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May 1, 2018

-VIA ELECTRONIC FILING -

Ms. Carlotta S. Stauffer
Commission Clerk
Florida Public Service Commission
2540 Shumard Oak Blvd.
Tallahassee, FL 32399-0850

Re: Docket No. 20180002-EG

Dear Ms. Stauffer:

I enclose for electronic filing in the above docket (i) Florida Power & Light Company's ("FPL") Petition for Approval of Energy Conservation Cost Recovery True-Up for the Period Ending December 2017, (ii) the prefiled testimony of FPL witness Renae B. Deaton and (iii) the prefiled testimony and exhibit of FPL witness Anita Sharma.

If there are any questions regarding this transmittal, please contact me at (561) 304-5639.

Sincerely,

s/ Kenneth M. Rubin
Kenneth M. Rubin

Enclosures

cc: Counsel for Parties of Record (w/encl.)

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Energy Conservation Cost Recovery
Clause

Docket No: 20180002-EG

Filed: May 1, 2018

**FLORIDA POWER & LIGHT COMPANY'S PETITION FOR APPROVAL OF
ENERGY CONSERVATION COST RECOVERY TRUE-UP FOR THE PERIOD
JANUARY 2017 THROUGH DECEMBER 2017**

Pursuant to Order No. PSC-2018-0094-PCO-EG, issued on February 20, 2018 in Docket No. 20180002-EG, Florida Power & Light Company ("FPL") petitions the Florida Public Service Commission ("Commission") for approval of an over-recovery of \$8,637,401 as FPL's final net true-up amount for the January 2017 through December 2017 Energy Conservation Cost Recovery ("ECCR") period. In support of this Petition, FPL states as follows:

1. FPL is a public utility subject to the Commission's jurisdiction pursuant to Chapter 366, Florida Statutes. Pursuant to Section 366.82, Florida Statutes, and Rule 25-17.015, Florida Administrative Code, FPL has an ECCR clause through which it recovers its reasonable and prudent un-reimbursed costs for conservation audits, conservation programs, and implementation of FPL's conservation plan. FPL has substantial interests in the proper calculation and recovery of its ECCR factor and the final true-up, which is used in the computation of FPL's ECCR factor.

2. Rule 25-17.015(1)(a) provides in part that each utility seeking conservation recovery must file "An annual final true-up showing the common costs, individual program costs and revenues, and actual total ECCR revenues for the most recent 12-month historical period from January 1 through December 31 that ends prior to the annual ECCR proceedings," along with a summary comparison of the actual costs and revenues reported to the estimated total costs and revenues previously reported for the same period. This filing, including the attached exhibit and testimonies, satisfies these requirements.

3. FPL seeks Commission approval of an over-recovery of \$8,637,401 as the final net true-up amount for the period January 2017 through December 2017. The calculation for FPL's final net true-up for January 2017 through December 2017 was performed consistently with prior true-up calculations in predecessor ECCR dockets, and those calculations and the supporting documentation are contained in Exhibit AS-1, an exhibit co-sponsored by witnesses Anita Sharma and Renae B. Deaton whose testimonies are being filed contemporaneously with this Petition. Exhibit AS-1 consists of (a) the ECCR True-Up Reporting Forms that FPL and other utilities were directed to file by the Commission's Electric & Gas Department memorandum dated April 14, 1982, (b) explanatory supplements to certain of those forms, (c) a complete list of account and subaccount numbers used for ECCR as required by Rule 25-17.015(3), Florida Administrative Code, and (d) documentation necessary to support claimed energy savings in conservation advertising as required by Rule 25-17.015(5), Florida Administrative Code.

4. As reflected on Schedule CT-1 of Exhibit AS-1 to witness Deaton's testimony, the net true-up for the period January 2017 through December 2017 is an over-recovery of \$8,637,401, which is the difference between the actual true-up over-recovery of \$14,436,826 and the actual/estimated true-up over-recovery of \$5,799,425 which was approved by the Commission to be applied to customers' bills during the January 2018 through December 2018 period. This \$8,637,401 net over-recovery is the amount that should be refunded during FPL's next annual ECCR period.

5. The approval of FPL's final ECCR net true-up over-recovery of \$8,637,401 for the period January 2017 through December 2017 is in the public interest. Section 366.82, Florida Statutes, and Rule 25-17.015, Florida Administrative Code, entitle FPL to relief.

WHEREFORE, FPL respectfully requests that the Commission approve an over-recovery of \$8,637,401 as the final net true-up amount for the January 2017 through December 2017 period, and that the approved final net true-up amount be carried over and reflected in FPL's 2019 ECCR factors.

Respectfully submitted,

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By: /s/Kenneth M. Rubin
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Florida Bar No. 349038

CERTIFICATE OF SERVICE
Docket No. 20180002-EG

I HEREBY CERTIFY that a true and correct copy of the foregoing has been furnished by electronic service mail on this 1st day of May, 2018 to the following persons:

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By: /s/Kenneth M. Rubin
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Florida Bar No. 349038

1 **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2 **FLORIDA POWER & LIGHT COMPANY**

3 **TESTIMONY OF RENAE B. DEATON**

4 **DOCKET NO. 20180002-EG**

5 **MAY 1, 2018**

6
7 **Q. Please state your name and address.**

8 A. My name is Renae B. Deaton. My business address is Florida Power & Light
9 Company, 700 Universe Boulevard, Juno Beach, Florida 33408.

10 **Q. By whom are you employed and in what capacity?**

11 A. I am employed by Florida Power & Light Company (“FPL” or the “Company”) as
12 Director, Cost Recovery Clauses, in the Regulatory & State Governmental Affairs
13 Department.

14 **Q. Please describe your educational background and professional experience.**

15 A. I hold a Bachelor of Science in Business Administration and a Master of Business
16 Administration from Charleston Southern University. Since joining FPL in 1998,
17 I have held various positions in the rates and regulatory areas. Prior to my current
18 position, I held the positions of Senior Manager of Cost of Service and Load
19 Research and Senior Manager of Rate Design in the Rates and Tariffs Department.
20 I am a member of the Edison Electric Institute (“EEI”) Rates and Regulatory Affairs
21 Committee, and I have completed the EEI Advanced Rate Design Course. I have
22 been a guest speaker at Public Utility Research Center/World Bank International
23 Training Programs on Utility Regulation and Strategy. In 2016, I assumed my

1 current position as Director, Cost Recovery Clauses, where I am responsible for
2 providing direction as to the appropriateness of inclusion of costs through a cost
3 recovery clause and the overall preparation and filing of all cost recovery clause
4 documents including testimony and discovery.

5 **Q. Have you previously testified in this or predecessor dockets?**

6 A. Yes.

7 **Q. What is the purpose of your testimony?**

8 A. The purpose of my testimony is to present for Commission review and approval the
9 schedules supporting the calculation of the Energy Conservation Cost Recovery
10 (“ECCR”) Clause final net true-up amount for the period January 2017 through
11 December 2017.

12 **Q. Have you prepared or caused to be prepared under your direction, supervision
13 or control an exhibit in this proceeding?**

14 A. Yes, I am sponsoring Schedules CT-1 and CT-4, and co-sponsoring Schedules CT-
15 2 and CT-3, in Exhibit AS-1. The specific sections of Schedules CT-2 and CT-3
16 that I am sponsoring are identified in the Table of Contents, which is found in
17 Exhibit AS-1, page 1.

18 **Q. What is the source of the data used in calculating the final net true-up amount
19 for the January 2017 through December 2017 period?**

20 A. Unless otherwise indicated, the data used in calculating the final net true-up amount
21 were taken from the books and records of FPL. The books and records are kept in
22 the regular course of the Company’s business in accordance with generally accepted
23 accounting principles and practices, and in accordance with the applicable provisions

1 of the Uniform System of Accounts as prescribed by this Commission and directed
2 in Rule 25-17.015, Florida Administrative Code. Schedule CT-2, pages 6 and 7
3 provides a complete list of all account numbers used for ECCR during the period
4 January 2017 through December 2017.

5 **Q. What is the actual end of period true-up amount that FPL is requesting the**
6 **Commission to approve for the January 2017 through December 2017 period?**

7 A. FPL has calculated and is requesting approval of an over-recovery of \$14,436,826
8 including interest, as the actual end of period true-up amount for the period January
9 2017 through December 2017. The calculation of this \$14,436,826 over-recovery is
10 shown on Schedule CT-3, page 9, line 7 plus line 8.

11 **Q. What is the final net true-up amount for the January 2017 through December**
12 **2017 period that FPL is requesting to be included in the January 2019 through**
13 **December 2019 ECCR factors?**

14 A. FPL has calculated and is requesting approval of an over-recovery of \$8,637,401 as
15 the final net true-up amount for the period January 2017 through December 2017.
16 This final net true-up over-recovery of \$8,637,401 is the difference between the
17 actual end of period true-up over-recovery of \$14,436,826 and the actual/estimated
18 true-up over-recovery of \$5,799,425 approved by the Commission in Order No. PSC-
19 2017-0434-FOF-EG, issued November 14, 2017. The calculation of the \$8,637,401
20 over-recovery is shown on Schedule CT-1, page 2.

21 **Q. Was the calculation of the final net true-up amount for the period January 2017**
22 **through December 2017 performed consistently with prior true-up calculations**

1 **in predecessor ECCR dockets?**

2 A. Yes. The calculation of the final net true-up amount for the period January 2017
3 through December 2017 was performed consistently with prior true-up calculations
4 in predecessor ECCR dockets.

5 **Q. Have you provided a schedule showing the variances between actual and**
6 **actual/estimated program costs and revenues for the period January 2017**
7 **through December 2017?**

8 A. Yes. Schedule CT-2, page 3, compares actual to actual/estimated program costs,
9 revenues and interest, resulting in the variance of \$8,637,401.

10 **Q. Please explain the calculation of the \$8,637,401 variance.**

11 A. The difference between 2017 actual and actual/estimated ECCR revenues, net of
12 revenues taxes of \$169,736 (CT-2, page 3, line 12) minus the difference between
13 2017 actual and actual/estimated total adjusted program costs of (\$8,438,622) (CT-
14 2, page 3, line 9) results in a variance of \$8,608,361 (CT-2, page 3, line 13). This
15 \$8,608,361 variance, plus the variance of \$29,040 in interest (CT-2, page 3, line
16 14), results in the net over-recovery of \$8,637,401 (CT-2, page 3, line 18).

17 **Q. Does this conclude your testimony?**

18 A. Yes.

1 **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2 **FLORIDA POWER & LIGHT COMPANY**

3 **TESTIMONY OF ANITA SHARMA**

4 **DOCKET NO. 20180002-EG**

5 **MAY 1, 2018**

6

7 **Q. Please state your name and business address.**

8 A. My name is Anita Sharma and my business address is 9250 West Flagler Street,
9 Miami, Florida 33174.

10 **Q. By whom are you employed and in what capacity?**

11 A. I am employed by Florida Power and Light Company (“FPL”) as Manager, Cost &
12 Performance for Demand-Side Management (“DSM”) programs.

13 **Q. Please describe your educational and professional background and experience.**

14 A. I received a Masters in Economics in 1983 and a Masters in Finance in 2006 from
15 Florida International University. I began working at FPL in 1985 as an Assistant
16 Economist and have worked in positions of increasing responsibility in the areas of
17 economics and energy forecasting. I began in my present position as Manager of Cost
18 & Performance for DSM programs in March 2009.

19 **Q. Have you previously testified in this or predecessor dockets?**

20 A. Yes.

21 **Q. What is the purpose of your testimony?**

1 A. The purpose of my testimony is to present the actual Energy Conservation Cost
2 Recovery costs for FPL's DSM programs for the period January 2017 through
3 December 2017.

4 **Q. Have you prepared or caused to be prepared under your direction, supervision**
5 **or control an exhibit in this proceeding?**

6 A. Yes. I am sponsoring Schedules CT-5, CT-6 and Appendix A and co-sponsoring
7 Schedules CT-2 and CT-3 in Exhibit AS-1. The specific sections of Schedules CT-2
8 and CT-3 that I am co-sponsoring are identified in Exhibit AS-1, page 1, Table of
9 Contents.

10 **Q. For the January 2017 through December 2017 period, did FPL seek recovery of**
11 **any costs for advertising which makes a specific claim of potential energy savings**
12 **or states appliance efficiency ratings or savings?**

13 A. Yes.

14 **Q. Has FPL complied with Rule 25-17.015(5), Florida Administrative Code, which**
15 **requires FPL to file all data sources and calculations used to substantiate claims**
16 **of potential energy savings or which state appliance efficiency ratings or savings**
17 **that are included in advertisement?**

18 A. Yes. The documentation required by the Rule is included in Appendix A.

19 **Q. Are all costs listed in Schedule CT-2 attributable to Commission-approved DSM**
20 **programs?**

21 A. Yes.

1 **Q. How did FPL's actual program costs for the January 2017 through December**
2 **2017 period compare to the actual/estimated costs presented in Docket No.**
3 **20170002-EG, and approved in Order No. PSC-2017-0434-FOF-EG?**

4 A. Actual program costs for the period were \$154,916,595. The actual/estimated
5 program costs were \$163,355,217. Therefore, actual costs were \$8,438,622 or
6 approximately five percent lower than the actual/estimated costs (see Schedule CT-2,
7 page 3, line 9). Each program's contribution to the variance is shown on Schedule
8 CT-2, page 5.

9 **Q. Does this conclude your testimony?**

10 A. Yes.

Table of Contents

<u>Schedule</u>	<u>Sponsored By</u>
CT-1, Page 2	Renae B. Deaton
CT-2, Page 3, Lines 1 -9	Anita Sharma
CT-2, Page 3, Lines 10-18	Renae B. Deaton
CT-2, Pages 4 - 7	Anita Sharma
CT-3, Page 8	Anita Sharma
CT-3, Pages 9 - 10	Renae B. Deaton
CT-4, Pages 11 - 17	Renae B. Deaton
CT-5, Page 18	Anita Sharma
CT-6, Pages 19-24	Anita Sharma
Appendix A	Anita Sharma

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY
FINAL TRUE-UP FOR THE PERIOD

JANUARY 2017 THROUGH DECEMBER 2017	
	Total
1. Actual End of Period True-Up (CT-3, Page 9, Lines 7 and 8)	
2. Principal	\$14,193,924
3. Interest	\$242,902
Total Actual End of Period True-Up	\$14,436,826
4. Less Actual/Estimated True-Up	
5. Principal	\$5,585,563
6. Interest	\$213,862
Total Actual/Estimated True-Up ⁽¹⁾	\$5,799,425
7. Final Net True-Up	\$8,637,401

⁽¹⁾ Approved per Order No. PSC- 2017-0434-FOF-EG issued November 14, 2017

Note: () Reflects Underrecovery

Totals may not add due to rounding.

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY
FINAL TRUE-UP FOR THE PERIOD

JANUARY 2017 THROUGH DECEMBER 2017			
ACTUAL V. ACTUAL/ESTIMATED FOR THE PERIOD		Actual	Actual/Estimated (1)
			Difference
1	Depreciation & Return	\$12,168,036	\$12,589,586 (\$421,551)
2	Payroll & Benefits	\$16,864,113	\$18,202,374 (\$1,338,261)
3	Materials & Supplies	\$258,942	(\$1,156,812) \$1,415,755
4	Outside Services	\$8,740,999	\$9,625,521 (\$884,522)
5	Advertising	\$8,618,371	\$9,007,076 (\$388,705)
6	Rebates	\$105,545,666	\$112,154,022 (\$6,608,356)
7	Vehicles	\$423,732	\$449,328 (\$25,596)
8	Other	\$2,296,736	\$2,484,123 (\$187,387)
9	Total Adjusted Program Costs	\$154,916,595	\$163,355,217 (\$8,438,622)
10	ECCR Revenues (Net of Revenue Taxes)	\$150,896,964	\$150,727,228 \$169,736
11	Prior Period True-Up (Collected)/Refunded this Period	\$18,213,555	\$18,213,555 \$0
12	Revenues Applicable to the Period (Line 10 + Line 11)	\$169,110,519	\$168,940,783 \$169,736
13	True-Up Provision (Under)/Over Recovery - Current Period (Line 12-Line 9)	\$14,193,924	\$5,585,563 \$8,608,361
14	Interest Provision (Under)/Over Recovery - Current Period	\$242,902	\$213,862 \$29,040
15	True-Up and Interest Provision (Under)/Over Recovery - Beginning of Period	\$18,213,555	\$18,213,555 \$0
16	Deferred True-Up from Prior Period	\$7,866,571	\$7,866,571 \$0
17	Prior Period True-Up (Collected)/Refunded this Period	(\$18,213,555)	(\$18,213,555) \$0
18	End of Period True-Up Amount (Under)/Over Recovery	\$22,303,396	\$13,665,996 \$8,637,401

(1) Approved per Order No. PSC-2017-0434-FOF-EG issued November 14, 2017

Totals may not add due to rounding.

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY
FINAL TRUE-UP FOR THE PERIOD

Line No.	CONSERVATION PROGRAMS	JANUARY 2017 THROUGH DECEMBER 2017								TOTAL PROGRAM EXPENSES
		Depreciation & Return	Payroll & Benefits	Materials & Supplies	Outside Services	Advertising	Rebates	Vehicles	Other	
1	Residential Home Energy Survey	\$136,021	\$3,676,206	\$19,923	\$2,507,563	\$5,948,050	\$0	\$389,420	\$315,954	\$12,973,137
2	Residential Ceiling Insulation	\$0	\$156,063	\$41	\$38,287	\$0	\$632,320	\$0	\$9,908	\$836,619
3	Residential Load Management ("ON CALL")	\$8,202,516	\$296,123	\$222,348	\$4,077,394	\$0	\$35,356,303	\$7,843	\$592,525	\$48,755,052
4	Residential Air Conditioning	\$0	\$666,681	\$1,602	\$139,861	\$0	\$3,988,350	\$0	\$21,280	\$4,817,773
5	Residential New Construction (BuildSmart®)	\$0	\$410,451	\$134	\$85,022	\$0	\$15,025	\$0	\$41,478	\$552,109
6	Residential Low income	\$0	\$250,690	\$3,848	\$41,160	\$0	\$107,703	\$0	\$71,874	\$475,275
7	Business On Call	\$413,598	\$4,942	\$20	\$74,917	\$0	\$3,144,122	\$0	\$116,818	\$3,754,417
8	Cogeneration & small Power Production	\$0	\$456,819	(\$763)	\$0	\$0	\$0	\$0	(\$229,806)	\$226,250
9	Business Lighting	\$0	\$143,987	\$0	\$42,277	\$0	\$332,682	\$0	\$9,379	\$528,325
10	Commercial/Industrial Load Control	\$0	\$178,899	\$703	\$15,220	\$0	\$39,868,251	\$0	\$40,094,441	\$40,094,441
11	Commercial/Industrial Demand Reduction	\$0	\$231,416	\$79	\$7,920	\$0	\$19,785,745	\$0	\$47,576	\$20,072,736
12	Business Energy Evaluation	\$9,009	\$4,119,410	\$2,856	\$927,935	\$2,670,321	\$0	\$18,903	\$205,641	\$7,954,073
13	Business Heating, Ventilating & A/C	\$0	\$430,942	\$0	\$133,115	\$0	\$2,006,263	\$0	\$28,765	\$2,599,085
14	Business Custom Incentive	\$0	\$35,381	\$27	\$0	\$0	\$308,903	\$0	\$2,219	\$346,531
15	Conservation Research and Development	\$0	\$9,615	\$0	\$86,550	\$0	\$0	\$0	\$20,385	\$116,551
16	Common Expenses	\$1,094,145	\$5,796,487	\$8,125	\$563,779	\$0	\$0	\$27,565	\$1,011,372	\$8,501,473
17	Business Photovoltaic for School Pilot	\$2,209,463	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,209,463
18	Solar Pilot Project Common Expenses	\$103,285	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$103,285
19	Total	\$12,168,036	\$16,864,113	\$258,942	\$8,740,999	\$8,618,371	\$105,545,666	\$423,732	\$2,296,737	\$154,916,595

Totals may not add due to rounding.

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY
FINAL TRUE-UP FOR THE PERIOD

Line No.	CONSERVATION PROGRAMS	JANUARY 2017 THROUGH DECEMBER 2017								TOTAL PROGRAM EXPENSES
		Depreciation & Return	Payroll & Benefits	Materials & Supplies	Outside Services	Advertising	Rebates	Vehicles	Other	
1	Residential Home Energy Survey	(\$8,485)	\$55,988	\$17,594	\$363,342	(\$351,326)	\$0	(\$13,538)	(\$100,628)	(\$37,053)
2	Residential Ceiling Insulation	\$0	\$0	\$41	(\$406)	\$0	(\$106,291)	\$0	(\$6,899)	(\$154,045)
3	Residential Load Management ("ON CALL")	(\$382,262)	(\$863,751)	\$1,261,445	(\$871,783)	\$0	(\$420,296)	(\$865)	\$5,943	(\$1,271,569)
4	Residential air conditioning	\$0	\$33,211	\$1,589	(\$28,108)	\$0	(\$510,600)	\$0	(\$17,117)	(\$521,024)
5	Residential New Construction (BuildSmart®)	\$0	\$24,176	\$134	(\$12,679)	\$0	(\$7,600)	\$0	(\$1,082)	\$2,948
6	Residential Low income	\$0	\$2,987	\$614	(\$5,205)	\$0	(\$193,621)	\$0	(\$25,359)	(\$220,583)
7	Business On Call	(\$14,324)	(\$50,486)	\$146,020	(\$28,619)	\$0	(\$220,537)	(\$132)	\$90,339	(\$77,739)
8	Cogeneration & small Power Production	\$0	(\$23,595)	\$0	(\$750)	\$0	\$0	\$0	(\$68,824)	(\$68,824)
9	Business Lighting	\$0	(\$38,041)	\$0	(\$190)	\$0	(\$30,666)	\$0	(\$344)	(\$69,241)
10	Commercial/Industrial Load Control	\$0	(\$2,356)	(\$1,754)	(\$11,296)	\$0	(\$1,557,371)	(\$17)	(\$11,108)	(\$1,583,903)
11	Commercial/Industrial Demand Reduction	\$0	\$20,797	(\$3,563)	(\$20,669)	\$0	(\$1,801,863)	(\$17)	(\$11,816)	(\$1,817,132)
12	Business Energy Evaluation	(\$16,481)	(\$337,427)	(\$9,274)	\$120,279	(\$37,378)	\$0	(\$9,146)	(\$54,892)	(\$344,320)
13	Business Heating, Ventilating & A/C	\$0	(\$40,561)	\$0	\$279	\$0	(\$1,592,781)	\$0	(\$12,355)	(\$1,645,418)
14	Business Custom Incentive	\$0	(\$30,603)	\$0	\$0	\$0	(\$166,730)	\$0	(\$1,864)	(\$199,196)
15	Conservation Research and Development	\$0	(\$11,294)	\$0	(\$37,626)	\$0	\$0	\$0	\$0	(\$48,920)
16	Common Expenses	\$0	(\$36,816)	\$2,909	(\$351,091)	\$0	\$0	(\$1,879)	\$4,274	(\$382,603)
17	Business Photovoltaic for School Pilot	(\$0)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
18	Solar Pilot Project Common Expenses	(\$0)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
19	Total	(\$421,551)	(\$1,338,261)	\$1,415,755	(\$884,522)	(\$388,705)	(\$6,608,356)	(\$25,596)	(\$187,387)	(\$8,438,622)

Totals may not add due to rounding.

Energy Conservation Cost Recovery (ECCR) Account Numbers
For the Period: January through December 2017

Program Title	Account
1. Residential Home Energy Survey	408172
	907100
	908110
	909101
	910100
	925112
	926211
2. Residential Ceiling Insulation	408172
	908110
	910100
	925112
	926211
3. Residential Air Conditioning	408172
	907100
	908110
	910100
	925112
	926211
4. Residential New Construction (BuildSmart®)	408172
	908110
	925112
	926211
5. Residential Low Income	408172
	907100
	908110
	910100
	925112
	926211
6. Residential Load Management ("On Call")	408100
	408172
	582000
	587200
	592800
	598140
	907100
	908110
	910100
	925103
	925112
	926000
	926211
7. Business Energy Evaluation	408172
	907100
	908110
	909101
	910100
	925112
	926211
8. Business Lighting	408172
	908110
	925112
	926211
9. Business HVAC	408172
	908110
	925112
	926211

Energy Conservation Cost Recovery (ECCR) Account Numbers
For the Period: January through December 2017

Program Title	Account
10. Business Custom Incentive	408172
	908110
	925112
11. Business On Call	926211
	408172
	587200
	908110
	910100
12. Commercial/Industrial Load Control	925112
	926211
	408172
	908110
	910100
13. C/I Demand Reduction	925112
	926211
	408172
	908110
	910100
14. Cogeneration & Small Power Production	925112
	926211
	408172
	908110
	910100
15. Conservation Research & Development	925112
	926211
	408172
	907100
	910100
16. Common Expenses	925112
	926211
	408172
	907100
	908110
	910100
	925112
	926211

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY
FINAL TRUE-UP FOR THE PERIOD

SCHEDULE CT-3

JANUARY 2017 THROUGH DECEMBER 2017														
Line No.	CONSERVATION PROGRAMS	January Actual	February Actual	March Actual	April Actual	May Actual	June Actual	July Actual	August Actual	September Actual	October Actual	November Actual	December Actual	Twelve Month Amount
1	RESIDENTIAL HOME ENERGY SURVEY	\$631,663	\$528,655	\$504,133	\$425,443	\$455,769	\$1,080,646	\$2,301,955	\$2,161,106	\$1,371,276	\$2,094,526	\$712,579	\$705,387	\$12,973,137
2	RESIDENTIAL CEILING INSULATION	\$41,841	\$51,620	\$55,638	\$64,348	\$66,080	\$113,751	\$81,465	\$103,815	\$90,638	\$42,480	\$59,268	\$55,676	\$836,619
3	RESIDENTIAL LOAD MANAGEMENT ("ON CALL")	\$3,564,729	\$3,249,611	\$3,346,484	\$4,664,936	\$4,459,449	\$4,495,416	\$4,432,570	\$4,755,666	\$4,655,534	\$4,554,715	\$3,268,031	\$3,307,911	\$48,755,052
4	RESIDENTIAL AIR CONDITIONING	\$289,479	\$265,755	\$352,716	\$370,531	\$477,855	\$530,461	\$444,487	\$545,419	\$315,799	\$515,188	\$365,384	\$344,699	\$4,817,773
5	RESIDENTIAL NEW CONSTRUCTION (BUILDSMART®)	\$43,190	\$47,049	\$54,696	\$50,326	\$51,060	\$49,118	\$37,622	\$62,553	\$27,985	\$46,445	\$40,297	\$41,770	\$552,109
6	RESIDENTIAL LOW INCOME	\$44,613	\$43,215	\$48,560	\$88,588	\$64,391	\$47,607	\$14,992	\$18,272	\$5,171	\$26,368	\$38,786	\$34,712	\$475,275
7	BUSINESS ON CALL	\$40,149	\$45,748	\$42,244	\$504,940	\$500,813	\$494,282	\$500,542	\$583,802	\$500,020	\$446,201	\$45,113	\$50,563	\$3,754,417
8	COGENERATION & SMALL POWER PRODUCTION	\$26,668	\$16,839	\$24,643	\$18,108	\$23,695	\$21,192	\$15,188	\$16,143	\$12,734	\$18,437	\$15,659	\$16,944	\$226,250
9	BUSINESS LIGHTING	\$124,454	\$72,478	\$55,809	\$29,880	\$66,401	\$40,284	\$29,906	\$29,774	\$16,567	\$22,858	\$24,920	\$14,994	\$528,325
10	COMMERCIAL/INDUSTRIAL LOAD CONTROL	\$3,190,462	\$2,337,092	\$2,483,517	\$2,654,569	\$3,366,924	\$5,777,407	\$2,830,865	\$3,065,831	\$2,820,791	\$3,412,607	\$2,594,532	\$5,539,844	\$40,094,441
11	COMMERCIAL/INDUSTRIAL DEMAND REDUCTION	\$1,432,096	\$1,397,998	\$1,424,527	\$1,540,345	\$1,749,948	\$1,867,226	\$1,904,008	\$1,948,288	\$1,855,426	\$1,812,580	\$1,616,393	\$1,523,901	\$20,072,736
12	BUSINESS ENERGY EVALUATION	\$478,209	\$477,623	\$471,960	\$396,543	\$442,900	\$572,307	\$780,530	\$930,101	\$1,290,326	\$716,884	\$458,496	\$938,195	\$7,954,074
13	BUSINESS HEATING, VENTILATING & A/C	\$135,692	\$764,763	\$145,748	\$133,833	\$230,478	\$211,241	\$143,601	\$349,888	\$156,675	\$97,308	\$43,646	\$186,212	\$2,599,085
14	BUSINESS CUSTOM INCENTIVE	\$95,523	\$193,953	\$23,929	\$4,727	\$3,881	\$3,905	\$2,899	\$3,045	\$941	\$11,108	\$659	\$1,961	\$346,531
15	CONSERVATION RESEARCH & DEVELOPMENT	\$3,168	\$2,399	\$3,186	\$37,948	\$20,204	\$0	\$20,000	\$0	\$0	\$0	\$31,744	(\$2,099)	\$116,551
16	COMMON EXPENSES	\$664,408	\$790,130	\$750,589	\$646,291	\$752,702	\$695,918	\$670,691	\$710,435	\$551,723	\$690,973	\$702,595	\$875,016	\$8,501,473
17	BUSINESS PHOTOVOLTAIC FOR SCHOOL PILOT	\$190,611	\$189,435	\$188,277	\$187,102	\$185,909	\$184,733	\$183,499	\$182,326	\$181,153	\$179,979	\$178,806	\$177,633	\$2,209,463
18	SOLAR PILOT COMMON EXPENSES	\$29,781	\$29,558	\$29,334	\$14,611	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$103,285
19	TOTAL	\$11,026,734	\$10,503,923	\$10,005,989	\$11,833,071	\$12,958,458	\$16,185,493	\$14,394,821	\$15,466,463	\$13,842,758	\$14,688,659	\$10,196,909	\$13,813,318	\$154,916,595

Totals may not add due to rounding.

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY
FINAL TRUE-UP FOR THE PERIOD

JANUARY 2017 THROUGH DECEMBER 2017

	January Actual	February Actual	March Actual	April Actual	May Actual	June Actual	July Actual	August Actual	September Actual	October Actual	November Actual	December Actual	Twelve Month Amount
CONSERVATION PROGRAM REVENUES													
1. Residential Load Control Credit	\$11,463,704	\$10,155,930	\$10,572,566	\$11,508,556	\$12,826,528	\$13,983,695	\$14,753,061	\$14,778,840	\$14,403,584	\$13,662,606	\$11,655,600	\$11,122,295	\$150,896,964
2. Conservation Clause Revenues (Net of Revenue Taxes)	\$11,463,704	\$10,155,930	\$10,572,566	\$11,508,556	\$12,826,528	\$13,983,695	\$14,753,061	\$14,778,840	\$14,403,584	\$13,662,606	\$11,655,600	\$11,122,295	\$150,896,964
3. Total Revenues	\$1,517,796	\$1,517,796	\$1,517,796	\$1,517,796	\$1,517,796	\$1,517,796	\$1,517,796	\$1,517,796	\$1,517,796	\$1,517,796	\$1,517,796	\$1,517,796	\$18,213,555
4. Adjustment Not Applicable To Period - Prior True-up	\$12,981,500	\$11,673,726	\$12,090,362	\$13,026,352	\$14,344,324	\$15,511,491	\$16,270,857	\$16,296,637	\$15,921,380	\$15,180,402	\$13,173,396	\$12,640,091	\$169,110,519
5. Conservation Revenues Applicable To Period (Line 3+ 4)	\$11,026,734	\$10,503,923	\$10,005,989	\$11,633,071	\$12,958,458	\$16,185,483	\$14,394,821	\$15,466,463	\$13,842,758	\$14,688,659	\$10,196,909	\$13,813,318	\$154,916,595
6. Conservation Expenses (CT-3 Page 8, Line 19)	\$1,954,765	\$1,169,803	\$2,084,373	\$1,193,282	\$1,385,866	(\$674,002)	\$1,876,036	\$830,174	\$2,078,622	\$491,743	\$2,976,487	(\$1,173,227)	\$14,193,924
7. True-up This Period (Line 5 - Line 6)	\$15,998	\$15,156	\$17,435	\$19,967	\$19,920	\$21,376	\$22,345	\$22,013	\$18,044	\$18,683	\$24,112	\$27,853	\$24,202
8. Interest Provision For The Month (From CT-3, Page 10, Line 10)	\$18,213,555	\$18,666,522	\$18,333,686	\$18,917,698	\$18,613,150	\$18,501,140	\$16,330,718	\$16,711,303	\$16,045,693	\$16,624,563	\$15,617,193	\$17,099,996	\$18,213,555
9. True-up & Interest Provision Beginning of Month	\$7,866,571	\$7,866,571	\$7,866,571	\$7,866,571	\$7,866,571	\$7,866,571	\$7,866,571	\$7,866,571	\$7,866,571	\$7,866,571	\$7,866,571	\$7,866,571	\$7,866,571
9a. Deferred True-up Beginning of Period	(\$1,517,796)	(\$1,517,796)	(\$1,517,796)	(\$1,517,796)	(\$1,517,796)	(\$1,517,796)	(\$1,517,796)	(\$1,517,796)	(\$1,517,796)	(\$1,517,796)	(\$1,517,796)	(\$1,517,796)	(\$18,213,555)
10. Prior True-up Collected/(Retained) , - - - - ,	\$26,533,093	\$26,200,257	\$26,784,268	\$26,479,720	\$26,367,711	\$24,197,288	\$24,577,873	\$23,912,264	\$24,491,133	\$23,483,763	\$24,966,567	\$22,303,396	\$22,303,396
(Line 7+8+9+9a+10)													

Note : Totals may not add due to rounding.

() Reflects under-recovery

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY
FINAL TRUE-UP FOR THE PERIOD

JANUARY 2017 THROUGH DECEMBER 2017

	January Actual	February Actual	March Actual	April Actual	May Actual	June Actual	July Actual	August Actual	September Actual	October Actual	November Actual	December Actual	Twelve Month Amount
INTEREST PROVISION													
1. Beginning True-Up Amount (Page 9, Line 9 + 9a)	\$26,080,125	\$26,533,093	\$26,200,257	\$26,784,268	\$26,479,720	\$26,367,711	\$24,197,288	\$24,577,873	\$23,912,264	\$24,491,133	\$23,483,763	\$24,966,567	\$304,074,062
2. Ending True-Up Amount Before Interest (Page 9, Line 7 + 9 + 9a + 10)	\$26,517,095	\$26,185,100	\$26,766,833	\$26,459,754	\$26,347,790	\$24,175,912	\$24,555,528	\$23,890,251	\$24,473,089	\$23,465,080	\$24,942,454	\$22,275,543	\$300,054,431
3. Total of Beginning & Ending True-Up (Line 1 + 2)	\$52,597,220	\$52,718,193	\$52,967,090	\$53,244,022	\$52,827,511	\$50,543,623	\$48,752,816	\$48,468,124	\$48,385,353	\$47,956,213	\$48,426,217	\$47,242,110	\$604,128,492
4. Average True-Up Amount (50% of Line 3)	\$26,298,610	\$26,359,096	\$26,483,545	\$26,622,011	\$26,413,755	\$25,271,811	\$24,376,408	\$24,234,062	\$24,192,677	\$23,978,107	\$24,213,109	\$23,621,055	\$302,064,246
5. Interest Rate - First Day of Reporting Business Month	0.720000%	0.740000%	0.640000%	0.940000%	0.860000%	0.950000%	1.080000%	1.120000%	1.060000%	0.730000%	1.140000%	1.250000%	N/A
6. Interest Rate - First Day of Subsequent Business Month	0.740000%	0.640000%	0.940000%	0.860000%	0.950000%	1.080000%	1.120000%	1.060000%	0.730000%	1.140000%	1.250000%	1.580000%	N/A
7. Total (Line 5 + 6)	1.460000%	1.380000%	1.580000%	1.800000%	1.810000%	2.030000%	2.200000%	2.180000%	1.790000%	1.870000%	2.390000%	2.830000%	N/A
8. Average Interest Rate (50% of Line 7)	0.730000%	0.690000%	0.790000%	0.900000%	0.905000%	1.015000%	1.100000%	1.090000%	0.895000%	0.935000%	1.195000%	1.415000%	N/A
9. Monthly Average Interest Rate (Line 8 / 12)	0.060833%	0.057500%	0.065833%	0.075000%	0.075417%	0.084583%	0.091667%	0.090833%	0.074583%	0.077917%	0.099583%	0.117917%	N/A
10. Interest Provision for the Month (Line 4 x 9)	\$15,998	\$15,156	\$17,435	\$19,967	\$19,920	\$21,376	\$22,345	\$22,013	\$18,044	\$18,683	\$24,112	\$27,853	\$242,902

Note: Totals may not add due to rounding.

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY
FINAL TRUE-UP FOR THE PERIOD

1. RESIDENTIAL HOME ENERGY SURVEY	Beginning of Period Amount	January Actual	February Actual	March Actual	April Actual	May Actual	June Actual	July Actual	August Actual	September Actual	October Actual	November Actual	December Actual	Twelve Month Amount
1. Additions/Expenditures		\$0	\$0	\$39,115	\$37,773	\$114,171	\$64,263	\$37,292	(\$6,080)	\$62,578	(\$66,784)	\$31,763	\$322,646	\$636,737
2. Investment (Net of Retirements)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
3. Depreciation Base		\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412
4. Depreciation Expense ^(a)		\$8,757	\$8,757	\$8,757	\$8,757	\$8,757	\$8,757	\$8,757	\$8,757	\$8,757	\$8,757	\$8,757	\$8,757	\$105,082
5. Cumulative Investment (Line 3)	525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412
6. Less: Accumulated Depreciation	337,139	\$345,896	\$354,653	\$363,410	\$372,167	\$380,923	\$389,680	\$398,437	\$407,194	\$415,951	\$424,708	\$433,465	\$442,221	
7. CWP Balance Eligible for Return		\$0	\$0	\$39,115	\$76,888	\$191,059	\$255,322	\$292,614	\$286,534	\$349,113	\$282,329	\$314,091	\$636,737	
8. Net Investment (Line 5-6+7)	188,273	\$179,516	\$170,759	\$201,117	\$230,133	\$335,547	\$391,053	\$419,589	\$404,752	\$458,574	\$383,032	\$406,038	\$719,927	
9. Average Net Investment		\$183,894	\$175,137	\$185,938	\$215,625	\$282,840	\$363,300	\$405,321	\$412,170	\$431,663	\$420,803	\$394,535	\$562,983	
10. Return on Average Net Investment														
a. Equity Component		\$736	\$701	\$744	\$863	\$1,132	\$1,453	\$1,630	\$1,657	\$1,736	\$1,692	\$1,586	\$2,264	\$16,193
b. Equity Component grossed up for taxes (Line 10a / 0.61425) ^(b)		\$1,198	\$1,141	\$1,211	\$1,404	\$1,842	\$2,366	\$2,653	\$2,698	\$2,826	\$2,755	\$2,583	\$3,685	\$26,362
c. Debt Component ^(c)		\$214	\$204	\$217	\$251	\$330	\$423	\$453	\$461	\$483	\$470	\$441	\$629	\$4,576
11. Total Return Requirements (Line 10b + 10c)		\$1,412	\$1,345	\$1,428	\$1,656	\$2,172	\$2,790	\$3,106	\$3,159	\$3,308	\$3,225	\$3,024	\$4,315	\$30,938
12. Total Depreciation & Return (Line 4 + 11)		\$10,169	\$10,102	\$10,185	\$10,413	\$10,929	\$11,546	\$11,863	\$11,916	\$12,065	\$11,982	\$11,761	\$13,071	\$136,021

^(a) Depreciation expense is based on the "Cradle-to-Grave" method of accounting.

^(b) The Gross-up factor for taxes uses 0.61425, which reflects the Federal Income Tax Rate of 35%. The monthly Equity Component for the Jan. - Jun. 2017 actual period is 4.8009% based on FPSC Order No. PSC-12-0425-PAA-EU and reflects a 10.55% return on equity, and the monthly Equity Component for the Jul. - Dec. 2017 period is 4.8251% based on the May 2017 ROR Surveillance Report and reflects a 10.55% return on equity, per FPSC Order No. PSC-2016-0560-AS-EI.

^(c) The Debt Component for the Jan. - Jun. 2017 actual period is 1.3984% based on rate case Order No. PSC-12-0425-PAA-EU, and the Debt Component for the Jul. - Dec. 2017 period is 1.3413% based on the May 2017 ROR Surveillance Report and reflects a 10.55% ROE, per FPSC Order No. PSC-12-0425-PAA-EI.

Note : Totals may not add due to rounding

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY
FINAL TRUE-UP FOR THE PERIOD

3. RESIDENTIAL LOAD MANAGEMENT ("ON CALL")	Beginning of Period Amount	January Actual	February Actual	March Actual	April Actual	May Actual	June Actual	July Actual	August Actual	September Actual	October Actual	November Actual	December Actual	Twelve Month Amount
1. Additions/Expenditures		5,949	756,903	139,655	270,525	(319,597)	(38,707)	81,292	(34,069)	90,406	339,235	172,420	(339,963)	\$1,124,049
2. Investment (Net of Retirements)		(2,724,580)	813,919	451,234	825,868	1,007,570	832,929	917,672	905,573	4,175	1,156,001	80,985	807,073	\$5,078,417
3. Depreciation Base		27,511,031	28,324,950	28,776,183	29,602,051	30,609,621	31,442,549	32,360,222	33,265,795	33,269,970	34,425,971	34,506,956	35,314,028	
4. Depreciation Expense ^(a)		\$484,062	\$468,139	\$478,682	\$489,325	\$504,604	\$519,941	\$534,529	\$549,723	\$557,304	\$566,972	\$577,281	\$584,681	\$6,315,244
5. Cumulative Investment (Line 3)	\$30,235,611	\$27,511,031	\$28,324,950	\$28,776,183	\$29,602,051	\$30,609,621	\$31,442,549	\$32,360,222	\$33,265,795	\$33,269,970	\$34,425,971	\$34,506,956	\$35,314,028	
6. Less: Accumulated Depreciation	\$11,673,803	\$9,287,522	\$9,755,533	\$10,164,184	\$10,653,509	\$11,117,583	\$11,637,572	\$12,161,059	\$12,637,875	\$13,149,320	\$13,639,927	\$14,040,365	\$14,596,210	
7. CWP Balance Eligible for Return		\$5,949	\$762,852	\$902,507	\$1,173,032	\$853,435	\$814,728	\$896,020	\$861,951	\$952,357	\$1,291,593	\$1,464,012	\$1,124,049	
8. Net Investment (Line 5-6+7)	\$18,561,808	\$18,229,458	\$19,332,269	\$19,514,507	\$20,121,574	\$20,345,472	\$20,619,706	\$21,095,183	\$21,489,871	\$21,073,007	\$22,077,636	\$21,930,603	\$21,841,867	
9. Average Net Investment		\$18,395,633	\$18,780,864	\$19,423,388	\$19,818,040	\$20,233,523	\$20,482,589	\$20,857,444	\$21,292,527	\$21,281,439	\$21,575,322	\$22,004,120	\$21,886,235	
10. Return on Average Net Investment														
a. Equity Component		\$73,597	\$75,138	\$77,709	\$79,288	\$80,950	\$81,947	\$83,866	\$85,615	\$85,571	\$86,752	\$88,476	\$88,002	\$986,912
b. Equity Component grossed up for taxes (Line 10a / 0.61425) ^(b)		\$119,816	\$122,326	\$126,511	\$129,081	\$131,787	\$133,409	\$136,533	\$139,382	\$139,309	\$141,233	\$144,040	\$143,268	\$1,606,695
c. Debt Component ^(c)		\$21,436	\$21,885	\$22,634	\$23,094	\$23,578	\$23,868	\$23,314	\$23,801	\$23,788	\$24,117	\$24,596	\$24,464	\$280,577
11. Total Return Requirements (Line 10b + 10c)		\$141,253	\$144,211	\$149,145	\$152,175	\$155,365	\$157,278	\$159,848	\$163,182	\$163,097	\$165,350	\$168,636	\$167,732	\$1,887,272
12. Total Depreciation & Return (Line 4 + 11)		\$625,314	\$612,350	\$627,827	\$641,500	\$659,969	\$677,219	\$694,377	\$712,905	\$720,402	\$732,322	\$745,917	\$752,414	\$8,202,516

^(a) Depreciation expense is based on the "Cradle-to-Grave" method of accounting.

^(b) The Gross-up factor for taxes uses 0.61425, which reflects the Federal Income Tax Rate of 35%. The monthly Equity Component for the Jan. - Jun. 2017 actual period is 4.8009% based on FPSC Order No. PSC-12-0425-PAA-EU and reflects a 10.55% return on equity, and the monthly Equity Component for the Jul. - Dec. 2017 period is 4.8251% based on the May 2017 ROR Surveillance Report and reflects a 10.55% return on equity, per FPSC Order No. PSC-2016-0560-AS-EI.

^(c) The Debt Component for the Jan. - Jun. 2017 actual period is 1.3984% based on rate case Order No. PSC-12-0425-PAA-EU, and the Debt Component for the Jul. - Dec. 2017 period is 1.3413% based on the May 2017 ROR Surveillance Report and reflects a 10.55% ROE, per FPSC Order No. PSC-12-0425-PAA-EI.

Note : Totals may not add due to rounding

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY
FINAL TRUE-UP FOR THE PERIOD

7. BUSINESS ON CALL	Beginning of Period Amount	January Actual	February Actual	March Actual	April Actual	May Actual	June Actual	July Actual	August Actual	September Actual	October Actual	November Actual	December Actual	Twelve Month Amount
1. Additions/Expenditures		\$293	\$37,329	\$6,887	\$13,342	(\$15,762)	(\$1,909)	\$4,009	(\$1,680)	\$4,459	\$16,730	\$8,503	(\$16,766)	\$55,436
2. Investment (Net of Retirements)		(\$134,371)	\$40,141	\$22,254	\$40,730	\$49,691	\$41,078	\$45,258	\$44,661	\$206	\$57,012	\$3,994	\$39,803	\$250,457
3. Depreciation Base		\$1,535,566	\$1,575,707	\$1,597,961	\$1,638,691	\$1,688,383	\$1,729,461	\$1,774,719	\$1,819,380	\$1,819,585	\$1,876,597	\$1,880,591	\$1,920,394	
4. Depreciation Expense ^(a)		\$23,873	\$23,088	\$23,608	\$24,132	\$24,886	\$25,642	\$26,362	\$27,111	\$27,485	\$27,962	\$28,470	\$28,835	\$311,455
5. Cumulative Investment (Line 3)	\$1,669,937	\$1,535,566	\$1,575,707	\$1,597,961	\$1,638,691	\$1,688,383	\$1,729,461	\$1,774,719	\$1,819,380	\$1,819,585	\$1,876,597	\$1,880,591	\$1,920,394	
6. Less: Accumulated Depreciation	\$656,018	\$538,332	\$561,413	\$581,567	\$605,699	\$628,587	\$654,231	\$680,049	\$703,564	\$728,788	\$752,983	\$772,732	\$800,145	
7. CWP Balance Eligible for Return		\$293	\$37,622	\$44,510	\$57,852	\$42,090	\$40,181	\$44,190	\$42,510	\$46,968	\$63,699	\$72,202	\$55,436	
8. Net Investment (Line 5-6+7)	\$1,013,919	\$997,528	\$1,051,916	\$1,060,904	\$1,090,843	\$1,101,886	\$1,115,410	\$1,138,860	\$1,158,325	\$1,137,766	\$1,187,312	\$1,180,061	\$1,175,685	
9. Average Net Investment		\$1,005,724	\$1,024,722	\$1,056,410	\$1,075,874	\$1,096,364	\$1,108,648	\$1,127,135	\$1,148,592	\$1,148,046	\$1,162,539	\$1,183,687	\$1,177,873	
10. Return on Average Net Investment														
a. Equity Component		\$4,024	\$4,100	\$4,226	\$4,304	\$4,386	\$4,435	\$4,532	\$4,618	\$4,616	\$4,674	\$4,759	\$4,736	\$53,413
b. Equity Component grossed up for taxes (Line 10a / 0.61425) ^(b)		\$6,551	\$6,674	\$6,881	\$7,007	\$7,141	\$7,221	\$7,378	\$7,519	\$7,515	\$7,610	\$7,748	\$7,710	\$86,956
c. Debt Component ^(c)		\$1,172	\$1,194	\$1,231	\$1,254	\$1,278	\$1,292	\$1,260	\$1,284	\$1,283	\$1,299	\$1,323	\$1,317	\$15,187
11. Total Return Requirements (Line 10b + 10c)		\$7,723	\$7,868	\$8,112	\$8,261	\$8,419	\$8,513	\$8,638	\$8,803	\$8,798	\$8,910	\$9,072	\$9,027	\$102,143
12. Total Depreciation & Return (Line 4 + 11)		\$31,595	\$30,956	\$31,719	\$32,394	\$33,305	\$34,155	\$35,000	\$35,914	\$36,284	\$36,871	\$37,542	\$37,862	\$413,598

^(a) Depreciation expense is based on the "Cradle-to-Grave" method of accounting.

^(b) The Gross-up factor for taxes uses 0.61425, which reflects the Federal Income Tax Rate of 35%. The monthly Equity Component for the Jan. - Jun. 2017 actual period is 4.8009% based on FPSC Order No. PSC-12-0425-PAA-EU and reflects a 10.55% return on equity, and the monthly Equity Component for the Jul. - Dec. 2017 period is 4.8251% based on the May 2017 ROR Surveillance Report and reflects a 10.55% return on equity, per FPSC Order No. PSC-2016-0560-AS-EI.

^(c) The Debt Component for the Jan. - Jun. 2017 actual period is 1.3984% based on rate case Order No. PSC-12-0425-PAA-EU, and the Debt Component for the Jul. - Dec. 2017 period is 1.3413% based on the May 2017 ROR Surveillance Report and reflects a 10.55% ROE, per FPSC Order No. PSC-12-0425-PAA-EI.

Note : Totals may not add due to rounding

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY
FINAL TRUE-UP FOR THE PERIOD

12. BUSINESS ENERGY EVALUATION	Beginning of Period Amount	January Actual	February Actual	March Actual	April Actual	May Actual	June Actual	July Actual	August Actual	September Actual	October Actual	November Actual	December Actual	Twelve Month Amount
1. Additions/Expenditures	\$0	\$0	\$0	\$2,530	\$2,238	\$3,114	\$12,021	\$9,666	\$60,249	(\$31,161)	\$172,285	\$109,729	\$440,745	\$781,415
2. Investment (Net of Retirements)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
3. Depreciation Base	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
4. Depreciation Expense ^(a)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
5. Cumulative Investment (Line 3)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
6. Less: Accumulated Depreciation	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
7. CWP Balance Eligible for Return	\$0	\$0	\$0	\$2,530	\$4,768	\$7,882	\$19,903	\$29,569	\$89,818	\$58,657	\$230,942	\$340,671	\$781,415	\$781,415
8. Net Investment (Line 5-6+7)	\$0	\$0	\$0	\$2,530	\$4,768	\$7,882	\$19,903	\$29,569	\$89,818	\$58,657	\$230,942	\$340,671	\$781,415	\$781,415
9. Average Net Investment	\$0	\$0	\$0	\$1,265	\$3,649	\$6,325	\$13,693	\$24,736	\$59,693	\$74,237	\$144,800	\$285,807	\$561,043	\$561,043
10. Return on Average Net Investment														
a. Equity Component	\$0	\$0	\$0	\$5	\$15	\$25	\$56	\$99	\$240	\$299	\$582	\$1,149	\$2,256	\$7,694
b. Equity Component grossed up for taxes (Line 10a / 0.61425) ^(b)	\$0	\$0	\$0	\$8	\$24	\$41	\$90	\$162	\$391	\$486	\$948	\$1,871	\$3,673	\$11,815
c. Debt Component ^(c)	\$0	\$0	\$0	\$1	\$4	\$7	\$16	\$28	\$67	\$83	\$162	\$319	\$627	\$1,315
11. Total Return Requirements (Line 10b + 10c)	\$0	\$0	\$0	\$10	\$28	\$49	\$107	\$190	\$457	\$569	\$1,110	\$2,190	\$4,300	\$9,009
12. Total Depreciation & Return (Line 4 + 11)	\$0	\$0	\$0	\$10	\$28	\$49	\$107	\$190	\$457	\$569	\$1,110	\$2,190	\$4,300	\$9,009

^(a) Depreciation expense is based on the "Cradle-to-Grave" method of accounting.

^(b) The Gross-up factor for taxes uses 0.61425, which reflects the Federal Income Tax Rate of 35%. The monthly Equity Component for the Jan. - Jun. 2017 actual period is 4.8009% based on FPSC Order No. PSC-12-0425-PAA-EU and reflects a 10.55% return on equity, and the monthly Equity Component for the Jul. - Dec. 2017 period is 4.8251% based on the May 2017 ROR Surveillance Report and reflects a 10.55% return on equity, per FPSC Order No. PSC-2016-0560-AS-EI.

^(c) The Debt Component for the Jan. - Jun. 2017 actual period is 1.3984% based on rate case Order No. PSC-12-0425-PAA-EU, and the Debt Component for the Jul. - Dec. 2017 period is 1.3413% based on the May 2017 ROR Surveillance Report and reflects a 10.55% ROE, per FPSC Order No. PSC-12-0425-PAA-EI.

Note : Totals may not add due to rounding

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY
FINAL TRUE-UP FOR THE PERIOD

16. COMMON EXPENSES	Beginning of Period Amount	January Actual	February Actual	March Actual	April Actual	May Actual	June Actual	July Actual	August Actual	September Actual	October Actual	November Actual	December Actual	Twelve Month Amount
1. Additions/Expenditures		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2. Investment (Net of Retirements)		\$0	(\$881,679)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	(\$378,901)	(\$1,360,580)
3. Depreciation Base		\$5,497,764	\$4,516,085	\$4,516,085	\$4,516,085	\$4,516,085	\$4,516,085	\$4,516,085	\$4,516,085	\$4,516,085	\$4,516,085	\$4,516,085	\$4,137,184	
4. Depreciation Expense ^(a)		\$63,449	\$75,268	\$75,268	\$75,268	\$75,268	\$75,268	\$75,268	\$75,268	\$75,268	\$75,268	\$72,111	\$63,259	\$896,231
5. Cumulative Investment (Line 3)		\$5,497,764	\$4,516,085	\$4,516,085	\$4,516,085	\$4,516,085	\$4,516,085	\$4,516,085	\$4,516,085	\$4,516,085	\$4,516,085	\$4,516,085	\$4,137,184	
6. Less: Accumulated Depreciation		\$2,889,462	\$2,972,911	\$2,066,500	\$2,141,768	\$2,217,036	\$2,367,572	\$2,442,840	\$2,518,108	\$2,593,376	\$2,668,644	\$2,740,755	\$2,425,113	
7. CWP Balance Eligible for Return		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
8. Net Investment (Line 5-6+7)		\$2,608,302	\$2,524,853	\$2,449,585	\$2,374,317	\$2,299,049	\$2,223,781	\$2,148,513	\$2,073,245	\$1,997,977	\$1,922,709	\$1,775,330	\$1,712,071	
9. Average Net Investment		\$2,566,578	\$2,487,219	\$2,411,951	\$2,336,683	\$2,261,415	\$2,186,147	\$2,110,879	\$2,035,611	\$1,960,343	\$1,885,075	\$1,811,385	\$1,743,701	
10. Return on Average Net Investment														
a. Equity Component		\$10,268	\$9,951	\$9,650	\$9,349	\$9,047	\$8,746	\$8,488	\$8,185	\$7,882	\$7,580	\$7,283	\$7,011	\$103,441
b. Equity Component grossed up for taxes (Line 10a / 0.61425) ^(b)		\$16,717	\$16,200	\$15,710	\$15,220	\$14,729	\$14,239	\$13,818	\$13,325	\$12,832	\$12,340	\$11,857	\$11,414	\$168,402
c. Debt Component ^(c)		\$2,991	\$2,898	\$2,811	\$2,723	\$2,635	\$2,548	\$2,360	\$2,275	\$2,191	\$2,107	\$2,025	\$1,949	\$29,513
11. Total Return Requirements (Line 10b + 10c)		\$19,708	\$19,098	\$18,520	\$17,942	\$17,365	\$16,787	\$16,177	\$15,601	\$15,024	\$14,447	\$13,882	\$13,363	\$197,914
12. Total Depreciation & Return (Line 4 + 11)		\$103,156	\$94,366	\$93,769	\$93,211	\$92,633	\$92,055	\$91,446	\$90,869	\$90,292	\$89,715	\$89,133	\$76,622	\$1,094,145

^(a) Depreciation expense is based on the "Cradle-to-Grave" method of accounting.

^(b) The Gross-up factor for taxes uses 0.61425, which reflects the Federal Income Tax Rate of 35%. The monthly Equity Component for the Jan. - Jun. 2017 actual period is 4.8009% based on FPSC Order No. PSC-12-0425-PAA-EU

and reflects a 10.55% return on equity, and the monthly Equity Component for the Jul. - Dec. 2017 period is 4.8251% based on the May 2017 ROR Surveillance Report and reflects a 10.55% return on equity, per FPSC Order No. PSC-2016-0560-AS-EI.

^(c) The Debt Component for the Jan. - Jun. 2017 actual period is 1.3984% based on rate case Order No. PSC-12-0425-PAA-EU, and the Debt Component for the Jul. - Dec. 2017 period is 1.3413% based on the May 2017 ROR Surveillance Report and reflects a 10.55% ROE, per FPSC Order No. PSC-12-0425-PAA-EI.

Note : Totals may not add due to rounding

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY
FINAL TRUE-UP FOR THE PERIOD

17. BUSINESS PHOTOVOLTAIC FOR SCHOOL PILOT	Beginning of Period Amount	January Actual	February Actual	March Actual	April Actual	May Actual	June Actual	July Actual	August Actual	September Actual	October Actual	November Actual	December Actual	Twelve Month Amount
1. Additions/Expenditures		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2. Investment (Net of Retirements)		\$0	\$0	\$1,420	(\$1,420)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
3. Depreciation Base		\$9,185,108	\$9,185,108	\$9,186,528	\$9,185,108	\$9,185,108	\$9,185,108	\$9,185,108	\$9,185,108	\$9,185,108	\$9,185,108	\$9,185,108	\$9,185,108	\$9,185,108
4. Depreciation Expense ^(a)		\$153,085	\$153,085	\$153,097	\$153,097	\$153,085	\$153,085	\$153,085	\$153,085	\$153,085	\$153,085	\$153,085	\$153,085	\$1,837,045
5. Cumulative Investment (Line 3)		\$9,185,108	\$9,185,108	\$9,186,528	\$9,185,108	\$9,185,108	\$9,185,108	\$9,185,108	\$9,185,108	\$9,185,108	\$9,185,108	\$9,185,108	\$9,185,108	\$9,185,108
6. Less: Accumulated Depreciation		\$4,374,611	\$4,527,697	\$4,680,793	\$4,833,890	\$4,986,976	\$5,140,061	\$5,293,146	\$5,446,231	\$5,599,316	\$5,752,401	\$5,905,486	\$6,058,572	\$6,058,572
7. CWP Balance Eligible for Return		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
8. Net Investment (Line 5-6+7)		\$4,810,497	\$4,657,412	\$4,505,735	\$4,351,218	\$4,198,133	\$4,045,048	\$3,891,963	\$3,738,877	\$3,585,792	\$3,432,707	\$3,279,622	\$3,126,537	\$3,126,537
9. Average Net Investment		\$4,867,040	\$4,733,954	\$4,581,573	\$4,428,476	\$4,274,675	\$4,121,590	\$3,968,505	\$3,815,420	\$3,662,335	\$3,509,250	\$3,356,165	\$3,203,079	\$3,203,079
10. Return on Average Net Investment														
a. Equity Component		\$19,552	\$18,940	\$18,330	\$17,717	\$17,102	\$16,490	\$15,957	\$15,341	\$14,726	\$14,110	\$13,495	\$12,879	\$134,640
b. Equity Component grossed up for taxes (Line 10a / 0.61425) ^(b)		\$31,831	\$30,834	\$29,841	\$28,844	\$27,842	\$26,845	\$25,978	\$24,976	\$23,974	\$22,972	\$21,970	\$20,967	\$316,873
c. Debt Component ^(c)		\$5,695	\$5,516	\$5,339	\$5,161	\$4,981	\$4,803	\$4,436	\$4,265	\$4,094	\$3,923	\$3,752	\$3,580	\$55,544
11. Total Return Requirements (Line 10b + 10c)		\$37,526	\$36,350	\$35,190	\$34,005	\$32,824	\$31,648	\$30,414	\$29,241	\$28,068	\$26,894	\$25,721	\$24,548	\$372,418
12. Total Depreciation & Return (Line 4 + 11)		\$190,611	\$189,435	\$188,277	\$187,102	\$185,909	\$184,733	\$183,499	\$182,326	\$181,153	\$179,979	\$178,806	\$177,633	\$2,209,463

^(a) Depreciation expense is based on the "Cradle-to-Grave" method of accounting.

^(b) The Gross-up factor for taxes uses 0.61425, which reflects the Federal Income Tax Rate of 35%. The monthly Equity Component for the Jan. - Jun. 2017 actual period is 4.8009% based on FPSC Order No. PSC-12-0425-PAA-EU and reflects a 10.55% return on equity, and the monthly Equity Component for the Jul. - Dec. 2017 period is 4.8251% based on the May 2017 ROR Surveillance Report and reflects a 10.55% return on equity, per FPSC Order No. PSC-2016-0560-AS-EI.

^(c) The Debt Component for the Jan. - Jun. 2017 actual period is 1.3984% based on rate case Order No. PSC-12-0425-PAA-EU, and the Debt Component for the Jul. - Dec. 2017 period is 1.3413% based on the May 2017 ROR Surveillance Report and reflects a 10.55% ROE, per FPSC Order No. PSC-12-0425-PAA-EI.

Note : Totals may not add due to rounding

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY
FINAL TRUE-UP FOR THE PERIOD

18. SOLAR PILOT COMMON EXPENSES	Beginning of Period Amount	January Actual	February Actual	March Actual	April Actual	May Actual	June Actual	July Actual	August Actual	September Actual	October Actual	November Actual	December Actual	Twelve Month Amount
1. Additions/Expenditures		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2. Investment (Net of Retirements)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
3. Depreciation Base		\$1,746,648	\$1,746,648	\$1,746,648	\$1,746,648	\$1,746,648	\$0	\$0	\$0	\$0	\$0	\$0	\$0	(\$1,746,648)
4. Depreciation Expense ^(a)		\$29,111	\$29,111	\$29,111	\$14,555	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$101,888
5. Cumulative Investment (Line 3)		\$1,746,648	\$1,746,648	\$1,746,648	\$1,746,648	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
6. Less: Accumulated Depreciation		\$1,644,760	\$1,702,982	\$1,732,093	\$1,746,648	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
7. CWP Balance Eligible for Return		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
8. Net Investment (Line 5-6+7)		\$72,777	\$43,666	\$14,555	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
9. Average Net Investment		\$87,332	\$58,222	\$29,111	\$7,278	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
10. Return on Average Net Investment														
a. Equity Component		\$349	\$233	\$116	\$29	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$728
b. Equity Component grossed up for taxes (Line 10a / 0.61425) ^(b)		\$569	\$379	\$190	\$47	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,185
c. Debt Component ^(c)		\$102	\$68	\$34	\$8	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$212
11. Total Return Requirements (Line 10b + 10c)		\$671	\$447	\$224	\$56	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,397
12. Total Depreciation & Return (Line 4 + 11)		\$29,781	\$29,558	\$29,334	\$14,611	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$103,285

^(a) Depreciation expense is based on the "Cradle-to-Grave" method of accounting.

^(b) The Gross-up factor for taxes uses 0.61425, which reflects the Federal Income Tax Rate of 35%. The monthly Equity Component for the Jan. - Jun. 2017 actual period is 4.8009% based on FPSC Order No. PSC-12-0425-PAA-EU and reflects a 10.55% return on equity, and the monthly Equity Component for the Jul. - Dec. 2017 period is 4.8251% based on the May 2017 ROR Surveillance Report and reflects a 10.55% return on equity, per FPSC Order No. PSC-2016-0560-AS-EI.

^(c) The Debt Component for the Jan. - Jun. 2017 actual period is 1.3984% based on rate case Order No. PSC-12-0425-PAA-EU, and the Debt Component for the Jul. - Dec. 2017 period is 1.3413% based on the May 2017 ROR Surveillance Report and reflects a 10.55% ROE, per FPSC Order No. PSC-12-0425-PAA-EI.

Note : Totals may not add due to rounding

Reconciliation and Explanation of
Differences between Filing and FPSC Audit
Report for the Months: January – December 2017

The Audit has not been completed as of the date of this filing

FPL DSM Program & Pilot Descriptions

FPL's DSM programs are designed to reduce energy consumption and growth of coincident peak demand.

1. Residential Home Energy Survey

This program educates customers on energy efficiency and encourages implementation of recommended practices and measures, even if these are not included in FPL's DSM programs. The HES is also used to identify potential candidates for other FPL DSM programs.

2. Residential Ceiling Insulation

This program encourages customers to improve the home's thermal efficiency.

3. Residential Load Management (On-Call)

This program allows FPL to turn off certain customer-selected appliances using FPL-installed equipment during periods of extreme demand, capacity shortages or system emergencies.

4. Residential Air-Conditioning

This program encourages customers to install high-efficiency central air-conditioning systems.

5. Residential New Construction (BuildSmart®)

This program encourages builders and developers to design and construct new homes that achieve BuildSmart® certification and move towards ENERGY STAR® qualifications.

6. Residential Low Income

This program assists low income customers through state Weatherization Assistance Provider (WAP) agencies and FPL-conducted Energy Retrofits.

7. Business On Call

This program allows FPL to turn off customers' direct expansion central air-conditioning units using FPL-installed equipment during periods of extreme demand, capacity shortages or system emergencies.

8. Cogeneration and Small Power Production

This program facilitates the interconnection and administration of contracts for co-generators and small power producers.

9. Business Lighting

This program encourages customers to install high-efficiency lighting systems.

10. Commercial/Industrial Load Control

This program allows FPL to control customer loads of 200 kW or greater during periods of extreme demand, capacity shortages or system emergencies. It was closed to new participants as of December 31, 2000. It is available to existing participants who had entered into a CILC agreement as of March 19, 1996.

11. Commercial/Industrial Demand Reduction

This program allows FPL to control customer loads of 200 kW or greater during periods of extreme demand, capacity shortages or system emergencies.

FPL DSM Program & Pilot Descriptions (cont'd)

12. Business Energy Evaluation

This program educates customers on energy efficiency and encourages implementation of recommended practices and measures even if these are not included in FPL's DSM programs. The BEE is also used to identify potential candidates for other FPL DSM programs

13. Business Heating, Ventilating & AC

This program encourages customers to install high-efficiency HVAC systems.

14. Business Custom Incentive

This program encourages customers to install unique high-efficiency technologies not covered by other FPL DSM programs.

15. Conservation Research & Development

This project consists of research studies designed to: identify new energy efficient technologies; evaluate and quantify their impacts on energy, demand and customers; and where appropriate and cost-effective, incorporate an emerging technology into a DSM program.

16. Common Expenses

For administrative efficiency this includes all costs that are not specifically attributable to a particular program.

17. Business Photovoltaic for Schools Pilot

Under this pilot, FPL installed photovoltaic (PV) systems and provided supporting educational training and materials for selected schools in most public school districts in FPL's territory to demonstrate and educate students on the practical issues of PV. This pilot was discontinued on December 31, 2015. There will be capital depreciation and return costs for this pilot until 2021 when ownership of the last PV systems is transferred to their respective customers.

18. Solar Pilot Projects Common Expenses

For administrative efficiency, this included all costs that were not specifically attributable to a particular solar pilot. Costs are for residual capital depreciation and return associated with computer systems which supported the discontinued solar pilots.

Florida Power & Light Company
Program Progress
January through December 2017

Line No.	Conservation Programs	Accomplishments		2017 Cost & Variance v. Actual/Estimate ¹
		2017	Inception through December 2017	
1	Residential Home Energy Survey	Participants = 111,618	Participants = 3,914,583	Total = \$12,973,137 Variance= (\$37,053)
2	Residential Ceiling Insulation	Participants = 3,600	Participants = 575,718	Total = \$836,619 Variance= (\$154,045)
3	Residential Load Management ("On Call")	Participants = 7,226	Participants = 751,023	Total = \$48,755,052 Variance= (\$1,271,569)
4	Residential Air Conditioning	Participants = 26,590	Participants = 1,927,005	Total = \$4,817,773 Variance= (\$521,024)
5	Residential New Construction (BuildSmart®)	Participants = 2,648	Participants = 44,014	Total = \$552,109 Variance= \$2,948
6	Residential Low Income	Participants = 2,376	Participants = 12,391	Total = \$475,275 Variance= (\$220,583)
7	Business On Call	kW = 1,480	kW = 79	Total = \$3,754,417 Variance= (\$77,739)
8	Cogeneration & Small Power Production	Firm MW = 444 GWh Purchased = 1,069 Firm = 4 ; As Available = 9	MW Under Contract = 444 MW Committed = 444	Total = \$226,250 Variance= (\$68,824)
9	Business Lighting	kW = 4,646	Participants = 296,207	Total = \$528,325 Variance= (\$69,241)
10	Commercial/Industrial Load Control	Closed to new participants	MW = 459	Total = \$40,094,441 Variance= (\$1,583,903)
11	Commercial/Industrial Demand Reduction	kW= 23,209	MW = 277	Total = \$20,072,736 Variance= (\$1,817,132)
12	Business Energy Evaluation	Participants = 11,514	Participants = 238,999	Total = \$7,954,074 Variance= (\$344,320)
13	Business Heating, Ventilating & AC	kW = 4,858	kW = 408,631	Total = \$2,599,085 Variance= (\$1,645,418)
14	Business Custom Incentive	kW = 1,600	kW = 54,182	Total = \$346,531 Variance= (\$199,196)
15	Conservation Research & Development	Not Applicable	Not Applicable	Total = \$116,551 Variance= (\$48,920)
16	Common Expenses	Not Applicable	Not Applicable	Total = \$8,501,473 Variance= (\$382,603)
17	Business Photovoltaic for Schools Pilot	Not Applicable	Not Applicable	Total = \$2,209,463 Variance= \$0
18	Solar Pilot Projects Common Expenses	Not Applicable	Not Applicable	Total = \$103,285 Variance= \$0

Notes: (1) Variance where actuals less than Actual/Estimate shown with ()
kW and MW reduction are at the generator

Business Custom Incentive Cost Effectiveness Test Results

Customer	Rate Impact Test (RIM)	Total Resource Center Test (TRC)	Participant Test
1	2.75	3.98	1.70
2	1.09	1.44	1.53
3	1.56	1.93	1.42
4	1.26	3.74	3.45
5	1.25	3.69	3.36
6	1.40	2.09	1.71
7	1.44	1.98	1.58
8	1.92	3.18	1.88
9	1.19	3.47	3.32
10	1.42	2.76	2.24
11	1.01	1.06	1.23
12	1.22	1.95	1.83

**Customers that no longer participate on FPL's Commercial/Industrial Load Control (CILC) and
Commercial/Industrial Demand Reduction Rates (January through December 2017)**

<u>Customer Name</u>	<u>Effective Date</u>	<u>Prior Rate</u>	<u>Firm Rate</u>	<u>Remarks</u>
Customer No. 1	12/31/2017	CILC	Not Applicable	Account Final Billed
Customer No. 2	10/2/2017	CDR	Not Applicable	Account Final Billed
Customer No. 3	5/13/2017	CDR	Not Applicable	Account Final Billed
Customer No. 4	5/12/2017	CDR	Not Applicable	Account Final Billed
Customer No. 5	5/11/2017	CDR	Not Applicable	Account Final Billed
Customer No. 6	2/28/2017	CDR	Not Applicable	Account Final Billed

Conservation Research & Development (CRD) Program

CO₂ Heat Pump Water Heater Study

This project evaluated the readiness of CO₂ Heat Pump Water Heater technology which has been newly introduced in the United States. The tests were performed to measure demand and energy impacts in an environmental chamber using air and ground water temperature for Florida.

Precision Temperature Monitor Testing

This project is developing and evaluating the performance of precision temperature monitors (PTM) in homes along with data analysis services. The PTM is designed to measure changes in home temperature to determine building performance and other issues that affect a home's energy consumption. The analysis included performance indicators for the building envelope, assessment of thermostat behavior and air conditioning sizing and apparent operational performance. The first proof-of-concept test using a prototype was completed in April, 2017 and various design improvements were identified. FPL continues to work with the manufacturer and this development effort will continue in 2018.

Load Management Software and Hardware Evaluations

This project built on the 2016 findings from evaluating the potential benefits of implementing software and/or hardware upgrades for FPL's Residential Load Management program. The software was successfully tested in 2017 and demonstrated significant improvements in testing cycles of existing load control devices and is scheduled to be fully implemented in 2018. The evaluation of the new software in combination with a new generation of load control equipment was rescheduled to 2018 to allow for the installation of new network communication devices necessary with the new software.

Electric Power Research Institute Technology Subscription

This Electric Power Research Institute (EPRI) research project provides the participating utilities with a readiness assessment of technologies in various stages of development and enables comparisons among them. This ongoing project includes technologies evaluated by multiple EPRI programs such as the Technology Innovation Program and the Collaborative End-Use Energy Efficiency and Demand Response Research Program. Participation allows FPL to cost-efficiently gain access to this information by leveraging co-funding with other utilities.

APPENDIX A



See how you can save

Residential

\$300 annual residential customer savings based on the following:

- Replace four 60-Watt standard light bulbs that you use four hours a day with LED bulbs
 - Save \$29 a year
- Replace one 60-Watt standard light bulb that you leave on 12 hours a night for security with an LED bulb
 - Save \$22 a year
- Replace old showerheads with water-efficient models to cut your hot water usage
 - Save \$80 a year in a home with two occupants
- Reduce your water heater temperature by 20 degrees – lower the temperature from 140 degrees to 120 degrees
 - Save about \$10 a year
- Turn the fan off when leaving a room – savings based on stopping one ceiling fan from running all the time
 - Save about \$85 a year
- Use cold water instead of hot water when using your washing machine
 - Save \$30 a year
- Use a power strip to turn off your desktop computer and accessories when not in use

- Save \$24 a year
- Install a smart thermostat
 - Save \$50 a year on your cooling costs
- Enroll in our On Call® Program (</save/programs/on-call.html>)
 - Save up to \$137 a year

Business

\$500 annual business customer savings based on the following:

- \$397 per year, attributed to an average business customer with a 10 ton A/C, replacing a 10 EER with a 12 EER unit, with the unit operating 3,869 hours per year
- \$140 per year, attributed to an average business customer enrolled in the Business On Call® program with a 10 ton A/C unit at \$2 per ton per month savings for seven months (April - October)

CLIENT	FPL	DATE	
PROJECT	ECCR	JOB NUMBER	
LENGTH	:30s & :15s		

SMART HOME :30

Technology is making the things around us smarter than ever before.
It's making our day-to-day easier.
And now, what powers those things is smart, too.
With the smart technology behind FPL's online energy dashboard...
...you can keep track of your energy use.
And when you take the free Online Home Energy Survey, you'll see where you're using the most energy, and find smart, new ways to save up to \$250 a year.
Visit FPL.com/EasyToSave and learn how to make your bill even lower.

SMART HOME :15

Smart technology is everywhere...
...and now, what powers that technology is smart, too.
With FPL's smart tools, like the Online Home Energy Survey, you can discover new ways to save up to \$250 a year!
Visit FPL.com/EasyToSave!

SMART FAMILY :30

Smart technology can help you make the most of family time.
It can bring you together in bold new ways.
And help create unforgettable moments.
And now, the energy that powers smart technology is smart, too.
With FPL's online energy dashboard, you can view your energy use over time...
...and check how changes in temperature affect your bill.
And with the free Online Home Energy Survey, you'll find new ways to save up to \$250 a year.
Visit FPL.com/EasyToSave and start today!

SMART FAMILY :15

Smart technology is all around us.
And now, the energy that powers it is smart, too.
With FPL's smart tools you can check how changes in temperature affect your bill and discover new ways to save.
Visit FPL.com/EasyToSave and make your bill even lower!

SWEEPS TV :30

How can saving energy with FPL's smart tools...
...give you the chance to win big AND bigger?
With FPL's Smart Home Energy Sweepstakes...
...you'll be entered to win BIG weekly prizes...
...that can help you save energy and make your bill even lower—
—PLUS the chance to win an even BIGGER \$5,000 Smart Home Energy Makeover!
With so many chances to win, do the smart thing, go to FPL.com/EasyToSave...
...and just click.
...YOU could be our next BIG winner!

CLIENT	FPL	DATE
PROJECT	ECCR	JOB NUMBER
LENGTH	:30s & :15s	

SMART HOME :30

La tecnología hace que las cosas sean más inteligentes que nunca, haciendo nuestro día a día más fácil.

Y ahora, lo que le da energía a todas esas cosas también es inteligente.

Con la tecnología inteligente detrás de tu panel online de energía de FPL, puedes ver cuanta energía usas.

Y al tomar el Estudio Online Residencial, podrás ver cuáles son las cosas que usan más energía y descubrir nuevas formas de ahorrar.

¡Empieza hoy!

SMART HOME :15

Hoy día, a tecnología hace que las cosas sean más inteligentes.

Y ahora, con la tecnología inteligente detrás del Estudio Online Residencial de FPL, descubre cómo ahorrar hasta \$250 al año.

Visita FPL.com/Ahorros

SMART FAMILY :30

La tecnología inteligente te ayuda disfrutar más tu tiempo en familia.

Te puede acercar de nuevas maneras y ayudarte a crear recuerdos inolvidables.

Y ahora, lo que le da energía a todas esas cosas inteligentes, también es inteligente.

Con el panel online de energía de FPL, puedes ver tu uso de energía, y entender como los cambios en temperatura afectan tu cuenta.

Y con el Estudio Online Residencial descubrirás nuevas formas de ahorrar.

Visita FPL.com/Ahorros

SMART FAMILY :15

La tecnología inteligente está en todas partes.

Y ahora con las herramientas inteligentes de FPL, como el Estudio Online Residencial, verás como los cambios de temperatura afectan tu cuenta y como puedes ahorrar.

Visita FPL.com/Ahorros

SWEEPS TV :30 - SPA

Las herramientas inteligentes de FPL te ayudan a ahorrar energía...

...y ahora te dan la oportunidad de ganar en grande. ¡MUY grande!

Con el Sorteo de Tecnología Inteligente de FPL...

...puedes ganar GRANDES premios semanales...

...que te ayudan a ahorrar energía para que tu cuenta sea aún más baja—

¡ADEMÁS, la oportunidad de ganar una renovación de tecnología inteligente para el hogar, valorada en \$5,000 dolares!

Visita FPL.com/Ahorros...

...y con un clic...

¡TU puedes ser el próximo en ganar en GRANDE!

CLIENT	FPL	DATE
PROJECT	ECCR	JOB NUMBER
LENGTH	:30s & :15s	

SMART HOME :30

Technology is making the things around us smarter than ever before.
It's making our day-to-day easier.
And now, what powers those things is smart, too.
With the smart technology behind FPL's online energy dashboard...
...you can keep track of your energy use.
And when you take the free Online Home Energy Survey, you'll see where you're using the most energy, and find smart, new ways to save up to \$250 a year.
Visit FPL.com/EasyToSave and learn how to make your bill even lower.

SMART HOME :15

Technology is making things smarter than ever before ...
...and now, with FPL's free Online Home Energy Survey, what powers that technology is smart, too.
Visit FPL.com/EasyToSave to take the survey and find smart ways to save up to \$250 a year!

SMART FAMILY :30

Smart technology can help you make the most of family time.
It can bring you together in bold new ways.
And help create unforgettable moments.
And now, the energy that powers smart technology is smart, too.
With FPL's online energy dashboard, you can view your energy use over time...
...and check how changes in temperature affect your bill.
And with the free Online Home Energy Survey, you'll find new ways to save up to \$250 a year.
Visit FPL.com/EasyToSave and start today!

SMART FAMILY :15

Smart technology is all around us.
And now, the energy that powers it is smart, too.
With FPL's smart tools you can check how changes in temperature affect your bill and discover new ways to save.
Visit FPL.com/EasyToSave and make your bill even lower!

SPONSORSHIP TAG :10

Now, the energy that powers your favorite smart gadgets, is smart too. Visit FPL.com/EasyToSave to see how to save up to \$250 a year on your energy bill.

SPONSORSHIP TAG :05

Find smart savings for your energy bill at FPL.com/EasyToSave.

CLIENT	FPL	DATE
PROJECT	ECCR	JOB NUMBER
LENGTH	:30s & :15s	

SMART HOME :30

La tecnología hace que las cosas sean más inteligentes que nunca, haciendo nuestro día a día más fácil.

Y ahora, lo que le da energía a todas esas cosas también es inteligente.

Con la tecnología inteligente detrás de tu panel online de energía de FPL, puedes ver cuanta energía usas.

Y al tomar el Estudio Online Residencial, podrás ver cuáles son las cosas que usan más energía y descubrir cómo ahorrar hasta \$250 al año.

Visita FPL.com/Ahorros.

SMART HOME :15

Hoy día, la tecnología hace que las cosas sean más inteligentes.

Y ahora, con la tecnología inteligente detrás del Estudio Online Residencial de FPL, descubre cómo ahorrar hasta \$250 al año.

Visita FPL.com/Ahorros.

SMART FAMILY :30

La tecnología inteligente te ayuda disfrutar más tu tiempo en familia.

Te puede acercar de nuevas maneras y ayudarte a crear recuerdos inolvidables.

Y ahora, lo que le da energía a todas esas cosas inteligentes, también es inteligente.

Con el panel online de energía de FPL, puedes ver tu uso de energía, y entender como los cambios en temperatura afectan tu cuenta.

Y con el Estudio Online Residencial descubrirás nuevas formas de ahorrar.

Visita FPL.com/Ahorros.

SMART FAMILY :15

La tecnología inteligente está en todas partes.

Y ahora con las herramientas inteligentes de FPL, como el Estudio Online Residencial, verás cómo los cambios de temperatura afectan tu cuenta y como puedes ahorrar.

Visita FPL.com/Ahorros.

SPONSORSHIP TAG :10 SPA

Ahora, lo que le da energía a la tecnología inteligente también es inteligente y te puede ayudar a ahorrar hasta \$250 al año. Vista FPL.com diagonal Ahorros.

SPONSORSHIP TAG :05 SPA

Descubre consejos inteligentes para bajar tu cuenta en FPL.com diagonal Ahorros.

CLIENT	FPL	DATE
PROJECT	ECCR	JOB NUMBER
LENGTH	:30s & :15s	

SPONSORSHIP TAG :05

Descubre consejos inteligentes para bajar tu cuenta en FPL.com/Ahorros.

SPONSORSHIP TAG :10

Ahora, lo que le da energía a la tecnología inteligente también es inteligente y te puede ayudar a ahorrar hasta \$250 al año. Visita FPL.com/Ahorros.

SMART HOME :15

Hoy día, la tecnología hace que las cosas sean más inteligentes.

Y ahora, con la tecnología inteligente detrás del Estudio Online Residencial de FPL, descubre cómo ahorrar hasta \$250 al año.

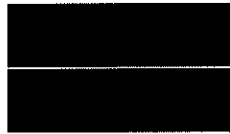
Visita FPL.com/Ahorros.

SMART FAMILY :15

La tecnología inteligente está en todas partes.

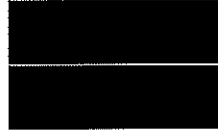
Y ahora con las herramientas inteligentes de FPL, como el Estudio Online Residencial, verás cómo los cambios de temperatura afectan tu cuenta y como puedes ahorrar.

Visita FPL.com/Ahorros.



FPL

ECCR / Sweeps



July 6, 2017

:30 & :15

RCS :10 Radio

Floridians everywhere are turning into energy experts
with the Online Home Energy Survey!
Learn how you could save up to \$300 a year at FPL.com/EasyToSave.

RCS :05 Radio

Take the FPL Online Home Energy Survey at FPL.com/EasyToSave.

RCS :10 RADIO SPA

La gente de la Florida se están convirtiendo en expertos de energía.
Aprende cómo puedes ahorrar hasta \$300 al año en [FPL.com diagonal Ahorros](http://FPL.com/diagonalAhorros).

RCS :05 RADIO SPA

Toma el Estudio Online Residencial hoy en [FPL.com diagonal Ahorros](http://FPL.com/diagonalAhorros).

TV & RADIO SCRIPTS |

	FPL		July 6, 2017
	ECCR / Sweeps		:30 & :15

RCS :30 Radio

Floridians everywhere are turning into energy experts with new smart tools from FPL.
With your online energy dashboard and the new FPL mobile app,
you can stay on top of your energy use, anytime, anywhere.
And with the new Projected Bill feature...
you have time to learn how to save even more!
Take the Online Home Energy Survey at FPL.com/EasyToSave and you could save up to \$300 a year.

RCS :15 Radio

Floridians everywhere are turning into energy experts
with new smart tools from FPL
and the Online Home Energy Survey!
Learn how you could save up to \$300 a year at FPL.com/EasyToSave.

TV & RADIO SCRIPT |

CLIENT	FPL	DATE	July 11, 2017
PROJECT	ECCR / Sweeps SPA	LENGTH	:30, :15, :10 & :05

RCS :30 RADIO

La gente de la Florida se están convirtiendo en expertos de energía con las nuevas herramientas inteligentes de FPL. Con tu panel personal de energía y la nueva app de FPL, puedes revisar tu uso de energía, cuando sea y donde sea. Y hasta poder estimar tu cuenta...
...para aprender como ahorrar aún más!
Toma el Estudio Online Residencial en FPL.com diagonal Ahorros y puedes ahorrar hasta \$300 al año.

RCS :15 RADIO

La gente de la Florida se están convirtiendo en expertos de energía con las nuevas herramientas inteligentes de FPL y el Estudio Online Residencial.
Aprende cómo puedes ahorrar hasta \$300 al año en FPL.com diagonal Ahorros

	FPL		July 6, 2017	
	ECCR / Sweeps		:30	

RCS 1: NEIGHBORS TV :30

Floridians everywhere are turning into energy experts with new smart tools from FPL.

Now, you can stay on top of your energy use, anytime, anywhere.

You can even see what your bill will be...

...so you have time if you need to do something about it.

Like take the Online Home Energy Survey to learn how to save up to \$300 a year.

See what everyone is talking about and take the survey today at FPL.com/EasyToSave!

RCS: NEIGHBORS TV :15 V1

Floridians everywhere are turning into energy experts with new smart tools from FPL.

Now, you can stay on top of your energy use, anytime, anywhere.

And take Online Home Energy Survey at FPL.com/EasyToSave to learn how to save up to \$300 a year.

CLIENT	FPL	DATE	July 11, 2017
PROJECT	ECCR / Sweeps SPA	LENGTH	:30 & :15

RCS 1: NEIGHBORS :30

La gente de la Florida se están convirtiendo en expertos de energía con las nuevas herramientas inteligentes de FPL.

Ahora, puedes revisar tu uso de energía, cuando sea y donde sea.

Hasta puedes ver un estimado de tu cuenta...

...y así tienes tiempo para hacer algo al respecto, si es necesario—

—como tomar el Estudio Online Residencial y aprender cómo ahorrar hasta \$300 al año.

¡Completa el estudio hoy en FPL.com diagonal Ahorros!

RCS: NEIGHBORS TV :15

Algo está convirtiendo a personas en todas partes en expertos de energía.

Ahora con FPL, puedes revisar tu uso de energía, cuando sea y donde sea.

Y tomar el Estudio Online Residencial para aprender cómo ahorrar hasta \$300 al año.

CLIENT	FPL	DATE
PROJECT	ECCR	JOB NUMBER
LENGTH	:30s & :15s	

SMART BUSINESS :30

Smart technology is helping businesses bring new ideas to life.
It's changing the way we connect with customers.
It's helping us develop simple solutions to complex problems.
And now, what powers that technology is smart, too.
With FPL's new Online Business Energy Dashboard..
... you can see your energy use by the hour, to help you make smart decisions for your business.
And with a free Business Energy Evaluation ...
... you can save up to \$500 a year.
Schedule yours today!

SMART BUSINESS :15

Smart technology is helping businesses bring new ideas to life.
And now, with FPL's smart tools...
... like the new Online Business Energy Dashboard and a free Business Energy Evaluation...
... you'll find smart, new ways to save up to \$500 a year.
Schedule yours today!

TV & RADIO SCRIPTS |

FPL

ECCR / Sweeps

July 6, 2017

:30

Sweeps TV :30

VO: There's a new voice that's turning Floridians everywhere into energy experts.

CUSTOMER: Alexa, ask FPL—how can I lower my FPL bill?

ALEXA: Set your air conditioner to 78 degrees.

VO: And now, with the Online Home Energy Survey, you can get your chance to win weekly prizes including the new ecobee4 smart thermostat, with Amazon Alexa—and a ten-thousand-dollar grand prize!

CUSTOMER: Who's the energy saving expert now?

ALEXA: Well, that would be you.

VO: For your chance to win, visit FPL.com/EasyToSave.

BEE TV :30

There's something smart helping business owners become energy-saving experts.

Now, you can see how your energy use changes over time...

... and with the new FPL mobile app, you can view your projected bill before it's due...

...and then go online to find new ways to save...

...by scheduling a free, in-person Business Energy Evaluation.

Schedule your evaluation today at FPL.com/BizEasyToSave...

...and see how our smart tools can help you save up to \$500 a year.

BEE TV :15

There's something smart helping business owners become energy-saving experts.

With FPL smart tools and the new FPL mobile app, you can find new ways to save.

Schedule a free Business Energy Evaluation today...

...to see how you can save up to \$500 a year.

BEE TV PBS :30

There's something smart helping business owners become energy-saving experts.

TV & RADIO SCRIPTS |

Now, you can see how your energy use changes over time...

... and with the new FPL mobile app, you can view it anytime, anywhere...

...and then go online to find new ways to save...

...by scheduling an in-person Business Energy Evaluation.

To see how you too can become an energy expert, information is online at
FPL.com/BizEasyToSave

TV & RADIO SCRIPTS |

	FPL				July 6, 2017		
	ECCR / Sweeps				:30 & :15		

RCS :10 Radio

Floridians everywhere are turning into energy experts
with the Online Home Energy Survey!
Learn how you could save up to \$300 a year at FPL.com/EasyToSave.

RCS :05 Radio

Take the FPL Online Home Energy Survey at FPL.com/EasyToSave.

RCS :10 RADIO SPA

La gente de la Florida se están convirtiendo en expertos de energía.
Aprende cómo puedes ahorrar hasta \$300 al año en FPL.com diagonal Ahorros.

RCS :05 RADIO SPA

Toma el Estudio Online Residencial hoy en FPL.com diagonal Ahorros.

“CFO” :30

CFO: *(To camera)* Hey, if you’re gonna win, you gotta be one step ahead of everyone...

CFO: So, we use FPL smart tools.

CFO: We went to FPL.com and scheduled a free Business Energy Evaluation with an FPL expert, learned how to save some energy...

CFO: ...and we use the free Dashboard to stay on budget.

CFO: Now, we use the new FPL mobile app to get our monthly bill projections...And meet our projections.

CFO: See that?

VO: Go to FPL.com/BizEasyToSave and start saving.

Dad at Work: (RCS)

ECCR: Projected Bill

- VO:** Straight from the lab of our energy experts is FPL's Online Energy Dashboard and with just a tap...it can help turn you into an expert, too.
- VO:** And now our experts can help you see the future...with Projected Bill, a new way to see what your bill will be weeks before it's due, so you can do something about it.
- VO:** Become the energy expert of the future your home needs...
- VO:** ...and discover all the new ways you can save by taking the Online Home Energy Survey at [FPL.com/EasyToSave](https://www.fpl.com/EasyToSave). It could save you up to \$300 a year.

BEE: Donut Shop

VO: Our energy experts are busy baking up new ways to help business owners save energy and money...

VO: ...and you can become an expert, too, when you use FPL's free smart tools.

VO: With FPL's new mobile app, you can even see what your bill will be before it's due, so you have time to make changes.

VO: Go online to schedule a free in-person Business Energy Evaluation, and learn new expert ways to save up to \$500 a year.

VO: Schedule your free evaluation today at [FPL.com/BizEasytoSave](https://www.fpl.com/BizEasytoSave).

BEE: Guitar Shop (BEE)

VO: Relying on expert advice can really help your business' bottom line.

VO: With FPL's free smart tools, our energy experts can help you save with just a click.

VO: Just click to track your businesses' energy use like an expert.

VO: And with the new FPL mobile app, you can even predict if you're headed for a high bill, so you can do something about it—like go online to schedule an in-person Business Energy Evaluation...

VO: ...so our experts can help you make saving money a reality.

VO: Schedule your evaluation at [FPL.com/BizEasyToSave](https://www.fpl.com/BizEasyToSave) today!

Gym Guy: (RCS)

ECCR: Projected Bill

VO: Our energy experts are always there for you, with smart tools backed by their expertise...

VO: Like with the new projected bill feature on FPL.com or our new mobile app, they're even there for you...from the future.

VO: With just a tap, you can see what your bill will be weeks in advance, so you can do something about it—

VO: —like find new ways to save energy and money when you take the Online Home Energy Survey at FPL.com/EasyToSave.

VO: Just click to find out how to save up to \$300 a year.

**“HUSBAND”:30 VERSION #2 (RCS)
RESIDENTIAL**

WIFE: Hey, I can click online to find ways to save energy and money.

HUSBAND: I can do that, with a tap.

WIFE: I can click to see our projected bill.

HUSBAND: I can tap to see our projected bill.

WIFE: I can click on the energy dashboard.

HUSBAND: I got that with a tap!

WIFE: I can track our spending by just clicking.

HUSBAND: Same here — just by tapping.

WIFE: Well, I can view our monthly bill and pay it with a click.

HUSBAND: Duh, so can I — with a tap.

HUSBAND: But does yours work when you’re walking the dog?

HUSBAND: Gotcha!

HUSBAND: Go to FPL.com/EasyToSave, take the Online Home Energy Survey and start saving.

“OVERACHIEVER”:30 (BEE)

PEER #1: Charley got a raise.

PEER #2: Charley?

PEER #1: Apparently, he figured out how to save us energy.

VO: Tapping on FPL.com is good for business.

VO: You can schedule a free Business Energy Evaluation and FPL will send over an expert to help find ways to save energy.

Then, use our Dashboard to monitor your budget and our new mobile app to predict your bill.

PEER #2: C'mon, the guy never lifts a finger.

PEER #1: Hey, maybe he did.

TOGETHER: Nah.

VO: Click on FPL.com/BizEasyToSave.

“WOMAN WALKING”:30 (RCS)
RESIDENTIAL

WOMAN: I’m on top of things.

WOMAN: I am soooo on top of things. And to stay on top of my energy use, I use all my FPL smart tools.

WOMAN: I filled out the Survey and got personalized energy saving tips.

WOMAN: Then, I check my energy dashboard — online or on the new FPL mobile app — see my Projected Bill to make sure I stay on budget. And by the time I get my email from FPL, BINGO! It’s exactly what I expect.

Go to [FPL.com/EasyToSave](https://www.fpl.com/EasyToSave).

CLIENT

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DATE

October 9, 2017

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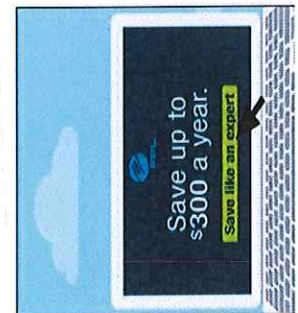
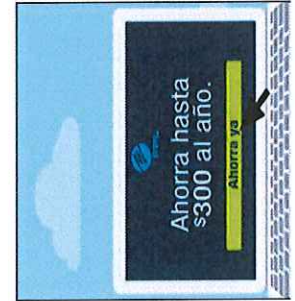
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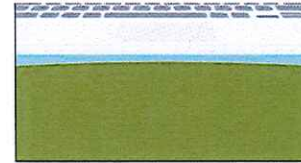
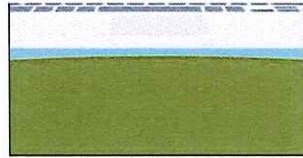
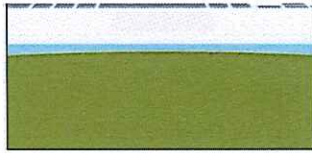
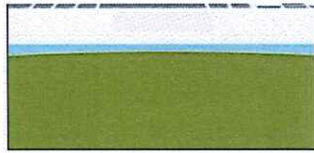
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**APRENDE MÁS
Y AHORRA**



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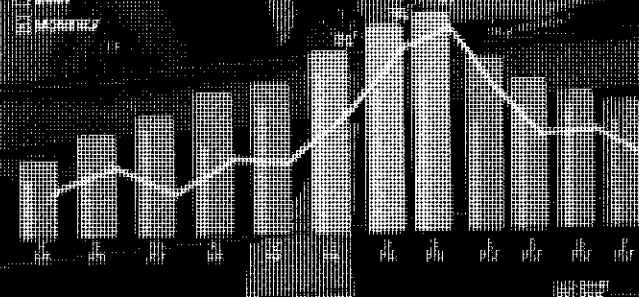
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FPL Energy Advocate



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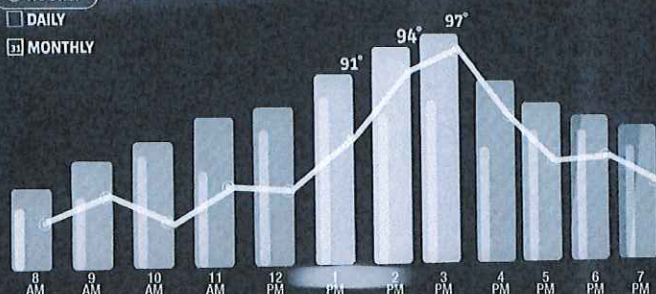


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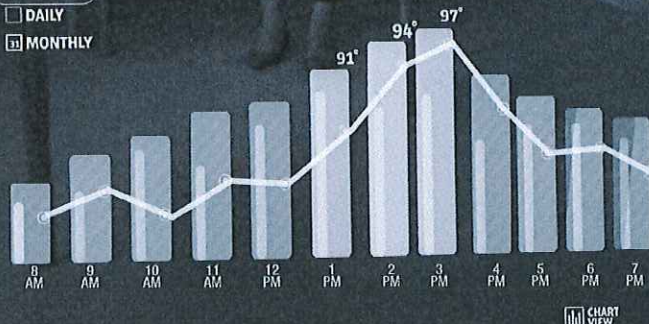
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FPL energy expert

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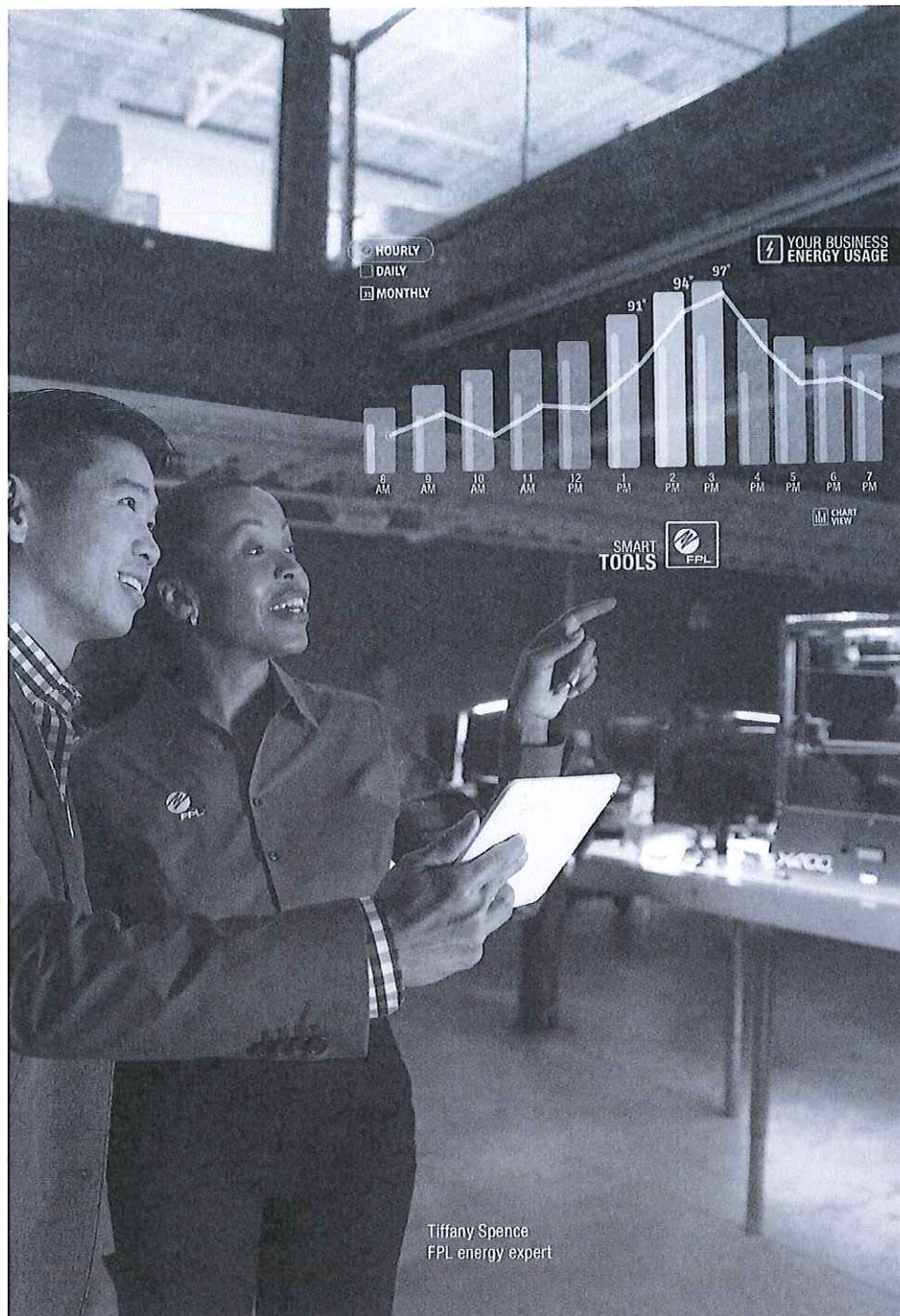
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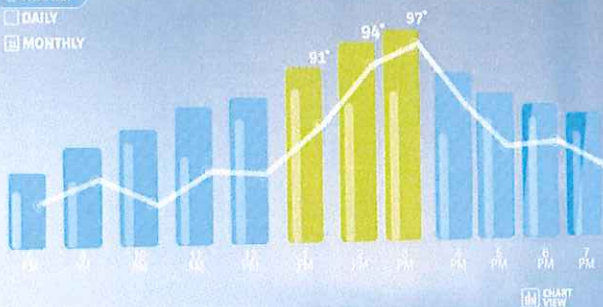


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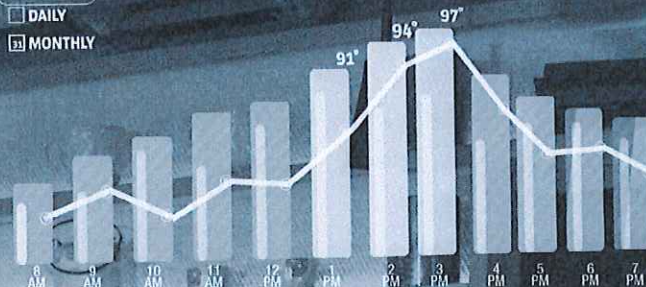


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Kyle Martin
FPL energy expert

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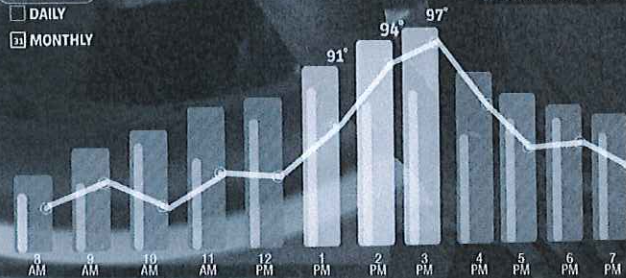
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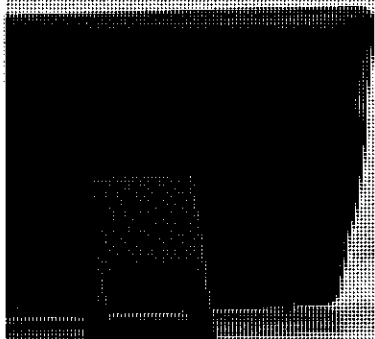


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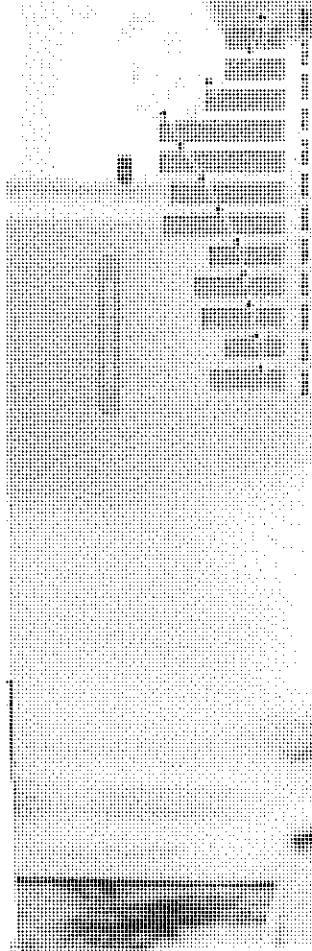
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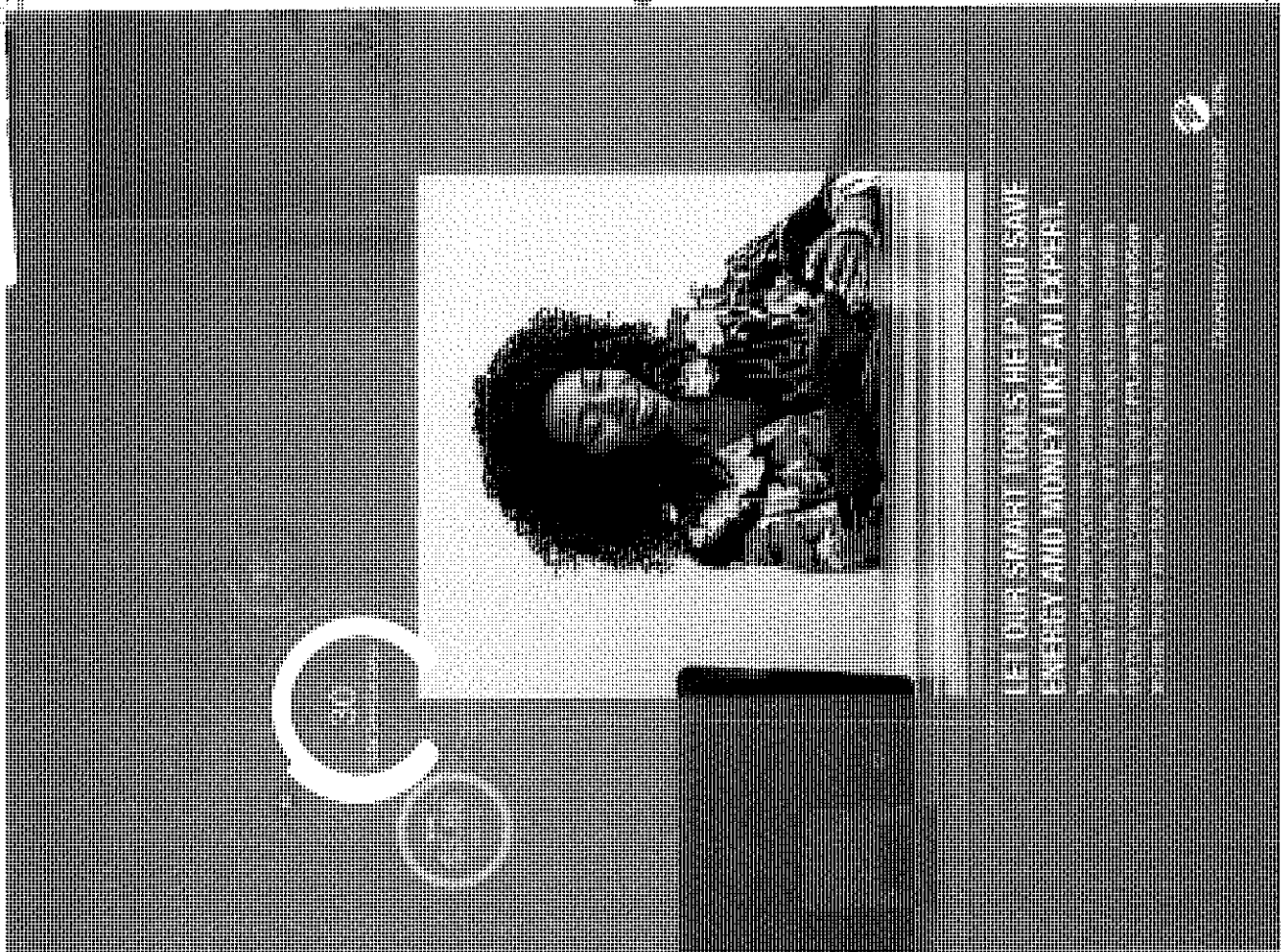
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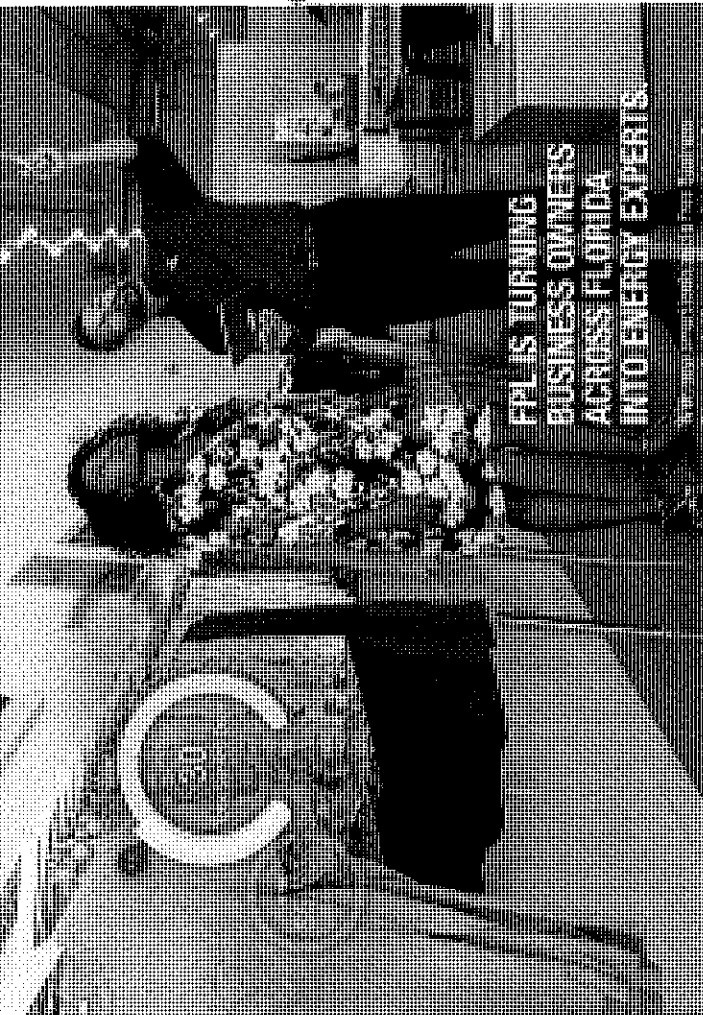


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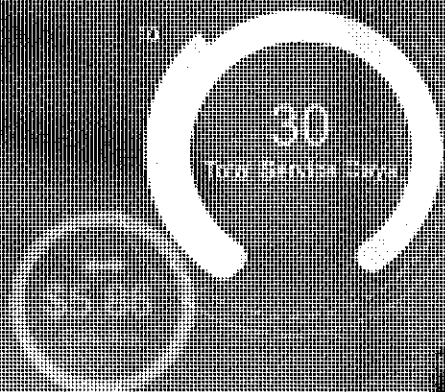


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Total Service Days

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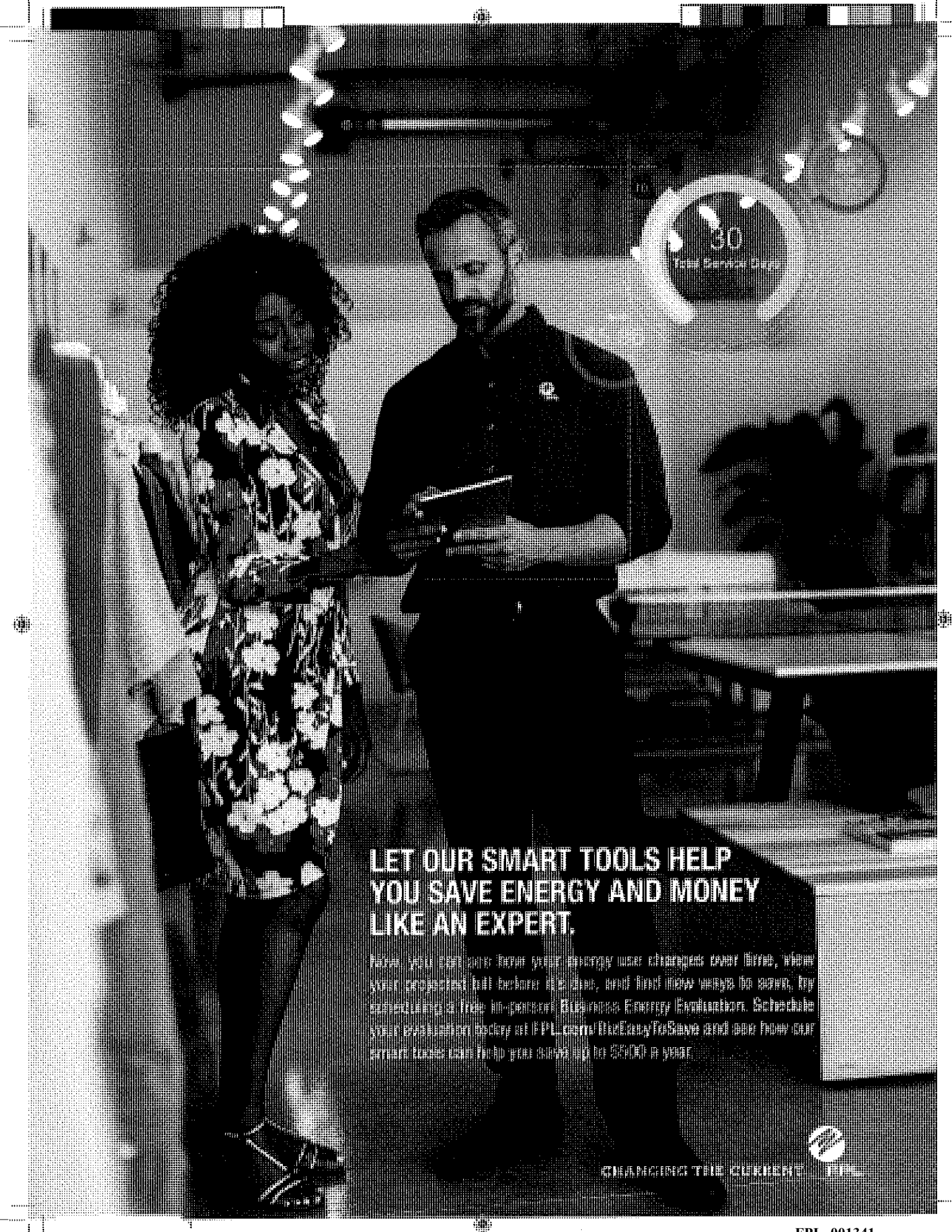
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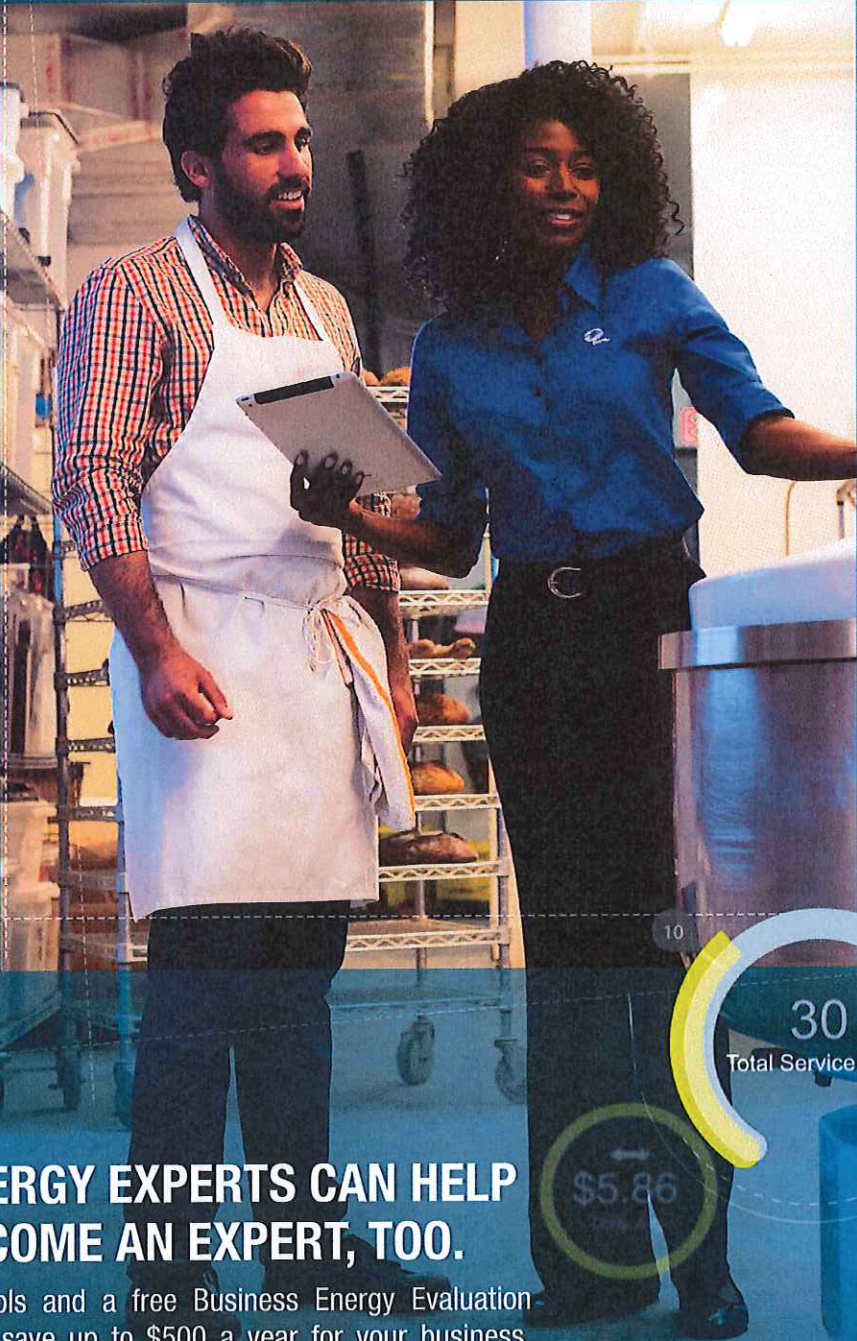


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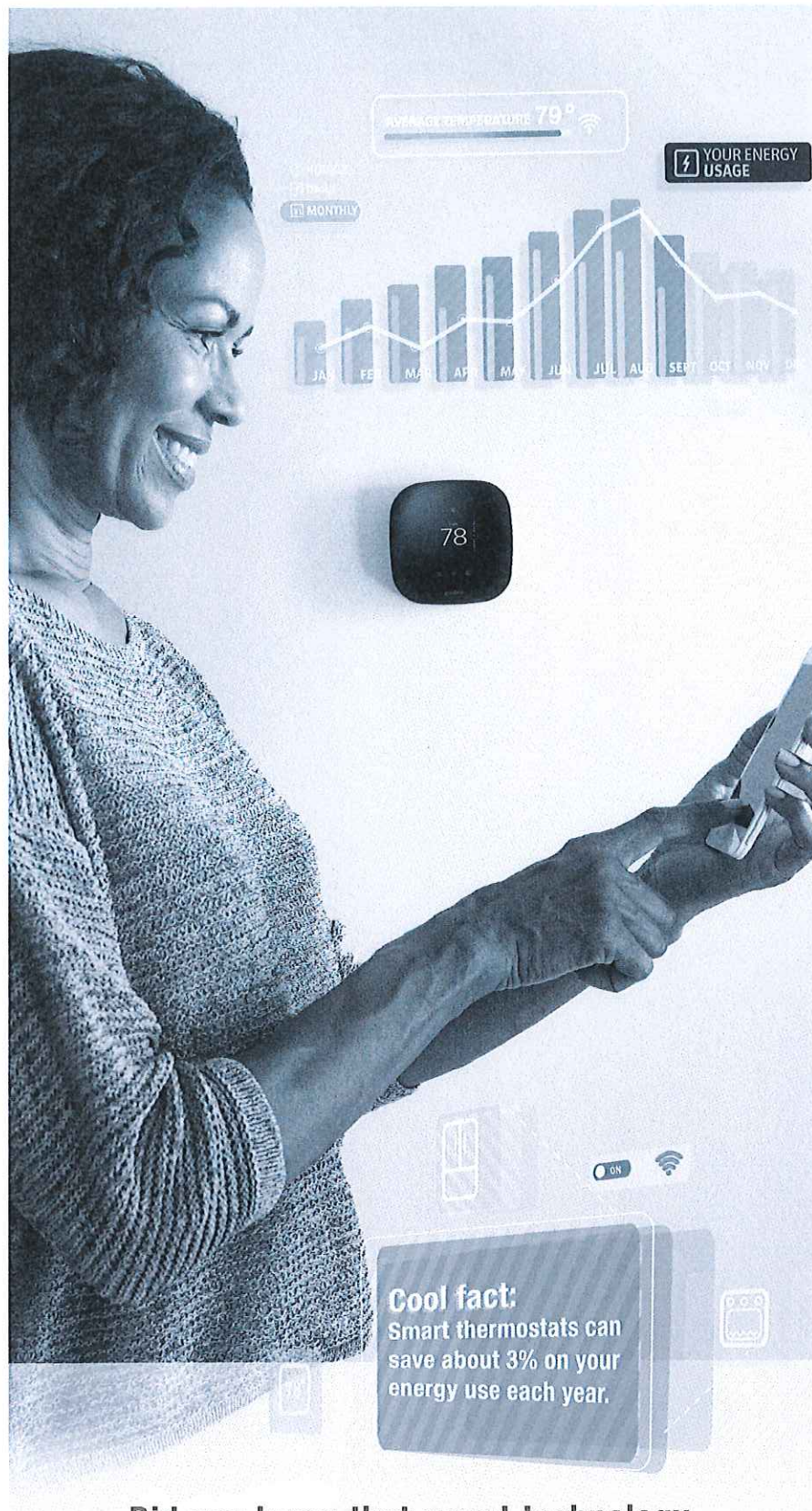
TU USO DE ENERGÍA

78°

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Los termostatos inteligentes pueden ahorrar cerca de 3% en tu consumo de energía cada año.

¿Sabías que la tecnología inteligente puede ayudarte a ahorrar?

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Did you know that smart technology can help you save?

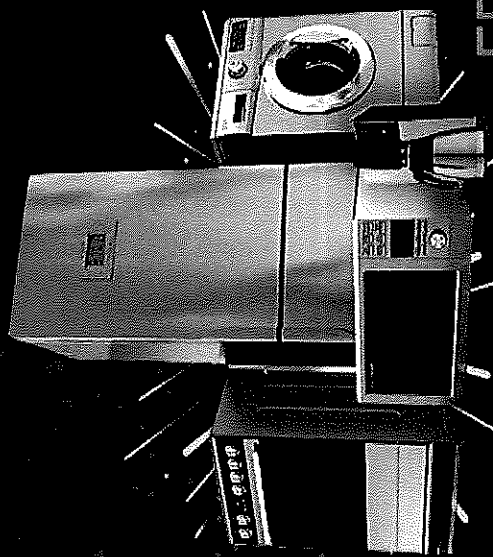
Smart thermostats have been proven to save, on average, 450 kWh per year, or about \$50 annually. Find even more smart ways to help you save money and lower your bill when you take FPL's Online Home Energy Survey. Go to FPL.com/EasyToSave to see how you can save up to \$250 a year.



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The new
FPL mobile app
is turning Floridians
into energy experts.

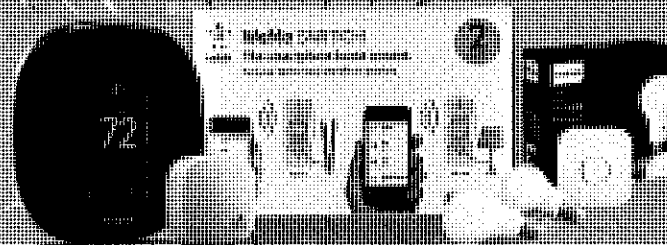


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Go to FPL.com/EasyToSave to take the Online Home Energy Survey by October 31, 2017 and you could be our next winner.

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Save up to

\$500
a year.



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Projected Bill
\$102.61

\$5.88

30

Total Service Charge

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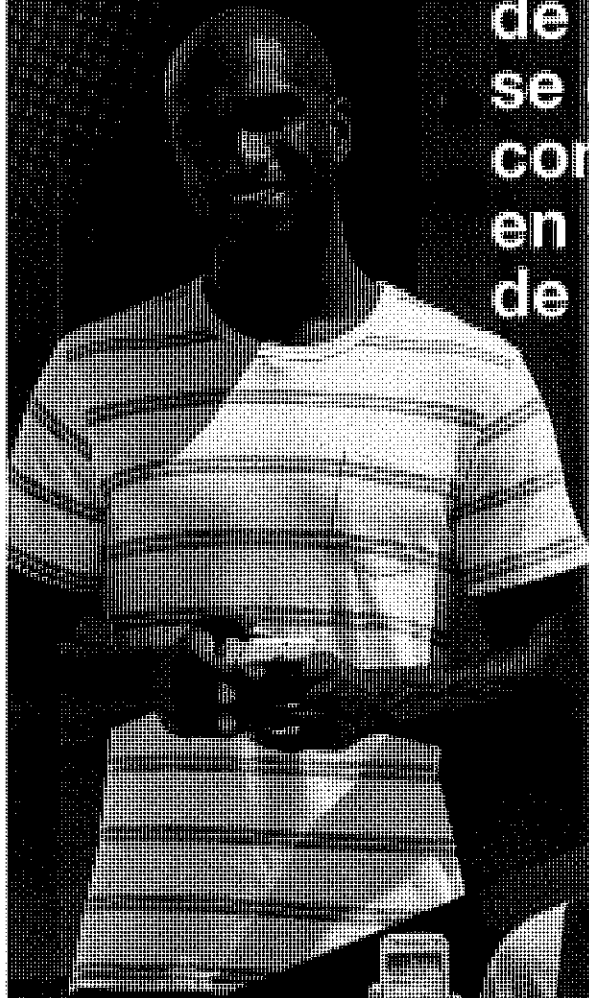


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Like take the Online Home Energy Survey at FPL.com/EasyToSave and receive FREE wiring to save up to

\$300
a year.

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se están
convirtiendo
en expertos
de energía.



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revisar el uso de energía,
cuando sea y dónde sea.
Hasta puedes ver un
resumen de tu cuenta —
y así tienes tiempo para
hacer algo al respecto,
si es necesario.

Como honor al Estado
Obrero Presidencial en
FPL, a partir de ahora
y aprender cómo
ahorrar hasta

\$300

Costo promedio
\$102.54

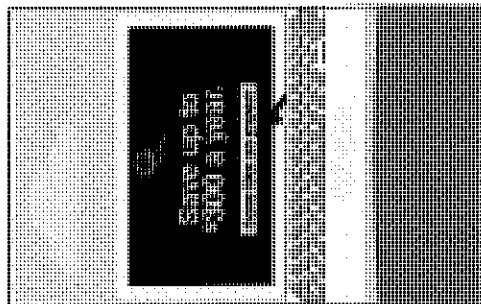
30

Costo promedio de energía

15.00
Precio promedio

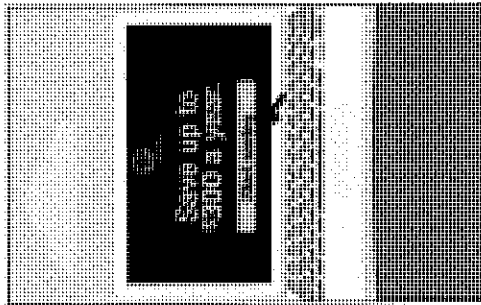
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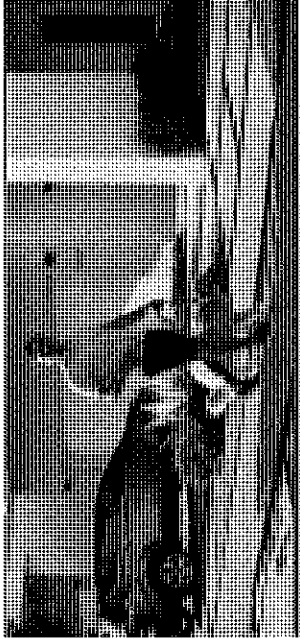
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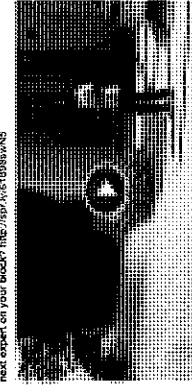
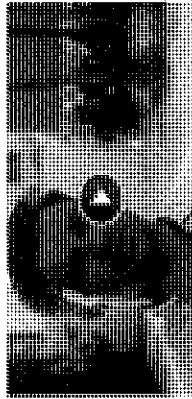


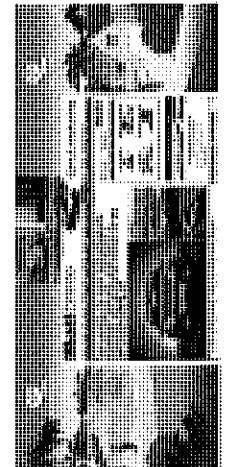
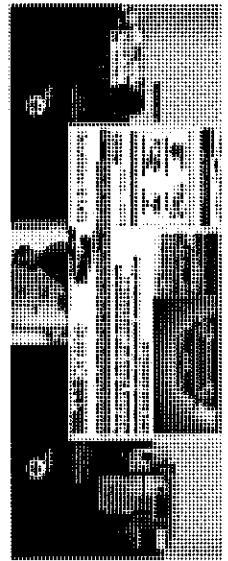
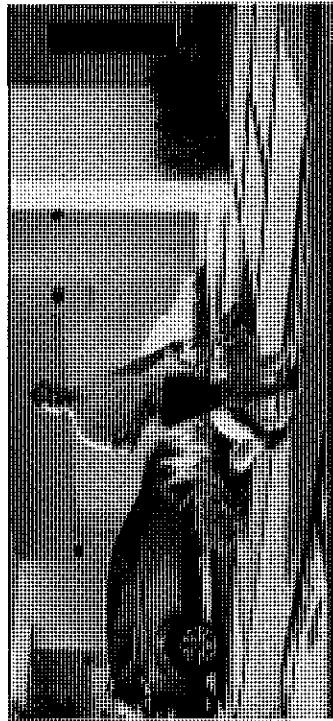
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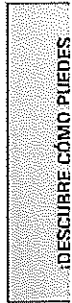
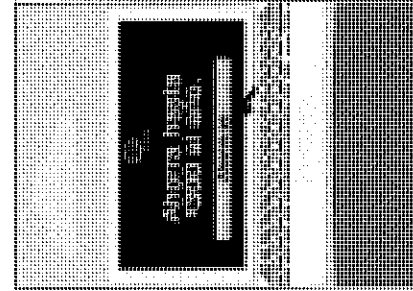
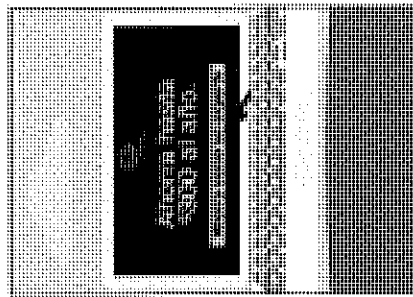
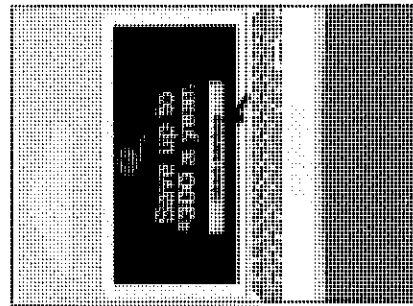
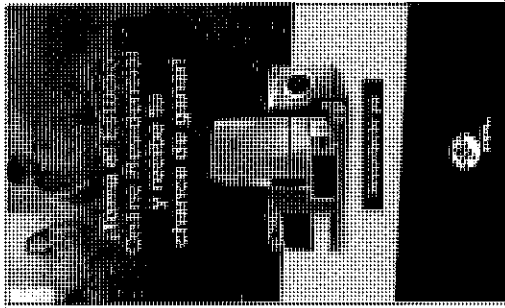
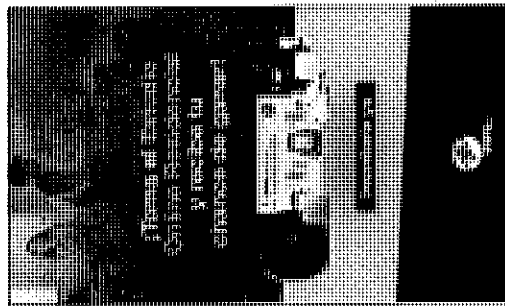
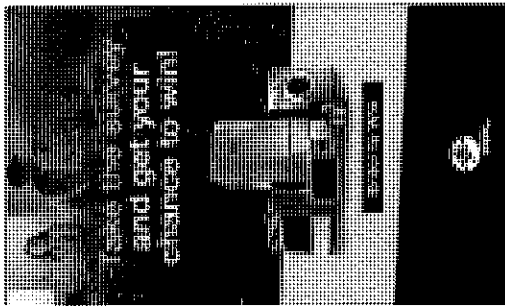
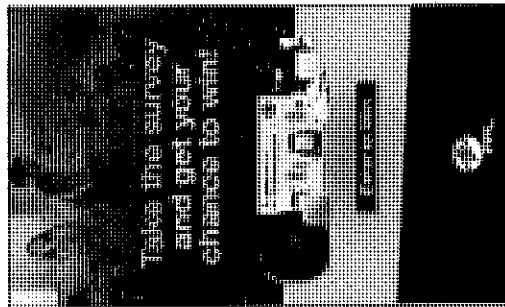
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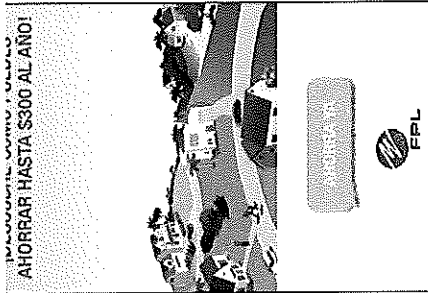
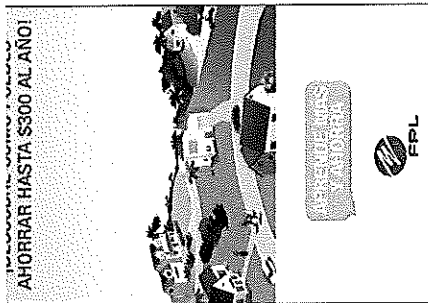
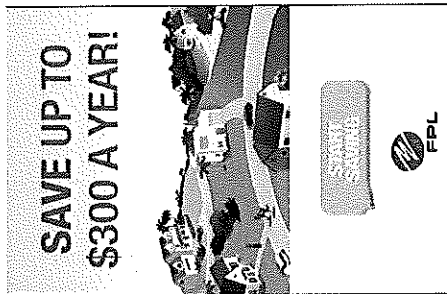
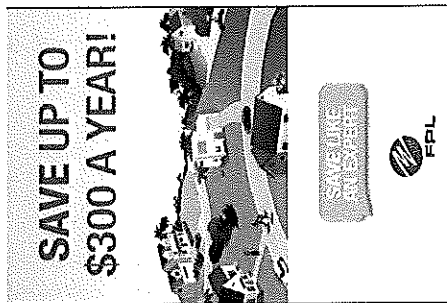


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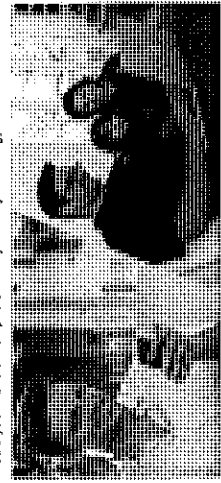


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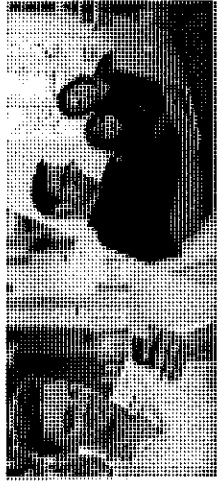


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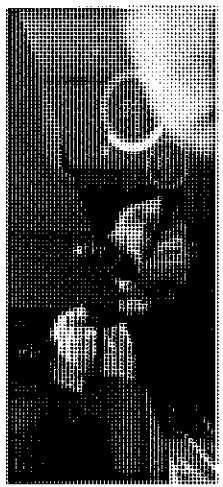


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Putting up strings of holiday lights and giving special gifts to family and friends are holiday traditions for many Floridians. Before you deck the halls this year, consider how your decorations may impact your energy use and your bill.

"Depending on what type of holiday lights you use, those beautiful glowing strands can use a lot more energy than you'd think, which can drive up your energy bill," said Florida Power & Light Company Energy Expert Monica Landrini. "Purchasing LED lights may be more costly upfront, but will save you money throughout the season. LED lights use 80 to 90 percent less energy and can last 10 times as long as standard incandescent bulbs which saves you more over time."

Here are more tips from FPL's energy expert on ways you can decorate smarter and safer, as well as how you can give the gift of savings this holiday season.

Decorate smarter

Set it and forget it: Use automatic timers to control how long you are running your lights or holiday inflatables each day. The fewer the hours, the less energy you'll use.

Use extension cords: Need to add length to your holiday lighting display? Consider using extension cords in less visible areas, so that you're using your holiday lights where they'll make the most visual impact.

Include energy-free décor: You can supplement your holiday displays with wreaths, ribbons and other decorations that don't consume energy.

Use inflatables carefully: Although large inflatable decorations are fun and more popular than ever, they can be some of the most expensive holiday decorations. For example, if you run a large, animated snow globe around the clock throughout December, it can add nearly \$15 to your energy bill.



Keep safety top of mind

Inspect lights each year: Whether you're using old or new holiday lights, inspect them for damage. Return or discard any with cracked or broken sockets, frayed or bare wires or loose connections.

Check the rating: Ensure that outdoor lighting and extension cords are UL-rated for exterior use. Never use indoor lights outside — although using outdoor lights inside the home is fine.

Keep them grounded: All outdoor electrical decorations should be plugged into a ground-fault circuit interrupter (GFCI). You can buy portable units for outdoor use or have them permanently installed.

Give gifts that help save money

Take advantage of the exclusive FPL customer discount on ecobee Smart Thermostats. FPL customers are now eligible to save \$60 on a new ecobee4 Smart Thermostat with Amazon Alexa and can also save \$40 on the ecobee3 lite. The savings don't stop there — using a smart thermostat can save you on average \$50 a year on your energy bill. Buy today at ecobee.com/FPL. (http://jadservice.postrelease.com/trk?ntv_at=4fntv_ui=fcc74052-45de-495c-ab64-23013bce24ff&ntv_a=9EgDAdv4YA_3sFA&ntv_fl=1lUNxEyU262pCg2fWsVg8A==&ord=436171929&ntv_ht=snCEWgA&prx_r=//ecobee.com/FPL.)

Look for the ENERGY STAR® logo: If you're investing in larger appliances or electronics, select models that are ENERGY STAR-rated as they'll use 40 percent less energy than comparable models.

Ask Alexa how to save: If you have a device with Amazon Alexa, you can now enable the FPL skill. Then, ask Alexa for energy savings tips from FPL all year long to find new ways to save energy and money.

To find more ways to save, visit FPL.com/EasyToSave. (http://jadservice.postrelease.com/trk?ntv_at=4fntv_ui=fcc74052-45de-495c-ab64-23013bce24ff&ntv_a=9EgDAdv4YA_3sFA&ntv_fl=1lUNxEyU262pCg2fWsVg8A==&ord=436171929&ntv_ht=snCEWgA)



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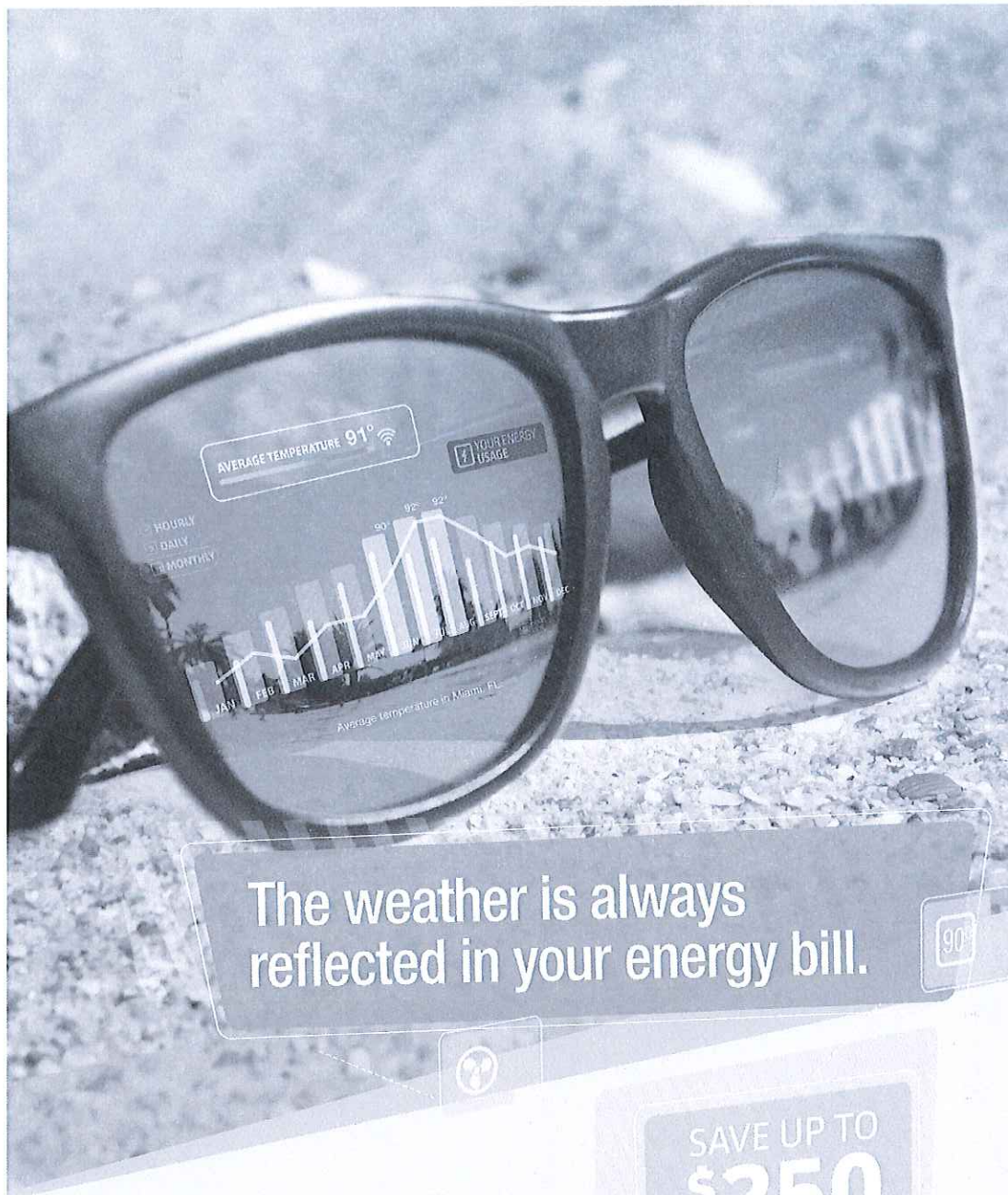
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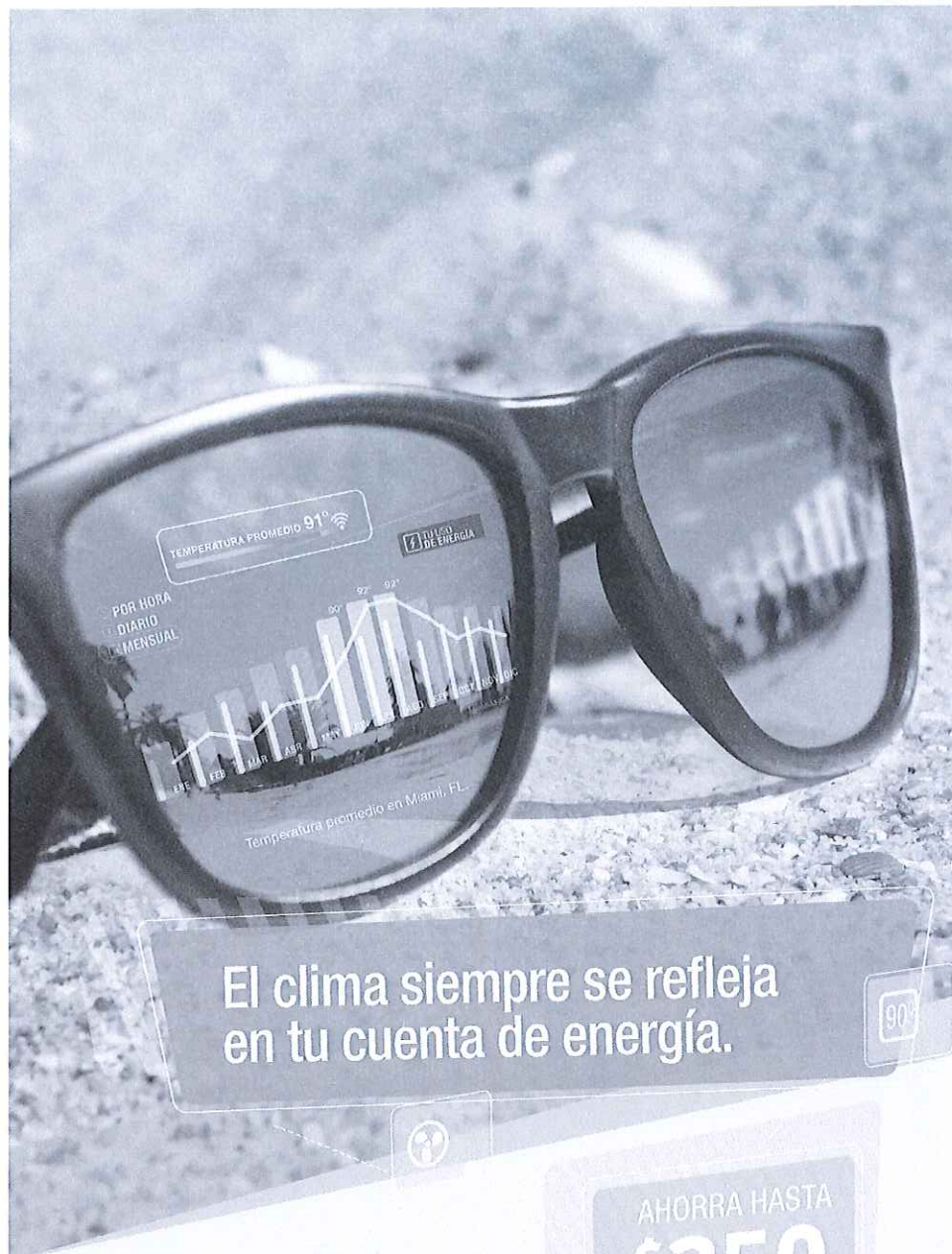
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\$250
A YEAR

Our smart tools help you see how temperature affects your bill.

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\$250
AL AÑO

**Descubre cómo la temperatura afecta tu cuenta
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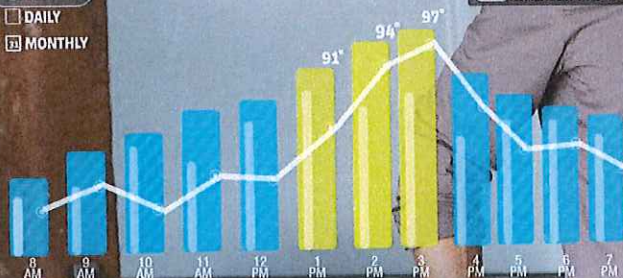
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THE MAGAZINE OF FLORIDA BUSINESS

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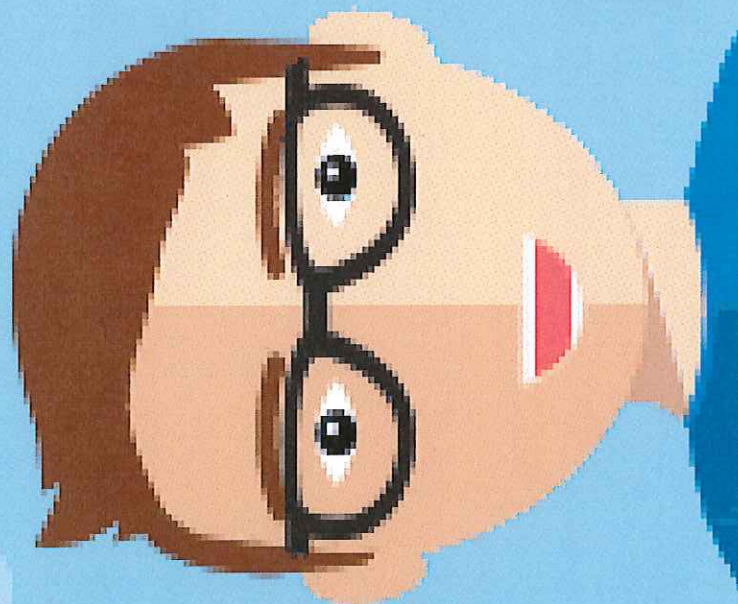
Tim Hogans
FPL energy expert

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