COCCMENT NUMBER-DATE

8977 AUG318

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1	15	BEFORE THE	
2		BLIC SERVICE COMMISSION	
3		DOCKET NO. UNDOCKETED	
4	In the Matter of:		
5	ELIGIBLE TELECOMMUNICATIONS CARRIER DESIGNATION.		
6	——————————————————————————————————————	/	
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13		*****	
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15	PROCEEDINGS:	STAFF WORKSHOP	
16			
17	DATE:	Thursday, August 11, 2009	
18	TIME:	Commenced at 1:30 p.m.	
19		•	
20	PLACE:	Betty Easley Conference Center Room 140	
21		4075 Esplanade Way Tallahassee, Florida	
22			
23	TRANSCRIBED FROM TAPE BY:	JANE FAUROT, RPR Official FPSC Reporter (850) 413-6732	
24			
25			

PROCEEDINGS

∠ I

MR. CASEY: I think we are ready to get started.

MS. COWDERY: I'm Kathryn Cowdery with the Office of General Counsel. Pursuant to notice, this time and place has been set for a preliminary undocketed workshop to discuss potential rule language concerning the requirements for a common carrier desiring designation as an eligible telecommunications carrier in Florida.

We have got Catherine Beard, Bob Casey, Jim Polk, and other staff members here to answer any questions. And I believe we will start with you.

MR. CASEY: Well, first I'd like to welcome everybody. Thank you for coming. The workshop is being recorded, and we ask that if you do speak, please state your name and the company or organization you are representing, so we can have it on the record. It will be transcribed. There will be a transcript available in a few weeks, and it's important that we get your name. It would also help if you spell your name for those of you who may have a long name.

The first thing I'd like to do is take appearances, and I'll start with the telephone first. I will tell you who I have, and if I don't have you, would you please speak up.

I have Lynn Ellensworth from Sprint Nextel, Doug

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Nelson, Sprint Nextel, and Marsha Rule. Is there anyone
1
2
    else on the phone?
              MR. RALPH: Steve Ralph, Verizon, former Alltel.
 3
              MR. CASEY: Steve Ralph. Are you going to keep
 4
    that former Alltel? You're going to make me write this
 5
    out, huh?
 6
 7
               MR. RALPH: No, you can drop that part.
               MR. CASEY: All right. Okay. Anybody else?
 8
                      That does it for the telephone. If we can
 9
               Okay.
     go around the room. Like I said, my name is Bob Casey.
10
     I'm with Commission Staff.
11
               MS. BEARD: Catherine Beard, Commission Staff.
12
               MR. MOSES: Rick Moses, Commission Staff.
13
               MR. FOLLENSBEE: Greg Follensbee, AT&T.
14
               MS. SIRIANNI: MaryRose Sirianni, AT&T.
15
16
               MS. MASTERTON: Susan Masterton, Embarq.
               MR. POLK: Jim Polk, staff.
17
               MS. HARVEY: Lisa Harvey, staff.
18
               MR. WILLIAMS: Curtis Williams, PSC Staff.
19
               MR. TEITZMAN: Adam Teitzman, PSC Staff.
20
               MS. SALAK: Beth Salak, PSC Staff.
21
               MR. MURPHY: Charlie Murphy, PSC Staff.
22
                           Tracy Hatch, AT&T.
23
               MR. HATCH:
                               Marty McDonnell.
                                                 I'm here on
24
               MR. McDONNELL:
25
     behalf of the Small ILECs of Northeast Florida and
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1
    Fairpoint Communications.
              MR. ADAMS: Gene Adams of TW Telecom.
2
                             Denise Collins, Verizon Wireless.
3
              MS. COLLINS:
              MS. CLARK:
                           Demetria Clark, Verizon.
4
5
              MR. CHRISTIAN: David Christian, Verizon.
               MR. CULPEPPER: Ken Culpepper, Cox
 6
    Communications.
7
               MS. PONTIS: Christy Pontis, Embarq.
8
               MR. HEWITT: Craig Hewitt, Commission staff.
9
               MR. MAILHOT: Dale Mailhot, Commission Staff.
10
                         Okay. Thank you. Did a couple of
11
               MR. CASEY:
    people just join on the telephone? Could we have your
12
13
    names, please?
               MS. HOLDEN: Yes. Cathy Holden (phonetic) with
14
15
    AT&T.
               MR. CASEY: Hi, Cathy.
16
17
               MS. HOLDEN:
                            Hi.
               MR. CASEY: Did someone else join? Okay.
18
19
     quess not.
               At this time, I would like to ask Catherine Beard
20
     if she would start going over these section-by-section.
21
               Does anybody have any opening comments first, who
22
23
    would like to make opening comments? Go ahead.
               MS. SIRIANNI: This is MaryRose Sirianni with
24
25
    AT&T, and the only thing, just kind of generally before we
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start going through the rule, I guess the question that came to my mind when I looked at these is that for the most part these rules tend to mirror, or very closely mirror the FCC rules.

And so I guess the question I have is why is there a need to reiterate everything in the Commission rules? Can we by reference of the FCC rules pull them into the state commission -- to these rules? I mean, do we have to repeat them?

MR. CASEY: In other words, instead of listing the nine requirements, just refer to the FCC?

MS. SIRIANNI: Right. I kind of went through, and I know they are not word for word, but I did go through the entire rules and kind of -- in almost every single section there's a place, you know, a certain rule that is specific to the FCC rule. It's not word for word in every case. In a couple of cases there is an addition to what the FCC rule says, but for the most part they're mirroring what the FCC rules already say.

So I just don't -- I don't understand why we need to maybe reiterate here. Why you can't just reference those maybe at the beginning, because there are a few in here that are not in the FCC rules.

MR. CASEY: Right.

MS. SIRIANNI: As we go through, I can kind of

point out to you, or we can sit down later, or we can do it in comments.

UNIDENTIFIED SPEAKER: As we go through, if you would point out, you know, this is a direct quote from the FCC.

MS. SIRIANNI: And, like I said, I don't -- in all cases didn't go through word for word, but for the most part, like if -- and I have the FCC rules with me. Like we are looking at it, and I feel that's 54.201A, and when you look at it you will see that it's pretty much, you know, side by side. So, I mean, I can do that as we go through.

MR. CASEY: One of the reasons that this came up is because a few years ago all the ETCs when we had a workshop said why don't we have all the rules and regulations in one spot where we can go to it and see.

MR. FOLLENSBEE: This is Greg Follensbee with AT&T. We don't disagree. What we're suggesting is -- and you're getting ready to have the Commission vote on a couple of rules next week that kind of do the same thing. They basically say a company will follow the FCC truth in billing. In addition to that, you have to do these things, as well. To us that makes it cleaner, because then what you're listing in addition is very clear, what you want in addition to the ETC.

The issue we have is when you don't exactly mirror the words, now you're into we know the interpretation of the FCC rule, now what's the interpretation of yours if it's not exactly word for word? So we think it would be cleaner if you would do -- you have to follow the FCC rules, but in addition to that, here's what you need to do where you feel additions are needed.

MS. SIRIANNI: The other thing you run into is that if the FCC goes and changes theirs at any point, then yours -- you know, they were like theirs, now we have to go through another Commission proceeding to change, you know, your state rules, because the FCC may have, you know, changed theirs. You end up in this snowball effect of changing rules.

MR. CASEY: And here's one of our rule coordinators. Did you want to say something? I thought you were coming --

MR. MAILHOT: No, actually, I was getting -MR. CASEY: I thought you were coming up to
speak.

MR. MAILHOT: No. I don't necessarily agree with you. If the FCC changes their rule, we have to change our rule if we want to keep it in conformity with the FCC. Either way we've got to change our rule, so it doesn't make any difference.

Well, yes. MS. SIRIANNI: 1 MR. HATCH: The problem, though, if you've got 2 two sets of rules, you have to change yours if it is 3 inconsistent with the federal one. But in the lag between 4 when you change yours and when you change in the interim 5 to catch up with the FCC, it creates a lot of confusion. 6 Because they just look at the rule and say here is what 7 the rule says even though technically it's in conflict. 8 9 MR. MAILHOT: Yes, there is a lag either way. There is no question, I agree. 10 MR. HATCH: 11 (Simultaneous conversation.) UNIDENTIFIED SPEAKER: I think if 12 13 you incorporate --MR. HATCH: If you've got one place to go look 14 at the rules, you will at least know what the current set 15 16 is. MS. SIRIANNI: Well, as we go through them, I 17 mean, I would suggest in some cases it is -- it is exactly 18 word for word. So, I mean, you know, I know this is the 19 first stages of your proposed draft rules. So, you know, 20 21 I can point it out to you. MR. CASEY: Did you want to say something? 22 UNIDENTIFIED SPEAKER: I thought -- and this is 23 a question for the attorney. I thought you had to specify

the date of the rules that you are adopting so that we

24

would have a choice in whether we wanted to update or not 1 2 update. UNIDENTIFIED SPEAKER: Right. 3 UNIDENTIFIED SPEAKER: I mean, whatever you 4 5 incorporate by reference that document is the rule that 6 applies. MR. HATCH: Wholeheartedly. I mean, you are 7 basing all of your ETC rules on the federal rules. 8 9 UNIDENTIFIED SPEAKER: Right. MR. HATCH: But then it begs the question. 10 Right. Because we may 11 UNIDENTIFIED SPEAKER: not agree with what they changed it to. 12 MR. CASEY: Dale. 13 MR. HATCH: Then you get into the debate is it 14 inconsistent or is it in addition? 15 UNIDENTIFIED SPEAKER: No, I agree. 16 UNIDENTIFIED SPEAKER: Does anybody else have 1.7 any general statement before we start? 18 MR. CASEY: Opening comments? Everybody likes 19 20 the statements? UNIDENTIFIED SPEAKER: We agree with what AT&T 21 said about the federal rules and not really seeing exactly 22 the purpose of this if the intent is pretty much to follow 23 the federal rules. And if not, then the way you have done 24

it makes it less clear where you intend to differentiate

and what the purpose of that is. 1 Thank you. 2 UNIDENTIFIED SPEAKER: MR. CASEY: Catherine, please go ahead and start 3 4 going through. MS. BEARD: We're just going to go to Page 3 of 5 the notice. And we do have extra copies if anybody needs 6 But we'll just start with Section (1) and just go 7 (1)(a) through (q) on that first page of the rule. 8 9 anybody have any comments or questions? MR. CHRISTIAN: I have got one question. This 10 is Dave Christian with Verizon. Section (1) applies to 11 ETCs that desire designation as an ETC. 12 MR. CASEY: Carriers that desire ETC. 13 MR. CHRISTIAN: This does not apply to carriers 14 15 that are already ETCs. 16 MR. CASEY: Correct. 17 MS. BEARD: Correct. MR. CHRISTIAN: Thank you. 18 19 MS. BEARD: Anybody else? 20 MS. SIRIANNI: On (1)(e), I believe -- actually, I believe that's very similar to 54.101(c) of the FCC 21 22 But if it is, then it probably explains the clarification I was going to ask you for, but it talks 23 24 about if additional time is needed to complete network

upgrades. I was just going to ask for a clarification on

1 that. In the FCC rules it talks about, you know, such 2 3 things as need to provide the enhance 911 and such. Is that what you are talking about when you, you know, 4 5 reference --6 MR. CASEY: That's where it came from, right out 7 of the CFRs. MS. SIRIANNI: Okay. Out of 101(c). 8 Like for 9 instance, in 54.101(c), it goes ahead and gives you that 10 entire explanation of what the additional time is 11 referring to. MS. BEARD: Do you prefer to have the additional 12 13 information? 14 MS. SIRIANNI: I would prefer to, you know, just have the reference to the FCC rules, and we would go to 15 16 the FCC rules to look. MS. BEARD: Anybody have anything else on that? 17 18 Okay. Let's go to the second page, which is (h) through (iii), and see if you agree. Just the --19 20 MR. CASEY: Just the whole page. MS. BEARD: Yes, the whole page. Does anybody 21 22 have any questions or comments on that page? 23 UNIDENTIFIED SPEAKER: Page 4? 24 MS. SIRIANNI: Page 4. Do you want me to point

25

out to the places, or --

MR. CASEY: We can actually -- I'll go back 1 2 through. 3 MS. SIRIANNI: Okay. We know, basically, where --MR. CASEY: 4 5 MS. SIRIANNI: It would just take time. I mean, I could do it. I'm sure you are going to ask for 6 7 post-workshop comments and --8 MR. CASEY: Right. 9 MS. SIRIANNI: And I can either do it there or 10 you guys can go back. 11 MR. CASEY: I don't want to take up your time, 12 because I can do that myself. 13 MS. SIRIANNI: Right. Okay. UNIDENTIFIED SPEAKER: Do you guys just want to 14 15 move to a page spot? MS. SIRIANNI: Actually I will ask one thing. 16 Like, for instance, on Page 4, it's 2, so Line 18. Like 17 that is -- you know, part of that is from the FCC rules, 18 19 but then you guys add -- this is a place where you guys 20 add something in addition to the FCC rules. You say, provide service to requesting customers within 30 days. 21 22 So there are pieces that you guys have put in in addition to what the FCC rules have. 23 24 MR. CASEY: Right. 25 MS. SIRIANNI: Okay.

MR. CHRISTIAN: And, Bob, this is Dave Christian 1 with Verizon, again. This page also applies only to 2 carriers that want to be ETCs, and not ETCs that already 3 receive status. 4 5 MR. CASEY: Correct. 6 MS. BEARD: Right. MR. CHRISTIAN: Okay. UNIDENTIFIED SPEAKER: But just to clarify --8 MR. CASEY: Hang on just a second. 9 Okay. Go ahead on the telephone. 10 MS. WILLIS: I couldn't hear what Dave Christian 11 12 said. Could he repeat that, please? MR. CASEY: Okay. Who is this, please? 13 MS. WILLIS: Betty Willis. 14 15 MR. CASEY: Billy? UNIDENTIFIED SPEAKER: 16 Betty. MR. CASEY: Betty. 17 MR. CHRISTIAN: Betty, my question was do these 18 apply to carriers that are already ETCs. And the answer 19 20 was no. 21 MS. WILLIS: Okay. Thank you, Dave. 22 MR. CASEY: Okay. Anybody else? 23 UNIDENTIFIED SPEAKER: My comment was that your definition of a timely basis is 30 days. That's why you 24 25 want the 30 days in?

MS. BEARD: Correct. 1 2 UNIDENTIFIED SPEAKER: Okay. MS. BEARD: Then on Page 5. Do you have any 3 questions? 4 We're going to move on to Page 6, which 5 Okav. ends Section (1) and begins Section (2). 6 7 MR. FOLLENSBEE: One question we had, and it's a question of -- in (s), you ask for a two-year plan. 8 on you ask for a five-year plan. Was that an intentional 9 difference of years? 10 MS. BEARD: I believe that asks -- it's still 11 talking about companies that are applying, and whether or 12 13 not -- excuse me -- if they are seeking high cost and we would ask them to provide the two-year plan with it versus 14 15 the five-year plan. 16 MR. FOLLENSBEE: But once they start to receive 17 it, then you want a five-year plan? MS. BEARD: Right. Okay. 18 19 MR. CASEY: So that was intentional? 20 UNIDENTIFIED SPEAKER: Yes. UNIDENTIFIED SPEAKER: I was trying to 21 22 remember --(Simultaneous conversation.) 23 24 UNIDENTIFIED SPEAKER: I was trying to remember what my question was. There is a question that I wanted 25

1 to -- (inaudible) -- like two-year, five-year, there you 2 go. 3 MS. BEARD: Anybody else on Page 6? UNIDENTIFIED SPEAKER: Greg, could you just say 4 5 that again, what section you were looking at, the five versus two? 6 7 MS. BEARD: Page 6. 8 MR. FOLLENSBEE: (S) is saying when you are 9 applying for high cost, that you're talking about that you 10 are going to submit a two-year plan. 11 UNIDENTIFIED SPEAKER: Yeah. 12 MR. FOLLENSBEE: And then on Page 8, it talks 13 about in your annual certification you've got to give a 14 five-year --15 MS. BEARD: Right. 16 MR. FOLLENSBEE: -- service quality improvement 17 plan. So when you're applying to get a high -- to get 18 certified as a high-cost provider, they are wanting just a two-year plan for deployment. Once you start receiving 19 money, they want to know what your five-year plan is to 20 21 improve deployment. And I just was asking is that -- was 22 that intentional. Which you said yes, right? 23 MR. CASEY: Right. 24 MS. BEARD: Right. 25 MR. CASEY: That's correct.

MS. BEARD: Okay. We will move on to Page 7, if 1 there's no more questions. This is still Section (2). 2 MR. CASEY: And this, basically, is the nine 3 required services out of the CFR. 4 5 MS. BEARD: Right. Okay. And then Page 3 begins -- or, excuse me, Page 8 begins Section (3). 6 MR. FOLLENSBEE: Let me go back to page -- I 7 8 quess we're on Page 8. MS. BEARD: We are on Page 8. 9 MR. FOLLENSBEE: Were you looking for a 10 different report than what we give the FCC if we are doing 11 this, or you would accept what we do give the FCC? 12 13 just --MR. CASEY: It's the same requirements as the 14 15 FCC. MR. FOLLENSBEE: So what we give them, you're 16 17 accepting? 18 MR. CASEY: Right. 19 MR. FOLLENSBEE: Okay. 20 And I believe that the --MR. CASEY: MR. FOLLENSBEE: They do say that at some point. 21 22 MR. CASEY: Right. Later on we say if you have 23 already submitted the information, just let us know where 24 it is. 25 MR. FOLLENSBEE: Okay.

1 MR. CASEY: Where to go to.

MR. NELSON: Bob, this is Doug Nelson with Sprint. This is just a technical issue for consistency with the FCC rules. In (2)(i), at the very end of Section (2), where you are talking about a toll limitation, that's a little -- that definition is kind of, I think, a jumble of a couple of different FCC definitions. So maybe you would want to check that definition. There's toll blocking, toll limitation that kind of go hand in hand.

MR. CASEY: What page was that? Could you give me the page and line number? Oh, okay. Okay. It's up at the top. I see it.

MR. NELSON: You see that? It's at the very end of (2).

MR. CASEY: Right. Right. Before we started (3) there.

MR. NELSON: Yes. So you just might want to -if your intention is to go with the FCC rule, you might
want to just double-check that.

MR. CASEY: Okay. Thank you.

MS. SIRIANNI: Bob, on Page 9, Line 22, where you say to the extent a Florida ETC believes that it has already submitted a report or information to the Commission that would comply -- when you say Commission there, are you talking about the FCC, the information

we've provided to the FCC? 1 2 MR. CASEY: No, that's really us. We could 3 probably add --(Simultaneous conversation.) 4 MS. SIRIANNI: That's what I was thinking. 5 you said or FCC. 6 7 If it's available to us. If it's MR. CASEY: filed with the FCC and available to us. 8 9 MS. SIRIANNI: Has already submitted a -- yes. MR. FOLLENSBEE: Well, that would allow us the 10 11 option, if we wanted to, to give you a copy of what we 12 give the FCC. 13 MS. SIRIANNI: Rìght. 14 MR. FOLLENSBEE: Rather than --15 MS. SIRIANNI: Yeah. That might be the place if 16 we can say Commission or FCC that would comply. 17 MR. CASEY: All right. 18 Are we ready, then, to move to Page MS. BEARD: 10? That covers Sections (4) and (5). 19 20 MR. CASEY: I've got one change. 21 (Simultaneous conversation.) 22 MR. CASEY: I noticed this just recently. 23 the very beginning I would like to add unless otherwise ordered by the Commission, any Florida eligible 24 25 telecommunications carrier designated by the Commission or

the FCC shall annually verify the continued eligibility of 1 its Lifeline subscribers by conducting a statistically 2 valid sample. And the reason I did that is because we 3 designated an ETC and put in an additional requirement in 4 5 there subsequent to this. MR. FOLLENSBEE: So your language was -- read it 6 7 again. MR. CASEY: Unless otherwise ordered by the 8 9 Commission. 10 MR. FOLLENSBEE: Okay. MR. CASEY: And subsequent to an order coming 11 out saying we're going to do statistically valid samples 12 for all ETCs, the Commission has issued another order for 13 14 one ETC saying an additional requirement. MS. SIRIANNI: Bob, let's go back for a second 15 16 to Page 8. 17 MR. CASEY: Okay. MS. SIRIANNI: Starting on Section (3), Line 4. 18 That part applies to the same ETCs? Does that apply to 19 20 all of us -- to us? 21 MR. CASEY: What line again? 22 MS. SIRIANNI: Starting on 3. 23 Starting on Line 3? MR. CASEY: 24 MS. SIRIANNI: I'm sorry. Line 4, Part (3), and

everything that goes down. So like, you know, all this

stuff that we were just talking about, like the filing of 1 the reports and such. Would all of that --2 MS. BEARD: I see your concern, because it just 3 says an applicant seeking. 4 MS. SIRIANNI: Yes. 5 MS. BEARD: That we may need to review that. 6 UNIDENTIFIED SPEAKER: Page 9, Line 4? 7 MS. SIRIANNI: Yes. Page 8, Line 4, because 8 that's Section (3), and all the stuff we're talking about 9 on 9, and as we go into 10 is -- well, up until the top of 10 11 10 all falls under that Section (3). UNIDENTIFIED SPEAKER: The way I read that is 12 13 that that only applies to the folks that are seeking ETC. 14 MS. SIRIANNI: Well, that's exactly what it says 15 in Part (3). I just want to make sure --16 (Simultaneous conversation.) MR. FOLLENSBEE: Well, it's a conflict, then, 17 with the -- that's where you get into a conflict with the 18 FCC rules. 19 20 MS. SIRIANNI: Right. MR. FOLLENSBEE: So it becomes a question of did 21 22 you just want this from the applicant where the FCC says an ETC shall. 2.3 24 MS. SIRIANNI: Right. 25 MS. BEARD: Right.

MS. SIRIANNI: I mean, I'm not --1 MR. FOLLENSBEE: Continually. 2 MS. SIRIANNI: I don't want to have to give you 3 anything I don't have to give you, obviously. But if you 4 are trying to be consistent with the FCC rules, that's one 5 where it seems to not be consistent across. 6 UNIDENTIFIED SPEAKER: Are we back on --7 MS. BEARD: 8 10. UNIDENTIFIED SPEAKER: 9 Okay. UNIDENTIFIED SPEAKER: (Inaudible). An annual 10 11 certification shall be filed with the Commission. Wе 12 haven't done that before, right? That's something you 13 guys do to the FCC. MR. CASEY: Right. But you --14 15 UNIDENTIFIED SPEAKER: That's a new requirement 16 for an ETC. MS. BEARD: For high cost. 17 MR. CASEY: Not for the rural. The rural have 18 to do it. All seven small rurals have to submit 19 certification to us on a yearly basis. An affidavit, 20 21 okay. MR. FOLLENSBEE: No, I'm saying it isn't just a 22 It's any company that is receiving high cost or 23 rule. which could be --24

UNIDENTIFIED SPEAKER: Anyone.

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1
               MR. FOLLENSBEE: In this state it is offered in
 2
     a rural territory.
 3
               MR. CASEY: Which means it's just a wireless.
 4
               MR. FOLLENSBEE: But in the future it could
 5
     change.
 6
               MR. CASEY: Right. Anything else?
               MS. BEARD: So we are back on 10.
 7
               MS. SIRIANNI: I have a question. On Page 10,
 8
 9
    Line 9, Number 5, it says shall notify each of its new
     customers in writing of availability, Line 11, or any
10
    other assistance program being offered by the company.
11
    And I guess that was just --
12
               MS. BEARD: We were trying to target, say, the
13
    wireless companies that can't really offer Link-Up, but
14
     can offer some sort of activation wave or that sort of
15
16
    thing.
               MS. KHAZAREE: Okay. Can I just go back one
17
    more time. I'm sorry. You guys are going to get dizzy.
18
    My brain is not working as quickly. So if we don't
19
     receive high-cost funds --
20
               MR. CASEY: This is Sandy Khazaree of --
21
               MS. KHAZAREE: Oh, I'm sorry.
22
               MR. CASEY: CenturyTel, right?
23
               MS. KHAZAREE: Century (inaudible).
24
25
               MR. CASEY: Century.
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1 MS. KHAZAREE: But I'm Embarg so far, I haven't 2 filed a name change yet. 3 MR. CASEY: Okay. 4 MS. KHAZAREE: So we don't receive high cost 5 funds in Florida. So Paragraph (3), beginning on Line 4 on Page 8 would not apply to us, because we don't receive 6 7 high-cost funds, just to make sure I understand. 8 MS. BEARD: Correct. 9 MS. KHAZAREE: Okay. I apologize for the 10 interruption. MS. BEARD: Back on Page 10. 11 Okay. 12 (Simultaneous conversation.) 13 UNIDENTIFIED SPEAKER: I was getting ready to make a comment on what she said unless she's going back to 14 8, but I'm not going to do anything until we're done with 15 16 8 and 9, okay. UNIDENTIFIED SPEAKER: I want to go back to 10. 17 UNIDENTIFIED SPEAKER: So we are done with Page 18 19 9 now? No, I don't think so. 20 UNIDENTIFIED SPEAKER: 21 MR. CASEY: Okay. UNIDENTIFIED SPEAKER: I think I'm done. 22 That 23 answered my question. 24 MS. BEARD: You don't have any questions? 25 UNIDENTIFIED SPEAKER: Right.

MS. BEARD: Okay.

UNIDENTIFIED SPEAKER: I'm done. And I'm going to have some issues on 10, but go ahead. You're ready it sounds like.

MS. SIRIANNI: Well, I was just going to say it concerns me. I have a little bit of concern about that language. I understand what you are saying about, you know, wireless may have something other than Link-Up. But not that I know of something we have now, but, I mean, if we were to have some type of program that may not even -- I don't know. It just seems like that language might require something that we are not even regulated.

this is Greg Follensbee. We'll allow a new person to possibly pay their installation fees over a period of time, but we let them know that because they sign up for it when we talk to them, but I'm not sure we do it in writing. So this is, again, a question of are you looking for a -- also in writing where we have already notified customers. Because if they've signed up for a, you know, write off the installation over four months, there doesn't seem much sense to notify them in writing, because they already are in the program. So the question is, is there a way we can be a little clearer on what other assistance programs you're talking about, because that could be

far-reaching. Both wireless and wireline could be far-reaching.

MR. CASEY: Do you have any suggested language?

MR. FOLLENSBEE: Well, I'm wondering are you
looking for assistance programs that qualifies for drawing
out of the federal funds, or are you looking for any
assistance programs whether we get reimbursed or not?

MR. CASEY: That's a good question. You have different promotions all the time.

MS. BEARD: Similar assistance programs. I mean, that's what you are saying it should say. Something if it's similar, not --

MR. FOLLENSBEE: Well, if it's drawing from the fund, that's what I thought they were looking at, not every program we do in writing. Because the problem is if we have 20 different assistance programs, I'm not sure we want to write to a new customer, or there were 20 others.

UNIDENTIFIED SPEAKER: I mean, because whether --

MR. FOLLENSBEE: You picked the one, you didn't pick the other 19, which could cause a lot of customers calling and say, well, you know, I thought this was the best for me. Well, it still could be. So just think about it. We may give you some additional language, as well, but --

1 MR. CASEY: In the post-workshop comments? 2 MR. FOLLENSBEE: Yes. 3 MR, CASEY: Okav. MS. SIRIANNI: If you are talking specifically 4 5 about, you know, assistance offered by the company to aid 6 in the consumer -- you know, getting Lifeline, getting 7 them enrolled in the Lifeline program, or something to 8 that nature where you tie it to assistance that's provided to enable them to enroll in the Lifeline program. 9 MR. CASEY: I could see the problem. 10 customer comes on line and then you send them a letter 11 saying, well, we have these 20 other promotions. 12 MS. SIRIANNI: Right. So if we tie it 13 specifically to assistance, whatever it was I said, 14 something like that, then we get to your wireless issue or 15 they -- and wireline, too. But it would be specific to 16 helping them get onto the Lifeline program. 17 MR. CASEY: Just include it in your comments, if 18 19 you would, please. MS. SIRIANNI: Okay. I'll just go back and look 20 21 at the transcripts to see what I said. MR. CASEY: 22 Yes. MS. SIRIANNI: I've got that memory problem. 23 It's that over -- I see you laughing, Lisa. 24

MR. CASEY: Okay. Anything else on 10?

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MR. CHRISTIAN: Yes. I have some questions, any maybe we will bring them out in the comments a little bit more, but --

MR. CASEY: This is Dave Christian.

MR. CHRISTIAN: Yes. I'm sorry. And we are specifically talking about outreach materials on Line 15, it must target consumer groups that may be in need of Lifeline. And it goes on to list some of those examples. I'm not sure that that list of examples is accurate or applicable in many cases. And I just -- I think putting those such ases in there might be a little too prescriptive, and if you -- if we are going to talk about (inaudible) Lifeline, I think there is some language more like what Verizon would be able to support. prescriptive, such as seniors, young adults, consumers who live in remote areas, wireless users, non-English-speaking populations, the disabled community, users of telecommunications relay services and the unemployed. That presumes that just that group needs Lifeline assistance. And, you know, I don't think that's even accurate.

MR. CASEY: Most of those examples were taken from FCC Order 0487.

MR. CHRISTIAN: Okay. Well, I just think putting that in a rule in Florida might be a little

1 prescriptive, and it's in the order, but it's in the 2 discussion part of the order, not in the controlling 3 language of the rules. So that's my only comment. And my 4 lawyer may tell me to sit down and quiet, but --5 MR. CASEY: No, that's why we are here, to hear 6 your comments. 7 MR. CHRISTIAN: I thought that was pretty 8 prescriptive, and maybe we can work on language that's a 9 little bit more flexible. MR. CASEY: And include it in your post-workshop 10 11 comments? 12 MR. CHRISTIAN: Yes. 13 MR. CASEY: Thank you. Okav. MS. SALAK: Dave, I'm just a little confused. 14 The terms such as, which is like, yes, and here are some 15 examples. I mean, I think --16 17 MR. CHRISTIAN: I think the word must target consumer groups. 18 MS. SALAK: That may be in need of Lifeline, 19 So you think that that must goes with seniors, 20 such as. young adults, consumers, is that what you are saying? 21 MR. CHRISTIAN: And that's a literal reading of 22 23 the rule, I know, but I'm just saying that it just seems like we can be a little bit more flexible there. And when 24 we get into (b), we are also talking about very specific

types of things and outreach materials, that ETCs must develop outreach materials. Well, we have been working with the Commission for the last couple of years using your outreach materials. So we're going to spend our own revenue dollars here to develop outreach materials where, you know, we have been doing — using your outreach materials. I just felt want that could be construed as if we use your materials then we are in violation of Commission rules.

Just a question for you. We have outreach materials, so I don't know why we need to develop more outreach materials is the question.

MS. SIRIANNI: I have a question about the whole way it's drafted, because what is an outreach material? I mean, first you have the (5), the overall (5) that talks about two things, notifying after 30 days -- within 30 days, and then using a general distribution. And then you say the outreach materials must target consumers in (a). And then in (b) you say you must develop outreach materials. I'm not really sure. Are the outreach materials the 30-day notice in the media of general distribution, which is what you might think the way this is drafted, or is it something else?

UNIDENTIFIED SPEAKER: That could be part of it.

MR. CASEY: In other words, what you're saying

is we should put a definition of outreach materials in there of what they are and what they include?

MS. SIRIANNI: I'm not necessarily saying that, but maybe (a) should follow (b), instead of being before (b), because (b) seems to be the general discussion of, quote, outreach materials.

MR. CASEY: We'll look at that. Anything else? Okay. Going once, twice.

MS. SIRIANNI: Well --

MR. CASEY: Oh.

MS. SIRIANNI: The only part of that actually goes on to Page 11 of Line 1, it mentions all those, and then goes on to say and television public service announcements, and it goes through all those, and then it says are also acceptable. And the way it says are also acceptable, it makes it sound like, you know, do something else, but then these are good, too. Are also acceptable. I mean, yes, just some change in the words there, and you could --

MR. FOLLENSBEE: This is Greg Follensbee. The question is are you saying in every event you have to do the outreach material, but in addition to that you can do this other, or is it if we do multi-media is that acceptable in lieu of specific outreach materials being placed in certain locations?

1 MR. CASEY: Okay. 2 MS. SIRIANNI: But I think we know what you 3 mean, but when you read the words literally, it makes it 4 sound like you have to do that plus this. And I don't 5 think that's what you mean. 6 MR. CASEY: Give us some suggestive language. 7 MS. SIRIANNI: We'll give you some words. MR. CASEY: That would help. Anything else on 8 9 Page 10? Ouick. UNIDENTIFIED SPEAKER: Yes. 10 (Simultaneous conversation.) 11 MR. CASEY: That's why we are here. 12 MS. BEARD: We're almost done. Maybe we will go 13 14 back. There you go. UNIDENTIFIED SPEAKER: 15 MS. BEARD: This covers Sections (6), (7), and 16 17 the beginning of (8). MR. FOLLENSBEE: This is Greg Follensbee with 18 We've got a major problem with that. I mean, we 19 have a very hard time getting anybody we resell to to give 20 us any kind of certificate like this. We have a hard 21 22 enough time getting their sales exemption and, you know, things of that nature that we have to do annually, because 23 24 otherwise we have to charge them sales tax. preference would be you put the onus on the ETC that you

certify that they have to provide this to you, rather than 1 2 us having to provide it to you. 3 MR. CASEY: Now, if you're an ETC, you are 4 reselling it. They are not an ETC. You're reselling the Lifeline line here. 5 6 MR. FOLLENSBEE: Yes. 7 MR. CASEY: And you are the one company that has 8 that on your website. 9 MR. FOLLENSBEE: Oh, we do. We do. 10 still have a hard time getting them to give it to us. MR. CASEY: I even asked for it one time and you 11 12 gave it to me like that. 13 MR. FOLLENSBEE: Yes. MS. SIRIANNI: You're right. If we are 14 reselling it, they are not always an ETC. They don't have 15 16 to be an ETC for us to resell it. 17 MR. CASEY: Right. MS. SIRIANNI: But I think the difference here 18 is we shall file a copy of this and, if anything, I would 19 at least ask, you know, that we maintain a copy. And then 20 if you request then we would, you know, provide, but to 21 22 have to -- to mandate a filing. MR. CASEY: So you're not disagreeing that it's 23 24 required that you get that certification?

MS. SIRIANNI: I'm not -- I don't disagree that

we have to. It is difficult sometimes to get them to give it to us, and, you know, we struggle with that. But you're right, we have to do that. But then to mandate us to file it, I would prefer that -- you know, you all require we maintain it. If you need a copy, you know, request, and we will provide. But I would prefer not to have to mandate a copy of it.

MR. CASEY: All right. Will you include that in your comments, please? Thank you.

Anything else on Page 11?

MR. FOLLENSBEE: Yes, (7) I would question. Do you have the authority to require a wireless company to reimburse you for them traveling -- for you traveling out of state to go review wireless records?

MR. CASEY: I would have to get an opinion.

MR. FOLLENSBEE: I mean, I know you have that in your 364 --

MR. CASEY: Right.

MR. FOLLENSBEE: -- talking about it, but that's for companies you regulate.

MR. CASEY: Right. But all wireless ETCs that were designated by the FCC have a footnote in that order saying that they have to file with the state Lifeline program if there is a Lifeline program. And if that includes going out and auditing the books, then, yes, I

1 would think so. 2 UNIDENTIFIED SPEAKER: That begs the question, 3 though. 4 MR. CASEY: That begs the question. 5 attorneys can fight over it. I'm not an attorney. 6 MR. FOLLENSBEE: I'm not, either. 7 MS. SIRIANNI: Greg plays one on TV. 8 MR. CASEY: I don't even play one on TV. 9 MS. SIRIANNI: Oh, Greg does. 10 MR. CASEY: Oh, Greq does? MR. FOLLENSBEE: And I quit staying at Holiday 11 12 Inn Expresses, too. 13 MR. MAILHOT: Greg, would you question whether or not we could order somebody to bring their books and 14 records back and just (inaudible) the ten days? 15 MR. FOLLENSBEE: I'd have to look and see. 16 not -- that might be what you could do. Which then 17 becomes an option of the wireless, which is the cheaper, 18 fly people up to wherever they are or bring the records in 19 depending on what records are being sought. 20 21 MS. SALAK: Does AT&T care about that problem? 22 MR. FOLLENSBEE: It does because some day we may 23 have AT&T or a wireless become an ETC, yes. 24 UNIDENTIFIED SPEAKER: I kind of thought of

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that.

1 MR. FOLLENSBEE: Right now I'm less troubled by 2 it; I could be in the future. 3 MS. SIRIANNI: We're just looking out for our 4 future, right. 5 MR. CHRISTIAN: David Christian with Verizon. 6 On Line 22 on Page 11, 12-month advance notice to 7 the Commission in writing of its intention if we're going to relinquish ETC designation. And I'm not suggesting we 8 9 are going to relinquish our ETC designation, but the FCC rules say advance notice. It doesn't say 12 months. 10 11 MR. CASEY: It says the Commission -- yes, a maximum of 12 months, I believe, if I remember right. 12 MR. CHRISTIAN: A maximum of 12 months. 13 MR. CASEY: Right. 14 MS. SIRIANNI: It's 54.205(a), and it says not 15 to exceed one year. So Mr. Casey took his whole year. 16 MR. HATCH: So it can't be more than, but it can 17 be less than. So you had better do it exactly one year to 18 19 the day. MS. SIRIANNI: I was looking for that in the FCC 20 rules where you have got that 12 months. And, yes, it 21 22 says not to exceed one year. I don't know, it just seems a 23 MR. CHRISTIAN: little bit different than the intent of the FCC rule. 24 25 we will probably comment on that.

1 MR. CASEY: Will you also be relinquishing? 2 MR. CHRISTIAN: Not to speak for them, but I 3 think there is --4 MR. CASEY: Well, they have in other states, 5 that's why I was asking that. 6 MR. CHRISTIAN: I don't think we're going to be 7 relinguishing our ETC status anytime soon. 8 MR. CASEY: Okay. Anything else on 11? 9 MS. BEARD: Okay. Page 12, which is Section 10 (8)(a) and (b), and Section (9). MS. MASTERTON: Susan Masterton from Embarg. 11 just think (b) is a little broad. I don't know, would any 12 service -- seeks to discontinue any service. I don't 13 think you meant any service offered by the eligible 14 telecommunications carrier. You probably meant any 15 supported service or something more narrow? 16 17 MR. CASEY: We'll have to look at that. write that down, any supported service. And would you 18 19 include that in your comments, Susan? 20 MS. MASTERTON: Yes. MR. CASEY: Thank you. Anything else on 12? 21 MS. SIRIANNI: We're having a side conversation. 22 MR. CASEY: Go ahead. That's why we are here. 23 MS. SIRIANNI: I mean, starting on that portion 24 25 on Line 5, the (a) and (b), I actually couldn't -- I mean,

the FCC rules kind of, sort of hint to, you know, the fact 1 2 that you have to -- you know, obviously there has to be an 3 ETC provider in an area. But I really didn't see any FCC 4 rules that mirrored the (a) and (b), especially the (b) 5 about the discontinuance. Not that it's right or wrong, 6 I'm just saying I just didn't really see anything. 7 maybe you're familiar or you know if that one particularly 8 mirrors an FCC rule. 9 MR. CASEY: Maybe that's something that we came 10 up with. I think it is, too. 11 MS. SIRIANNI: MR. CASEY: I don't think its in there. 12 MS. SIRIANNI: I mean, that's what I think, 13 but -- I mean, not to -- you know. I don't recall that 14 being --15 MR. CASEY: But do you have any objection to it, 16 17 or --MS. SIRIANNI: I don't know. I don't think so, 18 but I'm not positive. But I would agree with Susan that, 19 you know, the broadness of it, the way it's written out 20 21 might make it sound like we have to notice them discontinuing any kind of service. But I think what you 22 23 mean is any supported --24 MR. CASEY: Any supported service?

UNIDENTIFIED SPEAKER: Supported service.

mean, like if we were going to discontinue Lifeline or 1 2 something. But if we just wanted to discontinue, you 3 know, call forwarding, or, you know, some feature that -that's not a good one to use, but --4 MR. FOLLENSBEE: This is Greg Follensbee with 5 I mean, a promotion. Do we allow a Lifeline 6 7 customer to buy -- you want us to give you 60 days notice that we are going to discontinue the promotion when we may 8 not know 60 days in advance we are going to discontinue 9 10 the promotion. MR. CASEY: Good point. 11 MS. SIRIANNI: Yes, that's a good point. So I'm 12 1.3 not -- I may. MR. CASEY: Well, you've got plenty of time 14 between now and the post-workshop comments. So she will 15 talk about how long you have. I think it's two or three 1.6 17 days. MS. BEARD: Yes. 18 MR. FOLLENSBEE: I guess you are not going on 19 20 vacation. MS. SIRIANNI: Yes, right. 21 22 MR. CASEY: Well, Greg called me and told me to 23 say two or three days. MS. SIRIANNI: I always knew he would 24

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(inaudible) vacation.

1 MR. CASEY: Okay. Anything else on 12? 2 MS. BEARD: Does anyone want to go back? 3 MR. CASEY: Yes. 4 MS. SIRIANNI: Are we giving you that 5 impression? 6 (Simultaneous conversation.) 7 UNIDENTIFIED SPEAKER: I'll do them in written 8 comments. 9 MS. BEARD: Okay. 10 MR. CASEY: No other comments? Closing 11 comments? 12 I'll turn it back over to Catherine, then. 13 MS. COWDERY: All right. So we need to figure 14 out how long you want to prepare these comments. I 15 understand it might be a couple of weeks to get the transcript if anyone actually does want to go back and 16 17 look at what they said. Otherwise, we can just say two 18 weeks, on the 25th, you know. 19 How does that sound to people? Does two weeks 20 sound good? 21 (Simultaneous conversation.) 22 MS. SIRIANNI: I'm going on vacation tomorrow, 23 and I won't be back in the office until probably about the 24 24th.

MS. COWDERY: You want two or three days.

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               MS. SIRIANNI: I mean, if that's what you want,
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     I'll make sure I get it done, but I would like a little
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    more time.
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               UNIDENTIFIED SPEAKER: How about September 1st,
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     or --
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               MR. CASEY: What is that, is that a Friday?
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               UNIDENTIFIED SPEAKER: Yes.
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               MR. HATCH: I cannot make it that day, because
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    I'm gone from the 26th through Labor Day.
               MR. CASEY: I'm sorry, I didn't hear you.
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               UNIDENTIFIED SPEAKER: September the 8th he
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    said.
               MR. CASEY: Because of Labor Day weekend?
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    is Labor Day?
               UNIDENTIFIED SPEAKER: Labor Day is the 7th.
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               MR. CASEY: The 7th.
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               MR. HATCH: But I'll be in Alaska that whole
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    time, which will make it problematic.
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               UNIDENTIFIED SPEAKER: Three weeks.
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               (Simultaneous conversation.)
               MR. CASEY: So you would suggest the 8th, is
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    that it, Tracy?
               MR. HATCH: What's that?
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               MR. CASEY: Are you suggesting the 8th?
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               MR. HATCH: Yes, that would be my preference.
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1 The 25th is okay with me. If that doesn't work, 2 and you want to push it further, then for my benefit the 3 8th would be better. 4 MR. CASEY: Anybody have any objections to the 5 8th? 6 MS. COWDERY: Okay. 7 MR. CASEY: Let's make it the 8th. 8 MS. BEARD: September 8th. 9 MR. CASEY: September 8th. MR. HATCH: I don't think anybody is burning to 10 have these in place real soon. 11 MS. COWDERY: Thank you. No further comments? 12 13 MR. CASEY: Nothing else? Thank you for participating. Thank everybody on the phone. Take care 14 15 now. UNIDENTIFIED SPEAKER: All right. Thank you. 16 MR. CASEY: Take care now. 17 18 19 20 21 22 2.3 24 25

1 2 STATE OF FLORIDA 3 CERTIFICATE OF REPORTER 4 COUNTY OF LEON 5 I, JANE FAUROT, RPR, Chief, Hearing Reporter 6 Services Section, FPSC Division of Commission Clerk, do hereby certify that the foregoing proceeding was heard at 7 the time and place herein stated. 8 IT IS FURTHER CERTIFIED that I transcribed said proceeding from digital recording and this transcript 9 constitutes a true transcription of said recording to the best of my ability. 10 I FURTHER CERTIFY that I am not a relative, 11 employee, attorney or counsel of any of the parties, nor am I a relative or employee of any of the parties' attorney or counsel connected with the action, nor am I financially 12 interested in the action. 13 DATED THIS 31st day of August, 2009. 14 15 16 JANE FAUROT, RPR Official FPSC Hearings Reporter (850) 413-6732 17 18 19 20 21 22 23 24