## **BELLSOUTH**

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December 29, 2006

Beth Salak, Director Competitive Markets and Enforcement Attn: Tariff Section 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

## Dear Ms. Salak:

Pursuant to BellSouth's March 10, 2006 and May 11, 2006 letters regarding mixed bundles and non-mixed bundle promotions, the Closer Coupon for DIRECTV® Sales Promotion which began on 9/1/2006 and ended 12/31/2006, is extended to April 30, 2007. BellSouth Consumer Large Team sales associates will have \$50 DIRECTV® cash back coupons to offer as added incentive to customers who are on the considering the purchase of DIRECTV®.

## **PROMOTION SPECIFICS:**

BellSouth Consumer Large Team sales associates will have \$50 DIRECTV cash back coupons to offer as added incentive to customers who are considering the purchase of DIRECTV®.

## PROMOTION RESTRICTIONS:

- 1. Must be a new DIRECTV® customer.
- 2. Must be a BellSouth local customer.
- 3. Must place order through the Consumer Large Team channel.
- 4. Maximum of one coupon per customer.
- 5. Any DIRECTV® equipment and programming package qualifies (no restrictions as to minimum DIRECTV® order requirements).
- 6. Order must be placed by April 30, 2007.
- 7. Order must be completed and/or billing begun prior to coupon redemption.
- 8. Customer order must occur within a month the program is operational. Coupons cannot be saved for use afterward in subsequent months.
- 9. Customer must be a current subscriber to DIRECTV® at the time of coupon redemption

processing.

- 10.BellSouth reserves the right to discontinue this promotion at any time without customer notice.
- 11.Customers disconnecting or deactivating DIRECTV® service during the promotional period and then reconnecting or reactivating DIRECTV® are not eligible for the promotion.
- 12. This DIRECTV® promotion may be combined with other qualifying DIRECTV® promotions.
- 13. Customers must be subscribers to BLS landline service and must have both BLS landline service and DIRECTV $\circledR$  service in place at the time of coupon redemption.
- 14. This offer is not available for resale.

Your consideration is appreciated.

Yours very truly,

Jerry D. Hendrix (mrs)

Regulatory Vice President