



Chris Gowder
Business Development and System Operations Director

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Florida Public Service Commission
Donald Phillips and Damian Kistner
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Re: Ten-Year Site Plan Supplemental Data Request #2 – FMPA Response

June 30, 2021

Dear Donald and Damian:

Pursuant to the Commission's 2021 Ten-Year Site Plan Supplemental Data Request #2, dated June 25, 2021, FMPA is hereby filing one electronic copy of its Response.

Please do not hesitate to contact me at (321) 239-1022 if you have any questions.

Sincerely,

Christopher Gowder

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Business Development and System Operations Director

Enc.

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1. Please explain how your Company's Sales to Residential, Commercial, and Industrial classes, as well as the Total Sales to Ultimate Customers, were affected by the COVID-19 Pandemic so far.

FMPA continually compares our actual sales to our budgeted sales on a weather-normalized basis. For the current fiscal year, energy sales on a weather-normalized basis are approximately 1% higher than budgeted. We continue to stay abreast of COVID-19 related recovery issues and will adjust our future outlook as appropriate.

2. Please discuss your Company's expectation of the potential impact of the COVID-19 Pandemic and the economic recovery on your Company's Total Sales to Ultimate Customers in 2021 and 2022.

Please refer to our response to question #1.

3. Please discuss your Company's expectation of the potential impact of the increasing society-wide awareness of the Climate Change issue on your Company's Total Sales to Ultimate Customers in the near future.

FMPA has not conducted any analysis of the relationship between customer/societal awareness and energy sales. Distributed generation, electrification of transportation, and energy efficiency investments are all reviewed and analyzed based on the relationship between cost and uptake as part of our annual load forecast process. The estimated net load impacts of these customer decisions are incorporated into the projections as appropriate.

4. Please discuss your Company's expectation of the potential impact of the increased utilization of the electric vehicles in your service area on the Company's Total Sales to Ultimate Customers in the near future.

Please refer to our response to question #3. Electric vehicle utilization is reviewed as an aspect of our annual load forecast process. Based on recently assembled Florida DMV data on registered EVs by county, we anticipate being able to further refine our expectations for the incremental impact of EV uptake in forthcoming forecast cycles.