## Exhibit 2-2 Business On Call Program Cumulative Market Penetration as of June 2022 (Percent of GS and GSD Customer Base\*\*)

Sagment			Number of Participants (June 2022)		
Segment				GSD	Total
	FPL System			4,163	18,663
	College/University	College/University	173	60	233
	School (K-12)	School (K-12)	194	108	302
	Hospital	Hospital	152	14	166
	Other Health Care	Other Health Care	727	90	817
	Lodging	Apartments/Condos	285	308	593
		Hotel/Motel	29	51	80
	General Commerce	Auto Dealers/Service	321	75	396
		Restaurant	386	222	608
		Services	1,190	75	1,265
		Arts, Entertainment, Recreation and Church	919	730	1,649
Business		Warehouse	723	310	1,033
Type	Grocery Store	Grocery Store	230	148	378
	Retail (Non-Food)	Retail (Non-Food)	1,781	459	2,240
	Office	General Office	3,137	563	3,700
		Public Administration	296	112	408
	Industrial	Agriculture	107	23	130
		Construction	372	94	466
		Material Production	102	28	130
		Process and Assembly	661	256	
	TCU	Trans,Comm and Util	217	38	255
	Miscellaneous Commercial	Miscellaneous Commercial	2,498	399	2,897
		North	1,562	579	2,141
		East	3,090	1,131	4,221
	Region	Broward	3,610	943	4,553
		West	3,047	888	3,935
		Dade	3,191	622	3,813

<sup>\*</sup> Includes only customers with active accounts as of February 2018 (as reflected in the most recent CIS extract). Sources: PPIDs: FPL CIS; Participants: FPL LMIS

<sup>\*\*</sup> Customer Base defined as number of active GS and GSD accounts in the February 2018 CIS extract.

## Exhibit 2-3 Business On Call Program Net Demand Impacts Summer Peak Day, 4-5 p.m.

## a. 50% Cycling

	Participants N	Number of A/Cs	Capacity (Tons)		Net Impacts		
Program Component			Per A/C	Per Participant	Typical System Peak Day*		
					kW/ton	kW/AC	kW/Participant
AGGREGATE	18,663	41,361	4.80	10.64	0.26	1.25	2.77
GS	14,500	19,550	3.78	5.10	0.36	1.36	1.83
GSD	4,163	21,811	5.71	29.94	0.20	1.15	6.02

## b. 58% Cycling\*\*

	t Participants Number of A/C		Capacity (Tons)		Net Impacts		
Program Component		Number of A/Cs	Per A/C	Per Participant	Typical System Peak Day*		
					kW/ton	kW/AC	kW/Participant
AGGREGATE	18,663	41,361	4.80	10.64	0.32	1.55	3.45
GS	14,500	19,550	3.78	5.10	0.45	1.69	2.28
GSD	4,163	21,811	5.71	29.94	0.25	1.43	7.50

<sup>\*</sup> Typical System Peak Days are days where the weighted average temperature at Hour 1600 is in the 90-<94°F range.

All results are "At the Meter" and include the application of an estimated 8.45 percent failure rate to the gross impact estimates.

Sources: GS results: 2007 FPL Business On Call Program Evaluation

GSD results: 2015 FPL Business On Call EUM Sample Memo

Participants: (Number of PPIDs (Premises) as of 6/30/2022); FPL LMIS participation as of end of June 2022

<sup>\*\* 58</sup> percent cycling was introduced to the program in 2007.