FILED JUL 11, 2016 **DOCUMENT NO. 04437-16 FPSC - COMMISSION CLERK**



VIA MAIL

July 5, 2016

Florida Public Service Commission Office of Commission Clerk 2540 Shumard Oak Blvd. Tallahassee, FL 32399-0850



REDACTE



RE: Mix Networks, Inc. - Application for Authority to Provide Telecommunications Company Service within the State of Florida/Request for Confidential Treatment

Ladies and Gentlemen:

On behalf of Mix Networks, Inc. ("Mix Networks", or the "Company"), please find attached Mix Network's Application for Authority to Provide Telecommunications Company Service within the State of Florida. Also included is a check payable to the Florida Public Service Commission in the amount of \$500.00 for the application fee.

Mix Networks requests confidential treatment of the documents and information provided in Exhibit 4 of the Application pursuant to Section 364.183 (1) F.S., and FL PUC Rule § 25-22.006(5). The Application contains confidential financial information as defined by Section 364.183(3) F.S.

Accordingly, enclosed are the following documents:

- One (1) original copy of the Application, including all confidential materials;
- Two (2) edited/redacted copies of the Application made available for Public inspection.

An extra copy of this letter is enclosed to be date-stamped and returned to us in the self- addressed, postagepaid envelope. Should you have any questions regarding this Application, please contact me at mark@csilongwood.com or 407-260-1011.

Respectfully submitted, Mark Lammer Attorney-in-Fact Mix Networks, Inc.

Check received with fixing and forwarded to Piscal for deposit. Fiscal to forward deposit information to Records.

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AFD___ APA ECO **ENG** GCL IDM

COM

Bank of America ACH R/T 083100277 3188

DOLLARS

COMPLIANCE SOLUTIONS INC

740 FL CENTRAL PKWY STE 2028 LONGWOOD FL 32750-7653 407-260-1011 PHONE, 407-260-1033 FAX MARK@CSILONGWOOD.COM

Mix Networks, Inc FEIN: 20-0703458

07/05/2016

PAY TO THE ORDER OF

Florida Public Service Commission

*500.00

Florida Public Service Commission ATTENTION: Fiscal Services 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

MEMO

CLEC Applications Fee

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COMPLIANCE SOLUTIONS INC

3188

Florida Public Service Commission

07/05/2016 *500.00

Mix Networks, Inc FEIN: 20-0703458

CLEC Applications Fee

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Florida Public Service Commission

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CLEC Applications Fee

Mix Networks, Inc

*500.00

FLORIDA PUBLIC SERVICE COMMISSION OFFICE OF TELECOMMUNICATIONS

APPLICATION FORM FOR

AUTHORITY TO PROVIDE TELECOMMUNICATIONS COMPANY SERVICE WITHIN THE STATE OF FLORIDA

Instructions

- A. This form is used as an application for an original certificate and for approval of transfer of an existing certificate. In the case of a transfer, the information provided shall be for the transferee (See Page 8).
- B. Print or type all responses to each item requested in the application. If an item is not applicable, please explain.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. Once completed, submit the original and one copy of this form along with a non-refundable application fee of \$500.00 to:

Florida Public Service Commission Office of Commission Clerk 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6770

- E. A filing fee of \$500.00 is required for the transfer of an existing certificate to another company.
- F. If you have questions about completing the form, contact:

Florida Public Service Commission Office of Telecommunications 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6600

1.	This is an application for (check one):
	☑ Original certificate (new company).
	Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather that apply for a new certificate.
2.	Name of company: MIX Networks, Inc.
3.	Name under which applicant will do business (fictitious name, etc.):
	MIX Networks, Inc.
4.	Official mailing address:
	Street/Post Office Box: City: Lakeland State: Zip: 33803
5.	Florida address:
	Street/Post Office Box: 608 Robin Rd. City: Lakeland State: FL Zip: 33803
6.	Structure of organization:
	☐ Individual ☐ Corporation ☐ Foreign Corporation ☐ Foreign Partnership ☐ General Partnership ☐ Limited Partnership ☐ Other, please specify:

<u>lf in</u>	<u>idividual,</u> provide:	
	Name:	
	Title:	
	Street/Post Office Box:	
	City:	
	State:	
	Zip:	
	Telephone No.:	
	Fax No.:	
	E-Mail Address:	
	Website Address:	
7.	Florida Secretary of State of See Exhibit 1 Certificate of See Exhibit 1 C	
8.		vide proof of authority to operate in Florida. The Florida e registration number is: N/A
9.		I/b/a), provide proof of compliance with fictitious name b) to operate in Florida. The Florida Secretary of State number is: N/A
10.		rship, please proof of registration to operate in Florida. Ite registration number is: N/A
11.	<u>If a partnership</u> , provide na partnership agreement.	ame, title and address of all partners and a copy of the
	Name:	
	Title:	
	Street/Post Office Box:	
	City:	
	State:	
	Zip:	
	Telephone No.:	
	Fax No.:	
	E-Mail Address:	
	Website Address:	

12. <u>If a foreign limited partnership</u>, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is: N/A

- 13. Provide F.E.I. Number: 20-0703458
- 14. Who will serve as liaison to the Commission in regard to the following?
 - (a) The application:

Name:	Mark Lammert
Title:	Tax Preparer for Company
Street Name & Number:	242 Rangeline Rd.
Post Office Box:	
City:	Longwood
State:	FL
Zip:	32750
Telephone No.:	407-260-1011
Fax No.:	407-260-1033
E-Mail Address:	mark@csilongwood.com
Website Address:	www.csilongwood.com
, ,	t for the ongoing operations of the company:
***************************************	Louie M. Holmes II
Title:	President/CEO
Street Name & Number:	608 Robin Rd.
Post Office Box:	
City:	Lakeland
State:	
Zip:	33803
Telephone No.:	863-582-0260
	863-647-5192
E-Mail Address:	lmh@mixnetworks.com
Website Address:	www.mixnetworks.com
(c) Where will you official schedule (a/k/a tariffs or p	lly designate as your place of publicly publishing your price lists)?
☐ Florida Public Serv	rice Commission
☐ Website – Website	address:

⊘ Other – Please provide address: 608 Robin Rd., Lakeland, FL 33803

15.	List the states in which the applicant:
	(a) has operated as a telecommunications company.
	California, Indiana
	(b) has applications pending to be certificated as a telecommunications company.
	None
	(c) is certificated to operate as a telecommunications company.
	California (U-1404), Indiana (Cause 44730)
	(d) has been denied authority to operate as a telecommunications company and the circumstances involved.
	None
	(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.
	None
	(f) has been involved in civil court proceedings with another telecommunications entity, and the circumstances involved.
	None
16.	Have any of the officers, directors, or any of the ten largest stockholders previously been:
	(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. \square Yes \boxtimes No
	If yes, provide explanation.

. . .

(b) granted or denied a certificate in the State of Florida (this includes active and canceled certificates). \square Yes \boxtimes No
If yes, provide explanation and list the certificate holder and certificate number.
(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. \square Yes $\ igtimes$ No
If yes, give name of company and relationship. If no longer associated with company, give reason why not.

17. Submit the following:

- (a) <u>Managerial capability</u>: resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume. Please see Exhibit 2
- (b) <u>Technical capability:</u> resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume. **Please see Exhibit 3**
- (c) <u>Financial Capability</u>: applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:
 - 1. the balance sheet.
 - 2. income statement, and
 - 3. statement of retained earnings.

Note: It is the applicant's burden to demonstrate that it possesses adequate managerial capability, technical capability, and financial capability. Additional supporting information can be supplied at the discretion of the applicant.

Please see Exhibit 4

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of telecommunications company service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

I understand that any false statements can result in being denied a certificate of authority in Florida.

COMPANY OWNER OR OFFICER

Print Name:	Louie M. Holmes II	
Title:	President/CEO	
Telephone No.:	863-582-0260	
E-Mail Address:	lmh@mixnetworks.com	

Exhibit 1 Proof of Authority to Operate in Florida

State of Florida Department of State

I certify from the records of this office that MIX NETWORKS, INC. is a corporation organized under the laws of the State of Florida, filed on February 10, 2004, effective February 5, 2004.

The document number of this corporation is P04000027131.

I further certify that said corporation has paid all fees due this office through December 31, 2015, that its most recent annual report/uniform business report was filed on March 24, 2015, and that its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capital, this the Twelveth day of January, 2016



Secretary of State

Tracking Number: CU4552906715

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication

Exhibit 2

Managerial Capability

Louie Holmes, President and CEO

With over 25 years of telecommunications experience, Louie was the founding employee of the company and has played a significant role in its growth. In his position as President and CEO of Mix Networks, Inc., Holmes presides over the operations, legal, and product areas. Since the company was started 13 years ago, it has grown to provide a full range of VoIP-based communication services including design, delivery, and support of complex telecommunications deployments. MIX Networks currently services more than 30,000 endpoints and has well over 170,000 phone numbers actively deployed.

Prior to MIX Networks, Inc., Mr. Holmes founded TelCel Communications, Inc. He also was Vice President – Alternate Channels for Paetec Communications, Inc. a former CLEC in Florida

Mr. Holmes is a graduate of the University of Alabama with a degree in Marketing and Strategic Management.

Tracy Shirley, Controller

Tracy Shirley has served as Controller for Mix Networks since the company was founded 13 years ago. Mr. Shirley has responsibility for all of the financial operations of the company including billing, accounts receivable, accounts payable, and directs the preparation of the budget and financial forecasts.

Prior to joining Mix Networks, Mr. Shirley worked as an Accountant at Tedder, Grimsley, and Company, CPA firm in Lakeland, Florida.

Exhibit 3
Technical Capability

John Turner, Director of Operations

As the Director of Operations, John Turner focuses on operational efficiencies and cohesiveness across all departments within the organization. Prior to joining Mix Networks, John was a Mechanical Engineer that specialized in DOD (Department of Defense) and NQA1 (Nuclear Quality Assurance) Projects.

Mr. Turner is a graduate of the Pennsylvania State University and has a degree in Mechanical Engineering.

Blake McKeeby, Senior Technical Manager

Blake brings over 10 years of experience as a VoIP engineer specializing in network management, systems integration, and development. Mr. McKeeby oversees day to day operations of MIX Network's full range of VoIP-based communication services including Hosted PBX/Centrex, SIP Trunking, PSTN Termination, as well as implementation and deployment of all other products and services.

Prior to joining Mix Networks, Blake was a Voice Engineer at IP2Business.

Mr. McKeeby is a graduate of Vanderbilt University with a degree in Computer Science.

Exhibit 4
Financial Capability