

Jerry D. Hendrix Vice President Regulatory Relations AT&T Florida 150 South Monroe St. Suite 400 Tallahassee, FL 32301 T: 850-577-5550 F: 850-224-5073 Jerry.Hendrix@att.com www.att.com

December 31, 2007

Beth Salak, Director Competitive Markets and Enforcement Attn: Tariff Section 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

Dear Ms. Salak:

Pursuant to Florida Statute 364.051, enclosed is a package filing to revise the Triple Choice Nickel promotion.

#### General Subscriber Service Tariff

Section A2 - 4th Revised Page 35.6.56

The issue and effective dates for this tariff package are December 31, 2007 and January 1, 2008 respectively.

Acknowledgment, date of receipt and authority number of this filing is requested.

Your consideration and approval will be appreciated.

Yours very truly,

Jerry D. Hendrix (mrs)

Regulatory Vice President

Attachments



## **Promotion Description**

# **Triple Choice Nickel - BUN 61 Change**

## **Overview**

The Triple Choice - BUN 61 Change promotion that began on 2/10/2007 and was scheduled to end on 12/31/2007 is extended to 1/17/08. It is revised to be called Triple Choice Nickel.

#### **Promotion Specifics**

- This retention bundle was developed to address high competitive responses in cable markets. The offer is available across all states and will be sold in all channels including e-Store.
- 2. The bundle (BUN 61) can now contain the following:
- a. BPP or Complete Choice
- b. Triple Choice Nickel Plan (BSLX7), Talk 200 Value Plan (BSLXH), BPP Unlimited or Complete Choice Unlimited (BLSUZ or BSLXC)
- c. FastAccess DSL 1.5 (minimum) or higher
- 3. Customer must select one of the two affiliates listed below:
- 4. DirecTV Total Choice plan (or higher) or \$39.99 Cingular Plan minimum.
- 5. Additional discounts will be applied to affiliate products by way of adjusting the Answers bundle discount. This will assist us in reaching the minimum desired price point of \$99.95 for BPP Triple Choice with DTV or \$94.95 for BPP Triple Choice with Cingular. However, when customers deviate from the minimum required components by selecting Complete Choice, higher FA DSL speeds, or higher priced DTV package, BSLD Unlimited, Talk 200 Value Plan and higher priced Cingular packages, the price point will vary dependent upon the selected products.

#### **Promotion Restrictions/Eligibility Requirements**

- This offer may be extended to customers who contact BellSouth and request this special bundle.
- Offer may not be combined with Answers Cash Back promotion.
- This is not available in Hernando, MS.
- Customers are eligible to subscribe to other affiliate products.
- There are no termination liability restrictions associated with this bundle.
- Customers must subscribe to the following products for this bundle:
  - -Preferred Pack or COMPLETE CHOICE
  - -Triple Choice Nickel Value (BSLX7), Talk 200 Value Plan (BSLXH) or BPP Unlimited (BSLUZ) or Complete Choice Unlimited (BSLXC)
  - -DSL 1.5 or higher
  - -DirecTV Total Choice plan (or higher) or Cingular Plan (\$39.99 plan)
- The credit USOC CRBSE will also be applied against BPP or COMPLETE CHOICE in the amount indicated below:
- AL: \$4.95, FL: \$5.00, GA: \$5.00, KY: \$5.00, LA: \$5.00, MS: \$5.00, NC: \$3.00, NC: \$3.00, SC: \$5.00, TN: \$3.00
- Additional discounts will be applied to affiliate products by way of the Rodeo discount. This
  will enable the desired price point of \$99.95 with DTV or \$94.95 with Cingular across each
  state for the minimum required components.
- This bundle is valid for only one (1) service line at the intended local service address.
- Once the customer completes the above requirements they will receive the specified discount
  for the specified products on their monthly bill. If the customer cancels or discontinues one or
  more of the qualifying services, they will be ineligible for the bundle and discounts.
- BellSouth reserves the right to discontinue or modify this bundle at any time without notice.
- This bundle may be combined with cash back offers or other promotional offers on the same services, as such offers may be concurrently available from time to time, provided that the

- company reserves the right to prohibit the combination of this promotion with any other promotion, at the Company's sole discretion.
- PIC and LPIC selection of BellSouth without selection of a qualifying long distance plan does
  not qualify for a bundle and therefore will not enable customers to receive the discount pricing
  or bundle price.
- The customer must place their order through a BellSouth channel: business office, telemarketing vendor, online, and alternate channels as indicated.

**BELLSOUTH** 

GENERAL SUBSCRIBER SERVICE TARIFF

Fourth Revised Page 35.6.56Third Revised

Page 35.6.56

TELECOMMUNICATIONS, INC.

35.6.56

**FLORIDA** 

ISSUED: December 31, 2007 ISSUED: February 9, 2007

EFFECTIVE: January 1, 2008 EFFECTIVE: February 10,

Cancels Third Revised Page 35.6.56 Cancels Second Revised Page

2007

BY: Marshall M. Criser III, President -FL Miami, Florida

## A2. GENERAL REGULATIONS

# A2.10 Special Promotions (Cont'd)

## A2.10.2 Descriptions (Cont'd)

Area of Promotion	Service	Description	Period Authority	
AT&T Florida  BellSouth's Service Territory – From Central Office where	-	Triple Choice <u>Nickel</u> promotion provides customers who select the following components a bundle price will be \$99.00 for the PreferredPack bundle and \$103.00 for the Complete Choice bundle.	2/10/07 to 12/31/07 <u>1/17</u> /2008	(C)
services are available		Rules and RegulationsServices included in this offer are:		
		-BellSouth PreferredPack or Complete Choice -Triple Choice Nickel Plan, or Talk 200 Value Plan or BellSouth PreferredPack Unlimited or Complete Choice Unlimited		(C)
		-FastAccess DSL 1.5 or higher -Customer must select one of the two affiliates, \$44.99 DIRECTV® plan minimum or \$39.99 Cingular® Plan minimum. A discount will be changed to reflect at \$10 credit for DIRECTV®, and a \$5.00 credit for Cingular® when these products are selected.		
		Additional discounts will be applied to affiliate products. A credit of \$5.00 will be applied against BellSouth PreferredPack or Complete Choice.		(T)
		When customers deviate from the defined product by selecting high FastAccess DSL speeds, or a higher priced DIRECTV® package, BellSouth Long Distance Unlimited, and higher priced Cingular® packages the price point will vary dependent upon the selected products.		
		This offer may be extended to customers who contact BellSouth and request this special bundle.		
		Customers are eligible to subscribe to other affiliate products.		
		There are no termination liability restrictions associated with this bundle.		
		This bundle is valid for only one (1) service line at the intended local service address.		
		Once the customer completes the above requirements they will receive the specified discount for the specified products on their monthly bill.		
		If the customer cancels or discontinues one or more of the qualifying services, they will be ineligible for the discount.	l	
		BellSouth reserves the right to discontinue or modify this bundle at any time without notice.		
		This offer may be combined with cash back offers or other promotional offers on the same services, as such offers may be concurrently available from time to time, provided that the company reserves the right to prohibit the combination of this promotion with		

All BellSouth marks contained herein and as set forth in the trademarks and service marks section of the BellSouth Tariffs are owned by BellSouth Intellectual Property Corporation.

any other promotion, at the Company's sole discretion.

--PIC and LPIC selection of BellSouth without selection of a qualifying long distance plan does not qualify for a bundle and therefore will not enable customers to receive the

All AT&T and BellSouth marks contained herein and as set forth in the trademarks and service marks section of the BellSouth Tariff are owned by AT&T Intellectual Property or AT&T affiliated companies.

All trademarks and service marks contained herein which are not owned by BellSouth are the property of their respective owners.

discount pricing or bundle price.

**BELLSOUTH** 

GENERAL SUBSCRIBER SERVICE TARIFF

Fourth Revised Page 35.6.56Third Revised

Page 35.6.56

TELECOMMUNICATIONS, INC.

35.6.56

FLORIDA

ISSUED: December 31, 2007 ISSUED: February 9, 2007

EFFECTIVE: January 1, 2008EFFECTIVE: February 10,

Cancels Third Revised Page 35.6.56 Cancels Second Revised Page

2007

BY: Marshall M. Criser III, President -FL Miami, Florida

--The customer must place their order through a BellSouth channel: business office, telemarketing vendor, online, and alternate channels as indicated.

All BellSouth marks contained herein and as set forth in the trademarks and service marks section of the BellSouth Tariffs are owned by BellSouth Intellectual Property Corporation.

All AT&T and BellSouth marks contained herein and as set forth in the trademarks and service marks section of the BellSouth Tariff are owned by AT&T Intellectual Property or AT&T affiliated companies.

All trademarks and service marks contained herein which are not owned by BellSouth are the property of their respective owners.

**BELLSOUTH** TELECOMMUNICATIONS, INC.

**FLORIDA** 

ISSUED: December 31, 2007 BY: Marshall M. Criser III, President -FL

Miami, Florida

Fourth Revised Page 35.6.56 Cancels Third Revised Page 35.6.56

EFFECTIVE: January 1, 2008

(C)

## **A2. GENERAL REGULATIONS**

GENERAL SUBSCRIBER SERVICE TARIFF

# A2.10 Special Promotions (Cont'd)

#### A2.10.2 Descriptions (Cont'd)

A.

The following promotions are on file with the Commission: (Cont'd)						
Area of Promotion  AT&T Florida  Service Territory –  From Central Office where services are	Triple Choice Nickel	<b>Description</b> Triple Choice <i>Nickel</i> promotion provides customers who select the following components a bundle price will be \$99.00 for the PreferredPack bundle and \$103.00 for the Complete Choice bundle.	Period Authority 2/10/07 to 1/17/2008			
available		Rules and RegulationsServices included in this offer are: -BellSouth PreferredPack or Complete Choice -Triple Choice Nickel Plan, or Talk 200 Value Plan or BellSouth PreferredPack Unlimited or Complete Choice Unlimited -FastAccess DSL 1.5 or higher -Customer must select one of the two affiliates, \$44.99 DIRECTV® plan minimum or \$39.99 Cingular® Plan minimum. A discount will be changed to reflect at \$10 credit for DIRECTV®, and a \$5.00 credit for Cingular® when these products are selectedAdditional discounts will be applied to affiliate products. A credit of \$5.00 will be				
		applied against BellSouth PreferredPack or Complete Choice. When customers deviate from the defined product by selecting high FastAccess DSL speeds, or a higher priced DIRECTV® package, BellSouth Long Distance Unlimited, and higher priced Cingular® packages the price point will vary dependent upon the selected products. This offer may be extended to customers who contact BellSouth and request this				
		Customers are eligible to subscribe to other affiliate products.				
		There are no termination liability restrictions associated with this bundleThis bundle is valid for only one (1) service line at the intended local service address.				
		Once the customer completes the above requirements they will receive the specified discount for the specified products on their monthly bill.				
		If the customer cancels or discontinues one or more of the qualifying services, they will be ineligible for the discount.				
		BellSouth reserves the right to discontinue or modify this bundle at any time without notice.				
		This offer may be combined with cash back offers or other promotional offers on the same services, as such offers may be concurrently available from time to time, provided that the company reserves the right to prohibit the combination of this promotion with any other promotion, at the Company's sole discretion.				
		PIC and LPIC selection of BellSouth without selection of a qualifying long distance plan does not qualify for a bundle and therefore will not enable customers to receive the				

All AT&T and BellSouth marks contained herein and as set forth in the trademarks and service marks section of the BellSouth Tariff are owned by AT&T Intellectual Property or AT&T affiliated companies.

-- The customer must place their order through a BellSouth channel: business office,

telemarketing vendor, online, and alternate channels as indicated.

All trademarks and service marks contained herein which are not owned by BellSouth are the property of their respective owners.

discount pricing or bundle price.