Lance J.M. Steinhart, P.C.

Attorney At Law 1720 Windward Concourse Suite 250 Alpharetta, Georgia 30005

Also Admitted in New York and Maryland

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Facsimile: (770) 232-9208

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August 15, 2006

VIA OVERNIGHT DELIVERY

Florida Public Service Commission Commission Clerk & Administration Services 2540 Shumard Oak Blvd. Gunter Bldg. Tallahassee, Florida 32399-0850 (850) 413-6770

060557-7X

Re:

Hybrid Networks, LLC

To Whom It May Concern:

Enclosed please find one original and six (6) copies of Hybrid Networks, LLC's (Hybrid) Application for Authority to Provide Local Exchange Telecommunications Service Within the State of Florida.

I also have enclosed a check in the amount of \$400.00 payable to the Florida Public Service Commission to cover the cost of filing these documents.

Please return a stamped copy of the extra copy of this letter in the enclosed preaddressed prepaid envelope.

If you have any questions regarding this matter, please do not hesitate to call me. Thank you for your attention to this matter.

Sincerely,

Lance J.M. Steinhart, Esq.

Attorney for Hybrid Networks, LLC

Enclosures

cc:

Arash Bahri

DOGUMENT NUMBER - DATE

07409 AUG 178

FPSC-COMMISSION CLERK

Commerce Bank

HYBRID NETWORKS LLC

1 JAKE BROWN ROAD OLD BRIDGE, NEW JERSEY 08857

55-136/312

7/6/2006

PAY TO THE ORDER OF

Florida Public Service Commission

\$ **_{400.00}

DOLLARS

Florida Public Service Commission

JULLANS

мемо

AUTHORIZED SIGNATURE

HYBRID NETWORKS LLC

0165

Florida Public Service Commission

Date Type Reference

7/6/2006

Bili

Original Amt. 400.00 7/6/2006 Balance Due Discount 400.00

Check Amount

Payment 400.00 400.00

Commerce Bank

400.00

FLORIDA PUBLIC SERVICE COMMISSION

DIVISION OF COMPETITIVE MARKETS AND ENFORCEMENT

APPLICATION FORM

for

AUTHORITY TO PROVIDE COMPETITIVE LOCAL EXCHANGE TELECOMMUNICATIONS COMPANY SERVICE WITHIN THE STATE OF FLORIDA

Instructions

- A. This form is used as an application for an original certificate and for approval of sale, assignment or transfer of an existing certificate. In the case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Page 8).
- B. Print or type all responses to each item requested in the application. If an item is not applicable, please explain.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. Once completed, submit the original and two (2) copies of this form along with a non-refundable application fee of **\$400.00** to:

Florida Public Service Commission
Division of the Commission Clerk and Administrative Services
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770

- E. A filing fee of \$400.00 is required for the sale, assignment or transfer of an existing certificate to another company (Chapter 25-24.815, F.A.C.).
- F. If you have questions about completing the form, contact:

Florida Public Service Commission Division of Competitive Markets and Enforcement 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6600

1.	This is an application for (check one):				
	☑ Original certificate (new company).				
	Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather that apply for a new certificate.				
	Approval of assignment of existing Certificate: Example, a certificated company purchases an existing company and desires to retain the existing certificate of authority and tariff.				
2.	Name of company: Hybrid Networks, LLC				
3.	Name under which applicant will do business (fictitious name, etc.):				
4.	Official mailing address: Street/Post Office Box: 1 Jake Brown Road				
	City: Old Bridge State: New Jersey Zip: 08857				
5.	Florida address:				
	Street/Post Office Box: City: State: Zip:				
6.	Structure of organization:				
	☐ Individual ☐ Corporation ☐ Foreign Corporation ☐ Foreign Partnership ☐ General Partnership ☐ Limited Partnership ☐ Other, Limited Liability Company				

7.	If individual, provide:
	Name: Title: Street/Post Office Box: City: State: Zip: Telephone No.: Fax No.: E-Mail Address: Website Address:
8.	If incorporated in Florida, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is:
9.	If foreign corporation, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: M06000004464
10.	If using fictitious name (d/b/a), provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is:
11.	<u>If a limited liability partnership,</u> please proof of registration to operate in Florida. The Florida Secretary of State registration number is:
12.	If a partnership, provide name, title and address of all partners and a copy of the partnership agreement.
	Name: Title: Street/Post Office Box: City: State: Zip: Telephone No.: Fax No.: E-Mail Address: Website Address:
13.	If a foreign limited partnership, provide proof of compliance with the foreign limited

13. <u>If a foreign limited partnership,</u> provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is:

14. Provide F.E.I. Number(if applicable): 19-7752564

15. Who will serve as liaison to the Commission in regard to the following?

(a) The application:

Name: Lance J.M. Steinhart Title: Regulatory Counsel

Street name & number: 1720 Windward Concourse, Suite 250

Post office box: City: Alpharetta State: Georgia Zip: 30005

Telephone No.: 770-232-9200

Fax No.: 770-232-9208

E-Mail Address: lsteinhart@telecomcounsel.com

Website Address:

(b) Official point of contact for the ongoing operations of the company:

Name: Jerry Budge

Title: Vice-President of Operations

Street name & number: 1 Jake Brown Road

Post office box: City: Old Bridge State: New Jersey

Zip: 08857

Telephone No.: (732) 313-4000

Fax No.: (732) 679-4353

E-Mail Address: info@hybrid-networks.com Website Address: www.hybrid-networks.com

(c) Complaints/Inquiries from customers:

Name: Mike Benvenuto

Title: Customer Service Manager

Street/Post Office Box: 1 Jake Brown Road

City: Old Bridge State: New Jersey

Zip: 08857

Telephone No.: (866) 749-2743

Fax No.: (732) 679-4353

E-Mail Address: info@hybrid-networks.com Website Address: www.hybrid-networks.com

16. List the states in which the applicant:

(a) has operated as a Competitive Local Exchange Telecommunications Company.

Maryland and Virginia

(b) has applications pending to be certificated as a Competitive Local Exchange Telecommunications Company.

None

(c) is certificated to operate as a Competitive Local Exchange Telecommunications Company.

Maryland and Virginia

(d) has been denied authority to operate as a Competitive Local Exchange Telecommunications Company and the circumstances involved.

None

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None

- **17.** Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:
 - (a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, <u>provide explanation</u>.

None

(b) granted or denied a competitive local exchange certificate in the State of Florida (this includes active and canceled competitive local exchange certificates). If yes, provide explanation and list the certificate holder and certificate number.

None

(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

None

- **18.** Submit the following:
 - (a) <u>Managerial capability:</u> resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.
 - (b) <u>Technical capability:</u> resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.
 - (c) <u>Financial Capability:</u> applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:
 - 1. the balance sheet,
 - income statement, and
 - 3. statement of retained earnings.

Note: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

THIS PAGE MUST BE COMPLETED AND SIGNED

APPLICANT ACKNOWLEDGMENT STATEMENT

- 1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of <u>.15 of one percent</u> of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- 2. GROSS RECEIPTS TAX: I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
- 3. SALES TAX: I understand that a seven percent sales tax must be paid on intra and interstate revenues.
- **4. APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTILITYO	<u>FFICIAL:</u>		
Gerald L. Bu	ıdge	Buley	
Print Name		Signature /	
Vice-Presid	ent of Operations	19 Tage 06	
Title		Date	
732-313-400	0	732-679-4353	
Telephone N	lo.	Fax No.	
Address:	1 Jake Brown Rd., Old B	ridge, NJ 08857	

LIST OF ATTACHMENTS

FINANCIAL INFORMATION

MANAGEMENT INFORMATION

STATEMENT OF FINANCIAL CAPABILITY

FINANCIAL INFORMATION

Filed under separate cover

MANAGEMENT INFORMATION

James A. Luksch is the Chief Executive Officer and a Director of Blonder Tongue Laboratories. With his partner, Bob Palle, Jim purchased the company in 1989. He has been Chairman of the Board since 1994 and served as President of the Company from 1989 until 2003. Under his tenure, Blonder Tonque completed a successful independent public offering in December 1995 (trading on AMEX: BDR) and increased revenue from \$10 Million to approximately \$40 Million a year. Mr. Luksch leads all business operations directing activities of nearly 250 personnel in manufacturing, production operational services, finance, and sales. Mr. Luksch has been involved in the cable industry since 1965 when he co-founded Texscan Corporation. He has authored multiple patents and served on the NCTA Engineering Advisory Committee. After completing his army service in the Korean War, Mr. Luksch received his BS in Electrical Engineering from the University of Buffalo, Magna cum Laude, followed by an MS in Electrical Engineering from the University of Pennsylvania. Jim began his career as a radar design engineer with the Missile and Surface Radar Division of RCA.

Eric S. Skolnik, has served as Senior Vice President of the Company since May, 2003 and Chief Financial Officer, Treasurer and Assistant Secretary of the Company since May, 2001. He served as Interim Chief Financial Officer of the Company from January, 2001 through April, 2001. Eric was hired by the Company in May, 2000, as Corporate Controller. Before joining Blonder Tongue's management team, he worked as a CPA/Audit Manager for six years with BDO Seidman, LLP, the Company's independent auditors and prior to BDO Siedman, held various positions in a medium sized accounting firm for seven years. He graduated from Rutgers University with a BS in Accounting.

Emily M. Nikoo, has served as Vice President - Marketing and Technical Services of Blonder Tongue since February, 2004. Emily brings to the position seventeen years of engineering and marketing expertise; ten of which have been with Blonder Tongue. She joined Blonder Tongue as a product manager and has served in several supervisory and management positions now directing the efforts of the marketing communications, product marketing, and technical services departments. From 1994 until 1995, Emily was the Vice President of Electronic Systems Advanced Technology, an engineering consulting firm serving the National Aeronautics and Space Administration, and from 1987 to 1994 she worked as an electrical engineering and project manager for Lockheed Martin Corporation in its space systems business segment. She holds a B.S.E.E. from Purdue University and M.E.E. from the University of Houston.

STATEMENT OF FINANCIAL CAPABILITY Hybrid Networks, LLC

Applicant has sufficient financial capability to provide the requested service in the State of Florida and has sufficient financial capability to maintain the requested service and to meet its lease or ownership obligations. In support of Applicant's stated financial capability, a copy of Blonder Tongue Laboratories, Inc. Form 10-Q for the quarterly period ended June 30,2006 is being filed under separate cover. Applicant intends to fund the provision of service through internally generated cash flow. Applicant also has the ability to borrow funds, if required, based upon its financial capabilities, to provide service in the State of Florida.