



**BEFORE THE  
FLORIDA PUBLIC SERVICE COMMISSION**

**DOCKET NO. 20210034-EI  
IN RE: PETITION FOR RATE INCREASE  
BY TAMPA ELECTRIC COMPANY**

**DIRECT TESTIMONY AND EXHIBIT  
OF  
JOHN C. HEISEY**

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

PREPARED DIRECT TESTIMONY

OF

JOHN C. HEISEY

Q. Please state your name, address, occupation, and employer.

A. My name is John C. Heisey. My business address is 702 North Franklin Street, Tampa, Florida 33602. I am employed by Tampa Electric Company ("Tampa Electric" or "company") as Manager, Gas and Power Trading.

Q. Please describe your duties and responsibilities in that position.

A. I am responsible for natural gas and power trading activities and work closely with the company's unit commitment team to provide low cost, reliable power to customers. I am also responsible for portfolio optimization and all aspects of our Optimization Mechanism.

Q. Please provide a brief outline of your educational background and business experience.

1     **A.**     I graduated from Pennsylvania State University with a  
2             Bachelor of Science in Business Logistics. I have over 25  
3             years of power and natural gas trading experience,  
4             including employment at TECO Energy Services, FPL Energy  
5             Services, El Paso Energy, and International Paper. Prior  
6             to joining Tampa Electric, I was Vice President of Asset  
7             Trading for the Entegra Power Group LLC ("Entegra"), where  
8             I was responsible for Entegra's energy trading  
9             activities. Entegra managed a large quantity of merchant  
10            capacity in bilateral and organized markets. I joined  
11            Tampa Electric in September 2016 as the Manager of Gas  
12            and Power Trading and currently hold that position.

13  
14    **Q.**     What are the purposes of your direct testimony?

15  
16    **A.**     My direct testimony describes Tampa Electric's fuel  
17             inventory planning process; the factors that influence  
18             maintaining a reliable supply and delivery of natural gas,  
19             coal, and oil; and our proposed level of fuel inventory  
20             for the 2022 test year. My direct testimony also describes  
21             the company's Optimization Mechanism and explains why it  
22             should be continued after the company's 2017 Amended and  
23             Restated Stipulation and Settlement Agreement ("2017  
24             Agreement") expires on December 31, 2021.

1     **Q.**    Have you prepared an exhibit to support your direct  
2            testimony?

3

4     **A.**    Yes. Exhibit No. JCH-1 entitled "Exhibit of John C. Heisey"  
5            was prepared under my direction and supervision. The  
6            contents of my exhibit were derived from the business  
7            records of the company and are true and correct to the best  
8            of my information and belief. It consists of four  
9            documents, as follows:

10

11           Document No. 1           List of Minimum Filing Requirement  
12                                       Schedules Sponsored or Co-Sponsored by  
13                                       John C. Heisey

14           Document No. 2           2022 Proposed Coal Inventory

15           Document No. 3           2022 Proposed Total Fuel Inventory

16           Document No. 4           Optimization Mechanism Results

17

18     **Q.**    Are you sponsoring any sections of Tampa Electric's  
19            Minimum Filing Requirement ("MFR") Schedules?

20

21     **A.**    Yes. I am sponsoring or co-sponsoring the MFR schedules  
22            listed in Document No. 1 of my exhibit. The data and  
23            information on these schedules were taken from the  
24            business records of the company and are true and correct  
25            to the best of my information and belief.

1     **Q.**     How does your direct testimony relate to the direct  
2             testimony of other Tampa Electric witnesses.

3  
4     **A.**     Tampa Electric witness David A. Pickles explains in his  
5             direct testimony how the transformation of our generating  
6             system has changed the mix of fuel we use to generate  
7             electricity, and I explain how those changes influence  
8             our fuel purchasing practices and reduced our inventory  
9             of solid fuel (coal). My direct testimony supports the  
10            total amount of fuel inventory we propose to include in  
11            working capital for 2022. Tampa Electric witness A. Sloan  
12            Lewis explains how our proposed level of fuel inventory  
13            factors into our revenue requirement calculation for the  
14            test year.

15  
16    **Q.**     What types of fuel does Tampa Electric use to generate  
17             electricity?

18  
19    **A.**     Tampa Electric uses natural gas, coal and petroleum coke  
20             ("coal" or "solid fuel"), and light oil to generate  
21             electricity. In 2020, Tampa Electric's generation mix was  
22             comprised of approximately 89 percent natural gas,  
23             approximately six percent solar, approximately five  
24             percent coal, and less than one percent light oil. The  
25             company's annual coal requirement is approximately 400 to

1 600 thousand tons and our annual natural gas requirement  
2 is about 130 million MMBtu. The company maintains a  
3 relatively small amount of light (No. 2) oil as a backup  
4 fuel for Polk Unit 2.

5  
6 **Q.** How does Tampa Electric's fuel mix today compare to its  
7 fuel mix in 2013?

8  
9 **A.** Being cleaner and greener is one of Tampa Electric's areas  
10 of strategic focus, and the price of natural gas has  
11 fallen dramatically in the last decade, so the company  
12 has changed its generation mix away from coal to solar  
13 and natural gas. Natural gas-fired generation has become  
14 our primary fuel for generating electricity.  
15 Consequently, although coal inventory is still needed for  
16 the company to reliably provide electric service to our  
17 customers, our total coal inventory requirement, in tons,  
18 is much lower than it has been in the past, which means  
19 lower coal-related costs for customers.

20  
21 In 2013, natural gas accounted for 41 percent of our fuel  
22 mix, and coal made up the remaining 59 percent. Today,  
23 coal accounts for about five percent of our fuel mix, with  
24 natural gas at about 89 percent and solar (no fuel) at  
25 about six percent.

1     **Q.**     Does the company maintain an inventory of natural gas?

2  
3     **A.**     Yes. Under normal operating conditions, the natural gas  
4             supply and pipeline infrastructure in the United States  
5             allows natural gas to be produced, transported, and  
6             consumed without a need to maintain a substantial amount  
7             in inventory. Nevertheless, Tampa Electric maintains two  
8             million MMBtu of natural gas storage capacity to provide  
9             operational flexibility and to ensure it has a reliable  
10            supply of natural gas supply during disruption events.  
11            Natural gas storage also mitigates short term price  
12            volatility for our customers during disruption events.

13  
14    **Q.**     What is the objective of Tampa Electric's fuel management  
15             plan?

16  
17    **A.**     The company seeks to maintain a reasonable level of fuel  
18             inventory that minimizes the risk of electric service  
19             interruptions from lack of fuel so we can generate power  
20             to meet instantaneous system demand, while at the same  
21             time minimizing the economic impact to customers.

22  
23    **Q.**     How does the company plan to achieve this objective?

24  
25    **A.**     The company's overall fuel procurement planning process

1 recognizes the operating factors that affect inventory  
2 levels, such as fuel supply availability, fuel delivery  
3 logistics, fuel consumption, storage capacity, fuel  
4 quality, and risk of extraordinary events that could  
5 disrupt supply. Experience shows that maintaining  
6 reasonable levels of fuel is less expensive than making  
7 emergency purchases of fuel or replacement power at  
8 premium prices, and also reduces the risk of interrupting  
9 electrical service to customers. Tampa Electric uses  
10 diverse supply sources and delivery methods to mitigate  
11 the risks of events that may interrupt fuel supply to the  
12 company's generating system.

13  
14 **Q.** What fuel inventories are components of your overall  
15 system-wide fuel inventory?

16  
17 **A.** Our fuel inventory includes natural gas, coal, and oil.

18  
19 The natural gas amount included in inventory is the amount  
20 owned by Tampa Electric and stored in underground storage  
21 caverns or interstate pipelines.

22  
23 Our oil inventory includes quantities stored in tanks on-  
24 site at generating stations.



1 Our coal inventory has historically included all coal that  
2 the company purchased and had in its control, including  
3 coal stored on-site at the power plants, coal stored off-  
4 site, and coal that was purchased and in transit to our  
5 generating sites. In 2018, however, the company began  
6 purchasing "delivered" coal, which shifted the  
7 responsibilities, costs, and logistics of transporting  
8 coal by water to our Big Bend unloading terminal to the  
9 supplier. Most of the coal we now consume arrives by  
10 water, and we use coal delivered by rail to supplement  
11 our incremental needs during peak consumption periods.  
12 The costs and responsibility for arranging coal  
13 transportation by rail remains the responsibility of  
14 Tampa Electric because our suppliers have been unwilling  
15 to accept that responsibility.

16  
17 **Q.** Are the 2022 projected fuel inventory levels shown on MFR  
18 Schedule B-18 for natural gas, coal and oil reasonable?

19  
20 **A.** Yes.

21  
22 **COAL INVENTORY**

23 **Q.** What level of coal inventory does the company propose to  
24 include in working capital for 2022?

1     **A.**    As shown on MFR Schedule B-18, the company proposes to  
2           include a thirteen-month average of 285,789 tons with a  
3           value of approximately \$17.7 million in working capital  
4           for the 2022 test year.

5  
6     **Q.**    Was this amount adjusted using the FPSC approved thirteen-  
7           month average 98-day average daily burn methodology ("98-  
8           day average burn") approved in the company's last rate  
9           case?

10  
11    **A.**    No. The company is proposing a new coal inventory  
12           methodology because the existing 98-day average burn  
13           methodology is no longer reasonable or appropriate for  
14           evaluating the amount of coal inventory to be included in  
15           working capital for Tampa Electric.

16  
17    **Q.**    Why not?

18  
19    **A.**    The way Tampa Electric uses coal-fired generation and the  
20           role its coal plants play in the economic unit commitment  
21           and dispatch of the company's generating fleet have  
22           changed since the 98-day coal inventory level was  
23           established on February 2, 1993 in Order PSC-0165-FOF-EI,  
24           Docket 920324-EI. The 98-day coal inventory level will  
25           not provide the company enough coal to reliably operate

1 our coal plants the way we expect to operate them in the  
2 future or allow for sufficient coal inventory levels if  
3 something unexpected were to happen to our natural gas  
4 supply, natural gas transportation, or natural gas-fired  
5 generation.

6  
7 **Q.** Please explain.

8  
9 **A.** Coal units like Big Bend Units 1 through 4 and Polk Unit  
10 1 (integrated gasification combined cycle) have been the  
11 work horses in the company's generation fleet for many  
12 years. They were designed to burn coal (or to gasify coal  
13 and burn gas, in the case of Polk 1) and operated as base  
14 load units for decades. Base load units normally operate  
15 to satisfy the minimum load of a system, and consequently  
16 run continuously, burn fuel, and produce electricity at  
17 relatively constant rates. When these units ran on coal  
18 as base load units, they burned large volumes of coal  
19 almost every day at relatively constant rates; however,  
20 several things changed.

21  
22 First, the Polk 2 Conversion changed the unit commitment  
23 and dispatch order of Polk Unit 2 versus our Big Bend  
24 units. Polk Unit 2, which was converted to a natural gas  
25 combined cycle unit, transitioned from primarily being a

1 peaking facility to a baseload facility, and the role of  
2 our Big Bend units became secondary in support of our  
3 baseload facilities.

4  
5 Second, the price of natural gas dropped and stayed low.  
6 Although some of our generating units (*i.e.*, Polk Unit 1  
7 and Big Bend Unit 3) can operate on coal and natural gas,  
8 it has been more economical for them to operate on natural  
9 gas, which means we are burning less coal.

10  
11 Third, as explained in the direct testimony of Mr. Pickles  
12 and Tampa Electric witness J. Brent Caldwell, we are in  
13 the process of modernizing Big Bend Unit 1 and will be  
14 retiring Big Bend Units 2 and 3. These changes have  
15 already reduced the amount of coal the company is burning  
16 and will further reduce the amount we consume in the  
17 future.

18  
19 Fourth, as explained in the direct testimony of Mr.  
20 Pickles and Tampa Electric witness C. David Sweat, the  
21 company built approximately 655 MW<sub>ac</sub> of solar generating  
22 capacity from 2017 to 2021 and plans to build an  
23 additional 600 MW<sub>ac</sub> of solar capacity from 2021 to 2023  
24 ("Additional Solar"). This solar capacity has and will  
25 continue to reduce the company's need to consume coal.

1 As a result, the role coal plays in our generation has  
2 changed from a primary fuel to a secondary fuel. We no  
3 longer need coal as a primary fuel to burn continuously  
4 in large amounts for long periods of time. Rather, we need  
5 coal for use when the economics of doing so are favorable,  
6 when system conditions change, or for use if something  
7 unexpected happens to natural gas supply, natural gas  
8 transportation, or our natural gas-fired generation is  
9 not available.

10  
11 **Q.** How have these changes reduced the company's consumption  
12 of coal?

13  
14 **A.** Our coal consumption has fallen from approximately four  
15 million tons in 2015 to 430,000 tons in 2020, or by about  
16 90 percent. As our coal consumption has declined, so too  
17 has the amount of coal we need to maintain in inventory.

18  
19 **Q.** What are the benefits of burning less coal?

20  
21 **A.** Burning less coal means we use less water, generate less  
22 wastewater, and lower our emission of CO<sub>2</sub>, SO<sub>2</sub>, and NO<sub>x</sub>,  
23 all of which makes us cleaner and greener. Burning less  
24 coal has also enabled the company to reduce its production  
25 O&M expenses. Lastly, burning less coal means we need to

1 keep less coal in inventory, which also reduces our costs  
2 and the costs we recover from our customers.  
3

4 **Q.** Does the company still need to maintain a reasonable level  
5 of coal inventory?  
6

7 **A.** Yes. Even though we are burning less coal, we still must  
8 have enough coal on hand to operate our coal-fired  
9 facilities when we need them.  
10

11 **Q.** Is the thirteen-month, 98-day daily average burn coal  
12 inventory level approved in the company's rate case still  
13 a reasonable methodology for establishing appropriate  
14 levels of coal inventory?  
15

16 **A.** No. Due to the company's transformation to a cleaner and  
17 greener generation system, daily coal burn is so low that  
18 calculating a coal inventory level using the 98-day  
19 average daily burn methodology produces a very low coal  
20 inventory amount. More specifically, basing our coal  
21 inventory levels on the 98-day average daily amount of  
22 coal we are burning will result in a coal inventory at  
23 levels that will not allow the company to recover the  
24 amount of coal inventory required to operate its coal  
25 plants as base load units if an outage at one or more of

1 the company's natural gas-fired units occur or if natural  
2 gas supply or natural gas transportation becomes  
3 unavailable. Therefore, using the traditional 98-day  
4 average daily burn methodology will not allow the company  
5 to recover the cost of the coal inventory needed to  
6 maintain the reliability of our system.

7  
8 **Q.** How has the 98-day average daily burn amount changed over  
9 time?

10  
11 **A.** From 2013 to 2015, our 98-day average burn was 1.2 million  
12 tons. From 2019 to 2020, it was 132 thousand tons, or  
13 about ten percent of what it was from 2013-2015. We do  
14 not believe that maintaining a thirteen-month average of  
15 132 thousand tons of coal, which can be burned at Big Bend  
16 Unit 4 in less than a month, will be adequate for us to  
17 provide reliable service to our customers. The company  
18 has been maintaining coal inventory at much higher levels,  
19 even though we cannot recover the incremental inventory  
20 under the 98-day coal inventory level.

21  
22 **Q.** What coal inventory level is the company using to  
23 determine the system-wide coal inventory levels to  
24 support its operations?

1     **A.**     For planning and operating purposes, Tampa Electric  
2             targets enough coal inventory to run its coal plants  
3             (primarily Big Bend Unit 4) at maximum burn levels for 60  
4             days. Therefore, the company requests permission to adopt  
5             this 60-day maximum burn level for base rate making  
6             purposes.

7  
8             MFR Schedule B-18 in Document No. 1 of my exhibit shows  
9             the company's proposed level of coal inventory by station  
10            in tons and dollars for each month of the 2022 test year  
11            and supports the 13-month average amounts of coal  
12            inventory shown on page 9 of my direct testimony. Document  
13            No. 2 of my exhibit shows the overall anticipated  
14            quantities of coal in inventory by station projected for  
15            2022.

16  
17            MFR Schedule B-18 does not include any coal inventory  
18            stored off-site, because our agreement for storage at  
19            Davant, Louisiana ends in December 2021 and is not  
20            expected to be renewed.

21  
22            The inventory amounts shown on MFR Schedule B-18 for the  
23            Polk Power Station ("Polk") are zero each month, because  
24            the company does not expect to burn coal at Polk in 2022.  
25



1 The other monthly amounts (Big Bend) shown on MFR Schedule  
2 B-18 vary seasonally and reflect monthly inventory  
3 amounts of between 50 to 67 days of maximum burn and a  
4 thirteen-month weighted average of 57 days maximum burn.  
5 This thirteen-month average amount is slightly below the  
6 target we use for planning and operations and is below  
7 the thirteen-month average 60-day maximum burn coal  
8 inventory level we are requesting the Florida Public  
9 Service Commission ("Commission") approve in this base  
10 rate case.

11  
12 **Q.** How does the company's proposed amount of inventory for  
13 2022 compare to the amount that would be allowed under  
14 the traditional 98-day average burn methodology?

15  
16 **A.** Our proposed amount is higher on a thirteen-month average  
17 basis by about 140,000 tons or approximately \$9.0 million.

18  
19 **Q.** For how long would the company be able to run its coal  
20 plants at the maximum burn rate if it uses the 98-day  
21 average burn coal inventory level?

22  
23 **A.** About 29 days.

24  
25 Our maximum daily burn is about 5,000 tons a day and the

1 98-day average burn methodology would allow us to keep  
2 only about 145,000 tons of coal in inventory.  
3

4 We do not believe keeping only 29 days of coal on hand to  
5 operate our coal plants at maximum burn levels is  
6 adequate, reasonable, or prudent. Our proposal to use a  
7 60-day maximum burn target is informed by the risks, and  
8 our experiences with, factors that impact coal supply  
9 availability and deliverability, fuel use variability,  
10 and the potential for extraordinary events. It is also  
11 informed by the risks of natural gas supply and delivery  
12 interruptions that I discuss in the next section of my  
13 direct testimony. Tampa Electric targets a minimum of  
14 approximately 60 days of maximum coal burn in its  
15 operations and closely monitors these factors because of  
16 the dramatic impacts they can have on the cost and  
17 availability of fuel.  
18

19 **Q.** Why do the amounts of inventory shown on Document No. 1  
20 of your exhibit vary by month?  
21

22 **A.** The amount of electricity we generate each month varies  
23 seasonally and so too must the amount of inventory we keep  
24 on hand. We generally keep more inventory in the summer  
25 months because energy usage in those months is high and

1 the potential adverse impact of hurricanes and other named  
2 tropical storms on the deliverability of fuel is higher  
3 than in other times in the year.  
4

5 **Q.** Why does the company need 60 days of maximum burn in  
6 inventory, rather than a fewer number of days?  
7

8 **A.** First, we are actually keeping about that much coal  
9 inventory on hand as we operate our business. The fact  
10 that we keep that amount of inventory on hand, when cost  
11 recovery for that full level is not available under the  
12 98-day average burn methodology, is strong proof of our  
13 need for and commitment to a 60-day maximum burn level of  
14 inventory.  
15

16 Second, due to the generation fleet changes described  
17 above, we now view coal as a secondary fuel and need it  
18 primarily to operate our dual-fuel plants on coal as base  
19 load units if we experience a natural gas supply or  
20 natural gas transportation interruption or an unplanned  
21 outage at one or more of the company's gas-fired units.  
22 A major planned or unplanned outage at one of our base  
23 load natural gas-fired plants could take up to 60 days or  
24 more, in which case we would likely need to run our coal  
25 plants as base load units for 60 days or more. Having a

1 60-day maximum burn amount of coal inventory on hand will  
2 allow us to maintain system reliability by burning coal  
3 on hand and provide an adequate amount of time to arrange  
4 the purchase of additional coal, as needed, if we have a  
5 major outage at one of our gas units.  
6

7 **Q.** Why does the company need 60 days to procure additional  
8 coal?  
9

10 **A.** The company can procure coal in less than 60 days on an  
11 emergency basis, however, emergency coal purchases are  
12 almost always more expensive than planned purchases.  
13

14 In addition, unlike natural gas, which is delivered via  
15 pipelines which are ready to instantaneously deliver gas  
16 on short notice, the coal we purchase is over 1,000 miles  
17 away and must be transported by water or rail to our  
18 facilities. Even when purchase and delivery conditions  
19 are perfect, it takes up to 60 days to complete the coal  
20 purchasing cycle (identify need, order, transport,  
21 receive). Bearing in mind, conditions for purchasing and  
22 delivering coal are not always perfect. Under extreme  
23 conditions the time to procure coal can take more than 90  
24 days.  
25

1     **Q.**     How do factors like coal supply availability and delivery  
2             risks influence the company's need to maintain coal  
3             inventories at its proposed 60-day maximum burn level?

4  
5     **A.**     Both are important considerations.

6  
7             Over the years, coal supply availability and  
8             deliverability to Tampa Electric have been adversely  
9             affected by weather conditions including floods,  
10            hurricanes, extreme conditions on waterways, water route  
11            blockages, work disruptions in the coal and railroad  
12            industries, consumption variations, and transportation  
13            provider equipment breakdowns. The level of coal  
14            inventory we need to maintain must reflect the risks  
15            associated with supply availability and delivery  
16            disruptions. Our proposed 60-day maximum burn standard  
17            accounts for these risks but does not overstate our need  
18            for coal.

19  
20    **Q.**     Did changing the delivery responsibilities for waterborne  
21             coal in 2018 reduce the company's operating exposure to  
22             delivery disruptions?

23  
24    **A.**     No. The fact that we changed the delivery point of  
25             waterborne coal from the mine to our generating stations

1 in 2018 does not mean that our operations are no longer  
2 subject to supply disruptions. Whether the company or its  
3 suppliers are responsible for transportation, the company  
4 remains subject to supply disruptions from river  
5 closings. Portions of the Mississippi and Ohio River  
6 systems must be closed periodically to repair the lock  
7 and dam mechanisms used to raise and lower barges for  
8 proper navigation. Almost every year, high or low water  
9 conditions due to rain, snow, or drought slow or stop  
10 river traffic. Fog, ice, and transportation equipment  
11 breakdowns can also delay or interrupt waterborne  
12 transportation on the rivers. Fog, hurricanes, and  
13 equipment breakdowns also affect waterborne  
14 transportation in the Gulf of Mexico as well.

15  
16 **Q.** Is rail transportation subject to delivery interruptions?

17  
18 **A.** Yes. The rail transportation system we rely on can be  
19 adversely affected by traffic congestion, track  
20 maintenance, rail blockings, flooding, and equipment  
21 breakdowns, resulting in slower turn times. Turn time is  
22 the time it takes a train to return to the coal mine for  
23 its next shipment. Slower turn times mean fewer  
24 deliveries.

1     **Q.**     Has the company recently faced coal delivery disruptions?

2  
3     **A.**     Yes. The company recently faced coal delivery disruptions  
4             caused by the weather (Mississippi River flooding or  
5             hurricanes). Weather events can cause lingering issues  
6             that disrupt normal fuel supply and logistics for many  
7             months. We successfully managed through these disruptions  
8             by having sufficient inventory (e.g., 60 days of maximum  
9             coal burn) and being able to shift our supplier choice  
10            and delivery method from waterborne to rail.

11  
12    **Q.**     Do you have examples of how weather events have affected  
13             fuel availability or deliveries?

14  
15    **A.**     Hurricanes Katrina (2005) and Isaac (2012) struck the  
16             mouth of the Mississippi River and caused significant  
17             disruptions to coal and other energy commodity  
18             deliveries.

19  
20             After Hurricane Katrina, Tampa Electric's on-site  
21             inventory levels at Big Bend fell to a low of only 20  
22             days. Tampa Electric was able to maintain adequate  
23             inventory supply on-site and manage through the  
24             disruption of deliveries, which lasted almost six months,  
25             without disrupting service to its customers.

1 Hurricane Isaac caused widespread flooding and disabled  
2 several bulk storage terminals at the mouth of the  
3 Mississippi River for many weeks.

4  
5 Tropical Storm Debbie, which hit in June 2012, constrained  
6 shipping in Tampa Bay for an extended period of time.

7  
8 In addition, Tampa Electric experienced multiple supply  
9 vessel delays due to the multiple hurricanes affecting  
10 the Gulf Coast of Florida and Louisiana in 2020.

11  
12 **Q.** Does Tampa Electric's ability to receive coal by water  
13 and rail mitigate the risk of delivery disruptions to the  
14 company?

15  
16 **A.** Yes. Tampa Electric's ability to receive coal by water  
17 and rail provides important optionality and reduces the  
18 risk of a solid fuel disruption to customers. It also  
19 gives us negotiating leverage with suppliers. However, it  
20 still takes as many as 60 days to purchase and receive  
21 coal, so we must keep an adequate supply on hand.

22  
23 **Q.** Is coal supply availability a growing concern?

24  
25 **A.** Yes. The market dynamics for domestic coal production are



1       changing. Electric utilities all over America have  
2       retired or are planning to retire coal-fired generating  
3       plants, which has substantially reduced the demand for  
4       domestic coal. Reduced demand and increased production  
5       costs for coal have caused financial distress for many  
6       domestic coal producers and created uncertainties about  
7       the future availability and costs of coal. Force majeure  
8       events and mine issues can and have influenced and  
9       disrupted coal production. Diminished supplier  
10      performance can and has disrupted coal supplies and  
11      deliveries. Even though we are consuming less coal, our  
12      need for coal remains, and it is becoming more difficult  
13      to find suppliers that we can count on in the future.  
14      Keeping an adequate supply of coal on hand helps mitigate  
15      the risks associated with supplier failures and  
16      disruptions.

17  
18      **Q.**   How have coal mining companies performed during recent  
19      years?

20  
21      **A.**   Coal suppliers have had significant economic challenges  
22      and faced bankruptcies, acquisitions, and  
23      reorganizations, but the suppliers Tampa Electric deals  
24      with have managed to keep their supply commitments to  
25      Tampa Electric.

1     **Q.**     What is "coal burn variability" and how does it affect  
2             Tampa Electric's coal inventory planning process?

3  
4     **A.**     Coal burn variability refers to the difference between  
5             our planned coal burn and our actual coal burn. Burn  
6             variability is influenced by a variety of factors, such  
7             as the relative economics of natural gas, seasonality,  
8             weather, unit operating performance (including unit  
9             availability, heat rate, and capacity factor), and other  
10            system operating factors such as grid stability.

11  
12            For the most cost-effective pricing, coal suppliers and  
13            transporters require consistent, expected sales volumes,  
14            so they can plan their monthly production and delivery  
15            schedules. Getting coal out of the ground for sale is not  
16            as simple as opening a valve on a natural gas pipeline.

17  
18            As the role our coal plants play on our system has  
19            changed, our coal burn variability has increased, and our  
20            ability to find suppliers who will accommodate  
21            inconsistent or variable monthly consumption volumes has  
22            been challenging. All other things being equal,  
23            maintaining higher coal inventory levels allows us to  
24            absorb swings in supply availability during times of  
25            greater burn variability.

1       The extent to which burn variability affects Tampa  
2       Electric in the overall inventory planning process  
3       depends on how quickly and completely the company can  
4       respond to unexpected fuel requirements at the electric  
5       generating plants. Given where our coal suppliers are  
6       located and the distances coal must travel before we use  
7       it, our planning process must accommodate higher levels  
8       of coal burn variability. When fuel supply availability  
9       is constrained, the process of procuring solid fuel can  
10      increase from 60 days to well over 90 days from the time  
11      we identify a need for more coal to the time that coal  
12      arrives at a Tampa Electric power plant.

13  
14   **Q.**   What kind of “extraordinary events” affect coal inventory  
15       planning?

16  
17   **A.**   In addition to the “regular” supply and delivery risks  
18       discussed above, we must consider the possibility of  
19       extraordinary events. Examples from the past include the  
20       terrorist attacks on September 11, 2001, which  
21       complicated and delayed the transportation of coal due to  
22       heightened port security. Although it was less  
23       significant, the COVID-19 pandemic reduced access to  
24       labor in some areas and delayed coal shipments. The  
25       collapse of the Sunshine Skyway Bridge in the 1980s and

1 vessels sinking in Port of Tampa Channels have blocked or  
2 delayed waterborne coal deliveries to Tampa Electric.  
3 While events like these are rare, the potential  
4 reliability impact is significant if we do not maintain  
5 an adequate level of coal inventory.

6  
7 **Q.** Should the Commission approve the company's proposal to  
8 replace the 98-day average burn coal methodology of  
9 establishing inventory levels in working capital to  
10 establishing inventory levels using 60 days of maximum  
11 burn?

12  
13 **A.** Yes. Based on the reasons stated above and the company's  
14 need to maintain coal inventory levels to operate the coal  
15 units prudently and reliably, the Commission should  
16 approve the proposed 60 days of maximum burn coal  
17 inventory level.

18  
19 **NATURAL GAS INVENTORY**

20 **Q.** What amount of natural gas inventory does the company  
21 propose to include in working capital for the 2022 test  
22 year?

23  
24 **A.** As shown on MFR Schedule B-18, the company proposes to  
25 include its projected 13-month average volume of natural

1 gas in storage for 2022 of 336,726 MCF with a value of  
2 \$0.9 million in test year working capital.  
3

4 **Q.** Please explain the company's need for and portfolio of  
5 natural gas supply.  
6

7 **A.** Tampa Electric has a fleet of natural gas fired generating  
8 units including combined cycle units at Bayside and Polk;  
9 dual-fuel units at Big Bend; Polk Unit 1, which can  
10 operate on natural gas or a blend of petroleum coke and  
11 coal; and natural gas fired aero-derivative combustion  
12 turbines at Bayside and Big Bend.  
13

14 **Q.** Please describe Tampa Electric's natural gas supply plan.  
15

16 **A.** The company's supply plan for natural gas is to maintain  
17 a portfolio of natural gas supply arrangements that have  
18 access to multiple supply basins, various receipt and  
19 delivery points, volume flexibility, and varying term  
20 lengths. We must also ensure that we have enough firm  
21 natural gas transportation to deliver the natural gas we  
22 purchase to our natural gas-fired power plants. These  
23 natural gas supply arrangements are established using  
24 industry standard contracts with creditworthy parties.  
25 This process gives us supply reliability, operating

1 flexibility, and lower overall costs. Most of the costs  
2 for these supply arrangements are recovered through the  
3 Fuel, Purchased Power and Capacity Recovery Clause, but  
4 the amount of natural gas we keep in storage is an  
5 inventory item and is recovered through base rates.

6  
7 Maintaining underground natural gas storage is another  
8 valuable part of our plan to provide reliable service to  
9 our customers. We primarily use natural gas in storage to  
10 address unexpected swings in our natural gas supply needs  
11 from unexpected increases in our use of natural gas-fired  
12 generating units and to "smooth" natural gas supplies over  
13 weekends and holidays when consumption levels may change  
14 dramatically. In addition, natural gas storage helps to  
15 mitigate reliability or cost impacts on customers when  
16 extreme conditions occur.

17  
18 Tampa Electric also maintains nearly full contracted  
19 storage levels during times of greatest uncertainty. For  
20 instance, Tampa Electric fills natural gas storage  
21 capacity to approximately 80 percent before the start of  
22 each hurricane season since supply availability may be at  
23 risk while our use of natural gas is at its maximum.  
24 Similarly, Tampa Electric keeps natural gas storage at  
25 similar levels during major plant outages and extreme cold

1 weather periods since natural gas consumption is most  
2 uncertain during those times.

3  
4 **Q.** What factors impact the risk of natural gas supply and  
5 transportation disruptions?

6  
7 **A.** Extreme weather conditions present the greatest risks to  
8 a reliable supply of deliverable natural gas. Natural gas  
9 production companies shut down production in the Gulf of  
10 Mexico when tropical storms and hurricanes threaten the  
11 safe operation of drilling platforms and production  
12 facilities in the Gulf. As we saw during Winter Storm Uri  
13 in February 2021 and the resulting Texas grid failure,  
14 extremely cold weather can interfere with onshore natural  
15 gas production as natural gas wells freeze, interrupting  
16 the production of natural gas. Other less likely events  
17 that could impact the transportation of natural gas supply  
18 could be severe weather (i.e., earthquakes, floods or  
19 lightning), equipment failures, accidents, or a terrorist  
20 attack on energy infrastructure. Extreme weather and high  
21 demand for natural gas in other areas of the United  
22 States, including demand for LNG exports, can also  
23 increase the price of natural gas on the spot market.

24  
25 **Q.** Did the Winter Storm Uri impact Tampa Electric's ability

1 to purchase or take delivery of natural gas to operate  
2 its natural gas generating units?

3  
4 **A.** Yes. While our ability to deliver natural gas to our power  
5 plants was not interrupted in February 2021, the storm  
6 did result in an increase in the price of natural gas on  
7 the spot market. In some cases, natural gas was not  
8 available for purchase. Because Tampa Electric has  
9 natural gas in storage, the company was able to offset  
10 the commodity shortage, avoid fuel disruptions, and  
11 mitigate price volatility for customers by using some of  
12 the low-cost natural gas it was holding in storage. The  
13 company was able to withdraw its \$3/MMBtu priced natural  
14 gas from storage during this event instead of purchasing  
15 any high-priced natural gas in the \$15-\$25/MMBtu range.  
16 In addition, Tampa Electric lowered the overall natural  
17 gas requirements for its portfolio during the event by  
18 maximizing coal generation on Big Bend Unit 4 and having  
19 Polk Unit 2 available on oil in case further natural gas  
20 reductions were needed.

21  
22 **Q.** What natural gas storage capacity does Tampa Electric  
23 have?

24  
25 **A.** Because our natural gas consumption is increasing, Tampa



1 Electric enhanced its natural gas portfolio by adding  
2 250,000 MMBtu of additional underground natural gas  
3 storage capacity in 2018. Tampa Electric now has a total  
4 of 2,000,000 MMBtu of long-term storage capacity to  
5 provide operational flexibility and to enhance the  
6 reliability of natural gas supply. Tampa Electric  
7 currently has contracts with Bay Gas Storage near Mobile,  
8 Alabama, and Southern Pines Energy Center in Eastern  
9 Mississippi for a combined total of 2,000,000 MMBtu of  
10 storage capacity, which gives us approximately ten days  
11 of natural gas supply at our maximum daily withdrawal  
12 quantity.

13  
14 The projected 13-month average volume of natural gas in  
15 storage in 2022 is 336,726 MCF with a value of \$0.9  
16 million as shown on Document No. 1 of my exhibit. It is  
17 also shown on MFR Schedule B-18.

18  
19 **Q.** Please explain how Tampa Electric determined the  
20 appropriate amount of natural gas inventory for the 2022  
21 test year.

22  
23 **A.** Tampa Electric evaluated the estimated amount of supply  
24 in its portfolio that is at risk due to high impact  
25 events. The high impact events considered were an

1 interruption from a hurricane or other supply  
2 interruptions in the Mobile Bay area for a 10-day period.  
3 We continuously evaluate our storage needs based on market  
4 changes, expected demand and our generation plans.

5  
6 **Q.** How does the company's Asset Management Agreement affect  
7 natural gas inventory and fuel supply reliability?

8  
9 **A.** The company has an Asset Management Agreement ("AMA") for  
10 a portion of its storage capacity. The AMA has no effect  
11 on natural gas inventory and fuel supply reliability  
12 because Tampa Electric has the same rights to its storage  
13 inventory as it had prior to entering the AMA. However,  
14 any AMA natural gas in storage is not included in the  
15 projected 13-month average volume for 2022 (see Document  
16 No. 1, Note 1 under natural gas inventories).

17  
18 **Q.** Does the company expect to incur fuel hedging expenses in  
19 the 2022 test year?

20  
21 **A.** No. Paragraph 11(a) of the company's 2017 Amended and  
22 Restated Stipulation and Settlement Agreement ("2017  
23 Agreement") states: "except as specified in this 2017  
24 Agreement, the company will enter into no new natural gas  
25 financial hedging contracts for fuel through December 31,

2022.” Consistent with this provision, the company did not make natural gas financial hedging contracts in 2020 and will not be doing so in 2021 or 2022. This position is reflected in MFR Schedule C-42.

#### **OIL INVENTORY**

**Q.** What amount of oil inventory does the company propose to include in working capital for the 2022 test year?

**A.** As shown on MFR Schedule B-18, the company has included 38,229 barrels of oil in inventory for 2022. This volume represents about 85 percent of Tampa Electric oil storage capacity and equates to a 13-month average of \$3.1 million.

**Q.** What is the company's oil inventory planning process?

**A.** Oil is a backup fuel. The company's oil inventory plan is to maintain its storage tank at or near full to provide reliable backup fuel in the case of extreme demand or a natural gas pipeline interruption. We must periodically run our generating units on oil to test and ensure the reliability of the units on backup fuel, so we monitor inventory levels and replenish as needed.

1     **TOTAL FUEL INVENTORY**

2     **Q.**    What is the total amount of fuel inventory that Tampa  
3            Electric proposes to be included in working capital for  
4            2022?

5  
6     **A.**    The 2022 13-month average total fuel inventory included  
7            in working capital is \$21.7 million as shown on Document  
8            No. 3 of my exhibit and on MFR Schedule B-18.

9  
10    **Q.**    How does the 2022 total fuel inventory compare to the  
11            amount proposed for 2014 during the company's last base  
12            rate case?

13  
14    **A.**    The 2022 13-month average total fuel inventory included  
15            in working capital is \$84.8 million less than the 2014  
16            13-month average included in working capital in Docket  
17            No. 20130040-EI. The transformation of the Tampa Electric  
18            generation portfolio to a cleaner, greener fleet with  
19            significantly less projected coal consumption results in  
20            an 80 percent reduction in total fuel inventory from 2014  
21            to 2022. The reduced fuel inventory results in lower costs  
22            for customers without affecting the reliability of fuel  
23            supply.

24  
25    **OPTIMIZATION MECHANISM**

1     **Q.**     What is the Optimization Mechanism?

2  
3     **A.**     On June 30, 2016, Tampa Electric filed a petition in  
4             Docket No. 20160160-EI that asked the Commission to  
5             approve an Optimization Mechanism. In the 2017 Agreement,  
6             the parties consented to Commission approval of the  
7             program for a four-year period beginning January 1, 2018.

8  
9     **Q.**     What is the purpose of the Optimization Mechanism?

10  
11    **A.**     Under the Optimization Mechanism, gains on wholesale  
12             power transactions and optimization activities are shared  
13             between shareholders and customers. The program is  
14             designed to incentivize Tampa Electric to maximize gains  
15             to the mutual benefit of customers and the company.

16  
17    **Q.**     What portion of the gains are retained by Tampa Electric?

18  
19    **A.**     All gains up to \$4.5 million are retained by customers.  
20             Gains between \$4.5 million and \$8.0 million are split,  
21             with 60 percent of gains allocated to the company's  
22             shareholders and 40 percent allocated to customers. Gains  
23             above \$8 million are also split, with 50 percent of gains  
24             allocated to shareholders and 50 percent of gains  
25             allocated to customers.

1   **Q.**   What activities are eligible to be included under the  
2       Optimization Mechanism?

3  
4   **A.**   Gains on the company's wholesale sales, short-term  
5       wholesale purchases, and optimization activities are  
6       eligible for the Program. Optimization activities include  
7       efforts such as:

8  
9       • **Gas Storage Utilization** - Release of contracted storage  
10      space or sales of stored natural gas during non-  
11      critical demand seasons.

12  
13      • **Delivered Gas Sales Using Existing Transport** - Sales  
14      of natural gas to Florida customers using Tampa  
15      Electric's existing natural gas transportation  
16      capacity during periods when it is not needed to serve  
17      the company's native electric load.

18  
19      • **Delivered Solid Fuel and/or Transportation Capacity**  
20      **Sales Using Existing Transport** - Sales of coal and coal  
21      transportation using Tampa Electric's existing coal and  
22      transportation capacity during periods when it is not  
23      needed to serve Tampa Electric's native electric load.

24      • **Production (Upstream) Area Sales** - Sales of natural gas  
25      in the natural gas production areas using Tampa

1 Electric's existing natural gas transportation  
2 capacity during periods when it is not needed to serve  
3 the company's native electric load.  
4

- 5 • **Capacity Release of Gas Transport** - Sales of  
6 temporarily available natural gas transportation  
7 capacity for short periods when it is not needed to  
8 serve the company's native electric load.  
9

- 10 • **Asset Management Agreement** - Outsourcing of  
11 optimization functions to a third party through  
12 assignment of power, transportation, and/or storage  
13 rights in exchange for a premium paid to Tampa  
14 Electric.  
15

16 **Q.** Has Tampa Electric incurred incremental costs associated  
17 with the Program?  
18

19 **A.** Yes. Tampa Electric incurred incremental labor costs to  
20 establish processes and manage the optimization  
21 activities. The company, however, agreed that it would  
22 not seek recovery of these costs through the Optimization  
23 Mechanism. As a result, the company does not track these  
24 costs separately.  
25

1     **Q.**     How are gains tracked and reported to the Commission?

2  
3     **A.**     Tampa Electric tracks and reports all gains achieved in  
4             the prior year on a "Total Gains Schedule" that is  
5             included as a part of the company's annual final true-up  
6             filing in the fuel and purchased power cost recovery  
7             clause ("fuel clause") docket. The company also includes  
8             a description of each activity included in the Total Gains  
9             Schedule for the prior year in the final true-up filing.  
10            The Commission reviews the amounts and activities listed  
11            in the filing to determine whether they are eligible for  
12            inclusion in the program.

13  
14    **Q.**     What mechanism does the company use to apportion gains  
15             and deliver the customers' share of those gains?

16  
17    **A.**     The Total Gains Schedule shows the customers' portion of  
18             total gains which directly benefit customers in the  
19             current period. Tampa Electric receives approval to  
20             recover its portion of the total gains through adjustments  
21             to the fuel clause factors during the following year and  
22             recovers its portion of the gains during the year after  
23             that.

24  
25    **Q.**     Has the Optimization Mechanism resulted in gains for



1 customers since its inception in 2018?

2

3 **A.** Yes. In 2018, customers received a benefit of  
4 approximately \$5.3 million. In 2019, customers received  
5 a benefit of approximately \$5.3 million, and in 2020,  
6 customers received a benefit of approximately \$5.4  
7 million.

8

9 **Q.** Has the Optimization Mechanism achieved its original  
10 goals?

11

12 **A.** Yes. The Optimization Mechanism was designed to create  
13 additional value for Tampa Electric's customers while  
14 incenting the company to maximize gains on power  
15 transactions and optimization activities. The mechanism  
16 generated over \$15.0 million in benefits to customers over  
17 its first three years, so Tampa Electric believes it was  
18 a success.

19

20 **Q.** Should the Commission extend the Optimization Mechanism  
21 beyond the initial four-year period approved in the 2017  
22 Agreement?

23

24 **A.** Yes. Given the success of the Optimization Mechanism in  
25 generating benefits for Tampa Electric's customers, the

1 company believes the program should continue beyond its  
2 initial four-year period and should be renewed effective  
3 January 1, 2022.  
4

5 **Q.** Is the company proposing any modifications to the  
6 Optimization Mechanism at this time?  
7

8 **A.** No. The Optimization Mechanism is working as intended and  
9 will continue to provide benefits to customers in its  
10 current form when authorized to continue beyond 2021.  
11

12 **SUMMARY**

13 **Q.** Please summarize your direct testimony.  
14

15 **A.** Tampa Electric generates energy for customer use from a  
16 diversified fuel portfolio of natural gas, coal, and oil-  
17 fired units, as well as solar generation. The company  
18 utilizes a fuel inventory plan that considers the  
19 uncertainty in availability of fuel commodity supply and  
20 transportation, fuel consumption variability, and other  
21 risk factors. The company's fuel plan provides a  
22 consistent level of system protection and reliability.  
23 Inventory levels account for the types of fuel maintained  
24 and consumed to meet plant requirements in a cost-  
25 effective manner and reliably serve customers.

1 Tampa Electric's 2022 total proposed fuel inventory of  
2 \$21.7 million is an appropriate value for the fuel  
3 inventory component of working capital. This level of  
4 inventory provides for continued reliable service at a  
5 cost that is less than the consequences of not having  
6 enough fuel to meet customer needs. Finally, this  
7 inventory level is consistent with the company's  
8 inventory planning process.

9  
10 The Optimization Mechanism provided customer benefits of  
11 over \$15.0 million in the first three years of operation.  
12 Based on that success, Tampa Electric believes the program  
13 should continue beyond the initial four-year period.

14  
15 **Q.** Does this conclude your direct testimony?

16  
17 **A.** Yes, it does.  
18  
19  
20  
21  
22  
23  
24  
25

TAMPA ELECTRIC COMPANY  
DOCKET NO. 20210034-EI  
WITNESS: HEISEY

EXHIBIT

OF

JOHN C. HEISEY

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TAMPA ELECTRIC COMPANY  
DOCKET NO. 20210034-EI  
EXHIBIT NO. JCH-1  
WITNESS: HEISEY  
DOCUMENT NO. 1  
PAGE 1 OF 1  
FILED: 04/09/2021

LIST OF MINIMUM FILING REQUIREMENT SCHEDULES  
SPONSORED OR CO-SPONSORED BY JOHN C. HEISEY

MFR Schedule	Title
B-18	Fuel Inventory by Plant (2020-2022)
C-09	Five Year Analysis - Change in Cost
C-42	Hedging Costs
F-08	Assumptions

**2022 PROPOSED COAL INVENTORY**

	<b>Tons</b>	<b>Amount (\$000)</b>
Big Bend Units 3-4	285,789	\$17,664
Polk Unit 1	0	\$0
<b>Total 2022 Proposed Coal Inventory</b>	<b>285,789</b>	<b>\$17,664</b>

\*Total system wide 13-month average, based on end of the month inventory using projected burn.

\*\*The proposed 60-day maximum burn coal inventory level in tons is as follows:

- Big Bend - 302,209 tons (Big Bend Unit 4, 465 MW summer rating, 10.2 heat rate (MMBtu/MWh), 11,300 heat content (Btu/lb), 24 hours, 60 days)
- Polk - 170,296 tons (Polk Unit 1, 320 MW summer rating, 10.2 heat rate (MMBtu/MWh), 13,800 heat content (Btu/lb), 24 hours, 60 days)

**2022 PROPOSED TOTAL FUEL INVENTORY**

	<b>Amount (\$000)</b>
Coal	\$17,664
Natural Gas	\$911
Light (#2) Oil	\$3,110
<b>Total 2022 Proposed Fuel Inventory</b>	<b>\$21,685</b>

\*Total system wide 13-month average, based on end of the month inventory.



**OPTIMIZATION MECHANISM RESULTS**

	<b>Customer Benefits</b>	<b>Total Gains</b>
	<b>(\$000)</b>	<b>(\$000)</b>
2018	\$5,247	\$6,367
2019	\$5,287	\$6,468
2020	\$5,357	\$6,642
<b>2018-2020</b>	<b>\$15,891</b>	<b>\$19,477</b>