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[www.stjoegas.com](http://www.stjoegas.com)

August 9, 2019

E-Portal

Adam J. Teitzman, Commission Clerk  
Florida Public Service Commission  
2540 Shumard Oak Boulevard  
Tallahassee, Florida 32399-0850

Re: Docket No. 20190004-GU

Dear Mr. Teitzman:

Attached for electronic filing, please find St Joe Natural Gas Company's Petition for approval of its Conservation Cost Recovery Factor to be applied to customer bills during the twelve-month period ending December 31, 2020.

1. Schedules C-1 through C-4
2. Direct Testimony of Debbie Stitt

Thank you for your assistance.

Very truly yours,

Debbie Stitt  
Energy Conservation Analyst

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Conservation Cost )  
Recovery Clause )  
\_\_\_\_\_ )

Docket No. 20190004-GU  
Submitted for filing  
August 9, 2019

PETITION OF ST JOE NATURAL GAS COMPANY, INC.  
FOR APPROVAL OF PROPOSED CONSERVATION COST  
RECOVERY CHARGES

=====

St. Joe Natural Gas Company, Inc. ("SJNG") by and through its undersigned officer, hereby petitions the Commission for approval of its proposed conservation cost recovery factors and amounts as further identified below. In support, hereof the company states:

1. The Name of the petitioner and the mailing address of its principal office is:

St. Joe Natural Gas Company, Inc.  
P.O. Box 549  
Port St. Joe, Florida 32457-0549

2. The name and mailing address of the person authorized to receive notices and communications to this petition is:

Debbie Stitt, Energy Conservation Analyst  
St. Joe Natural Gas Company, Inc.  
P.O. Box 549  
Port St. Joe, Florida 32457-0549

3. Pursuant to the requirements of this docket, SJNG has prepared testimony and the conservation true-up forms supplied by the Commission Staff in a manner consistent with the Staff's instructions.

4. The Conservation Cost Recovery Factor was calculated in accordance with the methodology which has been previously approved by the Commission in this docket. The factor is designed to recover the projected conservation program expenses of **SJNG** for the twelve-month period ending December 31, 2020 adjusted for the net true-up (which includes the estimated conservation true-up for the Twelve-month period ending December 31, 2019), as well as interest calculated in accordance with the methodology established by the Commission.

5. **SJNG** projects total conservation program expenses, net of all program revenue of **\$189,125** for the twelve-month period ending December 31, 2020. The estimated net true-up for the twelve months ending December 31, 2019 is an **under-recovery** of **\$163,454**. After increasing the projected conservation expenses by the amount of this **under-recovery**, a total of **\$352,579** remains to be collected during the twelve months ending December 31, 2020. Dividing this total by the projected sales for the period by **1,203,039** therms, and expanding for taxes, results in the conservation adjustment factor of **\$0.77770** per therm for RS-1, **\$0.46887** per therm for RS-2, **\$0.35818** per therm for RS-3, **\$0.30848** per therm for GS-1, **\$0.14838** per therm for GS-2, and **\$0.07855** per therm for GS-4/FTS-4 respectively which **SJNG** seeks approval in this petition.

St. Joe Natural Gas Company, Inc.  
Docket No. 20190004-GU  
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Page 3

The calculation of these factors per therm is contained in the Commission prescribed worksheets filed with this petition.

WHEREFORE, **St. Joe Natural Gas Company, Inc.** requests that this Commission enter its order approving the above conservation cost recovery factors to be applied to the appropriate customer bills during the twelve-month period ending December 31, 2020 and to customer bills thereafter until other conservation cost recovery factors are approved by the Commission.

Dated this 9th day of August 2019.

Andy Shoaf, V-President  
St. Joe Natural Gas Company, Inc.  
P.O. Box 549  
Port St. Joe, Florida 32457-0549  
(850) 229-8216 x208

1                   BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

2   In Re:  Conservation Cost    )  
3            Recovery Clause     )  
4            \_\_\_\_\_          )

Docket No.20190004-GU  
Submitted for Filing  
August 9, 2019

5                   DIRECT TESTIMONY OF DEBBIE STITT ON BEHALF OF  
6                   ST. JOE NATURAL GAS COMPANY, INC.

7   Q.   Please state your name, business address, by whom you  
8        are employed and in what capacity.

9   A.   Debbie Stitt, 301 Long Avenue, Port St. Joe, Florida  
10       32456, St Joe Natural Gas Company in the capacity of  
11       Energy Conservation Analyst.

12  Q.   What is the purpose of your testimony?

13  A.   My purpose is to submit the known and projected expenses and  
14       revenues associated with SJNG's conservation programs incurred  
15       in January thru July **2019** and projection costs to be incurred  
16       from August **2019** through December **2019**.  It will also include  
17       projected conservation costs for the period January 1, **2020**  
18       through December 31, **2020** with a calculation of the conservation  
19       adjustment factors to be applied to the customers' bills during  
20       the January 1, **2020** through December 31, **2020** period.

21  Q.   Have you prepared any exhibits in conjunction with your testimony?

22  A.   Yes, I have prepared and filed to the Commission the **9th** day of  
23       **August 2019** Schedule C-1 prescribed by the Commission Staff  
24       which has collectively been titled Energy Conservation Adjustment  
25       Summary of Cost Recovery Clause Calculation for months January

1           1, 2020 through December 31, 2020 for identification.

2       Q.   What Conservation Adjustment Factor does St. Joe Natural Gas  
3           seek approval through its petition for the twelve-month period  
4           ending December 31, 2020?

5       A.   \$.77770 per therm for RS-1, \$.46887 per therm for RS-2, and  
6           \$.35818 per therm for RS-3, \$.30848 per therm for GS-1, \$.14838  
7           per therm for GS-2, and \$.07855 per therm for GS-4/FTS-4

8       Q.   Does this conclude your testimony?

9       A.   Yes.

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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Conservation Cost )  
Recovery )  
\_\_\_\_\_ )

Docket No. 20190004-GU  
Submitted for Filing  
August 9, 2019

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that true and correct copies of the foregoing testimony have been furnished by electronic mail to the following parties of record this 9th day of August 2019.

Sebring Gas System, Inc.  
Jerry H. Melendy, Jr.  
3515 U.S. Hwy 27 South  
Sebring, Fl 33870  
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Florida City Gas  
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Peoples Gas System  
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[ewade@southernco.com](mailto:ewade@southernco.com)

Stephanie Cuello  
Kelley Corbari  
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ENERGY CONSERVATION ADJUSTMENT  
SUMMARY OF COST RECOVERY CLAUSE CALCULATION  
MONTHS: JANUARY 2020 THROUGH DECEMBER 2020

1. TOTAL INCREMENTAL COSTS (SCHEDULE C-2, PAGE 1)	189,125
2. TRUE-UP (SCHEDULE C-3, PAGE 4, LINE 11)	163,454
3. TOTAL (LINE 1 AND LINE 2)	352,579

RATE SCHEDULE	BILLS	THERM SALES	CUSTOMER CHARGE REVENUES	DELIVERY CHARGE	TOTAL CUST. & DELIVERY CHG REVENUE	ECCR REVENUES	ECCR AS % OF TOTAL REVENUES	DOLLARS THERM	TAX FACTOR	CONSERV FACTOR
RS-1	14,907	118,229	193,791	153,241	347,032	91,487	26.36259%	0.77381	1.00503	0.77770
RS-2	11,812	210,208	188,992	183,003	371,995	98,067	26.36259%	0.46653	1.00503	0.46887
RS-3	6,699	214,963	133,980	156,620	290,600	76,610	26.36259%	0.35639	1.00503	0.35818
GS-1	2,062	82,773	41,240	55,131	96,371	25,406	26.36259%	0.30693	1.00503	0.30848
GS-2	448	229,188	31,360	96,990	128,350	33,836	26.36259%	0.14764	1.00503	0.14838
FTS4/GS-4	24	347,678	48,000	55,072	103,072	27,173	26.36259%	0.07815	1.00503	0.07855
FTS-5	0	0	0	0	0	0	26.36259%	#DIV/0!	1.00503	#DIV/0!
TOTAL	35,952	1,203,039	637,363	700,057	1,337,420	352,579				



ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM  
JANUARY 2020 THROUGH DECEMBER 2020

<u>PROGRAM</u>	<u>CAPITAL INVEST</u>	<u>PYROLL &amp; BENEFITS</u>	<u>MATERLS. &amp; SUPPLIES</u>	<u>ADVERT</u>	<u>INCENTIVES</u>	<u>OUTSIDE SERVICES</u>	<u>VEHICLE</u>	<u>OTHER</u>	<u>TOTAL</u>
1 RESIDENTIAL NEW CONSTRUCTION	0	0	0	0	53,650	0	0	0	53,650
2 RESIDENTIAL APPL. REPLACEMENT	0	0	0	0	16,525	0	0	0	16,525
3 RESIDENTIAL APPL. RETENTION	0	0	0	0	118,950	0	0	0	118,950
4 LARGE FOOD SERVICE COMMERCIAL	0	0	0	0	0	0	0	0	0
5 COMMERCIAL HOSPITALITY AND LODGING	0	0	0	0	0	0	0	0	0
6 (INSERT NAME)	0	0	0	0	0	0	0	0	0
7 (INSERT NAME)	0	0	0	0	0	0	0	0	0
8 (INSERT NAME)	0	0	0	0	0	0	0	0	0
9 (INSERT NAME)	0	0	0	0	0	0	0	0	0
10 (INSERT NAME)	0	0	0	0	0	0	0	0	0
11 (INSERT NAME)	0	0	0	0	0	0	0	0	0
PROGRAM COSTS	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>189,125</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>189,125</u>

ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM  
JANUARY 2019 THROUGH DECEMBER 2019

PROGRAM	<u>CAPITAL INVEST</u>	<u>PYROLL &amp; BENEFITS</u>	<u>MATERLS. &amp; SUPPLIES</u>	<u>ADVERT</u>	<u>INCENTIVES</u>	<u>OUTSIDE SERVICES</u>	<u>VEHICLE</u>	<u>OTHER</u>	<u>TOTAL</u>
1 RESIDENTIAL NEW CONSTRUCTION									
A. ACTUAL	0	0	0	0	22,000	0	0	0	22,000
B. ESTIMATED	0	0	0	0	11,000	0	0	0	11,000
TOTAL	0	0	0	0	33,000	0	0	0	33,000
2 RESIDENTIAL APPL. REPLACEMENT									
A. ACTUAL	0	0	0	0	24,875	0	0	0	24,875
B. ESTIMATED	0	0	0	0	10,000	0	0	0	10,000
TOTAL	0	0	0	0	34,875	0	0	0	34,875
3 RESIDENTIAL APPL. RETENTION									
A. ACTUAL	0	0	0	0	131,650	0	0	0	131,650
B. ESTIMATED	0	0	0	0	57,400	0	0	0	57,400
TOTAL	0	0	0	0	189,050	0	0	0	189,050
4 LARGE FOOD SERVICE COMMERCIAL									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
TOTAL	0	0	0	0	0	0	0	0	0
5 COMMERCIAL HOSPITALITY AND LODGING									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
TOTAL	0	0	0	0	0	0	0	0	0
6 (INSERT NAME)									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
SUB-TOTAL	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>256,925</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>256,925</u>

ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM  
JANUARY 2019 THROUGH DECEMBER 2019

PROGRAM NAME	<u>CAPITAL INVEST</u>	<u>PYROLL &amp; BENEFITS</u>	<u>MATERLS. &amp; SUPPLIES</u>	<u>ADVERT</u>	<u>INCENTIVES</u>	<u>OUTSIDE SERVICES</u>	<u>VEHICLE</u>	<u>OTHER</u>	<u>TOTAL</u>
SUB-TOTAL - PREVIOUS PAGE	0	0	0	0	256,925	0	0	0	256,925
7. A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
(INSERT NAME 1-30 LETTERS)	0	0	0	0	0	0	0	0	0
(INSERT NAME)									
8. A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
(INSERT NAME 1-30 LETTERS)	0	0	0	0	0	0	0	0	0
(INSERT NAME)									
9. A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
(INSERT NAME 1-30 LETTERS)	0	0	0	0	0	0	0	0	0
(INSERT NAME)									
10. A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
(INSERT NAME)									
11. A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
<b>TOTAL</b>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>256,925</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>256,925</u>



ENERGY CONSERVATION ADJUSTMENT  
JANUARY 2019 THROUGH DECEMBER 2019

	JAN 2019	FEB 2019	MAR 2019	APR 2019	MAY 2019	JUN 2019	JUL 2019	AUG 2019	SEP 2019	OCT 2019	NOV 2019	DEC 2019	TOTAL
CONSERVATION REVS.													
RCS AUDIT FEES													
a. OTHER PROG. REV.													
b.													
c.	-19,290	-17,678	-11,938	-11,096	-8,477	-8,591	-6,705	-9,928	-11,119	-10,188	-12,648	-14,584	-142,242
CONSERV. ADJ REV. (NET OF REV. TAXES)													
TOTAL REVENUES	-19,290	-17,678	-11,938	-11,096	-8,477	-8,591	-6,705	-9,928	-11,119	-10,188	-12,648	-14,584	-142,242
PRIOR PERIOD TRUE-UP NOT APPLIC. TO PERIOD	3,845	3,845	3,845	3,845	3,845	3,845	3,845	3,845	3,845	3,845	3,845	3,845	46,143
CONSERVATION REVS. APPLIC. TO PERIOD	-15,445	-13,833	-8,092	-7,251	-4,632	-4,746	-2,860	-6,083	-7,273	-6,342	-8,802	-10,739	-96,099
CONSERVATION EXPS. (FORM C-3, PAGE 3)	25,350	28,750	29,475	4,450	36,200	15,425	19,275	19,600	19,600	19,600	19,600	19,600	256,925
TRUE-UP THIS PERIOD	9,905	14,917	21,383	-2,801	31,568	10,679	16,415	13,517	12,327	13,258	10,798	8,861	160,826
INTEREST THIS PERIOD (C-3,PAGE 5)	115	130	160	171	192	226	235	247	264	281	297	308	2,628
TRUE-UP & INT. BEG. OF MONTH	52,976	59,151	70,353	88,050	81,575	109,491	116,550	129,355	139,274	148,020	157,714	164,963	
PRIOR TRUE-UP COLLECT./(REFUND.)	-3,845	-3,845	-3,845	-3,845	-3,845	-3,845	-3,845	-3,845	-3,845	-3,845	-3,845	-3,845	
END OF PERIOD TOTAL NET TRUE-UP	59,151	70,353	88,050	81,575	109,491	116,550	129,355	139,274	148,020	157,714	164,963	170,287	163,454

CALCULATION OF TRUE-UP AND INTEREST PROVISION  
JANUARY 2019 THROUGH DECEMBER 2019

	JAN 2019	FEB 2019	MAR 2019	APR 2019	MAY 2019	JUN 2019	JUL 2019	AUG 2019	SEP 2019	OCT 2019	NOV 2019	DEC 2019	TOTAL
INTEREST PROVISION													
BEGINNING TRUE-UP	52,976	59,151	70,353	88,050	81,575	109,491	116,550	129,355	139,274	148,020	157,714	164,963	
END. T-UP BEFORE INT.	59,036	70,222	87,890	81,404	109,298	116,325	129,120	139,027	147,755	157,432	164,666	169,978	
TOT. BEG. & END. T-UP	112,012	129,373	158,243	169,454	190,874	225,815	245,671	268,382	287,030	305,452	322,379	334,941	
AVERAGE TRUE-UP	56,006	64,686	79,121	84,727	95,437	112,908	122,835	134,191	143,515	152,726	161,190	167,470	
INT. RATE-FIRST DAY OF REPORTING BUS. MTH	2.50%	2.42%	2.42%	2.43%	2.42%	2.42%	2.38%	2.21%	2.21%	2.21%	2.21%	2.21%	
INT. RATE-FIRST DAY OF SUBSEQUENT BUS. MTH	2.42%	2.42%	2.43%	2.42%	2.42%	2.38%	2.21%	2.21%	2.21%	2.21%	2.21%	2.21%	
TOTAL	4.92%	4.84%	4.85%	4.85%	4.84%	4.80%	4.59%	4.42%	4.42%	4.42%	4.42%	4.42%	
AVG INTEREST RATE	2.46%	2.42%	2.43%	2.43%	2.42%	2.40%	2.30%	2.21%	2.21%	2.21%	2.21%	2.21%	
MONTHLY AVG. RATE	0.21%	0.20%	0.20%	0.20%	0.20%	0.20%	0.19%	0.18%	0.18%	0.18%	0.18%	0.18%	
INTEREST PROVISION	\$115	\$130	\$160	\$171	\$192	\$226	\$235	\$247	\$264	\$281	\$297	\$308	\$2,628

PROGRAM TITLE:

RESIDENTIAL NEW CONSTRUCTION

PROGRAM DESCRIPTION:

This program is designed to increase the number of high priority firm natural gas customers in the new construction market. Incentives are offered in the form of cash allowances to assist builders in defraying the additional costs associated with natural gas appliance installations.

<u>APPLIANCE LOAD</u>	<u>ALLOWANCE</u>
GAS HEATING	\$500.00
GAS WATER HEATING	\$350.00
GAS CLOTHES DRYER	\$100.00
GAS RANGE	\$150.00
GAS TANKLESS W/HEATER	\$550.00
	<u>\$1,650.00</u>

PROGRAM PROJECTIONS FOR:

JANUARY 2019 THROUGH DECEMBER 2020

	<u>GAS WATER HEATING</u>	<u>GAS HEATING</u>	<u>GAS DRYER</u>	<u>GAS RANGE</u>	<u>GAS TANKLESS W/H</u>
JANUARY 2019 - DECEMBER 2019(12 MTHS)	7	7	5	23	42
JANUARY 2020 - DECEMBER 2020 (12 MTHS)	23	24	10	45	47

PROGRAM FISCAL EXPENSES FOR:

JANUARY 2019 - DECEMBER 2020

JANUARY 19 - JULY 19	ACTUAL EXPENSES	19,250.00	33,000.00
AUGUST 19 - DECEMBER 19	ESTIMATED EXPENSES	13,750.00	
JANUARY 2020 - DECEMBER 2020	ESTIMATED EXPENSES	53,650.00	

PROGRAM PROGRESS SUMMARY:

New construction is very limited in St Joe Natural Gas's service territory. By far the majority of new construction is by custom design where the owner specified to the builder the type of energy desired.

PROGRAM TITLE: RESIDENTIAL APPLIANCE REPLACEMENT PROGRAM

PROGRAM DESCRIPTION: This program is designed to promote the replacement of electric resistance appliances with energy efficient natural gas heaters, water heaters, air conditioners, dryers, ranges and tankless water heaters. Incentives are offered in the form of cash allowances to assist in defraying the additional costs in purchasing and installing natural gas appliances.

APPLIANCE LOAD	ALLOWANCE
GAS HEATING	\$725.00
GAS WATER HEATING	\$500.00
GAS CLOTHES DRYER	\$150.00
GAS RANGE	\$200.00
GAS TANKLESS W/HEATER	\$675.00
	<u>\$2,250.00</u>

PROGRAM PROJECTIONS FOR: JANUARY 2019 THROUGH DECEMBER 2020

	GAS WATER HEATING	GAS HEATING	GAS DRYER	GAS RANGE	GAS TANKLESS W/H
JANUARY 2019 - DECEMBER 2019(12 MTHS)	8	4	9	15	35
JANUARY 2020 - DECEMBER 2020 (12 MTHS)	5	1	2	11	16

PROGRAM FISCAL EXPENSES FOR: JANUARY 2019 THROUGH DECEMBER 2020

JANUARY 19 - JULY 19	ACTUAL EXPENSES	22,375.00	34,875.00
AUGUST 19 - DECEMBER 19	ESTIMATED EXPENSES	12,500.00	
JANUARY 2020 - DECEMBER 2020	ESTIMATED EXPENSES	16,525.00	

PROGRAM PROGRESS SUMMARY: Replacement of electric appliances with natural gas appliances continues to be well received by ratepayers in St Joe Natural Gas Company's service territory.

PROGRAM TITLE: RESIDENTIAL APPLIANCE RETENTION PROGRAM

PROGRAM DESCRIPTION: This program is designed to encourage homeowners with existing natural gas appliances to retain natural gas when the existing appliances fail, or are otherwise replaced. The proposed retention program includes allowances for natural gas water heater, heating, clothes drying, range, and tankless water heating systems.

APPLIANCE LOAD	ALLOWANCE
GAS HEATING	\$500.00
GAS WATER HEATING	\$350.00
GAS CLOTHES DRYER	\$100.00
GAS RANGE	\$100.00
GAS TANKLESS W/HEATER	\$550.00
	<u>\$1,600.00</u>

PROGRAM PROJECTIONS FOR: JANUARY 2019 - DECEMBER 2020

	GAS WATER HEATING	GAS HEATING	GAS DRYER	GAS RANGE	GAS TANKLESS W/H
JANUARY 2019 - DECEMBER 2019(12 MTHS)	180	49	71	92	155
JANUARY 2020 - DECEMBER 2020 (12 MTHS)	170	35	27	35	65

PROGRAM FISCAL EXPENSES FOR: JANUARY 2019 THROUGH DECEMBER 2020

JANUARY 19 - JULY 19	ACTUAL EXPENSES	117,300.00	189,050.00
AUGUST 19 - DECEMBER 19	ESTIMATED EXPENSES	71,750.00	
JANUARY 2020 - DECEMBER 2020	ESTIMATED EXPENSES	118,950.00	

PROGRAM PROGRESS SUMMARY: The Company recognizes that the cost to retain an existing customer is significantly lower than the cost to add a new customer. The proposed retention allowances will strengthen the Company's ability to retain existing gas customers and avoid the removal of services. This program has been well received by the customers as well.

PROGRAM TITLE: LARGE FOOD SERVICE COMMERCIAL CONSERVATION REBATE PROGRAM

PROGRAM DESCRIPTION: This program is designed to encourage owners and operators of large food service restaurants to purchase energy efficient natural gas appliances through the offering of commercial appliance rebates. Commercial large food service customers are defined as establishments primarily engaged in the retail sale of prepared food and drinks for on-premise with an annual consumption of greater than 9,000 therms. The rebates offered within this program are depicted below:

<u>APPLIANCE LOAD</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$1,500.00
FRYER	\$3,000.00
GAS RANGE	\$1,500.00
GAS TANKLESS W/HEATER	\$2,000.00
	<u>\$8,000.00</u>

PROGRAM PROJECTIONS FOR: JANUARY 2019 - DECEMBER 2020

	<u>WATER</u>	<u>FRYER</u>	<u>RANGE</u>	<u>TANKLESS W/H</u>
JANUARY 2019 - DECEMBER 2019(12 MTHS)	0	0	0	0
JANUARY 2020 - DECEMBER 2020 (12 MTHS)	0	0	0	0

PROGRAM FISCAL EXPENSES FOR: JANUARY 2019 THROUGH DECEMBER 2020

JANUARY 19 - JULY 19	ACTUAL EXPENSES	0.00	0.00
AUGUST 19 - DECEMBER 19	ESTIMATED EXPENSES	0.00	
JANUARY 2020 - DECEMBER 2020	ESTIMATED EXPENSES	0.00	

PROGRAM PROGRESS SUMMARY: Since inception, only 11 (eleven) appliances have qualified for this program.

PROGRAM TITLE: COMMERCIAL HOSPITALITY AND LODGING

PROGRAM DESCRIPTION: This program is designed to encourage owners and operators of hospitality & lodging facilities to purchase energy efficient natural gas appliances through the offering of commercial appliance rebates. Commercial hospitality and lodging customers are defined as establishments known to the public as hotels or motels primarily engaged in providing lodging for the general public. The rebates offered are depicted below;

<u>APPLIANCE LOAD</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$1,500.00
FRYER	\$3,000.00
GAS RANGE	\$1,500.00
GAS TANKLESS W/HEATER	\$2,000.00
DRYER	\$1,500.00
	<u>\$9,500.00</u>

PROGRAM PROJECTIONS FOR: JANUARY 2019 THROUGH DECEMBER 2020

	<u>WATER</u>	<u>FRYER</u>	<u>RANGE</u>	<u>TANKLESS W/H</u>	<u>DRYER</u>
JANUARY 2019 - DECEMBER 2019(12 MTHS)	0	0	0	0	0
JANUARY 2020 - DECEMBER 2020 (12 MTHS)	0	0	0	0	0

PROGRAM FISCAL EXPENSES FOR: JANUARY 2019 THROUGH DECEMBER 2020

JANUARY 19 - JULY 19	ACTUAL EXPENSES	0.00	0.00
AUGUST 19 - DECEMBER 19	ESTIMATED EXPENSES	0.00	
JANUARY 2020 - DECEMBER 2020	ESTIMATED EXPENSES	0.00	

PROGRAM PROGRESS SUMMARY: Since inception, only three (3) appliance have qualified for this program.