BellSouth Telecommunications, Inc.

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Marshall M. Criser III Vice President Regulatory & External Affairs

(850) 224-7798 Fax (850) 224-5073

February 2, 2005

Ms. Beth Salak Director Of Competitive Markets and Enforcement 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

Dear Ms. Salak:

Pursuant to Florida Statute 364.051, enclosed is a package filing for 2Q05 BellSouth Integrated Solutions with Upgrade Waiver Promotion.

#### General Subscriber Services Tariff/Private Line Services Tariff

A2.10 - Original Page 33.95
- Original Page 33.96
- Original Page 33.97
- Original Page 33.98

B2.7 - Original Page 71.79
- Original Page 71.80
- Original Page 71.81
- Original Page 71.82

The issue and effective dates for this tariff package are April 15, 2005 and May 1, 2005, respectively. Acknowledgement, date of receipt and authority number of this filing are requested.

Your consideration and approval will be appreciated.

Yours very truly,

Marshall M. Criser III mrs

Regulatory Vice President

Attachments



## PROMOTION DESCRIPTION

(FL2005-074)

## 2Q05 SBS/BB BellSouth Integrated Solutions with Upgrade Waiver

#### **OVERVIEW OF PROMOTION:**

In accordance with the special promotions section of the General Subscriber Services Tariff and/or the Private Line Services Tariff, BellSouth plans the following promotion that begins May 1, 2005 and ends August 31, 2005. This promotion offers eligible business Subscribers a variety of voice, data, and networking options and a flexible range of communication choices provisioned over a single T-1 or Primary Rate ISDN (PRI) line. Additionally, this promotion offers existing BellSouth Integrated Solutions ("BIS") Subscribers the ability to upgrade their service (within the existing BIS solution) without incurring upgrade charges during the promotional period.

#### **SERVICES INCLUDED IN THIS PROMOTION**

1. <u>Package Option 1</u>. BellSouth Integrated Solutions-Basic. BellSouth Integrated Solutions-Basic is available to eligible Subscribers signing term agreements who will receive the following:

For Subscribers signing twenty-four (24) month or thirty-six (36) month term agreements:

- Analog or Digital Voice channels or PRI Voice channels (6-22)
- Four (4) Local Loop miles (for BIS provisioned over MegaLink only)
- 1FB for out of band monitoring
- Data channels (128KB-768KB)
- Custom Calling Features
- 2. <u>Package Option 2</u>. BellSouth Integrated Solutions-Frame. BellSouth Integrated Solutions-Frame is available to eligible Subscribers signing term agreements who will receive the following:

For Subscribers signing twenty-four (24) month or thirty-six (36) month term agreements:

- Analog or Digital Voice channels or Primary Rate ISDN Voice channels (6-22)
- Four (4) Local Loop miles (for BIS provisioned over MegaLink only)
- 1FB for out-of-band monitoring
- Data channels (128KB-768KB)
- Custom Calling Features
- Customer Premises Equipment (CPE)
- CPE Maintenance Package
- 3. Package Option 3. BellSouth Integrated Solutions-DIA. BellSouth Integrated Solutions-DIA is available to eligible Subscribers signing term agreements who will receive the following:

For Subscribers signing twenty-four (24) month or thirty-six (36) month term agreements:

- Analog or Digital Voice channels or Primary Rate ISDN Voice channels (6-22)
- Four (4) Local Loop miles (for BIS provisioned over MegaLink only)
- 1FB for out-of-band monitoring
- Data channels (128KB-768KB)
- Custom Calling Features
- Customer Premises Equipment (CPE)
- CPE Maintenance Package
- Dedicated Internet Access (128KB-768KB)
- Shared Web Hosting (200MB space and thirty {30} email boxes)

Tariff Filing Package: FL2005-074



4. Package Option 4. BellSouth Integrated Solutions–NetVPN. BellSouth Integrated Solutions-NetVPN is available to eligible Subscribers signing term agreements who will receive the following:

For Subscribers signing twenty-four (24) month or thirty-six (36) month term agreements:

- Analog or Digital Voice channels or Primary Rate ISDN Voice channels (6-22)
- Four (4) Local Loop miles (for BIS provisioned over MegaLink only)
- 1FB for out-of-band monitoring
- Data channels (128KB-768KB)
- Custom Calling Features
- Customer Premises Equipment (CPE)
- CPE Maintenance Package
- BellSouth Managed Network VPN Service (128KB-768KB)

#### PROMOTION SPECIFICS

- This promotion is available to new BellSouth Integrated Solutions Business Subscribers who meet all the eligibility requirements outlined in this promotion description (Subscribers).
- 2. Subscribers must sign a term agreement between May 1, 2005 and August 31, 2005 in order to participate in this promotion.
- 3. Package Option 1 Rates.
  - a. Subscribers who purchase BellSouth Integrated Solutions—Basic by signing a twenty-four (24) month term agreement will receive the base or minimum package rate starting at one thousand two hundred ninety-nine dollars per month (\$1299/mo) and nonrecurring installation charges (as defined in Section A4 of BellSouth's Tariff) of one thousand six hundred dollars (\$1600).
  - b. Subscribers who purchase BellSouth Integrated Solutions–Basic by signing a thirty-six (36) month term agreement will receive the base or minimum package rate starting at one thousand one hundred ninety-nine dollars per month (\$1199/mo) and nonrecurring installation charges (as defined in Section A4 of BellSouth's Tariff) of one thousand six hundred dollars (\$1600).
- 4. Package Option 2 Rates.
  - a. Subscribers who purchase BellSouth Integrated Solutions–Frame by signing a twenty-four (24) month term agreement will receive the base or minimum package rate starting at eight hundred ninety-four dollars per month (\$894/mo) and a waiver of nonrecurring installation charges (as defined in Section A4 of BellSouth's Tariff).
  - b. Subscribers who purchase BellSouth Integrated Solutions—Frame by signing a thirty-six (36) month term agreement will receive the base or minimum package rate starting at six hundred fifty-nine dollars per month (\$659/mo) and a waiver of nonrecurring installation charges (as defined in Section A4 of BellSouth's Tariff).
- 5. Package Option 3 Rates.
  - a. Subscribers who purchase BellSouth Integrated Solutions–DIA by signing a twenty-four (24) month term agreement will receive the base or minimum package rate starting at six hundred sixty-four dollars per month (\$664/mo) and a waiver of nonrecurring installation charges (as defined in Section A4 of BellSouth's Tariff).
  - b. Subscribers who purchase BellSouth Integrated Solutions–DIA by signing a thirty-six (36) month term agreement will receive the base or minimum package rate starting at four hundred sixty-nine dollars per month (\$469/mo) and a waiver of nonrecurring installation charges (as defined in Section A4 of BellSouth's Tariff).
- 6. Package Option 4 Rates.
  - a. Subscribers who purchase BellSouth Integrated Solutions—NetVPN by signing a twenty-four (24) month term agreement will receive the base or minimum package rate starting at seven hundred seventy-four dollars per month (\$774/mo) and a waiver of installation charges (as defined in Section A4 of BellSouth's Tariff).
  - b. Subscribers who purchase BellSouth Integrated Solutions— NetVPN by signing a thirty-six (36) month term agreement will receive the base or minimum package rate starting at five hundred seventy-nine dollars per month (\$579/mo) and a waiver of installation charges (as defined in Section A4 of BellSouth's Tariff).
- 7. Additional components below may be added by the Subscriber to the standard package at an additional monthly charge:
  - a. Additional Voice Channels available in 64KB increments (thirty dollars [\$30] per 64KB increment)
  - b. Additional Data Channels available in 2-channel increments (sixty dollars [\$60] per 2-channel increment)
  - c. Direct Inward Dialing available per voice channel (twenty dollars [\$20] per channel)
  - d. Interoffice facilities for BIS-T1 up to seventy-five (75) miles (seventy-five dollars {\$75})
  - e. Non-recurring charges may apply for additional components

Tariff Filing Package: FL2005-074



#### PROMOTION RESTRICTIONS/ELIGIBILITY REQUIREMENTS

- 1. Unless otherwise specified, BellSouth will not combine this promotion with any other promotion, program or Contract Service Arrangement offered by BellSouth.
- Subscribers who have this BellSouth Integrated Solutions with Upgrade Waiver promotion may not participate in the Key Customer program, BellSouth Simple Savings, BellSouth Business Winning Rewards, BellSouth Premium Rewards program, BellSouth Welcoming Rewards, or Volume and Term contracts. This promotion cannot be combined with other offers.
- 3. All term election agreements must be signed by August 31, 2005. Subscriber orders for BIS service must be placed between May 1, 2005 and August 31, 2005.
- 4. Subscribers must purchase BIS with a minimum twenty-four (24) month term agreement to qualify for this promotion (minimum of six {6} lines and a maximum of twenty-two {22} lines). Subscribers must remain with BellSouth through the term of agreement, or assume responsibility for seventy percent (70%) of the total monthly charges that would have become due for the remainder of the term.
- 5. When a tariffed service purchased under a term agreement is disconnected prior to the expiration date as a result of a Subscriber's purchase of BellSouth Integrated Solutions, termination liability charges for the existing service will not apply when:
  - a. The contract period of the new BellSouth Integrated Solutions service equals or is greater than the remaining term
    of the Subscriber's existing contract, and
  - b. The rates paid by the Subscriber for BellSouth Integrated Solutions service are equal to or greater than the rates paid by the Subscriber for its existing service, and
  - c. The service orders to install the new BellSouth Integrated Solutions service and disconnect the Subscriber's existing service are related together and there is no lapse in service between disconnection of the existing service and installation of the new service, and
  - d. BellSouth Integrated Solutions service is purchased for the same Subscriber location.
- 6. After initial installation, moves (inside or outside) involving an existing Subscriber will incur an additional nonrecurring charge of two thousand dollars (\$2,000). Moves must be made pursuant to Section B2 of BellSouth's tariff.
- 7. After initial installation, voice additions/changes will incur a nonrecurring charge of one hundred dollars (\$100) per order.
- 8. After initial installation, data additions/changes will incur a nonrecurring charge of five hundred dollars (\$500) per order.
- 9. After initial installation, any additions or changes that require CPE change will incur a nonrecurring charge of one thousand dollars (\$1,000).
- 10. After initial installation, existing BellSouth Integrated Solutions Subscribers that change from the BIS-T1 bundle to the BIS-PRI bundle will incur a nonrecurring charge of two thousand dollars (\$2,000). Changes from BIS-PRI to BIS-T1 are not permitted under the BellSouth Integrated Solutions Agreement.
- 11. After initial installation, voice features additions/changes will incur a nonrecurring charge of twenty dollars (\$20) per order.
- 12. During the promotional period, existing BIS Subscribers who have signed a twenty-four (24) month or thirty-six (36) month term agreement may receive a one-time waiver of non-recurring charges associated with installation of voice/data upgrades (within the BIS solution) as noted below:
  - a. Voice additions/changes per order one hundred dollars (\$100) non-recurring charge
  - b. Data additions/changes per order five hundred dollars (\$500) non-recurring charge (the above-listed services are available for a one-time non-recurring waiver of charges associated with channel upgrades. A two (2) channel minimum upgrade is required for promotion eligibility)
- 13. This promotion is only available to Subscribers where BellSouth offers service and where facilities are available. Out of region Subscribers are not eligible for this promotion.
- 14. Subscribers can qualify for this promotion for each BIS circuit purchased.
- 15. There is no maximum reward with this promotion.
- 16. This promotion for new Subscribers excludes Subscribers currently under contract for BIS service unless their term agreement is within three (3) months of expiration. Existing Subscribers with three (3) months or fewer remaining on their current term agreement are eligible for Option 3 or Option 4.
- 17. BellSouth reserves the right to modify this promotion at any time following any required Commission notice, if applicable. Notice of such changes to participants will be included in standard promotion communications, including but not limited to letters, emails, or faxes.
- 18. BellSouth reserves the right to terminate this promotion at any time following any required Commission notice, if applicable.
- 19. In the event the Subscriber terminates the term election agreement, the Subscriber must pay to BellSouth a charge for the number of months remaining on such agreed upon term. This termination charge will appear on the Subscriber's final bill as a charge in the Other Charges & Credit section. Payment of the termination charge does not release the Subscriber from other previous amounts owed to BellSouth.

Tariff Filing Package: FL2005-074

**BELLSOUTH** TELECOMMUNICATIONS, INC. **FLORIDA** 

ISSUED: April 15, 2005 BY: Joseph P. Lacher, President -FL

Miami, Florida

EFFECTIVE: May 1, 2005

#### **A2. GENERAL REGULATIONS**

## A2.10 Special Promotions (Cont'd)

#### A2.10.2 Descriptions (Cont'd)

**A.** The following promotions are on file with the Commission: (Cont'd)

6 F		with the Commission: (Cont d)	Period	
Area of Promotion	Service	Charges Waived	Authority	
BellSouth's Service Territory	2Q05 BellSouth Integrated	This promotion will begin May 1, 2005 and end August 31, 2005. Under this promotion, the services offered within the BellSouth Integrated Solutions ("BIS") bundle will be	05/01/05 to	(N)
From Central Offices where services are available	Solutions with Upgrade Waiver Promotion	available for a single monthly rate to Subscribers that sign either a twenty-four (24) or thirty-six (36) month agreement. BellSouth Integrated Solutions is a product/service bundle that is provided for a single price that is determined by the service configuration the Subscriber chooses. This promotion provides discounted regulated and non-regulated services within the BellSouth Integrated Solutions bundle as described below.	08/31/05	(N)
		Additionally, this promotion offers existing BIS Subscribers the ability to upgrade their service within (the existing BIS solution) without incurring upgrade charges during the promotional period.		
		Services Included in this Promotion:		(N)
		Package Option 1:		(N)
		BellSouth Integrated Solutions – Basic includes:		(N)
		Analog or Digital Voice channels or Primary Rate ISDN Voice channels (6-22)		(N)
		Four (4) Local Loop miles (for BIS provisioned over MegaLink only)		(N)
		1FB for out of band monitoring		(N)
		Data channels (128K-768K)		(N)
		Custom Calling Features		(N)
		Package Option 1 Rates:		(N)
		Subscribers who purchase BellSouth Integrated Solutions-Basic by signing a twenty-four		(N)
		(24) month agreement will receive the base or minimum package rate starting at one		
		thousand two hundred ninety-nine dollars per month (\$1,299/mo) and nonrecurring installation charges (as defined in Section A4 of BellSouth's Tariff) of one thousand six		
		hundred dollars (\$1,600). Subscribers who purchase BellSouth Integrated Solutions—		
		Basic by signing a thirty-six (36) month or greater agreement will receive the base or minimum package rate of one thousand one hundred ninety-nine dollars per month		
		(\$1,199/mo) and nonrecurring installation charges (as defined in Section A4 of		
		BellSouth's Tariff) of one thousand six hundred dollars (\$1,600).		
		Package Option 2:		(N)
		BellSouth Integrated Solutions - Frame includes:		(N)
		Analog or Digital Voice channels or Primary Rate ISDN Voice channels (6-22)		(N)
		Four (4) Local Loop Miles (for BIS provisioned over MegaLink only)		(N)
		1FB for out-of-band monitoring		(N)
		Data channels (128K-768K)		(N)
		Custom Calling Features		(N)
		Customer Premises Equipment (CPE)		(N)
		CPE Maintenance Package		(N)
		(Package Option 2 is not available for resale)		(N)
		Package Option 2 Rates:		(N)
		Subscribers who purchase BellSouth Integrated Solutions – Frame by signing a twenty-		(N)
		four (24) month agreement will receive the base or minimum package rate starting at		
		eight hundred ninety-four dollars per month (\$894/mo) and a waiver of nonrecurring installation charges (as defined in Section A4 of BellSouth's Tariff). Subscribers who		
		purchase RallSouth Integrated Solutions. Frame by signing a thirty six (36) month or		

purchase BellSouth Integrated Solutions - Frame by signing a thirty-six (36) month or greater agreement will receive the base or minimum package rate starting at six hundred fifty-nine dollars per month (\$659/mo) and a waiver of nonrecurring installation charges

BY: Joseph P. Lacher, President -FL

Miami, Florida

EFFECTIVE: May 1, 2005

#### **A2. GENERAL REGULATIONS**

## A2.10 Special Promotions (Cont'd)

#### A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority	
BellSouth's Service	2Q05 BellSouth	Package Option 3:	05/01/05	(N)
Territory	Integrated	BellSouth Integrated Solutions – DIA includes:	to	(N)
From Central	Solutions with	Analog or Digital Voice channels or Primary Rate ISDN Voice channels (6-22)	08/31/05	(N)
Offices where	Upgrade Waiver	Four (4) Local Loop miles (for BIS provisioned over MegaLink only)		(N)
services are	Promotion (Cont'd)	1FB for out-of-band monitoring		(N)
available		Data channels (128K-768K)		(N)
		Custom Calling Features		(N)
		Customer Premises Equipment (CPE)		(N)
		CPE Maintenance Package		(N)
		Dedicated Internet Access (128K-768K)		(N)
		Shared Web Hosting (200MB space and thirty {30} email boxes)		(N)
		(Package Option 3 is not available for resale)		(N)
		Package Option 3 Rates:		(N)
		Subscribers who purchase BellSouth Integrated Solutions–DIA by signing a twenty-four (24) month agreement will receive the base or minimum package rate starting at six hundred sixty-four dollars per month (\$664/mo) and a waiver of nonrecurring installation charges (as defined in Section A4 of BellSouth's Tariff). Subscribers who purchase BellSouth Integrated Solutions–Basic by signing a thirty-six (36) month or greater agreement will receive the base or minimum package rate of four hundred sixty-nine dollars per month (\$469/mo) and a waiver of nonrecurring installation charges (as defined in Section A4 of BellSouth's Tariff).		(N)
		Package Option 4:		(N)
		BellSouth Integrated Solutions - NetVPN includes:		(N)
		Analog or Digital Voice channels or Primary Rate ISDN Voice channels (6-22)		(N)
		Four (4) Local Loop miles (for BIS provisioned over MegaLink only)		(N)
		1FB for out-of-band monitoring		(N)
		Data channels (128K-768K)		(N)
		Custom Calling Features		(N)
		Customer Premises Equipment (CPE)		(N)
		CPE Maintenance Package		(N)
		BellSouth Managed Network VPN Service (128K-768K) (Package Option 4 is not available for resale)		(N)
		(rackage Option 4 is not available for fessale)		(N)
		Package Option 4 Rates:		(N)
		Subscribers who purchase BellSouth Integrated Solutions–NetVPN by signing a twenty-four (24) month agreement will receive the base or minimum package rate starting at seven hundred seventy-four dollars per month (\$774/mo) and a waiver of nonrecurring installation charges (as defined in Section A4 of BellSouth's Tariff). Subscribers who purchase BellSouth Integrated Solutions–Basic by signing a thirty-six (36) month or greater agreement will receive the base or minimum package rate of five hundred seventy-nine dollars per month (\$579/mo) and a waiver of nonrecurring installation		(N)

BY: Joseph P. Lacher, President -FL

Miami, Florida

EFFECTIVE: May 1, 2005

#### **A2. GENERAL REGULATIONS**

## A2.10 Special Promotions (Cont'd)

#### A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

			Period	
Area of Promotion		Charges Waived	Authority	
BellSouth's Service	2Q05 BellSouth	Additional Components	05/01/05	(N)
Territory	Integrated	The additional components listed below may be added by the Subscriber to his/her	to	(N)
From Central	Solutions with	standard package at an additional monthly charge:	08/31//05	(N)
Offices where	Upgrade Waiver	Additional Voice Channels: available in 64K increments (\$30 per 64K increment)		(N)
services are available	Promotion (Cont'd)	Additional Data Channels: available in 2-channel increments (\$60 per 2-channel increment)		(N)
		Direct Inward Dialing: available per voice channel (\$20 per channel)		(N)
		Interoffice facilities for BIS-T1 - up to seventy-five (75) miles (\$75)		(N)
		Non-recurring charges may apply for additional components		(N)
		This promotion is available to new BellSouth Integrated Solutions Business		(N)
		Subscribers who meet all the eligibility requirements outlined in this promotion description.		
		Unless otherwise specified, BellSouth will not combine this promotion with any other		(N)
		promotion, program or Contract Service Arrangement offered by BellSouth.		(M)
		Subscribers who have this BellSouth Integrated Solutions promotion may not		(N)
		participate in the Key Customer program, BellSouth Simple Savings, BellSouth Business		
		Winning Rewards, BellSouth Premium Rewards program, BellSouth Welcoming		
		Rewards, or Volume and Term contracts. This promotion cannot be combined with other		
		offers.		(N)
		Subscribers must sign term agreements between May 1, 2005 and August 31,		(14)
		2005 in order to participate in this promotion. Subscriber orders for BIS service must be		
		placed between May 1, 2005 and August 31, 2005. Subscribers must purchase BIS with a minimum twenty-four (24) month term		(N)
		•		(11)
		agreement to qualify for this promotion (minimum of six {6} lines and a maximum of		
		twenty-two {22} lines). Subscribers must remain with BellSouth through the term of		
		agreement, or assume responsibility for seventy percent (70%) of the total monthly charges that would have become due for the remainder of the term.		
		e		(N)
		When a tariffed service purchased under a term agreement is disconnected prior to the expiration date as a result of a Subscriber's purchase of BellSouth Integrated Solutions,		(11)
		termination liability charges for the existing service will not apply when:		
				(N)
		- The contract period of the new BellSouth Integrated Solutions service equals or is greater than the remaining term of the Subscriber's existing contract, and		(11)
		- The rates paid by the Subscriber for BellSouth Integrated Solutions service are equal		(N)
		to or greater than the rates paid by the Subscriber for its existing service, and		(11)
		- The service orders to install the new BellSouth Integrated Solutions service and		(N)
		disconnect the Subscriber's existing service are related together and there is no lapse in		
		service between disconnection of the existing service and installation of the new service,		
		and		
		- BellSouth Integrated Solutions service is purchased for the same Subscriber		(N)

location.

BY: Joseph P. Lacher, President -FL

Miami, Florida

EFFECTIVE: May 1, 2005

#### **A2. GENERAL REGULATIONS**

## A2.10 Special Promotions (Cont'd)

#### A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority	
BellSouth's Service	2Q05 BellSouth	After initial installation, moves (inside or outside) involving an existing Subscriber will	05/01/05	(N)
Territory	Integrated	incur an additional nonrecurring charge of two thousand dollars (\$2,000). Moves must	to	(11)
From Central	Solutions with	be made pursuant to Section B2. of BellSouth's tariff.	08/31/05	(N)
Offices where	Upgrade Waiver	After initial installation, voice additions/changes will incur a nonrecurring charge of	00/31/03	(N)
services are	Promotion (Cont'd)	one hundred dollars (\$100) per order.		
available		After initial installation, data additions/changes will incur a nonrecurring charge of five hundred dollars (\$500) per order.		(N)
		After initial installation, any additions or changes that require CPE change will incur a nonrecurring charge of one thousand dollars (\$1,000).		(N)
		After initial installation, existing BellSouth Integrated Solutions Subscribers that		(N)
		change from the BIS-T1 bundle to the BIS-PRI bundle will incur a nonrecurring charge		
		of two thousand dollars (\$2,000). Changes from BIS-PRI to BIS-T1 are not permitted		
		under the BellSouth Integrated Solutions agreement.		
		After initial installation, voice features additions/changes will incur a nonrecurring		(N)
		charge of twenty dollars (\$20) per order.		
		During the promotional period, existing BIS Subscribers who have signed a twenty-		(N)
		four (24) month or thirty-six (36) month term agreement may receive a one-time waiver		
		of nonrecurring charges associated with installation of voice/data upgrades (within the		
		BIS solution) as noted below:		
		- Voice additions/changes per order – one hundred dollars (\$100) nonrecurring charge		(N)
		- Data additions/changes per order – five hundred dollars (\$500) nonrecurring charge		(N)
		- (the above-listed services are available for a one-time nonrecurring waiver of		(N)
		charges associated with channel upgrades. A two {2} channel minimum is required for promotion eligibility)		
		This promotion is only available to Subscribers where BellSouth offers service and		(N)
		where facilities are available. Out of region Subscribers are not eligible for this		
		promotion.		
		Subscribers can qualify for this promotion for each BIS circuit purchased.		(N)
		There is no minimum or maximum reward with this promotion.		(N)
		This promotion for new Subscribers excludes Subscribers currently under contract for		(N)
		BIS service unless their term agreement is within three (3) months of expiration.		
		Existing Subscribers with three (3) months or less remaining on their current term		
		agreement are eligible for Option 3 or Option 4.		
		BellSouth reserves the right to modify this promotion at any time following any		(N)
		required Commission notice, if applicable. Notice of such changes to participants will be		
		included in standard promotion communications, including but not limited to letters,		
		emails, or faxes.		
		BellSouth reserves the right to terminate this promotion at any time following any		(N)
		required Commission notice, if applicable.		
		In the event the Subscriber terminates the term election agreement, the Subscriber must		(N)
		pay to BellSouth a charge for the number of months remaining on such agreed upon		
		term. This termination charge will appear on the Subscriber's final bill as a charge in the		
		Other Charges & Credit section. Payment of the termination charge does not release the		

Subscriber from other previous amounts owed to BellSouth

BELLSOUTH
TELECOMMUNICATIONS, INC.
FLORIDA

ISSUED: April 15, 2005 BY: Joseph P. Lacher, President -FL

Miami, Florida

EFFECTIVE: May 1, 2005

#### **B2. REGULATIONS**

## **B2.7 Special Promotions (Cont'd)**

#### **B2.7.2 Descriptions (Cont'd)**

**A.** The following promotions are on file with the Commission: (Cont'd)

			Period	
Area of Promotion	Service	Charges Waived	Authority	
BellSouth's Service	2Q05 BellSouth	This promotion will begin May 1, 2005 and end August 31, 2005. Under this promotion,	05/01/05	(N)
Territory	Integrated	the services offered within the BellSouth Integrated Solutions ("BIS") bundle will be available for a single monthly rate to Subscribers that sign either a twenty-four (24) or	to	
From Central	Solutions with	thirty-six (36) month agreement. BellSouth Integrated Solutions is a product/service	08/31/05	(N)
Offices where	Upgrade Waiver	bundle that is provided for a single price that is determined by the service configuration		
services are	Promotion	the Subscriber chooses. This promotion provides discounted regulated and non-regulated		
available		services within the BellSouth Integrated Solutions bundle as described below.		
		Additionally, this promotion offers existing BIS Subscribers the ability to upgrade their service within (the existing BIS solution) without incurring upgrade charges during the		
		promotional period.		
		Services Included in this Promotion:		(N)
		Package Option 1:		(N)
		BellSouth Integrated Solutions – Basic includes:		(N)
		Analog or Digital Voice channels or Primary Rate ISDN Voice channels (6-22)		(N)
		Four (4) Local Loop miles (for BIS provisioned over MegaLink only)		(N)
		1FB for out of band monitoring		(N)
		Data channels (128K-768K)		(N)
		Custom Calling Features		(N)
		Package Option 1 Rates:		(N)
		Subscribers who purchase BellSouth Integrated Solutions—Basic by signing a twenty-four (24) month agreement will receive the base or minimum package rate starting at one		(N)
		thousand two hundred ninety-nine dollars per month (\$1,299/mo) and nonrecurring		
		installation charges (as defined in Section A4 of BellSouth's Tariff) of one thousand six		
		hundred dollars (\$1,600). Subscribers who purchase BellSouth Integrated Solutions—		
		Basic by signing a thirty-six (36) month or greater agreement will receive the base or minimum package rate of one thousand one hundred ninety-nine dollars per month		
		(\$1,199/mo) and nonrecurring installation charges (as defined in Section A4 of		
		BellSouth's Tariff) of one thousand six hundred dollars (\$1,600).		
		Package Option 2:		(N)
		BellSouth Integrated Solutions - Frame includes:		(N) (N)
		Analog or Digital Voice channels or Primary Rate ISDN Voice channels (6-22)		(N)
		Four (4) Local Loop Miles (for BIS provisioned over MegaLink only) 1FB for out-of-band monitoring		(N)
		Data channels (128K-768K)		(N)
		Custom Calling Features		(N)
		Customer Premises Equipment (CPE)		(N)
		CPE Maintenance Package		(N)
		(Package Option 2 is not available for resale)		(N)
		Package Option 2 Rates:		(N)
		Subscribers who purchase BellSouth Integrated Solutions – Frame by signing a twenty-		(N)
		four (24) month agreement will receive the base or minimum package rate starting at eight hundred ninety-four dollars per month (\$894/mo) and a waiver of nonrecurring		
		installation charges (as defined in Section A4 of BellSouth's Tariff). Subscribers who		
		nurshage PollCouth Integrated Colutions Frame by signing a thirty six (26) month or		

purchase BellSouth Integrated Solutions - Frame by signing a thirty-six (36) month or greater agreement will receive the base or minimum package rate starting at six hundred fifty-nine dollars per month (\$659/mo) and a waiver of nonrecurring installation charges

BY: Joseph P. Lacher, President -FL

Miami, Florida

EFFECTIVE: May 1, 2005

#### **B2. REGULATIONS**

# **B2.7 Special Promotions (Cont'd)**

#### **B2.7.2 Descriptions (Cont'd)**

A. The following promotions are on file with the Commission: (Cont'd)

	g .	a w	Period	
Area of Promotion		Charges Waived	Authority	(AT)
BellSouth's Service	2Q05 BellSouth	Package Option 3:	05/01/05	(N) (N)
Territory	Integrated	BellSouth Integrated Solutions – DIA includes:	to	
From Central	Solutions with	Analog or Digital Voice channels or Primary Rate ISDN Voice channels (6-22)	08/31/05	(N) (N)
Offices where	Upgrade Waiver	Four (4) Local Loop miles (for BIS provisioned over MegaLink only)		
services are	Promotion (Cont'd)	1FB for out-of-band monitoring		(N)
available		Data channels (128K-768K)		(N) (N)
		Custom Calling Features		
		Customer Premises Equipment (CPE)		(N)
		CPE Maintenance Package		(N)
		Dedicated Internet Access (128K-768K)		(N)
		Shared Web Hosting (200MB space and thirty {30} email boxes)		(N)
		(Package Option 3 is not available for resale)		(N)
		Package Option 3 Rates:		(N)
		Subscribers who purchase BellSouth Integrated Solutions–DIA by signing a twenty-four		(N)
		(24) month agreement will receive the base or minimum package rate starting at six		
		hundred sixty-four dollars per month (\$664/mo) and a waiver of nonrecurring installation		
		charges (as defined in Section A4 of BellSouth's Tariff). Subscribers who purchase		
		BellSouth Integrated Solutions—Basic by signing a thirty-six (36) month or greater		
		agreement will receive the base or minimum package rate of four hundred sixty-nine dollars per month (\$469/mo) and a waiver of nonrecurring installation charges (as		
		defined in Section A4 of BellSouth's Tariff).		
		<del></del>		
		Package Option 4:		(N)
		BellSouth Integrated Solutions - NetVPN includes:		(N)
		Analog or Digital Voice channels or Primary Rate ISDN Voice channels (6-22)		(N)
		Four (4) Local Loop miles (for BIS provisioned over MegaLink only)		(N)
		1FB for out-of-band monitoring		(N)
		Data channels (128K-768K)		(N)
		Custom Calling Features		(N)
		Customer Premises Equipment (CPE)		(N)
		CPE Maintenance Package		(N)
		BellSouth Managed Network VPN Service (128K-768K)		(N)
		(Package Option 4 is not available for resale)		(N)
		D. L. O. C. AD.		(AT)
		Package Option 4 Rates:  Subscribers who much ass PallSouth Integrated Solutions NatVDN by signing a twenty		(N)
		Subscribers who purchase BellSouth Integrated Solutions–NetVPN by signing a twenty- four (24) month agreement will receive the base or minimum package rate starting at		(N)
		seven hundred seventy-four dollars per month (\$774/mo) and a waiver of nonrecurring		
		installation charges (as defined in Section A4 of BellSouth's Tariff). Subscribers who		
		purchase BellSouth Integrated Solutions–Basic by signing a thirty-six (36) month or		
		greater agreement will receive the base or minimum package rate of five hundred		
		seventy-nine dollars per month (\$579/mo) and a waiver of nonrecurring installation		

BY: Joseph P. Lacher, President -FL

Miami, Florida

EFFECTIVE: May 1, 2005

#### **B2. GENERAL REGULATIONS**

## **B2.7 Special Promotions (Cont'd)**

#### **B2.7.2 Descriptions (Cont'd)**

A. The following promotions are on file with the Commission: (Cont'd)

			Period	
Area of Promotion	Service	Charges Waived	Authority	an
BellSouth's Service	2Q05 BellSouth	Additional Components	05/01/05	(N)
Territory	Integrated	The additional components listed below may be added by the Subscriber to his/her	to	(N)
From Central	Solutions with	standard package at an additional monthly charge:	08/31//05	(N)
Offices where	Upgrade Waiver	Additional Voice Channels: available in 64K increments (\$30 per 64K increment)		(N)
services are	Promotion (Cont'd)	Additional Data Channels: available in 2-channel increments (\$60 per 2-channel		(N)
available		increment)		
		Direct Inward Dialing: available per voice channel (\$20 per channel)		(N)
		Interoffice facilities for BIS-T1 - up to seventy-five (75) miles (\$75)		(N)
		Non-recurring charges may apply for additional components		(N)
		This promotion is available to new BellSouth Integrated Solutions Business		(N)
		Subscribers who meet all the eligibility requirements outlined in this promotion description.		
		Unless otherwise specified, BellSouth will not combine this promotion with any other		(N)
		promotion, program or Contract Service Arrangement offered by BellSouth.		
		Subscribers who have this BellSouth Integrated Solutions promotion may not		(N)
		participate in the Key Customer program, BellSouth Simple Savings, BellSouth Business		
		Winning Rewards, BellSouth Premium Rewards program, BellSouth Welcoming		
		Rewards, or Volume and Term contracts. This promotion cannot be combined with other		
		offers.		
		Subscribers must sign term agreements between May 1, 2005 and August 31,		(N)
		2005 in order to participate in this promotion. Subscriber orders for BIS service must be		
		placed between May 1, 2005 and August 31, 2005.		
		Subscribers must purchase BIS with a minimum twenty-four (24) month term		(N)
		agreement to qualify for this promotion (minimum of six {6} lines and a maximum of		
		twenty-two {22} lines). Subscribers must remain with BellSouth through the term of		
		agreement, or assume responsibility for seventy percent (70%) of the total monthly		
		charges that would have become due for the remainder of the term.		
		When a tariffed service purchased under a term agreement is disconnected prior to the		(N)
		expiration date as a result of a Subscriber's purchase of BellSouth Integrated Solutions,		
		termination liability charges for the existing service will not apply when:		
		- The contract period of the new BellSouth Integrated Solutions service equals or is		(N)
		greater than the remaining term of the Subscriber's existing contract, and		
		- The rates paid by the Subscriber for BellSouth Integrated Solutions service are equal		(N)
		to or greater than the rates paid by the Subscriber for its existing service, and		
		- The service orders to install the new BellSouth Integrated Solutions service and		(N)
		disconnect the Subscriber's existing service are related together and there is no lapse in		
		service between disconnection of the existing service and installation of the new service,		
		and		
		- BellSouth Integrated Solutions service is purchased for the same Subscriber		(N)
		1		

location.

BY: Joseph P. Lacher, President -FL

Miami, Florida

EFFECTIVE: May 1, 2005

#### **B2. GENERAL REGULATIONS**

## **B2.7 Special Promotions (Cont'd)**

#### **B2.7.2 Descriptions (Cont'd)**

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority	
BellSouth's Service	2Q05 BellSouth	After initial installation, moves (inside or outside) involving an existing Subscriber will	05/01/05	(N)
Territory	Integrated	incur an additional nonrecurring charge of two thousand dollars (\$2,000). Moves must	to	(11)
From Central	Solutions with	be made pursuant to Section B2. of BellSouth's tariff.	08/31/05	(N)
Offices where	Upgrade Waiver	After initial installation, voice additions/changes will incur a nonrecurring charge of	00/31/03	(N)
services are	Promotion (Cont'd)	one hundred dollars (\$100) per order.		
available		After initial installation, data additions/changes will incur a nonrecurring charge of five hundred dollars (\$500) per order.		(N)
		After initial installation, any additions or changes that require CPE change will incur a nonrecurring charge of one thousand dollars (\$1,000).		(N)
		After initial installation, existing BellSouth Integrated Solutions Subscribers that		(N)
		change from the BIS-T1 bundle to the BIS-PRI bundle will incur a nonrecurring charge		
		of two thousand dollars (\$2,000). Changes from BIS-PRI to BIS-T1 are not permitted		
		under the BellSouth Integrated Solutions agreement.		
		After initial installation, voice features additions/changes will incur a nonrecurring		(N)
		charge of twenty dollars (\$20) per order.		
		During the promotional period, existing BIS Subscribers who have signed a twenty-		(N)
		four (24) month or thirty-six (36) month term agreement may receive a one-time waiver		
		of nonrecurring charges associated with installation of voice/data upgrades (within the		
		BIS solution) as noted below:		
		- Voice additions/changes per order – one hundred dollars (\$100) nonrecurring charge		(N)
		- Data additions/changes per order – five hundred dollars (\$500) nonrecurring charge		(N)
		- (the above-listed services are available for a one-time nonrecurring waiver of		(N)
		charges associated with channel upgrades. A two {2} channel minimum is required for promotion eligibility)		
		This promotion is only available to Subscribers where BellSouth offers service and		(N)
		where facilities are available. Out of region Subscribers are not eligible for this		
		promotion.		
		Subscribers can qualify for this promotion for each BIS circuit purchased.		(N)
		There is no minimum or maximum reward with this promotion.		(N)
		This promotion for new Subscribers excludes Subscribers currently under contract for		(N)
		BIS service unless their term agreement is within three (3) months of expiration.		
		Existing Subscribers with three (3) months or less remaining on their current term		
		agreement are eligible for Option 3 or Option 4.		
		BellSouth reserves the right to modify this promotion at any time following any		(N)
		required Commission notice, if applicable. Notice of such changes to participants will be		
		included in standard promotion communications, including but not limited to letters,		
		emails, or faxes.		
		BellSouth reserves the right to terminate this promotion at any time following any		(N)
		required Commission notice, if applicable.		
		In the event the Subscriber terminates the term election agreement, the Subscriber must		(N)
		pay to BellSouth a charge for the number of months remaining on such agreed upon		
		term. This termination charge will appear on the Subscriber's final bill as a charge in the		
		Other Charges & Credit section. Payment of the termination charge does not release the		

Subscriber from other previous amounts owed to BellSouth

BY: Joseph P. Lacher, President -FL

Miami, Florida

EFFECTIVE: May 1, 2005

## **A2. GENERAL REGULATIONS**

# **A2.10 Special Promotions (Cont'd)**

#### A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

The following profit	odons are on me wi	tu the Commission: (Contd)		
Area of Promotion BellSouth's Service Territory From Central Offices where services are available	Service 2Q05 BellSouth Integrated Solutions with Upgrade Waiver Promotion	Charges Waived  This promotion will begin May 1, 2005 and end August 31, 2005. Under this promotion, the services offered within the BellSouth Integrated Solutions ("BIS") bundle will be available for a single monthly rate to Subscribers that sign either a twenty-four (24) or thirty-six (36) month agreement. BellSouth Integrated Solutions is a product/service bundle that is provided for a single price that is determined by the service configuration the Subscriber chooses. This promotion provides discounted regulated and non-regulated services within the BellSouth Integrated Solutions bundle as described below. Additionally, this promotion offers existing BIS Subscribers the ability to upgrade their service within (the existing BIS solution) without incurring upgrade charges during the promotional period.	Period Authority 05/01/05 to 08/31/05	(N) (N)
		Services Included in this Promotion:		( <u>N</u> )
		Package Option 1:  BellSouth Integrated Solutions — Basic includes: Analog or Digital Voice channels or Primary Rate ISDN Voice channels (6-22) Four (4) Local Loop miles (for BIS provisioned over MegaLink only) 1FB for out of band monitoring Data channels (128K-768K) Custom Calling Features		
		Package Option 1 Rates: Subscribers who purchase BellSouth Integrated Solutions—Basic by signing a twenty-four (24) month agreement will receive the base or minimum package rate starting at one thousand two hundred ninety-nine dollars per month (\$1,299/mo) and nonrecurring installation charges (as defined in Section A4 of BellSouth's Tariff) of one thousand six hundred dollars (\$1,600). Subscribers who purchase BellSouth Integrated Solutions—Basic by signing a thirty-six (36) month or greater agreement will receive the base or minimum package rate of one thousand one hundred ninety-nine dollars per month (\$1,199/mo) and nonrecurring installation charges (as defined in Section A4 of BellSouth's Tariff) of one thousand six hundred dollars (\$1,600).		(M)
		Package Option 2: BellSouth Integrated Solutions - Frame includes: Analog or Digital Voice channels or Primary Rate ISDN Voice channels (6-22) Four (4) Local Loop Miles (for BIS provisioned over MegaLink only) 1FB for out-of-band monitoring Data channels (128K-768K) Custom Calling Features Customer Premises Equipment (CPE) CPE Maintenance Package (Package Option 2 is not available for resale)		
		Package Option 2 Rates: Subscribers who purchase BellSouth Integrated Solutions — Frame by signing a twenty- four (24) month agreement will receive the base or minimum package rate starting at eight hundred ninety-four dollars per month (\$894/mo) and a waiver of nonrecurring installation charges (as defined in Section A4 of BellSouth's Tariff). Subscribers who nurchase BellSouth Integrated Solutions — Frame by signing a thirty six (36) months.		(N)

purchase BellSouth Integrated Solutions - Frame by signing a thirty-six (36) month or greater agreement will receive the base or minimum package rate starting at six hundred fifty-nine dollars per month (\$659/mo) and a waiver of nonrecurring installation charges

EFFECTIVE: May 1, 2005

# FLORIDA ISSUED: April 15, 2005 BY: Joseph P. Lacher, President -FL Miami, Florida

## **A2. GENERAL REGULATIONS**

# **A2.10 Special Promotions (Cont'd)**

#### A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

			rs	
Area of Promotion	Service	Charges Waived	<u>Period</u> Authority	
BellSouth's Service	2Q05 BellSouth	Package Option 3:	05/01/05	(N)
Territory	Integrated Solutions	BellSouth Integrated Solutions - DIA includes:	to	(N)
From Central	with Upgrade	Analog or Digital Voice channels or Primary Rate ISDN Voice channels (6-22)	08/31/05	(N)
Offices where	Waiver Promotion	Four (4) Local Loop miles (for BIS provisioned over MegaLink only)	<u> </u>	(N)
services are	(Cont'd)	IFB for out-of-band monitoring		(N)
available		Data channels (128K-768K)		(N)
		Custom Calling Features		(N)
		Customer Premises Equipment (CPE)		(N)
		CPE Maintenance Package		(N)
		Dedicated Internet Access (128K-768K)		(N)
		Shared Web Hosting (200MB space and thirty [30] email boxes)		(N)
		(Package Option 3 is not available for resale)		(N)
		Package Option 3 Rates:		(N)
		Subscribers who purchase BellSouth Integrated Solutions—DIA by signing a twenty-four (24) month agreement will receive the base or minimum package rate starting at six		(N)
		hundred sixty-four dollars per month (\$664/mo) and a waiver of nonrecurring installation		
		charges (as defined in Section A4 of BellSouth's Tariff). Subscribers who purchase		
		BellSouth Integrated Solutions-Basic by signing a thirty-six (36) month or greater		
		agreement will receive the base or minimum package rate of four hundred sixty-nine		
		dollars per month (\$469/mo) and a waiver of nonrecurring installation charges (as defined in Section A4 of BellSouth's Tariff).		
		defined in Section A4 of Bensouth's Tariff).		
		Package Option 4:		(N)
		BellSouth Integrated Solutions - NetVPN includes:		(N)
		Analog or Digital Voice channels or Primary Rate ISDN Voice channels (6-22)		(N)
		Four (4) Local Loop miles (for BIS provisioned over MegaLink only)		(N)
		1FB for out-of-band monitoring		<u>(N)</u>
		Data channels (128K-768K)		(N)
		Custom Calling Features		<u>(N)</u>
		Customer Premises Equipment (CPE)		(N)
		CPE Maintenance Package		(N)
		BellSouth Managed Network VPN Service (128K-768K)		<u>(N)</u>
		(Package Option 4 is not available for resale)		(N)
		Problems Ontion A Paters		(ND
		Package Option 4 Rates: Subscribers who purchase BellSouth Integrated Solutions—NetVPN by signing a twenty—		(N)
		four (24) month agreement will receive the base or minimum package rate starting at		<u>(N)</u>
		seven hundred seventy-four dollars per month (\$774/mo) and a waiver of nonrecurring		
		installation charges (as defined in Section A4 of BellSouth's Tariff). Subscribers who		
		purchase BellSouth Integrated Solutions—Basic by signing a thirty-six (36) month or		
		greater agreement will receive the base or minimum package rate of five hundred		
		seventy-nine dollars per month (\$579/mo) and a waiver of nonrecurring installation		

BELLSOUTH
TELECOMMUNICATIONS, INC.
FLORIDA
ISSUED: April 15, 2005
BY: Joseph P. Lacher, President -FL

Miami, Florida

EFFECTIVE: May 1, 2005

## **A2. GENERAL REGULATIONS**

# **A2.10 Special Promotions (Cont'd)**

#### A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

			Period	
Area of Promotion	Service	Charges Waived	Authority	
BellSouth's Service	2Q05 BellSouth	Additional Components	05/01/05	(N)
Territory	Integrated Solutions	The additional components listed below may be added by the Subscriber to his/her	<u>to</u>	(N)
From Central	with Upgrade	standard package at an additional monthly charge:	08/31//05	(N)
Offices where	Waiver Promotion	-Additional Voice Channels: available in 64K increments (\$30 per 64K increment)		(N)
services are	(Cont'd)	Additional Data Channels: available in 2-channel increments (\$60 per 2-channel		(N)
available		increment)		
		Direct Inward Dialing: available per voice channel (\$20 per channel)		(N)
		Interoffice facilities for BIS-T1 - up to seventy-five (75) miles (\$75)		( <u>N</u> )
		Non-recurring charges may apply for additional components		(N)
		This promotion is available to new BellSouth Integrated Solutions Business		(N)
		Subscribers who meet all the eligibility requirements outlined in this promotion		
		description.		
		Unless otherwise specified, BellSouth will not combine this promotion with any other		(N)
		promotion, program or Contract Service Arrangement offered by BellSouth.		
		Subscribers who have this BellSouth Integrated Solutions promotion may not		( <u>N</u> )
		participate in the Key Customer program, BellSouth Simple Savings, BellSouth Business		
		Winning Rewards, BellSouth Premium Rewards program, BellSouth Welcoming		
		Rewards, or Volume and Term contracts. This promotion cannot be combined with other		
		offers.		
		Subscribers must sign term agreements between May 1, 2005 and August 31,		(N)
		2005 in order to participate in this promotion. Subscriber orders for BIS service must be		
		placed between May 1, 2005 and August 31, 2005.		
		Subscribers must purchase BIS with a minimum twenty-four (24) month term		( <u>N</u> )
		agreement to qualify for this promotion (minimum of six {6} lines and a maximum of		
		twenty-two {22} lines). Subscribers must remain with BellSouth through the term of		
		agreement, or assume responsibility for sevety percent (70%) of the total monthly		
		charges that would have become due for the remainder of the term.		
		When a tariffed service purchased under a term agreement is disconnected prior to the		<u>(N)</u>
		expiration date as a result of a Subscriber's purchase of BellSouth Integrated Solutions,		
		termination liability charges for the existing service will not apply when:		
		- The contract period of the new BellSouth Integrated Solutions service equals or is		(N)
		greater than the remaining term of the Subscriber's existing contract, and		(AT)
		- The rates paid by the Subscriber for BellSouth Integrated Solutions service are equal		(N)
		to or greater than the rates paid by the Subscriber for its existing service, and - The service orders to install the new BellSouth Integrated Solutions service and		(N)
		disconnect the Subscriber's existing service are related together and there is no lapse in		
		service between disconnection of the existing service and installation of the new service.		
		and		
		- BellSouth Integrated Solutions service is purchased for the same Subscriber		(N)
		* Demount megrated obtations service is parenased for the same subserver		

location.

FLORIDA ISSUED: April 15, 2005

BY: Joseph P. Lacher, President -FL Miami, Florida EFFECTIVE: May 1, 2005

## **A2. GENERAL REGULATIONS**

## **A2.10 Special Promotions (Cont'd)**

#### A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

_	The lone wing prom	otions are on the wi	in the Commission (Cont.)	<u>Period</u>	
	Area of Promotion	Service	Charges Waived	Authority	
	BellSouth's Service	2Q05 BellSouth	After initial installation, moves (inside or outside) involving an existing Subscriber will	05/01/05	(N)
	Territory	Integrated Solutions	incur an additional nonrecurring charge of two thousand dollars (\$2,000). Moves must	to	
	From Central	with Upgrade	be made pursuant to Section B2. of BellSouth's tariff.	08/31/05	(N)
		Waiver Promotion	After initial installation, voice additions/changes will incur a nonrecurring charge of	00001702	(N)
	Offices where				7777
	services are	(Cont'd)	one hundred dollars (\$100) per order.		(N)
	available		After initial installation, data additions/changes will incur a nonrecurring charge of five		UMJ
			hundred dollars (\$500) per order.		(N)
			After initial installation, any additions or changes that require CPE change will incur a		TITI
			nonrecurring charge of one thousand dollars (\$1,000).		(N)
			After initial installation, existing BellSouth Integrated Solutions Subscribers that		7777
			change from the BIS-T1 bundle to the BIS-PRI bundle will incur a nonrecurring charge		
			of two thousand dollars (\$2,000). Changes from BIS-PRI to BIS-T1 are not permitted		
			under the BellSouth Integrated Solutions agreement.		
			After initial installation, voice features additions/changes will incur a nonrecurring		( <u>N</u> )
			charge of twenty dollars (\$20) per order.		0.0
			During the promotional period, existing BIS Subscribers who have signed a twenty-		( <u>N</u> )
			four (24) month or thirty-six (36) month term agreement may receive a one-time waiver		
			of nonrecurring charges associated with installation of voice/data upgrades (within the		
			BIS solution) as noted below:		
			- Voice additions/changes per order - one hundred dollars (\$100) nonrecurring charge		(N)
			- Data additions/changes per order - five hundred dollars (\$500) nonrecurring charge		(N)
			- (the above-listed services are available for a one-time nonrecurring waiver of		(N)
			charges associated with channel upgrades. A two {2} channel minimum is required		
			for promotion eligibility)		
			This promotion is only available to Subscribers where BellSouth offers service and		<u>(N)</u>
			where facilities are available. Out of region Subscribers are not eligible for this		
			promotion.		
			Subscribers can qualify for this promotion for each BIS circuit purchased.		(N)
			There is no minimum or maximum reward with this promotion.		( <u>N</u> )
			This promotion for new Subscribers excludes Subscribers currently under contract for		(N)
			BIS service unless their term agreement is within three (3) months of expiration.		
			Existing Subscribers with three (3) months or less remaining on their current term		
			agreement are eligible for Option 3 or Option 4.		
			BellSouth reserves the right to modify this promotion at any time following any		(N)
			required Commission notice, if applicable. Notice of such changes to participants will be		
			included in standard promotion communications, including but not limited to letters.		
			emails, or faxes.		
			BellSouth reserves the right to terminate this promotion at any time following any		(N)
			required Commission notice, if applicable.		Self-result.
			In the event the Subscriber terminates the term election agreement, the Subscriber must		(N)
			pay to BellSouth a charge for the number of months remaining on such agreed upon term.		A.T
			pay to pensoun a charge for the number of months remaining on such agreed upon term.		
			This termination charge will appear on the Subscriber's final bill as a charge in the Other		
			Charges & Credit section. Payment of the termination charge does not release the		
			Subscriber from other previous amounts owed to BellSouth		

EFFECTIVE: May 1, 2005

ISSUED: April 15, 2005 BY: Joseph P. Lacher, President -FL Miami, Florida

## **B2. REGULATIONS**

## **B2.7 Special Promotions (Cont'd)**

Area of Promotion Service BellSouth's Service 2Q05 BellSouth

#### **B2.7.2 Descriptions (Cont'd)**

**Territory** 

-- From Central

Offices where

services are available

A. The following promotions are on file with the Commission: (Cont'd)

notions are on file wi	th the Commission: (Cont'd)		
Service 2005 BellSouth Integrated Solutions with Upgrade	Charges Waived  This promotion will begin May 1, 2005 and end August 31, 2005. Under this promotion, the services offered within the BellSouth Integrated Solutions ("BIS") bundle will be available for a single monthly rate to Subscribers that sign either a twenty-four (24) or thirty-six (36) month agreement. BellSouth Integrated Solutions is a product/service	Period Authority 05/01/05 to 08/31/05	(N)
Waiver Promotion	bundle that is provided for a single price that is determined by the service configuration the Subscriber chooses. This promotion provides discounted regulated and non-regulated services within the BellSouth Integrated Solutions bundle as described below. Additionally, this promotion offers existing BIS Subscribers the ability to upgrade their service within (the existing BIS solution) without incurring upgrade charges during the promotional period.		
	Services Included in this Promotion:		( <u>N</u> )
	Package Option 1:		(N)
	BellSouth Integrated Solutions - Basic includes:		(N)
	Analog or Digital Voice channels or Primary Rate ISDN Voice channels (6-22)		(N)
	Four (4) Local Loop miles (for BIS provisioned over MegaLink only)		(N) (N)
	1FB for out of band monitoring		(N)
	Data channels (128K-768K) Custom Calling Features		(N)
	Package Option 1 Rates: Subscribers who purchase BellSouth Integrated Solutions—Basic by signing a twenty-four (24) month agreement will receive the base or minimum package rate starting at one thousand two hundred ninety-nine dollars per month (\$1,299/mo) and nonrecurring installation charges (as defined in Section A4 of BellSouth's Tariff) of one thousand six hundred dollars (\$1,600). Subscribers who purchase BellSouth Integrated Solutions—Basic by signing a thirty-six (36) month or greater agreement will receive the base or minimum package rate of one thousand one hundred ninety-nine dollars per month (\$1,199/mo) and nonrecurring installation charges (as defined in Section A4 of BellSouth's Tariff) of one thousand six hundred dollars (\$1,600).		(N)
	Package Option 2:		(N)
	BellSouth Integrated Solutions - Frame includes:		(N) (N)
	Analog or Digital Voice channels or Primary Rate ISDN Voice channels (6-22) Four (4) Local Loop Miles (for BIS provisioned over MegaLink only)		(N)
	Four (4) Local Loop Miles (for BIS provisioned over Megazink omy) IFB for out-of-band monitoring		(N)
	Data channels (128K-768K)		(N)
	Custom Calling Features		( <u>N</u> )
	Customer Premises Equipment (CPE)		(N)
	CPE Maintenance Package		<u>(N)</u>
	(Package Option 2 is not available for resale)		<u>(N)</u>
	Package Option 2 Rates:		(N)
	Subscribers who purchase BellSouth Integrated Solutions – Frame by signing a twenty-four (24) month agreement will receive the base or minimum package rate starting at eight hundred ninety-four dollars per month (\$894/mo) and a waiver of nonrecurring installation charges (as defined in Section A4 of BellSouth's Tariff). Subscribers who		( <u>N</u> )

purchase BellSouth Integrated Solutions - Frame by signing a thirty-six (36) month or greater agreement will receive the base or minimum package rate starting at six hundred fifty-nine dollars per month (\$659/mo) and a waiver of nonrecurring installation charges

TELECOMMUNICATIONS, INC. **FLORIDA** ISSUED: April 15, 2005 BY: Joseph P. Lacher, President -FL Miami, Florida

EFFECTIVE: May 1, 2005

## **B2. REGULATIONS**

## **B2.7 Special Promotions (Cont'd)**

#### **B2.7.2 Descriptions (Cont'd)**

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion Service Charges Waived Authority	
BellSouth's Service 2Q05 BellSouth Package Option 3: 05/01/05	<u>(N)</u>
Territory Integrated Solutions BellSouth Integrated Solutions – DIA includes:	(N)
From Central with Upgrade Analog or Digital Voice channels or Primary Rate ISDN Voice channels (6-22) 08/31/05	(N)
Offices where Waiver Promotion Four (4) Local Loop miles (for BIS provisioned over MegaLink only)	<u>(N)</u>
services are (Cont'd) 1FB for out-of-band monitoring	(N)
available Data channels (128K-768K)	(N)
Custom Calling Features	(N)
Customer Premises Equipment (CPE)	(N)
CPE Maintenance Package	(N)
Dedicated Internet Access (128K-768K)	(N)
Shared Web Hosting (200MB space and thirty {30} email boxes)	(N)
(Package Option 3 is not available for resale)	( <u>N</u> )
Professional Professional	(N)
Package Option 3 Rates: Subscribers who purchase BellSouth Integrated Solutions—DIA by signing a twenty-four	(N)
(24) month agreement will receive the base or minimum package rate starting at six	A.C.
hundred sixty-four dollars per month (\$664/mo) and a waiver of nonrecurring installation	
charges (as defined in Section A4 of BellSouth's Tariff). Subscribers who purchase	
BellSouth Integrated Solutions-Basic by signing a thirty-six (36) month or greater	
agreement will receive the base or minimum package rate of four hundred sixty-nine	
dollars per month (\$469/mo) and a waiver of nonrecurring installation charges (as	
defined in Section A4 of BellSouth's Tariff).	
Package Option 4:	(N)
BellSouth Integrated Solutions - NetVPN includes:	(N)
Analog or Digital Voice channels or Primary Rate ISDN Voice channels (6-22)	(N)
Four (4) Local Loop miles (for BIS provisioned over MegaLink only)	(N)
1FB for out-of-band monitoring	(N)
Data channels (128K-768K)	(N)
Custom Calling Features	<u>(N)</u>
Customer Premises Equipment (CPE)	(N)
CPE Maintenance Package	(N)
BellSouth Managed Network VPN Service (128K-768K)	(N)
(Package Option 4 is not available for resale)	(70)
	(\$1)
Package Option 4 Rates:	(N)
Subscribers who purchase BellSouth Integrated Solutions—NetVPN by signing a twenty-four (24) month agreement will receive the base or minimum package rate starting at	<u>(N)</u>
seven hundred seventy-four dollars per month (\$774/mo) and a waiver of nonrecurring	
installation charges (as defined in Section A4 of BellSouth's Tariff). Subscribers who	
purchase BellSouth Integrated Solutions—Basic by signing a thirty-six (36) month or	
greater agreement will receive the base or minimum package rate of five hundred	

seventy-nine dollars per month (\$579/mo) and a waiver of nonrecurring installation

BY: Joseph P. Lacher, President -FL

Miami, Florida

EFFECTIVE: May 1, 2005

## **B2. GENERAL REGULATIONS**

## **B2.7 Special Promotions (Cont'd)**

#### **B2.7.2 Descriptions (Cont'd)**

A. The following promotions are on file with the Commission: (Cont'd)

			Period	
Area of Promotion	Service	Charges Waived	Authority	
BellSouth's Service		Additional Components	05/01/05	(N)
Territory	Integrated Solutions	The additional components listed below may be added by the Subscriber to his/her	to	( <u>N</u> )
From Central	with Upgrade	standard package at an additional monthly charge:	08/31//05	(N)
Offices where	Waiver Promotion	Additional Voice Channels: available in 64K increments (\$30 per 64K increment)		(N)
services are	(Cont'd)	Additional Data Channels: available in 2-channel increments (\$60 per 2-channel		(N)
available		increment)		
		Direct Inward Dialing; available per voice channel (\$20 per channel)		(N)
		Interoffice facilities for BIS-T1 - up to seventy-five (75) miles (\$75)		<u>(N)</u>
		Non-recurring charges may apply for additional components		(N)
		This promotion is available to new BellSouth Integrated Solutions Business		(N)
		Subscribers who meet all the eligibility requirements outlined in this promotion		
		description.		
		Unless otherwise specified. BellSouth will not combine this promotion with any other		( <u>N</u> )
		promotion, program or Contract Service Arrangement offered by BellSouth.		
		Subscribers who have this BellSouth Integrated Solutions promotion may not		(N)
		participate in the Key Customer program, BellSouth Simple Savings, BellSouth Business		
		Winning Rewards, BellSouth Premium Rewards program, BellSouth Welcoming		
		Rewards, or Volume and Term contracts. This promotion cannot be combined with other		
		offers.		
		Subscribers must sign term agreements between May 1, 2005 and August 31,		(N)
		2005 in order to participate in this promotion. Subscriber orders for BIS service must be		
		placed between May 1, 2005 and August 31, 2005.		
		Subscribers must purchase BIS with a minimum twenty-four (24) month term		(N)
		agreement to qualify for this promotion (minimum of six {6} lines and a maximum of		
		twenty-two [22] lines). Subscribers must remain with BellSouth through the term of		
		agreement, or assume responsibility for sevety percent (70%) of the total monthly		
		charges that would have become due for the remainder of the term.		
		When a tariffed service purchased under a term agreement is disconnected prior to the		( <u>N</u> )
		expiration date as a result of a Subscriber's purchase of BellSouth Integrated Solutions.		
		termination liability charges for the existing service will not apply when:		
		- The contract period of the new BellSouth Integrated Solutions service equals or is		(N)
		greater than the remaining term of the Subscriber's existing contract, and		
		- The rates paid by the Subscriber for BellSouth Integrated Solutions service are equal		( <u>N</u> )
		to or greater than the rates paid by the Subscriber for its existing service, and		as to
		- The service orders to install the new BellSouth Integrated Solutions service and		(N)
		disconnect the Subscriber's existing service are related together and there is no lapse in		
		service between disconnection of the existing service and installation of the new service,		
		and		(NI)
		- BellSouth Integrated Solutions service is purchased for the same Subscriber		(N)
		location.		

EFFECTIVE: May 1, 2005

ISSUED: April 15, 2005 BY: Joseph P. Lacher, President -FL Miami, Florida

## **B2. GENERAL REGULATIONS**

## **B2.7 Special Promotions (Cont'd)**

#### **B2.7.2 Descriptions (Cont'd)**

A. The following promotions are on file with the Commission: (Cont'd)

			Period	
Area of Promotion	Service	Charges Waived	Authority	
BellSouth's Service	2Q05 BellSouth	After initial installation, moves (inside or outside) involving an existing Subscriber will	05/01/05	(N)
Territory	Integrated Solutions	incur an additional nonrecurring charge of two thousand dollars (\$2,000). Moves must	to	
From Central	with Upgrade	be made pursuant to Section B2. of BellSouth's tariff.	08/31/05	(N)
Offices where	Waiver Promotion	After initial installation, voice additions/changes will incur a nonrecurring charge of		(N)
services are	(Cont'd)	one hundred dollars (\$100) per order.		
available	***************************************	After initial installation, data additions/changes will incur a nonrecurring charge of five		(N)
		hundred dollars (\$500) per order.		
		After initial installation, any additions or changes that require CPE change will incur a		(N)
		nonrecurring charge of one thousand dollars (\$1,000).		
		After initial installation, existing BellSouth Integrated Solutions Subscribers that		<u>(N)</u>
		change from the BIS-T1 bundle to the BIS-PRI bundle will incur a nonrecurring charge		
		of two thousand dollars (\$2,000). Changes from BIS-PRI to BIS-T1 are not permitted		
		under the BellSouth Integrated Solutions agreement.		
		After initial installation, voice features additions/changes will incur a nonrecurring		(N)
		charge of twenty dollars (\$20) per order.		
		During the promotional period, existing BIS Subscribers who have signed a twenty-		(N)
		four (24) month or thirty-six (36) month term agreement may receive a one-time waiver		
		of nonrecurring charges associated with installation of voice/data upgrades (within the		
		BIS solution) as noted below:		
		- Voice additions/changes per order - one hundred dollars (\$100) nonrecurring charge		( <u>N</u> )
		- Data additions/changes per order - five hundred dollars (\$500) nonrecurring charge		<u>(N)</u>
		- (the above-listed services are available for a one-time nonrecurring waiver of		(N)
		charges associated with channel upgrades. A two {2} channel minimum is required		
		for promotion eligibility)		
		This promotion is only available to Subscribers where BellSouth offers service and		(N)
		where facilities are available. Out of region Subscribers are not eligible for this		
		promotion.		20
		Subscribers can qualify for this promotion for each BIS circuit purchased.		(N)
		There is no minimum or maximum reward with this promotion.		(N)
		This promotion for new Subscribers excludes Subscribers currently under contract for		<u>(N)</u>
		BIS service unless their term agreement is within three (3) months of expiration.		
		Existing Subscribers with three (3) months or less remaining on their current term		
		agreement are eligible for Option 3 or Option 4.		(N)
		BellSouth reserves the right to modify this promotion at any time following any		TIT
		required Commission notice, if applicable. Notice of such changes to participants will be		
		included in standard promotion communications, including but not limited to letters,		
		emails, or faxes. BellSouth reserves the right to terminate this promotion at any time following any		(N)
		required Commission notice, if applicable.		72.27
		In the event the Subscriber terminates the term election agreement, the Subscriber must		(N)
		pay to BellSouth a charge for the number of months remaining on such agreed upon term.		AA
		This termination charge will appear on the Subscriber's final bill as a charge in the Other		
		Charges & Credit section. Payment of the termination charge does not release the		
		Subscriber from other previous amounts owed to BellSouth		