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May 3, 2021

**-VIA ELECTRONIC FILING -**

Adam Teitzman  
Commission Clerk  
Florida Public Service Commission  
2540 Shumard Oak Blvd.  
Tallahassee, FL 32399-0850

**Re: Docket No. 20210002-EG**

Dear Mr. Teitzman:

Attached for electronic filing in the above docket are (i) Florida Power & Light Company's ("FPL") Petition for Approval of Energy Conservation Cost Recovery Final True-Up for the Period Ending December 2020, (ii) the prepared testimony of FPL witness Renae B. Deaton and (iii) the prepared testimony and exhibit of FPL witness Anita Sharma.

Please contact me if you have or your Staff has any questions regarding this filing.

Sincerely,

s/ Maria Jose Moncada  
Maria Jose Moncada

**Attachments**

cc: Counsel for Parties of Record (w/ attachments)

**BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

In re: Energy Conservation Cost Recovery  
Clause

Docket No: 20210002-EG

Filed: May 3, 2021

**FLORIDA POWER & LIGHT COMPANY'S PETITION  
FOR APPROVAL OF ENERGY CONSERVATION COST RECOVERY  
TRUE-UP FOR THE PERIOD JANUARY 2020 THROUGH DECEMBER 2020**

Pursuant to Order No. PSC-2021-0075-PCO-EG, Florida Power & Light Company (“FPL”) petitions the Florida Public Service Commission (“Commission”) for approval of an over-recovery of \$2,529,096 as FPL’s final net true-up amount for the January 2020 through December 2020 Energy Conservation Cost Recovery (“ECCR”) period. In support of this Petition, FPL states as follows:

1. FPL is a public utility subject to the Commission’s jurisdiction pursuant to Chapter 366, Florida Statutes. Pursuant to Section 366.82, Florida Statutes, and Rule 25-17.015, Florida Administrative Code (“F.A.C.”), FPL has an ECCR clause through which it recovers its reasonable and prudent un-reimbursed costs for conservation audits, conservation programs, and the implementation of FPL’s conservation plan. FPL has substantial interests in the proper calculation and recovery of its ECCR factor and the final true-up, which is used in the computation of FPL’s ECCR factor.

2. Rule 25-17.015(1)(a), F.A.C., provides in part that each utility seeking conservation recovery must file “[a]n annual final true-up showing the common costs, individual program costs and revenues, and actual total ECCR revenues for the most recent 12-month historical period from January 1 through December 31 that ends prior to the annual ECCR proceedings,” along with a summary comparison of the actual costs and revenues reported to the costs and revenues previously estimated for the same period. This filing, including the testimony

and exhibits of FPL witnesses Renae B. Deaton and Anita Sharma filed contemporaneously with this Petition, satisfies these requirements.

3. FPL seeks Commission approval of an over-recovery of \$2,529,096 as the final net true-up amount for the period January 2020 through December 2020. The calculation for FPL's final net true-up for January 2020 through December 2020 was performed consistently with prior true-up calculations approved by the Commission in predecessor ECCR dockets, and those calculations and the supporting documentation are contained in Exhibit AS-1, an exhibit co-sponsored by witnesses Anita Sharma and Renae B. Deaton. Exhibit AS-1 consists of (a) the ECCR True-Up Reporting Forms that FPL and other utilities were directed to file by the Commission's Electric & Gas Department memorandum dated April 14, 1982, (b) explanatory supplements to certain of those forms, (c) a complete list of account and subaccount numbers used for ECCR as required by Rule 25-17.015(3), F.A.C., and (d) documentation necessary to support claimed energy savings in conservation advertising as required by Rule 25-17.015(5), F.A.C.

4. As reflected on Schedule CT-1 of Exhibit AS-1, the net true-up for the period January 2020 through December 2020 is an over-recovery of \$2,529,096, which is the difference between the actual true-up over-recovery of \$4,768,847 and the actual/estimated true-up over-recovery of \$2,239,751. This \$2,529,096 net over-recovery is the amount that should be refunded during FPL's next annual ECCR period.

5. The approval of FPL's final ECCR net true-up over-recovery of \$2,529,096 for the period January 2020 through December 2020 is in the public interest. Section 366.82, Florida Statutes, and Rule 25-17.015, F.A.C., entitle FPL to relief.

WHEREFORE, FPL respectfully requests that the Commission approve an over-recovery of \$2,529,096 as the final net true-up amount for the January 2020 through December 2020

period, and that the approved final net true-up amount be carried over and reflected in FPL's 2022 ECCR factors.

Respectfully submitted,

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By: s/Maria Jose Moncada  
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Florida Bar No. 0773301

**CERTIFICATE OF SERVICE**  
**Docket No. 20210002-EG**

I **HEREBY CERTIFY** that a true and correct copy of the foregoing has been furnished by electronic service mail on this 3rd day of May 2021 to the following persons:

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By: s/ Maria Jose Moncada  
Maria Jose Moncada  
Florida Bar No. 0773301

1 **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2 **FLORIDA POWER & LIGHT COMPANY**

3 **TESTIMONY OF RENAE B. DEATON**

4 **DOCKET NO. 20210002-EG**

5 **MAY 3, 2021**

6  
7 **Q. Please state your name and address.**

8 A. My name is Renae B. Deaton. My business address is Florida Power & Light  
9 Company, 700 Universe Boulevard, Juno Beach, Florida 33408.

10 **Q. By whom are you employed and in what capacity?**

11 A. I am employed by Florida Power & Light Company (“FPL” or the “Company”) as  
12 Senior Director, Cost Recovery and Wholesale Rates, in the Regulatory & State  
13 Governmental Affairs Department.

14 **Q. Please describe your educational background and professional experience.**

15 A. I hold a Bachelor of Science in Business Administration and a Master of Business  
16 Administration from Charleston Southern University. I have over 30 years’  
17 experience in retail and wholesale regulatory affairs, rate design and cost of  
18 service. Since joining FPL in 1998, I have held various positions in the rates and  
19 regulatory areas. Prior to my current position, I held the positions of Senior  
20 Manager of Cost of Service and Load Research and Senior Manager of Rate  
21 Design in the Rates and Tariffs Department. In 2016, I assumed my current  
22 position, where my duties include providing direction as to the appropriateness of

1 inclusion of costs through a cost recovery clause and the overall preparation and  
2 filing of all cost recovery clause documents including testimony and discovery.  
3 Prior to joining FPL, I was employed at the South Carolina Public Service  
4 Authority (d/b/a Santee Cooper) for fourteen years, where I held a variety of  
5 positions in the Corporate Forecasting, Rates, and Marketing Department and in  
6 generation plant operations. As part of the various roles I have held with FPL, I  
7 have testified before this Commission on rate design and cost of service in base  
8 rate and clause recovery dockets. I have also testified before the Federal Energy  
9 Regulatory Commission supporting rates for wholesale power sales agreements  
10 and Open Access Transmission Tariffs.

11 **Q. What is the purpose of your testimony?**

12 A. The purpose of my testimony is to present for Commission review and approval  
13 the schedules supporting the calculation of the Energy Conservation Cost  
14 Recovery (“ECCR”) Clause final net true-up amount for the period January 2020  
15 through December 2020.

16 **Q. Have you prepared or caused to be prepared under your direction,  
17 supervision or control an exhibit in this proceeding?**

18 A. Yes, I am sponsoring Schedules CT-1 and CT-4, and co-sponsoring Schedules  
19 CT-2 and CT-3, in Exhibit AS-1. The specific sections of Schedules CT-2 and  
20 CT-3 that I am sponsoring are identified in the Table of Contents, which is found  
21 in Exhibit AS-1, page 1.

22 **Q. What is the source of the data used in calculating the final net true-up amount**

1           **for the January 2020 through December 2020 period?**

2    A.    Unless otherwise indicated, the data used in calculating the final net true-up amount  
3           were taken from the books and records of FPL. The books and records are kept in  
4           the regular course of the Company's business in accordance with generally  
5           accepted accounting principles and practices, and in accordance with the applicable  
6           provisions of the Uniform System of Accounts as prescribed by this Commission  
7           and directed in Rule 25-17.015, Florida Administrative Code. Schedule CT-2,  
8           pages 6 and 7 provides a complete list of all account numbers used for ECCR  
9           during the period January 2020 through December 2020.

10 **Q.    What is the actual end of period true-up amount that FPL is requesting the**  
11 **Commission to approve for the January 2020 through December 2020 period?**

12 A.    FPL has calculated and is requesting approval of an over-recovery of \$4,768,847  
13           including interest, as the actual end of period true-up amount for the period January  
14           2020 through December 2020. The calculation of this \$4,768,847 over-recovery is  
15           shown on Schedule CT-3, page 9, line 6 plus line 7.

16 **Q.    What is the final net true-up amount for the January 2020 through December**  
17 **2020 period that FPL is requesting to be included in the January 2022**  
18 **through December 2022 ECCR factors?**

19 A.    FPL has calculated and is requesting approval of an over-recovery of \$2,529,096 as  
20           the final net true-up amount for the period January 2020 through December 2020.  
21           This final net true-up over-recovery of \$2,529,096 is the difference between the  
22           actual end of period true-up over-recovery of \$4,768,847 and the actual/estimated

1 true-up over-recovery of \$2,239,751. The calculation of the \$2,529,096 over-  
2 recovery is shown on Schedule CT-1, page 2.

3 **Q. Was the calculation of the final net true-up amount for the period January**  
4 **2020 through December 2020 performed consistently with prior true-up**  
5 **calculations in predecessor ECCR dockets?**

6 A. Yes. The calculation of the final net true-up amount for the period January 2020  
7 through December 2020 was performed consistently with prior true-up calculations  
8 in predecessor ECCR dockets.

9 **Q. Have you provided a schedule showing the variances between actual and**  
10 **actual/estimated program costs and revenues for the period January 2020**  
11 **through December 2020?**

12 A. Yes. Schedule CT-2, page 3, compares actual to actual/estimated program costs,  
13 revenues and interest, resulting in the variance of \$2,529,096.

14 **Q. Please explain the calculation of the \$2,529,096 variance.**

15 A. The difference between 2020 actual and actual/estimated ECCR revenues  
16 applicable to the period, net of revenues taxes of \$1,507,610 (CT-2, page 3, line  
17 12) minus the difference between 2020 actual and actual/estimated total adjusted  
18 program costs of (\$1,019,849) (CT-2, page 3, line 9) results in a variance of  
19 \$2,527,460 (CT-2, page 3, line 13). This \$2,527,460 variance, plus the variance  
20 of \$1,635 in interest (CT-2, page 3, line 14), results in the net over-recovery of  
21 \$2,529,096 (CT-2, page 3, line 18).

22

1 Q. Does this conclude your testimony?

2 A. Yes.

1                   **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2                   **FLORIDA POWER & LIGHT COMPANY**

3                   **TESTIMONY OF ANITA SHARMA**

4                   **DOCKET NO. 20210002-EG**

5                   **MAY 3, 2021**

6  
7   **Q. Please state your name and business address.**

8   A. My name is Anita Sharma and my business address is 7201 Cypress Road, Plantation,  
9   Florida 33317.

10 **Q. By whom are you employed and in what capacity?**

11 A. I am employed by Florida Power and Light Company (“FPL”) as Senior Manager,  
12 Strategy, Analytics & DSM Support.

13 **Q. Please describe your educational and professional background and experience.**

14 A. I received a Masters in Economics in 1983 and a Masters in Finance in 2006 from  
15 Florida International University. I began working at FPL in 1985 as an Assistant  
16 Economist and have worked in positions of increasing responsibility in the areas of  
17 economics and energy forecasting. I held the position of Manager of Cost &  
18 Performance for DSM programs from March 2009 until March 2021. In that position  
19 I had the responsibility of managing the development of the Company's Energy  
20 Conservation Cost Recovery ("ECCR") budget, preparation of regulatory filings and  
21 reports related to ECCR. I began in my present position as Senior Manager of Strategy,  
22 Analytics & DSM Support in March 2021.

23 **Q. Have you previously testified in this or predecessor dockets?**

1 A. Yes.

2 **Q. What is the purpose of your testimony?**

3 A. The purpose of my testimony is to present the actual Energy Conservation Cost  
4 Recovery (“ECCR”) costs for FPL’s Demand Side Management (“DSM”) programs  
5 for the period January 2020 through December 2020.

6 **Q. Have you prepared or caused to be prepared under your direction, supervision  
7 or control an exhibit in this proceeding?**

8 A. Yes. I am sponsoring Schedules CT-5, CT-6 and Appendix A and co-sponsoring  
9 Schedules CT-2 and CT-3 in Exhibit AS-1. The specific sections of Schedules CT-2  
10 and CT-3 that I am co-sponsoring are identified in Exhibit AS-1, Page 1, Table of  
11 Contents.

12 **Q. For the January 2020 through December 2020 period, did FPL seek recovery of  
13 any costs for advertising which makes a specific claim of potential energy savings  
14 or states appliance efficiency ratings or savings?**

15 A. Yes.

16 **Q. Has FPL complied with Rule 25-17.015(5), Florida Administrative Code, which  
17 requires FPL to file all data sources and calculations used to substantiate claims  
18 of potential energy savings that are included in advertisement?**

19 A. Yes. The documentation required by the rule is included in Appendix A.

20 **Q. Are all costs listed in Schedule CT-2 attributable to Commission-approved DSM  
21 programs?**

22 A. Yes.

1 **Q. How did FPL's actual program costs for the January 2020 through December**  
2 **2020 period compare to the actual/estimated costs presented in Docket No.**  
3 **20200002-EG, and approved in Order No. PSC-2020-0447-FOF-EG?**

4 A. Actual program costs for the period were \$157,892,907. The actual/estimated  
5 program costs were \$158,912,758. Therefore, actual costs were \$1,019,849, or less  
6 than one percent, below the actual/estimated costs (see Schedule CT-2, Page 3, Line  
7 9). Each program's contribution to the variance is shown on Schedule CT-2, Page 5.

8 **Q. Does this conclude your testimony?**

9 A. Yes.

**Table of Contents**

| <b><u>Schedule</u></b>    | <b><u>Sponsored By</u></b> |
|---------------------------|----------------------------|
| CT-1, Page 2              | Renaë B. Deaton            |
| CT-2, Page 3, Lines 1 -9  | Anita Sharma               |
| CT-2, Page 3, Lines 10-18 | Renaë B. Deaton            |
| CT-2, Pages 4 - 7         | Anita Sharma               |
| CT-3, Page 8              | Anita Sharma               |
| CT-3, Pages 9 - 10        | Renaë B. Deaton            |
| CT-4, Pages 11 - 18       | Renaë B. Deaton            |
| CT-5, Page 19             | Anita Sharma               |
| CT-6, Pages 20 - 25       | Anita Sharma               |
| Appendix A                | Anita Sharma               |

FLORIDA POWER LIGHT COMPANY  
ENERGY CONSERVATION COST RECOVERY  
FINAL TRUE-UP FOR THE PERIOD

SCHEDULE CT-1

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JANUARY 2020 THROUGH DECEMBER 2020

| Line No. | Total  |
|----------|--|
| 1        | Actual End of Period True-Up (CT-3, Page 9, Lines 6 & 7)       |
| 2        | Principal 4,677,533  |
| 3        | Interest 91,314  |
|          | <u>Total Actual End of Period True-Up 4,768,847</u>            |
| 4        | Less Actual/Estimated True-Up                                  |
| 5        | Principal 2,150,072  |
| 6        | Interest 89,679  |
|          | <u>Total Actual/Estimated True-Up <sup>(1)</sup> 2,239,751</u> |
| 7        | <u><u>Final Net True-Up 2,529,096</u></u>                      |

<sup>(1)</sup> Approved per Order No. PSC-2020-0447-FOF-EG Issued November 19, 2020.

Note: ( ) Reflects Underrecovery  
Totals may not add due to rounding

FLORIDA POWER LIGHT COMPANY  
ENERGY CONSERVATION COST RECOVERY  
ANALYSIS OF PROGRAM COSTS

SCHEDULE CT-2

JANUARY 2020 THROUGH DECEMBER 2020

| Line No. | ACTUAL V. ACTUAL/ESTIMATE FOR THE PERIOD                                   | Actual               | Actual/Estimated <sup>(1)</sup> | Difference           |
|----------|--|----------------------|---------------------------------|----------------------|
| 1        | Depreciation & Return  | \$9,804,587          | \$10,026,640                    | (\$222,053)          |
| 2        | Payroll & Benefits   | \$14,714,282         | \$16,004,138                    | (\$1,289,856)        |
| 3        | Materials & Supplies   | \$341,804            | \$298,865                       | \$42,939             |
| 4        | Outside Services   | \$5,063,610          | \$5,933,930                     | (\$870,320)          |
| 5        | Advertising  | \$8,001,506          | \$7,645,121                     | \$356,385            |
| 6        | Rebates  | \$116,756,721        | \$115,457,368                   | \$1,299,353          |
| 7        | Vehicles   | \$393,205            | \$514,798                       | (\$121,593)          |
| 8        | Other  | \$2,817,193          | \$3,031,897                     | (\$214,704)          |
| 9        | Total Adjusted Program Costs   | <u>\$157,892,907</u> | <u>\$158,912,758</u>            | <u>(\$1,019,849)</u> |
| 10       | ECCR Revenues (Net of Revenue Taxes)                                       | \$149,000,563        | \$147,492,953                   | \$1,507,610          |
| 11       | Prior Period True-Up (Collected)/Refunded this Period                      | \$13,569,877         | \$13,569,877                    | \$0                  |
| 12       | Revenues Applicable to the Period (Line 10 + Line 11)                      | <u>\$162,570,440</u> | <u>\$161,062,830</u>            | <u>\$1,507,610</u>   |
| 13       | True-Up Provision (Under)/Over Recovery - Current Period (Line 12- Line 9) | \$4,677,533          | \$2,150,072                     | \$2,527,460          |
| 14       | Interest Provision (Under)/Over Recovery - Current Period                  | \$91,314             | \$89,679                        | \$1,635              |
| 15       | True-Up and Interest Provision (Under)/Over Recovery - Beginning of Period | \$13,569,877         | \$13,569,877                    | \$0                  |
| 16       | Deferred True-Up from Prior Period   | \$2,036,766          | \$2,036,766                     | \$0                  |
| 17       | Prior Period True-Up (Collected)/Refunded this Period                      | (\$13,569,877)       | (\$13,569,877)                  | \$0                  |
| 18       | End of Period True-Up Amount (Under)/Over Recovery                         | <u>\$6,805,613</u>   | <u>\$4,276,518</u>              | <u>\$2,529,096</u>   |

<sup>(1)</sup> Approved in order No. PSC-2020-0447-FOF-EG issued November 19, 2020

Totals may not add due to rounding.

FLORIDA POWER LIGHT COMPANY  
ENERGY CONSERVATION COST RECOVERY  
CONSERVATION PROGRAM COSTS BY CATEGORY

SCHEDULE CT-2

JANUARY 2020 THROUGH DECEMBER 2020

| Line No. | CONSERVATION PROGRAMS                      | Depreciation & Return | Payroll & Benefits  | Materials & Supplies | Outside Services   | Advertising        | Rebates              | Vehicles         | Other              | TOTAL PROGRAM EXPENSES |
|----------|--|-----------------------|---------------------|----------------------|--------------------|--------------------|----------------------|------------------|--------------------|------------------------|
| 1        | RESIDENTIAL HOME ENERGY SURVEY             | \$586,824             | \$2,814,533         | \$8,892              | \$1,583,121        | \$5,855,758        | \$0                  | \$177,297        | \$942,700          | \$11,969,125           |
| 2        | RESIDENTIAL CEILING INSULATION             | \$0                   | \$90,734            | \$147                | \$33,485           | \$0                | \$262,075            | \$0              | \$2,161            | \$388,602              |
| 3        | RESIDENTIAL LOAD MANAGEMENT ("ON CALL")    | \$7,120,753           | \$1,325,232         | \$317,456            | \$2,057,935        | \$15,000           | \$31,605,427         | \$33,291         | \$561,787          | \$43,036,881           |
| 4        | RESIDENTIAL AIR CONDITIONING               | \$0                   | \$408,118           | \$524                | \$8,149            | \$18,830           | \$3,059,100          | \$3,597          | \$8,355            | \$3,506,673            |
| 5        | RESIDENTIAL NEW CONSTRUCTION (BUILDSMART®) | \$0                   | \$422,675           | \$1,091              | \$39,602           | \$0                | \$8,050              | \$0              | \$26,414           | \$497,832              |
| 6        | RESIDENTIAL LOW-INCOME WEATHERIZATION      | \$0                   | \$403,679           | \$2,957              | \$47,165           | \$0                | \$270,061            | \$14,887         | \$22,690           | \$761,439              |
| 7        | BUSINESS ON CALL                           | \$328,211             | \$34,329            | \$0                  | \$6,959            | \$0                | \$2,851,975          | \$0              | \$20,039           | \$3,241,513            |
| 8        | COGENERATION & SMALL POWER PRODUCTION      | \$0                   | \$365,984           | \$0                  | \$0                | \$0                | \$0                  | \$0              | (\$195,090)        | \$170,894              |
| 9        | BUSINESS EFFICIENT LIGHTING                | \$0                   | \$140,753           | \$162                | \$0                | \$0                | \$274,059            | \$0              | \$2,059            | \$417,033              |
| 10       | COMMERCIAL/INDUSTRIAL LOAD CONTROL         | \$0                   | \$277,529           | \$1,116              | \$23,891           | \$0                | \$43,928,899         | \$417            | \$19,393           | \$44,251,245           |
| 11       | COMMERCIAL/INDUSTRIAL DEMAND REDUCTION     | \$0                   | \$358,834           | \$554                | \$664              | \$0                | \$28,210,296         | \$0              | \$21,870           | \$28,592,218           |
| 12       | BUSINESS ENERGY EVALUATION                 | \$783,382             | \$3,309,782         | \$2,981              | \$607,256          | \$2,111,918        | \$0                  | \$140,053        | \$737,937          | \$7,693,309            |
| 13       | BUSINESS HEATING, VENTILATING & A/C        | \$0                   | \$412,998           | \$366                | \$29               | \$0                | \$6,274,359          | \$0              | \$10,707           | \$6,698,459            |
| 14       | BUSINESS CUSTOM INCENTIVE                  | \$0                   | \$7,740             | \$18                 | \$4,092            | \$0                | \$12,420             | \$0              | \$119              | \$24,389               |
| 15       | CONSERVATION RESEARCH & DEVELOPMENT        | \$0                   | \$14,942            | \$1,425              | \$20,250           | \$0                | \$0                  | \$0              | \$2,877            | \$39,494               |
| 16       | SOLAR PV FOR SCHOOLS                       | \$247,293             | \$0                 | \$0                  | \$0                | \$0                | \$0                  | \$0              | \$0                | \$247,293              |
| 17       | COMMON EXPENSES                            | \$738,124             | \$4,326,420         | \$4,115              | \$631,012          | \$0                | \$0                  | \$23,663         | \$633,175          | \$6,356,509            |
| 18       | TOTAL                                      | <u>\$9,804,587</u>    | <u>\$14,714,282</u> | <u>\$341,804</u>     | <u>\$5,063,610</u> | <u>\$8,001,506</u> | <u>\$116,756,721</u> | <u>\$393,205</u> | <u>\$2,817,193</u> | <u>\$157,892,907</u>   |
|          |  |                       |                     |                      |                    |                    |                      |                  |                    | \$158,629,742          |
|          |  |                       |                     |                      |                    |                    |                      |                  |                    | \$316,522,649          |

Totals may not add due to rounding.

FLORIDA POWER LIGHT COMPANY  
ENERGY CONSERVATION COST RECOVERY  
CONSERVATION PROGRAM COSTS/VARIANCE BY PROJECT

SCHEDULE CT-2

JANUARY 2020 THROUGH DECEMBER 2020

| Line No. | CONSERVATION                               | Depreciation & Return | Payroll & Benefits | Materials & Supplies | Outside Services | Advertising | Rebates     | Vehicles    | Other       | Total         |
|----------|--|-----------------------|--------------------|----------------------|------------------|-------------|-------------|-------------|-------------|---------------|
| 1        | RESIDENTIAL HOME ENERGY SURVEY             | (\$5,268)             | (\$306,158)        | \$4,976              | (\$261,400)      | (\$398,543) | \$0         | (\$32,928)  | \$6,846     | (\$992,475)   |
| 2        | RESIDENTIAL CEILING INSULATION             | \$0                   | \$869              | \$147                | \$27,920         | \$0         | (\$174,940) | \$0         | (\$27,280)  | (\$173,284)   |
| 3        | RESIDENTIAL LOAD MANAGEMENT ("ON CALL")    | (\$210,365)           | (\$548,923)        | \$71,484             | (\$318,539)      | \$15,000    | (\$570,815) | (\$20,981)  | \$131,726   | (\$1,451,413) |
| 4        | RESIDENTIAL AIR CONDITIONING               | \$0                   | \$62,166           | \$467                | \$2,898          | \$20,630    | \$51,627    | (\$5,050)   | (\$52,639)  | \$80,099      |
| 5        | RESIDENTIAL NEW CONSTRUCTION (BUILDSMART®) | \$0                   | (\$4,007)          | \$767                | (\$6,559)        | \$0         | (\$3,350)   | \$0         | (\$16,230)  | (\$29,379)    |
| 6        | RESIDENTIAL LOW-INCOME WEATHERIZATION      | \$0                   | (\$96,423)         | (\$19,531)           | \$16,573         | \$0         | (\$68,773)  | (\$11,213)  | (\$4,304)   | (\$183,671)   |
| 7        | BUSINESS ON CALL                           | (\$3,065)             | \$3,641            | \$0                  | \$1,368          | \$0         | \$27        | \$0         | \$9,196     | \$11,167      |
| 8        | COGENERATION & SMALL POWER PRODUCTION      | \$0                   | \$37,213           | \$0                  | \$1,293          | \$0         | \$0         | \$0         | \$17,889    | \$56,395      |
| 9        | BUSINESS EFFICIENT LIGHTING                | \$0                   | (\$1,248)          | \$162                | \$0              | \$0         | \$74,743    | \$0         | (\$1,512)   | \$72,145      |
| 10       | COMMERCIAL/INDUSTRIAL LOAD CONTROL         | \$0                   | (\$4,331)          | \$216                | (\$11,417)       | \$0         | (\$529,232) | (\$311)     | (\$2,054)   | (\$547,129)   |
| 11       | COMMERCIAL/INDUSTRIAL DEMAND REDUCTION     | \$0                   | (\$5,876)          | \$554                | (\$306)          | \$0         | \$487,803   | (\$311)     | (\$16,518)  | \$465,346     |
| 12       | BUSINESS ENERGY EVALUATION                 | (\$6,571)             | (\$372,445)        | \$2,558              | (\$220,245)      | \$719,298   | \$0         | (\$47,351)  | (\$150,626) | (\$75,382)    |
| 13       | BUSINESS HEATING, VENTILATING & A/C        | \$0                   | \$5,561            | \$366                | \$12             | \$0         | \$2,032,263 | \$0         | (\$12,367)  | \$2,025,835   |
| 14       | BUSINESS CUSTOM INCENTIVE                  | \$0                   | (\$41)             | \$18                 | \$1,782          | \$0         | \$0         | \$0         | (\$82)      | \$1,677       |
| 15       | CONSERVATION RESEARCH & DEVELOPMENT        | \$0                   | (\$36)             | \$1,425              | (\$79,750)       | \$0         | \$0         | \$0         | \$2,502     | (\$75,859)    |
| 16       | SOLAR PV FOR SCHOOLS                       | \$0                   | \$0                | \$0                  | \$0              | \$0         | \$0         | \$0         | \$0         | \$0           |
| 17       | COMMON EXPENSES                            | \$3,215               | (\$59,818)         | (\$20,670)           | (\$23,950)       | \$0         | \$0         | (\$3,448)   | (\$99,251)  | (\$203,922)   |
| 18       | TOTAL                                      | (\$222,053)           | (\$1,289,856)      | \$42,939             | (\$870,320)      | \$356,385   | \$1,299,353 | (\$121,593) | (\$214,704) | (\$1,019,849) |

Totals may not add due to rounding.

SCHEDULE CT-2

Energy Conservation Cost Recovery (ECCR) Account Numbers  
 For the Period: January through December 2020

| Program   | Account |
|---|---------|
| Residential Home Energy Survey                          | 408172  |
|   | 907100  |
|   | 908110  |
|   | 909101  |
|   | 910100  |
|   | 925112  |
|   | 926211  |
| Residential Ceiling Insulation                          | 408172  |
|   | 908110  |
|   | 925112  |
|   | 926211  |
| Residential Load Management ("On Call")                 | 408172  |
|   | 587200  |
|   | 592800  |
|   | 598140  |
|   | 907100  |
|   | 908110  |
|   | 910100  |
|   | 925112  |
| 926211  |         |
| Residential Air Conditioning                            | 408172  |
|   | 907100  |
|   | 908110  |
|   | 925112  |
|   | 926211  |
| Residential New Construction (BuildSmart <sup>®</sup> ) | 408172  |
|   | 908110  |
|   | 925112  |
|   | 926211  |
| Residential Low Income                                  | 408172  |
|   | 907100  |
|   | 908110  |
|   | 925112  |
|   | 926211  |
| Business On Call  | 408172  |
|   | 587200  |
|   | 908110  |
|   | 910100  |
|   | 925112  |
|   | 926211  |
| Cogeneration & Small Power Production                   | 408172  |
|   | 908110  |
|   | 925112  |
|   | 926211  |

SCHEDULE CT-2

Energy Conservation Cost Recovery (ECCR) Account Numbers  
 For the Period: January through December 2020

| Program                             | Account |
|-------------------------------------|---------|
| Business Lighting                   | 408172  |
|                                     | 908110  |
|                                     | 925112  |
|                                     | 926211  |
| Commercial/Industrial Load Control  | 408172  |
|                                     | 908110  |
|                                     | 910100  |
|                                     | 925112  |
| C/I Demand Reduction                | 408172  |
|                                     | 908110  |
|                                     | 910100  |
|                                     | 925112  |
| Business Energy Evaluation          | 408172  |
|                                     | 907100  |
|                                     | 908110  |
|                                     | 909101  |
| Business HVAC                       | 408172  |
|                                     | 908110  |
|                                     | 910100  |
|                                     | 925112  |
| Business Custom Incentive           | 408172  |
|                                     | 908110  |
|                                     | 925112  |
|                                     | 926211  |
| Conservation Research & Development | 408172  |
|                                     | 908110  |
|                                     | 925112  |
| Common Expenses                     | 408172  |
|                                     | 907100  |
|                                     | 908110  |
|                                     | 910100  |
|                                     | 925112  |
|                                     | 926211  |

FLORIDA POWER LIGHT COMPANY  
ENERGY CONSERVATION COST RECOVERY  
CONSERVATION PROGRAM COSTS

SCHEDULE CT-3

JANUARY 2020 THROUGH DECEMBER 2020

| Line No. | CONSERVATION PROGRAMS                      | January Actual | February Actual | March Actual | April Actual | May Actual   | June Actual  | July Actual  | August Actual | September Actual | October Actual | November Actual | December Actual | Twelve Month Amount |
|----------|--|----------------|-----------------|--------------|--------------|--------------|--------------|--------------|---------------|------------------|----------------|-----------------|-----------------|---------------------|
| 1        | RESIDENTIAL HOME ENERGY SURVEY             | \$491,227      | \$478,727       | \$536,548    | \$382,748    | \$750,158    | \$740,295    | \$869,909    | \$2,299,512   | \$1,995,651      | \$1,194,043    | \$951,401       | \$1,278,906     | \$11,969,125        |
| 2        | RESIDENTIAL CEILING INSULATION             | \$34,813       | \$34,981        | \$52,302     | \$22,316     | \$18,969     | \$13,891     | \$47,160     | \$39,229      | \$17,930         | \$56,220       | \$24,407        | \$26,385        | \$388,603           |
| 3        | RESIDENTIAL LOAD MANAGEMENT ("ON CALL")    | \$3,068,732    | \$2,980,431     | \$3,011,680  | \$4,142,952  | \$4,095,874  | \$4,135,654  | \$4,155,790  | \$4,148,493   | \$4,186,003      | \$4,040,153    | \$2,378,571     | \$2,692,549     | \$43,036,881        |
| 4        | RESIDENTIAL AIR CONDITIONING               | \$190,463      | \$212,622       | \$255,075    | \$373,395    | \$297,238    | \$339,351    | \$420,983    | \$327,224     | \$324,988        | \$207,397      | \$338,951       | \$218,986       | \$3,506,674         |
| 5        | RESIDENTIAL NEW CONSTRUCTION (BUILDSMART®) | \$42,460       | \$44,908        | \$37,863     | \$42,686     | \$36,842     | \$42,930     | \$46,161     | \$44,178      | \$40,580         | \$42,673       | \$32,875        | \$43,676        | \$497,832           |
| 6        | RESIDENTIAL LOW-INCOME WEATHERIZATION      | \$41,286       | \$100,088       | \$97,020     | \$125,145    | \$163,581    | \$59,078     | \$56,325     | \$36,808      | \$21,065         | \$10,831       | \$2,128         | \$48,083        | \$761,439           |
| 7        | BUSINESS ON CALL                           | \$34,890       | \$36,423        | \$34,649     | \$437,409    | \$435,693    | \$447,203    | \$441,555    | \$438,966     | \$436,335        | \$438,369      | \$30,331        | \$29,690        | \$3,241,512         |
| 8        | COGENERATION & SMALL POWER PRODUCTION      | \$9,629        | \$20,927        | \$13,796     | \$16,483     | \$11,973     | \$16,222     | \$16,338     | \$11,948      | \$14,059         | \$19,387       | \$11,180        | \$8,954         | \$170,894           |
| 9        | BUSINESS EFFICIENT LIGHTING                | \$102,725      | \$18,758        | \$17,327     | \$11,401     | \$11,895     | \$15,279     | \$24,626     | \$15,908      | \$74,198         | \$57,320       | \$24,506        | \$43,090        | \$417,032           |
| 10       | COMMERCIAL/INDUSTRIAL LOAD CONTROL         | \$2,768,017    | \$2,673,571     | \$3,602,253  | \$3,721,163  | \$3,040,064  | \$5,866,294  | \$3,226,064  | \$4,167,591   | \$3,262,307      | \$3,222,068    | \$3,895,609     | \$4,806,243     | \$44,251,244        |
| 11       | COMMERCIAL/INDUSTRIAL DEMAND REDUCTION     | \$1,969,340    | \$1,939,119     | \$2,005,745  | \$2,175,588  | \$2,327,433  | \$2,540,363  | \$2,697,312  | \$2,749,385   | \$2,779,763      | \$2,652,173    | \$2,614,889     | \$2,141,107     | \$28,592,218        |
| 12       | BUSINESS ENERGY EVALUATION                 | \$539,240      | \$338,293       | \$453,491    | \$454,672    | \$445,042    | \$445,188    | \$631,701    | \$1,008,734   | \$1,021,240      | \$943,025      | \$706,636       | \$706,047       | \$7,693,310         |
| 13       | BUSINESS HEATING, VENTILATING & A/C        | \$325,633      | \$319,010       | \$549,875    | \$129,922    | \$109,307    | \$1,000,099  | \$360,322    | \$73,968      | \$642,869        | \$1,406,894    | \$78,327        | \$1,702,234     | \$6,698,459         |
| 14       | BUSINESS CUSTOM INCENTIVE                  | \$892          | \$13,835        | \$1,144      | \$795        | \$1,060      | \$938        | \$1,150      | \$805         | \$710            | \$1,078        | \$984           | \$997           | \$24,389            |
| 15       | CONSERVATION RESEARCH & DEVELOPMENT        | \$1,761        | \$816           | \$744        | \$655        | \$6,790      | \$650        | \$678        | \$663         | \$15,592         | \$707          | \$9,631         | \$806           | \$39,494            |
| 16       | SOLAR PV FOR SCHOOLS                       | \$42,770       | \$34,668        | \$34,445     | \$34,222     | \$33,999     | \$33,776     | \$33,411     | \$0           | \$0              | \$0            | \$0             | \$0             | \$247,293           |
| 17       | COMMON EXPENSES                            | \$723,979      | \$565,626       | \$508,818    | \$505,203    | \$472,434    | \$503,201    | \$505,649    | \$470,134     | \$472,840        | \$539,136      | \$503,537       | \$585,953       | \$6,356,509         |
| 18       | TOTAL                                      | \$10,387,856   | \$9,812,802     | \$11,212,773 | \$12,576,758 | \$12,258,352 | \$16,200,414 | \$13,535,134 | \$15,833,545  | \$15,306,130     | \$14,831,474   | \$11,603,961    | \$14,333,709    | \$157,892,907       |

Totals may not add due to rounding.

FLORIDA POWER LIGHT COMPANY  
ENERGY CONSERVATION COST RECOVERY  
CONSERVATION TRUE-UP CALCULATION

SCHEDULE CT-3

JANUARY 2020 THROUGH DECEMBER 2020

| Line No. |  | January Actual | February Actual | March Actual  | April Actual  | May Actual    | June Actual   | July Actual   | August Actual | September Actual | October Actual | November Actual | December Actual | Twelve Month Amount |
|----------|--|----------------|-----------------|---------------|---------------|---------------|---------------|---------------|---------------|------------------|----------------|-----------------|-----------------|---------------------|
| 1        | Conservation Clause Revenues (Net of Revenue Taxes)          | \$10,720,506   | \$10,153,296    | \$10,623,715  | \$12,156,115  | \$12,156,715  | \$13,278,230  | \$14,577,180  | \$14,637,601  | \$14,546,743     | \$13,198,662   | \$12,344,230    | \$10,607,570    | \$149,000,563       |
| 2        | Total Revenues   | \$10,720,506   | \$10,153,296    | \$10,623,715  | \$12,156,115  | \$12,156,715  | \$13,278,230  | \$14,577,180  | \$14,637,601  | \$14,546,743     | \$13,198,662   | \$12,344,230    | \$10,607,570    | \$149,000,563       |
| 3        | Adjustment Not Applicable To Period - Prior True-up          | \$1,130,823    | \$1,130,823     | \$1,130,823   | \$1,130,823   | \$1,130,823   | \$1,130,823   | \$1,130,823   | \$1,130,823   | \$1,130,823      | \$1,130,823    | \$1,130,823     | \$1,130,823     | \$13,569,877        |
| 4        | Conservation Revenues Applicable To Period (Line 2 + 3)      | \$11,851,329   | \$11,284,120    | \$11,754,538  | \$13,286,938  | \$13,287,538  | \$14,409,053  | \$15,708,003  | \$15,768,424  | \$15,677,566     | \$14,329,485   | \$13,475,053    | \$11,738,393    | \$162,570,440       |
| 5        | Conservation Expenses (CT-3 Page 8, Line 18)                 | \$10,387,856   | \$9,812,802     | \$11,212,773  | \$12,576,758  | \$12,258,352  | \$16,200,414  | \$13,535,134  | \$15,833,545  | \$15,306,130     | \$14,831,474   | \$11,603,961    | \$14,333,709    | \$157,892,907       |
| 6        | True-up This Period (Line 4 - Line 5)                        | \$1,463,473    | \$1,471,318     | \$541,765     | \$710,180     | \$1,029,186   | (\$1,791,361) | \$2,172,869   | (\$65,121)    | \$371,436        | (\$501,989)    | \$1,871,092     | (\$2,595,316)   | \$4,677,533         |
| 7        | Interest Provision   | \$21,228       | \$21,508        | \$25,177      | \$14,706      | \$893         | \$1,207       | \$1,285       | \$1,278       | \$1,180          | \$928          | \$1,058         | \$867           | \$91,314            |
| 8        | True-up & Interest Provision Beginning of Month              | \$13,569,877   | \$13,923,755    | \$14,285,757  | \$13,721,877  | \$13,315,940  | \$13,215,196  | \$10,294,218  | \$11,337,549  | \$10,142,883     | \$9,384,676    | \$7,752,792     | \$8,494,119     | \$13,569,877        |
| 9        | Deferred True-up Beginning of Period                         | \$2,036,766    | \$2,036,766     | \$2,036,766   | \$2,036,766   | \$2,036,766   | \$2,036,766   | \$2,036,766   | \$2,036,766   | \$2,036,766      | \$2,036,766    | \$2,036,766     | \$2,036,766     | \$2,036,766         |
| 10       | Prior True-up Collected/(Refunded)                           | (\$1,130,823)  | (\$1,130,823)   | (\$1,130,823) | (\$1,130,823) | (\$1,130,823) | (\$1,130,823) | (\$1,130,823) | (\$1,130,823) | (\$1,130,823)    | (\$1,130,823)  | (\$1,130,823)   | (\$1,130,823)   | (\$13,569,877)      |
| 11       | End of Period True-up - Over/(Under) Recovery (Line 6+7+8+9) | \$15,960,521   | \$16,322,523    | \$15,758,643  | \$15,352,706  | \$15,251,962  | \$12,330,985  | \$13,374,315  | \$12,179,649  | \$11,421,442     | \$9,789,558    | \$10,530,885    | \$6,805,613     | \$6,805,613         |

Note ( ) Reflects Underrecovery  
Totals may not add due to rounding.

FLORIDA POWER LIGHT COMPANY  
ENERGY CONSERVATION COST RECOVERY  
CONSERVATION TRUE-UP CALCULATION

SCHEDULE CT-3

JANUARY 2020 THROUGH DECEMBER 2020

| Line No. |   | January Actual | February Actual | March Actual | April Actual | May Actual | June Actual | July Actual | August Actual | September Actual | October Actual | November Actual | December Actual | Twelve Month Amount |
|----------|---|----------------|-----------------|--------------|--------------|------------|-------------|-------------|---------------|------------------|----------------|-----------------|-----------------|---------------------|
| 1        | Beginning True-Up Amount (Page 9, Line 8 + 8a)<br>Ending True-Up Amount Before Interest | 15,606,643     | 15,960,521      | 16,322,523   | 15,758,643   | 15,352,706 | 15,251,962  | 12,330,985  | 13,374,315    | 12,179,649       | 11,421,442     | 9,789,558       | 10,530,885      | 163,879,832         |
| 2        | (Page 9, Line 6 + 8 + 8a + 9)   | 15,939,293     | 16,301,016      | 15,733,466   | 15,338,000   | 15,251,069 | 12,329,778  | 13,373,030  | 12,178,371    | 11,420,262       | 9,788,630      | 10,529,827      | 6,804,746       | 154,987,488         |
| 3        | Total of Beginning & Ending True-Up (Line 1 + 2)  | 31,545,937     | 32,261,537      | 32,055,989   | 31,096,643   | 30,603,775 | 27,581,740  | 25,704,015  | 25,552,687    | 23,599,911       | 21,210,072     | 20,319,385      | 17,335,631      | 318,867,320         |
| 4        | Average True-Up Amount (50% of Line 3)  | 15,772,968     | 16,130,768      | 16,027,995   | 15,548,321   | 15,301,888 | 13,790,870  | 12,852,007  | 12,776,343    | 11,799,955       | 10,605,036     | 10,159,692      | 8,667,816       | 159,433,660         |
| 5        | Interest Rate - First Day of Reporting Business Month                                   | 0.015900       | 0.016400        | 0.015600     | 0.022100     | 0.000600   | 0.000800    | 0.001300    | 0.001100      | 0.001300         | 0.001100       | 0.001000        | 0.001500        |                     |
| 6        | Interest Rate - First Day of Subsequent Business Month                                  | 0.016400       | 0.015600        | 0.022100     | 0.000600     | 0.000800   | 0.001300    | 0.001100    | 0.001300      | 0.001100         | 0.001000       | 0.001500        | 0.000900        |                     |
| 7        | Total (Line 5 + 6)  | 0.032300       | 0.032000        | 0.037700     | 0.022700     | 0.001400   | 0.002100    | 0.002400    | 0.002400      | 0.002400         | 0.002100       | 0.002500        | 0.002400        |                     |
| 8        | Average Interest Rate (50% of Line 7)   | 0.016150       | 0.016000        | 0.018850     | 0.011350     | 0.000700   | 0.001050    | 0.001200    | 0.001200      | 0.001200         | 0.001050       | 0.001250        | 0.001200        |                     |
| 9        | Monthly Average Interest Rate (Line 8 / 12)   | 0.001346       | 0.001333        | 0.001571     | 0.000946     | 0.000058   | 0.000088    | 0.000100    | 0.000100      | 0.000100         | 0.000088       | 0.000104        | 0.000100        |                     |
| 10       | Interest Provision for the Month (Line 4 x 9)   | \$21,228       | \$21,508        | \$25,177     | \$14,706     | \$893      | \$1,207     | \$1,285     | \$1,278       | \$1,180          | \$928          | \$1,058         | \$867           | \$91,314            |

FLORIDA POWER LIGHT COMPANY  
ENERGY CONSERVATION COST RECOVERY  
SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION RETURN

SCHEDULE CT-4

JANUARY 2020 THROUGH DECEMBER 2020

| Line No. | BUSINESS ENERGY EVALUATION   | Beginning of Period Amount | January Actual | February Actual | March Actual | April Actual | May Actual  | June Actual | July Actual | August Actual | September Actual | October Actual | November Actual | December Actual | Twelve Month Amount |
|----------|--|----------------------------|----------------|-----------------|--------------|--------------|-------------|-------------|-------------|---------------|------------------|----------------|-----------------|-----------------|---------------------|
| 1        | Additions/Expenditures   |                            |                |                 |              | \$15,848     | \$201,524   | \$48,038    | (\$139,869) | \$10,125      |                  |                |                 |                 | \$135,666           |
| 2        | Investment (Net of Retirements)  |                            | \$3,005,723    |                 |              |              | \$333,177   |             | \$10,000    | \$20,000      | \$19,600         |                |                 |                 | \$3,388,500         |
| 3        | Depreciation Base <sup>(1)</sup>   |                            | \$3,005,723    | \$3,005,723     | \$3,005,723  | \$3,005,723  | \$3,338,900 | \$3,338,900 | \$3,348,900 | \$3,368,900   | \$3,388,500      | \$3,388,500    | \$3,388,500     | \$3,388,500     | N/A                 |
| 4        | Depreciation Expense   |                            |                |                 | \$55,694     | \$55,696     | \$55,444    | \$55,648    | \$55,732    | \$55,986      | \$56,327         | \$56,499       | \$56,499        | \$56,499        | \$560,025           |
| 5        | Cumulative Investment (Line 3)   |                            | \$3,005,723    | \$3,005,723     | \$3,005,723  | \$3,005,723  | \$3,338,900 | \$3,338,900 | \$3,348,900 | \$3,368,900   | \$3,388,500      | \$3,388,500    | \$3,388,500     | \$3,388,500     | N/A                 |
| 6        | Less: Accumulated Depreciation   |                            |                |                 | \$55,694     | \$111,390    | \$166,834   | \$222,482   | \$278,214   | \$334,200     | \$390,527        | \$835,277      | \$697,651       | \$754,150       | N/A                 |
| 7        | CWIP Balance Eligible for Return   |                            | (\$135,666)    | (\$135,666)     | (\$135,666)  | (\$135,666)  | (\$119,818) | \$81,706    | \$129,744   | (\$10,125)    |                  |                |                 |                 | (\$461,156)         |
| 8        | Net Investment (Line 5-6+7)  |                            | (\$135,666)    | \$2,870,057     | \$2,870,057  | \$2,814,363  | \$2,774,516 | \$3,253,772 | \$3,246,161 | \$3,060,561   | \$3,034,700      | \$2,997,972    | \$2,747,348     | \$2,690,849     | \$34,859,038        |
| 9        | Average Net Investment   |                            | (\$67,833)     | \$1,367,196     | \$2,870,057  | \$2,842,210  | \$2,794,439 | \$3,014,144 | \$3,249,966 | \$3,153,361   | \$3,047,630      | \$3,016,336    | \$2,872,660     | \$2,719,098     | N/A                 |
| 10       | Return on Average Net Investment   |                            |                |                 |              |              |             |             |             |               |                  |                |                 |                 |                     |
|          | a. Equity Component  |                            | \$5,720        | \$12,008        | \$11,891     | \$11,691     | \$12,611    | \$13,597    | \$13,081    | \$12,643      | \$12,513         | \$11,917       | \$11,280        | \$11,046        |                     |
|          | b. Equity Component grossed up for taxes (Line 10a / debt rate) <sup>(2)</sup> |                            | \$7,578        | \$15,909        | \$15,755     | \$15,490     | \$16,708    | \$18,015    | \$17,331    | \$16,750      | \$16,578         | \$15,789       | \$14,945        | \$14,634        | \$185,481           |
|          | c. Debt Component <sup>(3)</sup>   |                            | \$1,539        | \$3,231         | \$3,199      | \$3,145      | \$3,393     | \$3,658     | \$3,558     | \$3,438       | \$3,403          | \$3,241        | \$3,068         | \$3,004         | \$37,876            |
| 11       | Total Return Requirements (Line 10b + 10c)                                     |                            | \$9,117        | \$19,139        | \$18,954     | \$18,635     | \$20,100    | \$21,673    | \$20,889    | \$20,189      | \$19,981         | \$19,030       | \$18,012        | \$17,638        | \$223,358           |
| 12       | Total Depreciation & Return (Line 4 + 11)                                      |                            | \$9,117        | \$19,139        | \$18,954     | \$18,635     | \$20,100    | \$21,673    | \$20,889    | \$20,189      | \$19,981         | \$19,030       | \$18,012        | \$17,638        | \$783,382           |

<sup>(1)</sup> Depreciation expense is based on the "Cradle-to-Grave" method of accounting

<sup>(2)</sup> The monthly Equity Component for the Jan - Jun. 2020 period is 5.0206 % based on the May 2019 Earnings Surveillance Report and reflects a 10.55% return on equity, and monthly Equity Component for the Jul-Dec. 2020 is 4.9781% based on the May 2020 Surveillance Report reflects

<sup>(3)</sup> The Debt Component for the Jan. - Jun. 2020 period is 1.3507% based on the May 2019 Earnings Surveillance Report and Debt Component for the Jul.-Dec. 2020 period is 1.3538% based on the May 2020 Earning Surveillance Report

FLORIDA POWER LIGHT COMPANY  
ENERGY CONSERVATION COST RECOVERY  
SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION RETURN

SCHEDULE CT-4

JANUARY 2020 THROUGH DECEMBER 2020

| Line No. | BUSINESS ON CALL  | Beginning of Period Amount | January Actual | February Actual | March Actual | April Actual | May Actual  | June Actual | July Actual | August Actual | September Actual | October Actual | November Actual | December Actual | Twelve Month Amount |
|----------|---|----------------------------|----------------|-----------------|--------------|--------------|-------------|-------------|-------------|---------------|------------------|----------------|-----------------|-----------------|---------------------|
| 1        | Additions/Expenditures  |                            | (\$7,365)      | \$1,111         | \$3,869      | \$14,617     | (\$16,733)  | \$7,128     | \$16,462    | \$72,413      | (\$1,636)        | \$15,521       | \$10,281        | \$3,404         | \$119,072           |
| 2        | Investment (Net of Retirements)   |                            | (\$3,530)      | (\$4,753)       | \$966        | (\$293,250)  | \$17,591    | \$2,131     | \$1,475     | \$992         | \$2,343          | \$3,533        | \$35,720        | \$4,168         | (\$232,614)         |
| 3        | Depreciation Base <sup>(1)</sup>  |                            | \$1,845,037    | \$1,840,284     | \$1,841,250  | \$1,548,000  | \$1,565,591 | \$1,567,723 | \$1,569,197 | \$1,570,189   | \$1,572,532      | \$1,576,066    | \$1,611,785     | \$1,615,953     | N/A                 |
| 4        | Depreciation Expense  |                            | \$24,852       | \$24,783        | \$24,752     | \$22,316     | \$20,019    | \$20,183    | \$20,213    | \$20,234      | \$20,262         | \$20,311       | \$20,638        | \$20,970        | \$259,532           |
| 5        | Cumulative Investment (Line 3)  | \$1,848,567                | \$1,845,037    | \$1,840,284     | \$1,841,250  | \$1,548,000  | \$1,565,591 | \$1,567,723 | \$1,569,197 | \$1,570,189   | \$1,572,532      | \$1,576,066    | \$1,611,785     | \$1,615,953     | N/A                 |
| 6        | Less: Accumulated Depreciation  | \$984,254                  | \$1,005,536    | \$1,025,095     | \$1,045,441  | \$771,395    | \$789,802   | \$805,928   | \$826,033   | \$845,043     | \$861,322        | \$879,738      | \$899,176       | \$913,933       | N/A                 |
| 7        | CWIP Balance Eligible for Return  | \$60,121                   | \$52,756       | \$53,867        | \$57,736     | \$72,352     | \$55,620    | \$62,748    | \$79,210    | \$151,623     | \$149,986        | \$165,507      | \$175,789       | \$179,193       | \$1,316,506         |
| 8        | Net Investment (Line 5-6+7)   | \$924,434                  | \$892,257      | \$869,056       | \$853,544    | \$848,957    | \$831,408   | \$824,543   | \$822,374   | \$876,769     | \$861,196        | \$861,835      | \$888,398       | \$881,212       | \$11,235,984        |
| 9        | Average Net Investment  |                            | \$908,345      | \$880,657       | \$861,300    | \$851,250    | \$840,182   | \$827,976   | \$823,459   | \$849,572     | \$868,983        | \$861,516      | \$875,116       | \$884,805       | N/A                 |
| 10       | 10. Return on Average Net Investment  |                            |                |                 |              |              |             |             |             |               |                  |                |                 |                 |                     |
|          | a. Equity Component   |                            | \$3,800        | \$3,684         | \$3,604      | \$3,561      | \$3,515     | \$3,464     | \$3,416     | \$3,524       | \$3,605          | \$3,574        | \$3,630         | \$3,671         |                     |
|          | b. Equity Component grossed up for taxes<br>(Line 10a / debt rate) <sup>(2)</sup> |                            | \$5,035        | \$4,882         | \$4,774      | \$4,719      | \$4,657     | \$4,590     | \$4,526     | \$4,669       | \$4,776          | \$4,735        | \$4,810         | \$4,863         | \$57,035            |
|          | c. Debt Component Component <sup>(3)</sup>  |                            | \$1,022        | \$991           | \$969        | \$958        | \$946       | \$932       | \$929       | \$958         | \$980            | \$972          | \$987           | \$998           | \$11,644            |
| 11       | Total Return Requirements (Line 10b + 10c)  |                            | \$6,057        | \$5,873         | \$5,744      | \$5,677      | \$5,603     | \$5,521     | \$5,455     | \$5,628       | \$5,756          | \$5,707        | \$5,797         | \$5,861         | \$68,680            |
| 12       | Total Depreciation & Return (Line 4 + 11)   |                            | \$30,910       | \$30,656        | \$30,495     | \$27,993     | \$25,622    | \$25,705    | \$25,668    | \$25,862      | \$26,018         | \$26,018       | \$26,435        | \$26,831        | \$328,211           |

<sup>(1)</sup> Depreciation expense is based on the "Cradle-to-Grave" method of accounting.

<sup>(2)</sup> The monthly Equity Component for the Jan - Jun. 2020 period is 5.0206 % based on the May 2019 Earnings Surveillance Report and reflects a 10.55% return on equity, and monthly Equity Component for the Jul-Dec. 2020 is 4.9781% based on the May 2020 Surveillance Report reflects a 10.55 % return on equity

<sup>(3)</sup> The Debt Component for the Jan. - Jun. 2020 period is 1.3507% based on the May 2019 Earnings Surveillance Report and Debt Component for the Jul.-Dec. 2020 period is 1.3538% based on the May 2020 Earning Surveillance Report.

FLORIDA POWER LIGHT COMPANY  
ENERGY CONSERVATION COST RECOVERY  
SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION RETURN

SCHEDULE CT-4

JANUARY 2020 THROUGH DECEMBER 2020

| Line No. | COMMON EXPENSES   | Beginning of Period Amount | January Actual | February Actual | March Actual | April Actual | May Actual  | June Actual | July Actual | August Actual | September Actual | October Actual | November Actual | December Actual | Twelve Month Amount |              |
|----------|---|----------------------------|----------------|-----------------|--------------|--------------|-------------|-------------|-------------|---------------|------------------|----------------|-----------------|-----------------|---------------------|--------------|
| 1        | Additions/Expenditures  |                            |                |                 |              |              |             |             |             |               |                  |                |                 |                 |                     |              |
| 2        | Investment (Net of Retirements)   |                            | (\$3,005,851)  | \$19            | (\$582,286)  | (\$305)      | (\$335,598) |             |             |               |                  |                |                 |                 | (\$3,924,020)       |              |
| 3        | Depreciation Base   |                            | \$3,701,052    | \$3,701,071     | \$3,118,785  | \$3,118,480  | \$2,782,882 | \$2,782,882 | \$2,782,882 | \$2,782,882   | \$2,782,882      | \$2,782,882    | \$2,782,882     | \$2,782,882     | N/A                 |              |
| 4        | Depreciation Expense <sup>(1)</sup>   |                            | \$111,781      | \$106,927       | \$46,377     | \$46,359     | \$46,404    | \$46,381    | \$46,381    | \$46,381      | \$46,381         | \$46,381       | \$46,381        | \$37,264        | \$673,400           |              |
| 5        | Cumulative Investment (Line 3)  |                            | \$6,706,902    | \$3,701,052     | \$3,701,071  | \$3,118,785  | \$3,118,480 | \$2,782,882 | \$2,782,882 | \$2,782,882   | \$2,782,882      | \$2,782,882    | \$2,782,882     | \$2,782,882     | N/A                 |              |
| 6        | Less: Accumulated Depreciation  |                            | \$2,452,936    | \$2,564,717     | \$2,671,644  | \$2,135,736  | \$2,182,094 | \$2,228,498 | \$2,274,880 | \$2,321,261   | \$2,367,642      | \$2,414,024    | \$2,072,155     | \$2,312,661     | \$2,349,925         |              |
| 7        | CWIP Balance Eligible for Return  |                            |                |                 |              |              |             |             |             |               |                  |                |                 |                 | N/A                 |              |
| 8        | Net Investment (Line 5-6+7)   |                            | \$4,253,966    | \$1,136,335     | \$1,029,426  | \$983,049    | \$936,386   | \$554,384   | \$508,002   | \$461,621     | \$415,240        | \$368,858      | \$516,602       | \$470,221       | \$432,957           | \$12,067,047 |
| 9        | Average Net Investment  |                            | \$2,695,150    | \$1,082,881     | \$1,006,238  | \$959,717    | \$745,385   | \$531,193   | \$484,812   | \$438,430     | \$392,049        | \$442,730      | \$493,411       | \$451,589       | N/A                 |              |
| 10       | Return on Average Net Investment  |                            |                |                 |              |              |             |             |             |               |                  |                |                 |                 |                     |              |
|          | a. Equity Component   |                            | \$11,276       | \$4,531         | \$4,210      | \$4,015      | \$3,119     | \$2,222     | \$2,011     | \$1,819       | \$1,626          | \$1,837        | \$2,047         | \$1,873         |                     |              |
|          | b. Equity Component grossed up for taxes<br>(Line 10a / debt rate) <sup>(2)</sup> |                            | \$14,939       | \$6,002         | \$5,578      | \$5,320      | \$4,132     | \$2,944     | \$2,665     | \$2,410       | \$2,155          | \$2,433        | \$2,712         | \$2,482         | \$53,772            |              |
|          | c. Debt Component Component <sup>(3)</sup>  |                            | \$3,034        | \$1,219         | \$1,133      | \$1,080      | \$839       | \$598       | \$547       | \$495         | \$442            | \$499          | \$557           | \$509           | \$10,952            |              |
| 11       | Total Return Requirements (Line 10b + 10c)  |                            | \$17,973       | \$7,221         | \$6,710      | \$6,400      | \$4,971     | \$3,542     | \$3,212     | \$2,904       | \$2,597          | \$2,933        | \$3,269         | \$2,991         | \$64,724            |              |
| 12       | Total Depreciation & Return (Line 4 + 11)   |                            | \$129,754      | \$114,149       | \$53,087     | \$52,759     | \$51,375    | \$49,924    | \$49,593    | \$49,286      | \$48,978         | \$49,314       | \$49,650        | \$40,255        | \$738,124           |              |

<sup>(1)</sup> Depreciation expense is based on the "Cradle-to-Grave" method of accounting.

<sup>(2)</sup> The monthly Equity Component for the Jan - Jun. 2020 period is 5.0206 % based on the May 2019 Earnings Surveillance Report and reflects a 10.55% return on equity, and monthly Equity Component for the Jul-Dec. 2020 is 4.9781% based on the May 2020 Surveillance Report reflects a 10.55 % return on equity

<sup>(3)</sup> The Debt Component for the Jan. - Jun. 2020 period is 1.3507% based on the May 2019 Earnings Surveillance Report and Debt Component for the Jul.-Dec. 2020 period is 1.3538% based on the May 2020 Earning Surveillance Report.

FLORIDA POWER LIGHT COMPANY  
ENERGY CONSERVATION COST RECOVERY  
SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION RETURN

SCHEDULE CT-4

JANUARY 2020 THROUGH DECEMBER 2020

| Line No. | RESIDENTIAL HOME ENERGY SURVEY  | Beginning of Period Amount | January Actual | February Actual | March Actual | April Actual | May Actual  | June Actual | July Actual | August Actual | September Actual | October Actual | November Actual | December Actual | Twelve Month Amount |
|----------|---|----------------------------|----------------|-----------------|--------------|--------------|-------------|-------------|-------------|---------------|------------------|----------------|-----------------|-----------------|---------------------|
| 1        | Additions/Expenditures  |                            |                |                 |              | \$15,564     | \$14,607    | \$15,362    | \$48,059    | \$14,737      | \$11,009         | \$15,127       | \$13,435        | \$15,171        | \$163,069           |
| 2        | Investment (Net of Retirements)   |                            |                |                 |              |              |             |             |             |               |                  |                |                 |                 |                     |
| 3        | Depreciation Base <sup>(1)</sup>  |                            | \$2,231,965    | \$2,231,965     | \$2,231,965  | \$2,231,965  | \$2,231,965 | \$2,231,965 | \$2,231,965 | \$2,231,965   | \$2,231,965      | \$2,231,965    | \$2,231,965     | \$2,231,965     | N/A                 |
| 4        | Depreciation Expense  |                            | \$37,203       | \$37,203        | \$37,400     | \$37,203     | \$37,203    | \$37,203    | \$37,203    | \$37,203      | \$37,203         | \$37,203       | \$37,203        | \$37,203        | \$446,635           |
| 5        | Cumulative Investment (Line 3)  | \$2,231,965                | \$2,231,965    | \$2,231,965     | \$2,231,965  | \$2,231,965  | \$2,231,965 | \$2,231,965 | \$2,231,965 | \$2,231,965   | \$2,231,965      | \$2,231,965    | \$2,231,965     | \$2,231,965     | N/A                 |
| 6        | Less: Accumulated Depreciation  | \$315,808                  | \$353,011      | \$390,215       | \$427,615    | \$464,818    | \$502,021   | \$539,224   | \$576,427   | \$613,630     | \$650,834        | \$688,037      | \$725,240       | \$762,443       | N/A                 |
| 7        | CWIP Balance Eligible for Return  |                            |                |                 |              | \$15,564     | \$30,171    | \$45,532    | \$93,591    | \$108,328     | \$119,337        | \$134,464      | \$147,898       | \$163,069       | \$857,954           |
| 8        | Net Investment (Line 5-6+7)   | \$1,916,157                | \$1,878,954    | \$1,841,751     | \$1,804,350  | \$1,782,711  | \$1,760,115 | \$1,738,273 | \$1,749,129 | \$1,726,662   | \$1,700,469      | \$1,678,392    | \$1,654,624     | \$1,632,592     | \$22,864,178        |
| 9        | Average Net Investment  |                            | \$1,897,555    | \$1,860,352     | \$1,823,050  | \$1,793,531  | \$1,771,413 | \$1,749,194 | \$1,743,701 | \$1,737,896   | \$1,713,566      | \$1,689,430    | \$1,666,508     |                 | N/A                 |
| 10       | Return on Average Net Investment  |                            |                |                 |              |              |             |             |             |               |                  |                |                 |                 |                     |
|          | a. Equity Component   |                            | \$7,939        | \$7,783         | \$7,627      | \$7,504      | \$7,411     | \$7,318     | \$7,234     | \$7,209       | \$7,109          | \$7,008        | \$6,913         | \$6,818         |                     |
|          | b. Equity Component grossed up for taxes<br>(Line 10a / debt rate) <sup>(2)</sup> |                            | \$10,518       | \$10,312        | \$10,105     | \$9,942      | \$9,819     | \$9,696     | \$9,584     | \$9,552       | \$9,418          | \$9,285        | \$9,159         | \$9,034         | \$116,424           |
|          | c. Debt Component <sup>(3)</sup>  |                            | \$2,136        | \$2,094         | \$2,052      | \$2,019      | \$1,994     | \$1,969     | \$1,967     | \$1,961       | \$1,933          | \$1,906        | \$1,880         | \$1,854         | \$23,765            |
| 11       | Total Return Requirements (Line 10b + 10c)  |                            | \$12,654       | \$12,406        | \$12,157     | \$11,960     | \$11,813    | \$11,665    | \$11,551    | \$11,512      | \$11,351         | \$11,191       | \$11,040        | \$10,888        | \$140,189           |
| 12       | Total Depreciation & Return (Line 4 + 11)   |                            | \$49,857       | \$49,609        | \$49,558     | \$49,164     | \$49,016    | \$48,868    | \$48,754    | \$48,716      | \$48,554         | \$48,394       | \$48,243        | \$48,091        | \$586,824           |

<sup>(1)</sup> Depreciation expense is based on the "Cradle-to-Grave" method of accounting.

<sup>(2)</sup> The monthly Equity Component for the Jan - Jun. 2020 period is 5.0206 % based on the May 2019 Earnings Surveillance Report and reflects a 10.55% return on equity, and monthly Equity Component for the Jul-Dec. 2020 is 4.9781% based on the May 2020 Surveillance Report reflects a 10.55 % return on equity

<sup>(3)</sup> The Debt Component for the Jan. - Jun. 2020 period is 1.3507% based on the May 2019 Earnings Surveillance Report and Debt Component for the Jul.-Dec. 2020 period is 1.3538% based on the May 2020 Earning Surveillance Report.

FLORIDA POWER LIGHT COMPANY  
ENERGY CONSERVATION COST RECOVERY  
SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION RETURN

SCHEDULE CT-4

JANUARY 2020 THROUGH DECEMBER 2020

| Line No. | RESIDENTIAL LOAD MANAGEMENT ("ON CALL")  | Beginning of Period Amount | January Actual | February Actual | March Actual | April Actual  | May Actual   | June Actual  | July Actual  | August Actual | September Actual | October Actual | November Actual | December Actual | Twelve Month Amount |               |
|----------|--|----------------------------|----------------|-----------------|--------------|---------------|--------------|--------------|--------------|---------------|------------------|----------------|-----------------|-----------------|---------------------|---------------|
| 1        | Additions/Expenditures   |                            | (\$167,996)    | \$25,347        | \$88,243     | \$333,402     | (\$381,668)  | \$162,592    | \$375,493    | \$1,651,697   | (\$37,323)       | \$354,031      | \$234,512       | \$77,645        | \$2,715,976         |               |
| 2        | Investment (Net of Retirements)  |                            | (\$80,511)     | (\$108,420)     | \$22,025     | (\$6,688,888) | \$401,248    | \$48,618     | \$33,637     | \$22,626      | \$53,444         | \$80,591       | \$814,748       | \$95,066        | (\$5,305,816)       |               |
| 3        | Depreciation Base <sup>(1)</sup>   |                            | \$33,616,168   | \$33,507,749    | \$33,529,774 | \$26,840,885  | \$27,242,133 | \$27,290,751 | \$27,324,388 | \$27,347,014  | \$27,400,458     | \$27,481,049   | \$28,295,798    | \$28,390,864    | \$348,267,030       |               |
| 4        | Depreciation Expense   |                            | \$566,868      | \$565,294       | \$564,574    | \$509,017     | \$456,620    | \$460,368    | \$461,054    | \$461,523     | \$462,157        | \$463,274      | \$470,735       | \$478,317       | \$5,919,799         |               |
| 5        | Cumulative Investment (Line 3)   |                            | \$33,696,680   | \$33,616,168    | \$33,507,749 | \$33,529,774  | \$26,840,885 | \$27,242,133 | \$27,290,751 | \$27,324,388  | \$27,347,014     | \$27,400,458   | \$27,481,049    | \$28,295,798    | \$28,390,864        | \$381,963,710 |
| 6        | Less: Accumulated Depreciation   |                            | \$18,406,876   | \$18,892,303    | \$19,338,429 | \$19,802,524  | \$13,551,671 | \$13,971,527 | \$14,339,331 | \$14,797,921  | \$15,231,536     | \$15,602,855   | \$16,022,915    | \$16,466,282    | \$16,802,893        | \$213,227,063 |
| 7        | CWIP Balance Eligible for Return   |                            | \$1,212,302    | \$1,044,305     | \$1,069,653  | \$1,157,896   | \$1,491,298  | \$1,109,631  | \$1,272,223  | \$1,647,717   | \$3,299,414      | \$3,262,090    | \$3,616,121     | \$3,850,633     | \$3,928,278         | \$27,961,560  |
| 8        | Net Investment (Line 5-6+7)  |                            | \$16,502,106   | \$15,768,170    | \$15,238,972 | \$14,885,145  | \$14,780,512 | \$14,380,237 | \$14,223,643 | \$14,174,184  | \$15,414,892     | \$15,059,693   | \$15,074,255    | \$15,680,148    | \$15,516,249        | \$196,698,206 |
| 9        | Average Net Investment   |                            | \$16,135,138   | \$15,503,571    | \$15,062,059 | \$14,832,829  | \$14,580,375 | \$14,301,940 | \$14,198,913 | \$14,794,538  | \$15,237,292     | \$15,066,974   | \$15,377,202    | \$15,598,199    | \$180,689,029       |               |
| 10       | Return on Average Net Investment   |                            |                |                 |              |               |              |              |              |               |                  |                |                 |                 |                     |               |
|          | a. Equity Component  |                            | \$67,506       | \$64,864        | \$63,017     | \$62,058      | \$61,001     | \$59,836     | \$58,903     | \$61,374      | \$63,210         | \$62,504       | \$63,791        | \$64,708        | \$752,771           |               |
|          | b. Equity Component grossed up for taxes (Line 10a / debt rate) <sup>(2)</sup> |                            | \$89,438       | \$85,937        | \$83,490     | \$82,219      | \$80,820     | \$79,276     | \$78,039     | \$81,313      | \$82,747         | \$82,810       | \$84,516        | \$85,730        | \$997,336           |               |
|          | c. Debt Component <sup>(3)</sup>   |                            | \$18,162       | \$17,451        | \$16,954     | \$16,696      | \$16,412     | \$16,098     | \$16,019     | \$16,691      | \$17,191         | \$16,999       | \$17,349        | \$17,598        | \$203,618           |               |
| 11       | Total Return Requirements (Line 10b + 10c)                                     |                            | \$107,600      | \$103,388       | \$100,444    | \$98,915      | \$97,232     | \$95,375     | \$94,059     | \$98,004      | \$100,937        | \$99,809       | \$101,864       | \$103,328       | \$1,200,954         |               |
| 12       | Total Depreciation & Return (Line 4 + 11)                                      |                            | \$674,468      | \$668,682       | \$665,018    | \$607,932     | \$553,851    | \$555,743    | \$555,113    | \$559,527     | \$563,094        | \$563,083      | \$572,599       | \$581,645       | \$7,120,753         |               |

<sup>(1)</sup> Depreciation expense is based on the "Cradle-to-Grave" method of accounting.

<sup>(2)</sup> The monthly Equity Component for the Jan - Jun. 2020 period is 5.0206% based on the May 2019 Earnings Surveillance Report and reflects a 10.55% return on equity, and monthly Equity Component for the Jul-Dec. 2020 is 4.9781% based on the May 2020 Surveillance Report reflects a 10.55% return on equity

<sup>(3)</sup> The Debt Component for the Jan. - Jun. 2020 period is 1.3507% based on the May 2019 Earnings Surveillance Report and Debt Component for the Jul.-Dec. 2020 period is 1.3538% based on the May 2020 Earning Surveillance Report.

FLORIDA POWER LIGHT COMPANY  
ENERGY CONSERVATION COST RECOVERY  
SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION RETURN

SCHEDULE CT-4

JANUARY 2020 THROUGH DECEMBER 2020

| Line No. | SOLAR PV FOR SCHOOLS  | Beginning of Period Amount | January Actual | February Actual | March Actual | April Actual | May Actual  | June Actual | July Actual | August Actual | September Actual | October Actual | November Actual | December Actual | Twelve Month Amount |
|----------|---|----------------------------|----------------|-----------------|--------------|--------------|-------------|-------------|-------------|---------------|------------------|----------------|-----------------|-----------------|---------------------|
| 1        | Additions/Expenditures  |                            |                |                 |              |              |             |             |             |               |                  |                |                 |                 |                     |
| 2        | Investment (Net of Retirements)   |                            |                |                 |              |              |             |             |             |               |                  |                |                 |                 |                     |
| 3        | Depreciation Base <sup>(1)</sup>  |                            | (\$942,319)    |                 |              |              |             |             |             |               |                  |                |                 |                 | (\$942,319)         |
| 4        | Depreciation Expense  |                            | \$2,006,555    | \$2,006,555     | \$2,006,555  | \$2,006,555  | \$2,006,555 | \$2,006,555 | \$2,006,555 | \$2,006,555   | \$2,006,555      | \$2,006,555    | \$2,006,555     | \$2,006,555     | N/A                 |
| 5        | Cumulative Investment (Line 3)  |                            | \$41,295       | \$33,443        | \$33,443     | \$33,443     | \$33,443    | \$33,443    | \$33,301    |               |                  |                |                 |                 | \$241,809           |
| 6        | Less: Accumulated Depreciation  |                            | \$2,948,874    | \$2,006,555     | \$2,006,555  | \$2,006,555  | \$2,006,555 | \$2,006,555 | \$2,006,555 | \$2,006,555   | \$2,006,555      | \$2,006,555    | \$2,006,555     | \$2,006,555     | N/A                 |
| 7        | CWIP Balance Eligible for Return  |                            | \$2,707,065    | \$1,806,041     | \$1,839,483  | \$1,872,926  | \$1,906,368 | \$1,939,811 | \$1,973,253 | \$2,006,555   | \$2,006,555      | \$2,006,555    | \$2,006,555     | \$2,006,555     | N/A                 |
| 8        | Net Investment (Line 5-6+7)   |                            | \$241,809      | \$200,514       | \$167,071    | \$133,629    | \$100,186   | \$66,744    | \$33,301    |               |                  |                |                 |                 | \$943,255           |
| 9        | Average Net Investment  |                            | \$221,162      | \$183,793       | \$150,350    | \$116,908    | \$83,465    | \$50,022    | \$16,651    |               |                  |                |                 |                 | N/A                 |
| 10       | 1Return on Average Net Investment   |                            |                |                 |              |              |             |             |             |               |                  |                |                 |                 |                     |
|          | a. Equity Component   |                            | \$925          | \$769           | \$629        | \$489        | \$349       | \$209       | \$69        |               |                  |                |                 |                 | \$3,440             |
|          | b. Equity Component grossed up for taxes<br>(Line 10a / debt rate) <sup>(2)</sup> |                            | \$1,226        | \$1,019         | \$833        | \$648        | \$463       | \$277       | \$92        |               |                  |                |                 |                 | \$4,558             |
|          | c. Debt Component Component   |                            | \$249          | \$207           | \$169        | \$132        | \$94        | \$56        | \$19        |               |                  |                |                 |                 | \$926               |
| 11       | Total Return Requirements (Line 10b + 10c)  |                            | \$1,475        | \$1,226         | \$1,003      | \$780        | \$557       | \$334       | \$110       |               |                  |                |                 |                 | \$5,483             |
| 12       | Total Depreciation & Return (Line 4 + 11)   |                            | \$42,770       | \$34,668        | \$34,445     | \$34,222     | \$33,999    | \$33,776    | \$33,411    |               |                  |                |                 |                 | \$247,293           |

<sup>(1)</sup> Depreciation expense is based on the "Cradle-to-Grave" method of accounting.

<sup>(2)</sup> The monthly Equity Component for the Jan - Jun. 2020 period is 5.0206 % based on the May 2019 Earnings Surveillance Report and reflects a 10.55% return on equity, and monthly Equity Component for the Jul-Dec. 2020 is 4.9781% based on the May 2020 Surveillance Report reflects a 10.55 % return on equity

<sup>(3)</sup> The Debt Component for the Jan. - Jun. 2020 period is 1.3507% based on the May 2019 Earnings Surveillance Report and Debt Component for the Jul.-Dec. 2020 period is 1.3538% based on the May 2020 Earning Surveillance Report.

**FLORIDA POWER & LIGHT COMPANY  
 COST RECOVERY CLAUSES**

**CAPITAL STRUCTURE AND COST RATES PER  
 MAY 2019 EARNINGS SURVEILLANCE REPORT**

Equity @ 10.55%

|                                     | ADJUSTED<br>RETAIL      | RATIO          | MIDPOINT<br>COST RATES | WEIGHTED<br>COST | PRE-TAX<br>WEIGHTED<br>COST |
|-------------------------------------|-------------------------|----------------|------------------------|------------------|-----------------------------|
| LONG_TERM_DEBT                      | 10,490,880,245          | 28.119%        | 4.44%                  | 1.25%            | 1.25%                       |
| SHORT_TERM_DEBT                     | 669,988,433             | 1.796%         | 3.62%                  | 0.06%            | 0.06%                       |
| PREFERRED_STOCK                     | 0                       | 0.000%         | 0.00%                  | 0.00%            | 0.00%                       |
| CUSTOMER_DEPOSITS                   | 403,097,747             | 1.080%         | 2.11%                  | 0.02%            | 0.02%                       |
| COMMON_EQUITY                       | 17,554,936,062          | 47.053%        | 10.55%                 | 4.96%            | 6.65%                       |
| DEFERRED_INCOME_TAX                 | 7,870,776,333           | 21.096%        | 0.00%                  | 0.00%            | 0.00%                       |
| INVESTMENT_TAX_CREDITS<br>ZERO COST | 0                       | 0.000%         | 0.00%                  | 0.00%            | 0.00%                       |
| WEIGHTED COST                       | 319,453,350             | 0.856%         | 8.26%                  | 0.07%            | 0.09%                       |
| <b>TOTAL</b>                        | <b>\$37,309,132,171</b> | <b>100.00%</b> |                        | <b>6.37%</b>     | <b>8.08%</b>                |

| <b>CALCULATION OF THE WEIGHTED COST FOR CONVERTIBLE INVESTMENT TAX CREDITS (C-ITC) (a)</b> |                         |                |              |                  |                 |
|--|-------------------------|----------------|--------------|------------------|-----------------|
|  | ADJUSTED<br>RETAIL      | RATIO          | COST<br>RATE | WEIGHTED<br>COST | PRE TAX<br>COST |
| LONG TERM DEBT   | \$10,490,880,245        | 37.41%         | 4.441%       | 1.661%           | 1.661%          |
| PREFERRED STOCK  | 0                       | 0.00%          | 0.000%       | 0.000%           | 0.000%          |
| COMMON EQUITY  | 17,554,936,062          | 62.59%         | 10.550%      | 6.604%           | 8.846%          |
| <b>TOTAL</b>   | <b>\$28,045,816,308</b> | <b>100.00%</b> |              | <b>8.265%</b>    | <b>10.507%</b>  |
| <b>RATIO</b>   |                         |                |              |                  |                 |

**DEBT COMPONENTS:**

|                       |                |
|-----------------------|----------------|
| LONG TERM DEBT        | 1.2488%        |
| SHORT TERM DEBT       | 0.0649%        |
| CUSTOMER DEPOSITS     | 0.0228%        |
| TAX CREDITS -WEIGHTED | 0.0142%        |
| <b>TOTAL DEBT</b>     | <b>1.3507%</b> |

**EQUITY COMPONENTS:**

|                       |                |
|-----------------------|----------------|
| PREFERRED STOCK       | 0.0000%        |
| COMMON EQUITY         | 4.9641%        |
| TAX CREDITS -WEIGHTED | 0.0565%        |
| <b>TOTAL EQUITY</b>   | <b>5.0206%</b> |
| <b>TOTAL</b>          | <b>6.3713%</b> |
| PRE-TAX EQUITY        | 6.7251%        |
| PRE-TAX TOTAL         | 8.0758%        |

**Note:**

(a) This capital structure applies only to Convertible Investment Tax Credit (C-ITC)

**FLORIDA POWER & LIGHT COMPANY  
 COST RECOVERY CLAUSES**

**CAPITAL STRUCTURE AND COST RATES PER  
 MAY 2020 EARNINGS SURVEILLANCE REPORT**

Equity @ 10.55%

|                                     | ADJUSTED<br>RETAIL      | RATIO          | MIDPOINT<br>COST RATES | WEIGHTED<br>COST | PRE-TAX<br>WEIGHTED<br>COST |
|-------------------------------------|-------------------------|----------------|------------------------|------------------|-----------------------------|
| LONG_TERM_DEBT                      | 12,539,092,665          | 30.643%        | 4.17%                  | 1.28%            | 1.28%                       |
| SHORT_TERM_DEBT                     | 462,827,285             | 1.131%         | 3.16%                  | 0.04%            | 0.04%                       |
| PREFERRED_STOCK                     | 0                       | 0.000%         | 0.00%                  | 0.00%            | 0.00%                       |
| CUSTOMER_DEPOSITS                   | 420,293,246             | 1.027%         | 2.12%                  | 0.02%            | 0.02%                       |
| COMMON_EQUITY                       | 19,050,189,760          | 46.554%        | 10.55%                 | 4.91%            | 6.51%                       |
| DEFERRED_INCOME_TAX                 | 8,019,547,167           | 19.598%        | 0.00%                  | 0.00%            | 0.00%                       |
| INVESTMENT_TAX_CREDITS<br>ZERO COST | 0                       | 0.000%         | 0.00%                  | 0.00%            | 0.00%                       |
| WEIGHTED COST                       | 428,551,760             | 1.047%         | 8.02%                  | 0.08%            | 0.11%                       |
| <b>TOTAL</b>                        | <b>\$40,920,501,883</b> | <b>100.00%</b> |                        | <b>6.33%</b>     | <b>7.95%</b>                |

**CALCULATION OF THE WEIGHTED COST FOR CONVERTIBLE INVESTMENT TAX CREDITS (C-ITC) (a)**

|                 | ADJUSTED<br>RETAIL      | RATIO          | COST<br>RATE | WEIGHTED<br>COST | PRE TAX<br>COST |
|-----------------|-------------------------|----------------|--------------|------------------|-----------------|
| LONG TERM DEBT  | \$12,539,092,665        | 39.69%         | 4.174%       | 1.657%           | 1.657%          |
| PREFERRED STOCK | 0                       | 0.00%          | 0.000%       | 0.000%           | 0.000%          |
| COMMON EQUITY   | 19,050,189,760          | 60.31%         | 10.550%      | 6.362%           | 8.429%          |
| <b>TOTAL</b>    | <b>\$31,589,282,425</b> | <b>100.00%</b> |              | <b>8.019%</b>    | <b>10.086%</b>  |
| <b>RATIO</b>    |                         |                |              |                  |                 |

**DEBT COMPONENTS:**

|                       |                |
|-----------------------|----------------|
| LONG TERM DEBT        | 1.2789%        |
| SHORT TERM DEBT       | 0.0357%        |
| CUSTOMER DEPOSITS     | 0.0218%        |
| TAX CREDITS -WEIGHTED | 0.0174%        |
| <b>TOTAL DEBT</b>     | <b>1.3538%</b> |

**EQUITY COMPONENTS:**

|                       |                |
|-----------------------|----------------|
| PREFERRED STOCK       | 0.0000%        |
| COMMON EQUITY         | 4.9115%        |
| TAX CREDITS -WEIGHTED | 0.0666%        |
| <b>TOTAL EQUITY</b>   | <b>4.9781%</b> |
| <b>TOTAL</b>          | <b>6.3319%</b> |
| PRE-TAX EQUITY        | 6.5954%        |
| PRE-TAX TOTAL         | 7.9492%        |

**Note:**

(a) This capital structure applies only to Convertible Investment Tax Credit (C-ITC)

Schedule CT-5

Reconciliation and Explanation of  
Differences between Filing and FPSC Audit  
Report for Months: January – December 2020

The Audit has not been completed as of the date of this Filing

### **FPL DSM Program & Pilot Descriptions**

FPL's DSM programs are designed to reduce energy consumption and growth of coincident peak demand.

**1. Residential Home Energy Survey (HES)**

This program educates customers on energy efficiency and encourages implementation of recommended practices and measures, even if these are not included in FPL's DSM programs. The HES is also used to identify potential candidates for other FPL DSM programs.

**2. Residential Ceiling Insulation**

This program encourages customers to improve the home's thermal efficiency.

**3. Residential Load Management (On-Call)**

This program allows FPL to turn off certain customer-selected appliances using FPL-installed equipment during periods of extreme demand, capacity shortages or system emergencies.

**4. Residential Air-Conditioning**

This program encourages customers to install high-efficiency central air-conditioning systems.

**5. Residential New Construction (BuildSmart®)**

This program encourages builders and developers to design and construct new homes that achieve BuildSmart® certification and move towards ENERGY STAR® qualifications.

**6. Residential Low Income**

This program assists low income customers through state Weatherization Assistance Provider (WAP) agencies and FPL-conducted Energy Retrofits.

**7. Business On Call**

This program allows FPL to turn off customers' direct expansion central air-conditioning units using FPL-installed equipment during periods of extreme demand, capacity shortages or system emergencies.

**8. Cogeneration and Small Power Production**

This program facilitates the interconnection and administration of contracts for co-generators and small power producers.

**9. Business Lighting**

This program encourages customers to install high-efficiency lighting systems.

**10. Commercial/Industrial Load Control (CILC)**

This program allows FPL to control customer loads of 200 kW or greater during periods of extreme demand, capacity shortages or system emergencies. It was closed to new participants as of December 31, 2000. It is available to existing participants who had entered into a CILC agreement as of March 19, 1996.

**11. Commercial/Industrial Demand Reduction (CDR)**

This program allows FPL to control customer loads of 200 kW or greater during periods of extreme demand, capacity shortages or system emergencies.

**FPL DSM Program & Pilot Descriptions (cont'd)**

**12. Business Energy Evaluation (BEE)**

This program educates customers on energy efficiency and encourages implementation of recommended practices and measures even if these are not included in FPL's DSM programs. The BEE is also used to identify potential candidates for other FPL DSM programs

**13. Business Heating, Ventilating & AC (HVAC)**

This program encourages customers to install high-efficiency HVAC systems.

**14. Business Custom Incentive (BCI)**

This program encourages customers to install unique high-efficiency technologies not covered by other FPL DSM programs.

**15. Conservation Research & Development (CRD) Project**

This project consists of research studies designed to: identify new energy efficient technologies; evaluate and quantify their impacts on energy, demand and customers; and where appropriate and cost-effective, incorporate an emerging technology into a DSM program.

**16. Business Photovoltaic for Schools Pilot**

Under this pilot, FPL installed photovoltaic (PV) systems and provided supporting educational training and materials for selected schools in most public school districts in FPL's territory to demonstrate and educate students on the practical issues of PV. This pilot was discontinued on December 31, 2015. There will be capital depreciation and return costs for this pilot until 2020 when ownership of the last PV systems is transferred to their respective customers.

**17. Common Expenses**

For administrative efficiency this includes all costs that are not specifically attributable to a particular program.

SCHEDULE CT-6

Florida Power & Light Company  
 Program Progress  
 January through December 2020

| Pgm No | Program Title                              | Accomplishments   |   | 2020 Cost & Variance v. Actual/Estimate <sup>1</sup> |
|--------|--|---|---|--|
|        |  | 2020  | Inception through December 2020               |  |
| 1      | Residential Home Energy Survey             | Participants = 103,647  | Participants = 4,202,000                      | Total = \$11,969,125<br>Variance= (\$992,475)        |
| 2      | Residential Ceiling Insulation             | Participants = 1,444  | Participants = 584,202                        | Total = \$388,602<br>Variance= (\$173,284)           |
| 3      | Residential Load Management ("On Call")    | Participants = 4,674  | Participants = 696,517                        | Total = \$43,036,881<br>Variance= (\$1,451,413)      |
| 4      | Residential Air Conditioning               | Participants = 20,399   | Participants = 1,990,611                      | Total = \$3,506,673<br>Variance= \$80,099            |
| 5      | Residential New Construction (BuildSmart®) | Participants = 3,686  | Participants = 54,712                         | Total = \$497,832<br>Variance= (\$29,379)            |
| 6      | Residential Low-Income                     | Participants = 3,137  | Participants = 20,619                         | Total = \$761,439<br>Variance= (\$183,671)           |
| 7      | Business On Call                           | kW = 556  | MW = 73                                       | Total = \$3,241,513<br>Variance= \$11,167            |
| 8      | Cogeneration & Small Power Production      | Firm MW = 444<br>GWh Purchased = 1,239<br>Firm = 4; As Available = 12 | MW Under Contract = 444<br>MW Committed = 444 | Total = \$170,894<br>Variance= \$56,395              |
| 9      | Business Lighting                          | kW = 3,954  | kW = 314,585                                  | Total = \$417,033<br>Variance= \$72,145              |
| 10     | Commercial/Industrial Load Control         | Closed to new participants  | MW = 454                                      | Total = \$44,251,244<br>Variance= (\$547,132)        |
| 11     | Commercial/Industrial Demand Reduction     | kW= 25,759  | MW = 350                                      | Total = \$28,592,218<br>Variance= \$465,347          |
| 12     | Business Energy Evaluation                 | Participants = 2,464  | Participants = 256,628                        | Total = \$7,693,309<br>Variance= (\$75,382)          |
| 13     | Business Heating, Ventilating & AC         | kW = 9,831  | kW = 435,919                                  | Total = \$6,698,459<br>Variance= \$2,025,835         |
| 14     | Business Custom Incentive                  | kW = 64   | kW = 54,866                                   | Total = \$24,389<br>Variance= \$1,677                |
| 15     | Conservation Research & Development        | Not Applicable  | Not Applicable                                | Total = \$39,494<br>Variance= (\$75,859)             |
| 16     | Business Photovoltaic for Schools Pilot    | Not Applicable  | Not Applicable                                | Total = \$247,293<br>Variance= \$0                   |
| 17     | Common Expenses                            | Not Applicable  | Not Applicable                                | Total = \$6,356,509<br>Variance= (\$203,922)         |

Notes: (1) Variance where actuals less than Actual/Estimate shown with ( )

kW and MW reduction are at the generator

SCHEDULE CT-6

Business Custom Incentive Cost Effectiveness Test Results

| Customer | Rate Impact Measure Test (RIM) | Total Resource Cost Test (TRC) | Participant Test |
|----------|--------------------------------|--------------------------------|------------------|
| 1        | 1.07                           | 1.93                           | 2.06             |

**SCHEDULE CT-6**

**Customers that no longer participate on FPL's Commercial/Industrial Load Control (CILC) and Commercial/Industrial Demand Reduction (CDR) Rates (January through December 2020)**

| <u>Customer Name</u> | <u>Effective Date</u> | <u>Prior Rate</u> | <u>Firm Rate</u> | <u>Remarks</u>  |
|----------------------|-----------------------|-------------------|------------------|---|
| Customer No. 1       | 05/05/2020            | CILC              | Not Applicable   | Account Final Billed  |
| Customer No. 2       | 05/22/2020            | CILC              | Not Applicable   | EPA NESHAP Termination. In the best interest of the Customer, the Company and the Company's other Customers |
| Customer No. 3       | 06/23/2020            | CILC              | Not Applicable   | No Longer Qualified   |
| Customer No. 4       | 07/01/2020            | CILC              | Not Applicable   | Account Final Billed  |
| Customer No. 5       | 07/20/2020            | CILC              | Not Applicable   | Account Final Billed  |
| Customer No. 6       | 09/21/2020            | CILC              | Not Applicable   | Account Final Billed  |
| Customer No. 7       | 09/30/2020            | CILC              | Not Applicable   | Account Final Billed  |
| Customer No. 8       | 12/04/2020            | CILC              | Not Applicable   | No Longer Qualified   |
| Customer No. 9       | 01/10/2020            | CDR               | Not Applicable   | Account Final Billed  |
| Customer No. 10      | 01/30/2020            | CDR               | Not Applicable   | Account Final Billed  |
| Customer No. 11      | 06/08/2020            | CDR               | Not Applicable   | No Longer Qualified   |
| Customer No. 12      | 07/15/2020            | CDR               | Not Applicable   | Account Final Billed  |
| Customer No. 13      | 07/19/2020            | CDR               | Not Applicable   | Account Final Billed  |
| Customer No. 14      | 09/17/2020            | CDR               | Not Applicable   | Account Final Billed  |
| Customer No. 15      | 11/12/2020            | CDR               | Not Applicable   | Account Final Billed  |
| Customer No. 16      | 11/12/2020            | CDR               | Not Applicable   | Account Final Billed  |

SCHEDULE CT-6

**CONSERVATION RESEARCH & DEVELOPMENT (“CRD”) PROGRAM**

CRD is an umbrella program under which FPL researches a wide variety of new technologies to evaluate their potential for reductions in peak load and energy as well as customer bill savings. Florida’s climatic conditions are unique so the studies must reflect the effects of the hot and humid environment. Favorable evaluation results can lead to incorporation in FPL’s DSM programs. Examples of technologies that have been included are: Energy Recovery Ventilators; Demand Control Ventilation; and Residential Air Conditioning Duct Plenum Seal.

FPL participates in relevant co-funded projects such as Electric Power Research Institute (“EPRI”). This co-funding enables FPL to gain the learnings from larger research projects at a fraction of the total cost. In 2020, FPL continued its access to gather learnings from EPRI’s on-going readiness assessment of multiple technologies in various stages of development which enables comparisons among these technologies. FPL also began evaluation of smart electrical load centers, circuit breakers and relays.

## **APPENDIX A**

## Residential

\$254.75 annual residential customer savings based on the following:

- Replace four 60-Watt standard light bulbs that you use four hours a day with LED bulbs
- Save \$29 a year
- Replace one 60-Watt standard light bulb that you leave on 12 hours a night for security with an LED bulb
- Save \$22 a year
- Replace old showerheads with water-efficient models to cut your hot water usage
- Save \$80 a year in a home with two occupants
- Reduce your water heater temperature by 20 degrees – lower the temperature from 140 degrees to 120 degrees
- Save about \$10 a year
- Turn the fan off when leaving a room – savings based on stopping one ceiling fan from running all the time
- Save about \$85 a year
- Use cold water instead of hot water when using your washing machine
- Save \$30 a year
- Use a power strip to turn off your desktop computer and accessories when not in use
- Save \$24 a year
- Install a smart thermostat
- Save \$50 a year on your cooling costs
- Enroll in our **On Call® Program**
- Save up to \$91.75 a year

# Business

\$500 annual business customer savings based on the following:

- \$397 per year, attributed to an average business customer with a 10 ton A/C, replacing a 10 EER with a 12 EER unit, with the unit operating 3,869 hours per year
- \$140 per year, attributed to an average business customer enrolled in the Business On Call® program with a 10 ton A/C unit at \$2 per ton per month savings for seven months (April - October)

Please note: Home comparisons made within the FPL Energy Analyzer are based upon size, type and area of home. Comparisons are not based upon; a home's square footage, age, number of people living in the home, or neighboring homes.

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## **RADIO**

### **TECH THAT SAVES :30 RADIO**

How much do you spend on energy to get the laundry done?

To stay cool?

And to keep the lights on?

Find out with the new FPL Energy Analyzer.

Powered by America's most intelligent grid,

it gives you a complete breakdown of your energy use,

so you can see what's driving your bill.

Learn more about how your home uses energy

when you activate your FPL energy analyzer at [FPL.com/TakeControl](http://FPL.com/TakeControl).

### **TECH THAT SAVES :15 RADIO**

How much do you spend on energy to get the laundry done?

To stay cool?

And to keep the lights on?

Find out with the new FPL Energy Analyzer.

See how your home uses energy,

and how you can save at [FPL.com/TakeControl](http://FPL.com/TakeControl).

## **TV**

### **PAM AND SAM RADIO :30**

Do you know how your energy use compares to similar homes?

Neighbors Pam and Sam do.

Over at Pam's house, they like to stay cool, especially at naptime.

While at Sam's house, they leave everything plugged in everywhere, all the time.

Now, with the new FPL Energy Analyzer, Pam and Sam can compare their families' energy use to homes like theirs, and find personalized ways to save energy and money.

See how your home compares.

Activate your FPL Energy Analyzer at [FPL.com/TakeControl](http://FPL.com/TakeControl)

### **PAM AND SAM :15 RADIO**

Do you know how your energy use compares to similar homes?

Now, with the new FPL Energy Analyzer,

you can compare your family's energy use to homes like yours,  
and find personalized ways to save!

Go to [FPL.com/TakeControl](http://FPL.com/TakeControl)

## **RADIO**

### **TECH THAT SAVES :30 RADIO**

¿Cuál es el costo real de lavar la ropa?

De mantenerte fresco...

¿o de encender las luces?

Encuentra las respuestas con el nuevo Analizador de energía de FPL.

Energizado por la red más inteligente en la nación,

te ofrece un reporte detallado de tu consumo de electricidad,

para que puedas ver qué causa los cargos en tu cuenta.

Aprende mas sobre el consumo electrico en tu hogar cuando activas el analizador de energia de FPL en [FPL.com/TakeControl](http://FPL.com/TakeControl).

### **TECH THAT SAVES :15 RADIO**

¿Cuál es el costo real de lavar la ropa?

De mantenerte fresco...

¿o de encender las luces?

Enterate con el nuevo Analizador de energía de FPL

Aprende mas sobre el consumo electrico en tu hogar y como ahorrar en [FPL.com/TakeControl](http://FPL.com/TakeControl).

---

## **TV**

### **ICE PRINCESS :15 TV**

¿Sabes qué causa los cargos en tu cuenta de electricidad?

Cuando hace calor afuera, se necesita aun más energía para mantenerte fresco adentro.

No te acalores. Mantente fresco y baja tu cuenta.

Activa el Analizador de Energía de FPL en [FPL.com/TomaControl](http://FPL.com/TomaControl).

---

**BEE 30 TV**

How does America's most intelligent grid help save money for your business?  
Find out with the new FPL Business Energy Manager.  
Now you can see what's driving your energy bill across locations and accounts  
So you can find new customized ways to save.  
Go to [FPL.com/BusinessEnergyManager](http://FPL.com/BusinessEnergyManager) and show your energy bill who's boss.

**BEE 15 TV**

How does America's most intelligent grid help save money for your business?  
With new FPL Business Energy Manager.  
You can see what's driving your energy bill and how you can save.  
Go to [FPL.com/BusinessEnergyManager](http://FPL.com/BusinessEnergyManager) today.

**BEE PBS TV**

How does an intelligent grid help save energy for your business?  
Find out with the new FPL Business Energy Manager.  
Now you can see what's driving your energy use across locations and accounts,  
so you can find new customized ways to save.  
More information is available for all business owners at [FPL dot com slash business energy manager](http://FPL.com/businessenergymanager).

---

"ICE PRINCESS" THERMOSTAT :15

Do you know what's driving your energy bill?

When it's hot outside, it takes even more energy to keep you cool inside.

See how you can stay cool and keep your bill low.

Activate your FPL Energy Analyzer at [FPL.com/TakeControl](http://FPL.com/TakeControl).

---

**SWEEPSTAKES TV :15**

¡Saber cómo tu hogar usa energía te puede ayudar a ganar en grande!

Ahora, cuando activas tu Analizador de Energía de FPL

¡tendrás la oportunidad de ganar una Renovación de Tecnología Inteligente valorada en \$10,000!

¡Activa el tuyo hoy!

---

## **SWEEPSTAKES TV15**

Knowing how your home uses energy can help you win big!

Now, when you activate your FPL Energy Analyzer  
you'll be automatically entered for a chance to win a  
\$10,000 Smart Home Energy Makeover.

Activate yours today!

---

**SWEEPSTAKES RADIO :30**

Knowing how your home uses energy can help you win big!

Now, when you activate your FPL Energy Analyzer to see what's driving your energy bill, you can get more than just new ways to save energy and money—you'll be automatically entered for a chance to win a \$10,000 Smart Home Energy Makeover—and weekly prizes!

Activate your FPL Energy Analyzer today at [FPL.com/TakeControl](http://FPL.com/TakeControl) and you could win big!

**SWEEPSTAKES RADIO :15**

Knowing how your home uses energy can help you win big!

Now, when you activate your FPL Energy Analyzer you'll be automatically entered for a chance to win a \$10,000 Smart Home Energy Makeover.

Activate yours today at [FPL.com/TakeControl](http://FPL.com/TakeControl).

---

**SWEEPSTAKES RADIO :30**

¡Saber cómo tu hogar usa energía te puede ayudar a ganar en grande!

Ahora, cuando activas tu Analizador de Energía de FPL para ver cuánto gastas en electricidad,

puedes aprender nuevas formas de ahorrar energía y dinero—

¡y tendrás la oportunidad de ganar una Renovación de Tecnología Inteligente valorada en \$10,000, y además premios semanales!

¡Activa tu Analizador de Energía de FPL hoy en [FPL.com/TomaControl](http://FPL.com/TomaControl)

para tu oportunidad!

**SWEEPSTAKES RADIO :15**

¡Saber cómo tu hogar usa energía te puede ayudar a ganar en grande!

Ahora, cuando activas tu Analizador de Energía de FPL

¡tendrás la oportunidad de ganar una Renovación de Tecnología Inteligente valorada en \$10,000!

Activalo en [FPL.com/TomaControl](http://FPL.com/TomaControl).

---

## HOLIDAY TECH THAT SAVES :30

La navidad es una época mágica...

...donde toda la familia se reúne

bajo un mismo techo llenándolo de energía

—y es el momento perfecto para revisar tu Analizador de Energía de FPL.

Desde más tandas de ropa para lavar, hasta esas lucecitas brillantes...

encuentra nuevas formas de disfrutar esta época de fiestas—

—sin subir los cargos en tu cuenta.

¡Ahorra energía y dinero mientras celebras! Activa tu Analizador de energía de FPL hoy en [FPL.com/TomaControl](http://FPL.com/TomaControl)

- ALT: ¡Ahorra energía y dinero mientras celebras!  
SUPER: [FPL.com/TomaControl](http://FPL.com/TomaControl)

## HOLIDAY ICE PRINCESS :15 TV – V1

¿Quieres ahorrar durante las fiestas?

Descubre consejos mágicos que te ayudaran a ahorrar energía mientras celebras...

y mantienes tus cuentas bajas.

Activa tu Analizador de Energía de FPL hoy en [FPL.com/TomaControl](http://FPL.com/TomaControl)

---

### **ECCR HOLIDAY :30**

*A mix of scenes from Ice Princess, Tale of Pam & Sam, and Tech that Saves. Graphic holiday elements will create a festive feel, like using a flurry of snowflakes to transition between scenes, frosted window edges around the frame in the corners, and cheerful music with sleigh bells or the like. For the end frame, these elements would carry through to close on a festive logo card.*

OPEN ON ice princess in her room, slow motion feather snow floating in the air.

**VO: The holidays are a time for magic...**

CUT TO Mom catching her son sneaking in some laundry while home on break from college. They share a smiling 'gotcha' moment.

**VO: ...when the whole family comes together...**

CUT TO the family from Pam and Sam in the living room.

**VO: and the entire house is filled with energy...**

CUT TO AA woman walking towards the kitchen with the hanging lights on.

**VO: —which makes it the perfect time to check in with your FPL Energy Analyzer.**

CLOSE UP on tool in use.

**VO: From the extra loads of laundry to turning on those twinkling lights...**

CLOSE UP on her tablet showing the Energy Analyzer.

**VO: ...you can find new ways to make the holidays sparkle—**

CUT TO Dad in the hallway of Ice Princess, turning the thermostat to 78.

**VO: —without driving up your bill.**

Dad continues into Ice Princess room and close on their moment together.

**VO: 'Tis the season to save energy and money!**

**Activate your FPL Energy Analyzer today at [FPL.com/TakeControl](http://FPL.com/TakeControl).**

Close on logo on white with extra holiday magic (lights around the logo, or golden shimmers, or snow falling like magic).

### **HOLIDAY ICE PRINCESS :15**

*The same graphic treatment and music treatment used above will translate to the revised :15 Ice Princess. Cheery music and a touch of holiday magic with the new script options will bring a seasonal message of energy savings.*

Looking to save for the holidays?

Discover the magic of energy-saving tips  
that keep spirits bright and bills low.

Activate your FPL Energy Analyzer today at [FPL.com/TakeControl](http://FPL.com/TakeControl).

---

### **RCS :30 ENG**

Life at home has changed quite a bit...  
...because we're not used to having all of us at home at the same time.  
Rising temperatures means higher bills.  
Our A/C has to work that much harder...  
...in order to maintain the temperature that we've set.  
FPL has quite a few tools that you can use to help manage your energy usage.  
We have the FPL Energy Analyzer.  
The tool will let you monitor your daily, monthly or yearly usage performance.  
So you can do your part to manage your energy use and keep your bills low.  
We're here to help.

### **RCS :15 ENG**

FPL has quite a few tools that you can use to help manage your energy usage.  
We have the FPL Energy Analyzer.  
The tool will let you monitor your daily, monthly or yearly usage performance.  
So you can do your part to keep your bills low.  
We're here to help.

### **RCS :06 ENG**

We have the FPL Energy Analyzer.  
The tool will let you monitor your usage performance.  
We're here to help.

### **RCS :30**

Nuestro día a día ha cambiado mucho.  
Todos estamos en casa a la misma vez.  
Las temperaturas altas resultan en cuentas altas.  
Nuestro aire acondicionado trabaja mucho más.  
FPL tiene varias herramientas disponibles para ayudar a manejar el uso de energía.  
Como el Analizador de Energía de FPL.  
Que te permite monitorear tu uso de energía diario, por mes o anualmente.  
Así puedes manejar tu uso y mantener tus cuentas bajas.  
Estamos aquí para ayudarte.

### **RCS :15**

FPL tiene varias herramientas disponibles para ayudar a manejar el uso de energía.  
Como el Analizador de Energía de FPL.  
Que te permite monitorear tu uso de energía.  
Así puedes manejar tu uso y mantener tus cuentas bajas.

### **RCS :06**

El Analizador de Energía de FPL te permite monitorear tu uso de energ

---

### **RCS :30 TV – ANCHOR SPOT**

**Voice 1:** Podemos lograr mucho más cuando trabajamos juntos.

**Voice 2:** Como preparar la cena en familia...

**Voice 3:** Doblar la ropa juntos...

- ALT: Lavar la ropa juntos...

**Voice 1:** Y hasta ahorrar juntos, con el Analizador de Energía de FPL...

**Voice 2:** ...que usa datos actuales de mi contador inteligente y ofrece un reporte detallado sobre mi consumo de electricidad.

**Voice 3:** Además, te da opciones de cómo ahorrar para que todos en la familia podamos ayudar.

**Voice 2:** Juntos, podemos ahorrar.

- ALT: Junto, podemos ahorrar hasta \$300 al año.

**Voice 1:** Activa tu Analizador de Energía de FPL gratis en [FPL.com/TomaControl](http://FPL.com/TomaControl) y ahorremos juntos, Florida.

### **RCS :15 TV – ANCHOR SPOT**

**Voice 1:** Logramos más cuando trabajamos juntos—

**Voice 2:** ...como ahorrar en nuestras cuentas de electricidad con los consejos del Analizador de Energía de FPL.

- ALT: como ahorrar hasta \$300 al año en las cuentas de electricidad con los consejos del Analizador de energía de FPL.

**Voice 1:** Descubre como todos en la familia pueden ayudar a ahorrar.

**Voice 2:** Visita [FPL.com/TomaControl](http://FPL.com/TomaControl).

---

## **RCS :30 RADIO – SPA**

Podemos lograr mucho más cuando trabajamos juntos.

Como preparar la cena en familia...

Doblar la ropa juntos...

Y hasta ahorrar juntos con el Analizador de Energía de FPL...

...que usa datos actuales de mi contador inteligente y ofrece un reporte detallado sobre mi consumo de electricidad.

Además, nos da opciones de cómo ahorrar para que todos en la familia podamos ayudar.

Juntos, podemos ahorrar.

- ALT: Juntos, podemos ahorrar hasta \$300 al año.

Activa tu Analizador de Energía de FPL gratis en [FPL.com/TomaControl](http://FPL.com/TomaControl)

Y ahorremos juntos, Florida.

---

## **RCS :30 RADIO**

VO: We can get a lot done when we do it together.

Like making dinner together...

Folding laundry together...

And we can even learn to save together with the FPL Energy Analyzer.

It uses real data from my smart meter to tell me where my energy is going and then gives us easy ways to save that the whole family can help with.

Together, we can make those savings count.

- ALT: Together, we can save up to \$300 a year

Let's go Florida.

Activate your free FPL Energy Analyzer at [FPL.com/TakeControl](http://FPL.com/TakeControl) and let's save, together.

---

**RCS :30 TV – ANCHOR SPOT**

VOICE 1: We can get a lot done when we do it together.

VOICE 2: Like making dinner together...

VOICE 3: Folding laundry together...

- ALT: Doing laundry together...

VOICE 1: And we can even learn to save together with the FPL Energy Analyzer.

VOICE 2: It uses real data from my smart meter to tell me where my energy is going

VOICE 3: and then gives us easy ways to save that the whole family can help with.

VOICE 1: Together, we can make those savings count.

- ALT: Together, we can save up to \$300 a year

VOICE 2: Let's go Florida. Activate your free FPL Energy Analyzer at [FPL.com/TakeControl](http://FPL.com/TakeControl) and let's save, together.

**RCS :15 TV – ANCHOR SPOT**

VOICE 1: We can get a lot done when we do it together—

VOICE 2: like saving on our energy bill with tips from the FPL Energy Analyzer.

- ALT: like saving up to \$300 a year on our energy bill with tips from the FPL Energy Analyzer.

VOICE 1: Find easy ways the whole family can help save together.

VOICE 2: Go to [FPL.com/TakeControl](http://FPL.com/TakeControl).

---

**BEM :30 TV**

Ever since I was younger I always wanted to be behind the chair.

We have been through so much with our customers, being a business that they can rely on.

At a time like COVID-19, the FPL Business Energy Manager has helped us identify different ways to save money.

We swapped out the normal bulbs with LED bulbs and our bill is way lower.

We've put cooling blankets over our fruits and vegetables at night and we've been able to lower our bill.

The fact that FPL even came out with something to help small businesses in a time of extreme need, that's definitely helped a lot.

---

## **RCS :30 TV – SWEEPSTAKES**

VOICE 1: When *\*we\** play together, we always win

VOICE 2: So, when we heard we could get a \$10,000 Home Energy Makeover

VOICE 3: AND learn how to save on our energy bill each month...

- ALT: AND learn how to save up to \$300 a year on our energy bill each month

VOICE 1: ...we were ready.

VOICE 2: The FPL Energy Analyzer makes it easy to help keep our bill low with easy ways to save

VOICE 3: AND a chance to win big.

VOICE 1: Activate your free FPL Energy Analyzer at [FPL.com/TakeControl](http://FPL.com/TakeControl)

VOICE 2: and get your chance to win a \$10,000 Home Energy Makeover.

## **RCS :30 TV – SWEEPSTAKES SPA**

**Voice 1:** Juntos, siempre ganamos.

**Voice 2:** Cuando nos enteramos de que podíamos ganar una renovación de energía para nuestro hogar valorada en \$10,000...

**Voice 3:** ...y aprender cómo ahorrar en nuestra cuenta de electricidad cada mes...

- ALT: y aprender a cómo ahorrar hasta \$300 al año en nuestra cuenta de electricidad...

**Voice 1:** ...estábamos listos.

**Voice 2:** Con el Analizador de energía de FPL podemos mantener la cuenta baja, ahorrar...

**Voice 3:** ...y ganar en grande.

**Voice 1:** Activa tu Analizador de Energía de FPL gratis en [FPL.com/TomaControl](http://FPL.com/TomaControl)

**Voice 2:** y obtén una oportunidad de ganar \$10,000 en una renovación de energía para tu hogar.

---

**RCS :30 RADIO – SWEEPSTAKES**

VO: Now the family that saves energy together can win together, too!  
The FPL Energy Analyzer uses real data from your smart meter  
so you know exactly where your energy is going,  
with tips to make it easy to help keep your bill low.  
And now, you can save even more  
with a chance to win a \$10,000 Home Energy Makeover!  
Activate your free FPL Energy Analyzer at [FPL.com/TakeControl](http://FPL.com/TakeControl)  
and get your chance to save and win, together!

**RCS :30 RADIO – SWEEPSTAKES**

La familia que ahorra junta también puede ganar junta.  
El Analizador de Energía de FPL usa datos actuales de tu contador inteligente y te ofrece  
un reporte detallado sobre tu consumo de electricidad con consejos para ayudarte a  
mantener tu cuenta baja.  
Además, te ofrece una oportunidad de ganar una renovación de energía para el hogar  
valorada en \$10,000!-  
Activa tu Analizador de Energía de FPL gratis en [FPL.com/Tomacontrol](http://FPL.com/Tomacontrol) para una  
oportunidad de ganar.



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Going! Going! Almost gone! Activate your FPL Energy Analyzer for a chance to win a \$10,000 grand prize before it's too late!



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**Activate your FPL Energy Analyzer**

FPL Energy Analyzer

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Now is your last chance to win a \$10,000 Home Energy Makeover! Activate your FPL Energy Analyzer and learn how to save today.



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**Activate your FPL Energy Analyzer**

FPL Energy Analyzer

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We've got an easy recipe for energy savings! Save up to \$300 a year with tips from your FPL Energy Analyzer.



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**Cook up some savings**

FPL Energy Analyzer

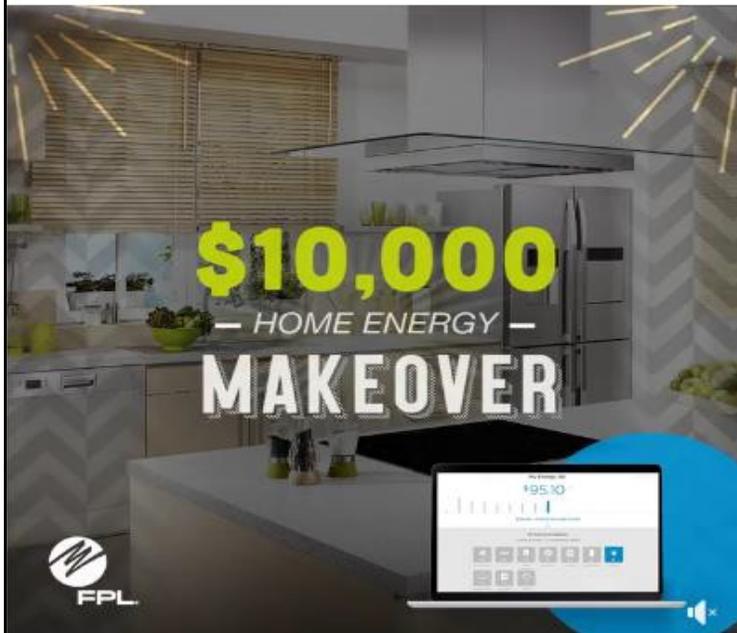
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Can cleaning the lint tray really save energy and money? It sure can! Learn more ways to save with the FPL Energy Analyzer.



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Let's save together!

FPL Energy Analyzer

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Who keeps turning down the A/C? Activate your FPL Energy Analyzer to find easy ways the whole family can save together.



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Save up to \$300 a year!

FPL Energy Analyzer

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Make saving money your new favorite game! Activate your FPL Energy Analyzer to learn ways you can save up to \$300 a year.



— SAVE —  
**TOGETHER**

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**Save up to \$300 a year!**

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Using small appliances instead of your oven can help you heat up some savings! Get more tips with the FPL Energy Analyzer.



— SAVE —  
**UP TO \$300**  
A YEAR 

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**Cook up some savings**

FPL Energy Analyzer

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How can spending more time together help you save up to \$300 a year?  
Activate your FPL Energy Analyzer and find out!

— SAVE —  
**TOGETHER**  \$



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**Let's save together!**

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Activate your FPL Energy Analyzer and you'll be entered to win a \$10,000  
grand prize PLUS weekly energy-saving prizes!



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**Activate your FPL Energy Analyzer**

FPL Energy Analyzer

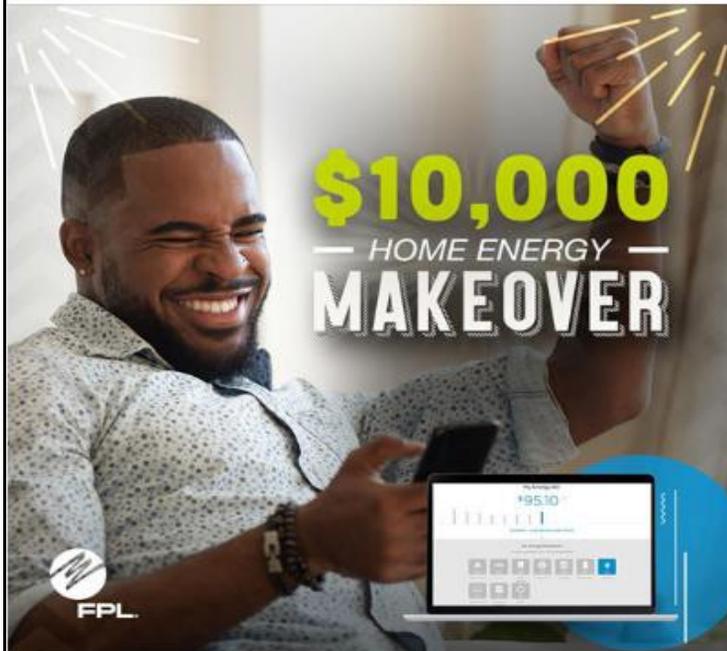
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Now is YOUR chance to win a \$10,000 Home Energy Makeover! Activate your FPL Energy Analyzer and learn how to save and win.



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Activate your FPL Energy Analyzer

FPL Energy Analyzer

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Enter to win "smart" energy-saving weekly prizes. PLUS you'll automatically have a chance to win a \$10,000 Home Energy Makeover when you activate your FPL Energy Analyzer!

WIN  
WEEKLY  
PRIZES



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Activate your FPL Energy Analyzer

FPL Energy Analyzer

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See if you qualify for a \$150 instant rebate on a new A/C.



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## Don't sweat the holidays

See if you qualify for a  
\$150 instant rebate on a new A/C

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**Don't sweat the holidays**

Get a new, energy-efficient AC

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Is it time for a new A/C unit? Learn more about our rebate program and find out if you qualify for instant savings.



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See if you qualify

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**\$150 instant rebate**

Get a new, energy-efficient A/C

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With a new A/C from an FPL Participating Independent Contractor, you may qualify to save \$150 instantly.



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## \$150 instant rebate on a new A/C

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 Get a new, energy-efficient A/C

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Breeze through summer with a \$150 A/C rebate and start saving money on your energy bill. See if you qualify.



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 Get a new, energy-efficient A/C

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**FPL Connect**  Sponsored · 

Don't sweat it! With a new A/C from an FPL Participating Independent Contractor, you may qualify to save \$150 instantly.



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**EFFICIENT** **AVERAGE** **INEFFICIENT**

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**Compare and save today!** [Learn More](#)

The FPL Energy Analyzer

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Visit the FPL Energy Analyzer to instantly see an itemized breakdown of your energy costs and find easy ways to save. Login today and take control.



  **Luanda**  
Power Delivery



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**Save energy, save money** [Learn More](#)

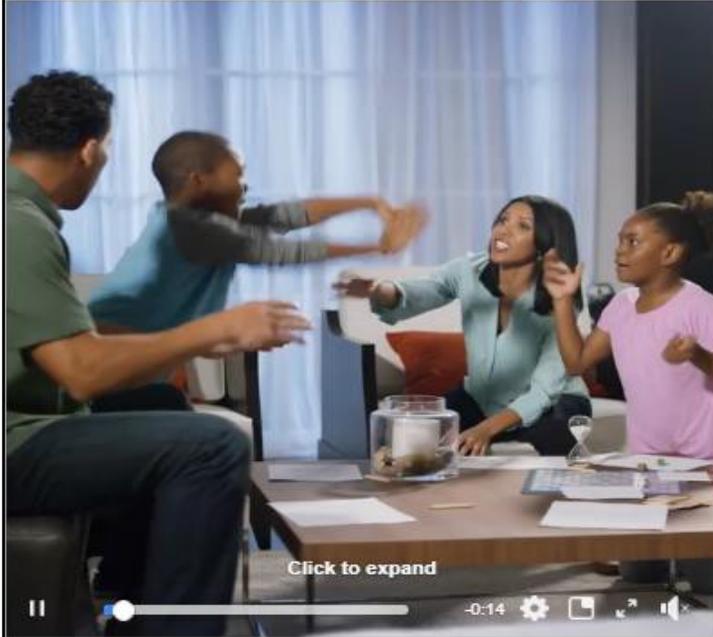
The FPL Energy Analyzer



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Visit the FPL Energy Analyzer to instantly see an itemized breakdown of your energy costs and find easy ways to save. Login today and take control.



Click to expand



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**Save energy, save money**

The FPL Energy Analyzer

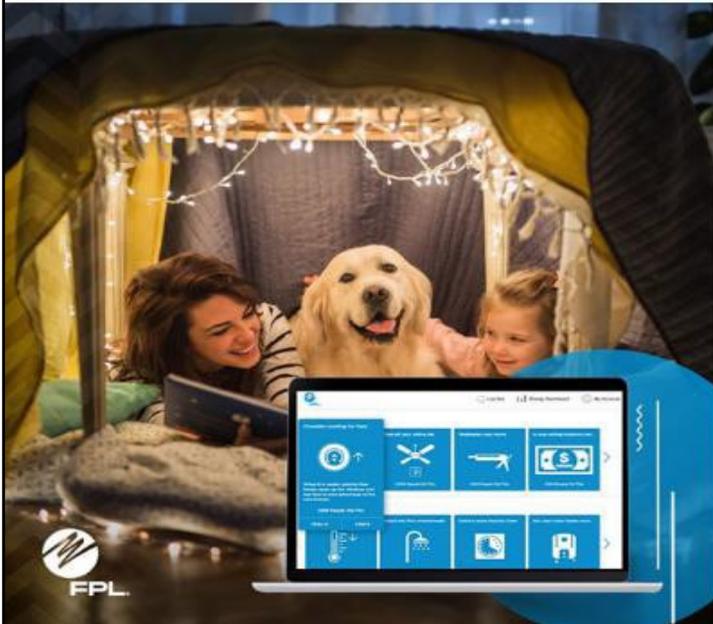
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Don't let your holiday lights say 'bah, humbug!' to your energy bill. Take control with the FPL Energy Analyzer for energy-saving tips that will keep your season bright.



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**Save for the holidays**

The FPL Energy Analyzer

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'Tis the season to save energy and money! You can save more than \$90 a year when enrolling qualifying appliances such as your ...See More



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Which appliances are heating up your bill? The free FPL Energy Analyzer gives you a detailed breakdown of your energy use, plus tips on how you can save.



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**Find new ways to save!**

The FPL Energy Analyzer

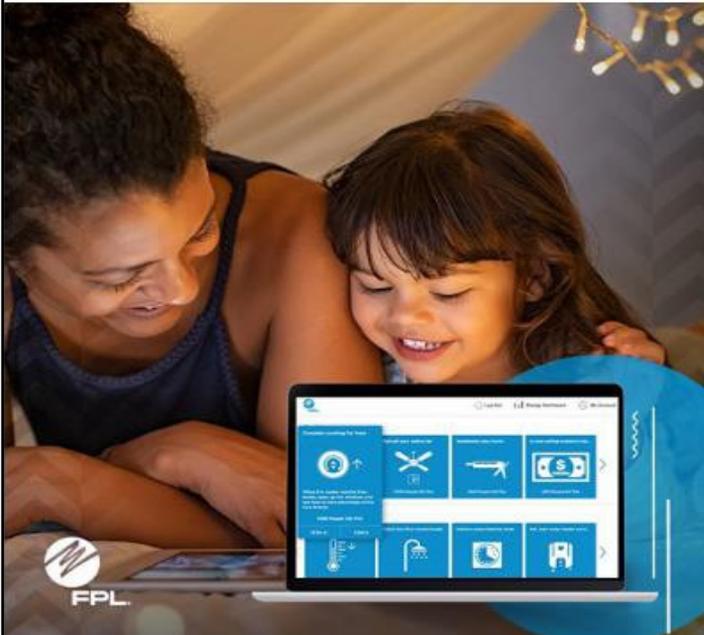
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Keep spirits bright and bills low with the FPL Energy Analyzer and free energy-saving tips.



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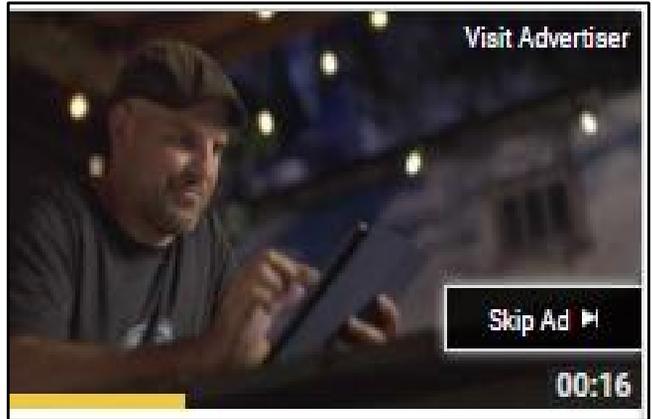
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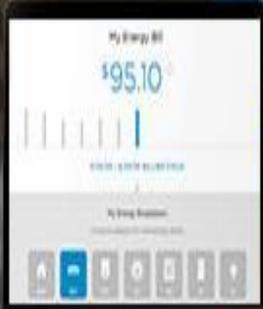
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—SAVE—  
UP TO \$300  
A YEAR

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SAVE ENERGY  
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ACTIVATE YOUR  
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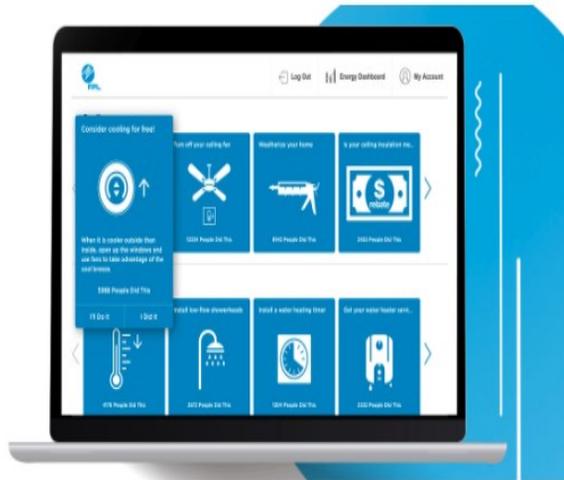




## Florida Power & Light Company

### Laundry? A/C? Lighting? See what's driving your energy bill and save.

With the FPL Energy Analyzer, you'll see exactly where your energy is going and learn new ways to save. This free tool breaks down your energy bill by category, so you know where to focus your energy-saving efforts. From cooking to cleaning, lighting, computers and more, the FPL Energy Analyzer gives you tips to save energy and keep your bill low.



Get your energy breakdown and learn how to save!

Save Now



## Florida Power & Light Company

### Learn how to lower your energy bill with free energy-saving tips.

With the FPL Energy Analyzer, you can get easy, customized tips that help you save energy and keep your bill low. Learn the perfect temperature to set your thermostat or when it's the right time to keep the windows open. Every bit counts towards keeping your bill low.

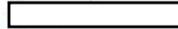


Find energy savings.

Save Now



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Laundry? A/C? Lighting? See what's driving your energy bill and save.

With the FPL Energy Analyzer, you'll see what's driving your energy bill and how your energy use compares to homes like yours, of a similar size in your area. This is a free tool that breaks down your energy use by category, so you know just where your energy is going, how much it's costing you and learn ways to save. From cooking to cleaning, lighting, computers and more, the FPL Energy Analyzer gives you tips to save energy and keep your bill low.



Compare your energy use and learn ways to save!

Save Now

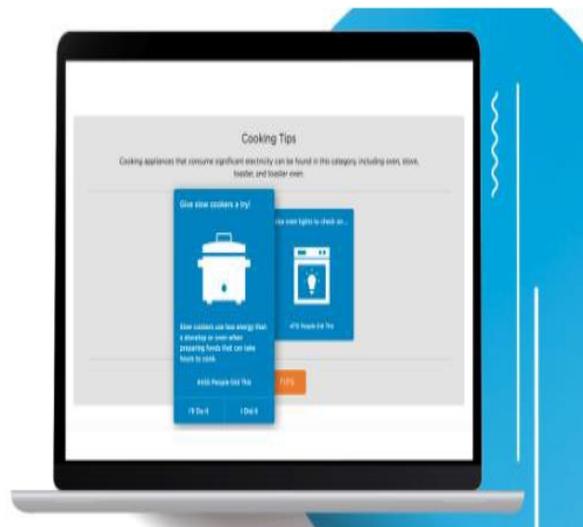


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Can using small appliances help keep your energy bill low?

Yes! With the FPL Energy Analyzer, you can get easy, customized tips that will turn your toaster oven and crockpot into energy-efficient tools to help keep your bill low.



Find energy savings.

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### How energy-efficient is your home compared to your neighbors?

With the FPL Energy Analyzer, you'll see what's driving your energy bill and how your energy use compares to homes like yours, of a similar size in your area.

This is a free tool that breaks down your energy use by category, so you know just where your energy is going, how much it's costing you and learn ways to save. From cooking to cleaning, lighting, computers and more, the FPL Energy Analyzer gives you tips to save energy and keep your bill low.



Compare your energy use and learn ways to save!

Save Now

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## Keep spirits bright and bills low.

View your FPL Energy Analyzer for free energy-saving tips.

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Keep your bill low while temperatures rise with free online tools like the FPL Energy Analyzer.



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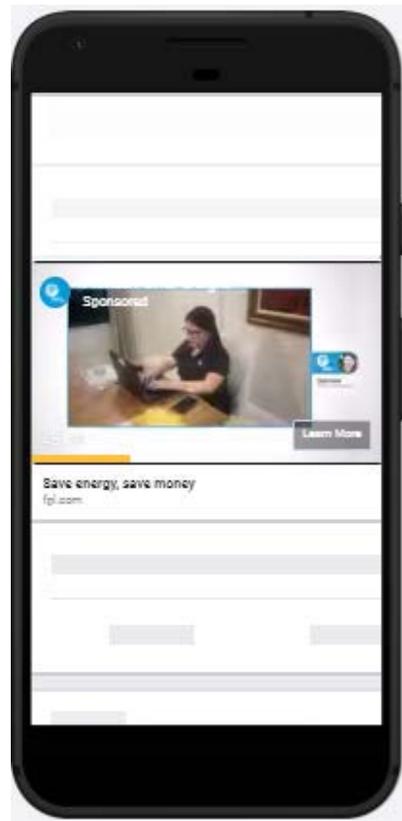
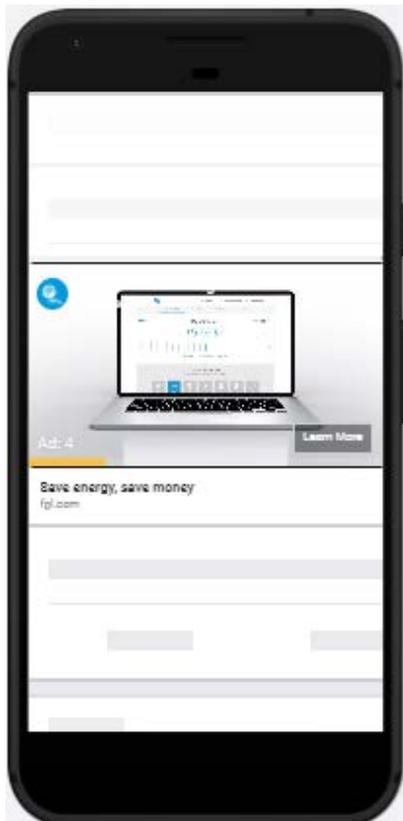
When your A/C is working overtime to keep you cool, free tools like the FPL Energy Analyzer can help keep your bill low.



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**Save energy, save money** Learn More  
 The FPL Energy Analyzer

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**Learn to save energy and money**

Spending more time at home as a family? The FPL Energy Analyzer can help you learn how to save more, together.



Save up to \$300 a year

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Breeze through summer with a new A/C from an FPL Participating Independent Contractor. With a \$150 ... [See More](#)



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Get a new, energy-efficient A/C

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Win a  
**\$10,000**  
Smart Home Energy  
**MAKEOVER**



**Activate your FPL Energy Analyzer and enter for a chance to win.**  
Discover how your home uses energy when you activate your FPL Energy Analyzer and be automatically entered to win a \$10,000 grand prize of energy-efficient upgrades to your home.  
[FPL.com/TakeControl](http://FPL.com/TakeControl)

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Gana una  
Renovación de  
TECNOLOGÍA INTELIGENTE  
de **\$10,000**



**Activa tu Analizador de Energía de FPL para participar y tener la oportunidad de ganar.**

Descubre como tu hogar usa energía al activar tu Analizador de Energía de FPL y automáticamente entrarás al sorteo para ganar el premio mayor – una Renovación de Tecnología Inteligente para tu hogar valorada en \$10,000 para un consumo de energía más eficiente.

[FPL.com/TomaControl](http://FPL.com/TomaControl)

CAMBIANDO LA CORRIENTE.  FPL



## Discover how your business uses energy.

### Introducing the FPL Business Energy Manager

Powered by America's most intelligent grid, our new smart tool gives you a comprehensive breakdown of how your business uses energy. See where your energy is going, and how you can save.

[FPL.com/BusinessEnergyManager](https://www.fpl.com/BusinessEnergyManager)

Win a  
**\$10,000**  
Smart Home Energy  
**MAKEOVER**

**ENTER TO WIN**

**FPL**

**— SAVE —  
UP TO \$500  
A YEAR**

**Let's save together with the  
FPL Business Energy Manager.**

This free tool can show you how your business uses energy across multiple locations and accounts, and helps you find ways to save up to \$500 a year.

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**Florida Trend**  
FLORIDA'S BUSINESS AUTHORITY Periodical

**— SAVE —  
UP TO \$500  
A YEAR**

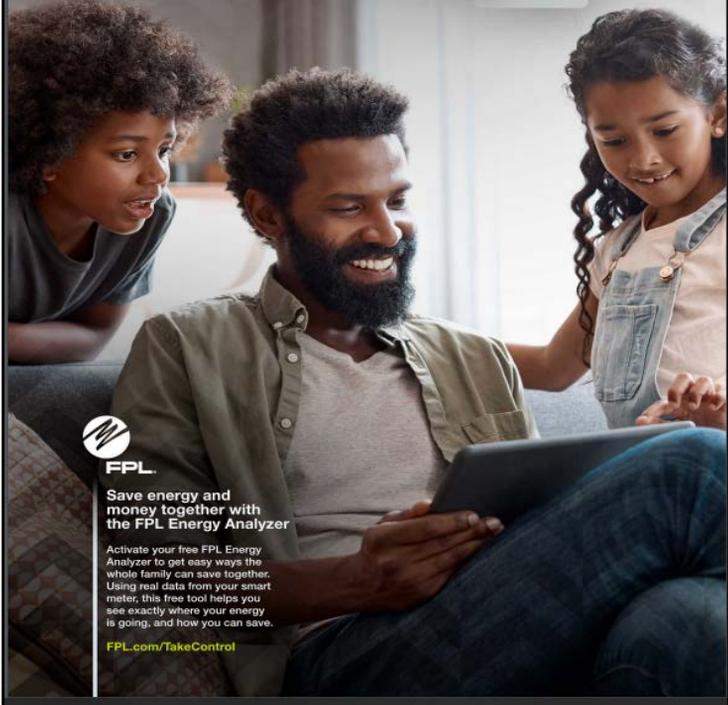
**Discover new ways to save  
for your business.**

Activate your free FPL Business Energy Manager.

Powered by America's most intelligent grid, our free smart tool gives you a comprehensive breakdown of your business' energy use, so you can see where your energy is going. Together, we can help you find new ways to save energy and money. See how at [FPL.com/BusinessEnergyManager](http://FPL.com/BusinessEnergyManager).

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— SAVE —  
UP TO \$300  \$  
A YEAR



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Save energy and money together with the FPL Energy Analyzer

Activate your free FPL Energy Analyzer to get easy ways the whole family can save together. Using real data from your smart meter, this free tool helps you see exactly where your energy is going, and how you can save.

[FPL.com/TakeControl](https://www.fpl.com/TakeControl)

— AHORRA —  
HASTA \$300  \$  
AL AÑO



FPL

Ahorra energía y dinero junto con el Analizador de Energía de FPL

Activa tu Analizador de Energía de FPL y recibe consejos de cómo todos en la familia pueden ahorrar juntos. Esta herramienta gratuita usa datos actuales de tu contador inteligente, ofrece un reporte detallado sobre tu consumo de electricidad y además, te da opciones de cómo ahorrar.

[FPL.com/TomaControl](https://www.fpl.com/TomaControl)

**— GANA UNA —**  
**RENOVACIÓN DE ENERGÍA DE**  
**\$10,000**

**FPL**

**¡Activa tu Analizador de Energía de FPL para una oportunidad de ganar!**

¡Aprende cómo ahorrar hasta \$300 al año y participa automáticamente para una oportunidad de ganar una renovación de energía para el hogar valorada en \$10,000 y otros premios semanales! Te podemos ayudar a ahorrar energía y dinero con termostatos e interruptores inteligentes, y más. Activa tu Analizador de Energía de FPL en [FPL.com/TomaControl](http://FPL.com/TomaControl)

**\$10,000**  
**— HOME ENERGY —**  
**MAKEOVER**

**ACTIVATE YOUR**  
**FPL ENERGY**  
**ANALYZER**

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**\$10,000**  
**— HOME ENERGY —**  
**MAKEOVER**

Save energy and money *your way*

**FPL On Call<sup>®</sup>**



up to  
**\$137/year**

GET STARTED



Save energy and money *your way*

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Mobile

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 [www.fpl.com/residential/AC](http://www.fpl.com/residential/AC)

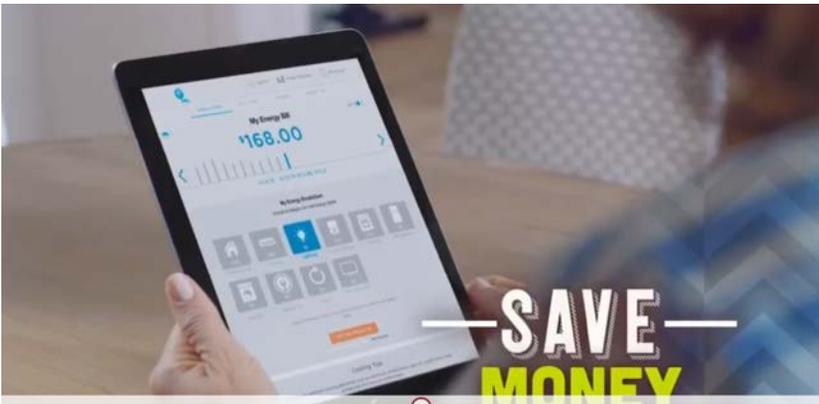
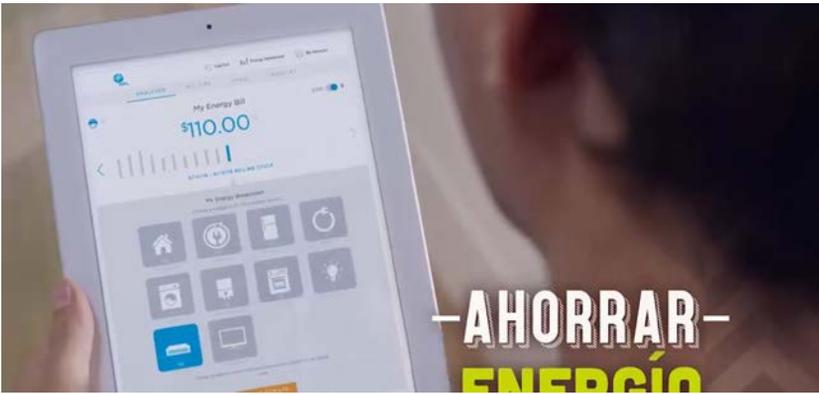
Homeowners May Qualify For a \$150 rebate on a New AC Unit. Act Now for Savings! Min. SEER Rating of 16/17.  
Improve Energy Efficiency. Instant Savings.

Desktop

Save on a New AC Unit | FPL AC Rebate | Learn More Today

 [www.fpl.com/residential/AC](http://www.fpl.com/residential/AC)

Homeowners May Qualify For a \$150 rebate on a New AC Unit. Act Now for Savings!  
Min. SEER Rating of 16/17 · Improve Energy Efficiency · Instant Savings





Your energy-saving  
playbook



Go to [FPL.com/TakeControl](http://FPL.com/TakeControl)



The new FPL Energy Analyzer



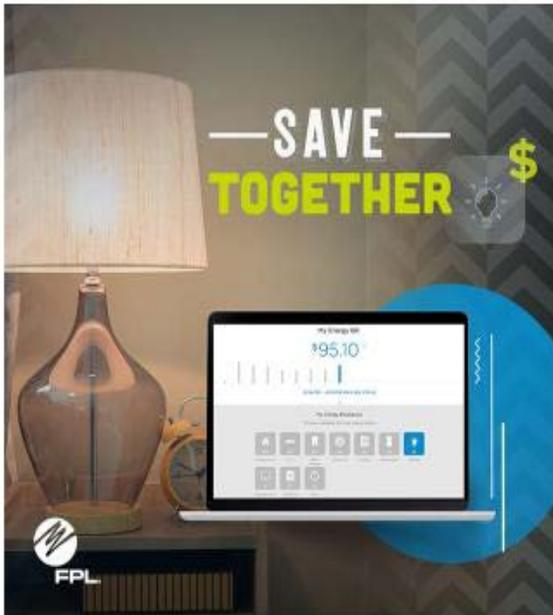
— SAVE —  
**TOGETHER**

ACTIVATE YOUR  
**FPL ENERGY  
ANALYZER**

[FPL.com/TakeControl](http://FPL.com/TakeControl)



In a summer like no other, just 10 minutes with the FPL Energy Analyzer can help you start saving up to \$300 a year.



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Let's save together, Florida  
FPL Energy Analyzer

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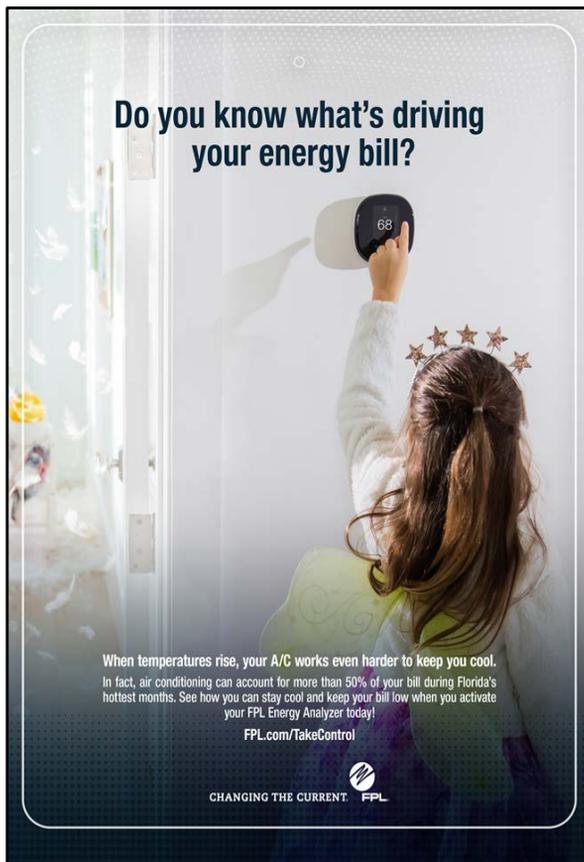
In a summer like no other, just 10 minutes with the FPL Energy Analyzer can help you start saving up to \$300 a year.



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Let's save together, Florida  
FPL Energy Analyzer

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Do you know what's driving  
your energy bill?



When temperatures rise, your A/C works even harder to keep you cool. In fact, air conditioning can account for more than 50% of your bill during Florida's hottest months. See how you can stay cool and keep your bill low when you activate your FPL Energy Analyzer today!

FPL.com/TakeControl

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Activate the FPL Energy Analyzer today to receive customized tips that can help you save up to \$300 a year on your energy bill.

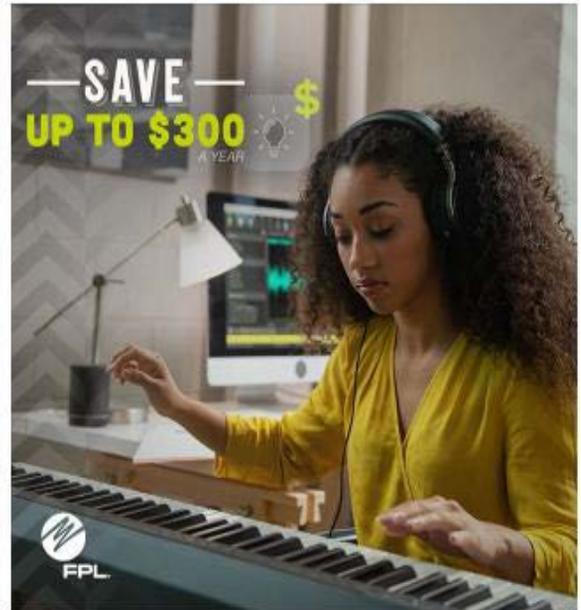


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**Start saving - activate today!**  
FPL Energy Analyzer

[LEARN MORE](#)

The FPL Energy Analyzer uses actual smart meter data to show where you're using the most energy and helps find ways to save.



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**Activate today to start saving**  
FPL Energy Analyzer

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Don't sweat it! Save \$150 instantly on a new A/C from an FPL Participating Independent Contractor.



**\$150 instant rebate  
on a new A/C**

See if you qualify

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**\$150 instant rebate**  
Get a new, energy-efficient A/C

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**Cook up some energy savings with the FPL Energy Analyzer**  
Activate your free FPL Energy Analyzer and find new ways to save energy and money together.



Save up to \$300 a year [Learn More](#)

 Add a comment...

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**Can using small appliances help keep your energy bill low?**  
Yes! Tips like this and more can help you save up to \$300 a year with your FPL Energy Analyzer, so you can keep the snacks coming, and your bill low.



Save up to \$300 a year [Learn More](#)

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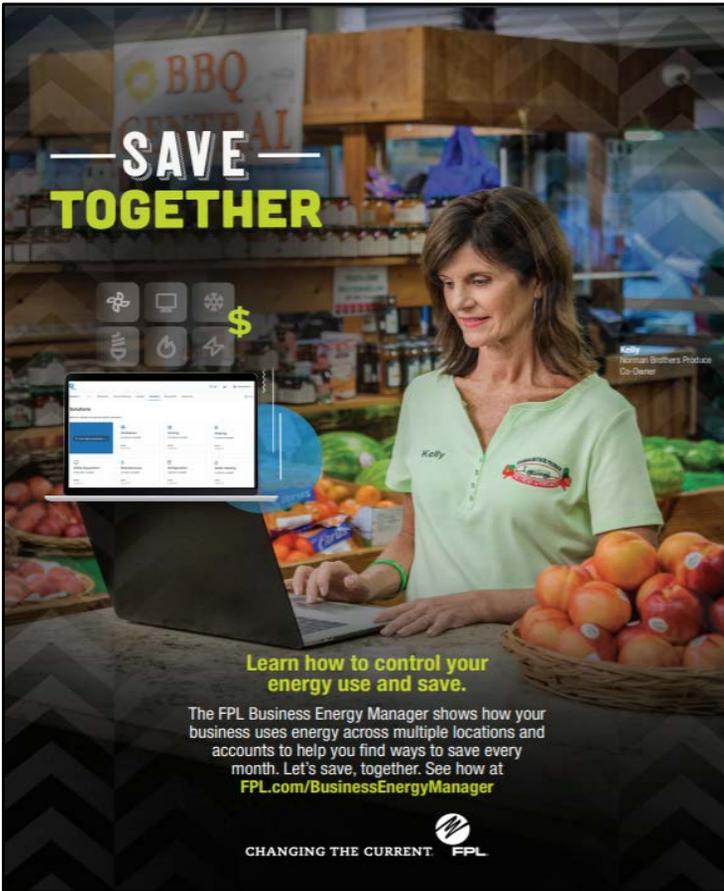
**Let's cook up some energy savings, together**

Discover ways you can save up to \$300 a year with the FPL Energy Analyzer.

[Learn more](#)



# — SAVE — TOGETHER



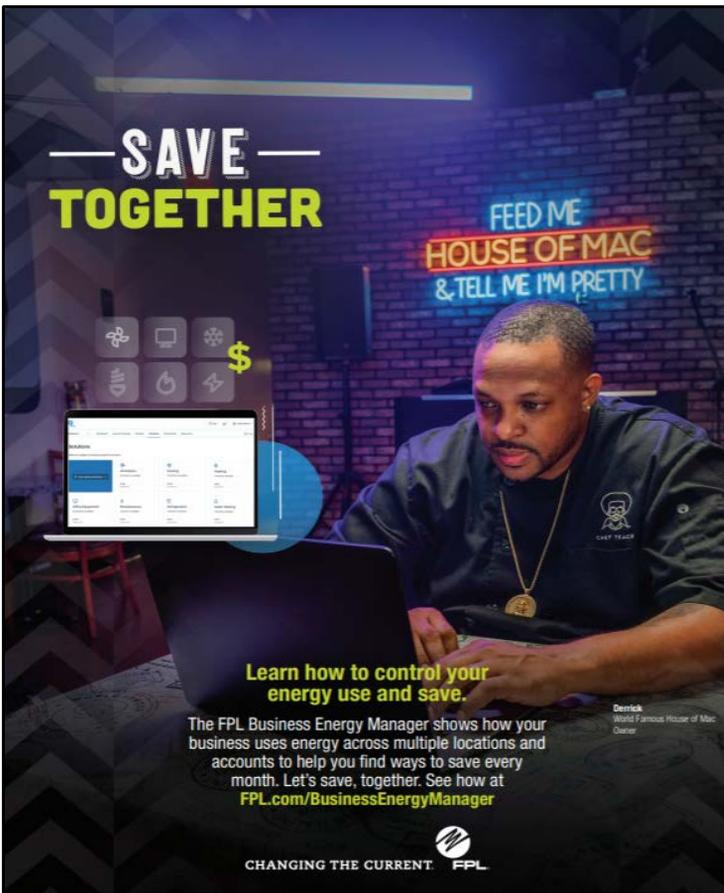
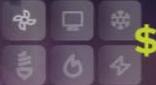
Kelly  
Norman Brothers Produce  
Co-Owner

Learn how to control your energy use and save.

The FPL Business Energy Manager shows how your business uses energy across multiple locations and accounts to help you find ways to save every month. Let's save, together. See how at [FPL.com/BusinessEnergyManager](http://FPL.com/BusinessEnergyManager)

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Derrick  
World Famous House of Mac  
Owner

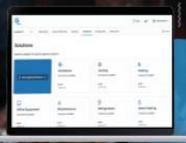
Learn how to control your energy use and save.

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ADVERTORIAL

## New Year, New Energy-Saving Resolutions



ADVERTORIAL

### Florida Power & Light Company's ecobee Giveaway and Efficiency Tips for Businesses

In a year filled with unprecedented challenges, business owners across Florida made many tough decisions. As Florida's business community looks ahead to 2021, it is especially important to find efficiencies.

One thing businesses have control over is their energy usage and owners can make lowering their energy bill a New Year's resolution.

To help businesses achieve their energy efficiency and savings goals in 2021, FPL is giving away 50 \$300 ecobee Business Energy Packages including the brand's latest SmartThermostat with SmartSensor – the perfect bundle to help business resolutions become reality.

In addition to the giveaway, FPL is also sharing tips business owners can implement today to immediately start saving:

#### 1. Understand Energy Demand:

In the new year, businesses should aim to understand their energy demand and minimize peak energy use during regular business operations. As background, demand is a term used to describe how much electricity is used at any given moment.

FPL recommends that owners share information with their employees on energy demand and analyze their meter that tracks and records the highest 30-minute level of electricity demand for each billing period.

#### 2. Raise Overall Energy IQ & Lower A/C Usage:

For most Florida businesses, air conditioning (A/C) is the costliest aspect of energy bills due to the state's heat.

To immediately cut back on A/C costs, avoid starting all equipment at the same time (especially HVAC units); turn on water heaters and refrigeration equipment 48 hours prior to business start-up and only turn on lighting in areas where needed until HVAC units have reached their set point temperature.

Additionally, smart thermostats, like the ecobee SmartThermostat included in FPL's giveaway, are a great way to manage and monitor A/C usage.

#### 3. Make Simple Switches to Save Green & Go Green:

Business owners can make simple switches to save on their energy bills in the long run. Start by turning monitors and computers to sleep mode, use smart power strips for office equipment or even kitchen appliances and swap old equipment for ENERGY STAR®-rated appliances.

#### 4. Take Advantage of Free Business Energy Evaluations:

FPL offers free business energy evaluations with customized energy saving solutions for all customers. Whether the customer is a small local restaurant, large commercial real estate management company or mid-sized hotel, FPL's energy experts offer savings tailored to every type of business.

#### 5. Activate FPL's Business Energy Manager:

Owners looking to conserve on energy costs and enhance long-term value for their businesses should take advantage of FPL's free Business Energy Manager. The Business Energy Manager can help businesses save up to \$500 a year by tracking, understanding, and controlling energy costs.

To enter the giveaway, please visit [www.FPLNewYearsCheer.com](http://www.FPLNewYearsCheer.com). A total of 50 prizes will be given away throughout the campaign. Participants must enter by Thursday, December 24 and winners will be contacted by Wednesday, December 30 via email.

*Antonio "Tony" Porto is FPL's business energy expert and part of FPL's Watt's Happening blog panel of experts. Tony is based in Miami and has been with FPL for over 18 years. Tony specializes in helping business owners understand their energy usage, management, and logistics. He enjoys crafting personalized energy solutions for businesses owners in FPL's broad portfolio of clients.*