Commissioners: Lisa Polak Edgar, Chairman Matthew M. Carter II Katrina J. McMurrian Nancy Argenziano Nathan A. Skop

# STATE OF FLORIDA



GENERAL COUNSEL MICHAEL G. COOKE (850) 413-6248

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# Hublic Service Commission

December 28, 2007

Ann Cole Office of Commission Clerk 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0870

Re: Docket No. 070300, In re: Review of 2007 Electric Infrastructure Storm Hardening Plan filed pursuant to Rule 25-6.0342, F.A.C., submitted by Florida Public Utilities Company

**Re:** Docket No. 070304-EI, In re: Petition for rate increase by Florida Public Utilities Company.

Dear Ms. Cole:

Attached for filing is an original and 6 copies of the direct testimony of Kathy L. Welch, appearing on behalf of Staff in Docket No. 070304-EI, and the certificate of service.

Yours truly,

Maitle C. Brown

Martha C. Brown Senior Attorney

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*DOCKET NO. 070304-EI:* Petition for rate increase by Florida Public Utilities Company

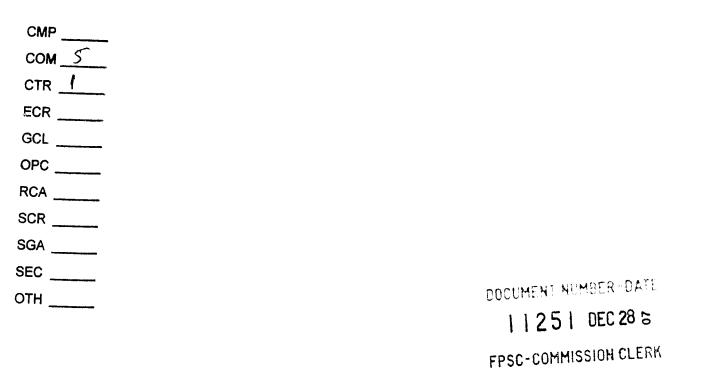
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WITNESS: Direct Testimony Of Kathy L. Welch, Appearing On Behalf Of Staff

DATE FILED: December 28. 2007

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1	DIRECT TESTIMONY OF KATHY L. WELCH
2	Q. Please state your name and business address.
3	A. My name is Kathy L. Welch and my business address is 3625 N.W. 82nd Ave.,
4	Suite 400, Miami, Florida, 33166.
5	
6	Q. By whom are you presently employed and in what capacity?
7	A. I am employed by the Florida Public Service Commission as a Public Utilities
8	Supervisor in the Division of Regulatory Compliance and Consumer Assistance.
9	
10	Q. How long have you been employed by the Commission?
11	A. I have been employed by the Florida Public Service Commission since June, 1979.
12	
13	Q. Briefly review your educational and professional background.
14	A. I have a Bachelor of Business Administration degree with a major in accounting
15	from Florida Atlantic University and a Masters of Adult Education and Human Resource
16	Development from Florida International University. I have a Certified Public Manager
17	certificate from Florida State University. I am also a Certified Public Accountant licensed
18	in the State of Florida, and I am a member of the American and Florida Institutes of
19	Certified Public Accountants. I was hired as a Public Utilities Analyst I by the Florida
20	Public Service Commission in June of 1979. I was promoted to Public Utilities
21	Supervisor on June 1, 2001.
22	
23	Q. Please describe your current responsibilities.
24	A. Currently, I am a Public Utilities Supervisor with the responsibilities of
25	administering the District Office and reviewing work load and allocating resources to

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1	complete field work and issue audit reports when due. I also supervise, plan, and conduct
2	utility audits of manual and automated accounting systems for historical and forecasted
3	financial statements and exhibits.
4	
5	Q. Have you presented testimony before this Commission or any other regulatory
6	agency?
7	A. Yes. I have testified in several cases before the Florida Public Service
8	Commission. Exhibit KLW-1 lists these cases.
9	
10	Q. What is the purpose of your testimony today?
11	A. The purpose of my testimony is to sponsor the staff audit report of Florida Public
12	Utilities Company (FPUC or Utility) which addresses the Utility's application for
13	increase in electric rates, Audit Control Number 07-262-4-1. This audit report is filed
14	with my testimony and is identified as Exhibit KLW-2.
15	
16	Q. Did you prepare or cause to be prepared under your supervision, direction, and
17	control this audit report?
18	A. Yes, I was the supervisor in charge of this audit.
19	
20	Q. Please describe the work you performed in this audit.
21	A. For rate base, we reconciled the rate base supporting schedules and traced those to
22	the general ledger and obtained supporting documentation for all adjustments in 2006.
23	We recalculated the adjustments, traced the amounts to the ledgers, and reviewed prior
24	orders. We reviewed the board of directors' minutes, the internal audit reports and the
25	external audit work papers. We sampled plant additions for the period January 1, 2003,

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- 2 -

through December 31, 2006, for compliance with the audit objectives. We verified that 1 the utility properly recorded retirements when a capital item was removed or replaced. 2 We sampled construction project additions and the corresponding source documentation. 3 We sampled Customer Advance additions for the period January 1, 2003, through 4 December 31, 2006, for compliance with the audit objectives and traced them to 5 contracts. We traced the accumulated depreciation schedules to the corresponding plant 6 in service schedules. We verified that the utility used Commission authorized rates to 7 depreciate its plant accounts by calculating a sample of accumulated depreciation account 8 9 balances to test for calculation errors. We verified that the utility properly recorded retirements to accumulated depreciation when the corresponding plant was removed or 10 replaced. We recalculated a sample of accumulated depreciation account balances as of 11 December 31, 2006. We traced the working capital accounts to the general ledger, and 12 reviewed any allocations of common accounts. We recalculated the utility's working 13 capital balance as of December 31, 2006. 14

For net operating income, we reconciled the individual components of net 15 operating income (NOI) balances to the utility's general ledger for the 12-month period 16 ended December 31, 2006. We recalculated the adjustments, traced the components to 17 the ledger and reviewed them with the last rate case. We obtained the December entry for 18 the unbilled calculation and traced the components to source documentation. We sampled 19 Operation and Maintenance (O&M) Expense items from the general ledger based on 20 auditor judgment. We reviewed the sample for the proper utility system, classification, 21 amount, period and recurring nature. We examined invoices and supporting 22 documentation to determine if the audit objectives were met. We obtained the detail for 23 direct and allocated salaries. We reviewed the allocation methodology and recomputed 24 clearing amounts. We compared uncollectible expense to the four year average ratio of 25

- 3 -

uncollectible amounts to revenue. We recalculated regulatory assessment fees and
 reconciled them to the general ledger. We reviewed the property tax bills and determined
 whether the amount booked reflects the discount amount. We compared the percent of
 payroll tax to total salaries for reasonableness. We recalculated depreciation expense for
 the period using Commission approved rates.

For capital structure, we reconciled the individual components of capital structure to balances in the utility's general ledger as of December 31, 2006. We recalculated the overall weighted cost of capital for the test year ended 2006. We compared actual debt balances and interest rates to the original loan agreements. We compared actual deferred tax balances to the taxes. We reconciled the common equity components and the investment tax credit components and recalculated the investment tax credit rate. We compared actual deposits to the utility records.

13

14 Q. Please review the audit findings in the audit report that are you are testifying on.

15

А.

# <u>Audit Finding No. 1</u>

Audit Finding No. 1 discusses missing invoices. The utility was unable to provide invoices and supporting documentation for several of the sample items. Because the utility was unable to support these items, they should be removed from rate base. The plant 13-month average should be reduced by \$900,539.37, to remove these items. The accumulated depreciation 13-month average should be reduced by \$125,449.15. The depreciation expense should be reduced \$43,391.26.

22

#### Audit Finding No. 2

Audit Finding No. 2 discusses trucks transferred from the water division. The utility's Plant in Service includes two trucks transferred from its water company, which was sold in March 2003, a 1999 Ford 150 and a 2000 Ford. The transaction occurred in

September 2006 when the trucks were discovered during the inventory. When the electric 1 2 company booked the acquisition of the trucks, it recorded the difference between the original cost and the accumulated depreciation as a gain. Since the vehicles were 3 4 transferred to electric plant, the company applied the electric depreciation rate in 5 calculating the depreciation expense from the time the trucks were purchased to the time 6 they were transferred. I recalculated the depreciation expense using the correct rates and 7 determined a different amount than the company's amount as of December 2006. In 8 order to correct the plant and depreciation balances, I recommend that the plant 13-month 9 average should be increased by \$22.30, the accumulated depreciation 13-month average 10 should be reduced by \$14,532.41, and depreciation expense should be increased by 11 \$4,464.53.

12

#### Audit Finding No. 3

13 Audit Finding No. 3 discusses uncollectible expense. In 2006, the utility expensed \$87,415 to electric for uncollectible expense. This amount was increased by \$129,249 in 14 15 the 2008 forecast for increased fuel rates and a projected increase in consumption. Actual write offs in 2006 were \$58,025. The actual write offs were much less than the amount 16 17 actually accrued by the utility. We compared the average of four years of write offs compared to revenue (net of industrial customers and interdepartmental revenue) as a test 18 19 and found that the average is even less than the actual write offs. If the four year average 20 write off is used, uncollectible expense should be reduced by \$33,762.

21

#### <u>Audit Finding No. 4</u>

Audit Finding No. 4 discusses public relation expenses. In 2006, the utility paid Curly and Pynn for a multi media campaign, meetings with the key leadership at the utility to assign tasks and duties to educate the public in relation to the fuel increases, and meetings with the entire staff of each division to educate employees about the fuel

- 5 -

increases. Account 913.4, Information and Instructional Advertising expense includes 1 2 invoices totaling \$120,405.89. In addition, Account 916, Miscellaneous Sales expense, was credited for an entry made to the 913.4 account of \$5,354.38 for each division. The 3 net amount recorded in the 2006 expenses was \$109,697.13. In addition \$29,808 was 4 added to the 2008 expense for informing the customers about the fuel increase. The total 5 included in the 2008 expenses was \$147,205. Since the fuel increase is already in effect 6 and the rate case will go into effect in 2008, the need for public relations may not extend 7 8 for the four or five years that the rate increase will be in effect.

We annualized actual costs in the account as of September 2007. These amounted
to \$67,076 which is significantly less than the \$147,205 projected. The Commission may
decide to amortize costs that are not recurring over the estimated period the new rates will
be in effect which would reduce expenses. The utility increased this account by 103.4% in
2007 and 103.5% in 2008 for customer growth and inflation.

14

#### Audit Finding No. 5

Audit Finding No. 5 discusses legal costs and mailing. Included in account 928, Regulatory Commission expense, were 2006 costs of \$34,249.67 paid to Messer, Caparello and Self for work related to obtaining the new fuel contracts and for expanding the territory. The fuel contracts will not be renewed for another ten years. Therefore, these costs may not be recurring. These costs have been trended up by 102.2% in 2007 and 102.3% in 2008.

The utility also included postage and printing costs for mailing a letter regarding
increased electric costs in account 923.1, Outside Services, for \$6,609.96. This account
was trended up using the same factors for a total of \$6,911.

The Commission may decide to amortize costs that are not recurring over the estimated period the new rates will be in effect which would reduce expenses.

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2	Audit Finding No. 6 discusses a customer survey. In 2006, the utility charged
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3	account 916, Miscellaneous Sales expenses, \$25,600 for a customer survey. The costs
4	were split equally between Marianna and Fernandina. The account was trended up using
5	inflation and customer growth of 103.4% in 2007 and 103.5% in 2008 or a total of
6	\$27,397. The utility plans to continue doing surveys in the future but they may not be as
7	extensive as this one and may cost less. Continuing surveys may only address one aspect
8	of customer service as opposed to the extensive approach used in this one.
9	Schedule C-7, Operation and Maintenance Expenses, for 2008 shows less in the
10	account due to a credit that was posted to the wrong account as described in the audit
11	finding on public relations costs.
12	The Commission may decide to amortize costs that are not recurring over the
13	estimated period the new rates will be in effect which would reduce expenses.
14	Audit Finding No. 7
14 15	Audit Finding No. 7 Audit Finding No. 7 discusses Opportunity Florida. Marianna account 930.23,
15	Audit Finding No. 7 discusses Opportunity Florida. Marianna account 930.23,
15 16	Audit Finding No. 7 discusses Opportunity Florida. Marianna account 930.23, Economic Development expense, includes \$5,000 for membership dues to Opportunity
15 16 17	Audit Finding No. 7 discusses Opportunity Florida. Marianna account 930.23, Economic Development expense, includes \$5,000 for membership dues to Opportunity Florida. The utility joined this organization for networking opportunities with other
15 16 17 18	Audit Finding No. 7 discusses Opportunity Florida. Marianna account 930.23, Economic Development expense, includes \$5,000 for membership dues to Opportunity Florida. The utility joined this organization for networking opportunities with other industries. The 930.23 account was trended up using inflation and customer growth of
15 16 17 18 19	Audit Finding No. 7 discusses Opportunity Florida. Marianna account 930.23, Economic Development expense, includes \$5,000 for membership dues to Opportunity Florida. The utility joined this organization for networking opportunities with other industries. The 930.23 account was trended up using inflation and customer growth of 103.4% in 2007 and 103.5% in 2008 or a total of \$5,351. If the Commission does not
15 16 17 18 19 20	Audit Finding No. 7 discusses Opportunity Florida. Marianna account 930.23, Economic Development expense, includes \$5,000 for membership dues to Opportunity Florida. The utility joined this organization for networking opportunities with other industries. The 930.23 account was trended up using inflation and customer growth of 103.4% in 2007 and 103.5% in 2008 or a total of \$5,351. If the Commission does not determine that the membership benefits the customers, these costs should be removed.
15 16 17 18 19 20 21	Audit Finding No. 7 discusses Opportunity Florida. Marianna account 930.23, Economic Development expense, includes \$5,000 for membership dues to Opportunity Florida. The utility joined this organization for networking opportunities with other industries. The 930.23 account was trended up using inflation and customer growth of 103.4% in 2007 and 103.5% in 2008 or a total of \$5,351. If the Commission does not determine that the membership benefits the customers, these costs should be removed. <u>Audit Finding No. 8</u>
<ol> <li>15</li> <li>16</li> <li>17</li> <li>18</li> <li>19</li> <li>20</li> <li>21</li> <li>22</li> </ol>	Audit Finding No. 7 discusses Opportunity Florida. Marianna account 930.23, Economic Development expense, includes \$5,000 for membership dues to Opportunity Florida. The utility joined this organization for networking opportunities with other industries. The 930.23 account was trended up using inflation and customer growth of 103.4% in 2007 and 103.5% in 2008 or a total of \$5,351. If the Commission does not determine that the membership benefits the customers, these costs should be removed. <u>Audit Finding No. 8</u> Audit Finding No. 8 discusses office construction. Marianna's account 935,

Structures and Improvements and depreciated at 2%. I recommend that expenses in 2008
 should be reduced by \$2,375, Plant in 2006 should be increased by the average of \$1,707,
 average accumulated depreciation should be increased by \$16, and Depreciation expense
 should be increased by \$37.

5

# <u>Audit Finding No. 9</u>

Audit Finding No. 9 discusses travel expenses. Marianna's account 588.2, Other
Distribution Expense, includes \$677.69 of airline expenses for the wife of its safety
contractor. This account was trended up by payroll and customer growth of 106.8% in
2007 and 106.8% in 2008 for a total of \$773. Because this is not a utility expense, I
recommend that expenses should be reduced by \$773 in 2008.

11

#### Audit Finding No. 10

12 Audit Finding No. 10 discusses a transformer pad. Fernandina's account 595.3, 13 Maintenance of Transformers, includes \$2,400 to remove a pad and set a new 14 transformer at the Ritz Carlton Hotel in August 2006. The account was trended up using payroll and customer growth of 106.8% in 2007 and 106.8% in 2008 for a total of \$2,738. 15 16 This amount should be capitalized to account 115.1010.368 and depreciated at 4.2%. I 17 recommend that expenses should be reduced by \$2,738 in 2008, Plant in 2006 should be 18 increased by the average of \$923, average accumulated depreciation should be increased 19 by \$10, and Depreciation expense should be increased by \$42.

20

#### <u>Audit Finding No. 11</u>

Audit Finding No. 11 discusses moving expenses. The utility paid moving expenses for the new Division Manager. A deposit on a rental house and two months rent were paid in January 2006. The total costs for this expense report were \$3,734.21. Moving costs may not be recurring. The Commission may decide to amortize costs that are not recurring over the estimated period the new rates will be in effect which would 1 reduce expenses.

#### 2

# Audit Finding No. 12

3 Audit Finding No. 12 discusses substation maintenance. In its "over and above" 4 expenses included in 2008 projected test year expenses on Schedule C-7, Operation and 5 Maintenance Expenses, the utility included an amount for annual inspection and 6 maintenance of the substations. The utility proposes to implement this program because 7 lack of maintenance has caused failures. We could not determine if some of the expenses 8 found in 2006 may not have occurred if this program had been in effect sooner. The 9 utility did not make any allowance in its "over and above" calculation for a decrease in 10 repairs. The Commission may decide to amortize costs that are not recurring over the 11 estimated period the new rates will be in effect which would reduce expenses.

12

#### <u>Audit Finding No. 13</u>

13 Audit Finding No. 13 discusses storm reserve. Commission Order No. PSC-04-0369-AS-EI allowed for an annual increase to the storm reserve of \$121,625 with 14 15 additional increases if the utility did not spend \$22,641, annually, for economic 16 development. In 2006, the amount applied to the storm reserve was \$16,758. In its 17 projected expenses for account 924 for 2008, the utility proposed an increase to the 18 annual accrual to the reserve to \$203,880, plus the \$16,758 of unused economic 19 development costs calculated in 2006. The \$16,758 should be removed as it should not be recurring in the future. 20

The utility has included \$5,000 of economic development costs in its 2006 test year which were trended up to \$5,351. It has also included an additional \$10,350 for economic development in its estimate of over and above expenses on C-7, Operation and Maintenance Expenses, for 2008 for its Fernandina division.

25 The 2008 forecast should be reduced by the \$16,758 for economic development

costs. The Commission may put a similar recommendation in this rate order for the new
 economic development forecast of \$15,701, but if the order is worded the same, costs
 will only go to the storm reserve if they are not expensed as planned in the economic
 development forecast. The new storm allowance accrual should also be reviewed for
 reasonableness.

6

#### <u>Audit Finding No. 14</u>

Audit Finding No. 14 discusses the medical benefit forecast. In the 2008 projected expenses in C-7 for account 926.2, Employee Benefits, Medical, the utility included an 11.4% increase in its medical benefits for 2008. The utility has received a revised estimate from Cigna Health Care which indicates a 34.78% increase in 2008 insurance expense. This would increase the projection from \$543,969 to \$650,336 or an increase of \$106,367

#### 13

#### Audit Finding No. 15

Audit Finding No. 15 discusses overhead. The utility added several salaries in its "over and above" expense increases on C-7, Operation and Maintenance Expenses, for its 2008 expense projection. The salary computations included a 37-38% overhead calculation. This calculation included vacation, holiday and sick leave which do not increase the base pay. Based on 2006 actual costs, we determined the actual 2006 overhead for pension, taxes and insurance to be 30.65%. In order to reduce expenses to the actual level, I recommend that expenses for 2008 should be reduced by \$17,735.78.

21

#### Audit Finding No. 16

Audit Finding No. 16 discusses the allocation of clearing accounts. The utility puts several expenses in its 1840 clearing accounts. These accounts are not allocated to all divisions but instead are charged to the divisions through the payroll entry. The allocation through payroll does not allocate as much expense to non-regulated operations as the regular allocation process. They are all payroll related costs. Based on the payroll
allocation used by the utility in 2006, 26% of payroll relates to propane and
merchandising and jobbing. If the payroll allocation is used, expenses allocated to
electric would decrease by \$204,264.05. Adjusting this amount for the 2007 and 2008
trending used by the utility, I recommend that expenses for 2008 should be reduced by
\$262,452.31.

7

#### <u>Audit Finding No. 17</u>

Audit Finding No. 17 compares actual 2007 costs to the 2007 forecast. We 8 annualized the 2007 expenses as of September 30, 2007 and compared them to the 9 10 forecast on schedule C-7 (2007), Operation and Maintenance Expenses, of the filing. The 11 actual annualized costs were \$488,245.33 less than the filing expenses for 2007. Many of the differences related to accounts that had "over and above" expense adjustments. The 12 13 "over and above" expenses total \$574,896 in 2007. The only over and above amounts 14 that appear to have been substantially incurred were the general liability account 925.2 and the maintenance of underground lines account 594.2. The audit report includes a 15 schedule showing the annualized expenses, by account, compared to the forecast. 16

17

18 Q. Does that conclude your testimony?

- 19 A. Yes.
- 20

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DOCKET NO. 070304-EI: Petition for rate increase by Florida Public Utilities Company

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WITNESS: Direct Testimony Of Kathy L. Welch, Appearing On Behalf Of Staff

EXHIBIT KLW-1: History of Testimony Provided by Kathy L. Welch

DOCUMENT NUMBER-DATE

Docket No. 070304-EI Exhibit KLW-1 (Page 1 of 1) History of Testimony Provided by Kathy L. Welch

- In re: Application for approval of rate increase in Lee County by Tamiami Village Utility, Inc., Docket No. 910560-WS
- In re: Application for transfer of territory served by Tamiami Village Utility, Inc. in Lee County to North Fort Myers Utility, Inc., cancellation of Certificate No. 332-S and amendment of Certificate 247-S; and for a limited proceeding to impose current rates, charges, classifications, rules and regulations, and service availability policies, Docket No. 940963-SU
- <u>In re: Application for a rate increase by General Development Utilities, Inc. (Port</u> <u>Malabar Division) in Brevard County</u>, Docket No. 911030-WS
- In re: Dade County Circuit Court referral of certain issues in Case No. 92-11654 (Transcall America, Inc. d/b/a ATC Long Distance vs. Telecommunications Services, Inc., and Telecommunications Services, Inc. vs. Transcall America, Inc. d/b/a ATC Long Distance) that are within the Commission's jurisdiction, Docket No. 951232-TI
- In re: Application for transfer of Certificates Nos. 404-W and 341-S in Orange County from Econ Utilities Corporation to Wedgefield Utilities, Inc., Docket No. 960235-WS
- <u>In re: Application for increase in rates and service availability charges in Lee</u> <u>County by Gulf Utility Company</u>, Docket No. 960329-WS
- In re: Fuel and purchased power cost recovery clause and generating performance incentive factor, Docket No. 010001-EI
- In re: Application for staff-assisted rate case in Highlands County by The Woodlands of Lake Placid, L.P., Docket No. 020010-WS
- In re: Application for rate increase in Marion, Orange, Pasco, Pinellas, and Seminole Counties by Utilities, Inc. of Florida, Docket No. 020071-WS
- In re: Petition for issuance of a storm recovery financing order, by Florida Power & Light Company, Docket No. 060038-EI

DOCUMENT NUMBER-DATE

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*DOCKET NO. 070304-EI:* Petition for rate increase by Florida Public Utilities Company

WITNESS: Direct Testimony Of Kathy L. Welch, Appearing On Behalf Of Staff

EXHIBIT KLW-2: Audit Report

DOCUMENT NUMBER-DATE

Docket No. 070304-El Exhibit KLW-2 (Page 1 of 33) Audit Report



#### FLORIDA PUBLIC SERVICE COMMISSION

# DIVISION OF REGULATORY COMPLIANCE & CONSUMER ASSISTANCE BUREAU OF AUDITING

Miami District Office

# FLORIDA PUBLIC UTILITIES COMPANY ELECTRIC DIVISION

#### FILE AND SUSPEND RATE CASE INVESTIGATION

AS OF DECEMBER 31, 2006 FORECAST DECEMBER 31, 2008

DOCKET NO. 070304-EI AUDIT CONTROL NO. 07-262-4-1

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riance Iliana Piedra, Audit Staff

heavy-ting Daniel Acheampong, Audit Staff -

Cert Kathy L. Welch, Public Utilities Supervisor

DOCUMENT NUMBER-DATE

**FPSC-COMMISSION CLERK** 

# Exhibit KLW-2 (Page 2 of 33) Audit Report

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Docket No. 070304-E1 Exhibit KLW-2 (Page 3 of 33) Audit Report

# DIVISION OF REGULATORY COMPLIANCE & CONSUMER ASSISTANCE AUDITOR'S REPORT

#### December 12, 2007

# TO: FLORIDA PUBLIC SERVICE COMMISSION AND OTHER INTERESTED PARTIES

We have performed the procedures described later in this report to meet the agreed upon objectives set forth by the Division of Economic Regulation in its audit service request dated September 18, 2007. We have applied these procedures to the 2006 actual and 2008 projected costs on the attached schedules which were prepared by Florida Public Utilities Company-Electric Division in support of its filing for rate relief in Docket No. 070304-El.

This audit was performed following general standards and field work standards found in the AICPA Statements on Standards for Attestation Engagements. This report is based on agreed upon procedures which are only for internal Commission use.

DOCUMENT NUMBER-DATE

Docket No. 070304-EI Exhibit KLW-2 (Page 4 of 33) Audit Report

#### **OBJECTIVES AND PROCEDURES**

#### RATE BASE

#### <u>General</u>

*Objective:* To determine that the utility's filing represents its recorded results from continuing operations. To verify, for the historical year, that all adjustments are consistent with the prior rate cases and calculated correctly.

*Procedures:* We reconciled the rate base supporting schedules and traced those to the general ledger. We obtained supporting documentation for all adjustments in 2006, recalculated the adjustments, traced amounts to the ledgers, and reviewed prior orders. We reviewed the board of directors' minutes, the internal audit reports and the external audit workpapers.

#### Utility Plant

*Objective:* To verify plant additions, retirements and adjustments from the last historic year through December 31, 2006 and obtain supporting documentation for the plant forecast for 2007 and 2008. To review the utility continuing property records and determine if they are in compliance with Commission Rule 25-6.014(3), Florida Administrative Code.

*Procedures:* We sampled plant additions for the period January 1, 2003 through December 31, 2006 for compliance with the stated objectives above. We verified that the utility properly recorded retirements when a capital item was removed or replaced. We sampled construction project additions and the corresponding source documentation. We obtained the supporting documentation for the forecast plant but no audit was completed of the data due to time constraints.

#### Customer Advances

*Objective:* To determine that additions to Customer Advances from 2003 to 2006 are properly recorded.

*Procedures:* We sampled Customer Advance additions for the period January 1, 2003 through December 31, 2006 for compliance with the stated objectives above and traced them to contracts.

# Accumulated Depreciation

*Objective:* To determine that accruals to accumulated depreciation in 2006 are properly recorded in compliance with the NARUC Uniform System of Accounts. To verify that depreciation expense accruals are calculated using the Commission authorized rates and that retirements are properly recorded.

*Procedures:* We traced the accumulated depreciation schedules to the corresponding plant in service schedules. We verified that the utility used Commission authorized rates to depreciate its plant accounts by calculating a sample of accumulated depreciation account balances to test for calculation errors. We verified that the utility properly recorded retirements to accumulated depreciation when the corresponding plant was removed or

Docket No. 070304-EI Exhibit KLW-2 (Page 5 of 33) Audit Report

replaced. We recalculated a sample of accumulated depreciation account balances as of December 31, 2006.

#### Working Capital

*Objective:* To determine that the utility's working capital balance is properly calculated and consistent with the last order. Also, to determine if any interest earning or bearing accounts or any non-utility items were included in the calculation.

*Procedures:* We traced the working capital accounts to the general ledger, and reviewed any allocations of common accounts. We recalculated the utility's working capital balance as of December 31, 2006.

# NET OPERATING INCOME

#### <u>General</u>

*Objective:* To determine that the utility's filing represents its results from continuing operations. To determine that the adjustments to the filing were properly calculated, and consistent with prior orders.

*Procedures:* We reconciled the following individual components of projected net operating income (NOI) balances to the utility's general ledger for the 12-month period ended December 31, 2006. We recalculated the adjustments, traced the components to the ledger and reviewed them with the last rate case.

# Revenues

*Objective:* To determine that revenues in 2006 are properly recorded in compliance with Commission rules and are based on the utility's Commission approved tariff rates. To verify the calculation of unbilled revenues.

*Procedures:* We traced revenues to the general ledger and utility billing registers and selected a sample of customer bills from each customer rate class on a random basis, and recalculated the bills using the Commission approved tariff rates. We obtained the December entry for the unbilled calculation and traced the components to source documentation.

# Operation and Maintenance Expenses (O&M)

*Objective:* To determine that operation and maintenance expenses in 2006 are properly recorded in compliance with Commission rules and were reasonable and prudent for ongoing utility operations. To determine if any costs related to non-regulated operations were included. To determine if any costs were out of period or non-recurring. To determine if corporate costs allocated related to electric operations. To determine if advertisements included are image enhancing or relate to conservation or fuel. To determine if refunds were properly recorded.

*Procedures:* We sampled O&M expense items from the general ledger based on auditor judgment. We reviewed the sample for the proper utility system, classification, amount, period and recurring nature. We examined invoices and supporting documentation to

Docket No. 070304-EI Exhibit KLW-2 (Page 6 of 33) Audit Report

determine if the above objectives were met. We obtained the detail for direct and allocated salaries. We reviewed the allocation methodology and recomputed clearing amounts. We compared uncollectible expense to the four year average ratio of uncollectible amounts to revenue.

# Taxes-Other-Than-Income

*Objective:* To determine that taxes other than income tax expense in 2006 is properly recorded and reasonable and prudent for ongoing utility operations.

*Procedures:* We recalculated regulatory assessment fees and reconciled them to the general ledger. We reviewed the property tax bills and determined whether the amount booked reflects the discount amount. We compared the percent of payroll tax to total salaries for reasonableness.

# Depreciation Expense

*Objective:* To determine that depreciation expense is properly recorded in compliance with Commission rules and that it accurately represents the depreciation of plant assets.

*Procedures:* We recalculated depreciation expense for the period using Commission approved rates.

# CAPITAL STRUCTURE

# <u>General</u>

*Objective:* To determine that the components of the utility's capital structure and the respective cost rates used to arrive at the overall weighted cost of capital are properly recorded and that the components accurately represent the ongoing utility operations. To verify that non-utility assets, supported by the utility's capital structure, are removed from the capital structure, in the rate base/capital structure reconciliation. To verify that the non-utility investments are removed from equity, prior to the determination of debt/equity ratios. To verify that the cost rates are appropriate. To determine how the rate base adjustments are adjusted in the capital structure.

*Procedures:* We reconciled the following individual components of capital structure to balances in the utility's general ledger as of December 31, 2006. We recalculated the overall weighted cost of capital for the test year ended 2006.

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#### Long-Term-Debt

*Objective:* To determine that long-term debt balances represent actual obligations of the utility's parent and that they are properly recorded.

*Procedures:* We compared actual debt balances and interest rates to the original loan agreements.

#### Short-Term-Debt

*Objective:* To determine that short-term debt balances represent actual obligations of the utility's parent and that they are properly recorded.

*Procedures:* We compared actual debt balances and interest rates to the original loan agreements.

#### Accumulated Deferred Income Taxes

*Objective:* To determine that accumulated deferred income taxes are properly stated and calculated based on the recorded differences between utility book and taxable income.

*Procedures:* We compared actual deferred tax balances to the taxes. We reconciled the common equity components and the investment tax credit components and recalculated the investment tax credit rate.

#### Customer Deposits

*Objective:* To determine that customer deposit balances represent actual obligations of the utility and are properly recorded.

*Procedures:* We compared actual deposits to the utility's records.

# AUDIT FINDING NO. 1

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# SUBJECT: MISSING INVOICES

**AUDIT ANALYSIS:** The utility was unable to provide invoices and supporting documentation for the following sample items. Because the utility was unable to support these items, they should be removed from rate base.

						Allocation
Acct. No.	Period	Description	Date	JE	Amount	2006
2003						
100.1070.39 <sup>r</sup>	<b>2003</b> Jul-03	Kubra Data T	8/12/2003		10,000.00	2,900.00
100.1070.39	May-03	Sprint	6/6/2003		46,000.00	13,800.00
114.1070.36	Nov-03	PS & S Elect	12/9/2003		2,650.00	2,650.00
115.1070.36	Aug-03	Sea Coast G	9/9/2003		4,900.00	4,900.00
115.1070.36	Aug-03	Oldcastle Pre	9/10/2003		4,177.68	4,177.68
115.1070.36	Sep-03	Hughs Suppl	10/8/2003		17,604,71	17,604.71
115.1070.368	Sep-03	Cooper Powe	10/9/2003		54,154.00	54,154.00
113.1070.300	069-00	Total Deprecia			139,486.39	100,186.39
2004	2004					
100.1070.37(	Dec-04	Several Inv A	1/18/2005	33	111,496.44	33,448.93
114.1070.362	Dec-04	PPO	1/11/2005	33	44,255.60	44,255.60
114.1070.364	Aug-04	Utilicon Servi	9/10/2004		5,206.89	5,206.89
114.1070.364	Aug-04	P Local Non-	8/31/2004	9	3,970.00	3,970.00
114.1070.36	Dec-04	Transfer Cha	1/27/2005	5.33	30,863.16	30,863.16
114.1070.392	Jan-04	Altec Industri	2/11/2004		194,165.98	194,165.98
115.1070.362	Feb-04	Siemens Pov	3/10/2004		149,734.56	149,734.56
115.1070.362	Apr-04	Siemens Pov	5/10/2004		142,325.88	142,325.88
115.1070.362	May-04	Southern Sta	6/8/2004		106,006.49	106,006.49
115.1070.364	Dec-04	Pike Electric	1/11/2005	33	2,027.94	2,027.94
115.1070.36	Dec-04	Zero Vouche	1/18/2005	_	14,049.23	14,049.23
115.1070.36€	May-04	Gateway to A	5/31/2004	3	12,099.00	12,099.00
115.1070.36	Nov-04	David Miller	12/8/2004		30,631.00	30,631.00
115.1070.368	Feb-04	Hughes Supr	3/10/2004		11,945.92	11,945.92
		Total Deprecia	ition Expense		858,778.09	780,730.58
2005	2005		0/10/0005		E 504 00	E E B 4 00
115.1070.36	Aug-05	Pike Electric	9/12/2005		5,584.00	5,584.00
115.1070.37(	Mar-05	GE Supply	4/11/2005		11,008.16	11,008.16
115.1070.37(	Nov-05		12/13/2005		3,030.24	3,030.24
		Total Deprecia	uon Expense		19,622.40	
		Total 2006 Adj	ustment		1,017,886.88	900,539.37

The depreciation was calculated as follows:

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				Plant All	ocation			Depreciatio	n Expense		Accumulated Depreciation
Acct. No.	Period	JE	2003	2004	2005	2006	2003	2004	2005	2006	Total
2003											
	2003										
100.1070.3913	Jul-03		32%	31%	32%	29%	320.00	620.00	640.00	580.00	2,160.0
100.1070.397	May-03		27%	31%	30%	30%	1,656.00	2,852.00	2,760.00	2,760.00	10,028.0
114.1070.3662	Nov-03						8.83	53.00	53.00	53.00	167.8
115.1070.3662	Aug-03						40.83	98.00	98.00	98.00	334.8
115.1070.3663	Aug-03						34.81	83.55	83.55	83.55	285.4
115.1070.3681	Sep-03						246.47	739.40	739.40	739.40	2,464.6
115.1070.3683	Sep-03						758.16	2,274.47	2,274.47	2,274.47	7,581.5
Total [	Depreciation E	Expense				_	3,065.10	6,720.42	6,648.42	6,588.42	23,022.3
2004											
100.1070.376	Dec-04	33	27%	31%	30%	30%		72.01	836.22	836.22	1,744.4
114.1070.362	Dec-04	33		01/0	30,0	00,0		110.64	1,327.67	1,327.67	2,765.9
114.1070.364.6	Aug-04	00						91,12	218.69	218.69	528.5
114.1070.3647	Aug-04	9						69.48	166.74	166.74	402.9
114.1070.3657	Dec-04	5.33						97.73	1,172.80	1,172.80	2,443.3
114,1070,3923	Jan-04							18,445.77	18,445.77	18,445.77	55,337.3
115.1070.362	Feb-04							4,117.70	4,492.04	4,492.04	13,101.7
115.1070.362	Apr-04							3,202.33	4,269.78	4,269.78	11,741.8
115.1070.362	May-04							2,120.13	3,180.19	3,180.19	8,480.5
15.1070.3648	Dec-04	33						7.10	85.17	85,17	177.4
15.1070.3656	Dec-04							44.49	533.87	533.87	1,112.2
15.1070.3662	May-04	3						161.32	241.98	241.98	645.2
15,1070.3662	Nov-04	-						102.10	612.62	612.62	1,327.3
15.1070.3681	Feb-04							459.92	501.73	501,73	1,463.3
	epreciation Ex	kpense				_		29,101.83	36,085.27	36,085.27	101,272.3
005											
15.1070.3657	Aug-05								88.41	212.19	300.6
15.1070.370	Mar-05								330.24	396.29	726.5
15.1070.370	Nov-05								18 18	109.09	127.2
Total De	preciation Ex	pense							436.84	717.57	1,154.4
otal										43,391.26	125,449.1

# **EFFECT ON THE GENERAL LEDGER:**

The following journal entry should be made

to correct the utility's general ledger balances.

Accumulated Depreciation	125,449.15	
Retained Earnings	818,481.48	
Plant		900,539.34
Depreciation Expense		43,391.26

**EFFECT ON THE FILING:** The plant 13-month average should be reduced by \$900,539.37. The accumulated depreciation 13-month average should be reduced by \$125,449.15. The depreciation expense should be reduced \$43,391.26.

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#### AUDIT FINDING NO. 2

#### SUBJECT: TRUCKS TRANSFERRED FROM WATER

**AUDIT ANALYSIS:** The utility's Plant in Service includes two trucks transferred from its water company, which was sold in March 2003, a 1999 Ford 150 and a 2000 Ford. The transaction occurred in September 2006 when the trucks were discovered during the inventory.

When the electric company booked the acquisition of the trucks, it recorded the difference between the original cost and the accumulated depreciation as a gain. Since the vehicles were transferred to electric plant, the company applied the electric depreciation rate in calculating the depreciation expense from the time the trucks were purchased to the time they were transferred.

The audit recalculation of the depreciation expense revealed a different amount than the company's amount as of December 2006. Below is staff's recalculation of the depreciation expense for the trucks.

Depreciation Rate Actual cost	<b>1999 Ford</b> <u>1999</u> 4.70% 19,410.51	Truck (Truck 1) <u>2002</u> 11.30%		
Date	Depreciation Base	Depreciation Rate	Yearly Depreciation	Book Value
Jul-99	19,410.51	4.70%	456.15	18,954.36
Dec-00	19,410.51	4.70%	912.29	18,042.07
Dec-01	19,410.51	4.70%	912.29	17,129.78
Dec-02	19,410.51	11.30%	2,193.39	14,936.39
Dec-03	19,410.51	11.30%	2,193.39	12,743.00
Dec-04	19,410.51	11.30%	2,193.39	10,549.61
Dec-05	19,410.51	11.30%	2,193.39	8,356.22
Dec-06	19,410.51	11.30% _	2,193.39	6,162.84
Total Accumulated De	≥p.	-	13,247.67	

2000	Ford	Truck	(Truck	2)

Depreciation Rate Actual cost	<u>1999</u> 4.70% 20,098.60	<u>2002</u> 11.30%		
Date	Depreciation Base	Rate	Yearly Depreciation	Book Value
Jul-00	20,098.60	4.70%	472.32	(472.27)
Dec-01	20,098.60	4.70%	944.63	(1,416.90)
Dec-02	20,098.60	11.30%	2,271.14	(3,688.05)
Dec-03	20,098.60	11.30%	2,271.14	(5,959.19)
Dec-04	20,098.60	11.30%	2,271.14	(8,230.33)
Dec-05	20,098.60	11.30%	2,271.14	(10,501.47)
Dec-06	20,098.60	11.30%	2,271.14	(12,772.61)
Total Accumulated D	epr.	-	12,772.66	
Recalculated Accume	dated Dupr	Truck 1 Above	13,247.67	
Recalculated Accume	nateo Depr.	Truck 2 Above	12,772.66	
		HUCK 2 ADOVE _	26,020.33	
Company's Accumula	ated Depr.	Truck 1	(15,897.02)	
, <b>_</b> , <b>_</b> , <b>o</b> , <b>o</b> ,		Truck 2	(14,183.23)	
			(30,080.25)	
Difference		-	(4,059.92)	

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**EFFECT ON THE GENERAL LEDGER:** The following journal entries should be made to correct the utility's general ledger balances. (See the differences on page 8 for explanation.)

Truck 1		
Plant	6.15	
Depreciation Expense	2,193.39	
Accumulated Depreciation	2,649.35	
Retained Earnings		4,848.89
Truck 2		
Plant	16.15	
Depreciation Expense	2,271.14	
Accumulated Depreciation	1,410.57	
Retained Earnings		3,697.86

**EFFECT ON THE FILING:** The plant 13-month average should be increased by \$22.30. The accumulated depreciation 13-month average should be reduced by \$14,532.41 (7,259.59 + 7273.02). Depreciation expense should be increased by \$4,464.53. See attached schedule for the calculation of these adjustments.

#### 13-Month Average Effect 2006

		<u>Truck 1</u> Per			<u>Truck 2</u> Per	
_	Per Staff	Company	Diff.	Per Staff	Company	Diff.
Beginning Balance	11,054.29		11,054.29	10,501.52		10,501.52
Jan-06	11,237.07		11,237.07	10,690.78		10,690.78
Feb-06	11,419.85		11,419.85	10,880.04		10,880.04
Mar-06	11,602.63		11,602.63	11,069.30		11,069.30
Apr-06	11,785.41		11,785.41	11,258.57		11,258.57
May-06	11,968.20		11,968.20	11,447.83		11,447.83
Jun-06	12,150.98		12,150.98	11,637.09		11,637.09
Jul-06	12,333.76		12,333.76	11,826.35		11,826.35
Aug-06	12,516.54		12,516.54	12,015.61		12,015.61
Sep-06	12,699.33	15,897.02	(3,197.69)	12,204.87	14,183.23	(1,978.36)
Oct-06	12,882.11	15,897.02	(3,014.91)	12,394.14	14,183.23	(1,789.09)
Nov-06	13,064.89	15,897.02	(2,832.13)	12,583.40	14,183.23	(1,599.83)
Dec-06	13,247.67	15,897.02	(2,649.35)	12,772.66	14,183.23	(1,410.57)
13-Month Average	12,150.98	4,891.39	7,259.59	11,637.09	4,364.07	7,273.02

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<b>Truck 1</b> Per Company Plant	Accumulated Depreciation Gain	19,404.36		15,897.02 3,507.34	
<b>Per Staff</b> Plant Dep Exp	Accumulated Depreciation Retained Earnings	19,410.51 2,193.39		13,247.67 8,356.23	p.8
<b>Adjustments p.9</b> Plant Dep Exp	Accu Dep Retained Earnings	6.15 2,193.39 2,649.35		4,848.89	-
Truck 2 Per Company Plant	Accumulated Depreciation Gain	20,082.45		14,183.23 5,899.22	
<b>Per Staff</b> Plant Dep Exp	Accumulated Depreciation Retained Earnings	20,098.60 2,271.14		12,772.66 9,597.08	p.8
<b>Adjustments p.9</b> Plant Dep Exp	Accumulated Depreciation Retained Earnings	16.15 2,271.14 1,410.57	- <del></del>	3,697.86	-
<b>Total Adjustments</b> Plant Depreciation Expense	Accumulated Depreciation	22.30 4,464.53 4,059.92	p. 9 p. 9 p. 8		

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#### AUDIT FINDING NO. 3

#### SUBJECT: UNCOLLECTIBLE EXPENSE

**AUDIT ANALYSIS:** In 2006, the utility expensed \$87,415 to electric operations for uncollectible expense. This amount was increased by \$129,249 in the 2008 forecast for increased fuel rates and a projected increase in consumption. The \$87,415 was determined as follows:

Marianna	Fernandina	Total
59,984.92	62,074.74	122,059.66
	(27,028.15)	(27,028.15)
59,984.92	35,046.59	95,031.51
1,478,790.40	1,608,446.60	3,087,237.00
0.22000%	0.90000%	
3,253.34	14,476.02	17,729.36
63,238.26	49,522.61	112,760.87
18,806.00	5,121.00	23,927.00
44,432.26	44,401.61	88,833.87
		(1,418.87)
		87,415.00
	59,984.92 59,984.92 1,478,790.40 0.22000% 3,253.34 63,238.26 18,806.00	59,984.9262,074.74 (27,028.15)59,984.9235,046.591,478,790.401,608,446.60 0.22000%0.22000%0.90000%3,253.3414,476.0263,238.2649,522.6118,806.005,121.00

Actual write offs in 2006 were \$58,025 or .184% in Marianna and .101% in Fernandina. The actual write offs were much less than the amount actually accrued by the utility. The average rate of four years of write offs compared to revenue net of industrial customers and interdepartmental revenue is .182% for Marianna and .084% for Fernandina. The average is even less than the actual write offs. If the four year average write off of .00136 is used, uncollectible expense would be reduced by \$33,762. (\$39,450,684 revenue 2006 x average rate .00136=\$53,653; difference between \$53,653-\$84,415 booked above=\$33,762)

**EFFECT ON THE LEDGER:** This entry would be made for the filing only.

**EFFECT ON THE FILING:** Expenses would be reduced by \$33,762.

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# AUDIT FINDING NO. 4

# SUBJECT: PUBLIC RELATION EXPENSES

AUDIT ANALYSIS: In 2006, the utility paid Curly and Pynn for the following:

- 1. Developed and integrated a multi media campaign, to educate FPUC customers, which included home energy makeover events, public speaking engagements, letters to the editor of the local newspapers, talking points for employees, etc.
- 2. Scheduled and organized meetings with the key leadership in both divisions and worked with the division management to assign certain tasks and duties of the team to address the need to educate the public in relation to the fuel increases.
- 3. Scheduled and organized meetings with the entire staff of each division to educate employees about the fuel increases.

Account 913.4, Information and Instructional Advertising expense includes invoices for Curley and Pynn of \$60,202.52 in Marianna and \$60,203.37 in Fernandina for a total of \$120,405.89. Account 916, Miscellaneous Sales Expense, was credited for an entry made to the 913.4 account of \$5,354.38 for each division. The net amount recorded in the 2006 expenses was \$109,697.13.

The utility increased this amount by 103.4% in 2007 and 103.5% in 2008 for customer growth and inflation. In addition \$29,808 was added for informing the customers about the fuel increase. The total included in the 2008 expenses was \$147,205.

Since the fuel increase is already in effect and the rate case will go into effect in 2008, the need for public relations may not extend for the four or five years that the rate increase will be in effect. We annualized actual costs in account 913.4 as of September 2007. This resulted in an amount of \$67,076 which is significantly less than the \$147,205 projected.

The utility should provide support that establishes the need for these costs to continue during the next four years.

**EFFECT ON THE GENERAL LEDGER:** This finding is provided for informational purposes only.

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#### AUDIT FINDING NO. 5

# SUBJECT: LEGAL AND MAILING

**AUDIT ANALYSIS:** Included in account 928, Regulatory Commission expense, were costs paid to Messer, Caparello and Self for costs related to obtaining the new fuel contracts of \$16,301.71 for each Marianna and Fernandina and \$1,646.25 for expanding the territory for a total of \$34,249.67 in 2006. The fuel contracts will not be renewed for another ten years. Therefore, these costs may not be recurring. These costs have been trended up by 102.2% in 2007 and 102.3% in 2008.

The utility also included postage and printing costs for mailing a letter regarding increased electric costs in account 923.1, Outside Services, for \$6,609.96. This account was trended up by inflation of 102.2% in 2007 and 102.3% in 2008 for a total of \$6,911.

**EFFECT ON THE GENERAL LEDGER:** This finding is provided for informational purposes only.

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#### AUDIT FINDING NO. 6

# SUBJECT: CUSTOMER SURVEY

**AUDIT ANALYSIS:** In 2006, the utility charged to account 916, Miscellaneous Sales expense, \$25,600 for a customer survey. The costs were split equally between Marianna and Fernandina. The 916 account was trended up using inflation and customer growth of 103.4% in 2007 and 103.5% in 2008 for a total of \$27,397. The utility plans to continue doing surveys in the future but they may not be as extensive as this one and may cost less. Continuing surveys may only address one aspect of customer service as opposed to the extensive approach used in this one.

Schedule C-7, Operation and Maintenance Expenses, for 2008 shows less in the account due to a credit that was posted to the wrong account as described in the audit finding on public relations costs.

**EFFECT ON THE GENERAL LEDGER:** This finding is provided for informational purposes only.

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# AUDIT FINDING NO. 7

# SUBJECT: MEMBERSHIP OPPORTUNITY FLORIDA

**AUDIT ANALYSIS:** Marianna account 930.23, Economic Development includes \$5,000 for membership dues to Opportunity Florida. The utility joined this organization for networking opportunities with other industries.

The 930.23 account was trended up using inflation and customer growth of 103.4% in 2007 and 103.5% in 2008 or a total of \$5,351.

If the Commission does not determine that the membership benefits the customers, these costs should be removed.

**EFFECT ON THE GENERAL LEDGER:** This finding is provided for informational purposes only.

**EFFECT ON THE FILING:** If the Commission does not believe the membership benefits the customers, \$5,351 should be removed from 2008 expenses.

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# AUDIT FINDING NO. 9

# SUBJECT: TRAVEL

**AUDIT ANALYSIS:** Marianna's account 588.2, Other Distribution Expense, includes \$677.69 of airline expenses for the wife of its safety contractor. This account was trended up by payroll and customer growth of 106.8% in 2007 and 106.8% in 2008 for a total of \$773.

**EFFECT ON THE GENERAL LEDGER:** This finding has no effect on balance sheet accounts in 2006 so no adjustment is necessary to the ledger.

EFFECT ON THE FILING: Expenses should be reduced by \$773 in 2008.

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#### AUDIT FINDING NO. 10

#### SUBJECT: TRANSFORMER PAD

**AUDIT ANALYSIS:** Fernandina's account 595.3, Maintenance of Transformers, included \$2,400 to remove a pad and set a new transformer at the Ritz Carlton Hotel in August 2006. The account was trended up using payroll and customer growth of 106.8% in 2007 and 106.8% in 2008 for a total of \$2,738. This amount should be capitalized to account 115.1010.368 and depreciated at 4.2%.

Month	Plant	Depreciation Expense	Accumulated Depreciation
August	2,400.00	8.40	8.40
September	2,400.00	8.40	16.80
October	2,400.00	8.40	25.20
November	2,400.00	8.40	33.60
December	2,400.00	8.40	42.00
Total	12,000.00	42.00	
13-month average	923.08	3.23	9.69

EFFECT ON THE GENERAL LEDGER: The following entry should be made:

	DEBIT	CREDIT
Depreciation Expense	42	
Plant	2,400	
Accumulated Depreciation		42
Retained Earnings		2,400

**EFFECT ON THE FILING:** Expenses should be reduced by \$2,738 in 2008. Plant in 2006 should be increased by the average of \$923. Average accumulated depreciation should be increased by \$10. Depreciation expense should be increased by \$42.

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#### AUDIT FINDING NO. 11

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#### SUBJECT: MOVING EXPENSES

**AUDIT ANALYSIS:** The utility paid moving expenses for the new Division Manager. A deposit on a rental house and two months rent were paid in January 2006. The total costs for this expense report were \$3,734.21 and were allocated to the following accounts:

		2006	2007	2008
115.4010.580 Fernandina Opera	tion Supervision	1,172.81	1,237.31	1,305.37
115.4010.901 Fernandina Custo	mer Account Supervision	1,136.16	1,198.65	1,264.57
115.4020.590 Fernandina Distrib	ution Maintenance	1,136.16	1,198.65	1,264.57
995.4010.901 Propane		219.91		
115.1430.1 Fernandina		69.17		
	_	3,734.21	3,634.61	3,834.52

Moving costs may not be recurring. The utility should provide support that establishes the need for these costs to continue during the next four years.

**EFFECT ON THE GENERAL LEDGER:** This finding is provided for informational purposes only.

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### **AUDIT FINDING NO. 12**

#### SUBJECT: SUBSTATION MAINTENANCE

**AUDIT ANALYSIS:** In it's "over and above" expenses included in 2008 projected test year expenses on filing C-7, Operation and Maintenance Expenses, the utility included an amount for annual inspection and maintenance of the substations. The utility proposes to implement this program because lack of maintenance has caused failures. We could not determine if some of the expenses found in 2006 may not have occurred if this program had been in effect sooner. The utility did not make any allowance in it's "over and above" calculation for a decrease in repairs. Some of the higher costs in 2006 are:

Account	Date	Vendor	Description	Amount
115.4020.570	4/7/2006	Megaway	Eng. Serv. For Stepdown Station	2,400.00
115.4020.570	7/7/2006	Tempaco		4,675.02
115.4020.570	6/23/2006	Hughes Supply		4,152.46
115.4020.592	5/3/2006	Industrial Electronics	Breaker and Relay testing for outage	3,483.90
115.4020.592	3/1/2006	GE International	AIP Substation Transformer failed	9,416.00
				24,127.38

Engineering staff needs to determine if these costs will be recurring if an inspection and testing maintenance program is implemented.

The utility should provide support that establishes the need for these costs to continue during the next four years.

**EFFECT ON THE GENERAL LEDGER:** This finding is provided for informational purposes only.

**EFFECT ON THE FILING:** This finding is provided for informational purposes only. The Commission may decide to amortize costs that are not recurring over the estimated period the new rates will be in effect which would reduce expenses.

Docket No. 070304-EI Exhibit KLW-2 (Page 23 of 33) Audit Report

#### **AUDIT FINDING NO. 13**

#### SUBJECT: STORM RESERVE

**AUDIT ANALYSIS:** Commission Order PSC-04-0369-AS-EI allowed for an annual increase to the storm reserve of \$121,625 with additional increases if the utility did not spend the \$22,641 projected for economic development. In 2006, the amount applied to the storm reserve for economic development was \$16,758. In its projected expenses for account 924 for 2008, the utility proposed an increase to the annual accrual to the reserve to \$203,880 plus the \$16,758 of unused economic development costs calculated in 2006. The \$16,745 should be removed as it should not be recurring in the future.

The utility has included \$5,000 of economic development costs in its 2006 test year which were trended up to \$5,351. It has also included an additional \$10,350 for economic development in its estimate of over and above expenses on C-7, Operations and Maintenance Expenses, for 2008 for its Fernandina division.

**EFFECT ON THE GENERAL LEDGER:** There is no effect on the general ledger since these expenses are forecast.

**EFFECT ON THE FILING:** The 2008 forecast should be reduced by the \$16,758 for economic development costs. The Commission may put a similar recommendation in this rate order for the new economic development forecast of \$15,701, but if the order is worded the same, costs will only go to the storm reserve if they are not expensed as planned in the economic development forecast. The new storm allowance accruals should also be reviewed for reasonableness by staff engineers.

Docket No. 070304-EI Exhibit KLW-2 (Page 24 of 33) Audit Report

#### **AUDIT FINDING NO. 14**

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## SUBJECT: MEDICAL BENEFIT FORECAST

**AUDIT ANALYSIS:** In the 2008 projected expenses in C-7, Operation and Maintenance Expenses, for account 926.2, Employee Benefits, Medical, the utility included an 11.4% increase in its medical benefits for 2008. The utility has received a revised estimate from Cigna Health Care which indicates a 34.78% increase in 2008 insurance expense. This would increase the projection from \$543,969 to \$650,336 or an increase of \$106,367 computed as follows. The utility has not re-filed this schedule

unity has not re-mod t	ms seneurie.				
2006 Expense	438,333.00				
Increase 2007	110.0800%				
2007 Projection	482,516.97				
New 2008 Increase	134.78%				
New 2008 Projection	650,336.37				
Projection in Filing	543,969.00				

Difference

EFFECT ON THE GENERAL LEDGER: This finding is for informational purposes only.

**EFFECT ON THE FILING:** This finding is for informational purposes only.

106,367.37

# AUDIT FINDING NO. 15

# SUBJECT: OVERHEAD IN OVER AND ABOVE FORECAST

**AUDIT ANALYSIS:** The utility added several salaries in it's "over and above" expense increases on C-7, Operation and Maintenance Expenses, for its 2008 expense projection for new positions and wage increases. The salary computations included a 37-38% overhead calculation. This calculation included vacation, holiday and sick leave which do not increase the base pay. Based on actual 2006 costs, we determined the actual 2006 overhead for pension, taxes and insurance to be 30.65%.

The following is a schedule of the salaries included and the overhead that were provided in supporting documentation for its "over and above" expenses in its 2008 forecast:

	Α	в	С	D	E	F	G	н	
	Dire	ect			Corporate C	osts Allocate	d	Note A	
Account	Marianna	Fernandina	Corporate	Divided by 1.37	Benefits	Allocation	Amount Electric Used	Difference Staff/Utility Corporate	Total All
4010.580	56,497.00								
4020.5932		5,949.00							
4020.5942		6,163.00						1	
4010.5931	38,304.50	38,304.50							
4010.5881	10,454.50	10,454.50							
4010.928	9,995.50	9,995.50							
4010.920			51,531.00	37,613.87	13,917.13	40.00%	5,566.85	(955.39)	
4010.903			56,992.00	41,600.00	15,392.00	35.00%	5,387.20	(924.56)	
4010.920		ļ	82,200.00	60,000.00	22,200.00	40.00%	8,880.00	(1,524.00)	
4010.92			95,066.00	69,391.24	25,674.76	40.00%	10,269.90	(1,762.54)	
4010.9251			33,280.00	24,291.97	8,988.03	32.00%	2,876.17	(493.61)	
Salary Survey	21,691.00	21,691.00						1	
	136,942.50	92,557.50							
Divided by 1.38	99,233.70	67,070.65							
Benefits Utility	37,708.80	25,486.85							
Benefits Staff	30,415.13	20,557.15	Note B						
Difference	7,293.68	4,929.69						5,660.10	17,883.47

Note A: Column (D (payroll without overhead) x.3065 overhead rate staff x Column F (allocation rate corporate))-Column G (used by company) Note B: Amount above without benefits x .3065 overhead rate staff

EFFECT ON THE GENERAL LEDGER: There is no effect on the general ledger.

EFFECT ON THE FILING: Expenses for 2008 should be reduced by \$17,883.47.

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### **AUDIT FINDING NO. 16**

## SUBJECT: ALLOCATION OF CLEARING

**AUDIT ANALYSIS:** The utility puts several expenses in its 1840 clearing accounts. These accounts are not allocated to all divisions but instead are charged to the divisions through the payroll entry. The allocation through payroll does not allocate as much expense to non-regulated operations as the regular allocation process. The accounts are all payroll related costs. Based on the payroll allocation used by the utility in 2006, 26% of payroll relates to propane and merchandising and jobbing. The following schedule shows how much of the costs were removed using the payroll entry instead of allocating the expenses using payroll and how it effects the electric allocation. The amounts shown below as removed were credits to the clearing accounts. The amounts charged to the electric division are the net of the first two amounts times the rates used by the utility. Staff used the total costs times the payroll allocation rate to determine what it would have charged and compared it to the amount that did get charged to electric. We then trended up the difference using the trend factors for the individual accounts.

Account Type	Removed Non-Reg and Cons.	Total Costs	Charged Electric Co. Methodology	Charged Electric 25% Payroll Alloc.	Difference	Trend Factors	2008 Difference
925.2 Gen. Liab.	87,770.00	574,386.04	189,736.02	143,596.51	46,139.51	106.8/106.8	52,627.83
926.1 Pension	181,835.00	1,396,952.00	425,290.95	349,238.00	76,052.95	105.8/110	88,510.42
926.2 Medical	232,370.00	1,625,883.63	487,688.07	406,470.91	81,217.16	110.08/134.78	120,339.47
926.4 401K	2,490.00	17,259.28	5,169.25	4,314.82	854.43	106.8/106.8	974.58
-	504,465.00	3,614,480.95	1,107,884.29	903,620.24	204,264.05		262,452.31

Expenses allocated to electric would decrease by \$204,264.05 if the utility allocated the total account based on the payroll allocated.

**EFFECT ON THE GENERAL LEDGER:** If this methodology is accepted, the utility method would change going forward but 2006 would not be affected.

**EFFECT ON THE FILING:** If this methodology is accepted, expenses for 2008 should be reduced by \$262,452.31.

# AUDIT FINDING NO. 17

## SUBJECT: COMPARISON OF 2007 TO FORECAST

**AUDIT ANALYSIS:** The 2007 expenses as of September 30, 2007 were annualized and compared to the forecast on schedule C-7 (2007), Operation and Maintenance Expenses, of the filing. The actual annualized costs were \$488,245.33 less than the filing expenses for 2007. Many of the differences related to accounts that had "over and above" expenses. The "over and above" expenses total \$574,896 in 2007. The only over and above amounts that appear to have been substantially incurred were the general liability account 925.2 and the maintenance of underground lines account 594.2. A schedule showing the computation follows.

**EFFECT ON THE GENERAL LEDGER:** This finding is for informational purposes only and does not affect booked expenses in 2006.

**EFFECT ON THE FILING:** This finding is for informational purposes only.

# Exhibit KLW-2 (Page 28 of 33) Audit Report

	114-Marianna	115-Fernandina			PER C-7		OVER AND
ACCOUNT	AMOUNT	AMOUNT	TOTAL	ANNUALIZED	2007	DIFFERENCE	ABOVE
	Sep-07	Sep-07	Sep-07				
4010 562		4,756.00	4,756.00	6,341.33	42,501.00	(36,159.67)	25,000.00
4010 566		119.00	119.00	158.67	12,116.00	(11,957.33)	12,000.00
4010 580	98,455.00	119,760.00	218,215.00	290,953.33	380,422.00	(89,468.67)	56,408.00
4010 582	8,818.00	36,581.00	45,399.00	60,532.00	94,672.00	(34,140.00)	45,000.00
4010 5831	39,118.00	24,084.00	63,202.00	84,269.33	54,913.00	29,356.33	
4010 5832	27,502.00	9,613.00	37,115.00	49,486.67	65,562.00	(16,075.33)	
4010 5841	446.00	8,853.00	9,299.00	12,398.67	3,723.00	8,675.67	
4010 5842		22,821.00	22,821.00	30,428.00	27,504.00	2,924.00	
4010 585	8,989.00	1,556.00	10,545.00	14,060.00	12,770.00	1,290.00	
4010 586	121,401.00	73,266.00	194,667.00	259,556.00	273,056.00	(13,500.00)	
4010 5871	33,686.00	6,523.00	40,209.00	53,612.00	55,585.00	(1,973.00)	
4010 5872	6,761.00	24,352.00	31,113.00	41,484.00	44,010.00	(2,526.00)	
4010 5881	48,757.00	36,792.00	85,549.00	114,065.33	105,926.00	8,139.33	
4010 5882	23,191.00	67,550.00	90,741.00	120,988.00	155,533.00	(34,545.00)	50,800.00
4010 5883	1,937.00	3,015.00	4,952.00	6,602.67	11,129.00	(4,526.33)	
4010 589	784.00		784.00	1,045.33	1,053.00	(7.67)	
4010 901	23,942.00	36,282.00	60,224.00	80,298.67	73,765.00	6,533.67	1,428.00
4010 9011	14,189.00	16,197.00	30,386.00	40,514.67	49,056.00	(8,541.33)	
4010 902	109,682.00	101,161.00	210,843.00	281,124.00	295,709.00	(14,585.00)	
4010 903	194,643.00	221,881.00	416,524.00	555,365.33	524,917.00	30,448.33	
4010 9031	89,511.00	102,227.00	191,738.00	255,650.67	275,807.00	(20,156.33)	1,349.00
4010 904	17,038.00	15,277.00	32,315.00	43,086.67	87,590.00	(44,503.33)	175.00
4010 905	31,979.00	17,418.00	49,397.00	65,862.67	80,765.00	(14,902.33)	
4010 9051	5,644.00	6,445.00	12,089.00	16,118.67	16,804.00	(685.33)	
4010 9131	300.00		300.00	400.00		400.00	
4010 9132	3,620.00		3,620.00	4,826.67	1,589.00	3,237.67	
4010 9133	2,657.00	2,552.00	5,209.00	6,945.33	8,504.00	(1,558.67)	
4010 9134	50,307.00	50,169.00	100,476.00	133,968.00	154,148.00	(20,180.00)	28,800.00
4010 916		571.00	571.00	761.33	13,699.00	(12,937.67)	
4010 920	321,766.00	435,331.00	757,097.00	1,009,462.67	1,071,369.00	(61,906.33)	58,302.00
4010 9211	4,248.00	4,280.00	8,528.00	11,370.67	10,867.00	503.67	
4010 9212	2,382.00	2,404.00	4,786.00	6,381.33	7,111.00	(729.67)	
4010 9213	3,377.00	3,388.00	6,765.00	9,020.00	8,113.00	907.00	
4010 9214	27,347.00	24,363.00	51,710.00	68,946.67	34,425.00	34,521.67	
4010 9215	40,259.00	40,579.00	80,838.00	107,784.00	93,308.00	14,476.00	
4010 9216	1,088.00	2,690.00	3,778.00	5,037.33	6,913.00	(1,875.67)	5,200.00
4010 8231	4,215.00	7,049.00	11,264.00	15,018.67	18,306.00	(3,287.33)	
4010 9232	8,323.00	8,839.00	17,162.00	22,882.67	40,283.00	(17,400.33)	
4010 9233	74,022.00	78,440.00	152,462.00	203,282.67	226,660.00	(23,377.33)	82,150.00
4010 924	87,462.00	33,430.00	120,892.00	161,189.33	181,238.00	(20,048.67)	
4010 9251	43,976.00	51,421.00	95,397.00	127,196.00	114,957.00	12,239.00	632.00
4010 9252	230,710.00	227,879.00	458,589.00	611,452.00	475,595.00	135,857.00	133,000.00
4010 9261	146,372.00	151,861.00	298,233.00	397,644.00	365,497.00	32,147.00	
4010 9262	164,069.00	171,618.00	335,687.00	447,582.67	488,303.00 •	(40,720.33)	
4010 9263	19,503.00	20,997.00	40,500.00	54,000.00	54,000.00	0.00	
4010 9264	6,463.00	6,693.00	13,156.00	17,541.33	6,157.00	11,384.33	

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# Docket No. 070304-El Exhibit KLW-2 (Page 29 of 33) Audit Report

	114-Marianna	115-Fernandin	а		PER C-7		OVER AND
ACCOUNT	AMOUNT	AMOUNT	TOTAL	ANNUALIZED	2007	DIFFERENCE	ABOVE
	Sep-07	Sep-07	Sep-07				
4010 928	56,323.00	60,226.00	116,549.00	155,398.67	133,967.00	21,431.67	
4010 9302	29,746.00	28,334.00	58,080.00	77,440.00	79,227.00	(1,787.00)	
4010 93022	3,189.00	2,246.00	5,435.00	7,246.67	4,539.00	2,707.67	
4010 93023	5,000.00		5,000.00	6,666.67	15,170.00	(8,503.33)	10,000.00
4010 931	4,299.00	4,333.00	8,632.00	11,509.33	8,490.00	3,019.33	
4020 570		61,912.00	61,912.00	82,549.33	102,430.00	(19,880.67)	
4020 571		24,152.00	24,152.00	32,202.67	80,603.00	(48,400.33)	
4020 573		0.00	0.00	0.00	461.00	(461.00)	
4020 590	26,242.00	69,337.00	95,579.00	127,438.67	146,674.00	(19,235.33)	2,856.00
4020 591		1,962.00	1,962.00	2,616.00	10,411.00	(7,795.00)	
4020 592	6,803.00	22,070.00	28,873.00	38,497.33	75,455.00	(36,957.67)	
4020 5931	2,153.00	12,206.00	14,359.00	19,145.33	46,044.00	(26,898.67)	
4020 5932	449,993.00	224,682.00	674,675.00	899,566.67	1,032,586.00	(133,019.33)	53,248.00
4020 5933	73,662.00	19,777.00	93,439.00	124,585.33	137,755.00	(13,169.67)	
4020 5941	10,051.00	6,492.00	16,543.00	22,057.33	7,968.00	14,089.33	
4020 5942	248.00	166,223.00	166,471.00	221,961.33	143,039.00	78,922.33	5,748.00
4020 5951	33,720.00	8,043.00	41,763.00	55,684.00	68,893.00	(13,209.00)	
4020 5952	7,949.00	10,669.00	18,618.00	24,824.00	7,451.00	17,373.00	
4020 5953		37,099.00	37,099.00	49,465.33	58,267.00	(8,801.67)	
4020 596	8,113.00	24,741.00	32,854.00	43,805.33	52,438.00	(8,632.67)	
4020 597	14,305.00	17,186.00	31,491.00	41,988.00	37,647.00	4,341.00	
4020 598	34,525.00	22,538.00	57,063.00	76,084.00	73,927.00	2,157.00	
4020 935	31,710.00	44,513.00	76,223.00	101,630.67	167,932.00	(66,301.33)	2,800.00
	2,946,970.00	3,149,824.00	6,096,794.00	8,129,058.67	8,617,304.00	(488,245.33)	574,896.00

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EXHIBITS

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Docket No. 070304-EI Exhibit KLW-2 (Page 30 of 33) Audit Report

29

(41,756)

(24,312)

(116,540)

FLORIDA PUBLIC SERVICE COMMISSION Provide a schedule of the 13-month average adjusted rate base EXPLANATION: Type of Data Shown: for the test year, the prior year and the most recent historical Historic Year Ended 12/31/2006 COMPANY FLORIDA PUBLIC UTILITIES year. Provide the details of all adjustments on Schedule B-2. Witness: Jim Mesite, Cheryl Martin Consolidated Electric Division DOCKET NO: 070304-EI (1) (2)\* (3) (4) (5) (6) (7) (8) (10) (9) Accumulated Provision for Net Plant Plant Nuclear Fuel -Working Net Other Line Plant in Depreciation CWPin Service Held For No AFUDC Utility Capital Rate Base Total No. and Amortization No AFUDC Service (1 - 2)Future Use (Net) Plant Allowance Items Rate Base System Per Books (8-3) 72,376,983 40.177.500 1 (32, 199, 482) 1,461,603 41,639,104 (1,682,506) 39,956,598 ~ . . 2 Jurisdictional Factors 100% 100% 100% 100% 100% 100% 100% 100% 3 Jurisdictional Per Books 72,376,983 (32,199,482) 40,177,500 1,461,603 41,639,104 (1,682,506) 39,956,598 -4 Adjustments; Non-regulated Propane Operations (67,783) 33,370 (34,413) (7,343) 5 -. (41,756) \_ Eliminate Interest Bearing Cash Per 2003 6 Rate Case Proceeding (24,312) Eliminate 1/2 Deferred Rate Case Expense 7 Per 2003 Rate Case Proceeding (116,540) Eliminate Fuel Under-Recovery Per 2003 8 (1,716,749) (1,716,749) Rate Case Proceeding 9 10 11 12 (41,756) \$ (1,857,601) \$ (1,899,357) 33,370 \$ (7,343) \$ \$ \$ (67,783) \$ (34,413) \$ \$ 13 Total Adjustments s -. 14 41.597.348 \$ (3.540.107) \$ \$ 38,057,241 72,309,200 \$ (32,166,112) \$ 40,143,087 \$ 1,454,260 \$ 5 \$ 15 Adjusted Jurisdictional 5 16 17 \* Includes Account 2520 - Customer Advances for Construction Recap Schedules: B-2 (2006)

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Supporting Schedules: B-2 (2006), B-3 (2006), B-7 (2006), B-9 (2006)

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#### Schedule C-1 (2006)

FLORIDA PUBLIC SERVICE COMMISSION EXPLANATION:

Provide the calculation of jurisdictional net operating income for the test year, the prior year and the most recent historical year.

Type of Data Shown: Historic Year Ended 12/31/2006 Witness: Mehrdad Khojasteh, Cheryl Martin

COMPANY:FLORIDA PUBLIC UTILITIES Consolidated Electric Division

DOCKET NO.: 070304-EI

		(1)	(2)	(3)	(4)	(5)	(6)	(7) Adjusted
			Non-	Total		Jurisdictional	Jurisdictional	Jurisdictional
Line		Total Company	Electric	Electric	Jurisdictional	Amount	Adjustments	Amount
No.		Per Books	Utility	(1)-(2)	Factor	(3)x(4)	(Schedule C-2)	(5)+(6)
_								
1	Operating Revenues:							
2	Sales of Electricity	47,452,526		47,452,526	100%	47,452,526	(30,359,021)	17,093,505
3	Other Operating Revenues	1,074,705		1,074,705	100%	1,074,705	(759,903)	314,802
4	Total Operating Revenues			48,527,231	100%	48,527,231	(31,118,924)	17,408,307
5								
6	Operating Expenses:							
7	Operation & Maintenance:							
8	Fuel			-	100%	-	-	-
9	Purchased Power	30,606,436		30,606,436	100%	30,606,436	(30,606,436)	-
10	Other	8,163,711		8,163,711	100%	8,163,711	(456,411)	7,707,300
11	Depreciation & Amortization	2,722,498		2,722,498	100%	2,722,498	(11,398)	2,711,100
12	Decommissioning Expense			-	100%	-	-	-
13	Taxes Other Than Income Taxes	3,982,172		3,982,172	100%	3,982,172	(22,079)	3,960,093
14	Income Taxes	772,895		772,895	100%	772,895	8,498	781,393
15	Deferred Income Taxes-Net	(195,788)		(195,788)	100%	(195,788)	•	(195,788)
16	Investment Tax Credit-Net	(32,322)		(32,322)	100%	(32,322)	-	(32,322)
17	(Gain)/Loss on Disposal of Plant			-	100%	-	-	-
18	Total Operating Expenses	46,019,602		46,019,602	100%	46,019,602	(31,087,826)	14,931,776
19								
20	Net Operating Income	2,507,629		2,507,629	100%	2,507,629	(31,098)	2,476,531

Supporting Schedules: C-2, C-4, C-5, C-7

Recap Schedules:

#### Schedule D-1a (2006)

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#### COST OF CAPITAL - 13-MONTH AVERAGE

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FLORIDA PUBLIC SERVICE COMMISSION EXPLANATION: Provide the company's 13-month average cost of capital for Type of Data Shown: the test year, the prior year, and historical base year. Historic Year Ended 12/31/06 COMPANY: FLORIDA PUBLIC UTILITIES Witness: Doreen Cox, Robert Camfield Consolidated Electric Division DOCKET NO .: 070304-EI (A) (B) (C) (D) (E) (F) (G) (H) (I) (J) Line Company Total Specific Pro Rata System Jurisdictional Jurisdictional Cost Weighted Interest No. Class of Capital Per Books Adjustments Adjustments Adjusted Factor Capital Structure Ratio Rate Cost Rate Expense **Regulatory Capital Structure, 2006** Long Term Debt 50,443,237 1. 50,443,237 8.03% 1,268,418 31.33% 15,801,612 0.4152 3.33% 2. Short Term Debt 3,309,077 3,309,077 31.33% 1,036,586 0.0272 7.29% 0.20% 75,536 3. Preferred Stock 600,000 600,000 31.33% 187,953 0.0049 4.75% 0.02% 4. Common Equity 44,943,721 31.33% 0.3699 44,943,721 14,078,859 11.50% 4.25% 5. Customer Deposits 2,136,661 2,136,661 129,626 2,136,661 0.0561 6.07% 0.34% 6. Deferred Income Taxes 4,674,449 4,674,449 4,674,449 0.1228 0.00% 0.00% 7. Tax Credits-Zero Cost 0 0 0.0000 0.00% 0.00% 0 Tax Credits-Weighted Cost 8. 141,120 141,120 141,120 0.0037 9.55% 0.04% 9. TOTAL 106,248,266 106,248,266 38,057,241 1.0000 8.18% 1,473,580 Company Total Cost Weighted Class of Capital Per Books Ratio Rate Cost Rate Conventional Capital Structure, 2006 10. Long Term Debt 50,443,237 0.5080 8.03% 4.08% Rate Base \$38,057,241 11. Short Term Debt 3,309,077 0.0333 7.29% 0.24% **Direct Components** \$6,952,231 \$31,105,010 12. Preferred Stock 600,000 0.0060 4,75% 0.03% 13. Common Equity 44,943,721 0.4526 11.50% 5.21% 31.33% Jurisdictional Factor 14. TOTAL 99,296,036 1.0000 9.55%

Common Equity excludes Flo-Gas

Supporting Schedules: B-1 (2006), B-3 (2006), D-3, D-4a, D-5, D-6

Recap Schedules: