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CLERK

August 23, 2005

Ms. Blanca Bayó, Director Division of the Commission Clerk & Administrative Services Florida Public Service Commission 2540 Shumard Oak Blvd. Tallahassee, FL 32399-0850 via Hand Delivery

Re: Undocketed File No. 050000 - Response to FPSC Staff Data Request for 2004 Legislative Report on Telecommunications

Dear Ms. Bayó,

LOCAL

Please be advised that pursuant to Rule 25-22.006(5), Florida Administrative Code, Florida Digital Network, Inc., d/b/a FDN Communications ("FDN") claims confidentiality over certain portions of FDN's **REVISED** responses to the Commission staff's data requests enclosed. The **REVISED** responses are submitted as a substitute or replacement for, and not in addition to or as a supplement to, the prior response submitted by FDN by letter dated July 29. Because of the confidentiality claims, one highlighted copy and two edited copies of the **REVISED** responses are enclosed.

CMP	The identified information contains proprietary investment, market deployment, customer location information and competitive interest information. This information is valuable,
СОМ	is used by FDN in conducting its business, and FDN strives to keep it secret. Therefore,
CTR	such information relates to competitive interests of FDN, the discloser of which would impair the competitive business of FDN. This information contains information that
ECR	FDN strives to keep secret because it is elemental to FDN's business and status in the
GCL	competitive market place. Therefore, such information is a trade secret.
OPC	Staff is aware of the confidentiality request and the filing of the report with your office.
RCA	If you have any questions regarding the enclosed, please call me at 407-835-0460.
CR	
GA	Sincerely,
EC L	MAHAO ( )
TH CON	Matthew Feil
o coras	FDN Communications General Counsel  RECEIVED FILED

DOCUMENT ELMPER-DATE

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2301 Lucien Way \* Suite 200 \* Maitland, FL 32751 407.835.0300 \* Fax 407.835.0309 \* www.fdn.com

C F	orm 477 L	ocal Competition and Broadband Reporting Cover Page -	Name & Co	ontact Information
	*****	ete Items 1 - 11 of this Cover Page. File data as of December 31, 2004	Tunio a o	
1. 2.	Filing status Company	Meet broadband and local competition thresholds  FDN Communications	Re	ease review instruction minders: Ensure files are virus
3.	Indicate the cat	egory that best describes the operations covered by this filing.  Wireline Local Exchange Carrier	.,	detection software. F files via e-mail (addre
4.	Use the following	ort separate data for ILEC and non-ILEC operations.  ng drop-down box to indicate whether this worksheet contains data  non-ILEC operations.  non-ILEC operations	2)	If you are filing original semi-annual reporting form (which is only for See reminder 4.
<b>5.</b>	entity name. S	ng drop-down box to select your company, parent or controlling elect "not shown" if it is not in the list. See instructions for information on preparing file names.  Florida Digital Network	3)	You may not insert of cells, or edit text or no for data entries. Files EXCEL97, files whos and files with improper
	If you selected	"not shown" above, then provide the following:  Name of company, parent or controlling entity.	4)	If you have questions Wireline Competition Technology Division at 477INFO@fcc.gov
6. 7.	State.  Contact person	(person who prepared the data contained below).  Greg Starr	5)	You must submit a C an officer of your con cover all files submitt
8.	Contact person phone e-mail	telephone number and e-mail address.  407-835-0318  gstarr@mail.fdn.com	6)	If you request non-dis file a public version o redacted. See Instru- for information on pre
9.	Indicate whether	or this is an original or revised filing.  Original Filing	7)	Name your files as sp IV.B.1. To assist you generate an "example
10.	because you be	er you request non-disclosure of some or all of the information in this file elieve that this information is privileged and confidential and public disclosure ation would likely cause substantial harm to the competitive position of the filer.  All data in this report may be made public		character "#" in this e number as specified should be "1" unless submit more than on

11. Indicate if this is a complete file or a redacted version of a complete file.

Complete version of file

Please review instructions before completing form.

OMB NO: 3060-0816

EXPIRATION DATE: 01/31/2007

Reminders:
1) Ensure files are virus free by using up-to-date virus

- detection software. Filers are encouraged to submit files via e-mail (address: FCC477@fcc.gov).
- If you are filing original or revised data for an earlier semi-annual reporting period, do not use this particular form (which is only for data as of December 31, 2004).
   See reminder 4.
- 3) You may not insert or delete columns or rows, move cells, or edit text or numbers outside the cells provided for data entries. Files that cannot be opened in EXCEL97, files whose structure has been altered, and files with improper names will have to be refiled.
- 4) If you have questions about the form, contact the Wireline Competition Bureau, Industry Analysis and Technology Division at (202) 418-0940; via e-mail at 477INFO@fcc.gov; or via TTY at (202) 418-0484.
- 5) You must submit a Certification Statement signed by an officer of your company. A single statement may cover all files submitted. See Instructions sections IV & V
- 6) If you request non-disclosure of some data, you must file a public version of the form with such information redacted. See Instructions sections IV.B and IV.C for information on preparing a redacted file.
- 7) Name your files as specified in Instructions section IV.B.1. To assist you, complete this Cover Page to generate an "example" name, below. Replace the character "#" in this example name with a sequence number as specified in the instructions. This number should be "1" unless using "1" would cause you to submit more than one file with the identical file name.

Example FLA#D04FDN Communications XLS

FCC Form 477 Local Competition and Broadband Reporting			Part I: Bro			VO: 3060-0816
FDN Communications non-ILEC operations for Florida December 31, 200	04				EXPIRATION D	ATE: 01/31/2007
Complete Part I if you and all affiliates (including commonly controlled entit own facilities or over lines you provisioned as broadband. See instructions small business".						our
If you provide data in Part I, you must provide in Part V a list containing the broadband services reported herein. See instructions.	5-digit Zip Codes of	the end-user loca	tions in which	n you provide th	ne	
	(a)	Percenta	ages of lines	and wireless ch	nannels reporte	ed in (a)
Data as of December 31, 2004	Total one-way and two-way (full) broadband	(b) % of (a) used by residential &	(c) % of (a) provided over your	(d) % of (a) provided (i.e. billed	(e) % of (a) providing customers	(f) % of (a) providing customers
A. Lines and wireless channels of broadband service that you provided over your own facilities, or over UNE loops or other lines and wireless channels that you obtained from other service providers and equipped as broadband, categorized by technology at the end-user location.	lines and wireless channels	small business customers	own facilities	directly) to end users	greater than 200 kbps in both directions	greater than 2 mbps in both directions
I - 1. Asymmetric xDSL.	0					
1 - 2. Other traditional wireline including symmetric xDSL.	4,442	0%	0%	100%	100%	0%
I - 3. Coaxial carrier systems including hybrid fiber-coaxial systems.	0					
I - 4. Optical carrier (fiber to the end user).	0					

0

0

0

Note: In Part I, report actual counts. Do not report voice-grade equivalent measures.

1 - 8. All other technologies, such as distribution over

I - 5. Satellite.

I - 6. Terrestrial wireless fixed.

1 - 7. Terrestrial wireless mobile.

electric power lines.

	orm 477 Local Competition and Broadband Reporting		ne and Fixed Wireles	ss Local Te	lephone		NO: 3060-0816 ATE: 01/31/2007
Cor	N Communications non-ILEC operations for Florida December 31, 20 inplete Part II if you and all affiliates (including commonly controlled entinels used for local exchange or exchange access service in the state. ce-grade equivalent lines", "residential and small business", "owned fac	ities) provide 10,000 c See instructions for d	efinitions of "voice tel	lephone sen		ss voice-grade	equivalent
	ou provide data in Part II, you must provide in Part V a list containing the eline or fixed wireless voice grade services reported herein. See instruc		the end-user location	ns in which y	you provide t	he	
		(a)	Percentages	s of lines an	d wireless ch	annels reporte	ed in (a)
Da A.	a as of December 31, 2004  Voice telephone service provided to end users.	Total voice-grade equivalent lines and voice-grade equivalent wireless channels in service	u resi smal	(b) 6 of (a) sed for dential & I business service	(c) % of (a) provided over your own facilities	(d) % of (a) provided over UNE loops	(e) % of (a) in ILEC COLO switching centers
	II - 1. Total lines and channels you provided to end users.	150,073		33%	0%	97%	96%
В.	Voice telephone service provided to other communications carriers, ca	ategorized by:					
	<ul> <li>II - 2. Lines and channels that you provided under a Total Service Resale arrangement. See instructions.</li> </ul>	0					
	II - 3. Lines and channels you provided under other resale arrangements, such as resold Centrex.	0					
C.	UNE loops, special access lines, and those private lines that connect to carriers, categorized by:	(a) Total lines and wireless channels					
	II - 4. Lines and channels that you provided under a UNE loop arrangement, where you do not provide switching for the line.	0					
	II - 5. Lines and channels that you provided under a UNE loop arrangement, where you also provided switching for the line.	0					
	II - 6. Special access lines not provided as broadband and private lines that connect an end-user premises to a telecommunications common carrier and is not provided as broadband.	0					
			Percentage of chanr of facilities categoriz wireless channel at t	ed by the te	chnology us	ed over the foll ed in the part o	owing types of the line or
_			(f)		(g)	^	(h) Il other including
D.	Total wireline voice-grade equivalent lines & fixed wireless voice-grade equivalent channels in service.		Cable coaxial		Wireless		ad <u>itional wireline</u>
	II - 7. Total lines and channels provided. [line II-1+line II-2 + line II-3	150,073	0%		0%		100%

CC Form 477 Local Competition and Broadband Report	ting Part	III: Mobile Local Telephone	OMB NO: 3060-0816
FDN Communications non-ILEC operations for Florida December 3	1, 2004		EXPIRATION DATE: 01/31/2007
Complete Part III if you and all affiliates (including commonly controllestate over your own facilities. See instructions for definitions of "mobile the control of the con			in the
Data as of December 31, 2004      A. Mobile voice telephony subscribers in service and served over your own facilities.	(a) Network telephone service subscribers	(b) Percentage of (a) provided (i.e. billed directly) to end users	
III - 1. Cellular, PCS & other mobile telephony.			

CC Form	477	Local Competition and Broadband Reporting	Part IV: Explanations and Comments	OMB NO: 3060-0816
FDN Co	mmunicat	ions non-ILEC operations for Florida December 31, 2004		EXPIRATION DATE: 01/31/2007
		Space for comments or explanatory notes.		
Part	Line	Comment		
	<u> </u>			
			· · · · · · · · · · · · · · · · · · ·	
	<del></del>			

Part V: Zip Code Listings

OMB NO: 3060-0816 EXPIRATION DATE: 01/31/2007

FDN Communications non-ILEC operations for Florida December 31, 2004

Filers completing Part I or Part II must supply a list of 5-digit Zip Codes in which the filer has at least one customer. Do not provide customer counts by Zip Code.

Data as of December 31, 2004

V - 1. 5-digit Zip Codes in the state in which you provide service to end-user locations:

(a) Broadband service	(b) Wireline & fixed wireless exchange telephone
-----------------------------	---

		t
1	32003	
2	32043	į
3	32065	_
4	32068	
5	32073	
6	32080	
7	32082	
8	32084	
9	32086	
10	32095	1
11	32114	
12	32117	
13	32119	
14	32124	Ĺ
15	32174	
16	32181	L
17	32202	L
18	32204	1
19	32205	
20	32206	-
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27	32217	L
28	32218	ļ
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30	32220	<u>į</u> .
31	32222	
32	32223	
33	32224	
34	32225	L

telephone	
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32129	
32130	
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32137	
32141	ļ

# 2005 Competitive Local Exchange Carrier (CLEC) Data Request (Due by July 15, 2005)

Legal Compa	Legal Company Name: Florida Digital Network, Inc.								
D/B/A: FDN Communications									
FPSC Compa	FPSC Company Code (e.g., TX000): TX230								
Contact name	& title: Mr.	Matt Fe	eil, General	Counsel					
Telephone nu	mber: <u>407-8</u>	35-0300	<u>)</u>						
E-mail addres	s: mfeil@m	ail.fdn.c	om						
Stock Symbol				):					
Services Pr 1. Do yo				ce in Florida?	Circle your	response:	Yes No		
2. Please indicate which of the following services your company provides. Select all that apply.  X Local telephone service Paging service Private line/special access Prepaid service Wholesale loops X VoIP Wholesale transport Cable television X Interexchange service Satellite television Cellular/wireless service X Broadband Internet access									
•				local telephone esponse: Yes				ce you	
Bundled Services  4. Please complete the following table. For each residential and business package of bundled services you sell, list its name (e.g., Sprint Solutions), mark the included services, and enter the price and take rate. The take rate is calculated by dividing the number of customers that have subscribed to the corresponding package by the number of customers that can obtain that package from your company. Examples have been shaded.									
Residential	Name of	TI	Long	B	XX:1	Video	n.:	Take	
	Package Complete	Local	Distance	Broadband	Wireless	Service	<b>Price</b> \$27.99	<b>Rate</b> 88%	
	Voice								

Business	Name of Package	Local	Long Distance	Broadband	Wireless	Video Service	Price	Take Rate
	Complete Voice	~					\$29.99	51%
	Biz Pac II- 2 Lines	7	~	~			\$149.99	0.2%
	Biz Pac II- 3 Lines	~	~	~			\$185.99	0.25%
	Biz Pac II- 4 Lines	~	~	~			\$225.99	0.2%
	Biz Pac II- 5 Lines	~	~	~			\$265.99	0.02%

# **VoIP**

5.	Indicate below whether you a	are offering or pr	oviding VoIP se	ervice to end-user	customers
in Flor	rida. For purposes of this ques	tion, VoIP servic	e is defined as I	P-based voice serv	vice
provid	ed over a digital connection.	VoIP calls under	this definition r	may or may not ter	minate on
the PS	TN.				

	Not offering VolP service in Florida.
X	Offering business VoIP services.
_X_	Offering residential VoIP services (via a wholly-owned subsidiary)

If you are offering or providing VoIP service in Florida:

- a. Provide the exchanges where you are offering VoIP service.
- b. Provide residential price(s) for VoIP service.
- c. Provide business price(s) for VoIP service.
- d. List all call features included with the service, e.g., call forwarding, caller ID, voice mail, etc.

e.	Check all that apply to your VoIP s	ervice:
	Offer wireless VoIP service	

	Offer wireline VoIP service.
	911 (Location information not provided automatically to PSAP).
	E911 (Location information provided automatically to PSAP).
	CALEA (Communications Assistance for Law Enforcement Act).
	Telephone Relay Service.
	Power Backup (If so, identify time duration below, e.g., 4 hours, 8 hours).
	Time duration of power backup (in hours).
	Directory Assistance.
<u></u>	Operator Services.
	Equal Access to long distance providers.
	Local Number Portability.
	Local Calling.
	Long Distance Calling.
-	International Calling.
	Contribute to Universal Service Fund.
	Require VoIP subscriber to also purchase Broadband service.
	Offered as primary line service.
	Offered as secondary line service only.
	Interconnected with PSTN.
	Peer-to-Peer only (no interconnection with PSTN).
	Use of public Internet.
	Use of private IP network.
	Call uptime 99.999%.
	Use of numbers from the North American Numbering Plan Administrator.

f. If you are not offering or providing VoIP service to end-user customers in Florida, do you anticipate doing so? If yes, identify rollout month/year.

VoIP is a non-regulated service; therefore FDN respectfully declines to submit the requested information.

# **Broadband Internet Access**

- 6. Information provided in your response to this question will be reported on an aggregate, statewide basis, not on a company-specific basis.
  - a. Please provide the percentage of residential households to which your broadband service is available in your service area.
  - b. Provide the total number of **residential** lines and wireless channels over which you or an affiliate are providing broadband service in your service area.
  - c. Provide the total number of **business** lines and wireless channels over which you or an affiliate are providing broadband service in your service area.

d.	What type(s) of broadband connection(s) do you provide?
	X xDSL
	cable modem
	satellite
	fixed wireless
	mobile wireless
	Broadband over power line
	X Other (Specify) FDN provides broadband via Full and Integrated Data T1s.

e. Please fill out the following table providing the downstream and upstream data transfer rates and the monthly price for each tier of broadband service you offer.

Data Transfer Rate - Broadband Service

Residential	Downstream_	Upstream	\$ Price/month		
	D	TITOLOGIC	C Duice/month		
Business	Downstream	Upstream	\$ Price/month		

Broadband Internet Access is a federally regulated service; therefore FDN respectfully declines to submit the requested information. Please reference the attached FCC Form 477 for March 2005.

# FCC's Triennial Review Remand Order

- 7. The following questions relate to the FCC's Triennial Review Remand Order (TRRO), released on February 4, 2005.
  - a. Has your business plan in Florida changed as a result of the TRRO? If so, how? Yes. Since the TRRO removed DS-1 loops and transport from UNE eligibility in certain areas, FDN will attempt to modify its network/facilities and what it orders from the ILECs so as to minimize cost exposure.
  - b. If you are primarily a UNE-P provider do you expect to migrate to UNE-L, negotiate commercial agreements (to provide loop, switching, and transport), or change the focus of your business?
    - FDN is not primarily a UNE-P provider. FDN has very few UNE-P services with Florida ILECs.
  - c. Have you executed any commercially negotiated agreements with any carriers? If so, please identify the carriers.
    - FDN does not have a commercial agreement in place for a UNE-P replacement product with any Florida ILEC.
  - d. Is there any other information (or comments) that you wish to provide?

    FDN is a named party in the appeal of the TRRO now pending before the D.C. Circuit

Court of Appeals. FDN thinks the Commission should take note that while the ILECs argue that the Commission should promote facilities-based competition, the ILECs are doing all they can to prevent it. UNE-P providers have some basic choices, considering the TRRO March deadline. The UNE-P provider can (a) do nothing, (b) sell off its UNE-P business, (c) sign a commercial agreement that is as ILEC-favorable as possible and where the ILEC will price UNE-P so as to maximize ILEC revenues from those "commercial" sales (d) use the hot cut process to convert UNE-P lines over to the carrier's own switch or some other carrier's switch. Option (d) is a problem for several reasons. Florida ILECs' hot cut rates are prohibitively high for this purpose. Further, the ILECs generally do not permit completion of orders whereby Carrier A's loops will be served via Carrier B's switch.

# Mergers

- 8. Several mergers have been announced in the past year, e.g., Sprint-Nextel, SBC-AT&T, and Verizon-MCI.
  - a. Do you anticipate more mergers? Why or why not?

    Yes. FDN believes the market may see more mergers as the dominant telecommunications companies seek to minimize cost while maximizing revenues through bundling products (Local, Long Distance, Video, Cellular, T.V., and Data). Also, the CLECs will continue to witness increased M&A activity as the UNE-P players attempt to transition (sell / consolidate) their end-users on to another network.
  - b. What effects do you believe these mergers (if approved) will have on local competition in Florida?

    FDN feels the ILEC mergers may result in a telecommunications duopoly reducing consumer choice in many of the dense markets.
  - c. Has your local competition strategy changed as a result of the merger announcements? If so, please explain how.

    No. FDN has not yet changed its local competition strategy as a result of the merger announcements.
  - d. How will these mergers (if approved) affect your local competition strategy in Florida?FDN is concerned that the approval of these mergers may weaken the CLECs

capacity to affect change through the regulatory and governmental processes. Regulators will have to remain vigilant to foster facilities-based competition by providers other than the ILEC or cable company.

# Miscellaneous

9. In 2004, how much money did you invest in your network directly serving Florida's local service customers?

10. Are you currently operating under Chapter 7 or Chapter 11 protection?

No. FDN has neither filed Chapter 7 nor Chapter 11 bankruptcy in the past, and is not

currently operating under Chapter 7 or Chapter 11 protection, and does not anticipate possibly filing for Chapter 7 or Chapter 11 bankruptcy.

11. If you filed Form 477 with the FCC to include data as of December 31, 2004, please provide us with a copy. This form only applies to CLECs with a minimum of 10,000 access lines in Florida.

Attached is a copy of the Form 477 FDN filed with the FCC in March 2005

# **Comments**

12. Have you experienced any significant barriers in entering Florida's local exchange markets? Please list and describe any major obstacles or barriers encountered that you believe may be impeding the growth of local competition in the state, along with any suggestions as to how to remove such obstacles.

Yes, FDN has experienced significant barriers in entering Florida's local exchange markets. The following is a brief, but not inclusive, list of obstacles/barriers encountered by FDN.

The anticompetitive winback programs of ILECs. The Commission's ruling in Docket No. 020119 overlooks the real-world impact of these programs. The Commission failed to consider, among other things, the growing number of customers locked up by and unwilling to leave ILEC winback contracts, and the consequential declining growth in market share of competitors. The Commission must monitor the impact of these programs to insure competition is not harmed. Further, the Commission has offered no protection whatsoever for customers not receiving winback discounts not even assurance that they will be held harmless by discounts offered to other customers. The Commission must trim back ILEC winback programs, at a minimum, reduce BellSouth's termination liability charges on winback contracts and assure customers not receiving discounts that they will suffer no rate increases which finance the rate discounts received by other customers.

- 13. Please provide any additional general comments or information you believe will assist staff in evaluating and reporting on the development of local exchange competition in Florida.
  - 1. In addition to the suggestions, above, the Commission needs to incorporate a more "hands on" approach in evaluating day-to-day issues ALECs have with ILECs. Staff making site visits to ALECs would probably prove helpful, if for nothing else, to open the lines of communication. Most ALECs don't have the regulatory staffs the ILECs do.
  - 2. The Commission should monitor market activity closely. Uniformity in reporting would certainly help the Commission, but the Commission also has to look at ILEC market share, in particular, with greater scrutiny and, perhaps, regularity. This would permit the Commission to keep a closer eye on, and possibly exercise better influence over, trends in the market.
  - 3. The Commission needs to impose progressively significant performance measure penalty obligations on all three ILECs. Some 7 years after the Act, ILECs should be able to provide reasonable and standards-conforming wholesale services.
  - 4. The Commission must insure that ILECs efficiently provision loops served via IDLC, as is their obligation under the Telecom Act and FCC rules.
  - 5. The Commission must insure that CLECs are assured access to ILEC facilities where

ILECs execute network changes impacting CLECs access.

6. The Commission must take proactive steps to insure that the ILECs enable rather than disable the ability of carriers to provide services like switching to other carriers. See 7(d) above.

### 2005 CLEC Tables

Please note that there are multiple tables in this workbook. Each table is on its own labeled tab below. Each table also has a sample table to illustrate the format in which the data should be provided.

The FPSC is asking for data on an Exchange level basis. Please see note in Table 1 for instructions on how to download this information from the NANPA website. The NANPA information is in an Excel spreadsheet. To obtain the Exchange information from the NANPA spreadsheet, create a new Exchange column and use the Vlookup formula in Excel to match the NPA-NXX from your information to the NANPA information and return the exchange found in the Rate Center column. See Example Below. Click on the cell in the new exchange column to see the actual formula. For help with this formula see the note below.

#### NANPA Information

NPA-NXX	Use	# OCN	Company 7	RateCenter	Switch Initial/Gro	with AssignDate EffectiveDate
239-202	AS	5750	HOSTING-NETWORK, IN N	NCAPECORAL	FTMYFL50DS(I	10/4/2001
239-203	AS	5750	HOSTING-NETWORK, IN N	NAPLES	FTMYFL50DS(I	10/4/2001

#### Your Information

Exchange (New Column)	NPA- NXX
NCAPECORAL	239-202
NAPLES	239-203

Please note that the NPA-NXX in your information must match the exact format used in the NANPA information (NPA-NXX) for the formula to return a value. If it does not, there are formulas in Excel (right, left, mid, concatenate) that can be used to reformat your data. This does not need to be a manual process. If you are using Access to manipulate your data, NANPA's spreadsheet can be imported into Access. Once the table is imported into your database, create a make table query that joins the NPA-NXX field from the NANPA information with the NPA-NXX field in your information. Pull down the Rate Center field from the NANPA table and the corresponding fields in your table to create a new table with the Exchange in place of the NPA-NXX. Please note that both NPA-NXX fields must be in the same format. You can manipulate your data or the NANPA data in Access to achieve this result. If you have any questions or problems, please contact Tabitha Hunter at (850) 413-6920 or at thunter@psc.state.fl.us.

#### Help using the Vlookup formula

Searches for a value in the leftmost column of a table, and then returns a value in the same row from a column you specify in the table.

The V in VLOOKUP stands for "Vertical."

#### Syntax

#### VLOOKUP(lookup\_value,table\_array,col\_index\_num,range\_lookup)

Lookup\_value is the value to be found in the first column of the array. Lookup\_value can be a value, a reference, or a text string.

\* The Lookup\_value in the above example is the NPA-NXX off of the CLEC information.

Table\_array is the table of information in which data is looked up. Use a reference to a range or a range name, such as Database or List.

\* The Table\_array in the above example is the entire table of NANPA information. Please note that the array location will change when the formula is copied and pasted if you do not hard code it with "\$" (i.e., \$A\$11:\$I\$12). The "\$" symbol tells Excel not to change the location of the referenced cells.

If range\_lookup is TRUE, the values in the first column of table\_array must be placed in ascending order: ..., -2, -1, 0, 1, 2, ..., A-Z, FALSE, TRUE; otherwise VLOOKUP may not give the correct value. If range lookup is FALSE, table array does not need to be sorted.

You can put the values in ascending order by choosing the Sort command from the Data menu and selecting Ascending.

The values in the first column of table\_array can be text, numbers, or logical values.

Uppercase and lowercase text are equivalent.

Col\_index\_num is the column number in table\_array from which the matching value must be returned. A col\_index\_num of 1 returns the value in the first column in table\_array; a col\_index\_num of 2 returns the value in the second column in table\_array, and so on. If col\_index\_num is less than 1, VLOOKUP returns the #VALUE! error value; if col\_index\_num is greater than the number of columns in table array, VLOOKUP returns the #REF! error value.

\* The Col\_index\_num in the above example is 5 because the exchange information is located in the 5th column of the NANPA table.

Range\_lookup is a logical value that specifies whether you want VLOOKUP to find an exact match or an approximate match. If TRUE or omitted, an approximate match is returned. In other words, if an exact match is not found, the next largest value that is less than lookup\_value is returned. If FALSE, VLOOKUP will find an exact match. If one is not found, the error value #N/A is returned.

\* The Range\_lookup in the above example is false because we only want to find exact matches. If we used true, the results may be inaccurate.

#### Remarks

If VLOOKUP can't find lookup\_value, and range\_lookup is TRUE, it uses the largest value that is less than or equal to lookup\_value. If lookup\_value is smaller than the smallest value in the first column of table\_array, VLOOKUP returns the #N/A error value. If VLOOKUP can't find lookup\_value, and range\_lookup is FALSE, VLOOKUP returns the #N/A value.

#### FLORIDA PUBLIC SERVICE COMMISSION

# 2005 CLEC Data Request TABLE-1

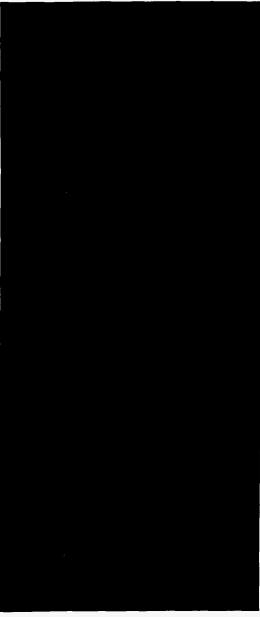
(Data as of May 31, 2005)

Сотрапу Nате:	Florida Digital Network, Inc. d/b/a FDN Communications
Company Code*:	TX230

DO NOT INCLUDE UNE-P, RESOLD LINES (INCLUDING THOSE SOLD UNDER COMMERCIAL AGREEMENTS), OR PRIVATE LINES IN THIS TABLE

1	O NOT INCLUDE UNE-P, RESOLD LINES (INCLUDING THOSE SOLD UNDER O				
		Method of	Commercial, Non-		
Exchange	Res or Bus	Service	Commercial or N/A	Total VGE Lines	

Your CLEC Company code is shown on the label affixed to the envelope in which this was mailed and on the cover letter.



# NOTES/INSTRUCTIONS FOR COMPLETING TABLE-1:

A. The purpose of this table is to obtain CLEC (including afficial) retail access lines on a VGE basis, exclusive of UNE-P and resale (whether leased under an interconnection Agreement or a Commercial Agreement).

B. An access fine connects the end-user's customer premises equipment (CPE) to the serving switch and allows the end-user to originate and/or terminate local telephone calls on the public switched telephone network (PSTN). Do NOT include UNE-P or Resold access lines (including those leased under a Commercial Agreement). Do include UNE-L and EELs obtained from ILECs even if leased under a Commercial Agreement.—The access line counts in Table-1 above must be based on all of your different types of access lines such as copper, fiber, hybrid fiber/copper, coaxial cable, hybrid fiber/coaxial cable, hybrid fiber/copper, coaxial cable, hybri

C. Each field must be populated. Do not use quotation marks.

D. Residential and business VGE access line counts may be obtained by querying your billing database, provisioning database, etc. Exchange information is available at NANPA's website at http://www.nanpa.com. Click on "Reports", "Central Office Code Assignment Records", scroll down to "CO Code (Prefix) Status-Excel Spreadsheet Files," click on the link for the Eastern region and open file "East-Codes zip", click on "FL" tab, then save it to a table in a database and run a query to capture all of your residential and business access line NPA-NXXs to identify their respective exchanges (shown in the "Rate Center" column of the NANPA's website).

#### TABLE COLUMN INSTRUCTIONS:

Column 1. List exchanges in alphabetical order.

Column 2. Enter the abbreviation Res for Residential lines or Bus for Business lines. Each type must be entered in separate rows.

Column 3. Enter Method of Service as either SP (Self-Provisioned lines), NIL (lines obtained from non-ILECs), UNE-I., EEL (Include only Loop and not transport piece), or Other. Each method must be entered in separate rows.

Column 4. Enter either Commercial or Non-Commercial depending on how lines are being leased from the ILEC or N/A if no agreement applies

Column 5. Enter line count as voice-grade equivalents (VGEs). Report VGE Access Lines based on how you bill the customer. If you bill a customer for 1 DS1, the access line count would be 24 even if the customer is not utilizing all 24 channels. If you bill a customer for 10 channels in a DS1, then the line count would be 10. Report 2 VGEs for each ISDN-BRI and 23 VGEs for each ISDN-PRI. Lines must be entered without duplication, e.g., Enhanced Extended Link (EEL) loops must not be included in UNE-L counts and vice versa. Each line count must be entered in separate rows.

# FLORIDA PUBLIC SERVICE COMMISSION

# 2005 CLEC Data Request TABLE-2

(Data as of May 31, 2005)

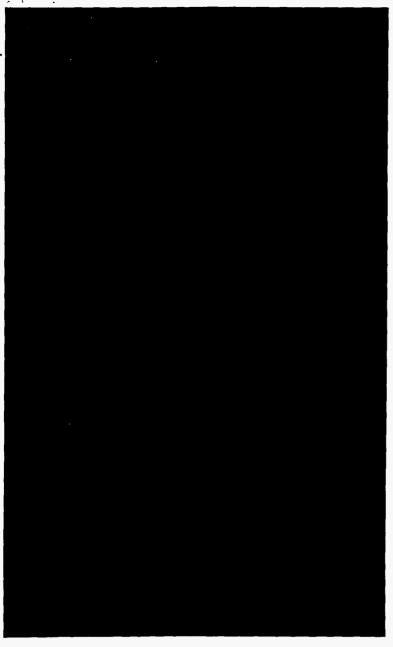
Company Name:	Florida Digital Network, Inc. d/b/a FDN Communications
company manner	
	TX230
Company Code*:	

CLEC TABLE-2: ACCESS LINE COUNTS (<u>not</u> VGEs)
DO <u>NOT</u> INCLUDE UNE-P, RESOLD LINES (INCLUDING THOSE SOLD UNDER COMMERCIAL AGREEMENTS), OR PRIVATE LINES IN THIS TABLE.

1	2	3	4	5
	_		Commercial, Non-	
Exchange	Res or Bus	Line Type	Commercial or N/A	Total Lines
i				
				!
·				
				:
1				
				·

<sup>\*</sup> Your CLEC Company code is shown on the label affixed to the envelope in which this was mailed and on the cover letter.





# NOTES/INSTRUCTIONS FOR COMPLETING TABLE-2:

- A. The purpose of this table is to obtain a breakdown of access lines (reported in Table-1) by line type and actual line counts, not VGEs.
- B. Each field must be populated. All entries must be made without quotation marks.

# TABLE COLUMN INSTRUCTIONS:

- Column 1. List exchanges in alphabetical order.
- Column 2. Enter the abbreviation Res for Residential lines or Bus for Business lines. Each type must be entered in separate rows.
- Column 3. For each line connected to the customer premises, enter Line Type as Analog, ISDN-BRI, ISDN-PRI, DS1, DS3, OC1, OC3, OCn (Identify value of n), xDSL (Identify x), etc. Include only those high speed lines that also provide voice. Each type must be entered in separate rows.
- Column 4. Enter either Commercial or Non-Commercial depending on how lines are being leased from the ILEC or N/A if no agreement applies.
- Column 5. Enter actual line count total, not VGEs, in the Total Lines column. EXAMPLE: Enter 1 for 1 Analog loop, 2 for 2 ISDN-PRI loops, etc. Each actual line count total must be entered in separate rows.

# FLORIDA PUBLIC SERVICE COMMISSION

#### 2005 CLEC Data Request TABLE-3

(Data as of May 31, 2005)

Company Name:	Florida Digital Network, Inc. d/b/a FDN Communications				
	TX230				
Company Code*:					

# CLEC TABLE-3: CLEC SWITCH DEPLOYMENT DATA

1	2	3	4
Exchange where Switch is Located	Packet or Circuit	# of Switches in Exchange	If Leased, name of company providing switching service
FTLAUDERDL	CIRCUIT	2	N/A
JACKSONVL	CIRCUIT	1	N/A
ORLANDO	CIRCUIT	1	N/A
TAMPA	CIRCUIT	1	N/A
Grand Total		5	

# NOTES/INSTRUCTIONS FOR COMPLETING TABLE-3:

A. The purpose of this table is to obtain information about switches that are connected to access lines reported in Table-1. Please provide the requested information even if serving switch is located outside of Florida.

#### **TABLE COLUMN INSTRUCTIONS:**

- Column 1. List exchanges in alphabetical order.
- Column 2. Enter Circuit or Packet to describe the type of switches located in the exchange.
- Column 3. Enter the number of Circuit or Packet switches located in the exchange.
- Column 4. If the switch is leased from another company, provide company name. If owned, please leave blank.

<sup>&</sup>quot;Your CLEC Company code is shown on the label affixed to the envelope in which this was mailed and on the cover letter.