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July 22, 2008

VIA HAND DELIVERY

Ms. Ann Cole, Clerk Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

Re: Application for Authority to Provide Competitive Local Exchange Telecommunications Services by Vixxi Solutions, Inc.

Dear Ms. Cole:

Enclosed for filing, please find a original and 15 copies of Vixxi Solutions, Inc.'s application for authority to provide competitive local exchange service in Florida, along with the required filing fee. This filing also includes a redacted Exhibit 2, which is supporting financial information for this application. In conjunction with this filing, Vixxi is submitting, under a claim of confidentiality, the information contained in Exhibit 2 that Vixxi deems confidential.

Thank you for your assistance with this filing. Please do not he itate to contact me if you have any questions whatsoever.

> COM ECR GCL OPC RCP SSC SGA **ADM** CLK |

Sincerely,

Beth Keating

AKERMAN SENTERFITT

106 East College Avenue, Suite 1200

Tallahassee, FL 32302-1877

Phone: (850) 224-9634 Fax: (850) 222-0103

DOCUMENT NUMBER-DATE ထ S

Enclosures {TL163946;1}

PSC-COMMISSION CLERK

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FLORIDA PUBLIC SERVICE COMMISSION

DIVISION OF COMPETITIVE MARKETS AND ENFORCEMENT

APPLICATION FORM

for

AUTHORITY TO PROVIDE COMPETITIVE LOCAL EXCHANGE TELECOMMUNICATIONS COMPANY SERVICE WITHIN THE STATE OF FLORIDA

Instructions

- A. This form is used as an application for an original certificate and for approval of sale, assignment or transfer of an existing certificate. In the case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Page 8).
- B. Print or type all responses to each item requested in the application. If an item is not applicable, please explain.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. Once completed, submit the original and two (2) copies of this form along with a non-refundable application fee of \$400.00 to:

Florida Public Service Commission Division of the Commission Clerk and Administrative Services 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6770

- E. A filing fee of \$400.00 is required for the sale, assignment or transfer of an existing certificate to another company (Chapter 25-24.815, F.A.C.).
- F. If you have questions about completing the form, contact:

Florida Public Service Commission Division of Competitive Markets and Enforcement 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6600 DOCUMENT NUMBER-DATE 0 6358 JUL 22 8

1.	This is an application for (check one):
	Original certificate (new company).
	Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather that apply for a new certificate.
	Approval of assignment of existing Certificate: Example, a certificated company purchases an existing company and desires to retain the existing certificate of authority and tariff.
2.	Name of company: Vixxi Solutions Inc.
3.	Name under which applicant will do business (fictitious name, etc.):
	Vixxi Solutions Inc.
4.	Official mailing address:
	Street/Post Office Box: 4545 Fuller Drive, Suite 250 City: Irving State: Texas Zip: 75038
5.	Florida address:
	Street/Post Office Box: City: State: Zip:
6.	Structure of organization:
	☐ Individual ☐ Corporation ☐ Foreign Corporation ☐ Foreign Partnership ☐ General Partnership ☐ Limited Partnership ☐ Other,

7.	If individual, provide:
	Name: Title: Street/Post Office Box: City: State: Zip: Telephone No.: Fax No.: E-Mail Address: Website Address:
8.	If incorporated in Florida, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is:
9.	If foreign corporation, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: F08000003049
10.	If using fictitious name (d/b/a), provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is:
11.	If a limited liability partnership, please proof of registration to operate in Florida. The Florida Secretary of State registration number is:
12.	<u>If a partnership</u> , provide name, title and address of all partners and a copy of the partnership agreement.
	Name: Title: Street/Post Office Box: City: State: Zip: Telephone No.: Fax No.: E-Mail Address: Website Address:
13.	If a foreign limited partnership, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is:

FORM PSC/CMP-8 (01/06) Required by Commission Rule Nos. 25-24.810, and 25-24.815

14. Provide F.E.I. Number(if applicable): 13-4308513

15. Who will serve as liaison to the Commission in regard to the following?

(a) The application:

Name: Beth Keating

Title: Attorney, Of Counsel

Street name & number: 106 East College Ave., Suite 1200

Post office box: P.O. Box 1877 (32302-1877)

City: Tallahassee

State: FL Zip: 32301

Telephone No.: (850) 521-8002

Fax No.: (850) 222-0103

E-Mail Address: beth.keating@akerman.com

Website Address: www.akerman.com

(b) Official point of contact for the ongoing operations of the company:

Name: Miranda Peters

Title: Vice President, Operations

Street name & number: 4545 Fuller Drive, Suite 250

Post office box: City: Irving State: Texas Zip: 75038

Telephone No.: 972-791-0911

Fax No.: 972-717-9099

E-Mail Address: mpeters@vixxisolutions.com Website Address: www.vixxisolutions.com

(c) Complaints/Inquiries from customers:

Name: Mary Tuten

Title: Vice President, Delivery Service Street/Post Office Box: 4545 Fuller Drive

City: Irving State: Texas Zip: 75038

Telephone No.: 972-791-0911

Fax No.: 972-717-9099

E-Mail Address: mtuten@vixxisolutions.com Website Address: www.vixxisolutions.com **16.** List the states in which the applicant:

(a) has operated as a Competitive Local Exchange Telecommunications Company.

None to date.

(b) has applications pending to be certificated as a Competitive Local Exchange Telecommunications Company.

With the exception of Florida, none others to date.

(c) is certificated to operate as a Competitive Local Exchange Telecommunications Company.

None.

(d) has been denied authority to operate as a Competitive Local Exchange Telecommunications Company and the circumstances involved.

None.

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None.

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None.

- 17. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:
 - (a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, provide explanation.

No.

(b) granted or denied a competitive local exchange certificate in the State of Florida (this includes active and canceled competitive local exchange certificates). If yes, provide explanation and list the certificate holder and certificate number.

No.

- (c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.
- Mr. Camut's prior experience includes serving as a senior manager for Data Sales with Nextlink-XO Communications, which he departed for other opportunities of increasing levels of responsibility in the telecommunications field.
- Mr. Peters' career has included high level management positions within GTE, AT&T, and Mountain Bell n/k/a Qwest. These positions did not involve Florida operations. These experiences led him to opportunities with Spatial Data, Inc. and his role with Vixxi Solutions, Inc.
- Mr. McKinnon, served as vice-president of ICG Communications, Inc. prior to its purchase by Level 3, when Mr. McKinnon departed for other business opportunities.

18. Submit the following:

- (a) <u>Managerial capability:</u> resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.
- (b) <u>Technical capability:</u> resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.
- (c) <u>Financial Capability:</u> applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

- 1. the balance sheet,
- 2. income statement, and
- 3. statement of retained earnings.

Note: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of competitive local exchange telecommunications company (CLEC) service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide competitive local exchange telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

Company Owner or Officer

Print Name: Richard A. Peters Title: Chief Technical Officer Telephone No.: 972-791-0911

E-Mail Address: rpeters@vixxisolutions.com

Signature:

Date:

Note: To complete this interactive form using your computer, use the tab key to navigate between data entry fields.

EXHIBIT 1

BIOGRAPHICAL INFORMATION OF CORPORATE OFFICERS

Executive Biography

A very seasoned and strong management team leads Vixxi. The management team represents a number of years of experience in emergency communications, telecommunications, Federal security, IP Networks, network design and implementation and network carrier industries. The key members of the management team are outlined below:

Christopher Camut, President & CEO

As EVP at Vercuity from 2006 to 2008, the industry leader in telecom expense management, Mr. Camut focused on identifying deliverables and then executing on the promise. His initiatives on process efficiency dramatically increased customer satisfaction and decreased cost. Prior to his work at Vercuity, Mr. Camut was President and General Manager at Landmark Communication, the leading media company in South Florida, with interests in print, television, and internet services. Mr. Camut was able to manage day to day operations while leading a restructuring effort in one of their large data centers. He also implemented a new network technology of ethernet over copper in several of their businesses.

From 2002 through 2005, Mr. Camut was President and CEO of Accelacom of Maryland, a leading provider of wireless, broadband, and data services. Mr. Camut was charged with implementing the capital deployment plan, generating sales growth, (two consecutive years of month-over-month sales growth,) and expanding into the surrounding areas of Philadelphia and Southern New Jersey. This three year process ended with the sale to Airband of Texas.

Additionally, Mr. Camut served as senior manager of Data Sales at Nextlink-XO Communications and developed their first national Major Account team. Prior to XO he was sales manager at Allegiance Telecom Inc., National Marketing and Sales Manager at At Benjamin Obdyke Inc. and Regional sales manager with Milcor.

Richard A. Peters, Chief Technical Officer

Mr. Peters' entire career has been a process of preparing for the leadership of Vixxi. Not only has he been a consultant in all aspects of emergency communications, he has built upon an earlier career with major telecommunications companies, including GTE, AT&T, and Mountain Bell (nka Qwest), always in a top leadership position.

Mr. Peters was the founder and continues as CEO of Spatial Data, Inc., a company whose expertise spans the full length and breadth of GIS analysis, including emergency management, Web-based mapping applications, marketing demographics, Federal security, and wireline and wireless telecommunications planning.

Mr. Petersholds an undergraduate BS degree in engineering and a graduate degree in marketing from the University of Texas. He has attended numerous executive training programs at premier U.S. universities. As a former US Army Special Forces officer, he holds the rank of major in the US Army Reserves.

Douglas O. McKinnon, Chief Financial Officer

Prior to joining Vixxi Solutions, Inc., Mr. McKinnon served as the President and CEO of Cardinal Communications, Inc. (formerly USURF America, Inc., an American Stock Exchange company) a competitive local exchange carrier in multiple states, providing voice (local and long distance telephone services), video (cable and satellite TV) and data (high speed internet) services and real estate and planned community development.

Mr. McKinnon has served as Chief Executive Officer of IP Services, Inc., a next generation communications services provider using broadband Internet Protocol (IP) and Asynchronous Transfer Mode (ATM) based networks, Executive Vice President and Chief Financial Officer of AVIRNEX Communications Group, Inc., a provider of retail telecommunications service including domestic and international long distance and enhanced services to small and medium-sized business customers and served as vice-president of ICG Communications, Inc, one of the country's largest competitive local exchange carriers offering local, long distance, ATM, and frame relay services with a nationwide fiber optic infrastructure. Mr. McKinnon is a former practicing CPA with the SEC practice section of Coopers & Lybrand.

Dr. William Munn, Advisory Board

Dr. Bill Munn was one of the first directors of a 9-1-1 district in Texas, serving as Executive Director of the Tarrant County 9-1-1 District for more than twenty years before retiring in 2006. This district provides enhanced 9-1-1 service to 1.9 million persons through 46 PSAP's. During his tenure at the district, he also served over nine years on the board of managers of the National Emergency Number Association (NENA), and is the only person to serve twice as president of the organization. In 1992 he established the Emergency Number Professional certification program, which has now recognized over 1,000 ENP's.

Following his retirement, Dr. Munn chaired a task force which combined the efforts of NENA, APCO, Amber Alert, and the National Center for Missing and Exploited Children to draft a set of "Best Practices" for missing child calls. These practices will be distributed to all 9-1-1 center in the United States during the summer of 2008.

Dr. Munn also served on the Texas Commission for State Emergency Communications for thirteen years, having been appointed and re-appointed by two governors, and is an active member of the International Emergency Management Association. He is currently an adjunct professor for the Center for Integrative Homeland Security at the Bush School of Government and Public Policy at Texas A&M University

Dan Hoskins, Advisory Board

Mr. Hoskins is Managing Partner at Crescat Capital, an investment management firm managing hedge fund strategies and separately managed accounts and formerly was President of Value Growth Consulting LLC, a provider of strategic consulting and advisory services to venture / private equity investors and their portfolio companies.

From 2004 to 2006, Mr. Hoskins served as SVP of Sales and Market Development at Intrado Inc., the leading provider of 9-1-1 database software and services. He previously was VP and General Manager of Intrado's Wireless Business Unit from 2001 to 2004, which served over 60 wireless operators with wireless 9-1-1 services, and VP of Marketing and Business Development for the Public Safety Systems unit of Lucent Technologies New Ventures Group from 1998 to 2001. Dan helped to spin that unit to Intrado in 1998.

Mr. Hoskins also served on the Cellular Telephony & Internet Association's (CTIA) Board of Directors, its Executive Committee, and the Wireless Internet Caucus Leadership Council.

Mr. Hoskins was Principal at Booz Allen & Hamilton from 1992 to 1998, focused on strategy development and operational restructuring. He earned his MBA with Honors from the University of Chicago's Graduate School of Business in 1992 and his B.S. in Chemical Engineering from the University of Mississippi, magna cum laude, in 1987 while also earning Academic All-American and S.E.C. Scholar Athlete of the Year honors as an offensive guard on the Ole Miss Football team.

Miranda Peters, Vice President Operations

Mrs. Peters possesses sterling qualifications for driving Vixxi's aggressive net work development program. Her career in telecommunications dates back to the period immediately prior to the 1984 Modified Final Judgment that resulted in AT&T's divestiture of its local traffic subsidiaries. Mrs. Peters occupied senior marketing leadership positions for AT&T until 2004, at which time she left to become more active in Spatial Data, being recently tapped to head up the national marketing program for Vixxi.

In addition to numerous graduate level business training accreditations, Mrs. Peters holds a BA Degree in Spanish Literature and MA degree in Speech Pathology, both from University of Kansas. She is a Professional Member of the Dallas/Fort Worth Chapter of the American Marketing Association.

Bucky Wallace, Senior Vice President of Sales

With over 14 years of sales, marketing and business management experience, Mr. Wallace has become a seasoned professional and has a track record of accomplishments such as building new markets, driving revenue growth and improving market positions for industry leaders such

as Landmark Communications, XO Communications, and MCI. Being a strategic and tactical thinker, he has demonstrated success in creating direction, seizing market opportunities and establishing strong relationships to further business development.

Mr. Wallace has built and led highly motivated sales teams achieving record-setting levels of productivity and profitability in very competitive environments. Most recently, he held the position as President and General Manager for a Landmark Communications Company in south Florida, leading his \$6M business unit through an acquisition and integration.

Mr. Wallace was awarded a Bachelors Degree from La Salle University.

Mary Tuten, Vice President of Service Delivery

Mrs. Tuten joined Vixxi Solutions in 2008 and is responsible for implementations, customer satisfaction and process efficiencies. She brings more than 17 years of Service Delivery experience in the telecommunications and technology industries. Before joining the Vixxi team Mrs. Tuten was Vice President of Operations Support at Telwares, a provider of telecommunications spend management solutions. While there she drove significant improvements in process, which resulted in higher customer satisfaction and considerable reduction in operational expenses.

EXHIBIT 2

FINANCIAL INFORMATION (REDACTED)

EXHIBIT 3

AUTHORIZATION FROM FLORIDA DEPARTMENT OF STATE/ DIVISION OF CORPORATIONS



July 10, 2008

BETH KEATING 106 E. COLLEGE AVENUE SUITE 1200 TALLAHASSEE, FL 32301

Qualification documents for VIXXI SOLUTIONS INC. were filed on July 10, 2008 and assigned document number F08000003049. Please refer to this number whenever corresponding with this office.

Your corporation is now qualified and authorized to transact business in Florida as of the file date.

A corporation annual report/uniform business report will be due this office between January 1 and May 1 of the year following the calendar year of the file date. A Federal Employer Identification (FEI) number will be required before this report can be filed. If you do not already have an FEI number, please apply NOW with the Internal Revenue by calling 1-800-829-4933 and requesting form SS-4.

Please be aware if the corporate address changes, it is the responsibility of the corporation to notify this office.

Should you have any questions regarding this matter, please contact this office at (850) 245-6973.

Claretha Golden Regulatory Specialist II New Filing Section Division of Corporations

Letter Number: 808A00040713