BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Complaint of IDS Long Distance, Inc. n/k/a IDS Telcom, LLC Against BellSouth Telecommunications, Inc., and Request for Emergency Relief.

Docket No. 010740-TP

Filed: September 5, 2001

REPLACEMENT

REBUTTAL TESTIMONY

OF

KEITH KRAMER

ON BEHALF OF

IDS TELCOM, LLC

DOCUMENT NUMBER-DATE

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FPSC-COMMISSION CLERK

1	Q.	PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.
2	A.	My name is Keith Kramer and my business address is 1525 N.W. 167th
3		Street, Suite 200, Miami, Florida 33169.
4	Q.	FOR WHOM ARE YOU EMPLOYED AND IN WHAT POSITION?
5	A.	I am a Senior Vice President at IDS Telcom, LLC ("IDS").
6	Q.	HAVE YOU TESTIFIED IN THESE PROCEEDINGS PREVIOUSLY?
7	A.	Yes, I provided direct testimony on July 23, 2001.
8	Q.	WHAT IS THE PURPOSE OF YOUR TESTIMONY?
9	A.	I will rebut the testimony of several BellSouth employees on issues including
10		BellSouth's anticompetitive actions in connection with its provisioning of
11		UNE-P services to IDS and its anticompetitive winback efforts. In addition,
12		several BellSouth witnesses have presented testimony that appears designed
13		to mislead this Commission, and my testimony will attempt to clarify these
14		issues and present this Commission with an accurate account of BellSouth's
15		actions.
16		BellSouth's Anticompetitive Behavior
17	I. A	nticompetitive Actions Regarding Provisioning of Network Combination or
18	UNE	-P.
19		A. BellSouth's Policy and Profit Incentive to Prevent or Delay
20	Conv	versions.
21	Q.	BELLSOUTH, THROUGH THE TESTIMONY OF JOHN A.
22		RUSCILLI, CLAIMS THAT IT HAS NO INCENTIVE TO KEEP
23		ALECS PROVIDING END USERS WITH LOCAL TELEPHONE

1		SERVICE ON A RESALE BASIS RATHER THAN A UNE-P OR
2		NETWORK COMBINATION PLATFORM. IS THERE SOMETHING
3		MR. RUSCILLI FAILED TO TELL THE COMMISSION
4		REGARDING THE DIFFERENCE BETWEEN RESALE AND UNE-P
5		OR NETWORK COMBINATION SALES BY ALECS?
6	A.	Of course, Mr. Ruscilli's statement completely ignores BellSouth's profit
7		motive and the fact that resale is much more profitable to BellSouth than is
8		UNE-P or Network Combinations. To claim that maintaining their high
9		profits is not an incentive for BellSouth is ridiculous.
0	Q.	HOW DO YOU KNOW THAT PROVIDING SERVICE ON A RESALE
11		BASIS IS MORE PROFITABLE TO BELLSOUTH THAN
12		PROVIDING SERVICE ON A NETWORK COMBINATION OR UNE-
13		P BASIS?
14	A.	I know that IDS pays BellSouth considerably less for the same services under
15		a network combination or UNE-P basis than it does on a resale basis. The
16		difference is so great that IDS's gross profit margin at the time it was
17		attempting to convert its entire customer base was approximately negative
18		10% for resale and approximately 34% for network combinations, and after
19		the 319 Remand Order in February 2000, the gross profit margin for UNE-P
20		was approximately 48% in the State of Florida and can be considerably more
21		in other regional BellSouth states. BellSouth has refused to provide IDS with
22		an accounting of its exact profit margins for resale verses network
23		combination or UNE-P. In a statement that exemplifies BellSouth's refusal to

1		present this Commission with honest and straightforward testimony,
2		BellSouth's Assistant Vice President of Sales, Petra Pryor, claims in her
3		deposition that she does not know the profit margins of BellSouth's resale
4		products or UNE products. See Pryor deposition at p. 12, attached as Exhibit
5		KK-13. Based on the charges to IDS alone, it is not difficult to figure out
6		that BellSouth makes substantially more money when ALECs are forced to
7		provide service to end users on a resale basis, rather than through network
8		combinations or UNE-P.
9	Q.	DO YOU KNOW WHETHER BELLSOUTH'S POLICY WAS TO
10		HELP ALECS PROCESS CONVERSION OF THEIR ACCOUNTS
11		FROM RETAIL OR RESALE TO NETWORK COMBINATIONS OR
12		UNE-P?
13	A.	According to the deposition testimony of Gloria Burr it was BellSouth's
14		corporate strategy not to help ALECs to convert their accounts from retail or
15		resale to UNE-P. See Burr deposition p. 99-100, attached as Exhibit KK-14.
16	Q.	BELLSOUTH ATTEMPTS TO REBUT YOUR TESTIMONY THAT
17		90% OF MULTI-LINE BUSINESS CUSTOMERS HAVE FEATURES
18		THAT CAUSE ORDERS TO DROP OUT OF BELLSOUTH'S
19		AUTOMATED SYSTEM AND INTO MANUAL HANDLING, BY
20		PROVIDING DATA FOR THE TIME PERIOD MAY-JULY 2001, IS
21		THIS THE APPROPRIATE TIME PERIOD FOR SUCH AN
22		ANALYSIS?

1	A:	Of course not. This is BellSouth's standard method of operation, they sit on a
2		problem while their competitors' reputations and business bases erode. Only
3		when faced with scrutiny by a Public Service Commission do they fix the
4		problem and then claim that there is nothing left to talk about. But the
5		damage is done and new problems are certain to replace the old ones.
6 7 8		B. Nonfunctional EDI - The Fraudulent Inducement to Enter the November 1999 Amendment to the Interconnection Agreement.
9	Q.	THE PANEL REBUTTAL TESTIMONY OF JOHN RUSCILLI,
10		ELIZABETH ROKHOLM AND SHELLEY WALLS SUGGESTS
11		THAT IDS WAS NOT FRAUDULENTLY INDUCED INTO
12		ENTERING THE NOVEMBER 1999 AMENDMENT TO THE
13		INTERCONNECTION AGREEMENT, BECAUSE IDS KNEW THAT
14		BELLSOUTH'S POSITION WAS THAT PROVIDING NETWORK
15		COMBINATION SERVICE FELL OUTSIDE OF THE FLORIDA
16		PSC'S JURISDICTION. DOES THIS TESTIMONY ADDRESS THE
17		FRAUD THAT INDUCED IDS TO SIGN THE NOVEMBER 1999
18		AMENDMENT?
19	A.	Not at all. The fraud was that BellSouth claimed it had two electronic
20		ordering systems, Electronic Data Interface system ("EDI") and TAG,
21		available to submit an ALEC's orders to BellSouth. At the time, and
22		unbeknownst to IDS, EDI was not fully functional and capable of converting
23		retail or resale customers to network combination service. EDI could only
24		support UNE orders and could not support network combination orders, thus
25		these services could not be set up or converted through EDI. See BellSouth

1		EDI information package describing limited application of EDI, attached as
2		Exhibit KK-15. BellSouth was well aware of this fact as Access One and
3		Access Integrated Networks had attempted to utilize EDI to convert network
4		combination orders between February and May 1999, and the EDI system
5		was a complete failure. In response, as discussed below, BellSouth agreed to
6		convert the resale base of these companies to network combination itself.
7	-	After BellSouth completed the conversion, Access One and Access
8		Integrated Networks abandoned the EDI system and began using TAG to
9		interface with BellSouth.
10	Q.	HOW DID IDS LEARN THAT EDI COULD NOT BE USED TO
11		CONVERT SERVICE TO NETWORK COMBINATION?
12	A.	IDS conducted a conversion test with two of its own employees, Freddy
13		O'Quendo and Fabio Gallopi. These employees had local service with
14		BellSouth and IDS attempted to convert them to a Network Combination
15		platform. Both individuals lost all service and were left with no dial tone.
16		Although Pattie Knight claims in her rebuttal testimony that she was unaware
17		of the problem, I assure you that I discussed the problem with her and she
18		initially claimed that the problem was caused by IDS employees who needed
19		additional training. Later Gary Smart conceded that the problem was caused
20		by BellSouth. See Gary Smart letter attached as Exhibit KK-16.
21	Q.	WERE OTHER ALECS USING EDI FOR NETWORK
22		COMBINATION CONVERSIONS DURING THE END OF 1999 AND
23		THE BEGINNING OF 2000?

1	A.	No. To the best of my knowledge, contrary to the deposition testimony of
2		Jimmy Patrick there were not other ALECs successfully using EDI for
3		network combination conversions in 1999. In fact, the two ALECs that he
4		claims were using EDI for network combination conversions in 1999 (AT&T
5		and ITC/Deltacom), did not even have Network Combinations Agreements
6		with BellSouth at that time. See ITC/Deltacom letter attached as Exhibit KK-
7		17.
8	Q.	HOW DO YOU RESPOND TO BELLSOUTH'S ATTEMPT TO
9		REBUT YOUR TESTIMONY THAT EDI WAS NOT SET UP FOR
10		PORT-LOOP CONVERSIONS OR NETWORK COMBINATIONS BY
11		CLAIMING ON PAGE 16 OF THE PANEL REBUTTAL TESTIMONY
12		OF WILSON, KNIGHT, RAND AND PATRICK, THAT "AT LEAST
13		THREE ALECS ARE CURRENTLY USING EDI TO CONVERT
14		LINES FROM RESALE TO UNE-P?"
15	A.	This testimony ignores the question of when EDI was set up for network
16		combinations, port-loop or UNE-P conversions. I testified on direct that "[i]t
17		was not IDS'[s] fault that the electronic mechanism was not designed at
18		that time to accept UNE port/loop conversion." At the time IDS was
19		attempting to convert its resale base in late 1999 and early 2000, EDI was not
20		set up to handle this function. Whether EDI can process port-loop
21		conversions almost two years later is irrelevant.

1	Q.	DID OTHER ALECS WITH NETWORK COMBINATION
2		AGREEMENTS WITH BELLSOUTH EXPERIENCE THE
3		PROBLEMS WITH EDI?
4	A.	Yes. To my knowledge, at that time there were only two other ALECs who
5		had Network Combinations Agreements to establish network combination
6		services (Access One and Access Integrated Networks). These carriers also
7		chose to utilize EDI to interface with BellSouth in early 1999. However due
8		to problems of an unknown nature, they also could not convert their lines to
9		network combinations. Although BellSouth ultimately agreed to convert the
10		lines itself, contrary to Ken Ainsworth's testimony, BellSouth did not offer to
11		convert the lines because Access One and Access Integrated Networks were
12		paying market based rates. Rather, it was because BellSouth failed to
13		provide an electronic interface that worked. Although IDS also had entered
14		into an agreement to pay market based rates at that time and was provided
15		with an interface that did not work, for unknown reasons BellSouth treated
16		IDS differently and did not offer to convert IDS's lines.
17	Q.	CAN YOU EXPLAIN THE FINANCIAL IMPACT THAT THE
18		INABILITY TO CONVERT CUSTOMERS FROM RETAIL OR
19		RESALE TO NETWORK COMBINATIONS AND UNE-P BETWEEN
20		NOVEMBER 1999 AND MAY 2000 HAD ON IDS?
21	A.	It was devastating. Based on the false belief that it could convert customers
22		to network combinations with BellSouth's EDI system, in December 1999
23		IDS began entering into agreements to provide local telephone service at a

1		discount of 20% off BellSouth's rates. While this would be profitable for IDS
2		if the customer were on a network combination basis, IDS would lose money
3		if it had to provide service to the customer on a resale basis. On a resale
4		basis, IDS was receiving a 16.9 discount on BellSouth's rates, but had agreed
5		to provide the service to its customers at an even lower price. While IDS's
6		gross profit margin was approximately negative 10% for these customers on a
7		resale basis, its gross profit margin at the time was approximately 35% once
8		it could get these customers on a network combination. As discussed in my
9		direct testimony, the cost of the delay to IDS was \$929,999, not including the
10		customers who left IDS due to the bulk ordering fiasco when BellSouth
11		disconnected the service of so many IDS customers.
12	Q.	ON PAGE 8 OF HER REBUTTAL TESTIMONY, MS. PRYOR IS
13		ASKED TO COMMENT "ON MR. KRAMER'S CONTENTION ON
14		PAGE 44 OF HIS DIRECT TESTIMONY THAT BELLSOUTH
15		AGREED TO PAY IDS \$929,999 PLUS \$1,400,000 TO SETTLE THE
16		BULK ORDERING INCIDENT," WOULD YOU COMMENT ON
17		THIS QUESTION AND HER RESPONSE.
18	A.	It is bad enough when witnesses such as Ms. Pryor provide misleading
19		testimony to this Commission, but in this case, the question itself misstates
20		my testimony. I did not claim that BellSouth "agreed to pay IDS \$929,999
21		plus \$1,400,000 to settle the Bulk Ordering Incident," I said that Ms. Pryor

Likewise, in her direct testimony, Ms. Pryor is asked "[d]id BellSouth ever offer IDS \$2.4 million to settle any of its claims, as alleged by Mr. Kramer?" Pryor direct testimony p. 6 line 15.

1		aided IDS's completion of a Billing Adjustment Request and told IDS to
2		deduct that sum from the current bill that IDS owed BellSouth. Because the
3		Interconnection Agreement with BellSouth required IDS to pay its bills in
4		full, while it was disputing an item, and Ms. Pryor permitted IDS to withhold
5		payment, I did believe that BellSouth had agreed to the disputed amount.
6		However, they later stated that they only would provide IDS with a credit of
7		\$546,000. See January 8, 2001, BellSouth letter from C. Morton to IDS
8		referring to BellSouth's agreement to provide IDS with a \$546,000 credit,
9		attached as Exhibit KK-18. For an unknown reason, in Mr. Morton's
10		testimony, he states that BellSouth's position is now that IDS is not even
11		entitled to the reduced credit.
12		C. EDI training
13	Q.	CAN YOU ADDRESS THE TRAINING THAT BELLSOUTH
14		PROVIDED TO IDS REPRESENTATIVES IN FEBRUARY OF 2000?
15	A.	As Pattie Knight claimed that the problems IDS experienced with EDI were
16		due to insufficient training, I arranged to have BellSouth provide additional
17		training in February 2000. The training was a complete bust, as the IDS
18		representatives complained that the training was simply a rehash of things
19		they knew and even the trainers could not get EDI to work properly.
20	Q.	IDS'S COMPLAINT AND YOUR DIRECT TESTIMONY ADDRESS
21		THE SITUATION IN WHICH MS. RAND TRAINED IDS
22		EMPLOYEES ON EDI AND IDS ASKED HER TO PROCESS AN
23		ORDER TO DEMONSTRATE HOW IT WORKED. CAN YOU

1		RESPOND TO MS. RAND'S TESTIMONY THAT "NEITHER MR.
2		KRAMER NOR ANYONE ELSE ASKED ME TO PROCESS AN
3		ORDER THROUGH EDI."
4	A.	It appears that Ms. Rand is playing games with her wording in an attempt to
5		mislead this Commission. First, I personally asked Ms. Rand to demonstrate
6		how an order should be processed through EDI and second, while she may
7		not have technically processed the order herself, she stood next to Brad
8		Hamilton's computer terminal and walked him through the process, step by
9		step. They couldn't get the order to go through. See the rebuttal testimony of
10		Brad Hamilton for a more detailed description of these events. Ms. Rand's
11		testimony, which doesn't even mention the failed test, is further evidence that
12		BellSouth is not attempting to present this Commission with the whole truth.
13	Q.	ON PAGE 11 AND 13 OF HER REBUTTAL TESTIMONY, MS. RAND
14		DENIES THAT SHE RECOMMENDED THAT IDS CONSIDER
15		USING TAG BECAUSE EDI WAS NOT FUNCTIONING PROPERLY
16		AND WAS NOT SUPPORTING NETWORK COMBINATIONS. DO
17		YOU RECALL YOUR CONVERSATION WITH MS. RAND?
18	A.	Yes, immediately after her demonstration of the EDI system had failed we
19		discussed the possibility of IDS using TAG. We discussed TAG as a
20		possible viable alternative to aid IDS's interface with BellSouth because of
21		the problems IDS was experiencing with EDI. IDS ordered TAG in February
22		2000 (rather than January 2000), after IDS had become painfully aware that it

1		had been fraudulently induced to enter an agreement with BellSouth based on
2		false claims that BellSouth had a fully functional EDI system available.
3		D. Beta Testing The Bulk Ordering System.
4	Q:	DO YOU KNOW WHETHER BELLSOUTH TESTED THE BULK
5		ORDERING FUNCTION PRIOR TO OFFERING IT TO IDS?
6	A:	Yes, although I did not know it at the time, it is my understanding that
7		BellSouth tested the bulk ordering function with Access Integrated Networks
8		in early April 2000. I understand that Access Integrated Networks tested the
9		bulk ordering system for approximately two weeks and that the test was a
10		complete failure. Because of the test's failure, Access Integrated Networks
11		ceased using the bulk ordering system on or about April 17, 2000. On that
12		same date, Ms. Pryor sent IDS a letter addressing a possible beta of the bulk
13		ordering system by IDS.
14	Q.	IN THE REBUTTAL PANEL TESTIMONY OF PETRA PRYOR AND
15		MICHAEL LEPKOWSKI, MS. PRYOR SUGGESTS THAT
16		BELLSOUTH AND IDS DID NOT DISCUSS IDS BETA TESTING
17		THE BULK ORDERING SYSTEM UNTIL AFTER THE BULK
18		ORDERING INCIDENT IN MAY 2000 AND CLAIMS THAT HER
19		APRIL 17, 2000 LETTER WAS MISDATED. SHE GOES ON TO
20		STATE THAT "[A]T NO TIME DID BELLSOUTH AGREE TO BETA
21		TEST THE BULK ORDERING FEATURE WITH IDS PRIOR TO
22		THE BULK ORDERING INCIDENT." HOW DO YOU RESPOND?

1	A.	It is clear that Ms. Pryor's letter was correctly dated April 17, 2000 as IDS
2		received a follow-up e-mail from Mr. Lepkowski on April 27, 2000
3		addressing issues pertaining to the proposed beta testing. See Lepkowski
4		April 27, 2000 e-mail attached as Exhibit KK-19. Likewise, on the same
5		page of the rebuttal testimony, Mr. Lepkowski admits that "[p]rior to the
6		Bulk Ordering Incident, I received an e-mail from BellSouth employee Terry
7		Hudson asking me if I thought IDS would be interested in participating in a
8		beta test of the bulk ordering feature." See Hudson e-mail attached as Exhibit
9		KK-20. While Ms. Pryor is correct that BellSouth did not reach an
10		agreement with IDS regarding beta testing the bulk ordering system prior to
11		what BellSouth refers to as the Bulk Ordering Incident, Mr. Lepkowski's own
12		testimony, as well as the documented letter from Ms. Pryor and follow-up e-
13		mail, all confirm the fact that IDS and BellSouth discussed the possibility of
14		IDS beta testing the bulk ordering system prior to the Bulk Ordering Incident.
15		Indeed, when BellSouth announced that its bulk ordering system was
16		available to all ALECs, IDS believed that BellSouth had successfully beta
17		tested the system with another ALEC. Only later, and at great expense, did
18		IDS learn that the system had not been successfully beta tested.
19	Q:	DID BELLSOUTH TELL IDS ABOUT THE PROBLEMS
20		EXPERIENCED BY ACCESS INTEGRATED REGARDING ACCESS
21		INTEGRATED'S BULK ORDERING TEST?
22	A:	No. Although it appears that BellSouth knew that the bulk ordering system
23		failed testing with Access Integrated Networks, BellSouth did not advise

1		IDS. Instead, BellSouth touted the system as fully functional at the
2		BellSouth ALEC forum. In fact, I only learned of the failed Access
3		Integrated Networks bulk ordering test during the course of discovery in this
4		action.
5	Q:	DO YOU KNOW WHETHER THE BULK ORDERING SYSTEM IS
6		NOW FULLY FUNCTIONAL?
7	A:	It is my understanding that the bulk ordering system is now fully functional.
8		In fact, I reviewed the deposition transcript of Gloria Burr, an employee at
9		BellSouth in charge of the bulk ordering beta test, and she concluded that
10		"[e]ventually the [beta test results at IDS] were satisfactory." See Burr
11		deposition at p. 54. Notwithstanding the satisfactory test results and the
12		tremendous benefits of the bulk ordering product, BellSouth decided not to
13		release the bulk ordering system, as part of a "corporate strategy." See Burr
14		deposition at pp. 99-100, Exhibit KK-14.
15		E. The Premature Bulk Ordering Roll-Out and the Resulting Fiasco
16	Q.	HOW DID IDS REACT TO BELLSOUTH'S ANNOUNCEMENT AT
17		THE ALEC INFORUM ON MAY 2-3, 2000, THAT ITS BULK
18		ORDERING SYSTEM WAS AVAILABLE TO ALECs THROUGH
19		THE LENS SYSTEM?
20	A.	IDS's Brad Hamilton asked whether BellSouth was sure its bulk ordering
21		system worked and when they confirmed that the system was completely
22		functional, I instructed Mr. Hamilton to sign up for the service immediately.

1	Q.	DID YOU BELIEVE THAT THE BULK ORDERING SYSTEM HAD
2		BEEN BETA TESTED WITHOUT IDS?
3	A.	Certainly, I knew that BellSouth could not release a product without adequate
4		testing and assumed they had successfully conducted the beta testing without
5		IDS. Unfortunately, it was not until later that IDS learned no such testing
6		had taken place. BellSouth now claims that the release of the untested
7		product was just a mistake and that the sales representatives involved did not
8		realize the product had not been successfully beta tested. In fact, just two
9		weeks before the BellSouth sales group announced that bulk order
10		conversions were available, the sales group had set up the beta test with
11		Access Integrated Networks that had completely failed. As described in the
12		testimony of IDS employees Mr. Gulas and Ms. Wellman, BellSouth does
13		not release products without approval from several different departments. All
14		of this strongly suggests that BellSouth chose to release its untested bulk
15		ordering system on an unsuspecting group of ALECs.
16	Q.	DO YOU AGREE WITH MR. LEPKOWSKI'S TESTIMONY ON
17		PAGE 6 LINE 25 OF THE PANEL REBUTTAL TESTIMONY OF
18		PRYOR AND LEPKOWSKI, THAT IDS'S TWENTY FIVE (25) BULK
19		ORDERING TEST ORDERS "WOULD NOT TAKE THE PLACE OF
20		A BETA TEST BECAUSE IT CERTAINLY DID NOT ADDRESS ALL
21		THE POSSIBILITIES THAT A BETA TEST WOULD ADDRESS?"
22	A.	I agree that the test was not intended to take the place of a beta test. At the
23		time of the test, however, IDS had been told that the product had been

1		successfully beta tested, yet still wanted to proceed with a test group before
2		submitting its entire customer base for conversion. IDS began with a
3		conversion of a group of 84 (not 25) customers. BellSouth incorrectly
4		"confirmed" that the conversions had gone through successfully. Based on
5		BellSouth's confirmation that the test orders had successfully gone through,
6		IDS began converting its entire customer base on Monday May 8, 2000. The
7		resulting fiasco was previously addressed in my direct testimony and has not
8		been rebutted by BellSouth. Had IDS known that BellSouth had not properly
9		beta tested the product before unleashing it on an unsuspecting public, it
10		would not have attempted such a large scale conversion.
11	Q.	CAN YOU COMMENT ON KEN AINSWORTH'S TESTIMONY
12		THAT ONLY FOUR IDS CUSTOMERS LOST DIAL TONE DURING
13		THE FAILED ATTEMPT TO CONVERT IDS'S ENTIRE CUSTOMER
14		BASE FROM RESALE TO UNE-P IN EARLY MAY, 2000?
15	A.	Again this testimony is quite misleading. Of the initial 1,200 conversion
16		orders, over 400 customers were left in an out of service condition. This
17		means that a customer's service is not working correctly. For example, the
18		bulk ordering disaster left most of IDS's business customers without their
19		hunting feature. This feature is critical to many businesses, as it permits calls
20		to a main business number to "roll over" to other lines in the company.
21		Without this service, a single call to a business can tie up its entire phone
22		service. Although the bulk ordering problems were caused by BellSouth, as I
23		reported to Petra Pryor at the time, these problems led directly to

1		approximately 750 IDS customer lines switching back to BellSouth. My
2		direct testimony incorrectly cited a number of 1,400 customer lines who
3		returned to BellSouth due to bulk ordering problems, however, the correct
4		number is 750, as IDS originally reported to BellSouth.
5		F. Local Service Freeze.
6	Q.	BELLSOUTH PRESENTED THREE WITNESSES, INCLUDING
7		JANET MILLER-FIELDS, MR. LEPKOWSKI AND MS. PRYOR, TO
8		TESTIFY REGARDING THE USE OF A TOOL CALLED A LOCAL
9		SERVICE FREEZE, CAN YOU EXPLAIN HOW BELLSOUTH
10		UTILIZED LOCAL SERVICE FREEZES IN AN
11		ANTICOMPETITIVE FASHION?
12	A.	IDS put a Local Service Freeze on IDS customer accounts to ensure that
13		these accounts were not switched to a new carrier without authorization.
14		However, BellSouth used the Local Service Freeze as an anticompetitive tool
15		in two ways: First, BellSouth utilized the Local Service Freeze to impair
16		IDS's ability to convert its own customers from resale to UNE-P, despite the
17		fact this did not involve a carrier change. Second, even though BellSouth
18		permitted IDS to add the Local Service Freeze code to its own customer
19		accounts, for an unknown reason, BellSouth initially refused to permit IDS
20		itself to remove the Local Service Freeze on its customer's accounts.
21	Q:	DO YOU HAVE ANY DOCUMENTS TO SUPPORT YOUR
22		PROPOSITION THAT BELLSOUTH INTENTIONALLY USED THE
23		LOCAL SERVICE FREEZE IN AN ANTICOMPETITIVE MANNER?

1	A:	Yes. I have an internal BellSouth e-mail from Pat Rand addressed to Landra
2		Martin. This e-mail discusses the problems that Local Service Freeze created
3		for IDS when IDS attempted to move its resale customers to UNE-P. Mr.
4		Rand states that "[t]here appears to be some LESOG programming edits that
5		are inhibiting this CLEC [IDS] from processing resale to UNE-P conversion
6		orders on accounts the CLEC has frozen. Guess we showed them how we
7		could really freeze the account. HA!" See E-mail of Pat Rand, attached as
8		Exhibit KK-21. This e-mail is a real-life example of the attitude IDS
9		encounters by the BellSouth employees who are supposed to help IDS, and
10		provides much more insight than the carefully tailored testimony BellSouth
11		now offers to explain this issue.
12		G. Problems with ADSL
13	Q.	BELLSOUTH CLAIMS THAT IT IS NOT REQUIRED TO PROVIDE
14		ADSL SERVICE TO CUSTOMERS WHO RECEIVE UNE-P
15		SERVICE THROUGH IDS. DID BELLSOUTH IN FACT EVER
16		
		PROVIDE SUCH SERVICE?
17	A.	PROVIDE SUCH SERVICE? Although BellSouth now claims that it did not have to, BellSouth converted
17 18	A.	
	A.	Although BellSouth now claims that it did not have to, BellSouth converted
18	A.	Although BellSouth now claims that it did not have to, BellSouth converted customers with BellSouth's ADSL service to IDS on a UNE-P basis.
18 19	A.	Although BellSouth now claims that it did not have to, BellSouth converted customers with BellSouth's ADSL service to IDS on a UNE-P basis. BellSouth then began disconnecting the customer's DSL service without

1		the FCC dated 4/30/01 and other customer e-mails addressing this issue
2		attached as Composite Exhibit KK-22.
3	Q.	WHAT ARE IDS'S COMPLAINTS REGARDING HOW BELLSOUTH
4		HANDLED IDS'S CUSTOMERS WHO HAVE ADSL?
5	A.	IDS's first complaint is that BellSouth had no authority to disconnect the DSI
6		service that was being provided to IDS customers who had been converted to
7		UNE-P service. These were IDS customers, not BellSouth customers.
8		Second, in no event does the FCC or the Florida Public Service Commission
9		permit BellSouth to turn off an IDS customer's DSL service and then refuse
10		to restore service until the customer returns all of their local phone service
11		back to BellSouth.
12		BellSouth claimed that IDS could remedy the problem by simply
13		switching the customers' ADSL back to resale while leaving their other local
14		phone service on a UNE-P basis. IDS complied by requesting that ADSL
15		service be switched back to resale. Instead, BellSouth apparently changed its
16		mind and without warning left the customers without any DSL service.
17		BellSouth again used this problem to its own benefit by telling IDS
18		customers that they could have their DSL service restored only by returning
19		to BellSouth. See letter from Maury Enterprises to the FCC dated 4/30/01
20		attached as part of Exhibit KK-22.
21		H. MemoryCall Service
22	Q.	BELLSOUTH DISCUSSES WORK THAT IT DID TO PREVENT
23		MEMORYCALL MAILBOXES FROM BEING DISCONNECTED

1		WHEN BEING CONVERTED FROM RETAIL OR RESALE TO UNE-
2		P. DO YOU HAVE ANY COMMENTS REGARDING THE WORK
3		BELLSOUTH DID TO PREVENT THIS PROBLEM?
4	A.	IDS first identified this problem and notified BellSouth in approximately
5		June of 1999. According to an e-mail from Freddy O'Quendo in June 2000,
6		BellSouth had created a fix in the summer of 1999 during the conversion of
7		Access One and Access Integrated Networks. As presented in witness Harris'
8		testimony, the fix was incorporated in the downstream system but the fix was
9		not installed to the ALECs' ordering system until March 2001, thus providing
10		BellSouth with a tool to disrupt the service IDS provides for over a year.
11		I. Failure to Promptly Provide ALECs With Updated Information
12	Q.	ON PAGE 9 OF HIS PANEL REBUTTAL TESTIMONY, MR.
13		LEPKOWSKI TESTIFIED REGARDING A DISCUSSION THE TWO
14		OF YOU HAD REGARDING INFORMATION PROVIDED TO
15		ALECS THROUGH THE LENS SYSTEM AND THROUGH THE
16		CSOTS SYSTEM. CAN YOU EXPLAIN WHY THIS DISCUSSION
17		UPSET YOU?
18	A.	Sure, I was upset because BellSouth told ALECs to use their LENS system
19		for CSR updates of conversion completions and they did not disclose that
20		CSOTS had more accurate and updated information regarding conversion.
21		Long delays in BellSouth updating its LENS system led to IDS not knowing
22		when conversions were complete and thus to not being able to bill its
23		customers. All the while, unbeknownst to IDS, it could have been receiving

1		updated conversion information from the CSOTS system. BellSouth never
2		provided an explanation of why it did not provide IDS with this information.
3	Q.	BELLSOUTH WITNESS, MR. WILSON, ADDRESSES THE
4		ALLEGATION THAT BELLSOUTH WAS NOT UPDATING LENS IN
5		A TIMELY FASHION. MR. WILSON SUGGESTS THAT YOU
6		(KEITH KRAMER) WERE DESCRIBING DELAYS IN UPDATING
7		BELLSOUTH'S CUSTOMER SERVICE RECORDS ("CSR")
8		RATHER THAN LENS AND CLAIMS (IN BOTH HIS DIRECT AND
9		HIS REBUTTAL TESTIMONY) THAT IN MOST CASES CSR IS
10		UPDATED WITHIN 24-48 HOURS OF AN ORDER BEING
11		CORRECTLY POSTED TO THE CUSTOMER RECORD
12		INFORMATION SYSTEM ("CRIS"). DO YOU AGREE WITH THIS
13		TESTIMONY?
14	A.	No. This testimony completely ignores the fact that in November and
15		December of 2000, BellSouth was not updating CRIS in a timely fashion.
16		The delays led to IDS not being aware for weeks that conversions were
17		completed and therefore, IDS could not bill its customers. At the time I
18		spoke with Mr. Lepkowski of BellSouth, who led me to believe the problem
19		was that BellSouth was not completing the conversions in a timely manner
20		and that BellSouth would "back-date" the effective billing date to the date
21		that the conversion should have been completed. Mr. Lepkowski suggested
22		that BellSouth was back dating the EBD as a favor to IDS and that IDS

1		should start billing from the EBD, even if the conversion had not actually
2		been completed.
3	Q.	HOW DID YOU REACT TO MR. LEPKOWSKI'S SUGGESTION
4		THAT IDS SHOULD BILL ITS CUSTOMERS BEGINNING ON THE
5		EBD, EVEN IF THEIR SERVICE HAD NOT BEEN CONVERTED BY
6		THAT DATE?
7	A.	I told him that his proposal was completely unacceptable. Mr. Lepkowski
8		was suggesting that IDS bill end users for services they were still receiving
9		from BellSouth and he acknowledged that BellSouth would be sending a bill
10		for the same services. He was suggesting a solution that was unfair,
1		dishonest, and certain to cause even more problems with IDS customers.
12	Q.	DID YOU LATER LEARN THAT BELLSOUTH WAS NOT BACK
13		DATING THE CONVERSION TO THE EFFECTIVE BILLING
14		DATE?
15	A.	Yes. According to Mr. Wilson's testimony, the real problem was that the
16		conversions were being completed, but there was a substantial delay in
17		updating the CRIS system to let ALECs such as IDS know. Due to
18		BellSouth's failure to update CRIS in a timely fashion, it appeared that
19		BellSouth was only processing approximately 50% of IDS's orders during
20		this time period. Ultimately, the end result of the delay versus back dating
21		conversion dates was the same, as IDS was unable to begin billing its
22		customers because it did not know that their conversion had been completed.

1	Q.	CAN YOU REPLY TO MS. PRYOR'S CLAIM ON PAGE 7 LINE 7 OF
2		HER REBUTTAL TESTIMONY THAT THE QUANTITY OF
3		ORDERS PROCESSED BY IDS HAS NEVER COME CLOSE TO
4		1,000 ORDERS PER DAY?
5	A.	Yes, although IDS at times sold over 1,000 lines per day. It only processed
6		as many as 968 lines in a single day. Although IDS was processing a large
7		volume of lines during November and December 2000, due to BellSouth's
8		delays with CRIS updates, it appeared that a much lower volume was being
9		processed.
10	II.	Anticompetitive Winback Activities.
11		A. BellSouth's Use of Service Disruptions for Winback.
12	Q.	MR. RUSCILLI'S TESTIMONY DISCUSSES BELLSOUTH'S
13		ALLEGED POLICY NOT TO USE SERVICE DISRUPTIONS AS AN
14		OPPORTUNITY FOR WINBACK. IN YOUR EXPERIENCE, IF THIS
15		POLICY EXISTS, IS IT FOLLOWED BY BELLSOUTH
16		REPRESENTATIVES?
17	A.	No. It is evident from the exhibits attached to IDS's Complaint that
18		customers who experience service disruptions during conversion from
19		BellSouth to IDS regularly contact BellSouth and are told that IDS ordered
20		the disconnection of their service. They are not told that BellSouth is
21		supposed to process the disconnection and new service orders
22		simultaneously. IDS has documented and attached to its Complaint instances
23		in which the customer is told that their service was disconnected at the

1		request of IDS and that the only way to have their service restored promptly
2		is to return their service to BellSouth. There is no excuse of this type of
3		winback behavior.
4	Q.	WILL YOU COMMENT ON MR. RUSCILLI'S COMMENT THAT
5		WINBACK DURING A CUSTOMER CALL DUE TO A SERVICE
6		OUTAGE IS PERMISSIBLE IF THE CUSTOMER RAISES THE
7		TOPIC?
8	A.	These winback discussions are wholly inappropriate. First, the customer is
9		an IDS customer and BellSouth should simply direct them to contact IDS
0		without further comment. Second, IDS has no way to monitor these
1		conversations to determine who initiates winback discussions and should not
.2		have to rely on BellSouth representatives, who are compensated based, at
13		least in part, on sales volume and who have repeatedly used improper tactics
4		to mislead IDS's customers.
5	Q.	MR. RUSCILLI'S STATEMENT AT PAGE 28 OF HIS TESTIMONY
6		INDICATES WINBACK LETTERS ARE NOT SENT TO A
17		CUSTOMER UNTIL AFTER THEIR SERVICE IS DISCONNECTED.
8		DOES THIS ADDRESS THE MISUSE OF BELLSOUTH'S ROLE AS
9		THE WHOLESALE PROVIDER OF SERVICE TO IDS?
20	A.	This does not address the common situation in which the disconnect is
21		completed, but the new service portion of the order is not completed. In
22		these cases, not only is the IDS customer left without service, but they are
23		being solicited to return to BellSouth "who can restore their service."

1	Q.	DO YOU AGREE WITH BELLSOUTH'S ASSERTION THAT ITS
2		WHOLESALE DIVISION DOES NOT INFORM ITS RETAIL
3		DIVISION OF CONVERSION ORDERS BEFORE THE ORDER IS
4		COMPLETED?
5	A.	No. If that were true, how can one explain that in November and December
6		2000, 297 IDS customers were won back by BellSouth prior to completion of
7	-	their conversion to IDS?
8		B. Unauthorized Switch Back to BellSouth.
9	Q.	BELLSOUTH, IN THE REBUTTAL TESTIMONY OF MS.
10		ROKHOLM, STATES THAT IT OBTAINS LOAs (LETTERS OF
11		AUTHORIZATION) AND TPVs (THIRD PARTY VERIFICATION)
12		FOR ALL CUSTOMERS THEY "WIN BACK" TO BELLSOUTH.
13		MR. KRAMER, DO YOU BELIEVE THIS TO BE A FAIR AND
14		ACCURATE STATEMENT?
15	A.	No. Ms. Rokholm's testimony is incomplete and attempts to mislead the
16		Commission. In January 2001, IDS randomly called a number of customers
17		who had left IDS to return to BellSouth between December 2000 and January
18		2001, to see whether they had agreed to do so by signing a Letter of
19		Authorization or agreeing to be recorded for a Third Party Verification.
20		None of the customers told us they had signed a Letter of Authorization or
21		had agreed to be recorded for a Third Party Verification. Based in part on
22		this investigation, IDS wrote to Risk Moses of the Florida Public Service
23	,	Commission and supplied him with a list of approximately 633 former IDS

1		customers for further investigation. See letter with attachments, attached as
2		Exhibit KK-23.
3		C. BellSouth's Use of CPNI.
4	Q.	IN ADDRESSING BELLSOUTH'S USE OF CPNI IN WINBACK
5		CAMPAIGNS, JOHN RUSCILLI, ON PAGE 17-18 OF HIS DIRECT
6		TESTIMONY, STATES THAT WINBACK CAMPAIGNS ARE A
7		"NATURAL OUTGROWTH OF THE MARKET DEVELOPMENT
8		CONTEMPLATED BY THE ACT AND SUPPORTED BY BOTH THIS
9		COMMISSION'S AND THE FCC'S RULES REQUIREMENTS."
10		COULD YOU ADDRESS MR. RUSCILLI'S COMMENTS, PAYING
11		PARTICULAR ATTENTION TO THE FCC'S VIEW ON THE USE OF
12		CPNI IN WINBACK MARKETING EFFORTS?
13	A.	Mr. Ruscilli's testimony regarding the competitive benefits of winback
14		campaigns, and in particular, the use of CPNI in those campaigns is
15		misleading. Although the FCC in its September 3, 1999 Order on
16		Reconsideration and Petitions for Forbearance, CC Docket No. 96-149
17		(Order 99-223)("Order on Forbearance") did loosen the restrictions on a
18		carrier's use of CPNI in winback promotions, the Order on Forbearance falls
19		well short of providing carriers with authority for unbridled use of CPNI in
20		winback efforts.
21	Q.	WHAT DOES THE FCC STATE REGARDING THE USE OF CPNI IN
22		WINBACKCAMPAIGNS?

In its Order on Forbearance, the FCC relaxed its previous restrictions to allow carriers to use CPNI to regain customers who have already switched to another carrier. Those winback efforts, however, are limited to the marketing of the service or services to which the customer previously subscribed.

Significantly, the FCC also ruled that carriers could not use CPNI gained through the provision of carrier-to-carrier service, *i.e.*, notice of the customer's imminent cancellation of service, to undertake "retention" campaigns as to these "soon-to-be former customers." The FCC noted that such restrictions were necessary to promote competition and protect customer privacy:

A.

We conclude that competition is harmed if any carrier uses carrier-to-carrier information, such as switch or PIC orders, to trigger retention marketing campaigns, and consequently prohibit such actions accordingly. Congress expressly protected carrier information in section 222(a) by creating a duty to protect the confidentiality of proprietary information and contains an outright prohibition against the use of such information for a carrier's own marketing efforts. As stated in the CPNI Order, Congress' goals of promoting competition and preserving customer privacy are furthered by protecting competitively-sensitive information of other carriers, including resellers and information service providers, from

1		network providers that gain access to such information
2		through their provision of wholesale services.(¶77)
3		
4		Thus, a carrier can only attempt to "retain" customers if it learned of
5		the information about a customer switch through independent retail means.
6		Any such "retention" campaign would also be limited to the marketing of
7		services to which the customer previously subscribed.
8		At the Change of Control forum, all ALECs, except Birch Telecom,
9		agreed not to use CPNI in an effort to win back customers. BellSouth's use
10		of such information gives it an unfair competitive advantage over all other
11		ALECs. As the Wall Street Journal put it, it is like BellSouth is playing
12		poker using their deck and they know the hand that every one else is playing
13		with. See WSJ article dated August 31, 2001 attached as Exhibit KK-24.
14		D. Winback Before IDS Knows That Conversion is Complete.
15	Q.	BELLSOUTH CLAIMS THAT IN ORDER FOR CUSTOMERS TO
16		RETURN TO BELLSOUTH BEFORE THEIR CONVERSION TO IDS
17		WAS COMPLETE, IDS MUST CANCEL THE PENDING ORDER.
18		HOW CAN BELLSOUTH WINBACKCUSTOMERS BEFORE IDS
19		EVEN KNOWS THAT CONVERSION WAS COMPLETE?
20	A	If BellSouth waits until the conversion is complete, but prior to LENS
21		updating the CSR (which takes 24-48 hours according to Mr. Clements's
22		testimony), and contacts the end user customer, BellSouth can win back the
23		customer before IDS even is notified that the conversion was completed

1		E. Truck Roll.
2	Q.	CAN YOU EXPLAIN THE PRACTICE KNOWN AS A TRUCK ROLL
3		AND WHEN SUCH AN ACTION WOULD BE IMPROPER?
4	A.	Truck Roll is the action of BellSouth sending a service technician to a
5		customer's premises. This should not happen for an as/is conversion of a
6		customer from BellSouth retail to IDS. Unfortunately, BellSouth has
7		repeatedly sent technicians to the customer's business and the technicians tell
8		the customer that they are there to disconnect the customer's service because
9		they are switching to IDS. The customer is confused, states that he/she does
10		not want their service disconnected and BellSouth "Wins Back" the customer.
11		F. Defamatory Comments Regarding IDS
12	Q.	HOW DO YOU RESPOND TO BELLSOUTH'S CLAIM THAT IT
13		REACTED PROMPTLY TO ADDRESS THE FACT THAT ITS
14		TELEMARKETERS WERE MAKING FALSE AND DEFAMATORY
15		STATEMENTS REGARDING IDS?
16	A.	Mr. Ruscilli suggests that BellSouth "took immediate action" to investigate
17		the allegations and ultimately fired one telemarketing agency. Mr. Ruscilli
18		fails to mention that IDS first brought this issue to BellSouth's attention by
19		notifying Ms. Pryor of the problem in April 2001. However, it was not until
20		July 2001 (after IDS filed its Complaint with this Commission) that
21		BellSouth fired its telemarketing firm. BellSouth's claimed corrective
22		actions are not, and cannot be, by the very nature of BellSouth's role,

1		effective enough to protect companies such as IDS from past and future
2		abusive conduct by BellSouth.
3		G. Misleading and Anticompetitive Advertising
4	Q:	MR. RUSCILLI CONTENDS IN HIS DIRECT TESTIMONY (AT
5		PAGE 12, LINES 23-24) THAT "BELLSOUTH HAS NOT, AND IS
6		NOT, ENGAGING IN ANTICOMPETITIVE ACTS AGAINST IDS
7		." HOW DO YOU RESPOND TO THIS CONTENTION?
8	A:	Nothing could be further from accurate. In fact, BellSouth's anticompetitive
9		tactics do not stop at the disparity in its provisioning of OSS and winback
10		programs. BellSouth publicly has portrayed ALECs and their services as
11		unreliable, and has intentionally mislead consumers by implying that
12		telephone service disruptions are more prevalent among ALECs. BellSouth
13		has done this through advertisements and otherwise.
14	Q:	CAN YOU GIVE ME AN EXAMPLE OF A SPECIFIC
15		ANTICOMPETITIVE AND MISLEADING ADVERTISEMENT
16		PLACED BY BELLSOUTH?
17	A:	Certainly. In a recent BellSouth advertisement directed toward small
18		businesses IDS's primary target consumer BellSouth claims that
19		comparing telecommunication service between an ALEC, such as IDS, and
20		BellSouth is like comparing apples to oranges. The advertisement explicitly
21		states that "Finding cheap communications services for your small business is
22		easy. Finding dependable service isn't. You can get the quality and
23		reliability you've come to expect from BellSouth, now at substantial savings.

1		[Y]ou can't compare apples to oranges!" The sole inference to be drawn
2		from this ad is that problems associated with telephone service will more
3		likely result if the consumer chooses an ALEC as its telecommunications
4		provider. What is not apparent to the consumer from this ad, however, is that
5		the service disruptions alluded to by BellSouth are generally caused by
6		BellSouth - not the ALEC. Of course, BellSouth fails to clarify this in its ad.
7		Now, notwithstanding the fact that BellSouth recently ran this ad in Florida
8		and has run similar ads in other states, Mr. Ruscilli contends that BellSouth
9		has not, and is not, engaged in any anticompetitive activities. See BellSouth
10		Advertisement, entitled "There are lots of ways a small business can save"
11		attached as Exhibit KK-25.
12	Q:	DO YOU HAVE ANY ADDITIONAL EXAMPLES OF BELLSOUTH'S
13		ANTICOMPETITIVE MARKETING CAMPAIGN AGAINST ALECS?
14	A:	Yes. A second specific example of BellSouth's misleading propaganda
15		against ALEC telecommunication service specifically comes to mind. In this
16		ad, BellSouth uses a bridge spanning across a waterway with a gap in its
17		middle to imply, again, that if a small business uses an ALEC as its
18		telecommunication provider, service disruptions are likely to result.
19		BellSouth goes on to state that "[i]t seems like everyone promises to save
20		you money on phone service these days. But if the service doesn't keep you
21		connected, it doesn't really matter if its cheap." Just as with the "apples to
22		oranges" ad, this ad leaves the consumer with the impression that service
23		disconnections are likely to be caused by switching from BellSouth to an

1		ALEC, when if BellSouth complies with its obligations, this should not
2		happen at all. BellSouth is employing the ultimate form of deception: taking
3		service disruptions it has caused, and leading consumers to believe an
4		innocent ALEC is the responsible party. This type of anticompetitive and
5		misleading marketing campaign should not be tolerated. See BellSouth
6		Advertisement, entitled "With other savings offers, there may be something
7		missing – like reliable service" attached as Exhibit KK-26.
8		H. Winback By Providing Discounts Greater Than Avoided Costs
9 10	Q.	HOW CAN BELLSOUTH AFFORD TO GIVE BUSINESS
11		CUSTOMERS DISCOUNTS GREATER THAN ITS AVOIDED
12		COSTS?
13	A.	BellSouth claims that the discount provided to ALECs on resale is "avoided
14		costs." Yet in Florida, the "avoided cost" discount provided to ALECs on
15		business accounts is only 16.81%, while BellSouth is offering up to 20%
16		discount off their retail business rates to winback business customers lost to
17		ALECs such as IDS. BellSouth therefore provides services to these
18		customers with discounts below their avoided cost discount. BellSouth can
19		afford to do this long enough to drive ALECs out of business.
20	Q.	ON PAGE 11 OF THIS PANEL REBUTTAL TESTIMONY, MR.
21		LEPKOWSKI CLAIMS THAT YOU REPORTED TO THE
22		COMMISSION AND TO HIM THAT 1,200 OF IDS'S CUSTOMERS
23		HAD LOST SERVICE WHILE A HURRICANE WAS
24		THREATENING FLORIDA. IS HIS TESTIMONY ACCURATE?

i	A.	No, I told the Commission and Mr. Lepkowski that I was concerned because
2		IDS had an estimated 25 customers without service during the hurricane
3		threat. I later learned that it may have actually been 12 customers who were
4		without emergency services in the face of the threatened hurricane. In either
5		case, I was sincerely concerned for the safety of these customers and it was
6		only with the threat of Commission action that BellSouth restored their
7		service.
8	III.	Clarification of Direct Testimony.
9	Q.	ARE THERE ANY ADDITIONS OR CLARIFICATIONS OF YOUR
10		DIRECT TESTIMONY THAT YOU WOULD LIKE TO MAKE IN
11		LIGHT OF THE TESTIMONY PROVIDED BY BELLSOUTH?
12	A.	Yes. Due either to incorrect information I received from BellSouth or to a
13		misunderstanding, there are a few clarifications I wish to make to ensure that
14		my direct testimony is accurate. These corrections include the following:
15		1) Voice Mail. I testified regarding the consistent problems IDS had as a
16		result of BellSouth dropping the Voice Mail service or wiping out voice mail
17		boxes when IDS converted customers from resale to a UNE platform.
18		BellSouth goes to great lengths to explain that Voice Mail cannot be
19		converted to UNE-P service while a similar service called MemoryCall
20		Service can be converted to UNE-P. In fact, the IDS customers who
21		experienced the problems with their service during conversion to UNE-P did
22		have MemoryCall Service rather than Voice Mail. These customers'
23		MemoryCall Service function should have been converted to UNE-P without

1	incident, but due to BellSouth's errors or system problems, these IDS
2	customers suffered the loss of features described in my direct testimony. The
3	substance of the allegations against BellSouth remain the same, but reference
4	to Voice Mail should have been to MemoryCall Service throughout.
5	2) Remote Access. Reference to Remote Call Forwarding should be to
6	Remote Access. Again, the analysis remains the same.
7	3) Local Service Freeze. Reference in my direct testimony to a Local PIC
8	Freeze should have been to a Local Service Freeze. As explained below, a
9	Local Service Freeze is one of the tools available to IDS to protect its
10	customers from unauthorized transfer to another carrier. During a conversion
11	from resale to UNE-P, there is no change in carrier only a change in the
12	type of service provided. BellSouth provided testimony (see direct testimony
13	of Janet Miller-Fields p. 10), that on a resale or UNE-P account only the
14	ALEC, that is the BellSouth customer, can request, remove, or change a
15	Local Service Freeze. Despite these facts, when IDS attempted to convert the
16	type of services it provided to its customers with a Local Service Freeze,
17	BellSouth claimed that it could not convert the accounts from resale to UNE-
18	P without a written authorization from the end-use customer to effect the
19	change. Ultimately, after a substantial delay, BellSouth agreed to process the
20	conversions without the authorizations. In effect, BellSouth managed to use
21	the Local Service Freeze, designed to protect IDS, to further BellSouth's
22	anticompetitive actions.

1		4) UNE-P vs. Network Combination. Prior to February 17, 2001
2		BellSouth provided network combinations. After the FCC's 319 Remand
3		Order these services were provided in a platform referred to an unbundled
4		network element platform or UNE-P. Therefore, any reference to UNE-P for
5		periods prior to February 17, 2000 should be a reference to Network
5		Combinations.
7	Q.	DOES THIS CONCLUDE YOUR TESTIMONY?

8

A.

Yes.

1	BEFORE THE FLORIDA PUBLIC
2	SERVICE COMMISSION
3	
4	In re: Complaint of IDS) Long Distance, Inc. n/k/a)
5	IDS Telcom, L.L.C., Docket No. Against BellSouth)010740-TP
6	Telecommunications,) Inc., and Request for) DEPOSITION OF:
7	Emergency Relief.) PETRA PRYOR
8	
9	
10	<u>S T I P U L A T I O N S</u>
1 1	
12	
1 3	IT IS STIPULATED AND AGREED, by
1 4	and between the parties, through their
15	respective counsel, that the deposition
16	of:
1 7	PETRA PRYOR
18	may be taken before Cindy Gregg, Notary
19	Public, State at Large, at the offices of
2 0	BellSouth Telecommunications, Inc., 600
2 1	19th Street North, Birmingham, Alabama,
2 2	on the 16th day of August, 2001,
23	commencing at approximately 8:50 a m



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And those system designers, do
 1
 2
     they include the people that design the
 3
     LCSCs, those kind of systems? Or what
     kind of systems are you talking about?
 5
     Α
                 The people that would work on
     answering questions from a technical
 6
 7
     standpoint, pricing and designing
 8
     networks.
 9
                 Pricing and designing
10
     networks. What type -- precisely what
1 1
     kind of networks are you talking about?
12
     Α
                 That depends on the customer's
13
     application.
1 4
                 What types of applications are
     0
1 5
     we talking about? I'm just trying to get
16
     some idea of what you are talking about.
17
     The UNE-P, resale, all of that, is that
18
     what you are talking about?
19
     Α
                 All of the wholesale products
2 0
     and services that we would offer to a
2 1
     customer.
22
                 All right. Do you have any
23
     personal awareness of what the profit
```

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margin is for BellSouth when it provides
 1
     resale services to a CLEC like IDS?
 2
 3
     Α
                 No.
 4
                 So you are in charge of
 5
     wholesale products being provided to
     CLECs, but you don't know what the profit
 6
 7
     margin is for BellSouth on that, that's
     what you're saying?
                 That's what I said.
 9
     Α
10
                 So you don't know the profit
     margin for providing UNE-P services to
1 1
12
     CLECs for BellSouth?
                 I'm not in the finance
13
     department.
1 4
                 Who would we ask that question
15
     0
16
     to?
17
     Α
                 Product managers.
18
                 Product managers. Who are
19
     those people? Are they in your
2 0
     organization?
2 1
     Α
                 They not in my organization.
22
                 What organization are they in?
     Q
2 3
                 They report up to our
     Α
```

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION STATE OF FLORIDA

In the Matter of:

: Docket No.

COMPLAINT OF IDS LONG DISTANCE, : 010740-TP

INC. n/k/a IDS TELCOM, LLC, AGAINST:

BELLSOUTH TELECOMMUNICATIONS, INC. :

AND REQUEST FOR EMERGENCY RELIEF :

The deposition of GLORIA BURR, taken in the offices of BellSouth, 675 W. Peachtree Street, Atlanta, Georgia 30375, commencing at approximately 9:01 a.m., before William L. Warren, Court Reporter.

Brandenburg & Hasty (770)474-1740

Docket No. 010740-TP Exhibit _____ (KK-14) Page 1 of 4

I		~~~~~~~~~
1 DV	MS.	SUMMERLIN:
1 11 1	1.10.	

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- Q What time frame are you thinking about when you say yes to that question?
- A I'm thinking of the time frame early to mid-May through sometime in June that this occurred.
- Q Okay. Are you talking about the same time that you believe they did a beta test?
- A Yes.
- Q Okay. What were the results of that beta test in mid-May to mid-June?
 - A What were the results?
- 12 0 Yes.
- A Eventually the results were satisfactory.
- Q Okay. What about the first results?
 - A There were occasions when IDS submitted the beta on beta customers through LENS. This is LENS. That there were fallout and there was an assigned test manager to ensure that there were no critical impacts to IDS, or to minimize them.
 - Q Okay, who was the test manager?
 - A Fay Williams.
 - Q Okay. And so what is your memory of what the results were of that beta testing process, just in general?
 - A During the course of the beta testing there were problems with hunting, there were problems with local

	_
1	ordering product to help CLECs process UNE-P orders as
2	easily as possible, is that what you were saying or not?
3	A That was from what I understand, BellSouth
4	decided to use that product to do that. They didn't offer
5	it from what I understand. The meetings that I was in, that
6	was one of the one of the tools they were going to use.
7	Q One of tools they were going to use for what?
8	A For offering the 319 product to CLECs so that they
9	could take advantage of that product quickly.
10	Q They could take advantage of the UNE-P products in
11	general?
12	A Yes, the UNE-P product, right.
13	Q The UNE-P product. So at this point in time,
14	BellSouth hasn't offered that bulk ordering product to
15	CLECs?
16	A In the meetings I was in, no, not yet.
17	Q Okay. Does BellSouth no longer want to help CLECs
18	process their UNE-P orders?
19	A I can't I don't know. That's corporate
20	strategy and I don't know.
21	Q Okay. So you don't really know what the corporate
22	strategy was back then when they offered the bulk ordering
23	product?
24	MP MEZA: I object to the form of the question

MS. SUMMERLIN: Is that correct?

25

	rage 100
1	MR. MEZA: She testified very clearly what it was.
2	MS. SUMMERLIN: No, I'm asking, wasn't it a
3	corporate strategy at that time, also?
4	THE WITNESS: At that time it was part of the
5	corporate strategy.
6	BY MS. SUMMERLIN:
7	Q Earlier in the deposition you told me, I believe,
8	that you were in an umbrella position over individuals that
9	were developing the UNE-P project and individuals that were
10	developing the bulk ordering for the UNE-P project.
11	A No
12	Q Product, I mean. You I asked you that several
13	times and you said yes. If I'm unclear about what your job
14	was, I want you to tell me now what it was.
15	A My job was a requirements manager. I was the
16	single point of contact within my group for the UNE-P
17	product, all of them.
18	Q For all of the products?
19	A For all of the UNE-P and the UNE products. That
20	was my job responsible.
21	Q So that was both the UNE-P two-wire, 319 product
22	and
23	A Right, user requirements only.
24	Q the bulk ordering product?
25	A No, not bulk ordering. Bulk ordering and UNE-P

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Introduction

Purpose

The purpose of these training materials is to familiarize users with the TrustedLinks Commerce (TLC) PC Package.

The specific template that we will be addressing in this customized training is UNE. This template supports the ordering of Network Combos.

For the most part, the package supports EDI coding rules and limited business rules so that EDI-error-free transaction sets are output for transmittal to the LEO/LSRR system.

Objectives

When the training session is completed, the participant should be able to:

- 1. Understand the basic purpose of the TLC software to generate and to view EDI outbound transaction sets (documents).
- Understand how to maneuver through the Document Manager features using buttons/icons/pulldown options
- 3. Use the UNE templates to generate 850 documents
- 4. Understand the Document Manager features to send and receive EDI documents to and from the LEO system
- 5. Use the Document Manager special features to create customized templates, create 860 documents from existing 850 documents, check Functional Acknowledgment reports, and to view audit and error logs

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Understanding TLC and its Use

TrustedLink CommerceTM (TLC) Software

Electronic Data Interchange (EDI) is the computer to computer exchange of documents in a standard electronic readable format.

The input person doesn't need to have expertise in EDI or even to understand it. The input person simply enters data onto screens, and when complete, the TLC software creates an EDI transaction set for eventual transmittal to the LEO system.

Conversely, when the LEO system sends back a "response" document, the TLC user retrieves it for on-screen display and/or data printout. The creation and translation of EDI documents is performed by the TLC software.

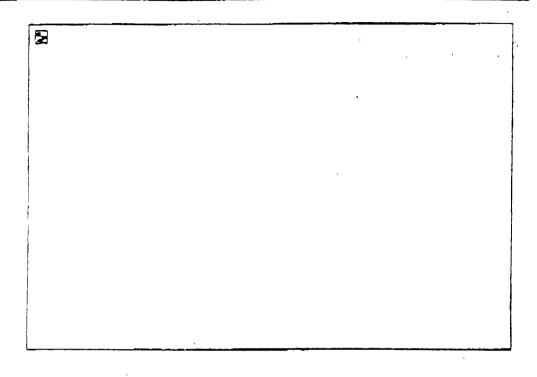
The picture below shows the ordering process when using the TLC software package. The picture depicts the importance of the VAN (Value Added Network) in Local Exchange Ordering at BellSouth. A VAN is a value added network that either holds the data transmission for retrieval by the receiving party or sends it when appropriate. All transmissions using the TLC package at BellSouth go through the Harbinger VAN.

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Types of Transaction Sets

Templates to create EDI Transaction Sets employed for Local Exchange Ordering are listed below. The 850 and 860 templates allow creation of outbound documents (outbound from the PC package to the LEO/LSRR system). The 855/865 screens allow viewing of inbound documents from the LEO system.

850 Transaction Sets

850 (Purchase Order) transaction sets are outbound documents used for ordering local exchange services from BellSouth. The following templates allow creation of these documents:

- BellSouth LEO Resale (850) -Not included in this UNE training.
- BellSouth LEO UNE (850) -This training will only address the UNE.

860 Transaction Sets

860 (Purchase Order Change) transaction sets are outbound documents used to change or cancel an original 850 document. In BellSouth these documents

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are also referred to as SUPs. The following templates allow creation of these documents:

- BellSouth LEO Resale (860) -Not included in the UNE training.
- BellSouth LEO UNE (860) This training will not be able to demonstrate the SUP since orders will not be sent through the system.

The 860 screens are identical to the 850 screens with the exception of three fields on the LSR tab that require data: SUP, LSR No., and VER.

Note: The TLC package has a "Generate Response" feature which creates an 860 for a previously submitted 850 transaction set, making it unnecessary for the user to create 860s from scratch.

855/865 Transaction Sets

The 855/865 "exchange" feature will provide the CLEC the ability to view FOC/CN/Error/POS/Jeopardy and data. Both 855 and 865 documents are viewed via almost identical screens of the TLC package. The difference in the screens is the additional field on the 865: VER.

The basic function of an "inbound" 855 Purchase Order Acknowledgment is to acknowledge that a Purchase Order (850) was received by the BellSouth systems (Firm Order Confirmation).

The 865 Purchase Order Change Acknowledgment basically functions as an acknowledgment that a Purchase Order Change Request (860) was received by the BellSouth systems (FOC). It also is used to notify the CLEC that the order has been completed (Completion Notice).

The 855 and 865 documents are also used to provide the following order statuses:

- Request for Clarification
- Reject Notification
- Pending Order Status
- Jeopardy Notification

997 Functional Acknowledgments

BellSouth's agreement with each trading partner requires that all EDI transactions are recognized by automatic transmission of 997 Functional Acknowledgments (FA). A Functional Acknowledgment is a computer-to-

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computer document exchange, indicating receipt of an EDI document. The 997 is either positive, indicating that the document was EDI syntactically correct, or negative, indicating it contained errors.

In the case of testing with the TLC package, when the BellSouth EDI translator receives and translates an 850 or 860 EDI document from the TLC package, a 997 Functional Acknowledgment will be generated and sent. Because the TLC package is designed to create EDI-syntactically correct documents, for the most part, only positive 997s will be issued (see the first point under Issues with Testing Business Rules via EDI Translator section on page 14).

The TLC package user will be able to retrieve and read these 997s to ascertain that the document was received by the BellSouth EDI translator. The FA Delinquency Report feature shows when documents were not received by the intended party.

When the TLC package user retrieves "inbound" 855/865 documents, the TLC package automatically generates and sends 997s to the sending machine (in this case, the BellSouth EDI translator).

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Document Manager - General

Main Screen Toolbar

The following depicts the icons on the Document Manager main screen.



- The Save Button saves a document.
- 2. The Print Button allows printing of a document.
- 3. The Queue for Send Button marks the document for transmission (envelope) during the next exchange.
- 4. The Generate Response Button allows generation of an 860 document from the current 850 document (if it has response capabilities)
- 5. The Complete Button marks the current (inbound only) document as complete
- 6. The Export Button button converts the current document to an intermediate file format that other applications, such as accounting or warehousing software, can read.
- 7. The Sticky Note Button allows entry of a brief message to yourself or your co-workers about a particular part of a document. The message does not become part of the document, it is removed automatically during transmission.
- 8. The Error Log Button is used to display a list of problems encountered during Document Manager operations.

All of these actions can also be invoked from the pulldown menu options.

Document Worklist

The main screen of the Document Manager displays both Outbound and Inbound documents on the Document Worklist. The worklist can be filtered by the following statuses. Documents are named by the contents of the PON field.

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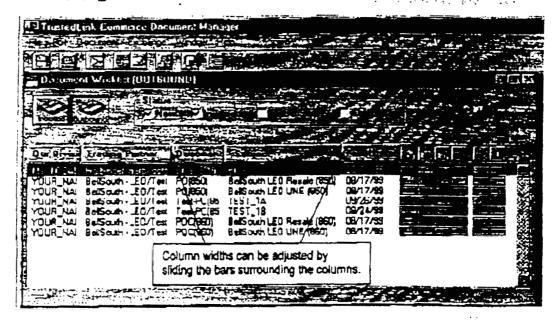
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- New Lists available templates (outbound) and responses that have not yet been viewed (inbound)
- In Work Lists documents that are in process
- To Be Sent Lists documents that have been completed and enveloped
- Complete Lists documents that have been sent (outbound)

The screen below shows available Outbound documents that are New and In Work.

Note: The Email selection can be used to send informal messages and computer files between trading partners; however, this feature will not be used in OSS'99 testing.

- New (templates)
 BellSouth LEO Resale (850)
 BellSouth LEO UNE (850)
 BellSouth LEO Resale (860)
 BellSouth LEO UNE (860)
- In Work (LSRs that are in process)
 TEST_1A
 TEST_1B



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Column Descriptions

The columns of information displayed on the Document Worklist (see picture above showing Outbound documents) represent the following:

- 1. Our Division The name of the TLC software owner
- 2. Trading Partner Trading partner identification (includes whether document is Test or Production status)
- 3. Document Type of EDI document
- 4. Subject name of template or document in work (documents are displayed by PON)
- 5. Received date received (displayed for Inbound documents)
- 6. Last Update—date document was last saved (displayed for Outbound documents)

Action Icons

Action icons provide additional information about the documents in the Document Worklist. The status of each Action icon answers questions such as:

- · Can this document be printed?
- Has this document been sent?
- Does this document contain errors?

These Action statuses for Inbound and Outbound documents are described below. Clicking on an icon provides a definition at the bottom of the screen.

Inbound document Action Icons



1 2 3 4

1. Print Status

Document has been printed

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blank Document can be printed, but has not been

Document cannot be printed

2. Export Status

Document has been exported

blank Document can be exported, but has not been

Document cannot be exported

3. Response Status

Document has been generated from the associated reply

document

blank Document is associated with a reply document, but a response

has not been generated

Document has no response capabilities

4. Error Status

E Document has validation errors (reopen document for

information about the errors)

blank Document has no validation errors

Outbound document Action Icons



1 2 3 4 5 6

1. Print Status

√ Document has been printed

blank Document can be printed, but has not been

Document cannot be printed

2. Import Status

Document was imported

blank Document was not imported

3. Export Status

Document has been exported

blank Document can be exported, but has not been

Document cannot be exported

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4. Acknowledgment Status (997 FA)

1	Trading partner acknowledged the document
blank	Trading partner has not acknowledged the document
	Document does not require acknowledgement

5. Send Status

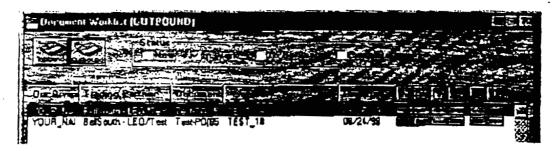
4	Document has been transmitted
blank	Document is not ready to be transmitted
H	Document ready to be transmitted, but has been placed on hold
R	Document ready to be transmitted
I	Document has been processed with Send Immediately command
T	An error occurred during transmission, preventing the
	document from being sent

6. Error Status

E	Document has validation errors (reopen document for
	information about the errors)
blank	Document has no validation errors

Example

The Action icons in the picture below reveal information about two Outbound documents. Details about the first document are described.



The Action statuses for the first document, TEST_1A, indicate:

- The document can be printed
- It was not imported
- It can be exported
- It has not been acknowledged by trading partner (997)
- It is not ready to be transmitted
- It contains EDI validation errors.

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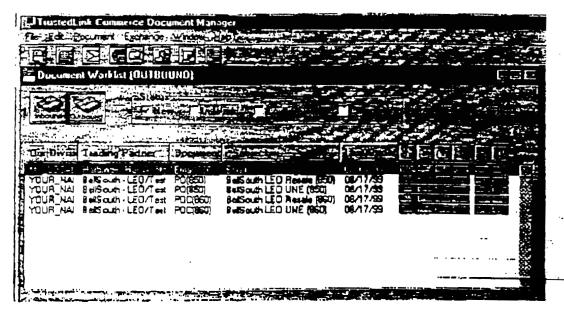
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Using Document Manager Templates

Creating Outbound Documents

The Document Manager's Document Worklist displays the available templates when the Outbound button is active and the New status checked.



Selecting a Template

Double-clicking on the desired template will provide the chosen template's screens for data input.

Each template is made up of several tabs, some that gather header information and some that gather detail information.

Header Tabs			
LSR	Contact	Billing	End User
Detail Tabs			
UNE	Directory		

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The <u>History Tab</u> displays information about the document such as when created, when sent, etc.

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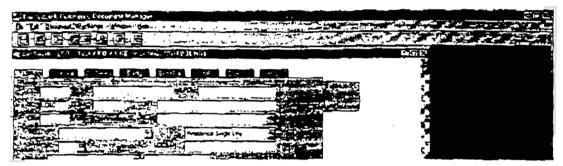
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The screen below shows the result of double-clicking on the BellSouth LEO UNE (850) selection. The 850 UNE template is provided for entering data.



Fields on Tabs

- As stated above, fields are grouped as Header or Detail according to the tab on which they reside. Header fields are sent once on an LSR. Detail fields can be sent numerous times.
- Fields sometimes appear on the tabs in an order that may seem unusual or out of place. This is due to where the information will be relayed on the underlying EDI document.
- The LEO system checks the impacted records in order to handle these peculiarities.

Navigating Through the Screens

- The tab key can be used to navigate through the fields.
- The scroll bar will be visible on the right of the screen when there are more fields on that tab than can be initially displayed.

Error Conditions

There are edits in place in the TLC package to enforce entry of valid EDI ANSI X12 data. Although the TLC templates are not built to enforce business rules, they are built to enforce most EDI coding rules in order to create valid EDI transaction sets.

Where the TLC package will accept, for instance, only a one-character

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entry, it is because the underlying EDI transaction set will accept only one character in that data area.

- EDI errors may be evident at different times during creation of an LSR:
 - When tabbing off a field
 - When invoking Queue for Send, an "E" appears in the Action Status line indicating there is an error in the document
 - When reopening a document after a Save or Queue for Send command
- If the error condition does not generate an on-screen error message, examination of the Error and/or Audit Log may be of assistance.

Date Fields

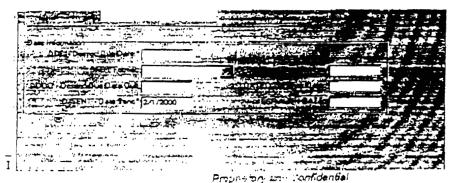
Date fields are entered as month-day-year and result in MM/DD/YYYY format in the underlying EDI document. The system will convert an M/D/YY entry to the Y2K-compliant, 8-character date format. An error message will be displayed, however, if an invalid date is entered (e.g., 02/30/1999).

Note: Although some PCs are configured to display a 6-character date format, the underlying code will be correct. The display for date fields for a windows-based PC is configured in the Control Panel's Regional Settings/Date section.

Fields Requiring Two Entries - Dropdown Choice and Data Entry

Occasionally there are fields on the screen that require a selection from a
dropdown menu in addition to the entry of valid data. In most cases, this
is to accommodate an EDI ANSI ASC X12 requirement.

In the example shown below, the DFDT field require two entries: 1) either a range or a single time; and, 2) a time in military format. If one part of the 2-part entry is omitted, an error condition will occur. The error condition may not be evident until an attempt to send the document is



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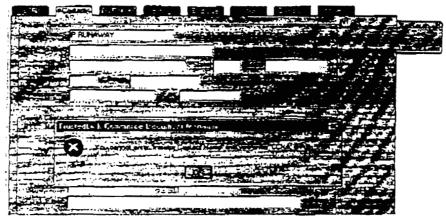
Note: When encountering these type fields, typing in the first letter(s) in the dropdown portion of the field will populate that part and allow tabbing to the next part for data entry.

In the example above, the DFDT Format dropdown, typing "R" will select the "Range of Time HHIMM-HHIMM" option (or "T" to select the single Time option), then pressing the tab key will move the cursor to the DFDT Value field.

Field Dependencies

Several Data Element fields are dependent on other fields.

The CCNA field on the LSR is a good example. The CCNA field is tied to the Initiator information on the Contact tab. This is due to how it is mapped on the EDI transaction set. If the CCNA field is not populated and data is entered in the INIT field, the following error message will be



displayed when tabbing off the INIT field:

There are many other fields in the package that have these dependencies. For example, DSGCON STREET information cannot be entered before DSGCON is populated and BILLCON-FB must be populated before the TELNO-FBCON field.

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When an error message is encountered the "parent" field must be populated before the "child" field can accept data.

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Sending Documents

The Document Manager is used to send (and receive) EDI documents to and from the LEO/LSRR system via the VAN. A single document can be sent immediately or can be queued for sending along with other documents. These two options for sending documents are explained below.

Saving Documents

Documents can be saved as they are being completed by one of these methods:

- Selecting "Save" from the File pulldown menu
- Typing CTRL/S
- Clicking the Save button

After a document is saved, it will appear in the Document Worklist Subject column by its name, which is derived from the PON field.

Queue for Send

- Queue for Send (Enveloping) places the document in the Document Worklist, marked to be sent during the next transmission to the VAN (see Exchange Process below). The Queue for Send command can be issued while the document is open or by selecting the document from the Document Worklist. When the command is issued, any changes that have been made to an open document are saved.
 - 1) Select Option A or Option B:
 - A. Open the desired document, or
 - B. Highlight the desired document in the Document Worklist
 - Select Option A or Option B:
 - A. Select Queue for Send from Document pulldown options, or
 - B. Click on the Queue for Send icon (envelope)

The Queue for Send feature also validates that the data in the LSR is EDI syntactically correct. If a document passes the EDI validation checks, it is placed in a "To Be Sent" status.

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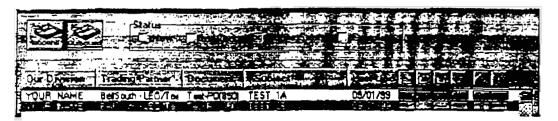
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Send Immediately

Using the Send Immediately option executes a "send" of a single document to the VAN. This option can only be performed on documents that are in To Be Sent status as a result of the Queue for Send EDI validation checks. Documents with To Be Sent status will have an R in the column below the Send Status Action Icon, as shown below for TEST_2B. After the command has been executed, the document will appear in the Document Worklist with a Send status of I, also shown below for TEST_1A.



To execute the Send Immediately command:

- 1) In the Outbound Status mode, select the To Be Sent check box.
- 2) Highlight the desired document in the Document Worklist
- 3) Select Send Immediately from Document pulldown options

Exchange Process

The Exchange process involves exchange of both inbound and outbound documents between the TLC user's machine and the VAN. These exchanges can be made manually, or they can be set up to run automatically.

To perform a Manual Exchange to exchange documents with the VAN (for transmittal on to LEO/LSRR), follow these steps:

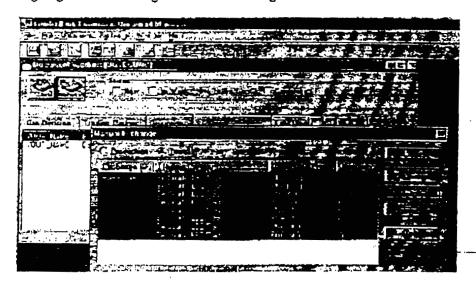
From the Exchange menu, select Manual

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• When the Manual Exchange dialog box is displayed, select Test and highlight the Exchange ID to be exchanged.



There are three types of Manual Exchanges that can be made:

- Option 1
 To perform a Manual Exchange to (only) <u>Send</u> documents to the VAN (for transmittal of 850/860s to LEO/LSRR), select the Send Only button. All documents that are in To Be Sent status will be sent.
- Option 2
 To perform a Manual Exchange to (only) Receive documents from the VAN (997s and 855/865s from LEO and LNP), select the Receive Only button. All functional acknowledgements (997s) and inbound FOC/CN/Status documents that are waiting at the VAN will be received.
- Option 3
 To perform a Manual Exchange to both Send and Receive documents

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from the VAN, select the Exchange button. Both outbound and inbound documents will be exchanged.

Receiving Documents

The Document Manager module is used to receive EDI documents that have been sent to the VAN from the LEO or LNP systems. The Manual Exchange process described above is the vehicle for this exchange. The Manual Exchange process can be used to receive inbound documents in two ways: Receive Only or Exchange (send and receive at the same time).

The types of documents that can be received during the Manual Exchange process are described below:

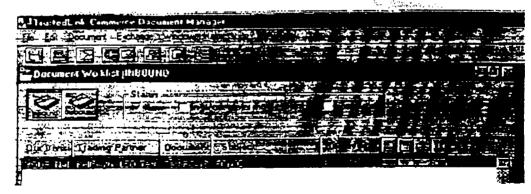
997 Functional Acknowledgments

These are EDI documents acknowledging receipt between the main EDI translator and the TLC package. The 997s also indicate whether the EDI document was syntactically correct.

855s/865s

The types of "response" documents that may be received are: FOCs, CNs, Requests for Clarification, Rejects, Pending Order Statuses, Jeopardies, and Completion Notices.

Once received by the TLC package, viewing/printing can be accomplished by selecting the document from the Inbound list of documents in the Document Worklist, as shown below. The Document Worklist can be filtered to display only those documents that have not yet been viewed by selecting the New status box.



IDS_LD

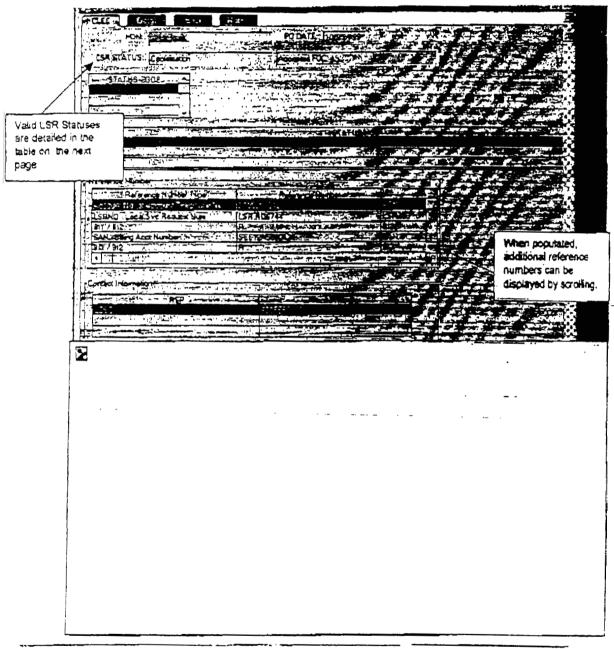
22

January 31, 2000

Propriesary बतर्ग Corridonide' 11रा १८५ एक वर माहानका एक वर्गांकांग्र कुन देखेंग्रिकांस व्यवस्थानकार क्रम्ब्यूम मार्गावः आसीला **ब्रह्मकारकार**

> Docket No. 010740-TP Exhibit (KK-15) Page 22 of 31

The TLC package receives the data from the VAN and translates it to be displayed on the user's screen. The following is an example display of 855 FOC data on the CLEC tab which contains Header type information. The 855 and 865 documents are displayed on similar screens (the 865 lice 3 additional fields on the CLEC tab).

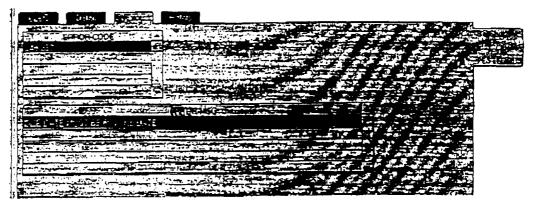


> Docket No. 010740-TP Exhibit (KK-15) Page 23 of 31

The table below shows valid LSR Statuses that may be displayed.

Valid LSR Statuses		
Confirmation	Accepted FOC	
Confirmation	Clarification (860 Required)	
Confirmation	Reject (850 Required)	
Status	Status (No Action Required)	
Transaction On Hold	Jeopardy (New Desired Due Date Reg'd)	
Completion Notification * *865 only	Accepted FOC/Completion	

Error information sent by the LEO system is displayed when the Error tab is selected.



TDS_LD

24

January 31, 2000

Document Manager Special Features

Copying Documents

An Outbound document can be easily copied by using the Copy feature of the TLC package. While the document is open, select the Copy Document from the File pulldown options. A message window will ask for confirmation that the document is to be copied.





Once the document is copied, opening it from the "In Work" list, changing the PON, and saving will provide a document with the same entries, but with a different name (PON).

IDS_LD,LOC

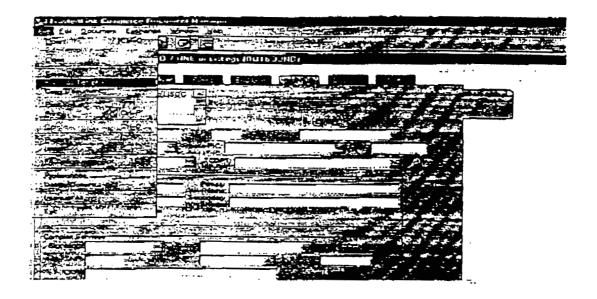
25

January 31, 2000

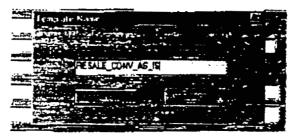
Proprietary and Confidential
Historiuse or disclasure outside the Strasbuth companies except under writing agreement

Creating Customized Templates

If similar information is to be transmitted on several documents, there is no need to reenter the same data each time. Customized immplates can easily be created by using the Save As Template feature from the File pulldown menu. Using an existing template, like data is entered and then invoking the Save As Template feature will create the new template for future use.



The template can be given an appropriate name for easy identification.



IDS_LD

2

January 31, 2000

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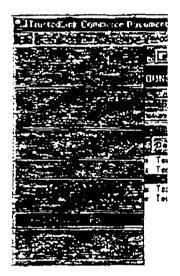
Docket No. 010740-TP Exhibit ____ (KK-15) Page 26 of 31

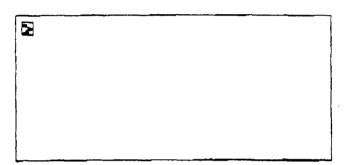
EDI TrustedLink^{ru} Commerce PC Training

FA Delinquency Reports

The FA Delinquency Report will assist in determining whether a document was received by the intended party. Checking the report will show which documents were transmitted, <u>but not acknowledged</u> by the receiving computer.

An FA Delinquency Report is retrievable and viewable by selecting the FA Delinquency Report option from the File pulldown menu. While reviewing the FA Delinquency Report, to eliminate a document, select the Mark Resolved button and when prompted, indicate the reason it was resolved.



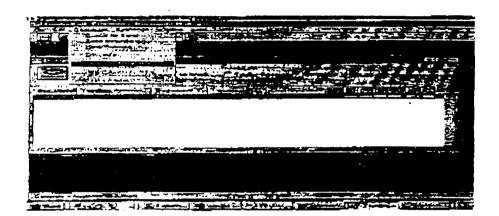


Using Generate Response to Create an 860 from an 850

The Generate Response feature can be used to create an 860 from an existing 850 document that is in Complete status (the document has successfully been transferred from the TLC package to the VAN). Selecting the eligible 850 document from the Document Worklist and selecting the Generate Response option from the Document pulldown options creates an 860 document. The Generate Response feature can also be invoked by using the Generate Response button.

IDS_LD 27 January 31, 2000

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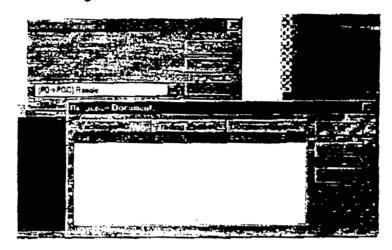
IDS_LD

وتز

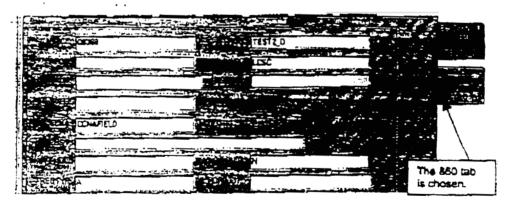
January 31, 2000

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Two confirmation boxes will be displayed asking for verification that the 860 should be generated, as shown below:



Now, both 850 and 860 documents will be listed in the Document Worklist with the same PON number, but as different document types. When opening the 860 document, there will be two tabs on the right hand side of the screen—one for the 850 and one for the 860 (see below). When selecting the 860, the LSR NO, VER, and SUP fields will be displayed for data entry; all other information will remain as it was on the 850.



IDS_LD

29

January 31, 2000

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EDI TrustedLinkTM Commerce PC Training

Error and Audit Logs

The TLC package Document Manager module has an Error Log and an Audit Log that can viewed. These logs may be helpful in determining where EDI syntactical errors have occurred. They are both reachable via the Exchange pulldown menu. The Error Log button can also be used.



Printing

Printing of a document may be helpful to the TLC tester for backup/auditing purposes. An opened or unopened document can be printed by selecting Print from the File pulldown menu or by selecting the Print button.



IDS LD 30

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January 31, 2000

EDI TrustedLink™ Commerce PC Training

Exercises

The TLC training will provide exercises to allow the participant to experience entering data and to review the expected results.

- 1) Use BellSouth LEO 850 UNE template to create a transaction set; print
- 2) Create a customized template

MS_LD

January 31, 2000

Proprietary and Confidential Vol for use or discinsure nutwice the Bediscuth companies except under written agreement

Docket No. 010740-TP



BELLSOUTH

BellSouth Interconnection Services

From

Department Address

Gary Smart

Account Manager / Carrier Sales

10s Floor

600 North 19th Street

Birmingham, Alabama 35203 Telephone: (205) 321-7704

Fax: (205) 321-7740

Internet: smart | @bridge.bellsouth.com

Pager 877-245-0352

To

Keith Kramer

IDS Long Distance

Telephone number 305-913-4000

Pas number

305-913-4011

Comments:

Keith, our l'acility Planning Managers met in November to discuss budget appropriations with DSL coverage, but it appears our "final" implementation plan has not been revealed. I did find some indication from upper management that we plan to have higher deployments in the Florida and Georgia areas greater than original 65% June 2000 estimates. With a written agreement I can provide you a bulk telephone numbers list of pre qualified ADSL loops, which should help. Also, regarding the UNE combo provisioning, the PE'd order appears to be a BellSouth error and was not caused by errors from your provisioning department. Our staff should have the programming corrections done next week. Also, I'm getting our LCSC managers and Product Managers together for a meeting next week to make sure we hand-carry a dozen or so orders through the system to completion. I'll work with Brad to get that scheduled around your RoboTag workshop. I'll check with you Wednesday morning to make sure you don't have any more concorns.//Gary

Date: December 28, 1999 Total number of pages 4 including this cover

> Docket No. 010740-TP Exhibit (KK-16) Page 1 of 4

<u>AGREEMENT FOR PROVISION OF LIST OF AUSL QUALIFIED LOOPS</u>

The undersigned customer (hereinafter "customer") has made an election to take ADSI. service from BellSouth Telecommunications, Inc., (hereinafter "Company"). ADSL service is provided pursuant to and subject to the terms and conditions of the Company's Pederal Communications Commission Tariff No. 1.

The customer has further requested a list of telephone numbers of ADSL qualified loops (horeinafter "bulk list") for each metropolitan area (hereinafter "motro") where customer plans to sell ADSL service. The list of such metros is contained in the ADSL Letter of Selection signed by the customer. In consideration of the terms and conditions enumerated below, the Company hereby agrees to provide the bulk list to the customer:

- I. The Company makes no claim as to the accuracy or completeness of the bulk list. While the bulk list is the Company's best estimation as to the telephone numbers that qualify for ADSL service in a given area, the bulk list will contain errors. Some telephone numbers on the bulk list will not qualify for ADSL service. Some telephone numbers in a given motro not on the list will indeed qualify for ADSL service.
- 2. The customer will indemnify, defend, and hold harmless the Company and any of its licensors, employees, or against from and against any and all claims, demands, actions, causes of action, suits, proceedings, losses, damages, costs, and expenses, including reasonable attorneys' fees, arising from or relating to errors and/or omissions in the bulk list.
- 3. The customer is responsible for soing within the local, state, and federal law governing the use of the bulk list for the purpose of, but not limited to, marketing of BellSouth's ADSL service through direct mail or telemerketing. Furthermore, the customer hereby agrees to refrain from abusive telemerketing practices.
- 4. The customer will indemnify, defend, and hold harmless the Company and any of its licensors, employees, or agents from and against any and all claims, demands, actions, causes of action, suits, proceedings, losses, damages, costs, and expenses, including reasonable attorneys' foca, arising from or relating to use of the bulk list by the customer. This includes, but is not limited to, use of the bulk list by the customer to sell BellSouth's ADSI, service via direct mail and/or telemarketing.
- 5. Customer agrees that it will use the bulk list and/or any information directly derived from the bulk list for the sole purpose of qualifying and selling BellSouth ADSL service (whether by itself or in a package of other offerings).
- 6. Customer will not use the bulk list for the purpose of conducting research, marketing, qualifying, or selling products and/or services other than the Company's ADSL services (or a package of services containing Company's ADSL service).

Document #132091

7. Customer will not provide the bulk list, any portion or portions of the bulk list, capies of the bulk list, or any information derived directly from the bulk list to others without the prior written consent of the Company.

8. Customer acknowledges and agrees to the Company's right to revoke and terminate the use of the bulk list by the customer. The Company may exercise this right of revocation and/or termination at any time, for any purpose, by oral or written notice to the customer. In such event, the customer agrees to immediately destroy or return all copies and/or

components of the bulk list. For purposes of this paragraph, the term "immediately" shall be

defined as a period of time not to exceed forty-eight (48) hours.

BY: IDS Teleson, a Floride General Fifth:

SUBSCRIBER/COMPANY NAME: By: IDS Long Distance luce a general product

ADDRESS:

SESSIVE 167 1854, 18280 1854: President

Manie Fla. 33169

BELLSOUTH TELECOMMUNICATIONS, INC.

BY:

Document #132091

DATE:

11081 DEFT ONAL VEGOTAL "1000 school and have a strong sold from a load in the

W marker of lessed to ADM deplayment by hime Willed



August 27, 2001

Keith Kramer, Senior Vice President IDS Telecom 1525 N.W. 167th Street Suite 200 Miami, FL 33169

Dear Mr. Kramer:

In response to your inquiry I have determined that ITC^DeltaCom began processing UNE-P orders via BellSouth EDI in February 2001. Should you need any additional information, please let me know.

Sincerely

rice President

Docket No. 010740-TP Exhibit _____ (KK-17) Page 1 of 1





BellSouth Interconnection Services

January 8, 2001

IDS Telcom, LLC Attn: Mr. Keith Kramer Suite 200 1525 NW 167th Street Mlami, FL 33169

Our records indicate that as of January 8, 2001 your account is past due in the amount of \$2,783,622.35. This amount includes both local and access services, and it takes into account your payment of \$972,459.13 received on January 4, 2001. It also takes into account credits for \$546,039.92 from BellSouth for your claim numbers BS1020200002 and BS1020200001.

As I said in our telephone conversation this morning, the full amount of the past due charges (\$2,783,622.35) must be paid by January 22, 2001. If the payment is not received, requests for additional services will be refused.

Your end-users' service will be interrupted unless full payment is received by February 8, 2001.

If your end-users' service is interrupted for non-payment of regulated charges, a restoral fee will apply for each end-user account upon restoral of service. This may be the only written notification you receive.

If you have any questions, please call me of 205-977-0157.

Should P. Morton

Sincerely,

Lynn Smith

Petra Pryor Whit Jordan

Kelly Stephens

Mary Jo Peed

Docket No. 010740-TP Exhibit ___ (KK-18) Page 1 of 1

Angel Leiro

From:

mlep@bellsouth.net

Sent:

Thursday, April 27, 2000 9:21 PM

To:

bhigdon@idstelcom.com; Freddy Oquendo

Cc:

rick.hemby@bridge.bellsouth.com; petra.pryor@bridge.bellsouth.com

Subject:

IDS Accounts





PKLSFR.XLS

Here are the spreadsheets show what you have. I am going to

see if we

have

a process for bulk ordering of your orders from resale to UNE 319. If you

like to me to pursue this please let me know.

PkLSFR has all your accounts broken down into the status of (res, bus, unfrozen and final billed.

IDSBTN just has what you sent me.

Also I will need to know the following.

- 1. Are switching all your customers or just Business Customers?
- 2. Is Bellsouth charging for your orders now? if so what?

Maybe I negotiate something for us to bulk process all 2400 accounts at the

same cost you would pay for doing it yourself. I do not know if this is possible but, I will check into it.

I look forward to this being completed.

Michael Lepkowski

Hobbs, Linda

From:

period.

To:

Cc:

Hudson_Teme_J/m2_mail2a@90.11.245.109
Lepkowski, Michael; Sellers, Regenia
Cathey, Marcus: Moss_Marcia/m2_mail2a@90.11.245.109; Rand_Pat_A/m6_mail6a@
90.11.245.109; Smith_Jean_S/m2_mail2a@90.11.245.109
Tesling of Bulk Ordering

Subject:

Marc, We need to help test the new bulk ordering feature on LENS with customers who have been ordering loop/port combos and have the new 319 contract signed. We would like to have IDS Long Distance and Unicom test the offering. They be allowed to continue using the feature if they want to after the testing

You should be receiving a call from Jean to set up the parameters with your customer,

Thanks for your support. Terris

Hobbs, Linda

From: Rand_Pat_A/m6_mail6a@90.11.245,109
To: Martin, Landra
Cc: Rand_Pat_A/m6_mail6a@90.11.245,109
Subject: LSF!ssue

Landra. I really appreciate your taking the time to investigate this further. There appears to be some LESOG programming edits that are inhibiting this CLEC from processing resals to UNE-2 conversion orders on accounts the CLEC has frozen.

Guess we showed them how we could really freeze the account. HA!

THANKS for the extra help!

Pat

__->__

=->Pat,
=->I checked the Local Service Freeze document in CDIA, which Joe Gray is the
=->owner of. Per the document LSF if valid only on REQTYPE E (Resale), it is
=->required in Florida per a FSC mandate effective June 1, 1999. It is
=->available in AL, GA, KY, LA, MS, NC and SC effective 3/20/2000. It is not
not
=->required or available in Tennessee per the CDIA document.
=->If you have any additional questions, you will probably want to contact Joe
=->at i04-927-2191.
=->I hope this information helps.
=->Thanks!
=->Landra

Docket No. 010740-TP Exhibit _____ (KK-21) Page 1 of 1

PHONE NO. : 4073650521

Jun. 27 2001 05:11PM P1

nterprises.

An Industrial Cleaning Equipment Manufacturer

Boca Raton, FL 33432

www.pressurecleaners.com

APRIL 30, 2001

To FCC

Enterprises, Inc. is a industrial cleaning equipment manufacturer. We conduct 75% of our business via our internet site Our existing customers and potential new customers communicate with us largely via emails, placing orders and requesting information which leads to a large part of our sales,

On Thursday, April 19th, we realized after 5:00pm that we had lost our Bellsouth DSL connection, and consequently, lost our connection to the internet, our website, and our emails. We assumed we were experiencing a problem in the telephone line or even possibly Bellsouth's DSL inhouse equipment such as the Caymen Router:

We contacted Bellsouth by telephone Friday morning for technical assistance. Bellsouth took us through their first level of technical support which is to disconnect the DSL line and the power source to the Caymen rounter and then reconnect the two. This we did at their request several time. Then, Bellsouth took us through their second level of technical support which included shutting down our entire computer network and isolating one computer to check the dial up connections.

(Our Caymen couter has four potential lights that are lit up).

- 1. Power source
- 2. 2 Line connection
- 3. DSL
- 4. Status

We realized that the power light and line light stayed on continuously and the DSL light and status light would light up briefly, turn off (which is normal), and would remain unlit. Usually, the status light and or the DSL/status are suppose to relight and one remains lit letting us know our connection is ok.

We tried several times throughout the morning with Belisouth technical assistance to solve the problem over the telephone by simply following their directions in disconnecting and reconnecting the router, reviewing our dial up information and so on.

We think they realized that when the router box lights were not lit properly they knew our connection was not there. However, they insisted on sending someone (a Bellsouth subcontractor) out to solve our problem on site Monday, April 23rd at 2:00pm.

At this point, we had already lost potential revenues of over \$ 3,000 for Bellsouth's efforts to interrupt our DSL connection. We did explain in detail the our business was largely dependent on our connection to the internet and email service. We did request that they come Friday afternoon and explained that we were losing a tremendous amount of our business for the day, but they said Monday at 2:00pm was the earliest they could send someone over to repair the problem.

Their subcontractor came around 2:00pm on Monday and spent about 45 minutes trying to resolve what he thought might be an equipment problem. When their subcontractor reglized it was not an equipment problem, he then began to work with a Bellsouth "line" customer service agent to test our line 561-394-0091. After about an hour, Bellsouth told

him the line was fine, but that our DSL line had been cut on Thursday afternoon the week before intentionally by Bellsouth.

Why was it cut? Due to the fact that our local telephone service provider was no longer Bellsouth and had been switched to IDS months in advance. Bellsouth's method of taking our business back was to make us 100% dependent on them. They are fully aware that DSL service is primarily used by companies that depend largely on the internet.

Rather than use these strong arm tackties, we felt Bellsouth could have simply contacted us and requested that they preferred our local service be with them and we would have complied. Instead, they simply out our business DSL line, interrupted our internet and email service and now basically had control of our business.

We immediately made the decision that unless we complied with what ever Bellsouth wanted, we would be out of business. At this point, we did request that our 561-394-0091 number (or DSL line);s local provider service be transferred immediately back to Bellsouth, so that we could then reconnect DSL service.

The transfer was initiated with Bellsouth employee Bonny O' Hare (800-625-8879 x 54211). Our conversation began with Bonny asking us how many lines we had. We told her we had a few and that we only wanted to switch our DSL line's local telephone service back to Bellsouth. She continued to tried to convince us to switch each of our five telephone line's local service to Bellsouth, but we insisted that she only switch our DSL number or the 561-394-0091 number so that we could get our DSL line up and working. Again, we told her that we were losing over \$ 3000 + per day without our DSL connection. She then put us on hold for 20 minutes and came back on the line stating that she is faxing to us a "customer authorization form" to give Bellsouth permission to change our current local exchange provider from IDS to Bellsouth.

She did not realize were also in communication with Fern Miller, our representative at IDS on another line. While we were on hold for 20 minutes with Bellsouth, IDS received

a call requesting that all of our telephone line's local exchange provider service be switched to Bellsouth. We told Ms. Miller that we only requested the one line be changed and that she is instructed to absolutely not give any other lines to Bellsouth. We then signed Bellsouth's "Customer Authorization Form" that gave them permission to take back our 561-394-0091 number.

As of Friday, April 26th, we finally had the DSL line in Bollsouth's hands. At this point, we have lost 7 days of 24/7 business via our email and the internet. We can not believe we are pleading with Bellsouth and explaining that our business relies largely on our DSL connection and that they are reacting without any concern or speek.

We contacted Bellsouth April 27th (Friday) in the morning to request that our DSL line be reconnected though a Bellsouth employee named Michelle 1-800-945-6500 x 54412. We also requested that IDS be our long distance company. Michele took our order and said we should have our DSL service by 7:00pm Friday, April 27th, 2001. Because we had lost such a tremendous amount of business at this point, we called Bellsouth's internet line agains and spoke to Angie Glover 1-888-321-2375 x 54233

We shared our story with Angle hoping she would have some sympathy and speed up our DSL connection. She then put us on hold. She too came back and stated that our order would be completed today as per her computer screen and that we would have our DSL service by that evening.

We called to check on the status of our DSL line later that afternoon and spoke with a Denise who told us we would have to re register and start all over again getting our DSL connected.

We thought Denise did not know what she was doing so we called back and got Valerie
Bishop 888-321-2375 in customer service in Tennessee. We told her every detail of our
ordeal and she was nice enough to call the "telephone line" division of Bellsouth to

P.05

PHONE NO. : 4073650521

check to make sure everything was ok with regard to our \$61-394-0091 DSL line and that our order to reconnect our DSL service was in order.

Valerie came back from putting us on hold and said all was ok with our telephone line and that since we already had a Caymon Router and all the equipment necessary, that our Bellsouth DSL service would be working by 7:00pm April 27, 2001.

Monday morning 11:00, April 30, 2001

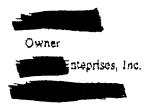
We arrived at our offices on Monday ready to finally get back to business as usual. We realized immediately that we did not have our DSL connection.

We contacted Bellsouth's internet 1-888-321-2375 "Fast Action" hasha division to understand why we still were not open for business and to inquire about the status of our order.

We are now talking with a Bellsouth employee named Chris who will not provide us with a last name, a location, or an extension.

After being on hold for 5 minutes here, 10 minutes there, 15 minutes here... Chris states that we now have to start the whole registration process all over again—and he then puts us on hold again and again.

Chris comes back on the line to let me know that Bellsouth probably set everything up on their side by Friday at 7:00 pm, April 27th. Now, Bellsouth needs to send someone to our site to reconfigure our router. Appointment is finally set for May 1, between 1:00 – 2:00 ... Our DSL was up and running as of May 8th, 2001.



Page 2 of 3 #30149

305 9134036

@ BELLSOUTH'

Customer Authorization Form

					_
Date: Account Number: Account Name:	April (561) Mau	ud cush k	en Bi		
Parson Authorizi	ng the Chang	e:	:		
Name:					
Title:	$-\mathcal{O}\omega r$	مريع	:		
TNs C	one numbers (d	circuit numbers request Circuit IDs) for which the change is	
		 -			
ĺ.			:		
with Bell Sout provider to an	equest that the	el any pending	orders chang) listed above remain ling my local service	_
Signature:					
changed from	my current loc	al exchange p	rovider,	listed above be	
effective			sellSouth	Docket No. 010740-TP	
			;	Exhibit (KK-22) Page 6 of 9)

TSC

Angel Leiro

From:

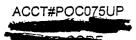
Manuel Marti

Sent:

Wednesday, July 11, 2001 2:28 PM

To:

Angel Leiro



CUSTOMER HAS HAD ADSL WITH BELL FOR OVER A YEAR ALSO HAS HAD THE LINE WITH IDS FOR LOCAL RECENTLY ADSL STOPPED OPERATING AND A BELL FAST ACCESS TECH CAME OUT AND EXPLAINED THAT THE ONLY WAY TO HAVE IT FIXED IS TO RELEASE THE LINE TO BELLSOUTH. I HAVE DONE ADSL INSTALLATION FOR BELLSOUTH AND I KNOW THAT THERE SHOULD BE NO PROBLEM WITH HAVING IDS FOR LOCAL DIAL TONE AND BELLSOUTH FOR ADSL. SEEMS TO ME THAT THEY ARE USING THAT EXCUSE TO PICK UP THIS CUSTOMER'S SERVICE. PLEASE LOOK INTO THIS, THANK YOU.

THANKS AGAIN, MANNY MARTE EXT. 4172 CUSTOMER SERVICE

> Docket No. 010740-TP Exhibit (KK-22) Page 7 of 9

Angel Leiro

From:

Marilyn D Nichols

Sent:

Tuesday, July 17, 2001 10:18 AM

To:

Angel Leiro

Subject:

FW: Frank Comer wants to file a formal PSC complaint

Importance:

Hiah

Sensitivity:

Confidential

----Original Message----

From:

Marilyn D Nichols

Sent:

Monday, July 09, 2001 11:18 AM

To:

Gilberto Leon

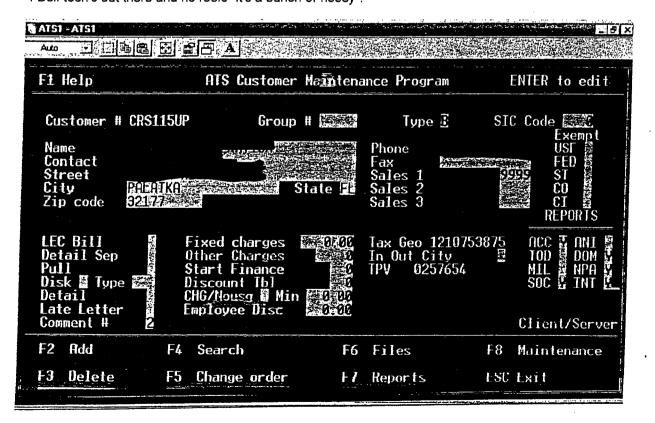
Subject:

Frank Comer wants to file a formal PSC complaint

Importance: Sensitivity:

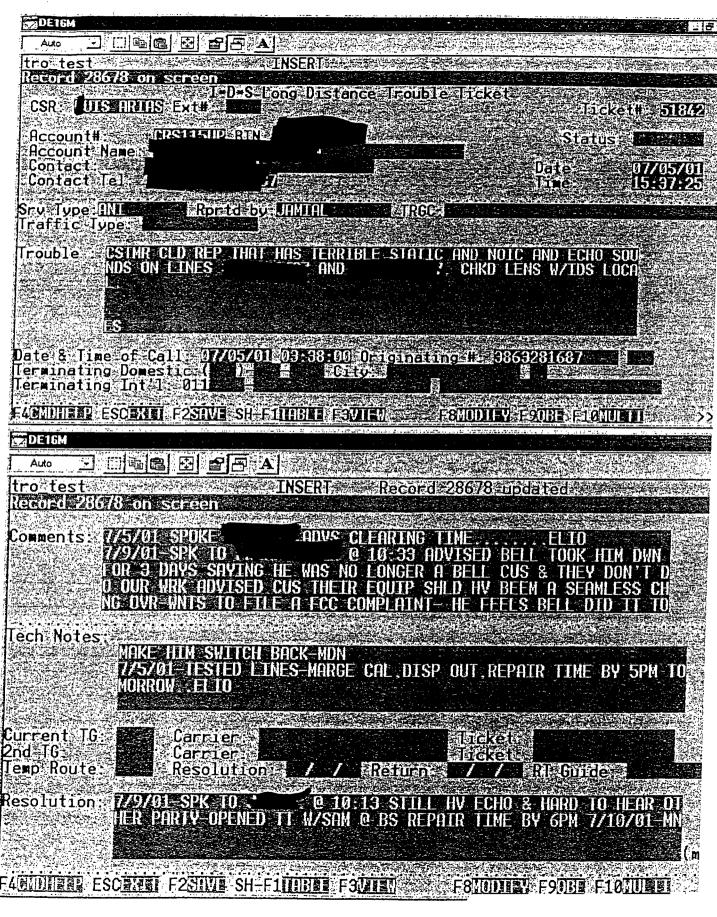
High Confidential

This customer has had a bad connection since he switched to IDS. He told me they took him down for three days and told him he was no longer their customer and they didn't do IDS's work. I advised customer they do the work because it is their equipment. He told me they (Bell South) admitted to that later but by then he was out of service. He told me this took his alarm system down as well and he had been robbed of over \$100,000 worth of stock. He admitted that he felt Bell did that to make him switch back. He said ever since they brought his lines back up he can't hear his customers whether it's long distance or a mile down the street and there is static and an echo on the line. He said they have had 3 or 4 Bell tech's out there and he feels "it's a bunch of hooey".



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Docket No. 010740-TP Exhibit _____ (KK-22) Page 9 of 9

Via E- Mail

Mr. Rick Moses, Chief Bureau of Consumer Services Florida Pubic Service Commission 2540 Shumard Oak Blvd. Tallahassee, Fl 32399

Re: IDS Loss Report 10/23/00-2/21/01

Dear Mr. Moses

Pursuant to our previous conversation, attached hereto is a list of 633 customers that IDS has tape-recorded authorizations for from the period 10/23/00 to 2/21/01. All listed customers were obtained through one of IDS' telemarketing agencies, Equal Access, Inc. The contact there is David Allen Drew and his telephone number is (407) 831-6798.

These customers switched back to BellSouth Telecommunications in varying time frames after the date of the original switch to IDS. My experience after speaking with several complainants has been that BellSouth does not attempt to obtain a subsequent Letter of Authorization or tape-recorded authorization from customers in order to switch them back to BellSouth. They simply ignore the competing carriers authorizations and switch the customer back at will.

I cannot be absolutely sure that some of the customers listed in the attached document have not been won back through proper methods however, based upon my experience and that of several individuals at IDS who have intimate knowledge regarding the procedures in this regard, I feel reasonably confident that the attached list is a good example of a practice that IDS feels occurs on a regular basis.

If you have any questions, I may be reached directly at (305) 612-4311.

Thank you for attention to this matter.

Sincerely,

Angel M. Leiro Regulatory Affairs

Cc: Keith Kramer, Sr. V-P

LossDt	Lines	IDSActive	IDSdisco	IDSName	IDSAddr	IDSPho	EqAcc_TP
10/23/00	2	10/16/00	12/20/00	GLADES	345 N US	561-99	9633
10/23/00	5	10/16/00	12/14/00	MAIL BO	8084 N DA	850-47	9549
10/23/00	· 1	9/22/00	12/14/00	BIRD FEE	2279 S RID	904-76	7521
10/23/00	2	9/21/00	10/23/00	EYEWEA	800 N FAIR	850-45	5296
10/23/00	1	9/15/00	10/23/00	C J'S AU	1404 LAKE	321-63	4263
10/23/00	1	10/10/00	10/23/00	ATLANTI	675 90TH	561-77	3964
10/23/00	1	8/24/00	10/23/00	WILLIAM	1444 W BL	561-58	3435
10/24/00	1	10/12/00	12/15/00	ERIKSEN	14642 69T	561-62	9215
10/24/00	1	10/10/00	1/15/01	ACCURA	190 HUBER	561-59	8498
10/24/00	1	10/4/00	12/28/00	SEIDO K	17030 S DI	305-25	8340
10/24/00	6	10/9/00	1/5/01	SULLIVA	2471 PORT	561-84	8295
10/24/00	2	9/14/00	12/14/00	CHOICE I	1314 NEPT	561-73	7157
10/25/00	3	10/18/00				321-79	
10/25/00	2	10/17/00	12/5/00	JOE NEU	1205 LAKE	561-54	9648
10/25/00	1	10/11/00	10/25/00	GARDEN	200 FAIRM	407-32	9489
10/25/00	2	10/11/00	12/18/00	SOUTH F	4181 NW 1	561-39	8450
10/25/00	5	10/6/00			802 E MO	904-58	
10/25/00	1	10/3/00	12/20/00	GROUP I	777 NW 72	305-26	8082
10/25/00	1	9/22/00	11/8/00	DAYTON	1633 RIDG	904-67	7599
10/25/00	1	8/17/00	11/20/00	RUSTY'S	10561 159	561-74	3587
10/25/00	2	10/24/00			109 SOUT		
10/26/00	3	11/7/00			8966 BELV		
10/26/00	1	10/24/00			13815 NW		
10/26/00	1	10/19/00				850-98	
10/26/00	1	10/10/00			10158 LEX		
10/26/00	1	9/15/00			9400 DEES		
10/26/00	2	10/24/00	1/15/01		1892 ABBE		
10/26/00	2	9/6/00	10/26/00		4300 10TH		
10/26/00	1	10/19/00				954-70	
10/26/00	8	9/27/00			1368 N. KI		
10/26/00	1	8/26/00				305-68	
10/26/00	6	9/6/00			100 LITTLE		
10/26/00	6	8/29/00			4817 SE DI		
10/26/00	2	10/26/00			1427 KAS		
10/27/00	2	10/18/00			3415 OKEE		
10/27/00	3	10/13/00	11/20/00		3534 BEAC		
10/27/00	4	10/16/00			14463 S. D		
10/27/00	17	10/6/00	12/5/00		3101 N FE		
10/27/00	1	10/17/00			5300 NW 7		
10/27/00	1	10/24/00	12/4/00			407-86	
10/27/00	3	9/9/00			3483 SW P		
10/27/00	6	9/8/00			501 W INT		
10/27/00	4	9/6/00	10/27/00		3122 FLAG		
10/27/00	2	10/24/00			6708 STIR		
10/27/00	4	8/30/00	12/30/00			904-67	
10/27/00	2	9/8/00			421 SE MO		
10/27/00	1	10/24/00	10/27/00	SHAKLEFI	661 SE PO I	561-87	10225 I

10/30/00	2	9/21/00	12/18/00	Ісоскве	5651 PENS	l850-47	73632
10/30/00	3	9/25/00			9750 W S	954-34	
10/31/00	1	10/23/00			333 BARKE		
10/31/00	11	10/18/00			2080 S UN		
10/31/00	10	9/13/00				954-75	
10/31/00	10	9/14/00			1990 W NE		
10/31/00	1	8/29/00		CAPTIVE	3272 SE A	561-78	
11/1/00	2	10/6/00		RON DA	RT 6 BOX	904-75	
11/1/00	5	10/0/00		TRAVEL	100 WEST	305-88	
11/1/00	3	10/24/00			2240 NW 8		
11/1/00	1	9/5/00				305-66	
11/1/00	2	10/25/00	12/20/00		1315 GAN	904-76	
11/1/00	2	10/25/00		KINGS B	2508 AVE	561-46	
11/2/00	4	10/25/00		CHAN'S	1036 DUN		
11/2/00	7	10/30/00			1203 N DI	561-58	
11/2/00		10/23/00			1311 PAL	561-36	
11/2/00	1	10/16/00		CARIBBE			
11/2/00	1	10/5/00		KING BE	2013 SW 3		
11/2/00	2	9/21/00	12/20/00		262 E 7TH		
11/2/00	1	10/23/00		SHELTO	280 WALN 606 ALAB	850-62	
11/2/00	2						
		10/30/00		V G TEX	413 OAK P		
11/2/00	1	10/26/00		RUTH'S	1607 FOST		
11/3/00	8	10/13/00			5102 N DA	<u> </u>	
11/3/00	1	10/31/00	12/26/00		947 ALETE		
11/3/00	6	10/23/00			3201 CLIN		
11/3/00	6	10/26/00		DONADI	2125 WIN	561-23	
11/3/00	6	9/5/00		ULTIMIS	81888 OVE		
11/3/00	4	9/8/00			10374 W S		
11/3/00	1	9/6/00		CUT AB	4211 MARI		
11/3/00	2	9/13/00	12/19/00		1652 TAYL		
11/3/00	3	10/25/00			11260 FOR		
11/3/00	6	11/22/00		OVERST	3736 N PA		
11/6/00	3	10/17/00			1450 NOR	321-45	
11/6/00	2	10/11/00		i	615 A1 A	904-27	
11/6/00	2	9/7/00				954-75	
11/6/00	1	9/28/00			218 CENTR		
11/6/00	1	10/26/00		J&MA			
11/7/00	1	10/10/00			953 17TH	561-56	
11/7/00	1	10/18/00			5525 FAN	321-63	
11/7/00	4	10/23/00				850-93	
11/7/00	1	10/23/00			602 PARK	850-62	
11/7/00	3	8/25/00			83 WASHI	904-82	
11/7/00	2	10/26/00	12/18/00			850-23	
11/8/00	2	10/24/00			2007 S. FE		
11/8/00	1	10/25/00	12/14/00		3372 LAKE		
11/8/00	3	10/18/00			3326 MAR		
11/8/00	5	10/24/00		GLOBAL	3333 S CO		_
11/8/00	7	10/12/00	12/26/00		2121 SW 5		
11/8/00	2	10/5/00	1/15/01	SOUTHE	7865 SOU	904-82	8356

11/8/001	1	9/29/00	11/0/00	COLDTE	LOODE NIM O	1205 5010124
11/8/00	4 1					305-59 8134
11/8/00	<u>'</u>	9/22/00		CLOWN		954-97 7631
11/8/00		9/13/00				954-78 6002
11/8/00	3	9/19/00				850-47 1684
11/8/00		9/26/00				850-49 1590
11/8/00	1	11/6/00				954-42 12078
11/8/00	1	11/6/00			1716 KAT	561-54 11686
11/8/00	1	10/31/00		RUDA'S	535 ATLA	904-24 10962
11/8/00	1	10/30/00				904-42 10430
11/8/00	1	10/24/00			854 GOLD	407-57 10098
11/9/00	2	10/9/00				
11/9/00	2	10/23/00			403 E HAL	954-45 8842
11/9/00	2	10/3/00				
11/9/00	4	10/12/00	12/27/00			352-68 8728
11/9/00	1	10/9/00		AFFORD	2372 GAL	352-68 8704
11/9/00	2	10/16/00				954-98 8629
11/9/00	1	10/11/00		ELEGAN		954-97 8559
11/9/00	3	9/14/00	11/9/00		915 LAKE	561-58 7159
11/9/00	5	11/2/00		YMCA O		305-29 6864
11/9/00	1	9/12/00			3210 E BU	850-78 6445
11/9/00	1	10/19/00	1/2/01	PALMLA	2523 PEPP	561-77 6207
11/9/00	1	8/29/00	12/20/00	KIDS R 4	1607 LUC	904-28 5306
11/9/00	2	10/30/00	12/23/00	ISLAND	507 DUVA	305-29 4970
11/9/00	7	9/7/00	2/14/01	FAIRWA	100 FAIRW	904-28 4592
11/9/00	2	10/10/00	1/22/01	SMITH &	1975 WELL	904-27 2068
11/9/00	3	9/27/00	12/5/00	BASIC	410 JENKS	850-78 1683
11/10/00	1	10/17/00	1/8/01	GANO F	2880 S ME	407-32 9556
11/10/00	1	10/12/00	11/10/00	VICTORI	3864 SE DI	561-22 9083
11/10/00	1	10/6/00	11/10/00	DOMEST	4022 SW S	561-28 9080
11/10/00	1	10/10/00	1/26/01	CUTTING	9200 NAV	850-93 8958
11/10/00	3	10/9/00	11/21/00	SOUTH F	1122 N FL	305-24 8439
11/10/00	3	10/5/00	11/10/00	SPENCER	6588 HWY	850-62 8371
11/10/00	2	10/6/00	11/10/00	SULLIVA	290 BAY S	904-42 8334
11/10/00	3	10/5/00				352-33 8243
11/10/00	2	9/27/00				954-42 8047
11/10/00	1:	9/25/00	11/20/00			305-29 7661
11/10/00	2	9/26/00				561-59 7576
11/10/00	3	9/14/00				305-23 6795
11/10/00	2	10/2/00				407-32 6160
11/10/00	1	9/5/00				352-48 5567
11/10/00	3	8/7/00	11/10/00			850-47 1970
11/10/00	2	10/30/00				352-38 11220
11/10/00	1	10/31/00		EXPERT		561-47 10928
11/10/00	3	10/30/00		MEIER S		561-74 10142
11/10/00	2	10/24/00		PERFECT		352-37 10110
11/13/00	2	10/24/00	12/20/00			407-32 9946
11/13/00	2	10/17/00				850-43 9768
11/13/00	10	10/17/00		PRODUC		305-25 9711
11/13/00	10	10/24/00	11/13/00			561-74 9561
11/13/00		10/10/00	11/13/00	WIEUIO	100 COMIN	1001-74 3001

11/13/00	1	10/17/00	12/28/00	RENAMI	5243 HAR	 561-96	19349
11/13/00	1	10/12/00		1	6665 BOY	561-37	
11/13/00		9/5/00			1771 S PA		
11/13/00	<u>.</u>				1001 N FE		
11/13/00	4	9/5/00			2446 SE F	561-22	
11/13/00	5	8/1/00			1515 N. FE		
11/14/00	2	10/12/00			708 COMM		
11/14/00	13	10/19/00			8910 MIRA	I	
11/14/00	2	10/6/00		DEPUTY	701 N MO	904-32	
11/14/00	3	9/25/00			2775 BRO	561-84	
11/14/00	1	9/8/00			1590 DUN	904-75	
11/14/00	2	9/21/00		GREAT L		561-84	
11/14/00	1	10/18/00			360 N US	904-34	
11/14/00	1	8/26/00			401 PINEC	561-74	
11/14/00	1	11/13/00	11/14/00		611 S. FED		
11/14/00		11/13/00		L	1610 TENN		
11/14/00	1	10/27/00			254 BART	321-63	
11/14/00	2	10/27/00			6712 BALN		
11/14/00	1	10/23/00			2600 SILV		
11/14/00		11/14/00			15733 TE	561-79	
11/15/00	4	10/30/00			1801 NE 2	352-37	
11/15/00	1	10/17/00			8007 S US		
11/15/00	3	10/10/00			18190 S DI		
11/15/00	1	10/30/00			12263 PLE		
11/15/00	4	10/10/00			801 PEAC	321-63	
11/15/00	1	11/7/00			6350 SUG	561-75	
11/15/00	1	11/8/00			4506 45TH		
11/15/00	3	10/31/00	12/20/00		1060 S ST		
11/16/00	1	10/19/00			207 INLET	904-42	
11/16/00	1	10/11/00			1525 NE 8	352-33	
11/16/00	2	10/9/00			5891 S MI	561-43	
11/16/00	1	10/11/00			1307 S BA		
11/16/00	1	10/16/00			1720 NW 2		
11/16/00	1	10/10/00			730 S DEE		
11/16/00	1	10/4/00			700 E AIRP		
11/16/00	1	9/27/00			730 S DEE		
11/16/00	8	11/2/00		ACT US	1672 W HI		
11/16/00	2	11/8/00				904-81	
11/16/00	1	10/23/00	11/16/00		351 N U S		
11/17/00	4	10/23/00	·		5805 SAUF		
11/17/00	1	10/23/00		DEAN'S	955 MASA		
11/17/00	8	11/14/00	12/27/00		101 S STA		
11/17/00	2	9/21/00			6370 U S 1		
11/17/00	1	9/21/00		DENTAL		561-53	
11/17/00	2	9/6/00		PALM BE		561-43	
11/17/00	1	11/14/00		ATLANTI			
11/17/00	1	11/7/00	12/26/00		1955 BRO	904-75	11762
11/17/00	1	10/30/00	12/4/00		309 NE 5T	561-27	
11/17/00	2	11/3/00	11/17/00	ROCKY	2692 PINE	321-25	11113

11/18/00	1	9/9/00	11/18/00	CHANEY	16961 SW	305-24	16771
11/20/00	1	11/9/00		GOT IT	2141 PALO		
11/20/00	4	11/6/00	12/19/00		240 NW 76		
11/20/00	9	11/14/00			1320 NW 2		
11/20/00	2	9/9/00			PO BOX 16		
11/20/00	3	8/31/00				954-92	
11/20/00	1	11/6/00	11/20/00		1 JHON AN		1
11/20/00	2	11/9/00			797 NE DI	561-33	
11/20/00	1	11/9/00	11/20/00		1691 FORU		
11/21/00	2	10/26/00		BALZAN		904-51	
11/21/00	1	10/27/00				850-47	
11/21/00	5	11/20/00			2225 STAT		L
11/21/00	3	10/16/00			330 WALK		
11/21/00	17	9/13/00		HEALTH		904-82	
11/21/00	1	9/5/00			1755 HARL		
11/21/00	2	9/6/00	12/26/00				
11/21/00	1	8/7/00		NAILERY	451 RICHA		
11/21/00	1	11/7/00					
11/21/00	<u>-</u>		11/21/00		13413 GR	904-75	
		10/30/00		HOME M		352-33	
11/22/00	1	10/24/00		FANTAS		850-23	
11/22/00	2	11/20/00	11/22/00			321-26	
11/22/00	1	10/10/00				904-67	
11/22/00	1	11/21/00	11/22/00			904-94	
11/22/00	2	10/27/00	12/19/00		7387 STAT		L
11/22/00	12	9/26/00	12/28/00		841 PRUDE		
11/22/00	2	11/10/00				904-82	
11/24/00	3	10/23/00	11/30/00			904-73	
11/24/00	1	11/14/00	11/24/00			561-33	
11/24/00	1	9/6/00	12/4/00			561-34	
11/24/00	1	9/1/00	11/21/00			561-54	
11/24/00	3	9/12/00	11/24/00	ISLAND	1417 SADL	904-26	1971
11/24/00	3	11/16/00	12/29/00	BUSY TR	262 E MER	321-45	12460
11/24/00	1	11/16/00	11/24/00	BRIDGET	818 W UNI	352-33	12387
11/24/00	2	10/27/00	11/24/00	PROGRE	1515 CYPR	561-74	10130
11/27/00	1	10/13/00	12/20/00	JOSEPH'	6723 S FE	561-46	9508
11/27/00	1	10/23/00	1/16/01	CARTER	5736 FALC	850-62	8990
11/27/00	12	10/23/00	11/27/00	BONDED	2201 NW	561-99	8172
11/27/00	1	9/22/00	11/27/00	YANKEE	5392 10TH	561-43	7124
11/27/00	2	9/9/00	11/28/00	REEL TIM	3402 NW 7	352-37	6434
11/28/00	2	11/17/00	11/28/00	TOTAL E	9000 SHER	954-70	8692
11/28/00	2	10/5/00	1/26/01	U ALNIN	2554 UNIV	954-79	8468
11/28/00	3	10/11/00				305-85	
11/28/00	1	10/10/00	12/14/00		1879 W NE		
11/28/00	5	11/22/00	12/26/00		11474 W C		
11/29/00	4	10/24/00	11/29/00			352-33	
11/30/00	1	11/30/00	11/30/00			561-96	
11/30/00	1	8/1/00	11/21/00			904-75	
11/30/00	1	11/17/00	11/27/00	CASPER	5601 NOR	850-43	מפפעו

11/30/00	5	11/7/00	12/29/00	IPARSON	2520 STAT	1904-82	10753
11/30/00	1				60 SUNSE	J	10037
11/30/00	1				6710 N AT		10024
12/1/00	1				2704 HILL	850-94	
12/1/00	1			TOMMY	1103 W 15	L	
12/1/00	1				5615 OLEA		
12/1/00	3				4400 BAY	850-47	<u> </u>
12/1/00	1	<u> </u>	11/30/00		11 S DIXIE	<u> </u>	11648
12/1/00	1			PEOPLE'	1328 UNIV		11368
12/1/00	1			TIGHT C	1217 SOU	<u> </u>	11279
12/4/00	4	L .		PRESTIG		561-46	
12/4/00	7	10/26/00			6550 N WI		
12/4/00	2				101 RIO D	904-47	
12/4/00	3			<u> </u>	1600 NW B		
12/5/00	1	10/12/00		1		850-46	L
12/5/00	2	10/19/00			2100 PAL	321-72	
12/5/00	4	12/1/00			862 TERRA		
12/5/00	1	9/8/00			826 EASTP		<u> </u>
12/5/00	1	8/7/00			4996 PAL	904-44	
12/6/00	1	10/31/00		LITTLEFI	3923 LAKE		L
12/6/00	4	10/30/00		JAMEST		850-43	
12/6/00	2	10/19/00		CLEAN A		561-24	
12/6/00	3	11/13/00		BOCA D	89 NW 8T	561-36	
12/6/00	2	11/15/00		ABSOLU	3554 NW 9		
12/6/00	1	11/7/00		MANCIN			
12/7/00	3	10/20/00		SPECIAL	2171 E OLI		
12/7/00	2	10/26/00		ACTION	8743 FORT		
12/7/00	1	8/25/00		MAMA D	109 BREVA		
12/7/00	1	11/3/00		TIMELES			
12/8/00	2	10/13/00			3800 S US		
12/8/00	2	11/13/00			P O BOX 9	305-24	
12/8/00	2	10/12/00			11440 HY	352-68	
12/8/00	1	10/25/00				904-25	
12/8/00	9	11/9/00			1010 STAT		
12/8/00	8	12/28/00			250 A1A N		
12/8/00	6	10/26/00	12/8/00	CABINET	3475 SW P	561-22	10080
12/11/00	4	9/27/00			8087 MON		
12/12/00	1	11/13/00	12/12/00	MICA TE	5937 RAVE	954-98	9767
12/12/00	2	10/11/00	12/12/00	SPRING	3475 DELT	352-68	8455
12/12/00	1	8/30/00	12/12/00	FOUNTAL	3165 N AT	321-78	5072
12/12/00	1	8/24/00			7364 W. A		
12/12/00	4	8/29/00	12/12/00		840 35TH	561-56	
12/12/00	9	8/29/00	12/12/00		8948 NW 2		
12/13/00	1	10/17/00	1/18/01	I & E ST	3110 F ST	850-76	9554
12/13/00	2	11/2/00				561-64	
12/13/00	1	10/12/00			4112 OKEE		
	2	12/8/00			201 S 5TH		
12/13/00	41	12/6/00]	12/10/00	IVIOULLE I		00L 0 1	
12/13/00 12/14/00	1	10/13/00			12226 W U		

12/14/00	5	10/18/00	1/9/01	ISTRAND	5881 COM	1850-98	8383
12/14/00	3				7412 SHO	352-59	
12/14/00	2	1.			909 BEVILL		
12/14/00	2	1		4	P.O. BOX 1		
12/14/00	2				3434 ATLA		
12/15/00	1				3913 MET	561-46	
12/15/00	3				2249 W HI		
12/15/00	2				2401 N FE	561-44	
12/15/00	1			BREVAR	1419 CLEA	1	
12/15/00	3	<u> </u>		1	3571 FOX		11700
12/15/00	1				13724 SW		
12/16/00	1			-	2820 WOO		
12/17/00	2		12/17/00		909 PINEA	904-78	
12/18/00	1		12/18/00		3050 SE M		
12/18/00	1	10/23/00	12/18/00	D & L CE	1232 BLAN	1	
12/18/00	1	9/15/00	12/18/00		1740 INDI	561-58	
12/18/00	1	10/17/00			419 GREEN		
12/18/00	1	11/14/00			2851 DAVI		
12/18/00	4	11/7/00		AMERIC	1260 CLEA		
12/19/00	3		1/15/01	MC* DO	112 FRENC		9920
12/19/00	1	10/13/00	12/19/00		151 WILD	904-42	
12/20/00	1.	10/23/00			1717 S U	561-46	9989
12/20/00	4	12/14/00	12/26/00		199 PIKE R		
12/20/00	1	12/11/00			777 DELTO		
12/20/00	1	10/3/00			2201 W IN		
12/20/00	1.	11/22/00			1129 SW	561-78	
12/20/00	1	11/8/00			10786 SW	305-23	
12/21/00	2	10/9/00			209 BILBA	561-79	
12/21/00	1	10/17/00		STEVE C	1592 PARK		
12/21/00	1	10/17/00	12/21/00		1478 AUR	321-25	
12/21/00	1	11/13/00	12/21/00		1573 SE C	561-33	12008
12/21/00	2	11/8/00			314 ANGLE		
12/21/00	1	10/24/00	12/19/00	CARL FR	9793 SW 1	305-75	11424
12/22/00	3	10/31/00	12/22/00	ANIMAL	354 HIGH	904-32	7303
12/22/00	1	9/13/00			8201 PITT	850-47	
12/22/00	1	9/13/00				352-68	
12/22/00	3	12/11/00	12/22/00	RYDER T	1185 EAST	850-76	1534
12/22/00	18	11/21/00	12/22/00	НЕМАТО	1717 NOR	850-44	12570
12/22/00	2	11/13/00	12/22/00	BRADY'S	323 SE PO		
12/22/00	5	11/1/00	1/11/01	WING KE	309 N MA	407-32	11377
12/22/00	2	11/20/00	12/22/00	RAY-MA	P O BOX 5	407-86	11144
12/26/00	12	9/25/00	12/26/00	PAT'S K	4320 NW 2	352-37	7754
12/26/00	1	8/1/00	12/26/00	NEILSON	131 LEGEN	850-23	1608
12/26/00	1	8/30/00	12/26/00	SKOOTE	3223 E BU	850-76	1530
12/26/00	3	12/23/00	12/26/00	VISION	12200 SW	305-25	14788
12/26/00	1	12/21/00	12/26/00	MARTAS	925 N COU	321-45	13983
12/27/00	1	10/27/00	12/27/00	CARRIBB	6610 PEM	954-89	7650
12/27/00	2	10/20/00	12/27/00	SEVILLA	12133 SW	305-23	6247
12/27/00	2	9/29/00		GOLDEN	2003 FLET	954-92	5548

12/27/00	5	8/26/00	1/8/01	ISOURCE	4071 L B	407-48 3494
12/27/00	1				2937 HYD	850-76 1530
12/27/00	3			<u>. </u>	I	321-25 13706
12/28/00	1				953 QUEE	321-26 9986
12/28/00	2				103400 0	305-45 9435
12/28/00	1					904-28 8349
12/28/00	1	12/21/00			<u>, </u>	321-25 14762
12/28/00	<u>'</u>	12/21/00			4320 CREI	
12/28/00	2	9/11/00				850-47 13833 305-47 1133
12/28/00	6			REGENC		
12/28/00	2	10/26/00				904-64 10670
12/29/00	<u></u>	10/28/00				321-72 10013
12/29/00	2				813 GOLF	904-92 8264
12/29/00	<u>_</u>	12/20/00				904-76 7260
	3	11/7/00			514 ATLA	561-58 6378
12/29/00		1/8/01				954-92 6107
12/29/00	1	8/30/00				904-72 6083
12/29/00	3	11/15/00				904-25 5398
12/29/00	7	9/12/00				561-33 4259
12/29/00	1	9/27/00	12/29/00			850-94 1719
12/29/00	2	12/27/00			2233 HIGH	
12/29/00	1	11/9/00			25225 MA	
1/2/01	2	12/18/00		NANCY	3813 NE B	
1/2/01	2	10/13/00		JIM SEA		321-45 9388
1/2/01	8	10/25/00				561-28 8366
1/2/01	7	9/25/00				561-39 8054
1/2/01	8	11/2/00		CENTUR		561-56 3220
1/2/01	1	12/29/00			1001 NE 1	954-94 13868
1/2/01	4	11/13/00	1/2/01	SAFEGU	1001 WES	561-84 11678
1/2/01	4	10/31/00	1/2/01	TREASU	710 N 39T	561-46 10976
1/2/01	5	11/2/00	1/2/01			904-79 10835
1/2/01	3	11/10/00				850-45 10186
1/3/01	1	10/19/00				904-27 9627
1/3/01	1	11/7/00			175 S U S	407-66 9452
1/3/01	1	9/6/00	1/3/01	PENINSU	2920 POM	321-72 6055
1/3/01	1	10/19/00	1/22/01	ELITE; L	321 LOLLY	904-28 4885
1/4/01	2	9/27/00	1/4/01	LA NOPA	8818 ATLA	904-72 6403
1/4/01	2	9/27/00	1/4/01	BIG TOP	8436 AMB	904-77 3498
1/4/01	1	8/21/00	1/4/01	KIDSTUF	2037 ANA	904-76 1671
1/4/01	2	12/23/00	1/4/01	THE COZ	1352 13 A	561-56 14384
1/4/01	2	11/8/00	1/4/01	PACE DR	4025 PACE	850-99 12302
1/4/01	2	11/8/00	1/4/01	ACME C	163 PARK	321-72 11877
1/4/01	2	11/6/00	1/4/01	MARY KI	3547 WES	904-69 10502
1/5/01	1	10/23/00	1/5/01	EARLE'S	2140 SECO	305-86 6477
1/5/01	3	1/4/01	1/5/01	DIMENSI	7522 WILE	954-34 14120
1/5/01	7	11/9/00	1/5/01	KEY'S T	4680 OVE	305-74 12031
1/5/01	1	11/3/00	12/26/00	WATTS		904-23 11236
1/6/01	1	12/26/00				561-78 14240
1/6/01	4	12/26/00		HOUSIN		321-50 12382
1/6/01	1	12/20/00		RIVERSI		904-38 10660

1/7/01	1	12/21/00	1/7/01	ICLASSY	4409 W HI	1954-57	13735
1/8/01	5	11/17/00			1012 W 11		
1/8/01	1	12/15/00		JACK'S	2310 TOM		
1/8/01	2	10/17/00			6595 MORI		
1/8/01	6	10/9/00			6471 3RD	305-29	
1/8/01	2	9/21/00			706 COMM	1	
1/8/01	2	8/1/00		TEACHE	490 STATE		
1/8/01	1	1/4/01		BARBAR	9131 GULF		
1/8/01	4	12/21/00		СОММИ	1190 N ST	1	
1/8/01	1	10/31/00			3538 SW	561-78	
1/8/01	2	11/6/00			2917 NE 1	352-37	
1/9/01	1	10/17/00		H B DEN	13 CENTER		
1/9/01	1	8/1/00			909 N HIG	904-43	
1/9/01	3	11/14/00		BONNET		561-62	
1/10/01	26	10/26/00		CENTUR	13300 SW	954-43	
1/10/01	1	12/30/00			1681 ALPH		1
1/10/01	1	1/5/01		THE CLA	13 SW 0S	561-21	
1/10/01	2	12/7/00		EMERGE	3850 NW 2	<u> </u>	
1/10/01	1	9/21/00		FINER H	2241 N 61	954-96	
1/10/01	2	10/31/00		HOME S	5209 OKEE	L	
1/10/01	1	1/8/01		DONE RI	200 DALE	904-45	
1/10/01	1	1/2/01		CONCH	57 COMAR		
1/11/01	1	10/20/00		KIRSCH I	14830 SMI		
1/11/01	2	11/20/00		HEALTH	65 ROYAL	561-56	
1/11/01	18	9/9/00		STARK C		954-92	
1/11/01	1	11/22/00		ARLINGT	6320 ARLI	904-74	
1/11/01	2	10/24/00	1/11/01		3950 PINE	561-43	
1/12/01	1	10/17/00		HAIR PL	1201 E 11	850-87	
1/12/01	3	10/19/00		BLUEBER			
1/12/01	4	9/14/00		ACAPUL		850-45	
1/12/01	1	8/15/00	1/12/01		563 BLAN	904-27	
1/12/01	2	12/27/00	1/12/01	J MARTI	16805 SW	305-23	
1/12/01	2	12/20/00	1/25/01	CREATIV			
1/12/01	1	12/20/00	12/21/00	TRIPLE C	1734 SE P	561-39	13965
1/12/01	2	11/7/00				561-46	
1/12/01	2	10/30/00	1/12/01	RICK'S T	1780 W BE		
1/13/01	1	12/30/00			70 N HOM		
1/15/01	2	10/17/00		ABCA	14680 BET		
1/15/01	3	10/10/00	1/15/01	SYSTEM	1817 SW S	561-34	8445
1/15/01	2	12/13/00			3885 INVE		
1/15/01	2	9/22/00			685 E HILL		
1/15/01	2	11/14/00	1/15/01	TREASU	312 BIG TR	904-78	6396
1/15/01	2	1/2/01	1/15/01	JEAN IS	8537 W M	954-72	5417
1/15/01	2	1/2/01	1/15/01		1807 S UN	904-72	14246
	1	12/20/00				561-79	
1/15/01							10000
1/15/01 1/15/01	1	12/20/00	1/15/01	CLASSIC	P O BOX 3	561-69	13960
		12/20/00 10/31/00			P O BOX 3 1432 SE H	561-69 561-33	
1/15/01	1		1/15/01	RNRPO		561-33	10731

1/16/01	1	12/28/00	1/16/01	BEDIS K	6687 VENT	850-62	5703
1/16/01	4	8/29/00			8 S J ST		
1/16/01	1	11/30/00			106 COMM		
1/16/01	4	9/13/00				904-38	
1/16/01	6	1/2/01			724 UP DU		
1/16/01	1	12/21/00				321-26	
	5	12/21/00			5732 PHILL		
1/16/01 1/16/01	1	1/3/01					
	1				123 DONN		
1/17/01		10/11/00				561-87	
1/17/01	2	10/3/00			1724 PINE	904-73	
1/17/01	2	9/15/00			500 BARNE		
1/17/01	1	11/15/00		STRESS	2053 US H		
1/17/01	1	1/5/01			P.O BOX 3		
1/17/01	1	12/22/00		SAFARI	20825 GR	305-23	
1/17/01	1	11/4/00			17075 SW	305-25	
1/18/01	2	10/5/00		<u> </u>	3204 E AT		
1/18/01	3	1/22/01		WOODS			
1/18/01	1	9/6/00			4336 FLOR		
1/18/01	1	1/16/01		H&ST		904-78	
1/18/01	2	8/29/00			1206 NW 7		
1/18/01	1	1/8/01			PO BOX 75		
1/18/01	1	12/21/00			P O BOX 6		
1/18/01	1	11/22/00	1/15/01	BRITISH	4451 HERS		
1/18/01	1	11/7/00	1/18/01	A*A AD	2803 NW 6	352-37	11654_
1/18/01	3	12/12/00	1/18/01	AUTO C	2420 S US	606-57	11542
1/18/01	3	10/24/00	1/18/01	KROME	19772 SW		
1/19/01	1	1/16/01		CLARK I		321-63	
1/20/01	1	1/4/01	1/20/01	SANDYS	2102 S RID	904-42	8245
1/22/01	2	12/26/00	1/22/01	DALE R	228 COUN	305-45	7083
1/22/01	10	9/18/00	1/22/01	THE BUT	135 GUS H	321-63	6917
1/22/01	1	1/12/01	1/22/01	TOWNE	1304 N KR	305-24	15342
1/22/01	4	1/10/01	2/12/01	AVANZA	6000 NOR	321-25	15233
1/22/01	1	1/8/01	1/22/01	VALHAL	56243 OCE	305-28	15152
1/22/01	10	12/5/00	1/22/01	CENTUR	14620 PER	850-49	12911
1/22/01	2	11/6/00	1/22/01		3740 GATE		
1/23/01	1	10/13/00	1/23/01	DESTINA	1511 MON	904-39	9303
1/23/01	1	1/15/01	1/23/01	HERBALI	7801 SW 1	305-25	14736
1/23/01	8	11/16/00	1/18/01	OCEANW	12635 N.	904-75	10653
1/23/01	4	10/23/00	1/23/01	MASTER	3021 GULF	850-93	10254
1/23/01	2	10/24/00		MR PET	2319 SE F		
1/24/01	3	11/1/00			7733 NOR		
1/24/01	5	1/11/01			223 SUNS	561-65	
1/24/01	1	11/3/00		MATHIS	296 FORT	850-93	
1/25/01	1	10/24/00	1/25/01		8401 FLOR		
1/25/01	2	10/17/00		ANTHON			
1/25/01	5	9/25/00		DEALER	8432 JUNI		<u> </u>
1/25/01	1	8/15/00		MAJESTI			
1/25/01	1	1/8/01		SPLASH	P O BOX 9		
1/25/01	40	11/13/00			126 CENTE		

1/25/01	1	12/15/00	1/25/01	ASIA NAI	99010 OVE	305-45	12255
1/25/01	4	10/26/00		TLC INS	900 U S HI		
1/26/01	1	1/9/01		OYSTER	65 LEWIS	904-82	
1/26/01	2	8/31/00		DIXONS	1109 S SA		
1/26/01	2	9/5/00			4220 WES	321-63	
1/26/01	1	12/21/00		REDLAN	24856 SW		
1/26/01	3	12/27/00		SOFTHA	4893 HIGH	561-23	
1/26/01	7	1/3/01		CITY OF	P O BOX 1	407-66	
1/26/01	5	1/24/01		LANDRU	26150 SW	305-24	
1/26/01	3	11/10/00		LA RUE'		904-71	
1/29/01	9	10/20/00		VEIN CLI			
1/29/01	2	9/19/00		DOORW	1070 EME	321-72	
1/29/01	1	10/24/00	1/29/01		1343 CLEA		
1/29/01	1	9/5/00			13446 NEV		
1/29/01	2	10/31/00			3918 ROG		
1/30/01	2	10/30/00			3530 SW 2		
1/30/01	15	10/27/00			2925 10TH		
1/30/01	1	10/23/00		HUNT'S	3918 MOO	407-32	
1/30/01	1	10/16/00	2/1/01	ELITE PR		561-48	
1/30/01	1	10/9/00	1/22/01	AIRPORT	6209 N 9T	850-47	8429
1/30/01	2	10/13/00	1/30/01	PHOENIX	505 BEAC	561-77	6219
1/30/01	2	9/6/00			83 U S HW	407-66	5965
1/30/01	2	8/30/00		GOOD'N	3343 S US	561-46	
1/30/01	2	8/29/00		LAURI'S	3866 MEL	561-96	4060
1/30/01	1	9/6/00			1855 OAK	561-79	
1/30/01	1	12/29/00			5590 1ST	305-29	
1/30/01	1	1/8/01			509 SW 2	954-78	
1/30/01	2	11/2/00	2/16/01	QUAINT	1424 MAIT	904-74	10786
1/31/01	2	11/17/00	1/31/01	EAST CO	645 FELLS	561-58	9506
1/31/01	1	10/16/00	1/31/01	ALL PRO	2836 ATLA	561-56	8932
1/31/01	1	10/5/00	1/31/01	SOUTHE	2669 FORE	561-96	8438
1/31/01	3	9/22/00	1/31/01	CORPOR	1101 GULF	850-93	7698
1/31/01	3	8/17/00	1/31/01	CARLISL	6077 HILB	850-44	3076
1/31/01	1	1/8/01	2/16/01	P & L CL	444 NORT	321-25	15346
1/31/01	1	12/29/00	1/31/01	VIDEO S	15884 SW	305-25	14751
2/1/01	2	10/24/00		PRO TEC	1711 N PO	954-98	8898
2/1/01	3	10/2/00	2/1/01	JIMAC	1866 NW 5	954-98	8649
2/1/01	1	9/22/00		CAMELLI	830 N RIVE	954-94	7640
2/1/01	1	9/22/00		ALTERAT	604 S FED	954-42	7624
2/1/01	1	9/9/00	2/19/01	KIDDIE K	2480 S CO	561-96	6469
2/1/01	1	9/6/00		ORMON	1482 W G	904-67	5732
2/1/01	1	9/15/00	1/24/01	WARRIO	1102 N FL	305-24	3596
2/1/01	6	9/27/00		GREAT F	1450 N CO	321-45	3176
2/1/01	1	12/27/00		BUSINES	2455 NE 5	561-58	2659
2/1/01	1	1/24/01		BANDITO	7229 S DE	850-26	16201
2/1/01	5	1/31/01	2/19/01	SHELTER	77 COCOP	305-74	15182
2/1/01	4	1/3/01		DEANS S	1436 B SO	850-96	14391
2/1/01	1	1/30/01		DISCRET	1333 OLD	904-82	14121
2/1/01	2	11/3/00		ACE AUT	6548 MOBI	850-94	11692

2/2/01	3	10/16/00		HYPERIO	895 NE DI	561-22 9468
2/2/01	5	8/29/00			120 INTER	407-33 4020
2/3/01	1	9/8/00				850-47 6065
2/4/01		9/19/00	1/31/01		11747 PHI	904-26 2158
2/5/01	1	10/27/00				407-32 9699
2/5/01	4	10/31/00		DENVER		904-26 7637
2/5/01	3	9/9/00		ENERGY	600 S. US	904-67 6077
2/5/01	1	8/31/00			7260 EXLI	904-77 5133
2/5/01	3	8/29/00	1/31/01	CHERISH	1382 HOW	
2/5/01	1	8/23/00		RUDOLP	603 COLO	561-28 3018
2/5/01	1	9/11/00	12/18/00		109 N 29T	561-46 2597
2/5/01	10	1/18/01		REDISH	2156 PON	561-56 13879
2/5/01	1	10/23/00	2/1/01		10925 SW	305-25 10048
2/6/01	14	10/30/00	11/28/00		106285 O	305-45 8920
2/6/01	1	10/5/00		SUNFLO		561-58 8236
2/6/01	1	10/6/00				904-38 8218
2/6/01	2	9/9/00				561-33 5447
2/6/01	1	9/1/00			110 JOAC	850-93 4546
2/6/01	1	8/9/00		NAIL BY		
2/6/01	1	1/8/01		STAFFO	P O BOX 4	
2/6/01	4	12/14/00				305-55 11624
2/6/01	2	11/6/00	2/5/01		9037 LEM	904-92 10876
2/7/01	1	10/16/00		ноок а	6963 W N	321-72 9662
2/7/01	3	12/22/00			4831 N DI	561-36 14740
2/8/01	2	10/18/00		CHRISM		904-43 9803
2/8/01	1	10/25/00				954-43 8613
2/8/01	2	9/15/00				561-27 5292
2/8/01	1	9/1/00				321-72 5034
2/8/01	1	1/4/01		K&KM	27907 CO	305-87 15191
2/8/01	1.	11/28/00				407-32 10403
2/9/01		1/4/01		KEYSTO		561-39 9896
2/9/01	2	9/14/00			4215 NOR	561-62 7050
2/9/01	4	1/10/01	2/2/01		6561 NOR	305-59 14561
2/9/01	2	10/31/00				561-46 11332
2/12/01	2	10/16/00				561-46 9503
2/12/01	1	9/21/00	2/7/01	CHINO A	10720 SW	305-25 7510
2/12/01	1	9/5/00		CUSTOM	314 SE 1S	561-27 4705
2/12/01	2	8/10/00	1/9/01	INDIA G	9825 SAN	904-26 1888
2/12/01	5	1/9/01		ARNOFF	3620 S U	561-46 14548
2/12/01	14	1/11/01		HOMES		407-86 11144
2/12/01	1	11/8/00		QUACKE	3427 E CO	904-73 10801
2/12/01	2	10/27/00				904-75 10559
2/12/01	3	11/30/00		BEACH		850-93 10233
2/13/01	1	10/12/00		EUROPE	2441 SE O	561-22 9350
2/13/01	2	12/15/00		CENTER	P O BOX 1	561-96 9324
2/13/01	2	8/29/00		INAFEC		561-27 5284
2/13/01	4	9/26/00	2/1/01	SCHUYL		904-82 3977
2/14/01	1	10/17/00		SANDY'	TALIH P88	321-98 8846
_/ 17/01/	' 1	10/17/00			000 110111	02100000

2/14/01	1	9/26/00	1	INTELLA	5490 HUD	561-43	7999
2/14/01	3	an acceptance		DYNAMI	1425 GENE		
2/14/01	1			1	6207 ROY	561-79	
2/15/01	3			JOSTEN			
2/15/01	1	10/16/00		DISTINC		352-68	
2/15/01	2	10/9/00				954-97	
2/15/01	1	10/6/00			1412 NW 4		
2/15/01	1	9/8/00		TUTTLE		850-93	
2/15/01	1	1/17/01		DANCE 1	6779 W. IN		
2/15/01	5	12/5/00	2/20/01		116 N TAR		
2/15/01	1	11/22/00		NATURE'		850-45	
2/15/01	16	10/31/00		TMSI	720 S 8TH	904-32	10985
2/16/01	2	10/16/00		BUSBEE	2803 E CE	850-46	9642
2/16/01	2	10/23/00		DALLAS	10416 BIS	904-75	9242
2/16/01	3	10/31/00		BALLYH	152 DOVE	305-85	9039
2/16/01	3	10/9/00	2/14/01	AMERIC	241 FITH A	321-83	8805
2/16/01	1	10/4/00		AMERIC	8285 EAST	850-93	8794
2/16/01	1	12/13/00		AUTO JA	5620 S.W	954-96	7671
2/16/01	1	9/21/00		AMERIC	111 NE NA	561-34	6918
2/16/01	1	9/14/00	12/4/00	CONTEM	4031 NW 9	352-33	6907
2/16/01	2	9/9/00		PALM BE	1122 AVIA	561-79	4415
2/16/01	1	12/26/00		BARLOW	4575 J BA	850-67	14365
2/16/01	1	11/16/00		BURLES	708 W DET	850-47	12462
2/16/01	6	11/16/00		ANGELIA	206 ELM A	407-30	12056
2/16/01	2	11/1/00	2/8/01	ROOF LE	P.O. BOX 1	561-43	11111
2/17/01	3	11/15/00		ASSOCI	13357 OVE	305-45	12275
2/19/01	4	1/10/01		MOODY	7150 HOL	954-43	6488
2/19/01	2	8/10/00		CYCLE S	3423 NOR	850-43	3048
2/19/01	1	12/30/00		FLORIDA	538 W PAL	305-24	14734
2/19/01	1	11/22/00		BOLAND	7198 MAP	352-59	12298
2/19/01	2	11/6/00		PARK VI	6226 S BA	904-73	10399
2/20/01	1	2/3/01		HAMM	928 W WH	850-26	5560
2/20/01	2	8/19/00			8060 HILL	904-73	
2/20/01	1	12/23/00		BACK ST	1821 NOR	850-43	14212
2/20/01	1	11/22/00		ALL AME	6235 NW 1	954-96	12745
2/20/01	1	11/24/00		CABINET	989 LAURE	561-84	12524
2/20/01	2	11/14/00		ALBERT	83 N ROSC	904-28	12004
2/20/01	2	11/14/00	2/19/01	AMERIC	7296 42N	561-84	
2/20/01	2	10/25/00				321-38	
2/21/01	1	10/27/00			3346 ROY	904-22	
2/21/01	2	10/9/00			6186 S CO		
2/21/01	2	9/8/00			1751 COG		
2/21/01	4	1/22/01		PRADO	1022 NW 3		
2/21/01	4	12/26/00			14375 SW		
2/21/01	2	11/14/00		ANNALE	5681 GRA	850-49	11660

LossDt	Lines	IDSActive	IDSdisco	IDSName	IDSAddr	IDSPho	EqAcc_TP\
10/23/00	2	10/16/00	12/20/00	GLADES	345 N US	561-99	9633
10/23/00	5	10/16/00	12/14/00	MAIL BO	8084 N DA	850-47	9549
10/23/00	1	9/22/00	12/14/00	BIRD FEE	2279 S RID	904-76	7521
10/23/00	2	9/21/00	10/23/00	EYEWEA	800 N FAIR	850-45	5296
10/23/00	1	9/15/00	10/23/00	C J'S AU	1404 LAKE	321-63	4263
10/23/00	1	10/10/00	10/23/00	ATLANTI	675 90TH	561-77	3964
10/23/00	1	8/24/00	10/23/00	WILLIAM	1444 W BL	561-58	3435
10/24/00	1	10/12/00	12/15/00	ERIKSEN	14642 69T	561-62	9215
10/24/00	1	10/10/00	1/15/01	ACCURA	190 HUBER	561-59	8498
10/24/00	1	10/4/00	12/28/00	SEIDO K	17030 S DI	305-25	8340
10/24/00	6	10/9/00	1/5/01	SULLIVA	2471 PORT	561-84	8295
10/24/00	2	9/14/00	12/14/00	CHOICE I	1314 NEPT	561-73	7157
10/25/00	3	10/18/00	11/16/00	BENKO C	701 SOLA	321-79	9712
10/25/00	2	10/17/00	12/5/00	JOE NEU	1205 LAKE	561-54	9648
10/25/00	1	10/11/00	10/25/00	GARDEN	200 FAIRM	407-32	9489
10/25/00	2	10/11/00	12/18/00	SOUTH F	4181 NW 1	561-39	8450
10/25/00	5	10/6/00	10/25/00	STOUGH	802 E MO	904-58	8390
10/25/00	1	10/3/00	12/20/00	GROUP I	777 NW 72	305-26	8082
10/25/00	1	9/22/00	11/8/00	DAYTON	1633 RIDG	904-67	7599
10/25/00	1	8/17/00	11/20/00	RUSTY'S	10561 159	561-74	3587
10/25/00	2	10/24/00	1/19/01	PENSAC	109 SOUT	850-45	10204
10/26/00	3	11/7/00	10/26/00	CONKLIN	8966 BELV	561-79	9826
10/26/00	1	10/24/00			13815 NW	352-33	9684
10/26/00	1	10/19/00			804 LARK	850-98	
10/26/00	1	10/10/00	12/18/00		10158 LEX		
10/26/00	1	9/15/00	11/8/00		9400 DEES		
10/26/00	2	10/24/00		TOUR G	1892 ABBE		
10/26/00	2	9/6/00	10/26/00		4300 10TH		
10/26/00	1	10/19/00				954-70	
10/26/00	8	9/27/00	10/11/00	EAGLE C	1368 N. KI		
10/26/00	1	8/26/00		BATTER	13830-B N		
10/26/00	6	9/6/00	10/26/00	LITTLE C	100 LITTLE		
10/26/00	6	8/29/00	12/11/00	BARE BO	4817 SE DI	561-28	2633
10/26/00	2	10/26/00			1427 KAS		
10/27/00	2	10/18/00					
10/27/00	3	10/13/00	11/20/00		3534 BEAC	904-34	9041
10/27/00	4	10/16/00	11/7/00	A ABLE L	14463 S. D	305-25	8646
10/27/00	17	10/6/00	12/5/00		3101 N FE		
10/27/00	1	10/17/00	10/27/00	SECURIT	5300 NW 7	954-42	6980
10/27/00	1	10/24/00				407-86	
10/27/00	3	9/9/00			3483 SW P		
10/27/00	6	9/8/00			501 W INT		
10/27/00	4	9/6/00	10/27/00		3122 FLAG		
10/27/00	2	10/24/00			6708 STIR		
10/27/00	4	8/30/00	12/30/00		1137 NOV		
10/27/00	2	9/8/00			421 SE MO		
10/27/00	1	10/24/00			661 SE PO		
10/30/00	4	10/9/00	******		2425 PINE		
			, ,			']	

10/30/00	2	9/21/00	1 12/18/00	COCKBE	IRRE1 DENG	850-47 73632
10/30/00	3	9/21/00				954-34 5518
10/30/00	1	10/23/00				850-47 9756
10/31/00	11	10/23/00				954-23 8057
10/31/00	10	9/13/00				954-75 6379
10/31/00	10	9/14/00				321-72 5139
10/31/00	1	8/29/00				561-78 2635
11/1/00	2	10/6/00				904-75 8670
11/1/00	5	10/0/00			100 WEST	305-88 8159
11/1/00	3	10/24/00				305-59 4610
11/1/00	1	9/5/00			(UNIT OUT	305-66 3927
11/1/00	2	10/25/00	12/20/00			904-76 10700
	2			KINGS B		561-46 9916
11/2/00		10/25/00				
11/2/00	4 7	10/30/00			1203 N DI	904-75 9794 561-58 9721
11/2/00		10/23/00				561-36 9354
11/2/00	1	10/16/00			1311 PAL	
11/2/00	1	10/5/00				954-98 8653
11/2/00	1	10/9/00				561-92 8574
11/2/00	2	9/21/00			L	904-67 7388
11/2/00	1	10/23/00		SHELTO	606 ALAB	850-62 5451
11/2/00	2	10/30/00		1	413 OAK P	<u> </u>
11/2/00	1	10/26/00		RUTH'S		850-78 10978
11/3/00	8	10/13/00				850-48 9781
11/3/00	1	10/31/00				561-74 9730
11/3/00	6	10/23/00				561-24 8032
11/3/00	6	10/26/00		DONADI	2125 WIN	561-23 7479
11/3/00	6	9/5/00				305-66 5537
11/3/00	4	9/8/00				954-75 5375
11/3/00	1	9/6/00				352-68 4537
11/3/00	2	9/13/00	12/19/00			904-78 3463
11/3/00	3	10/25/00				561-79 10326
11/3/00	6	11/22/00				850-43 10208
11/6/00	3	10/17/00				321-45 9392
11/6/00	2	10/11/00				904-27 8904
11/6/00	2	9/7/00				954-75 6030
11/6/00	1	9/28/00				904-27 5561
11/6/00	1	10/26/00				904-76 10613
11/7/00	1	10/10/00			953 17TH	561-56 9082
11/7/00	1	10/18/00			5525 FAN	321-63 8671
11/7/00	4	10/23/00				850-93 8552
11/7/00	1	10/23/00			602 PARK	850-62 6061
11/7/00	3	8/25/00				904-82 3828
11/7/00	2	10/26/00				850-23 10056
11/8/00	2	10/24/00				561-73 9845
11/8/00	1	10/25/00	12/14/00			561-64 9836
11/8/00	3	10/18/00				305-77 9495
11/8/00	5	10/24/00		GLOBAL		561-27 9463
11/8/00	7	10/12/00	12/26/00			954-96 8566
11/8/00	2	10/5/00	1/15/01	SOUTHE	7865 SOU	904-82 8356

11/8/00	4	9/29/00	11/8/00	IGOI DTE	2225 NW 9	305-50	8134
11/8/00	1	9/22/00		CLOWN	6551 NW 5	4.	
11/8/00	1				510 S DIXI		
11/8/00	3				550 E NINE		
11/8/00	3				10000 SIN		
11/8/00	1						1
		11/6/00			3651 NW 6		
11/8/00	1	11/6/00			1716 KAT	}	11686
11/8/00	1	10/31/00				904-24	
11/8/00	1	10/30/00		PARKER'	825 W PAR		
11/8/00	1	10/24/00			854 GOLD	L	10098
11/9/00	2	10/9/00			217 NE 3R		1
11/9/00	2	10/23/00			403 E HAL	954-45	
11/9/00	2	10/3/00			405 6TH S		
11/9/00	4	10/12/00	12/27/00	AFTER I	2709 FORE		
11/9/00	1	10/9/00		AFFORD	2372 GAL	352-68	
11/9/00	2	10/16/00			5961 FARR	954-98	8629
11/9/00	1	10/11/00		ELEGAN	1500 W C	954-97	8559
11/9/00	3	9/14/00	11/9/00	COUCO	915 LAKE	561-58	7159
11/9/00	5	11/2/00	1/2/01	YMCA 0	3145 FLAG	305-29	6864
11/9/00	1	9/12/00	12/4/00	PHILLIPS	3210 E BU	850-78	6445
11/9/00	1	10/19/00			2523 PEPP	561-77	6207
11/9/00	1	8/29/00			1607 LUC	904-28	5306
11/9/00	2	10/30/00	12/23/00		507 DUVA	305-29	
11/9/00	7	9/7/00		FAIRWA	100 FAIRW		
11/9/00	2	10/10/00		L	1975 WELL		
11/9/00	3	9/27/00	12/5/00		410 JENKS		
11/10/00	1	10/17/00			2880 S ME		
11/10/00	1	10/12/00	11/10/00		3864 SE DI		L
11/10/00	1	10/6/00			4022 SW S		
11/10/00	1	10/10/00				850-93	
11/10/00	3	10/9/00			1122 N FL	305-24	
11/10/00	3	10/5/00				850-62	
11/10/00	2	10/6/00			290 BAY S		
11/10/00		10/5/00					
11/10/00	2	9/27/00			602 S MAI 1824 W HI		
11/10/00	1	9/25/00	11/20/00		220 DUVA		
11/10/00	2	9/26/00			6412 OLEA		
11/10/00	3	9/14/00					
11/10/00	2				9487 SW 1		
		10/2/00			723 BAYW		
11/10/00	1	9/5/00			594 W LIG		
11/10/00	3	8/7/00	11/10/00		2000 TONI		
11/10/00	2	10/30/00	11/10/00		5215 SW 9		
11/10/00	1	10/31/00	1/10/01		183 JOG R		
11/10/00	3	10/30/00		MEIER S	658 W IND		
11/10/00	2	10/24/00			4404 NW 1		
11/13/00	2	10/24/00	12/20/00		3791 BEAR		
11/13/00	2	10/17/00			3202 N PA		
11/13/00	10	10/24/00	12/26/00		13040 SW		
11/13/00	1	10/16/00	11/13/00	INTERIO	708 COMM	561-74	9561

11/13/00	1	10/17/00	12/28/00	BENAMI	5243 HAR	561-96	9349
11/13/00	1	10/12/00		DORINA'		561-37	
11/13/00	1	9/5/00			1771 S PA		
11/13/00	1	9/12/00			1001 N FE	954-45	
11/13/00	4	9/5/00			2446 SE F	561-22	
11/13/00	5	8/1/00			1515 N. FE		
11/14/00	2	10/12/00			708 COMM		
11/14/00	13	10/12/00			8910 MIRA		
11/14/00	2	10/19/00	11/14/00		701 N MO	904-32	
11/14/00	3	9/25/00			2775 BRO	561-84	
11/14/00	1	9/8/00				904-75	
11/14/00	2	9/21/00			421 NORT	561-84	
11/14/00	1	10/18/00			360 N US		
11/14/00	1					904-34	
		8/26/00			401 PINEC	561-74	
11/14/00	1	11/13/00	11/14/00		611 S. FED		
11/14/00	2	11/2/00			1610 TENN		
11/14/00	1	10/27/00			254 BART	321-63	
11/14/00	2	10/31/00			6712 BALN		
11/14/00	1	10/23/00		L	2600 SILV	904-32	
11/14/00		11/14/00			15733 TE	561-79	
11/15/00	4	10/30/00			1801 NE 2	352-37	
11/15/00	1	10/17/00			8007 S US		
11/15/00	3	10/10/00			18190 S DI		
11/15/00	1	10/30/00			12263 PLE		
11/15/00	4	10/10/00			801 PEAC	321-63	
11/15/00	1	11/7/00			6350 SUG	561-75	
11/15/00	1	11/8/00			4506 45TH		
11/15/00	3	10/31/00	12/20/00			954-96	
11/16/00	1	10/19/00		BRUCE K		904-42	
11/16/00	1	10/11/00				352-33	
11/16/00	2	10/9/00			5891 S MI	561-43	
11/16/00	1	10/11/00			1307 S BA	321-72	
11/16/00	1	10/16/00			1720 NW 2		
11/16/00	1	10/10/00			730 S DEE		
11/16/00	1	10/4/00			700 E AIRP		
11/16/00	1	9/27/00	1/18/01		730 S DEE		
11/16/00	8	11/2/00			1672 W HI		
11/16/00	2	11/8/00				904-81	11372
11/16/00	1	10/23/00	11/16/00	OAK HIL		904-34	
11/17/00							0010
	4	10/23/00			5805 SAUF		
11/17/00	1	10/23/00 10/23/00		HEATON DEAN'S	955 MASA	850-43	9609
11/17/00	1 8	10/23/00 11/14/00	1/3/01 12/27/00	DEAN'S SWISS	955 MASA 101 S STA	850-43 954-98	9609 8618
	1	10/23/00	1/3/01 12/27/00	DEAN'S SWISS	955 MASA	850-43 954-98	9609 8618
11/17/00	1 8	10/23/00 11/14/00	1/3/01 12/27/00 11/17/00	DEAN'S SWISS	955 MASA 101 S STA	850-43 954-98	9609 8618 7651
11/17/00 11/17/00	1 8 2	10/23/00 11/14/00 9/21/00	1/3/01 12/27/00 11/17/00 12/4/00	DEAN'S SWISS ANTIQUE DENTAL	955 MASA 101 S STA 6370 U S 1 1300 N FE	850-43 954-98 904-82	9609 8618 7651 7237
11/17/00 11/17/00 11/17/00	1 8 2 1	10/23/00 11/14/00 9/21/00 9/21/00	1/3/01 12/27/00 11/17/00 12/4/00 1/9/01	DEAN'S SWISS ANTIQUE DENTAL PALM BE	955 MASA 101 S STA 6370 U S 1 1300 N FE	850-43 954-98 904-82 561-53 561-43	9609 8618 7651 7237 6171
11/17/00 11/17/00 11/17/00 11/17/00	1 8 2 1 2	10/23/00 11/14/00 9/21/00 9/21/00 9/6/00	1/3/01 12/27/00 11/17/00 12/4/00 1/9/01	DEAN'S SWISS ANTIQUE DENTAL PALM BE ATLANTI	955 MASA 101 S STA 6370 U S 1 1300 N FE 3038 EVA 721 SW 6T	850-43 954-98 904-82 561-53 561-43	9609 8618 7651 7237 6171 12244
11/17/00 11/17/00 11/17/00 11/17/00 11/17/00	1 8 2 1 2	10/23/00 11/14/00 9/21/00 9/21/00 9/6/00 11/14/00	1/3/01 12/27/00 11/17/00 12/4/00 1/9/01 1/24/01	DEAN'S SWISS ANTIQUE DENTAL PALM BE ATLANTI WESLEY	955 MASA 101 S STA 6370 U S 1 1300 N FE 3038 EVA 721 SW 6T 1955 BRO	850-43 954-98 904-82 561-53 561-43 954-45	9609 8618 7651 7237 6171 12244 11762

11/18/00	1	9/9/00	11/18/00	ICHANEY	16961 SW	l305-24	6771
11/20/00	1	11/9/00		GOT IT	2141 PALO		
11/20/00	4	11/6/00	12/19/00	<u> </u>	240 NW 76		
11/20/00	9	11/14/00			1320 NW 2		
11/20/00	2	9/9/00			PO BOX 16		
11/20/00	3	8/31/00	WILL STATE OF THE		P. O. BOX	954-92	
11/20/00	1	11/6/00	11/20/00		1 JHON AN	<u> </u>	
11/20/00	2	11/9/00			797 NE DI	561-33	
11/20/00	1	11/9/00			1691 FORU		
11/21/00	2	10/26/00		BALZAN	9041 SOU	904-51	
11/21/00	1	10/27/00			6014 SEW		
11/21/00	5	11/20/00			2225 STAT		
11/21/00	3	10/16/00			330 WALK		
11/21/00	17	9/13/00	12/27/00		1975 OLD	904-82	
11/21/00	1	9/5/00			1755 HARL		
11/21/00	2	9/6/00	12/26/00		451 RICHA		
11/21/00	1	8/7/00		NAILERY			
11/21/00	1	11/7/00	11/21/00		13413 GR	904-75	
11/21/00	1	10/30/00		номе м		352-33	
11/22/00	1	10/24/00		FANTAS		850-23	
11/22/00	2	11/20/00	11/22/00		3700 S HO		
11/22/00	1	10/10/00				904-67	
11/22/00	1	11/21/00	11/22/00		8430 COU	904-94	
11/22/00	2	10/27/00	12/19/00		7387 STAT		
11/22/00	12	9/26/00	12/28/00		841 PRUDE		
11/22/00	2	11/10/00	12/27/00			904-82	
11/24/00	3	10/23/00	11/30/00			904-73	
11/24/00	1	11/14/00	11/24/00			561-33	
11/24/00	1	9/6/00	12/4/00	JACKS	1073 SW 1		
11/24/00	1	9/1/00	11/21/00	FOSTER	3601 BOU	561-54	
11/24/00	3	9/12/00	11/24/00	ISLAND	1417 SADL	904-26	1971
11/24/00	3	11/16/00	12/29/00	BUSY TR	262 E MER	321-45	12460
11/24/00	1	11/16/00	11/24/00	BRIDGET	818 W UNI	352-33	12387
11/24/00	2	10/27/00	11/24/00	PROGRE	1515 CYPR	561-74	10130
11/27/00	1	10/13/00	12/20/00	JOSEPH'	6723 S FE	561-46	9508
11/27/00	1	10/23/00	1/16/01	CARTER	5736 FALC	850-62	8990
11/27/00	12	10/23/00	11/27/00	BONDED	2201 NW	561-99	8172
11/27/00	1	9/22/00	11/27/00	YANKEE	5392 10TH	561-43	7124
11/27/00	2	9/9/00	11/28/00	REEL TIM	3402 NW 7	352-37	6434
11/28/00	2	11/17/00	11/28/00	TOTAL E	9000 SHER	954-70	8692
11/28/00	2	10/5/00	1/26/01	U ALNIN	2554 UNIV	954-79	8468
11/28/00	3	10/11/00	12/19/00	PESME	10 HIGH P	305-85	6048
11/28/00	1	10/10/00	12/14/00	COMPU	1879 W NE	321-72	4471
11/28/00	5	11/22/00	12/26/00	TEAM S	11474 W C	904-26	12821
11/29/00	4	10/24/00	11/29/00	LINKS A	10000 SW	352-33	10035
11/30/00	1	11/30/00	11/30/00	BILL AN	2207 PRAI	561-96	9036
11/30/00	1	8/1/00	11/21/00		700 N MA	904-75	1480
11/30/00	1	11/17/00	11/27/00	CASPER'	5601 NOR	850-43	12596
11/30/00	3	11/16/00	11/30/00	PALM BE	175 TONN	561-74	11768

11/30/00	5	11/7/00	12/29/00	IPARSON	 2520 STAT	904-82 10753
11/30/00	1	10/26/00			60 SUNSE	321-72 10037
11/30/00	1	10/24/00				321-86 10024
12/1/00	1	10/20/00	12/11/00		2704 HILL	850-94 6405
12/1/00	1	9/19/00		TOMMY		850-78 6313
12/1/00	1	9/7/00				561-46 2585
12/1/00	3	8/8/00			4400 BAY	850-47 1693
12/1/00	1	11/9/00	11/30/00		11 S DIXIE	904-82 11648
12/1/00	1	10/31/00		PEOPLE'		904-74 11368
12/1/00	1	11/9/00		TIGHT C	1217 SOU	321-26 11279
12/4/00	4	11/1/00		PRESTIG	5001 S U	561-46 9901
12/4/00	7	10/26/00		ZACHAR		321-25 9166
12/4/00	2	9/21/00		CREATIV	101 RIO D	904-47 7462
12/4/00	3	9/7/00	12/14/00			561-39 2871
12/5/00	1	10/12/00			15 BOLAN	
12/5/00	2	10/19/00			2100 PAL	321-72 9286
12/5/00	4	12/1/00				904-25 4215
12/5/00	1	9/8/00				904-75 3874
12/5/00	1	8/7/00		PALM C	4996 PAL	904-44 2004
12/6/00	1	10/31/00		LITTLEFI		561-64 9838
12/6/00	4	10/30/00		JAMEST		850-43 9783
12/6/00	2	10/19/00			1141 HOLL	
12/6/00	3	11/13/00		BOCA D	89 NW 8T	561-36 12427
12/6/00	2	11/15/00		ABSOLU		352-33 12172
12/6/00	1	11/7/00				352-37 10000
12/7/00	3	10/20/00		SPECIAL		850-47 8343
12/7/00	2	10/26/00		ACTION	8743 FORT	
12/7/00	1	8/25/00		MAMA D	109 BREVA	
12/7/00	1	11/3/00	12/7/00	TIMELES		
12/8/00	2	10/13/00	12/8/00	INSTALA	3800 S US	561-48 9729
12/8/00	2	11/13/00	1/3/01	A BERNA	P O BOX 9	305-24 9602
12/8/00	2	10/12/00	12/8/00	BUDDIES	11440 HY	352-68 8985
12/8/00	1	10/25/00	12/4/00	SHENAN	1759 TOM	904-25 8233
12/8/00	9	11/9/00	12/8/00	ALL AME	1010 STAT	904-46 12116
12/8/00	8	12/28/00	12/8/00	PONTE V	250 A1A N	904-28 10268
12/8/00	6	10/26/00	12/8/00	CABINET	3475 SW P	561-22 10080
12/11/00	4	9/27/00	12/11/00	AMKO A	8087 MON	561-86 7668
12/12/00	1	11/13/00	12/12/00	MICA TE	5937 RAVE	954-98 9767
12/12/00	2	10/11/00	12/12/00	SPRING	3475 DELT	352-68 8455
12/12/00	1	8/30/00	12/12/00	FOUNTAL	3165 N AT	321-78 5072
12/12/00	1	8/24/00	1/12/01	KAST DE	7364 W. A	954-97 4233
12/12/00	4	8/29/00	12/12/00	APPROV	840 35TH	561-56 3758
12/12/00	9	8/29/00	12/12/00	CMC INT	8948 NW 2	305-59 2770
12/13/00	1	10/17/00	1/18/01	I & E ST	3110 F ST	850-76 9554
12/13/00	2	11/2/00	12/13/00	LAKE PA	5651 COR	561-64 9550
12/13/00	1	10/12/00	12/13/00	ACADEM	4112 OKEE	561-46 7153
12/13/00	2	12/8/00	12/19/00	MCCLEL	201 S 5TH	502-34 10517
12/14/00	1	10/13/00	12/14/00	DE PALM	12226 W U	352-33 9300
12/14/00	2	10/5/00	1/9/01	SOUTH F	409 SE 6T	561-27 8593

12/14/00	5	10/18/00	1/9/01	ISTRAND	5881 СОМ	اوجم مو	losos
12/14/00	3				7412 SHO	352-59	
12/14/00	2				909 BEVILL		<u> </u>
12/14/00	2	10/17/00			P.O. BOX 1		
12/14/00	2	11/17/00					
12/14/00	1	10/16/00			3434 ATLA		<u> </u>
12/15/00	3					561-46	
12/15/00	2	9/26/00			2249 W HI		
12/15/00	1	9/21/00			2401 N FE		
		11/14/00			1419 CLEA		
12/15/00	3	11/6/00			3571 FOX	321-26	
12/15/00		10/23/00				305-25	
12/16/00	1	11/9/00			2820 WOO		
12/17/00	2	11/6/00	12/17/00		909 PINEA		
12/18/00	1	10/16/00	12/18/00		3050 SE M		
12/18/00	1	10/23/00			1232 BLAN		
12/18/00	1	9/15/00	12/18/00		1740 INDI	561-58	
12/18/00	1	10/17/00			419 GREEN		
12/18/00	1	11/14/00			2851 DAVI		
12/18/00	4	11/7/00		AMERIC	1260 CLEA		
12/19/00	3	10/23/00		MC* DO	112 FRENC		
12/19/00	1:	10/13/00	12/19/00		151 WILD	904-42	9807
12/20/00	1	10/23/00	12/20/00	KWANZA	1717 S U	561-46	9989
12/20/00	4	12/14/00	12/26/00	сомми	199 PIKE R	561-79	9100
12/20/00	1	12/11/00	12/20/00	COUNTR	777 DELTO	407-86	9018
12/20/00	1	10/3/00	1/23/01	DAYTON	2201 W IN	904-23	8627
12/20/00	1	11/22/00	1/3/01	ALTERAT	1129 SW	561-78	12052
12/20/00	1	11/8/00	1/18/01	ANGLER'	10786 SW	305-23	11926
12/21/00	2	10/9/00	12/21/00	CORAL K	209 BILBA	561-79	9095
12/21/00	1	10/17/00	1/11/01	STEVE C	1592 PARK	904-26	8944
12/21/00	1	10/17/00	12/21/00	STYLES I	1478 AUR	321-25	8293
12/21/00	1	11/13/00	12/21/00	ALL APP	1573 SE C	561-33	12008
12/21/00	2	11/8/00	12/21/00	CLEVELA	314 ANGLE	561-46	11823
12/21/00	1	10/24/00	12/19/00	CARL FR	9793 SW 1	305-75	11424
12/22/00	3	10/31/00	12/22/00	ANIMAL	354 HIGH	904-32	7303
12/22/00	1	9/13/00				850-47	6714
12/22/00	1	9/13/00	1/17/01	PRECISIO	7155 SPRI	352-68	6163
12/22/00	3	12/11/00	12/22/00	RYDER T	1185 EAST		
12/22/00	18	11/21/00				850-44	
12/22/00	2	11/13/00					
12/22/00	5	11/1/00	1/11/01	WING KE	309 N MA	407-32	11377
12/22/00	2	11/20/00	12/22/00	RAY-MA	P O BOX 5		
12/26/00	12	9/25/00			4320 NW 2		
12/26/00	1	8/1/00			131 LEGEN		
12/26/00	1	8/30/00	12/26/00			850-76	
12/26/00	3	12/23/00	12/26/00			305-25	
12/26/00	1	12/21/00			925 N COU		
12/27/00	1	10/27/00				954-89	
12/27/00	2	10/20/00			12133 SW		
12/27/00	2	9/29/00	/-//			954-92	
. 2,27,00		3/23/00		COLDEIN	ZUUU I LEI	004-02	JJ+0

12/27/00	5	8/26/00	1/8/01	ISOURCE	4071 L B	407-48 3494
12/27/00	1	8/30/00		SKOOTE		850-76 1530
12/27/00	3	12/21/00			1	321-25 13706
12/28/00	1	10/24/00			953 QUEE	321-26 9986
12/28/00	2	10/16/00			103400 O	305-45 9435
12/28/00	1	10/25/00		BUCKLA		904-28 8349
12/28/00	1	12/21/00		D'S AUT	1181 AUR	321-25 14762
12/28/00	1	12/20/00			4320 CREI	850-47 13833
12/28/00	2	9/11/00	12/28/00			305-47 1133
12/28/00	6	11/3/00		REGENC	10536 ATL	<u> </u>
12/28/00	2	10/26/00				321-72 10013
12/29/00	1	10/19/00			813 GOLF	904-92 8264
12/29/00	2	12/20/00		MARINA	3537 HALI	904-76 7260
12/29/00	1	11/7/00		L	514 ATLA	561-58 6378
12/29/00	3	1/8/01				954-92 6107
12/29/00	1	8/30/00				904-72 6083
12/29/00	3	11/15/00			733 N BEA	1
12/29/00	7	9/12/00	12/29/00			561-33 4259
12/29/00	1	9/27/00	12/29/00			850-94 1719
12/29/00	2	12/27/00	~			850-76 14749
12/29/00	1	11/9/00			25225 MA	305-74 11112
1/2/01	2	12/18/00		NANCY	3813 NE B	561-22 9867
1/2/01	2	10/13/00		JIM SEA		
1/2/01	8	10/13/00				321-45 9388
1/2/01	7	9/25/00				561-28 8366 561-39 8054
1/2/01	8	11/2/00		CENTUR		
1/2/01	1	12/29/00		COMPLE	855 21ST	561-56 3220
1/2/01	4	11/13/00		SAFEGU	1001 NE 1 1001 WES	954-94 13868
1/2/01	4	10/31/00		TREASU		561-84 11678
1/2/01	5	11/2/00		TROPIC	710 N 39T	
1/2/01	3	11/10/00			2740 US H	
1/3/01	1	10/19/00				850-45 10186
1/3/01	- i l	11/7/00				904-27 9627
1/3/01		9/6/00			175 S U S	
1/3/01	1	10/19/00				321-72 6055
1/4/01	2	9/27/00				904-28 4885
1/4/01	2	9/27/00				904-72 6403
1/4/01	1	8/21/00			8436 AMB 2037 ANA	
1/4/01	2	12/23/00			1352 13 A	904-76 1671
1/4/01	2	11/8/00				561-56 14384 850-99 12302
1/4/01	2					
1/4/01	2	11/8/00			163 PARK	321-72 11877
1/5/01	1	11/6/00 10/23/00			3547 WES	904-69 10502
1/5/01	3					305-86 6477
1/5/01	7	1/4/01				954-34 14120
1/5/01	1	11/9/00				305-74 12031
1/6/01	1		12/26/00			904-23 11236
		12/26/00				561-78 14240
1/6/01	4	12/26/00				321-50 12382
1/6/01	1	12/20/00	1/6/01	RIVERSI	1421 PINE	904-38 10660

1 4/7/041	ام	40/04/00	4 /7 /04			1051 110-0-
1/7/01		12/21/00				954-57 13735
1/8/01	5	11/17/00				850-76 9760
1/8/01	1	12/15/00		JACK'S		904-25 9576
1/8/01	2	10/17/00				561-49 9496
1/8/01	6	10/9/00			6471 3RD	305-29 6211
1/8/01	2	9/21/00				561-74 3682
1/8/01	2	8/1/00		TEACHE		904-82 2010
1/8/01	1	1/4/01	1/8/01	BARBAR	9131 GULF	850-45 14282
1/8/01	4	12/21/00	1/8/01	COMMU	1190 N ST	904-73 13795
1/8/01	1	10/31/00	1/8/01	VM IRON	3538 SW	561-78 11237
1/8/01	2	11/6/00	1/24/01	MAID BE	2917 NE 1	352-37 10478
1/9/01	1	10/17/00	1/9/01	H B DEN	13 CENTER	850-93 9771
1/9/01	1	8/1/00	1/9/01	ANCHOR	909 N HIG	904-43 1588
1/9/01	3	11/14/00	1/25/01	BONNET	5309 HOO	561-62 12381
1/10/01	26	10/26/00	2/12/01	CENTUR	13300 SW	954-43 9872
1/10/01	1	12/30/00	1/10/01	ATAMAN	1681 ALPH	321-25 7528
1/10/01	1	1/5/01	1/10/01	THE CLA	13 SW 0S	561-21 6835
1/10/01	2	12/7/00	1/10/01	EMERGE	3850 NW 2	561-39 6733
1/10/01	1	9/21/00	1/10/01	FINER H	2241 N 61	954-96 4408
1/10/01	2	10/31/00	1/10/01	HOME S	5209 OKEE	561-46 3142
1/10/01	1	1/8/01	1/10/01	DONE RI	200 DALE	904-45 14117
1/10/01	1	1/2/01	1/10/01	CONCH		904-82 13802
1/11/01	1	10/20/00				561-63 9598
1/11/01	2	11/20/00		HEALTH	65 ROYAL	561-56 9490
1/11/01	18	9/9/00		STARK C		954-92 5592
1/11/01	1	11/22/00			6320 ARLI	904-74 12165
1/11/01	2	10/24/00		THE MA	3950 PINE	561-43 10116
1/12/01	1	10/17/00		HAIR PL	1201 E 11	850-87 9628
1/12/01	3	10/17/00		BLUEBER	14973 S DI	305-23 9362
1/12/01	4	9/14/00	/	ACAPUL	32 S BLUE	850-45 7164
1/12/01	1	8/15/00		BALLET	563 BLAN	904-27 3625
1/12/01	2	12/27/00		J MARTI	16805 SW	305-23 14810
1/12/01	2	12/27/00		CREATIV		954-96 13968
1/12/01		12/20/00				561-39 13965
1/12/01	2	11/7/00			605 SOUT	
1/12/01	2	10/30/00				904-63 10702
1/13/01	1	12/30/00				305-24 14654
						305-24 14654
1/15/01	3	10/17/00				
1/15/01		10/10/00				561-34 8445
1/15/01	2	12/13/00				561-84 8184
1/15/01	2	9/22/00				954-48 7606
1/15/01	2	11/14/00				904-78 6396
1/15/01	2	1/2/01		JEAN IS		954-72 5417
1/15/01	2	1/2/01				904-72 14246
1/15/01	1	12/20/00			12807 SPI	561-79 13975
1/15/01	1	12/20/00			P O BOX 3	561-69 13960
1/15/01	2	10/31/00			1432 SE H	561-33 10731
1/16/01	1	10/4/00				561-33 8163
1/16/01	2	9/22/00	1/16/01	AMERIC	725 SE PO	561-87 7230

1/10/01	اه	10/00/00	4/40/04	locato			10
1/16/01	1	12/28/00			6687 VENT		
1/16/01	4	8/29/00	·	TROPIC	8 S J ST	561-58	
1/16/01	1	11/30/00			106 COMM		
1/16/01	4	9/13/00		<u> </u>	2251 URB	904-38	
1/16/01	6	1/2/01		NEW OR			
1/16/01	1	12/21/00			3707 OLD	321-26	
1/16/01	5	12/15/00		L	5732 PHILL		
1/16/01	1	1/3/01	1/16/01	THE SAL	123 DONN	407-32	10055
1/17/01	1	10/11/00	1/17/01	ADVANC	138 SW G	561-87	8711
1/17/01	2	10/3/00	1/17/01	SBM TEC	1724 PINE	904-73	8174
1/17/01	2	9/15/00	1/17/01	COLOR-C	500 BARNE	321-63	4442
1/17/01	1	11/15/00	1/17/01	STRESS	2053 US H	561-77	3627
1/17/01	1	1/5/01	1/17/01	KEYS INF	P.O BOX 3	305-45	15117
1/17/01	1	12/22/00	1/17/01	SAFARI	20825 GR	305-23	14754
1/17/01	1	11/4/00	1/17/01	A & Z EX	17075 SW	305-25	11527
1/18/01	2	10/5/00	1/18/01	SPANKY'	3204 E AT	954-78	8190
1/18/01	3	1/22/01	2/15/01	WOODS	3575 NW 1	954-25	6494
1/18/01	1	9/6/00	1/18/01	PANHAN	4336 FLOR	850-99	6454
1/18/01	1	1/16/01	1/18/01	H&ST	8351 OLD	904-78	5439
1/18/01	2	8/29/00	1/18/01	JEFF'S P	1206 NW 7	561-36	5297
1/18/01	1	1/8/01	1/18/01	7TH STR	PO BOX 75	305-28	15083
1/18/01	1	12/21/00	1/18/01	D'ALESS	P O BOX 6	561-83	14066
1/18/01	1	11/22/00	1/15/01	BRITISH	4451 HERS	904-38	12592
1/18/01	1	11/7/00	1/18/01	A*A AD	2803 NW 6	352-37	11654
1/18/01	3	12/12/00	1/18/01	AUTO C	2420 S US	606-57	11542
1/18/01	3	10/24/00	1/18/01		19772 SW		
1/19/01	1	1/16/01		CLARK I	4170 SON	321-63	
1/20/01	1	1/4/01	1/20/01	SANDYS	2102 S RID		
1/22/01	2	12/26/00	1/22/01	DALE R	228 COUN	305-45	
1/22/01	10	9/18/00		THE BUT			L
1/22/01	1	1/12/01	1/22/01			305-24	
1/22/01	4	1/10/01		AVANZA	6000 NOR	321-25	
1/22/01	1	1/8/01		VALHAL	56243 OCE		
1/22/01	10	12/5/00			14620 PER		_
1/22/01	2	11/6/00	1/22/01		3740 GATE		
1/23/01	1	10/13/00			1511 MON		
1/23/01	1	1/15/01			7801 SW 1		
1/23/01	8	11/16/00			12635 N.	904-75	
1/23/01	4	10/23/00			3021 GULF		
1/23/01	2	10/24/00		MR PET	2319 SE F		
1/24/01	3	11/1/00				850-48	
1/24/01	5	1/11/01			223 SUNS	561-65	
1/24/01	1	11/3/00		MATHIS	296 FORT	850-93	
1/25/01	1	10/24/00	1/25/01		8401 FLOR		
1/25/01	2	10/17/00		ANTHON		561-33	
1/25/01	5	9/25/00		DEALER		850-47	
1/25/01	1	8/15/00			137 BAY S		
1/25/01	1	1/8/01		SPLASH		305-66	
1/25/01	40	11/13/00			126 CENTE		
1/20/01	40	11/13/00	12/4/00	ALE HOU	120 CENTE	301-74	12300

1/25/01	1	12/15/00	1/25/01	ASIA NAI	99010 OVE	305-45	12255
1/25/01	4			TLC INS	900 U S HI		
1/26/01	1			OYSTER	65 LEWIS	904-82	<u> </u>
1/26/01	2	8/31/00		DIXONS	1109 S SA		
1/26/01	2				4220 WES	321-63	
1/26/01	1			REDLAN	24856 SW	305-24	
1/26/01	3			SOFTHA	4893 HIGH		<u> </u>
1/26/01	7	1/3/01	1/26/01		P O BOX 1		14097
1/26/01	5	1/24/01		LANDRU	26150 SW	305-24	
1/26/01	3	11/10/00		LA RUE'	12705 SHI		10794
1/29/01	9	10/20/00		VEIN CLI	5150 BELF	904-29	
1/29/01	2	9/19/00		DOORW	1070 EME	321-72	
1/29/01	1	10/24/00		ISLAND	1343 CLEA		
1/29/01	1	9/5/00			13446 NEV		
1/29/01	2	10/31/00			3918 ROG	904-76	
1/30/01	2	10/30/00			3530 SW 2		
1/30/01	15	10/27/00			2925 10TH		
1/30/01	1	10/23/00		HUNT'S	3918 MOO	407-32	
1/30/01	1	10/16/00			7227 CLIN		
1/30/01	1	10/9/00	1/22/01	AIRPORT	6209 N 9T		
1/30/01	2	10/13/00	1/30/01	PHOENIX	505 BEAC	561-77	6219
1/30/01	2	9/6/00	1/30/01	RUMORS	83 U S HW	407-66	5965
1/30/01	2	8/30/00	1/30/01	GOOD'N	3343 S US	561-46	4931
1/30/01	2	8/29/00	1/30/01	LAURI'S	3866 MEL	561-96	4060
1/30/01	1	9/6/00	1/30/01	CONDRA	1855 OAK	561-79	2581
1/30/01	1	12/29/00			5590 1ST	305-29	
1/30/01	1	1/8/01	1/30/01	AVONDA	509 SW 2	954-78	14243
1/30/01	2	11/2/00	2/16/01	QUAINT	1424 MAIT	904-74	10786
1/31/01	2	11/17/00	1/31/01	EAST CO	645 FELLS	561-58	9506
1/31/01	1	10/16/00	1/31/01	ALL PRO	2836 ATLA	561-56	8932
1/31/01	1	10/5/00	1/31/01	SOUTHE	2669 FORE	561-96	8438
1/31/01	3	9/22/00	1/31/01	CORPOR	1101 GULF	850-93	7698
1/31/01	3	8/17/00	1/31/01	CARLISL	6077 HILB	850-44	3076
1/31/01	1	1/8/01	2/16/01	P & L CL	444 NORT	321-25	15346
1/31/01	1	12/29/00	1/31/01	VIDEO S	15884 SW	305-25	14751
2/1/01	2	10/24/00		PRO TEC	1711 N PO	954-98	8898
2/1/01	3	10/2/00	2/1/01	JIMAC	1866 NW 5	954-98	8649
2/1/01	1	9/22/00			830 N RIVE		
2/1/01	1	9/22/00		ALTERAT	604 S FED	954-42	7624
2/1/01	1	9/9/00	2/19/01	KIDDIE K	2480 S CO	561-96	6469
2/1/01	1	9/6/00		ORMON	1482 W G	904-67	5732
2/1/01	1	9/15/00	1/24/01	WARRIO	1102 N FL	305-24	3596
2/1/01	6	9/27/00		GREAT F	1450 N CO	321-45	3176
		12/27/00		BUSINES	2455 NE 5	561-58	2659
2/1/01	1	12/27/00					
2/1/01	1	1/24/01		BANDITO	7229 S DE	850-26	16201
			2/19/01		7229 S DE 77 COCOP		
2/1/01	1	1/24/01	2/19/01	SHELTER	77 COCOP		15182
2/1/01 2/1/01	1 5	1/24/01 1/31/01	2/19/01	SHELTER DEANS S	77 COCOP	305-74	15182 14391

2/2/01	3	10/16/00		HYPERIO	895 NE DI	561-22	9468
2/2/01	5	8/29/00			120 INTER		
2/3/01	1	9/8/00			8520 N PA		
2/4/01	7	9/19/00	1/31/01			904-26	
2/5/01	1	10/27/00			1205 PARK		
2/5/01	4	10/31/00		DENVER	1542 KING		
2/5/01	3	9/9/00		ENERGY	600 S. US	904-67	
2/5/01	1	8/31/00		GALLION	7260 EXLI	904-77	
2/5/01	3	8/29/00	1/31/01		1382 HOW	407-86	
2/5/01	1	8/23/00		RUDOLP	603 COLO	561-28	
2/5/01	1	9/11/00	12/18/00	CHARLE	109 N 29T	561-46	2597
2/5/01	10	1/18/01		REDISH	2156 PON	561-56	
2/5/01	1	10/23/00	2/1/01		10925 SW	305-25	
2/6/01	14	10/30/00	11/28/00		106285 O	305-45	
2/6/01	1	10/5/00		SUNFLO	8802 US H		
2/6/01	1	10/6/00		SMOOTH	2944 POST		
2/6/01	2	9/9/00			10796 S. U		
2/6/01	1	9/1/00		E&E TRA	110 JOAC	850-93	4546
2/6/01	1	8/9/00		NAIL BY	675 KINGS	904-21	2036
2/6/01	1	1/8/01		STAFFO	P O BOX 4	407-64	15304
2/6/01	4	12/14/00		KIDS UNI	2800 W 84	305-55	11624
2/6/01	2	11/6/00	2/5/01	J T'S BAI	9037 LEM	904-92	10876
2/7/01	1	10/16/00	2/15/01	HOOK A	6963 W N	321-72	9662
2/7/01	3	12/22/00		DESIGNE	4831 N DI	561-36	14740
2/8/01	2	10/18/00		CHRISM	PO BOX 22	904-43	9803
2/8/01	1	10/25/00		SMITH D	8980 S HO	954-43	8613
2/8/01	2	9/15/00		IRISH CO	3154 VIA P	561-27	5292
2/8/01	1	9/1/00		FLETCHE	1950 FLAS	321-72	5034
2/8/01	1	1/4/01		K&KM	27907 CO	305-87	15191
2/8/01	1	11/28/00		ELITE CA	5450 WILS	407-32	10403
2/9/01	1	1/4/01		KEYSTO	175 NE SP	561-39	9896
2/9/01	2	9/14/00			4215 NOR	561-62	7050
2/9/01	4	1/10/01	2/2/01	CMH UNI	6561 NOR	305-59	14561
2/9/01	2	10/31/00			131 N 2ND		
2/12/01	2	10/16/00			3921 S US		
2/12/01	1	9/21/00	2/7/01		10720 SW		
2/12/01	1	9/5/00			314 SE 1S		
2/12/01	_2	8/10/00	1/9/01		9825 SAN		
2/12/01	5	1/9/01			3620 S U	561-46	
2/12/01	14	1/11/01			610 DELTO		
2/12/01	1	11/8/00			3427 E CO		
2/12/01	2	10/27/00			P.O. BOX 2		
2/12/01	3	11/30/00		BEACH	655 PENSA		
2/13/01	1	10/12/00			2441 SE O		
2/13/01	2	12/15/00			P O BOX 1	561-96	
2/13/01	2	8/29/00		~	404 NE 2N		
2/13/01	4	9/26/00			44 SPANIS		
2/14/01	1	10/17/00			889 HUNT		
2/14/01	1	10/5/00		HOYTE'S	3420 N CO	321-45	8417

2/14/01	1	9/26/00		INTELLA	5490 HUD	561-43	7999
2/14/01	3	8/29/00		DYNAMI	1425 GENE	321-25	4960
2/14/01	1	9/6/00			6207 ROY	561-79	
2/15/01	3	10/24/00			1316 BERR		
2/15/01	1	10/16/00		DISTINC	14080 CA	352-68	
2/15/01	2	10/9/00			2700 W A	954-97	
2/15/01	1	10/6/00			1412 NW 4		
2/15/01	1	9/8/00		TUTTLE	9063 SUN	850-93	
2/15/01	1	1/17/01		DANCE 1	6779 W. IN	561-57	14040
2/15/01	5	12/5/00	2/20/01	CALDWE	116 N TAR	850-43	12727
2/15/01	1	11/22/00		NATURE'	335 CORR	850-45	12443
2/15/01	16	10/31/00		TMSI	720 S 8TH	904-32	10985
2/16/01	2	10/16/00		BUSBEE	2803 E CE	850-46	9642
2/16/01	2	10/23/00		DALLAS	10416 BIS	904-75	
2/16/01	3	10/31/00	•	BALLYH	152 DOVE	305-85	9039
2/16/01	3	10/9/00	2/14/01	AMERIC	241 FITH A	321-83	8805
2/16/01	1	10/4/00		AMERIC	8285 EAST	850-93	8794
2/16/01	1	12/13/00		AUTO JA	5620 S.W	954-96	7671
2/16/01	1	9/21/00		AMERIC	111 NE NA	561-34	6918
2/16/01	1	9/14/00	12/4/00	CONTEM	4031 NW 9	352-33	6907
2/16/01	2	9/9/00		PALM BE	1122 AVIA	561-79	4415
2/16/01	1	12/26/00		BARLOW	4575 J BA	850-67	14365
2/16/01	1	11/16/00		BURLES	708 W DET	850-47	12462
2/16/01	6	11/16/00		ANGELIA	206 ELM A	407-30	12056
2/16/01	2	11/1/00	2/8/01	ROOF LE	P.O. BOX 1	561-43	11111
2/17/01	3	11/15/00		ASSOCI	13357 OVE	305-45	12275
2/19/01	4	1/10/01		MOODY	7150 HOL	954-43	6488
2/19/01	2	8/10/00		CYCLE S	3423 NOR	850-43	3048
2/19/01	1	12/30/00		FLORIDA	538 W PAL	305-24	14734
2/19/01	1	11/22/00		BOLAND	7198 MAP	352-59	12298
2/19/01	2	11/6/00		PARK VI	6226 S BA	904-73	10399
2/20/01	1	2/3/01		HAMM	928 W WH	850-26	5560
2/20/01	2	8/19/00		RACHAL	8060 HILL	904-73	
2/20/01	1	12/23/00		BACK ST	1821 NOR	850-43	14212
2/20/01	1	11/22/00		ALL AME	6235 NW 1	954-96	12745
2/20/01	1	11/24/00			989 LAURE		
2/20/01	2	11/14/00			83 N ROSC		
2/20/01	2	11/14/00	2/19/01	AMERIC	7296 42N	561-84	11893
2/20/01	2	10/25/00				321-38	
2/21/01	1	10/27/00			3346 ROY	904-22	
2/21/01	2	10/9/00			6186 S CO		
2/21/01	2	9/8/00			1751 COG		
2/21/01	4	1/22/01		PRADO	1022 NW 3		
2/21/01	4	12/26/00			14375 SW		
2/21/01	2	11/14/00		ANNALE	5681 GRA	850-49	11660

Politics & Policy

AT&T Ratchets Up Efforts in Washington Pushing Bell Breakup Plan By Yochi J. Dreazen

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WASHINGTON -- Earlier this month, Republican Sen. Ted Stevens introduced legislation backed by AT&T Corp. that would break up so-called Bell companies such as Verizon Communications. A few hours after doing so, Mr. Stevens boarded a plane to his home state of Alaska for a fishing trip with AT&T's chief executive, C. Michael Armstrong.

Mr. Stevens's support represents a rare success for AT&T in its struggle to forge closer ties with lawmakers and regulators as part of its campaign to break into the Bells' markets. The long-distance company, seeking to enter a branch of familiar territory after a failed foray into cable, argues that the Bells unfairly dominate local telephone-service markets. AT&T and other Bell opponents propose a radical solution: splitting the Bells into separate retail and wholesale divisions, or even into two stand-alone companies.

The plan's backers say it would foster competition -- and lower prices -- by putting newer entrants in the local-phone arena on a more-equal footing with the Bells.

ATT declined to comment on any meetings between Mr. Armstrong and Washington lawmakers. A spokeswoman for Mr. Stevens said he and Mr. Armstrong have a "longstanding relationship." But she wouldn't confirm or deny that the senator joined Mr. Armstrong on a fishing trip, saying no one in Mr. Stevens's office knew his whereabouts on the day in question.

For more than a year, AT&T lobbyists have been prowling legislatures and public-utility commissions in an effort to find a state willing to order a so-called structural separation of one of the regional Bells. In New Jersey, one of 12 states considering the issue, regulators just concluded a series of contentious public hearings on whether to break Verizon's operations there into separate divisions. A decision is expected by the end of the year, but if precedent is any indication, AT&T is likely to be disappointed.

In September, for example, Pennsylvania regulators proposed splitting Verizon's operations in the state into separate retail and wholesale units. The New York-based Bell fought back, spending millions of dollars on newspaper advertisements and commercials warning residents that the plan would cost jobs and hurt consumers. In the end, the regulators backed down and ordered only a "functional separation" that is expected to have little to no impact on Verizon's operations there. Similarly, a Maryland legislator shelved a breakup plan she had written in the face of a fierce Bell lobbying push, though she says she may reintroduce it.

While it continues to search for receptive state legislators and regulators, AT&T has ratcheted up its efforts here in Washington, where the New York company recently contributed \$570,000 of "soft money" to the Republican and Democratic parties in the first half of the year. Mr. Armstrong has been shuttling to and from the capital in recent months for private meetings with a handful of friendly lawmakers in their Capitol Hill offices and at posh restaurants throughout the city, seeking federal backing.

He and other AT&T executives are likely to increase the frequency of their visits when the

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Senate takes up Sen. Stevens's bill, co-sponsored by Commerce Committee Chairman Ernest Hollings (D., S.C.), later this year. In a prescient move, AT&T in November hired as one of its lobbyists David Rudd, former chief of staff to Sen. Hollings, for \$10,000 a month.

"This is a survival issue for us and everyone else trying to offer local phone service alongside the Bells," said Michael Morrissey, AT&T's vice president for public policy. "We need something that gives the Bells the incentive to treat competitors fairly, and we're reluctantly coming to the conclusion that structural separation may be the only thing that works."

Bell officials, who have been on the offensive in their own drive to invade AT&T's long-distance market, now find themselves watching their rear. In recent months, Verizon CEO Ivan Seidenberg has been to Washington repeatedly to drum up opposition to the Stevens-Hollings bill. The local-phone companies also promise to go to court to fight any state-ordered structural-separation plan. The Bells accuse AT&T of playing dirty by funding more than a dozen advocacy groups, such as the Massachusetts Coalition for Competitive Phone Service, without always disclosing that support in the groups' public statements and advertisements. AT&T denies any attempt to mislead the public.

"A breakup would not only hurt us -- it would harm our consumers by making their lives more confusing and their rates more expensive," said Verizon spokesman Eric Rabe.

The Bells, battle-tested in many of the state fights, are marshaling their forces to kill the Stevens-Hollings bill. The four companies -- Verizon, BellSouth Corp., SBC Communications and Qwest Communications International Inc. -- have contributed \$598,038 of soft money to the major parties so far this year.

The high-stakes fight underscores a central failing of the landmark 1996 Telecommunications Act, which was supposed to spark greater competition in local phone service and lower prices. The act was built around the assumption that the Bells would be willing to relax their control over local markets in exchange for the right to offer long-distance service to their own customers. After it was enacted, dozens of smaller upstarts announced ambitious plans to enter local markets by leasing equipment and access lines from the Bells and selling service under their own names.

Five years later, many of those companies have disappeared, and little meaningful competition exists for local phone service. Federal Communications Commission data show Bell rivals controlled just 8.5% of the nation's total phone lines as of the end of last year, though the numbers were double their year-earlier levels. Local phone-service prices, meanwhile, haven't budged even as prices for other telecommunications services, such as wireless and long distance, have plummeted.

The Bells say their smaller rivals died because of poorly designed business models, a slowing economy that made it nearly impossible to raise needed capital and overly ambitious expansion plans.

But AT&T and many of the small upstarts say the Bells have deliberately stifled competition by charging such high rents for needed equipment that newer companies lose money on every local customer they sign up. The only solution, AT&T says, is for each Bell to create a wholesale arm that would own its phone network and sell access to other carriers, as well as to its own retail division. In theory, such an arrangement would remove any incentive for the Bells to charge rivals artificially high prices.

Under the legislation introduced by Sens. Stevens and Hollings, the Bells would have to split their wholesale and retail operations into functionally separate divisions within a year of the law's enactment. If the Bells were found to engage in anticompetitive behavior such as Dow Jones Interactive Page 3 of 3

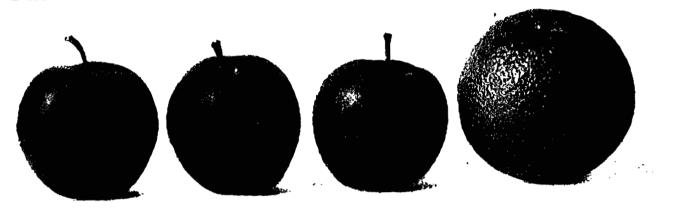
discriminatory pricing within the second year, the FCC would have the authority to break the Bells into stand-alone companies with outside ownership and separate officers and directors.

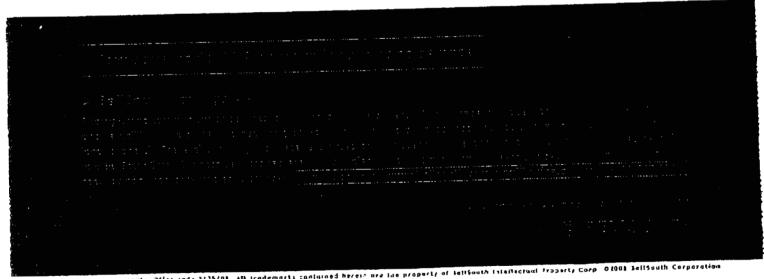
AT&T officials concede that they face an uphill fight in securing breakup legislation, but insist splitting the Bells is necessary and practical to prevent the Bells from cementing their control of local markets. "The Bells react to the idea of structural separation like Superman reacts to Kryptonite -- they recoil at the mere mention of it and say it's too radical," said Jim Cicconi, who heads AT&T's Washington office. "But all it would do is force the Bells to act like Switzerland and make money by selling to all comers on the same terms."



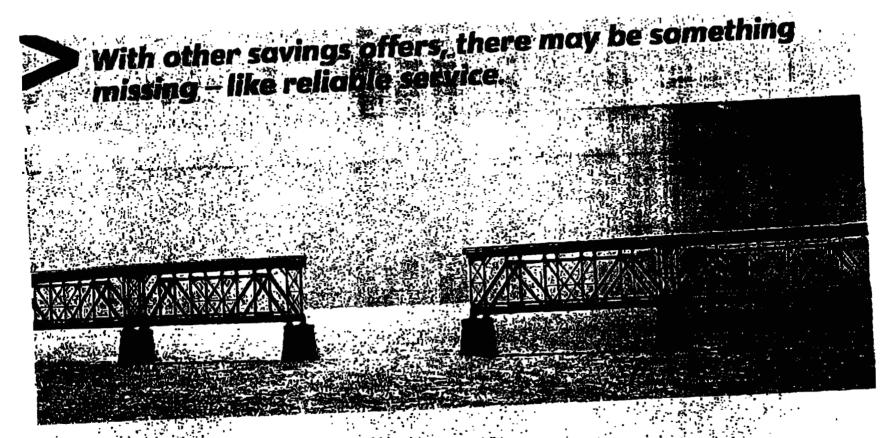
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