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-VIA ELECTRONIC FILING-

Adam Teitzman
Commission Clerk
Florida Public Service Commission
2540 Shumard Oak Blvd.
Tallahassee, FL 32399-0850

**RE: Docket No. 20210000-OT
Florida Power & Light Company and Gulf Power Company's 2021-2030 Ten
Year Power Plant Site Plan**

Dear Mr. Teitzman:

Please find attached Florida Power & Light Company and Gulf Power Company's responses to Staff's Second Data Request (Nos. 1-4).

If there are any questions, please contact me at (561)304-5662.

Sincerely,

/s/ William P. Cox
William P. Cox
Senior Attorney
Fla. Bar No. 00093531

Enclosures

cc: Donald Phillips, Division of Engineering
Damien Kistner, Division of Engineering

QUESTION:

Please explain how your Company's Sales to Residential, Commercial, and Industrial classes, as well as the Total Sales to Ultimate Customers, were affected by the COVID-19 Pandemic so far.

RESPONSE:

The Company does not have a quantitative assessment of the full impacts of the COVID-19 pandemic on 2020 and 2021 YTD customer growth and energy sales because the Company is not able to quantify with certainty the impacts directly attributable to the COVID-19 pandemic on the various drivers of customer growth and energy usage. For example, in the instance of Residential usage, the historical data for real personal income does not separately quantify the impacts from the COVID-19 pandemic versus the other factors that affected real personal income. Thus, the Company is not able to quantify with certainty the impacts directly attributable to the pandemic.

Generally speaking, the Company's Total Sales to Ultimate Customers are higher primarily due to increased residential energy sales, partially offset by lower commercial sales. The increased residential energy sales likely are due to higher usage from increased occupancy at homes due to the stay-at-home policies implemented due to the pandemic while the lower commercial sales likely are due to lower usage due to business shutdowns.

QUESTION:

Please discuss your Company's expectation of the potential impact of the COVID- 19 Pandemic and the economic recovery on your Company's Total Sales to Ultimate Customers in 2021 and 2022.

RESPONSE:

The Company does not have a quantitative assessment of the full impacts of the COVID-19 pandemic for the remainder of 2021 or 2022. The economic projections from IHS Markit do explicitly incorporate assumptions regarding impact and recovery from the COVID-19 pandemic. However, the impacts directly attributable to the pandemic are not quantified separately for the economic variables, such as real personal income. Because the pandemic impacts are not quantified separately in the economic projections, the Company is not able to quantify with certainty the impacts directly attributable to the pandemic.

QUESTION:

Please discuss your Company's expectation of the potential impact of the increasing society-wide awareness of the Climate Change issue on your Company's Total Sales to Ultimate Customers in the near future.

RESPONSE:

FPL's forecast of energy sales to ultimate customers does not explicitly capture impacts attributable to increased customer awareness of climate change. The Company does recognize that among our many stakeholders there is an increased focus on climate change, along with a broader public shift towards calls for action to address climate change. However, at this time, FPL has no data measuring customer awareness of climate change as an impact to energy sales.

QUESTION:

Please discuss your Company's expectation of the potential impact of the increased utilization of the electric vehicles in your service area on the Company's Total Sales to Ultimate Customers in the near future.

RESPONSE:

FPL has explicitly accounted for the impact of electric vehicles in our forecast since the 2010 Ten Year Site Plan (TYSP). With the increase in the number of new electric vehicles becoming available, FPL has increased the forecast of energy sales due to electric vehicles in our most recent TYSP. Despite this increase in vehicle availability, FPL's forecast of energy sales from electric vehicles, in the near future, is expected to account for less than 1 percent of FPL's total sales.