### Lance J.M. Steinhart, P.C.

Attorney At Law 1720 Windward Concourse Suite 115 Alpharetta, Georgia 30005



Also Admitted in New York and Maryland

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March 5, 2009

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erson who forwarded check:

deposit information to Records.

#### **VIA OVERNIGHT DELIVERY**

Florida Public Service Commission Ann Cole, Commission Clerk 2540 Shumard Oak Blvd. Gunter Bldg. Tallahassee, Florida 32399-0850 (850) 413-6770

> Re: Talkspan Inc.

To Whom It May Concern:

Enclosed please find one original and six (6) copies of Talkspan Inc.'s (Talkspan) Application for Authority to Provide Local Exchange Telecommunications Service Within the State of Florida.

I also have enclosed a check in the amount of \$400.00 payable to the Florida Public Service Commission to cover the cost of filing these documents.

Please return a stamped copy of the extra copy of this letter in the enclosed preaddressed prepaid envelope.

If you have any questions regarding this matter, please do not hesitate to call me. Thank ECR -you for your attention to this matter. GCL **OPC** Sincerely RCP SSC **SGA** Lance N.M. Steinhart, Esq. **ADM** ttorney for Talkspan Inc. CLK Menahem Perets

DOCUMENT NUMBER-DATE

01850 MAR-63

**FPSC-COMMISSION CLERK** 

#### FLORIDA PUBLIC SERVICE COMMISSION

#### **DIVISION OF COMPETITIVE MARKETS AND ENFORCEMENT**

# APPLICATION FORM for

090123

# AUTHORITY TO PROVIDE COMPETITIVE LOCAL EXCHANGE TELECOMMUNICATIONS COMPANY SERVICE WITHIN THE STATE OF FLORIDA

#### **Instructions**

- A. This form is used as an application for an original certificate and for approval of sale, assignment or transfer of an existing certificate. In the case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Page 8).
- B. Print or type all responses to each item requested in the application. If an item is not applicable, please explain.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. Once completed, submit the original and two (2) copies of this form along with a non-refundable application fee of **\$400.00** to:

Florida Public Service Commission
Division of the Commission Clerk and Administrative Services
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770

- E. A filing fee of \$400.00 is required for the sale, assignment or transfer of an existing certificate to another company (Chapter 25-24.815, F.A.C.).
- F. If you have questions about completing the form, contact:

Florida Public Service Commission Division of Competitive Markets and Enforcement 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6600 DOCUMENT NUMBER-CATE OF 18 OF

1.	This is an application for (check one):
	Original certificate (new company).
	Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather that apply for a new certificate.
	Approval of assignment of existing Certificate: Example, a certificated company purchases an existing company and desires to retain the existing certificate of authority and tariff.
2.	Name of company: Talkspan Inc.
3.	Name under which applicant will do business (fictitious name, etc.):
4.	Official mailing address:
	Street/Post Office Box: 3823 13th Avenue City: Brooklyn State: New York Zip: 11218
5.	Florida address:
	Street/Post Office Box: City: State: Zip:
6.	Structure of organization:
	☐ Individual       ☐ Corporation         ☐ Foreign Corporation       ☐ Foreign Partnership         ☐ General Partnership       ☐ Limited Partnership         ☐ Other,

7.	If individual, provide:
	Name: Title: Street/Post Office Box:
	City: State:
	Zip: Telephone No.:
	Fax No.:
	E-Mail Address: Website Address:
8.	If incorporated in Florida, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is:
9.	<b>If foreign corporation,</b> provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: F06000007932
10.	If using fictitious name (d/b/a), provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is:
11.	<u>If a limited liability partnership,</u> please proof of registration to operate in Florida. The Florida Secretary of State registration number is:
12.	If a partnership, provide name, title and address of all partners and a copy of the partnership agreement.
	Name:
	Title: Street/Post Office Box:
	City:
	State: Zip:
	Telephone No.:
	Fax No.: E-Mail Address:
	Website Address:
13.	If a foreign limited partnership, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is:

FORM PSC/CMP-8 (01/06) Required by Commission Rule Nos. 25-24.810, and 25-24.815 Note: To complete this interactive form using your computer, use the tab key to navigate between data entry fields.

### 14. Provide <u>F.E.I. Number(if applicable)</u>: 20-4832971

## 15. Who will serve as liaison to the Commission in regard to the following?

#### (a) The application:

Name: Lance J.M. Steinhart Title: Regulatory Counsel

Street name & number: 1720 Windward Concourse, Suite 115

Post office box: City: Alpharetta State: Georgia Zip: 30005

Telephone No.: 770-232-9200

Fax No.: 770-232-9208

E-Mail Address: Isteinhart@telecomcounsel.com

Website Address:

#### (b) Official point of contact for the ongoing operations of the company:

Name: Menahem Perets

Title: President

Street name & number: 3823 13th Avenue

Post office box: City: Brooklyn State: New York

Zip: 11218

Telephone No.: (718) 407-1744

Fax No.: (877) 825-5991

E-Mail Address: talkspan@talkspan.com Website Address: www.talkspan.com

#### (c) Complaints/Inquiries from customers:

Name: Menahem Perets

Title: President

Street/Post Office Box: 3823 13th Avenue

City: Brooklyn State: New York

Zip: 11218

Telephone No.: (877) 825-5990

Fax No.: (877) 825-5991

E-Mail Address: info@talkspan.com Website Address: www.talkspan.com

- **16.** List the states in which the applicant:
  - (a) has operated as a Competitive Local Exchange Telecommunications Company.

New York

(b) has applications pending to be certificated as a Competitive Local Exchange Telecommunications Company.

Texas and North Carolina

(c) is certificated to operate as a Competitive Local Exchange Telecommunications Company.

New York

(d) has been denied authority to operate as a Competitive Local Exchange Telecommunications Company and the circumstances involved.

None

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None

- 17. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:
  - (a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, <u>provide explanation</u>.

#### None

(b) granted or denied a competitive local exchange certificate in the State of Florida (this includes active and canceled competitive local exchange certificates). If yes, provide explanation and list the certificate holder and certificate number.

#### None

(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

#### None

#### **18.** Submit the following:

- (a) <u>Managerial capability:</u> resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.
- (b) <u>Technical capability:</u> resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.
- (c) <u>Financial Capability:</u> applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:
  - 1. the balance sheet.
  - 2. income statement, and
  - statement of retained earnings.

**Note:** This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

## THIS PAGE MUST BE COMPLETED AND SIGNED

**REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

**RECEIPT AND UNDERSTANDING OF RULES:** I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of competitive local exchange telecommunications company (CLEC) service in Florida.

**APPLICANT ACKNOWLEDGEMENT:** By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide competitive local exchange telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

# Company Owner or Officer

Print Name: Menahem Perets

Title: President

Telephone No.: (877) 825-5990 E-Mail Address: info@talkspan.com

Signature: Date: 3/3/09

# LIST OF ATTACHMENTS

FINANCIAL INFORMATION

MANAGEMENT INFORMATION

STATEMENT OF FINANCIAL CAPABILITY

# FINANCIAL INFORMATION

# MANAGEMENT INFORMATION

# MENAHEM PERETS 1141 50<sup>TH</sup> STREET BROOKLYN, N.Y. 11219

#### 718-854-1318

# **Biographical Data:**

Born June 18<sup>th</sup>, 1977 and graduated City University of New York in June, 1998. Have been involved in the telecommunications industry since graduation in capacity as account executive, technician, consultant and management. Worked for Smartco and learned technical skills and use of LENS, PMAP and CSOTS.

Started my own telecommunications company in 2001 with a partner, obtained all necessary permits and licenses and dealt with carriers throughout the world. Purchased minutes in volume from foreign carriers and sold them to local carriers. Was and am involved in the day to day operations and have trained and supervised more than 35 employees and technicians.

# STATEMENT OF FINANCIAL CAPABILITY Talkspan Inc.

Applicant has sufficient financial capability to provide the requested service in the State of Florida and has sufficient financial capability to maintain the requested service and to meet its lease or ownership obligations. In support of Applicant's stated financial capability, a copy of its Profit & Loss Statement for the periods ending December 31, 2007 and December 31, 2008 and Balance Sheets as of December 31, 2007 and December 31, 2008 is attached to its application. Applicant intends to fund the provision of service through internally generated cash flow. Applicant also has the ability to borrow funds, if required, based upon its financial capabilities, to provide service in the State of Florida.

#### STATE OF FLORIDA

COMMISSIONERS:
MATTHEW M. CARTER II, CHAIRMAN
LISA POLAK EDGAR
KATRINA J. MCMURRIAN
NANCY ARGENZIANO
NATHAN A. SKOP



OFFICE OF COMMISSION CLERK ANN COLE COMMISSION CLERK (850) 413-6770

# Hublic Service Commission

#### **ACKNOWLEDGEMENT**

	DATE: May 6, 2009
TO:	Lance M. Steinhart
FROM:	Ruth Nettles, Office of Commission Clerk
RE:	Acknowledgement of Receipt of Confidential Filing
I Nam s	Acknowledgement of Neceipt of Confidential Lining

This will acknowledge receipt of a CONFIDENTIAL DOCUMENT filed in Docket Number 090103 or, if filed in an undocketed matter, concerning Financial Statements, and filed on behalf of Talkspan. The document will be maintained in locked storage.

If you have any questions regarding this document, please contact Marguerite Lockard, Deputy Clerk, at (850) 413-6770.

CAPITAL CIRCLE OFFICE CENTER • 2540 SHUMARD OAK BOULEVARD • TALLAHASSEE, FL 32399-0850
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PSC Website: http://www.floridapsc.com

Internet E-mail: contact@psc.state.fl.us