1 BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION 2 3 DOCKET NO. 120015-EI In the Matter of: 4 5 PETITION FOR INCREASE IN RATES BY FLORIDA POWER & LIGHT COMPANY. 6 7 VOLUME 35 8 Pages 5170 through 5261 9 10 PROCEEDINGS: HEARING 11 COMMISSIONERS PARTICIPATING: CHAIRMAN RONALD A. BRISÉ COMMISSIONER LISA POLAK EDGAR 12 COMMISSIONER ART GRAHAM 13 COMMISSIONER EDUARDO E. BALBIS COMMISSIONER JULIE I. BROWN 14 DATE: Monday, November 19, 2012 15 TIME: Commenced at 9:32 a.m. Concluded at 11:20 a.m. 16 17 PLACE: Betty Easley Conference Center Room 148 18 4075 Esplanade Way Tallahassee, Florida 19 REPORTED BY: LINDA BOLES, RPR, CRR 20 Official FPSC Reporter (850) 413-6734 21 APPEARANCES: (As heretofore noted.) 22 23 24 25

FLORIDA PUBLIC SERVICE COMMISSION

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(Transcript follows in sequence from Volume 34.)

CHAIRMAN BRISÉ: Good morning. We are calling this hearing to order. Today is the 19th. Is it the 19th? Yeah. It is 9:32 a.m., and we are continuing Docket 120015-EI.

Before we do that, I have two congratulations to, to express. One, I want to congratulate Commissioner Edgar on being elected, elected the second vice president of NARUC. We, we know that you will serve NARUC well and serve the State of Florida very well as you continue to serve.

I also want to congratulate our Public Counsel, Mr. Kelly, for being -- I don't know if it's elected or appointed secretary of --

MR. KELLY: I'm not sure if it's congratulations or condolences.

(Laughter.)

CHAIRMAN BRISÉ: Or condolences. Understood. But we certainly appreciate your participation and active involvement in the National Association of Consumer Advocates. It says, it says a lot about the State of Florida, that we not only learn as part of these associations but we inform as well, and,

therefore, we are part of the healthy discussion of what should happen in the regulatory environment moving forward. So it is important that, that we participate in these things and continue to participate in these things, for they provide great benefit to our state.

With that, if -- Mr. Young, would you read the notice.

MR. YOUNG: Good morning. By notice issued on November 7th, 2012, by the Commission Clerk, this time and place has been set for a hearing in Docket Number 120015-EI, petition for a rate increase by Florida Power & Light. The purpose of the hearing is set out in the notice.

CHAIRMAN BRISÉ: All right. Thank you. At this time we will take appearances. We'll start my left, your right.

MR. LITCHFIELD: Thank you. Good morning,
Chairman Brisé, Commissioners. Wade Litchfield, John
Butler, Jordan White, and Maria Moncada with Florida
Power & Light Company, and also Ms. Susan Clark of the
Radey, Thomas firm appearing on behalf of Florida Power
& Light Company.

CHAIRMAN BRISÉ: Thank you.

MR. MOYLE: Good morning. Jon Moyle with the Moyle law firm on behalf of FIPUG, the Florida

1	Industrial Power Users Group.
2	CHAIRMAN BRISÉ: All right. Thank you.
3	LIEUTENANT COLONEL FIKE: Good morning.
4	Lieutenant Colonel Greg Fike appearing on behalf of the
5	Federal Executive Agencies.
6	CHAIRMAN BRISÉ: Thank you.
7	MR. WISEMAN: Good morning. Kenneth Wiseman
8	for the South Florida Hospital and Healthcare
9	Association. And I'd also like to enter the appearances
10	of Mark Sundback, Lisa Purdy, Bill Rappolt, Peter
11	Ripley, and Blake Urban.
12	CHAIRMAN BRISÉ: All right. Thank you.
13	MR. HENDRIX: Good morning. John Hendricks
14	appearing pro se.
15	CHAIRMAN BRISÉ: All right. Good morning.
16	MR. GARNER: Bill Garner, the Nabors law firm,
17	appearing on behalf of the Village of Pinecrest.
18	CHAIRMAN BRISÉ: All right. Thank you.
19	MR. SAPORITO: Thomas Saporito appearing pro
20	se.
21	CHAIRMAN BRISÉ: All right. Thank you.
22	MR. WRIGHT: Good morning, Commissioners.
23	Robert Scheffel Wright and John T. LaVia, III, both of
24	the Gardner, Bist, Wiener law firm, appearing on behalf
25	of the Florida Retail Federation. Thank you.

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1	CHAIRMAN BRISE: All right. Thank you.
2	MR. REHWINKEL: Good morning, Commissioners.
3	Charles Rehwinkel, Joe McGlothlin, Patty Christensen,
4	and J. R. Kelly on behalf of the citizens of the State
5	of Florida.
6	CHAIRMAN BRISÉ: All right. Thank you very
7	much.
8	MR. YOUNG: Keino Young, Caroline Klancke,
9	Martha Carter Brown, and Larry Harris on behalf of
10	Commission staff.
11	CHAIRMAN BRISÉ: All right. Thank you.
12	MS. HELTON: And Mary Anne Helton, Advisor to
13	the Commission. I'd also like to make an appearance for
14	the General Counsel, Curt Kiser.
15	CHAIRMAN BRISÉ: All right. Thank you. Did
16	we miss anyone that wishes to make an appearance? All
17	right. Seeing none, are there any preliminary matters
18	that we need to address?
19	MR. YOUNG: Yes, sir, there are several
20	preliminary matters.
21	The first preliminary matter is that some of
22	the non-signatories wish to lodge objections to this
23	proceeding, and I'll direct your attention to
24	Mr. Rehwinkel and Mr. Saporito.
25	CHAIRMAN BRISÉ: All right. Thank you.

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MR. REHWINKEL: Thank you, Mr. Chairman and Commissioners. The Public Counsel states its objection to this proceeding and incorporates by reference the objections that we made on September 27th, 2012, at the proceeding held to determine the scope of this proceeding and to the pleadings that we have filed in Docket 120015-EI.

The Public Counsel renews its request that the motion to approve the settlement filed by FPL and the signatories on August 15th be denied. The Public Counsel is participating in this hearing under protest inasmuch as we believe that it is not authorized by Chapter 366, Florida Statutes, and does not comport with due process requirements of Chapter 120, Florida Statutes, and the procedural and substantive due process requirements of the Florida and United States Constitutions.

The Public Counsel is a necessary party inasmuch as he is the plenary and statutory representative of all of FPL's customers as established by Florida law and as interpreted by the Florida Supreme Court in Citizens v. Mayo.

The signatories to the agreement do not and cannot, by virtue of the tiny fraction of FPL's

4.6 million customers they actually represent, represent

the interests of customers other than those described in their petitions to intervene and the orders granting them. Accordingly, the signatories are not authorized by Florida law to settle the case that FPL filed on March 19, 2012, and obligate the customers they do not represent to pay higher base rates in 2013, 2014, and 2016, as well as higher non-base rates and charges on other portions of the customers' bill.

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I must note here for the record that the Public Counsel filed a writ of quo warranto with the Florida Supreme Court on October 17, 2012, asking the court to exercise its discretionary authority and issue appropriate orders to halt this proceeding. In support of that petition, the Public Counsel alleged, among other reasons, that the Public Counsel is a necessary party to any lawful settlement of this case.

On November the 15th the Supreme Court dismissed the petition without prejudice to raise the same issues on appeal and transferred the necessary party question to the 1st DCA without instructions or guidance or even a requirement that the transferred portion be deemed a petition for quo warranto other than noting the time sensitivity of the pending case at the Commission.

On that same day the 1st DCA denied per curiam

and without comment and without stating a basis for denial the portion of the petition transferred to it by the Supreme Court. The Public Counsel does not intend to seek further review of those decisions.

It is the strongly held position of the Public Counsel that the actions of the two courts are not an expression of the courts' views on the merits of the Public Counsel's objections to this proceeding, including the necessary party contention. As such, we continue to assert the necessary party objection, among others, as one of the bases for our fundamental objection to this proceeding and will continue to assert that objection in any appeal taken, if circumstances warrant such an appeal.

Having said that, Commissioners, the Public Counsel is compelled to also state that we have great respect for this agency and this tribunal, and while our objections are strongly and honestly held, we intend to abide by all rulings, all orders, all governing statutes, and all rules of this Commission, and will participate in good faith in this proceeding, as we have always done, and will do so consistent with our obligations to represent our clients, the ratepayers of Florida, professionally, zealously, and responsibly. Thank you.

CHAIRMAN BRISÉ: Thank you very much.

Mr. Wright.

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MR. WRIGHT: I would just like to state for the record that the Florida Retail Federation concurs both with the objections and with Mr. Rehwinkel's expression of respect for the Commission and our commitment to participate in good faith fully throughout this hearing. Thank you.

CHAIRMAN BRISÉ: Thank you.

MR. SAPORITO: Mr. Chairman, this is Thomas
Saporito. And for the record I strenuously object to
all the exhibits in staff's Comprehensive Exhibit List.
I strenuously object to all witnesses who may testify in
this proceeding on behalf and in support of FPL's
proposed settlement agreement. It is my view that this
proceeding is illegal and that the Commission does not
have requisite jurisdiction or authority to hold this
proceeding.

Furthermore, I object to this proceeding because it's a violation of my due process rights as a United States citizen and as a citizen of Florida and as a ratepayer of Florida Power & Light Company. Had I known that this Commission would, would consider proposed settlement items such as the GBRA issue at a rate case subsequent to the Commission's determination

for need for those three power plants, I most likely would have intervened at that time at the, at the termination hearings. So I was deprived the due process right to challenge issues related to the GBRAs because now the Commission is trying to incorporate -- well, is hearing arguments in the proposed settlement agreement which could ultimately be placed into the original rate case. So I, I -- my due process rights are violated because I never had a chance to challenge those at the determination hearing.

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And that extends to all ratepayers of Florida

Power & Light because people who are ratepayers of

Florida Power & Light at this time and want to engage

the Commission in this proceeding are not able to

intervene because the time has passed because it's the

same docket number and they can't legally intervene. So

their due process rights as well are being violated.

And I just feel as a citizen I have extended a great deal of personal funds and made a good faith effort to follow all the rules throughout this proceeding, and yet I find myself placed by a government agency in such a situation that my due process rights are being thrown under the bus, and I strenuously object on all those grounds. Thank you very much.

CHAIRMAN BRISÉ: Thank you very much.

MR. GARNER: Thank you. The Village of 1 Pinecrest joins the Office of Public Counsel in its 2 objection and endorses the comments of Mr. Rehwinkel. 3 CHAIRMAN BRISÉ: Thank you very much. Okay. 4 All right. Any further preliminary matters? 5 MR. YOUNG: Yes, sir. On today, 6 7 November 19th, the Village of Pinecrest filed a motion to dismiss Florida Power & Light, South Florida 8 9 Hospital, FIPUG, FEA, and Algenol Biofuels' joint motion for approval of settlement agreement. Along with the 10 motion, Village of Pinecrest also filed a request for 11 12 oral argument. CHAIRMAN BRISÉ: Okay. All right. 13 MR. MOYLE: As a preliminary procedural 14 matter, before -- FIPUG would suggest before we get into 15 oral argument, I'm not sure you can file a motion to 16 strike a motion. I mean, under Robert's Rules of Order 17 or something, I mean, I've never seen, you know, 18 19 somebody file a, you know, a motion to kill somebody 2.0 else's motion. So, anyway, I think there's at least a procedural basis for objecting to, to that. 21 22 CHAIRMAN BRISÉ: Thank you. Mary Anne. 23 24 MR. YOUNG: I will turn it over to Ms. Helton. 25 MS. HELTON: Mr. Chairman, can I read to you

the rule in the Uniform Rules of Procedure?

CHAIRMAN BRISÉ: Sure. Please.

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MS. HELTON: Under 28-106.204, unless otherwise provided by law, motions to dismiss the petition or requests for hearing shall be filed no later than 20 days after service.

So if you were to in an abundance of caution and conservatively consider Florida Power & Light's and the other signatories' motion to approve the settlement as a new petition, which you have not done and the Commission has not done, if you were to do that or if you were to consider your third Order Establishing Procedure which laid out the process for, that we are planning to follow today as starting a new petition, which I do not believe it is, the Village of Pinecrest's motion is still considered untimely. It is way past the 20-day mark.

So I believe that while it is in your discretion to hear oral argument on it, I don't believe that that would be appropriate here. I believe that you all can handily deny the motion to dismiss, if that is your will, as untimely and we can go forward with this proceeding as has been noticed and has been prepared for by all parties.

CHAIRMAN BRISÉ: All right. Thank you. And

due to the fact that it is my understanding that it is 1 2 untimely --MR. GARNER: May I address the point? 3 CHAIRMAN BRISÉ: No. Okay? And so therefore 4 we will -- I will deny the motion. Okay? 5 Commissioner Graham, you wanted to say 6 7 something? No? Okay. MR. GARNER: Chairman Brisé, without, without 8 9 addressing the motion, may I just make a brief comment? CHAIRMAN BRISÉ: Sure. You're welcome to do 10 11 that. It was not the intention of the 12 MR. GARNER: 13 Village to disrupt the proceedings or cause delay. In fact, we came -- I had some arguments to, to these 14 15 points. But we came here expecting to, or at least with the understanding that because of the timely -- the 16 lateness of the filing, that parties would not have had 17 a full attempt to review and vet the motion and we would 18 19 have waited -- or, or supported the, the Commission's 2.0 desire if it was the desire to, to go ahead with the hearing as planned, and then just at some point before a 21 decision was made have an opportunity to address the 22 motion. 23

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Chair, then I just wanted to make it clear that it

But as that's apparently not the will of the

wasn't our intention to delay or to cause any disruption in the proceeding.

CHAIRMAN BRISÉ: That's fine. Understood.

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CHAIRMAN BRISÉ: That's fine. Understood. Thank you.

Is there another motion that we need to address, or something for reconsideration or something?

MR. YOUNG: Oh, yes, sir.

CHAIRMAN BRISÉ: Let's, let's roll.

MR. YOUNG: Okay. At the Prehearing

Conference held on, in this proceeding on November 15th,

Mr. Saporito requested the inclusion of an additional
issue in this proceeding. The issue presented was: Is
the settlement agreement provision which increases,
which increases the customer late fee amount in the
public interest? You, as presiding officer, denied that
request, and Mr. Saporito subsequently requested
reconsideration of the, of your ruling before the whole
Commission.

Staff would note that an amendatory order was issued this morning because the word "provision" was omitted from the ruling section of the Prehearing Order. So we're now in the right procedural posture.

Staff would note that the standard of review for a motion for reconsideration is whether there was a point of fact or law that the presiding officer

overlooked or failed to consider in reaching his

decision. Staff does not believe that Mr. Saporito has

met the standard for review for the motion for

reconsideration and recommends that the motion be

denied.

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CHAIRMAN BRISÉ: All right. Commissioners?

Commissioner Balbis.

COMMISSIONER BALBIS: Thank you, Mr. Chairman. And I know when we had a discussion at the, when we last discussed this matter, we identified several issues that were not covered with the record evidence for the rate case and were very specific in what we added, knowing that after the inclusion of all of the evidence entered into the rate case could be considered in this, this proceeding.

So with that, I believe the cost of service study and other evidence addresses late fees, so I believe it would be subsumed in, in, in all of the issues addressed in the previous rate case along with this one, so I would recommend denial.

CHAIRMAN BRISÉ: All right. Commissioner Edgar.

COMMISSIONER EDGAR: Commissioner Balbis just made the same points that I was going to, so I second the motion.

CHAIRMAN BRISÉ: All right. It's been moved and seconded. Any further discussion?

All right. Seeing none, all in favor, say aye.

(Vote taken.)

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All right. Thank you. Are there any other preliminary matters?

MR. YOUNG: Yes, sir. Staff would note that a Comprehensive Exhibit List was distributed to the parties in anticipation of the hearing. The exhibit list, the Comprehensive Exhibit List includes items 46 -- 4 -- I mean, 649, excuse me, containing the list itself, Items 650 through 666 containing staff's composite exhibit, and items 667 through 704 containing the parties' prefiled exhibits.

Staff would suggest that after opening statements the Comprehensive Exhibit List, 649, be moved into the record. For Items 6 -- for Items 667 through six -- I mean, 704, each sponsoring, each sponsoring witness is responsible for entering those documents into the record at the conclusion of their testimony.

At this time, staff would note -- staff would like to address the handling of composite exhibits contained within Exhibits 650 through 666. Staff notes that all the parties, with the exception of

Mr. Saporito, have stipulated to the introduction of
these exhibits into the record. Mr. Saporito, as you've
heard, has objected to the introduction of these
exhibits on the grounds that this proceeding is illegal.
Mr. Saporito has agreed, and he can state for the
record, that his objection will be noted for the record
as these exhibits are moved in.

CHAIRMAN BRISÉ: Mr. Saporito.

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MR. SAPORITO: That's correct, Mr. Chairman.

I would like to express a continuing objection.

CHAIRMAN BRISE: Thank you very much.

Anything further from staff?

MR. YOUNG: Not that staff is aware of.

CHAIRMAN BRISÉ: All right.

MR. SAPORITO: Mr. Chairman, I have one, one very quick item here I want to put on the record relating to the, your recent decision to deny my request to address the panel on my new issue. And the basis is I think you -- the Commission violated, along with staff, procedural rights that I have under the regulations, and that is, and I have the record here, the transcript of the record for the Prehearing Conference where you granted my motion to address this panel. Staff attorneys assert that you can unilaterally out of hand take a Commission vote on whether I'm

allowed to address the panel, and that's in my view incorrect because the issue of whether or not the motion for reconsideration reflects an error of law on your part during the Prehearing Conference is the issue which I was granted permission by yourself to address to this panel. And by not allowing me to address this panel, you're denying my due process rights under the rules. Thank you very much.

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CHAIRMAN BRISÉ: Thank you. Just for clarity, I think I granted the ability for reconsideration, and reconsideration and actually making a statement are two separate issues. So understood, and thank you.

Now with respect to the rest of this process, we expect that we will begin tomorrow at 9:00 a.m.

Okay? And we will run until about between 9:00 and 10:00 p.m. tomorrow night, as we will tonight. Okay?

Understanding that Thanksgiving is right down the corner this week, and we hope to get as much done on the front end, meaning today and tomorrow, and hopefully we'll conclude on tomorrow evening. If not, then on Wednesday midday we hope to be at a place that we can conclude.

You can expect that we will break for lunch between 12:00 and 12:30, depending upon the flow of where we are and, and how things are moving. We expect that witnesses are available when they are up, with the

few exceptions that we've accommodated for in the prehearing, at the Prehearing Conference. And we certainly hope that concerning or dealing with the timing that we all respect the idea of no friendly cross and no duplicative cross and those type of things. And for efficiency, that we manage our exhibits, have them prepared and so forth so that we can, can hum right along.

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And I think in terms of working through this process, we certainly hope that everyone observes that layout and that we work efficiently to, to make this process as efficient as possible. All right. And I'll ask for one last time, are there any preliminary matters?

MR. McGLOTHLIN: Mr. Chairman, I have a small matter that involves the scheduling.

CHAIRMAN BRISÉ: Sure.

MR. McGLOTHLIN: OPC's second witness is Jacob Pous. Mr. Pous is involved in a proceeding in Montana today, and the logistics are such that he can't be here before midmorning tomorrow. That seemed very safe when we first made those arrangements and he committed to us. That was prior to the announcement of your intent to go late. So it may not even be a problem depending on how things play out. But in the event we reach a point

where he's not available, we would ask the Commission and parties to work with us to reorder the schedule.

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CHAIRMAN BRISÉ: Sure. Okay. Are there any other preliminary matters?

MR. YOUNG: Not that staff is aware of.

CHAIRMAN BRISÉ: All right. So we're going to move into opening statements.

As was decided at the Prehearing Conference, we will have 20 minutes on each side, recognizing that there are multiple parties on each side. However, each party, each side will manage their time accordingly. We will simply start the clock, and when the clock reaches 20, we will stop. Okay? And that's up to you to decide amongst yourselves how much time is allotted for each one. Okay?

Okay. And we will begin with the signatories, and we will begin with, with opening statements at this time.

MR. LITCHFIELD: Thank you. Good morning,
Mr. Chairman and Commissioners. This is a very
important case for Florida Power & Light Company and for
its customers, and we genuinely appreciate the
opportunity to be here today to provide you with
additional information and testimony in support of the
settlement agreement.

Starting from our customers' perspective,

Commissioners, approval of this agreement will provide

them with four years of competitive and predictable

rates, while also positioning the company to continue to

provide industry leading performance and reliability.

And with regard to our residential customers, who for

some time have enjoyed the lowest bill in the state, a

four-year agreement will provide additional confidence

that they will continue to benefit from the strong value

proposition that Florida Power & Light Company provides

through low rates and reliable service.

Now you are going to hear, in fact you have already heard Public Counsel suggest that only a minority of Power & Light's customers will benefit from this agreement. Well, in football that's what's called a misdirection play and it does not reflect reality. And that reality is easily verified through the numbers and the rates that are sponsored by Ms. Deaton, who will be here today and tomorrow.

Keep in mind also that this agreement was negotiated with people who had very similar, though not quite as extreme, but very similar positions as OPC, and an agreement that ignored the interests of some to the exclusion of others would have done none of the signatories a bit of good, Commissioners. And as

Ms. Deaton and Mr. Dewhurst will testify, at the same time that we were able to improve the competitiveness of our commercial rates, we were able to maintain our residential bills at a level well below the industry average and the lowest in the state. Why this can be characterized as a bad thing is both inexplicable and indefensible.

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From FPL's investors' perspective, approval of the agreement will provide the company with a four-year period during which it can reasonably expect to maintain the financial strength necessary to support the \$9 billion of investment in this state over the next three years. The company remains and is projected over this period to continue to be the largest single investor in the State of Florida, creating thousands of jobs in the process and providing a much needed financial boost to communities in the state. We have to remain competitive in order to access the capital markets and to support this level of investment.

Now we know that Public Counsel has been unreserved in its opposition to the settlement agreement from the outset, but to date most of their efforts, and we've seen one more attempt here this morning on the part of the Village of Pinecrest, most of the effort has been spent in precluding any additional consideration of

this agreement.

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Most recently, as Mr. Rehwinkel mentioned, Public Counsel petitioned the Supreme Court to prevent the hearings from being held today. Among other things, Public Counsel asserted that the Commission could not consider a settlement agreement to which Public Counsel was not a party. As Mr. Rehwinkel indicated, as we all know, the court rejected Public Counsel's request with the exception of that single aspect of the petition, namely the question as to who was a necessary party, which question was referred or transferred to the 1st DCA and expedited consideration was requested. Well, later that same day, in, in as close to light speed as we will ever see from any judicial body, the 1st DCA dismissed Public Counsel's petition. And so finally, after months of some rhetoric and political maneuvering, we are able finally to see and respond to Public Counsel's and Retail Federation's substantive opposition to the settlement agreement. With respect, we do not find their positions to be persuasive, and we believe that neither will you.

But before I address their positions, there are two things that I want to note that are conspicuous by their omission. And the first is this, despite its strident opposition to the settlement agreement, the

Retail Federation has filed no testimony at all on any of the issues. And keep in mind that during the August hearings, Retail Federation's only witness to date in this proceeding testified that what customers pay in terms of their bill, that's the controlling issue, not what the utility service provider earns in providing that service. And we would expect that answer from the business community, Commissioners. That's one of the reasons we strive to keep our bills low and our reliability high.

And so, frankly, we continue to be puzzled as to why the Retail Federation opposes the agreement when thousands of retailers, including grocery stores and department stores, will benefit if this agreement is approved. And frankly and candidly that is a reason why we are supporting in this settlement agreement some changes in rate impacts in order to support business in this state, again, while at the same time we're keeping our residential bills the absolute lowest in the state.

And that leads me to the second noteworthy omission. Again, for all the complaints about the alleged cost shifting, not a single line of testimony has been filed by Public Counsel or the Retail Federation on this point.

Now I'll touch briefly on the four specific

issues identified for the taking of additional evidence in this proceeding. Now in the case of each issue Public Counsel has filed testimony to show in their view why that particular provision in itself should result in the agreement being rejected. We understand why in Public Counsel's global opposition to the agreement that, that they feel they must oppose each element, even things that they have supported in prior agreements, but these positions that I mention just do not bear up under scrutiny.

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The incentive mechanism, that's the first issue, and I'll treat them perhaps in a different order than they appear in the Prehearing Order. But with regard to the incentive mechanism, there really shouldn't be any question here but that this provision or element of the agreement is positive for customers. Customers are guaranteed the first \$46 million of savings, and then they also receive a share of any savings above the \$46 million threshold. So, Commissioners, if nothing else, this could be viewed as simply a no risk four-year pilot that could provide significant value to customers. And so contrary to OPC's contentions, there's really nothing about this program that would warrant rejecting the settlement agreement.

Now with regard to the flexible amortization, this also is a very straightforward element of the settlement agreement that as in prior settlement agreements, including FPL's current agreement, provides FPL with a modest but important source of noncash earnings that we can flexibly use in order to offset variables such as weather. And the analysis is very simple with regard to this mechanism. It's one that has routinely been a part of settlement agreements for years in this state. It's an appropriate way to handle the remaining reserve surplus as a result of this current settlement agreement, and then it's supplemented by a portion of the fossil dismantlement reserve with only slight, if any, impacts on future rates.

And contrary to Public Counsel's contentions, customers actually do benefit from this mechanism. What it does is it limits the requirement for cash rate increases during the period and, as a result, helps to keep customer bills low, but, as I said, in this instance with only very slight rate impact. Again, no reason with regard to this provision to reject the settlement agreement. To the contrary, it's a necessary element of the agreement, just as it has been for a lot of other agreements in this state.

Now number three, whether it's appropriate to

defer the depreciation and dismantlement studies. 1 Likewise, this issue, we think, is very simply answered. 2 Again, deferral of such studies has been routinely 3 included in and accepted in prior settlement agreements. 4 And the reason for that is very straightforward, 5 Commissioners. Parties to settlements like this, 6 7 including customers, we can't agree to lock in rate levels and then also assume the risk that a significant 8 9 component of expense is subject to change, and that's why this mechanism has been in place in a lot of 10 settlement agreements.

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Now, Public Counsel will suggest through one of their witnesses that there will be another large depreciation reserve surplus. There's no basis in the record for that contention. What Mr. Barrett on behalf of Florida Power & Light Company will testify is that the company is actually making very large additional capital investments, primarily, primarily in assets with This tends to increase the fixed lifespans. depreciation accrual requirements and, hence, tilt the imbalance towards a deficit, not a surplus.

In short, Commissioners, deferral of these studies, it's consistent with past practice, it's a predicate for any agreement of this type, and it helps preserve customer low bills for four years.

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Now GBRA, with a generation base rate adjustment, a very important component of this agreement, again, we think the picture here also is very, very clear. We spent enormous sums on these new very, very efficient power plants. Most of these plants have been approved by the Commission on not just the capacity value that they bring to the system, but on the improvements in their performance. And what I mean by that is that they reduce fuel costs over the life of the plants by hundreds of millions of dollars above and beyond the actual cost of those plants and they generate power much more cleanly than the plants that they replace. And these savings and these environmental benefits, they kick in the moment these plants go But they are a gigantic capital investment; a billion dollars or more in each instance.

And so our investors understandably are incredibly focused on how, when, and whether we will recover the costs of these billion dollar projects.

Without GBRA the size of the investments are so large that we almost certainly will need to be back before you twice, maybe three times in the next four years for adjustments to our rates.

Now Public Counsel will tell you that that's the right approach because there's uncertainty in our

costs and uncertainty in our, our revenues. And we agree, there is uncertainty in our revenues and there's uncertainty in virtually all of our other costs. But that goes both ways, Commissioners, and that's why GBRA, we think, makes perfect sense. We know a few things for certain. We know, we know this, we know that savings for customers from these power plants are real and substantial and we know that the costs to generate those savings are real and substantial. And then we know that there's uncertainty with respect to almost everything else.

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What GBRA does is simply handle appropriately what is certain. It matches real costs with real savings and it does not, and this is important, it does not increase the company's earned return. In fact, it moves it closer to the midpoint. That leaves everything else that is not certain to be handled if and as necessary in subsequent base rate proceedings, and we believe that is administrative efficiency. Public Counsel's position, on the other hand, would simply push us into a series of base rate proceedings, a result that we believe is the antithesis of efficiency.

Now, Commissioners, in general I think, in concluding, everybody in this room, I think, despite some positions that have been taken in the proceeding,

believe that the investor-owned electrics in this state do a pretty good job. And certainly we are proud of our track record at Florida Power & Light Company, and it's a record that is essentially unchallenged in this proceeding. Public Counsel themselves are on record as supporting FPL's quality of service and its overall performance. And certainly events in the northeast recently would suggest that one cannot take for granted the benefits of financially healthy, well-positioned utilities that have the resources and training necessary to meet customer needs on a day-to-day basis and also in times of crisis.

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Yet OPC's litigation positions, and this is a very, very fundamental point, their litigation positions, which remain at the foundation of their opposition to the agreement, are essentially intended to take the company to the financial edge. We submit, Commissioners, this is not the right model either in the short or in the long-term for our customers.

OPC's approach would send this message, that good performance will not be supported and that bills simply don't matter. If regulation is supposed to provide a form of market approximation, then these things should count, Commissioners. And indeed Chapter 366 indicates that value of service is one of the

factors that the Commission can take into consideration in setting rates.

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What is needed instead of Public Counsel's approach, we would submit, is an agreement that strikes the kind of balance that I outlined to open my remarks: One that was negotiated in good faith over many months among parties with strongly held and divergent opinions; one that provides a four-year resolution to very complex and highly contested issues and avoids pancake rate proceedings; one that will provide the kind of financial platform that FPL's investors require to support the billions of dollars of beneficial investment for Florida's customers in this state; and finally an agreement that will produce low predictable rates, promoting continued industry leading performance and reliability for our customers.

Commissioners, this agreement accomplishes all of those things, and for those reasons we respectfully request and submit that it should be approved as being in the public interest. Thank you.

CHAIRMAN BRISÉ: Thank you. There's about six and a half minutes left.

MR. MOYLE: Thank you, Mr. Chairman. On behalf of FIPUG, let me just start by thanking the Commission for giving us the opportunity today and

tomorrow, hopefully not Wednesday, to present evidence and present facts about the settlement agreement. You all have a big record that has been developed in August of a lot of information, the positions of the parties, and, you know, we were talking around the settlement, but I think this is a good opportunity to talk about the facts. There's been a lot of process, a lot of procedures, you know, but I'm a big believer in the facts and I think the facts in the next couple of days will show clearly that this is a, is a fair deal and it ought to be approved by this Commission consistent with this Commission's long history of approving settlement agreements.

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You'll hear from a FIPUG witness, Jeff
Pollock, who indicates that it's in the, in the public
interest. Feel free to ask him questions as to how he
reaches that conclusion.

Just briefly, to point out a couple of things, it's a four-year deal. I mean, that gives certainty to the business environment. We know what the rates are going to be even with the GBRA. We can plan for that. It's important. The commercial and industrial folks, we're looking at double digit increases. Now with this deal they're looking at flat or slightly reduced rates. That's important, given that we're still kind of in the

economic doldrums of the Great Recession. That's an important piece of it.

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You know, somewhat overlooked there's

139 million in savings associated with this. I, I

haven't -- I mean, that's not an insignificant amount of
money. And when you do the math on some of the other
rate increases, Gulf, it's in line with where they ended
up at the, you know, at the end of the day.

Two, two points that you're going to hear a lot about, and I just wanted to make a brief comment on them. The 10.7 ROE, OPC and others have, have witnesses saying, well, that's, you know, that's, that's too high. But, again, a settlement is give and take, there's a lot of pieces to it. It's not really fair to take one piece and focus on it, which I think is what will be happening.

In the 10.7 ROE, you know, you had another case before you this year where you awarded 10.5 and then 10.7 to the extent that a nuclear plant came back online. So it's not -- you know, the 10.7 is not out of bounds by any stretch of the imagination, particularly when you consider the interrelation between the key components of the settlement agreement.

And then the GBRA point, you know, that avoids a serial rate case scenario. And I think it needs to be

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pointed out that to the extent that other things happen, the economy is going great guns and FP&L is overearning, if they overearn amongst their, you know, the authorized ROE, you know, we can bring them back in, OPC can bring them back in, and that's a safety valve that I think needs to be remembered and not overlooked when we're having the GBRA conversation.

So I want to be respectful of my colleagues and their time, and thank you for considering the evidence in this case.

CHAIRMAN BRISÉ: All right. There's about two minutes left.

MR. WISEMAN: Mr. Chairman, Commissioners, I also want to address the point that OPC suggests that this settlement is, is supported by a de minimis number of FPL's customers, and I want to repeat a point I previously made.

In 2011, SFHHA's member hospitals serving

South Florida employed over 79,000 full-time employees

with a payroll of almost \$5 billion. It should be of

paramount importance to this Commission, to OPC, and to

the, to FPL to get FPL's rates right for the hospitals

and their patients, and we believe this settlement moves

a far way in doing that.

But when we negotiated this settlement,

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clearly we're negotiating the settlement to obtain benefits for SFHHA's members, the hospitals. The benefits that were provided provide benefits to all of FPL's ratepayers, and we believe that approval of this settlement is in the public interest and will be better for the business community and South Florida than any litigated result that will occur in this case.

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And that, I say that recognizing that in a litigated result you may reach a decision that actually has a lower, reduces FPL's requested increase by more than what the settlement would do, but there are other features of this settlement that are very important. There's rate certainty for a four-year period. That is particularly important to the business community. And I would suggest to you that FPL absorbs the risk of increasing the cost of capital over the next several years. That is a risk that actually the settlement insulates from FPL's business community and residential ratepayers. So we think taking this settlement as a whole, it is in the public interest and we strongly ask that you support it and approve it.

CHAIRMAN BRISÉ: Okay. You have about a minute and ten seconds.

LIEUTENANT COLONEL FIKE: Thank you,
Commissioner, Mr. Chairman.

Real quickly, the, the original filing for FP&L proposed to raise the base revenue rate for the CAIC (phonetic) 1T rate case, which represents most of the FEA customers, by 34%, which is well above the average of 10.8% for the residential, residential customers and 11% for the past average.

The proposed settlement remedies this inequality and places the FEA where they should have been in the original filing on par with the rest of the rate class, which is why FEA supports it.

Every dollar of increased utility costs is a dollar less that an installation commander can spend on the flying mission, the national security mission, and the deployment mission, et cetera. In this case, Patrick Air Force Base, Homestead Air Force Base, Cape Canaveral Air Station are some of the FEA affected installations.

In summary, the proposal -- proposed settlement strikes an appropriate balance between the needs of FPL and its customers. More specifically, it permits the FEA installations to accomplish their mission without disruption. Therefore, the FEA respectfully requests that the Commission approve it. Thank you.

CHAIRMAN BRISÉ: Thank you. You are truly a

-- military precision. All right. Right on the dot.
 All right. Mr. McGlothlin.

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MR. McGLOTHLIN: Before you --

MR. HENDRIX: Mr. Chairman, before this part of the proceedings go ahead, I'd like to request that, that all the parties on this side try to abide by the agreed time arrangements. Last time I wound up with one minute rather than the three or four, whatever it was supposed to be. And I'd like to beg your indulgence that if they run over time, to remind them. Thank you.

CHAIRMAN BRISÉ: Okay. Well, I don't know what time you all have agreed. I will, I will remind folks when we get to ten so that they're aware. And then if it helps, when we get to five, if it helps.

Okay. Mr. McGlothlin.

MR. McGLOTHLIN: Good morning, Commissioners.

Joe McGlothlin with the Office of Public Counsel.

I want to begin by providing a bit of perspective on the nature of the August 15th proposal that is the subject of today's hearing. Our witness, Donna Ramas, will tell you that if the Commission were to approve 100% of FPL's test year O&M with no adjustments and apply the 10.7% return on equity that is a part of this package to the entire test year rate base sought by FP&L, again, with no adjustments, the increase

in base rates on January 1st, 2013, would be \$362 million. The August 15th document provides for a base rate adjustment of \$378 million. So in addition to the other aspects of the package that I'm going to talk about, ask yourself how likely would it be for FPL to prevail on 100% of the dozens of challenges to its requested test year rate base and test year expense levels?

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The signatories asked you to declare the August 15th package to be in the public interest. That is a conclusion that must be based upon the application of a standard. So that gives rise to this question:

What criterion should you apply to that request? And if you look at the first page of the handout, you answered this question in the order approving the 2005 FPL settlement when you said the rates would be fair, just, and reasonable. And that's perhaps stating the obvious. It makes sense. How could you find that unfair, unjust, and unreasonable rates could possibly be in the public interest?

So putting aside the legal issues that OPC has raised prior, earlier in the case, we believe this is the litmus test that you must apply to the August 15th proposal. So let's do so. And the first thing that we see when we look at the proposal is a 10.7% return on

equity coupled with a 59.62 equity ratio that is implicitly part of the proposal.

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The signatories ask you to compare the 10.7% return on equity with decisions in other jurisdictions. Our witness Kevin O'Donnell has two reactions to that. First he says if you compare the 10.7 to other jurisdictions, then you should look at the most recent ones. In Gulf, decided in early 2012, you compared your determination only to decisions made in 2011. That's shown in the next page of your handout.

Secondly, Mr. O'Donnell says, reminds you that as the equity ratio increases, the investment risk decreases and the return on equity required by investors also decreases. So when you compare, take equity ratio into account.

The next slides show two schedules from Mr. O'Donnell's exhibits. Those exhibits show 2012 decisions on return on equity and equity ratio. He will testify that the 10.7% of return on equity of this proposed settlement would be the highest return on equity of any decision in 2012. Further, the 59.62% equity ratio would be the highest equity ratio of any decided in 2012. And when you couple those together in terms of their impacts on revenue requirements, it's a small wonder that he regards this as a windfall for

1 investors.

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FIPUG's witness Mr. Pollock will tell you that he doesn't dispute that 10.7% is higher than average, but he says that's just one provision, you have to look at the whole deal. So that raises this question, are the provisions that provide benefits to customers that would compensate for an excessively high return on equity and an excessively high equity ratio?

How about the amortization of \$209 million of fossil dismantlement reserve? Our witness on that subject is Jack Pous. He will tell you that the proposal turns the objective of capital cost recovery on its head. It unfairly enriches FPL at the expense of customers.

Why? First, he will tell you that the proper objective of the capital cost accounting is the matching principle, which serves the goal of intergenerational equity. Instead, in this instance the explicit purpose of the amortization is to set up a purse that would enhance FPL's earnings. Mr. Pous will tell you that the proper method is to perform a detailed study and base your decision on sound information. Instead, here their signatories would require an absence of sound information by postponing studies until after the end of the four-year term.

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Mr. Pous will tell you that the objective of capital cost recovery is best accomplished when the amortization is reflected in test year revenue requirements so that base rates are reduced at the same time the utility applies the amortization that enhances its earnings.

By contrast, here the proposal is structured in a way that is designed to ensure that the amortization never appears in a base rate test year and never serves to reduce rates to the benefit of So this provision is skewed. customers. one-sidedly in the interest of FPL at the expense of ratepayers and would lead to unfair, unjust, and unreasonable rates. There's no offsetting benefits to ratepayers here that would justify a concession in the form of 10.7% return on equity.

What about the generation base rate adjustments? Our witness on that subject is Donna Ramas. She will point out that two of those adjustments in 2014 and 2016 fall outside the projected test year. She will also remind you that the revenue requirements of the plants are overstated because they, first of all, they use the 10.7% return on equity; and secondly, FPL applies to that an incremental capital structure that includes only debt and equity. The impact of the

capital structure is to increase the revenue requirements of those plants by \$50 million per plant per year. That's one of many substantive issues that are resolved in FPL's favor within the August 15th document.

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She will tell you that the proper base rate proceeding philosophy and methodology involves this:

Overall costs, revenues, and investments vary over time, but rates remain unchanged as long as the return on equity remains within the fair range of reasonableness established by the Commission. The burden is on the utility to demonstrate the necessity of the rate increase.

By contrast, the GBRA is a form of what we call piecemeal ratemaking. Rates and bills would go up by the full amount of a single cost even if then current rates would produce earnings that could soak up all or part of the revenue requirements of the plant and still produce a fair return. With the GBRA, the objective of keeping rates unchanged and customers' bills low yields, it gives way to the utility's desire to protect its earnings. The GBRA is another one-sided aspect of this package. It is skewed to favor the utility at the expense of customers.

As a matter of fact, the Commission soundly

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rejected FPL's proposal to include a GBRA in its last rate case, and I've included just one paragraph of a lengthy analysis from that order in which you reasoned through and concluded it was a bad idea. So there are no offsetting benefits to customers that would justify an excessive 10.7% return on equity in the GBRA.

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What about the expand disincentive mechanism which FPL calls asset optimization? There's a lot I wish I could talk about, but because of time limitations I'll just mention a couple of things.

First of all, FPL wants to expand the limited proceeding to include power purchases. FPL audaciously proposes to claim an incentive payment when it purchases power at a price lower than its cost to generate. The principle of economic dispatch, which is the use of the most economical sources to satisfy demand, is a fundamental part of FPL's obligation to serve at the lowest reasonable cost. That same rationale that underlies the manner in which it dispatches its own units should extend to opportunities to purchase power rather than generate it when power is available at, at costs lower than the cost of generation. Had the purchased power feature been part of the original limited incentive program in 2001, customers by now would have paid \$46 million more in incentive payments

1 to FP&L.

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Secondly, this expanded program, open-ended as it is, gives the potential for unintended consequences. The proposed expansion could lead to a perverse incentive to pursue high margin opportunities in ways that would place reliable and economical service to retail customers at risk. It would be extremely difficult to police those kinds of transactions by analyzing complex transactions --

CHAIRMAN BRISÉ: We are at the ten-minute mark. Just letting you know.

MR. McGLOTHLIN: Further, the incremental cost of asset optimization that FPL would recover under this expansion are undefined and would not be subject to cost-benefit analyses. So we contend that this also is skewed in FPL's favor. There are no offsetting benefits here that would warrant an excessive 10.7% return on equity, a 59% equity ratio.

Is there anything else in the package? What about rate stability? That's an illusory claim. The August 15th document guarantees base rate increases will incur in January 2013, June 2013, 2014, and 2016 during its four-year term. Talk about rate certainty, there are certain -- it is certain that rates will go up during that time frame.

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In addition, FPL will be able to come in for an increase if its return on equity falls below 9.7%, which, by the way, is above the midrange of the ROEs advocated by OPC and South Florida Hospital and the Federal Executive Agencies. Again, that feature is one-sided in favor of FP&L.

As to administrative efficiency, we contend that the cost of rate cases pales when you consider the costs associated with the prospect of the diminished frequency and intensity of scrutiny. Adjustments achieved through challenges to the utility overreaching have provided a, a strong return on customers' investment.

In conclusion, the August 15th package would not produce fair, just, and reasonable rates. The principal factor behind it is not listed in the order. FPL has induced three Intervenors, comprising a relative smidgen of customers, to sign on by offering to reduce their classes' revenue responsibility by about \$50 million. That \$50 million would not be absorbed by FP&L but would be shifted to other customers. It makes me think of what you may have heard of also, OPM, spending other people's money. There's nothing in this provision to warrant the extreme return on equity, the extreme equity ratio, and the other egregious and

1 utility favoring terms.

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The Commission should find that approving the August 15th document would not be in the public interest and deny the joint motion. Thank you.

CHAIRMAN BRISÉ: Thank you. Seven and a half minutes left.

MR. WRIGHT: Thank you, Mr. Chairman. Good morning, Commissioners, Mr. Chairman, parties. And on behalf of the Florida Retail Federation and its 8,000 plus members, more than 3,000 of whom take service from Florida Power & Light Company, we thank you for the opportunity to address you. I'll be brief, not only because I have to.

First, I agree completely with comments made by Mr. McGlothlin on behalf of the citizens of the State of Florida, including the 9 million or so individuals, persons who take electric service from FPL, and the half million or so commercial and industrial customers who likewise receive their electric service from FPL.

As we said at the outset of the hearing on FPL's March petition, this case is about FPL's earnings. It was then and it is now. The evidence of record in this docket shows that FPL, with no base rate increase at all, will be able to provide safe and reliable service in the 2013 test year, while recovering all of

its reasonable and prudent costs and still earning more than \$1.1 billion in NOI and a healthy return on equity.

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FPL's proposed increases requested in its

March petition and the proposed increases that would be

visited upon its customers if this settlement among four

of the nine parties who remain standing here today were

to be approved are contrary to the public interest, and,

as Mr. McGlothlin noted correctly, are contrary to

public interest and would result in unfair, unjust, and

unreasonable rates for FPL's service.

What you've got here is a proposed partial settlement agreement executed by FPL and three consumer parties, who together might represent several hundred customer accounts, as opposed to its 4.6 million residential customers represented -- 9 million people, 8.9 million people represented by the Public Counsel and thousands of retail customers who oppose the settlement, as well as the Village of Pinecrest and the two individuals.

What you've got here is a case where this proposed settlement would visit two future base rate increases on FPL's customers without a shred of compliance with your test year notification rules and without a shred of compliance with your minimum filing requirement rules, as well as two other proposals that

are not addressed in any test year notification or MFRs. Approval of this partial settlement is substantively contrary to the public interest, as I've said, as we've said.

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This case is about FPL's earnings. FPL does not need any base rate increase to fulfill its duty of providing safe and reliable service. And unnecessarily taking several hundred million dollars a year out of the wallets and purses of Floridians to bolster NextEra Energy's earnings will only further weaken the Florida economy. The only certainty that the settlement provides, if approved, is that customers would pay too much for the benefit of NextEra Energy's earnings.

Regarding Mr. Litchfield's repetitive observation that FPL's bills are the lowest in the state, our position is simply that FPL's bills can and should be lower than they are, consistent with its duty to provide safe and reliable service at the lowest possible cost.

And regarding Mr. Wiseman's reference to the hospitals' costs of payrolls and providing patient care, if the rates were lower, as advocated by Public Counsel, by the citizens, and the Retail Federation, the hospitals would have more money for patient care and more money for wages and salaries as advocated by the

Public Counsel and the Retail Federation.

We urge you to deny this legally inappropriate, financially overreaching settlement that's advocated by FPL and a tiny fraction of its customers inconsistently, by the way, with the positions they took based on evidence with regard to FPL's original filing. Thank you for your consideration.

CHAIRMAN BRISÉ: All right. There's about three minutes left.

MR. SAPORITO: Thank you, Mr. Chairman.

First, this settlement agreement in its entirety actually shifts the burden of rates to the residential rate class off of the commercial and industrial users group. If you look at the agreement in its entirety, the residential customers, who are the majority, the 99.99% of FPL's customers, are going to bear the higher rates in this case, the higher base rates.

The second point I want to make is, as Public Counsel has handed out various slides in their presentation, the standard I would request that you include fair, just, and reasonable, as you have in the past consistently, as to whether the settlement agreement is in the public interest. You have to use the terms fair, just, and reasonable. That's a

precedent, a precedent this Commission itself has relied on and established.

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The second point is the Commission has already said that the GBRAs are not in the public interest in past cases. That's a legal precedent which you cannot ignore. It's your own precedent. I would ask that you apply it in this case, since Mr. Litchfield said that the GBRAs are a significant part of this agreement.

The last point I want to make, which I've been stressing all along here, is the, my due process rights as well as other citizens in this state who are ratepayers of FPL, our due process rights are being violated here. We didn't have an opportunity to engage many of the -- or all of these aspects in this rate case such as the late fees which are proposed to go up 20%. And the citizens of this state see this Public Service Commission as a government agency, which it is. And if you would approve this settlement agreement, you're going to undercut and undermine public confidence, which will irreparably harm the public's interests going forward. Thank you very much.

CHAIRMAN BRISÉ: All right. There's a minute and a half left.

MR. GARNER: Mr. Chairman, I would ask that you not hold the conduct of the participants in the

proceeding against our various clients. May, may Mr. -I'm sorry, I forgot your name -- Mr. Hendricks and I
have the amount of time we need to, to give our
openings? Mine's very brief and I'm sure his is too,
but I've already used up the time, so, I mean -- I mean,
it's -- I'm not -- I don't know what he has, but mine's
a very insignificant amount of time. And I, I -- it
would be unfair for our clients to not have the benefit
of, of their arguments heard.

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CHAIRMAN BRISÉ: You know, the challenge with that is that I think we were pretty clear at the Prehearing Conference that the parties were supposed to get, get together amongst themselves and figure out how to use that, that 20-minute block.

MR. GARNER: I understand. In the grand scheme of things, it's a very small amount of time and I'd just request that we be allowed that opportunity.

CHAIRMAN BRISÉ: Make your statement, and I'll allow Mr. Hendricks to make his statement, but make it brief.

MR. GARNER: Thank you. I will.

FPL's opening statement indicates a belief on its part that they are entitled to set rates by negotiation. They, they do not have that right. The law establishes a framework for rate setting which does

not expressly include negotiated ratemaking. There's a defined process. Settlements, including out-of-test-year plant, are underpinned by stipulations to key facts which otherwise have no competent evidentiary support. That is the cost of projects, the appropriate capital structure, and return on equity. Clearly significant portions of the customer community do not stipulate the kind of evidence necessary to properly establish rates, is not present in the record for out-of-test-year plant, and for that reason, among others already stated, the Commission should reject the settlement proposal.

CHAIRMAN BRISÉ: Thank you.

Mr. Hendricks.

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MR. HENDRIX: I will be brief. The proposed settlement package has some desirable features, but also some critical flaws that prevent it from being in the public interest. I will summarize the key problems with the GBRA and incentive mechanism proposals.

The GBRA provision short circuits the expected rate case scrutiny for over \$3 billion of new generation. It enshrines a costly and tax inefficient equity ratio that substantially exceeds the determination of need value, it could block ratepayers from receiving the benefit of corporate income tax

reductions, and it could cost ratepayers over
\$500 million in additional costs by eliminating the
typical rate case regulatory lag.

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The incentive mechanism does address the opportunity to make the most efficient use of valuable generation, fuel supply, power and transmission resources; however, this specific incentive proposal defines threshold values, allocation percentages, scope of activities, and contracting outsourcing provisions that are overly generous to the utility and have the potential to create windfall profits and blow back. Please consider adopting some terms from the proposed settlement in the original FPL proposal, but modify them to achieve a more balanced outcome.

The new generation that FPL is building should be a very good investment for ratepayers, but the proposed GBRA financing and incentive mechanism would destroy much of that value. Thank you. Thank you for allowing me to have the time.

CHAIRMAN BRISÉ: Thank you very much.

All right. I think staff wanted to move some exhibits.

MR. YOUNG: Yes, sir. At this time,
Mr. Chairman, staff asks that you mark and move the
Comprehensive Exhibit List, which is Exhibit number,

which is identified as Exhibit Number 649 into the record.

CHAIRMAN BRISÉ: All right. We'll mark it as 649. And we will move it, recognizing Mr. Saporito's objection.

MR. YOUNG: Yes.

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CHAIRMAN BRISÉ: All right. Thank you.

(Exhibit 649 marked for identification and admitted into the record.)

Before we get into opening statements, I mean,
I'm sorry, testimony -- did you have something else,
Mr. Young?

MR. YOUNG: Yes, sir. All of these exhibits on the list, except staff's composite exhibit, should be numbered as indicated and moved into the record during the sponsoring witness testimony. Also, Mr. Chairman, at this time staff would like to move into the record staff's composite exhibit, noting Mr. Saporito's objection, containing Exhibits Numbers 650 through 666 into the record. And, again, noting Mr. Saporito's objection.

CHAIRMAN BRISÉ: All right. We will move into the record Exhibit Number 650 to 666, recognizing

Mr. Saporito's standing objection. All right. So let's move -- those are moved into the record.

(Exhibits 650 through 666 marked for 1 identification and admitted into the record.) 2 Anything else, Mr. Young? 3 MR. YOUNG: Not, not that staff is aware 4 of, sir. 5 CHAIRMAN BRISÉ: All right. Now that we're 6 7 done with opening statements and we're about to move into testimony, we're going to take a five-minute break 8 9 at this time, and then we'll come back and begin testimony. Okay? 10 (Recess taken.) 11 We're going to go ahead and reconvene at this 12 time. We're going to ask that all the witnesses that 13 are present at this time, if you would all rise so that 14 15 we can swear you in. (Witnesses collectively sworn.) 16 All right. Thank you. I just want to remind 17 everyone about the friendly cross issue. All right. 18 I certainly appreciate you respecting that. 19 Mr. Litchfield. 2.0 MR. LITCHFIELD: Yes. And FPL's witnesses are 21 22 very happy that Mr. Moyle is not permitted to cross them today. 23 24 (Laughter.) 25 Mr. Chairman, Commissioners, FPL calls

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Mr. Deason as its first witness this morning. 1 2 Whereupon, TERRY DEASON 3 was called as a witness on behalf of Florida Power & 4 Light and, having been duly sworn, testified as follows: 5 DIRECT EXAMINATION 6 7 BY MR. LITCHFIELD: Would you please state your name and business 8 9 address for the record, please, sir. My name is Terry Deason. My business address 10 Α is 301 South Bronough Street, Suite 200, Tallahassee, 11 Florida. 12 And by whom are you employed and in what 13 capacity? 14 I'm employed by the firm Radey, Thomas, Yon & 15 Clark as a special consultant. 16 And have you prepared and caused to be filed 17 ten pages of prefiled direct testimony in this 18 proceeding on October 12th, 2012? 19 2.0 Yes. 21 Do you have any changes or revisions to your 22 prefiled direct testimony? 23 Α No. 24 Therefore, if I were to ask you the same 25 questions contained in your direct testimony today,

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would your answers be the same?

A Yes.

MR. LITCHFIELD: Mr. Chairman, I would ask that Mr. Deason's direct testimony be inserted into the record as though read.

CHAIRMAN BRISÉ: All right. At this time we will insert Mr. Deason's testimony into the record as though read, seeing no objections, other than a standing objection.

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1 O .	Please state	your name and	business	address.
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- 2 A. My name is Terry Deason. My business address is 301 S. Bronough Street,
- 3 Suite 200, Tallahassee, Florida 32301.
- 4 Q. By whom are you employed and in what capacity?
- 5 A. I am employed by the law firm Radey Thomas Yon and Clark as a Special
- 6 Consultant specializing in the fields of energy, telecommunications, water and
- 7 wastewater, and public utilities generally.
- 8 Q. Have you filed testimony previously in this proceeding?
- 9 A. Yes.
- 10 Q. Are you sponsoring an exhibit with this testimony?
- 11 A. No.
- 12 Q. For whom are you appearing as a witness?
- 13 A. I am appearing as a witness for Florida Power & Light Company ("FPL" or
- the "Company").
- 15 Q. Have you reviewed the Stipulation and Settlement filed in this docket on
- August 15, 2012 (the "Proposed Settlement Agreeement")?
- 17 A. Yes, I have. The Proposed Settlement Agreement was entered into by FPL,
- the Florida Industrial Power Users Group ("FIPUG"), the South Florida
- 19 Hospital and Healthcare Association ("SFHHA") and the Federal Executive
- Agencies ("FEA").
- 21 Q. What is the purpose of your testimony?
- 22 A. The purpose of my testimony is to provide a contextual background for the
- 23 Florida Public Service Commission's ("Commission") consideration of the

1		Proposed Settlement Agreement.
2	Q.	What has been the standard applied by the Commission in determining
3		whether a proposed settlement agreement should be approved?
4	A.	The Commission has generally applied a public interest standard.
5	Q.	Does the Commission's enabling statute establish how this standard is to
6		be applied?
7	A.	No. Chapter 366, Florida Statutes, declares that the regulation of public
8		utilities is in the public interest and further establishes that its provisions shall
9		be liberally construed. The determination of what constitutes the public
0		interest is left to the discretion of the Commission. However, when a
1		settlement addresses rate levels and rate structures, the Commission has taken
12		guidance from Section 366.041, Florida Statutes, that the resulting rates
13		should be just, reasonable, and compensatory. Like so much of the
14		Commission's regulatory authority, a determination of reasonableness is ar
15		essential requirement. In its Order No. PSC-05-0902-S-EI, approving a
16		settlement in FPL's 2005 rate case, the Commission stated:
17		Upon review and consideration, we find that the Stipulation and
18		Settlement provides a reasonable resolution of the issues in this
19		proceeding with respect to FPL's rates and charges and its
20		depreciation rates and capital recovery schedules In conclusion,
21		we find the Stipulation and Settlement establishes rates that are
22		fair, just, and reasonable and that approval of the Stipulation and

Settlement is in the public interest.

1	Q.	How much discretion does the Commission have in determining whethe
2		a proposed settlement is reasonable?

- A. The Commission's discretion, while not unlimited, is extensive and broad.

 The Commission has historically exercised abundant discretion to approve many different and varied proposed settlements that it deemed to be in the
- 6 public interest and to result in just, reasonable, and compensatory rates.

Q. What has been the Commission's policy with regard to encouraging settlement?

9 A. The Commission has had a long standing policy of encouraging and perhaps
10 even favoring public utilities and intervenors to reach proposed settlements
11 and to afford them deference. In the same Order No. PSC-05-0902-S-EI that I
12 earlier cited, the Commission stated: "Nonetheless, this Commission has a
13 long history of encouraging settlements, giving great weight and deference to
14 settlement, and enforcing them in the spirit in which they were reached by the
15 parties."

16 Q. Why has this been the Commission's long standing policy?

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A. The Commission has long recognized that a proposed settlement is an effective regulatory tool to fulfill its responsibility to regulate in the public interest and to set rates that are just, reasonable, and compensatory. The Commission has further recognized that proposed settlements can encourage innovative solutions to regulatory issues that could be difficult to achieve within the confines of traditional litigated rate cases. In the Commission's experience, innovative solutions that have their origin in settlements can later

1		become part of the generally accepted "toolbox" of mechanisms that the
2		Commission can use to better regulate in the public interest. Thus, settlements
3		can provide a proving ground for ratemaking innovation.
4	Q.	Has the Commission's policy to encourage settlements and show them
5		deference been beneficial?
6	A.	Yes, it most definitely has. This policy has benefited all stakeholders, most
7		notably the customers of public utilities. These benefits have been derived by
8		a regulatory process in Florida that provides ample information upon which
9		parties can negotiate from positions of strength and engage in substantive
10		negotiations to achieve these beneficial results. These benefits have also been
11		achieved by the parties' hard work, innovative approaches to solve complex
12		regulatory challenges, and a willingness to find balance.
13	Q.	Has the Commission generally reacted favorably to proposed settlements
14		that are presented for its approval?
15	A.	Yes. The vast majority of proposed settlements have been approved by the
16		Commission. This is not surprising, given Florida's policy of encouraging
17		settlements and giving them deference and the efforts of utilities and
18		intervenors to engage in meaningful negotiations. I know of no settlement
19		that has been approved that was subsequently overturned on appeal.
20	Q.	Has there been a standard set of criteria by which the Commission
21		decides whether to approve a proposed settlement?
22	A.	There is no standard list of reasons or criteria that is used by the Commission

in making its determination as to whether a proposed settlement is in the

1		public interest. Each proposed settlement should be evaluated on its
2		individual merits, taking into account all of the facts and circumstances at the
3		time, which is what the Commission has historically done. However, over the
4		years, the Commission has expressly stated reasons why it accepted particular
5		proposed settlements.
6	Q.	What are some of these reasons?
7	A.	At various times when considering different proposed settlements, the
8		Commission has given the following reasons for approving proposed
9		settlements:
10		• The overall reasonableness of the resulting rates
11		Rate stability and predictability
12		• The resulting financial strength of the public utility and its ability (and
13		encouragement) to make needed capital investments
14		• The ability of the public utility to maintain or improve its quality of
15		service and overall reliability
16		• The existence of safeguards for the protection of customers and investors
17		The amount of information provided to make a reasoned decision
18		• Regulatory efficiency and the minimization of regulatory costs and
19		burdens
20		The minimization of risk and uncertainty
21	0	How would you assess the Proposed Sattlement Agreement with respect to
۷1	Q.	How would you assess the Proposed Settlement Agreement with respect to
22		these reasons for approval?

A. While it is the Commission's role to weigh all of these matters and make a final decision on whether the proposed settlement is in the public interest, the Proposed Settlement Agreement certainly appears to be consistent with and offer benefits in the areas listed above. As explained in more detail by witnesses Barrett, Deaton, Dewhurst, and Forrest, the Proposed Settlement Agreement offers the benefits of reasonable rates with stability and predictability that also allows FPL to provide high quality, reliable service with the necessary financial integrity to continue to make investments for the benefit of its customers. Based on my review of the Proposed Settlement Agreement and the circumstances that have brought it to this point, I believe it satisfactorily addresses all of the reasons listed above and, in at least one notable aspect, surpasses what the Commission has seen in previous proposed settlements that it has approved.

14 Q. What is the notable aspect to which you refer?

A.

It is the fact that the Commission has taken the previously unprecedented step of conducting discovery and holding a full evidentiary hearing on the Proposed Settlement Agreement. Previously the Commission has set proposed settlements for consideration at an Agenda Conference and allowed parties to engage in oral argument. In fact, the Florida Supreme Court has previously determined that this more limited process was sufficient to protect parties' due process rights. See *SFHHA v. Jaber et al.*, 887 So.2d 1210 (Fla. 2004). Therefore, the more extensive process being followed now should give the Commission even greater assurances that it has all the necessary

information to determine whether the Proposed Settlement Agreement is in the public interest.

Q. What levels of information did the signatories to the Proposed Settlement

4 Agreement have?

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The signatories to the Proposed Settlement Agreement had the benefit of a wealth of information which enabled them to negotiate from a position of knowledge and strength. The signatories had the benefit of the Minimum Filing Requirements, direct testimony from FPL and intervenor witnesses, rebuttal testimony from FPL witnesses, and a vast amount of additional information in the form of depositions, interrogatory responses, and document productions. Not all settlement agreements that have been approved by the Commission have had this much information available to the signatories as they engaged in their negotiations. The fact that this level of information was available should give an extra degree of comfort that the Proposed Settlement Agreement was carefully and thoughtfully negotiated to give due consideration to all relevant facts and opinions necessary to reach a balanced outcome. Likewise, the commission has the benefit of the expansive record developed in the technical hearings and the additional evidentiary record in the instant proceeding on the Proposed Settlement Agreement.

Q. Are you aware that the Proposed Settlement Agreement does not have the Office of Public Counsel ("OPC") as a signatory?

22 A. Yes, I am aware of that and realize that the OPC is openly opposed to the
23 Proposed Settlement Agreement.

- 1 Q. Does this change your conclusion that the Proposed Settlement
- 2 Agreement satisfactorily addresses the reasons given by the Commission
- 3 in approving previous proposed settlements?
- 4 A. No, it does not.
- 5 Q. Please explain.
- 6 A. A determination that a proposed settlement is (or is not) reasonable and in the 7 public interest rests solely with the Commission. While in my experience the Commission has always recognized OPC's role, and has historically found 9 comfort in the OPC being a signatory to an agreement, the OPC's position is 10 not and should not be dispositive of the final outcome. The Commission has a statutory responsibility to make an independent determination of what 11 constitutes the public interest. Essentially, all parties submit evidence and 12 13 take positions that they are asking the Commission to find to be in the public interest, but it is up to the Commission to make that determination. The fact 14 15 that previous settlement agreements have included the OPC as a signatory 16 should not become a prerequisite or standard upon which all subsequent 17 proposed settlements are considered. Parties, including OPC, must remain 18 free to determine when and whether to negotiate a resolution that they believe 19 is in the public interest and to submit that resolution for the Commission's 20 consideration.
- Q. Are you saying that the Commission should not be concerned with OPC's position on the Proposed Settlement Agreement?

- 1 A. No. To the contrary, the Commission should carefully consider OPC's
- 2 evidence in support of its belief that the Proposed Settlement Agreement is not
- in the public interest. However, the OPC has the corresponding responsibility
- 4 to support its views with evidence for the Commission's consideration.
- 5 Simply being opposed is not sufficient.

6 Q. How should the Commission's decision on approval of the Proposed

7 Settlement Agreement be made?

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Any final determination, whether it be approval or denial, should be based upon reasoned consideration of the particular merits of the agreement, taking into account the facts and circumstances of the agreement. The Commission should use the reasons I previously identified and any other reasons the Commission believes to be relevant to its final determination. These reasons should be clearly communicated at the Agenda Conference and in its final order. I would strongly encourage the Commission not to deny the Proposed Settlement Agreement simply because OPC is not a signatory. Doing so could have significant adverse consequences because it could substantially chill the prospects for future proposed settlements being brought to the Commission and give the OPC de facto veto power that was never envisioned. The best negotiated settlements are those where the public utility and the intervenors all willingly negotiate from a position of knowledge and strength with a willingness to engage in compromise to achieve a beneficial balance. A negotiation in which one intervenor has de facto veto power would not be conducive to or consistent with this approach.

1	Q.	Should	the	Proposed	Settlement	Agreement	be	rejected	if	the

- 2 Commission has concerns with any one provision of the settlement?
- 3 A. No. Based upon my experience, rarely if ever are a Commission and all of the
- 4 individual commissioners totally happy with all of the provisions contained in
- 5 a proposed settlement. The Commission should understand that a settlement
- is a carefully balanced compromise and that it must be evaluated as a whole.
- 7 If the Proposed Settlement Agreement is determined to be reasonable and
- 8 consistent with the public interest *on the whole*, it should be approved. If it is
- 9 determined to be unreasonable and inconsistent with the public interest on the
- whole, it should be rejected.
- 11 Q. If the Commission were to approve the Proposed Settlement Agreement,
- would it lose its ability to actively regulate FPL to ensure that rates
- remain just and reasonable?
- 14 A. No. While the Proposed Settlement Agreement binds the signatories, the
- 15 Commission preserves its statutory right and duty to insure that FPL's rates
- remain just and reasonable. If circumstances change to the extent that the
- 17 Commission sees fit to exercise its jurisdiction beyond the confines of the
- Proposed Settlement Agreement, it may do so. However, just as is the case
- when the Commission approves a settlement, it should show it great deference
- and enforce it in the spirit in which it was reached.
- 21 Q. Does this conclude your testimony?
- 22 A. Yes, it does.

BY MR. LITCHFIELD:

2.0

Q Mr. Deason, have you prepared a summary of your direct testimony?

- A Yes.
- Q Would you please offer that at this time?

A Yes. Commissioners, the Commission has a long history of encouraging settlements for the benefit of utilities and the customers they serve. The Commission has applied the public interest standard when reviewing settlements and has exercised its abundant discretion to approve many different and varied proposed settlements that it deemed to be in the public interest.

The Commission has also consistently given great weight and deference to settlements and has enforced them in the spirit in which they were reached. As a result, settlements have become an effective regulatory tool that fosters innovative solutions to regulatory issues that would be difficult to achieve within the confines of a traditional fully litigated rate case. Thus, settlements have become a proving ground for ratemaking innovation.

The Commission has considered a number of factors when determining whether a proposed settlement is in the public interest. Among them are the overall reasonableness of the resulting rates; rate stability

and predictability; the resulting financial strength of the public utility and its ability to make needed capital investments; the ability of the public utility to maintain or improve its quality of service and overall reliability; the existence of safeguards for the protection of customers and investors; the amount of information provided to make a reasoned decision; regulatory efficiency and the minimization of regulatory costs; and, lastly, the minimization of risk and uncertainty.

2.0

As explained in more detail by Witnesses
Barrett, Deaton, Dewhurst, and Forrest, the proposed
settlement agreement offers the benefits of reasonable
rates with stability and predictability that also allow
FPL to provide high quality reliable service with the
necessary financial integrity to continue to make
investments for the benefit of its customers.

Based on my review of the proposed settlement agreement and the circumstances that have brought it to this point, I believe it satisfactorily addresses all of the factors I just identified. It also provides a greater amount of information for the Commission to judge its reasonableness than other settlements have afforded in the past.

The proposed settlement agreement currently

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before you is also different in another way. It does not include the Office of Public Counsel as a signatory.

I would strongly urge the Commission not to forgo a thorough evaluation of the value of the proposed settlement simply because OPC is not a signatory. Doing so would have significant adverse consequences that could substantially chill the prospects for future proposed settlements being brought to the Commission and give the OPC a de facto veto power that was never envisioned.

The best negotiated settlements are those where the public utility and the Intervenors all willingly negotiate from a position of knowledge and strength with a willingness to engage in compromise to achieve a beneficial balance. A negotiation in which one Intervenor has de facto veto power would not be conducive to or consistent with this approach. This concludes my summary.

MR. LITCHFIELD: Thank you. And FPL would tender Mr. Deason for cross-examination.

CHAIRMAN BRISÉ: All right. Thank you.

Mr. Rehwinkel.

MR. REHWINKEL: Thank you, Mr. Chairman.

CROSS EXAMINATION

BY MR. REHWINKEL:

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1	Q It's still morning. Good morning, Mr. Deason.	
2	A Good morning.	
3	Q Before I get into my prepared cross, I would	
4	like to ask you to do me a favor, and could you read the	
5	statement you made regarding what you would strongly	
6	encourage the Commission not to do because the Public	
7	Counsel is not a signatory?	
8	A The condensed version in my summary or what's	
9	contained in my testimony?	
10	Q In your summary. Well, let's do it this way.	
11	Can you turn to page 9 of your testimony?	
12	A Yes.	
13	Q And I would direct you to line 14 and 15.	
14	A Okay.	
15	Q There I read your testimony to say, I would	
16	strongly encourage the Commission not to deny the	
17	proposed settlement agreement simply because OPC is not	
18	a signatory. Is that right?	
19	A That's correct.	
20	${f Q}$ Okay. Would you read to me the corollary that	
21	you stated in your summary, please?	
22	A I would certainly urge the Commission not to	
23	forgo a thorough evaluation of the value of the proposed	
24	settlement simply because OPC is not a signatory.	
25	O Okay Is it your intent that you're saying	

the same thing in your summary as, as in your testimony? 1 The words may not be the same; I think 2 Α the meaning is the same. 3 Okay. Mr. Deason, did you participate in the 4 negotiations that led to the August 15th settlement? 5 Α No. 6 7 Did you review any drafts of the stipulation or settlement document? 8 9 Α No. Okay. Isn't it true that while you were a 10 Commissioner the Commission never approved a stipulation 11 in a case where the Public Counsel was a party and 12 13 opposed a settlement? That is true. It was never presented to the 14 Α Commission for the Commission to have made a decision 15 one way or the other. That, that set of facts never 16 existed when I was on the Commission. 17 Isn't it true that the Public Counsel has a 18 Q 19 statutory obligation to represent the customers of FPL? 2.0 Yes. Α Isn't it true that he is charged with doing so 21 Q 22 in his judgment as to what is in the public interest? What is in his judgment as is, as what 23 24 constitutes public interest. 25 Are you familiar with Section 350.0611, the Q

Public Counsel statute? 1

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Generally, yes. Α

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Okay. Would you agree that it states in subsection (1) that among his following specific powers is to recommend to the Commission or the counties by petition the commencement of any proceeding or action, or to appear in the name of the state or its citizens in any proceeding or action before the Commission or the counties and urge therein any position which he or she deems to be in the public interest?

Α Yes.

Would you also agree that Mr. Kelly, the Public Counsel, as an attorney also has a separate obligation to represent the clients, his clients independently and zealously?

I guess I don't understand the nature of the question, why this question is different from the question you asked previously.

You would, you would agree that what I read to you from the statute, if you accept my representation, that I read it accurately from Section 350.0611(1)?

Yes. Yes. Α

That's a statutory definition of his duty? Q

Yes. Α

Okay. Would you also agree that -- well, let Q

1	me ask it this way. You were on the Commission for 16	
2	years?	
3	A Yes.	
4	Q You served as Chairman twice?	
5	A Yes.	
6	Q You served longer as a Commissioner than any	
7	Commissioner in the appointed era?	
8	A To date, yes.	
9	Q Yes, so far. You're the only two-time	
10	Chairman in that, in the appointed era?	
11	A To the best of my knowledge, yes.	
12	Q Okay. You're aware of the practice of	
13	attorneys before the Commission. You've presided over	
14	many a tribunal and ruled on many an objection or	
15	pleading from, from an attorney?	
16	A Yes.	
17	Q And you understand attorneys are regulated by	
18	the Florida Bar?	
19	A Yes.	
20	Q You also understand that attorneys have a	
21	separate and independent obligation to represent their	
22	clients independently and zealously?	
23	A Yes.	
24	Q Okay. Mr. Kelly as the Public Counsel is not	
25	obligated to subordinate his professional judgment in	

order to accommodate the wishes of a utility in his 1 discharge of his duty and professional responsibility, 2 is he? 3 MR. LITCHFIELD: Object to the 4 characterization of, of the agreement and of FPL's role. 5 If he wants to restate the question to be a fair 6 7 question, I'm comfortable with it. MR. MOYLE: And FIPUG would also just raise --8 9 I don't know if the line is going to continue along the duties as Public Counsel that it owes to clients, but if 10 that is, then, you know, I think that's more of a 11 Florida Bar issue as to the duties owed to clients than 12 anything relevant, you know, in this proceeding. 13 CHAIRMAN BRISÉ: Mr. Rehwinkel. 14 15 MR. REHWINKEL: I didn't refer to any settlement that Mr., Mr. Litchfield is talking about. 16 17 Mr. Deason has answered the question I asked before. CHAIRMAN BRISÉ: You may proceed. 18 BY MR. REHWINKEL: 19 2.0 Would you like me to restate the question? Yes, please. 21 Α Okay. Mr. Kelly is not obligated to 22 Q subordinate his professional judgment -- well, let me 23 start over again. And I'm asking you a general 24 25 question.

Mr. Kelly is not obligated to subordinate his professional judgment in order to accommodate the wishes of a utility in his discharge of his statutory and professional responsibilities, is he?

A I agree, he's under no obligation to do so.

Neither do I think it's within my testimony that I am suggesting that he should.

Q Okay. You worked for the Public Counsel for several years; correct?

A Yes.

Q In your experience in that office, if the Public Counsel, after evaluating a proposed settlement of a case, concluded that it was not in the customers' best interest and therefore not worthy of his participation of support, you would expect him to refuse to execute the settlement agreement proposed and to oppose it, would you not?

A Speaking from experience, I'm not aware of a settlement in which I participated as an employee of the Public Counsel's Office that that did not come to fruition.

However, having said that, I agree with your statement that the Public Counsel is free to participate to the extent that he or she feels is appropriate and to negotiate to the extent they think is appropriate. And

1	if they cannot reach a settlement, they cannot reach a	
2	settlement.	
3	Q Okay. In your experience you have seen the	
4	Public Counsel settle some cases; right?	
5	A Yes.	
6	Q You've seen the Public Counsel litigate some	
7	cases all the way to hearing; correct?	
8	A Yes.	
9	Q You've also seen the Public Counsel appeal	
10	Commission decisions that he participated in; correct?	
11	A Yes. Now just for clarification, you're	
12	talking about cases generally, just not those confined	
13	to settlements; is that correct?	
14	Q Yes, sir.	
15	${f A}$ Yes. The answer to the question is yes.	
16	Q You have observed the Public Counsel settle	
17	some cases even after the hearing concluded; correct?	
18	A Yes.	
19	Q You would also agree with me that not every	
20	case settles; right?	
21	A Yes.	
22	Q There is no presumption that a major file and	
23	suspend rate case will settle, is there?	
24	A There's no presumption that it should settle.	
25	I think there is a presumption that if there is a	

1	process initiated to engage in negotiations, that those		
2	should be engaged in in good faith with an attempt to		
3	reach settlement, realizing that settlements are not		
4	always accomplished.		
5	Q You cannot point me to a rule or statute or		
6	Commission order that states that there is a presumption		
7	that cases will settle, can you?		
8	A No. And I don't believe that there is a		
9	presumption that cases will settle.		
10	Q Okay. You would also agree with me, would you		
11	not, that there is no such thing as a right to have a		
12	case that a utility files settle?		
13	A I agree there's no such right to have a case		
14	settled.		
15	Q Okay. You also would agree, and I think your		
16	testimony supports this, that settlements are encouraged		
17	at the Florida Public Service Commission?		
18	A Yes, they are.		
19	Q They're also hoped for if they are reachable;		
20	correct?		
21	A Well, on many occasions when I was on the		
22	Commission I hoped the settlement would be presented.		
23	Q But if the parties cannot agree, the default		
24	and presumptive resolution of a file and suspend rate		
25	case is provided by statute and Commission rule;		

correct? 1 If a settlement is not reached and is 2 Α not presented to the Commission, then the Commission has 3 a process and procedure in place to provide due process 4 and make a decision that's in the public interest. 5 How many Public Counsels did you work for; 6 Q 7 three? You're testing my memory, Mr. Rehwinkel. 8 Α 9 I'm counting Mr. Shreve as one. 0 Yes, sir. I did work for Mr. Shreve. Yes. 10 Α Mr. Henderson as a interim? 11 I did work for Mr. Henderson. Yes. 12 Α 13 Was it Larry Levy? Q And I worked for Mr. Levy. 14 Α Was there another one? 15 Q Mr. Bilenky may have been in the mix at some 16 17 point, Mr. Rehwinkel. Okay. So three or four? 18 19 Three or four, yes. The Public Counsels that you worked for 2.0 Okay. as a, I believe, chief legislative analyst? 21 22 Yes. At one point I was chief analyst. Α These cases did not settle every time, did 23 24 they? The cases that the office participated in during

that, during your period working for those Public

Counsels, not every one of them settled; correct?

- A No. We went to hearing on numerous occasions.
- Q Isn't it true that at times the Public

 Counsels that you worked for entered into some level of

 discussions and were unable to reach agreement and

 continued on to hearing at times?
- A Mr. Rehwinkel, I cannot point to a specific case, but I feel confident that that is true.
- **Q** Is it your testimony that the standard for evaluating a stipulation is not whether rates resulting from the stipulation are fair, just, and reasonable?
- A No. I think it is a consideration and has been expressed by this Commission previously that the reasonableness of the rates is a key consideration.
- Q Would you agree that the Commission has expressed a view that a stipulation to be approved must result in rates that are fair, just, and reasonable, and that if that is the case, then the stipulation can be found to be in the public interest?
- A Here's the difficulty I'm having with your question. I would not limit it simply to the reasonableness of the rates. As I indicated in my testimony, there are many other reasons that the Commission has given in the past for approving settlements. So it's, it's multifaceted.

Is it your opinion that the Commission can 1 Q find that rates in the stipulation are not fair, just, 2 and reasonable, but that there are other considerations 3 that override that and the stipulation as a whole can be 4 in the public interest? 5 I, I believe that the Commission needs to 6 Α 7 make a determination that rates are fair, just, and reasonable, and compensatory as contained in the 8 9 statute, and that the Commission should consider other factors as well as contained in statute, such as the 10 value of the service and the sufficiency and efficiency 11 of the service, things of that nature as well. 12 13 MR. REHWINKEL: Okay. Mr. Chairman, I'd like to pass out an exhibit. We can give it a number, if you 14 like, but it is a Commission order and I don't -- it 15 will not be need -- it will not need to be entered into 16 the record. 17 CHAIRMAN BRISÉ: All right. If we were to 18 give it a number, it would be 705, and I guess we will 19 2.0 (Exhibit 705 marked for identification.) 21 22 MR. REHWINKEL: I think that would probably be good for convenience. 23

This order is the 2005 FPL stipulation order, PSC-05-0902-S-EI.

24

BY MR. REHWINKEL:

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- **Q** Mr. Deason, you are very familiar with this order, are you not?
 - A I'm familiar with the order.
- Q Okay. You cite it in your testimony on page 2; correct?
 - A That is correct.
- **Q** Okay. And you also were on the Commission when this order was issued; correct?
 - A Yes.
- Q Okay. On page 2 -- well, first -- yeah. On page 2 you state at the top, lines 2 through 4, that the standard applied by the Commission in determining whether a proposed settlement agreement should be approved is a public interest standard; is that right?
 - A Yes.
- Q You would not agree with me that the standard is whether the resulting rates are fair, just, and reasonable, or just, reasonable, and compensatory, and that the public interest is a conclusion that the Commission reaches?
- A I think we may have a small distinction here that I need to make clear to the Commission. I think that the standard is one of public interest, and a key component of determining whether a settlement is in the

public interest is whether the resulting rates are fair, 1 2 just, reasonable, and compensatory. MR. MOYLE: Just for the record, FIPUG doesn't 3 have any objection to these questions, but I think 4 ultimately the questions that are being asked are a 5 legal conclusion, you know, rather than what Mr. Deason, 6 7 a non-lawyer's view is. I mean, I don't have an objection to answering the questions, but I think 8 9 ultimately he's treading onto a legal conclusion. MR. REHWINKEL: Well, Mr. Chairman, I would --10 I appreciate Mr. Moyle's concern about the practice of 11 law in Florida, but I would ask that we, we not 12 encourage kind of the speaking objections, especially by 13 an attorney that's not representing this witness. 14 question is based on line 7, which references the 15 16 statute. 17 CHAIRMAN BRISÉ: You may proceed. MR. REHWINKEL: So I think, I think this 18 19 witness of all lay witnesses probably can testify about the law in Florida as it applies to the Public Service 2.0 Commission. 21 CHAIRMAN BRISÉ: You may proceed. 22 23 MR. REHWINKEL: Thank you. BY MR. REHWINKEL: 24 25 Mr. Deason, did you look at Chapter 366 to

1	determine whether the phrase "public interest" appears?	
2	A Yes, I did make that review.	
3	Q Did you find it?	
4	A Yes. There is a provision in this, in	
5	366 that talks about the public interest, and that the	
6	Commission's jurisdiction is liberally construed such	
7	that the Commission can regulate in the public interest.	
8	Q Okay. But you would agree that the statutes	
9	do not make a statement that settlements or cases should	
10	be well, I'll strike that question.	
11	Let's	
12	A Mr. Rehwinkel, you paused. It gives me an	
13	opportunity to I think that maybe there's some	
14	clarity that needs to be made here. It's stated clearly	
15		
16	MR. SAPORITO: Mr. Chairman, I object.	
17	There's no question before this witness. He's just	
18	making a statement.	
19	MR. REHWINKEL: I don't mind if Mr. Deason	
20	wants to clarify. I appreciate Mr. Saporito's well,	
21	well-reasoned objection, but I don't mind if Mr. Deason	
22		
23	THE WITNESS: With the Chairman's indulgence,	
24	it'll take just a moment.	
25	CHAIRMAN BRISÉ: Sure. Go right ahead.	

THE WITNESS: On page 2, line 9 and 10 of my testimony, I clearly state the determination of what constitutes the public interest is left to the discretion of the Commission.

That's the way I read the statute as a non-attorney and the way that I felt like the Commission has treated settlements in the past. And not only that, has engaged in its overall responsibilities to regulate in the public interest.

BY MR. REHWINKEL:

Q Okay. So following up on that statement, you quote on page 2, lines, beginning on line 15, from the 2005 FPL rate case order; correct?

A Yes.

Q And you quote on lines, starting on lines 20 through 23, the statement, in conclusion, we find the stipulation and settlement establishes rates that are fair, just, and reasonable, and that approval of the stipulation and settlement is in the public interest; is that right?

A Yes.

Q And that's a direct quote from the order; right?

A Yes.

Q But you would not agree with me that the

public interest is a conclusion, and the standard to reach that conclusion is whether the rates resulting are fair, just, and reasonable?

A No. I think I've already answered that question.

Q So the plain language of this sentence doesn't change your view about that?

A That's correct. I interpret this to mean that the Commission made a determination that the rates resulting from the settlement would be fair, just, and reasonable. And, in addition, the Commission approved the stipulation and settlement because it was found to be in the public interest.

Q Okay. On page 3 of your testimony, quoting from the same order on line 11 through 15, you identify what you call a long-standing policy, you identify a long-standing policy of encouraging settlements; right?

A Yes.

Q Now isn't it true that this policy evolved in an environment where 100% of the cases that settled where the Public Counsel was an intervened party, he either supported or did not oppose the settlement that the Commission considered in this, developing this policy?

A I agree that of the settlements that were

approved, that the Public Counsel was a signatory, and that the Commission, when I sat on the Commission, never had an opportunity to rule on a settlement in which the Public Counsel was not a signatory. However, there -- at least one case comes to mind in which a settlement was presented to the Commission in which the Public Counsel was the signatory and it was rejected.

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So I guess it just stands for the proposition that because the Public Counsel is or is not a signatory is not determinative of whether the settlement is in the public interest. Clearly that responsibility rests with the Commission to make that ultimate decision as to whether it is in the public interest.

- Q Tell me the case that you just referenced.
- A Mr. Rehwinkel, it was a case involving

 Northeast Telephone Company. I believe it was in the early '90s, maybe 1991 or 1992.
- **Q** Did it have something to do with the bill and keep surplus subsidy?
- A It may very well have, Mr. Rehwinkel. You're
 -- I'm not sure of all the details. I know that there
 was a settlement presented -- excuse me -- and the
 Commission rejected it.
- **Q** And what is the basis for the Commission's rejection?

1	A	It was determined that it was not in the
2	public i	nterest.
3	Q	That's all they said?
4	A	No. There is an order, Mr. Rehwinkel, and
5	Q	Do you have it with you?
6	A	If you'll give me a moment, I may.
7	Q	Okay.
8		(Pause.)
9	A	Yes, I have it, Mr. Rehwinkel.
10	Q	Okay. Tell me the, the order number.
11	A	25723.
12	Q	And what was the date?
13	A	February 14, 1992.
14	Q	Now you didn't cite this order in your
15	testimon	y; correct?
16	A	I did not cite this order.
17	Q	Have you seen this order cited in any of the
18	pleading	s filed by Florida Power & Light in this case?
19	A	Not to my recollection.
20	Q	Okay. Now has the Public Counsel ever
21	contende	d that because he signs a settlement that it's
22	automati	cally in the public interest?
23	A	Not to my knowledge, no.
24		* * * *
25		(Transcript continues in sequence in Volume

I	00526				
1	STATE OF FLORIDA)				
2	: CERTIFICATE OF REPORTER COUNTY OF LEON)				
3					
4	I, LINDA BOLES, RPR, CRR, Official Commission Reporter, do hereby certify that the foregoing				
5	proceeding was heard at the time and place herein stated.				
6					
7	IT IS FURTHER CERTIFIED that I stenographically reported the said proceedings; that the same has been transcribed under my direct supervision;				
8	and that this transcript constitutes a true transcription of my notes of said proceedings.				
9					
10	I FURTHER CERTIFY that I am not a relative, employee, attorney or counsel of any of the parties, nor am I a relative or employee of any of the parties'				
11	attorneys or counsel connected with the action, nor am I financially interested in the action.				
12					
13	DATED THIS 20th day of November, 2012.				
14					
15	Dinda Boles				
16	LINDA BOLES, RPR, CRR FPSC Official Commission Reporter				
17	(850) 413-6734				
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