#### **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

In re: Petition for Rate Increase by Florida Power and Light Company Docket No. 1200015-EI Served: 28 June 2012

### NOTICE OF SERVICE OF THOMAS SAPORITO'S PREFILED TESTIMONY AND EXHIBITS

The undersigned Intervenor, Thomas Saporito hereby gives notice that he has served his

Prefiled Testimony and Exhibits to the Florida Public Service Commission and to the parties in this

matter.

Respectfully submitted this 28th day of June 2012.

Thomas Saporito 177 N US HWY 1, UNIT 212 Tequesta, Florida 33469

By:

Thur Jop

ENG - IDM.	1 1	1 1 1					
C+ Reg	1	_	(tes	timo	ny	onl	(e
COM	5	it	eshim	ony	0	nly	)
APA	1						
ECR							
GCL	1		_				
RAD							
SRC							
ADM			_				
OPC		_					
CLK							

15 107 -2 00 00 1 Of 3

04453 JUL-5 № FPSC-COMMISSION CLERK Caroline Klancke, Esquire Keino Young, Esquire Martha Brown, Esquire Office of the General Counsel Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-1400 cklancke@psc.state.fl.us kyoung@psc.state.fl.us

Robert Scheffel Wright, EsquireKenneth L. Wiseman, HJohn T. LaVia, III, EsquireMark F. Sunback, EsquGardner, Bist, Wiener, Wadsworth, Bowden, Bush,Lisa M. Purdy, EsquireDee, LaVia & Wright, P.A.William M. Rappolt, Es1399 Thomaswood DriveJ. Peter Ripley, EsquireTallahassee, Florida 32308Andrews Kurth LLPschef@gbwlegal.com1350 I Street NW, SuiteJavia@gbwlegal.comWashington, DC 20005Attorneys for the Florida Retail Federationkwiseman@andrewsku

John W. Hendricks 367 S Shore Dr. Sarasota, Florida 34234 <u>jwhendricks@sti2.com</u>

Maria J. Moncada, Esq. Florida Power and Light Company 700 Universe Boulevard Juno Beach, Florida 33408 Maria.Moncada@fpl.com

Paul Woods Quang Ha Patrick Ahlm Algenol Biofuels, Inc. 28100 Bonita Grande Drive, Suite 200 J.R. Kelly, Public Counsel Joseph A. McGlothlin, Associate Public Counsel Office of Public Counsel c/o The Florida Legislature 111 W. Madison Street, Room 812 Tallahassee, Florida 32399-1400 Kelly.jr@leg.state.fl.us mcglothlin.joseph@leg.state.fl.us Rehwinkel.Charles@leg.state.fl.us Christensen.Patty@leg.state.fl.us Noriega.Tarik@leg.state.fl.us Merchant.Tricia@leg.state.fl.us

Kenneth L. Wiseman, Esquire Mark F. Sunback, Esquire Lisa M. Purdy, Esquire William M. Rappolt, Esquire J. Peter Ripley, Esquire Andrews Kurth LLP 1350 I Street NW, Suite 1100 Washington, DC 20005 kwiseman@andrewskurth.com msundback@andrewskurth.com lpurdy@andrewskurth.com wrappolt@andrewskurth.com pripley@andrewskurth.com Attorneys for South Florida Hospital and Healthcare Association

Mr. and Mrs. Daniel R. Larson 16933 W. Harlena Drive Loxahatchee, Florida 33470 danlarson@bellsouth.net

Ms. Karen White Captain Samuel T. Miller USAF/AFLOA/JACL/ULFSC 139 Barnes Drive, Suite 1 Tyndall AFB, Florida 32403-5317 <u>samuel.miller@tyndall.af.mil</u> <u>karen.white@tyndall.af.mil</u>

William C. Garner, Esq. Brian P. Armstrong, Esq. Nabors, Giblin & Nickerson, P.A. 1500 Mahan Drive, Suite 200 Tallahassee, Florida 32308

2 Of 3

Bonita Springs, Florida 24135 Paul.woods@algenol.com Quang.ha@algenol.com Pat.ahlm@algenol.com Representatives for Algenol Biofuels Inc.

bgarner@ngnlaw.com barmstrong@ngnlaw.com Attorneys for the Village of Pincrest

gen Thomas Saporito

By:

onget

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION					
3 4 5	In re:	Petition for increase in rates by Florida Power & light Company /	Docket No. 1200015-EI Served: 28 June 2012		
6 7					
8		INTERVENOR, THOMAS SAPORITO'	S PREFILED TESTIMONY		
9		DIRECT TESTIMONY OF THE	OMAS SAPORITO		
10	I.	INTRODUCTION AND QUALIFICATION	NS		
11	Q.	Please state your name and address.			
12	A.	My name is Thomas Saporito and my residence	e is at Mallard Cove Apartments, 6701		
13		Mallards Cove Road, Building 28, Apartment	"H", Jupiter, Florida 33458.		
14	Q.	By whom are you employed and in what capa-	city?		
15	A.	I am not employed.			
16	Q.	Please summarize your educational backgrour	nd and work experience.		
17	A.	I have an Associates Degree in Electronics Ter	chnology. I have worked in the nuclear		
18		industry as an Instrument Control Technician	at various nuclear power plants in the		
19		United States including Florida Power & Light	t Company, Progress Energy, Arizona		
20		Public Service Company, and Houston Light a	and Power Company. Since my work in		
21		the nuclear industry, I have held positions at v	arious other companies unrelated to the		
22		nuclear industry.			
23	11.	PURPOSE AND SUMMARY OF TESTIM	ONY		
24	Q.	What is the purpose of your direct testimony?			
25	Α.	The purpose of my direct testimony is to oppo	ose Florida Power & Light Company's		

Page 1 of 7

 $\log (d \sin \theta_{\rm A}/d) \approx 1.0 \ {\rm MeV}_{\rm s}$ 

04453 JUL-5≌

FPSC-COMMISSION CLERK

1		(FPL's) request to increase their base-rate for electric power charged to their
2		customers in Docket No. 1200015-EI, and instead, request that (1) the Florida Public
3		Service Commission ("PSC" or "Commission") order FPL to lower its base-rate by
4		\$600-million dollars; and (2) that the Commission lower FPL's Return on Equity
5		(ROE) to 6%. My testimony will assist the Commission in reaching a fair and
6		reasonable decision in their review of this important matter.
7	Q.	Do you have any exhibits to your testimony?
8	А.	Yes. I am sponsoring the following exhibits: Exhibit TS-1, which is a spec. sheet for a
9		typical 40-gallon electric water heater; Exhibit TS-2, which is a spec. sheet for an
10		EcoSmart Tankless Water Heater; Exhibit TS-3, which is a Typical Electric Usage of
11		Various Appliances; Exhibit TS-4, which is print-out of FPL's website pages showing
12		an FPL online base-rate increase calculator and my May 2012 FPL electric bill;
13		Exhibit TS-5, which is a print-out of Ally Bank's website showing High Yield
14		Certificate of Deposit (CD) rates; Exhibit TS-6, which is FPL's "Facts About Florida
15		Power & Light Company's Rate Request" from www.FPL.com; Exhibit TS-7, which
16		is Bureau of Labor Statistics Data - Consumer Prices for Food and Medical Care;
17		Exhibit TS-8, which is specific extracted pages from the Nextera 2011 Annual
18		Report; Exhibit TS-9, which is a Bureau of Labor Statistics for Florida's
19		Unemployment Rate; and Exhibit TS-10, which is the Bloomenergy ES-5700 Energy
20		Server and Bloomenergy Customer Listings.
21	Ш.	SUMMARY OF TESTIMONY
22	Q.	Could you please summarize your testimony?

Page 2 of 7

On January 17, 2012, FPL filed a request with the Commission to increase its base-1 A. rate for electric power charged to its customers by \$690.4-million dollars or \$7.09 per 2 customer. FPL alleges that the requested increase is needed because (1) they expect to 3 add nearly 100,000 new customer accounts from the end of 2010 through the end of 4 5 2013 which will require a significant investment on the part of the company to 6 construct the poles, wires and transformers needed to serve these new customers; (2) 7 that the increase is needed due to a combination of inflation and customer growth 8 which will be the primary driver leading to higher expected operating and 9 maintenance costs (O&M); (3) that the increase is needed for the company's 1-billion 10 dollar Cape Canaveral natural gas plant which will provide its customers with a net-11 savings of \$600-million dollars over the life of the plant; and (4) that the increase is 12 needed to reset the company's Return on Equity (ROE) to a total of 11.50% and that 13 the adjustment would provide a more competitive level consistent with maintaining a 14 good credit rating and to encourage and attract investment with FPL. For the following reasons, I am requesting (1) that the Commission deny and 15 16 reject FPL request for a \$690.4-million dollar increase to its base-rate for electric 17 power charged to its customers; (2) that the Commission Order FPL to lower its 18 base-rate for electric power charged to its customers by an amount of \$600-million 19 dollars; and (3) that the Commission lower FPL's Return on Equity (ROE) to 6%. First, although FPL alleges that the requested increase is needed for 20infrastructure to provide electric service to an estimated 100,000 new customers - the 21 current dire economic conditions in Florida do not support that FPL will add 100,000 22

Page 3 of 7

new customers. Indeed, recent report by the Zillow property index showed an 1 2 increase in rental properties and a decrease in home values - which indicates that any new FPL customers would likely be renter-tennants or buyers of foreclosed homes -3 4 both of which structures are already connected to FPL's electric grid - and need no 5 further build-out of infrastructure. Moreover, Florida's unemployment rate stands 6 about 8.6% and firmly about the national average. (Exhibit TS-9). Therefore, it is 7 more likely that FPL will lose residential customers who leave the state in search of 8 employment elsewhere.

9 Notably, FPL's own report (Exhibit TS-8 at p.7) shows that from (2007 to 10 2008) FPL gained 11,000-residential customers; and from (2008 to 2009) FPL lost 11 **8,000-residential customers**; and from (2009 to 2010) FPL gained 20,000-residential 12 customers; and from (2010 to 2011) FPL gained 23,000-residential customers. In 13 summary, from (2007 to 2011) FPL gained a total of only 46,000-residential 14 customers. Therefore, considering Florida's dire economic conditions, high 15 unemployment rates, high home foreclosure rates, and the fact that FPL only gained a 16 total of 46,000-residential customers over the last 4-year period – it is not realistic to 17 believe that FPL will add 100,000 new residential customer accounts as alleged. If all 18 the above were not enough – FPL's Energy Sales decreased from (2010 to 2011) by 19 1.316-million kWhs which supports that Florida's economy is slowing down further. 20 (Exhibit TS-8 at p.3). 21 Next, FPL's allegation that O&M costs will rise due to a combination of

22 inflation and customer growth is not supported by the facts. Indeed, as previously

Page 4 of 7

stated, it is highly unlikely that FPL will add 100,000 new residential customer
accounts over the next 5-year period - and the U.S. Federal Reserve has repeatedly
stated that there is no inflation in sight – and the agency has kept interest rates at
record lows and near zero-percent. Thus, FPL's O&M costs will not likely rise due to
inflation or customer growth over the next 5-years.

6 Next, FPL's allegation that its 1-billion dollar Cape Canaveral gas-fired plant 7 justifies its request to raise rates is not supported by common sense or reasoning. 8 First, approximately two-thirds of the power output of the plant is lost in 9 transmission. Completion of this plant during such dire economic times is not prudent 10 where the unemployment rate in Florida remains well-above the national average – 11 and where FPL will likely not add any additional new residential customers. There are 12 better alternatives for FPL to provide electric power to its customer – other than a 1-13 billion dollar natural gas plant. The Bloomenergy company manufactures a fuel-cell 14 Energy Server which can be configured to supply any specific amount of electric 15 power needed as a "Distributed Generation" system thereby significantly reducing 16 transmission loses – and much more economically. (Exhibit TS-10).

Moreover, another alternative to the Cape Canaveral plant would be for FPL to provide tankless "on-demand" electric water heaters for its 4.6-million customers at a cost of about \$200 each. (Exhibit TS-2). These water heaters use about 60% less electric power than a typical 40-gallon electric water heater. (Exhibit TS-1). This reduction in electric power from FPL's electric grid – would likely negate FPL's need to complete its 1-billion dollar Cape Canaveral plant – and could actually require FPL

Page 5 of 7

to shutter existing power plants. In addition to these alternatives, FPL could further 1 2 assists its customers with installation of PV solar systems in connection with the 3 Commission's net-metering rule. Notably, a 10-kW PV solar system would typically 4 provide excess electric power back to FPL's electric grid. Collectively or singularly. 5 these alternatives should be employed by FPL – rather than allowing FPL to complete the 1-billion dollar Cape Canaveral plant. It is more prudent and reasonable for FPL 6 7 to employ these alternatives to provide safe and reliable electric service to its 8 customers at a price that is within their means.

9 Finally, FPL's request for a ROE of 11.50% is not only unreasonable in these 10 dire economic times, it is absurd. FPL alleges that such an increase in ROE is needed 11 to provide a more competitive level consistent with maintaining a good credit rating 12 and to encourage and attract investment with FPL. However, FPL has a very high 13 credit rating and the company pays a quarterly dividend of 60-cents per share on their 14 company stock. The company's dividends have increase from \$1.64/yr in 2007 to 15 \$2.40/yr in 2012. Moreover, shareholders received a 209% return on their investment 16 over a 10-year period from (1/1/2002 to 12/31/2011) compared to a 33% return by the 17 S&P 500 index. (Exhibit TS-8 at p.4). Clearly, FPL's current ROE at 10% is way too 18 high and should be lowered to about 6% which is more than 3-times the going rates 19 on high yield certificates of deposit. (Exhibit TS-5 at p.2). With an ROE at 6%, FPL 20 will have more than sufficient means to attract investment in these dire economic 21 times.

22

In concluding my testimony, FPL's requested base rate increase is not prudent,

Page 6 of 7

1 and is unreasonable, and would otherwise economically harm customers of FPL and 2 place electric service out of reach for many financially challenged customers who 3 must sustain themselves on a fixed income in these dire economic times. Such an 4 increase in FPL's base rates would also cause severe economic harm to Florida 5 businesses and schools and local government agencies and otherwise disrupt the lives 6 of thousands of customers and economically harm communities. 7 Q. Does this end your testimony? 8 A. Yes.

Page 7 of 7

Docket No. 1200015-El 40 Gallon Electric Water Heater Exhibit TS-1, Page 1 of 3

http://www.sears.com/

r

					Docket No. 1200015-El
					40 Gallon Electric Water Heater
			×		Exhibit TS-1, Page 2 of 3
	get it to	day with free store pick	un SHOP	member exclusives	LOC/
0	901110	,			To see
					find the
			shop gifts for dad	get 'em today with F	
					Go
	and the second s		Kenmore 40 ga	I. Tall Electric Water	Price may vary by location
			Sears Exclusive.   Se	ars Item# 04232144000   M	odel# 32144
	1	9 9	Rating 3.5   12 Reviews	Create a Review	
		area a	A 4 4 00		*
			\$444.99		At a Glance Specifications
			Sold by Sears		Need a water heater ASAP? Order by noon and get
	57			and in construction of	it installed TODAY! Call 1-800-877-6420.
			Check for clearance its	ems in your area	Three inches of foam insulation and a long-life baked
					enamel extenor finish contributes to the efficiency of this unit. Designed for durability and efficiency. this
		-			Kenmore electric water heater has Super Limeguard™
	1.51				elements for superior resistance to lime build-up, Everlast Pexan™ polymer dip tube, and a glass-lined
				Add to Registry	steel tank with two large anode rods for superior tank
					protection Read full description
					Read nut description
			Like Stweet		Support
					1.00
		Kenmore Electric			Chat ave with a Sears expert now
		Kenmore Electric Kenmore Water Heaters			
		All Kenmore			Availability & Rewards
	Contraction of the				Earn 4450 SHOP YOUR WAY REWARDS points on this
					item
					Special pricing for , and Puerto Rico
0	0				
$\frown$	Specifications & Dim	ensions	<b>Overview</b>	Ratings & Reviews	Guides & Policies Also Available From
$\bigcirc$			<b>Overview</b>	Ratings & Reviews	Guides & Policies Also Available From
$\bigcirc$	Dimensions and Capacity:	:	Overvie <b>w</b>	Ratings & Reviews	Guides & Policies Also Available From
$\bigcirc$	Dimensions and Capacity: Tank Capacity:	40 gal.	Overvie <b>w</b>	Ratings & Reviews	Guides & Policies Also Available From
(	Dimensions and Capacity: Tank Capacity: Tank Diameter (In.):	: 40 gal. 20	Overview	Ratings & Reviews	Guides & Policies Also Available From
	Dimensions and Capacity: Tank Capacity: Tank Diameter (In.): Tank Height (In ):	: 40 gal. 20 60.5	Overview	Ratings & Reviews	Guides & Policies Also Available From
(	Dimensions and Capacity: Tank Capacity: Tank Diameter (In.):	: 40 gal. 20	Overview	Ratings & Reviews	Guides & Policies Also Available From
(	Dimensions and Capacity: Tank Capacity: Tank Diameter (In.): Tank Height (In ): Tank Insulation Thickness:	: 40 gal. 20 60.5	Overview	Ratings & Reviews	Guides & Policies Also Available From
(	Dimensions and Capacity: Tank Capacity: Tank Diameter (In.): Tank Height (In ): Tank Insulation Thickness: Product Overview:	: 40 gal. 20 60.5 3 in.	Overvie <b>w</b>	Ratings & Reviews	Guides & Policies Also Available From
$\sim$	Dimensions and Capacity: Tank Capacity: Tank Diameter (In.): Tank Height (In ): Tank Insulation Thickness:	: 40 gal. 20 60.5	Overvie <b>w</b>	Ratings & Reviews	Guides & Policies Also Available From
$\langle$	Dimensions and Capacity: Tank Capacity: Tank Diameter (In.): Tank Height (In ): Tank Insulation Thickness: Product Overview:	: 40 gal. 20 60.5 3 in.	Overview	Ratings & Reviews	Guides & Policies Also Available From
$\langle$	Dimensions and Capacity: Tank Capacity: Tank Diameter (In.): Tank Height (In ): Tank Insulation Thickness: Product Overview: See Owners Manual.	: 40 gal. 20 60.5 3 in.	Overview	Ratings & Reviews	Guides & Policies Also Available From
$\langle$	Dimensions and Capacity: Tank Capacity: Tank Diameter (In.): Tank Height (In ): Tank Insulation Thickness: Product Overview: See Owners Manual. General Features:	40 gal. 20 60.5 3 in.	Overview	Ratings & Reviews	Guides & Policies Also Available From
$\langle$	Dimensions and Capacity: Tank Capacity: Tank Diameter (In.): Tank Height (In ): Tank Insulation Thickness: Product Overview: See Owners Manual. General Features: Heavy Duty Anode Rod:	40 gal. 20 60.5 3 in. click here Yes 2	Overview	Ratings & Reviews	Guides & Policies Also Available From
$\langle$	Dimensions and Capacity: Tank Capacity: Tank Diameter (In.): Tank Height (In ): Tank Insulation Thickness: Product Overview: See Owners Manual. General Features: Heavy Duty Anode Rod: Number of Anode Rods:	40 gal. 20 60.5 3 in. click here Yes 2	Overview	Ratings & Reviews	Guides & Policies Also Available From
$\langle$	Dimensions and Capacity: Tank Capacity: Tank Diameter (In.): Tank Height (In ): Tank Insulation Thickness: Product Overview: See Owners Manual. General Features: Heavy Duty Anode Rod: Number of Anode Rods: Number of Heating Element	: 40 gal. 20 60.5 3 in. click here Yes 2 2	Overview	Ratings & Reviews	Guides & Policies Also Available From
	Dimensions and Capacity: Tank Capacity: Tank Diameter (In.): Tank Height (In ): Tank Insulation Thickness: Product Overview: See Owners Manual. General Features: Heavy Duty Anode Rod: Number of Anode Rods: Number of Heating Element: Tank Lining:	: 40 gal. 20 60.5 3 in. click here Yes 2 S: 2 Glass	Overview	Ratings & Reviews	Guides & Policies Also Available From
	Dimensions and Capacity: Tank Capacity: Tank Diameter (In.): Tank Height (In ): Tank Insulation Thickness: Product Overview: See Owners Manual. General Features: Heavy Duty Anode Rod: Number of Anode Rods: Number of Heating Element: Tank Lining:	: 40 gal. 20 60.5 3 in. click here Yes 2 S: 2 Glass	Overview	Ratings & Reviews	Guides & Policies Also Available From
	Dimensions and Capacity: Tank Capacity: Tank Diameter (In.): Tank Height (In ): Tank Insulation Thickness: Product Overview: See Owners Manual. General Features: Heavy Duty Anode Rod: Number of Anode Rods: Number of Heating Element: Tank Lining: Tank Style: Warranty: Parts Warranty:	: 40 gal. 20 60.5 3 in. click here Yes 2 2 3 Slass Tali 12 year limited	Overview	Ratings & Reviews	Guides & Policies Also Available From
	Dimensions and Capacity: Tank Capacity: Tank Diameter (In.): Tank Height (In ): Tank Insulation Thickness: Product Overview: See Owners Manual. General Features: Heavy Duty Anode Rod: Number of Anode Rods: Number of Heating Element: Tank Lining: Tank Style: Warranty:	40 gal. 20 60.5 3 in. click here Yes 2 Sis: 2 Glass Tali	Overview	Ratings & Reviews	Guides & Policies Also Available From
	Dimensions and Capacity: Tank Capacity: Tank Diameter (In.): Tank Height (In ): Tank Insulation Thickness: Product Overview: See Owners Manual. General Features: Heavy Duty Anode Rod: Number of Anode Rods: Number of Heating Element: Tank Lining: Tank Style: Warranty: Parts Warranty: Tank Warranty:	: 40 gal. 20 60.5 3 in. click here Yes 2 2 3 Slass Tali 12 year limited	Overview	Ratings & Reviews	Guides & Policies Also Available From
	Dimensions and Capacity: Tank Capacity: Tank Diameter (In.): Tank Height (In ): Tank Insulation Thickness: Product Overview: See Owners Manual. General Features: Heavy Duly Anode Rod: Number of Anode Rods: Number of Anode Rods: Number of Heating Element: Tank Lining: Tank Style: Warranty: Parts Warranty: Tank Warranty:	40 gal. 20 60.5 3 in. click here Yes 2 2 Slass Tall 12 year limited 12 year limited	Overview	Ratings & Reviews	Guides & Policies Also Available From
	Dimensions and Capacity: Tank Capacity: Tank Diameter (In.): Tank Height (In ): Tank Insulation Thickness: Product Overview: See Owners Manual. General Features: Heavy Duly Anode Rod: Number of Anode Rods: Number of Anode Rods: Number of Heating Element: Tank Lining: Tank Style: Warranty: Parts Warranty: Tank Warranty: Tank Warranty: Power and Performance: First Hour Delivery (gal.):	40 gal. 20 60.5 3 in. click here Yes 2 2 Glass Tall 12 year limited 12 year limited	Overview	Ratings & Reviews	Guides & Policies Also Available From
	Dimensions and Capacity: Tank Capacity: Tank Diameter (In.): Tank Height (In ): Tank Insulation Thickness: Product Overview: See Owners Manual. General Features: Heavy Duty Anode Rod: Number of Anode Rods: Number of Anode Rods: Number of Heating Element: Tank Lining: Tank Style: Warranty: Parts Warranty: Tank Warranty: Power and Performance: First Hour Delivery (gal.): Fuel Type:	40 gal. 20 60.5 3 in. click here Yes 2 2 Glass Tall 12 year limited 12 year limited 12 year limited	Overview	Ratings & Reviews	Guides & Policies Also Available From
	Dimensions and Capacity: Tank Capacity: Tank Diameter (In.): Tank Height (In ): Tank Insulation Thickness: Product Overview: See Owners Manual. General Features: Heavy Duty Anode Rod: Number of Anode Rods: Number of Heating Element: Tank Lining: Tank Style: Warranty: Parts Warranty: Tank Warranty: Tank Warranty: Fower and Performance: First Hour Delivery (gal.): Fuel Type: Kilowatt Hrs. per Year:	40 gal. 20 60.5 3 in. click here Yes 2 2 3 Glass Tall 12 year limited 12 year limited 12 year limited	Overview	Ratings & Reviews	Guides & Policies Also Available From
	Dimensions and Capacity: Tank Capacity: Tank Diameter (In.): Tank Height (In ): Tank Insulation Thickness: Product Overview: See Owners Manual. General Features: Heavy Duly Anode Rod: Number of Anode Rods: Number of Heating Element: Tank Lining: Tank Style: Warranty: Parts Warranty: Tank Warranty: Tank Warranty: Fower and Performance: First Hour Delivery (gal.): Fuel Type: Kilowatt Hrs. per Year: Minimum Circuit Rating	40 gal. 20 60.5 3 in. click here Yes 2 2 Glass Tali 12 year limited 12 year limited 12 year limited 12 year limited 12 year limited 23 Electric 4622 20 amps	Overview	Ratings & Reviews	Guides & Policies Also Available From
$\langle$	Dimensions and Capacity: Tank Capacity: Tank Diameter (In.): Tank Height (In ): Tank Insulation Thickness: Product Overview: See Owners Manual. General Features: Heavy Duty Anode Rod: Number of Anode Rods: Number of Heating Element: Tank Lining: Tank Style: Warranty: Parts Warranty: Tank Warranty: Tank Warranty: Fower and Performance: First Hour Delivery (gal.): Fuel Type: Kilowatt Hrs. per Year:	40 gal. 20 60.5 3 in. click here Yes 2 2 Glass Tali 12 year limited 12 year limited 12 year limited 12 year limited 12 year limited 23 Electric 4622 20 amps	Overview	Ratings & Reviews	Guides & Policies Also Available From
$\langle$	Dimensions and Capacity: Tank Capacity: Tank Diameter (In.): Tank Height (In ): Tank Insulation Thickness: Product Overview: See Owners Manual. General Features: Heavy Duty Anode Rod: Number of Anode Rods: Number of Anode Rods: Number of Heating Element: Tank Lining: Tank Style: Warranty: Parts Warranty: Tank Warranty: Tank Warranty: Fower and Performance: First Hour Delivery (gal.): Fuel Type: Kilowatt Hrs. per Year: Minimum Circuit Rating Recovery at 90 Degree Rise	40 gal. 20 60.5 3 in. click here Yes 2 2 Glass Tali 12 year limited 12 year limited 12 year limited 12 year limited 12 year limited	Overview	Ratings & Reviews	Guides & Policies Also Available From

Docket No. 1200015-El 40 Gallon Electric Water Heater Exhibit TS-1, Page 3 of 3

#### **Product Description**

for superior tank protection.

Need a water heater ASAP? Order by noon and get it installed TODAY! Call 1-800-877-6420. Three inches of foam insulation and a long-life baked enamel exterior finish contributes to the efficiency of this unit Designer water heater has Super Limeguard<sup>™</sup> elements for superior resistance to lime build-up, Everlast Pexan<sup>™</sup> polymer dip tube, a

- · Factory-installed temperature and pressure safety valve
- Super Limeguard™ elements last longer, superior resistance to lime build-up
- · Roto-swirl self cleaning cold water inlet tube
- Energy Guide rated
- · 3" foam insulation
- Diameter: 20"
- Height: 60-1/2"
- · 12-year limited tank warranty
- · 12-year limited parts warranty
- · 1-year limited labor warranty

#### This product is:

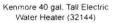
Energy Guide Rated

Added on October 21, 2010

#### Compare this product

#### With these products





\$444.99



Kenmore 40 gat Medium Height Electric Water Heater

\$319.99

Add to compare



Kerimore 40 gal. Tall Electric Water Heater

\$449.99 Add to compare



Kenmore 55 gal. Tall Electric Water Heater

\$484 99

Add to compare



Keninore 50 gal. Medium Height Electric Water Heater

\$329.99

< Add to compare

Docket No. 1200015-El EcoSmart Tankless Water Heater Exhibit TS-2, Page 1 of 3

	Shep by	Your Amazon.com Search	Today's Deals Gift Cards Help	EcoSmart T	ocket No. 1200015-El ankless Water Heater
ŝ	Department				hibit TS-2, Page 2 of 3
	Home Improvement	Besi Sellers Brands	Lamps & Light Fixtures Kitchen & Bath Fixtures I	Building Sup	
			<sub>Ecosmart</sub> EcoSmart 11 Kw Tankless	Water Heater	Quentity 1
		: (3)	( <u>11 customer reviews</u> )	(5)	
		P	Lest Price: <del>\$269.00</del> Price: \$207.26 & this item sl <b>Shipping.</b> <u>Details</u>	hips for FREE with Super Saver	or Sian in to turn on 1-Click ordering. or
			You Save \$61.74 (23%) In Stock.		Add to Cart with THEE Two-Day Shipping Amazon Prime Free Trial
			Ships from and sold by Amazon.com. Only 4 left in stockorder soon (more		required. Sign up when you check out. <u>Learn More</u>
	P		Want it delivered Tuesday, June 2 27 minutes, and choose One-Day Shi 13 new from \$207.26	6? Order it in the next 25 hours and	
					More Buying Choices
	Cle* (er langer im )	ign and other views			Hardware Sales Inc. \$209.99 + Free Shipubid
	Share your own	related images			acehardware \$219.99 - \$9.14 ships
	Want To Know M	fore?		29999999999999999999999999999999999999	Deerso \$225.91 - \$12.62 serpeins
	Need He	elp? We are open	now.		13 new from \$207.26
		phone and get ad	vice or dial <b>(866-876-</b>		Have one to sell?
	<b>8073)</b> or				<u></u>
		order vou have al	ready placed? Dial <b>(866-216-1072)</b>		
	You are viewing it				
	Frequently Boug	htTonothor	сэж. не кал на с окт		
	ricducitor condi	ni i ogenner	Price For All Three: \$755.31		
	. 4	-	• FILE FOR All THEE, \$755.51		
			Some of these items ship sconer than	the others. Show details	
	I Ecosmant ECO : by Ecosmant \$4	27 27 KW at 240-\ 185.62	less Water Heater by Ecosmart \$207.26 /olt Electric Tankless Water Heater with ystem Protector by AquaPure \$62.43	Patented Self Modulating Technolo	ρġγ
	and the second s				
	What Other Item	is Do Custome	rs Buy After Viewing This Item	?	
		E 13 Electric Tankl (26)	ess Water Heater, 4 GPM by Rheem		
	124	ECO 18 18 KW at . (10)	240-Volt Electric Tankless Water Heater	with Patented Self Modulating Tec	hnology by Ecosmart
	\$392.98 Ecosmant	ECO 27 27 KW at	240-Volt Electric Tankless Water Heater	with Patented Self Modulating Tec	hnology by Ecosmart
		(16)	and the enderine respirede metal thether	searce een nooddanig fee	
	Ecocont	ECO 8 8 KW at 24	0-Volt Electric Tankless Water Heater w	th Patented Self Modulating Techr	1010gy by Ecosmart
		(1)		-	
	> Explore similar	items			
	Product Specifica	ations			ар на страница -
		The F. T. T. State of			

Part Rumber	5C011			Dookat No. 1200015 51
Power Source	No		F 0	Docket No. 1200015-El
Item Package Quantity	I			t Tankless Water Heater
Item Dimensions Weight	7.8 Pound:	5	E	Exhibit TS-2, Page 3 of 3
a a filling carries	4 - 4	а — — — — — — — — — — — — — — — — — — —		
Product Features				
<ul> <li>Lifetime warranty</li> </ul>				
<ul> <li>Save up to 60-percent or</li> </ul>	n your water heating cost w	with an ECOSMART electric	tankless water heater	
<ul> <li>Never run out of hot wate</li> </ul>	er with an ECOSMART tankl	ess water heater		
<ul> <li>Patented Self Modulating</li> </ul>				
<ul> <li>ECOSMART tankless wate</li> </ul>	NUMERAL DE LAS DES REMARKANS ANDER ANDER DE LAS	5.		
Product Description			e e regarde de g	
From the Manufacturer				
This model is well suited for h with a low inlet water temper	eating up to 2-Gallon per n ature of 67 Degree F. Digiti n colder climates as a Point	hinute, which is the equiva al Temperature Control allo t of Use for a sink or other	lent of one shower head ( ws you to set your tempe low flow application. Prio	erature is 67 Degree F and above. with a 1.5 gpm flow) and one sink erature in increments of 1 Degree. r to purchase and installation please
Product Description Includes 11 kW 240V Electric	Tankless Water Heater - E	CO11, Owner's Manual		
Product Details				
Item Weight: 7.8 pounds				
Shipping Weight: 7.4 pound	s (View shipping rates and	policies)		
Shipping: This item is also av	vailable for shipping to selec	t countries outside the U.	S.	
ASIN: B001LZRF9M				
Item model number: ECO 1	1			
Average Customer Review	( <u>11 custome</u>	r reviews)		
Amazon Best Sellers Rank: #18 in Home Improvem	#10,739 in Home Improver ent > Rough Plumbing > W.			
Would you like to <b>update pr</b>	oduct info, give feedbacl	<u>con images</u> , or <u>tell us ab</u>	out a lower price?	
		da a a	a a a a a i sa	
Custamers Who Baught 1	his Item Also Bough	t		Page 1 of 4
		. *	A	
			10	
m	and the	. And the second	319	
Ecosmart ECO 18 18 kW at	Ecosmart ECO 27 27 KW at	Ecosmart ECO 8 8 KW at	Niagara Earth Massage	
240-Volt Electric Tankless	240-Volt Electric Tankless	240-Volt Electric Tankless	1.25GPM Low flow showerhead	
Water Heater with Patented Self Modulating	Water Heater with Patented Self Modulating.	Water Heater with Patented Self Modulating	snowernead (45)	
(10)	(16)	(1)	\$8.50	
\$392.98	\$485.62	\$212.29		
Product Ads from Extern	ial Websites (what's this	2)		Sponsared Content
	<u>k</u> =	A A	* A	
	4 8 CH	- 1.6		· · · · · ·
	a man a	and the second s	(*************************************	
		- 77 -		- e
Stiebel Eltron Tempra	Eemax Single Point	Eemax SP3512 120V	Eemax SP3012 120V	Reliance 6 6 SOMS K 6
24 Plus Model Whole	Electric Tankless	29A Single Point	25A Single Point	Gallon Compact
House Tankless Water H	Water Heater 3.5 kW 120V SP	Electric Tankless Water Heate	Electric Tankless Water Heate	Electric Water Heater
(22)	( <u>1</u> )	( <u>1</u> )	( <u>3</u> )	( <u>24</u> ) \$172.99
\$707.00	\$186.55	\$173.00	\$173.00	+ \$10.79 Est. shipping
+ Free Shipping	+ Free Shipping	+ Free Shipping	+ Free Shipping	Wavfair.com

+ Free Shipping

Westside Wholesale

+ Free Shipping

Westside Wholesale

See a problem with these advertisements?Let us know

+ Free Shipping

DesignerPlumbing

+ Free Shipping

DesignerPlumbing

Advertise here

Wayfair.com

Docket No. 1200015-El Typical Electric Usage of Appliances Exhibit TS-3, Page 1 of 4

# About KEYS | Typical Electric Usage of Appliances Exhibit TS-3, Page 2 of 4

Contact Us | Operating Hours | Directions

Search



Status of Power in Your Neighborhood

View Your Account & Pay Your Bill

**Payment Options** 

Customer Service Requests

- Customer Resources
- Career Opportunities



Typical Electric Usage of Various Appliances

#### Free Home Survey

#### Energy Saving Tips

#### The following gives the estimated monthly kilowatt hour consumption:

You are here: Home > Typical Electric Usage of Various Appliances

**Comfort Central Air Conditioning:** 

- 2 tons= 1450 kwh
- 3 tons= 2100 kwh
- \* 4 tons= 2750 kwh

#### Room Units:

Find

Share

- \* 1 Ton, EER 6= 2 kW per hour
- I Ton, EER 8= 1 1/2 kW per hour
- « 3/4 Ton, EER 6= 1 1/2 kW per hour
- # 3/4 ton, EER 8= 1 kW per hour
- Dehumidifier= 252 kWh per month

#### Fans:

- Whole House= 30 kwh
- Circulating= 4 kwh
- Ceiling= 12 kwh

#### Water Heating/Supply:

- \* Water Heater: Typical Use, 2 Persons= 195 kwh; 4 Persons= 310 kwh
- \* Pool Pump (3/4 HP)= 375 kwh
- Sprinkler System (1 1/2 HP)= 28 kwh

#### Kitchen Appliances:

- Baby Food/Bottle Warmer= 2 kwh
- Broiler/Rotisserie= 7 kwh
- Coffee Maker= 9 kwh
- Deep Fat Fryer= 7 kwh
- Dishwasher= 30 kwh
- Egg Cooker= 1kwh
- Frying Pan= 8 kwh
- Hot Plate= 4 kwh
- » Microwave Oven= 16 kwh
- Range with Oven= 58 kwh
- With Self-Clean Oven= 61kwh
- Roaster= 5 kwh
- Sandwich Grill= 3 kwh
- Slow Cooker= 12 kwh
- Toaster= 3 kwh
- Trash Compactor= 4 kwh

1 of 3

- Waffle Iron= 2 kwh
- · Blender, Can Opener & Food Mixer= less that Typical Electric Usage of Appliances

Exhibit TS-3, Page 3 of 4

Docket No. 1200015-EI

#### Food Preservation:

Refrigerator, Manual 12 cu. ft.= 78 kwh

#### Refrigerator-Freezer:

- Manual, 12-14 cu. ft. = 125 kwh
- Frost-free, 14-17 cu. ft.= 170 kwh
- Frost free, 17-20 cu. ft.= 205 kwh

#### Freezer:

- Manual, 14 1/2-17 1/2 cu. ft.= 135 kwh
- \* Frost- Free, 14 1/2- 17 1/2 cu. ft.= i88 kwh

#### Laundry Services:

- \* Dryer= 75 kwh
- Iron= 5 kwh
- Washing Machine= 9 kwh

#### Lighting:

- 4-5 Room= 50 kwh
- \* 6-8 Room= 60 kwh
- Outdoors, 1 Spotlight, All Night= 45 kwh

#### Housewares:

- Clocks= 1 1/2 kwh
- Floor Polisher= 1 kwh
- Sewing Machine= 1 kwh
- Vacuum Cleaner= 4 kwh

#### Health and Beauty:

- Hair Dryer= 2 kwh
- \* Hair Roller= 1 kwh
- Heating Pad= 1 kwh
- Infrared Heat Lamp= 1 kwh
- Sun Lamp= 1 kwh
- Curling Iron, Shaver= less than 1/2 kwh

#### Home Entertainment:

- Radio= 7 kwh
- \* Radio/Record Player= 9 kwh
- Television (color solid state)= 27 kwh

**GREEN News** Green Pledge Sign Up For A Paperless Energy Bill **KEYS' Rebate Program** Renewable Energy Net-Metering Free Home Energy Survey Free Online Energy Survey Track Your Energy Usage and Savings Tree Planting & Trimming Suggestions Tree Giveaway **Energy Saving Tips** Typical Usage of Appliances Energy Efficiency Tips for Commercial Customers Energy Conservation Calendar CFL Recycling/Disposal **GREEN Links** 



Docket No. 1200015-EI Typical Electric Usage of Appliances Exhibit TS-3, Page 4 of 4

This website is hosted by a server powered and cooled by renewable energy. Learn More ....

All content and site design © 2010 Keys Energy Services P.O. Box 6100 1001 James Street Key West, FL 33040

Key West, FL 33040 Phone: (305) 295-1000 Fax: (305) 295-1085 Webmaster Contact: Julio.Barroso@KeysEnergy.com

Docket No. 120005-El FPL Online Bill Calculator Saporito's May 2012 FPL Electric Bill Exhibit TS-4, Page 1 of 9

Firetox • Elorida Power & Light C • • • • • • • • • •	Company (FPL): R +	Docket No. 120005-EI FPL Online Bill Calculator Saporito's May 2012 FPL Electric Bill Exhibit TS-4, Page 2 of 9
0	A Print   Newsroom   En Español   Contact Us   Site Map   Ca	
The second se		Welcome, Log In
FPL	Rate Proposal Driving Efficiency Ever	yday Value Business Customers Media Gallery FAQs
		Connect with Us: 📑 🕒 🖪 🗑
		En Español
Typical resi	idential customers will see a daily ba See how the requested increase will aff	
Construction of the second sec	monthly kilowatt-hour	3 See the increase on your total bill



The estimates above include state gross receipts tax but do not include credits, local taxes or fees that may be applicable. They also include the proposed base rate step increase for the Cape Canaveral plant which will take effect when the plant goes in service in June 2013 as well as estimated costs for FPL's nuclear uprate projects that will be placed in service in 2012. The 2013 base rate, fuel and other adjustment clause estimates are based on information available as of 4/27/12.



Visit our Nedia Gallery



We've invested in smart, cost-efficient technologies and worked hard to keep operating costs down

Read how FPL's efficiency experts have saved more than \$140 million O



Power your home for a few dollars a day Get The Full Story O

News and Information

- News Release
- Fact Sheet
- 100 **PSC Rate Documents**
- Service Hearing Dates
- FAQS 2

FPL updates 2013 customer bill projection; residential customers to see smaller increase than previously projected See news release O



Florida Power & Light Company (FPL): R... +

Firefox -

Typical res

Find your

usage on t

2012 FPL

🗄 🏠 🖸 🖶 G 🖉 🔄 😨 🕲 🕲 🖉 📿 📿 📋 www.fpl.com/castomer/efficiency/index.sht

- Prost I Newsroom I En Espeñol I Contect UK | Site Map | Car

Docket No. 120005-EI FPL Online Bill Calculator Saporito's May 2012 FPL Electric Bill Exhibit TS-4, Page 3 of 9

close 🙆

Rate Proposal | Driving Efficiency | Everyday Value | Business Customers | Media Gallery | FAQ

Connect with Line 19 8

En Español

23 cents

your total bill

d Information

Rate Documents

ice Hearing Dates

s Release

Total E	Bill De	tails
---------	---------	-------

FPL customers have the lowest bill among the state's 55 electric unities and reliability that is among the best in the country because we've invested in smart, cost-efficient technologies and worked hard to keep operating costs down.

#### Your Estimated 2013 Total Bill Details

Customer Charge	\$7.00
Fuel	
Lst 1,000 kWh	\$25,72
Over 1,000 kWh	\$0.00
Fuel Total	\$25.72
Non-fuel	
1st 1,000 kWh	\$59.76
Over 1,000 kWh	\$0.00
Non-fuel Total	\$59.76
Storm charge	\$1.15
Gross receipts tax	\$2.40
Total*	\$96.03
2013 Increase	
Daily Total Increase	\$0.05
Monthly Total Increase	\$1,41

View description of your residential bill

\*The estimates above include state gross receipts tax but do not include credits, local taxes or fees that may be applicable. They also include the proposed base rate step increase for the Cape Canaveral plant which will take effect when the plant goes in service in June 2013 as well as estimated costs for FPL's nuclear uprate projects that will be placed in service in 2012. The 2013 base rate, fuel and other adjustment clause estimates are based on information available as of 4/27/12.

FPL updates 2013 customer bill projection; residential customers to see smaller increase than previously projected See news release Q

Rate Proposal Information Low Bill Information

News Reidese

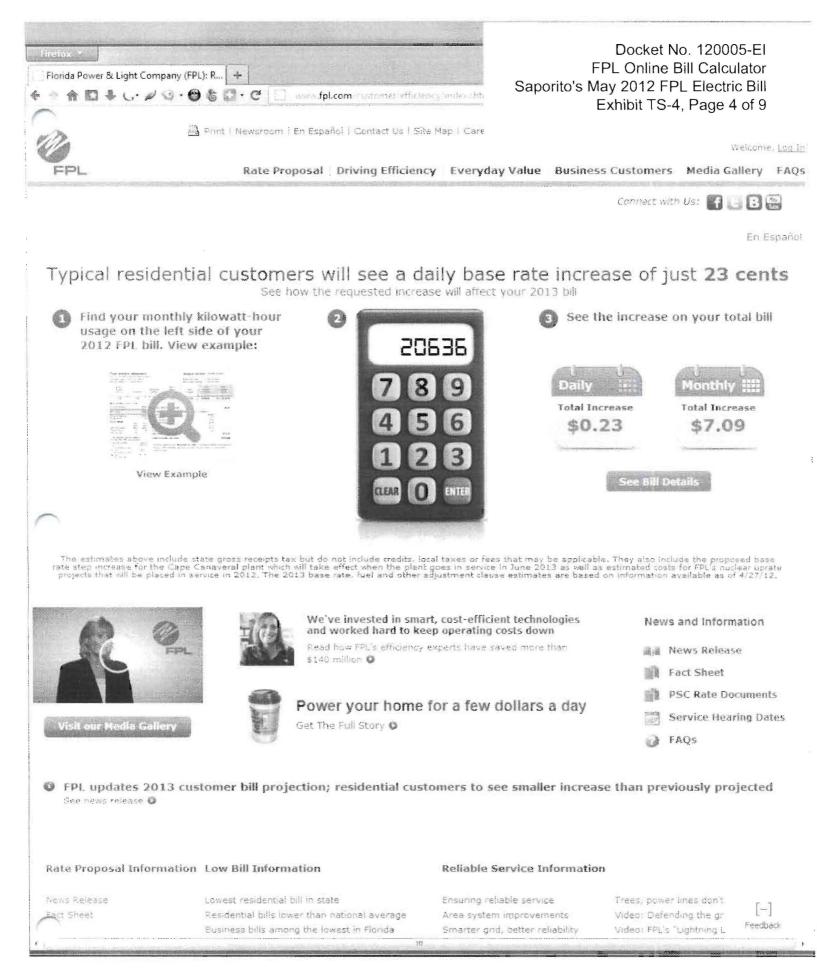
Lowest reader bell in state Kesionitial bills lower than national average

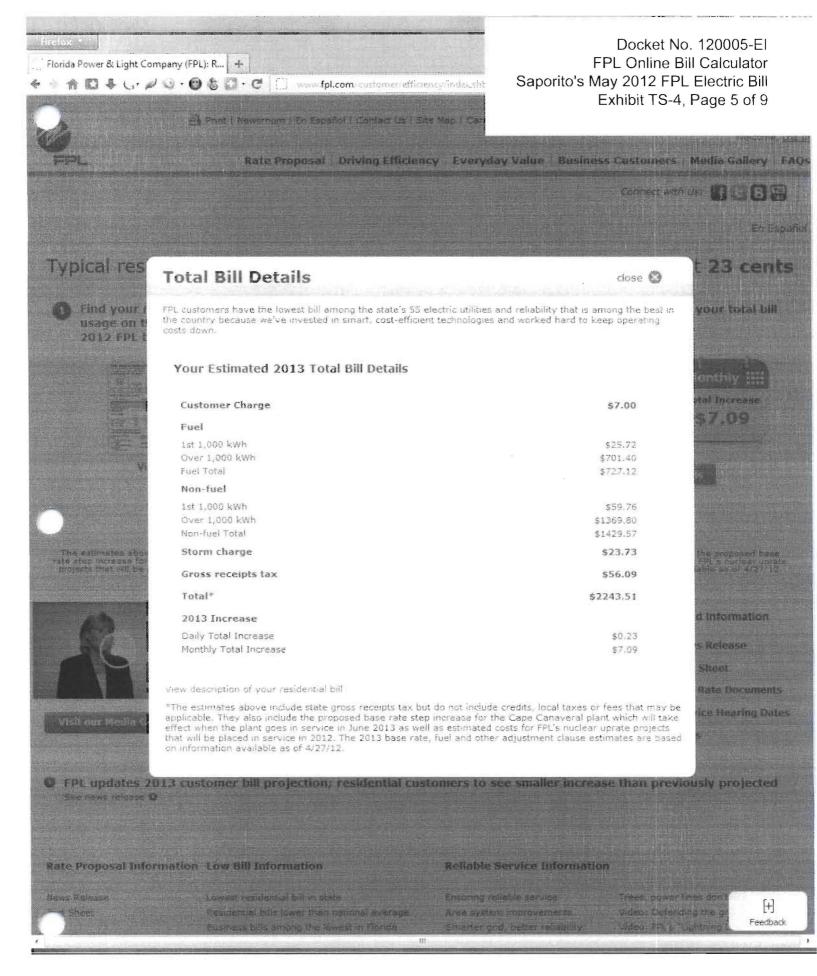
#### **Reliable Service Information**

Ensuing solable service Area system improvements

[+] Feedback

Treas, power mex don





Firetox *					Docket N	No. 120005-EI	
	Company (FPL); R +	Unwoo.fpl.c	com sustamer efficiency	Sa Indecatur	porito's May 2012 FI	Bill Calculator PL Electric Bill 4, Page 6 of 9	
10	📑 Print   Newsroom	l En Españ	ol I Contact Us I Site M	ap   Care		Welcom	e, <u>Log in</u>
FPL	Rate Pro	oposal	Driving Efficiency	Everyday Valu	e Business Customers	Media Gallery	FAQS
					Connect wit	h Us: 🖪 🖪 🖪	100

En Español

## Typical residential customers will see a daily base rate increase of just 23 cents See how the requested increase will affect your 2013 bill



Visit our Hedia Gallery

Power	your	home	for	a	few	dollars	a	day
Get The F	ull Stor	y Q						

- **PSC Rate Documents**
- Service Hearing Dates
- 2 FAQs

FPL updates 2013 customer bill projection; residential customers to see smaller increase than previously projected See news release Q

#### Rate Proposal Information Low Bill Information

News Release Sheet

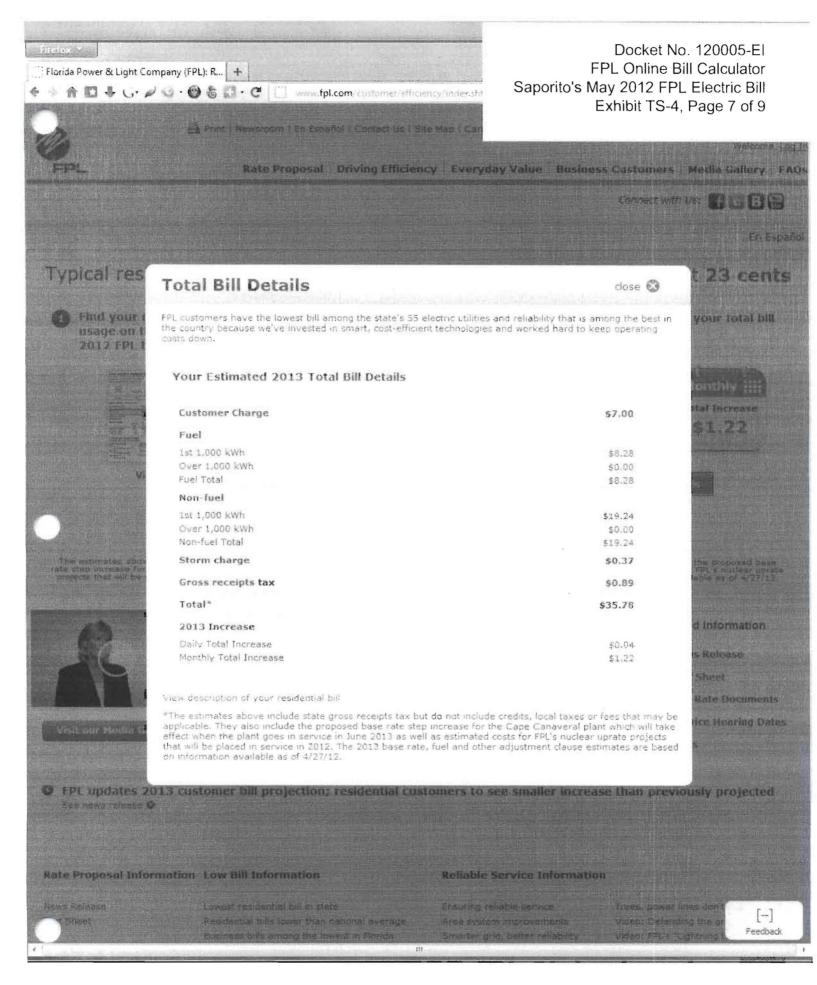
Lowest residential bill in state Residential bills lower than national average Business bills among the lowest in Florida

#### **Reliable Service Information**

Ensuring reliable service Area system improvements Smarter grid, better reliability

Trees, power lines don't Video: Defending the gr Video: FPL's "Lightning L

[+] Feedback





E-Mail Address:

Docket No. 120005-EI FPL Online Bill Calculator Saporito's May 2012 FPL Electric Bill Exhibit TS-4, Page 8 of 9

# Bill Statement

Customer Name:	THOMAS SAPORITO	Service Dates:	04/17/2012 to 05/16/2012
Service Address:	1030 MILITARY TRL LOT 25	Statement Date:	05/16/2012
FPL Account Number:	5693933243	Next Scheduled Read Date:	06/18/2012

Amount of your last bill	Payments (-)	Additional Activity (+ or -)	Balance before new charges (=)	New charges (+)	Total amount you owe (=)	New charges due by
40.38	40.38CR	0.00	0.00	38.49	\$38.49	Jun 06 2012

For about the price of a cup of coffee, we can power your day. With the lowest bill in the state, a customer with a typical 1,000-kWh bill can power their home for just a few dollars a day. Find out more at: www.FPL.com/value

SAPORITO3@GMAIL.COM

EDI File Transmitted Separately

Amount of your last bill	40.38
Payment received - Thank you	40.38CR
Balance before new charges	\$0.00

New charges (Rate: RS-1 RESID	ENTIAL SERVICE )	
Electric service amount	33.35**	
Storm charge	0.50	
Gross receipts tax	0.87	
Franchise charge	2.08	
Utility tax	1.69	
Total new charges		\$38.49

Total amount you owe \$38.49 -Payment received after June 06, 2012 is considered LATE; a late payment charge of 1.50% will apply and your account may be subject to an adjusted deposit billing.

1

Docket No. 120005-EI FPL Online Bill Calculator Saporito's May 2012 FPL Electric Bill Exhibit TS-4, Page 9 of 9

-We've installed a smart meter on your property and to give you information--by the month, day and hour--about your energy use. For more information about the benefits, including how the smart meter will be read remotely, visit www.FPL.com/smartmeter.

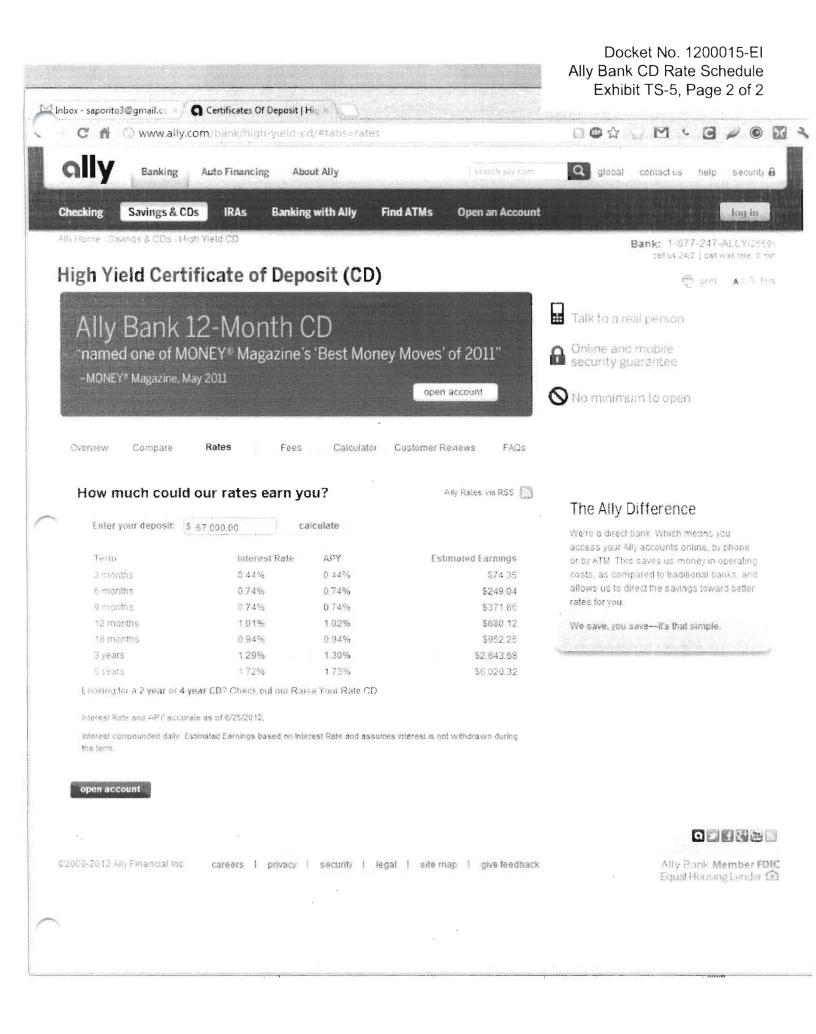
-The number of days included in your bill can vary month to month. So even if you use the same amount of energy per day, your bill may be higher next month due to greater number of service days. Visit www.FPL.com for more information.

Meter reading - meter ACD4075

Current reading						
	-01091					
	322					
Last	This					
year	year					
329	322					
29	29					
11	11					
	year 329 29					

```
**The electric service amount
includes the following charges:
Customer charge: $5.90 per month
Fuel: $10.76
(First 1000 kWh at $0.033430)
(Over 1000 kWh at $0.043430)
Non-fuel: $16.69
(First 1000 kWh at $0.051840)
(Over 1000 kWh at $0.061840)
```

Docket No. 1200015-El Ally Bank CD Rate Schedule Exhibit TS-5, Page 1 of 2



Docket No. 1200015-El Facts About FPL's Rate Request Exhibit TS-6, Page 1 of 3

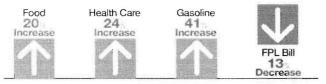


www.FPL.com

# Facts About Florida Power & Light Company's Rate Request

FPL customers have the lowest bill in the state and reliability that is among the best in the country. We're asking for an increase of 23 cents a day on the base portion of a typical residential bill to help keep it that way.

Compared to prices in 2006, food and health care costs today are at least 20 percent higher while a gallon of gasoline is more than 40 percent higher. Meanwhile, FPL's typical residential customer bill is about 13 percent lower today than it was in 2006.

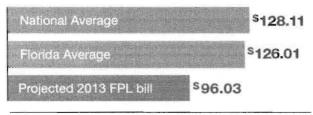


Based on FPL's typical 1 000-kWh residential customer bill and Consumer Price Indexdata for gasoline, health care and food, January 2006 vs. January 2012.

# Proposed 2013 rate changes

Typical 1,000-kWh residential total bill expected to increase by just 5 cents daily or \$1.41 per month.

Bill comparison\*



FPL's typical residential customers are expected to

SAVE \$360 on average in 2013 compared

to other Floridians and even more as compared to the national average

Chart uses currently available data: FPL's projected 2013 typical 1,000 kWh residential monthly bill vs. the current Florida average 1,000 kWh residential monthly bill Typical 1,000 kWh residential bill comparisons as reported in the Edison Electric institute (EEI) Typical Bills and Average Rates Report for Summer 2011 – published in November 2011 Averages only include utilities that report their rates to EEI and may not be all-inclusive. In 2010, FPL negotiated a base rate settlement that effectively froze base rates for three years. Our request for 2013 reflects an adjustment to base annual revenue requirements of approximately \$690.4 million. The key elements are:

Cape Canaveral Next Generation Clean Energy Center: This \$1 billion facility will be operational in mid-2013, using 33 percent less fuel per megawatt-hour generated. Because of this fuel efficiency, the plant effectively pays for itself primarily with fuel savings estimated at more than \$1 billion over its estimated 30-year life.

**Inflation:** Since 2010, the costs of many materials and products that we must purchase to provide affordable, reliable power have risen. We've worked hard to lessen this impact, but the company is not immune to the effects of inflation.

**Customer growth:** The anticipated addition of nearly 100,000 new customers between the end of 2010 and the end of 2013 requires significant investment in poles, wires, transformers, and other materials and equipment to serve them.

**Return on Equity:** FPL's authorized ROE midpoint of 10 percent is the lowest of Florida's investor-owned utilities and in the bottom one-third of the country. We are seeking an adjustment to an 11.25 percent midpoint allowed ROE, which is within the range of currently allowed ROEs for other IOUs in Florida. We are also asking for a 0.25 percent adder that would apply only if we continue to deliver the lowest typical residential bill in the state.

**Surplus depreciation:** The 2010 base rate settlement allowed FPL to earn up to 11 percent ROE through the accelerated amortization of noncash depreciation surplus. The surplus depreciation essentially runs out in 2013.



www.FPL.com

# How would Florida Power & Light Company's request affect your 2013 bill?

In March, FPL filed a request for an increase of about \$7 a month or 23 cents a day on the base rate portion of a typical 1,000-kWh residential customer bill in 2013. Offset in part by adjustments to fuel and other charges, the actual net increase on a typical customer's total bill was projected to be \$2.48 a month, or about 8 cents a day.

In April, we filed updated projections based on revised estimated fuel prices, costs for ongoing construction of upgrades at nuclear facilities, and adjusted data related to our base rate request. With this revision, we now estimate that the increase on a typical residential bill would be \$1.41 per month, or 5 cents a day.

## FPL's Typical Residential Customer Bill

We estimate the increase on the total bill to be \$1.41, or 5 cents a day. Here's how it looks:

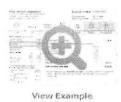
1,000-kWh Residential	Jan. 2012 (Current)	Jan. 2013*	June 2013*	
Base Rate	\$43.26	\$48.49	\$50.35	
Fuel Charge	\$33.43	\$26.76	\$25.72	
2013 Nuclear Upgrades Base Rate	N/A	\$2.24	\$2.24	
Nuclear Cost Recovery Clause	\$2.20	\$1.68	\$1.68	
Other Charges**	\$15.73	\$16.02	\$16.04	
Total Bill	\$94.62	\$95.19	\$96.03	

\*Figures for 2013 are projections as of April 27, 2012.

\*\*Other charges include the company's latest estimates for nonnuclear capacity, environmental and conservation clause recovery. West County 3 recovery, storm charge and state gross receipts tax. All rates require PSC approval and are subject to change.

# Calculate the estimated change to your 2013 bill

Find your monthly kilowatt-hour usage on the left side of your 2012 FPL bill, View example:







To find out how FPL's request will affect your 2013 bill, use our online calculator at **www.FPL.com/answers. It's easy!** 

Docket No. 1200015-El Bureau of Labor Statistics Data Exhibit TS-7, Page 1 of 3

Docket No. 1200015-El Bureau of Labor Statistics Data Exhibit TS-7, Page 2 of 3

 Home
 Subject Areas
 Databases & Tools
 Publications
 Economic Releases
 Beta

 Databases, Tables & Calculators by Subject
 FONT SIZE:
 +

 Change Output Options:
 From: 2006
 To: 2012
 ©

A to Z Index | FAQs | About Bl

include graphs

More Formatting Options

Data extracted on: June 17, 2012 (9:29:07 AM)

#### **Consumer Price Index - All Urban Consumers**

Series Id: CUURA320SAF11,CUUSA320SAF11 Not Seasonally Adjusted Area: Miami-Fort Lauderdale, FL Item: Food at home Base Period: 1982-84=100

#### Download: Min.xls

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Annual	HALF1
2006	207.6	205.2	203.7	199.9	201.4	202.7	208.5	207.1	208.7	207.4	207.6	207.1	205.6	203.4
2007	206.633	207.168	209.745	207.075	209.670	211.169	211.486	212.437	213.469	214.840	216.886	218.997	211.631	208.577
2008	221.014	219.550	220.611	221.909	226.386	227.519	230.993	234.601	235.075	233.493	232.012	230.802	227.830	222.832
2009	228.914	229.773	228.685	229.687	226.486	225.747	223.852	226.891	225.988	225.884	224.970	227.799	227.056	228.215
2010	227.954	227.291	228.437	227.949	225.630	227.616	228.483	228.008	228.855	231.979	231.162	229.911	228.606	227.480
2011	235.068	233.312	236.772	238.349	240.144	243.039	243.304	246.610	245.079	245.395	243.659	244.103	241.236	237.781
2012	244.410	242.335	245.165	246.712	244.802									

Series Id: CUURA320SAM,CUUSA320SAM Not Seasonally Adjusted Area: Miami-Fort Lauderdale, FL Item: Medical care Base Period: 1982-84=100

Download: 1 .xis

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Annual	HALF1	HALF2
2006		323.1		324.9		325.7		326.6		330.5		322.5	325.4	324.1	326.8
2007		327.081	·····	329.654		328.512		327.568		335.097		339.333	330.502	327.912	333.093
2008		340.402		342.803		344.430		356.383		357.363		358.319	349.154	342.120	356.189
2009	1	358.626		361.560		361.728		362.802		364.651		365.493	362.177	360.353	364.001
2010		369.874		370.111		373.396		373.768		376.093	I	374.555	372.588	370.467	374.708
2011		376.111		388.277		391.568		391.509		393.665		391.377	388.046	383.892	392.199
2012		399.146	1	401.908	:										

#### TOOLS

Areas at a Glance Industries at a Glance Economic Releases Databases & Tables CALCULATORS Inflation Location Quotient Injury And Illness HELP Help & Tutorials FAQs Glossary About BLS INFO What's New Careers @ BLS Find It! DOL Join our Mailing Lists

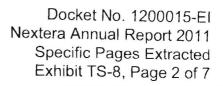
#### RESOURCES

Inspector General (OIG) Budget and Performance No Fear Act USA.gov

Maps	Contact Us	Linking & Copyı	Docket No. 1200015-El Bureau of Labor Statistics Data Exhibit TS-7, Page 3 of 3
	Freedom of Information Act   Privacy & Security Statement	Disclaimers   Custome	

U.S. Bureau of Labor Statistics | Postal Square Building, 2 Massachusetts Avenue, NE Washington, DC 20212-0001 www.bls.gov | Telephone: 1-202-691-5200 | TDD: 1-800-877-8339 | Contact Us

Docket No. 1200015-El Nextera Annual Report 2011 Specific Pages Extracted Exhibit TS-8, Page 1 of 7



# Affordable and Reliable Energy

NEXT**era**® ENERGY

> Workers inspect the exhaust end of a highly efficient combustion turbine being installed at the Cape Canaveral Next Generation Clean Energy Center.

## Financial Highlights

Year End (\$ in millions, except per share amounts)

FINANCIAL RESULTS	2011		2010	% change
Net Income	\$ 1,923	\$	1,957	(1.7)
Adjustments, net of income taxes:				
Net unrealized mark-to-market gains				
associated with non-qualifying hedges	(190)		(175)	
Loss on sale of natural gas-fired generating assets	98		-	
Other than temporary impairment losses - net	6		(4)	
Adjusted Earnings	\$ 1,837	\$	1,778	3.3
Earnings Per Share (assuming dilution)	\$ 4.59	\$	4.74	(3.2)
Adjustments:				
Net unrealized mark-to-market gains				
associated with non-qualifying hedges	(0.45)		(0.43)	
Loss on sale of natural gas-fired generating assets	0.24		-	
Other than temporary impairment losses - net	0.01	1	(0.01)	a da
Adjusted Earnings Per Share (assuming dilution)	\$ 4.39	\$	4.30	2.1
Operating Revenues	\$ 15,341	\$	15,317	0.2
Operating Income	\$ 3,378	\$	3,243	4.2
Cash Flows from Operating Activities	\$ 4,074	\$	3,834	6.3
Total Assets	\$ 57,188	\$	52,994	7.9
COMMON STOCK DATA				
Weighted-Average Shares Outstanding				
(assuming dilution – millions)	419		413	1.5
Dividends Per Share	\$ 2.20	\$	2.00	10.0
Book Value Per Share	\$ 35.91	\$	34.36	4.5
Market Price Per Share (high – low)	\$ 61.20 - 49.00	\$	56.26 - 45.29	
OPERATING DATA				
Utility Energy Sales (kilowatt-hour – millions)	106,662		107,978	(1.2
FPL Customer Accounts (year end – thousands)	4,554		4,527	0.6
Employees (year end)	15,048		14,977	0.5

In the second of the process of the part of the process of the process of the process of the part of the process of the pro

#### NextEra Energy, Inc.

NextEra Energy, Inc. (NYSE: NEE) is a leading clean energy company with 2011 revenues of more than \$15.3 billion, more than 41,000 megawatts of generating capacity, and approximately 15,000 employees in 24 states and Canada. Headquartered in Juno Beach, Fla., NextEra Energy's principal subsidiaries are Florida Power & Light Company, which serves approximately 4.6 million customer accounts in Florida and is one of the largest rate-regulated electric utilities in the country, and NextEra Energy Resources, LLC, which together with its affiliated entities is the largest generator in the United States of renewable energy from the wind and sun. Through its subsidiaries, NextEra Energy companies, visit these websites: www.NextEraEnergy.com, www.FPL.com, www.NextEraEnergyResources.com.

Docket No. 1200015-EI Nextera Annual Report 2011 Specific Pages Extracted Exhibit TS-8, Page 4 of 7

# Investing in Affordable and Reliable Energy

#### To our shareholders:

NextEra Energy generated solid results in 2011, and proved that we can deliver value despite the challenges and uncertainties of the current environment. Florida Power & Light Company (FPL) continued to deliver the lowest electricity bill in Florida and one of the best value propositions of any electric utility in the entire nation. NextEra Energy Resources, LLC (with its subsidiaries, "NextEra Energy Resources") remains the biggest generator of wind and solar power in the United States, and is now developing the largest backlog of renewable projects we have ever had.

Our scale and strength helped us set another all-time high for our company's adjusted earnings per share in 2011. Our 2011 growth in adjusted earnings per share, at 2.1 percent,' was roughly in line with what our peers have delivered on average over the past 10 years, which includes a long period when market conditions were much more favorable than they are today. Moreover, our profitability, as reflected in 2011 adjusted return on equity (ROE)', continues to be better than the longterm industry median.



Lewis Hay, III Chairman and Chief Executive Officer

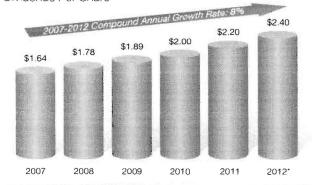
support our efforts to deliver exceptional system reliability.

NextEra Energy Resources faced several challenges in 2011, yet we reached key milestones as well. We signed nearly 2,200 megawatts (MW) of long-term wind and solar contracts in 2011, our most ever in a single year. On the solar front, the company has between 850 and 950 MW of alreadycontracted solar projects expected to enter service through 2016. Our wind business in 2011 generated nearly 25 million megawatthours of electricity, which is comparable to

FPL has a clear strategy of investing in new,

clean power generation to continue delivering benefits to our customers, and one of those projects is featured on the front cover of this report. The new Cape Canaveral Next Generation Clean Energy Center is a \$1 billion investment. Because it will use 33 percent less fuel per megawatt-hour of power generated, this plant effectively pays for itself primarily due to fuel savings estimated at more than \$1 billion over the 30-year operational life of the plant. At the same time, it will generate far fewer emissions and

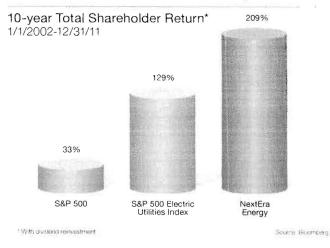
#### NextEra Energy Dividends Per Share



Projected Lased upon divident of \$0.60 declared on Feb. 17, 2012, for payment on March 15, 2012, dividend declarations are subject to the discretion of the Board of Directors of NeetEra Energy.

See vision trofit Driver for reconciliations of adjusted amounts to GAAP See page AR-6 for reconciliations of Adjusted Return on Equity (ROE) to GAAP ROE See page AR-6 for reconciliations of adjusted amounts to GAAP the retail output of such utilities as OGE Energy, Alliant Energy or Great Plains Energy.

We believe that NextEra Energy is well positioned to continue to deliver outstanding value to our shareholders over the long term. For the 10 years ended Dec. 31, 2011, our adjusted earnings per share grew at a compound annual rate of 6.3 percent,<sup>5</sup> compared to the 2.2 percent compound annual growth rate of the S&P 500 Electric Utilities Index. Our dividends per share also grew at a



compound annual rate of 7 percent for the 10 years ended Dec. 31, 2011, compared to a 4.9 percent rate for the S&P 500 Electric Utilities Index. Over the 10 years ended Dec. 31, 2011, our total shareholder return was 209 percent, compared to 129 percent for the S&P 500 Electric Utilities Index and 33 percent for the S&P 500 Index. In February 2012, we announced an increase in our quarterly dividend to 60 cents per share, which is consistent with the current expectation of the Board of Directors to target a payout ratio, expressed relative to adjusted earnings, of about 55 percent in 2014. We remain focused on building longterm value for our shareholders by investing in energy technologies that are designed to provide affordable and reliable power for our customers for years to come.

#### Florida Power & Light Company

For the full year 2011, FPL reported net income of \$1.07 billion, or \$2.55 per share, compared with \$945 million, or \$2.29 per share, in 2010. The main drivers of this earnings growth were our investments in clean and efficient power generation. These investments provide significant benefits for our customers, who have electric bills that are the lowest in Florida and 25 percent lower than the national average. Our customers enjoy reliability that ranks as the best in the state among investor-owned utilities as well as award-winning customer service. FPL customers also benefit from an emissions profile that is among the best in the industry.

During 2011, FPL deployed more than \$3 billion in capital on projects providing significant customer benefits. In addition to Cape Canaveral, other major capital investments also moved forward last year. Unit 3 at our West County Energy Center in Palm Beach County came into service on time and under budget. Local officials and residents from Riviera Beach, also in Palm Beach County, enjoyed witnessing firsthand the demolition of the old Riviera plant, paving the way for another modernization. We began to pursue a third modernization project, Port Everglades in Broward County, which is also expected to save customers hundreds of millions of dollars over and above the cost of the plant. Operationally, FPL's fossil fuel fleet set a new record for its fuel efficiency in 2011, bringing its systemwide heat rate – a key measure of power plant efficiency – down to 7,803 British thermal units (BTU) per kilowatt-hour. The average fossil heat rate for the electric utility industry was 10,045 BTUs per kilowatt-hour for 2010, the most recent year for which data is available. Since 2001, FPL's fossil heat rate has improved by 19 percent, and greater fuel efficiency has saved our customers more than \$5.5 billion in fuel costs, including more than \$650 million in 2011 alone. As fuel costs for our customers have averaged nearly \$5 billion per year over the five years ended in 2011, FPL's fuel efficiency since 2001 has saved our customers the equivalent of approximately one year's supply of fuel.

FPL also had a very good year in keeping operations and maintenance (O&M) costs low, and reliability high. FPL's O&M expenses for all of 2011 were 1.64 cents per retail kilowatt-hour sales, compared with the latest available industry average of 2.28 cents per retail kilowatt-hour sales. FPL's service reliability, as measured by the System Average Interruption Duration Index (SAIDI), was the best among Florida investor-owned utilities during the five years ended in 2011.

We are proud of the affordable and reliable electric power FPL delivered to our 4.6 million customers in 2011, and we believe our investments will continue to benefit our customers going forward. Through 2013, we expect to invest an average of approximately \$3 billion per year in generation and infrastructure projects that benefit our customers, including new, clean, efficient power generation.

In part to help pay for these investments and to maintain our superior performance for customers, FPL has filed with the Florida Public Service Commission a request for an increase, currently estimated at \$6.97 per month, or about 23 cents per day, on the base portion of a typical residential bill beginning in 2013. We know there is never a good time to ask for a rate increase. Yet because of projected fuel savings resulting from investments in more efficient power generation, as well as lower fuel prices and

#### Item 2. Properties

NEE and its subsidiaries maintain properties which are adequate for their operations. The principal properties of FPL and NEER are described below.

#### **Generating Facilities**

#### FPL

At December 31, 2011, the electric generating, transmission, distribution and general facilities of FPL represented approximately 48%, 12%, 36% and 4%, respectively, of FPL's gross investment in electric utility plant in service. At December 31, 2011, FPL had the following generating facilities:

FPL Facilities	Location	No. of Units	Fuel	Net Capability (mw) <sup>(a)</sup>		
Fossil				·		
Combined-cycle						
Fort Myers	Fort Myers, FL	. 1	Gas	1,432		
Lauderdale	Dania, FL	2	Gas/Oil	884		
Manatee	Parrish, FL	1	Gas	1,111		
Martin	Indiantown, FL	1	Gas/Oil/Solar Thermal	1,132 <sup>(b)</sup>		
Martin	Indiantown, FL	2	Gas	938		
Putnam	Palatka, FL	2	Gas/Oil	498		
Sanford	Lake Monroe, FL	2	Gas	1,912		
Turkey Point	Florida City, FL	1	Gas/Oil	1,148		
West County	West Palm Beach, FL	3	Gas/Oil	3,657		
Steam turbines						
Cutler	Miami, FL	2	Gas	205		
Manatee	Parrish, FL	2	Oil/Gas	1,624		
Martin	Indiantown, FL	2	Oil/Gas	1,652		
Port Everglades	Port Everglades, FL	4	Oil/Gas	1,187		
St. Johns River Power Park	Jacksonville, FL	2	Coal/Petroleum Coke	254 <sup>(c)</sup>		
Sanford	Lake Monroe, FL	1	Oil/Gas	138		
Scherer	Monroe County, GA	. 1	Coal	672 <sup>(d)</sup>		
Turkey Point	Florida City, FL	2	Oil/Gas	788		
Simple-cycle combustion turbines			and the second			
Fort Myers	Fort Myers, FL	2	Gas/Oil	315		
Gas turbines						
Fort Myers	Fort Myers, FL	12	Oil	648		
Lauderdale	Dania, FL	24	Oil/Gas	840		
Port Everglades	Port Everglades, FL	12	Oil/Gas	420		
Nuclear						
St. Lucie	Hutchinson Island, FL	2	Nuclear	1,584 (*)		
Turkey Point	Florida City, FL	2	Nuclear	1,386		
Solar PV						
DeSoto	Arcadia, FL	1	Solar PV	25		
Space Coast	Cocoa, FL	1	Solar PV	10		
TOTAL				24,460 (1)		

(a) Represents FPL's net ownership interest in plant capability.

The megawatts generated by the 75 mw solar thermal facility replace steam produced by this unit and therefore are not incremental. Represents FPL's 20% ownership interest in each of SJRPP Units Nos. 1 and 2, which are jointly owned with JEA. (b)

(C)

Represents FPL's approximately 76% ownership of Scherer Unit No. 4, which is jointly owned with JEA. (d)

Excludes Orlando Utilities Commission's and the Florida Municipal Power Agency's combined share of approximately 15% of St. Lucie Unit No. 2. (e)

Substantially all of FPL's properties are subject to the lien of FPL's mortgage. (f)

#### Item 6. Selected Financial Data

#### Docket No. 1200015-EI Nextera Annual Report 2011 Specific Pages Extracted Exhibit TS-8, Page 7 of 7

	Years Ended December 31,					-				
		2011		2010		2009		2008		2007
SELECTED DATA OF NEE (millions, except per share amounts):					-					E Star
Operating revenues	\$	15,341	\$	15,317	\$	15,643	\$	16,410	\$	15,263
Net income <sup>(a)</sup>	\$	1,923	\$	1,957	\$	1,615	\$	1,639	\$	1,312
Earnings per share of common stock - basic	\$	4.62	\$	4.77	\$	3.99	\$	4.10	\$	3.30
Earnings per share of common stock - assuming dilution	\$	4.59	\$	4.74	\$	3.97	\$	4.07	\$	3.27
Dividends paid per share of common stock	\$	2.20	\$	2.00	\$	1.89	\$	1.78	\$	1.64
Total assets	\$	57,188	\$	52,994	\$	48,458	\$	44,821	\$	40,123
Long-term debt, excluding current maturities	\$	20,810	\$	18,013	\$	16,300	\$	13,833	\$	11,280
SELECTED DATA OF FPL (millions):										
Operating revenues	\$	10,613	\$	10,485	\$	11,491	\$	11,649	\$	11,622
Net income	\$	1,068	\$	945	\$	831	\$	789	\$	836
Total assets	\$	31,816	\$	28,698	\$	26,812	\$	26,175	\$	24,044
Long-term debt, excluding current maturities	\$	7,483	\$	6,682	\$	5,794	\$	5,311	\$	4,976
Energy sales (kwh)		106,662		107,978		105,414		105,406		108,636
Energy sales:										
Residential		51.2%		52.2%		51.2%		50.5%		50.8%
Commercial		42.2		41.3		42.7		43.2		42.3
Industrial		2.9		2.9		3.1		3.4		3.5
Interchange power sales		0.9		0.8		1.4		1.6		1.8
Other <sup>(b)</sup>		2.8		2.8		1.6		1.3		1.6
Total		100.0%		100.0%		100.0%	_	100.0%		100.0%
Approximate 60-minute peak load (mw): <sup>(c)</sup>	-									
Summer season		21,619		22,256		22,351		21,060		21,962
Winter season		17,934		21,153		24,346		20,031		18,055
Average number of customer accounts (thousands):										
Residential		4,027		4,004		3,984		3,992		3,981
Commercial		508		504		501		501		493
Industrial		9		9		10		13	ł	19
Other		3		3		4		4		4
Total	-	4,547	-	4,520	-	4,499		4,510	-	4,497
Average price billed to customers (cents per kwh)	-	9.83	-	9.34	125	11.19	-	10.96	=	10.63

(a) Includes net unrealized mark-to-market after-tax (gains) losses associated with non-qualifying hedges of \$(190) million, \$(175) million, \$20 million, \$(170) million and \$86 million and OTTI after-tax losses, net of OTTI reversals of \$6 million, \$(4) million, \$13 million, \$76 million and \$66 million for the years ended December 31, 2011, 2010, 2009, 2008 and 2007, respectively. Also, 2011 includes a loss on the sale of natural gas-fired generating assets of approximately \$98 million. See Note 4 - Nonrecurring Fair Value Measurements.

(b) Includes the net change in unbilled sales.

(c) Winter season includes November and December of the current year and January to March of the following year (for 2011, through February 27, 2012).

#### Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### **OVERVIEW**

NEE's operating performance is driven primarily by the operations of its two principal subsidiaries, FPL, which serves approximately 4.6 million customer accounts in Florida and is one of the largest rate-regulated electric utilities in the U.S., and NEER, which together with its affiliated entities is the largest generator in the U.S. of renewable energy from the wind and sun. The table below presents NEE's net income and earnings per share by reportable segment - FPL, NEER and Corporate and Other, which is primarily comprised of interest expense, the operating results of FPL FiberNet, Lone Star and other business activities, as well as other income and expense items, including income taxes and eliminating entries (see Note 15 for additional segment information). The

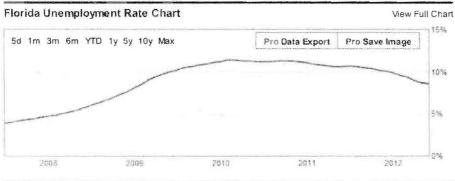
Docket No. 1200015-El Florida Unemployment Rate Exhibit TS-9, Page 1 of 3

#### Florida Unemployment Rate: 8.60% for May 2012 Watch this indicator

Overview Interactive Chart News

Florida Unemployment Rate is at 8.60%, compared to 8.70% last month and 10.60% last year. This is higher than the long term average of 6.40%.

Categories: Employment Source: Bureau of Labor Statistics Report: Regional and State Employment and Unemployment State: Florida



#### Search for Indicators

By U.S. State

We chart the latest releases of over 10000 economic indicators. Enter the indicator name below.

Search

# Browse Indicators by Category By Category By Source By Report By Country

-

Florida Unemployment Rate Historical Data

Dates: 06/27/2008 to 06/27/	2012 Get data	1	Pro Data Export
Data for this Date Range			
May 31, 2012	8.60%	May 31, 2010	11.20%
April 30, 2012	8.70%	April 30, 2010	11.30%
March 31.2012	9.00%	March 31, 2010	1.30%
Feb. 29, 2012	9.40%	Feb. 28. 2010	11.40%
Jan. 31, 2012	9.60%	Jan. 31, 2010	11.40%
Dec. 31, 2011	9.90%	Dec. 31, 2009	11.20%
Nov. 30, 2011	10.10%	Nov. 30 2009	11.10%
Oct. 31, 2011	10.20%	Oct. 31, 2009	10.90%
Sept. 30, 2011	10.40%	Sept. 30, 2009	10.80%
Aug. 31. 2011	10.50%	Aug. 31, 2009	10.60%
July 31 2011	10.60%	July 31, 2009	10.50%
June 30, 2011	10.70%	June 30, 2009	10.20%
May 31 2011	10.60%	May 31, 2009	10.00%
April 30, 2011	10.60%	April 30, 2009	9.70%
March 31, 2011	10.70%	March 31, 2009	9.40%
Feb. 28, 2011	10.80%	Feb. 28. 2009	9.00%
Jan. 31, 2011	10.90%	Jan. 31, 2009	8.50%
Dec. 31, 2010	11.10%	Dec. 31, 2008	8.10%
Nov. 30. 2010	11.20%	Nov. 30, 2008	7.50%
Oct. 31 2010	11.30%	Oct. 31, 2008	7 30%
Sept. 30. 2010	11.30%	Sept. 30, 2008	6.90%
Aug. 31, 2010	11.30%	Aມູ. 31. 2008	6.60%
July 31. 2010	11.20%	July 31, 2008	6.30%
June 30 2010	11.20%	June 30, 2008	6.00%

Florida Unemployment Rate Summary

Last Value: 8.60% Latest Period: May 2012 Updated: Jun 15 2012, 12PM View Release Next Release: July 20 2012, 10AM Frequency: Monthly Seasonally Adjusted: Yes Long Term Average: 6.40% Value Previously: 8.70%

#### Change From Previous: -1.15% Value One Year Ago: 10.60% Change From One Year Ago: -18.87% Category: Employment Source: Bureau of Labor Statistics Report: Regional and State Employment and Unemployment

Docket No. 1200015-EI Florida Unemployment Rate Exhibit TS-9, Page 3 of 3

#### Florida Unemployment Rate News

Flagler. Volusia jobless rates hit 3 1/2 -year low - Daytona Beach New... May 19 Lee, Collier county jobless jobs on the decline - The New... May 19 Brevard's jobless rate tumbles to a three-year low Florida Today May 19 Manufacturing breaks a down trend as unemployment drops in South Florida... May 18 Florida's unemployment rate dropped in April, but fewer were looking for work... May 18 Bay unemployment drops again The News Herald May 18 Florida's April jobless rate drops to 8.7 percent Business Week May 18 Citrus County's unemployment rate for April slips to 9.2 percent... Nay 18 Florida's April unemployment rate being released wfix May 18 Unemployment drops again in South Florida but job growth slows... May 18

About Jobs Advertise Contact Terms Privacy Made in NYC Data by Zacks Tweets by Stock Twits YCharts @ 2009-2012

Docket No. 1200015-El Bloomenergy ES-5700 Energy Server Bloomenergy Customer Listings Exhibit TS-10, Page 1 of 6

#### Docket No. 1200015-El Bloomenergy ES-5700 Energy Server Bloomenergy Customer Listings Exhibit TS-10, Page 2 of 6

THE LIFE TO

AUMENTS

TUSTORERS

NEWSBRIDM

MOROS

ABOUT US

ECHINA TUS

What is an Energy Server?

Energy Server Architecture

Solid Oxide Fuel Cells

**Distributed Generation** 

Mission Critical Systems

ES-5700 Data Sheet

ES-5400 Data Sheel

Resources



#### What is an Energy Server?

Think Garage A. S. Service

who Terro of Issa Privacy Policy Contact Lis Issa

5 11/12 Bloom Emarcy - 1299 Orkeans Prove Sunayvala, California 64089

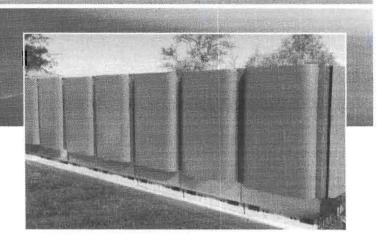
Bloomenergy

Docket No. 1200015-EI Bloomenergy ES-5700 Energy Server Bloomenergy Customer Listings Exhibit TS-10, Page 3 of 6

# Bloomenergy

### ES-5700 Energy Server

Himmed, Search quiet electricity that's always cell.
 Himmed, the ES ISPOC Energy Server.



#### CLEAN POWER ON DEMAND

Bloom Energy's ES-5700 delivers clean power to meet your base load electricity needs. Scamiessly producing power in parallel with the utility grid, the ES-5700 will reduce your emissions and save you money.

#### RELIABLE RISK MITIGATION

The ES-5700 operates at unmatched electrical efficiencies. That means that it consumes less fuel and produces less CO<sub>2</sub> than competing technologies. By providing efficient bower on-site, the economic and environmental benefits of your ES-5700 will continue to increase.

#### INNOVATIVE TECHNOLOGY

Utilizing solid oxide fuel cell (SOFC) technology first developed for NASA's Mars brogram, the ES-5700 produces clean power. Unlike other fuel cell technologies, Bloom's SOFCs are well-suited to high-volume, low-cost manufacturing which also makes them initially affordable. The ES-5700 also employs a modular architecture that enables the total installation size to be tailored to your base load electricity demand.

#### ALL-ELECTRIC POWER

The ES-5700's superior electrical efficiency eliminates the need for complicated CHP systems, and expands the deployment opportunities available to you. Your ES-5700 can be installed outdoors in hours rather than months or years.

#### FUEL FLEXIBILITY

The ES-5700 can run on natural gas, as well as, renewable fuels like bioges. You choose what works for you. Onsite fuels can provide added insurance for your critical loads, and the ES-5700 can easily accommodate those needs.

Future generations of Bloom's Energy Servers will offer the unique capacity to operate both as amenergy generation and storage device, thus creating a bridge to a 100% renewable energy future.

#### About Bloom Energy

Bloom Energy is making clean, reliable enorgy alfordable, dur unique on-site power generation systems utilize an innovative fault cell technology with nets in MASAS Mars program, By leveraging break through advances in materiels science, Bloom Energy systems are among the most efficient energy generators: providing for significantly reduced operating costs and dramatically lower greenhouse gas emissions. By generating nower where it is consumed, Bloom Energy offers increased electrical reliability and improved energy security, providing a clear path to energy independence.

Headquarters: Sunnyvale, California

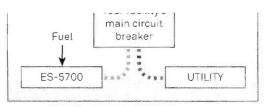
For More Information: Infa@bioomenanty.com

### ES-5700 Energy Server

#### YOUR POWER IS SECURE

The E8-5700 has been designed in compliance with Underwriters Laboratories (UL) and a variety of safety standards, and is backed by a completensive warranty. The ES-5700 actively communicates with Bicom Energy's network operations center. Should the system require unscheduled maintenance, we'll be deploying a solution before you even know there's a problem.

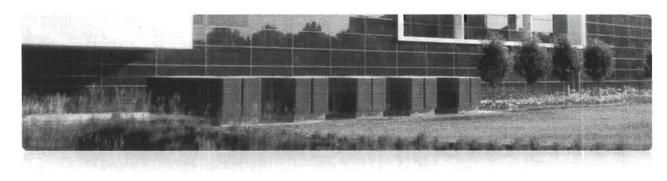
#### Docket No. 1200015-El Bloomenergy ES-5700 Energy Server Bloomenergy Customer Listings Exhibit TS-10, Page 4 of 6



inputs	
Fueis	Natural Gas, Directed Biogas
nput fuel pressure	15 psig
Fuel required @ rated power	1.32 MMBtu/hr of natural gas
Dutputs	
Nameplate power output (net AC)	210kW
Base load output (net AC)	200 kW
Electrical efficiency (LHV net AC)	>50%
Electrical connection	480V @ 60 Hz, 3 or 4-wire 3 phase
Physical	
Weight	19.4 tons
Size	26° 5″ × 8' 7″ × 6' 9"
Emissions	
NOx	< 0.01 lbs/MW-hr
SCx .	negligible
00	< 0.10 lbs/MW-br
VOCs	< 0.02 lbs/MW-hr
CC @ specified efficiency	773 lbs/MW-hr on natural gas:
	carbon neutral on Directed Biogas
Environment	
Standard temperature range	-20° to 45° C (extreme weather kit optional)
Humidity	0% - 100%
Seismic Vibration	IBC site class D
Location .	Outdoor
Noise @ rated power	< 70 DB @ 6 feet
Codes and Standards	
Complies with Rule 21 interconnection standards	
Exempt from CA Air District permitting; meets stringe	nt CARB 2007 emissions standards
Product Listed by Underwriters Laboratories Inc. (UL)	to ANSI/CSA America FC 1
Additional Notes	
Operates in a grid parallel configuration	
Includes a secure website for you to showcase perfor	mance & environmental benefits

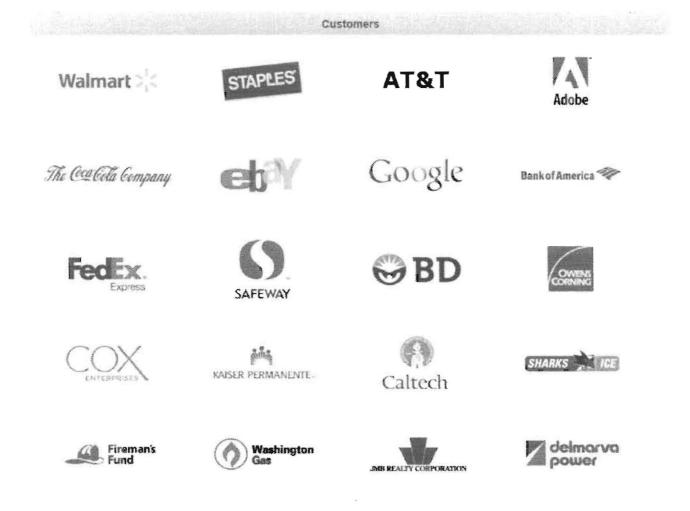
# Bloomenergy

Bloom Energy Corporation 1299 Orleans Drive Sunnyvale CA 94089 T 408 543 1500 www.bloomenergy.com



#### Customers

6/27/12



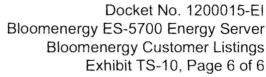
6/27/12

Customers | Bloom Energy

NTTCom

SUTTER HOME





and resulting Price and 2 Confidence and

1.1011 General Energy - 1000 Casess Drive Sensoralis California 9403P

Bloom