## VIA OVERNIGHT UPS

April 14, 2011
Ann Cole, Commission Clerk
Office of Commission Clerk
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399

RE: RNK Inc. d/b/a RNK Communications, Inc. (Company Code TX942) Request for Confidential Information on RNK's responses to the Data Requests associated with the Commission's 2011 Competitive Local Exchange Carrier (CLEC) Ouestionnaire

## Dear Clerk Cole:

According to the procedures contained in the Commission's rules, ${ }^{1}$ RNK requests confidential treatment of some of its responses to the Data Requests associated with the Commission's 2008 CLEC Questionnaire ("Questionnaire.") In particular, RNK submits that responses to Parts II-A (information regarding its local voice grade equivalent channels), II-B (information pertaining to its Voice over Internet Protocol ("VoIP") customers) and V (Zip Codes of its customers) included with its Form 477 filings to the FCC, for the period ending December 31, 2010 be kept confidential. In addition, RNK respectfully requests that its responses on Tables 1 and 5 of the Commission's data sheets for the period ending December 31, 2010 be also kept confidential.

In particular, Part II-A of its FCC Form 477, which was filed under a confidentiality request with the FCC, states the number of Voice Grade Equivalents RNK provides to its customers in Florida, and various other statistics regarding the same, including how they are provisioned and whether RNK is the presubscribed long distance carrier. Part II-B of its FCC Form 477 states the number of its interconnected VoIP customers, the percentage of those customers that are "nomadic," and how many resellers of RNK's VoIP service have end users in the state of Florida. Part V of its FCC Form 477 consists of a list of ZIP codes of RNK's customers. Moreover, Tables 1 and 5 of the Commission's requests break down RNK's "traditional" and interconnected VoIP service customer base, respectively, by number of customers in each exchange or rate center, as well as by class (business or residential) of customer.

The information that is requested by the Commission is confidential and is treated as such by RNK. This information is not known to the public or to RNK's competitors and is maintained by specifically authorized individuals within the RNK. When it is necessary for RNK to release this information to an
 third party, it does so only under a strict Non-Disclosure Agreement signed by the receiving party placing them under a contractual duty to maintain confidentiality regarding RNK's competitive information. Furthermore, RNK has requested, and received, similar treatment for similar reports submitted to other State Public Utility Commissions, and to the FCC.

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The Commission requires RNK to divulge information that is competitively sensitive and confidential. It request RNK to provide information that would provide detailed intelligence regarding the location and nature of RNK's customer base. Any one (or part of any one) of these alone would be cause for RNK to demand confidentiality, but in the aggregate it gives competitors a detailed picture of RNK's business plan. Piecing this information together, in conjunction with other, publicly available information will give competitors detailed insight regarding the thrust of RNK's competitive endeavors and, perhaps, use it to their business advantage to undermine or unfairly target RNK's services or prices, or duplicate RNK's business plan, among other actions they might take. Simply stated, maintaining the confidentiality of customer information and network structure is in the public interest and does not deprive the citizens of Florida of any vital information necessary for an informed choice.

Included with this letter is a sealed envelope containing a CD-ROM with the Confidential Responses to the data table requests in Microsoft Excel format as well as an unredacted version of RNK's FCC Form 477, in Adobe .PDF Format. The sealed envelope also contains hard copies of the confidential tables and Form 477, with confidential information highlighted as required by the Commission's rules..

Also are two hard copies of a redacted public version of the Data Tables and the Form 477. The redacted public versions of both documents will also be filed via email.

If you have any questions, feel free to contact me at (781) 613-6148 or by email at matt@rnkcom.com.
Sincerely,


Form 477 Submission for FRN: 4343737, Company: RNK, Inc., State: FL, Operations: Non-ILEC, Data as of Dec 31, 2010 Status: On Mar 01, 2011, the status for this Form 477 submission was changed to Original - Submitted.


-Part II.B: Interconnected VoIP Service
See Instructions for definitlons of terms used in this Part. lif you report end user subscriptions in (1) - (2), you must also complete Part $V$ of Form 477.

Reporting by State: Subscriptions reported in (1) must be repoited in the state of the subscriber's "Registered Location" as of the data-callection date. (This is the most recent Information cibtained by an interconnected VoIP service provider that identifies the physical locration of the end user, See 47 C.F.R. 5 9.3.) Subseriptions reported in (2) must be reported In the seme state as the broadband connection purchased in conjunation with the Vols service.
(1)

VoIP subscriptions that and users purchased frorn you without also purchasing a without also purchasing a
broadband connection from you
(a) Total number. See Instructions on what to include. (b) Percentage of (a) provided under residential grade service
plans
(c) Parcentage of (a) purchased under terms that allow use with any broadband connection ("nomadlc" functlonality)
(d) Percentage of (a) provided In conjunction with a copper wire-based broadband connection (DSL or Other Wireline)
(e) Percentage of (a) provided in conjunctlon with a fiber-to-the-end user broadband connection
(f) Percentage of (a) provided in confunction with a Cable Modem broadband connection (g) Percentage of (a) provided in confunction with a fixed wireless braadband connection
(h) Percentage of (a) provided in conjunction with any other type of broadband connection

(2)

VoIP subscriptions that end users purchased from you In conjunctlon with the pifirchase of a broadband connaction


Wholesale customers who purchased your VoIp . service to resell as their own Volf"tervice




Company Name:
Company Code*:

## TX942

* Your Company code is shown on the tabel affixed to the envelope in which this was mailed and on the cover letter.

THIS TABLE IS TO ONLY CAPTURE TRADITIONAL RETAIL SWITCHED ACCESS LINES. DO NOT INCLUDE LINES REPORTED IN TABLE 5.
Complete Table 1 if you provided voice telephone service to Florida end users via one or more voice-grade equivalent (VGE) lines or fixed wireless VGE channels. See FCC Form 477 definitions and instructions for Line $A$.ll and complete this table accordingly.
Each NPA-NXX and corresponding data must be entered in a separate row.
Please combine lines that have the same NPA-NXX.
Do not report special access lines or any high-capacity connections between two locations of the same end user, ISP, or telecommunications carrier.
Please inciude a grand total row in the last row of data. Each cell in the table must be popuiated. It you have no lines for an exchange in any of the various line types, you must enter a zero. Numbers should be formatted as percentages.
Please report all UNE-P lines in column G including those govemed by commercial agreements.
Please provide data as of December 31, 2010.


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* *We are not asking for information contained in columns (c) and (d) of the FCC Form 477.


## Company Name:

RNK Communications, Inc.

## Company Code*:

TX942

* Your Company code is shown on the label affixed to the envelope in which this was mailed and on the cover letter.


## THIS TABLE IS TO ONLY CAPTURE VoIP LINES. DO NOT INCLUDE LINES REPORTED IN TABLE 1.

Complete Table 5 if you provided VoIP service to Florida end users via one or more voice-grade equivalent (VGE) lines or wireless VGE channels.

An access line connects the end user's customer premises equipment (CPE) to the serving switch and allows the end user to originate and/or terminate local telephone calls on the public switched telephone network (PSTN). The access line counts in Table 5 below must be based on all of your different types of access lines (including fixed wireless) that are used to provide VolP service.

Each field must be populated. All entries must be made without quotation marks.

The data must include lines of all affiliated companies.

TABLE COLUMN INSTRUCTIONS:
Column (a). Reported NPA-NXX data should not be based on secondary service locations (i.e., where service has been moved temporarily to a secondary location such as a vacation home).

Each NPA-NXX and corresponding data must be entered in a separate row.
Please combine lines that have the same NPA-NXX.

Column (b). Enter the abbreviation Res for Residential lines or Bus for Business lines. Residential lines and business lines must be entered in separate rows.

Column (c). Enter line count as voice-grade equivalents (VGEs). Report VGEs based on how the customer is billed. If the customer is billed for a dynamic bandwidth VoIP product, the line count would be the maximum number of VolP lines available. If the customer is billed for a specific number of VolP lines, or a range of lines, the VolP line count would be the number of VoIP lines or the highest number of the range, respectively. Each line count must be entered in separate rows.

Please provide data as of December 31, 2010.

| (a) | (b) | (c) |
| :---: | :---: | :---: |
|  |  |  |
| NPA-NXX <br> i.e.(850-413) | Res or Bus | Total VGE <br> Lines |



Matthew T. Kinney 333 Elm Streetr<br>Suite 310<br>Dedham MA 02026

Re: Acknowledgement of Confidential Filing in Docket No. 110000-OT

This will acknowledge receipt by the Florida Public Service Commission, Office of Commission Clerk, of a CONFIDENTIAL DOCUMENT filed on April 15, 2011, in the above-referenced docket.

Document Number 02593-11 has been assigned to this filing, which will be maintained in locked storage.

If you have any questions regarding this document, please contact Kim Peña, Records Management Assistant, at (850) 413-6393.


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