



REGIONAL SERVICE CENTER

To: Commission Clerk, Office of Commission Clerk, Florida Public Service Commission

From: Michael McCullough, Chief Operating Officer at LeeSar in Fort Myers

Date: 06/02/2016

RE: Docket No. 160021-El (Quality of Service Hearings)

Dear Commission Clerk,

COMMISSION

2016 JUN -6 AM 9: 05

I am writing on behalf of LeeSar Incorporated in Fort Myers Florida. LeeSar is the Supply Chain Company for Lee Health, Sarasota Memorial Health System, Central Florida Health, and The Huntsville Health System (located in Huntsville AL).

We service eight large acute care hospitals here in Florida, numerous specialty facilities and urgent care facilities, as well as hundreds of physician offices, ambulatory surgery centers, and other non-acute medical offices.

The services that we offer are deep and broad and consist of medical/surgical supply distribution to these hospitals, pharmacy re-packaging and distribution, IV compounding, Culinary Services, and Centralized Sterile Processing of surgical instruments just to name a few.

I would say that we are one of FPL's top 5 customers in Lee County with regard to energy demand.

We are very pleased with the quality of service that we receive from FPL, and from their representative who serves our account, Mr. Richard Misner. Mr. Misner has worked closely with us on the following projects:

- 1. Our Thermal Energy Storage system, which has saved us a great deal of energy costs.
- 2. Arranging the re-directing of power services to our facility to accommodate a new construction project that is just now getting underway.
- 3. Helping guide us through the transition away from fluorescent/incandescent lighting to LED lighting; again saving us a great deal of money over the operational life of our facility.
- 4. Assisting us as needed specific to energy conservation and rebate programs.

Every dollar that LeeSar saves in energy expense is a dollar that can be used to serve our customers, the patients and caregivers in the county's we serve (Lee, Charlotte, Sarasota, Lake, Orange, Hendry, and Collier) and we value the assistance that FPL provides in helping us achieve this Mission.

Thank you,

Michael McCullough

Chief Operating Officer, LeeSar Inc.