080677-EI 090130-EI

# **EXHIBIT B**

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# **AUGUST 2009**

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08158 406-68

SC-COMMISSION CLERK

#### BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Petition for increase in rates by Florida Power & Light Company.	)	Docket No. 080677-EI
In Re: 2009 depreciation and dismantlement	$\overline{}$	Docket No. 090130-EI
study by Florida Power & Light Company.	)	FILED: July 16, 2009

### (CONFIDENTIAL VERSION)

#### DIRECT TESTIMONY

OF .

#### KIMBERLY H. DISMUKES

ON BEHALF OF THE CITIZENS OF THE STATE OF FLORIDA

DOCUMENT NUMBER-DATE 08158 AUG-68

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#### TESTIMONY

# OF KIMBERLY H. DISMUKES

On Behalf of the Office of the Public Counsel

Before the Florida Public Service Commission Docket No. 080677-EI

1	Q.	WHAT IS YOUR NAME AND ADDRESS?
2	·A.	Kimberly H. Dismukes, 6455 Overton Street, Baton Rouge, Louisiana 70808.
3	Q.	BY WHOM AND IN WHAT CAPACITY ARE YOU EMPLOYED?
4	A.	I am a partner in the firm of Acadian Consulting Group, which specializes in the
5		field of public utility regulation. I have been retained by the Office of the Public
б		Counsel (OPC) on behalf of the Citizens of the State of Florida to analyze the
7		transactions between Florida Power & Light Company's (FPL or the Company)
8 .		and its affiliates and the impact of these transactions on FPL's application for a
9		rate increase.
0	Q.	DO YOU HAVE A SUMMARY OF YOUR QUALIFICATIONS IN
1		REGULATION?
2	A	Ves. Exhibit KHD-1 was prepared for this purpose.

support my testimony and recommendations.

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14

15

Q.

16 Q. HOW IS YOUR TESTIMONY ORGANIZED?

DO YOU HAVE EXHIBITS IN SUPPORT OF YOUR TESTIMONY?

Yes. Attached to my testimony are Exhibits KHD-2 through KHD-16 which

1	A.	In the first section of my testimony I discuss the importance of examining
2		transactions between FPL and its affiliates. Second, I discuss FPL Group's
3		organizational structure. In the third section I discuss the different ways FPI
4		charges its affiliates, the concerns I have with the different methodologies, and
5		my recommendations. The fourth section contains a discussion of transactions
6		with certain FPL affiliates, including FiberNet, FPLES and FPL Historica
7.		Museum, Inc. In this section I also address the gain on sale of assets to affiliates
8	•	and power monitoring revenue. Fifth, I discuss FPL-New England Division (FPL-
9		NED). Finally, I present a summary of my recommended adjustments.
10	<u>I.</u>	Affiliate Transactions
11	Q.	WHY IS IT IMPORTANT TO CLOSELY EXAMINE AFFILIATE
12		TRANSACTIONS?
13	A.	In a situation involving the provision of services between affiliated companies,
14		the associated transactions and costs are not arms-length dealings. Cost allocation
15		techniques and methods of charging affiliates should be frequently reviewed and
		recogniques and memous or charging armities should be needestry reviewed and
16		analyzed to ensure that the company's regulated operations are not subsidizing the
16 17		
		analyzed to ensure that the company's regulated operations are not subsidizing the
17		analyzed to ensure that the company's regulated operations are not subsidizing the nonregulated operations. Because of the affiliation between FPL and the affiliates
17 18		analyzed to ensure that the company's regulated operations are not subsidizing the nonregulated operations. Because of the affiliation between FPL and the affiliates that contribute to expenses included on the books of FPL, the arms-length
17 18 19		analyzed to ensure that the company's regulated operations are not subsidizing the nonregulated operations. Because of the affiliation between FPL and the affiliates that contribute to expenses included on the books of FPL, the arms-length bargaining of a normal competitive environment is not present in their

23

In the absence of regulation, there is no assurance that affiliate

1.		transactions and allocations will not translate into unnecessarily high charges for
2		FPL's customers. Even when the methodologies for cost allocation and pricing
3		have been explicitly stated, close scrutiny of affiliate relationships is still
4		warranted. Regardless of whether or not FPL explicitly establishes a methodology
5		for the allocation and distribution of affiliate costs, there is an incentive to
6		misallocate or shift costs to regulated companies so that the nonregulated
7		companies can reap the benefits.
8	·Q.	DOES THE COMMISSION HAVE ANY GUIDELINES WHICH
9		CONTROL THE PRICING ARRANGEMENTS BETWEEN UTILITIES
10		AND THEIR AFFILIATES?
11	<b>A.</b>	Yes. The Commission's Rules set forth the criteria to be followed by electric
12	•	utilities when transacting with affiliates. Rule 25-6.1351, Florida Administrative
13		Code (F.A.C.) details the Commission's policy. It excludes affiliate transactions
14		related to the purchase of fuel and related transportation services that are subject
15		to the Commission's review in cost recovery proceedings. The section of the
16		Commission's Rule that details the pricing between affiliates is as follows:
17	•	(3) Non-Tariffed Affiliate Transactions
18 19 20 21 22 23 24 25		(a) The purpose of subsection (3) is to establish requirements for non-tariffed affiliate transactions impacting regulated activities. This subsection does not apply to the allocation of costs for services between a utility and its parent company or between a utility and its regulated utility affiliates or to services received by a utility from an affiliate that exists solely to provide services to members of the utility's corporate family. All affiliate transactions, however,
27		are subject to regulatory review and approval.
28		The rules state that purchases from the utility by the affiliate must be at the
29		higher of fully allocated cost or market price.

1 2 3 4 5 6 7 8 9 10 11 12 13	(b)	A utility must charge an affiliate the higher of fully allocated costs or market price for all non-tariffed services and products purchased by the affiliate from the utility. Except, a utility may charge an affiliate less than fully allocated costs or market price if the charge is above incremental cost. If a utility charges less than fully allocated costs or market price, the utility must maintain documentation to support and justify how doing so benefits regulated operations. If a utility charges less than market price, the utility must notify the Division of Economic Regulation in writing within 30 days of the utility initiating, or changing any of the terms or conditions, for the provision of a product or service. In the case of products or services currently being provided, a utility must notify the Division within 30 days of the rule's effective date.
14		The rule further state that purchases from the affiliate must be at the lower
15	of full	y allocated cost or market,
16 17 18 19 20 21 22 23 24 25	(c)	When a utility purchases services and products from an affiliate and applies the cost to regulated operations, the utility shall apportion to regulated operations the lesser of fully allocated costs or market price. Except, a utility may apportion to regulated operations more than fully allocated costs if the charge is less than or equal to the market price. If a utility apportions to regulated operations more than fully allocated costs, the utility must maintain documentation to support and justify how doing so benefits regulated operations and would be based on prevailing price valuation.
26		Finally, the rules states that assets transferred from the affiliate to the
<b>2</b> 7	utility	must be transferred at the lower of cost or market and assets transferred
28	from t	he utility to the affiliate must be transferred at the higher of cost or market.
29 30 31 32 33 34 35 36 37 38 39 40	(d)	When an asset used in regulated operations is transferred from a utility to a nonregulated affiliate, the utility must charge the affiliate the greater of market price or net book value. Except, a utility may charge the affiliate either the market price or net book value if the utility maintains documentation to support and justify that such a transaction benefits regulated operations. When an asset to be used in regulated operations is transferred from a nonregulated affiliate to a utility, the utility must record the asset at the lower of market price or net book value. Except, a utility may record the asset at either market price or net book value if the utility maintains documentation to support and justify that such a transaction benefits regulated operations. An independent appraiser

1 2 3 4		must verify the market value of a transferred asset with a net book value greater than \$1,000,000. If a utility charges less than market price, the utility must notify the Division of Economic Regulation in writing within 30 days of the transfer. (Rule 25-6.1351 F.A.C.)
5	Q.	HAS THE COMMISSION ADDRESSED AFFILIATE TRANSACTIONS
6		IN RECENT ORDERS?
7	A.	Yes. The Commission has also expressed its opinion on affiliate transactions and
8		the precedent that should be followed when examining affiliate transactions.
9 10 11 12 13 14 15 16 17 18 19 20		By their very nature, related party transactions require closer scrutiny. Although a transaction between related parties is not per se unreasonable, it is the utility's burden to prove that its costs are reasonable. Florida Power Corp. v. Cresse, 413 So. 2d 1187, 1191 (Fla. 1982). This burden is even greater when the transaction is between related parties. In GTB Florida, Inc. v. Deason, 642 So. 2d 545 (Fla. 1994) (GTB), the Court established that the standard to use in evaluating affiliate transactions is whether those transactions exceed the going market rate or are otherwise inherently unfair. (FPSC, Order No. PSC-01-1374-PAA-WS; June 27, 2001.)
21	П.	FPL Group, Inc. Organizational Structure
22	Q.	WOULD YOU PLEASE DESCRIBE THE FPL GROUP, INC.
23	•	ORGANIZATION?
24	A.	Yes. FPL Group, Inc. (FPL Group), the parent company of FPL, has more than 500
2 <i>5</i> ·		subsidiaries and affiliates. (Ousdahl Testimony, p. 37.) My Exhibit KHD-2 contains
26		an organizational chart of FPL Group and its affiliates. Its primary subsidiaries
27		include:
28 29		<ol> <li>FPL, the regulated electric company that provides electric service to customers in Florida.</li> </ol>
30 31		2) FPL Group Capital, Inc., (FPL Group Capital) which owns the capital stock of and provides the funding for FPL Group's non-utility companies.

1 2 3 4 5 6		NextEra Energy Resources, LLC (NextEra, formerly FPL Energy of FPLE) is a holding company of subsidiaries involved in geothermal cogeneration, waste-to-energy, and wind powered electric generating projects. NextEra is the largest generator of wind and solar power in North America. NextEra has operations in 27 U.S. states and Canadian provinces.
7 8 9 10		4) FPL FiberNet, LLC (FiberNet) leases wholesale fiber-optic network capacity dark fiber capacity. Its customers include FPL, Internet service providers, as well as telephone, wireless carriers, internet, and other telecommunications companies.
11 12 13		5) FPL Energy Services, Inc. (FPL Energy Services or FPLES) markets the sale of natural gas and offers products and services to residential and commercial customers.
14 15 16 17 18		6) FPL Group Resources, LLC identifies, evaluates and transacts natural gas business activities. This includes the pursuit of a Liquefied Natural Gas import project into Florida, creation of a gas merchant business, and pipeline and storage investments.
19 20 21 22 23 24 25 26 27		7) Palms Insurance Company, Limited (Palms) is an insurance company primarily engaged in providing liability insurance coverage for FPL Group and its subsidiaries. (FPL Group 2008 Form 10-K, p. 14 andResponse to OPC Interrogatory 2.) (http://www.nexteraenergyresources.com/content/where/portfolio/pdf/portfolio by fuel.pdf.; http://www.nexteraenergyresources.com/content/who/facts.shtml. As shown on Exhibit KHD-2, FPL Group's nonregulated affiliates are
28		numerous.
29	Q.	HOW LARGE ARE FPL GROUP'S NONREGULATED OPERATIONS
30		AND HOW HAVE THEY CHANGED OVER TIME?
31	A.	FPL Group's nonregulated businesses are significant, and they are growing.
32		Although FPL Group has many affiliated nonregulated companies, its most active
33		and largest affiliate is NextEra, which owned hundreds of affiliated companies in
34		2008. (FPL Annual Diversification Report 2008.) As shown on Exhibit KHD-3,
35		NextEra represented Begin Confidential End Confidential of FPL Group's

1	consolidated revenue in 2005, decreasing to Begin Confidential Confidential in
2	2006, increasing to Begin Confidential End Confidential in 2007 and to Begin
3	Confidential End Confidential in 2008. Similar representations are depicted for
4 .	investment. As shown on this exhibit, NextEra's gross investment represents Begin
5	Confidential End Confidential of FPL Group's
6	consolidated gross investment in the years 2005, 2006, 2007, and 2008,
7	respectively.
8 <u>m.</u>	Affiliate Charges
9 <b>Q</b> .	WOULD YOU PLEASE EXPLAIN HOW FPL CHARGES ITS
10	AFFILIATES FOR SERVICES AND PRODUCTS IT PROVIDES TO
11	THEM?
12 A.	Yes. FPL uses three methods to charge costs to FPL Group's nonregulated
13	affiliates. These are:
14 15 16 17 18 19 20	Direct - Costs of resources used exclusively for the provision of services that are readily identifiable to an activity. An example of Inter-Company direct costs would be the salary of an [FPL] engineer working on a nonregulated Affiliate's power plant. Direct is also used to indicate work done within FPL (regulated) directly benefiting a Business Unit other than the provider. An example of Intra-FPL direct costs (regulated) would be [FPL] Human Resources charging the operating Business Units for specific
22 23	recruiting activities.
24 25 26 27 28	Assigned - Costs of resources used jointly in the provision of both regulated and non-regulated activities that are apportioned using direct measures of cost causation. The square footage cost of office space used by nonregulated activities would be an example of assignable costs.
29 30 31 32 .	Unattributable (Management Fee) - Cost of resources shared by both regulated and non-regulated activities for which no causal relationship exists. These costs are accumulated and allocated to both regulated and nonregulated activities through the use of the

1 2 3 4		AMF for Inter-Company transactions. The costs associated with FPL Group's board of directors is an example of unattributable costs allocated using the Affiliate Management Fee. (Exhibit KO-9, Page 2.)
5 6	<u>III.A</u>	. Direct Charge Methodology
7	Q.	WOULD YOU PLEASE DESCRIBE THE DIRECT CHARGE METHOD
8		THAT FPL USES?
9	A.	Yes. The direct charge method charges activities to affiliates through specific
10		work orders. Activities which are direct charged include: due diligence
11		investigations conducted by FPL employees for the benefit of an affiliate,
12		assistance with construction projects, transition teams, fleet team support below
13		management level, support for capital projects, and services to plants that are not
14		operated by NextEra. (Response to OPC Document Request 75.)
15		The Power Generation Service fee is also administered through a direct
16		charge process. This fee captures direct support by FPL Power Generation
17		employees to NextEra. (Response to OPC Interrogatory 12.)
18	Q.	HOW ARE COSTS CAPTURED UNDER THE DIRECT CHARGE
19		PROCESS?
20	A.	FPL uses work orders (ER 99) to capture direct charges from the affiliate to FPL.
21		The majority of these work orders are used to record direct charges and record the
22		expense for the support provided by FPL to the affiliate directly to the
23.		intercompany "receivable from affiliate" account. Work orders are also used to
24		process charges to the affiliates for the various service fees and the Affiliate
25		Management Fee.

	Creation of a work order begins with a request that can be submitted via a
	form, an email, or a telephone request. The request is submitted to an employee
	who has been approved to create or modify work orders. Surprisingly, there is not
	a requirement that a record be kept of the request for the establishment of a work
	order or the use of an FPL employee.
	Time spent on support between FPL and affiliates is reported by each
	employee in the SAP payroll program on-line either daily, weekly or biweekly. It
	is posted from payroll to each work order. Employees may record actual time
•	incurred on behalf of affiliates (variable time reporting) or use an estimate such as
	a fixed distribution percentage. The use of variable time reporting as FPL refers to
	this practice is also known as exception time reporting. That is, the employee's
•	time is recorded at his or her company except where they report otherwise.
	According to FPL, each direct line supervisor is responsible for reviewing
	payroll charges reported in each biweekly pay period for his/her direct reports.
	This supervisor also reviews the fixed distributions of time on a semiannual basis.
	When the monthly affiliate bill is prepared, reported hours are loaded for
	overheads and taxes. The bill is recorded as a receivable and delivered to the
	affiliate for its review and approval for payment.
Q.	WHAT WAS THE LEVEL OF DIRECT CHARGES FROM FPL TO ITS
	AFFILIATES FOR 2007 AND 2008 AND WHAT DID FPL PROJECT FOR
	2009, 2010, AND 2011?
A.	As shown on Exhibit KHD-4, direct charges from FPL to its affiliates increased
	from Begin Confidential \$37.8 End Confidential million in 2007 to Begin Confidential \$60.0 End

1		Confidential million in 2008 or an increase of 59%. Several factors contributed to the
2		increase in direct charges, including NextEra's acquisition of the Point Beach
3		Nuclear Plant in September of 2007, two large development and construction
4		contracts which are supervised and managed by FPLES, increased support and
5		projects billed to NextEra, and increased support to FPL Group Capital.
6		(Response to AG Interrogatory 31.)
7		Also shown on Exhibit KHD-4 is the level of direct charges FPL projects
8		it will assess its affiliates in 2009, 2010, and 2011, which is \$42.1 million, \$43.7
9		million, and \$45.0 million, respectively. The Company projects that in 2009 there
10		will be over 41% less in direct charges to affiliates than in 2008. The test year
11		projections follow a similar pattern. Relative to the direct charges in 2008, the
12		2010 and 2011 direct charges are projected to be 39% and 37% less than in 2008.
13	•	FPL has not explained why these charges should be reduced so dramatically from
14		the historic period 2008. As the direct charges are FPL costs that are assigned to
15		its affiliates, any reduction in payroll charges in the projected test year remain on
16		the books of FPL and are charged to regulated ratepayers.
17	Q.	ARE THERE ANY PROBLEMS WITH THE DIRECT CHARGE
18.		METHODOLOGY?
19	A.	Yes. First, I seriously question the failure of FPL for not keeping a record of the
20		request for the establishment of a work order used to direct charge labor costs.
21		This failure provides no audit trail or documentation that the functions performed
22		or the time spent by the employee has any relationship to the original request.

1	Second, the use of exception time reporting is less than ideal when there
2	are costs being shared between regulated and nonregulated affiliates. By its
3	nature, if an employee does not report a change in time reporting, the charges will
4	be associated with the originating company even if time was spent elsewhere. A
5	direct reporting method would overcome the shortcomings of exception time
6	reporting.
7	Third, there does not appear to be adequate follow-up of some direct
8	payroll charges. This was identified in a recent internal audit of the Company's
9	affiliate transactions. In this August 11, 2008 Audit, the auditors found: Begin
0	Confidential
1	End Confidential This is a little like the fox watching the
2	chicken coop. Begin Confidential
3	
4	
5	
6	
7	
8	
9	
0	Confidential
1	
2	End Confidential

1		CHARGES FPL PROJECTS FOR 2009, 2010, AND 2011?
2	A.	I recommend that the Commission require that the Company keep adequate
3		documentation concerning the requests from its affiliate for services that are
4		billed under the direct charge methodology. FPL has not provided any reason why
5	٠	keeping adequate documentation (like the e-mail or phone call record) should not
6		be retained. In fact, I would recommend that a system be set up to keep track of
7		the requests for assistance.
8		Similarly, I recommend that the Commission require those employees that
9		use exception time reporting to use direct time reporting. This will help ensure
10		that the time spent on work for affiliates is properly documented and tracked.
11	III.B.	Shared Cost Methodology
12	Q.	WHAT ARE THE SHARED COSTS THAT ARE ALLOCATED TO FPL
13		GROUP'S AFFILIATES?
<b>1</b> 4	A.	The following are costs that are shared between FPL and its affiliates:
15		Information Management, Human Resources, Facility Security, Cafeteria
16		Operations, Executives, Corporate Finance and Accounting, Data Security,
17		Aircraft Operations, Corporate Communications, Shareholder Services,
18		Environmental Audits and Consulting, Administration of Corporate Travel,
19		Integrated Supply Chain Administration, and Internal Auditing Management
20		(Exhibit KO-9, pp. 8-9.) There is a clear benefit to these smaller nonregulated
21		affiliates sharing administrative services rather than hiring an administrative staff.
22	O.	WOULD YOU DESCRIBE HOW SHARED COSTS ARE ALLOCATED?

1	A.	Yes. The Company used two approaches. The first assigns costs which can be
2		directly apportioned using direct measures—like square footage. The second
3		approach assigns costs that are unattributable, using five different fees.
4	Q.	WOULD YOU DESCRIBE THE COSTS THAT ARE ASSIGNED USING
5		DIRECT MEASURES OR COST DRIVERS?
6	A.	Yes. The Information Management, Human Resources, certain Finance, and
7		certain Other Corporate Services costs are allocated to affiliates using specific
8	•	drivers. The Information Management groups use specific drivers relating to
9		workstations, number of transactions, mainframe time, etc. The Human Resources
10		group uses a headcount driver. The Finance group uses specific drivers related to
11		square footage and capacity. Engineering, Construction and Corporate Services
12		use drivers also related to full-time equivalent employees. (Exhibit KO-9, p. 8.)
13	Q.	WOULD YOU DESCRIBE THE MANAGEMENT FEES USED TO
<b>1</b> 4		ALLOCATE UNATTRIBUTABLE COSTS?
15	A.	Yes. The first fee is the Power Generation Division (PGD) Fee used to charge
16		NextEra for fleet team management and direct plant specific support. Regarding
17		this fee the Company states: "Fully loaded costs are charged to the Affiliate
8		based on budgeted dollars with a year-end true-up based on actual accumulated
9		dollars via specific work orders." (Ibid., p. 1.)
20		The next fee is the Energy Marketing & Trading Business Unit Fee (EMT
21		Service Fee) which:
2 3 4 5		uses the annual budget to estimate the level of service to be provided and will true-up to actual periodically or for year-end no later than January of the following year. There are two parts to this fee: 1. Back-Office, and 2. PMI Facilities Usage. There are two (2)

1 2 3 4 5 6 7 8		groups within the Back-Office portion of the fee: 1. System Group for computer support, and 2. Risk Management. The Systems Group is allocated by specific drivers (i.e. number of devices), and Risk Management is allocated based on a time-study. The second part of the Fee is the PMI Facility Usage, which is allocated base[d] upon total head count applied to a developed facility rate. (Ibid., p. 9.)  The third fee, Information Management Nuclear Service Fee, is used to
9,		
10	,	allocate the costs for the following shared services to NextEra: Passport support,
11		information management, data services, and infrastructure support. This fee uses
12		the annual budget to estimate the level of service to be provided and is trued up to
13		actual no later than January of the following year. Costs for services to support
14		the Passport system are allocated by the number of systems in place. All other
15		service costs are allocated based on the number of generating units. (Ibid., p. 10.)
16		The fourth fee, the Nuclear Division Fee, allocates costs to NextEra for the
17		following shared services: nuclear operations support, nuclear fuels support,
18		nuclear management team support, nuclear engineering support, and nuclear
19		assurance support. The fee uses the annual budget to estimate the level of service
20		to be provided and is trued up no later than January of the following year. (Ibid.)
21	<b>Q.</b> ·	WOULD YOU DISCUSS THE NEXT GROUP OF COSTS THAT MAKE
22	•	UP AFFILIATE MANAGEMENT FEE?
23	A.	Yes. The unattributable portion of the Affiliate Management Fee (AMF) includes
24		costs of FPL corporate staff that provide services to the affiliates of FPL. These
25		services include budgeting and planning, external financial reporting, corporate
26		communications, mail services, and shareholder services. (Ousdahl Testimony, p.
7		41) Costs included in this category are generally allocated using the

1		Massachusetts Formula.
2		The total amount of Affiliate Management Fee that is distributed between
3		FPL and its affiliates is projected to be Begin Confidential
4	·	End Confidential The Company projects
5		that Begin Confidential End Confidential of the total AMF will be
6	٠	allocated to FPL in 2009, 2010, and 2011 respectively. (Response to OPC
7		Document Request 106.)
8	Q.	PLEASE DESCRIBE HOW FPL GROUP'S COSTS ARE CHARGED TO
9	٠	THE UTILITY AND ITS AFFILIATES.
10	A.	All of FPL Group's costs are directly charged to FPL and then allocated to
11		affiliates through the Affiliate Management Fee. (Response to OPC Interrogator)
12		75 and 71.)
13	Q.	WOULD YOU DESCRIBE THE MASSACHUSETTS FORMULA USED
14	٠	TO ALLOCATE A PORTION OF THE AFFILIATE MANAGEMENT FEE
15		AND THE CHARGES FROM FPL GROUP?
16	A.	The Massachusetts Formula is the weighted average of three statistics: payroll,
17		revenues, and average gross property plant and equipment. Each of these three
18		components of the Massachusetts Formula is given equal weight. The companies
19		included in the calculation of the Massachusetts Formula are FPL New England
20	. •	Division, NextEra, FPLE Seabrook Station, FPL Energy Duane Arnold, FPL
21		FiberNet, FPL Energy Services, Palms Insurance Company, FPL Energy Point
22		Beach, and FPL Readi-Power. (Response to OPC Interrogatory 26.)
12		Mr. Exhibit VIII & devicts the Magnetic Remarks would be EDT for

1		the projected years 2009, 2010, and 2011. As shown, for costs attributable to al
2		affiliates that are allocated on the basis of the Massachusetts Formula, the
3		majority of the costs—Begin Confidential
4	٠	End Confidential—are attributed to FPL.
5	Q.	DO YOU AGREE WITH THE ALLOCATION METHOD USED TO
6		DISTRIBUTE MANAGEMENT FEES TO FPL AND ITS AFFILIATES
7		DURING THE PROJECTED TEST YEARS?
8	A.	No, I do not. There are several problems with the allocation factors used by the
9		Company to distribute the management fee to its affiliates.
10		First, for several specific drivers used to allocate the attributable-shared
11		costs the data utilized is stale. For several categories of costs being allocated the
12		allocation factor for the projected 2010 and 2011 test years did not change from
13		the factor used in 2008.
14		Second, with respect to the Massachusetts Formula, the Company did not
15		supply data and sufficient support for the methodology used to project its test year
16		allocation factors,
17		Third, the allocation factors are largely size-based and therefore,
18		regardless of the benefits received from the services provided, the majority of the
19		management fees are allocated to the largest company—FPL.
20	Q.	WOULD YOU PLEASE ADDRESS YOUR FIRST CONCERN ABOUT
21		THE COMPANY'S SPECIFIC DRIVERS USED IN THE AFFILIATE
22		MANAGEMENT FEE ALLOCATION?
73	Α	Vec For several of the Management Rees the allocation factors used during the

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test year are stale. There has been substantial growth in NextEra, a nonregulated
affiliate, during the past several years. Yet, in several instances, the Company's
proposed allocation factors do not reflect the growth that has taken place during
2008, much less the growth anticipated in 2009, 2010, and 2011. They are based
upon old data that is not consistent with the projected 2009, 2010, and 2011 test
years. For example, in response to OPC's discovery, the Company stated: "The
FPL Group allocation factors used in the test year projections for FAS 87
expenses were based on data from 2008. The FPL Group allocation factors used
in the test year projections for FAS 106 expenses were based on data from 2007."
(Supplemental Response to OPC Interrogatory 28.)
The information used to allocate Begin Confidential Human Resource Systems
and Human Resource Application Support and Cafeteria Operations End Confidential
is based on 2006 data. (Response to OPC Document Request 106.) The Company
used 2007 data to project FPL Group Post Retirement costs.

One allocation factor has not changed since at least 2006: Begin Confidential YN Actual Percentage of FPL's Subsidiaries SAP Transactions as a Percent of Total FPL Transactions for Subsidiaries Allocation. End Confidential FPL's supporting documentation for this cost allocation factor contains the note: Begin Confidential "This Driver is used to allocate the ISC support costs to Affiliates. We expect the % of transactions to remain consistent on an annual basis unless there is a structural change to our financial systems. As such, no annual update required." End Confidential

WOULD YOU ADDRESS YOUR SECOND CONCERN ABOUT THE

ARRITTATE MANA	COMPAND FOR	ALLOCATIO	NEACTORS?
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A.

Yes. The Company did not provide adequate support for the projected data that it utilized to develop its allocation factors for the Massachusetts Formula. In addition, an examination of the allocation factors from year to year shows that the Company has projected significantly less growth in its nonregulated operations than in the past. It has also failed to provide adequate workpapers and documentation to support some of the allocation factors that it used and the costs included in the AMF.

An examination of the projected growth in the components of the allocation factors for the affiliates suggests that the projections are understated relative to previous years. For example, the revenue component of the Massachusetts Formula for FPLES has decreased by Begin Confidential End Confidential in 2008 and is projected to increase by Begin Confidential and Confidential in 2009, Begin Confidential End Confidential in 2010, and Begin Confidential End Confidential in 2011. The average annual change in revenues from 2008 to 2010 is Begin Confidential Without an explanation from the Company as to the reason for its projection, Begin Confidential End Confidential appears to be a more reasonable growth rate, than the growth rate projected by the affiliate.

Similar problems arise when examining the Property, Plant, and Equipment (PP&E) component of the Massachusetts Formula. In several instances, for 2011 the beginning balances are the same as the 2011 ending balances—indicating that the affiliate will add no plant in service for the projected year 2011. The Company projected no change in PP&E from 2010 to 2011 for the

1		following affiliates NextEra, Seabrook (NextEra), Duane Arnold (NextEra), and
2	٠	Point Beach (NextEra). This failure to properly budget 2011, is problematic and
3		further supports the concerns that have been raised about the use of a 2011 test
4		year for the Company's proposed step rate increase.
5		The average change in ending PP&B for each of these affiliates for the
6	•	years 2008 to 2010 is Begin Confidential and Confidential for NextEra, Begin Confidential
7	•	and Confidential for Seabrook, Begin Confidential and Confidential for Duane Arnold,
8		and Begin Confidential End Confidential for Point Beach. Clearly, it is an unrealistic
9		assumption that these entities will not experience additions to plant in service
10		during 2011.
11		The final component of the Massachusetts Formula where problems
12		appear is the labor component. For example, the proposed growth in labor charges
13		for FiberNet for 2008 and projected for 2009, 2010, and 2011 is Begin Confidential
14		End Confidential respectively. The three-year
15		average from 2008 to 2010 is Begin Confidential End Confidential considerably
16		higher than the projection for 2011.
17	Q.	YOU MENTIONED THAT THE COMPANY DID NOT PROVIDE
18		ADEQUATE SUPPORT FOR ITS PROJECTIONS. WOULD YOU
19	•	PLEASE ADDRESS THIS?
20	A.	Yes. Several interrogatories were issued concerning these projections. The
21		Attorney General propounded the following discovery:
22 23		AG Interrogatory 38. Affiliates. For purposes of this request, please refer to the Company's response to OPC Interrogatory 29.
24		a. Please provide a detailed explanation of how the projections

1 2 3 4	were performed by the Company to project the costs FPL plans to allocate to its affiliates for every fee. To the extent the requested information is available in electronic spreadsheet format, please provide the electronic file with all formulas and links intact.
5 6 7 8 9	b. Please provide a detailed explanation of how the projections were performed by the Company to project the allocation factors FPL plans to use to allocate to its affiliates through its fees. To the extent the requested information is available in electronic spreadsheet format, please provide the electronic file with all formulas and links intact.
11 12 13 14	c. Please provide a detailed explanation of how the projections were performed by the Company to project the costs FPL plans to directly charge to its affiliates. To the extent the requested information is available in electronic spreadsheet format, please provide the electronic file with all formulas and links intact.
16	Company's Response:
17 18 19 20 21 22 23 24 25 26 27 28	a) The process documentation for projecting the Affiliate Management Fee is being provided in "AMF Process Documentation.doc" (Bates No. FPL 144552-144558). This document is confidential and will be made available by FPL for review and inspection by AG at Rutledge, Bcenia & Purnell, P.A., 119 South Monroe Street, Suite 202, Tallahassee, Florida 32301, during regular business hours, 8 a.m. to 5 p.m., Monday through Friday, upon reasonable notice to FPL's counsel. The detail files for the fee calculations for 2009 and 2010 can be seen in FPL's response to OPC's Second Request for Production of Documents No. 106, and the file for 2011 can be seen in FPL's response to SFHHA's Eleventh Set of Interrogatories No. 296.
29 30 31 32 33 34 35	b) The allocation factors in the fee consist primarily of drivers related to Information Management and Human Resources allocations as well as the Massachusetts Formula. Files have been provided that explain the calculation of the 2008 IM and HR drivers. These drivers were used for the 2009, 2010, and 2011 AMF forecasts. The projection of the Mass. Formula allocation factors can be seen in the detail AMF calculation files referenced in part a above. (Response to AG Interrogatory 34.)
37	The document provided by the Company described the projection process
38	in general, but did not contain the workpapers for the detailed projections.
39	OPC also asked the following discovery request:

1 2 3 4 5		OPC Document Request 233. MFR Workpapers. For purposes of this request, please refer to the spreadsheets "MFR C-30 2009 backup.xls," "MFR C-30 2010 backup.xls", and "MFR C-30 2011 backup.xls" provided in the Company's response to OPC Document Request 12.
6 7 8 9 10 11 12 13 14		a. Please provide all supporting documents showing the calculation of how the amounts were derived for the Affiliate Management Fee, Power Generation Division Management Fee, Energy Marketing and Trading Management Fee, Nuclear Division Management Fee, and Direct Services for each affiliate for the year 2008 and 2009, 2010, and 2011 projected test years. To the extent the requested information is available in electronic format, please provide the electronic file. To the extent the requested information is in Excel format, please provide the documents with all formulas and links intact and include all linked and source files.
16		Company's Response: Affiliate Management Fee
17 18 19 20 21		With respect to the Affiliate Management Fee for the year 2008 and the projected test years 2009, and 2010, see FPL's response to OPC's Second Request for the Production of Documents No. 106. For the projected test year 2011, see FPL's response to SFHHA's Tenth Request for Interrogatories No. 296.
22		The documents supplied in response to these discovery requests contain
23		only the amount of the projections, not how the projections were developed.
24		There were no underlying calculations or other support provided concerning the
25		projections.
26.		The Company also provided a five-page document explaining the
27		assumptions behind the projections, but again there were no supporting
28		calculations.
29	Q.	WOULD YOU PLEASE DISCUSS YOUR THIRD CONCERN ABOUT
30		THE SIZED-BASED NATURE OF THE MASSACHUSETTS FORMULA
31		AND THE PROBLEMS THIS PRESENTS?
27		As shown on Exhibit KUD 10 EDI consistently, receives ever

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End Confidential of the costs charged through the Massachusetts Formula. While FPL obviously represents a large share of the FPL Group family of affiliates, the benefits received by each affiliate are not necessarily proportional to the size of the company. This size-based allocation factor fails to reflect the benefit that the affiliates of FPL receive from the shared services. In other words, use of the 3-factor formula implicitly assumes that the larger the affiliate, the greater its received benefit from the performance of a particular function within FPL.

For example, the corporate communications department of FPL provides the following services: internal communication, external media, executive presentations, and mail services. The general counsel department provides shareholder services and environmental services. The financial section includes costs associated with executive salaries and expenses, accounts payable, cash management and banking, cost measurement and allocation, accounting research and financial reporting, corporate taxes, trust fund investments, planning and analysis, corporate budgeting, annual report, security administration, and aircraft operations. (Exhibit KO-9, pp. 8-9.)

The size-based allocation factor ignores the possibility that relatively new competitive companies, like NextEra, FiberNet, FPLES, FPL Group Resources, and others, benefit disproportionately from these corporate functions that are provided by FPL. For the projected test years 2009, 2010, and 2011, NextEra's operations were allocated Begin Confidential

End Confidential FPLES was allocated just Begin Confidential

FiberNet was allocated just Begin Confidential

End Confidential

End Confidential

1		of these costs.
2		As an example, for the projected 2010 test year, NextEra was allocated
3		Begin Confidential End Confidential of the cost of corporate communication
4		general counsel, and finance services. The amount charged to FPLES and
5		FiberNet, amounted to just Begin Confidential Confidential respectively.
6		Converting these amounts to a cost per employee helps to examine if the
7		allocations are reasonable. Since FPL has many more employees than it
8		affiliates, economies of scale would suggest that the cost per employee at FPI
9		should be much less than the affiliates. On a per employee basis, the amount
10		charged to NextEra and FPLES and FiberNet (combined) are: Begin Confidentia
[1		End Confidential respectively. The cost per employee for these
12		same functions for FPL amounts to Begin Confidential Confidential — more
13		than the cost per employee charged to the affiliates.
4		Given that FPL is the largest of the companies and therefore should
5		benefit from its economies of scale, I would have expected its costs per
6		employee to be much lower than those of its much smaller nonregulated affiliates
7		would.
8	Q.	DO YOU HAVE OTHER CONCERNS ABOUT THE MASSACHUSETTS
9		FORMULA FACTORS USED BY FPL?
0	Å.	Yes. FPL's nonregulated affiliates derive many benefits from their relationship
.1		with the utility and its parent. There are many instances in which executives serve
2		in an executive capacity for both FPL its nonregulated affiliates, yet the vast
3		majority of the costs are borne by FPL. For example, the Director and Chairman

of the Board of FPL, Mr. Lewis Hay, is also the Director and Chairman of the
Board for FPL Energy Maine and FPL Group Foundation. Mr. Hay serves as the
Director, President, and Chief Executive Officer of FPL Group Capital, the
affiliate that holds the majority of the nonregulated affiliates of FPL Group; the
Director, Chairman of the Board, and Chief Executive Officer of FPL Group,; and
Chairman of NextBra Energy Maine and NextBra.

While serving in this capacity, for the year 2010 Begin Confidential End Confidential Of Mr. Hay's salary, bonuses, and restricted stock awards are charged to NextEra Begin Confidential End Confidential to FiberNet, and Begin Confidential Begin Confidential End Confidential End

very small share given the capacity in which he serves these companies.

This situation is not limited to Mr. Hay. As shown on Exhibit KHD-6, there are 24 FPL executive officers and directors that also serve as executive officers and directors of the nonregulated affiliates. Armando Olivera, Director and President and CEO of FPL is also the President of BXR, LLC and Director, President and Treasures of FPL Group Foundation, Inc. Manoochehr Nazar, Senior Vice President and Nuclear Chief Operating Officer is also the Vice President of FPL Energy Duane Arnold (NextEra), FPL Energy Point Beach (NextEra), FPL Seabrook (NextEra) and is the Chief Nuclear Officer of FPL Group, Inc. Mariene Santo, Vice President, Customer Service is the Director and/or the President of three FPLES companies and FPL Enersys, Inc., and Mr.

1		Yeager, Vice President, Engineering and Construction, is also an officer — a Vice
, 2		President of 35 nonregulated affiliates of FPL.
3	,	Likewise, the services provided by FPL are a significant benefit to these
4		smaller nonregulated companies that would have a difficult time obtaining these
5		same services with only their own staff.
6	Q.	CAN YOU GIVE SOME OTHER EXAMPLES OF THE BENEFITS FPL'S
7		NONREGULATED AFFILIATES DERIVE FROM THEIR ASSOCIATION
8		WITH FPL AND FPL GROUP?
9	A.	Yes. According to an August 2008 internal audit of the Company's affiliate
10		transactions, Begin Confidential
11		
12		End
13	,	Confidential It would be difficult for FPL's nonregulated affiliates to have access to
14		this many lawyers if they were not associated with FPL and FPL Group. Rather
15		than depending upon the support of this in-house counsel they would more than
16		likely be required to seek outside counsel at a cost which exceeds the payroll,
17		benefits and overhead of the in-house attorneys employed by FPL Group.
18		Similarly, this same audit noted that Begin Confidential
19		
20		
21		(Ibid.) End Confidential If this affiliate were not affiliated with FPL the
22.		expertise to resolve these problems may not have been immediately available and
23		would have needed to be obtained elsewhere.

1	· Q,	WHAT HAS BEEN THE GROWTH PATTERN OF THE COMPANY'S
2		AFFILIATES IN RECENT YEARS?
3	A.	Revenues from nonregulated affiliates have increased from \$2.3 billion to \$4.8
4		billion from 2005 to 2008—an increase of 105% or 26% per year. This compares to
5		FPL's revenues which have increased from \$9.5 billion in 2005 to \$11.6 billion in
6 ·		2008—an increase of 22% or about 6% per year. (FPL Group 2008 Form 10-K, p.
7		97 and 2007 10-K.)
8		Recently, NextEra's earnings have represented an even larger share of
9	-	FPL Group's operations than its share of the revenue or investment. As depicted
10	•	on Exhibit KHD-7, in 2008 NextBra's earnings per share represented 53% of FPL
11		Group's consolidated earnings per share. Prior to 2008, NextEra's earnings per
12		share only represented between 11% and 45% of FPL Group's earnings per share.
13		Not only has its earnings per share increased, but its return on equity has
14		also increased significantly. In 2007 NextEra earned an approximate return on
15		equity of 11.12%, which increased to 15.28% in 2008. This compares to a return
16		on equity for FPL of 11.29% in 2007 and 10.27% in 2008.
17	Q.	NEXTERA APPEARS TO BE AN IMPORTANT AFFILIATE. WOULD
18		YOU DESCRIBE THIS COMPANY IN GREATER DETAIL?
۱9	A.	Yes. NextBra "owns, develops, constructs, manages and operates primarily
20		domestic electric-generating facilities in wholesale energy markets." (FPL Group
21	. ;	2008 Form 10-K, p. 10.) Other services provided by NextEra include "full energy
22		and capacity requirements services primarily to distribution utilities in certain
23		markets," and it owns a retail electric provider in Texas. (Ibid.) According to its

•	
1	website, NextBra was founded as ESI Energy in 1985, established as FPL Energy
2	in 1998, and changed its name to NextEra Energy Resources, LLC on January 7,
3	2009. It owns wind projects as well as solar and gas projects, and nuclear
4	facilities. It claims to be the largest generator of wind and solar power in North
5	America. NextEra has a presence in 25 states and Canada and has more than
6	17,000 megawatts of generation assets in operation.
7	(http://www.nexteraenergyresources.com/content/who/facts.shtml.)
8	NextEra expects its future portfolio capacity growth to come from wind
9	and solar and from asset acquisitions. NextEra plans to add a total of 7,000 MWs
10	to 9,000 MWs of new wind generation from 2008 to 2012. It also plans to pursue
11	opportunities for new solar generating facilities. In April 2009, NextEra
12	announced plans to build a wind turbine service facility in Iowa and launched the
13	BarthEra Renewable Energy Trust, which allows businesses to purchase
14	renewable energy certificates to meet their own sustainability or green energy
15	goals. One hundred percent of the proceeds from the sale of EarthEra renewable
16	energy certificates goes into the EarthBra Renewable Energy Trust which is then
17	used for solar and wind renewable energy construction projects. (FPL Group 2008

Form 10-K, p. 11; News Release, "NextEra Energy Resources to build wind

19 turbine service facility in Iowa," April 1, 2009; News Release, "NextEra Energy

20 Resources launches the EarthEra Renewable Energy Trust to accelerate America's

21 move to a clean energy future," April 1, 2009.)

Q. NEXTERA ALSO APPEARS TO BE IMPORTANT FOR ITS ABILITY TO
GENERATE REVENUES AND EARNINGS FOR FPL GROUP AND ITS

1		PRESENCE IN THE FPL GROUP. HAVE YOU EXAMINED ANY
2		DOCUMENTS WHICH SHOW THE EMPHASIS PLACED ON THIS
3		COMPANY?
4	Α.	Yes. FPL Group's 2006 Annual Report cover page illustrates the importance of
5		NextEra to the company's future growth.
6		The cover page, a copy of which is included in Exhibit KHD-8, shows a
7		picture of solar panels and wind turbines with the words "energy solutions for the
8		next era." (emphasis added.) Using the words "next era" on the cover of FPL
9		Group's Annual Report to its stockholders clearly demonstrates NextEra's
10		importance to the management of FPL Group. The same logo and wind turbines are
11		depicted on FPL Group's home pages.
12		NextEra's future plans are discussed in the Annual Report and, in fact, in the
13		letter to its shareholders, equal space was given to FPL and NextEra—each being
14		discussed on a separate page.
15		The Annual Report addressed the future plans of NextEra:
16 17 18 19 20 21 22 23		Looking ahead, NextEra Energy Resources has a strong pipeline of attractive renewable energy projects. Our wind project pipeline is more than 30,000 megawatts while our solar development pipeline is approximately 1,000 megawatts. Even though in late 2008 we reduced planned capital spending for 2009 by \$1.3 billion in response to economic and financial market conditions, we still expect to add approximately 1,100 megawatts of new wind projects in 2009. (FPL Group 2006 Annual Report, p. AR-4.)
24		In addition, in January 2009, the Public Utility Commission of Texas
25		awarded NextEra \$565 million for construction of transmission facilities to deliver
26		wind power from the Competitive Renewable Energy Zones in west Texas and the
27		Texas panhandle to population centers in Texas. (Ibid.)

1		NextEra's importance and the benefits it receives from being associated with
2		FPL was explained in response to OPC's Interrogatory 305, when asking about Ms.
3		Ousdahl's comment about FPL's role as a "service company."
4 5 6 7 8 9 10		The focus of this sentence is on the increasing role FPL plays in providing operating support, specifically in connection with the recent growth of FPL's operating affiliate, NextEra, which has provided the opportunity for FPL to serve a more sizable fleet of assets, including nuclear and fossil generation, and therefore to more broadly lever its skills and resources. (Response to OPC Interrogatory 305.)
12		NextEra clearly derives substantial financial benefits from being
13		associated with FPL Group and FPL. These benefits are not captured in a cost
14		allocation formula that is based upon size.
15	Q.	YOU HAVE IDENTIFIED SEVERAL PROBLEMS WITH THE
16		COMPANY'S ALLOCATION OF ITS AFFILIATE MANAGEMENT
17		FEES. DO YOU HAVE A RECOMMENDATION CONCERNING THE
18		SPECIFIC DRIVERS THAT YOU DISCUSS ABOVE?
19	A.	Yes, I do. First, to overcome the problem associated with the Company's use of
20		stale allocation factors, I recommend that the Commission update the specific
21		drivers reflect the most recent information available. With respect to the Power
22		Generation Division Fee I recommend that the Commission update the installed
23		megawatts using the Company's disclosures in its 2008 annual report and
24		testimony filed in this proceeding. This will make the level of the management fee
25		allocations consistent with the projected test years.
26		Therefore, I have updated the installed MWs used as the allocation factor
27		to include projects that have been or will be added to the operations of FPL and

NextEra. FPL uses MWs to allocate the salaries and benefits of the Power
Generation Division Executives. I have added 1,000 MWs to NextEra for the
wind generation projects it intends to add for 2009. I have also added the West
County Units 1 and 2 (2,400 MWs) to FPL, which are expected to go online in
2009.
Specifically, using information from the Company's MFRs and FPL
Group's 2008 Annual Report, I recommend capacity additions of 1,250 MWs

Company for FPL. This produces total MWs for FPL in these years of 19,784 (2009), 21,059 (2010) and 22,408 (2011) compared to FPL's values of 19,753 for each of the years 2009, 2010, and 2011. In other words, the Company assumed

(2009), 1,275 MWs (2010), and 1,349 MWs (2011) to the 2008 level used by the

that it would not add any capacity during the projected years 2009, 2010, and

13 2011, much different than its projected test year assumptions.

I made similar updates for NextEra. For 2009, 2010, and 2011, I recommend adding 1,100 MWs, 1,200 MWs, and 1,200 MWs of capacity, respectively. This produced total capacity of 15,941 MWs, 17,141 MWs, and 18,341 MWs for the years 2009, 2010, and 2011, respectively. In contrast, the Company's estimate of total capacity for NextEra was 14,841 MWs for all three years. (Clarke Testimony, p. 11; Response to OPC Interrogatory 23; FPL Group 2008 Annual Report.) Clearly, the Company's estimate of capacity used to allocate the PGD fee is very outdated and should be rejected.

Second, to overcome the problem with the specific drivers of the Affiliate

Management Fee, in instances where the Company did not project an increase for

1		the projected test years, I recommend that the Commission increase the allocation
2		drivers based upon recent growth. Specifically, if the Company updated the
3		allocation factor for 2008 and 2009, I recommend that the Commission use the
4		average increase in the allocation drivers for those two years to develop the 2010
5		and 2011 allocation drivers. If the Company did not update the 2009 allocation
6		factor, then I recommend that the Commission use the increase in the allocation
7		factor using the change in the factor from 2007 to 2008 to project the 2010 and
8		2011 allocation drivers. My recommended drivers are shown on Exhibit KHD-9.
9		My recommended adjustment to overcome these problems is shown on Exhibit
10		KHD-11. As shown, I recommend that the Commission reduce test year expenses
11		by \$2.3 million in 2010 and by \$5.1 million in 2011.
12	Q.	HOW CAN THE COMMISSION OVERCOME THE PROBLEMS
13		ASSOCIATED WITH THE PROJECTIONS FOR THE NUMERATOR
14	٠	AND DENOMINATOR OF THE MASSACHUSETTS FORMULA?
15	A.	To correct for the failure to update the numerators and denominators of the
16		allocation factors used in the Massachusetts Formula, I compared the three-year
17		average growth rate from 2008 to 2010 for each component, for each affiliate, to
18		the percent change for 2011. If the percent change from 2010 to 2011 was less
19		than the three-year average, I made a determination whether the Company's
20		projection seemed reasonable given the historical data and the assumptions
21		provided by Company.
22	•	If it appeared that an affiliate experienced unusually high historical growth
23		one year, I chose the Company's projection as the more conservative approach.

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However, if the Company did not provide an explanation of its assumption or the
three-year average was closer to the historical data, I replaced the Company's
percentage change with the three-year average percentage change.

For instance, for NextEra, the Company projected Begin Confidential

End Confidential growth in revenues for 2011; however, the three-year average is Begin Confidential

End Confidential The Company's response to discovery does not provide enough detail to explain why the projected 2011 growth in revenue should be less than the prior three year average from 2008-2010. The Company did not provide sufficient documentation of these assumptions and calculations; therefore, the reasonableness of the Company's methodology could not be examined. The amount of growth for 2008 and as projected for 2009 and 2010 is Begin Confidential

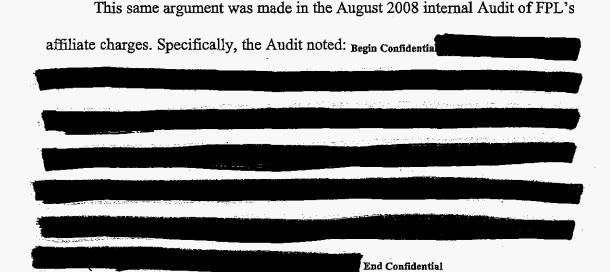
End Confidential respectively. Rather than use the Company's lower estimate, I recommend that the Commission use the three-year average growth rate to estimate the revenue for NextEra to be used in the Massachusetts Formula.

One instance where the three-year average was higher than the projected change for 2011 is the payroll amount for FPLES. The change in payroll for 2008, 2009, 2010, and 2011 is Begin Confidential Confidential Rand Confidential End Confidential End Confidential Although the Company did not provide any support for its projection, it is clear that the unusually high 2009 growth projection skews the average. Therefore, as a conservative measure, I accepted the Company's growth projection.

1		For each component of the Massachusetts Formula for each affiliate,
2		applied this logic in examining and testing the Company's projections. If the
3		Company's explanation was not satisfactory and there were no unusual years,
4		used the average three-year growth rate from 2008 to 2010 to project 2013
5		revenue, labor and plant. The results of my recommendation are depicted or
6		Exhibit KHD-10.
7	Q.	WHAT ADJUSTMENT ARE YOU RECOMMENDING?
8	A.	I am recommending that the Commission reduce 2011 test year expenses by \$1.4
9		million to address the problems I have identified. My recommendation is shown
10	•	on Exhibit KHD-11.
11	Q.	WHAT ABOUT THE PROBLEM WITH THE MASSACHUSETTS
12		FORMULA NOT ACCOUNTING FOR THE BENEFITS THE
13		NONREGULATED AFFILIATES RECEIVE FROM ASSOCIATION
l4		WITH FPL AND FPL GROUP? HOW CAN THE COMMISSION
15		ADDRESS THIS PROBLEM?
6	A.	To address the problems associated with the size-based nature of the allocation
17		factor and the significant benefits the nonregulated affiliates derive from being
8 -		associated with FPL and FPL Group, I recommend that the Commission distribute
9		shared executive costs of the FPL Group between FPL and the nonregulated
20		affiliates with 50% assigned to each. The services provided by the FPL Group
1		executives are generally more strategic in nature and benefit the regulated and
22		nonregulated groups as a whole. The proportion of revenue or property, plant and

The Company has made a similar determination in a change to its
allocation factor for its Nuclear Service Fee. Prior to 2008 the Company allocated
this on the basis of the MWs owned by FPL versus NextEra. However, it changed
this methodology to allocate the charges based upon the number of nuclear units
as opposed to MWs. In making this change the Company stated:
This allocation was determined to be more representative of the level of service provided with a larger nuclear fleet. When operating as a fleet, the support and services provided by employees included in the fee generally benefit all units. A per-

level of service provided with a larger nuclear fleet. When operating as a fleet, the support and services provided by employees included in the fee generally benefit all units. A perunit allocation basis provides an adequate method of capturing the level of service provided to each unit. For example, FPL will be adding approximately 100 MW to each unit at St. Lucie and Turkey Point once the uprate projects are complete. This increase in megawatts will not change the level of service provided to each of the units. As such, a per-unit basis would not result in a disproportionate share of service costs to FPL. (Response to OPC Interrogatory 17.)



I believe that a 50/50 allocation factor for FPL's Executive costs would help offset the fact that the smaller affiliates of FPL, like NextEra, FiberNet, and FPLES, receive significant benefits from the services provided under the management fee, yet these benefits are not reflected in the allocation

1		FPLES, receive significant benefits from the services provided under the
2		management fee, yet these benefits are not reflected in the allocation
3		methodology.
4		As shown on Exhibit KHD-11, the changes that I recommend concerning
5		the allocation of the AMF reduce charges to the Company in the projected years
6		by \$7.9 million for 2010 and \$7.9 million for 2011.
7	<u>IV.</u>	Transactions with Other Affiliates
8	Q.	ARE THERE AFFILIATE COSTS CHARGED TO FPL THAT YOU
9		WOULD LIKE TO ADDRESS?
10	A.	Yes. There are costs charged to FPL by FiberNet that should be adjusted.
11		FiberNet provides wholesale fiber-optic network capacity and dark fiber capacity
12		to FPL. With respect to costs allocated from FiberNet, for the projected test year
13		costs were allocated using fiber miles, fiber capacity, and DS3 capacity. I am
14		recommending one modification to the methodology employed to allocate these
15	-	costs to FPL. As shown on Exhibit KHD-12, the allocation of costs to FPL is
16		based upon the assets owned by FiberNet. A large portion of the costs allocated to
17		FPL are based upon the return on the assets used by FPL. In developing the
18		amount to charge FPL, the Company used a return on investment of Begin Confidential
19		End Confidential I have modified this return to be consistent with the pre-tax
20		overall cost of capital recommended by Dr. Woolridge. The Commission should
21		reject the Company's request to use a rate of return that is substantially in excess
22		of FPL's allowed rate of return and utilize the rate of return recommended by Mr.
23		Woolridge. As shown on this exhibit, this change results in an estimated reduction

1		to charges for the years 2010 and 2011 of \$1,182,224.
2	Q.	FPL ENERGY SERVICES ("FPLES") IS ANOTHER AFFILIATE OF FPL.
3		WHAT SERVICES DOES IT PROVIDE?
4	A.	FPL Energy Services provides energy related products and services to residential,
5		commercial and governmental customers. (http://www.fples.com/aboutus.shtml.)
6	•	For residential customers, FPLES provides the following services, as described on
7	•	FPLES' web page.
8		Protection from Costly Power Surges
9 10 11		SurgeShield is heavy-duty surge protector installed at your meter which prevents power surges from entering your home thru your meter and causing damage to major appliances and systems.
12		Appliance Protection
13 14 15		Home repair bills leaving you with the feeling of empty pockets?  Appliances can break down when you least expect it leaving you with costly home repair bills. ApplianceGard can save you hundreds of dollars.
16		Water Lines and Electric Wiring Protection
17 18 19		Water lines inside and outside of your home and electric wiring inside your home can become damaged or simply worn out over time and can be costly to repair or replace. UtilityGard offers 3 great plans for 1 low price.
20		Power Surge Protection for your Electronics
21 22 23 24		While there's no way to prevent power surges, Power Surge Protection provides coverage for the repair or replacement of your essential electronics and appliances. Best of all, you choose the level of coverage that meets your needs:
25		Readi Power
26 27 28	,	Purchasing a permanent or portable back-up generator is easy with the Readi-Power program. Find out how you can get a customized system that fits your needs and budget.
20.		One Ping

1 2 3		The One Plug device is a meter-based transfer switch installed at your electric meter, making powering appliances through your portable generator quick, easy and convenient.
4	•	(http://www.fples.com/residential.shtml.)
5		For commercial customers, FPLES offers the following services and
6		products:
7		Natural Gas
8 9 10 11		Reliable supply, competitive and flexible pricing options, strong financial backing, and expert advice are all part of the FPL Energy Services advantage. Learn more on how you can get a FREE cost savings analysis today.
12		ESCO-Performance Contracting
13 14		Replace your aging energy infrastructure and fund the entire project with future energy savings from FPLES. Learn how.
15		Energy Efficiency Solutions
16 17 18		Saving money and obtaining financing for turn-key and comprehensive energy efficiency solutions designed for your specific business needs is as simple as one-stop shopping.
19		Power Monitoring
20 21 22 23 24 25		Occurrences such as lightning and high winds can happen at all hours of the day and night - whether you're open for business or not. Power Monitoring protects your sensitive electrical equipment and inventory. (http://www.fples.com/business.shfml.)
2 <del>4</del> 25		Finally, for government customers, FPLES offers performance contracting
26		for installation of energy efficient products. It also provides assistance with
27		financing and funding of the project with "future energy savings."
28		(http://www.fples.com/largebusiness/products/fpl_services_energy_management.
29		shtml.)
30	Q.	DO YOU HAVE ANY CONCERNS ABOUT THE AFFILIATE
31		RELATIONSHIP BETWEEN FPL AND FPLES?

1	A.	Yes. I have several concerns. First, on January 1, 2006, FPL sold to FPLES the
2		natural gas business of FPL. Second, FPLES provides some nonregulated services
3		which may be billed with FPL's electric bill. Third, there may be other relationships
4		between FPLES and FPL which are not priced at the higher of market or cost.
5	Q.	WOULD YOU PLEASE DISCUSS YOUR FIRST CONCERN? PRIOR TO
6		THE SALE OF FPL'S CUSTOMERS TO FPLES, HOW WAS THE
7	٠	REVENUE EARNED FROM THESE CUSTOMERS TREATED?
8	A.	Prior to the sale, the margin for the natural gas business was distributed between
9		FPL and FPLES based upon whether the customer was within FPL's service
10		territory or outside its territory. Under this method, the margin earned on the sale of
11		gas to FPL electric customers was recorded on the books of FPL. This margin
12		ranged between Begin Confidential and and and End Confidential per year.
13		According to the Company, it no longer applies these gas margins to the Company's
14		regulated operations because:
15 16 17 18 19 20 21 22 23 24 25 26 27 28		During the 2005 rate case proceedings in Docket No. 050045-EI, the MFR's that FPL filed with the Florida Public Service Commission ("PSC") for the 2006 test year reflected the transfer of FPL's in-territory Florida Natural Gas business (the "In-Territory Gas Business") to FPLES. This position was presented and discussed in pre-filed testimony by Dennis Brandt (Rebuttal Testimony of C.Dennis Brandt, Docket Nos. 050045-EI, 050188-EI, pages 3-4). This transfer was based on the following: the key infrastructure that supports the business resides in FPLES; a dedicated sales force was established for this business independent of FPL; and this business is unrelated to the provision of electric service. FPL reached a settlement in Docket No. 050045-EI based on those MFR's. (Response to OPC Interrogatory 41.)
29	Q.	DO YOU BELIEVE THE COMPANY'S EXPLANATION FOR MOVING
30		THE GAS MARGIN REVENUES TO ITS NONREGULATED AFFILIATE

1		IS REASONABLE?
2	A.	No, I do not. First, there is nothing in the settlement that endorsed this treatment of
3		these gas margins.
4		Second, the Company's response is inadequate for justifying the proposed
5		ratemaking change of these gas margins. The Company appears to have removed
6		profitable revenue producing operation from the regulated operations and moved i
7	,	to a nonregulated affiliate, FPL has not demonstrated that there have been any
8		changes in the operations of FPL or FPLES that would justify removing these
9		revenues from FPL's regulated operations. FPL has not demonstrated that there have
10		been any changes in the functions performed by FPL in connection with these ga
11		sales and margins. In fact, FPL still procures gas on behalf of FPLES and transfer
12		that gas at cost to FPLES. (Response to OPC Interrogatory 31.)
13	Q.	IS THERE AN AGREEMENT THAT MEMORIALIZES THE SALE OF
14		THESE GAS CONTRACTS TO FPLES?
15	A.	Yes. There is a two-page agreement for the assignment of in-territory gas contract
16		to FPLES. The contract is signed by a representative of FPL and a representative o
17		FPLES. The contract specifies the sale price and the accounting treatment of the sale
18		for both companies. It is important to recognize that while the agreement is signed
19		by two different people, the contract is clearly not an arms-length arrangement. In
20		fact, in this instance, understating the value of the contracts being sold would benefit
21		both parties. FPL would recognize a lower gain on sale and therefore pass though to
22		customers (assuming the gain covered a period when rates would change) a smaller

23

amount, FPLES would recognize a lower cost for the contracts being sold and at the

1		situation. For customers, it's not. The existence of a contract should not put the
2	1	Commission at ease that the sale represented an arms-length result.
3	Q.	WHAT PRICE DID FPLES PAY FOR THESE CONTRACTS?
. 4	A.	The Company has indicated that it transferred the gas contracts to FPLES at a gain
5		of \$611,295. (FPL 2006 Annual Report to the FPSC, p. 455.) According to the
6		agreement between FPL and FPLES, the gain was Begin Confidential amortized over five
7		years and recorded in account 407.450. End Confidential (Response OPC Document
8		Request 246.)
9	Q,	DOES THE COMPANY HAVE ANY DOCUMENTS WHICH INDICATE
10		THAT THE CONTRACTS WERE SOLD AT THE HIGHER OF COST OR
11		MARKET?
12	A.	OPC asked the Company to provide all documents, analyses, and studies that
13		demonstrated that the gas contracts transferred to FPLES were at the higher of cost
14		or market. In response to Document Request Number 231 (b), the Company stated:
15		"FPL has no documents responsive to this request." (Response to OPC Document
16		Request 231.)
17	Q.	HOW WAS THE PURCHASE PRICE DEVELOPED?
18	A.	In response to an OPC data request, the Company provided an electronic spreadsheet
19		which developed the purchase price of \$611,295. (Ibid.) It appears from an audit of
20		this spreadsheet conducted by Risk Management that the purchase price was arrived
21		at with a Begin Confidential "Financial Model (Model) developed by FPLES
22		Management'. End Confidential
23	Q.	WHAT ARE YOUR CONCLUSIONS AND RECOMMENDATIONS

1		Management'. End Confidential
2	Q.	WHAT ARE YOUR CONCLUSIONS AND RECOMMENDATIONS
3		REGARDING THE SALE OF FPL'S GAS CONTRACTS TO FPLES?
4	A.	The sale of the FPL gas contracts to an affiliate was clearly not an arms-length
5	٠	transaction. Moreover, it does not appear that the price at which FPL sold the
6		contracts was reasonable. One of the key assumptions to the analysis that was
7		performed was that the contracts Regin Confidential
8		This does not appear to be a reasonable assumption given the margins that had been
9		earned in the past. These contracts (or like ones) had generated yearly margins for
10		FPL of Begin Confidentis End Confidential Over the five years preceding the sale.
11		Compared to this profit margin, the price at which FPL sold these gas contracts
12		appears low. In addition, the Company has failed to demonstrate that the price at
13		which it sold these contracts was at the higher of cost or market.
14		Given these deficiencies, I recommend that the Commission assume that the
15		contracts had not switched hands and that they still reside with FPL. As was done in
16		the past, I recommend that the gross margin associated with these contracts be
17		flowed through to ratepayers. I developed my recommended adjustment by
18		averaging the gross margin earned from these contracts over the five years preceding
19		the sale. As shown on Exhibit KHD-14, this results in an adjustment to test year
20		revenues of Begin Confidential End Confidential for each of the 2010 and 2011
21	•	test years.
22	Q,	WHAT IS YOUR SECOND CONCERN REGARDING FPL AND FPLES?
23	A.	During the FPL service hearing in Plantation, Florida a customer brought an

1		advertisement he received from FPL Energy Services regarding surge protection
2		service it provided. Apparently, the advertisement indicated that the service could be
3		provided and billed with the customer's electric bill. As discussed above, many or
4		the products and services offered by FPLES could be used by FPL's customers
5		Clearly, if FPL is billing on its electric bills for services that FLPES provides to
6		FPL's residential, commercial, and governmental customers, FPLES should
7		compensate FPL for the use of its personnel, billing systems, collection systems
8		postage, paper and any other costs associated with billing the customer. OPC has
9		issued additional discovery on these matters and intends to present additional
0		information to the Commission on the subject.
1	Q.	WHAT IS YOUR NEXT CONCERN REGARDING FPLES AND FPL?
2	A.	There may be other practices between FPL and FPLES for which the Company is
3		not properly compensated. For example, to the extent that FPL service
4		representatives provide referrals or perform similar functions for FPLES, FPL
5		should be compensated for this invaluable service. OPC has issued additional
6		discovery on this matter and intends to present additional information to the
7		Commission on the subject,
8	Q.	ARE YOU ALSO RECOMMENDING AN ADJUSTMENT FOR THE
9		COSTS RECORDED ABOVE THE LINE FOR FPL HISTORICAL
0		MUSEUM, INC.?
1	A.	Yes. I am recommending that the Commission reduce test year expenses by \$45,470
2		in 2010 and \$46,764 in 2011 for the contributions made by FPL to the Historical
2		Museum (Response to OPC Interporatory 60 and AG Interporatory 27)

1	•	According to FPL, the museum maintains records and artifacts concerning the
2		electric industry as well as FPL historical records. (Supplemental Response to OPC
3		Interrogatory 27.) The museum is a not-for-profit affiliate. FPL pays the operating
4		costs of the museum and records them to FERC Account 930. These costs are
5		reflected on the financial statements of the museum as a contribution. (Second
6		Supplemental Response to OPC Interrogatory 69.)
7	Q.	IT APPEARS THAT THIS IS THE SAME AS A CHARITABLE
8		CONTRIBUTION. HOW HAS THE COMMISSION TREATED THESE
9		TYPES OF EXPENSES IN THE PAST?
10	A.	The Commission has consistently not required customers to bear these costs. In fact,
11		in previous rate cases, the Commission has removed charitable contributions from
12	·	test year expense.
13	Q.	HOW WERE THE COMPANY'S CHARITABLE CONTRIBUTIONS
14		TREATED IN PREVIOUS YEARS?
15	A.	The most recent three rate cases resulted in settlements which did not address
16		charitable contributions. However, in FPL's 1984 rate case, the Commission
17		found:
18 19 20 21 22 23 24 25		Consistent with our decisions in FPL's last two rate cases, we remove from operating expenses \$556,000 of charitable contributions in 1984 and \$434,000 in 1985. FPL may, of course, continue to make contributions to charities; our decision merely provides that the stockholders, and Federal and State governments make the contributions, not the ratepayers. (FPSC, Docket No. 8304650EI, Order No. 13537, July 24, 1984.)
26		The orders in the "last two rate cases" cited in the above quotation were issued in
27		1981 and 1982. In both these proceedings, the Company sought to recover

1		charitable contributions from ratepayers. In the first of these cases, the
2		Commission stated in its order:
3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22		The Company has included as an operating expense \$386,411 in charitable contributions. In earlier rate cases, we have held that it is within our discretion and authority to allow charitable contributions in reasonable amounts as operating expenses for ratemaking purposes, and the decision to include or exclude them is discretionary with the Commission. However, there are policy considerations which argue both for and against the inclusion of such expenses for ratemaking purposes. In this case, FP&L Witness Tallon asserted that the Company's customers are the beneficiaries of the work that charitable organizations accomplish. However, upon consideration, we disagree that such contributions are "truly contributions from the corporation" rather than from the customers. We are persuaded that such contributions are instead more in the nature of involuntary contributions by ratepayers. As a matter of policy, we do not believe such contributions should be borne by ratepayers Accordingly, we have removed from operating expenses the entire amount of contributions to charities projected for the test period, (FPSC, Docket No. 810002-EU (CR), Order No. 10306, September 23, 1981.)
23 24	Q.	HAS THE COMMISSION'S POLICY CHANGED SINCE FPL'S PRIOR RATE CASES?
25	A.	No. In the recent Florida Public Utilities Company rate case, the Commission
26	٠	reiterated its policy. In fact, in this case, the Commission quoted from one of FPL's
27		earlier rate cases.
28 29 30		Our policy concerning the recoverability of charitable donations is stated in the following quote:
31 32 33 34 35 36		In earlier rate cases, we have held that it is within our discretion and authority to allow charitable contributions in reasonable amounts as operating expenses for ratemaking purposes, and the decision to include or exclude them is discretionary with the Commission. However, there are policy
7 8		considerations which argue both for and against the inclusion of such expenses for ratemaking purposes.  In this case, FP&L, Witness Tallon asserted that the

1 2 3 4 5 6 7 8 9 10 II 12 13 14 15 16 17 18 19 20		Company's customers are the beneficiaries of the work that charitable organizations accomplish. However, upon consideration, we disagree that such contributions are "truly contributions from the corporation" rather than from the customers. We are persuaded that such contributions are instead more in the nature of involuntary contributions by ratepayers. As a matter of policy, we do not believe such contributions should be borne by ratepayers. We note our disallowance of such contributions for ratemaking purposes does not have the effect of precluding the Company from continuing to make contributions to charities. It only requires that such contributions be borne by stockholders rather than ratepayers. Accordingly, we have removed from operating expenses the entire amount of contributions to charities projected for the test period. (FPSC, Docket No. 070107-GU, Order No. PSC-07-0671-PAA-GU, p. 11.)
21	Q.	DO YOU BELIEVE THE COMPANY HAS PRESENTED ANY
22		INFORMATION THAT WOULD INDICATE THE CONTRIBUTIONS TO
23		THE HISTORICAL MUSEUM SHOULD BE TREATED DIFFERENTLY
24		THAN IN ACCORDANCE WITH THE COMMISSION'S PAST POLICY?
25	A.	No. Therefore, I recommend that the Commission reduce test year expenses by
26		\$45,470 for 2010 and \$46,764 for 2011.
27	Q.	WOULD YOU DISCUSS YOUR NEXT ADJUSTMENT?
28	A.	Yes. This adjustment concerns the gains on sale of utility assets sold to FPL's
29		nonregulated affiliates. As shown on Exhibit KHD-14, during 2007 and 2008 the
30		Company sold several assets to its affiliates which resulted in a gain on sale. During
31		2007, the Company sold 15 assets which resulted in a total gain of \$4.6 million. The
32	,	largest gain resulted from the sale of a combustion turbine rotor to FPL Group, Inc.
33		which resulted in a gain of \$4.5 million. During 2008, the Company sold 14 assets

1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18		Company's customers are the beneficiaries of the work that charitable organizations accomplish. However, upon consideration, we disagree that such contributions are "truly contributions from the corporation" rather than from the customers. We are persuaded that such contributions are instead more in the nature of involuntary contributions by ratepayers. As a matter of policy, we do not believe such contributions should be borne by ratepayers. We note our disallowance of such contributions for ratemaking purposes does not have the effect of precluding the Company from continuing to make contributions to charities. It only requires that such contributions be borne by stockholders rather than ratepayers. Accordingly, we have removed from operating expenses the entire amount of contributions to charities projected for the test period. (FPSC, Docket No. 070107-GU, Order No. PSC-07-0671-PAA-GU, p. 11.)
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32		largest gain resulted from the sale of a combustion turbine rotor to FPL Group, Inc.
33		which resulted in a gain of \$4.5, million, During 2008, the Company sold 14 assets

1 2 3 4	·	amortized over a five-year period. We reaffirm our existing policy on this issue. (FPSC, Docket No. 060657-GU, Order No. PSC-07-0913-PAA-GU.)
5	Q.	WHAT IS YOUR RECOMMENDATION CONCERNING THESE GAINS?
6	A.	I recommend that the Commission pass theses gains onto customers and amortize
7		them over five years as shown on Exhibit KHD-14. This adjustment amounts to
8		\$1.1 million each for 2010 and 2011.
9	Q.	WOULD YOU PLEASE DISCUSS YOUR LAST ADJUSTMENT?
10	Å.	Yes. My next adjustment relates to power monitoring revenue. The Company has
11		provided conflicting data on the amount of this revenue included in test year results.
12		Power monitoring revenue results from a service provided by FPL to commercial
13		and industrial customers that allows them to monitor their power and record their
14		voltage conditions. In response to one of OPC's discovery questions, the Company
15		indicated that this revenue was \$654,000 in 2010 and \$667,000 in 2011. In response
16		to another discovery question, the Company indicated that the revenue was \$890,366
17		and \$934,885 for 2010 and 2011, respectively. I am recommending an adjustment of
18		the difference between these two amounts to ensure that the test year reflects the
19		higher revenue. As shown on Exhibit KHD-15, my adjustments for the test years are
20		\$236,336 for 2010 and \$267,885 for 2011.
21	<u>v.</u>	FPI-New England Division (FPI-NED)
22	Q.	WOULD YOU PLEASE DESCRIBE FPL-NED?
23	A.	FPL-NED is a separate division of FPL created to hold the expenses and assets of
24		the Seabrook Substation located in New Hampshire. These assets were originally
25		owned by FPL Energy Seabrook, LLC and were purchased by FPL on May 31,
26		2004. (Response to OPC Interrogatory 73.)

1		When NextEra purchased Seabrook Generating Station, the rules and
2		procedures applicable in New England regarding cost recovery of transmission
3		facilities and related expenses did not allow entities, other than Transmission
4		Providers, to receive cost recovery associated with such transmission facilities.
5		NextEra is registered as a generator, and therefore was not able to receive
6		payment for use of its facilities. Therefore, ownership of the Seabrook
7		Transmission Substation, among other things, was transferred to FPL-NED, a
8		division of FPL, which was recognized by NEPOOL, ISO-NE and the FERC as a
9		Transmission Provider in New England. (Ibid.) While FPL claims that all costs
10		associated with operating FPL-NED are properly removed from the test year, the
11		value of being part of FPL is considerable.
12	Q.	HAS THE COMPANY RECENTLY BEEN BEFORE THE COMMISSION
13		REGARDING FPL-NED?
14	A.	Yes, on October 1, 2008, FPL filed an application requesting authority to issue
15		and sell securities. FPL's application also included a request for authority to
16		finance construction expenditures of approximately \$30 million for the planned
17		Seabrook Substation Reliability Improvement Project (Seabrook Substation) in
10		
18		the State of New Hampshire on behalf of FPL-NED. FPL-NED was created as a
19		the State of New Hampshire on behalf of FPL-NED. FPL-NED was created as a separate division of FPL for the purpose of keeping the Seabrook Substation
19		separate division of FPL for the purpose of keeping the Seabrook Substation

1		Subsequent to the Commission's vote, the Company withdrew that portion
2		of its application and filed a Petition for Approval of Financing for the Seabrook
3		Transmission Substation Upgrade with the New Hampshire Public Utility
4		Commission to seek regulatory approval for the financing of the improvements to
5		the Seabrook Substation.
б	Q.	DID THE COMMISSIONERS RAISE CONCERNS ABOUT THE
7		FINANCING AND OWNERSHIP ARRANGEMENTS OF FPL-NED AT
8		THE NOVEMBER 13, 2008 AGENDA CONFERENCE?
9	A.	Yes, they did. In particular Commissioner Skop expressed concern about a
10		regulated Florida utility financing the construction of Seabrook assets which are
11		located in New Hampshire and do not benefit Florida's customers. Specifically,
12		Commissioner Skop commented:
13 14 15		Also, I recognize the absolute right of FPL to withdraw the petition and do appreciate the nonrecourse finance via the intercompany loan. I think that the concern that existed that was objected to last
16		time by myself, OPC, Mr. Wright, was the funding of the out-of-
17		state asset that had no nexus to Florida operations. And I think that,
18 19		you know, essentially by going to the New Hampshire Commission certainly that is another way of accomplishing the
20		same thing via a different forum. But I would like to recognize
21		FPL's good faith effort to address the concerns that were
22	•	previously raised to the extent that, you know, I see that the
23		nonrecourse finance and intercompany loan protects Florida
24		ratepayers, but the remaining issue which was the same one as
25 26		before concerns the precedent the fact that there is no benefit to FPL ratepayers, that FPL is still incurring debt on its balance sheet
27		on behalf of out-of-state operations that have no nexus to the state
28	-	of Florida. I think staff would back me on both of those points if I
29		were to ask them directly. But the commitment by FPL to look at a
30		better entity to move this orphan asset into, I think, solves a lot of
31		the problems. Because particularly in light of a pending rate case,
32		staff has to spend their time to account for an accounting
33		transaction to make sure all the numbers are worked out and the

1 2		entity adjustments are properly done, and that takes staff time away from doing the other things associated with the rate case.
3 4 5 6 7 8 9 10 11 12 13		So I do think that there is some incremental opportunity costs, but I recognize that we need to move forward and address this issue and help, you know, find a better home for the asset. So if FPL will make a good faith commitment towards doing, that certainly will go a long way in resolving my concerns. The only concern I would have in passing that this not be used as precedent on a forward-going basis, but I think that the Commission action and the objections, I think, pretty much speak for themselves on that one. (FPSC, Agenda Conference, November 13, 2008, in Docket No. 080621-EL)
14 15	Q.	DID FPL AND FPL GROUP CAPITAL SUBSEQUENTLY ENTER INTO
16		AN AGREEMENT FOR THE PURPOSE OF FINANCING THE FPL-NED
17		ASSETS?
18	A.	Yes, they did. On December 12, 2008, an agreement was executed whereby FPL
19		Group Capital extended a line of credit to FPL in the amount of \$36.0 million for
20		use in connection with the Seabrook Substation. The contract was signed by Ms.
21		Kathy A. Beilhart on behalf of FPL and by Ms. Kathy A. Beilhart on behalf of
22		FPL Group Capital, Inc. Again, as with other FPL affiliate arrangements, this is
23		not an arms-length agreement.
24	Q.	DID OPC INQUIRE ABOUT FPL'S PLANS TO MOVE THESE ASSETS
25		OUT OF FPL?
26	A.	Yes, it did. In Interrogatory 72, OPC asked FPL about its efforts to move these
27		assets into a different company. The Company responded that the FPL-NED
28		assets will be transferred to a new entity that will be formed under FPL Group
29		Capital. Once the new entity is formed, the Company will transfer the assets

1		subject to a condition precedent for the regulatory approvals. (Response to OPC
2		Interrogatory 72.)
3	Q.	DO YOU HAVE ANY RECOMMENDATIONS FOR SAFEGUARDING
4		RATEPAYERS FROM ANY RISKS RELATED TO THE TRANSFER OF
5		FPL-NED ASSETS TO A SEPARATE COMPANY UNDER FPL GROUP
6		CAPITAL?
7	A.	Yes. FPL-NED and the subsequent owner of these assets have benefited
8		significantly from their ownership by FPL. The Commission should ensure that at
9		the time of the transfer to this new company, the assets are transferred at the
10		higher of cost or market as required by its affiliate transaction rules. In addition,
11		the Commission should order that an independent appraisal be prepared as to the
12		fair market value of these assets, as required by its rules on affiliate transactions.
13		Specifically, Commission Rule 25-6.1351(d) states that "An independent
14		appraiser must verify the market value of a transferred asset with a net book value
15		greater than \$1,000,000. If a utility charges less than market price, the utility must
16		notify the Division of Economic Regulation in writing within 30 days of the
17		transfer." Any gain should be passed through to ratepayers.
18	<u>VI.</u>	Summary of Recommended Adjustments
19	Q.	WOULD YOU PLEASE SUMMARIZE YOUR RECOMMENDED
20		ADJUSTMENTS?
21	A.	Yes. My adjustments are depicted on Exhibit KHD-16. As shown, the total
22		adjustments that I recommend amount to Begin Confidential and Confidential million
23		for the 2010 test year and Begin Confidential End Confidential million to the 2011

1	test year
1	LUST A COT.

- 2 O. DOES THIS COMPLETE YOUR TESTIMONY PREFILED ON JULY 16
- 3 2009?
- 4 A. Yes, it does.

#### CERTIFICATE OF SERVICE DOCKET NO. 080677-EI & 090130-EI

I HEREBY CERTIFY that a copy of the foregoing Direct Testimony Kimberly H.

Dismukes (Confidential Version) has been furnished by U.S. Mail on the 17th day of July, 2009.

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Bill McCollum Cecilia Bradley Office of Attorney General The Capitol-PL01 Tallahassee, FL 32399-1050

South Florida Hospital and Healthcare Association 6030 Hollywood Blvd. Hollywood, FL 33024 Brian P. Armstrong, Esq. Marlene K. Stern, Esq. Nabors, Giblin & Nickerson, P.A. 1500 Mahan Drive, Suite 200 Tallahassee, FL 32308

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Joseph A. McGlothlin Associate Public Counsel

1		KIMBERLY H. DISMUKES
2		QUALIFICATIONS
3		
4	Q.	WHAT IS YOUR EDUCATIONAL BACKGROUND?
5	A.	I graduated from Florida State University with a Bachelor of Science degree in
6		Finance in March, 1979. I received an M.B.A. degree with a specialization in Finance
7		from Florida State University in April, 1984.
8	Q.	WOULD YOU PLEASE DESCRIBE YOUR EMPLOYMENT HISTORY IN
9		THE FIELD OF PUBLIC UTILITY REGULATION?
10	A,	In March of 1979 I joined Ben Johnson Associates, Inc., a consulting firm
11		specializing in the field of public utility regulation. While at Ben Johnson Associates,
12		I held the following positions: Research Analyst from March 1979 until May 1980;
13		Senior Research Analyst from June 1980 until May 1981; Research Consultant from
14		June 1981 until May 1983; Senior Research Consultant from June 1983 until May
[5		1985; and Vice President from June 1985 until April 1992. In May 1992, I joined the
16		Florida Public Counsel's Office, as a Legislative Analyst III. In July 1994 I was
[7		promoted to a Senior Legislative Analyst. In July 1995 I started my own consulting
8		practice in the field of public utility regulation.
9	Q.	WOULD YOU PLEASE DESCRIBE THE TYPES OF WORK THAT YOU
0.0		HAVE PERFORMED IN THE FIELD OF PUBLIC UTILITY REGULATION?
1	A.	Yes. My duties have ranged from analyzing specific issues in a rate proceeding to
22		managing the work effort of a large staff in rate proceedings. I have prepared
:3		testimony, interrogatories and production of documents, assisted with the preparation

I have been actively involved in more than 180 regulatory proceedings throughout the 2 3 United States. I have analyzed cost of capital and rate of return issues, revenue requirement issues, public policy issues, market restructuring issues, and rate design issues, 5 6 involving telephone, electric, gas, water and wastewater, and railroad companies. I have also examined performance measurements, performance incentive plans, and the 8 prices for unbundled network elements related to telecommunications companies. In 9 addition, I have audited the purchased gas adjustment clauses of three gas companies 10 and the fuel adjustment clause of one electronic company in the State of Louisiana. 11 Q. WHAT IS YOUR EXPERIENCE CONCERNING COST OF CAPITAL? 12 In the area of cost of capital, I have analyzed the following parent companies: A. 13 American Electric Power Company, American Telephone and Telegraph Company, American Water Works, Inc., Ameritech, Inc., CMS Energy, Inc., Columbia Gas 14 15 System, Inc., Continental Telecom, Inc., GTE Corporation, Northeast Utilities, Pacific Telecom, Inc., Southwestern Bell Corporation, United Telecom, Inc., and U.S. 16 17 West. I have also analyzed individual companies like Connecticut Natural Gas 18 Corporation, Duke Power Company, Idaho Power Company, Kentucky Utilities 19 Company, Southern New England Telephone Company, and Washington Water 20 Power Company. 21 Q. HAVE YOU PREVIOUSLY ASSISTED IN THE PREPARATION OF 22 TESTIMONY CONCERNING REVENUE REQUIREMENTS?

of cross-examination, and assisted counsel with the preparation of briefs. Since 1979,

Yes. I have assisted on numerous occasions in the preparation of testimony on a wide range of subjects related to the determination of utilities' revenue requirements and related issues.

I have assisted in the preparation of testimony and exhibits concerning the following issues: abandoned project costs, accounting adjustments, affiliate transactions, allowance for funds used during construction, attrition, cash flow analysis, conservation expenses and cost-effectiveness, construction monitoring, construction work in progress, contingent capacity sales, cost allocations, decoupling revenues from profits, cross-subsidization, demand-side management, depreciation methods, divestiture, excess capacity, excessive unaccounted for water, feasibility studies, financial integrity, financial planning, gains on sales, incentive regulation, infiltration and inflow, jurisdictional allocations, non-utility investments, fuel projections, margin reserve, mergers and acquisitions, pro forma adjustments, projected test years, prudence, tax effects of interest, working capital, off-system sales, reserve margin, royalty fees, separations, settlements, used and useful, weather normalization, and resource planning.

Companies that I have analyzed include: Aloha Utilities, Inc. (Florida), Alascom, Inc. (Alaska), Aqua Utilities Florida, Inc., Arizona Public Service Company, Arvig Telephone Company, AT&T Communications of the Southwest (Texas), AT&T Louisiana, Bayside Utility Services, Inc. (Florida), Blue Earth Valley Telephone Company (Minnesota), Bridgewater Telephone Company (Minnesota), Carolina Power and Light Company, CenterPoint Energy Arkla (Louisiana), Central Maine Power Company, Central Power and Light Company (Texas), Central

Telephone Company (Missouri and Nevada), Consumers Power Company (Michigan), C&P Telephone Company of Virginia, Continental Telephone Company (Nevada), C&P Telephone of West Virginia, Connecticut Light and Power Company, Danube Telephone Company (Minnesota), Duke Power Company, East Otter Tail Telephone Company (Minnesota), Easton Telephone Company (Minnesota), Eckles Telephone Company (Minnesota), Bl Paso Electric Company (Texas), Entergy Corporation, Entergy Gulf States (Louisiana), Florida Cities Water Company (North Fort Myers, South Fort Myers and Barefoot Bay Divisions), Florida Power and Light, General Telephone Company (Florida, California, and Nevada), Georgia Power Company, Jasmine Lakes Utilities, Inc. (Florida), Kentucky Power Company, Kentucky Utilities Company, KMP Telephone Company (Minnesota), KW Resort Utilities, Inc. (Florida), Idaho Power Company, Louisiana Gas Service Company, Oklahoma Gas and Electric Company (Arkansas), Kansas Gas & Electric Company (Missouri), Kansas Power and Light Company (Missouri), Lehigh Utilities, Inc. (Florida), Louisiana Land & Water Company Inc., Mad Hatter Utilities, Inc. (Florida), Mankato Citizens Telephone Company (Minnesota), Michigan Bell Telephone Company, Mid-Communications Telephone Company (Minnesota), Mid-State Telephone Company (Minnesota), Mountain States Telephone and Telegraph Company (Arizona and Utah), Nevada Bell Telephone Company, North Fort Myers Utilities, Inc., Northwestern Bell Telephone Company (Minnesota), Potomac Electric Power Company, Public Service Company of Colorado, Puget Sound Power & Light Company (Washington), Questar Gas Company (Utah), Sandy Creek Utility Services, Sierra Pacific Power Inc. (Florida), Sanlando Utilities Corporation (Florida),

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Company (Nevada), South Central Bell Telephone Company (Kentucky), Southern 1 Union Gas Company (Texas), Southern Bell Telephone & Telegraph Company 2 (Florida, Georgia, and North Carolina), Southern States Utilities, Inc. (Florida), 3 Southern Union Gas Company (Texas), Southwestern Bell Telephone Company (Oklahoma, Missouri, and Texas), Sprint, St. George Island Utility, Ltd., Tampa 5 Electric Company, Texas-New Mexico Power Company, Tucson Electric Power 6 Company, Twin Valley-Ulen Telephone Company (Minnesota), United Telephone 7 Company of Florida, Virginia Electric and Power Company, Washington Water 8 9 Power Company, and Wisconsin Electric Power Company. 10 Q. WHAT EXPERIENCE DO YOU HAVE IN RATE DESIGN ISSUES? My work in this area has primarily focused on issues related to costing. For example, 11 A. 12 I have assisted in the preparation of class cost-of-service studies concerning Arkansas 13 Energy Resources, Cascade Natural Gas Corporation, El Paso Electric Company, 14 Potomac Electric Power Company, Texas-New Mexico Power Company, Southern 15 Union Gas Company, and Questar Gas Company. I have also examined the issue of 16 avoided costs, both as it applies to electric utilities and as it applies to telephone 17 utilities. I have also evaluated the issue of service availability fees, reuse rates, 18 capacity charges, and conservation rates as they apply to water and wastewater 19 utilities. 20 WHAT FUEL AUDITS HAVE YOU CONDUCTED? Q٠ 21 A. I have conducted purchased gas adjustment audits of Louisiana Gas Company for the 22 period 1971-2000, CenterPoint Energy Entex for the years 1971 through July 2001.

and CenterPoint Energy Arkla for the years 1971 through December 2001. I have also

audited the fuel adjust clause of Entergy Gulf States, Inc. for the period 1995-2004.

#### 3 Q. HAVE YOU TESTIFIED BEFORE REGULATORY AGENCIES?

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Yes, I have testified before the Arizona Corporation Commission, the Bay County Utility Regulatory Authority, the Connecticut Department of Public Utility Control, the Florida Public Service Commission, the Georgia Public Service Commission, Louisiana Public Service Commission, the Missouri Public Service Commission, the Public Utilities Commission of Nevada, the Public Utility Commission of Texas, and the Washington Utilities and Transportation Commission. My testimony dealt with revenue requirement, financial, policy, rate design, fuel, cost study issues unbundled network pricing, and performance measures concerning Aqua Utilities Florida, Inc., AT&T Communications of Southwest (Texas), Bayside Utility Services, Inc. (Florida), Cascade Natural Gas Corporation (Washington), Central Power and Light Company (Texas), Connecticut Light and Power Company, El Paso Electric Company (Texas), Embarq (Nevada), Florida Cities Water Company, Kansas Gas & Electric Company (Missouri), Kansas Power and Light Company (Missouri), KW Resort Utilities, Inc. (Florida), Houston Lighting & Power Company (Texas), Lake Arrowhead Village, Inc. (Florida), Lehigh Utilities, Inc. (Florida), Louisiana Gas Jasmine Lakes Utilities Corporation (Florida), Mad Hatter Service Company, Utilities, Inc. (Florida), Marco Island Utilities, Inc. (Florida), Mountain States Telephone and Telegraph Company (Arizona), Nevada Bell Telephone Company, North Fort Myers Utilities, Inc. (Florida), Southern Bell Telephone and Telegraph Company (Florida, Louisiana and Georgia), Southern States Utilities, Inc. (Florida),

Docket Nos. 080677-EI & 090130-EI Kimberly H. Dismukes Qualifications Exhibit KHD-1, Page 7 of 7

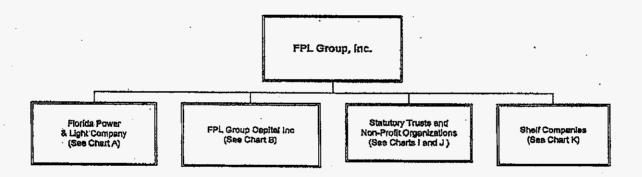
1		Sprint of Nevada, St. George Island Utilities Company, Ltd. (Florida), Puget Sound
2		Power & Light Company (Washington), and Texas Utilities Electric Company.
3		I have also testified before the Public Utility Regulation Board of El Paso
4 -		concerning the development of class cost-of-service studies and the recovery and
5		allocation of the corporate overhead costs of Southern Union Gas Company and
6		before the National Association of Securities Dealers concerning the market value of
7		utility bonds purchased in the wholesale market.
8	Q.	HAVE YOU BEEN ACCEPTED AS AN EXPERT IN THESE
. 9		JURISDICTIONS?
10.	A.	Yes.
L1	Q.	HAVE YOU PUBLISHED ANY ARTICLES IN THE FIELD OF PUBLIC
12		UTILITY REGULATION?
13	A.	Yes, I have published two articles: "Affiliate Transactions: What the Rules Don't
14		Say", Public Utilities Fortnightly, August 1, 1994 and "Electric M&A: A Regulator's
15		Guide" Public Utilities Fortnightly, January 1, 1996.

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Florida Power & Light Company Organizational Chart

Docket Nos. 080677-EI & 090130-EI FPL Group Organization Chart Exhibit KHD-2, Page 2 of 27

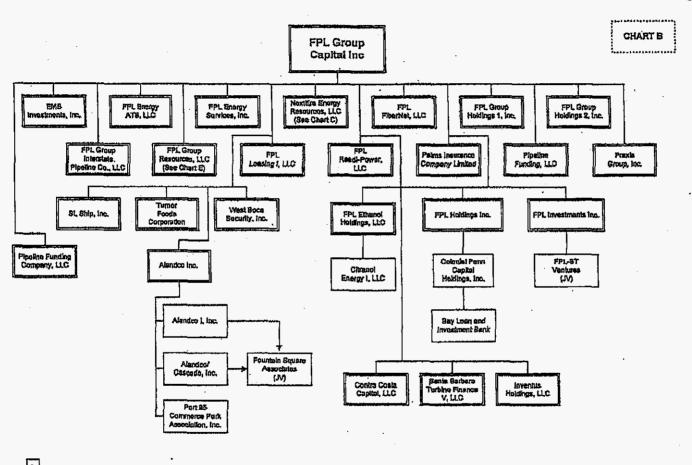
FPL Group, Inc. Affiliate and Subsidiary Organization Chart (02/28/2009)



FPL Group Organization Chart Exhibit KHD-2, Page 3 of 27 CHARTA FLORIDA POWER & LIGHT COMPANY JEA/FPL Duval T& D Line (JV) Robert W. FPL Recovery Funding, LLC Private Puel Storage L.L.C. KPB Financial St Johns River Schorer Power Plant Unit 4 (JV) BXR, LLC Corp. Power Park FPI. Energys, inc. AR Holdon, LLC Carryon Development, LLC FPL Services, LLC FPL Energy Services II. Hendry County Rural Davelopment, LLC FPL Services Macawoli Acquisitions, LLC

Docket Nos. 080677-EI & 090130-EI

Docket Nos. 080677-BI & 090130-EI FPL Group Organization Chart Exhibit KHD-2, Page 4 of 27

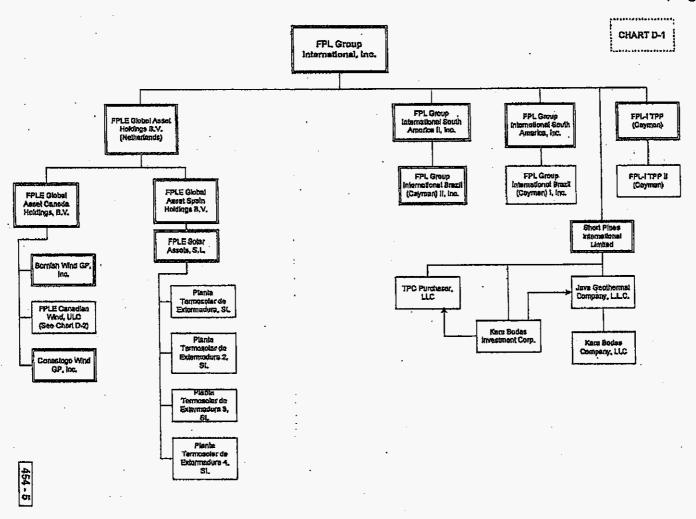


Docket Nos. 080677-EI & 090130-EI FPL Group Organization Chart Exhibit KHD-2, Page 5 of 27

NextEra Energy Resources, LLC NextEra Energy Maine. LLC (See Charl F) EST Energy, LLC (See Charts G-1 to G-14) FPL Energy East Mosa Holdings, LLC BAC Investment Corp. FPL Group International Inc. (See Chart D-1) Square Lake Holdings, Inc. . KM Acquisitions, LLC NextEro Energy Power Markeling, LLC KM Acquisitions X GP, LLC EarlhEco, LLC XM Acquiritions XI GP, LLC KM Acquisitions XII GP, LLC KM Acquisitions XIII GP, LLC NoxiEra Energy Project Management, Inc. Earthorn Renovable Energy Trust Blythe Project Menagement, LLC

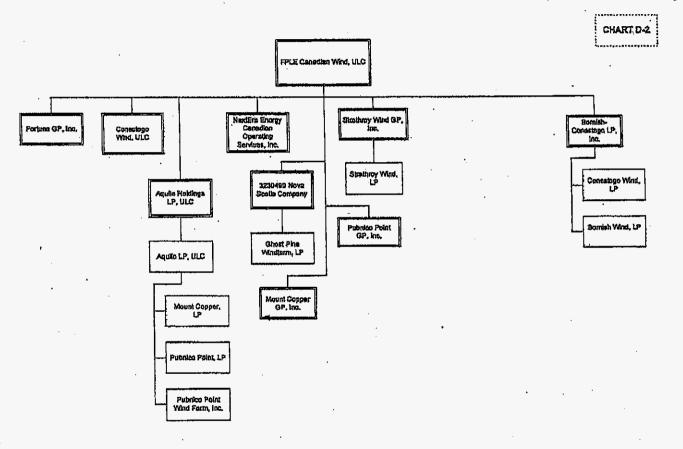
CHART C

Docket Nos. 080677-EI & 090130-EI FPL Group Organization Chart Exhibit KHD-2, Page 6 of 27

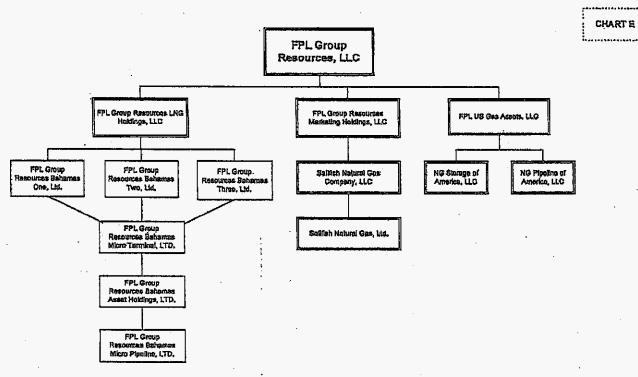


LP = Limited Fertnership GP = General Partnership JV = Joint Venture LLC = Limited Liability Company

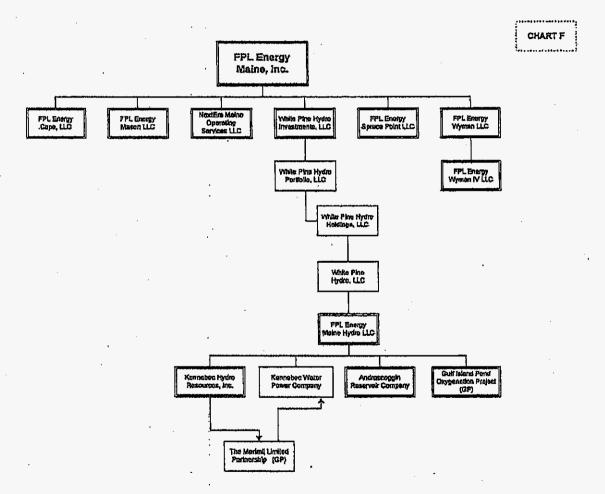
Docket Nos. 080677-EI & 090130-EI FPL Group Organization Chart Exhibit KHD-2, Page 7 of 27



- Docket Nos. 080677-EI & 090130-EI FPL Group Organization Chart Exhibit KHD-2, Page 8 of 27

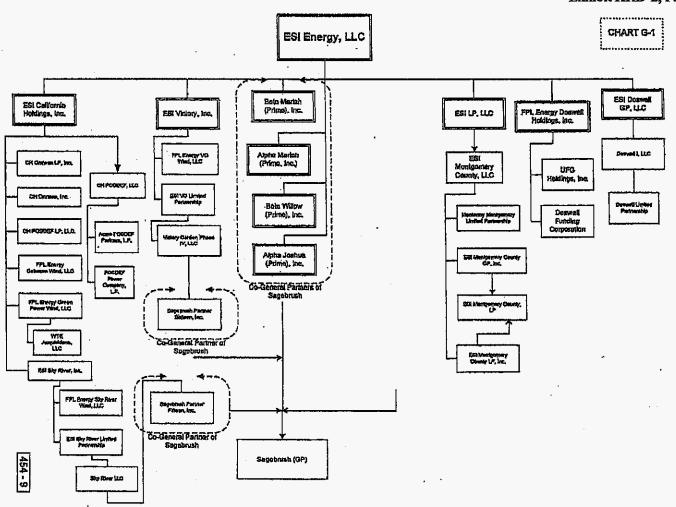


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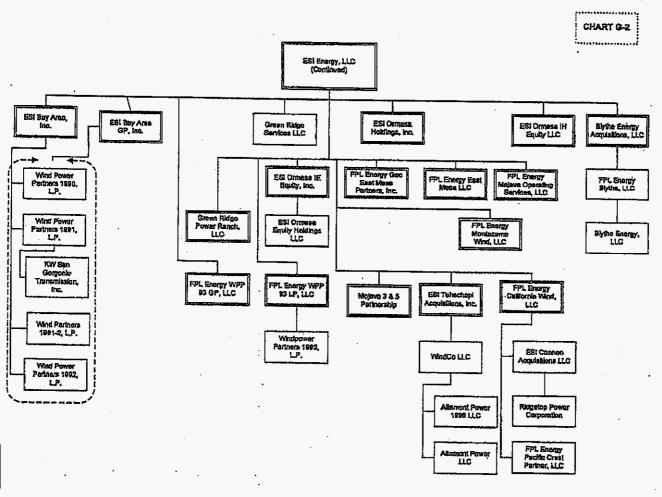
LP = Limited Partnership GP = General Partnership JV = Joint Venture LLC = Limited Liability Company

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LP = Limited Partnership GP = Genoral Partnership JV = Joint Venture LLC = Limited Liability Company

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FPL Group Organization Chart
Exhibit KHD-2, Page 11 of 27



LP = Limited Partnership GP = General Partnership JV = Joint Venture LLC = Limited Liability Company

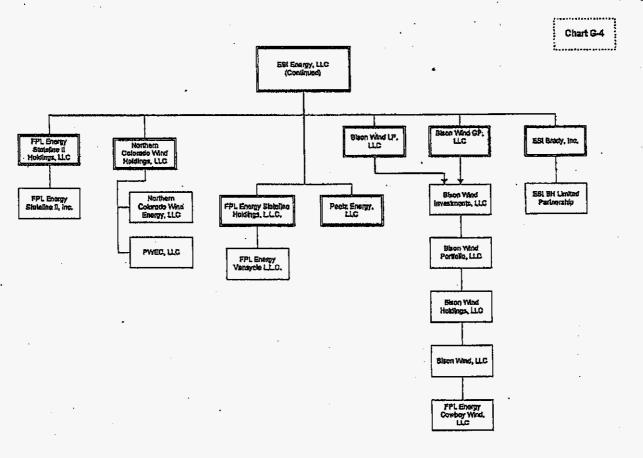
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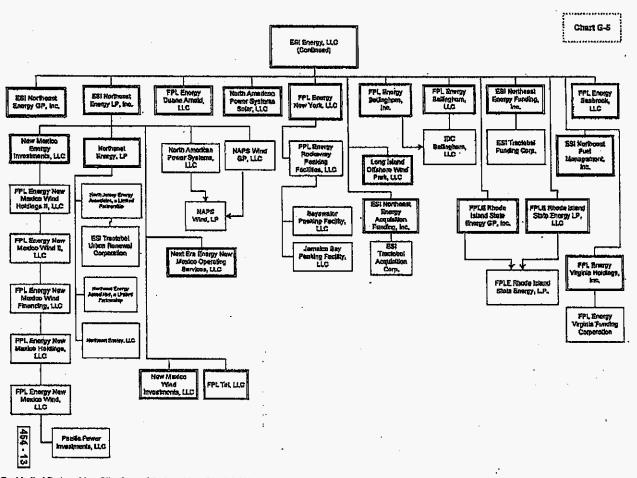
Chart G-3 ESI Energy, LLC (Continued) FPL Energy Solor Partners III-VII, LLO FPL Boardy SEGS III-VII GP, LLC FPL Energy SEGS IS-VILLP. LLC ESI Kem Frent. Inc. FPL Energy Soler Funding Corp. Wind Holdings. Bosson Solar, LLC ESI Siorra, Inc. High Desert Land Acquisition, LLC Harper Lake Solar Funding Corporation Wiedłogies inc. Lux Solor Parineca Ltd., Ili ESI Celletogo GP, Inc. Luz Solar Panners Lid., IV ESI Double "C", Harper Loke Company Vill **HLC IX Company** Luz Solar Portners Lid., Y FPL Energy WindRidge Acquisitions, LLC Luz Solar Farirmra Lld. Vill Luz Solar Padners Lid, IX Luz Solar Parinecs Lid., Vi Loz Solar Parinora Ltd., VII Genesis Solar, LLC

LP = Limited Partnership GP = General Partnership JV = Joint Venture LLC = Limited Liability Company

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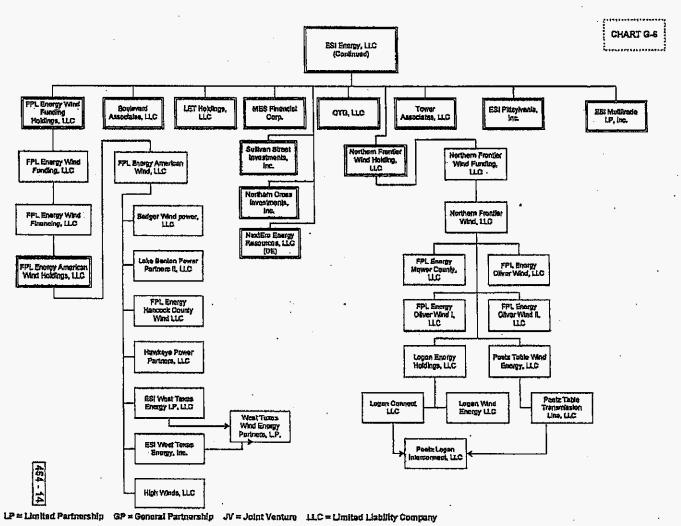


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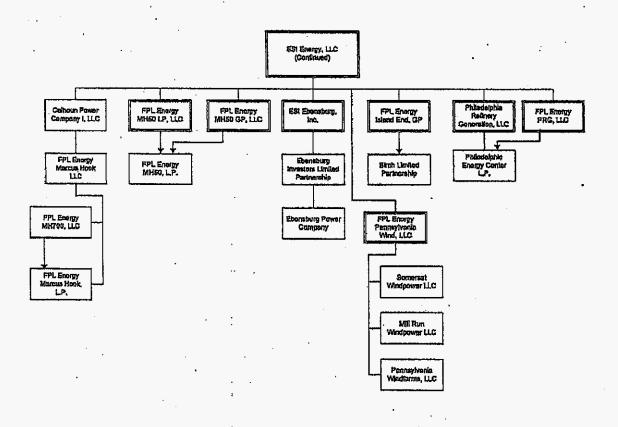
LP = Limited Partnership GP = General Partnership JY = Joint Vonture LLC = Limited Liability Company

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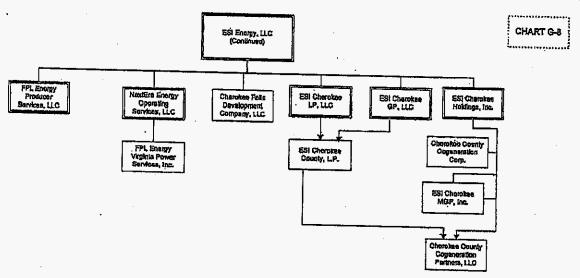
Chart G-7



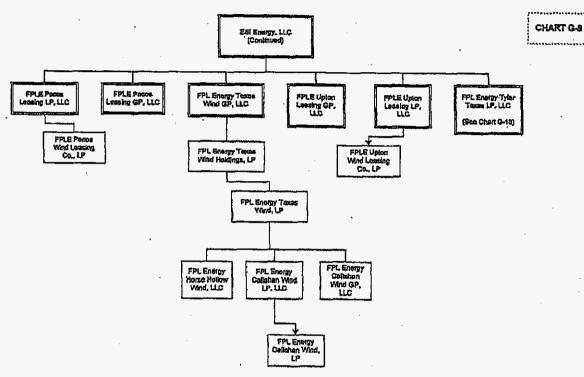
454 - 15

LP = Limited Partnership GP = General Partnership JV = Joint Venture LLC = Limited Liability Company

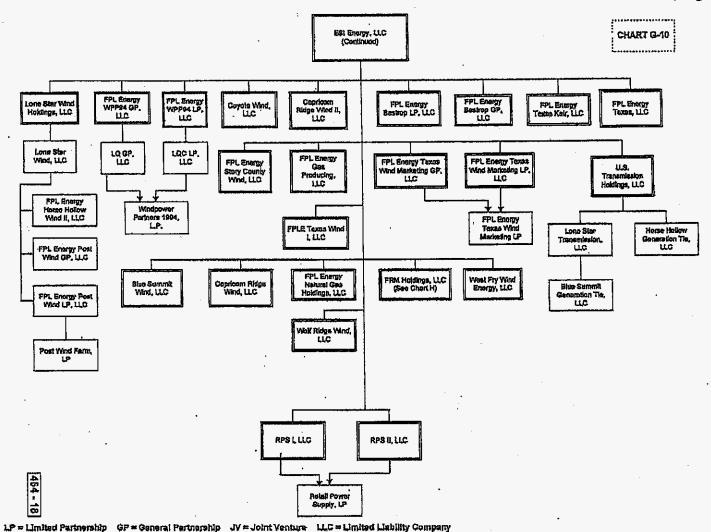
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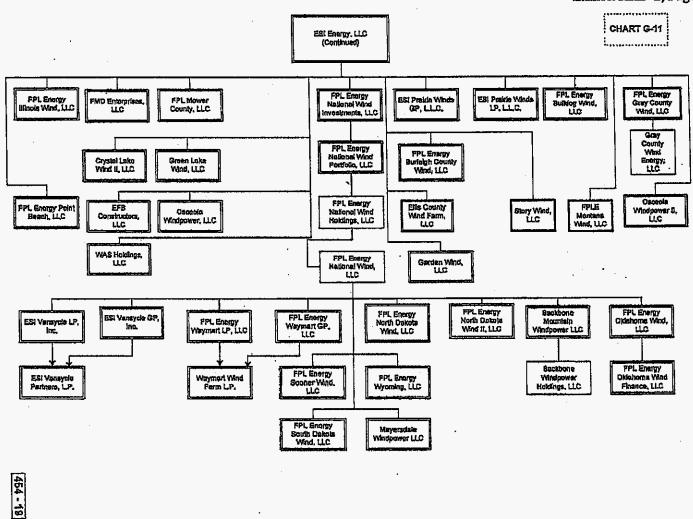
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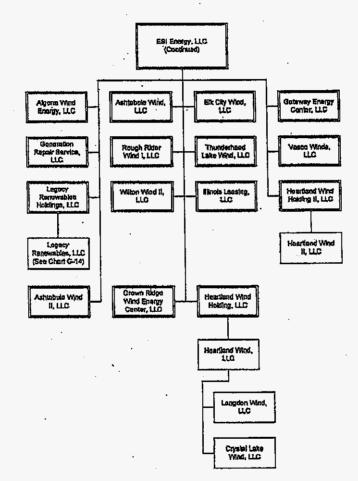
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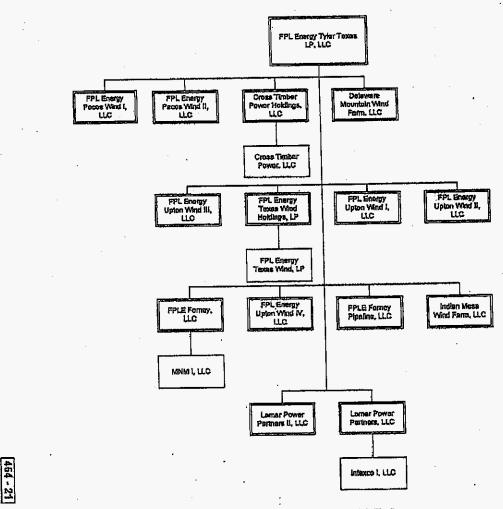
LP = Limited Partnership GP = General Partnership JV = Joint Venture LLC = Limited Liability Company



LP = Limited Partnership GP = General Partnership JV = Joint Venture LLC = Limited Liability Company

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CHART G-12

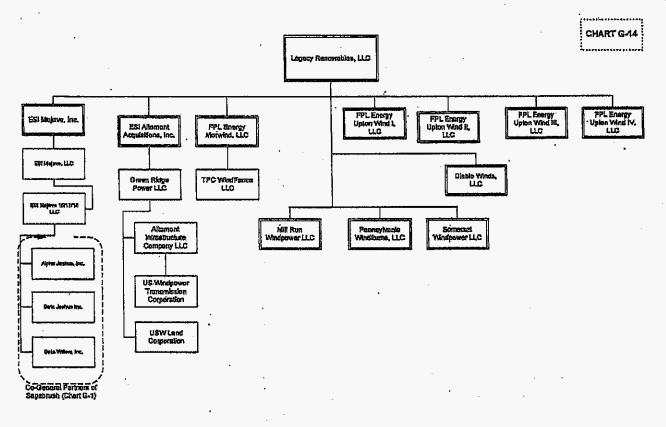


LP = Limited Partnership GP = General Partnership JV = Joint Yenture LLC = Limited Liability Company

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CHART G-13

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CHART H

GEXA Energy
GP, LLC

Gexa Energy
District of
Columbia, LLC

Gexa Energy
LL

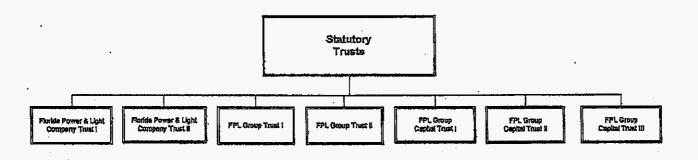
Gerce Energy Rhode Island, LLC

Gesta Energy Chie, LLC

Gexa Energy Delaware, LLC Gesta Energy New Hampahics, LLC Gene Energy Penncylvania, LLC

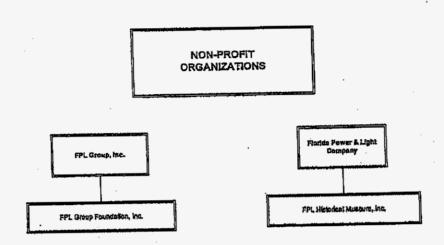
Docket Nos. 080677-EI & 090130-EI FPL Group Organization Chart Exhibit KHD-2, Page 25 of 27

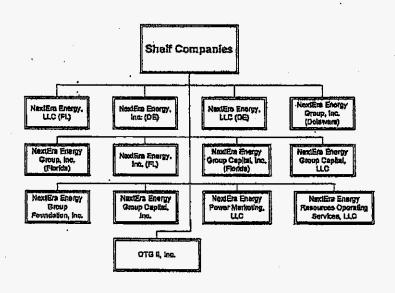
CHART I



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CHARTJ





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CHART K

Docket Nos. 080677-EI & 090130-EI FPL Affiliate Growth Exhibit KHD-3, Page 1

E I C B A CONFIDENTIAL

Florida Power & Light Company PPL Affillate Growth 2 3 (in millions) Percent of Total 14567890111345617892122245672991234567337394448845 2005 2006 2007 2008 2008 2006 2005 Revenues FPL Utility PPL NED Total FPL Utility FPL Energy/NextEra FPL Energy w/ OSI Seabrook Duane Amold Point Beach Total FPLE/NextEra Fibernet FPL ES Palms Insur. Readi Power PP&H Ending: FPL Utility FPL NED Total FFL Utility FPL Energy/NextEra FPL Energy w/ OSI Sezbrook Donne Amold Point Beach Total FPLE/NextEra Fibernet FPL ES Readi Power Payroll: FPL Unlity
FPL NED Total FPL Utility FPL Energy/NextEra FPL Energy w/ OSI Scabrook Duane Amold Point Beach Total FPLE/NextEra Fibernet FPL ES

Readi Power

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Florida Power & Light Company Direct Charges to Affiliates

		Direct Cha	Direct Charges from AG ROG 74 Excluding Affiliate Fees			P	ercent Change	
		2006	2007	2008	•	2007	2008	
NextEra		\$ 14,628,884	S 19,410,798	\$ 29,800,977		32,69%	53,53%	
	÷\$*	1,670,541	2,438,206	7,976,957		45.95%	227,17%	
Dunne Amold	•	1,478,856	3,126,933	3,108,165		111.44%	-0.60%	1.00
Point Beach	•		379,064	6,508,219			1616,92%	
FiberNet	ž.	2,501,239	3,171,242	3,469,260		26.79%	9,40%	
FPL Group Capital		11,584,825	17,601,252	12,427,647		51.93%	29,39%	
FPLES		4,488,532	5,233,066	8,481,445		16.59%	62.07%	
Alando	•	25,123	23,594	12,176		-6.08%	48,39%	
FPL Group		274,826	486,792	43,049		77_13%	-91.16%	
FPL-NED		687,486	853,773	1,024,476		24.19%	19,99%	
FPL Group International		56,785	57,730	38,472		1.66%	-33,36%	
North American Power Sy	siems	120,274	92,616	81,802		23.00%	-11.68%	
Readi-Power		258,573	96,906	46,202		-62.52%	-52,32%	
Total		\$ 37,775,944	\$ 52,971,971	\$73,018,847		40.23%	37.84%	
		Direct Char	ges from MFR B	ckup Excluding	Affiliale Fees	P	ercent Change	
		2008	2009	2010	2011	2009	2010	2011
NextEta		\$ 29,145,214	\$ 15,642,993	\$ 16,202,683	\$ 16,748,792	-46.33%	3.58%	3.37%
Stabrook		2,730,962	2,576,346	2,715,157	2,858,396	-5.66%	5.39%	5.28%
Duane Amold	13	2,683,109	2,219,635	2,329,952	2,443,453	-17.27%	4.97%	4.87%
Point Beach	4	5,487,483	1,722,635	1,823,952	1,928,234	-68.61%	5,88%	5.72%
FibecNet		2,034,163	351,869	362,694	375,900	-82,70%	3.08%	3.64%
FPL Group Capital		9,568,264	7,733,620	8,166,674	8,279,384	-19,17%	5.60%	1.38%
Other (i)		20,382,325				-100.00%		
FPLES		حسربحان حواد	5,210,939	5,354,379	5,497,808	-7510011	2.75%	2.68%
ratura Palms Instranca			6,617,000	6,749,000	6,891,000		1.99%	2.10%
Alandeo			25,915	26,207	26,468		1.13%	1.00%
Total		\$ 72,031,520	\$ 42,100,951	\$ 43,730,698	\$45,049,435	-41.55%	3.87%	3.02%

<sup>(1)</sup> Other includes the following: Paints Insurance, FPL Group, ALANDCO, FPL Energy Services, FPL Gas Resources; NE Gas & Electric Sales, FPL New England Division, North American Power Supply, and FPL Readi Power.

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Florida Power & Light Company FPL Massachusetts Formula

3 4	Affiliate	Revenues 2009 Forecast	Percent	Gross PP&E 2009 Forecast	Percent	Total Payroll 2009 Forecast	Percent	Average Percent
5	FPL Utility							
6	FPL NED							
7	FPL Energy		· · · · · · · · · · · · · · · · · · ·					
8	Seabrook							
9	Duane Arnold				·			
10	Point Beach							
"	Fibernet							
12	FPL ES						, , , , _	
3	Palms Insur.						and the second of the second o	
! ¥	Readi Power			,				
15	Total							

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Docket Nos. 080677-EI & 090130-EI
FPL Massachusetts Formula
Exhibit KHD-5, Page 2 of 3

# CONFIDENTIAL

Florida Power & Light Company

2	FPL Massachusetts For	rmula						
3 4	Affiliate	Revenues 2010 Forecast	Percent	Gross PP&E 2010 Forecast	Percent	Total Payroll 2010 Forecast	Percent	Average Percent
5	FPL Utility							
4	FPL NED							
7	FPL Energy							
8	Seabrook							
9	Duane Amold							
ľO	Point Beach				-			
<i>.</i>	Fibernet							
12	FPL ES.							
13	Palms Insur.							
(4	Readi Power	4						
15	Total .							

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# CONFIDENTIAL

### Florida Power & Light Company

### FPL Massachusetts Formula

3 4	Affiliate	Revenues 2011 Forecast	Percent	Gross PP&E 2011 Forecast	Percent	Total Payroll 2011 Forecast	Percent	Average Percent
5	FPL Utility							
6	FPL NED							
7	FPL Energy							
8	Seabrook							
9	Duane Arnold							
10	Point Beach							
Ü	Fibernet							
12	FPL ES							
13	Palms Insur.							
14	Readi Power							
15	Total				•			

Source: Response to OPC Document Request 106; SFHHA Interrogatory 296.

## BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

DOCKET NO. 09 0 7 EI FLORIDA POWER & LIGHT COMPANY

IN RE: FLORIDA POWER & LIGHT COMPANY'S PETITION TO DETERMINE NEED FOR FLORIDA ENERGYSECURE LINE

PETITION
APPENDIX "B"

LIST OF ALL COMPANY OFFICERS, ADDRESSES/PHONE NUMBERS & ALL CORPORATE AFFILIATIONS

Docket Nos. 080677-EI & 090130-EI FPL Group Shared Executives Exhibit KHD-6, Page 2 of 16

#### FLORIDA POWER & LIGHT COMPANY

#### Affiliation of Officers & Directors

Name/Address/Phone	Title(s)	Affiliations
Lewis Hay, III	Director	FPL Energy Maine, Inc., Director, Chairman of the Board
700 Universe Bivd.	Chairman of the Board	FPL Group Capital Inc. Director, President and Chief Executive Officer
Juno Beach, FL 33408	[	FPL Group Foundation, Inc., Director and Chairman of the Board
	·	FPL Group, Inc., Director, Chairman of the Board and Chief Executive Officer
561-694-4705		NextEra Energy Maine, LLC, Chairman
		NextEra Energy Resources, LLC, Chairman
		Turner Foods Corporation, Director
James L. Robo	Director	Contra Costa Capital, LLC, Vice President
700 Universe Blvd.	·	FPL Group Capital Inc. Director, Vice President
Juno Beach, FL 33408		FPL Group Foundation, inc., Director
		FPL Group Resources Bahamas Asset Holdings, LTD.; Director, President
561-691-7711		FPL Group Resources Bahamas Micro Pipeline, LTD., Director, President
		FPL Group Resources Baharnas Micro Terminal, LTD., Director, President
•	: : :	FPL Group Resources Bahamas One, LTD., Director, President
		FPL Group Resources Bahamas Three, LTD., Director, President
		FPL Group Resources Bahamas Two, LTD., Director, President
•		FPL Group Resources LNG Holdings, LLC, President
		FPL Group Resources Marketing Holdings, LLC, President
		FPL Group, Inc., President and Chief Operating Officer
		FPL Investments inc, Director, President
		Inventus Holdings, LLC, President
		Sailfish Natural Gas Company, LLC, Vice President
Armando J. Olivera	Director, President and	BXR, LLC, President
·	Chief Executive Officer	FPL Group Foundation, Inc., Director, President and Treasurer
561-694-4646	•	
Armando J. Pimentel, Jr.	Director, Ex. Vice	Contra Costa Capital, LLC, Vice President
	President, Finance & Chief	FPL Group, Inc., Ex. Vice President, Finance & Chief Financial Officer
561-691-7800	Financial Officer .	FPL Group Capital Inc, Director, Senior Vice President, Finance & Chief Financial Officer
•		Inventus Holdings, LLC, Vice President
į		Palms Insurance Company Limited, George Town, Cayman Islands, Director
	<u>.</u>	FPL Recovery Funding LLC, President
Antonio Rodriguez	Director, Ex. Vice	FPL Energy Canadian Operating Services, Inc., Director, President
· ·	President Power	FPI. Energy Virginia Power Services, Inc., Director, President
561-694-4900	Generation Division	FPL Group, Inc., Ex. Vice President, Power Generation Division
·	,	FPL Historical Museum, Inc., Director and President
		NextEra Energy Operating Services, LLC, President

Name/Address/Phone	Title(s)	Affiliations
John A. Stall	Director, Ex. Vice	FPL Group, Inc., President, Nuclear Division
700 Universe Blvd.	President, Nuclear Division	
Juno Beach, FL 33408		
: : :		[1] The rest of the control of th
561-694-4200		
Edward F. Tancer	Director, Vice Chairman &	Alandco I, Inc., Director, Secretary
700 Universe Blvd.	Senior Vice President,	Alandoo Inc., Director, Secretary
Juno Beach, FL 33408	Governmental Affairs-	Alandco/Cascade, Inc., Director, Secretary
	State, Asst. Secretary	Colonial Penn Capital Holdings, Inc., Director, President and Secretary
F04:004 7007		FPL Energy Services II, Inc., Director
561-691-7087		FPL FiberNet, LLC, Secretary
		FPL Group Capital Inc, Asst. Secretary
		FPL Group Foundation, Inc., Director
•		FPL Group Holdings 1, Inc., Director, President and Secretary
· · · · · · · · · · · · · · · · · · ·		FPL Group Holdings 2, Inc., Director, President and Secretary
		FPL Group, Inc., Asst. Secretary
		FPL Holdings Inc, Director, President and Secretary
·		FPL Recovery Funding LLC, Secretary
		Pipeline Funding, LLC, Secretary
		Praxis Group, Inc., Director, President and Secretary
• ; ;		Turner Foods Corporation, Director, President and Secretary
Robert L. McGrath	Was a firm of the same of the same	West Boca Security, Inc., Asst. Secretary
700 Universe Blvd.	Ex. Vice President,	FPL Energy Callehan Wind GP, LLC, Vice President
Juno Beach, FL 33408	Engineering, Construction ** - & Corporate Services	FPL Energy MH700, LLC, Vice President,
Dullo Deacit, PE 53400	a Corporate Services	FPL Group, Inc., Ex. Vice President, Engineering, Construction & Corporate Services
561-691-7630	•	NextEra Energy Resources, LLC, Vice President
James W. Poppell	Ex. Vice President, Human	
700 Universe Blyd.	Resources, Asst.	Calypso U.S. Pipeline, LLC, Vice President
Juno Beach, FL 33408	Secretary	FPL Group Interstate Pipeline Co., LLC, President
40110 CISCON, 1-1, 504100	Secietary	FPL Group, Inc., Ex. Vice President, Human Resources, Asst. Secretary
561-691-2923	•	
Charles E. Sieving	Ex. Vice President and	EDI Come les Eu Vies Bertiles au Commission
700 Universe Blvd.	General Counsel	FPL Group, Inc., Ex. Vice President and General Counsel
Juno Beach, FL 33408	General Courses	
	·	
561-691-7575		
Manoochehr K. Nazar	Senior Vice President and	EDI E Duny Anali II O IC - Dunyan
700 Universe Blvd.	Nuclear Chief Operating	FPL Energy Duane Arnold, LLC, Vice President FPL Energy Point Beach, LLC, Vice President
Juno Beach, FL 33408	Officer Officer	EDI Engray Crahrook (10 Conjection Conjection)
THE PURSUIT E COTTO	Cilicai .	FPL Energy Seabrook, LLC, Senior Vice President & Chief Nuclear Officer FPL Group, Inc., Chief Nuclear Officer
581-691-7045	• •	TEL CLOUP, GIAL, OTHER PRICES OTHER

Name/Address/Phone	Titia(s)	Affiliations
Adalberto Alfonso	Vice President, Distribution	None
700 Universe Bivd.	•	
Juno Beach, FL 33408	•	
561-904-3407		
Craig W. Arcari	Vice President, Power	None
700 Universe Bivd.	Generation Technical	
Juno Beach, FL 33408	Services	
561-691-2700		
Alissa E. Ballot	Vice President & Corporate	FPL Energy Services, Inc., Secretary
700 Universe Bivd.	Secretary	FPL Energy Services II, Inc., Secretary
Juno Beach, FL 33408		FPL Enersys, Inc., Secretary
		FPL Group, Inc., Vice President & Corporate Secretary
•	,	FPL Group Capital Inc, Secretary
561-691-7721		FPL Services, LLC, Secretary
		FPL Group Foundation, Inc., Secretary
		Inventus Holdings, LLC, Secretary
Robert E. Barrett, Jr.	Vice President, Finance	None
700 Universe Blvd.		
Juno Beach, FL 33408		
561-694-6394		
Deborah H. Caplan	Vice President, Integrated	None
700 Universe Blvd.	Supply Chain	
Juno Beach, FL 33408		
l :		
561-691-2186		
Lakshman Charanjiva	Vice President and Chief	None
700 Universe Blvd.	Information Officer	1 付い とうだい アイ・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・
Juno Beach, FL 33408		
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561-694-4639		
K. Michael Davis	Vice President, Accounting	FPL Group, Inc., Controller & Chief Accounting Officer
700 Universe Blvd.	& Chief Accounting Officer	FPL Group Capital Inc, Controller & Chief Accounting Officer
Juno Beach, FL 33408		FPL Recovery Funding LLC, Chief Accounting Officer
305-552-4327	<u> </u>	
Timothy Fitzpatrick	Vice President, Marketing &	None
700 Universe Blvd,	Communications	
Juno Beach, FL 33408		
561-694-6464	<u> </u>	<u> </u>

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lame/Address/Phone	Title(s)	Affiliations
Sam A. Forrest	Vice President, Energy	None
'00 Universe Blvd.	Marketing & Trading	
uno Beach, FL 33408		
	!	
561-694-3510		and the second s
Martin Gettler	Vice President, New	None .
700 Universe Blvd.	Nuclear Projects	
Juno Beach, FL 33408	111111111111111111111111111111111111111	
DULLO DESCIP I POSTO	1 '	
561-691-7487		<u></u>
Donald Grissette	Vice President, Nuclear	None
	Operations, South Region	Tions
700 Universe Blvd.	Obergroup' 20001 Medicu	
Juno Beach, FL 33408	1 .	
561-691-7840	1.0	Talana
Paul W. Hamilton	Vice President, State	None
700 Universe Bivd.	Legislative Affairs	
Juno Beach, FL 33408		<b>おいだた さった おしゃだ ちゅうせんけん ジューディ・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・</b>
• ;		A fine control of the control of
850-621-3915		
G. Keith Hardy	Vice President, Power	None
700 Universe Blvd.	Generation Operations	
Juno Beach, FL 33408	· ·	
Julio Deach, 1 C 95-100	•	
FO4 OD4 4770	['	
561-694 <u>-4772</u>	Vice President, Tax	BAC Investments Corp., Director
James P. Higgins	. Vice President Tax	BXR, LLC, Treasurer
700 Universe Blvd.		EMB Investments, Inc., Director, Vice President
Juno Beach, FL 33408		FPL Energy Virginia Funding Corporation, Director
. •	·	THE Efferty Visit Printing Corporators, Discour.
	1.	FPL Group, Inc., Vice President, Tax
561-691-7600	`  `	FPL Group Capital Inc. Vice President
		KPB Financial Corp., Director, Vice President
		MES Financial Corp., Director, Vice President
•	· · · · · · · · · · · · · · · · · · ·	Northern Cross Investments, Inc., Director
		Square Lake Holdings, Inc., Director
		Sullivan Street Investments, Inc., Director
•		UFG Holdings, Inc., Director
		West Boca Security, Inc., Director, Vice President
William Jefferson, Jr.	Vice President, Turkey	None
700 Universe Bivd.	Point Nuclear Power Plant	1141:=
	PODILITICAGE FOREIT	
Juno Beach, FL 33408		
305-246-6113	•	
	, ·	

Name/Address/Phone	Title(s)	Affiliations
Gordon L. Johnston	Vice President, St. Lucie	None
700 Universe Blvd.	Nuclear Power Plant	
Juno Beach, FL 33408	'	
: • •		<ul> <li>In larger left Value of Adams of the development of the left of t</li></ul>
772-467-7100		1. The last of the light is the heat and the left this part. The extremely assert the extr
Terry O. Jones	Vice President, Nuclear	None
700 Universe Blvd.	Operations, Midwest	
Juno Beach, FL 33408	Region	1 In the second field of the annual control of \$100 at \$100 at \$200
Fo.4 - 6.4 - 7.4 - 1	•	
561-691-7495		and the second of the second o
James A. Keener .	Vice President	None
700 Universe Blvd.	Transmission and	
Juno Beach, FL 33408	Substation	
561-691-2470		
Rajiv S. Kundalkar	Vice President, Nuclear	FPL Energy Point Beach, LLC, Vice President
700 Universe Blvd.	Power Uprate :	FPL Energy Seabrook, LLC, Vice President
Juno Beach, Ft. 33408		
561-694-4848	<u> </u>	
Randall R. LaBauve	Vice President,	None
700 Universe Blvd.	Environmental Services	
Juno Beach, FL 33408		
50 t 00 ( White )		
561-691-7001		
R. W. Litchfield	Vice President, Regulatory	None
700 Universe Blvd.	Affairs and Chief	
Juno Beach, FL 33408	Regulatory Officer	
561-691-7101		
Susan A. Melians	Vice President, Human	Nons
700 Universe Blvd.	Resources	
Juno Beach, FL 33408		
EG4 DD4 2242		
561-694-6313 C. Martin Mennes	Man Daniel	
700 Universe Blvd.	Vice President	None
Juno Beach, FL 33408	Transmission Operations	
JUNG DESCII, FL 33400	& Planning	
305-552-4138		
Pameia M. Rauch	Man Brasidant Cons	
	Vice President, Corporate	None
700 Universe Blvd.	& External Affairs	
Juno Beach, FL 33408		
FO4 004 7444		
561-691-7114		

Docket Nos. 080677-EI & 090130-EI FPL Group Shared Executives Exhibit KHD-6, Page 7 of 16

Name/Address/Phone	Title(s)	Affiliations
Mariene Santos 700 Universe Blvd. Juno Beach, FL 33408	Vice President, Customer Service	FPL Energy Services, Inc., Director, President FPL Energy Services II, Inc., Director, President FPL Enersys, Inc., Director, President
305-552-2569		FPL Services, LLC, President
Eric E. Silagy 700 Universe Blvd. Juno Beach, FL 33408	Vice President and Chief Development Officer	None
561-304-5206		
Mark E. Warner 700 Universe Blvd. Juno Beach, FL 33408	Vice President, Nuclear Plant Support	None
561-691-3002 Michael M. Wilson	Vice President,	FPL Group, Inc., Vice President, Governmental Affairs – Federal
700 Universe Bivd. Juno Beach, FL 33408	Governmental Affairs - Federal	11 M DINNING ALON 1 COMMING CONTINUES 1 AND 1
202-347-7082		

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ame/Address/Phone	Title(s)	Affiliations
/Illam L. Yeager	Vice President,	Algona Wind Energy, LLC, Vice President
00 Universe Blvd.	Engineering and	Ashtabula Wind II, LLC, Vice President
uno Beach, FL 33408	Construction	Ashtabuja Wind, LLC, Vice President Beacon Solar, LLC, Vice President Blythe Energy, LLC, Vice President
THO Beach, I'L 35400	.' :	Beacon Solar, LLC, Vice President
• •		Blythe Energy, LLC, Vice President
		Capricorn Ridge Wind II, LLC, Vice President
61 <del>-694-34</del> 07		Blythe Energy, LLC, Vice President Capricorn Ridge Wind II, LLC, Vice President Capricorn Ridge Wind, LLC, Vice President Coyote Wind, LLC, Vice President Crowned Ridge Wind Energy Center, LLC, Vice President EFB Constructors, LLC, Vice President Elk City Wind, LLC, Vice President EPI Energy Montezuma Wind, LLC, Vice President
	1	Coyote Wind, LLC, Vice President
		Crowned Ridge Wind Energy Center, LLC, vice President
		EFB Constructors, LLC, Vice President
•		Elk City Wind, LLC, Vice President
;		EFB Constructors, LLC, Vice President Elk City Wind, LLC, Vice President FPL Energy Montezuma Wind, LLC, Vice President FPL Energy Natural Gas Holdings, LLC, Vice President FPL Energy Oliver Wind II, LLC, Vice President
	.:"	FPL Energy Natural Gas Holdings, LLC, Vice President
		FPL Energy Natural Gas Holdings, LLC, Vice President FPL Energy Oliver Wind II, LLC, Vice President
•		FPL Energy Point Beach, LLC, Vice President
		FPL Energy Point Beach, LLC, Vice President FPL Energy Texas Wind Marketing GP, LLC, Vice President
		FPI F Montana Wind, LLC, Vice President
		Geteway Fnerry Center, LLC, Vice President
		FPLE Montana Wind, LLC, Vice President Gateway Energy Center, LLC, Vice President Genesis Solar, LLC, Vice President Horse Hollow Generation Tie, LLC, Vice President
		Horse Hollow Generation Tie. LLC, Vice President
		Lamer Power Partners II. LLC. Vice President
•		Langdon Wind LLC Vice President
		NewFra Energy Resources, LLC. Asst. Secretary
•		Northern Colorado Wind Energy, LLC, Vice President
		Oscarla Windpower II LLC. Vice President
		Occapia Windrower LIC Vice President
		Book Engrave II C Vice President
		Peetz Loggy Interconnect LLC. Vice President
•	1	Post Tobia Transmission Line LLC Vice President
•		Post Table Wind Energy LLC Vice President
		Page 1 July 1 Ju
		Thursday and Labo Mind LLC Vina Procident
		Trundemest Like Wine Provident
•		Vasco Winds, LLC, Vice-resident
		WAS Holdings LLC, Yes Freshein
•		Gateway Energy Center, LLC, Vice President Genesis Solar, LLC, Vice President Horse Hollow Generation Tie, LLC, Vice President Lamar Power Partners II, LLC, Vice President Langdon Wind, LLC, Vice President NextEra Energy Resources, LLC, Asst. Secretary Northern Colorado Wind Energy, LLC, Vice President Osceola Windpower II, LLC, Vice President Osceola Windpower, LLC, Vice President Peetz Energy, LLC, Vice President Peetz Logan Interconnect, LLC, Vice President Peetz Table Transmission Line, LLC, Vice President Peetz Table Wind Energy, LLC, Vice President Rough Rider Wind I, LLC, Vice President Thunderhead Lake Wind, LLC, Vice President Vasco Winds, LLC, Vice President WAS Holdings, LLC, Vice President WAS Holdings, LLC, Vice President West Fry Wind Energy, LLC, Vice President West Fry Wind Energy, LLC, Vice President Wolf Ridge Wind, LLC, Vice President
		Wolf Ridge Wind, LLC, Vice President

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Name/Address/Phone	Title(s)	Affiliations
Paul I. Cutler	Treasurer and Asst.	Alandeo I, Inc., Treasurer
700 Universe Blvd.	Secretary .	Alandoo Inc., Treasurer
Juna Besch, FL 33408		Alandco/Cascade, Inc., Treasurer
		Aquilo Holdings LP, ULC, Vice President
561-694-6204 · · ·		Aquilo LP, ULC, Vice President
50, 557 527		Ashtabula Wind, LLC, Vice President, Assistant Treasurer
		Backbone Mountain Windpower LLC, Vice President, Treasurer
•		Backbone Windpower Holdings, LLC, Vice President, Treasurer
		Descripting Annapower Housings, LLC, And President, Heastler
		Badger Windpower, LLC, Vice President, Treasurer
		Bayswater Peaking Facility, LLC, Vice President, Treasurer
	}	Bison Wind Holdings, LLC, Vice President, Treasurer
		Bison Wind Investments, LLC, Vice President, Treasurer
: .		Bison Wind Portfolio, LLC, Vice President, Treasurer
		Bison Wind, LLC, Vice Prasident, Treasurer
		Calhoun Power Company I, LLC, Vice President
		Colonial Penn Capital Holdings, Inc., Director, Vice President, Treasurer
•	1	Conestogo Wind, ULC, Vice President
•		Cross Timber Power Holding, LLC, Vice President, Treasurer
• •		Cross Timber Power, LLC, Vice President Treasurer
		Crystal Lake Wind, LLC, Vice President, Asst Treasurer
• .	1."	Diablo Winds, LLC, Vice President
		Doswell I, LLC, Treasurer
		ESI Doswell GP, LLC, Treasurer
:		ESI Energy, LLC, Treasurer
		ESI LP, LLC, Treasurer
·		ESI Mojave LLC, Vice President
·		ESI Vansycle GP, Inc., Vice President, Treasurer
		EOI VANSYGE OF, IRG., VICE PISSIDEN, TREASUREN
		ESI Vansycle LP, Inc., Vice President, Treasurer
. :		ESI West Texas Energy LP, LLC, Vice President, Treasurer
		ESI West Texas Energy, Inc., Vice President, Treasurer
•		Fiorida Power & Light Company Trust II, Administrative Trustee
		FPL Energy American Wind Holdings, LLC, Vice President, Treasurer
· . ·		FPL Energy American Wind, LLC, Vice President, Treasurer
•		FPI. Energy Burleigh County Wind, LLC, Vice President Treasurer
		FPL Energy Canadian Operating Services, Inc., Vice President
• • •	!	FPL Energy Cowboy Wind, LLC, Vice President, Treasurer
	[	FPL Energy Hancock County Wind, LLC, Vice President, Treasurer
		FPL Energy Horse Hollow Wind II, LLC, Vice President, Treasurer
		FPL Energy Horse Hollow Wind, LLC, Vice President, Treasurer
		FPL Energy Maine Hydro LLC, Vice President
		FPL Energy Marcus Hook LLC, Vice President
•		FPL Energy MH700, LLC, Vice President
		FPL Energy Morwind, LLC, Vice President
		FPL Energy National Wind Holdings, LLC, Vice President, Treasurer
•		
		FPL Energy National Wind Investments, LLC, Vice President, Treasurer
	<u> </u>	FPL Energy National Wind Portfolio, LLC, Vice President, Treasurer

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Name/Address/Phone	Title(s)	Affiliations '
Cutter (Continued)	<u> </u>	FPL Energy National Wind, LLC, Vice President, Treasurer
•	1.,	FPL Energy New Mexico Holdings, LLC, Vice President, Treasurer
		FPL Energy New Mexico Wind Financing, LLC, Vice President, Treasurer
	:	FPL Energy New Mexico Wind Holdings II, LLC, Vice President, Treasurer
		FPL Energy New Mexico Wind II, LLC, Vice President, Treasurer
		FPL Energy New Mexico Wind, LLC, Vice President, Treasurer
•		FPL Energy New York, LLC, Vice President, Treasurer
		FPL Energy North Dakota Wind II, LLC, Vice President, Treasurer
. ''		FPL Energy North Dakota Wind, LLC, Vice President Treasurer
		FPL Energy Oklahoma Wind Finance, LLC, Vice President, Treasurer
		FPL Energy Oklahoma Wind, LLC, Vice President, Treasurer
		FPL Energy Post Wind GP, LLC, Vice President, Treasurer
		FPL Energy Post Wind LP, LLC, Vice President Treasurer
		FPL Energy Rockaway Peaking Facilities, LLC, Vice President
		FPL Energy SEGS III-VII GP, LLC, Vice President
:		FPL Energy SEGS III-VII LP. LLC. Vice President
1		FPL Energy Services II, Inc., Treasurer and Asst. Secretary
		FPL Energy Services, Inc., Treasurer
		FPL Energy Sooner Wind, LLC, Vice Prasident, Treasurer
• • • •		FPL Energy South Dakota Wind, LLC, Vice President, Treasurer
		FPL Energy Stateline Holdings, L.L.C., Vice President, Treasurer
, · · ·		FPL Energy Stateline II Holdings, LLC, Vice President, Treasurer
	1	FPt. Energy Stateline It, Inc., Vice President, Treasurer
	1	FPL Energy Texas Wind GP, LLC, Vice President, Treasurer
		FPL Energy Tyler Texas LP, LLC, Vice President, Treasurer
, , , ,		FPL Energy Upton Wind I, LLC, Vice President
•		FPL Energy Upton Wind II, LLC, Vice President
	***	FPL Energy Upton Wind III, LLC, Vice President
		FPL Energy Union Wind IV, LLC, Vice President
• • •		FPL Energy Vansycle L.L.C., Vloe President
		FPL Energy Waymart GP, LLC, Vice President, Treasurer
.:		FPL Energy Waymart LP, LLC, Vice President, Treasurer
		FPL Energy Wind Financing, LLC, Vice President, Treasurer
• ,	."	FPL Energy Wind Funding Holdings, LLC, Vice President, Treasurer
	·	FPL Energy Wind Funding, LLC, Vice President, Treasurer
•		FPL Energy Wyoming, LLC, Vice President, Treasurer
·	4 1	NextEra Energy Resources, LLC, Treasurer
		FPI. Enersys, Inc., Treasurer and Asst. Secretary
	. :	FPL FiberNet LLC. Treasurer
•		FPL Group Capital Inc, Director, Vice President, Treasurer, Asst. Secretary
		FPL Group Capital Trust I, Administrative Trustee
		FPL Group Capital Trust II, Administrative Trustee
		FPL Group Capital Trust III, Administrative Trustee

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Name/Address/Phone	Title(s)	Affiliations
Outler (continued)		FPL Group Holdings 1, Inc., Treasurer
		FPL Group Holdings 2, Inc., Treasurer
		FPL Group Resources Bahamas Asset Holdings, LTD., Treasurer
pas* **		FPL Group Resources Bahamas Micro Pipeline, LTD., Treasurer
		FPL Group Resources Bahamas Micro Terminal, LTD., Treasurer
. 1		FPL Group Resources Bahamas One, LTD., Treasurer
• •		FPL Group Resources Bahamas Three, LTD., Treasurer
•		FPL Group Resources Bahamas Two, LTD., Treasurer
		FPL Group Resources LNG Holdings, LLC, Treasurer
		FPL Group Resources Marketing Holdings, LLC, Treasurer
		FPL Group Resources, LLC, Treasurer
• • •		FPI, Group Trust I, Administrative Trustee
:, ٠		FPL Group Trust II, Administrative Trustee
		FPL Group, Inc., Treasurer, Asst. Secretary
•••		FPL Historical Museum, Inc., Vice President and Asst. Secretary
.•		FPL Holdings Inc. Director, Vice President Treasurer
•		
,		FPL Investments Inc, Director, Treasurer, Controller
		FPL Readi-Power, LLC, Treasurer
		FPL Recovery Funding LLC, Treasurer
		FPL Services, LLC, Treasurer
	l in the state of	FPLE Canadian Wind, ULC, Vice President
	1	Green Ridge Power LLC, Vice President
• • •		Green Ridge Services LLC, Vice President
		Heartland Wind Holding, LLC, Vice President, Asst Treasurer
	[	Heartland Wind, LLC, Vice President, Asst, Treasurer
		Heartland Wind Holding II, LLC, Vice President, Asst. Treasurer
•		Heartland Wind II, LLC, Vice President, Asst. Treasurer
		High Winds, LLC, Vice President, Treasurer
		Inventus Holdings, LLC, Treasurer
*		Jamaica Bay Peaking Facility, LLC, Vice President, Treasurer
	1	Langdon Wind, LLC, Vice President, Asst. Treasurer
		Legacy Renewables Holdings, LLC, Vice President
		Legacy Renewables, LLC, Vice President
		Lone Star Wind Holdings, LLC, Vice President, Treasurer
		Lone Star Wind, LLC, Vice President Treasurer
		Meyersdale Windpower LLC, Vice President, Treasurer
•		Mill Run Windpower LLC, Vice President
		Mount Copper GP, Inc., Vice President
	· .	Northern Frontier Wind Funding, LLC, Vice President
•		Northern Frontier Wind, LLC, Vice President
		Pacific Power Investments, LLC, Vice President
,		Pakins Insurance Company, Limited, Director, Treasurer
••		Pennsylvania Windferms, LLC, Vice President
		Pipeline Funding, LLC, Vice President, Treasurer
		Praxis Group, Inc., Treasurer
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Docket Nos. 080677-EI & 090130-EI FPL Group Shared Executives Exhibit KHD-6, Page 12 of 16

Name/Address/Phone	1 ,5	Title(s)	Affiliations
Cutter (continued)			Pubnico Point GP, Inc., Vice President
1	•	•	Pubnico Point Wind Farm Inc., Vice President
	,	,•	Santa Barbara Turbine Finance V, LLC, Vice President
Į.			Sky River LLC, Vice President
	•		Somerset Windpower LLC, Vice President
}			Story Wind, LLC, Vice President, Assistant Treasurer
	•		Turner Foods Corporation, Treasurer
ţ			Victory Garden Phase IV, LLC, Vice President
			White Pine Hydro Holdings, LLC, Vice President
	•		White Pine Hydro Investments, LLC, Vice President
			White Pine Hydro Portfolio, LLC, Vice President
\			White Pine Hydro, LLC, Vice President
Kimberly Ousdahi	·····	Controller	None
700 Universe Blvd.		•	
Juno Beach, FL 33408			
	•		
561-694-6231			

Docket Nos. 080677-EI & 090130-EI FPL Group Shared Executives Exhibit KHD-6, Page 13 of 16

Name/Address/Phone	Title(s)	Affiliations
Kathy A. Beilhart	Asst Treasurer	Aquilo Holdings LP, ULC, Vice President, Asst. Treasurer, Asst. Secretary
700 Universe Blvd.		Aquilo LP, ULC, Vice President, Asst. Treasurer, Asst. Secretary
Juno Beach, FL 33408		Ashtabula Wind, LLC, Vice President, Asst. Treasurer, Asst. Secretary
	• •	Backbone Mountain Windpower LLC, Vice President, Asst. Treasurer, Asst. Secretary
		Backbone Windpower Holdings, LLC, Vice President, Asst. Treasurer, Asst. Secretary
561-684-6405		Bison Wind Holdings, LLC, Vice President, Asst. Treasurer, Asst. Secretary
		Bison Wind Investments, LLC, Vice President, Asst. Treasurer, Asst. Secretary
		Bison Wind Portfolio, LLC, Vice President, Asst. Treasurer, Asst. Secretary
-		Bison Wind, LLC, Vice President, Asst. Treasurer, Asst. Secretary
		Conestogo Wind, ULC, Vice President, Asst. Treasurer, Asst. Secretary
		Cross Timber Power Holding, LLC, Vice President, Asst. Treasurer, Asst. Secretary
		Cross Timber Power, LLC, Vice President, Asst. Treasurer, Asst. Secretary
		Crystal Lake Wind, LLC, Vice President, Asst. Treasurer, Asst. Secretary
• • •		Diablo Winds, LLC, Vice President, Asst. Treasurer, Asst. Secretary
		ESI Mojave LLC, Vice President, Asst. Treasurer, Asst. Secretary
		ESI Vansycle GP, Inc., Vice President, Asst. Treasurer, Asst. Secretary
		ESI Vansycie LP, Inc., Vice President, Asst. Treasurer, Asst. Secretary
		Florida Power & Light Company, Asst Treasurer
•		FPL Energy American Wind, LLC, Vice President, Asst. Treasurer, Asst. Secretary
		FPL Energy Burleigh County Wind, LLC, Vice President, Asst. Treasurer, Asst. Secretary
		FPL Energy Canadian Operating Services, Inc., VP, Asst. Treasurer, Asst. Secretary
•		FPL Energy Cowboy Wind, LLC, Vice President, Asst. Treasurer, Asst. Secretary
		The Eleigy Cowpoy Will, L.C., Vice President, Asst. Treasurer, Asst. Societary
		FPL Energy Horse Hollow Wind II, LLC, Vice President, Asst. Treasurer, Asst. Secretary
		FPL Energy Horse Hollow Wind, LLC, Vice President, Asst. Treasurer, Asst. Secretary
		FPL Energy Maine Hydro LLC, Vice President, Asst. Treasurer, Asst. Secretary
		FPL Energy Morwind, LLC, Vice President, Asst. Treasurer, Asst. Secretary
		FPL Energy National Wind Holdings, LLC, Vice President, Asst. Treasurer, Asst. Secretary

Docket Nos. 080677-EI & 090130-EI FPL Group Shared Executives Exhibit KHD-6, Page 14 of 16

Bellhart (continued)	Title(s)	Affiliations FPL Energy National Wind Investments, LLC, Vice President, Asst. Treasurer, Asst. Secretary
		FPL Energy National Wind, LLC, Vice President, Asst. Treasurer, Asst. Secretary FPL Energy North Dakota Wind II, LLC, Vice President, Asst. Treasurer, Asst. Secretary FPL Energy North Dakota Wind II, LLC, Vice President, Asst. Treasurer, Asst. Secretary FPL Energy Okiahorna Wind Finance, LLC, Vice President, Asst. Treasurer, Asst. Secretary FPL Energy Okiahorna Wind, LLC, Vice President, Asst. Treasurer, Asst. Secretary FPL Energy Post Wind GP, LLC, Vice President, Asst. Treasurer, Asst. Secretary FPL Energy Post Wind LP, LLC, Vice President, Asst. Treasurer, Asst. Secretary FPL Energy Rockaway Peaking Facilities, LLC, Vice President, Asst. Treasurer, Asst. Secretary FPL Energy Sooner Wind, LLC, Vice President, Asst. Treasurer, Asst. Secretary FPL Energy South Dakota Wind, LLC, Vice President, Asst. Treasurer, Asst. Secretary FPL Energy South Dakota Wind, LLC, Vice President, Asst. Treasurer, Asst. Secretary FPL Energy Tyler Texas LP, LLC, Vice President, Asst. Treasurer, Asst. Secretary FPL Energy Upton Wind II, LLC, Vice President, Asst. Treasurer, Asst. Secretary FPL Energy Upton Wind II, LLC, Vice President, Asst. Treasurer, Asst. Secretary FPL Energy Upton Wind III, LLC, Vice President, Asst. Treasurer, Asst. Secretary FPL Energy Upton Wind III, LLC, Vice President, Asst. Treasurer, Asst. Secretary FPL Energy Vansycle L.L.C., Vice President, Asst. Treasurer, Asst. Secretary FPL Energy Waymart GP, LLC, Vice President, Asst. Treasurer, Asst. Secretary FPL Energy Waymart LP, LLC, Vice President, Asst. Treasurer, Asst. Secretary FPL Energy Waymart LP, LLC, Vice President, Asst. Treasurer, Asst. Secretary FPL Energy Waymart LP, LLC, Vice President, Asst. Treasurer, Asst. Secretary FPL Energy Waymart LP, LLC, Vice President, Asst. Treasurer, Asst. Secretary FPL Energy Waymart LP, LC, Vice President, Asst. Treasurer, Asst. Secretary FPL Group, Inc., Asst. Treasurer FPL Recovery Funding LLC, Vice President, Asst. Tre
	,	Lone Star Wind, LLC, Vice President, Asst. Treasurer, Asst. Secretary

Docket Nos. 080677-EI & 090130-EI FPL Group Shared Executives Exhibit KHD-6, Page 15 of 16

Name/Address/Phone	Titio(s)	Affiliations
Beilhart (continued)		Meyersdale Windpower LLC, Vice President, Asst. Treasurer, Asst. Secretary Mill Run Windpower LLC, Vice President, Asst. Treasurer, Asst. Secretary Mount Copper GP, Inc., Vice President, Asst. Treasurer, Asst. Secretary Northern Frontier Wind Funding, LLC, Vice President, Asst. Treasurer, Asst. Secretary Northern Frontier Wind, LLC, Vice President, Asst. Treasurer, Asst. Secretary Pennsylvania Windfarms, LLC, Vice President, Asst. Treasurer, Asst. Secretary Pubnico Point GP, Inc., Vice President, Asst. Treasurer, Asst. Secretary Pubnico Point Wind Farm Inc., Vice President, Asst. Treasurer, Asst. Secretary Short Pines International Limited, Asst. Treasurer, Asst. Secretary Short Pines International Limited, Asst. Treasurer, Asst. Secretary Story Wind, LLC, Vice President, Asst. Treasurer, Asst. Secretary Victory Garden Phase IV, LLC, Vice President, Asst. Treasurer, Asst. Secretary White Pine Hydro Holdings, LLC, Vice President, Asst. Treasurer, Asst. Secretary White Pine Hydro Investments, LLC, Vice President, Asst. Treasurer, Asst. Secretary White Pine Hydro Portfolio, LLC, Vice President, Asst. Treasurer, Asst. Secretary White Pine Hydro Portfolio, LLC, Vice President, Asst. Treasurer, Asst. Secretary White Pine Hydro, LLC, Vice President, Asst. Treasurer, Asst. Secretary White Pine Hydro, LLC, Vice President, Asst. Treasurer, Asst. Secretary White Pine Hydro, LLC, Vice President, Asst. Treasurer, Asst. Secretary
M. Beth Farr 700 Universe Blvd. Juno Beach, FL 33408	Asst. Controller	FPL Group, Inc., Asst. Controller
561-694-6454		
Frank V. Isabell 700 Universe Bivd. Juno Beach, FL 33408	Asst Controller	Alandco Inc., Asst. Controller ESI Energy, LLC, Asst. Secretary FPL Group Capital Inc. Asst. Controller FPL Group International, Inc., Asst. Controller
305-552-3547		FPL Group, Inc., Asst. Controller
Daisy Jacobs 700 Universe Blvd. Juno Beach, FL 33408	Asst. Controller	None
561-694-6333		

Docket Nos. 080677-EI & 090130-EI FPL Group Shared Executives Exhibit KHD-6, Page 16 of 16

Name/Address/Phone	Title(s)	Affiliations
Judith J. Kahn	Asst. Treasurer .	BAC Investment Corp., Director, Treasurer
700 Universe Blvd.		Contra Costa Capital, LLC, Treasurer
Juno Beach, FL 33408		EMB Investments, Inc., Director, Treasurer
: 1		FPL Energy American Wind Holdings, LLC, Asst. (reasurer
561-691-7631		FPL Energy American Wind, LLC, Asst. Treasurer
001-001-1001		FPL Energy Duane Amoid, LLC, Asst. Treasurer
		FPL Energy Duane Amold, LLC, Asst. Treasurer FPL Energy Point Beach, LLC, Asst. Treasurer FPL Energy Rocksway Peaking Facilities, LLC, Treasurer
		FPL Energy Rocksway Peaking Facilities, LLC, Treasurer
		FPL Energy Seabrook, LLC, Asst. Treasurer FPL Energy Virginia Funding Corporation, Director, Treasurer
		FPL Engry Virgina Funding Corporation, Discours, Hessurer
		FPL Energy Wind Funding, LLC, Asst. Treasurer FPL Group, Inc., Asst. Treasurer and Asst. Secretary
		PPL Group, Inc., Asst. Treasurer and Asst. Secretary
		KPB Financial Corp., Director, Treasurer Kramer Junction Solar Funding, LLC, Treasurer MES Financial Corp., Director, Treasurer
		Mes Financial Com Pireday Transport
•		MES Financial Corp., Director, Treasurer Northern Cross Investments, Inc., Director, Treasurer
		Parific Power Investments 11 C. Treasurer
		Pipeline Funding Company, LLC, Treasurer
	"	Pipeline Funding Company, LLC, Treasurer Santa Barbara Turbine Finance V, LLC, Treasurer
• •		I Souara Lake Holdings, Inc., Director, Treasurer
•		Sullivan Street Investments, Inc., Director, Treasurer
		UFG Holdings, Inc., Director, Treasurer
		West Boca Security, Inc., Director, Treasurer
Joaquin . Leon	Asst. Secretary .	FPL Group, Inc., Asst. Secretary
700 Universe Blvd.		
Juno Beach, FL 33408		
	•	
305-552-3922	1	
Nancy A. Swalwell	Asst. Secretary	None
700 Universe Blvd.	1	
Juno Beach, FL 33408		
561-691-2155		

Docket Nos. 080677-EI & 090130-EI
FPL Group Earnings Summary by Segment
Exhibit KHD-7, Page 1

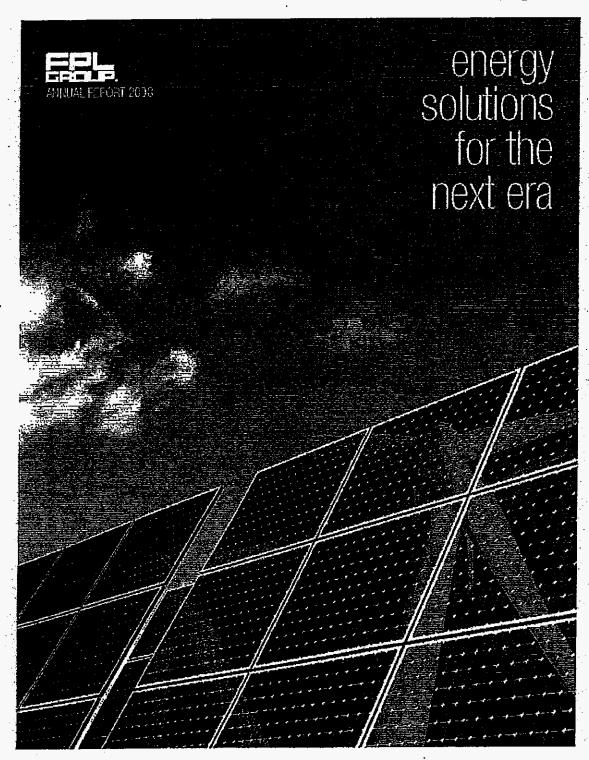
Florida Power & Light Company
FPL Group Earnings Summary by Segment

(unaudited)	2	2000	<u>.</u>	2001	2	2002	 2003	2	1004	 2005		006	2	:007	2	2008
Adjusted Earnings per Share (assuming dilution)							 			 						
FPL	\$	1.89	\$	2.06	\$	2.07	\$ 2.06	\$	2.07	\$ 1.94	S	2.02	\$	2.09	\$	1.96
NextEra		0,24		0.34	•	0.38	0.53		0.51	0.82		1.31		1.57		2.04
Corporate and Other		0.06		-0.02		-0.04	 -0.11		-0.09	~0.13		-0.29		-0.17		-0.16
Total Adjusted Earnings per Share	-\$	2.19	- \$	2.38	\$	2.41	\$ 2.48	S	2.49	\$ 2.63	\$	3.04	\$	3.49	\$	3,84
Certain Items (after-tax)		-0.12		-0.04		-1.03	0.05		-0.01	-0.29		0.19		-0.22		0.23
Total Earnings per Share	\$	2.07	\$	2.34	\$	1.38	\$ 2.53	S	2.48	\$ 2.34	\$	3.23	\$	3.27	\$	4.07
FPL		86%		87%		86%	83%		83%	74%		66%		60%		51%
NextEra		11%		14%		16%	21%		20%	31%		43%		45%		53%
Corporate and Other		3%		-1%		-2%	-4%		-4%	-5%		-10 <u>%</u>		-5 <u>%</u>		-4%
Total	_	100%		100%	_	100%	100%		100%	 100%		100%		100%		100%

Docket Nos. 080677-EI & 090130-EI FPL Group 2008 Annual Report Exhibit KHD-8, Page 1 of 2

Florida Power & Light Company FPL Group 2008 Annual Report

Docket Nos. 080677-EI & 090130-EI FPL Group 2008 Annual Report Exhibit KHD-8, Page 2 of 2



Docket Nos. 080677-El & 090130-El OPC Recommended Affiliate Management Pea Cost Allocation Drivers Exhibit KHD-9, Page 2 of 2

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Florida Power & Light Company
OPC Recommended Affiliate Management Fee Cost Drivers

3				-	2011	<del></del>
မ့်	Code	Description		FPL	OPC	Difference
5	c1	MP-Shared				
Ь	c2	MF-FPLES & Fibernet				
7	c3	MF-FPLE & FPL NED	1			
4	с3а	MF-FPLB, FPL NED, & Fibernet				
	c4	Headcount Incl. Affiliates	•			
<b>(D</b> )	có .	Sq Ft Avg Incl. Subs				
#	c7	Sq Pt-GO				
15	<b>c</b> හි	SqR-IB	1			
13	c <del>9</del>	Average of Shared Benefit Capitalized Software Drivers				
/4	c10	Average of Shared Benefit Capitalized Hardware Drivers	i			
15	c11	Affiliato Megawatta - NUC Executivo				
16	c12	Affiliate Megawatts - PGD Executive				
17.	œ.	FTEs of caletoia bidgs JB, GO, LFO, CSE, PIN, & PSL				
18	hr2	GO Building Affiliate FTE %				
19	hx3	JB Building Affiliate FTE %				
ZΩ	hr4	LFO Building Affiliate FTE%				
2/	hr\$	Well Program FTE%				
22 23	XI	Adjusted number of workstations per business unit for Desktop support (W/S Model #1)				
23	X2	Actual number of workstations per business unit. (includes Subsidiaries) (W/S Model #2)				
27 25	X4	Actual number of mainframe MVS CPU hours by business unit.	•			
25	X7	Actual number of workstations per business unit. (includes Subsidiaries), excludes ECCR charges				
26	XF	Actual number of workstations per business unit. (includes subsidiaries in FPL utility facilities)				
27 .	XN1	SAP Volume of Trans by Business Unit (FPLE Support)				
21	XS1	Based on server ownership information - IM percent allocated out by total workstation count				
29.	XSZ	Datacenter alloc, based on server located in GO and JB - IM percent allocated by total workstation count				
30	XS3	Shared DASD allocation based on server and datacenter models				
31	Y2	Actual number of workstations per business unit, (includes Subsidiaries) (W/S Model #2)				
<b>72</b>	Y3	Based on documents processed by BU				
73	Y7	Actual number of workstations per business unit (Inc subs in FPL facilities) (W/S Model #4)				
34	YK	Achial % of FPL's subsidiaries workforce as a % of total FPL workforce for subs allocation.				
35	YN	Actual % of FFL's subsidiaries SAP transactions as a % of total FFL transactions for subsidiaries sale allocation.				
36	YS1	Based on server ownership information - IM percent allocated out by total workstation count				
37	YS2	Datacenter alloc, based on server located in GO and JB - IM percent allocated by total workstation count				
34	Y\$3	Shared DASD allocation based on server and datacenter models				

Docket Nos. 080677-EI & 090130-EI OPC Recommended Affiliate Management Fee Cost Allocation Drivers Exhibit KHD-9, Page 1 of 2

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Florida Power & Light Company OPC Recommended Affiliate Management Fee Cost Drivers Z 2010 FPL OPC Difference بخ cl ME-Shared c2 MF-FPLES & Fibernet 7 Y **c3** MF-FPLE & FPL NED MF-FPLE, FPL NED, & Fibernet 10 Headcount Incl. Affiliates Sq Ft Avg Incl. Subs u So Ft-GO 12 13 Sq Ft - JB Average of Shared Benefit Capitalized Software Drivers Average of Shared Benefit Capitalized Hardware Drivers 15 16 17 18 oli Affiliate Megawatts - NUC Executive Affiliate Megawatts - PGD Executive c12 FTEs of cafeteria bidgs JB, GO, LFO, CSE, PIN, & PSL œį GO Building Affiliate FIE % հւշ 19 20 JB Building Affiliate FTE % hr3 LFO Building Affiliate FTE% br4 Well Program FIE% hrS Adjusted number of workstations per business unit for Desktop support (W/S Model #1)
Actual number of workstations per business unit. (includes Subsidiaries) (W/S Model #2)
Actual number of mainframe MVS CPU hours by business unit. 2237 26 27 29 33 25 3 3 5 5 7 3 χį X2 X4 Actual number of workstations per business unit (includes Subsidiaries), excludes ECCR charges X7 Actual number of workstations per business unit (includes subsidiaries in FPL utility facilities) XF SAP Volume of Trans by Business Unit (FPLE Support) XNI Based on server ownership information - IM percent allocated out by total workstation count XSI Datacenter alloc, based on server located in GO and JB - IM percent allocated by total workstation count XS2 Shared DASD allocation based on server and datacenter models Actual number of workstations per business unit. (includes Subsidiaries) (W/S Model #2) XS3 Y2 Based on documents processed by BU **Y3** Actual number of workstations per business unit (Inc subs in FPL facilities) (W/S Model #4) ¥7 YK. YN Actual % of FPL's subsidiaries workforce as a % of total FPL workforce for subs allocation. Actual % of FPL's subsidiaries SAP transactions as a % of total FPL transactions for subs allocation. Based on server ownership information - IM percent allocated out by total workstation count YS1 Datacenter alloc, based on server located in GO and JB - IM percent allocated by total workstation count YS2 Shared DASD allocation based on server and datacenter models 7. C.

Docket Nos. 080677-El & 090130-El OPC Recommended Massachusetts Formula Exhibit KHD-10, Page 1

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Florida Power & Light Company OPC Recommended Massachusetts Formula Z FPL / Affiliate Total Shared Total Payroll Gross PP&E 3 Revenues FPL FPL Utility 56789 FPL NBD FPL Energy Scabrook Duane Arnold Point Beach lD Fibernet tf FPL ES 17 Palms Insur. Readi Power 17 Total 14 15 OPC 16 FPL Dullity FPL NED 17 19 20 21 22 23 24 25 6 FPL Energy Seabrook Duane Amold Point Beach Fibernet FPL ES Palms Insur. Readi Power Total .

Docket Nos. 080677-EI & 090130-EI
OPC Recommended Affiliate Management Fee Adjustments
Exhibit KHD-11, Page 1 of 2

	A	B	C	CONFIDENT O	FIAL E	F	6
١	Florida P	ower & Light C	ompany				
Z		ommended Affi			isiments		
3	FPL Grou	ip Executive Sa	iary Aujustu	Henr			<del></del>
4 5 6 7	Year	FPL Group Executive Salary & Bonus	FPL Allocation Factor	FPL Amount Allocated to Affiliates	OPC Allocation Factor	OPC Amount Allocated to Affiliates	OPC Recommended Adjustment
४	2010				50%		s (7,935,975.87)
							\$ (7,906,276.35)

Docket Nos. 080677-EI & 090130-EI OPC Recommended Affiliate Management Fee Adjustments Exhibit KHD-11, Page 2 of 2

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- ( Florida Power & Light Company
- OPC Recommended Affiliate Management Fee Adjustments
- 3 Affiliate Allocation Factor Adjustments

4 5 6	Year	FPL Amount Allocated to Affiliates	OPC Amount Allocated to Affiliates	OPC Recommended Adjustment
7	Costs Alloca	ted Based on the Massac	chusetts Formula	
8	2010			\$ -
9	2011			\$ (1,393,000.46)
			:	
ID	Costs Alloca	ted Based on Specific Di	rivers	
t)	2010			\$ (2,284,350.28)
12	2011			\$ (5,069,195.30)

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ł	Florida Power and Light Company		
2	FiberNet Adjustment		
3 4 5 6 7 8	Cost Component  Asset Base for ROI 2010  Fiber Shared Fiber Electronics	Amount	
8910112	Shared Electronics Capital Spares NOC Assets Accumulated Depreciation Total Allocated Asset Base		
13	ROI Rate FPL Return on Investment	7.41%	
15	OPC Return on Investment	s (1,182,224)	
17 18	OPC Recommended Adjustment 2010 OPC Recommended Adjustment 2011	\$ (1,182,224)	

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- I Florida Power & Light Company
- 2. FPLES Margin on Gas Sales Adjustment

_		_	
3	Year		as Margin
4	2001	\$	
5	2002	-	
5	2003		
7	2004		
8	2005		
7 8 9	Total	\$	
10	Average Annual Gas Margin	\$	
11	Gain on Sale	\$	611,294
12	Amortization Period		5
13	Gain Attributable to Customers	\$	122,259
14	Adjustment to Test Year Revenue 2010	\$	
15	Adjustment to Test Year Revenue 2011	\$	

Docket Nos. 080677-E1 & 090130-E1 Affiliate Transfers Gain on Sale Exhibit KHD-14, Page 1 of 3

## Florida Power & Light Company Gain on Sale Adjustment

Year	Transaction Sale Price	Transaction Original Cost	Transaction Gain	Transaction Description	Amount of Grin
	10, In 2007, FP&L transferred a		10. The 2007 asset transfers resulted in a	10. On 6/22/07, a combustion turbine roter was	
	combustion turbine rotor amounting to	10. The original cost of the assets	gain of \$4,545,411, which was recorded	sold to FPL Group, Inc. to restore configuration	
2007	\$13,735,167 to FPL Group, Inc.	transferred in 2007 was \$9,189,756.	above the line	of combustion turbine	\$4,545,411
	11. In 2007, FP&L transferred globe valves		11, The 2007 asset transfer resulted in a	11. On 10/10/07, globe valves were sold to	4 19 105 122
	amounting to \$1,541 to Doswell Limited	11. The original cost of the assets	gain of \$392, which was recorded above the	Doswell Limited Partnership due to an extended	
2007	Partnership.	transferred in 2007 was \$1,149.	line.	lead time from supplier,	392
	12. In 2007, FP&L transferred seal pins,		12. The 2007 asset transfer resulted in a	12. On 5/14/07, scal pins, lock wire, and dowell	
	lock wire, and dowel pins amounting to	12. The original cost of the assets	gain of \$108, which was recorded above the	pins were sold to Doswell Limited Partnership	
2007	\$3,306 to Doswell Limited Partnership.	transferred in 2007 was \$3,198.	line.	due to an outage,	108
	13, in 2007, FP&L transferred y-seals		13. The 2007 asset transfer resulted in a		
	amounting to \$7,617 to Doswell Limited	<ol><li>The original cost of the assets</li></ol>	gain of \$1,307, which was recorded above	13. In June, v-scals were sold to Doswell Limited	
2007	Partnership.	transferred in 2007 was \$6,310.	the line	Partnership.	1,307
	14. In 2007, FP&L transferred gaskets,		14. The 2007 asset transfer resulted in a		
	brackets, ect. amounting to \$37,716 to	<ol><li>The original cost of the assets</li></ol>	gain of \$6,305, which was recorded above	14. On 6/21/07, gaskets, brackets, ect were sold ·	
2007	Doswell Limited Partnership,	transferred in 2007 was \$31,411.	the line,	to Doswell Limited Partnership for their use.	6,305
	16. In 2007, FP&L transferred gland.		16. The 2007 asset transfer resulted in a	16. On 3/6/07, gland, packing, tubing assemblies	
	packing, tubing assemblies amounting to	16. The original cost of the assets	gain of \$223, which was recorded above the	were sold to FPL Energy Forney, LLC due to an	
2007	\$969 to FPL Energy Forney, LLC.	transferred in 2007 was \$746.	, line,	outage.	223
	18. In 2007, FP&L transferred probes, axial	•	18. The 2007 asset transfer resulted in a		
	position amounting to \$1,608 to FPL	<ol><li>The original cost of the assets</li></ol>	gain of \$27, which was recorded above the	18. On 4/13/07, probes, exial position were sold	
2007	Energy Forney, LLC.	transferred in 2007 was \$1,581.	line,	to FPL Energy Forney, LLC due to an outage.	27
	19, In 2007, FP&L transferred tubing,		19. The 2007 asset transfer resulted in a	19. On 3/29/07, tubing, gaskets, belts, seels, &c	
	gaskets, belts, scals, & screws amounting to	<ol><li>The original cost of the assets</li></ol>	gain of \$62, which was recorded above the	screws were sold to FPL Energy Forney, LLC due	
2007	\$5,470 to FPL Energy Forney, LLC.	transferred in 2007 was \$5,408.	line,	to an outage.	· 62
	20. in 2007, FP&L transferred brackets,		20. The 2007 asset transfer resulted in a	20. On 3/5/07, brackets, retainers, & seals were	·
	retainers. & seals amounting to \$13,148 to	20. The original cost of the assets	gain of \$116, which was recorded above the	sold to FPL Energy Forney, LLC due to an	
2007	FPL Energy Forney, LLC.	transferred in 2007 was \$13,032.	line,	outage.	116
	21. In 2007, FP&L transferred bolts, seals,		21. The 2007 asset transfer resulted in a	21. On 3/21/07, bolts, seals, bearings, screws,	
	bearings, screws, tube amounting to	<ol><li>The original cost of the assets</li></ol>	gain of \$1,110, which was recorded above	tube were sold to PPL Ruergy Forney, LLC due	
2007	\$14,788 to FPL Energy Forney, LLC.	transferred in 2007 was \$13,678.	the line.	to an outage.	1,110
	22. In 2007, FP&L transferred dresser		22. The 2007 asset transfer resulted in a	22. On 3/29/07, dresser coupling gaskets were	
	coupling gaskets amounting to \$1,250 to	22. The original cost of the assets	gain of 3112, which was recorded above the	sold to FPLH Calhoun Power Company due to an	
2007	FPLE Calhoun Power Company.	transferred in 2007 was \$1,138.	line.	onlage,	112
	24. in 2007, FP&L transferred gaskets	<del></del>	24. The 2007 asset transfer resulted in a	· · · · · · · · · · · · · · · · · · ·	<del></del>
	amounting to \$188 to FPLE Marcus Hook	24. The original cost of the assets	gain of \$67, which was recorded above the	24. In June, gaskets were sold to FPLE Marcus	
2007	750, LLC.	transferred in 2007 was \$121.	line,	Hook 750, LLC.	67
	31. In 2007. FP&L transferred believs,		31. The 2007 asset transfer resulted in a		
	gaskets, & bolts amounting to \$10,014 to	31. The original cost of the assets	gain of 564, which was recorded above the	31. On 9/12/07, bellows, gaskets, & boits were	
2007	Lamar Power Partners.	transferred in 2007 was \$9,950.	line.	sold to Lamar Power Pariner due to an outage.	