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COMMISSION  
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April 2, 2012

Ms. Ann Cole, Commission Clerk  
Florida Public Service Commission  
2540 Shumard Oak Boulevard  
Tallahassee, FL 32399-0850

Dear Ms. Cole:

Re: Docket No. 120001-EI

Enclosed is Gulf Power Company's Request for Confidential Classification  
pertaining to Gulf Power's response to Staff's First Set of Interrogatories  
(Nos. 1-12) in the above referenced docket.

Sincerely,

COM \_\_\_\_\_  
APA \_\_\_\_\_  
ECR \_\_\_\_\_  
GCL \_\_\_\_\_ wb  
RAD \_\_\_\_\_  
SRC \_\_\_\_\_ Enclosures  
ADM \_\_\_\_\_  
OPC \_\_\_\_\_ cc:  
CLK MM

\_\_\_\_\_ claim of confidentiality  
\_\_\_\_\_ notice of intent  
 request for confidentiality  
\_\_\_\_\_ filed by OPC

For DN 02019-12, which  
is in locked storage. You must be  
authorized to view this DN.-CLK

Beggs & Lane  
Jeffrey A. Stone, Esq.

DOCUMENT NUMBER-DATE

02018 APR-3

FPSC-COMMISSION CLERK

Ms. Ann Cole  
April 2, 2012  
Page 2

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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

IN RE: Fuel and purchased power cost  
recovery clause and generating performance  
incentive factor

Docket No.: 120001-EI  
Date: April 3, 2012

REQUEST FOR CONFIDENTIAL CLASSIFICATION

GULF POWER COMPANY ["Gulf Power", "Gulf", or the "Company"], by and through its undersigned attorneys and pursuant to Rule 25-22.006, Florida Administrative Code, hereby files a request that the Florida Public Service Commission enter an order protecting from public disclosure certain information submitted by Gulf Power in response to Commission Staff's First Set of Interrogatories to Gulf Power Company (Nos. 1-12). As grounds for this request, the Company states:

1. A portion of the information submitted by Gulf Power in response to interrogatories numbered 6, 7 and 9 of Commission Staff's First Set of Interrogatories constitutes proprietary confidential business information concerning bids or other contractual data the disclosure of which would impair the efforts of Gulf Power to contract for goods and/or services on favorable terms. The information is entitled to confidential classification pursuant to section 366.093(3)(d) and (e), Florida Statutes. Specifically, the confidential information consists of pricing terms for natural gas and light oil offered to and/or purchased by Gulf Power in connection with Requests for Proposal issued by Gulf Power in 2011. Disclosure of this information would negatively impact Gulf's ability to negotiate pricing favorable to its customers in the future. In addition, potential counterparties may refuse to enter into future contracts with Gulf, or may charge higher prices, if these terms were made public.

2. The information filed pursuant to this Request is intended to be, and is treated as, confidential by Gulf Power and, to this attorney's knowledge, has not been otherwise publicly disclosed.

DOCUMENT NUMBER-DATE

02018 APR-3 2

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3. Submitted as Exhibit "A" are copies of the subject documents, on which is highlighted the information for which confidential classification is requested. Exhibit "A" should be treated as confidential pending a ruling on this request. Attached as Exhibit "B" are two (2) edited copies of the subject documents, which may be made available for public review and inspection. Attached as Exhibit "C" to this request is a line-by-line/field-by-field justification for the request for confidential classification.

**WHEREFORE**, Gulf Power Company respectfully requests that the Commission enter an order protecting the information highlighted on Exhibit "A" from public disclosure as proprietary confidential business information.

Respectfully submitted this 2<sup>nd</sup> day of April, 2012.



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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

IN RE: Fuel and purchased power cost  
recovery clause and generating performance  
incentive factor

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Docket No.: 120001-EI  
Date: April 3, 2012

**REQUEST FOR CONFIDENTIAL CLASSIFICATION**

**EXHIBIT "A"**

Provided to the Commission Clerk  
under separate cover as confidential information.

**EXHIBIT "B"**

6. For each RFP for natural gas issued in 2011 by Gulf, list the bids received. For each bid, include the supplier, volume bid, and delivered price information, as well as the primary pipeline delivering the gas.

ANSWER:

**Supplier: BNP Paribas**

Volume and Pipeline: Annual Supply 10,000 per day Destin Pipeline into Florida Gas Transmission

- 1 • Price: FGT Z3 Gas Daily [REDACTED] (Term: 6/12 – 5/14)  
2 • Price: FGT Z3 Gas Daily [REDACTED] (Term: 6/12 – 5/15)

Volume and Pipeline: Summer Supply 10,000 per day Destin Pipeline into Florida Gas Transmission

- 3 • Price: FGT Z3 Gas Daily [REDACTED] (Term: 6/12 – 9/14)  
4 • Price: FGT Z3 Gas Daily [REDACTED] (Term: 6/12 – 9/15)

**Supplier: BP**

Volume and Pipeline: Annual Supply 25,000 per day Destin Pipeline into Florida Gas Transmission

- 5 • Price: FGT Z3 Gas Daily [REDACTED] (Term: 6/12 – 5/14)

Volume and Pipeline: Summer Supply 25,000 per day Destin Pipeline into Florida Gas Transmission

- 6 • Price: FGT Z3 Gas Daily [REDACTED] (Term: 6/12 – 9/12)  
7 • Price: FGT Z3 Gas Daily [REDACTED] (Term: 6/13 – 9/13)

**Supplier: Chevron**

Volume and Pipeline: Annual Supply 30,000 per day Mobile Bay into Florida Gas Transmission

- 8 • Price: FGT Zone 3 Gas Daily Average [REDACTED] (Term: 6/12 – 5/14)

Volume and Pipeline: Annual Supply 25,000 per day Destin into Florida Gas Transmission

- 9 • Price: FGT Zone 3 Gas Daily Average [REDACTED] (Term: 9/12 – 5/14)

**Supplier: Shell**

Volume and Pipeline: Annual Supply 10,000 per day Destin Pipeline into Florida Gas Transmission

- 10 • Price: FGT Z3 Gas Daily [REDACTED] (Term: 6/12 – 5/13)

**Supplier: Exxon**

Volume and Pipeline: Annual Supply 15,000 per day Mobile Bay into Florida Gas Transmission

- 1 ● Price: FGT Z3 Gas Daily [REDACTED] (Term: 6/12 – 5/13)

Volume and Pipeline: Annual Supply 8,000 per day Mobile Bay into Florida Gas Transmission

- 2 ● Price: FGT Z3 Inside FERC [REDACTED] (Term: 6/12 – 5/13)

**Supplier: Louie Dreyfus**

Volume and Pipeline: Annual Supply 10,000 per day Destin Pipeline into Florida Gas Transmission

- 3 ● Price: FGT Z3 Gas Daily [REDACTED] (Term: 6/12 – 5/17)

Volume and Pipeline: Summer Supply 10,000 per day Destin Pipeline into Florida Gas Transmission

- 4 ● Price: FGT Z3 Gas Daily [REDACTED] (Term: 6/12 – 9/17)

- 5 ● Price: FGT Z3 Gas Daily [REDACTED] (Term: 6/12 – 9/15)

Volume and Pipeline: Annual Supply 8,000 per day Mobile Bay into Florida Gas Transmission

- 6 ● Price: FGT Z3 Inside FERC [REDACTED] (Term: 6/12 – 5/13)

- 7 ● Price: FGT Z3 Inside FERC [REDACTED] (Term: 6/12 – 5/15)

- 8 ● Price: FGT Z3 Inside FERC [REDACTED] (Term: 6/12 – 5/17)

Volume and Pipeline: Annual Supply 20,000 per day Mobile Bay into Florida Gas Transmission

- 9 ● Price: FGT Z3 Gas Daily [REDACTED] (Term: 6/12 – 5/13)

- 10 ● Price: FGT Z3 Gas Daily [REDACTED] (Term: 6/12 – 5/15)

- 11 ● Price: FGT Z3 Gas Daily [REDACTED] (Term: 6/12 – 5/17)

Volume and Pipeline: Summer Supply 20,000 per day Mobile Bay into Florida Gas Transmission

- 12 ● Price: FGT Z3 Gas Daily [REDACTED] (Term: 6/12 – 9/13)

- 13 ● Price: FGT Z3 Gas Daily [REDACTED] (Term: 6/12 – 9/15)

- 14 ● Price: FGT Z3 Gas Daily [REDACTED] (Term: 6/12 – 9/17)

●

**Supplier: Tenaska**

Volume and Pipeline: Summer Supply 10,000 per day Destin Pipeline into Florida Gas Transmission

- 15 ● Price: FGT Z3 Gas Daily [REDACTED] (Term: 6/12 – 9/12)



7. What action was taken for each bid identified in response to Interrogatory No. 6? Include in your response an explanation of the evaluation process and how successful proposals were selected.

ANSWER:

After reviewing the gas supply needs, each bid was evaluated based on price, location, volume, term, transportation rights (firm or interruptible) and the flexibility of supply.

The following bids were accepted:

**Supplier: Chevron**

Volume and Pipeline: Annual Supply 30,000 per day Mobile Bay into Florida Gas Transmission

- 1 ● Price: FGT Zone 3 Gas Daily Average [REDACTED] (Term: 6/12 – 5/14)

Volume and Pipeline: Annual Supply 25,000 per day Destin into Florida Gas Transmission

- 2 ● Price: FGT Zone 3 Gas Daily Average [REDACTED] (Term: 9/12 – 5/14)

**Supplier: BP**

Volume and Pipeline: Annual Supply 25,000 per day Destin Pipeline into Florida Gas Transmission

- 3 ● Price: FGT Z3 Gas Daily [REDACTED] (Term: 6/12 – 5/14)

**Supplier: Louie Dreyfus**

Volume and Pipeline: Annual Supply 20,000 per day Mobile Bay into Florida Gas Transmission

- 4 ● Price: FGT Z3 Gas Daily [REDACTED] (Term: 6/12 – 5/17)

**Supplier: Exxon**

Volume and Pipeline: Annual Supply 15,000 per day Mobile Bay into Florida Gas Transmission

- 5 ● Price: FGT Z3 Gas Daily [REDACTED] (Term: 6/12 – 5/13)

Volume and Pipeline: Annual Supply 8,000 per day Mobile Bay into Florida Gas Transmission

- 6 ● Price: FGT Z3 Inside FERC [REDACTED] (Term: 6/12 – 5/13)

9. For each RFP for light oil issued in 2011 by Gulf, list the bids received.

ANSWER:

**Supplier: Truman Arnold Companies**

1  
2  
3  
Delivered Price = OPIS Dyed/ULSD Rack Average [REDACTED] (Crist); [REDACTED]  
(Scholz); [REDACTED] (Smith); [REDACTED] (Coral-Baconton); [REDACTED] (Tenaska-Central  
Alabama); [REDACTED] (Dahlberg); [REDACTED] (Daniel); [REDACTED] (Scherer)

**Supplier: World Fuel**

4  
Delivered Price = OPIS Dyed ULSD Rack Average + No Bid (Crist); No Bid  
(Scholz); No Bid (Smith); No Bid (Coral-Baconton); [REDACTED] (Tenaska-Central  
Alabama); No Bid (Dahlberg); No Bid (Daniel); No Bid (Scherer)

**Supplier: Indigo Energy**

5  
6  
7  
Delivered Price = OPIS Dyed/ULSD Rack Average [REDACTED] (Crist); [REDACTED]  
(Scholz); [REDACTED] (Smith); [REDACTED] (Coral-Baconton); [REDACTED] (Tenaska-Central  
Alabama); [REDACTED] (Dahlberg); [REDACTED] (Daniel); [REDACTED] (Scherer )

**Supplier: Walthall Oil**

8  
Delivered Price = OPIS Dyed/ULSD Rack Average + No Bid (Crist); No Bid  
(Scholz); No Bid (Smith); No Bid (Coral-Baconton); No Bid (Tenaska-Central  
Alabama); No Bid (Dahlberg); No Bid (Daniel); [REDACTED] (Scherer)

**Supplier: Minto Energy**

9  
10  
Delivered Price = OPIS Dyed/ULSD Rack Average [REDACTED] (Crist); No Bid  
(Scholz); No Bid (Smith); No Bid (Coral-Baconton); No Bid (Tenaska-Central  
Alabama); No Bid (Dahlberg); [REDACTED] (Daniel); No Bid (Scherer)

**Supplier: Petroleum Traders Corp.**

11  
12  
13  
Delivered Price = OPIS Dyed/ULSD Rack Average [REDACTED] (Crist); [REDACTED]  
(Scholz); [REDACTED] (Smith); [REDACTED] (Coral-Baconton); [REDACTED] (Tenaska-Central  
Alabama); [REDACTED] (Dahlberg); [REDACTED] (Daniel); [REDACTED] (Scherer)

**Supplier: Mansfield Oil Company**

14  
15  
16  
Delivered Price = OPIS Dyed/ULSD Rack Average [REDACTED] (Crist); [REDACTED]  
(Scholz); [REDACTED] (Smith); [REDACTED] (Coral-Baconton); [REDACTED] (Tenaska-Central  
Alabama); [REDACTED] (Dahlberg); [REDACTED] (Daniel); [REDACTED] (Scherer)

**Supplier: McPherson Oil Company**

1  
2  
3  
Delivered Price = OPIS Dyed/ULSD Rack Average [REDACTED] (Crist); [REDACTED]  
(Scholz); [REDACTED] (Smith); [REDACTED] (Coral-Baconton); [REDACTED] (Tenaska-Central  
Alabama); [REDACTED] (Dahlberg); [REDACTED] (Daniel); [REDACTED] (Scherer)

**Supplier: RKA Petroleum**

4  
5  
Delivered Price = OPIS Dyed/ULSD Rack Average + No Bid (Crist); No Bid  
(Scholz); No Bid (Smith); No Bid (Coral-Baconton); [REDACTED] (Tenaska-Central  
Alabama); [REDACTED] (Dahlberg); No Bid (Daniel); No Bid (Scherer)

**Supplier: PS Energy**

6  
7  
8  
Delivered Price = OPIS Dyed/ULSD Rack Average [REDACTED] (Crist); [REDACTED]  
(Scholz); [REDACTED] (Smith); [REDACTED] (Coral-Baconton); [REDACTED] (Tenaska-Central  
Alabama); [REDACTED] (Dahlberg); [REDACTED] (Daniel); [REDACTED] (Scherer)

**Supplier: Boswell Oil Company**

9  
10  
Delivered Price = OPIS Dyed/ULSD Rack Average + No Bid (Crist); No Bid  
(Scholz); No Bid (Smith); [REDACTED] (Coral-Baconton); No Bid (Tenaska-Central  
Alabama);  
[REDACTED] (Dahlberg); No Bid (Daniel); [REDACTED] (Scherer)

**Supplier: Brad Lanier Oil Company**

11  
12  
Delivered Price = OPIS Dyed/ULSD Rack Average + No Bid (Crist); No Bid  
(Scholz); No Bid (Smith); [REDACTED] (Coral-Baconton); No Bid (Tenaska-Central  
Alabama); No Bid (Dahlberg); No Bid (Daniel); [REDACTED] (Scherer)

**EXHIBIT "C"**

**Line-by-Line/Field-by-Field Justification**

**Line(s)/Field(s)**

**Justification**

**Response to Interrogatory # 6**  
Page 1 of 2, Lines 1-10  
Page 2 of 2, Lines 1-15

This information is entitled to confidential classification pursuant to §366.093(3) (d) and (e), Florida Statutes. The basis for this information being designated as confidential is more fully set forth in paragraph 1.

**Response to Interrogatory # 7**  
Page 1 of 2, Lines 1-6

This information is entitled to confidential classification pursuant to §366.093(3) (d) and (e), Florida Statutes. The basis for this information being designated as confidential is more fully set forth in paragraph 1.

**Response to Interrogatory #9**  
Page 1 of 2, Lines 1-16  
Page 2 of 2, Lines 1-12

This information is entitled to confidential classification pursuant to §366.093(3) (d) and (e), Florida Statutes. The basis for this information being designated as confidential is more fully set forth in paragraph 1.

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

IN RE: **Fuel and Purchased Power Cost** )  
**Recovery Clause with Generating** )  
**Performance Incentive Factor** )

Docket No.: 120001-EI

**CERTIFICATE OF SERVICE**

I HEREBY CERTIFY that a true copy of the foregoing was furnished by U. S. mail this 2nd day of April, 2012 on the following:

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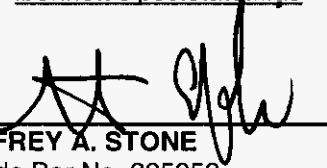
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