1.7600%	
TOTAL	3.5200%	3.5500%	3.5500%	3.5200%	3.5200%	3.4800%	3.4400%	3.4700%	3.5200%	3.5200%	3.5200%	3.5200%	
AVG INTEREST RATE	1.7600%	1.7750%	1.7750%	1.7600%	1.7600%	1.7400%	1.7200%	1.7350%	1.7600%	1.7600%	1.7600%	1.7600%	
MONTHLY AVG. RATE	0.1467%	0.1479%	0.1479%	0.1467%	0.1467%	0.1450%	0.1433%	0.1446%	0.1467%	0.1467%	0.1467%	0.1467%	
INTEREST PROVISION	-\$694	-\$792	-\$986	-\$1,487	-\$1,376	-\$739	-\$456	-\$414	-\$271	-\$13	\$310	\$633	-\$6,287

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**Peoples Gas System**

**Reporting:** January 2002 Through December 2002

**Name:** Home Builder Program

**Description:** This Program is designed to increase the number of high priority natural gas customers in the new residential construction market. The Company offers incentives in the form of gas appliance piping and venting allowances to assist builders in defraying the additional cost associated with the gas appliance installation.

<b>Program Allowances:</b>	Gas Water Heater . . . . .	\$250.00
	Gas Furnace . . . . .	\$250.00
	Gas Range . . . . .	\$85.00
	Gas Dryer . . . . .	\$85.00

<b>Program Goals:</b> Projected new home connections for this period:	<b>12,021</b>
Actual connections to date this period:	<b>9,033</b>
Percent of goal:	<b>75.1%</b>
9 Months of Actuals	

<b>Program Fiscal Expenditures:</b>	Estimated for period:	<b>\$6,443,384</b>
	Actual to date:	<b>\$4,841,618</b>

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### Peoples Gas System

**Reporting:** January 2002 Through December 2002

**Name:** Water Heater Load Retention Program

**Description:** This Program is designed to discourage current natural gas customers from changing to electricity. The program offers allowances to customers to assist in defraying the cost of more expensive energy efficient appliances.

**Program Allowances:** Energy Efficient Gas Water Heater . . . . . \$100.00

**Program Goals:** Projected connections for this period: 2,257

Actual connections to date this period: 1,742

Percent of goal: 77.2%  
9 Months of Actuals

**Program Fiscal Expenditures:** Estimated for period: \$225,746

Actual to date: \$174,200

### Peoples Gas System

**Reporting:** January 2002 Through December 2002

**Name:** Replacement of Oil Heating Program

**Description:** This Program is designed to encourage customers to convert their existing Oil Heating system to more energy efficient natural gas heating. Peoples' offers piping and venting allowances to defray the higher cost of installation of natural gas systems in hopes of preventing the customer from putting in less costly electric resistance strip heat.

**Program Allowance:** Energy Efficient Gas Furnaces . . . . . \$330.00

**Program Goals:** Projected new connections for this period: 27

Actual connections to date this period: 13

Percent of goal: 48.8%

9 Months of Actuals

**Program Fiscal Expenditures:** Estimated for period: \$8,790

Actual to date: \$4,290

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Company: Peoples Gas System  
Except West Florida Region  
Exhibit No. \_\_\_\_\_  
Docket No. 020004-GU  
KMF-3

### Peoples Gas System

**Reporting:** January 2002 Through December 2002

**Name:** Small Package Cogeneration Program

**Description:** This Program was designed to promote the direct use of natural gas to generate on-site power and utilize the waste heat for on-site heating, cooling and water heating requirements for commercial and industrial applications. For commercial and industrial customers that are interested, workshops and a feasibility audit will be made available upon request.

**Program Goals:** Audit requests, or workshops this period:

<b>Program Fiscal Expenditures:</b>	Estimated for period:	<b>\$9,999</b>
	Actual to date:	<b>\$0</b>

Company: Peoples Gas System  
Except West Florida Region  
Exhibit No. \_\_\_\_\_  
Docket No. 020004-GU  
KMF-3

### Peoples Gas System

Reporting: January 2002 Through December 2002

Name: Commercial Electric Replacement Program

Description: This Program is designed to encourage the replacement of electric resistance equipment in commercial establishments by offering piping and venting allowances to defray the additional cost of installing more energy efficient equipment.

Program Allowances: For every KW Displaced . . . . . \$40.00  
Each customer allowed a maximum of 100 KWD deferred

Program Goals: Projected KWD displaced this period: 2,016  
Actual KWD displaced this period: 1,073  
Percent of goal: 53.2%  
9 Months of Actuals

Program Fiscal Expenditures: Estimated for period: \$80,638  
Actual to date: \$42,904

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Company: Peoples Gas System  
 Except West Florida Region  
 Exhibit No. \_\_\_\_\_  
 Docket No. 020004-GU  
 KMF-3

**Peoples Gas System**

**Reporting:** January 2002 Through December 2002

**Name:** Residential Electric Replacement Program

**Description:** This program was designed to encourage the replacement of electric resistance appliances by offering piping and venting allowances to defray the additional cost of installing more energy efficient natural gas appliances.

<b>Program Allowances:</b>	Natural Gas Water Heater . . . . .	\$440.00
	Natural Gas Furnace . . . . .	\$440.00
	Natural Gas Range . . . . .	\$75.00
	Natural Gas Dryer . . . . .	\$75.00
	Natural Gas Space Heater . . . . .	\$65.00

<b>Program Goals:</b>	Projected new connections for this period:	<b>560</b>
	Actual connections to date this period:	<b>410</b>
	Percent of goal:	<b>73.1%</b>
	9 Months of Actuals	

<b>Program Fiscal Expenditures:</b>	Estimated for period:	<b>\$344,590</b>
	Actual to date:	<b>\$251,980</b>

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Company: Peoples Gas System  
Except West Florida Region  
Exhibit No. \_\_\_\_\_  
Docket No. 020004-GU  
KMF-3

**Peoples Gas System**

**Reporting:** January 2002 Through December 2002

**Name:** Energy Conservation Common Costs

**Program Fiscal Expenditures:**

Estimated for period:	\$1,658,995
Actual to date:	\$1,206,496
Percent of goal:	72.7%
9 Months of Actuals	

Company: Peoples Gas System  
Except West Florida Region  
Exhibit No. \_\_\_\_\_  
Docket No. 020004-GU  
KMF-3

### Peoples Gas System

Reporting: January 2002 Through December 2002

Name: Gas Space Conditioning Program

Description: This Program is designed to convert on-main customers from electric space conditioning equipment to energy efficient gas space conditioning. The program offers piping and venting allowances to reduce the generally higher cost of installing gas space conditioning equipment. This program would also reduce summer as well as winter peak demand and contribute to the conservation of KWH / KWD consumption.

Program Allowance: Each customer allowed 100 tons maximum paid allowance / installation a \$150 per ton

Program Goals:	Projected connections this period: (tons)	386
	Actual connections this period: (tons)	303
	Percent of goal:	78.4%
	9 Months of Actuals	

Program Fiscal Expenditures:	Estimated for period:	\$57,876
	Actual to date:	\$45,375

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Company: Peoples Gas System  
 West Florida Region  
 Exhibit No. \_\_\_\_\_  
 Docket No. 020004-GU  
 KMF-4

ENERGY CONSERVATION ADJUSTMENT  
 SUMMARY OF COST RECOVERY CLAUSE CALCULATION  
 MONTHS: January 2003 Through December 2003

1. TOTAL INCREMENTAL COSTS (SCHEDULE C-2, PAGE 1)	1,829,220
2. TRUE-UP (SCHEDULE C-3, PAGE 4, LINE 11)	853,519
3. TOTAL (LINE 1 AND LINE 2)	2,682,739

5 RATE SCHEDULE	BILLS	THERMS	CUSTOMER CHARGE	NON-GAS ENERGY CHARGE	TOTAL	ECCR	ECCR AS % OF TOTAL REVENUES	DOLLARS THERM	TAX FACTOR	CONSERV FACTOR
					CUST. & ENGY CHG REVENUE					
RESIDENTIAL	426,227	10,728,427	2,983,589	3,489,421	6,473,010	1,347,188	20.81238%	0.12557	1.00503	0.12620
COMMERCIAL	35,235	14,022,139	352,350	2,296,546	2,648,896	551,298	20.81238%	0.03932	1.00503	0.03951
COMM. LGE VOL I	199	4,301,168	9,950	595,282	605,232	125,963	20.81238%	0.02929	1.00503	0.02943
INDUSTRIAL	202	22,780,871	10,100	3,152,873	3,162,973	658,290	20.81238%	0.02890	1.00503	0.02904
<b>TOTAL</b>	<b>461,863</b>	<b>51,832,605</b>	<b>3,355,989</b>	<b>9,534,122</b>	<b>12,890,111</b>	<b>2,682,739</b>				



ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM

January 2003 Through December 2003

PROGRAM	CAPITAL INVEST	PYROLL & BENEFITS	MATERLS. & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1 HOME BUILDER PROGRAM	0	0	0	0	1,368,650	0	0	0	1,368,650
2 ENERGY SAVINGS PAYBACK	0	0	0	0	15,000	0	0	0	15,000
3 WATER HEATER LOAD RET	0	0	0	0	36,100	0	0	0	36,100
4 RES ELECTRIC REPLACEMENT	0	0	0	0	70,000	0	0	0	70,000
5 COM ELECTRIC REPLACEMENT	0	0	0	0	25,000	0	0	0	25,000
6 GAS SPACE CONDITIONING	0	0	0	0	15,000	0	0	0	15,000
7 COMMON COSTS	0	94,470	0	200,000	0	0	0	5,000	299,470
8 N/A	0	0	0	0	0	0	0	0	0
9 N/A	0	0	0	0	0	0	0	0	0
10 N/A	0	0	0	0	0	0	0	0	0
<b>PROGRAM COSTS</b>	<b>0</b>	<b>94,470</b>	<b>0</b>	<b>200,000</b>	<b>1,529,750</b>	<b>0</b>	<b>0</b>	<b>5,000</b>	<b>1,829,220</b>

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ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM

January 2002 Through December 2002

9 Months Actual

PROGRAM	CAPITAL INVEST	PYROLL & BENEFITS	MATERLS. & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1 HOME BUILDER PROGRAM									
A. ACTUAL	0	0	0	0	1,035,350	0	0	0	1,035,350
B. ESTIMATED	0	0	0	0	333,195	0	0	0	333,195
C. TOTAL	0	0	0	0	1,368,545	0	0	0	1,368,545
2 ENERGY SAVINGS PAYBACK									
A. ACTUAL	0	0	0	0	6,950	0	0	0	6,950
B. ESTIMATED	0	0	0	0	5,751	0	0	0	5,751
C. TOTAL	0	0	0	0	12,701	0	0	0	12,701
3 WATER HEATER LOAD RET									
A. ACTUAL	0	0	0	0	35,800	0	0	0	35,800
B. ESTIMATED	0	0	0	0	9,708	0	0	0	9,708
C. TOTAL	0	0	0	0	45,508	0	0	0	45,508
4 RES ELECTRIC REPLACEMENT									
A. ACTUAL	0	0	0	0	31,950	0	0	0	31,950
B. ESTIMATED	0	0	0	0	12,651	0	0	0	12,651
C. TOTAL	0	0	0	0	44,601	0	0	0	44,601
5 COM ELECTRIC REPLACEMENT									
A. ACTUAL	0	0	0	0	10,190	0	0	0	10,190
B. ESTIMATED	0	0	0	0	6,249	0	0	0	6,249
C. TOTAL	0	0	0	0	16,439	0	0	0	16,439
6 GAS SPACE CONDITIONING									
A. ACTUAL	0	0	0	0	10,000	0	0	0	10,000
B. ESTIMATED	0	0	0	0	3,750	0	0	0	3,750
C. TOTAL	0	0	0	0	13,750	0	0	0	13,750
SUB-TOTAL	0	0	0	0	1,501,544	0	0	0	1,501,544

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Company: Peoples Gas System  
 West Florida Region  
 Exhibit No. \_\_\_\_\_  
 Docket No. 020004-GU  
 KMF-4

ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM  
 January 2002 Through December 2002  
 9 Months Actual

PROGRAM NAME	CAPITAL INVEST	PYROLL & BENEFITS	MATERLS. & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
SUB-TOTAL - PREVIOUS PAGE	0	0	0	0	1,501,544	0	0	0	1,501,544
7. COMMON COSTS									
A. ACTUAL	0	43,359	0	122,549	0	0	0	0	165,908
B. ESTIMATED	0	13,000	0	52,500	0	0	0	70,500	70,500
C. TOTAL	0	56,359	0	175,049	0	0	0	5,000	236,408
8. N/A									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
9. N/A									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
10. N/A									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
11. N/A									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
<b>TOTAL</b>	<b>0</b>	<b>56,359</b>	<b>0</b>	<b>175,049</b>	<b>1,501,544</b>	<b>0</b>	<b>0</b>	<b>5,000</b>	<b>1,737,952</b>

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**CONSERVATION PROGRAM COSTS BY PROGRAM**  
 ACTUAL/ESTIMATED  
 January 2002 Through December 2002  
 9 Months Actual

PROGRAM NAME	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
HOME BUILDER PROGRAM	93,950	86,600	149,400	90,300	95,600	56,850	149,650	110,100	202,900	111,065	111,065	111,065	1,368,545
ENERGY SAVINGS PAYBACK	1,000	-300	1,050	1,250	500	1,550	500	450	950	1,917	1,917	1,917	12,701
WATER HEATER LOAD RET	3,900	5,500	4,200	5,200	2,100	2,500	6,000	2,600	3,800	3,236	3,236	3,236	45,508
RES ELECTRIC REPLACEMENT	2,000	2,950	3,950	6,850	4,150	5,900	500	1,400	4,250	4,217	4,217	4,217	44,601
COM ELECTRIC REPLACEMENT	4,230	0	720	0	0	440	1,200	600	3,000	2,083	2,083	2,083	16,439
GAS SPACE CONDITIONING	0	0	0	10,000	0	0	0	0	0	1,250	1,250	1,250	13,750
COMMON COSTS	23,113	27,426	13,606	21,751	19,349	10,208	18,188	12,517	19,750	23,500	23,500	23,500	236,408
N/A	0	0	0	0	0	0	0	0	0	0	0	0	0
N/A	0	0	0	0	0	0	0	0	0	0	0	0	0
N/A	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>TOTAL ALL PROGRAMS</b>	<b>128,193</b>	<b>122,176</b>	<b>172,926</b>	<b>135,351</b>	<b>121,699</b>	<b>77,448</b>	<b>176,038</b>	<b>127,667</b>	<b>234,650</b>	<b>147,268</b>	<b>147,268</b>	<b>147,268</b>	<b>1,737,952</b>

ENERGY CONSERVATION ADJUSTMENT  
January 2002 Through December 2002

CONSERVATION REVS.	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
RCS AUDIT FEES	0	0	0	0	0	0	0	0	0	0	0	0	0
a. OTHER PROG. REV.	0	0	0	0	0	0	0	0	0	0	0	0	0
b. CONSERV. ADJ. REV.	-322,065	-271,931	-274,979	-274,435	-57,368	-121,588	-121,546	-118,419	-118,419	-118,419	-118,419	-118,419	-2,036,008
c.	0	0	0	0	0	0	0	0	0	0	0	0	0
CONSERV. ADJ. REV. (NET OF REV. TAXES)	-322,065	-271,931	-274,979	-274,435	-57,368	-121,588	-121,546	-118,419	-118,419	-118,419	-118,419	-118,419	-2,036,008
TOTAL REVENUES	-322,065	-271,931	-274,979	-274,435	-57,368	-121,588	-121,546	-118,419	-118,419	-118,419	-118,419	-118,419	-2,036,008
PRIOR PERIOD TRUE-UP NOT APPLIC. TO PERIOD	94,884	94,884	94,884	94,884	94,884	94,884	94,884	94,884	94,884	94,884	94,884	94,884	1,138,610
CONSERVATION REVS. APPLIC. TO PERIOD	-227,181	-177,047	-180,095	-179,551	37,516	-26,704	-26,662	-23,535	-23,535	-23,535	-23,535	-23,535	-897,398
CONSERVATION EXPS. (FORM C-3, PAGE 3)	128,193	122,176	172,926	135,351	121,699	77,448	176,038	127,667	234,650	147,268	147,268	147,268	1,737,952
TRUE-UP THIS PERIOD	-98,988	-54,871	-7,169	-44,200	159,215	50,744	149,376	104,132	211,115	123,733	123,733	123,733	840,554
INTEREST THIS PERIOD (C-3, PAGE 5)	1,528	1,289	1,105	920	867	873	871	926	1,033	1,141	1,185	1,229	12,966
TRUE-UP & INT. BEG. OF MONTH	1,138,610	946,265	797,799	696,850	558,686	623,884	580,616	635,979	646,153	763,417	793,407	823,441	853,519
PRIOR TRUE-UP COLLECT./(REFUND.)	-94,884	-94,884	-94,884	-94,884	-94,884	-94,884	-94,884	-94,884	-94,884	-94,884	-94,884	-94,884	-1,138,610
END OF PERIOD TOTAL NET TRUE-UP	946,265	797,799	696,850	558,686	623,884	580,616	635,979	646,153	763,417	793,407	823,441	853,519	853,519

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CALCULATION OF TRUE-UP AND INTEREST PROVISION  
January 2002 Through December 2002

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
INTEREST PROVISION													
BEGINNING TRUE-UP	1,138,610	946,265	797,799	696,850	558,686	623,884	580,616	635,979	646,153	763,417	793,407	823,441	853,519
END. T-UP BEFORE INT.	944,738	796,510	695,746	557,766	623,017	579,743	635,108	645,227	762,384	792,266	822,256	852,290	555,463
TOT. BEG. & END. T-UP	2,083,348	1,742,775	1,493,545	1,254,617	1,181,704	1,203,627	1,215,724	1,281,206	1,408,538	1,555,684	1,615,664	1,675,731	1,408,982
AVERAGE TRUE-UP	1,041,674	871,388	746,772	627,308	590,852	601,814	607,862	640,603	704,269	777,842	807,832	837,866	704,491
INT. RATE-FIRST DAY OF REPORTING BUS. MTH	1.7700%	1.7500%	1.8000%	1.7500%	1.7700%	1.7500%	1.7300%	1.7100%	1.7600%	1.7600%	1.7600%	1.7600%	
INT. RATE-FIRST DAY OF SUBSEQUENT BUS. MTH	1.7500%	1.8000%	1.7500%	1.7700%	1.7500%	1.7300%	1.7100%	1.7600%	1.7600%	1.7600%	1.7600%	1.7600%	
TOTAL	3.5200%	3.5500%	3.5500%	3.5200%	3.5200%	3.4800%	3.4400%	3.4700%	3.5200%	3.5200%	3.5200%	3.5200%	
AVG INTEREST RATE	1.7600%	1.7750%	1.7750%	1.7600%	1.7600%	1.7400%	1.7200%	1.7350%	1.7600%	1.7600%	1.7600%	1.7600%	
MONTHLY AVG. RATE	0.1467%	0.1479%	0.1479%	0.1467%	0.1467%	0.1450%	0.1433%	0.1446%	0.1467%	0.1467%	0.1467%	0.1467%	
INTEREST PROVISION	\$1,528	\$1,289	\$1,105	\$920	\$867	\$873	\$871	\$926	\$1,033	\$1,141	\$1,185	\$1,229	\$12,966

**Peoples Gas System**

**Reporting:** January 2002 Through December 2002

**Name:** Home Builder Program

**Description:** This Program is designed to increase the number of high priority natural gas customers in the new residential construction market. The Company offers incentives in the form of gas appliance piping and venting allowances to assist builders in defraying the additional cost associated with the gas appliance installation.

<b>Program Allowances:</b>	Gas Water Heater .....	\$150.00
	Gas Furnace .....	\$250.00
	Gas Range .....	\$100.00
	Gas Dryer .....	\$100.00

<b>Program Goals:</b>	Projected new home connections for this period:	2,988
	Actual connections to date this period:	2,261
	Percent of goal:	75.7%
	9 Months Actual	

<b>Program Fiscal Expenditures:</b>	Estimated for period:	\$1,368,545
	Actual to date:	\$1,035,350

Peoples Gas System

Reporting: January 2002 Through December 2002

Name: ENERGY SAVINGS PAYBACK (ESP) PROGRAM

Description: This program has been designed to promote replacement of standard gas appliances with energy efficient natural gas appliances.

Program Allowances:	Water Heater .....	\$50.00
	Central Heater .....	\$50.00
	Range .....	\$50.00
	Dryer .....	\$50.00

Program Goals: Projected Installations for the period: 19

Program Fiscal Expenditures:	Estimated for period:	\$12,701
	Actual to date:	\$6,950

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**Peoples Gas System**

**Reporting:** January 2002 Through December 2002

**Name:** Water Heater Load Retention Program

**Description:** This Program is designed to discourage current natural gas customers from changing to electricity. The program offers allowances to customers to assist in defraying the cost of more expensive energy efficient appliances.

Program Allowances: **Energy Efficient Gas Water Heater . . . . . \$100.00**

**Program Goals:** Projected connections for this period: **455**

Actual connections to date this period: **358**

Percent of goal: **78.7%**

9 Months Actual

**Program Fiscal Expenditures:** Estimated for period: **\$45,508**

Actual to date: **\$35,800**

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Company: Peoples Gas System  
 West Florida Region  
 Exhibit No. \_\_\_\_\_  
 Docket No. 020004-GU  
 KMF-4

**Peoples Gas System**

**Reporting:** January 2002 Through December 2002

**Name:** Residential Electric & Oil Replacement Program

**Description:** This program was designed to encourage the replacement of electric resistance appliances by offering piping and venting allowances to defray the additional cost of installing more energy efficient natural gas appliances.

<b>Program Allowance:</b>	<b>Natural Gas Water Heat</b> .....	<b>\$250.00</b>
	<b>Natural Gas Furnace</b> .....	<b>\$500.00</b>
	<b>Natural Gas Range</b> .....	<b>\$150.00</b>
	<b>Natural Gas Dryer</b> .....	<b>\$150.00</b>
	<b>Natural Gas Space Heat</b> .....	<b>\$150.00</b>

<b>Program Goals:</b>	Projected new connections for this period:	185
	Actual connections to date this period:	107
	Percent of goal:	57.5%
	9 Months Actual	

<b>Program Fiscal Expenditures:</b>	Estimated for period:	<b>\$44,601</b>
	Actual to date:	<b>\$31,950</b>

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Company: Peoples Gas System  
West Florida Region  
Exhibit No. \_\_\_\_\_  
Docket No. 020004-GU  
KMF-4

Peoples Gas System

Reporting: January 2002 Through December 2002

Name: Commercial Electric Replacement Program

Description: This Program is designed to encourage the replacement of electric resistance equipment in commercial establishments by offering piping and venting allowances to defray the additional cost of installing more energy efficient equipment.

<b>Program Allowance:</b>	For every KW Displaces . . . . .	\$30.00
<b>Program Goals:</b>	Projected KWD displaced this period:	548
	Actual KWD displaced this period:	340
	Percent of goal:	62.0%
	9 Months Actual	
<b>Program Fiscal Expenditures:</b>	Estimated for period:	\$16,439
	Actual to date:	\$10,190

**Peoples Gas System**

**Reporting:** January 2002 Through December 2002

**Name:** Gas Space Conditioning Program

**Description:** This Program is designed to convert on-main customers from electric space conditioning equipment to energy efficient gas space conditioning. The program offers piping and venting allowances to reduce the generally higher cost of installing gas space conditioning equipment. This program would also reduce summer as well as winter peak demand and contribute to the conservation of KWH / KWD consumption.

<b>Program Allowances:</b>	Each customer allowed 100 tons maximum paid allowance / installation	\$100.00 per ton
<b>Program Goals:</b>	Projected connections this period: (tons)	138
	Actual connections this period: (tons)	100
	Percent of goal:	72.7%
	9 Months Actual	
<b>Program Fiscal Expenditures:</b>	Estimated for period:	\$13,750
	Actual to date:	\$10,000

Company: Peoples Gas System  
West Florida Region  
Exhibit No. \_\_\_\_\_  
Docket No. 020004-GU  
KMF-4

Peoples Gas System

Reporting: January 2002 Through December 2002

Name: Energy Conservation Common Costs

Program Fiscal Expenditures:	Estimated for period:	\$236,408
	Actual to date:	\$165,908
	Percent of goal:	70.2%
	9 Months Actual	

02

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SCHEDUL C-1  
PAGE 1 OF 1

COMPANY: ST. JOE NATURAL GAS

ENERGY CONSERVATION ADJUSTMENT  
SUMMARY OF COST RECOVERY CLAUSE CALCULATION  
MONTHS: JANUARY 2003 THROUGH DECEMBER 2003

1. TOTAL INCREMENTAL COSTS (SCHEDULE C-2, PAGE 1)	21,475
2. TRUE-UP (SCHEDULE C-3, PAGE 4, LINE 11)	2,195
3. TOTAL (LINE 1 AND LINE 2)	23,670

RATE SCHEDULE	BILLS	THERM SALES	CUSTOMER CHARGE REVENUES	NON-GAS ENERGY CHARGE	TOTAL CUST. & ENGY CHG REVENUE	ECCR REVENUES	ECCR AS % OF TOTAL REVENUES	DOLLARS THERM	TAX FACTOR	CONSERV FACTOR
RESIDENTIAL	37,383	931,786	336,447	354,880	691,327	20,023	2.89633%	0.02149	1.00503	0.02160
SMALL COMMERCIAL	2,590	96,731	23,310	36,841	60,151	1,742	2.89633%	0.01801	1.00503	0.01810
COMMERCIAL	490	223,466	19,600	46,179	65,779	1,905	2.89633%	0.00853	1.00503	0.00857
0.00	0	0	0	0	0	0	2.89633%	ERR	1.00503	ERR
0.00	0	0	0	0	0	0	2.89633%	ERR	1.00503	ERR
OTHER										
TOTAL	40,463	1,251,983	379,357	437,900	817,257	23,670.45				

FLORIDA PUBLIC SERVICE COMMISSION  
DOCKET NO. 020004-64 EXHIBIT NO. 6  
COMPANY/ WITNESS: Stett  
DATE: 11-20-02