



7037 Old Madison Pike
Huntsville, Alabama 35806
General: (256) 382-3943
Fax: (256) 382-3936

April 13, 2011

Via 2-Day Delivery

Ms. Ann Cole, Commission Clerk
Office of Commission Clerk
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

- claim of confidentiality
- notice of intent
- request for confidentiality
- filed by OPC

For DN 02613-11, which is in locked storage. You must be authorized to view this DN.-CLK

RECEIVED-FPSC
11 APR 15 PM 1:51
COMMISSION CLERK

RE: 2011 Local Competition Data Request

Dear Ms. Cole:

Enclosed for filing with the commission is the 2011 Local Competition Report for Business Telecom, Inc. Please note that data has been provided for December 31, 2010. I request that specified information contained in the report be treated with Confidentiality; therefore, I have included redacted copies and a redacted copy indicator. As requested, also enclosed is a CD marked "Confidential and Proprietary" containing the data requested as well as redacted copies and a redacted copy indicator.

Please acknowledge receipt of this filing by date-stamping the enclosed cover letter labeled "return receipt" and mailing it to me in the self-addressed, stamped envelope I have provided for this purpose.

Should you have any questions regarding this filing, please contact me at 256-382-3943 or via e-mail at heather.gibbs@corp.earthlink.com.

Sincerely,

Heather Gibbs
Regulatory Manager

Enclosures

- COM _____
- APA _____
- ECR _____
- GCL 1
- RAD 1
- SSC _____
- ADM _____
- OPC _____
- CLK CLK

DOCUMENT NUMBER-DATE

02612 APR 15 =

FPSC-COMMISSION CLERK

2011 LOCAL COMPETITION DATA REQUEST RESPONSE CHECKLIST

RESPONSE TO DATA REQUEST QUESTIONNAIRE:

Note: For those CLECs NOT providing local telephone services, you may check the box on the cover page and fax it to (850) 413-6392. Since the attached CLEC questionnaire contains questions of a general nature, you may wish to respond to any applicable questions.

Does your response include:

- A CD or diskette containing a Word (.doc) file or a paper hardcopy of the questionnaire along with your written response to each question?

Yes or No	
X	

RESPONSE TO DATA REQUEST TABLES FOR DATA AS OF DECEMBER 31, 2010:

Does your response include:

- A CD or diskette containing an Excel (.xls) file of the data requested in **Tables 1-5**?

Yes or No	
X	

If you opt to e-mail or fax your response to us, please e-mail it to compreport@psc.state.fl.us or fax to (850) 413-6392.

DOCUMENT NUMBER-DATE

02612 APR 15 =

FPSC-COMMISSION CLERK

2011 Competitive Local Exchange Carrier (CLEC) Questionnaire
(Due by April 15, 2011)¹

Legal Company Name: Business Telecom, Inc. **REDACTED**

D/B/A: BTI

FPSC Company Code (e.g., TX000) TX105

Contact name & title: Heather Gibbs, Regulatory Manager

Telephone number: 256-382-3943

E-mail address: heather.gibbs@corp.earthlink.com

Stock Symbol (if company is publicly traded): Stock of its parent, ITC^DeltaCom, Inc. (ITCD")
traded under ITCD.OB until 12/8/2010 when ITCD was acquired by EarthLink, Inc.
("EarthLink"). EarthLink's stock trades under ELNK.

Services Provided in Florida

1. Do you provide local telephone service in Florida? Please check yes or no.

Residential	Business
<u> X </u> Yes	<u> X </u> Yes
_____ No	_____ No

2. Please complete all applicable data tables. Please indicate which column on Table 1 commingled loops are included. Column F

3. If you submitted data tables in 2010, please provide an explanation below of any differences in the number of access lines by category that occur in your 2011 submission that exceed 10 percent.

[REDACTED]

[REDACTED]

¹ The due date is established by Section 364.386(1)(b), Florida Statutes. Failure to comply with this rule may result in the Commission assessing penalties of up to \$25,000 per offense, with each day of noncompliance constituting a separate offense per Section 364.285(1), Florida Statutes.



4. How is your local service provisioned? Please mark the appropriate response(s).

- Resold lines from ILEC
- Wholesale platform (formerly known as UNE-P)
- UNEs (other than wholesale platform) from ILEC
- Elements (e.g., loops, switching) from other than ILEC (e.g., other CLECs)
- Completely self-provisioned
- Other (please describe) _____

5. What services, other than local service, does your company currently provide in Florida? Please check all that apply.

- | | |
|---|---|
| <input checked="" type="checkbox"/> Private line/special access | <input type="checkbox"/> Wholesale loops |
| <input type="checkbox"/> VoIP | <input type="checkbox"/> Fiber or copper based video service |
| <input checked="" type="checkbox"/> Wholesale transport | <input type="checkbox"/> Cable television |
| <input checked="" type="checkbox"/> Interexchange service | <input type="checkbox"/> Satellite television |
| <input type="checkbox"/> Cellular/wireless service | <input checked="" type="checkbox"/> Broadband Internet access |

6. This question concerns **prepaid** local telephone service in Florida. Please place a check by the response that most accurately reflects whether or not you provide **prepaid** local telephone service.

- Company provides ONLY prepaid local telephone service in Florida
- Company provides prepaid AND non-prepaid local telephone service in Florida
- Company does NOT provide prepaid local telephone service in Florida

Bundled Services

7. What percentage of your Florida residential and business customers purchase bundled (i.e. voice service packaged with additional services such as internet or video service) offerings? Please provide the percentage below. Do not include bundles of telecom-only services. If you do not offer bundled services, indicate "not applicable."

- Residential
- Business
- Not applicable

VoIP

8. Indicate below whether you are providing or offering VoIP service to end users in Florida. VoIP service is defined as IP-based voice service over a digital connection. Please check all that apply.

- Not providing VoIP service to end users
- Providing VoIP services to business end users
- Providing VoIP services to residential end users
- Offering business VoIP services, but have no business VoIP end users in Florida
- Offering residential VoIP services, but have no residential VoIP end users in Florida.

9. If you are providing VoIP service in Florida, please check all that apply: N/A

- Peer-to-Peer only (no interconnection with PSTN)
- Use of public Internet
- Use of private IP network

Broadband

10. Do you offer broadband to residential customers in Florida? Please check the applicable answer.

- Yes
- No

11. If you do offer broadband to residential customers in Florida, please provide your best estimate of the percentage of residential end user premises in your Florida service area for which your broadband services are available.

N/A

12. How many residential broadband subscribers do you have in Florida?

N/A

13. Please list the method(s) of broadband provisioning utilized in Florida by your company (i.e. DSL, cable modem, fiber, etc.). N/A

14. What are the typical downstream and upstream speeds for your most subscribed to broadband service? N/A

15. What is the monthly price for your most subscribed to residential broadband service?

N/A

Fiber Deployment

16. Did you deploy fiber to homes or businesses in Florida between January 1, 2010 and December 31, 2010?

- Yes
- No

17. Please provide the number of new residential and business subscribers served by Fiber-to-the-Home, Fiber-to-the-Premises, and/or Fiber-to-the-Curb technology since the last reporting period.

_____ Residential Subscribers
_____ Business Subscribers
 0 Total

18. Please provide your company's total number of residential and business subscribers currently served by Fiber-to-the-Home, Fiber-to-the-Premises, and/or Fiber-to-the-Curb technology.

_____ Residential Subscribers
_____ Business Subscribers
 0 Total

Miscellaneous

19. In calendar year 2010, how much money did you invest in your network directly serving Florida's local service customers? Please check the applicable answer.

1. \$0
2. \$1 - \$249,999
3. \$250,000 - \$999,999
4. \$1,000,000 - \$9,999,999
5. \$10,000,000 or more

20. Are you currently operating under Chapter 7 or Chapter 11 bankruptcy protection? Please check yes or no.

_____ Yes
 X No

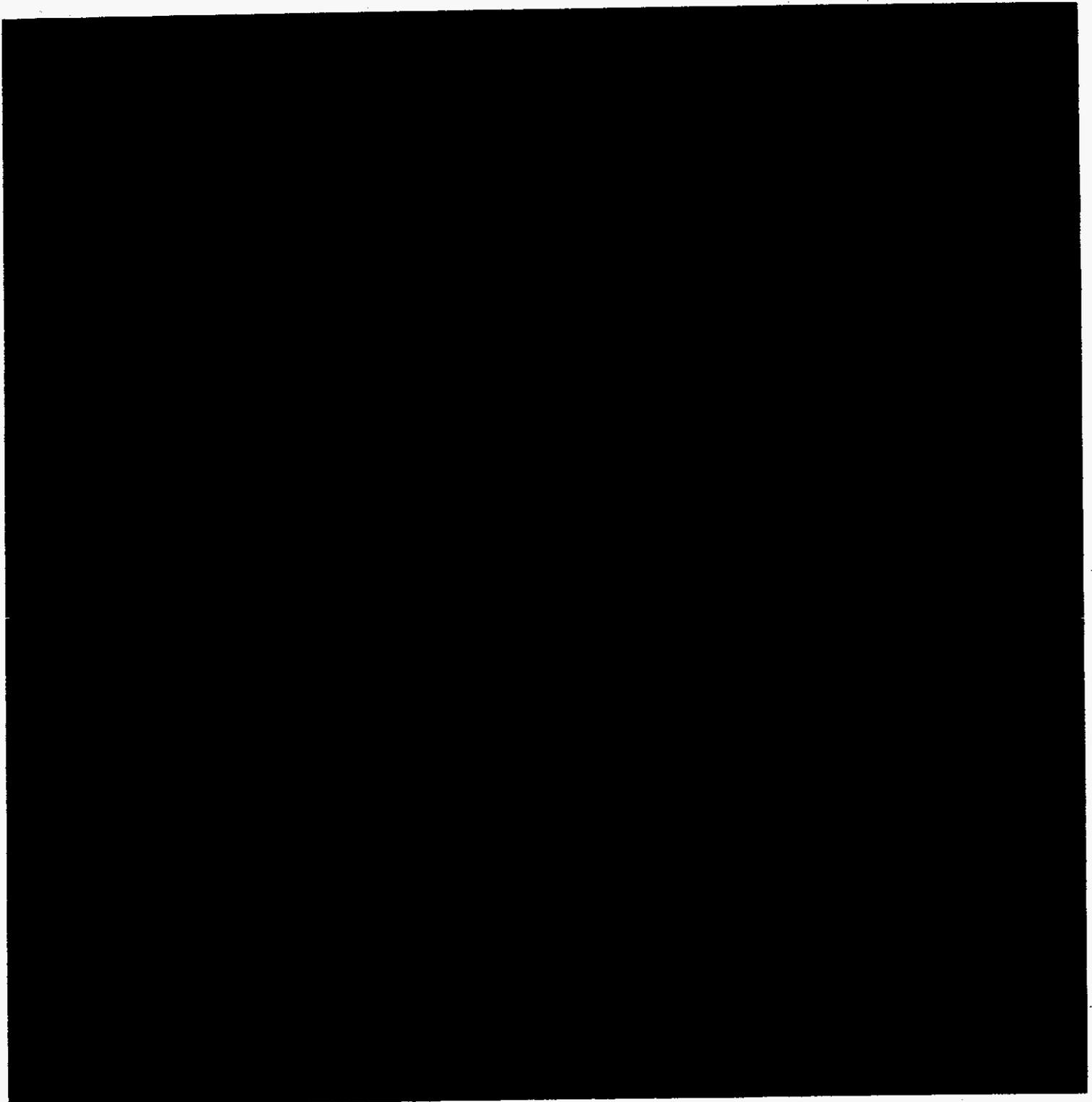
21. Please provide a copy of the Form 477 you filed with the FCC with data as of **December 31, 2010**.

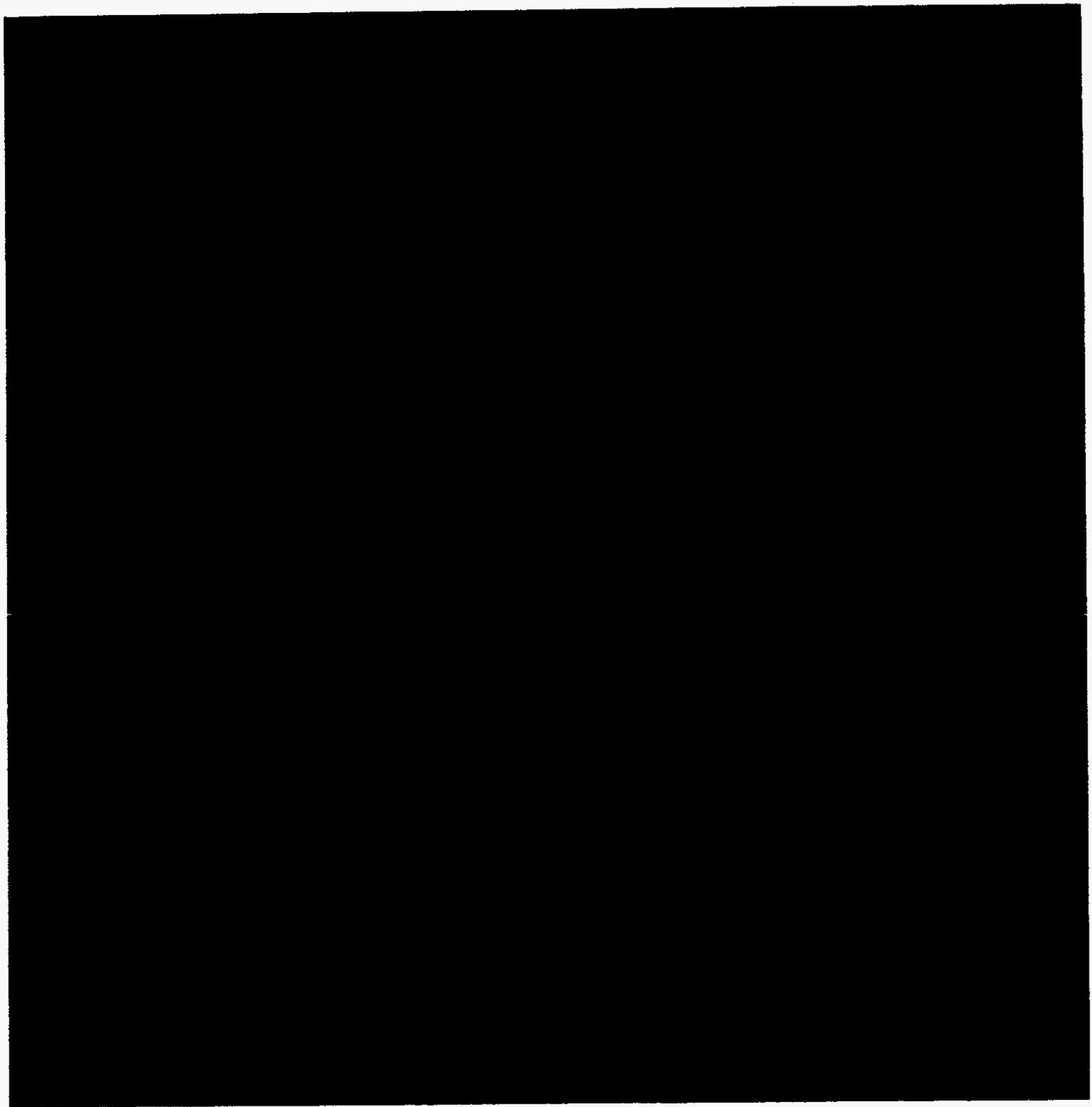
Comments

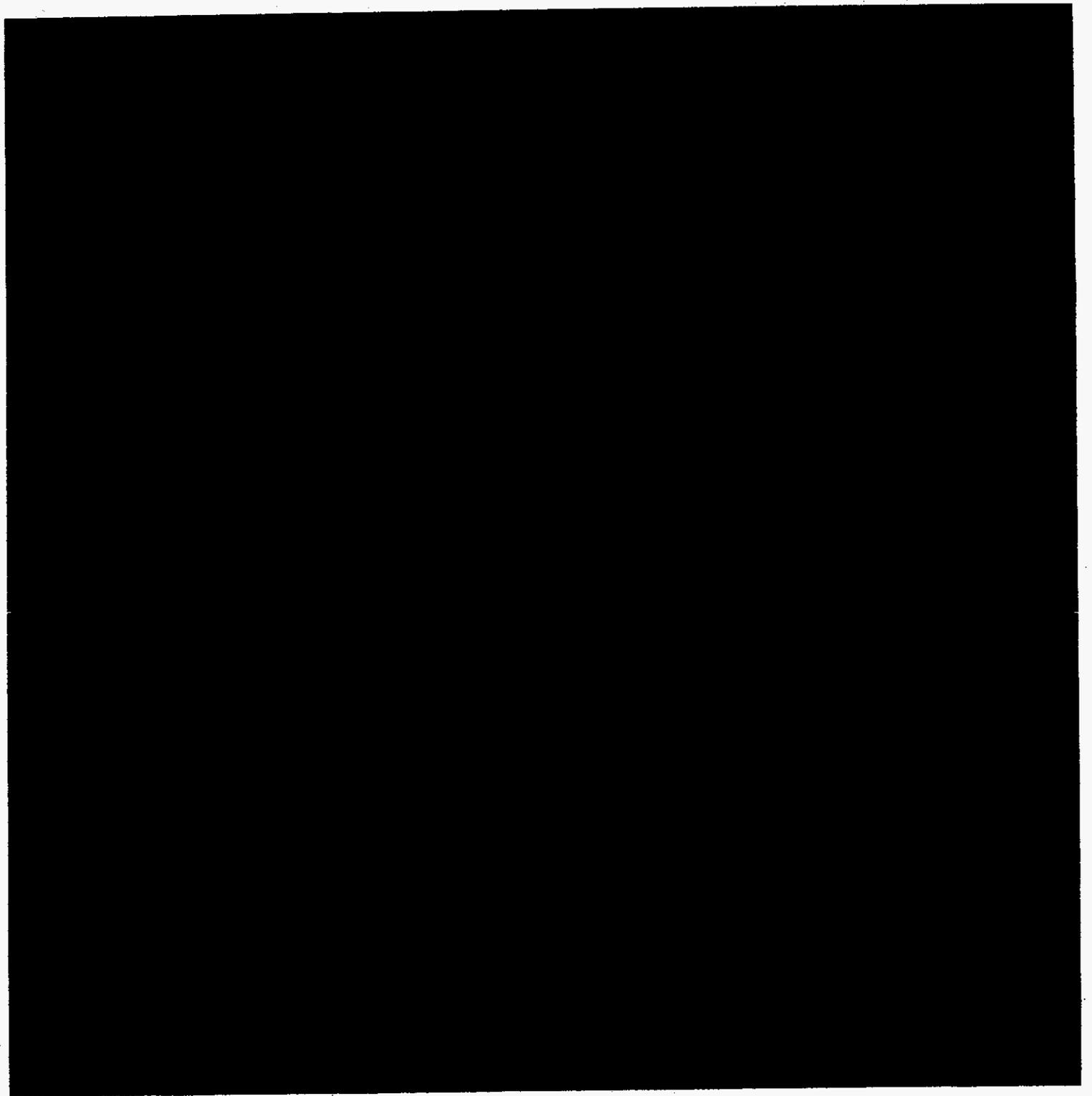
22. Have you experienced any significant barriers in entering Florida's local exchange markets? Please list and describe any major obstacles or barriers encountered that you believe may be impeding the growth of local competition in the state, along with any suggestions as to how to remove such obstacles. Any additional general comments or information you believe will assist staff in evaluating and reporting on the development of local exchange competition in Florida are welcome.

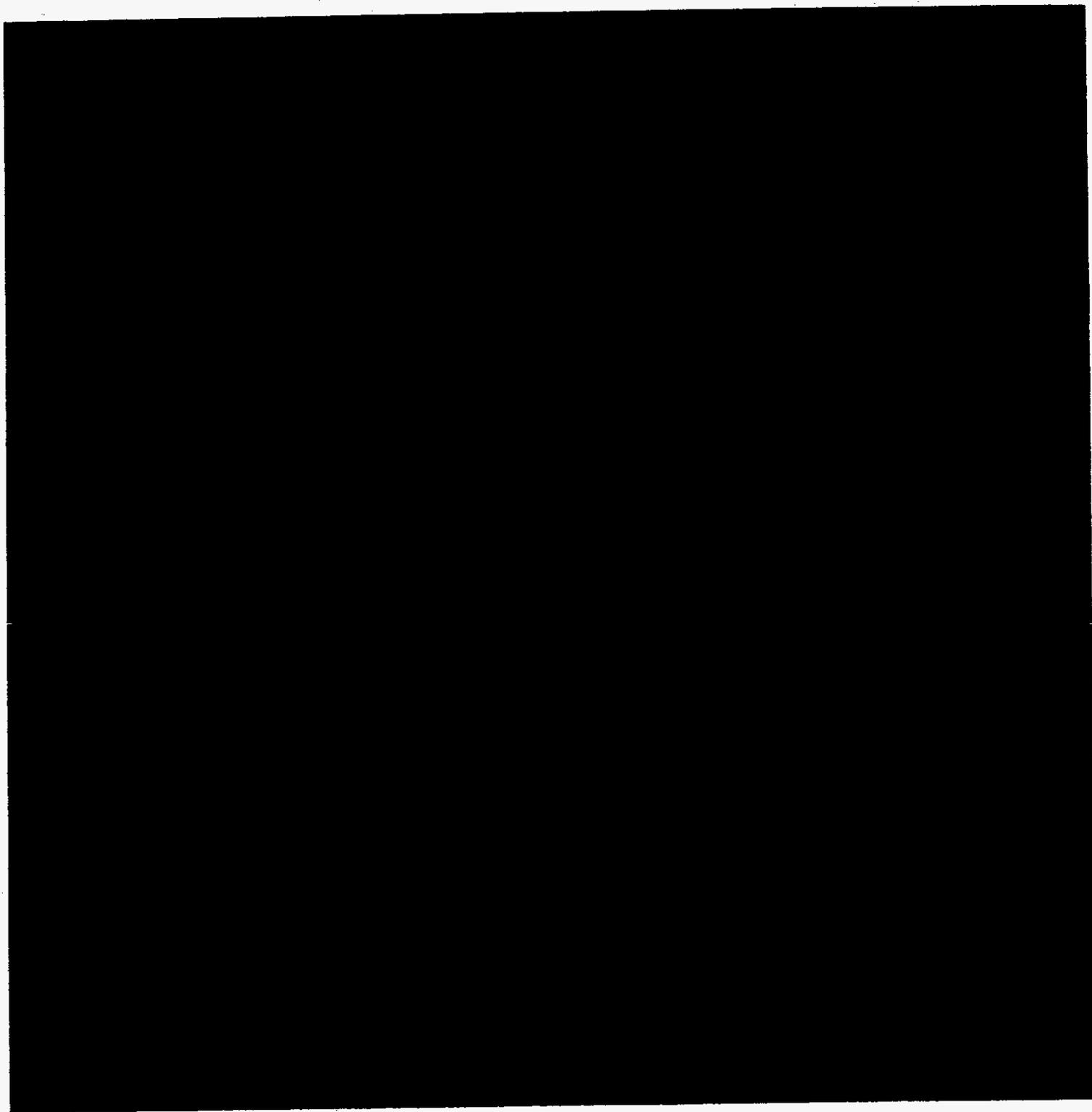


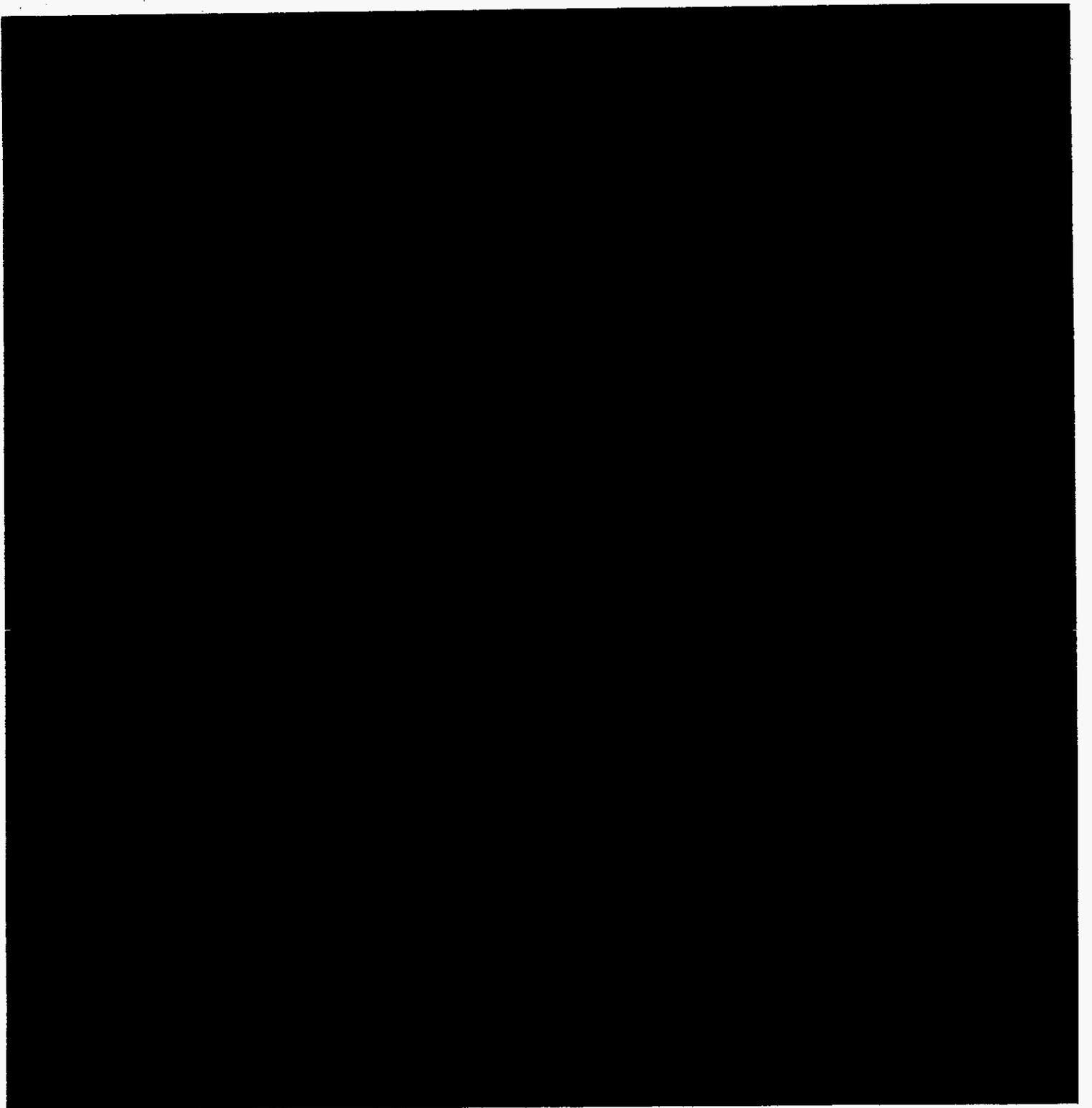


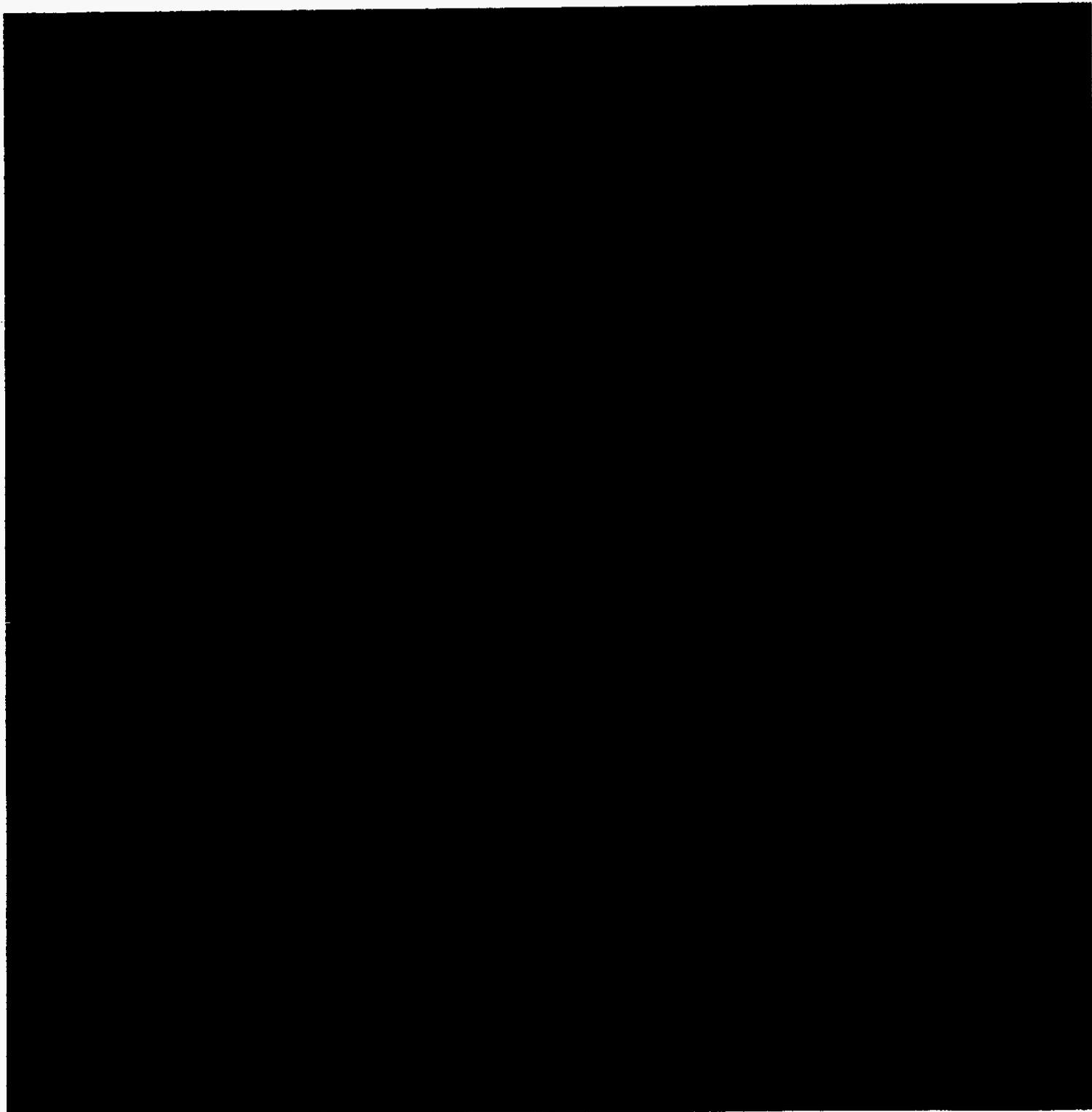


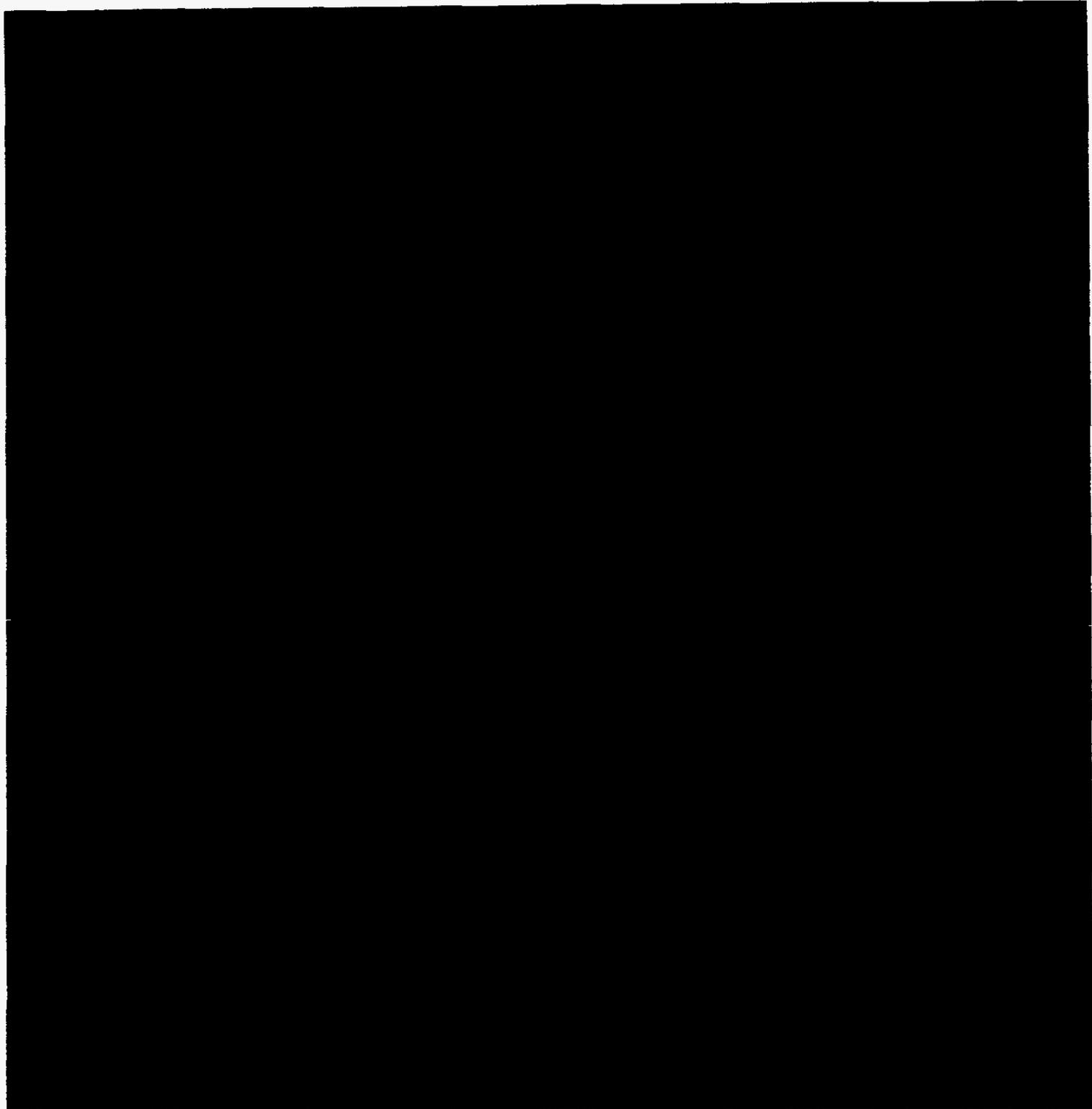


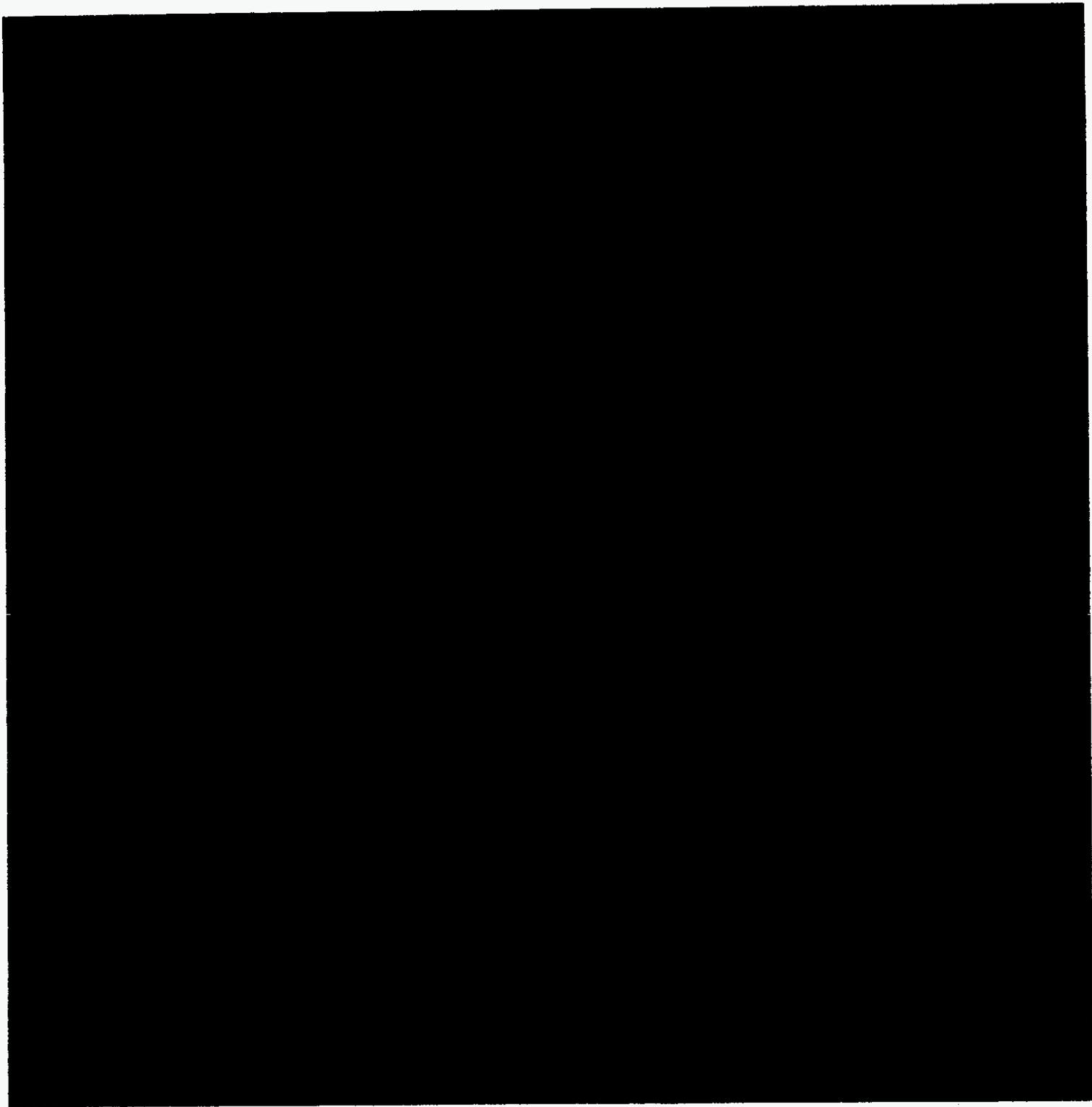


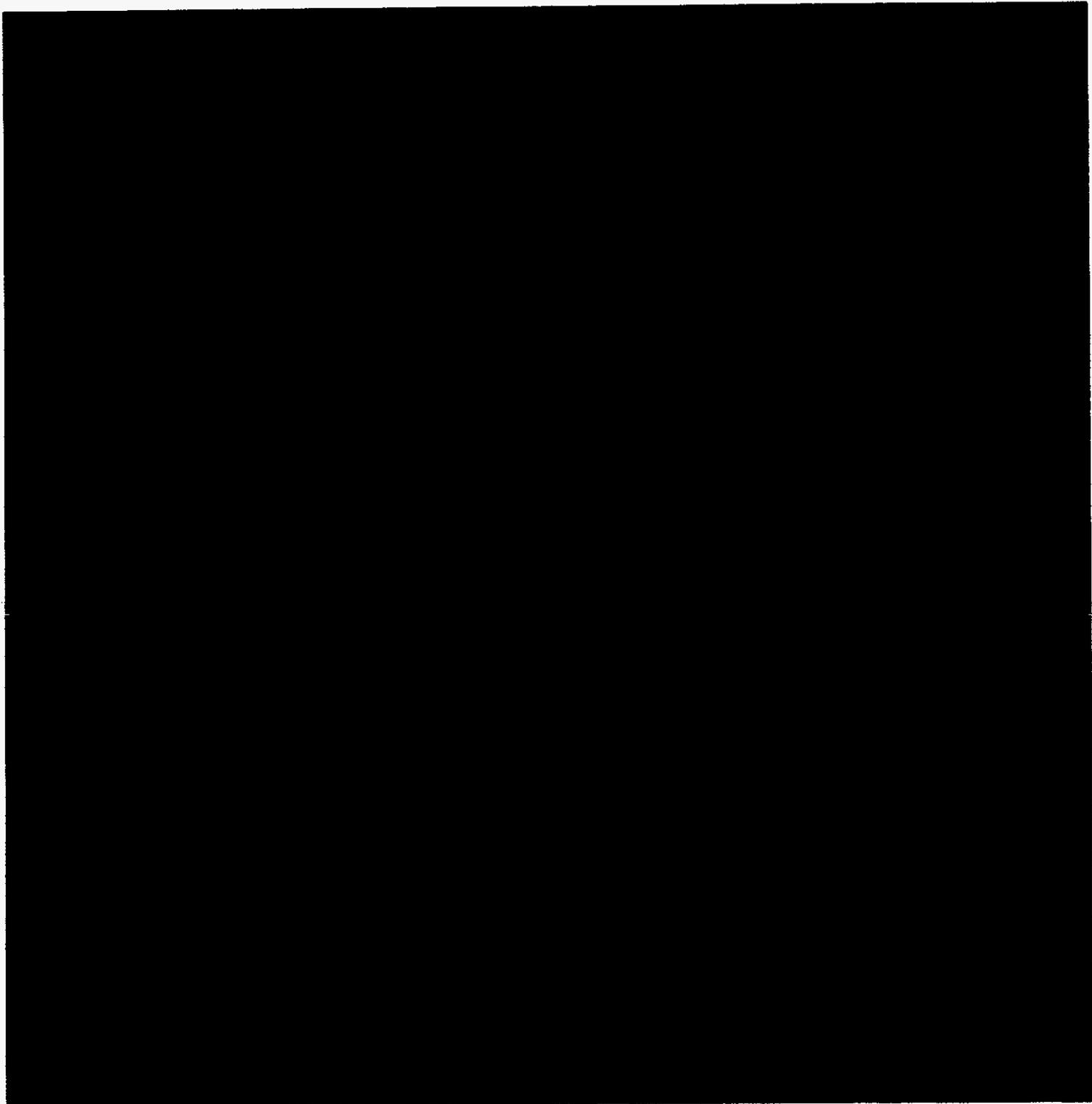


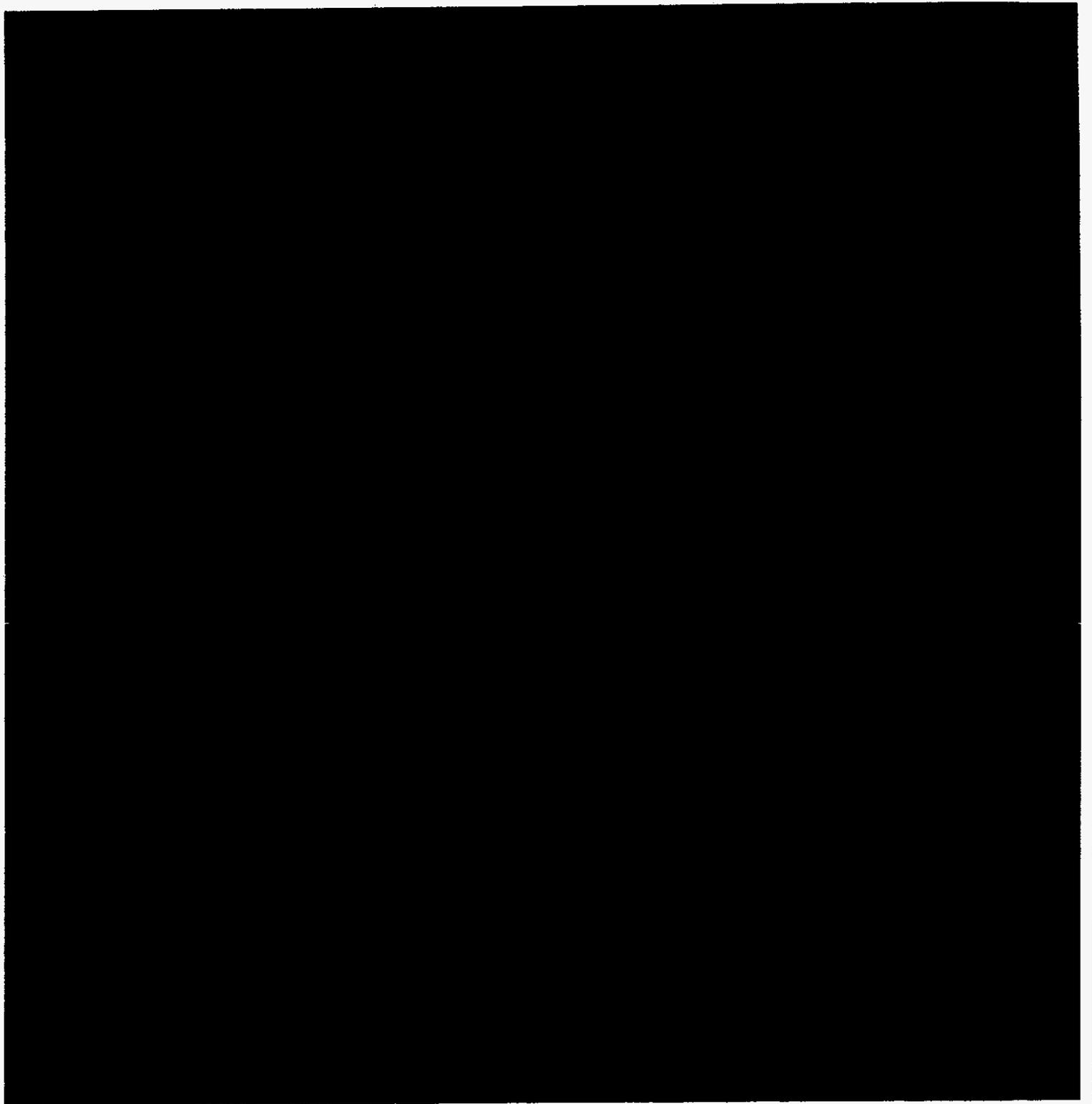












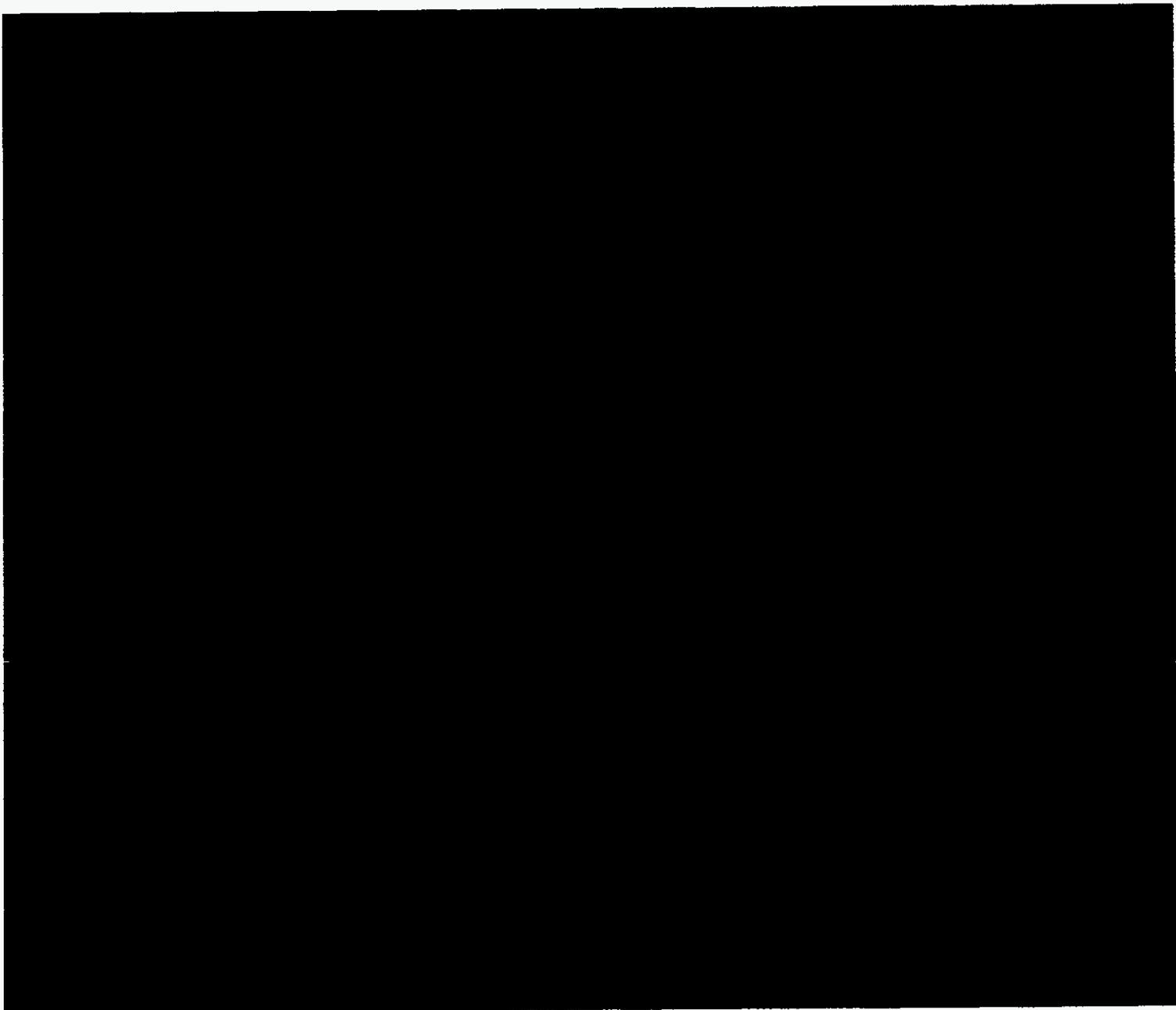


Table 2: Resold Lines Provided to Unaffiliated Telecommunications Carriers on a Voice-Grade Equivalent (VGE) Basis

Company Name:

Business Telecom, Inc. d/b/a BTI

Company Code*:

TX105

* Your Company code is shown on the label affixed to the envelope in which this was mailed and on the cover letter.

THIS TABLE IS TO ONLY CAPTURE RESOLD LINES PROVIDED TO UNAFFILIATED TELECOMMUNICATIONS CARRIERS.

Complete Table 2 if you provided one or more *voice-grade equivalent (VGE)* lines or fixed wireless *VGE* channels to *unaffiliated* telecommunications carriers, including those under *commercial* agreements, to enable the *unaffiliated* carriers to provide *voice telephone service* to Florida end users. See FCC Form 477 definitions and instructions for *Line B.ii-2* and *Line B.ii-3* and complete this table accordingly, except that you should *not* report any *UNE-Ps* in this table.

Each *NPA-NXX* and corresponding data must be entered in a separate row.
Please combine lines that have the same *NPA-NXX*.

Report all lines and channels under *resale* arrangements with *unaffiliated* carriers, including *other resale* arrangements under *commercial* agreements that replace, or substitute for, *UNE* arrangements or line-sharing. However, do *not* report any *Local Platform* (formerly known as *UNE-P*) loops in this table, as those should be reported in Table 4. Examples of *other resale* arrangements also include *Centrex/Centron* or *Special Access* service to enable the *unaffiliated* carriers to provide *local* telephone service to their end users. However, do *not* report special access lines or any high-capacity connections *between two locations of the same end user, ISP* or telecommunications carrier.

Please provide data as of December 31, 2010.

ii.B. *Voice telephone service* that you provided to *unaffiliated* telecommunications carriers, categorized by:

Lines and channels under *Resale* arrangements

(i) NPA-NXX i.e.(850-413)	(2) Res or Bus	(a) Total VGE lines and VGE wireless channels in service

Table 3: UNE Loops Without Switching Provided to Unaffiliated Telecommunications Carriers - Not on VGE Basis

Company Name:

Business Telecom, Inc. d/b/a BTI

Company Code*:

TX105

* Your Company code is shown on the label affixed to the envelope in which this was mailed and on the cover letter.

THIS TABLE IS TO ONLY CAPTURE UNE LOOPS WITHOUT SWITCHING PROVIDED TO UNAFFILIATED TELECOMMUNICATIONS CARRIERS.

Complete Table 3 if you provided circuits to *unaffiliated* telecommunications carriers under an *unbundled network element (UNE) loop* arrangement, including those under *commercial* agreements, to enable the *unaffiliated* carrier to provide *voice telephone service* to Florida end users. See FCC Form 477 definitions and instructions for *Line C.II-4* and complete this table accordingly.

Each NPA-NXX and corresponding data must be entered in a separate row.
Please combine lines that have the same NPA-NXX.

Please provide data as of December 31, 2010.

II.C. UNE Loops that you provided to *unaffiliated* telecommunications carriers, categorized by:

Lines and channels under a UNE loop arrangement, where you *did not provide switching* for the line.

(1) NPA-NXX I.e.(850-413)	(2) Res or Bus	(a) Total lines and wireless channels (do <i>not</i> convert to VGEs)

Table 4: UNE Loops With Switching (formerly known as UNE-P) Provided to Unaffiliated Telecommunications Carriers - Not on VGE Basis

Company Name:

Business Telecom, Inc. d/b/a BTI

Company Code*:

BTI

* Your Company code is shown on the label affixed to the envelope in which this was mailed and on the cover letter.

THIS TABLE IS TO ONLY CAPTURE UNE LOOPS WITH SWITCHING PROVIDED TO UNAFFILIATED TELECOMMUNICATIONS CARRIERS.

Complete Table 4 if you provided circuits to *unaffiliated* telecommunications carriers under a *Local Platform* (formerly known as *UNE-P*) arrangement, including those under *commercial* agreements, to enable the *unaffiliated* carriers to provide voice telephone service to Florida end users. See FCC Form 477 definitions and instructions for *Line C.11-5* and complete this table accordingly, except that you should include the UNE-Ps governed by *commercial* agreements in this table, not in Table 2.

Each NPA-NXX and corresponding data must be entered in a separate row.
Please combine lines that have the same NPA-NXX.

Please provide data as of December 31, 2010.

II.C. UNE Loops that you provided to *unaffiliated* telecommunications carriers, categorized by:

Lines and channels under a UNE loop arrangement, where you also *provided switching* for the line ("*Local Platform*, formerly *UNE-P*").

(1) NPA-NXX I.e.(850-413)	(2) Res or Bus	(a) Total lines and wireless channels (do not convert to VGEs)

Table 5: VoIP Access Lines on a Voice-Grade Equivalent (VGE) Basis

Company Name:

Business Telecom, Inc. d/b/a BTI

Company Code*:

TX105

* Your Company code is shown on the label affixed to the envelope in which this was mailed and on the cover letter.

THIS TABLE IS TO ONLY CAPTURE VoIP LINES. DO NOT INCLUDE LINES REPORTED IN TABLE 1.

Complete Table 5 if you provided VoIP service to Florida *and users* via one or more voice-grade equivalent (VGE) lines or wireless VGE channels.

An access line connects the end user's customer premises equipment (CPE) to the serving switch and allows the end user to originate and/or terminate local telephone calls on the public switched telephone network (PSTN). The access line counts in Table 5 below must be based on all of your different types of access lines (including fixed wireless) that are used to provide VoIP service.

Each field must be populated. All entries must be made without quotation marks.

The data must include lines of all affiliated companies.

TABLE COLUMN INSTRUCTIONS:

Column (a). **Reported NPA-NXX data should not be based on secondary service locations (i.e., where service has been moved temporarily to a secondary location such as a vacation home).**

Each NPA-NXX and corresponding data must be entered in a separate row. Please combine lines that have the same NPA-NXX.

Column (b). Enter the abbreviation **Res** for Residential lines or **Bus** for Business lines. **Residential lines and business lines must be entered in separate rows.**

Column (c). Enter line count as *voice-grade equivalents (VGEs)*. Report *VGEs* based on how the customer is billed. If the customer is billed for a dynamic bandwidth VoIP product, the line count would be the maximum number of VoIP lines available. If the customer is billed for a specific number of VoIP lines, or a range of lines, the VoIP line count would be the number of VoIP lines or the highest number of the range, respectively. **Each line count must be entered in separate rows.**

Please provide data as of December 31, 2010.

(a)	(b)	(c)
NPA-NXX I.e.(850-413)	Res or Bus	Total VGE Lines



Search | RSS | Updates
 | E-Filing | Initiatives |
 Consumers | Find People



FCC Form 477 - Local Telephone Competition and Broadband Reporting

[Form 477 Home](#) | [Form 477 Instructions](#)

OMB NO: 3060-0816

Form 477 Submission for FRN: [REDACTED] Company: Business Telecom, Inc., State: FL,
 Operations: Non-ILEC, Data as of: Dec 31, 2010 (Click on the link to edit cover page data)

Form 477 Submission Menu

REDACTED

Data Section	Status
Part I.A: Broadband - Asymmetric xDSL	No data for this category.
Part I.A: Broadband - Asymmetric xDSL	No data for this category.
Part I.A: Broadband - Other Wireline	No data for this category.
Part I.A: Broadband - Cable Modem	No data for this category.
Part I.A: Broadband - Optical Carrier (fiber to the end user)	No data for this category.
Part I.A: Broadband - Satellite	No data for this category.
Part I.A: Broadband - Terrestrial Fixed Wireless	No data for this category.
Part I.A: Broadband - Terrestrial Mobile Wireless	No data for this category.
Part I.A: Broadband - Electric Power Line	No data for this category.
Part I.A: Broadband - All Other	No data for this category.
<input type="checkbox"/> Part II.A: Local Exchange Telephone Service	Data Entered
Part II.B: Interconnected VoIP Service	No data for this category.
Part III: Mobile Local Telephone	No data for this category.
Part IV: Explanations and Comments	No data for this category.
<input type="checkbox"/> Part V: Zip Code Information -- Local Voice Telephone Service and Interconnected VoIP	324 Zip Codes On File.

[Part VI: Broadband Connection Counts by Technology, Census Tract, and Inf](#)

Print Form
 Select one of the following and click OK to see a preview of what will print. Then use your browser's capability to print or save the document.

- Cover Page
- Part I
- Part II
- Part III
- Part IV
- Part V
- Part VI
- Complete Report including all Part VI detail
- Complete Report without Part VI
- Errors/Warnings

Options for this Submission

Status: On **Feb 22, 2011**, the status for this Form 477 submission was changed to **Original - Submitted**.

[Revise this submission](#)

[Form 477 Home](#)

[Log Out](#)

[FCC Home](#) | [Search](#) | [RSS](#) | [Updates](#) | [E-Filing](#) | [Initiatives](#) | [Consumers](#) | [Find People](#)

Federal Communications
Commission
445 12th Street SW
Washington, DC 20554
[More FCC Contact Information...](#)

Phone: 1-888-CALL-FCC (1-888-225-5322)
TTY: 1-888-TELL-FCC (1-888-835-5322)
Fax: 1-866-418-0232
E-mail: fccinfo@fcc.gov

- [Privacy Policy](#)
- [Website Policies & Notices](#)
- [Required Browser Plug-ins](#)
- [Freedom of Information Act](#)

FCC Form 477 - Local Telephone Competition and Broadband Reporting Software Version 01.02.11 March 2, 2011

Form 477 Submission for FRN: [REDACTED] Company: Business Telecom, Inc., State: FL, Operations: Non-ILEC, Data as of Dec 31, 2010

Status: On Feb 22, 2011, the status for this Form 477 submission was changed to Original - Submitted.

All filers must complete Items 1 through 11 below

Data Description	Value
Data as of	Dec 31, 2010
1. FRN	[REDACTED]
2. Company	Business Telecom, Inc.
3. Type of Operations	<input checked="" type="radio"/> ILEC <input type="radio"/> Non-ILEC
4. Use this drop-down list to select a single name, such as the holding company, to identify all commonly-owned or commonly-controlled filers. Commonly-controlled filers with no holding company should decide on a single name to use for this question. Select "not shown" if no appropriate name appears in the list.	ITC^DeltaCom, Inc.
If you selected "not shown" above, type in the single name that will identify all commonly-owned or commonly-controlled filers.	[REDACTED]
5. State	FL
6. Contact person (person who prepared the submitted data)	[REDACTED]
7. Contact person telephone number and email address	Phone: [REDACTED] Email: [REDACTED]
8. Status of submission	Original - Submitted
9. Indicate whether you request non-disclosure of some or all of the information in this submission because you believe that this information is privileged and confidential and public disclosure of such information would likely cause substantial harm to the competitive position of the filer.	<input type="radio"/> No <input type="radio"/> Yes
10. Official (corporate officer, managing partner, or sole proprietor) whose signature certifies that he/she has examined the information contained in this Form 477 and that, to the best of his/her knowledge, information and belief, all statements of fact contained in this Form 477 are true and correct. For purposes of this Form 477, the entry of the official's name on this line shall constitute that official's electronic signature to this certification. Persons making willful false statements in a Form 477 can be punished by fine or imprisonment under the Communications Act, 47 U.S.C. 220(e).	[REDACTED]
11. Certifying official telephone number and email address	Phone: [REDACTED] Email: [REDACTED]

Part II.A: Local Exchange Telephone Service

	(1)	(2)	(3)	(4)
	Voice-grade equivalent lines and voice-grade equivalent wireless channels in service to your end user customers	Voice-grade equivalent lines you provided to unaffiliated communications carriers under resale arrangements including, among others, commercial agreements that replaced UNE-P and resold services such as local exchange, Centrex, and channelized special access	Lines you provided to unaffiliated communications carriers under any UNE loop arrangement where you did not also provide UNE switching for the line. (Do not convert UNEs to voice-grade equivalents.)	Lines you provided to unaffiliated communications carriers as UNE-P. (Do not convert UNEs to voice-grade equivalents.)
(a) Total number. See instructions on what to include.	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
(b) Percentage of (a) that are residential lines	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
(c) Percentage of (a) for which you (including affiliates) are the presubscribed interstate long distance carrier	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
(d) Percentage of (a) used for residential service AND for which you (including affiliates)	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]

are the presubscribed
interstate long distance carrier

(e) Percentage of (a)
provided over your own
(including affiliates) local loop
facilities or the equivalent



(f) Percentage of (a)
provided over UNE loops
obtained from an unaffiliated
carrier without also obtaining
that carrier's UNE switching for
that line



(g) Percentage of (a)
provided over UNE-Platform
(but treat commercial
agreements that replaced
UNE-P as "provided by
reselling," below)



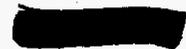
(h) Percentage of (a)
provided by reselling
unaffiliated-carrier services
including, among others,
commercial agreements that
replaced UNE-P and resold
services such as local
exchange, Centrex, and
channelized special access



(i) Percentage of (a)
provided over optical fiber at
the end user premises



(j) Percentage of (a)
provided over coaxial cable at
the end user premises



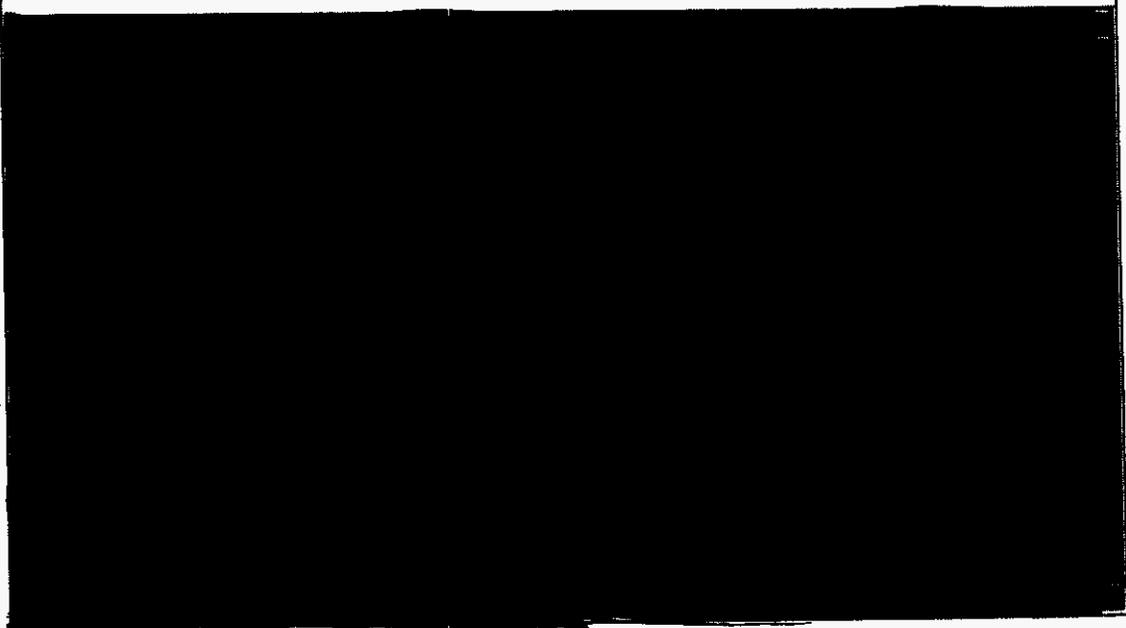
(k) Percentage of (a)
provided over fixed wireless at
the end user premises



Part V: Zip Code Information -- Local Voice Telephone Service and Interconnected VoIP

If you reported local exchange telephone lines in service to your end user customers, in Part II.A (1), or VoIP subscriptions that end users purchased from you, in Part II.B (1) or (2), you must list the 5-digit ZIP Codes in the state in which you had end user customers. Do not include any ZIP Codes in which you offered your local exchange telephone or VoIP service but had no end user customers, and do not include any out-of-state ZIP Codes.

Type all five digit ZIP codes in the following text box, separated by either commas, spaces, or carriage returns:



Errors / Warnings

No Errors or Warnings found.



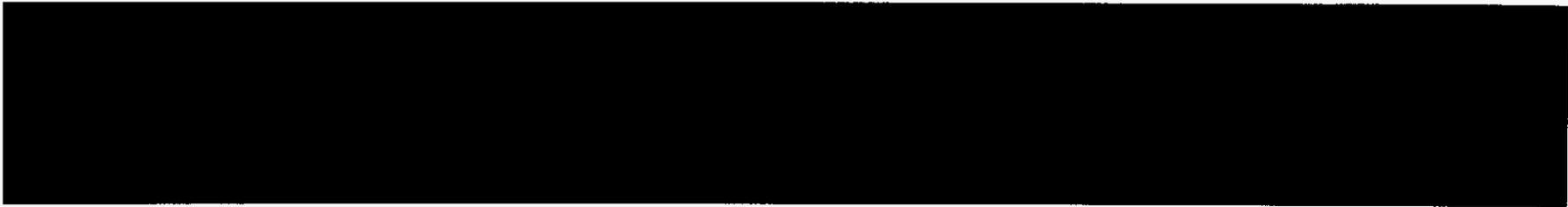














COMMISSIONERS:
ART GRAHAM, CHAIRMAN
LISA POLAK EDGAR
RONALD A. BRISÉ
EDUARDO E. BALBIS
JULIE I. BROWN

STATE OF FLORIDA



OFFICE OF COMMISSION CLERK
ANN COLE
COMMISSION CLERK
(850) 413-6770

Public Service Commission

ACKNOWLEDGEMENT

DATE: April 15, 2011

TO: Heather Gibbs

FROM: Marguerite H. Mclean, Office of Commission Clerk

RE: Acknowledgement of Receipt of Confidential Filing

This will acknowledge receipt of a **CONFIDENTIAL DOCUMENT** filed in Docket Number 110000-OT or, if filed in an undocketed matter, concerning data provided for 12/31/10 [in response to] 2011 [CLEC] local competition data report; includes CD. (TX105), and filed on behalf of Business Telecom, Inc. D/B/A BTI. The document will be maintained in locked storage.

If you have any questions regarding this document, please contact Kim Peña, Records Management Assistant, at (850) 413-6393.

CAPITAL CIRCLE OFFICE CENTER • 2540 SHUMARD OAK BOULEVARD • TALLAHASSEE, FL 32399-0850
An Affirmative Action/Equal Opportunity Employer

PSC Website: <http://www.floridapsc.com>

Internet E-mail: contact@psc.state.fl.us