

**Exhibit 1-2**  
**2021 Program Accomplishments**

Program Component	Participants	Annual Gross Impacts*			Customer Incentives \$1,000s
	(Number of Unique Premises)	Peak Demand		Annual Energy (MWh)	
		Summer (MW)	Winter (MW)		
BUSINESS PROGRAMS	381	9.06	4.40	17,513	3,571
Lighting	70	2.28	1.46	11,342	155
HVAC	311	6.78	2.93	6,171	3,417
Chiller	19	0.73	0.16	3,263	116
DX	174	0.89	0.00	3,253	162
ERV	6	0.12	0.35	177	118
DCV	102	0.22	1.25	458	339
HVAC DCV <sup>†</sup>	63	0.09	0.49	178	133
Kitchen DCV <sup>†</sup>	39	0.14	0.76	280	205
Thermal Energy Storage	10	4.83	1.18	-980	2,682

\* The current evaluation estimates are used in the gross impact estimates for all programs except ERV and DCV, which are based on the DSMS.

<sup>†</sup> If the AREA\_DESC field in the DSMS extract was set to "KITCHEN HOOD" then the DCV installations were reported as Kitchen installations. All other DCV projects were reported as HVAC installations.

**Exhibit 1-3**  
**2021 Quarterly Participation Patterns and Impacts**

Program Component	Number of Unique Premises				Summer Peak Demand Impacts (MW)			
	Jan - Mar	Apr - Jun	Jul - Sep	Oct - Dec	Jan - Mar	Apr - Jun	Jul - Sep	Oct - Dec
<b>BUSINESS PROGRAMS</b>								
Lighting	19	17	13	21	0.92	0.48	0.26	0.62
HVAC	69	90	77	75	1.70	1.69	2.06	1.33
Chillers	8	4	3	4	0.16	0.30	0.21	0.06
DX	33	53	46	42	0.16	0.26	0.21	0.26
ERV	2	1	2	1	0.03	0.01	0.07	0.00
DCV	23	30	24	25	0.07	0.06	0.04	0.05
Thermal Energy Storage	3	2	2	3	1.28	1.06	1.53	0.96

**NOTES**

Participation is based on vouchered date. Due to the lag between program sign-up and installation for larger C/I sector jobs (especially Chillers and TES), participation data are lower than the actual number of program sign-ups.

New program standards came into effect in November 2020.

**Exhibit 1-4**  
**2021 Comparison of Evaluation and DSMS Summer Demand Impacts**

Program Component	PY 2021 Summer Demand Impacts [kW]			Ratio Evaluation to DSM Indicators kW		
	Evaluation†	FPL DSM Indicator-Based*	FPL DSMS	For PY 2021	Historic for Standard**	Standard Date
<b>C/I PROGRAMS</b>						
Lighting	2,280.0	2,102.4	2,102.4	1.084	1.085	2020
<b>HVAC</b>						
Chiller	726.7	800.3	800.3	0.908	0.908	2020
DX	888.1	985.1	985.1	0.902	0.896	2020
ERV	116.6	116.6	116.6	1.000	1.000	2020
DCV	221.7	222.0	221.7	0.999	1.000	2020
Thermal Energy Storage	4,827.6	5,146.7	5,146.7	0.938	0.938	2020

† The current evaluation estimates are used in the gross impact estimates for all programs except ERV and DCV, which are based on the DSMS extract dated July 2022.

\* Source: "2021 Final Program Indicators (Meter)"

\*\* Includes all projects that participated under the 2020 Trade Ally Standards.