

APPLICATION

1. This is an application for (check one):

011382-TX

Original certificate (new company).

Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.

Approval of assignment of existing certificate: Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.

Approval of transfer of control: Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company:

A+ Communications, Inc.

3. Name under which the applicant will do business (fictitious name, etc.):

A+ Communications, Inc.

4. Official mailing address (including street name & number, post office box, city, state, zip code):

168 SE 1st Street
7th FLOOR
MIAMI, FL 33131

Check received with sling and forwarded to Fiscal for deposit. Fiscal to forward a copy of check to RAR with proof of deposit.



5. Florida address (including street name & number, post office box, city, state, zip code):

Same as above #4

6. Structure of organization:

() Individual
() Foreign Corporation
() General Partnership
() Other _____

Corporation
() Foreign Partnership
() Limited Partnership

7. If individual, provide:

Name: _____

Title: _____

Address: _____

City/State/Zip: _____

Telephone No.: _____ Fax No.: _____

Internet E-Mail Address: _____

Internet Website Address: _____

8. If incorporated in Florida, provide proof of authority to operate in Florida:

(a) The Florida Secretary of State corporate registration number:

P 00000055573

9. **If foreign corporation, provide proof of authority to operate in Florida:**

(a) The Florida Secretary of State corporate registration number:

10. **If using fictitious name-d/p/a, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:**

(a) The Florida Secretary of State fictitious name registration number:

11. **If a limited liability partnership, provide proof of registration to operate in Florida:**

(a) The Florida Secretary of State registration number:

12. **If a partnership, provide name, title and address of all partners and a copy of the partnership agreement.**

Name: _____

Title: _____

Address: _____

City/State/Zip: _____

Telephone No.: _____ Fax No.: _____

Internet E-Mail Address: _____

Internet Website Address: _____

13. **If a foreign limited partnership, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.**

(a) The Florida registration number: _____

14. **Provide F.E.I. Number(if applicable):** _____

15. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. Provide explanation.

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

16. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

Name: _____
Title: _____
Address: _____
City/State/Zip: _____
Telephone No.: _____ Fax No.: _____
Internet E-Mail Address: _____
Internet Website Address: _____

(b) Official point of contact for the ongoing operations of the company:

Name: _____
Title: _____
Address: _____
City/State/Zip: _____
Telephone No.: _____ Fax No.: _____

Internet E-Mail Address: _____
Internet Website Address: _____

(c) Complaints/Inquiries from customers:

Name: _____
Title: _____
Address: _____
City/State/Zip: _____
Telephone No.: _____ Fax No.: _____

Internet E-Mail Address: _____
Internet Website Address: _____

17. List the states in which the applicant:

(a) has operated as an alternative local exchange company.

N/A

(b) has applications pending to be certificated as an alternative local exchange company.

N/A

(c) is certificated to operate as an alternative local exchange company.

N/A

(d) has been denied authority to operate as an alternative local exchange company and the circumstances involved.

N/A

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

N/A

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

N/A

18. Submit the following:

- A. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.**

- B. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.**

C. Financial capability.

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer **affirming that the financial statements are true and correct** and should include:

1. the balance sheet:
2. income statement: and
3. statement of retained earnings.

NOTE: *This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.*

Further, the following (which includes supporting documentation) should be provided:

1. **written explanation** that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. **written explanation** that the applicant has sufficient financial capability to maintain the requested service.
3. **written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations.

THIS PAGE MUST BE COMPLETED AND SIGNED
APPLICANT ACKNOWLEDGMENT STATEMENT

1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
3. **SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
4. **APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTILITY OFFICIAL:

Florescano
Print Name
President
Title
305-374-6334
Telephone No.


Signature
9/24/01
Date
305-373-0292
Fax No.

Address: 168 SE 1st Street
Suite 700
MIAMI, FL 33131

THIS PAGE MUST BE COMPLETED AND SIGNED

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL:

Ibis Lezcano

Print Name

President

Title

305 374 6334

Telephone No.



Signature

9/24/01

Date

305 373 0292

Fax No.

Address:

148 SE 1st Street
Suite 700
Miami, FL 33131

INTRASTATE NETWORK (if available)

Chapter 25-24.825 (5), Florida Administrative Code, requires the company to make available to staff the alternative local exchange service areas only upon request.

1. POP: Addresses where located, and indicate if owned or leased.

| | |
|---------|---------|
| 1)_____ | 2)_____ |
| _____ | _____ |
| 3)_____ | 4)_____ |
| _____ | _____ |

2. SWITCHES: Address where located, by type of switch, and indicate if owned or leased.

| | |
|---------|---------|
| 1)_____ | 2)_____ |
| _____ | _____ |
| 3)_____ | 4)_____ |
| _____ | _____ |

3. TRANSMISSION FACILITIES: POP-to-POP facilities by type of facilities (microwave, fiber, copper, satellite, etc.) and indicate if owned or leased.

| <u>POP-to-POP</u> | <u>OWNERSHIP</u> |
|-------------------|------------------|
| 1)_____ | _____ |
| 2)_____ | _____ |
| 3)_____ | _____ |
| 4)_____ | _____ |

CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT

I, (Name) _____
(Title) _____ of (Name of Company)

and current holder of Florida Public Service Commission Certificate Number # _____
_____ have reviewed this application and join in the petitioner's request for a:

- () sale
- () transfer
- () assignment

of the above-mentioned certificate.

UTILITY OFFICIAL:

Print Name _____

Signature _____

Title _____

Date _____

Telephone No. _____

Fax No. _____

Address: _____

TITLE SHEET

FLORIDA TELECOMMUNICATIONS PRICE LIST

This price list contains the descriptions, regulations, and rates applicable to the furnishing of service and facilities for telecommunications services provided by A+ COMMUNICATIONS, INC. with principal offices at 168 SE 1st Street, Miami, FL 33126. This Price List applies for services furnished within the state of Florida. This Price List is on file with the Florida Public Service Commission, and copies may be inspected during normal business hours, at the Company's principal place of business.

ISSUED: September 24, 2001

EFFECTIVE: _____

By:

Ibis Lezcano, President
A+ COMMUNICATIONS, INC.
168 SE 1st Street
Miami, FL 33126

CHECK SHEET

The sheets listed below, which are inclusive of this price list, are effective as of the date shown at the bottom of the respective sheet(s). Original and revised sheets as named below comprise all changes from the original price list and are currently in effect as of the date of the bottom of this page.

| SHEET | REVISION |
|-------|----------|
| 1 | Original |
| 2 | Original |
| 3 | Original |
| 4 | Original |
| 5 | Original |
| 6 | Original |
| 7 | Original |
| 8 | Original |

ISSUED: September 24, 2001

EFFECTIVE: _____

By:

Ibis Lezcano, President
A+ COMMUNICATIONS, INC.
168 SE 1st Street
Miami, FL 33126

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ISSUED: September 24, 2001

By:

Ibis Lezcano, President
A+ COMMUNICATIONS, INC.
168 SE 1st Street
Miami, FL 33126

EFFECTIVE: _____

SYMBOLS SHEET

D – Delete Or Discontinue

I – Change Resulting In An Increase to A Customer's Bill

M – Moved From Another Price List Location

N – New

R – Change Resulting In A Reduction To A Reduction To A Customer's Bill

T – Change In Text Or Regulation But No Change In Rate Or Charge

Check Sheets-When a price list filing is made with the FPSC, an updated check sheet accompanies the price list filing.

Sheet Numbering and Revision Levels-Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the price list. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between existing sheets 14 and 15 would be 14.1. Revision levels also appear in the upper right corner of each page. These levels are used to determine the most current sheet version on file with the FPSC. For example, the 4th revised Sheet 14 cancels the 3rd revised Sheet 14.

ISSUED: September 24, 2001

By:

Ibis Lezcano, President
A+ COMMUNICATIONS, INC.
168 SE 1st Street
Miami, FL 33126

EFFECTIVE: _____

SECTION 1 – TECHNICAL TERMS AND ABBR EVIATIONS

Access Line – An arrangement which connects the customer’s location to the company’s network switching center.

Authorization Code – A numerical code, one or more of which are available to a customer to enable him/her to access the carrier, and which are used by the carrier both to prevent unauthorized access to its facilities an to identify the customer for billing purposes.

Company or Carrier – A+ COMMUNICATIONS, INC.

Customer – the person, firm, corporation or other entity which orders service and is responsible for payment of charges due and compliance with the Company’s Price List regulations.

Exchange – The entire telephone plant and facilities used in providing telephone service to subscribers located in an exchange area.

Intra-LATA Toll Messages – Those toll messages which originate and terminate within the same LATA.

Message – a completed telephone call.

ISSUED: September 24, 2001

EFFECTIVE: _____

By:

Ibis Lezcano, President
A+ COMMUNICATIONS, INC.
168 SE 1st Street
Miami, FL 33126

SECTION 2 – RULES AND REGULATIONS

A company providing local service must include current rates for local service and connection charges; billing and payment arrangements; and the levels of service quality including repair and installation response times and the company's call completion ratio which the company holds itself out to provide. Companies must also state that access to 911 service will be maintained during temporary disconnections for non-payment of a residential subscriber's local service

ISSUED: September 24, 2001

By:

Ibis Lezcano, President
A+ COMMUNICATIONS, INC.
168 SE 1st Street
Miami, FL 33126

EFFECTIVE: _____

SECTION 3 – DESCRIPTION OF SERVICES

3.1 Description of Services

Basic Service- Residential line with unlimited local calls gives you a dial tone including touch-tone and allows you to make as many local calls for one monthly flat rate.

Complete Choice- Includes your local phone service and unlimited local calling, includes calling features like caller id, call waiting deluxe, call return and three-way calling.

Area Plus Plan- Combines local phone service with unlimited calls in an expanded local calling area, from Key West to Sebastian, for one monthly flat rate.

ISSUED: September 24, 2001

By:

Ibis Lezcano, President
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168 SE 1st Street
Miami, FL 33126

EFFECTIVE: _____

SECTION 4 – RATES

4.1 Local Rates

- 4.1.1 Basic Service- customer can place and receive calls unlimited \$35.99.
- 4.1.2 Complete Choice- customer can place and receive calls unlimited, also includes caller id, call waiting, call forwarding, and three way calling \$55.99.
- 4.1.3 Area Plus with Basic Service- customer can place and receive calls unlimited, also includes unlimited long distance calling inside the area from Key West, Fl up to Sebastian, Fl \$45.00.
- 4.1.4 Area Plus with Complete Choice- customer can place and receive calls unlimited, also includes caller id, call waiting, call forwarding, and three way calling, and unlimited long distance calling inside the area from Key West, Fl up to Sebastian, FL \$65.00.

4.2 Miscellaneous Rates

Return check charges- customer will be charged a return check fee of \$20.00.

4.3 Telecommunications Relay Service

For Calls received from the relay service, the Company will when billing relay calls discount relay service calls by 50 percent off of the otherwise applicable rate for a voice non-relay call except that where either the calling or called party indicates that either party is both hearing and visually impaired, the call shall be discounted 60 percent off of the otherwise applicable rate for a voice non-relay call.

ISSUED: September 24, 2001

By:

Ibis Lezcano, President
A+ COMMUNICATIONS, INC.
168 SE 1st Street
Miami, FL 33126

EFFECTIVE: _____

A+ Communications, Inc.
Balance Sheet
As of October 4, 2001

| | <u>Oct 4, 01</u> |
|---------------------------------------|-------------------------|
| ASSETS | |
| Current Assets | |
| Checking/Savings | |
| Citibank | 28,805.23 |
| Total Checking/Savings | <u>28,805.23</u> |
| Total Current Assets | 28,805.23 |
| Fixed Assets | |
| Computers | 1,450.00 |
| Copiers | 4,500.00 |
| Furnishings | 6,200.00 |
| Network Computers | 4,200.00 |
| Total Fixed Assets | <u>16,350.00</u> |
| TOTAL ASSETS | <u><u>45,155.23</u></u> |
| LIABILITIES & EQUITY | |
| Equity | |
| Opening Bal Equity | 32,805.23 |
| Net Income | 12,350.00 |
| Total Equity | <u>45,155.23</u> |
| TOTAL LIABILITIES & EQUITY | <u><u>45,155.23</u></u> |

IBIS LEZCANO

4550 NW 9TH Street
Miami, FL 33126
(786)552-7554

OBJECTIVE

To summarize my experience and qualifications relevant to obtaining a certification to operate as an inter-exchange telecommunication company.

SUMMARY OF QUALIFICATIONS

- Twelve years successful experience in direct sales of a range of products and services in both the Telecommunication & the Computer/IT industry.
- Extensive practical hands-on experience as co-owner and manager of a small business.
- Motivated and enthusiastic about developing good relations with clients.
- Effective working alone or as a cooperative team member.
- Professional in appearance and presentation.

RELEVANT SKILLS

SALES & NEW ACCOUNT DEVELOPMENT

- Increased a publication's advertising revenue through market research and promotion during my employment at Ingram Micro.
- Developed new distribution outlets for marketing plans and specific marketing programs
 - Made cold calls and follow-up visits to retail outlets throughout the region.
 - Organized detailed routebooks and financial recordkeeping.
 - Successfully increased readership by more than 40 percent over a two-year period.

CUSTOMER RELATIONS

- Served as marketing manager representative for Ingram Micro:
 - Coordinated product information and distribution for 35 field representatives and major accounts.
 - Promoted products at trade shows throughout Latin America.

- Handled face-to-face contacts with new and established customers.

- Oversaw the production of advertising and its placement in major trade publications.

ADVERTISING, MARKETING, DISTRIBUTION

- Organized and styled merchandise for effective presentation in a marketing catalog.
- Kept accurate, current computer records of inventory, international suppliers, brokers, shippers, etc.

EMPLOYMENT HISTORY

| | | |
|--------------|--|---|
| 1999-present | INGRAM MICRO, Miami | Marketing Manager: In charge of developing and executing marketing programs for companies such as IBM, Lexmark, Novell, Cisco, etc. |
| 1996-1999 | WORLDBLINK Communications, Miami | Operations Manager: In charge of daily operations for a telecommunications company. Promotion of products, technical support for staff, establish procedures for provisioning and customer support, etc. |

EDUCATION

University of Florida, Gainesville, FL, Liberal arts studies, graduated 1992

Priscila Wolff

1170 NE 191ST Street • Miami, FL 33179 • (305) 318-0800

SUMMARY OF QUALIFICATIONS

- Top-notch administrator with more than 10 years experience in provisioning telecommunications.
- Outstanding productivity both as Manager of Provisioning and Processing and as a Supervisor of Customer Service.
- Unique combination of expertise in telecom provisioning, training, sales, and finance.
- Dynamic leader and team builder, consistently motivating others toward success.

RELEVANT ACCOMPLISHMENTS

1994-present **Worldlink Communications**, Miami FL

Director of Operations

Managed eight processing officers, with responsibility for production, plus full responsibility for all training.

- Designed and led seven monthly training sessions.
- Set up Technical seminars.
- Certified by Bellsouth for CLEC, & LENS processing.
- Reported directly to the president of the company.

EDUCATION

Graduated 1994 **Universidade de Cuiaba – UNIC**, Mato Gross, Brazil