## **David Christian**

Vice President Regulatory Affairs Florida



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December 20, 2010

Ms. Beth W. Salak, Director Division of Competitive Markets and Enforcement Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

Dear Ms. Salak:

Attached are revised tariff pages filed to become part of the Verizon Florida LLC General Services Tariff.

### Section A2 General Regulations 1st Revised Page 25.59

The purpose of this filing is to offer business customers who meet the criteria detailed in the attached promotional offering, monthly bill credits which will be applied to the total monthly bill. This promotional offering cannot be combined with any other discount or promotion except as authorized by Verizon Florida LLC.

If you require additional information, please call Demetria Clark at (850) 222-5479.

Sincerely,

David M. Christian Vice President Regulatory Affairs Florida

Attachments

DMC:rt

EFFECTIVE: January 3, 2011 ISSUED: December 20, 2010

#### A2. GENERAL REGULATIONS

# A2.10 Special Promotions

 $\,$  .2 The following promotion is on file with the Florida Public Service Commission:

	Area of Promotion	Service	Application	Period	
455)	Company's Service Territory – Business Service Only	Permanent Promotion: Business Service offerings to retain or attract customers as Verizon local exchange customers	As dictated by competitive market conditions, Verizon Florida LLC may, from time to time, offer special promotions (including, but not limited to gift checks/cards or bill credits on services, and offerings made up of non-regulated products or services) to business customers to retain or attract them as Verizon customers.  Promotional offers will be limited to qualifying	Each promotional offering not to exceed 90 days in duration.	
			Customers contacting the company.  Qualified customers are business customers who have annual Verizon local exchange service billing of less than \$25,000 per year. Qualified customers may be offered promotional benefits ranging from 10% to 40% of the customer's local exchange service spend level. No individual customer will receive any combination of promotional benefits worth more than 40% of their local exchange service spend level during any consecutive 12-month period.  Each promotional offering will be limited to 90 days in duration.		
456)	Company's Service Territory – Business Service Only	Business Services: ISDN PRI Access System Flat Rate Voice with DS1 Facility Service – Term and Volume	ISDN PRI T&V PROMO 1Q 2011  Business customers who sign a two-year or three-year term commitment for new, upgraded, or renewed (for contracts expiring within 6 months) ISDN PRI Access System Flat Rate Voice with DS1 Facility Service – Term and Volume, Package 1, are qualified to receive a \$140 credit off of their monthly recurring charge for the duration of their term. All applicable PRI nonrecurring charges are waived for services ordered under this promotion.  These promotional offerings will be made under the terms and conditions of the Tariff and will not extend beyond March 31, 2011. The tariffed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion.  This promotional offering cannot be combined with any other discount or promotion except as authorized by Verizon Florida.	01-03-2011 - 03-31-2011	(N)

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			Promotional offers will be limited to qualifying customers contacting the company.		
			Qualified customers are business customers who have annual Verizon local exchange service billing of less than \$25,000 per year. Qualified customers may be offered promotional benefits ranging from 10% to 40% of the customer's local exchange service spend level. No individual customer will receive any combination of promotional benefits worth more than 40% of their local exchange service spend level during any consecutive 12-month period.		
			Each promotional offering will be limited to 90 days in duration.		
456)	Company's Service Territory – Business Service Only	Business Services: ISDN PRI Access System Flat Rate Voice with DS1 Facility Service – Term and Volume	Business customers who sign a two-year or three-year term commitment for new, upgraded, or renewed (for contracts expiring within 6 months) ISDN PRI Access System Flat Rate Voice with DS1 Facility Service – Term and Volume, Package 1, are qualified to receive a \$140 credit off of their monthly recurring charge for the duration of their term. All applicable PRI nonrecurring charges are waived for services ordered under this promotion.  These promotional offerings will be made under the terms and conditions of the Tariff and will not extend	<u>01-03-2011 -</u> <u>03-31-2011</u>	(N)
			beyond March 31, 2011. The tariffed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion.  This promotional offering cannot be combined with any other discount or promotion except as authorized by Verizon Florida.		<u>(N)</u>