BellSouth Telecommunications, Inc.

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May 17, 2005

Beth Salak, Director Competitive Markets and Enforcement Attn: Tariff Section 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

Dear Ms. Salak:

Pursuant to Florida Statute 364.051, we are filing revisions to our General Subscriber Service Tariff. Attached for filing with the Commission is the following tariff page:

## General Subscriber Service Tariff

Section A2 - Second Revised Page 32.3

These revisions introduce the VoIP Trial Cash Back promotion. Attachment A contains an Executive Summary of the program.

Acknowledgment, date of receipt and authority number of this filing are requested.

Yours very truly,

Regulatory Vice President

Attachments

## **Promotion Description**

### **VolP Trial Cash Back**

# **Overview**

The VoIP Trial Cash Back promotion is scheduled to begin June 1, 2005 and end August 31, 2005. This promotion offers cash back opportunities to residence customers who subscribe to the following services under certain conditions:

- BellSouth<sup>®</sup> Complete Choice<sup>®</sup> plan or BellSouth<sup>®</sup> PreferredPack<sup>®</sup> plan
   BellSouth<sup>®</sup> FastAccess<sup>®</sup> (Ultra or Xtreme) service plans
- DIRECTV<sup>®</sup> service

### **Promotion Specifics**

Residence customers in the Jacksonville area newly or currently subscribing to the Complete Choice plan or the PreferredPack plan and newly subscribing during the promotion period to a FastAccess plan (Ultra or Xtreme) and DIRECTV service are eligible to receive \$100 Cash Back after redemption of a coupon. The same customers newly subscribing to DIRECTV service in addition to a FastAccess plan (Ultra or Xtreme) are eligible to receive an additional \$50 Cash Back.

## **Restrictions/Eligibility Requirements**

- 1. Customer must reside in the Jacksonville Market to be eligible for this market-specific cash back offer.
- 2. Offer available to targeted customers who receive notification of the offer and on demand to eligible customers in eligible market who did not receive notification of the offer.
- 3. Offer is available only to customers newly subscribing to FastAccess service (Ultra or Xtreme) or FastAccess service (Ultra or Xtreme) and DIRECTV service. Existing DIRECTV customers who switch to DIRECTV provided through BellSouth are not eligible for the additional \$50 Cash Back.
- 4. Customer must request service at the same address and in the same name, unless customer is planning an imminent move from one address in BellSouth territory to another address in BellSouth territory within 30 days of responding to the offer. In the case of an imminent move, the BellSouth rep can offer the customer the promotion and place the order at the new address.
- 5. The customer must have or subscribe to one of the following landline plans:
  - Complete Choice plan
  - Complete Choice Two-Line Plan package
  - Complete Choice Three-Line Plan package
  - Preferred Pack plan
- 6. The customer must place the order on or before 8/31/05.
- 7. Offer valid for only one (1) service line at the intended local service address.
- 8. The customer must place their order through a BellSouth business office or outbound telemarketing vendor or alternate channel.
- 9. The customer must fill out a coupon and mail the coupon to a specified address by a specified date. Customer must also include a copy of a recent bill from their Cable provider (not to be less recent than January of 2005) proving subscription to Cable TV or Cable Modem service in order to receive the cash back. The billing address for the Cable bill must match the billing address for the telephone service.
- 10. If the customer cancels or discontinues the qualifying service prior to fulfillment of their coupon, he/she will be ineligible for the cash back offer.
- 11. Offer may not be combined with cash back offers or gift card offers on the same services, as such offers may be concurrently available.
- 12. BellSouth reserves the right to discontinue or modify this promotion at any time without notice.

Second Revised Page 32.3 Cancels First Revised Page 32.3

**FLORIDA** ISSUED: May 17, 2005 EFFECTIVE: June 1, 2005

BY: Marshall M. Criser III, President -FL Miami, Florida

BELLSOUTH

# **A2. GENERAL REGULATIONS**

# A2.10 Special Promotions (Cont'd)

# A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

| Area of Promotion Service (DELETED)   | Charges Waived  | Period<br>Authority        | (D) |
|---|---|----------------------------|-----|
| The offer is available VoIP Trial Cash Bacin the following exchanges: Baldwin, Fernandina Beach, Green Cove Springs, Jacksonville, Jacksonville Beach, Keystone Heights, Maxville, Middleburg, Orange Park, Ponte Vedra Beach, St. Augustine, St. Johns | ck Residence customers newly or currently subscribing to the Complete Choice plan or the PreferredPack plan and newly subscribing during the promotion period to a FastAccess plan (Ultra or Xtreme) are eligible to receive \$100 Cash Back. The same customers newly subscribing to DIRECTV® service in addition to a FastAccess plan (Ultra or Xtreme) are eligible to receive an additional \$50 Cash Back.   | 06/01/05<br>to<br>08/31/05 | (N) |
|   | Restrictions and Eligibility Criteria   |                            | (N) |
|   | Customer must reside in one of the specified exchanges to be eligible for this market-specific cash back offer.   |                            | (N) |
|   | Offer available to targeted customers who receive notification of the offer and on demand to eligible customers in eligible exchanges who did not receive notification of the offer.  |                            | (N) |
|   | Offer is available only to customers newly subscribing to FastAccess service (Ultra or Xtreme) or FastAccess service (Ultra or Xtreme) and DIRECTV service. Existing DIRECTV customers who switch to DIRECTV provided through BellSouth are not eligible for the additional \$50 Cash Back.   |                            | (N) |
|   | Customer must request service at the same address and in the same name, unless customer is planning an imminent move from one address in BellSouth territory to another address in BellSouth territory within 30 days of responding to the offer. In the case of an imminent move, the BellSouth representative can offer the customer the promotion and place the order at the new address.                      |                            | (N) |
|   | The customer must have or subscribe to one of the following landline plans:  Complete Choice plan,  Complete Choice Two-Line Plan package,  Complete Choice Three-Line Plan package or  PreferredPack plan  |                            | (N) |
|   | The customer must place the order on or before 8/31/05.   |                            | (N) |
|   | Offer valid for only one (1) service line at the intended local service address.  |                            | (N) |
|   | The customer must place their order through a BellSouth business office or outbound telemarketing vendor or alternate channel.  |                            | (N) |
|   | The customer must fill out a coupon and mail the coupon to a specified address by a specified date. Customer must also include a copy of a recent bill from their Cable provider (not to be less recent than January of 2005) proving subscription to Cable Modem or Cable TV in order to receive the cash back. The billing address for the Cable bill must match the billing address for the telephone service. |                            | (N) |
|   | If the customer cancels or discontinues the qualifying service prior to fulfillment of their coupon, he/she will be ineligible for the cash back offer.   |                            | (N) |
|   | Offer may not be combined with cash back offers or gift card offers on the same services, as such offers may be concurrently available.   |                            | (N) |
|   | BellSouth reserves the right to discontinue or modify this promotion at any time without notice.  |                            | (N) |

All BellSouth marks contained herein and as set forth in the trademarks and service marks section of this Tariff are owned by BellSouth Intellectual Property Corporation.

® Registered trademark of DIRECTV, Inc.

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EFFECTIVE: August 20, 2004 June 1, 2005

Period

Authority

01/02/04

to

08/20/04

(CD)

ISSUED: August 5, 2004 May 17, 2005

BY: Joseph P, Lacher Marshall M. Criser III, President -FL Miami, Florida

# **A2. GENERAL REGULATIONS**

# A2.10 Special Promotions (Cont'd)

## A2.10.2 Descriptions (Cont'd)

**A.** The following promotions are on file with the Commission: (Cont'd)

Area of Promotion Service **Charges Waived** (DELETED)BellSout\$25 Gift Card A \$25 gift card will be given to eligible residential customers who return to BellSouth h's Service Territory and purchase BellSouth Complete Choice service or BellSouth PreferredPack plan and who have not been customers of BellSouth for ninety-one (91) or more days. - From Central Office -- Customer must where services are either not currently The customer must place their order through a BellSouth business office or outbound available have local service with BellSouth or not telemarketing vendor or alternate channels. have service with BellSouth on one or -- The customer must fill out a coupon and mail the coupon to a specified address by a more of their existing specified date in order to receive the gift card. lines, including the line on which the - Once the customer completes the above requirements they will receive the gift card. If service qualifying for the customer cancels or discontinues the qualifying service prior to fulfillment, he will be this promotion will be ineligible for the gift card. provisioned. BellSouth reserves the right to discontinue or modify this promotion at any time -- Customer must without customer notice. have local service or - Customer must have the eligible services on their new service order (N) in order to equivalent (wireless in lieu of wire-line) at receive the promotional offer. the same local service - Offer may be combined with cash back offers or other promotional offers on the same address on one or services, as such offers may be concurrently available from time to time, provided that more of their existing the Company reserves the right to prohibit the combination of this promotion with any lines from another other promotion, at the Company's sole discretion. provider. Customer must request service at the same address and in the same name, unless customer is planning an imminent move from one address in BellSouth territory to another address in BellSouth territory within 30 days of responding to the offer. In the case of an imminent move, the BellSouth rep can offer the customer the promotion and place the order at the new address.

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-- Customer must have not had local service with BellSouth at least ninety-one (91) days 100

### GENERAL SUBSCRIBER SERVICE TARIFF

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(N)

EFFECTIVE: August 20, 2004 June 1, 2005

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> prior to the new service connection date or must have never been a Bellsouth customer and currently have service with another provider.

The customer must switch their local service to BellSouth and purchase any one of the following: **BellSouth Complete** Choice plan or BellSouth PreferredPack plan.

-- The customer must place the order on or before 08/20/04. - Offer valid for only one (1) service line at the intended local service address

| The offer is available VoIP Trial Cash Ba | ck Residence customers newly or currently subscribing to the Complete Choice plan or the 06/01/05 | (N)          |
|---|---|--------------|
| in the following                          | PreferredPack plan and newly subscribing during the promotion period to a FastAccess to           |              |
| exchanges:                                | plan (Ultra or Xtreme) are eligible to receive \$100 Cash Back. The same customers 08/31/05       |              |
| Baldwin, Fernandina                       | newly subscribing to DIRECTV® service in addition to a FastAccess plan (Ultra or                  |              |
| Beach, Green Cove                         | Xtreme) are eligible to receive an additional \$50 Cash Back.                                     |              |
| Springs, Jacksonville,                    |   |              |
| Jacksonville Beach,                       | Restrictions and Eligibility Criteria   | (N)          |
| Keystone Heights,                         | Customer must reside in one of the specified exchanges to be eligible for this market-            | (N)          |
| Maxville,                                 | specific cash back offer.   |              |
| Middleburg, Orange                        | Offer available to targeted customers who receive notification of the offer and on                | (N)          |
| Park, Ponte Vedra                         | demand to eligible customers in eligible exchanges who did not receive notification of            |              |
| Beach, St. Augustine,                     | the offer.  |              |
| St. Johns                                 | Offer is available only to customers newly subscribing to FastAccess service (Ultra or            | (N)          |
|   | Xtreme) or FastAccess service (Ultra or Xtreme) and DIRECTV service. Existing                     | (11)         |
|   | DIRECTV customers who switch to DIRECTV provided through BellSouth are not                        |              |
|   | eligible for the additional \$50 Cash Back.   |              |
|   |   | (AT)         |
|   | Customer must request service at the same address and in the same name, unless                    | (N)          |
|   | customer is planning an imminent move from one address in BellSouth territory to                  |              |
|   | another address in BellSouth territory within 30 days of responding to the offer. In the          |              |
|   | case of an imminent move, the BellSouth representative can offer the customer the                 |              |
|   | promotion and place the order at the new address.   |              |
|   | The customer must have or subscribe to one of the following landline plans:                       | (N)          |
|   | Complete Choice plan,   |              |
|   | Complete Choice Two-Line Plan package,  |              |
|   | Complete Choice Three-Line Plan package or  | ^            |
|   | PreferredPack plan  |              |
|   | The customer must place the order on or before 8/31/05.   | ( <u>N</u> ) |
|   | Offer valid for only one (1) service line at the intended local service address.                  | (N)          |
|   | The customer must place their order through a BellSouth business office or outbound               | (N)          |
|   | telemarketing vendor or alternate channel.  | $\geq$       |

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BELLSOUTH TELECOMMUNICATIONS, INC. FLORIDA

### GENERAL SUBSCRIBER SERVICE TARIFF

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> -- The customer must fill out a coupon and mail the coupon to a specified address by a specified date. Customer must also include a copy of a recent bill from their Cable provider (not to be less recent than January of 2005) proving subscription to Cable Modem or Cable TV in order to receive the cash back. The billing address for the Cable bill must match the billing address for the telephone service.

(N) (N)

-- If the customer cancels or discontinues the qualifying service prior to fulfillment of their coupon, he/she will be ineligible for the cash back offer.

(N)

--Offer may not be combined with cash back offers or gift card offers on the same services, as such offers may be concurrently available.

--BellSouth reserves the right to discontinue or modify this promotion at any time without notice.